

MATAWAN-ABERDEEN REGIONAL SCHOOL DISTRICT  
LOCAL GOVERNMENT ENERGY AUDIT

**FOR  
NEW JERSEY  
BOARD OF PUBLIC UTILITIES**

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Prepared by:



6 Campus Drive  
Parsippany, NJ 07054  
(973) 538-2120

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## **REPORT DISCLAIMER**

This audit was conducted in accordance with the standards developed by the American Society of Heating, Refrigerating, and Air-Conditioning Engineers (ASHRAE) for a Level II audit. Cost and savings calculations for a given measure were estimated to within  $\pm 20\%$ , and are based on data obtained from the owner, data obtained during site observations, professional experience, historical data, and standard engineering practice. Cost data does not include soft costs such as engineering fees, legal fees, project management fees, financing, etc.

A thorough walkthrough of the school was performed, which included gathering nameplate information and operating parameters for all accessible equipment and lighting systems. Unless otherwise stated, model, efficiency, and capacity information included in this report were collected directly from equipment nameplates and /or from documentation provided by the owner during the site visit. Typical operation and scheduling information was obtained from interviewing staff and spot measurements taken in the field.

## 1.0 EXECUTIVE SUMMARY

This energy audit is performed by CHA in connection with the New Jersey Board of Public Utilities' Local Government Energy Audit (LGEA) Program for the Matawan-Aberdeen Regional School District. The purpose of this report is to identify energy savings opportunities associated with major energy consumers and inefficient practices. This report details the results of the energy audit conducted for the buildings listed in Table 1:

Buildings Evaluated:

Building Name	Address	Square Feet	Construction Date
<b>Matawan Regional High School</b>	450 Atlantic Avenue Aberdeen, NJ 07747	153,914	1962
<b>Cambridge Park Administration Building</b>	One Crest Way Aberdeen, NJ 07747	46,525	1970
<b>Matawan Avenue Middle School</b>	469 Matawan Avenue Cliffwood, NJ 07721	89,864	1970
<b>Cliffwood Elementary School</b>	422 Cliffwood Avenue Cliffwood, NJ 07721	67,450	1958, 1996
<b>Ravine Drive Elementary School</b>	170 Ravine Drive Matawan, NJ 07747	46,848	1966, 1969, 1998
<b>Lloyd Road Elementary School</b>	401 Lloyd Road Aberdeen, NJ 07747	102,364	1967
<b>Strathmore Elementary School</b>	282 Church Street Aberdeen, NJ 07747	60,110	1963

The potential annual energy and cost savings for each energy conservation measure (ECM) is shown below in Table 1. Each individual measure's annual savings are dependent on that measure alone, there are no interactive effects calculated. There are three options shown for Lighting ECM savings; only one option can be chosen. Incentives shown (if any) are based only on the SmartStart Incentive Program. Other NJBPU or local utility incentives may also be available/ applicable and are discussed in Section 5.0.

Each measure recommended by CHA typically has a simple payback period of 15 years or less to be consistent with the requirements of the Energy Savings Improvement Plan (ESIP) which has a maximum payback period of 15 years. Occasionally, we will recommend an ECM that has a longer payback period, based on the need to replace that piece(s) of equipment, such as a boiler for example. The following table summarizes the total recommended ECM savings and project payback per building.

### Summary of Energy Savings

Building Name	Total Savings (R)	Payback
<b>Matawan Regional High School</b>	17,016	17.5
<b>Cambridge Park Administration Building</b>	11,830	15.1
<b>Matawan Avenue Middle School</b>	19,258	16.7
<b>Cliffwood Elementary School</b>	12,068	14.9

Building Name	Total Savings (R)	Payback
<b>Ravine Drive Elementary School</b>	328	12.2
<b>Lloyd Road Elementary School</b>	11,280	9.1
<b>Strathmore Elementary School</b>	6,837	15.6

### Summary of Energy Conservation Measures

Cambridge Park Elementary School	Lloyd Road Elementary School	Ravine Drive Elementary School	Strathmore Elementary School	Matawan Regional High School	Cliffwood Elementary School	Matawan Avenue Middle School	ECM #	Energy Conservation Measure	Est. Costs (\$)	Est. Savings (\$/year)	Payback w/o Incentive	Potential Incentive (\$)*	Payback w/ Incentive	Recommended
X							1	Window Replacements and Reduced Glazing	409,900	5,685	>15	0	>15	
X							2	Replace Boilers with Condensing HW Boilers	222,773	3,224	>15	4,000	>15	
	X								185,856	4,984	>15	3,000	>15	
		X							304,000	3,092	>15	6,000	>15	
			X						126,000	1,387	>15	0	>15	
				X					317,000	864	>15	7,000	>15	
						X			263,000	5,270	>15	6,000	>15	
X							3	Replace Window A/C Units w/ Ductless Splits	234,800	302	>15	2,208	>15	
	X								18,000	24	>15	92	>15	
		X							169,000	416	>15	2,208	>15	
									3,000	125	>15	920	>15	
					X				48,000	235	>15	552	>15	
						X			112,000	196	>15	1,288	>15	
X							4	Replace Old Motors with Premium Efficiency Motors	2,065	180	11.5	0	11.5	X
		X							4,000	328	12.2	0	12.2	X
	X						5	Install VFDs & Premium Pumps on Hot water Pumps	29,693	4,358	6.8	1,200	6.5	X
			X						12,000	711	>15	552	>15	
					X				12,816	1,048	12.2	600	11.7	X
						X			15,000	1,511	9.9	900	9.3	X
							6	HVAC Replacements						
						X			32,000	42	>15	260	>15	

## Summary of Energy Conservation Measures - Continued

Cambridge Park Elementary School	Lloyd Road Elementary School	Ravine Drive Elementary School	Strathmore Elementary School	Matawan Regional High School	Cliffwood Elementary School	Matawan Avenue Middle School	ECM #	Energy Conservation Measure	Est. Costs (\$)	Est. Savings (\$/year)	Payback w/o Incentive	Potential Incentive (\$)*	Payback w/ Incentive	Recommended
X							7A	Replace Existing Condensing Units	81,100	625	>15	2,697	>15	
	X							(Standard Efficiency Model)	15,800	70	>15	248	>15	
		X												
			X				7B	Replace Existing Condensing Units (Higher Efficiency Model)						
X								Replace Existing Condensing Units (Higher Efficiency Model)	94,800	848	>15	2,697	>15	
	X								21,900	95	>15	248	>15	
		X					8	Replace Electric PTAC Units						
			X						5,400	10	>15	0	>15	
	X													
				X			9	Demand Control Ventilation						
					X				16,000	4,717	3.4	0	3.4	X
						X			8,000	1,232	6.5	0	6.5	X
								X	5,000	3,497	1.4	0	1.4	X
						X	10	Install Vending Machine Controllers						
									600	549	1.1	0	1.1	X
				X					2,000	1,891	1.1	0	1.1	X
						X	11	Install Network Controller						
									1,000	734	1.4	0	1.4	X
				X			12A	Install Network Controller	5,000	3,533	1.4	0	1.4	X
						X			5,000	2,284	2.2	0	2.2	X
X							12B	Replace Existing DHW Heater w with a Condensing Natural Gas						
					X				20,931	472	>15	300	>20	
					X		13	Replace Gas-Fired DHW Heater w/						
				X					19,410	1,924	10.1	300	9.9	X
							14	Install Kitchen Hood Controller						
				X					10,997	152	>15	300	>15	
						X	14	Install Walk-in Cooler / Freezer Controls						
									39,000	274	>15	0	>15	
	X						14	Install Walk-in Cooler / Freezer Controls						
				X					38,000	148	>15	0	>15	
						X	14	Install Walk-in Cooler / Freezer Controls						
									15,000	430	>15	0	>15	
				X			14	Install Walk-in Cooler / Freezer Controls						
						X			30,000	2,037	14.7	0	14.7	X
						X	14	Install Walk-in Cooler / Freezer Controls						
									15,000	1,104	13.6	0	13.6	X
X							L1	Lighting Replacement / Upgrades						
	X								122,000	6,744	>15	11,830	>15	X
									63,315	2,205	>15	5,660	>15	X
		X							56,000	1,342	>15	6,040	>15	
			X						110,000	5,606	>15	11,500	>15	X
				X					294,000	9,555	>15	32,660	>15	X
					X				162,852	5,599	>15	19,590	>15	X
						X		304,000	6,918	>15	33,600	>15	X	
<b>Total</b>									<b>4,099,009</b>	<b>105,281</b>	<b>38.9</b>	<b>164,450</b>	<b>37.4</b>	
<b>Total (Recommended)</b>									<b>1,242,752</b>	<b>74,260</b>	<b>16.7</b>	<b>117,840</b>	<b>15.1</b>	<b>X</b>

## 2.0 BUILDING INFORMATION AND EXISTING CONDITIONS

### 2.1 Matawan Regional High School

**Address:** 450 Atlantic Avenue, Aberdeen, NJ 07747

**Gross Floor Area:** 153,914 ft<sup>2</sup>

**# Floors:** 1

**Year Built:** 1962

**Description of Spaces:** This school has classrooms, offices, gymnasiums (auxiliary gym and main gym), cafeteria, kitchen and a media center.

**Description of Occupancy:** The school serves 1,076 students from 9<sup>th</sup> to 12<sup>th</sup> grade. There are 132 school faculty and staff members.

**# of Computers:** The school has XXX desktop computers, XXX laptop computers, and XXX iPad tablet computers.

**Building Usage:** Hours of operation are 7:25am-2:14pm Monday through Friday, with various after-school activities.



#### **Building Envelope**

**Construction Materials:** Structural steel framing with concrete masonry blocks having a brick exterior veneer.

**Façade:** Brick veneer

**Roof Type:** Flat roof supported by structural-steel having an adhered white rubber membrane roofing over layers of rigid insulation board. The roof appears to be in good condition.

**Windows:** Double pane windows with aluminum frames, in good condition.

**Exterior Doors:** Aluminum framed doors. Seals around the doors are in fair condition.

#### **Heating Ventilation & Air Conditioning (HVAC) Systems**

**Heating Systems:** There are (2) gas fired Cleaver Brooks model CB655-250 hot water boilers each having an input of 10,500,000 BTUH and efficiencies of 80.0%. These boilers were installed in 1962 and are past the useful life as reported by ASHRAE. Hot water is distributed by (2) 7.5 HP pumps and (2) 1.5 HP to all areas of the building. The boilers operate in lead/lag fashion as do the pumps.

The building is 100% heated using hot water. Classrooms are heated by unit ventilators having hot water coils. Each classroom has at least one unit ventilator. Hallways have perimeter hydronic fin tube baseboard heating and cabinet unit heaters. The larger spaces such as the gymnasiums are heated using larger heating and ventilation units (HV).

**Cooling Systems:** The building is 75% cooled. Approximately 50% is cooled by 14 constant air volume direct expansion (DX) cooling only rooftop units. The areas that are cooled include the cafeteria, main Office, 600 wing classrooms, special needs classrooms, 500 classroom wing, coaches & trainers offices, computer lab, network room, library, and various specialty classrooms. The roof top AC units are 10-12 years old and in fair condition. 15% of the school is



cooled by 8 DX split systems and approximately 10% is cooled by 12 window air conditioning units having an average capacity of 24,000 BTU/ hr.

**Ventilation Systems:** Offices and classrooms are ventilated by unit ventilators. The main gymnasium is ventilated separately by (2) 10,000 CFM Nesbitt heating & ventilation (HV) units. The auxiliary gym is heated separately by (2) 4,500 CFM Nesbitt heating & ventilation (HV) units. All units appear to be original to the building and in good condition.

**Exhaust Systems:** The school has several roof mounted exhaust fans of various sizes to exhaust restrooms and storage areas.

The main kitchen, which is located on the first floor, has (1) 28'x4' and (1) 10'x3' kitchen hoods. This hoods are served by (1) 3/8 HP, 2,100 CFM exhaust fan and (1) ¼ 2,000 CFM exhaust fan. There is a separate 0.5 HP, 900 CFM exhaust fan which the maintenance personnel did not know what it served. Make- up air is provided by a rooftop unit serving the cafeteria.

### **Controls Systems**

The building HVAC is controlled by a hybrid system consisting of a web-based Johnson Controls Metasys Direct Digital Control system (DDC) and pneumatically actuated dampers and valves. The pneumatic system uses a Quincy duplex air compressor to produce the air needed to actuate the valves and dampers. The Metasys system can operate r the pneumatic controls operation. Upgrading to full DDC control would remove the air compressor and eliminate associated air leakage. The head custodian has monitors and controls the system through the web from a dedicated PC.. The Metasys System monitors the status of the pumps, boilers, and exhaust fans.

The Library Addition has a separate electronic DDC Control System manufactured by PQ Energy.

Typical setpoints in the school are 69°F heating and 71°F cooling during occupied times, and 65°F heating and 80°F cooling during unoccupied times. Each setpoint has +/- 4 degree variance. Each space has a sensor that is tied into the BAS.

### **Domestic Hot Water Systems**

The building is served by (2) gas fired A.O. Smith domestic hot water heaters rated at 740 MBH heating capacity and having 85 gallon storage tanks. These heaters have modulating capacity burners and were installed in 2013.

### **Kitchen Equipment**

The kitchen is opened from 7:30am to 1pm and prepares meals for the students and faculty each day.

The kitchen has (3) 8'x8' walk-in freezers and (1) walk-in cooler. There is no dishwasher, due to all plates and utensils used being disposable.

The kitchen has (6) energy star Blodgett electric ovens, (1) gas stove / oven combo unit, (2) Vulcan ovens, (1) Fryer and (2) refrigerators. These units appear to be in good condition.

## Plumbing Systems

The school has been renovating restrooms and upgrading the plumbing fixtures in the process. In general fixtures installed after 1990 have low flow flush valves. Fixtures installed before 1980 typically have high-flow flush valves and faucets. The toilets were 1.28 gpf, the urinals were 0.5 gpf. The sinks were assumed to be low flow (0.5 gpm) based on the other work done to the restrooms.

## Lighting Systems

The school utilizes 34 watt T-8 fluorescent tube fixtures for offices, mechanical rooms, cafeteria, hallways, and classrooms. The ballast are electronic. Our lighting survey confirmed that occupancy sensors have been installed in some classrooms. The gymnasium has been retrofitted with T-5 high output fluorescent fixtures. The building exterior is illuminated by 250W metal halide wall packs and 70W HPS fixtures that are controlled by a photocell sensor.

## 2.2 Cambridge Park Administration Building

**Address:** One Crest Way, Aberdeen, NJ 07747

**Gross Floor Area:** 46,525 ft<sup>2</sup>

**# Floors:** 1

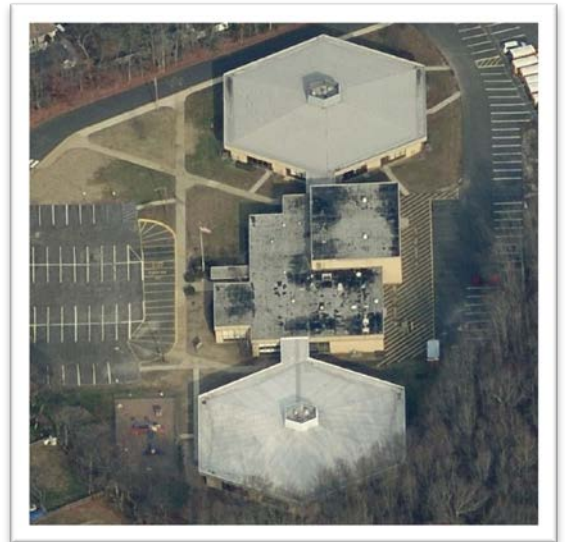
**Year Built:** 1970

**Description of Spaces:** This school / Administration building has classrooms, offices, multi-purpose room, and a media center.

**Description of Occupancy:** The school serves 82 students from daycare and preschool. There are 75 school faculty and staff members.

**# of Computers:** The school has XXX desktop computers, XXX laptop computers, and XXX iPad tablet computers.

**Building Usage:** Hours of operation are from 8:00 AM – 5:00 PM Monday through Friday, with various after-school activities.



## Building Envelope

**Construction Materials:** Concrete masonry blocks

**Façade:** Brick veneer

**Roof Type:** Flat roof comprised of structural-steel, adhered white rubber membrane roofing. The roof appears to be in good condition. The pitched roofs of the education and administration wings are constructed in a similar manner.

**Windows:** Single pane windows with aluminum frames, in fair condition.

**Exterior Doors:** Aluminum framed doors with single pane windows. Seals around the doors are in fair condition.

## **Heating Ventilation & Air Conditioning (HVAC) Systems**

**Heating Systems:** This building is heated by (2) gas fired Cleaver Brooks, model CB760-125 hot water boilers having inputs of 230 MBH and efficiencies of 80.0%. These boilers were installed in 1969 and are past the useful life as per ASHRAE. Hot water is distributed by (4) 1.0 HP pumps that supply three zones. The fourth pump is a backup. The boilers operate in lead/lag to provide heating to different sections of the building.

Hot water is used to heat the entire school. Classrooms are heated by unit ventilators having hot water coils. Each classroom has a minimum of one unit ventilator. Hallways have perimeter hydronic baseboard heating.

**Cooling Systems:** The building is 80% cooled. Approximately 40% of the building is cooled by Lennox split systems having remote condensing units. This includes operations and maintenance, accounts payable, superintendent office, Room 18, Room 19, faculty dining, IT office, Business Office, Business Administration office, and server room. The remaining 40% is occupied by classrooms which are cooled by window air conditioning units having an average size of 24,000 BTU/hr

**Ventilation Systems:** The multipurpose room is served by (2) ceiling mounted air handlers. Each one brings in 4,500 of OA and serves half of the space. Offices and classrooms are ventilated by unit ventilators.

**Exhaust Systems:** The building uses roof mounted exhaust fans of various sizes exhaust restrooms and storage areas.

## **Controls Systems**

The building is controlled by a hybrid of a web-based Johnson Controls Metasys direct digital control system (DDC) and pneumatically actuated dampers and valves. The system utilizes a Quincy dual compressor air compressor to produce compressed air needed to actuate valves and dampers. The Metasys system can monitor the pneumatic controls operation. Upgrading to full DDC control would remove the compressor and associated air leaks. Each head custodian has control over the system at their school and monitors their system through the web from a dedicated PC. The window units are controlled manually. System has status indicator for pumps, boilers, and exhaust fans.

Typical setpoints in the facility are 69°F heating and 71°F cooling during occupied times, and 65°F heating and 80°F cooling during unoccupied times. Each setpoint has +/- 4 degree variance. Each space has a sensor that is monitored and controlled by the BAS.

## **Domestic Hot Water Systems**

The building domestic loads are served by the heating boilers which supply a heat exchanger to produce domestic hot water only during the heating season.

During non-heating season months (summer), domestic hot water is produced by a single Rudd electric domestic hot water heater, tagged DHW-1. This unit has a rated heating capacity of 4500 watts and a 52 gallon storage tank. It was installed in 2004 and in good condition

## **Kitchen Equipment**

This school has no kitchen.

## **Plumbing Systems**

The school has been renovating restrooms and upgrading the plumbing fixtures in the process. In general fixtures installed after 1990 have low flow flush valves. Fixtures installed before 1980 typically have high-flow flush valves and faucets. The toilets were 1.28 gpf, the urinals were 0.5 gpf. The sinks were assumed to be low flow (0.5 gpm) based on the other work done to the restrooms.

## **Lighting**

The facility has some older incandescent fixtures in some areas that can be upgraded to compact florescent lighting (CFLs). Magnetic ballasts have been upgraded to electronic; and classrooms, offices, common area, and corridor fixtures have been upgraded to four foot T-8 32W recessed fluorescents. Storage areas have compact fluorescent twin biaxial lamps. The majority of lights are switched manually

Parking lot lighting consists of pole mounted high pressure sodium light fixtures which are on a timer. The building exterior lighting includes 200W High Pressure Sodium (HPS) lamps and MH400 Wall packs.

### **2.3 Matawan Avenue Middle School**

**Address:** 469 Matawan Avenue, Cliffwood, NJ 07721

**Gross Floor Area:** 89,864 ft<sup>2</sup>

**# Floors:** 1

**Year Built:** 1970

**Description of Spaces:** The school has classrooms, offices, gymnasiums (auxiliary gym and main gym), cafeteria, kitchen and a media center.

**Description of Occupancy:** The school serves 872 students from 7<sup>th</sup> to 8<sup>th</sup> grade. There are 97 school faculty and staff members.

**# of Computers:** The school has XXX desktop computers, XXX laptop computers, and XXX iPad tablet computers.

**Building Usage:** Hours of operation are from 8:04 AM – 2:30 PM Monday through Friday, with various after-school activities.



## **Building Envelope**

**Construction Materials:** Concrete masonry blocks

**Façade:** Brick veneer

**Roof Type:** Flat roof comprised of structural-steel decking, adhered white rubber membrane roofing having rigid insulation board beneath. The roof appears to be in good condition.

**Windows:** Double pane windows with aluminum frames, in good condition.

**Exterior Doors:** Aluminum framed doors with double pane glass. Non-student doors were aluminum. Seals around the doors were in fair condition at the time of the field visit.

## **Heating Ventilation & Air Conditioning (HVAC) Systems**

**Heating Systems:** There are (2) gas fired boilers serving the school. These boilers are Cleaverbrooks, CB760-150 hot water boilers with inputs of 6,275,000 BTUH and efficiencies of 80.0% each depending on hot water return temperatures. These boilers were installed in 1969 and are past the useful life as reported by ASHRAE. Hot water is pumped by (2) 7.5 HP pumps to areas of the school. The boilers operate in lead/lag to provide heating to different sections of the building.

Hot water is used to heat the entire school. Classrooms are heated by unit ventilators having hot water coils. Each classroom has a minimum of one unit ventilator. Hallways have perimeter hydronic baseboard heating.

**Cooling Systems:** The building is 70% cooled. Approximately 60% is cooled by (17) Rooftop units. There are (6) Variable Volume units and the remaining are Constant Air Volume (CAV) DX Cooling Rooftops of various sizes. Amongst these rooms are the Cafeteria, the new Gymnasium, Main Office, Nurse and auditorium. The spaces on the VAV systems have dedicated VAV boxes that vary the airflow to the space. The remainder of the building that is conditioned is cooled by (7) window air conditioning units with an average size of 2-tons.

**Ventilation Systems:** Offices and classrooms are ventilated by unit ventilators. The main gymnasium is heated separately by (2) Nesbitt heating & ventilation (HV) unit each. Each unit serves half of the space. Drawings found in the plan room show the capacity of the units to be 10,000 CFM with 50% OA. The units appear to be original to the building.

**Exhaust Systems:** The school utilizes exhaust fans of various sizes located on the roof to exhaust restrooms and storage areas.

The main kitchen, which is located on the first floor, has (2) 9'x5' kitchen hoods. This hood gets it's make up air from the aforementioned rooftop units serving the cafeteria.

## **Controls Systems**

The building is controlled by a hybrid of a web-based Johnson Controls Metasys direct digital control system (DDC) and pneumatically actuated dampers and valves. The system utilizes a Quincy dual compressor air compressor to produce compressed air needed to actuate valves and dampers. The Metasys system can monitor the pneumatic controls operation. Upgrading to full DDC control would remove the compressor and associated air leaks. Each head custodian has control over the system at their school and monitors their system through the web from a dedicated PC. The window units are controlled manually. System has status indicator for pumps, boilers, and exhaust fans.

Typical setpoints in the facility are 69°F heating and 71°F cooling during occupied times, and 65°F heating and 80°F cooling during unoccupied times. Each setpoint has +/- 4 degree variance. Each space has a sensor that is tied into the BAS.

### **Domestic Hot Water Systems**

The building is served by (2) gas fired A.O. Smith domestic hot water heaters. DHW-1 has a rated 75 MBH heating capacity and 98 gallon storage tank and serves the main building. The efficiency of this heater is 80%. It was installed in 2009. DHW-2 has a rated 120 MBH heating capacity and 71 gallon storage tank and serves the auxiliary gym wing. It was installed in 2007.

### **Kitchen Equipment**

The main kitchen, which is located on the first floor, has (2) 9'x5' kitchen hoods. This hood gets it's make up air from the aforementioned rooftop units serving the cafeteria.

The kitchen has an electric combo stove and oven unit. There are 3 additional electric ovens. There is (1) 8'x8' walk-in freezer. The rest of the appliances include (2) deep freezers and (2) refrigerators. These units appear to be in good condition.

### **Plumbing Systems**

The school has been renovating restrooms and upgrading the plumbing fixtures in the process. In general fixtures installed after 1990 have low flow flush valves. Fixtures installed before 1980 typically have high-flow flush valves and faucets. The toilets were 1.28 gpf, the urinals were 0.5 gpf. The sinks were assumed to be low flow (0.5 gpm) based on the other work done to the restrooms.

### **Lighting**

The school utilizes 34 watt T-8 fluorescent tube fixtures for offices, multipurpose room, hallways, and classrooms. It appears from the lighting survey that occupancy sensors and T-5 bulbs have been installed in some classrooms. The gymnasium has an older style technology light bulb that consumes more energy than newer bulbs. These bulbs are 250 MV. The building exterior utilizes a 250W metal halide wall packs and 200 W HPS that are controlled by a photocell sensor.

