



AN EARLY COLLEGE DISTRICT
BROWNSVILLE
INDEPENDENT SCHOOL DISTRICT

Board Meeting August 6, 2024

RFP# 25-024 High School Marching Band Show Writing Services & Supplies District-Wide

1 BAND BODY CHOREOGRAPHY

Supplier	QTY	UOM	% Discount	Recommendation
Kent Summerour Designs	1	EA	1.0%	Recommended
Synced Up Designs	1	EA	0.0%	Recommended
Daniel Morrison	1	EA	0.0%	Recommended
Oscar Ortiz	1	EA	0.0%	Recommended
Reid Atkinson Deisgns	1	EA	0.0%	Recommended
Band Today	1	EA	0.0%	Recommended

2 COLOR GUARD CHOREOGRAPHY

Supplier	QTY	UOM	% Discount	Recommendation
Courtney Wantland	1	EA	20.0%	Recommended
Kent Summerour Designs	1	EA	1.0%	Recommended
Ashley Schmit	1	EA	1.0%	Recommended
Synced Up Designs	1	EA	0.0%	Recommended
William Callaway	1	EA	0.0%	Recommended
Daniel Morrison	1	EA	0.0%	Recommended
Zbarberdesigns LLC	1	EA	0.0%	Recommended
Reid Atkinson Deisgns	1	EA	0.0%	Recommended
Band Today	1	EA	0.0%	Recommended



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3 COLOR GUARD COSTUMES

Supplier	QTY	UOM	% Discount	
Dance Time, LLC	1	EA	15.0%	Recommended
Kent Summerour Designs	1	EA	1.0%	Recommended
Reid Atkinson Deisgns	1	EA	0.0%	Recommended
Synced Up Designs	1	EA	0.0%	Recommended
McCormick's Group, LLC (Slabaugh)	1	EA	0.0%	Recommended
Daniel Morrison	1	EA	0.0%	Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%	Recommended
Fred J. Miller, Inc.	1	EA	0.0%	Recommended
TOTE UNLIMITED; HAPPY FEET BOOTS (TOTE INC)	1	EA	0.0%	Recommended
Serge Walsh	1	EA	0.0%	Recommended
Band Today	1	EA	0.0%	Recommended

4 COLOR GUARD SILKS/FLAGS

Supplier	QTY	UOM	% Discount	
Dance Time, LLC	1	EA	15.0%	Recommended
Kent Summerour Designs	1	EA	1.0%	Recommended
Fred J. Miller, Inc.	1	EA	0.0%	Recommended
Field and Floor FX (Graphcom Inc.)	1	EA	0.0%	Recommended
Synced Up Designs	1	EA	0.0%	Recommended
McCormick's Group, LLC (Slabaugh)	1	EA	0.0%	Recommended
TOTE UNLIMITED; HAPPY FEET BOOTS (TOTE INC)	1	EA	0.0%	Recommended
Serge Walsh	1	EA	0.0%	Recommended
Daniel Morrison	1	EA	0.0%	Recommended
Reid Atkinson Deisgns	1	EA	0.0%	Recommended
Band Today	1	EA	0.0%	Recommended



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5 COLOR GUARD TECHNICIAN

Supplier	QTY	UOM	% Discount	
Courtney Wantland	1	EA	20.0%	Recommended
Kent Summerour Designs	1	EA	1.0%	Recommended
Reid Atkinson Deisgns	1	EA	0.0%	Recommended
Synced Up Designs	1	EA	0.0%	Recommended
Daniel Morrison	1	EA	0.0%	Recommended
Band Today	1	EA	0.0%	Recommended

6 COPYRIGHT SERVICES

Supplier	QTY	UOM	% Discount	
Ballroom Dance Company	1	EA	3.0%	Recommended
Kent Summerour Designs	1	EA	1.0%	Recommended
Reid Atkinson Deisgns	1	EA	0.0%	Recommended
Synced Up Designs	1	EA	0.0%	Recommended
Band Today	1	EA	0.0%	Recommended
Daniel Morrison	1	EA	0.0%	Recommended

7 COSTUME DESIGN

Ballroom Dance Company	1	EA	3.0%	Recommended
Kent Summerour Designs	1	EA	1.0%	Recommended
Fred J. Miller, Inc.	1	EA	0.0%	Recommended
Synced Up Designs	1	EA	0.0%	Recommended
McCormick's Group, LLC (Slabaugh)	1	EA	0.0%	Recommended
Serge Walsh	1	EA	0.0%	Recommended
Daniel Morrison	1	EA	0.0%	Recommended
Reid Atkinson Deisgns	1	EA	0.0%	Recommended
Band Today	1	EA	0.0%	Recommended



