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TO: Region One Purchasing Cooperative (ROPC) Members

FROM: Lori Atwood Ramos, Purchasing Director

SUBJECT: **Region One Purchasing Cooperative General Merchandise and School Related Supplies RFP 23-AGENCY-000118, Extension 2 of 4**

DATE: May 16, 2024

This proposal (RFP) allows Region One Education Service Center and its Region One Purchasing Cooperative (ROPC) members the opportunity to contract with qualified vendors for General Merchandise and School Related Supplies on an as-needed basis to procure services that include, but not limited to general office supplies, erasers, inks, leads, pens, pencils, etc., office mechanical aids, small machines, and apparatuses; office machines, equipment, and accessories; computer accessories and supplies; school equipment, teaching aids, and supplies; and crafts. Item descriptions, specifications and/or technical requirements and estimated quantities and pricing, and/or price lists and/or catalogs have been provided by each vendor enclosed. ROPC members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. ROPC members are responsible for the selection of goods and/or services available to meet their needs.

On August 3, 2022, the Region One ESC Purchasing Department received twenty-five (25) responses to General Merchandise and School Related Supplies RFP 23-AGENCY-000118. Proposals were evaluated to select the best qualified vendors based on the established criteria. Vendors recommended for awarded had complete request for proposal submissions with an evaluation score of seventy (70) or greater.

On August 18, 2022, the Region One ESC Board of Directors met to review and approve the recommendation of the Region One Purchasing Cooperative (ROPC) for General Merchandise and School Related Supplies RFP 23-AGENCY-000118, effective September 1, 2022 through August 31, 2023 with four (4) one-year extension options, or through August 31, 2027. Twenty-one (21) vendors were awarded. The following four (4) vendors were not awarded due to incomplete responses: 4imprint, Inc – Oshkosh, WI; American Eagle Co. DBA Teachers Discovery – Auburn Hills, MI; Express Booksellers – Dallas, TX; Netsync Network Solutions – McAllen, TX, item pricing nor a price list was provided with their proposal submission.

On April 18, 2023, the Region One ESC Board of Directors met to review and approve the recommendation of the Region One Purchasing Cooperative (ROPC) for General Merchandise and School Related Supplies RFP 23-AGENCY-000118, Extension 1 of 4, effective September 1, 2023 through August 31, 2024 with three (3) one-year extension options remaining, if all parties are in agreement. Twenty (20) vendors were recommended for award. One (1) vendor, Blick Art Materials dba Blick Art Materials – Galesburg, IL, did not wish to extend the contract, therefore was not awarded.

On May 16, 2024, the Region One ESC Board of Directors met to review and approve the recommendation of ROPC General Merchandise and School Related Supplies RFP 23-AGENCY-000118, Extension 2 of 4, effective September 1, 2024 through August 31, 2025, with two (2) one-year extension options remaining if all parties are in agreement. Ray Cano dba Ray's Business Products – Pharr, TX, did not wish to extend the contract, therefore was not awarded. Supporting Science, Inc – Smithville, TX merged with Integral Mathematics Materials, LLC therefore was removed. National Printing – Edinburg, TX went out of business therefore was removed.

The following vendors were awarded:

1. Christina Price dba ASW Enterprises, LLC – Groesbeck, TX
2. Cielo Office Products LLC – McAllen, TX
3. Coast to Coast Computer Products, Inc. – Simi Valley, CA
4. El Dorado Trading Group, Inc. dba The Bach Company – Palo Alto, CA
5. Eric Armin Inc. dba EAI Education – Oakland, NJ
6. Gateway Printing & Office Supply, Inc. – San Antonio, TX

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7. GF Educators, Inc – Mineola, TX
8. Integral Mathematics, Inc. dba Math & Science Cut Ups – Frisco, TX
9. Lakeshore Parent, LLC dba Lakeshore Learning Materials, LLC – Carson, CA
10. Nasco Education LLC – Fort Atkinson, WI
11. National Printing, LLC – Edinburg, TX
12. Otter Graphics Inc. – Oxnard, CA
13. Perfection Learning Corporation – Logan, IA
14. Precision Business Machines, Inc. dba Imagery Graphic Systems - San Antonio, TX
15. Salvador Trey Gonzalez dba Lamac – McAllen, TX
16. Sarah Ann Cuadra dba The Storybook Garden – Weslaco, TX
17. School-it!, Inc. – Mission, TX
18. Staples Inc. dba Quill LLC- Framingham, MA

Please note the following Addendum for General Merchandise and School Related Supplies RFP 23-AGENCY-000118-Extension 2 of 4:

Bid Item #	Vendor Name	Correction/Change	Change to award
1	Nasco	Addendum #5 change \$1.50 to \$1.24	No change to award
2	Nasco	Addendum #5 change \$1.60 to \$1.32	No change to award
3	Nasco	Addendum #5 change \$2.85 to \$2.36	No change to award
4	Nasco	Addendum #5 change \$4.30 to \$3.60	No change to award
5	Nasco	Addendum #5 change \$2.60 to \$2.12	Award changed from Blick to Nasco
6	Nasco	Addendum #5 change \$7.95 to \$6.76	No change to award
60	Nasco	Addendum #5 change \$6.35 to \$5.60	No change to award
69	Nasco	Addendum #5 change \$25.20 to \$20.64	No change to award
70	Nasco	Addendum #5 change \$8.25 to \$6.72	No change to award
78	Nasco	Addendum #5 change \$9.35 to \$7.60	No change to award
79	Nasco	Addendum #5 change \$4.10 to \$3.36	No change to award
82	Nasco	Addendum #5 change \$1.25 to \$1.04	No change to award
83	Nasco	Addendum #5 change \$1.90 to \$1.80	No change to award
84	Nasco	Addendum #5 change \$19.80 to \$17.84	No change to award
85	Nasco	Addendum #5 change \$3.20 to \$2.60	No change to award
86	Nasco	Addendum #5 change \$53.25 to \$43.24	No change to award
87	Nasco	Addendum #5 change \$2.65 to \$3.28	No change to award
91	Nasco	Addendum #5 change \$20.25 to \$16.44	No change to award
94	Nasco	Addendum #5 change \$35.95 to \$29.68	No change to award
119	Nasco	Addendum #5 change \$13.60 to \$11.73	No change to award
135	Nasco	Addendum #5 change \$2.20 to \$1.84	No change to award
136	Nasco	Addendum #5 change \$2.20 to \$1.80	No change to award
160	Nasco	Addendum #5 change \$4.15 to \$3.40	No change to award
162	Nasco	Addendum #5 change \$4.75 to \$3.88	No change to award
182	Nasco	Addendum #5 change \$2.15 to \$1.80	No change to award
191	Nasco	Addendum #5 change \$39.25 to \$31.88	No change to award
200	Nasco	Addendum #5 change \$2.05 to \$1.74	No change to award
230	Nasco	Addendum #5 change \$5.15 to \$4.32	No change to award
231	Nasco	Addendum #5 change \$15.80 to \$13	No change to award

For your convenience, the order guide has been revised on posted on the Region One Purchasing Cooperative webpage at [Purchasing - Region One Education Service Center \(esc1.net\)](http://Purchasing - Region One Education Service Center (esc1.net)), Awarded Bids & Proposals. For additional information or questions, please contact the Region One Purchasing Cooperative at eBuyOne@esc1.net:

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