## **2.4 Cliffwood Elementary School**

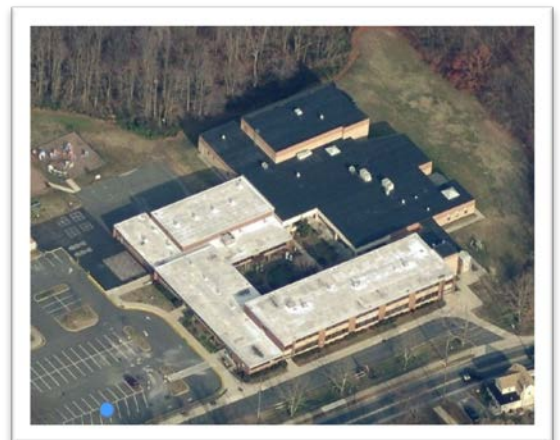
**Address:** 422 Cliffwood Avenue, Cliffwood, NJ 07721

**Gross Floor Area:** 67,450 ft<sup>2</sup>

**# Floors:** 2

**Year Built:** 1958, 1996

**Description of Spaces:** The school has classrooms, offices, gymnasium, cafeteria, kitchen and a media center.



**Description of Occupancy:** The school serves 317 students from kindergarten to 6<sup>th</sup> grade. There are 54 school faculty and staff members.

**# of Computers:** The school has XXX desktop computers, XXX laptop computers, and XXX iPad tablet computers.

**Building Usage:** Hours of operation are from 9:20 AM – 3:35 PM Monday through Friday, with various after-school activities.

## **Building Envelope**

**Construction Materials:** Concrete masonry blocks

**Façade:** Brick veneer

**Roof Type:** Flat roof comprised of structural-steel, built up rubber membrane roofing. Approximately 50% of roof has a high solar reflectance which helps to reflect sunlight and heat away from a building, reducing roof temperatures. The roof appears to be in good condition.

**Windows:** Double pane windows with aluminum frames, in good condition.

**Exterior Doors:** Aluminum framed doors. Seals around the doors were in fair condition at the time of the field visit.

## **Heating Ventilation & Air Conditioning (HVAC) Systems**

**Heating Systems:** There are (2) new gas fired Steam boilers serving the original 1958 portion of the school. These boilers are Rockmills, MP-100 Steam boilers with inputs of 3,378 MBH and efficiencies of 85.0%. These boilers were installed in 2012 and are in good condition. The boilers operate in lead/lag to provide heating to different sections of the building. The new addition has (2) Smith gas fired hot water boilers that have a rated capacity of 783 MBH and an efficiency of 91% each depending on hot water return temperatures. Hot water is pumped to this new addition by (2) 5 HP Armstrong motors.

Hot water is used to heat the new addition of the school and steam is the medium to heat the main portion. Classrooms are heated by unit ventilators having either a steam or hot water coil (depending on location). Each classroom has a minimum of one unit ventilator. Hallways have perimeter baseboard heating.

**Cooling Systems:** The building is 25% cooled by (4) constant air volume (CAV) DX cooling rooftops. These rooms are cafeteria, gymnasium and main office. There are portions of the building that utilize 10-ton split systems for cooling. (3) spaces of the building is conditioned is cooled by window air conditioning units with an average size of 2-tons.

**Ventilation Systems:** Offices and classrooms are ventilated by unit ventilators. The main gymnasium is heated separately by a Nesbitt heating & ventilation (HV) unit. This HV unit has a separate 10-ton condensing unit on the roof for cooling. Drawings indicate the HV unit is 8,400 CFM with 3,000 CFM OA.

**Exhaust Systems:** The school utilizes exhaust fans of various sizes located on the roof to exhaust restrooms and storage areas.

## **Controls Systems**

The building is controlled by a hybrid of a web-based Johnson Controls Metasys direct digital control system (DDC) and pneumatically actuated dampers and valves. The system utilizes a

(1) Quincy dual compressor air compressor to produce compressed air needed to actuate valves and dampers. The Metasys system can monitor the pneumatic controls operation. Upgrading to full DDC control would remove the compressor and associated air leaks. Each head custodian has control over the system at their school and monitors their system through the web from a dedicated PC. The window units are controlled manually. System monitors status of pumps, boilers, and exhaust fans.

Typical setpoints in the facility are 69°F heating and 71°F cooling during occupied times, and 65°F heating and 80°F cooling during unoccupied times. Each setpoint has +/- 4 degree variance. Each space has a sensor that is tied into the BAS.

### **Domestic Hot Water Systems**

The building is served by (1) gas fired and (1) electric A.O. Smith domestic hot water heater. DHW-1 has a rated 18 KW heating capacity and 119 gallon storage tank. There is also a remote storage tank that has a capacity of 300 Gallons. The new boilers have a heat exchanger attached to the heating system and domestic hot water is produced during the heating season. This system was offline at the time of the audit. The new addition is served by the gas fired heater with a heating capacity of 75 MBH and an efficiency of 80%. It can store 74 gallons.

### **Kitchen Equipment**

The kitchen is opened from 9:30am to 12pm and prepares meals for the students and faculty each day.

The kitchen does not have a walk-in freezer or cooler. There is no dishwasher.

The kitchen has (2) gas Vulcan ovens, (1) gas stove / oven combo unit, (2) Vulcan pizza ovens, (1) deep freezer and (3) refrigerators; one is an energy star unit. These units appear to be in good condition.

### **Plumbing Systems**

The school has been renovating restrooms and upgrading the plumbing fixtures in the process. In general fixtures installed after 1990 have low flow flush valves. Fixtures installed before 1980 typically have high-flow flush valves and faucets. The toilets were 1.28 gpf, the urinals were 0.5 gpf. The sinks were assumed to be low flow (0.5 gpm) based on the other work done to the restrooms.

### **Lighting / Electrical Systems**

The school utilizes 34 watt T-8 fluorescent tube fixtures for offices, multipurpose room, hallways, and classrooms. It appears from the lighting survey that occupancy sensors and T-5 bulbs have been installed in some classrooms. The gymnasium has an older style technology light bulb that consumes more energy than newer bulbs. These bulbs are 250W metal halides. The building exterior utilizes a 250W metal halide wall packs and 100W metal halides that are controlled by a photocell sensor.



## 2.5 Ravine Drive Elementary School

**Address:** 170 Ravine Drive, Matawan, NJ 07747

**Gross Floor Area:** 46,848 ft<sup>2</sup>

**# Floors:** 1

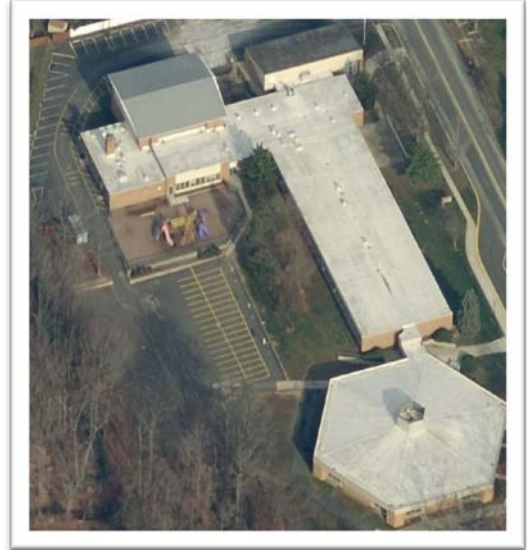
**Year Built:** 1966, 1969, and 1998

**Description of Spaces:** The school has classrooms, offices, gymnasium, cafeteria, kitchen and a media center.

**Description of Occupancy:** The school serves 397 students from kindergarten to 6<sup>th</sup> grade. There are 46 school faculty and staff members.

**# of Computers:** The school has XXX desktop computers, XXX laptop computers, and XXX iPad tablet computers.

**Building Usage:** Hours of operation are from 9:20 AM – 3:35 PM Monday through Friday, with various after-school activities.



### Building Envelope

**Construction Materials:** Concrete masonry blocks

**Façade:** Brick veneer

**Roof Type:** Flat roof comprised of structural-steel, built up white rubber membrane roofing with a high solar reflectance which helps to reflect sunlight and heat away from a building, reducing roof temperatures. The roof appears to be in good condition.

**Windows:** Double pane windows with aluminum frames, in good condition.

**Exterior Doors:** Aluminum framed doors. Seals around the doors were in fair condition at the time of the field visit.

### Heating Ventilation & Air Conditioning (HVAC) Systems

**Heating Systems:** There are (2) Cleaverbrooks, CB810-100, gas fired boilers serving the school. The boilers are rated with a heating capacity of 3,450 MBH with an efficiency of 80% depending on hot water return temperatures. They were installed in 1966. This boiler is past the useful life as reported by ASHRAE. Hot water is pumped to the school by 8 pumps. (2) 1 HP pumps serve the pods. (2) 1-1/2 serves the existing building and (4) ¾ HP pumps serve the remaining portions of the school. The boilers operate in lead/lag to provide heating to different sections of the building.

Hot water is used to heat the entire school. Classrooms are heated by unit ventilators having hot water coils. Each classroom has a minimum of one unit ventilator. Hallways have perimeter hydronic baseboard heating.

**Cooling Systems:** The building is 25% cooled. The Library is conditioned by (2) 4-ton constant air volume (CAV) DX cooling rooftops. There is another rooftop unit that was believed to serve the multipurpose room. The main office is conditioned by a 10-ton split system. (5) spaces of the building is conditioned is cooled by window air conditioning units with an average size of 2-tons.

**Ventilation Systems:** Offices and classrooms are ventilated by unit ventilators.

**Exhaust Systems:** The school utilizes exhaust fans of various sizes located on the roof to exhaust restrooms and storage areas.

### **Controls Systems**

The building HVAC is controlled by a hybrid system consisting of a web-based Johnson Controls Metasys Direct Digital Control system (DDC) and pneumatically actuated dampers and valves. The pneumatic system uses a Quincy duplex air compressor to produce the air needed to actuate the valves and dampers. The Metasys system can operate r the pneumatic controls operation. Upgrading to full DDC control would remove the air compressor and eliminate associated air leakage. The head custodian has monitors and controls the system through the web from a dedicated PC. The Metasys System monitors the status of the pumps, boilers, and exhaust fans.

Typical setpoints in the facility are 69°F heating and 71°F cooling during occupied times, and 65°F heating and 80°F cooling during unoccupied times. Each setpoint has +/- 4 degree variance. Each space has a sensor that is tied into the BAS

### **Domestic Hot Water Systems**

The building is served by (1) gas fired A.O. Smith with a rated 65 MBH heating capacity and 65 gallon storage tank and serves the main building. The efficiency of this heater is 80%. It was installed in 2008.

### **Kitchen Equipment**

The kitchen at this school is capable of warming food up and minor cooking. There is no kitchen hood. Paper utensils are used so there is no dishwasher. The kitchen operates for close to four hours per day.

The kitchen has (1) Blodgett Natural Gas Ovens. The rest of the appliances include (1) refrigerator, (1) energy star freezer and (1) Deep Freezers. These units appear to be in good condition.

### **Plumbing Systems**

The school has been renovating restrooms and upgrading the plumbing fixtures in the process. In general fixtures installed after 1990 have low flow flush valves. Fixtures installed before 1980 typically have high-flow flush valves and faucets. The toilets were 1.28 gpf, the urinals were 0.5 gpf. The sinks were assumed to be low flow (0.5 gpm) based on the other work done to the restrooms.

### **Lighting / Electrical Systems**

The school utilizes 34 watt T-8 fluorescent tube fixtures for offices, mechanical rooms, cafeteria, hallways, and classrooms. The ballast are electronic. It appears from the lighting survey that occupancy sensors have been installed in some classrooms. The gymnasium has an older style technology light bulb that consumes more energy than newer bulbs. These bulbs are 400 metal halides.

## 2.6 Lloyd Road Elementary School

**Address:** 401 Lloyd Road, Aberdeen, NJ 07747

**Gross Floor Area:** 102,364 ft<sup>2</sup>

**# Floors:** 2

**Year Built:** 1967

**Description of Spaces:** The school has classrooms, offices, gymnasium, auditorium, cafeteria, kitchen and a media center.

**Description of Occupancy:** The school serves 604 students from kindergarten to 6<sup>th</sup> grade. There are 69 school faculty and staff members.

**# of Computers:** The school has XXX desktop computers, XXX laptop computers, and XXX iPad tablet computers.

**Building Usage:** Hours of operation are from 8:50 AM – 3:05 PM Monday through Friday, with various after-school activities.

### **Building Envelope**

**Construction Materials:** Concrete masonry blocks

**Façade:** Brick veneer

**Roof Type:** Flat roof comprised of structural-steel, built up white rubber membrane roofing with a high solar reflectance which helps to reflect sunlight and heat away from a building, reducing roof temperatures. The pitched roof over the gymnasium and auditorium is constructed of metal decking. The roof appears to be in good condition.

**Windows:** Double pane windows with aluminum frames, in good condition.

**Exterior Doors:** Aluminum framed doors. Seals around the doors were in fair condition at the time of the field visit.

### **Heating Ventilation & Air Conditioning (HVAC) Systems**

**Heating Systems:** There are (2) gas fired boilers serving the school. The first is a new Easco gas fired high efficiency hot water boiler with input of 5,277 MBH and efficiency of 91.0% depending on hot water return temperatures. The second was installed with the existing building in 1967. This boiler is a Cleaverbrooks, CB810-200 hot water boiler with input of 8,375 BTUH and efficiencies of 80.0% depending on hot water return temperatures. This boiler is past the useful life as reported by ASHRAE. Hot water is pumped to four zones (Cafeteria, Gym, Auditorium, and Zone 4) by (4) 4.0 HP pumps to areas of the school. The boilers operate in lead/lag to provide heating to different sections of the building.

Hot water is used to heat the entire school. Classrooms are heated by unit ventilators having hot water coils. Each classroom has a minimum of one unit ventilator. Hallways have perimeter hydronic baseboard heating.

**Cooling Systems:** The building is 30% cooled. The Main office is served by 7.5- ton constant air volume (CAV) DX Cooling Rooftop. The Auditorium is served by a 12,700 CFM. The Lobby of the Auditorium is served by a 8,550 CFM unit. The library has its own dedicated rooftop unit. The copy room and Rooms 18 & 22 have dedicated split systems. Rooms 19-21 have dedicated



heat pumps that provide heating and cooling to these spaces. The IT Room is cooled by a 2-ton window air conditioning unit.

**Ventilation Systems:** Offices and classrooms are ventilated by unit ventilators. The main gymnasium is heated separately by a (2) 16,300 CFM Nesbitt heating & ventilation (HV) unit.

**Exhaust Systems:** The school utilizes exhaust fans of various sizes located on the roof to exhaust restrooms and storage areas.

### **Controls Systems**

The building is controlled by a hybrid of a web-based Johnson Controls Metasys direct digital control system (DDC) and pneumatically actuated dampers and valves. The system utilizes a Quincy dual compressor air compressor to produce compressed air needed to actuate valves and dampers. The Metasys system can monitor the pneumatic controls operation. Upgrading to full DDC control would remove the compressor and associated air leaks. Each head custodian has control over the system at their school and monitors their system through the web from a dedicated PC. The window units are controlled manually. System monitors status of pumps, boilers, and exhaust fans.

Typical setpoints in the facility are 69°F heating and 71°F cooling during occupied times, and 65°F heating and 80°F cooling during unoccupied times. Each setpoint has +/- 4 degree variance. Each space has a sensor that is tied into the BAS.

### **Domestic Hot Water Systems**

The building is served by (1) gas fired A.O. Smith and (1) O State electric domestic hot water heaters. DHW-1 has a rated 365 MBH heating capacity and 85 gallon storage tank and serves the main building. The efficiency of this heater is 80%. It was installed in 2011. DHW-2 has a rated 1,000W heating capacity and 10 gallon storage tank and serves the cust closet, men & women's faculty restroom.

### **Kitchen Equipment**

The kitchen, which is located on the first floor, has (1) 3'x2' kitchen hood which is used for warming. This hood gets it's make up air from the kitchen. There is an intake on the exterior wall.

The kitchen has an electric combo stove and oven unit. There are (2) Blodgett Natural Gas Ovens. There is (1) 8'x8' walk-in freezer. The rest of the appliances include (1) refrigerator and (1) electric hot box. These units appear to be in good condition.

### **Plumbing Systems**

The school has been renovating restrooms and upgrading the plumbing fixtures in the process. In general fixtures installed after 1990 have low flow flush valves. Fixtures installed before 1980 typically have high-flow flush valves and faucets. The toilets were 1.28 gpf, the urinals were 0.5 gpf. The sinks were assumed to be low flow (0.5 gpm) based on the other work done to the restrooms.

## Lighting / Electrical Systems

The school utilizes 34 watt T-8 fluorescent tube fixtures for offices, multipurpose room, hallways, and classrooms. It appears from the lighting survey that occupancy sensors and T-5 bulbs have been installed in some classrooms. The gymnasium has an older style technology light bulb that consumes more energy than newer bulbs. These bulbs are 250 MV. The building exterior utilizes a 1,000W incandescent bulbs and 200W HPS that are controlled by a photocell sensor.

### 2.7 Strathmore Elementary School

**Address:** 282 Church Street, Aberdeen, NJ 07747

**Gross Floor Area:** 60,110 ft<sup>2</sup>

**# Floors:** 1

**Year Built:** 1963

**Description of Spaces:**

**Description of Occupancy:** The school serves 505 students from kindergarten to 6<sup>th</sup> grade. There are 51 school faculty and staff members.

**# of Computers:** The school has XXX desktop computers, XXX laptop computers, and XXX iPad tablet computers.

**Building Usage:** Hours of operation are from 9:20 AM – 3:35 PM Monday through Friday, with various after-school activities.



### Building Envelope

**Construction Materials:** Concrete masonry blocks

**Façade:** Brick veneer

**Roof Type:** Flat roof comprised of structural-steel, built up white rubber membrane roofing with a high solar reflectance which helps to reflect sunlight and heat away from a building, reducing roof temperatures. The pitched roof over the cafeteria is constructed of pine slates, one layer of tar (felt) paper, and finished with asphalt shingles. The roof appears to be in good condition.

**Windows:** Double pane windows with aluminum frames, in good condition.

**Exterior Doors:** Aluminum framed doors. Seals around the doors were in fair condition at the audit.

### Heating Ventilation & Air Conditioning (HVAC) Systems

**Heating Systems:** There are (2) gas fired boilers serving the school. The first is a new Smith gas fired high efficiency hot water boiler with input of 2,185 MBH and efficiency of 91.0% depending on hot water return temperatures. The second was installed with the existing building in 1963. This boiler is a Cleaverbrooks, HB Smith hot water boiler with input of 2,939 BTUH and efficiencies of 80.0% depending on hot water return temperatures. This boiler is past the useful life as reported by ASHRAE. Hot water is pumped to school by (2) 3.0 HP pumps with 89.5% efficiencies. The boilers operate in lead/lag to provide heating to different sections of the building.

Hot water is used to heat the entire school. Classrooms are heated by unit ventilators having hot water coils. Each classroom has a minimum of one unit ventilator. Hallways have perimeter hydronic baseboard heating.

**Cooling Systems:** The building is 55% cooled. The Cafeteria, Network Room and CST Offices are amongst the spaces that have dedicated DX cooling rooftop units. There are (5) rooftop units total. The network room has a dedicated split system. Some classrooms utilize 2-ton window air conditioners to condition the air.

**Ventilation Systems:** Offices and classrooms are ventilated by unit ventilators. The gymnasium is heated separately by a 10,000 CFM Nesbitt heating & ventilation (HV) unit. The kitchen is ventilated by a separate Nesbitt heating & ventilation (HV) unit. The unit was tagless and the capacity could not be determined.

**Exhaust Systems:** The school utilizes exhaust fans of various sizes located on the roof to exhaust restrooms and storage areas.

### **Controls Systems**

The building is controlled by a hybrid of a web-based Johnson Controls Metasys direct digital control system (DDC) and pneumatically actuated dampers and valves. The system utilizes a (2) Quincy single compressor air compressor to produce compressed air needed to actuate valves and dampers. The Metasys system can monitor the pneumatic controls operation. Upgrading to full DDC control would remove the compressor and associated air leaks. Each head custodian has control over the system at their school and monitors their system through the web from a dedicated PC. The window units are controlled manually. System monitors status of pumps, boilers, and exhaust fans.

Typical setpoints in the facility are 69°F heating and 71°F cooling during occupied times, and 65°F heating and 80°F cooling during unoccupied times. Each setpoint has +/- 4 degree variance. Each space has a sensor that is tied into the BAS.

### **Domestic Hot Water Systems**

The building is served by (1) gas fired A.O. Smith and (1) Bradford White gas-fired domestic hot water heaters. DHW-1 has a rated 75 MBH heating capacity and 98 gallon storage tank and serves a portion of the main building. The efficiency of this heater is 80%. DHW-2 has a rated 88 MBH heating capacity and 100 gallon storage tank and serves the remainder of the building.

### **Kitchen Equipment**

The kitchen has (1) Blodgett Natural Gas Ovens. The rest of the appliances include (1) refrigerator and (2) Deep Freezers. These units appear to be in good condition. They should be replaced with energy star appliances through attrition as these units fail. There is no kitchen hood or dishwasher.

### **Plumbing Systems**

The school has been renovating restrooms and upgrading the plumbing fixtures in the process. In general fixtures installed after 1990 have low flow flush valves. Fixtures installed before 1980 typically have high-flow flush valves and faucets. The toilets were 1.28 gpf, the urinals were 0.5 gpf. The sinks were assumed to be low flow (0.5 gpm) based on the other work done to the restrooms.

## Lighting / Electrical Systems

The school utilizes 34 watt T-8 fluorescent tube fixtures for offices, mechanical rooms, cafeteria, hallways, and classrooms. The ballast are electronic. It appears from the lighting survey that occupancy sensors have been installed in some classrooms. The gymnasium has an older style technology light bulb that consumes more energy than newer bulbs. These bulbs are 400 metal halides. The building exterior utilizes a 400W metal halide wall packs and 200W HPS that are controlled by a photocell sensor.

### 3.0 UTILITY

Utilities include electricity and natural gas. Electricity is supplied and delivered Jersey Central Power & Light (JCP&L). Natural gas is supplied and delivered by New Jersey Natural Gas. Water bills were not provided at the time of the audit.

For the 12-month period ending in June 2013, the utilities usages for the buildings were as follows:

**Table 1: Actual Cost & Site Utility Usage**

Electric						
School Name	Annual Usage	Annual Cost	Blended Rate	Supply Rate	Peak Demand	Demand Rate
Unit	kWh	\$	\$/kWh	\$/kWh	kW	\$/kW
Cambridge Park Elementary School	305,400	34,799	0.11	.080	159.1	6.23
Cliffwood Elementary School	345,760	39,286	0.11	.080	142.6	7.60
Lloyd Road Elementary School	358,640	39,788	0.11	.080	122.7	6.21
Matawan Avenue Middle School	805,840	102,268	0.13	.085	391.7	6.88
Matawan Regional High School	1,201,265	135,069	0.12	.080	84.8	5.89
Ravine Drive Elementary School	253,120	28,482	0.11	.080	96.60	5.93
Strathmore Elementary School	285,068	35,011	0.123	.087	137.4	6.25

Blended Rate: Average rate charged determined by the annual cost / annual usage

Supply Rate: Actual rate charged for electricity usage in kWh

Demand Rate: Rate charged for actual electrical demand in kW

Natural Gas			
School Name	Annual Usage	Annual Cost	Rate
Unit	Therms	\$	\$/Therm
Cambridge Park Elementary School	27,084	30,146	1.11
Cliffwood Elementary School	21,048	27,685	1.32
Lloyd Road Elementary School	36,919	46,596	1.26
Matawan Avenue Middle School	42,386	49,274	1.16
Matawan Regional High School	69,723	80,720	1.16
Ravine Drive Elementary School	24,049	28,913	1.20
Strathmore Elementary School	23,343	25,941	1.11

Electrical usage was higher in the winter months when the school is operational. Natural gas consumption was highest in winter months for heating. See Appendix A for a detailed utility analysis.

Under New Jersey’s energy deregulation law, the supply portion of the electric (or natural gas) bill is separated from the delivery portion. The supply portion is open to competition, and customers can shop around for the best price for their energy suppliers. The electric and natural gas distribution utilities will still deliver the gas/ electric supplies through their wires and pipes – and respond to emergencies, should they arise – regardless of where those supplies are purchased. Purchasing the energy supplies from a company other than your electric or gas utility is purely an economic decision; it has no impact on the reliability or safety of the service. Additional information on selecting a third party energy supplier is available here:

<http://www.state.nj.us/bpu/commercial/shopping.html>.

See Appendix A for a list of third-party energy suppliers licensed by the Board of Public Utilities to sell within the building’s service area.



#### 4.0 EPA PORTFOLIO MANAGER

The EPA Portfolio Manager benchmarking tool was used to assess the building’s energy performance. Portfolio Manager provides a site and source Energy Use Intensity (EUI), as well as an Energy Star performance rating for qualifying building types. The EUIs are provided in kBtu/ft<sup>2</sup>/year, and the performance rating represents how energy efficient a building is on a scale of 1 to 100, with 100 being the most efficient. In order for a building to receive an Energy Star label, the energy benchmark rating must be at least 75. As energy use decreases from implementation of the proposed measures, the Energy Star rating will increase.

The site EUI is the amount of heat and electricity consumed by a building as reflected in utility bills. Site energy may be delivered to a facility in the form of primary energy, which is raw fuel burned to create heat or electricity, such as natural gas or oil; or as secondary energy, which is the product created from a raw fuel such as electricity or district steam. To provide an equitable comparison for different buildings with varying proportions of primary and secondary energy consumption, Portfolio Manager uses the convention of source EUIs. The source energy also accounts for losses incurred in production, storage, transmission, and delivery of energy to the site, which provide an equivalent measure for various types of buildings with differing energy sources. The results of the Portfolio Manager benchmarking tool are contained in the table below.

Building	Site EUI kBtu/ft <sup>2</sup> /yr	Source EUI kBtu/ft <sup>2</sup> /yr	Energy Star Rating (1-100)
Cambridge Park ES	80.6	131.5	87
Cliffwood ES	48.7	87.7	93
Lloyd Road ES	48	75.4	95
Matawan Avenue MS	77.8	145.6	49
Matawan Regional HS	71.9	131.2	58
Ravine Drive ES	69.8	111.8	84
Strathmore ES	55	91.6	93

The schools with the exception of Matawan Avenue MS School has a below average site EUI and therefore an above average Energy Star Rating Score (50 being the median score). This is most likely attributed to the control system shut down schedule. By implementing the measures discussed in this report, it is expected that the EUI can be further reduced and the Energy Star Rating further increased.

