



# Region One Education Service Center

1900 W. Schunior, Edinburg, TX 78541 ♦ Ph (956) 984-6000 ♦ Fax (956) 984-7655

Daniel P. King, Ph.D.  
Executive Director

**TO:** Region One Purchasing Cooperative (ROPC) Members

**FROM:** Lori Atwood Ramos, Purchasing Director

**SUBJECT:** **Region One Purchasing Cooperative Facility Products, Services and Rentals RFP 23-AGENCY-000111, Extension 2 of 4**

**DATE:** May 16, 2024

This request for proposal (RFP) allows Region One Purchasing Cooperative (ROPC) members the opportunity to contract with responsive and responsible vendors to provide, but not limited to, first aid rental and service programs; floor and restroom cleaning and supplies programs; drain treatment services; cold storage filter service; linen, mat, mop, towel and uniform rentals and service programs. Item descriptions, specifications and/or technical requirements and estimated quantities are provided for items and an opportunity for Vendors to provide a product list for other items not specified in the items tab. Region One ESC and its cooperative members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. Cooperative members are responsible for the selection of goods and/or services available to meet their individual district needs.

On June 10, 2022 the Region One ESC Purchasing Department received two (2) responses to Facility Products, Services and Rentals RFP 23-AGENCY-000111.

On June 21, 2022 the Region One ESC Board of Directors met to review and approve the recommendation of the ROPC Facility Products, Services and Rentals RFP 23-AGENCY-000111, effective September 1, 2022 through August 31, 2023, with four (4) one-year extension options remaining if all parties are in agreement. Two vendors were awarded after evaluation of cost analysis, cooperative members' needs, and complete proposal submissions with a score of 70 or greater.

On April 18, 2023, the Region One ESC Board of Directors met to review and approve the recommendation of the ROPC Facility Products, Services and Rentals RFP 23-AGENCY-000111, Extension 1 of 4, effective September 1, 2023 through August 31, 2024, with three (3) one-year extension options remaining if all parties are in agreement.

On May 16, 2024, the Region One ESC Board of Directors met to review and approve the recommendation of ROPC Facility Products, Services and Rentals RFP 23-AGENCY-000111, Extension 2 of 4, effective September 1, 2024 through August 31, 2025, with two (2) one-year extension options remaining if all parties are in agreement.

The following vendors were awarded:

1. Model Laundry, LLC – Los Indios, TX
2. Unifirst Holdings, Inc – McAllen, TX

Please note the following Addendum for Facility Products, Services, and Rentals RFP 23-AGENCY-000111-Extension 2 of 4:

Bid Item #	Vendor Name	Correction/Change	Change to award
26	Unifirst Holdings	Addendum #1 change from \$12 to \$13	No change to award
43	Unifirst Holdings	Addendum #1 change from 0 to \$0.05	Yes, changed to awarded
44	Unifirst Holdings	Addendum #1 change from 0 to \$5	Yes, changed to awarded
45	Unifirst Holdings	Addendum #1 change from \$1.90 to \$1.95	No change to award
46	Unifirst Holdings	Addendum #1 change from \$42 to \$45	No change to award
47	Unifirst Holdings	Addendum #1 change from 3 to \$3.10	No change to award

*Region One Education Service Center does not discriminate on the basis of age, race, color, national origin, gender or disability.*

