



Region One Education Service Center

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Daniel P. King, Ph.D.
Executive Director

TO: Region One Purchasing Cooperative Members

FROM: America Retana, Purchasing Cooperative Buyer

SUBJECT: **Region One Purchasing Cooperative - Automotive and Bus Parts, Tires, Tubes, Supplies, Equipment and Repairs RFP 21-AGENCY-000082-E2, Addendum #2**

DATE: January 17, 2023

This request for proposal (RFP) allows Region One Education Service Center and its Region One Purchasing Cooperative (ROPC) members the opportunity to contract with qualified vendors to provide Automotive and Bus Parts, Tires, Tubes, Supplies, Equipment and Repairs, such as, but not limited to, drive train parts, electrical parts, batteries, gaskets and seals, steering and suspensions, air conditioning, brakes, transmissions, lights, lenses, mirrors, wipers, tools, belts and hoses, shop supplies, safety equipment, tires and radiators, air conditioning repair, alternator repair, brake repair, engine repair, car service, fleet service cooling system repair, driveline repair, oil changes, suspension repair, tire installation, rotation and balancing, transmission repair, tune-ups, wheel alignment, muffler repair, glass repair, body and paint repair. Item descriptions, specifications and/or technical requirements and estimated quantities are provided for items. ROPC members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. ROPC members are responsible for the selection of goods and/or services available to meet their needs, nutrition goals, storage capabilities, and student preferences.

On December 16, 2020, the Region One ESC Purchasing Department received thirteen (13) responses to Automotive and Bus Parts, Tires, Tubes, Supplies, Equipment and Repairs RFP 21-AGENCY-000082. Proposals were evaluated to select the best qualified vendors based on the established criteria. Vendors recommended for awarded had complete request for proposal submissions with an evaluation score of 70 or greater.

On January 19, 2021, the Region One ESC Board of Directors met to review and approve the recommendations of the ROPC Automotive and Bus Parts, Tires, Tubes, Supplies, Equipment and Repairs RFP 21-AGENCY-000082, effective January 19, 2021 through February 28, 2022 with three (3) one-year extension options if all parties are in agreement. Eleven (11) vendors were recommended for award. One (1) response from American Industrial Supplies & Tool Repair, Inc. was a duplicate submission, and one (1) response from O'Reilly Auto Parts did not agree to the terms and conditions and therefore not considered for award.

On February 22, 2022, the Region One ESC Board of Directors met to review and approve the recommendations of the ROPC Automotive and Bus Parts, Tires, Tubes, Supplies, Equipment and Repairs RFP 21-AGENCY-000082, Extension 1 of 3, effective March 1, 2022 through February 28, 2023 with two (2) one-year extension options if all parties are in agreement.

On January 17, 2023, the Region One ESC Board of Directors met to review and approve the recommendations of the ROPC Automotive and Bus Parts, Tires, Tubes, Supplies, Equipment and Repairs RFP 21-AGENCY-000082, **Extension 2 of 3**, effective March 1, 2023 through February 28, 2024 with one(1) one-year extension options if all parties are in agreement.

The following eleven (11) vendors were awarded: *Ruben Diaz dba American Industrial Supplies & Tool Repair, Inc. – Pharr, TX; Arnold Oil Company, Inc. – Corpus Christi, TX; VOR LLC dba Border Engine Rebuilders & Diesel Services – Mission, TX; Buck's Wheel & Equipment Co. – Fort Worth, TX; Burton Companies, LLC – Weslaco, TX; CD Starter Service, LLC – Corpus Christi, TX; Gonzalez Auto Parts, Ltd dba Gonzales Auto Parts – Laredo, TX; Kirk's Automotive, Inc.- Detroit, MI; LMG Sales, Inc. – McAllen, TX; Oscar Esquivel dba Secure First Aid & Safety Supply – McAllen, TX; Southern Tire Mart, LLC – Columbia, MS.*

Please note the following addendums for Automotive and Bus Parts, Tires, Tubes, Supplies, Equipment and Repairs RFP 21-AGENCY-000082, on the following pages.