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8 FRONT ENSEMBLE ARRANGEMENTS

Supplier	QTY	UOM	% Discount	
Kent Summerour Designs	1	EA	1.0%	Recommended
Synced Up Designs	1	EA	0.0%	Recommended
Daniel Morrison	1	EA	0.0%	Recommended
Reid Atkinson Deisgns	1	EA	0.0%	Recommended
Band Today	1	EA	0.0%	Recommended

9 MARCHING CONSULTANT

Supplier	QTY	UOM	% Discount	
Kent Summerour Designs	1	EA	1.0%	Recommended
Synced Up Designs	1	EA	0.0%	Recommended
Daniel Morrison	1	EA	0.0%	Recommended
Band Today	1	EA	0.0%	Recommended
J Yoo Designs, LLC	1	EA	0.0%	Recommended
Reid Atkinson Deisgns	1	EA	0.0%	Recommended
Carlos Botello	1	EA	0.0%	Recommended

10 MARCHING DESIGNER / COORDINATOR

Supplier	QTY	UOM	% Discount	
Kent Summerour Designs	1	EA	1.0%	Recommended
Reid Atkinson Deisgns	1	EA	0.0%	Recommended
Daniel Morrison	1	EA	0.0%	Recommended
Synced Up Designs	1	EA	0.0%	Recommended
J Robb Designs LLC (Jason Robb)	1	EA	0.0%	Recommended
PitHacks (Reuben E Zarate Rodriguez)	1	EA	0.0%	Recommended
H2 Arts LLC	1	EA	0.0%	Recommended
Band Today	1	EA	0.0%	Recommended



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11 MARCHING DRILL

Supplier	QTY	UOM	% Discount	
Kent Summerour Designs	1	EA	1.0%	Recommended
Reid Atkinson Deisgns	1	EA	0.0%	Recommended
Daniel Morrison	1	EA	0.0%	Recommended
Mason Daffinee	1	EA	0.0%	Recommended
J Robb Designs LLC (Jason Robb)	1	EA	0.0%	Recommended
Marching Momentum Design (Joseph T Vaughn)	1	EA	0.0%	Recommended
Serge Walsh	1	EA	0.0%	Recommended
PitHacks (Reuben E Zarate Rodriguez)	1	EA	0.0%	Recommended
Ivan De La Cruz	1	EA	0.0%	Recommended
Synced Up Designs	1	EA	0.0%	Recommended
Band Today	1	EA	0.0%	Recommended

12 MARCHING TECHNICIAN

Supplier	QTY	UOM	% Discount	
Kent Summerour Designs	1	EA	1.0%	Recommended
PitHacks (Reuben E Zarate Rodriguez)	1	EA	0.0%	Recommended
Daniel Morrison	1	EA	0.0%	Recommended
Synced Up Designs	1	EA	0.0%	Recommended
Reid Atkinson Deisgns	1	EA	0.0%	Recommended
Band Today	1	EA	0.0%	Recommended



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13 MUSIC ARRANGEMENT

Supplier	QTY	UOM	% Discount	
Ballroom Dance Company	1	EA	5.0%	Recommended
Kent Summerour Designs	1	EA	1.0%	Recommended
Synced Up Designs	1	EA	0.0%	Recommended
Daniel Morrison	1	EA	0.0%	Recommended
Selaiden Designs LLC	1	EA	0.0%	Recommended
PitHacks (Reuben E Zarate Rodriguez)	1	EA	0.0%	Recommended
Adam Castaneda	1	EA	0.0%	Recommended
Band Today	1	EA	0.0%	Recommended
J Yoo Designs, LLC	1	EA	0.0%	Recommended
Reid Atkinson Deisgns	1	EA	0.0%	Recommended

14 PERCUSSION ARRANGEMENT

Supplier	QTY	UOM	% Discount	
Ballroom Dance Company	1	EA	5.0%	Recommended
Kent Summerour Designs	1	EA	1.0%	Recommended
PitHacks (Reuben E Zarate Rodriguez)	1	EA	0.0%	Recommended
Synced Up Designs	1	EA	0.0%	Recommended
Andrew Hoskins	1	EA	0.0%	Recommended
KJ Stafford Music Inc.	1	EA	0.0%	Recommended
Band Today	1	EA	0.0%	Recommended
J Yoo Designs, LLC	1	EA	0.0%	Recommended
Reid Atkinson Deisgns	1	EA	0.0%	Recommended
Daniel Morrison	1	EA	0.0%	Recommended