The Portfolio Manager account can be accessed by entering the username and password shown below at the login screen of the Portfolio Manager website (<https://www.energystar.gov/istar/pmpam/>).

A full EPA Energy Star Portfolio Manager Report is located in Appendix G.

The user name and password for the building’s EPA Portfolio Manager Account has been provided to Patrick DeGeorge Matawan-Aberdeen Board of Education Business Administrator.

## 5.0 ENERGY CONSERVATION MEASURES

Energy conservation measures (ECM's) are energy savings recommendations that typically require a financial investment. Energy savings can be in the form of:

- electrical demand (KW=kilowatts),
- electrical usage (Kwh=Kilowatt-hour),
- natural gas (Therms=100,000 BTU),
- propane gas (Gallons=91,650 BTU),
- Fuel Oil (Gallons =138,700 Btu), and
- water (KGAL=1,000 gallons).

These recommendations are influenced by the time period that it takes to “break even” referred to as “Simple Payback”. Simple payback is calculated by dividing the cost of implementing the ECM by the energy cost savings (in dollars) of that ECM.

Another financial indicator of the performance of a particular ECM is the Return on Investment or ROI.

Two other financial analyses included in this report are Internal Rate of Return (IRR) and Net Present Value (NPV). Internal Rate of Return is the discount rate at which the present value of a project costs equals the present value of the project savings. Net Present Value is the difference between present value of an investment's future net cash flows and the initial investment. If the NPV equals “0”, the project would equate to investing the same amount of dollars at the desired rate. NPV is sometimes referred to as Net Present Worth. These values are provided in the summary in appendix C.

### 5.1 Building Envelope

#### 5.1.1 ECM-1 Window Replacements and Reduced Glazing

Cambridge Park Administration Building was the only building that had single pane windows out of all the buildings surveyed. Energy loss attributed to windows accounts for nearly 25 percent of the annual heating and cooling costs for the average American building, according to the Department of Energy. Replacing these windows with energy efficient ones can lower a buildings utility consumption.

The calculation uses bin weather data estimate the occupied and unoccupied bin hours. This is converted to existing energy for the occupied and unoccupied cases using the existing window U-factor and the heating and cooling temperature. The two are summed together to create the annual utility usage for the baseline. The same steps are done to calculate the proposed utility usage. The difference in heating losses through the windows results in annual heating natural gas and cooling electricity savings.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized as follows:

**ECM-1 Window Replacements and Reduced Glazing**

Building Name	Budgetary Cost	Annual Utility Savings			Annual Savings	ROI	Potential Incentive*	Payback (without Incentive)	Payback (with Incentive)
		Electricity		Natural Gas					
		kW	kWh	Therms					
	\$				\$	\$	Years	Years	
Cambridge Park	409,900	0	1,913	4,912	5,685	(0.7)	0	>15	>15

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 5.0 for other incentive opportunities

## 5.2 HVAC Systems

The following are ECMs associated with the HVAC Systems.

### 5.2.1 ECM-2 Replace Boilers with Condensing HW Boilers

The energy saving calculations for this measure is based on annual gas usage to create HHW along with the nameplate data of the existing and proposed boilers. The gas usage of these two boilers was calculated by multiplying the capacity percentage with the annual HHW gas usage from the utility data. Older style boilers have maximum nameplate efficiencies of 80%. It is estimated that the proposed condensing boilers have an average 92% efficiency based on manufacturer's specification data.

The implementation of this project requires redundant condensing boilers, new flue piping, rebalance the HHW piping system, and boiler control programming.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:



**ECM-2 Replace Boilers with Condensing Boilers**

Building Name	Budgetary Cost	Annual Utility Savings			Annual Savings	ROI	Potential Incentive*	Payback (without Incentive)	Payback (with Incentive)
		Electricity		Natural Gas					
		kW	kWh	Therms					
	\$				\$		Years	Years	
Cambridge Park	222,773	0	0	2,897	3,224	(0.6)	4,000	>15	>15
Lloyd Road Elementary School	185,856	0	0	3,949	4,989	(0.3)	3,000	>15	>15
Ravine Drive Elementary School	304,000	0	0	2,572	3,092	(0.7)	6,000	>15	>15
Matawan Regional High School	317,000	0	0	746	864	(0.9)	7,000	>15	>15
Matawan Avenue Middle School	263,000	0	0	4,533	5,270	(0.5)	6,000	>15	>15
Strathmore Elementary School	126,000	0	0	1,248	1,387	(0.7)	3,000	>15	>15

\* Incentive shown is per the New Jersey SmartStart Program. See section 5.0 for other incentive opportunities

**5.2.2 ECM-3 Replace Window A/C Units w/Ductless Splits**

The school district has numerous window mounted A/C units for classrooms. These units are averaged at 24,000 Btu/hr and 9.8 SEER efficiency units and the condition of the units is fair to poor. An assessment was performed which considered replacing the window units with DX cooling split systems.

The assumption of this calculation is that the operating hours and capacity remain the same. The energy savings is the result of operating a higher efficiency unit.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

**ECM-3 Replace Window A/C Units w/Ductless Splits**

Building Name	Budgetary Cost	Annual Utility Savings			Annual Savings	ROI	Potential Incentive*	Payback (without Incentive)	Payback (with Incentive)
		Electricity		Natural Gas					
		kW	kWh	Therms					
	\$				\$		Years	Years	
Cambridge Park	234,800	0	2,647	0	302	(1.0)	2,208	>15	>15
Lloyd Road Elementary School	18,000	0	221	0	24	(1.0)	92	>15	>15
Ravine Drive Elementary School	3,000	0	1,103	0	125	(0.4)	920	>15	>15
Matawan Regional High School	169,000	0	2,647	0	416	(1.0)	2,208	>15	>15
Cliffwood Elementary School	48,000	0	2,071	0	235	(0.9)	552	>15	>15
Matawan Avenue Middle School	112,000	0	1,544	0	196	(1.0)	1,288	>15	>15

\* Incentive shown is per the New Jersey SmartStart Program. See section 5.0 for other incentive opportunities

### 5.2.3 ECM-4 Replace Old Motors with Premium Efficiency Motors

The HHW pump motors are all standard efficiency motors. It is suggested to replace them with premium efficiency motors.

The total savings of this measure comes from motor efficiency improvement. Savings from replacing the motors with premium efficiency motors were calculated first by using the efficiency of each motor to get the actual electric demand drawn by the motor and then multiplying them with load percentage and run hours.

Implementation of this measure will require installation of premium efficiency motors.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

**ECM-4 Replace Old Motors with Premium Efficiency Motors**

Building Name	Budgetary Cost	Annual Utility Savings			Annual Savings	ROI	Potential Incentive*	Payback (without Incentive)	Payback (with Incentive)
		Electricity		Natural Gas					
		kW	kWh	Therms					
	\$				\$		\$	Years	Years
Cambridge Park	2,065	0.3	1,374	0	180	0.3	0	11.5	11.5
Ravine Drive Elementary School	4,000	0.7	2,899	0	328	0.1	0	12.2	12.2

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 5.0 for other incentive opportunities

### 5.2.4 ECM-5 Install VFDs & Premium Pumps on Hot water Pumps

Schools with varying heating loads and pump sizes of 5 HP or larger could save a significant amount of energy by adding a variable frequency drive (VSD) and changing the pump motor to premium efficiency if they do not currently have them. This ECM looks at the energy savings from installing VSDs to pumps and replacing the motors.

The calculation use a system “on” set point of 55°F and bin weather data to estimate the heating hours of the building for the year. It was calculated that the heating hours are 4,887. The assumption of this calculation is that the operating hours, motor horsepower, and capacity stay the same.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

**ECM-5 Install VFDs & Premium Pumps on Hot Water Pumps**

Building Name	Budgetary Cost	Annual Utility Savings			Annual Savings	ROI	Potential Incentive*	Payback (without Incentive)	Payback (with Incentive)
		Electricity		Natural Gas					
		kW	kWh	Therms					
Lloyd Road Elementary School	29,693	0.6	48,442	0	4,358	1.7	1,200	6.8	6.5
Cliffwood Elementary School	12,816	0.2	12,574	0	1,048	0.7	600	12.2	11.7
Matawan Avenue Middle School	15,000	0.4	15,697	0	1,511	1.1	900	9.9	9.3
Strathmore Elementary School	12,000	0.0	5,791	0	711	(0.1)	552	>15	>15

\* Incentive shown is per the New Jersey SmartStart Program. See section 5.0 for other incentive opportunities

**5.2.5 ECM-6 HVAC Replacement of Rooftop Units**

The HVAC roof top units (RTUs) contain DX cooling and natural gas heating (or hot water coils). Medium pressure gas piping is routed on the roof, and is pressure regulated to low pressure at each unit. Each RTU is mounted on an extended curb, with gravity pressure relief dampers and full economizer dampers. Supply and return ductwork is routed down through the roof curbs to a duct distribution system above the ceilings to each space. The roof tops vary in age but most are over ten years old and several are past their useful life. It is recommended that the RTUs be replaced through attrition with higher energy efficiency ratio (EER) models. This ECM assesses the replacement of each size of RTU and gives the resulting energy savings. The total energy savings is the sum of all of the rooftop unit replacements.

The assumption of this calculation is that the operating hours, number of units, and capacity stays the same. The energy savings result from operating higher efficiency units than the existing.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

**ECM-6 HVAC Replacement of Rooftop Units**

Building Name	Budgetary Cost	Annual Utility Savings			Annual Savings	ROI	Potential Incentive*	Payback (without Incentive)	Payback (with Incentive)
		Electricity		Natural Gas					
		kW	kWh	Therms					
Matawan Avenue Middle School	32,000	0	329	0	42	(1.0)	260	>15	>15

\* Incentive shown is per the New Jersey SmartStart Program. See section 5.0 for other incentive opportunities

### 5.2.6 ECM-7A Replace Existing Condensing Units (Standard Efficiency)

The schools have several split system air conditioning systems that provide cooling to classroom and support spaces. There are several different sizes and manufacturer. These units also have varying efficiencies. The units use R-22 refrigerant, which is currently being phase out of production and costs are anticipated to increase significantly. The replacement units are the same capacity, use environmentally friendly 410A refrigerant and have higher efficiencies. It is recommended that the split systems or condensing units be replaced through attrition with higher energy efficiency ratio (EER) models. This ECM looks at replacing each size of split system and gives the energy savings opportunity.

The assumption of this calculation is that the operating hours, number of units, and capacity stays the same. The energy savings result is from operating higher efficiency units than the existing.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

#### ECM-7A Replace Existing Condensing Units (Standard Efficiency)

Building Name	Budgetary Cost	Annual Utility Savings			Annual Savings	ROI	Potential Incentive*	Payback (without Incentive)	Payback (with Incentive)
		Electricity		Natural Gas					
		kW	kWh	Therms					
	\$				\$	\$	Years	Years	
Cambridge Park	81,100	0	5,484	0	625	(0.9)	2,697	>15	>15
Lloyd Road Elementary School	15,800	0	630	0	70	(0.9)	248	>15	>15

\* Incentive shown is per the New Jersey SmartStart Program. See section 5.0 for other incentive opportunities

### 5.2.7 ECM-7B Replace Existing Condensing Units (Higher Efficiency)

The schools have several split system air conditioning systems that provide cooling to classroom and support spaces. There are several different sizes and manufacturer. These units also have varying efficiencies. The units use R-22 refrigerant, which is currently being phase out of production and costs are anticipated to increase significantly. The replacement units are the same capacity, use environmentally friendly 410A refrigerant and have higher efficiencies. It is recommended that the split systems or condensing units be replaced through attrition with higher energy efficiency ratio (EER) models. This ECM looks at replacing each size of split system and gives the energy savings opportunity.

The assumption of this calculation is that the operating hours, number of units, and capacity stays the same. The energy savings result is from operating higher efficiency units than the existing.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

**ECM-7B Replace Existing Condensing Units (Higher Efficiency)**

Building Name	Budgetary Cost	Annual Utility Savings			Annual Savings	ROI	Potential Incentive*	Payback (without Incentive)	Payback (with Incentive)
		Electricity		Natural Gas					
		kW	kWh	Therms					
	\$				\$		\$	Years	Years
Cambridge Park	94,800	0	7,440	0	848	(0.9)	2,697	>15	>15
Lloyd Road Elementary School	21,900	0	855	0	95	(0.9)	248	>15	>15

\* Incentive shown is per the New Jersey SmartStart Program. See section 5.0 for other incentive opportunities

**5.2.8 ECM-8 Replace Existing PTAC Unit**

The maintenance supervisor has an old PTAC unit in his office. This unit should be replaced with a newer efficiency model.

The assumption of this calculation is that the operating hours, number of units, and capacity stays the same. The energy savings result is from operating higher efficiency units than the existing.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

**ECM-8 Replace Existing Condensing Units (Standard Efficiency)**

Building Name	Budgetary Cost	Annual Utility Savings			Annual Savings	ROI	Potential Incentive*	Payback (without Incentive)	Payback (with Incentive)
		Electricity		Natural Gas					
		kW	kWh	Therms					
	\$				\$		\$	Years	Years
Cambridge Park	5,400	0	85	0	10	(1.0)	0	>15	>15

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 5.0 for other incentive opportunities

**5.3 Control Systems**

The following are ECMs associated with the Controls Systems:

**5.3.1 ECM-9 Install Demand Control Ventilation**

Existing operation of the HVAC units serving the gymnasiums, cafeteria, or auditorium utilize a fixed damper position, so that the required amount of outdoor air is always introduced into the space to meet ventilation code, regardless of occupancy whenever the unit is operating. The percentage of outdoor air is generally calculated based on maximum occupancy of the space, which results in more outside air being heated than necessary for less than maximum space occupancy. This measure evaluates implementing demand control ventilation (DCV), which consists of installing Carbon Dioxide (CO<sub>2</sub>) sensors in several spaces to control the ventilation rate based on air quality thresholds. The sensors will monitor CO<sub>2</sub> levels in the return duct, when this level is sufficiently low (i.e. less people in the space), the damper positions will change to allow less outside air to be introduced into the HV units, and more return air circulated



throughout the space. This will decrease the amount of heating needed for the outside air, resulting in energy savings.

The saving calculation for this measure quantified the heating load of each heating and ventilating unit, based on the amount of outdoor air introduced into the space. Scheduled outdoor air values were used, along with estimated averaged temperature differential between indoor air and outdoor air to determine existing energy usage in each HV unit. The proposed case assumed a 25% reduction in outdoor air ventilation required at each bin temperature range.

The cost of implementing this measure includes installing CO<sub>2</sub> sensors, dampers, damper actuators, electric wiring, and the labor cost on doing programming on these new devices.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

**ECM-9 Install Demand Control Ventilation**

Building Name	Budgetary Cost	Annual Utility Savings			Total Savings	ROI	Potential Incentive*	Payback (without Incentive)	Payback (with Incentive)
		Electricity		Natural Gas					
		kW	kWh	Therms					
Lloyd Road Elementary School	\$ 16,000	0	0	3,738	\$ 4,717	3.4	\$ 0	3.4	3.4
Cliffwood Elementary School	5,000	0	12,608	1,569	3,497	9.5	0	1.4	1.4
Matawan Avenue Middle School	16,000	0	2,311	5,517	6,707	5.3	0	2.4	2.4
Strathmore Elementary School	8,000	0	0	1,109	1,232	1.3	0	6.5	6.5

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 5.0 for other incentive opportunities

**5.3.2 ECM-10 Install Vending Machine Controls**

The buildings in the school have snack and beverage vending machines. These machines consume electricity regardless of occupancy and run 24 hours a day. Utilizing a Vendimiser Control System a refrigerated beverage vending machines use less energy and are comparable in daily energy performance to new ENERGY STAR qualified machines.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

**ECM-10 Install Vending Machine Controls**

Building Name	Budgetary Cost	Annual Utility Savings			Total Savings	ROI	Potential Incentive*	Payback (without Incentive)	Payback (with Incentive)
		Electricity		Natural Gas					
	\$	kW	kWh	Therms	\$	\$	Years	Years	
Cambridge Park Elementary School	600	0	4,818	0	549	12.7	0	1.1	1.1
Matawan Regional High School	2,000	0	12,045	0	1,891	16.7	0	1.1	1.1
Matawan Avenue Middle School	1,000	0	5,782	0	734	12.8	0	1.4	1.4

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 5.0 for other incentive opportunities

**5.3.3 ECM-11 Install Network Controller**

A few of these schools have many desktop computers for student and administration use. These computers have power saving options that place the computer in sleep mode when not in use. The school can install a network controller to manage these computers and save more energy that just using the standard sleep mode.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

**ECM-11 Install Network Controller**

Building Name	Budgetary Cost	Annual Utility Savings			Total Savings	ROI	Potential Incentive*	Payback (without Incentive)	Payback (with Incentive)
		Electricity		Natural Gas					
	\$	kW	kWh	Therms	\$	\$	Years	Years	
Matawan Regional High School	5,000	0	22,500	0	3,533	(1.0)	0	1.4	1.4
Matawan Avenue Middle School	5,000	0	18,000	0	2,284	5.9	0	2.2	2.2

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 5.0 for other incentive opportunities

**5.4 Domestic Hot Water System**

The following are ECMs associated with the Domestic Hot Water Systems.

**5.4.1 ECM-12A Replace Electric Domestic Hot Water Heaters with Natural Gas**

These water heaters use a substantial amount of electricity to heat water that is not used. Converting to lower cost natural gas will result in fuel savings. This ECM assesses replacing the electric powered DHW heaters with high efficiency gas-fired

condensing gas water heaters. To implement this ECM, piping and electrical wiring will need to be modified as well as new venting installed. The electrical power currently supplied to these units could be used to power other equipment.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

**ECM-12A Replace Electric Domestic Hot Water Heaters with Natural Gas**

Building Name	Budgetary Cost	Annual Utility Savings			Total Savings	ROI	Potential Incentive*	Payback (without Incentive)	Payback (with Incentive)
		Electricity		Natural Gas					
	\$	kW	kWh	Therms	\$		\$	Years	Years
Cambridge Park	20,931	4.5	1,910	(74)	472	(0.7)	300	>15	>15
Cliffwood Elementary School	19,410	18.0	3,890	(27)	1,924	0.3	300	10.1	9.9

\* Incentive shown is per the New Jersey SmartStart Program. See section 5.0 for other incentive opportunities

**5.4.2 ECM-12B Replace Gas-Fired DHW w/ Condensing Natural Gas DHW Heater**

This ECM assesses replacing the large tank-type water heater with an high- efficiency water heater that will produce an adequate amount of hot water with having stand-by losses.

According to the U.S. Department of Energy, 2.5% of stored capacity is lost every hour during DHW heater standby. This value was applied to the total volume to determine annual standby losses. Proposed efficiency was based on a typical high efficiency natural gas condensing type hot water heater; it was calculated that \$400 would be saved per year. The new water heaters will require water and gas piping modifications, venting, and electrical connections.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized below:

**ECM-12B Replace Gas-Fired DHW w/ Condensing Natural Gas DHW Heater**

Building Name	Budgetary Cost	Annual Utility Savings			Total Savings	ROI	Potential Incentive*	Payback (without Incentive)	Payback (with Incentive)
		Electricity		Natural Gas					
	\$	kW	kWh	Therms	\$		\$	Years	Years
Cliffwood Elementary School	10,997	0	0	116	152	(0.8)	300	>15	>15

\* Incentive shown is per the New Jersey SmartStart Program. See section 5.0 for other incentive opportunities

## 5.5 Kitchen Equipment

The following are ECMs associated with the Kitchen Equipment.

### 5.5.1 ECM-13 Install Kitchen Hood Controller

The cafeteria kitchens in the High & Middle Schools contain kitchen hoods with enclosed motors for the exhaust fans located on the roof. The capacity and efficiency of the motors were not available at the time of the site visit. However, capacity information was received from the architectural drawings and used in the calculations.

Installing a Melink hood control system was evaluated. Upon activation of the Melink system, the hood lights will turn on and the fans reach a preset minimum speed of 10 and 50 percent. When cooking appliances are turned on, the fan speed will increase based on temperature sensed in the exhaust duct. During actual cooking, an optical sensor will sense particulates entering the hood and the speed will increase to 100 percent until smoke and heat are removed.

Energy saving is calculated from reduction of exhaust fan speed and the amount of heated air diffused from other heated rooms.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized as follows:

#### ECM-13 Install Kitchen Hood Controller

Building Name	Budgetary Cost	Annual Utility Savings			Total Savings	ROI	Potential Incentive*	Payback (without Incentive)	Payback (with Incentive)
		Electricity		Natural Gas					
		kW	kWh	Therms					
	\$				\$		\$	Years	Years
Matawan Regional High School	39,000	0	1,747	0	274	(0.9)	0	>15	>15
Matawan Avenue Middle School	38,000	0	1,167	0	148	(0.9)	0	>15	>15

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 5.0 for other incentive opportunities

### 5.5.2 ECM-14 Install Walk-in Cooler / Freezer Controls

Several cafeteria kitchens contained walk-in cooler(s) and (1) walk-in freezer(s). These do not have controls and run continuously throughout the day. Installing a CoolTrol® Cooler Control System was assessed. The system will monitor both dry and wetbulb temperature within the walk-in and allow evaporators and compressors to modulate up and down based on enthalpy setpoints rather than by dry bulb temperature alone. Savings is a result of reduced run time of evaporator fans, compressors and door heaters.

The implementation cost and savings related to this ECM are presented in Appendix C and summarized as follows:

**ECM-14 Install Walk-in Cooler / Freezer Controls**

Building Name	Budgetary Cost	Annual Utility Savings			Total Savings	ROI	Potential Incentive*	Payback (without Incentive)	Payback (with Incentive)
		Electricity		Natural Gas					
		kW	kWh	Therms					
Lloyd Road Elementary School	\$ 15,000	0	3,873	0	\$ 430	(0.6)	0	>15	>15
Matawan Regional High School	30,000	0	12,974	0	2,037	0.0	0	14.7	14.7
Matawan Avenue Middle School	15,000	0	8,703	0	1,104	0.1	0	13.6	13.6

\* Does not qualify for Incentive from the New Jersey SmartStart Program. See section 5.0 for other incentive opportunities

## 5.6 Plumbing Systems

There are no ECMs associated with the Plumbing Systems.

## 5.7 Lighting/Electrical Systems

The following are ECMs associated with the Lighting/Electrical Systems.

### 5.7.1 **ECM-L1 Lighting Replacement / Upgrades**

The school district has been proactive with updating the older style fixtures to newer T-8s with electronic ballast and in some cases LEDs. The classrooms and offices have occupancy sensors installed currently. Each space was documented and this ECM assesses updating select fixtures to conserve more energy.

Energy savings for this measure were calculated by comparing the existing and proposed fixture wattages and using estimated times of operation. These calculations are based upon 1 to 1 replacements with the fixtures. They do not take into account lumen output and square footage. A more comprehensive study may be performed to determine correct lighting levels.

Supporting calculations, including assumptions for lighting hours and annual energy usage for each fixture, are provided in Appendix C and summarized below:

**ECM-L1 Lighting Replacement / Upgrades**

Building Name	Budgetary Cost	Annual Utility Savings			Total Savings	ROI	Potential Incentive*	Payback (without Incentive)	Payback (with Incentive)
		Electricity		Natural Gas					
	\$	kW	kWh	Therms	\$	\$	Years	Years	
Cambridge Park	122,000	17.0	48,021	0	6,744	(0.2)	11,830	>15	>15
Lloyd Road Elementary School	63,315	8.0	18341	0	2,205	(0.4)	5,660	>15	>15
Ravine Drive Elementary School	56,000	5.0	10,640	0	1,342	(0.6)	6,040	>15	>15
Matawan Regional High School	294,000	28.0	79,372	0	9,555	(0.3)	32,660	>15	>15
Cliffwood Elementary School	162,852	19.0	47,191	0	5,599	(0.3)	19,590	>15	>15
Matawan Avenue Middle School	304,000	24.0	51,990	0	6,918	(0.6)	33,600	>15	>15
Strathmore Elementary School	110,000	15.0	46,570	0	5,606	(0.1)	11,500	>15	>15

\* Incentive shown is per the New Jersey SmartStart Program. See section 5.0 for other incentive opportunities

The other two ECMs (Occupancy Sensors and Lighting Replacements w/ Occupancy Sensors) were not looked at due to the buildings having functional occupancy sensors already installed.

## **6.0 PROJECT INCENTIVES**

### **6.1 Incentives Overview**

The following sections give detailed information on available incentive programs including New Jersey Smart Start, Direct Install, New Jersey Pay for Performance (P4P) and Energy Savings Improvement Plan (ESIP). If the School District wishes to and is eligible to participate in the Energy Savings Improvement Plan (ESIP) program and/or the Pay for Performance Incentive Program (P4P), it cannot participate in either the Smart Start or Direct Install Programs. Refer to appendix D for more information on the Smart Start program.

#### **6.1.1 New Jersey Smart Start Program**

For this energy audit, The New Jersey Smart Start Incentives are used in the energy savings calculations, where applicable. This program is intended for medium and large energy users and provides incentives for:

- Electric Chillers
- Gas Chillers
- Gas Heating
- Unitary HVAC
- Ground Source Heat Pumps
- Variable frequency Drives/ motors
- Refrigeration
- Prescriptive and performance lighting and lighting controls

The equipment is procured using a typical bid- build method, installed and paid for and then the incentives are reimbursed to the school.

Refer to appendix D for more information on the Smart Start program.