48	Unifirst Holdings	Addendum #1 change from \$52 to \$55	No change to award
49	Unifirst Holdings	Addendum #1 change from \$4.25 to \$4.35	No change to award
51	Unifirst Holdings	Addendum #1 change \$1.90 to \$1.95	No change to award
52	Unifirst Holdings	Addendum #1 change \$52 to \$54	No change to award
53	Unifirst Holdings	Addendum #1 change \$3 to \$3.10	No change to award
54	Unifirst Holdings	Addendum #1 change \$52 to \$55	No change to award
55	Unifirst Holdings	Addendum #1 change \$4.25 to \$4.35	No change to award
57	Unifirst Holdings	Addendum #1 change 0 to \$1.95	Yes, changed to awarded
58	Unifirst Holdings	Addendum #1 change \$42 to \$45	No change to award
59	Unifirst Holdings	Addendum #1 change \$3 to \$3.10	No change to award
60	Unifirst Holdings	Addendum #1 change \$52 to \$55	No change to award
61	Unifirst Holdings	Addendum #1 change \$4.25 to \$4.35	No change to award
63	Unifirst Holdings	Addendum #1 change \$1.75 to \$1.90	No change to award
64	Unifirst Holdings	Addendum #1 change \$42 to \$45	No change to award
65	Unifirst Holdings	Addendum #1 change \$3 to \$ 3.10	No change to award
66	Unifirst Holdings	Addendum #1 change \$52 to \$55	No change to award
69	Unifirst Holdings	Addendum #1 change 0 to \$1.90	Yes, changed to awarded
70	Unifirst Holdings	Addendum #1 change 0 to \$42	Yes, changed to awarded
71	Unifirst Holdings	Addendum #1 change \$1.75 to \$1.95	No change to award
72	Unifirst Holdings	Addendum #1 change \$42 to \$45	No change to award
73	Unifirst Holdings	Addendum #1 change \$3.75 to \$3.90	No change to award
74	Unifirst Holdings	Addendum #1 change \$85 to \$95	No change to award
76	Unifirst Holdings	Addendum #1 change \$32 to \$35	No change to award
78	Unifirst Holdings	Addendum #1 change \$42 to \$45	No change to award
83	Unifirst Holdings	Addendum #1 change \$6 to \$7.50	No change to award
85	Unifirst Holdings	Addendum #1 change \$7 to \$9	No change to award
86	Unifirst Holdings	Addendum #1 change \$95 to \$105	No change to award
88	Unifirst Holdings	Addendum #1 change \$42 to \$45	No change to award
89	Unifirst Holdings	Addendum #1 change \$3.50 to \$4	No change to award
90	Unifirst Holdings	Addendum #1 change \$52 to \$55	No change to award
97	Unifirst Holdings	Addendum #1 change \$0.50 to \$0.56	No change to award
100	Unifirst Holdings	Addendum #1 change \$0.65 to \$0.69	No change to award
102	Unifirst Holdings	Addendum #1 change \$0.65 to \$0.69	No change to award
103	Unifirst Holdings	Addendum #1 change \$9 to \$8	No change to award
104	Unifirst Holdings	Addendum #1 change 0 to \$0.69	Yes, changed to awarded
105	Unifirst Holdings	Addendum #1 change 0 to \$8	Yes, changed to awarded
106	Unifirst Holdings	Addendum #1 change 0 to \$8	Yes, changed to awarded
112	Unifirst Holdings	Addendum #1 change 0 to \$10	Yes, changed to awarded
129	Unifirst Holdings	Addendum #1 change \$10 to \$12	No change to award
130	Unifirst Holdings	Addendum #1 change \$0.75 to \$0.85	No change to award
131	Unifirst Holdings	Addendum #1 change \$11 to \$12	No change to award
134	Unifirst Holdings	Addendum #1 change 0 to \$8	Yes, changed to awarded
137	Unifirst Holdings	Addendum #1 change \$1.25 to \$1.30	No change to award
138	Unifirst Holdings	Addendum #1 change \$11 to \$12	No change to award
139	Unifirst Holdings	Addendum #1 change \$11 to \$12	No change to award
140	Unifirst Holdings	Addendum #1 change \$1.35 to \$1.45	No change to award
141	Unifirst Holdings	Addendum #1 change \$12 to \$13	No change to award
144	Unifirst Holdings	Addendum #1 change \$1.50 to \$1.60	No change to award
145	Unifirst Holdings	Addendum #1 change \$13 to \$15	No change to award
153	Unifirst Holdings	Addendum #1 change \$1.25 to \$1.35	No change to award
154	Unifirst Holdings	Addendum #1 change \$13 to \$14	No change to award
160	Unifirst Holdings	Addendum #1 change \$12 to \$10	No change to award
162	Unifirst Holdings	Addendum #1 change \$11 to \$12	No change to award
166	Unifirst Holdings	Addendum #1 change \$7.50 to \$8.50	No change to award
167	Unifirst Holdings	Addendum #1 change \$8.50 to \$9.50	No change to award
168	Unifirst Holdings	Addendum #1 change \$3.80 to \$4.10	No change to award
171	Unifirst Holdings	Addendum #1 change 0 to \$9	Yes, changed to awarded
176	Unifirst Holdings	Addendum #1 change \$0.18 to \$0.19	No change to award
180	Unifirst Holdings	Addendum #1 change \$0.18 to \$0.19	No change to award

*Region One Education Service Center does not discriminate on the basis of age, race, color, national origin, gender or disability.*