Bid Item #	Changes/Corrections:
3	Gonzalez Auto Parts: Price change from \$32.99 to \$59.95. Main award change from Gonzalez Auto Parts to LMG Sales. Remains as alternate vendor.
5	Kirk's Automotive: Price change from \$150.00 to \$165.00. No change in award.
7	Gonzalez Auto Parts: Price change from \$6.95 to \$13.62. Main award change from Gonzalez Auto Parts to LMG Sales. Remains as alternate vendor.
8	Gonzalez Auto Parts: Price change from \$13.50 to \$16.08. No change in award. Remains as alternate vendor.
9	Gonzalez Auto Parts: Price change from \$14.99 to \$16.96. No change in award. Remains as alternate vendor.
13	Gonzalez Auto Parts: Price change from \$62.99 to \$82.28. Main award change from Gonzalez Auto Parts to LMG Sales. Remains as alternate vendor.
15	Kirk's Automotive: Item now available, 2023 pricing provided. Awarding as alternate vendor.
20	Gonzalez Auto Parts: Price change from \$10.99 to \$12.47. No change in award.
21	Gonzalez Auto Parts: Price change from \$115.09 to \$191.18. No change in award. Remains as alternate vendor.
22	Gonzalez Auto Parts: Price change from \$57.77 to \$60.33. No change in award. Remains as alternate vendor.
24	Gonzalez Auto Parts: Price change from \$15.54 to \$29.80. No change in award. Remains as alternate vendor.
25	Gonzalez Auto Parts: Price change from \$10.69 to \$10.92. No change in award. Remains as alternate vendor.
26	Gonzalez Auto Parts: Price change from \$103.57 to \$4.18. No change in award. Remains as alternate vendor.
37	Gonzalez Auto Parts: Price change from \$38.00 to \$48.50. No change in award.
39	Gonzalez Auto Parts: Price change from \$1.99 to \$4.07. Main award change from Gonzalez Auto Parts to Burton Companies. Remains as alternate vendor.
42	Gonzalez Auto Parts: Price change from \$4.79 to \$7.06. Main award change from Gonzalez Auto Parts to LMG Sales. Remains as alternate vendor.
44	Kirk's Automotive: Price change from \$375 to \$344. Main award change from Kirk's Automotive to LMG Sales, keeping Kirk's as alternate vendor.
46	Gonzalez Auto Parts: Price change from \$106.09 to \$137.44. Main award change from Gonzalez Auto Parts to Burton Companies. Remains as alternate vendor.
47	Gonzalez Auto Parts: Price change from \$106.09 to \$137.44. Main award change from Gonzalez Auto Parts to Burton Companies. Remains as alternate vendor.
56	Gonzalez Auto Parts: Price change from \$3.21 to \$4.61. Main award correction from LMG Sales to Gonzalez Auto Parts, as they were originally the lowest priced vendor. Kirk's Automotive: Item now available, 2023 pricing provided, awarding as alternate vendor.
59	Gonzalez Auto Parts: Price change from \$117.47 to \$115.81. No change in award. Remains as alternate vendor.
62	Gonzalez Auto Parts: Price change from \$22.67 to \$30.60. No change in award. Remains as alternate vendor.
63	Gonzalez Auto Parts: Price change from \$2.99 to \$5.73. Main award change from Gonzalez Auto Parts to Burton Companies. Remains as alternate vendor.
68	Gonzalez Auto Parts: Price change from \$13.89 to \$14.28. No change in award. Remains as alternate vendor.
70	Gonzalez Auto Parts: Price change from \$3.01 to \$3.89. No change in award.
77	Gonzalez Auto Parts: Price change from \$88.89 to \$105.78. No change in award. Remains as alternate vendor. Burton Companies: Award correction from LMG Sales to Burton Companies, originally lowest priced vendor.
78	Gonzalez Auto Parts: Price change from \$88.89 to \$105.78. No change in award. Remains as alternate vendor.

For your convenience, the order guide has been revised and posted on the Region One Purchasing Cooperative webpage at www.escl.net/ROPC, Awarded Bids & Proposals.

For additional information or questions, please contact the Region One Purchasing Cooperative at eBuyOne@escl.net:

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NAPA HEAVY DUTY SOLUTIONS PRICE CHANGE - (NHD)

Author: Bryan Palmieri, NAPA Pricing Department

Jobber Bulletin

We are announcing a weighted **12.3%** price **increase** at Goldenrod, effective **January 1, 2023**.

For the first time in over 3 years, we are implementing a price adjustment for NHD. This is a market-based pricing adjustment moving out to all customers. NHD will continue to be well-positioned across all competitive channels, whether against traditional HD aftermarket or OE/OES channels. This price increase will not hinder the positive sales growth that we have enjoyed over the past 3 years. The most critical value proposition for NHD remains unchanged.

Suggested Price Sheets	Current Margins (Weighted)	New Margins (Weighted)	Price Change
List	63.7%	63.8%	12.5%
Red	40.8%	41.0%	12.7%
Green	36.5%	36.8%	12.6%
MI	30.9%	30.9%	12.3%
Blue	27.4%	27.4%	12.2%
Gold			12.3%

Additional SKU Change Details:

Suggested Price Sheets	# SKU's Decreasing	# SKU's Same	# SKU's Increasing
List	394	11	1103
Red	363	71	1074
Green	378	53	1077
MI	421	20	1067
Blue	421	20	1067
Gold	421	20	1067