#### **6.1.2 Direct Install Program**

The Direct Install Program applies to smaller facilities that have a peak electrical demand of 200 kW or less in any of the previous 12 months. Buildings must be located in New Jersey and served by one of the state's public, regulated electric utility companies.

Direct Install is funded through New Jersey's Clean Energy Program and is designed to provide capital for building energy upgrade projects to fast track implementation. The program will pay up to 70% of the costs for lighting, HVAC, motors, refrigeration, and other equipment upgrades with higher efficiency alternatives. If a building is eligible for this funding, the Direct Install Program can reduce the implementation cost of energy conservation projects.

The Direct install program has specific HVAC equipment and lighting requirements and are generally applicable only to smaller package HVAC units, small boilers and lighting retrofits.

The program pays a maximum amount of \$75,000 per building, and up to \$250,000 per customer per year. Installations must be completed by an approved Direct Install participating contractor, a list of which can be found on the New Jersey Clean Energy Website. Contractors will coordinate with the applicant to arrange installation of recommended measures identified in a previous energy assessment, such as this energy audit. The incentive is reimbursed to New Providence Middle/High School upon successful replacement and payment of the equipment.

The following table summarizes the eligibility of each school for direct install. If a school does not qualify, it is because the electrical demand is greater than the maximum peak electrical demand of 200 kW for the last 12 month period.

Building Name	Eligible for Direct Install (Y/N)	Eligible Categories
Cambridge Park	Y	ECM-2, ECM-5, ECM-4, ECM-7A, ECM-7B, ECM-8, ECM-12, ECM-L1
Lloyd Road Elementary School	Y	ECM-2, ECM-3, ECM-7A, ECM-7B, ECM-5, ECM-L1
Ravine Drive Elementary School	Y	ECM-2, ECM-5, ECM-4, ECM-L1
Matawan Regional High School	N	-
Cliffwood Elementary School	Y	ECM-3, ECM-5, ECM-12A, ECM-12B, ECM-L1
Matawan Avenue Middle School	N	-
Strathmore Elementary School	Y	ECM-2, ECM-5, ECM-L1

Refer to appendix D for more information on this program.

### 6.1.3 New Jersey Pay For Performance Program (P4P)

The facility will be eligible for incentives from the New Jersey Office of Clean Energy. The most significant incentives are available from the New Jersey Pay for Performance (P4P) Program. The P4P program is designed for qualified energy conservation projects applied to facilities whose demand in any of the preceding 12 months exceeds 100 kW. This average minimum has been waived for buildings owned by local governments or municipalities and non-profit organizations, however. Facilities that meet this criterion must also achieve a minimum performance target of 15% energy reduction by using the EPA Portfolio Manager benchmarking tool before and after implementation of the measure(s). If the participant is a municipal electric company customer, and a customer of a regulated gas New Jersey Utility, only gas measures will be eligible under the Program. Available incentives are as follows:

Incentive #1: Energy Reduction Plan – This incentive is designed to offset the cost of services associated with the development of the Energy Reduction Plan (ERP).

- Incentive Amount: \$0.10/SF
- Minimum incentive: \$5,000
- Maximum Incentive: \$50,000 or 50% of Facility annual energy cost



The standard incentive pays \$0.10 per square foot, up to a maximum of \$50,000, not to exceed 50% of facility annual energy cost, paid after approval of application. For building audits funded by the New Jersey Board of Public Utilities, which receive an initial 75% incentive toward performance of the energy audit, facilities are only eligible for an additional \$0.05 per square foot, up to a maximum of \$25,000, rather than the standard incentive noted above.

Incentive #2: Installation of Recommended Measures – This incentive is based on projected energy savings as determined in Incentive #1 (Minimum 15% savings must be achieved), and is paid upon successful installation of recommended measures.

#### Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved

#### Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved

Incentive cap: 25% of total project cost

Incentive #3: Post-Construction Benchmarking Report – This incentive is paid after acceptance of a report proving energy savings over one year utilizing the Environmental Protection Agency (EPA) Portfolio Manager benchmarking tool.

#### Electric

- Base incentive based on 15% savings: \$0.09/ per projected kWh saved.
- For each % over 15% add: \$0.005 per projected kWh saved.
- Maximum incentive: \$0.11/ kWh per projected kWh saved

#### Gas

- Base incentive based on 15% savings: \$0.90/ per projected Therm saved.
- For each % over 15% add: \$0.05 per projected Therm saved.
- Maximum incentive: \$1.25 per projected Therm saved

Combining incentives #2 and #3 will provide a total of \$0.18/ kWh and \$1.8/therm not to exceed 50% of total project cost. Additional incentives for #2 and #3 are increased by \$0.005/kWh and \$0.05/therm for each percentage increase above the 15% minimum target to 20%, calculated with the EPA Portfolio Manager benchmarking tool, not to exceed 50% of total project cost.

Total P4P incentives for this project are summarized below:

<b>Cambridge Park Administration Building</b>	<b>Incentives \$</b>		
	<b>Electric</b>	<b>Gas</b>	<b>Total</b>
<b>Incentive #1</b>	\$0	\$0	\$5,000
<b>Incentive #2</b>	\$8,106	\$9,669	\$17,775
<b>Incentive #3</b>	\$8,106	\$9,669	\$17,775
<b>Total</b>	<b>\$16,212</b>	<b>\$19,338</b>	<b>\$40,551</b>

<b>Matawan Regional High School</b>	<b>Incentives \$</b>		
	<b>Electric</b>	<b>Gas</b>	<b>Total</b>
<b>Incentive #1</b>	\$0	\$0	\$0
<b>Incentive #2</b>	\$0	\$0	\$0
<b>Incentive #3</b>	\$0	\$0	\$0
<b>Total</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

<b>Cliffwood Elementary School</b>	<b>Incentives \$</b>		
	<b>Electric</b>	<b>Gas</b>	<b>Total</b>
<b>Incentive #1</b>	\$0	\$0	\$0
<b>Incentive #2</b>	\$0	\$0	\$0
<b>Incentive #3</b>	\$0	\$0	\$0
<b>Total</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

<b>Ravine Drive Elementary School</b>	<b>Incentives \$</b>		
	<b>Electric</b>	<b>Gas</b>	<b>Total</b>
<b>Incentive #1</b>	\$0	\$0	\$0
<b>Incentive #2</b>	\$0	\$0	\$0
<b>Incentive #3</b>	\$0	\$0	\$0
<b>Total</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

<b>Matawan Avenue Middle School</b>	<b>Incentives \$</b>		
	<b>Electric</b>	<b>Gas</b>	<b>Total</b>
<b>Incentive #1</b>	\$0	\$0	\$8,986
<b>Incentive #2</b>	\$11,607	\$11,324	\$22,931
<b>Incentive #3</b>	\$11,607	\$11,324	\$22,931
<b>Total</b>	<b>\$23,214</b>	<b>\$22,647</b>	<b>\$54,848</b>

<b>Lloyd Road Elementary School</b>	<b>Incentives \$</b>		
	<b>Electric</b>	<b>Gas</b>	<b>Total</b>
<b>Incentive #1</b>	\$0	\$0	\$10,236
<b>Incentive #2</b>	\$7,960	\$9,093	\$17,053
<b>Incentive #3</b>	\$7,960	\$9,093	\$17,053
<b>Total</b>	<b>\$15,920</b>	<b>\$18,186</b>	<b>\$44,343</b>

Strathmore Elementary School	Incentives \$		
	Electric	Gas	Total
Incentive #1	\$0	\$0	\$0
Incentive #2	\$0	\$0	\$0
Incentive #3	\$0	\$0	\$0
<b>Total</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

For the purpose of demonstrating the eligibility of the ECM's to meet the minimum savings requirement of 15% for the Pay for Performance Program, the recommended ECM's which have less than 15 years payback have been included in the incentive calculations.

Refer to appendix D for more information on this program.

#### **6.1.4 Energy Savings Improvement Plan (ESIP)**

The Energy Savings Improvement Program (ESIP) allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under the recently enacted Chapter 4 of the Laws of 2009 (the law), the ESIP provides all government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources.

ESIP allows local units to use "energy savings obligations" to pay for the capital costs of energy improvements to their facilities. This can be done over a maximum term of 15 years. Energy savings obligations are not considered "new general obligation debt" of a local unit and do not count against debt limits or require voter approval. They may be issued as refunding bonds or leases. Savings generated from the installation of energy conservation measures pay the principal of and interest on the bonds; for that reason, the debt service created by the ESOs is not paid from the debt service fund, but is paid from the general fund.

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit. Pursuing a Local Government Energy Audit through New Jersey's Clean Energy Program is a valuable first step to the ESIP approach. The "Local Finance Notice" outlines how local governments can develop and implement an ESIP for their facilities. The ESIP can be prepared internally if the entity has qualified staff. If not, the ESIP must be implemented by an independent contractor and not by the energy savings company producing the Energy Reduction Plan.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs. Refer to appendix D for more information on this program.

## 7.0 ALTERNATIVE ENERGY SCREENING EVALUATION

### 7.1 Solar

#### 7.1.1 Photovoltaic Rooftop Solar Power Generation

The schools were evaluated for the potential to install rooftop photovoltaic (PV) solar panels for power generation. Present technology incorporates the use of solar cell arrays that produce direct current (DC) electricity. This DC current is converted to alternating current (AC) with the use of an electrical device known as an inverter. The amount of available roof area determines how large of a solar array can be installed on any given roof. The table below summarizes the approximate roof area available on each school and the associated solar array size that can be installed.

School Name	Available Roof Area	System Size
	Ft <sup>2</sup>	kW
Cambridge Park ES	47,111	210
Cliffwood ES	52,847	220
Lloyd Road ES (Flat)	50,150	210
Lloyd Road ES (Tilted)	10,584	40
Matawan Avenue MS	127,398	600
Matawan Regional HS	158,150	770
Ravine Drive ES	38,932	160
Strathmore ES	56,764	240

The PVWATTS solar power generation model was utilized to calculate PV power generation; this model is provided in Appendix E.

Installation of (PV) arrays in the state New Jersey will allow the owner to participate in the New Jersey solar renewable energy certificates program (SREC). This is a program that has been set up to allow entities with large amounts of environmentally unfriendly emissions to purchase credits from zero emission (PV) solar-producers. An alternative compliance penalty (ACP) is paid for by the high emission producers and is set each year on a declining scale of 3% per year. One SREC credit is equivalent to 1000 kilowatt hours of PV electrical production; these credits can be traded for period of 15 years from the date of installation. Payments that will be received by the PV producer

(school) will change from year to year dependent upon supply and demand. There is no definitive way to calculate an exact price that will be received by the PV producer for SREC credits over the next 15 years. Renewable Energy Consultants estimates an average of \$(138)/ SREC for 2012 and this number was utilized in the cash flow for this report.

The system costs for PV installations were derived from recent solar contractor budgetary pricing in the state of New Jersey and include the total cost of the system installation (PV panels, inverters, wiring, ballast, controls). The cost of installation is currently about \$4.00 per watt or \$4,000 per kW of installed system, for a typical 100 kW system. There are other considerations that have not been included in this pricing, such as the condition of the roof and need for structural reinforcement. Photovoltaic systems can be ground mounted if the roof is not suitable, however this installation requires a substantial amount of open property (not wooded) and underground wiring, which adds more cost. PV panels have an approximate 20 year life span; however, the inverter device that converts DC electricity to AC has a life span of 10 to 12 years and will most likely need to be replaced during the useful life of the PV system.

The implementation cost and savings related to this ECM are presented in Appendix E and summarized as follows:

**Photovoltaic (PV) Rooftop Solar Power Generation**

Building Name	Budgetary Cost	Annual Utility Savings			Total Savings	New Jersey Renewable Energy Incentive*	New Jersey Renewable SREC**	Payback (without incentive)	Payback (with incentives)	Recommended
		Electricity	Natural Gas							
	\$	kW	kWh	Therms	\$	\$	\$	Years	Years	Y/N
Cambridge Park ES	840,000	210	270,298	0	29,733	0	37,166	28.3	12.6	N
Cliffwood ES	880,000	220	283,169	0	31,149	0	38,936	28.3	12.6	N
Lloyd Road ES (Flat)	840,000	210	270,298	0	29,733	0	37,166	28.3	12.6	N
Lloyd Road ES (Tilted)	160,000	40	38,824	0	4,271	0	5,338	37.5	16.7	N
Matawan Avenue MS	2,400,000	600	772,279	0	100,396	0	106,575	23.9	11.6	N
Matawan Regional HS	3,080,000	770	991,092	0	118,931	0	136,771	25.9	12.0	N
Ravine Drive ES	640,000	160	205,941	0	23,173	0	28,420	27.6	12.4	N
Strathmore ES	960,000	240	308,912	0	37,069	0	42,630	25.9	12.0	N

\*\* Estimated Solar Renewable Energy Certificate Program (SREC) at \$138/1000 kWh

**Note:** The installation of PV Solar arrays are only recommended for schools whose individual paybacks are less than 15 years. Before implementation is pursued, the school should hire a certified solar PV contractor.

### **7.1.2 Solar Thermal Hot Water Generation**

Active solar thermal systems use solar collectors to gather the sun's energy to heat water, another fluid, or air. An absorber in the collector converts the sun's energy into heat. The heat is then transferred by circulating water, antifreeze, or sometimes air to another location for immediate use or storage for later utilization. Applications for active solar thermal energy include providing hot water, heating swimming pools, space heating, and preheating air in residential and commercial buildings.

A standard solar hot water system is typically composed of solar collectors, heat storage vessel, piping, circulators, and controls. Systems are typically integrated to work alongside a conventional heating system that provides heat when solar resources are not sufficient. The solar collectors are usually placed on the roof of the building, oriented south, and tilted around the site's latitude, to maximize the amount of radiation collected on a yearly basis.

Several options exist for using active solar thermal systems for space heating. The most common method involves using glazed collectors to heat a liquid held in a storage tank (similar to an active solar hot water system). The most practical system would transfer the heat from the panels to thermal storage tanks and transfer solar produced thermal energy to use for domestic hot water production. DHW is presently produced by gas-fired water heaters and, therefore, this measure would offer natural gas utility savings.

## **7.2 Demand Response Curtailment**

Presently, Electricity is delivered by Jersey Central Power & Lights (JCP&L), which receives the electricity from regional power grid RFC East. PJM Interconnection is the regional transmission organization (RTO) that coordinates the movement of wholesale electricity in all or parts of 13 states and the District of Columbia including the State of New Jersey.

Utility Curtailment is an agreement with the utility provider's regional transmission organization and an approved Curtailment Service Provider (CSP) to shed electrical load by either turning major equipment off or energizing all or part of a facility utilizing an emergency generator; therefore, reducing the electrical demand on the utility grid. This program is to benefit the utility company during high demand periods and utility provider offers incentives to the CSP to participate in this program. Enrolling in the program will require program participants to drop electrical load or turn on emergency generators during high electrical demand conditions or during emergencies. Part of the program also will require that program participants reduce their required load or run emergency generators with notice to test the system.

A pre-approved CSP will require a minimum of 100 kW of load reduction to participate in any curtailment program. From March 2012 through February 2013 the following table describes the electricity load profile for each school.

<b>School Name</b>	<b>Peak Demand</b>	<b>Min Demand</b>	<b>Avg Demand</b>	<b>Onsite Generation</b>	<b>Eligible?</b>
	kW	kW	kW	Y/N	Y/N
Cambridge Park ES	159.1	73.1	110.0	N	N
Cliffwood ES	142.6	91.4	121.5	N	N
Lloyd Road ES	122.7	65.8	105.63	N	N
Matawan Avenue MS	391.7	189.1	317.45	N	N
Matawan Regional HS	404.1	287.4	323.5	N	N
Ravine Drive ES	96.60	64.6	85.7	N	N
Strathmore ES	137.4	89.4	103.7	N	N

Implementation for this measure will require a load shedding sequence to be established by using a demand control system. If the school has onsite electricity generation available, some load can be supplemented by running that device.

## 8.0 CONCLUSIONS & RECOMMENDATIONS

The LGEA energy audit conducted by CHA for the Matawan-Aberdeen Regional School District Board of Education identified potential annual savings of \$74,260 may be realized for the recommended ECMs, with a summary of the costs, savings, and paybacks as follows:

Cambridge Park Elementary School	Lloyd Road Elementary School	Ravine Drive Elementary School	Strathmore Elementary School	Matawan Regional High School	Cliffwood Elementary School	Matawan Avenue Middle School	ECM #	Energy Conservation Measure	Est. Costs (\$)	Est. Savings (\$/year)	Payback w/o Incentive	Potential Incentive (\$)*	Payback w/ Incentive	Recommended	
X							4	Replace Old Motors with Premium	2,065	180	11.5	0	11.5	X	
		X							4,000	328	12.2	0	12.2	X	
	X						5	Install VFDs & Premium Pumps on Hot water Pumps	29,693	4,358	6.8	1,200	6.5	X	
			X						12,000	711	>15	552	>15		
					X				12,816	1,048	12.2	600	11.7	X	
						X			15,000	1,511	9.9	900	9.3	X	
	X						9	Demand Control Ventilation	16,000	4,717	3.4	0	3.4	X	
			X							8,000	1,232	6.5	0	6.5	X
					X					5,000	3,497	1.4	0	1.4	X
						X				16,000	6,707	2.4	0	2.4	X
X							10	Install Vending Machine	600	549	1.1	0	1.1	X	
				X					2,000	1,891	1.1	0	1.1	X	
						X			1,000	734	1.4	0	1.4	X	
				X			11	Install Network Controller	5,000	3,533	1.4	0	1.4	X	
						X			5,000	2,284	2.2	0	2.2	X	
X							12A	Replace Existing DHW Heater	20,931	472	>15	300	>20		
					X				19,410	1,924	10.1	300	9.9	X	
X							L1	Lighting Replacement / Upgrades	122,000	6,744	>15	11,830	>15	X	
	X									63,315	2,205	>15	5,660	>15	X
		X								56,000	1,342	>15	6,040	>15	
			X							110,000	5,606	>15	11,500	>15	X
				X						294,000	9,555	>15	32,660	>15	X
					X					162,852	5,599	>15	19,590	>15	X
						X				304,000	6,918	>15	33,600	>15	X
<b>Total</b>									<b>1,242,752</b>	<b>74,260</b>	<b>16.7</b>	<b>117,840</b>	<b>15.1</b>	<b>X</b>	



## **APPENDIX A**

### **Utility Usage Analysis**

**Matawan-Aberdeen Regional School District**

One Crest Way, Aberdeen, NJ 07747

**Utility Bills: Account Numbers**

<u>Account Number</u>	<u>School Building</u>	<u>Location</u>	<u>Type</u>	<u>Notes</u>
100011887344	Cambridge Park Administration Building	One Crest Way, Aberdeen, NJ 07747	Electricity	
20-2398-2085-2Y	Cambridge Park Administration Building	One Crest Way, Aberdeen, NJ 07747	Natural Gas	
			Water	

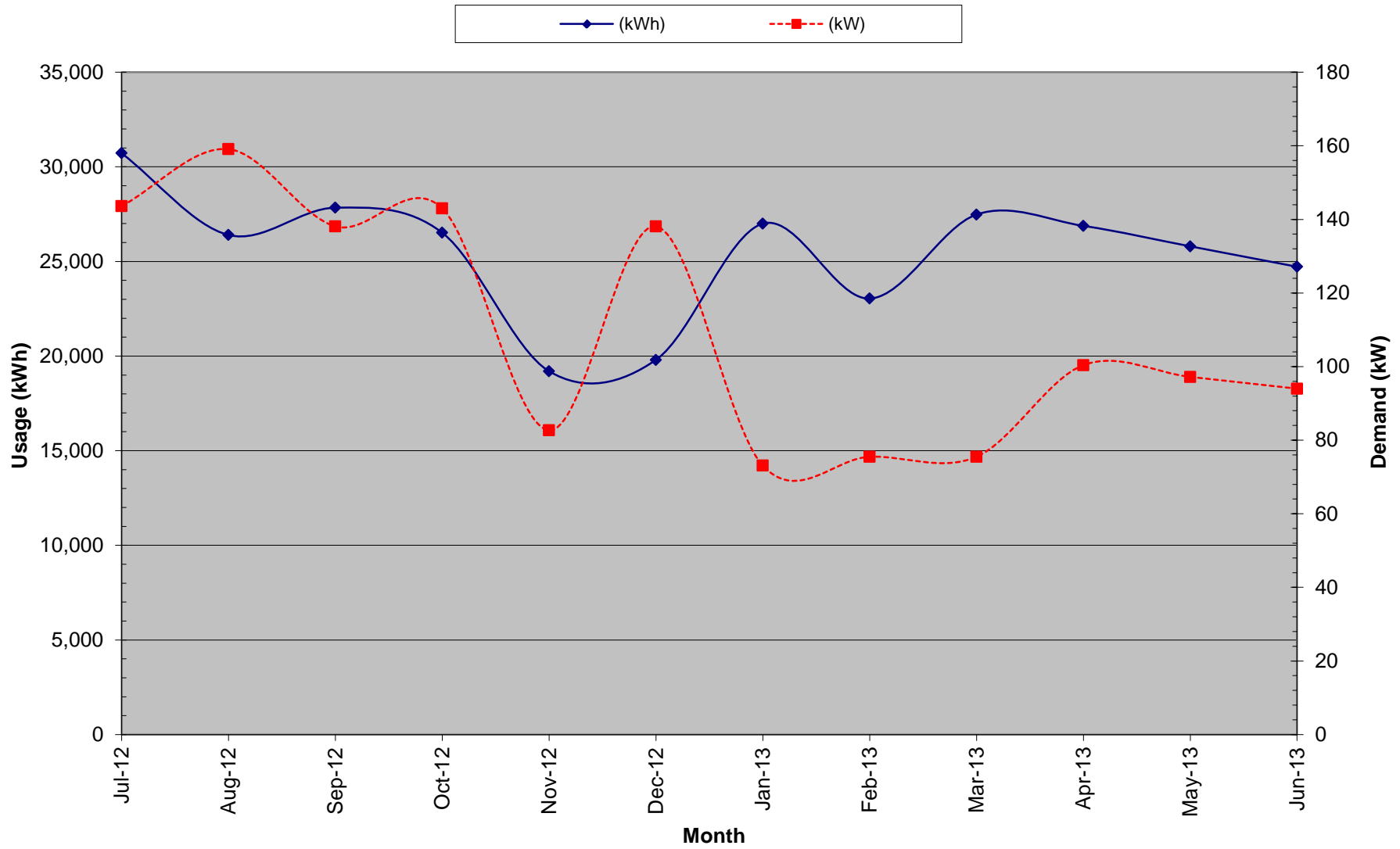
**Matawan-Aberdeen Regional School District**  
**One Crest Way, Aberdeen, NJ 07747**

**For Service at:** Cambridge Park Administration Building  
**Account No.:** 100011887344 **Delivery -** JCP&L  
**Meter No.:** S35281452 **Supplier -**  
**Electric Service**

Month	Consumption		Provider Charges			Usage (kWh) vs. Demand (kW) Charges		Unit Costs		
	(kWh)	(kW)	Delivery (\$)	Supplier (\$)	Total (\$)	Consumption (\$)	Demand (\$)	Blended Rate (\$/kWh)	Consumption (\$/kWh)	Demand (\$/kW)
July-12	30,720	143.60	1,203.99	2,409.06	3,613.05	2,685.87	927.18	0.12	0.09	6.46
August-12	26,400	159.10	1,145.22	2,184.55	3,329.77	2,440.76	889.01	0.13	0.09	5.59
September-12	27,840	138.10	1,241.00	2,184.55	3,425.55	2,440.76	984.79	0.12	0.09	7.13
October-12	26,520	143.00	1,070.95	2,078.81	3,149.76	2,320.95	828.81	0.12	0.09	5.80
November-12	19,200	82.70	711.49	1,381.07	2,092.56	1,345.31	747.25	0.11	0.07	9.04
December-12	19,800	138.10	1,022.87	1,554.29	2,577.16	1,748.35	828.81	0.13	0.09	6.00
January-13	27,000	73.10	237.14	2,601.86	2,839.00	2,822.13	16.87	0.11	0.10	0.23
February-13	23,040	75.50	657.90	1,836.33	2,494.23	1,909.58	584.65	0.11	0.08	7.74
March-13	27,480	75.50	923.83	1,944.24	2,868.07	2,148.10	719.97	0.10	0.08	9.54
April-13	26,880	100.40	809.92	2,104.93	2,914.85	2,329.96	584.89	0.11	0.09	5.83
May-13	25,800	97.20	782.28	2,020.93	2,803.21	2,239.03	564.18	0.11	0.09	5.80
June-13	24,720	94.00	754.64	1,936.93	2,691.57	2,148.10	543.47	0.11	0.09	5.78
<b>Total (All)</b>	<b>305,400</b>	<b>159.10</b>	<b>\$10,561.23</b>	<b>\$24,237.55</b>	<b>\$34,798.78</b>	<b>\$26,578.90</b>	<b>\$8,219.88</b>	<b>\$0.11</b>	<b>\$0.09</b>	<b>\$6.23</b>
<b>Total (last 12-months)</b>	<b>305,400</b>	<b>159.10</b>	<b>\$10,561.23</b>	<b>\$24,237.55</b>	<b>\$34,798.78</b>	<b>\$26,578.90</b>	<b>\$8,219.88</b>	<b>\$0.11</b>	<b>\$0.09</b>	<b>\$6.23</b>
Notes	1	2	3	4	5	6	7	8	9	10

- 1.) Number of kWh of electric energy used per month
  - 2.) Number of kW of power measured
  - 3.) Electric charges from Delivery provider
  - 4.) Electric charges from Supply provider
  - 5.) Total charges (Delivery + Supplier)
  - 6.) Charges based on the number of kWh of electric energy used
  - 7.) Charges based on the number of kW of power measured
  - 8.) Total Charges (\$) / Consumption (kWh)
  - 9.) Consumption Charges (\$) / Consumption (kWh)
  - 10.) Demand Charges (\$) / Demand (kW)
- G13=F13+E13
- =interpolated data