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15 PERCUSSION TECHNICIAN

Supplier	QTY	UOM	% Discount	
Ballroom Dance Company	1	EA	5.0%	Recommended
Kent Summerour Designs	1	EA	1.0%	Recommended
Lorenzo Gallegos III	1	EA	0.0%	Recommended
PitHacks (Reuben E Zarate Rodriguez)	1	EA	0.0%	Recommended
Synced Up Designs	1	EA	0.0%	Recommended
Angel Ramos Arambul (Angel Brandon Ramos Arambul)	1	EA	0.0%	Recommended
Daniel Morrison	1	EA	0.0%	Recommended
Reid Atkinson Deisgns	1	EA	0.0%	Recommended
Band Today	1	EA	0.0%	Recommended

16 PROGRAM COORDINATOR

Supplier	QTY	UOM	% Discount	
Ballroom Dance Company	1	EA	5.0%	Recommended
Kent Summerour Designs	1	EA	1.0%	Recommended
Reid Atkinson Deisgns	1	EA	0.0%	Recommended
Ivan De La Cruz	1	EA	0.0%	Recommended
Synced Up Designs	1	EA	0.0%	Recommended
J Robb Designs LLC (Jason Robb)	1	EA	0.0%	Recommended
PitHacks (Reuben E Zarate Rodriguez)	1	EA	0.0%	Recommended
Band Today	1	EA	0.0%	Recommended
Daniel Morrison	1	EA	0.0%	Recommended



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17 SET MATERIALS/PROP PRODUCTION

Supplier	QTY	UOM	% Discount	
Ballroom Dance Company	1	EA	5.0%	Recommended
Kent Summerour Designs	1	EA	1.0%	Recommended
Reid Atkinson Deisgns	1	EA	0.0%	Recommended
PitHacks (Reuben E Zarate Rodriguez)	1	EA	0.0%	Recommended
Field and Floor FX (Graphcom Inc.)	1	EA	0.0%	Recommended
Synced Up Designs	1	EA	0.0%	Recommended
A.M. Designs LLC	1	EA	0.0%	Recommended
Daniel Morrison	1	EA	0.0%	Recommended
Serge Walsh	1	EA	0.0%	Recommended
Band Today	1	EA	0.0%	Recommended

18 SOUND DESIGN/SOUND ENGINEERING

Supplier	QTY	UOM	% Discount	
247productions	1	EA	5.0%	Recommended
Ballroom Dance Company	1	EA	5.0%	Recommended
Kent Summerour Designs	1	EA	1.0%	Recommended
Synced Up Designs	1	EA	0.0%	Recommended
John Kammerer	1	EA	0.0%	Recommended
PitHacks (Reuben E Zarate Rodriguez)	1	EA	0.0%	Recommended
KJ Stafford Music Inc.	1	EA	0.0%	Recommended
Band Today	1	EA	0.0%	Recommended
J Yoo Designs, LLC	1	EA	0.0%	Recommended
Reid Atkinson Deisgns	1	EA	0.0%	Recommended
Daniel Morrison	1	EA	0.0%	Recommended



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19	PERCENTAGE DISCOUNT ON MARCHING BAND SUPPLIES AND EQUIPMENT FROM YOUR LATEST CATALOG/PRICE LIST				
Supplier	QTY	UOM	% Discount		
Texas Music Festivals Enterprise, Inc.	1	EA	10.0%		Recommended
Kent Summerour Designs	1	EA	1.0%		Recommended
TOTE UNLIMITED; HAPPY FEET BOOTS (TOTE INC)	1	EA	0.0%		Recommended
Daniel Morrison	1	EA	0.0%		Recommended
Fred J. Miller, Inc.	1	EA	0.0%		Recommended
Synced Up Designs	1	EA	0.0%		Recommended
McCormick's Group, LLC (Slabaugh)	1	EA	0.0%		Recommended
Field and Floor FX (Graphcom Inc.)	1	EA	0.0%		Recommended
Melhart Music Center (Jim Melhart Piano & Organ Co.)	1	EA	0.0%		Recommended
J. W. PEPPER & SON INC.	1	EA	0.0%		Recommended
JRF Uniforms (JRF INDUSTRIES LLC)	1	EA	0.0%		Recommended
Reid Atkinson Deisgns	1	EA	0.0%		Recommended
Carlos Botello	1	EA	0.0%		Recommended
Band Today	1	EA	0.0%		Recommended