181	Unifirst Holdings	Addendum #1 change \$0.90 to \$1	No change to award
182	Unifirst Holdings	Addendum #1 change \$0.15 to \$0.17	No change to award
186	Unifirst Holdings	Addendum #1 change \$0.20 to \$0.25	No change to award
188	Unifirst Holdings	Addendum #1 change \$0.35 to \$0.40	No change to award
189	Unifirst Holdings	Addendum #1 change \$1.50 to \$1.75	No change to award
190	Unifirst Holdings	Addendum #1 change \$0.28 to \$0.30	No change to award
192	Unifirst Holdings	Addendum #1 change \$0.28 to \$0.30	No change to award
194	Unifirst Holdings	Addendum #1 change \$0.50 to \$0.60	No change to award
196	Unifirst Holdings	Addendum #1 change \$0.50 to \$0.60	No change to award
197	Unifirst Holdings	Addendum #1 change \$12 to \$13	No change to award
198	Unifirst Holdings	Addendum #1 change \$0.35 to \$0.40	No change to award
199	Unifirst Holdings	Addendum #1 change \$10 to \$11	No change to award
200	Unifirst Holdings	Addendum #1 change \$0.35 to \$0.40	No change to award
201	Unifirst Holdings	Addendum #1 change \$12 to \$13	No change to award
202	Unifirst Holdings	Addendum #1 change \$0.39 to \$0.45	No change to award
203	Unifirst Holdings	Addendum #1 change \$14 to \$15	No change to award
204	Unifirst Holdings	Addendum #1 change \$0.39 to \$0.45	No change to award
205	Unifirst Holdings	Addendum #1 change \$14 to \$15	No change to award
206	Unifirst Holdings	Addendum #1 change \$0.39 to \$0.45	No change to award
207	Unifirst Holdings	Addendum #1 change \$14 to \$16	No change to award
208	Unifirst Holdings	Addendum #1 change \$0.45 to \$0.50	No change to award
209	Unifirst Holdings	Addendum #1 change \$16 to \$18	No change to award
210	Unifirst Holdings	Addendum #1 change \$0.45 to \$0.50	No change to award
211	Unifirst Holdings	Addendum #1 change \$16 to \$18	No change to award
212	Unifirst Holdings	Addendum #1 change \$0.45 to \$0.50	No change to award
213	Unifirst Holdings	Addendum #1 change \$17 to \$18	No change to award
214	Unifirst Holdings	Addendum #1 change \$0.40 to \$0.45	No change to award
215	Unifirst Holdings	Addendum #1 change \$12 to \$15	No change to award
216	Unifirst Holdings	Addendum #1 change \$0.40 to \$0.45	No change to award
217	Unifirst Holdings	Addendum #1 change \$13 to \$15	No change to award
218	Unifirst Holdings	Addendum #1 change \$0.32 to \$0.35	No change to award
219	Unifirst Holdings	Addendum #1 change \$12 to \$15	No change to award
220	Unifirst Holdings	Addendum #1 change \$0.35 to \$0.39	No change to award
221	Unifirst Holdings	Addendum #1 change \$12 to \$15	No change to award
226	Unifirst Holdings	Addendum #1 change \$6 to \$9	No change to award

For your convenience, the order guide has been revised on posted on the Region One Purchasing Cooperative webpage at [Purchasing - Region One Education Service Center \(esc1.net\)](http://Purchasing - Region One Education Service Center (esc1.net)), Awarded Bids & Proposals. For additional information or questions, please contact the Region One Purchasing Cooperative at [eBuyOne@esc1.net](mailto:eBuyOne@esc1.net):

Lori Atwood Ramos, Purchasing Director, Phone: 956.984.6123  
Kristina Carrizales Escobar, Purchasing Cooperative Specialist, Phone: 956.984.6012  
Daisy Cuevas, Purchasing Cooperative Specialis, Phone: 956.984.6217  
Robert Meave, Purchasing Cooperative Specialis, Phone: 956.984.6249  
Idania Gonzalez, Purchasing Technician, Phone: 956.984.6204



May 17, 2024

Region One ESC ROPC Facility Products, Services, and Rentals RFP 23-Agency-000111 - E2

Daisy Cuevas, MBA,MM RTSBA  
Cooperative Purchasing -Specialists  
Purchasing Department  
Division of Business, Operations, and Finance Support  
Region One ESC  
Edinburg, Texas, 78539  
City, State, Zip

Dear Valued UniFirst Customer,

We want to express our sincere gratitude for your continued trust in UniFirst as your uniform and facility service partner. Your satisfaction is our utmost priority, and we appreciate your ongoing partnership.

As you may be aware, businesses worldwide are facing unprecedented levels of inflation, resulting in increased costs for labor, raw materials, and energy. While we are actively negotiating with our suppliers and striving to absorb these increases, some price adjustments are inevitable.

Therefore, we want to inform you in advance that a price increase will be implemented on your UniFirst invoices starting from approximately August 1, 2024. This step is necessary to ensure we can maintain our commitment to always delivering the highest quality services and products that you rely on.

We understand that you have choices when it comes to your managed uniform and business service programs, and we genuinely appreciate your decision to partner with us. Your support allows us to navigate this challenging environment and continue providing industry-leading service levels. If you have any questions or suggestions on how we can further improve, please feel free to reach out to me directly at 956-686-0218 option # 2 or speak with your dedicated UniFirst Route Service Representative.

Thank you once again for your trust and continued partnership.

Sincerely,

Rolando Alfaro

Sales Manager