### Electric Usage - Cambridge Park Administration Building

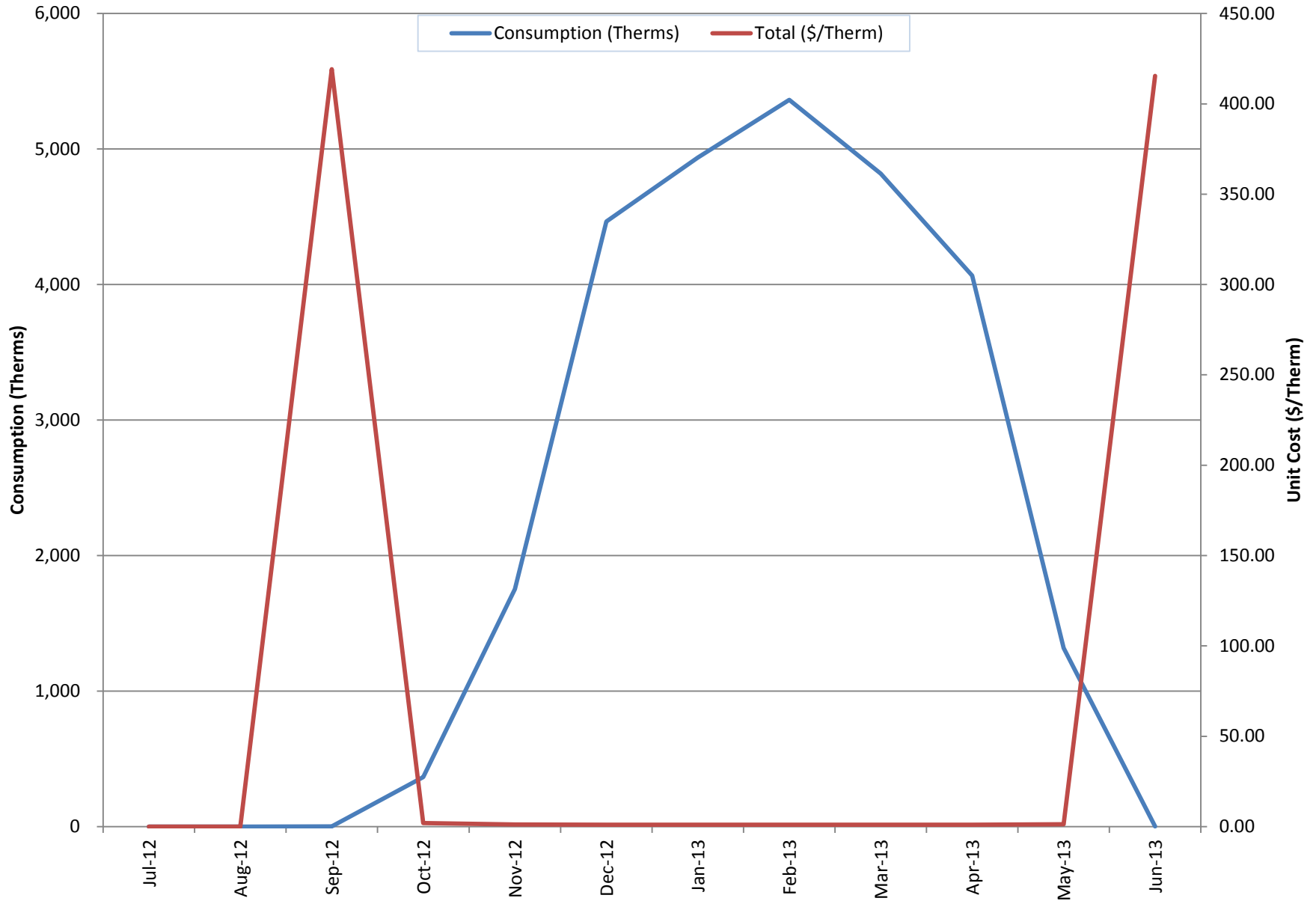


**Matawan-Aberdeen Regional School District**  
**One Crest Way, Aberdeen, NJ 07747**

**For Service at:** Cambridge Park Administration Building  
**Account No.:** 202398-2085-2Y  
**Natural Gas Service**  
**Delivery -** NJNG  
**Supplier -** NJNG

Month	Consumption (Itherms)	Charges			Unit Costs		
		Delivery (\$)	Supply (\$)	Total (\$)	Delivery (\$/Itherm)	Supply (\$/Itherm)	Total (\$/Itherm)
July-12	0	\$ -	\$ 443.41	\$ 443.41	#DIV/0!	#DIV/0!	#DIV/0!
August-12	0	\$ -	\$ 443.00	\$ 443.00	#DIV/0!	#DIV/0!	#DIV/0!
September-12	1	\$ 0.88	\$ 443.41	\$ 444.29	\$ 0.830	\$ 418.311	\$ 419.142
October-12	365	\$ 294.19	\$ 443.41	\$ 737.60	\$ 0.806	\$ 1.214	\$ 2.020
November-12	1,752	\$ 1,544.85	\$ 443.41	\$ 1,988.26	\$ 0.882	\$ 0.253	\$ 1.135
December-12	4,465	\$ 4,091.62	\$ 443.41	\$ 4,535.03	\$ 0.916	\$ 0.099	\$ 1.016
January-13	4,937	\$ 4,581.97	\$ 443.41	\$ 5,025.38	\$ 0.928	\$ 0.090	\$ 1.018
February-13	5,363	\$ 4,911.42	\$ 443.41	\$ 5,354.83	\$ 0.916	\$ 0.083	\$ 0.999
March-13	4,818	\$ 4,382.72	\$ 443.41	\$ 4,826.13	\$ 0.910	\$ 0.092	\$ 1.002
April-13	4,065	\$ 3,744.70	\$ 443.41	\$ 4,188.11	\$ 0.921	\$ 0.109	\$ 1.030
May-13	1,318	\$ 1,271.97	\$ 443.41	\$ 1,715.38	\$ 0.965	\$ 0.336	\$ 1.302
June-13	1	\$ 1.06	\$ 443.41	\$ 444.47	\$ 0.991	\$ 414.402	\$ 415.393
<b>Total</b>	<b>27,084</b>	<b>\$ 24,825.38</b>	<b>\$ 5,320.51</b>	<b>\$ 30,145.89</b>	<b>\$ 0.917</b>	<b>\$ 0.196</b>	<b>\$ 1.113</b>

### Natural Gas Usage - Cambridge Park Administration Building



**Matawan-Aberdeen Regional School District**

One Crest Way, Aberdeen, NJ 07747

**Utility Bills: Account Numbers**

<u>Account Number</u>	<u>School Building</u>	<u>Location</u>	<u>Type</u>	<u>Notes</u>
100009079441	Cliffwood Elementary School	422 Cliffwood Avenue, Cliffwood, NJ 0772	Electricity	
01-2303-1535-21	Cliffwood Elementary School	422 Cliffwood Avenue, Cliffwood, NJ 0772	Natural Gas Water	

**Matawan-Aberdeen Regional School District**  
**One Crest Way, Aberdeen, NJ 07747**

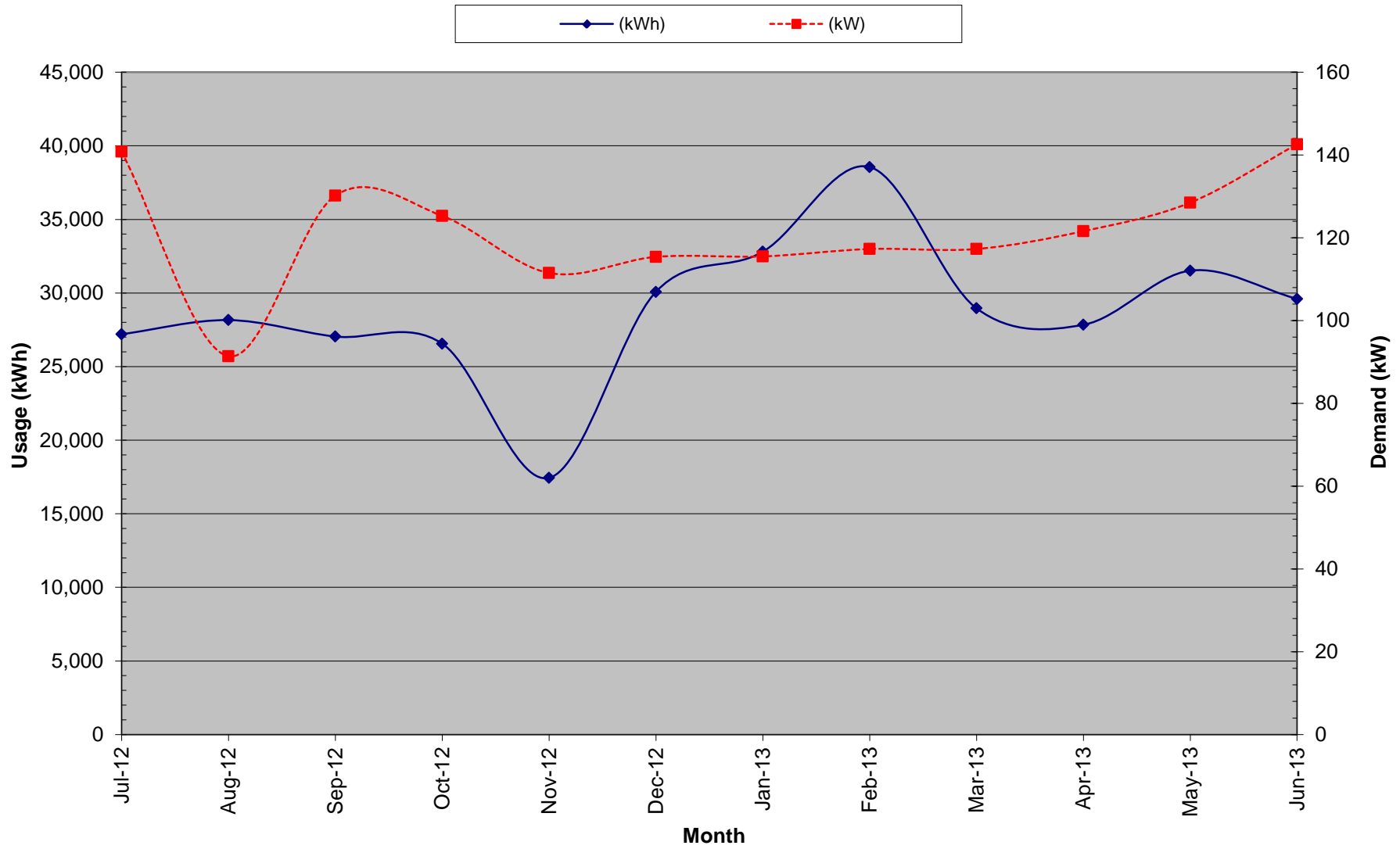
**For Service at:** Cliffwood Elementary School  
**Account No.:** 100009079441 **Delivery -** JCP&L  
**Meter No.:** G28672680 **Supplier -**  
**Electric Service**

Month	Consumption		Provider Charges			Usage (kWh) vs. Demand (kW) Charges		Unit Costs		
	(kWh)	(kW)	Delivery (\$)	Supplier (\$)	Total (\$)	Consumption (\$)	Demand (\$)	Blended Rate (\$/kWh)	Consumption (\$/kWh)	Demand (\$/kW)
July-12	27,200	140.80	1,159.38	2,131.99	3,291.37	2,383.62	907.75	0.12	0.09	6.45
August-12	28,160	91.40	823.42	2,206.83	3,030.25	2,465.33	564.92	0.11	0.09	6.18
September-12	27,040	130.20	1,084.68	2,119.51	3,204.19	2,370.00	834.19	0.12	0.09	6.41
October-12	26,560	125.30	988.42	2,078.37	3,066.79	2,320.80	745.99	0.12	0.09	5.95
November-12	17,440	111.50	833.89	1,368.06	2,201.95	1,545.24	656.71	0.13	0.09	5.89
December-12	30,080	115.40	949.55	2,351.15	3,300.70	2,618.76	681.94	0.11	0.09	5.91
January-13	32,800	115.50	954.07	2,562.71	3,516.78	2,834.19	682.59	0.11	0.09	5.91
February-13	38,560	117.30	1,008.51	3,010.69	4,019.20	3,310.73	708.47	0.10	0.09	6.04
March-13	28,960	117.30	932.63	2,264.05	3,196.68	2,502.45	694.23	0.11	0.09	5.92
April-13	27,840	121.60	912.23	2,217.96	3,130.19	2,261.81	868.38	0.11	0.08	7.14
May-13	31,520	128.50	1,015.54	2,469.14	3,484.68	2,146.80	1,337.88	0.11	0.07	10.41
June-13	29,600	142.60	1,119.94	2,722.96	3,842.90	1,448.02	2,394.88	0.13	0.05	16.79
<b>Total (All)</b>	<b>345,760</b>	<b>142.60</b>	<b>\$11,782.26</b>	<b>\$27,503.42</b>	<b>\$39,285.68</b>	<b>\$28,207.75</b>	<b>\$11,077.93</b>	<b>\$0.11</b>	<b>\$0.08</b>	<b>\$7.60</b>
<b>Total (last 12-months)</b>	<b>345,760</b>	<b>142.60</b>	<b>\$11,782.26</b>	<b>\$27,503.42</b>	<b>\$39,285.68</b>	<b>\$28,207.75</b>	<b>\$11,077.93</b>	<b>\$0.11</b>	<b>\$0.08</b>	<b>\$7.60</b>
Notes	1	2	3	4	5	6	7	8	9	10

- 1.) Number of kWh of electric energy used per month
  - 2.) Number of kW of power measured
  - 3.) Electric charges from Delivery provider
  - 4.) Electric charges from Supply provider
  - 5.) Total charges (Delivery + Supplier)
  - 6.) Charges based on the number of kWh of electric energy used
  - 7.) Charges based on the number of kW of power measured
  - 8.) Total Charges (\$) / Consumption (kWh)
  - 9.) Consumption Charges (\$) / Consumption (kWh)
  - 10.) Demand Charges (\$) / Demand (kW)
- G13=F13+E13
- = interpolated data



### Electric Usage - Cliffwood Elementary School

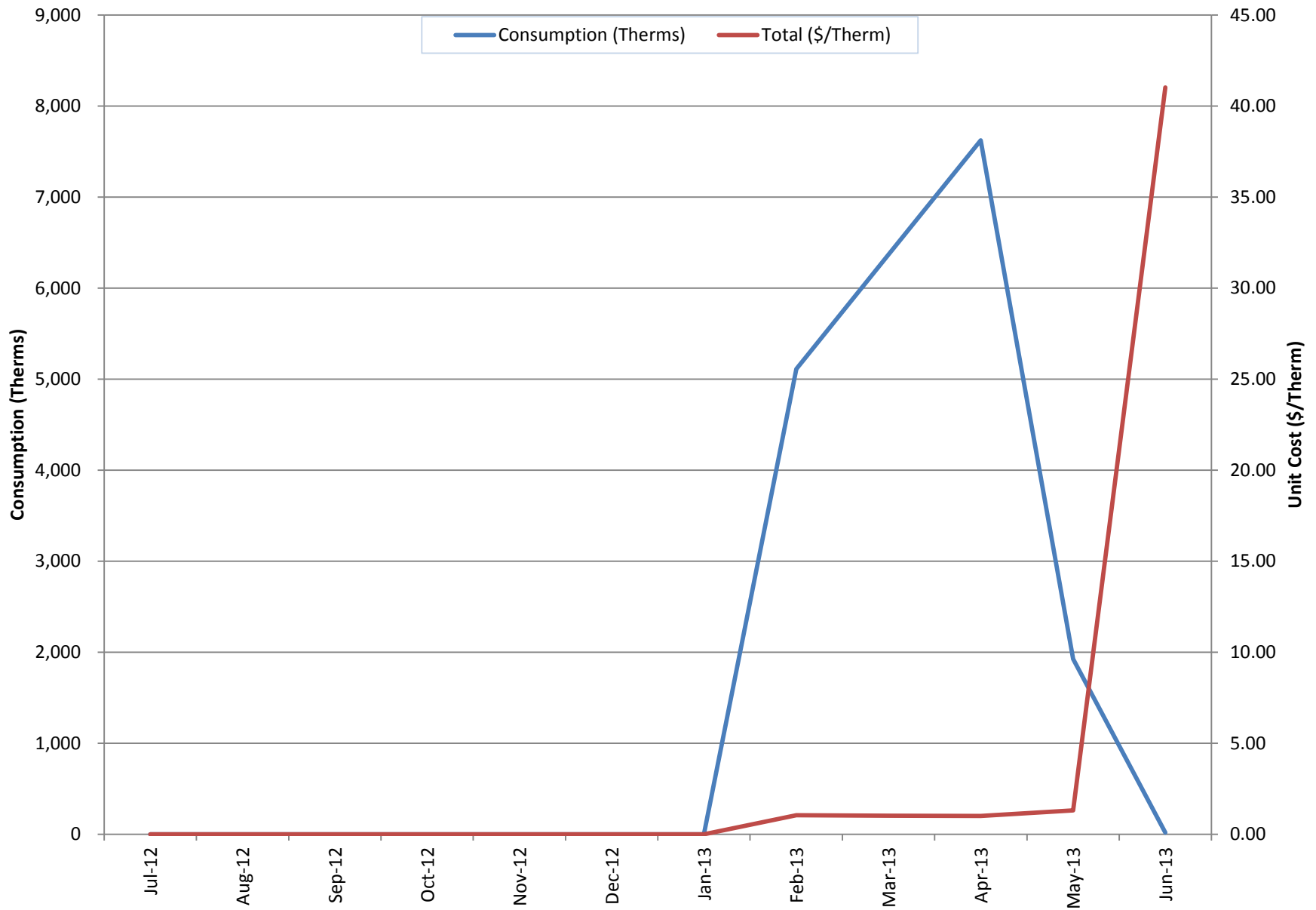


**Matawan-Aberdeen Regional School District**  
**One Crest Way, Aberdeen, NJ 07747**

**For Service at:** Cliffwood Elementary School  
**Account No.:** 01-2303-1535-21  
**Natural Gas Service**  
**Delivery -** NJNG  
**Supplier -** NJNG

Month	Consumption (Itherms)	Charges			Unit Costs		
		Delivery (\$)	Supply (\$)	Total (\$)	Delivery (\$/Itherm)	Supply (\$/Itherm)	Total (\$/Itherm)
July-12	0	\$ -	\$ 696.84	\$ 696.84	#DIV/0!	#DIV/0!	#DIV/0!
August-12	0	\$ -	\$ 696.83	\$ 696.83	#DIV/0!	#DIV/0!	#DIV/0!
September-12	0	\$ -	\$ 696.84	\$ 696.84	#DIV/0!	#DIV/0!	#DIV/0!
October-12	0	\$ -	\$ 696.84	\$ 696.84	#DIV/0!	#DIV/0!	#DIV/0!
November-12	0	\$ -	\$ 696.84	\$ 696.84	#DIV/0!	#DIV/0!	#DIV/0!
December-12	0	\$ -	\$ 696.84	\$ 696.84	#DIV/0!	#DIV/0!	#DIV/0!
January-13	0	\$ -	\$ 696.84	\$ 696.84	#DIV/0!	#DIV/0!	#DIV/0!
February-13	5,112	\$ 4,695.82	\$ 696.84	\$ 5,392.66	\$ 0.919	\$ 0.136	\$ 1.055
March-13	6,368	\$ 5,825.23	\$ 696.84	\$ 6,522.07	\$ 0.915	\$ 0.109	\$ 1.024
April-13	7,624	\$ 6,954.64	\$ 696.84	\$ 7,651.48	\$ 0.912	\$ 0.091	\$ 1.004
May-13	1,926	\$ 1,839.67	\$ 696.84	\$ 2,536.51	\$ 0.955	\$ 0.362	\$ 1.317
June-13	17	\$ 17.22	\$ 696.84	\$ 714.06	\$ 0.989	\$ 40.025	\$ 41.014
<b>Total</b>	<b>21,048</b>	<b>\$ 19,332.58</b>	<b>\$ 8,362.07</b>	<b>\$ 27,694.65</b>	<b>\$ 0.919</b>	<b>\$ 0.397</b>	<b>\$ 1.316</b>

### Natural Gas Usage - Cliffwood Elementary School



**Matawan-Aberdeen Regional School District**

One Crest Way, Aberdeen, NJ 07747

**Utility Bills: Account Numbers**

<u>Account Number</u>	<u>School Building</u>	<u>Location</u>	<u>Type</u>	<u>Notes</u>
100011883343	Lloyd Road Elementary School	401 Lloyd Road, Aberdeen, NJ 07747	Electricity	
20-2398-1598-29	Lloyd Road Elementary School	401 Lloyd Road, Aberdeen, NJ 07747	Natural Gas	
			Water	

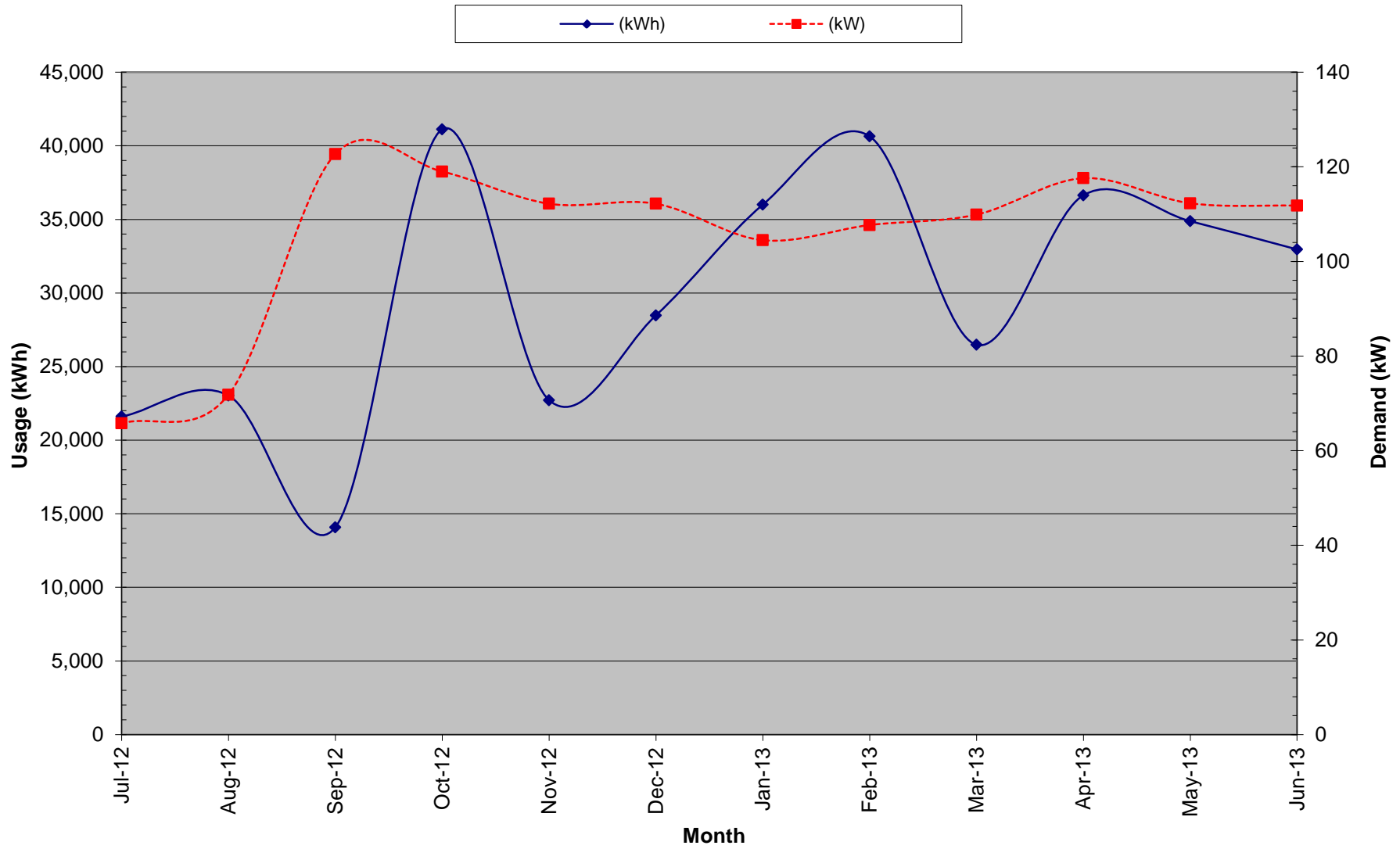
**Matawan-Aberdeen Regional School District**  
**One Crest Way, Aberdeen, NJ 07747**

**For Service at:** Lloyd Road Elementary School  
**Account No.:** 100011883343 **Delivery -** JCP&L  
**Meter No.:** G23741533 **Supplier -**  
**Electric Service**

Month	Consumption		Provider Charges			Usage (kWh) vs. Demand (kW) Charges		Unit Costs		
	(kWh)	(kW)	Delivery (\$)	Supplier (\$)	Total (\$)	Consumption (\$)	Demand (\$)	Blended Rate (\$/kWh)	Consumption (\$/kWh)	Demand (\$/kW)
July-12	21,600	65.80	598.81	1,698.12	2,296.93	1,909.68	387.25	0.11	0.09	5.89
August-12	23,040	71.80	1,127.41	1,333.72	2,461.13	1,522.96	938.17	0.11	0.07	13.07
September-12	14,080	122.70	939.91	1,111.91	2,051.82	1,269.68	782.14	0.15	0.09	6.37
October-12	41,120	119.00	1,051.81	3,215.37	4,267.18	3,561.95	705.23	0.10	0.09	5.93
November-12	22,720	112.20	685.85	1,777.56	2,463.41	1,978.51	484.90	0.11	0.09	4.32
December-12	28,480	112.20	917.39	2,229.38	3,146.77	2,485.54	661.23	0.11	0.09	5.89
January-13	36,000	104.50	912.01	2,814.24	3,726.25	3,114.83	611.42	0.10	0.09	5.85
February-13	40,640	107.70	945.53	3,175.12	4,120.65	3,488.53	632.12	0.10	0.09	5.87
March-13	26,480	109.90	933.04	2,851.57	3,784.61	3,138.26	646.35	0.14	0.12	5.88
April-13	36,640	117.60	948.64	2,899.25	3,847.89	3,190.73	657.16	0.11	0.09	5.59
May-13	34,880	112.30	903.62	2,761.82	3,665.44	3,010.81	654.63	0.11	0.09	5.83
June-13	32,960	111.80	975.20	2,980.58	3,955.78	3,249.29	706.49	0.12	0.10	6.32
<b>Total (All)</b>	<b>358,640</b>	<b>122.70</b>	<b>\$10,939.22</b>	<b>\$28,848.64</b>	<b>\$39,787.86</b>	<b>\$31,920.77</b>	<b>\$7,867.09</b>	<b>\$0.11</b>	<b>\$0.09</b>	<b>\$6.21</b>
<b>Total (last 12-months)</b>	<b>358,640</b>	<b>122.70</b>	<b>\$10,939.22</b>	<b>\$28,848.64</b>	<b>\$39,787.86</b>	<b>\$31,920.77</b>	<b>\$7,867.09</b>	<b>\$0.11</b>	<b>\$0.09</b>	<b>\$6.21</b>
Notes	1	2	3	4	5	6	7	8	9	10

- 1.) Number of kWh of electric energy used per month
  - 2.) Number of kW of power measured
  - 3.) Electric charges from Delivery provider
  - 4.) Electric charges from Supply provider
  - 5.) Total charges (Delivery + Supplier)
  - 6.) Charges based on the number of kWh of electric energy used
  - 7.) Charges based on the number of kW of power measured
  - 8.) Total Charges (\$) / Consumption (kWh)
  - 9.) Consumption Charges (\$) / Consumption (kWh)
  - 10.) Demand Charges (\$) / Demand (kW)
- G13=F13+E13
- = interpolated data

### Electric Usage - Lloyd Road Elementary School

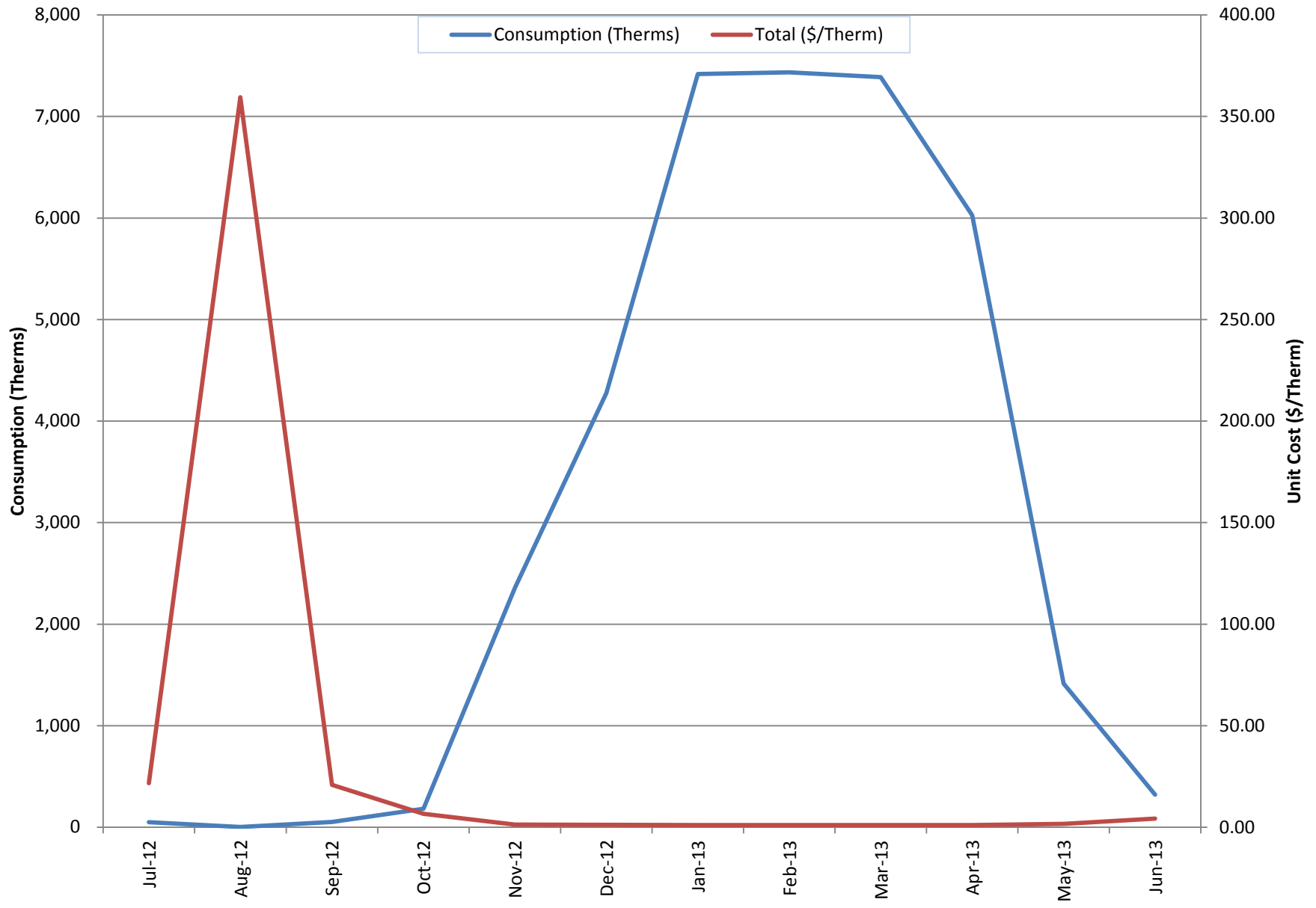


**Matawan-Aberdeen Regional School District**  
**One Crest Way, Aberdeen, NJ 07747**

**For Service at:** Lloyd Road Elementary School  
**Account No.:** 20-2398-1598-29  
**Natural Gas Service**  
**Delivery -** NJNG  
**Supplier -** NJNG

Month	Consumption (Itherms)	Charges			Unit Costs		
		Delivery (\$)	Supply (\$)	Total (\$)	Delivery (\$/Itherm)	Supply (\$/Itherm)	Total (\$/Itherm)
July-12	50	\$ 23.26	\$ 1,060.06	\$ 1,083.32	\$ 0.465	\$ 21.201	\$ 21.666
August-12	3	\$ 18.19	\$ 1,060.06	\$ 1,078.25	\$ 6.063	\$ 353.353	\$ 359.417
September-12	53	\$ 43.99	\$ 1,060.06	\$ 1,104.05	\$ 0.830	\$ 20.001	\$ 20.831
October-12	182	\$ 146.23	\$ 1,060.06	\$ 1,206.29	\$ 0.806	\$ 5.840	\$ 6.646
November-12	2,356	\$ 2,077.43	\$ 1,060.06	\$ 3,137.49	\$ 0.882	\$ 0.450	\$ 1.331
December-12	4,276	\$ 3,918.23	\$ 1,060.06	\$ 4,978.29	\$ 0.916	\$ 0.248	\$ 1.164
January-13	7,417	\$ 6,883.84	\$ 1,060.06	\$ 7,943.90	\$ 0.928	\$ 0.143	\$ 1.071
February-13	7,434	\$ 6,808.38	\$ 1,060.06	\$ 7,868.44	\$ 0.916	\$ 0.143	\$ 1.058
March-13	7,387	\$ 6,720.37	\$ 1,060.06	\$ 7,780.43	\$ 0.910	\$ 0.143	\$ 1.053
April-13	6,026	\$ 5,551.67	\$ 1,060.06	\$ 6,611.73	\$ 0.921	\$ 0.176	\$ 1.097
May-13	1,415	\$ 1,365.38	\$ 1,060.06	\$ 2,425.44	\$ 0.965	\$ 0.749	\$ 1.715
June-13	320	\$ 317.80	\$ 1,060.06	\$ 1,377.86	\$ 0.993	\$ 3.311	\$ 4.303
<b>Total</b>	<b>36,919</b>	<b>\$ 2,188.31</b>	<b>\$ 2,165.05</b>	<b>\$ 46,595.49</b>	<b>\$ 0.059</b>	<b>\$ 0.059</b>	<b>\$ 1.262</b>

### Natural Gas Usage - Lloyd Road Elementary School





**Matawan-Aberdeen Regional School District**

One Crest Way, Aberdeen, NJ 07747

**Utility Bills: Account Numbers**

<u>Account Number</u>	<u>School Building</u>	<u>Location</u>	<u>Type</u>	<u>Notes</u>
100008403188	Matawan Avenue Middle School	469 Matawan Avenue, Cliffwood, NJ 07721	Electricity	
03-2313-4590-22	Matawan Avenue Middle School	469 Matawan Avenue, Cliffwood, NJ 07721	Natural Gas Water	

**Matawan-Aberdeen Regional School District**  
**One Crest Way, Aberdeen, NJ 07747**

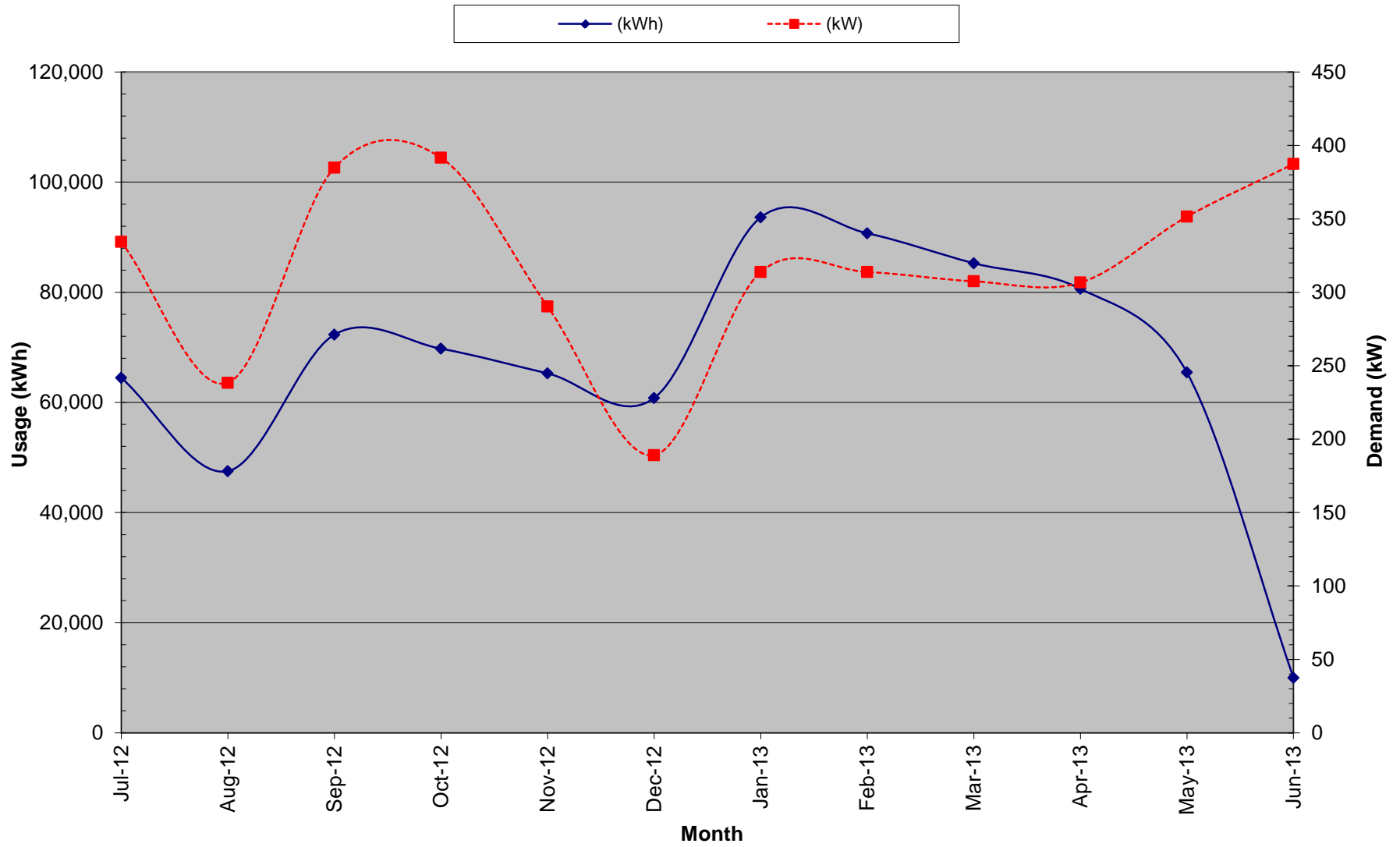
**For Service at:** Matawan Avenue Middle School  
**Account No.:** 100008403188 **Delivery -** JCP&L  
**Meter No.:** G16567040 **Supplier -**  
**Electric Service**

Month	Consumption		Provider Charges			Usage (kWh) vs. Demand (kW) Charges		Unit Costs		
	(kWh)	(kW)	Delivery (\$)	Supplier (\$)	Total (\$)	Consumption (\$)	Demand (\$)	Blended Rate (\$/kWh)	Consumption (\$/kWh)	Demand (\$/kW)
July-12	64,480	334.40	2,769.67	5,040.80	7,810.47	5,559.13	2,251.34	0.12	0.09	6.73
August-12	47,520	238.40	2,050.75	3,650.02	5,700.77	3,392.07	2,308.70	0.12	0.07	9.68
September-12	72,320	384.80	3,175.52	5,651.95	8,827.47	6,226.36	2,601.11	0.12	0.09	6.76
October-12	69,760	391.70	3,012.07	5,455.55	8,467.62	5,998.02	2,469.60	0.12	0.09	6.30
November-12	65,280	290.40	4,099.50	3,325.63	7,425.13	4,636.00	2,789.13	0.11	0.07	9.60
December-12	60,800	189.10	3,001.80	3,380.84	6,382.64	4,550.20	1,832.44	0.10	0.07	9.69
January-13	93,600	313.80	2,643.23	7,294.15	9,937.38	7,971.79	1,965.59	0.11	0.09	6.26
February-13	90,720	313.80	2,600.60	7,070.15	9,670.75	7,685.16	1,985.59	0.11	0.08	6.33
March-13	85,280	307.50	2,524.91	6,647.04	9,171.95	7,247.12	1,924.83	0.11	0.08	6.26
April-13	80,640	306.60	2,415.76	6,359.69	8,775.45	6,933.83	1,841.62	0.11	0.09	6.01
May-13	65,440	351.50	2,137.91	5,628.22	7,766.13	6,136.33	1,629.80	0.12	0.09	4.64
June-13	10,000	387.40	3,318.40	9,013.91	12,332.31	9,713.15	2,619.16	1.23	0.97	6.76
<b>Total (All)</b>	<b>805,840</b>	<b>391.70</b>	<b>\$33,750.12</b>	<b>\$68,517.95</b>	<b>\$102,268.07</b>	<b>\$76,049.16</b>	<b>\$26,218.91</b>	<b>\$0.13</b>	<b>\$0.09</b>	<b>\$6.88</b>
<b>Total (last 12-months)</b>	<b>805,840</b>	<b>391.70</b>	<b>\$33,750.12</b>	<b>\$68,517.95</b>	<b>\$102,268.07</b>	<b>\$76,049.16</b>	<b>\$26,218.91</b>	<b>\$0.13</b>	<b>\$0.09</b>	<b>\$6.88</b>
Notes	1	2	3	4	5	6	7	8	9	10

- 1.) Number of kWh of electric energy used per month
- 2.) Number of kW of power measured
- 3.) Electric charges from Delivery provider
- 4.) Electric charges from Supply provider
- 5.) Total charges (Delivery + Supplier)
- 6.) Charges based on the number of kWh of electric energy used
- 7.) Charges based on the number of kW of power measured
- 8.) Total Charges (\$) / Consumption (kWh)
- 9.) Consumption Charges (\$) / Consumption (kWh)
- 10.) Demand Charges (\$) / Demand (kW)

G13=F13+E13

### Electric Usage - Matawan Avenue Middle School

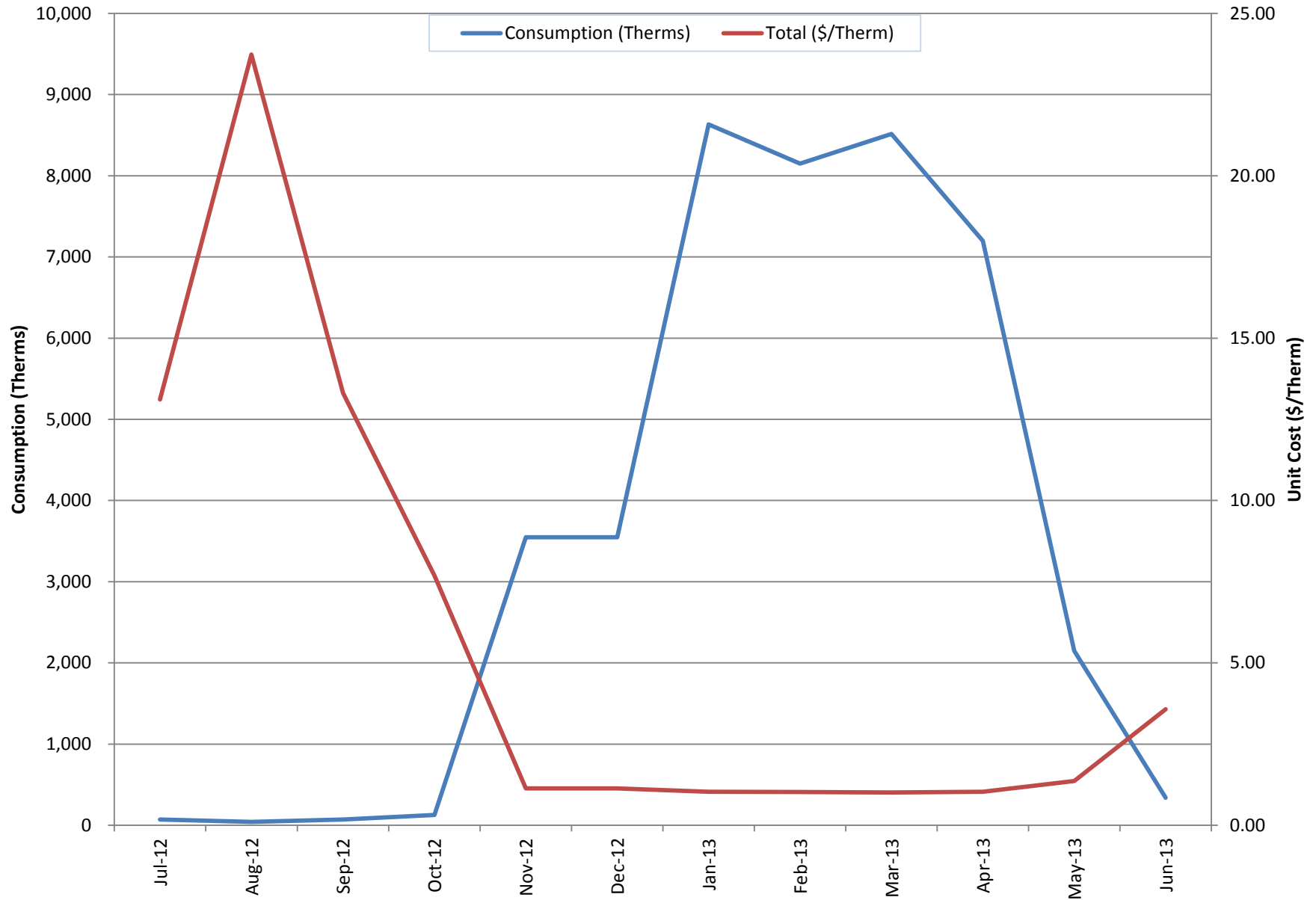


**Matawan-Aberdeen Regional School District**  
**One Crest Way, Aberdeen, NJ 07747**

**For Service at:** Matawan Avenue Middle School  
**Account No.:** 03-2313-4590-22  
**Natural Gas Service**  
**Delivery -** NJNG  
**Supplier -** NJNG

Month	Consumption (Itherms)	Charges			Unit Costs		
		Delivery (\$)	Supply (\$)	Total (\$)	Delivery (\$/Itherm)	Supply (\$/Itherm)	Total (\$/Itherm)
July-12	70	\$ 43.97	\$ 873.91	\$ 917.88	\$ 0.628	\$ 12.484	\$ 13.113
August-12	40	\$ 75.27	\$ 873.91	\$ 949.18	\$ 1.882	\$ 21.848	\$ 23.730
September-12	70	\$ 58.64	\$ 873.91	\$ 932.55	\$ 0.837	\$ 12.474	\$ 13.311
October-12	127	\$ 101.23	\$ 873.91	\$ 975.14	\$ 0.798	\$ 6.891	\$ 7.689
November-12	3,548	\$ 3,148.13	\$ 873.91	\$ 4,022.04	\$ 0.887	\$ 0.246	\$ 1.134
December-12	3,548	\$ 3,148.14	\$ 873.91	\$ 4,022.05	\$ 0.887	\$ 0.246	\$ 1.134
January-13	8,633	\$ 8,023.52	\$ 873.91	\$ 8,897.43	\$ 0.929	\$ 0.101	\$ 1.031
February-13	8,150	\$ 7,482.52	\$ 873.91	\$ 8,356.43	\$ 0.918	\$ 0.107	\$ 1.025
March-13	8,516	\$ 7,748.09	\$ 873.91	\$ 8,622.00	\$ 0.910	\$ 0.103	\$ 1.012
April-13	7,198	\$ 6,566.81	\$ 873.91	\$ 7,440.72	\$ 0.912	\$ 0.121	\$ 1.034
May-13	2,148	\$ 2,055.28	\$ 873.91	\$ 2,929.19	\$ 0.957	\$ 0.407	\$ 1.364
June-13	338	\$ 335.01	\$ 873.91	\$ 1,208.92	\$ 0.991	\$ 2.585	\$ 3.576
<b>Total</b>	<b>42,386</b>	<b>\$ 38,451.60</b>	<b>\$ 9,613.01</b>	<b>\$ 49,273.53</b>	<b>\$ 0.907</b>	<b>\$ 0.227</b>	<b>\$ 1.162</b>

### Natural Gas Usage - Matawan Avenue Middle School



**Matawan-Aberdeen Regional School District**

One Crest Way, Aberdeen, NJ 07747

**Utility Bills: Account Numbers**

<u>Account Number</u>	<u>School Building</u>	<u>Location</u>	<u>Type</u>	<u>Notes</u>
100012178537	Matawan Regional High School	450 Atlantic Avenue, Aberdeen, NJ 07747	Electricity	
100012178610	Matawan Regional High School	450 Atlantic Avenue, Aberdeen, NJ 07747	Electricity	
100068425618	Matawan Regional High School	450 Atlantic Avenue, Aberdeen, NJ 07747	Electricity	
04-2311-4325-2Y	Matawan Regional High School	450 Atlantic Avenue, Aberdeen, NJ 07747	Natural Gas Water	

**Matawan-Aberdeen Regional School District**  
**One Crest Way, Aberdeen, NJ 07747**

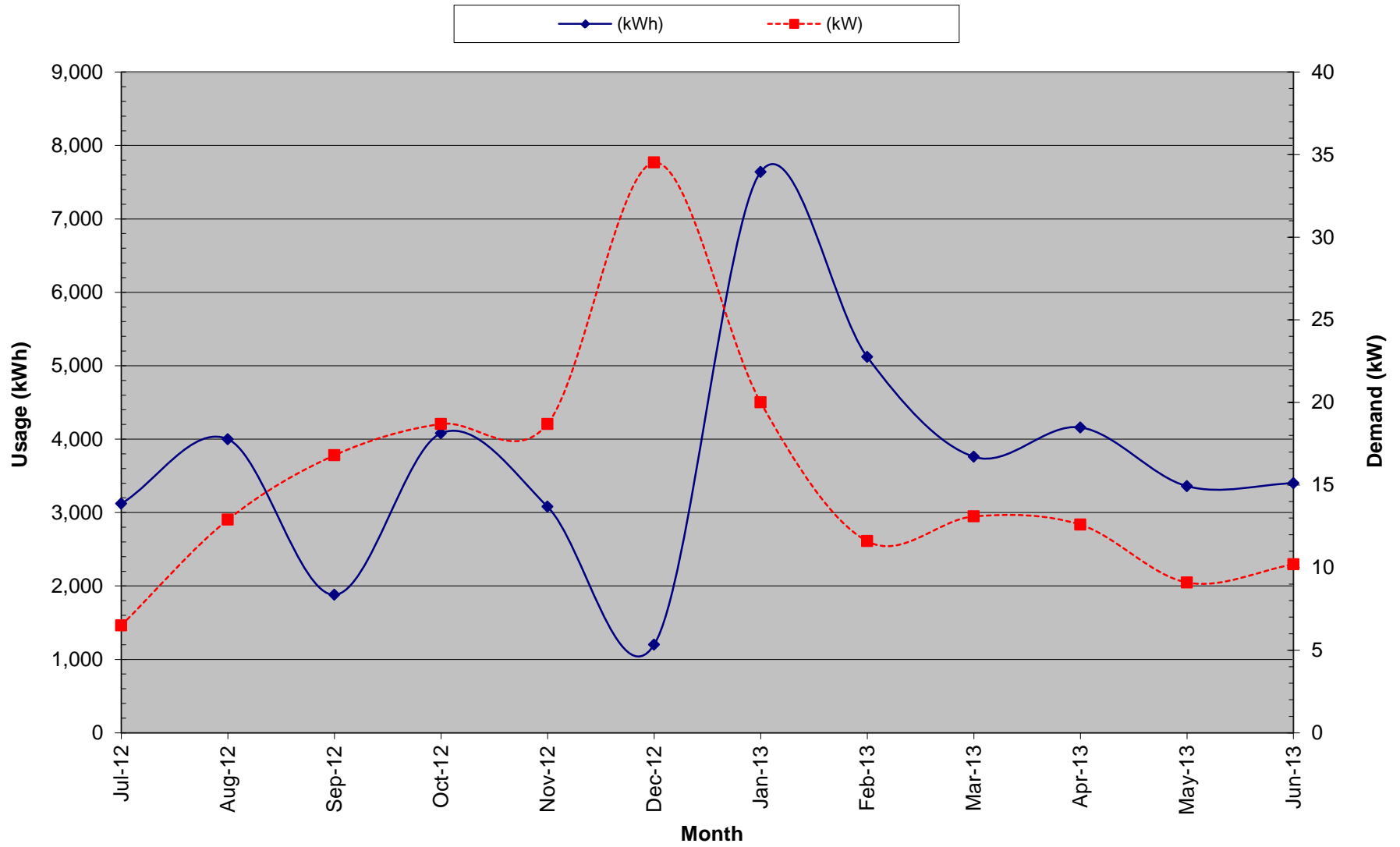
**For Service at:** Matawan Regional High School  
**Account No.:** 100012178537 **Delivery -** JCP&L  
**Meter No.:** S34963607 **Supplier -**  
**Electric Service**

Month	Provider Charges		Usage (kWh) vs. Demand (kW) Charges			Unit Costs				
	Consumption (kWh)	Demand (kW)	Delivery (\$)	Supplier (\$)	Total (\$)	Consumption (\$)	Demand (\$)	Blended Rate (\$/kWh)	Consumption (\$/kWh)	Demand (\$/kW)
July-12	3,120	6.50			366.27	366.27		0.12	0.12	0.00
August-12	4,000	12.90			441.17	441.17		0.11	0.11	0.00
September-12	1,880	16.80	117.68	160.85	278.53	231.34	47.19	0.15	0.12	2.81
October-12	4,080	18.70			469.74	469.74		0.12	0.12	0.00
November-12	3,080	18.70	98.12	249.58	347.70	308.30	39.40	0.11	0.10	2.11
December-12	1,200	34.52	217.57	107.64	325.21	168.64	156.57	0.27	0.14	4.54
January-13	7,640	20.00	104.66	684.98	789.64	784.84	4.80	0.10	0.10	0.24
February-13	5,120	11.60			574.29	574.29		0.11	0.11	0.00
March-13	3,760	13.10			459.78	459.78		0.12	0.12	0.00
April-13	4,160	12.60			493.47	493.47		0.12	0.12	0.00
May-13	3,360	9.10			426.11	426.11		0.13	0.13	0.00
June-13	3,400	10.20			475.65	475.65		0.14	0.14	0.00
<b>Total (All)</b>	<b>44,800</b>	<b>34.52</b>	<b>\$538.03</b>	<b>\$1,203.05</b>	<b>\$5,447.56</b>	<b>\$5,199.60</b>	<b>\$247.96</b>	<b>\$0.12</b>	<b>\$0.12</b>	<b>\$1.34</b>
<b>Total (last 12-months)</b>	<b>44,800</b>	<b>34.52</b>	<b>\$538.03</b>	<b>\$1,203.05</b>	<b>\$5,447.56</b>	<b>\$5,199.60</b>	<b>\$247.96</b>	<b>\$0.12</b>	<b>\$0.12</b>	<b>\$1.34</b>
Notes	1	2	3	4	5	6	7	8	9	10

- 1.) Number of kWh of electric energy used per month
- 2.) Number of kW of power measured
- 3.) Electric charges from Delivery provider
- 4.) Electric charges from Supply provider
- 5.) Total charges (Delivery + Supplier)
- 6.) Charges based on the number of kWh of electric energy used
- 7.) Charges based on the number of kW of power measured
- 8.) Total Charges (\$) / Consumption (kWh)
- 9.) Consumption Charges (\$) / Consumption (kWh)
- 10.) Demand Charges (\$) / Demand (kW)

G13=F13+E13

### Electric Usage - Matawan Regional High School (1)





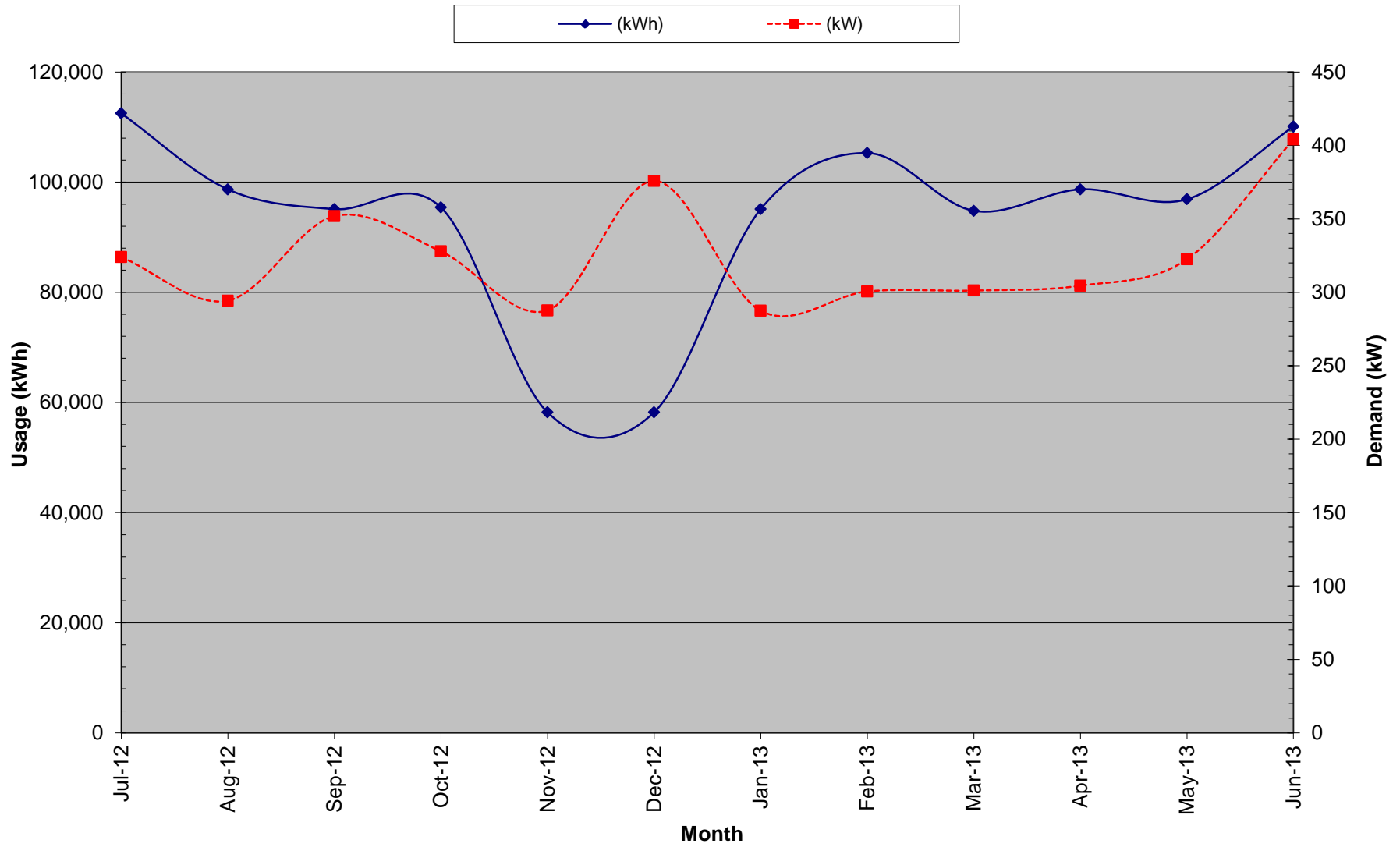
Matawan-Aberdeen Regional School District  
 One Crest Way, Aberdeen, NJ 07747

For Service at: Matawan Regional High School  
 Account No.: 100012178610 Delivery - JCP&L  
 Meter No.: G21354900 Supplier -  
 Electric Service

Month	Consumption		Provider Charges			Usage (kWh) vs. Demand (kW) Charges		Unit Costs		
	(kWh)	(kW)	Delivery (\$)	Supplier (\$)	Total (\$)	Consumption (\$)	Demand (\$)	Blended Rate (\$/kWh)	Consumption (\$/kWh)	Demand (\$/kW)
July-12	112,500	324.00	3,041.16	8,784.01	11,825.17	9,646.01	2,179.16	0.11	0.09	6.73
August-12	98,700	294.30	2,736.19	7,708.37	10,444.56	8,471.52	1,973.04	0.11	0.09	6.70
September-12	95,100	351.90	3,110.18	7,427.73	10,537.91	8,165.12	2,372.79	0.11	0.09	6.74
October-12	95,400	327.90	2,791.72	7,439.43	10,231.15	8,174.34	2,056.81	0.11	0.09	6.27
November-12	58,200	287.70	1,710.76	4,536.58	6,247.34	4,989.64	1,257.70	0.11	0.09	4.37
December-12	58,200	375.90	2,110.22	4,536.58	6,646.80	4,989.64	1,657.16	0.11	0.09	4.41
January-13	95,100	287.40	2,390.66	7,518.04	9,908.70	8,206.21	1,702.49	0.10	0.09	5.92
February-13	105,300	300.60	2,608.83	8,204.12	10,812.95	8,932.77	1,880.18	0.10	0.08	6.25
March-13	94,800	301.20	2,545.28	7,387.47	9,932.75	8,048.69	1,884.06	0.10	0.08	6.26
April-13	98,700	304.50	2,591.69	7,690.80	10,282.49	8,377.07	1,905.42	0.10	0.08	6.26
May-13	96,900	322.50	2,671.54	7,575.85	10,247.39	8,159.25	2,088.14	0.11	0.08	6.47
June-13	110,100	404.10	3,499.18	9,922.85	13,422.03	10,686.98	2,735.05	0.12	0.10	6.77
<b>Total (All)</b>	<b>1,119,000</b>	<b>404.10</b>	<b>\$31,807.41</b>	<b>\$88,731.83</b>	<b>\$120,539.24</b>	<b>\$96,847.24</b>	<b>\$23,692.00</b>	<b>\$0.11</b>	<b>\$0.09</b>	<b>\$6.10</b>
<b>Total (last 12-months)</b>	<b>1,119,000</b>	<b>404.10</b>	<b>\$31,807.41</b>	<b>\$88,731.83</b>	<b>\$120,539.24</b>	<b>\$96,847.24</b>	<b>\$23,692.00</b>	<b>\$0.11</b>	<b>\$0.09</b>	<b>\$6.10</b>
Notes	1	2	3	4	5	6	7	8	9	10

- 1.) Number of kWh of electric energy used per month
  - 2.) Number of kW of power measured
  - 3.) Electric charges from Delivery provider
  - 4.) Electric charges from Supply provider
  - 5.) Total charges (Delivery + Supplier)
  - 6.) Charges based on the number of kWh of electric energy used
  - 7.) Charges based on the number of kW of power measured
  - 8.) Total Charges (\$) / Consumption (kWh)
  - 9.) Consumption Charges (\$) / Consumption (kWh)
  - 10.) Demand Charges (\$) / Demand (kW)
- G13=F13+E13
- =interpolated data

### Electric Usage - Matawan Regional High School (2)



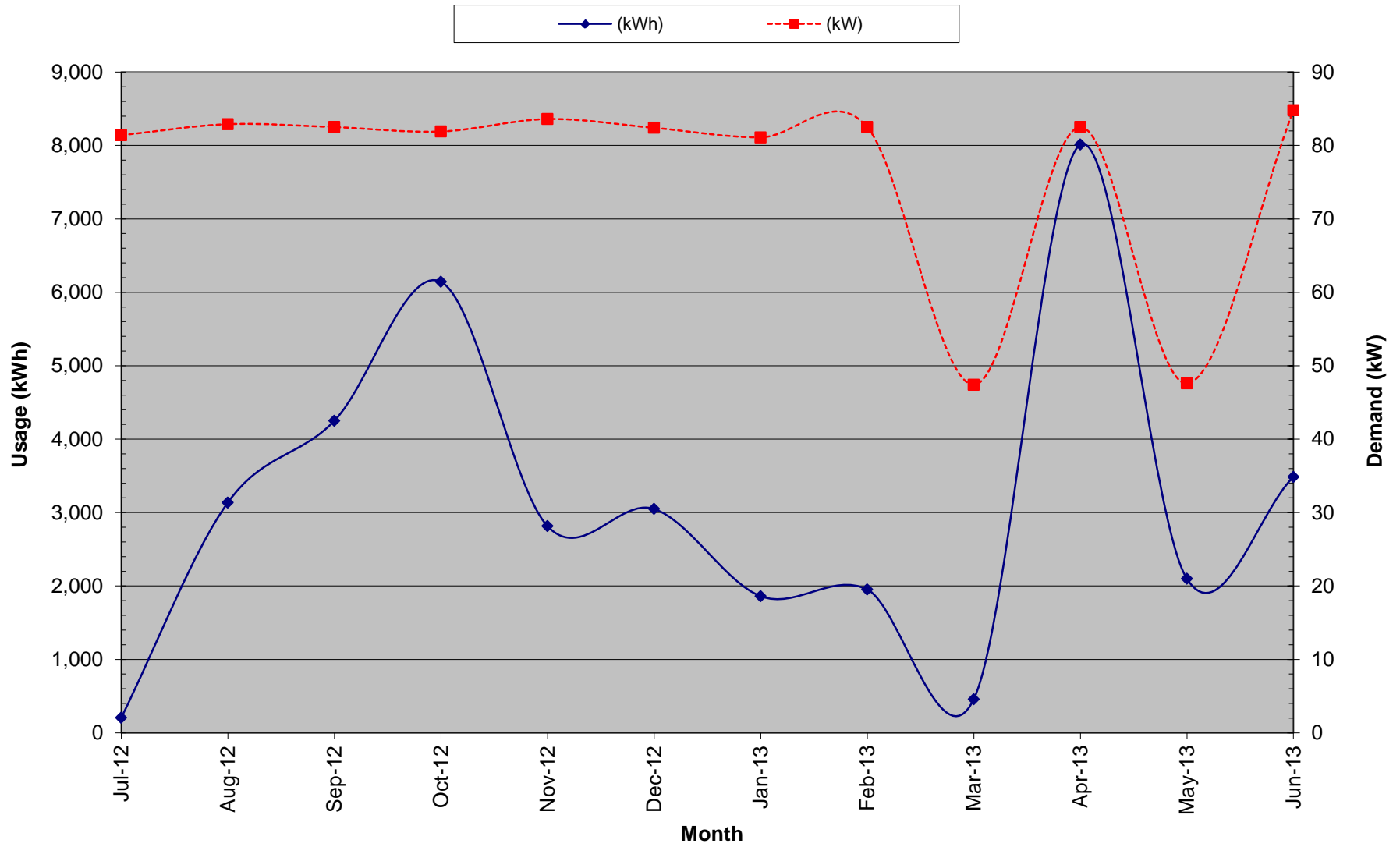
Matawan-Aberdeen Regional School District  
One Crest Way, Aberdeen, NJ 07747

For Service at: Matawan Regional High School  
 Account No.: 100068425618 Delivery - JCP&L  
 Meter No.: Supplier -  
 Electric Service

Month	Consumption		Provider Charges			Usage (kWh) vs. Demand (kW) Charges		Unit Costs		
	(kWh)	(kW)	Delivery (\$)	Supplier (\$)	Total (\$)	Consumption (\$)	Demand (\$)	Blended Rate (\$/kWh)	Consumption (\$/kWh)	Demand (\$/kW)
July-12	206	81.40	508.74	27.71	536.45	40.93	495.52	2.60	0.20	6.09
August-12	3,136	82.90	568.77	272.76	841.53	342.19	499.34	0.27	0.11	6.02
September-12	4,250	82.50	590.56	343.00	933.56	430.41	503.15	0.22	0.10	6.10
October-12	6,142	81.90	561.54	489.70	1,051.24	586.05	465.19	0.17	0.10	5.68
November-12	2,815	83.60	390.16	227.09	617.25	283.92	333.33	0.22	0.10	3.99
December-12	3,049	82.40	542.66	248.79	791.45	323.12	468.33	0.26	0.11	5.68
January-13	1,861	81.10	525.17	156.40	681.57	221.55	460.02	0.37	0.12	5.67
February-13	1,953	82.50	534.03	163.54	697.57	228.49	469.08	0.36	0.12	5.69
March-13	458	47.40	268.92	47.28	316.20	74.22	241.98	0.69	0.16	5.11
April-13	8,012	82.50	572.95	634.79	1,207.74	738.66	469.08	0.15	0.09	5.69
May-13	2,097	47.60	266.72	217.18	483.90	176.60	307.30	0.23	0.08	6.46
June-13	3,486	84.80	564.88	359.03	923.91	409.37	514.54	0.27	0.12	6.07
<b>Total (All)</b>	<b>37,465</b>	<b>84.80</b>	<b>\$5,895.10</b>	<b>\$3,187.27</b>	<b>\$9,082.37</b>	<b>\$3,855.51</b>	<b>\$5,226.86</b>	<b>\$0.24</b>	<b>\$0.10</b>	<b>\$5.68</b>
<b>Total (last 12-months)</b>	<b>37,465</b>	<b>84.80</b>	<b>\$5,895.10</b>	<b>\$3,187.27</b>	<b>\$9,082.37</b>	<b>\$3,855.51</b>	<b>\$5,226.86</b>	<b>\$0.24</b>	<b>\$0.10</b>	<b>\$5.68</b>
Notes	1	2	3	4	5	6	7	8	9	10

- 1.) Number of kWh of electric energy used per month
  - 2.) Number of kW of power measured
  - 3.) Electric charges from Delivery provider
  - 4.) Electric charges from Supply provider
  - 5.) Total charges (Delivery + Supplier)
  - 6.) Charges based on the number of kWh of electric energy used
  - 7.) Charges based on the number of kW of power measured
  - 8.) Total Charges (\$) / Consumption (kWh)
  - 9.) Consumption Charges (\$) / Consumption (kWh)
  - 10.) Demand Charges (\$) / Demand (kW)
- G13=F13+E13
- = interpolated data

### Electric Usage - Matawan Regional High School (3)

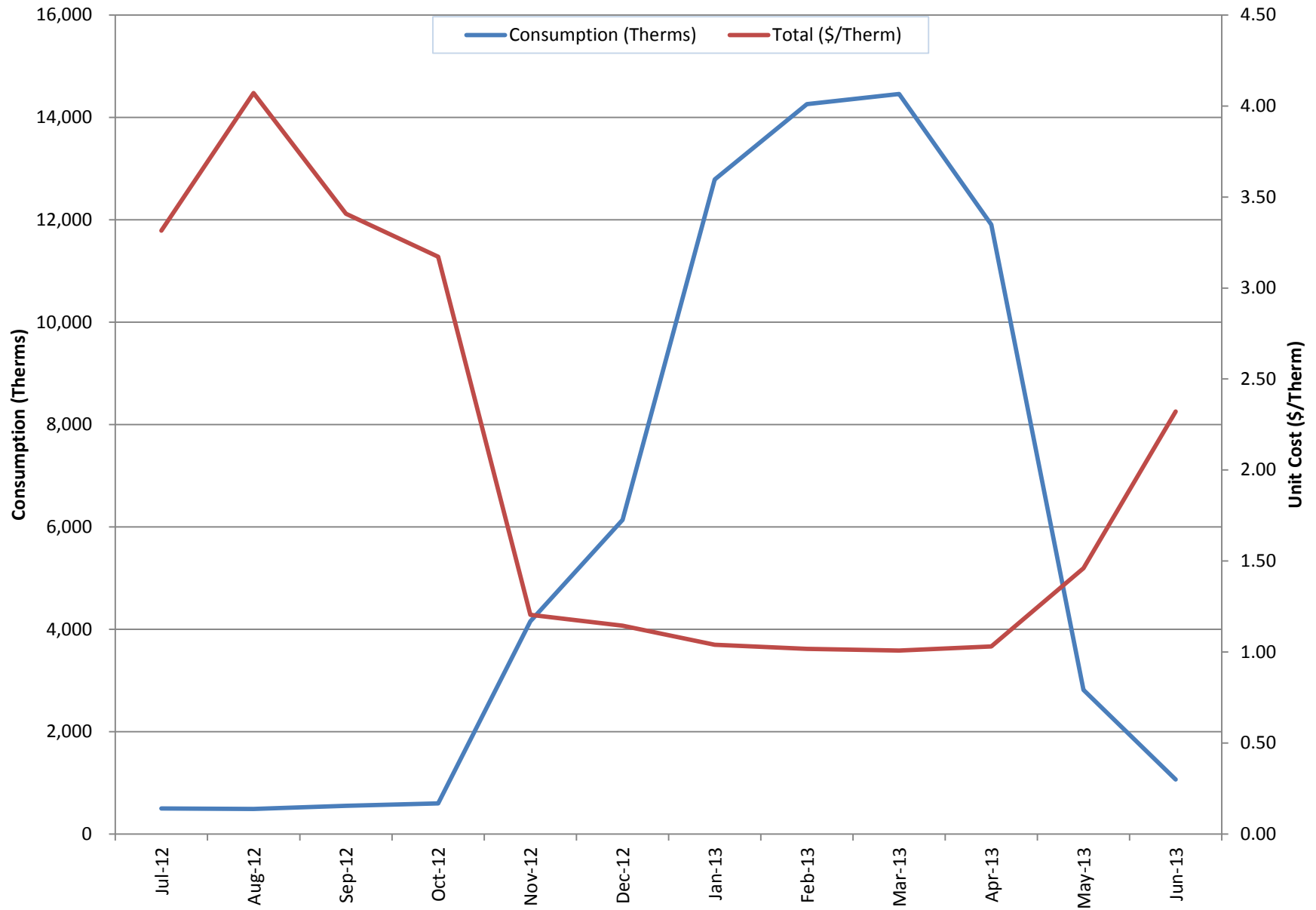


**Matawan-Aberdeen Regional School District**  
**One Crest Way, Aberdeen, NJ 07747**

**For Service at:** Matawan Regional High School  
**Account No.:** 04-2311-4325-2Y  
**Natural Gas Service**  
**Delivery -** NJNG  
**Supplier -** NJNG

Month	Consumption (Itherms)	Charges			Unit Costs		
		Delivery (\$)	Supply (\$)	Total (\$)	Delivery (\$/Itherm)	Supply (\$/Itherm)	Total (\$/Itherm)
July-12	500	\$ 237.96	\$ 1,419.55	\$ 1,657.51	\$ 0.476	\$ 2.839	\$ 3.315
August-12	490	\$ 575.22	\$ 1,419.55	\$ 1,994.77	\$ 1.174	\$ 2.897	\$ 4.071
September-12	552	\$ 462.10	\$ 1,419.55	\$ 1,881.65	\$ 0.837	\$ 2.572	\$ 3.409
October-12	598	\$ 477.30	\$ 1,419.55	\$ 1,896.85	\$ 0.798	\$ 2.374	\$ 3.172
November-12	4,156	\$ 3,587.76	\$ 1,419.55	\$ 5,007.31	\$ 0.863	\$ 0.342	\$ 1.205
December-12	6,135	\$ 5,604.15	\$ 1,419.55	\$ 7,023.70	\$ 0.913	\$ 0.231	\$ 1.145
January-13	12,785	\$ 11,881.78	\$ 1,419.55	\$ 13,301.33	\$ 0.929	\$ 0.111	\$ 1.040
February-13	14,260	\$ 13,092.51	\$ 1,419.55	\$ 14,512.06	\$ 0.918	\$ 0.100	\$ 1.018
March-13	14,456	\$ 13,152.55	\$ 1,419.55	\$ 14,572.10	\$ 0.910	\$ 0.098	\$ 1.008
April-13	11,904	\$ 10,859.09	\$ 1,419.55	\$ 12,278.64	\$ 0.912	\$ 0.119	\$ 1.031
May-13	2,819	\$ 2,697.49	\$ 1,419.55	\$ 4,117.04	\$ 0.957	\$ 0.504	\$ 1.461
June-13	1,067	\$ 1,057.72	\$ 1,419.55	\$ 2,477.27	\$ 0.991	\$ 1.330	\$ 2.321
<b>Total</b>	<b>69,723</b>	<b>\$ 63,685.63</b>	<b>\$ 17,034.60</b>	<b>\$ 80,720.23</b>	<b>\$ 0.913</b>	<b>\$ 0.244</b>	<b>\$ 1.158</b>

### Natural Gas Usage - Matawan Regional High School



**Matawan-Aberdeen Regional School District**

One Crest Way, Aberdeen, NJ 07747

**Utility Bills: Account Numbers**

<u>Account Number</u>	<u>School Building</u>	<u>Location</u>	<u>Type</u>	<u>Notes</u>
100007453176	Ravine Drive Elementary School	170 Ravine Drive, Matawan, NJ 07747	Electricity	
04-2317-1222-24	Ravine Drive Elementary School	170 Ravine Drive, Matawan, NJ 07747	Natural Gas	
04-2317-9808-27	Ravine Drive Elementary School	170 Ravine Drive, Matawan, NJ 07747	Natural Gas	

**Matawan-Aberdeen Regional School District**  
**One Crest Way, Aberdeen, NJ 07747**

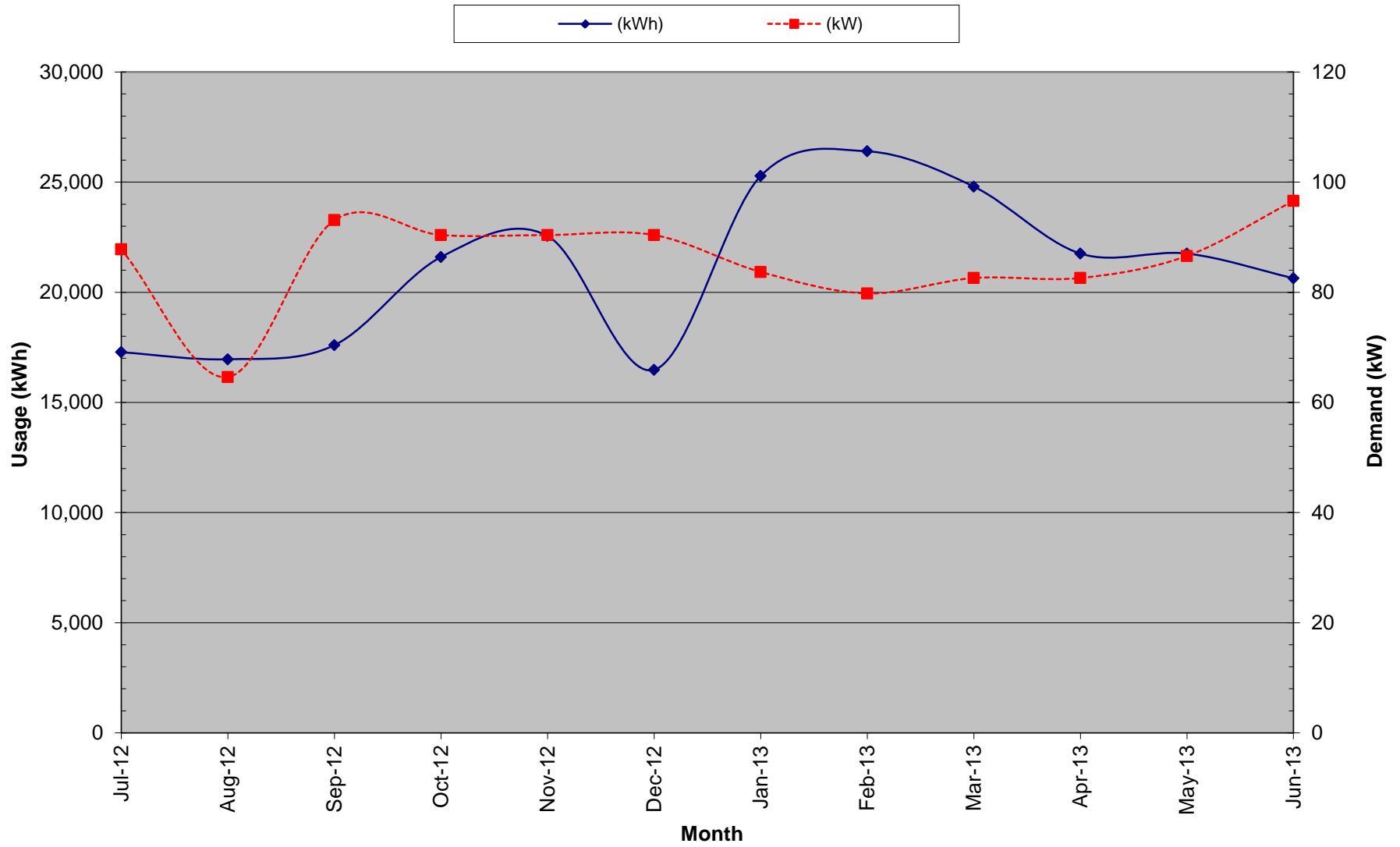
**For Service at:** Ravine Drive Elementary School  
**Account No.:** 100007453176 **Delivery -** JCP&L  
**Meter No.:** **Supplier -**  
**Electric Service**

Month	Consumption		Provider Charges			Usage (kWh) vs. Demand (kW) Charges		Unit Costs		
	(kWh)	(kW)	Delivery (\$)	Supplier (\$)	Total (\$)	Consumption (\$)	Demand (\$)	Blended Rate (\$/kWh)	Consumption (\$/kWh)	Demand (\$/kW)
July-12	17,280	87.80	720.60	1,358.69	2,079.29	1,539.36	539.93	0.12	0.09	6.15
August-12	16,960	64.60	557.29	1,333.75	1,891.04	1,512.12	378.92	0.11	0.09	5.87
September-12	17,600	93.10	759.66	1,383.65	2,143.31	1,566.60	576.71	0.12	0.09	6.19
October-12	21,600	90.40	727.12	1,693.98	2,421.10	1,900.91	520.19	0.11	0.09	5.75
November-12	22,560	90.40	733.99	1,766.29	2,500.28	1,980.09	520.19	0.11	0.09	5.75
December-12	16,480	90.40	690.50	1,293.40	1,983.90	1,463.71	520.19	0.12	0.09	5.75
January-13	25,280	83.70	701.88	1,977.62	2,679.50	2,202.66	476.84	0.11	0.09	5.70
February-13	26,400	79.80	673.56	2,064.93	2,738.49	2,286.88	451.61	0.10	0.09	5.66
March-13	24,800	82.60	686.58	1,940.50	2,627.08	2,152.18	474.90	0.11	0.09	5.75
April-13	21,760	82.60	618.33	1,747.62	2,365.95	1,864.70	501.25	0.11	0.09	6.07
May-13	21,760	86.60	710.96	1,680.87	2,391.83	1,849.10	542.73	0.11	0.08	6.27
June-13	20,640	96.60	790.60	1,869.17	2,659.77	2,058.77	601.00	0.13	0.10	6.22
<b>Total (All)</b>	<b>253,120</b>	<b>96.60</b>	<b>\$8,371.07</b>	<b>\$20,110.47</b>	<b>\$28,481.54</b>	<b>\$22,377.08</b>	<b>\$6,104.46</b>	<b>\$0.11</b>	<b>\$0.09</b>	<b>\$5.93</b>
<b>Total (last 12-months)</b>	<b>253,120</b>	<b>96.60</b>	<b>\$8,371.07</b>	<b>\$20,110.47</b>	<b>\$28,481.54</b>	<b>\$22,377.08</b>	<b>\$6,104.46</b>	<b>\$0.11</b>	<b>\$0.09</b>	<b>\$5.93</b>
Notes	1	2	3	4	5	6	7	8	9	10

- 1.) Number of kWh of electric energy used per month
  - 2.) Number of kW of power measured
  - 3.) Electric charges from Delivery provider
  - 4.) Electric charges from Supply provider
  - 5.) Total charges (Delivery + Supplier)
  - 6.) Charges based on the number of kWh of electric energy used
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  - 8.) Total Charges (\$) / Consumption (kWh)
  - 9.) Consumption Charges (\$) / Consumption (kWh)
  - 10.) Demand Charges (\$) / Demand (kW)
- G13=F13+E13  
  = interpolated data



### Electric Usage - Ravine Drive Elementary School

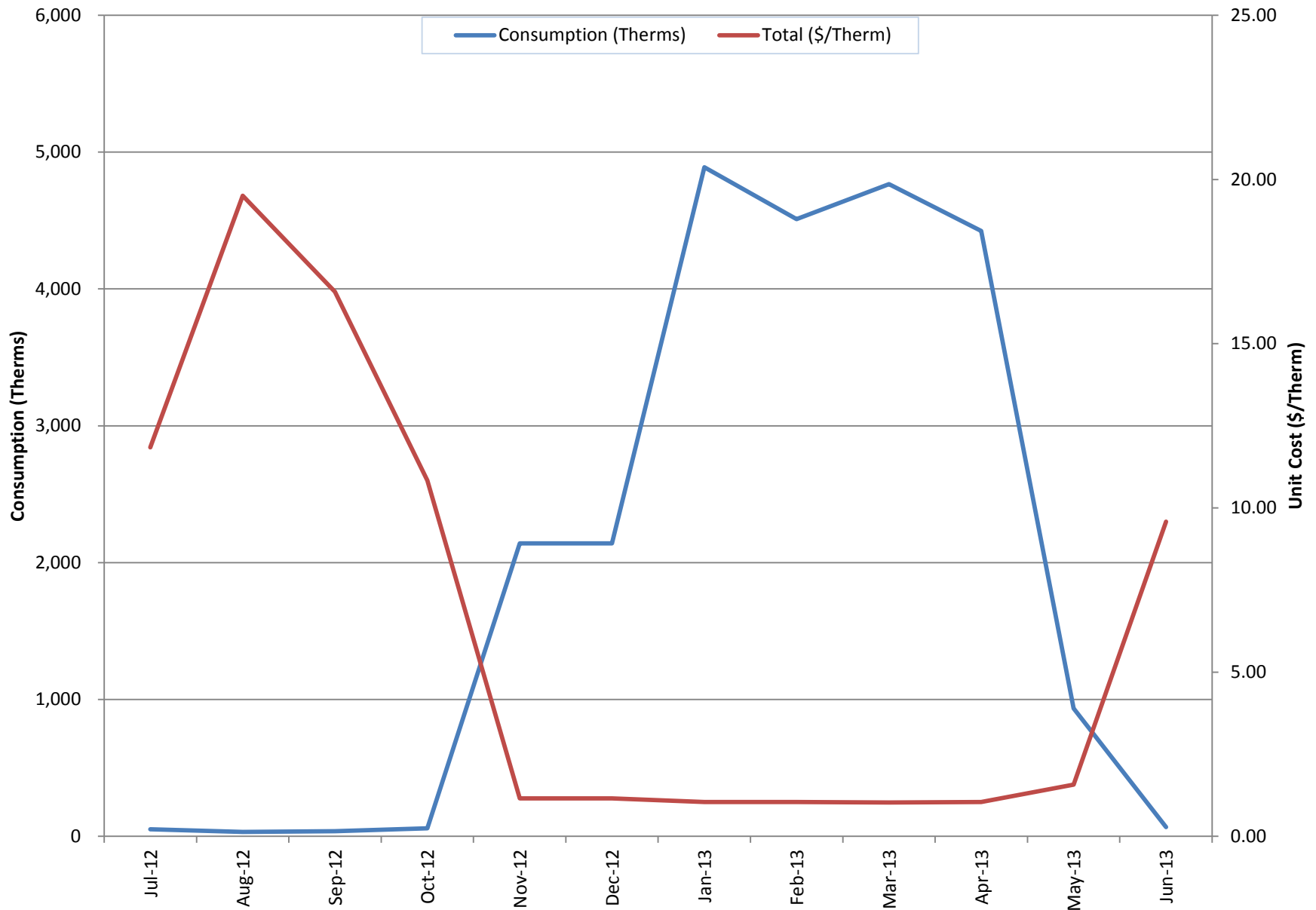


**Matawan-Aberdeen Regional School District**  
**One Crest Way, Aberdeen, NJ 07747**

**For Service at:** Ravine Drive Elementary School  
**Account No.:** 04-2317-1222-24  
**Natural Gas Service**  
**Delivery -** NJNG  
**Supplier -** NJNG

Month	Consumption (Itherms)	Charges			Unit Costs		
		Delivery (\$)	Supply (\$)	Total (\$)	Delivery (\$/Itherm)	Supply (\$/Itherm)	Total (\$/Itherm)
July-12	51	\$ 24.75	\$ 579.34	\$ 604.09	\$ 0.485	\$ 11.360	\$ 11.845
August-12	32	\$ 44.75	\$ 579.34	\$ 624.09	\$ 1.398	\$ 18.104	\$ 19.503
September-12	37	\$ 30.80	\$ 579.34	\$ 610.14	\$ 0.837	\$ 15.747	\$ 16.584
October-12	58	\$ 46.06	\$ 579.34	\$ 625.40	\$ 0.798	\$ 10.042	\$ 10.841
November-12	2,141	\$ 1,899.98	\$ 579.34	\$ 2,479.32	\$ 0.887	\$ 0.271	\$ 1.158
December-12	2,141	\$ 1,899.98	\$ 579.34	\$ 2,479.32	\$ 0.887	\$ 0.271	\$ 1.158
January-13	4,889	\$ 4,543.61	\$ 579.34	\$ 5,122.95	\$ 0.929	\$ 0.118	\$ 1.048
February-13	4,510	\$ 4,140.74	\$ 579.34	\$ 4,720.08	\$ 0.918	\$ 0.128	\$ 1.047
March-13	4,765	\$ 4,334.39	\$ 579.34	\$ 4,913.73	\$ 0.910	\$ 0.122	\$ 1.031
April-13	4,423	\$ 4,034.77	\$ 579.34	\$ 4,614.11	\$ 0.912	\$ 0.131	\$ 1.043
May-13	935	\$ 894.44	\$ 579.34	\$ 1,473.78	\$ 0.957	\$ 0.620	\$ 1.577
June-13	67	\$ 66.85	\$ 579.34	\$ 646.19	\$ 0.991	\$ 8.588	\$ 9.579
<b>Total</b>	<b>24,049</b>	<b>\$ 21,961.12</b>	<b>\$ 6,952.08</b>	<b>\$ 28,913.20</b>	<b>\$ 0.913</b>	<b>\$ 0.289</b>	<b>\$ 1.202</b>

### Natural Gas Usage - Ravine Drive Elementary Schoo (1)

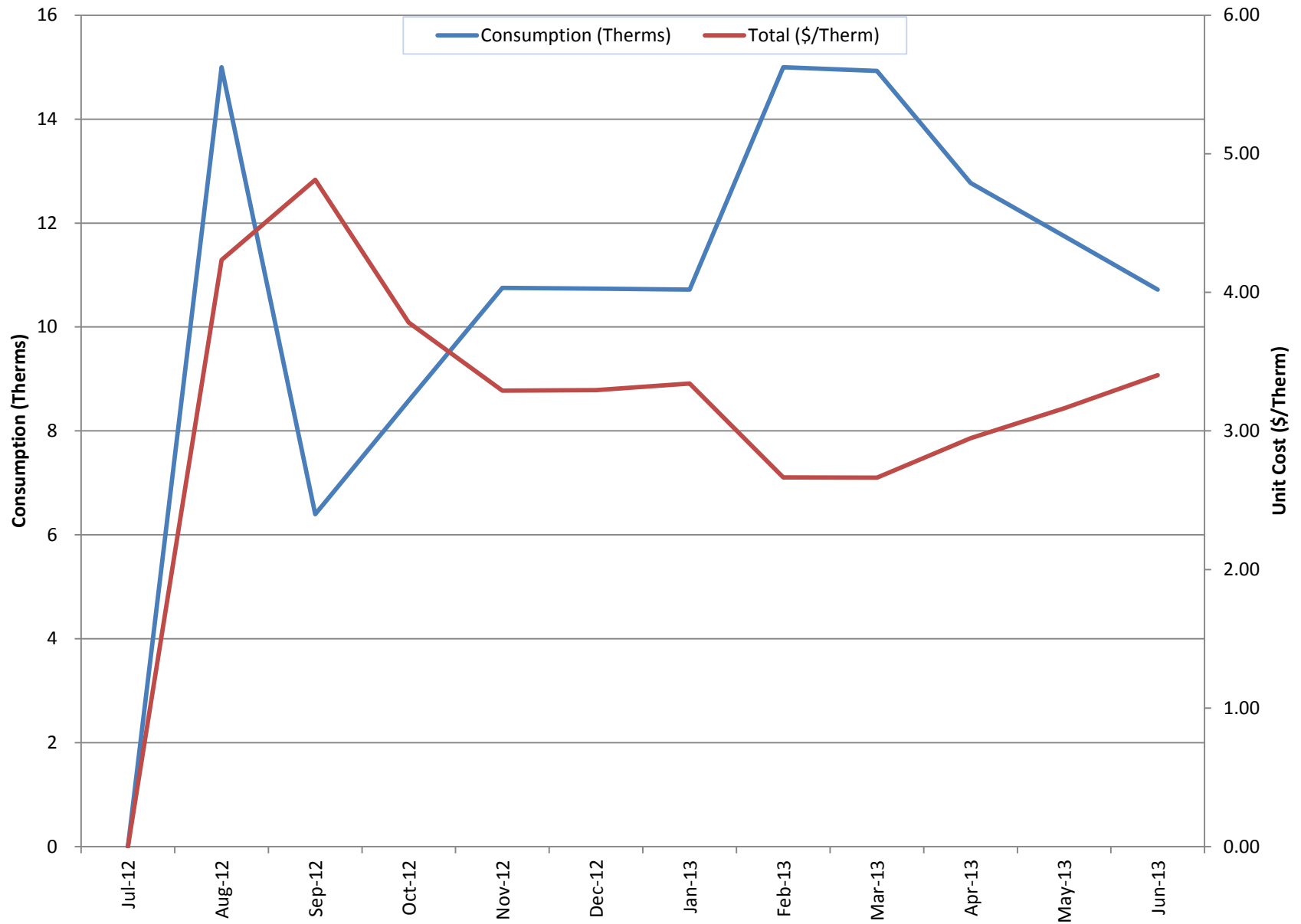


**Matawan-Aberdeen Regional School District**  
**One Crest Way, Aberdeen, NJ 07747**

**For Service at:** Ravine Drive Elementary School  
**Account No.:** 04-2317-9808-27  
**Natural Gas Service**  
**Delivery -** NJNG  
**Supplier -** NJNG

Month	Consumption (Itherms)	Charges			Unit Costs		
		Delivery (\$)	Supply (\$)	Total (\$)	Delivery (\$/Itherm)	Supply (\$/Itherm)	Total (\$/Itherm)
July-12	0	\$ 4.42	\$ 25.00	\$ 29.42	#DIV/0!	#DIV/0!	#DIV/0!
August-12	15	\$ 38.50	\$ 25.00	\$ 63.50	\$ 2.567	\$ 1.667	\$ 4.233
September-12	6	\$ 5.80	\$ 25.00	\$ 30.80	\$ 0.906	\$ 3.906	\$ 4.813
October-12	8.58	\$ 7.45	\$ 25.00	\$ 32.45	\$ 0.868	\$ 2.914	\$ 3.782
November-12	11	\$ 10.37	\$ 25.00	\$ 35.37	\$ 0.965	\$ 2.326	\$ 3.290
December-12	11	\$ 10.38	\$ 25.00	\$ 35.38	\$ 0.966	\$ 2.328	\$ 3.294
January-13	11	\$ 10.82	\$ 25.00	\$ 35.82	\$ 1.009	\$ 2.332	\$ 3.341
February-13	15	\$ 14.96	\$ 25.00	\$ 39.96	\$ 0.997	\$ 1.667	\$ 2.664
March-13	15	\$ 14.76	\$ 25.00	\$ 39.76	\$ 0.989	\$ 1.674	\$ 2.663
April-13	13	\$ 12.65	\$ 25.00	\$ 37.65	\$ 0.991	\$ 1.958	\$ 2.948
May-13	12	\$ 12.17	\$ 25.00	\$ 37.17	\$ 1.036	\$ 2.128	\$ 3.163
June-13	11	\$ 11.48	\$ 25.00	\$ 36.48	\$ 1.071	\$ 2.332	\$ 3.403
<b>Total</b>	<b>127</b>	<b>\$ 153.76</b>	<b>\$ 300.00</b>	<b>\$ 453.76</b>	<b>\$ 1.207</b>	<b>\$ 2.356</b>	<b>\$ 3.563</b>

### Natural Gas Usage - Ravine Drive Elementary School (2)



**Matawan-Aberdeen Regional School District**

One Crest Way, Aberdeen, NJ 07747

**Utility Bills: Account Numbers**

<u>Account Number</u>	<u>School Building</u>	<u>Location</u>	<u>Type</u>	<u>Notes</u>
100007649138	Strathmore Elementary School	282 Church Street, Aberdeen, NJ 07747	Electricity	
20-2394-2600-3Y	Strathmore Elementary School	282 Church Street, Aberdeen, NJ 07747	Natural Gas	
			Water	

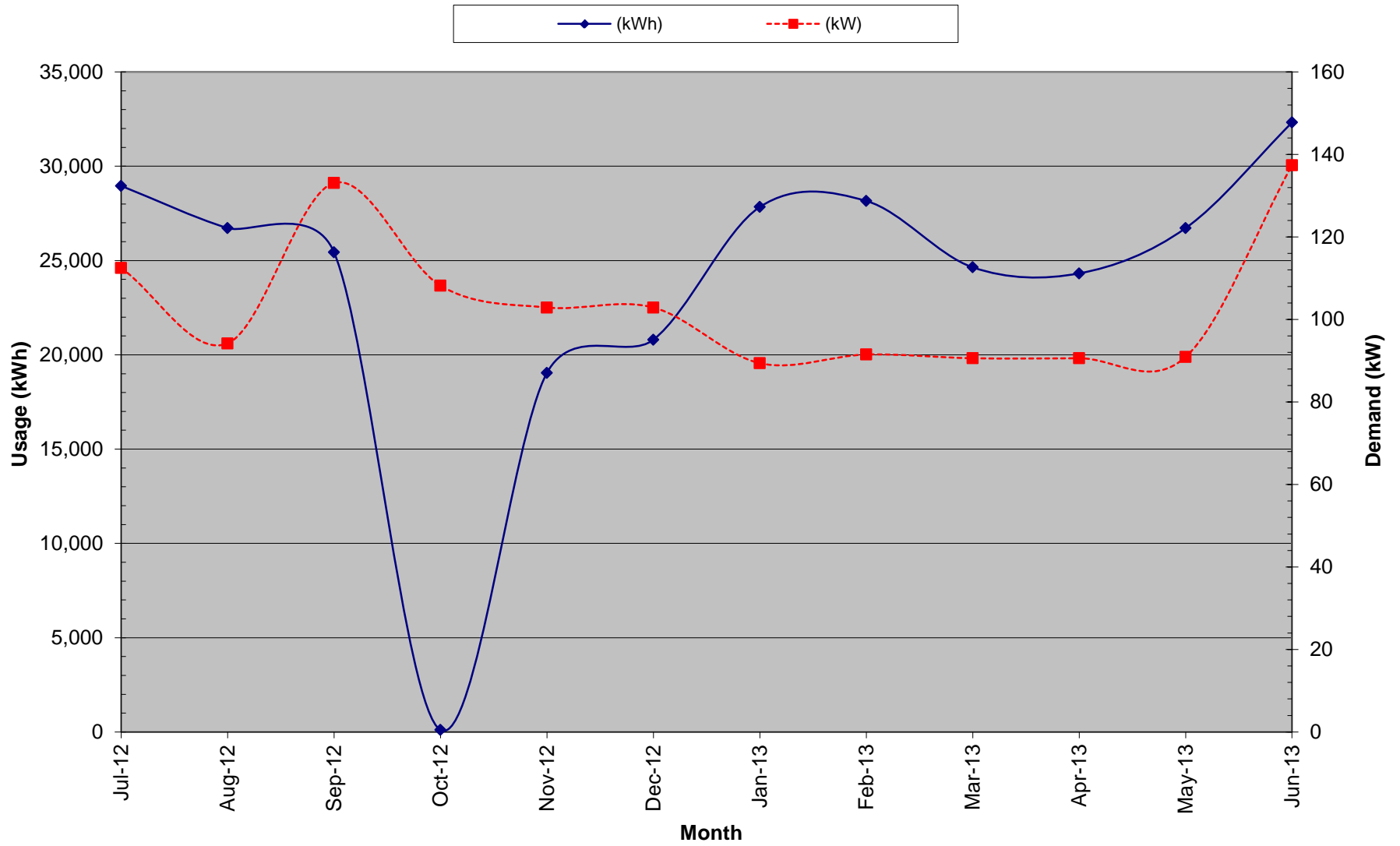
Matawan-Aberdeen Regional School District  
 One Crest Way, Aberdeen, NJ 07747

For Service at: **Strathmore Elementary School**  
 Account No.: **100007649138** Delivery - JCP&L  
 Meter No.: **G28083409** Supplier -  
 Electric Service

Month	Consumption		Provider Charges			Usage (kWh) vs. Demand (kW) Charges		Unit Costs		
	(kWh)	(kW)	Delivery (\$)	Supplier (\$)	Total (\$)	Consumption (\$)	Demand (\$)	Blended Rate (\$/kWh)	Consumption (\$/kWh)	Demand (\$/kW)
July-12	28,960	112.50	975.58	2,269.21	3,244.79	2,533.44	711.35	0.11	0.09	6.32
August-12	26,720	94.20	880.07	2,047.06	2,927.13	2,336.01	591.12	0.11	0.09	6.28
September-12	25,440	133.10	1,093.35	1,994.79	3,088.14	2,233.83	854.31	0.12	0.09	6.42
October-12	108	108.20	891.51	2,228.29	3,119.80	2,484.45	635.35	28.83	22.96	5.87
November-12	19,040	102.90	593.64	1,489.02	2,082.66	1,661.92	420.74	0.11	0.09	4.09
December-12	20,800	102.90	802.28	1,629.39	2,431.67	1,830.61	601.06	0.12	0.09	5.84
January-13	27,840	89.40	752.65	2,180.92	2,933.57	2,166.05	767.52	0.11	0.08	8.59
February-13	28,160	91.50	760.57	2,201.82	2,962.39	2,435.08	527.31	0.11	0.09	5.76
March-13	24,640	90.60	753.48	1,928.05	2,681.53	2,138.70	542.83	0.11	0.09	5.99
April-13	24,320	90.60	730.07	1,903.17	2,633.24	2,111.76	521.48	0.11	0.09	5.76
May-13	26,720	90.90	800.99	2,036.26	2,837.25	2,114.06	723.19	0.11	0.08	7.96
June-13	32,320	137.40	1,148.76	2,920.33	4,069.09	3,184.93	884.16	0.13	0.10	6.43
<b>Total (All)</b>	<b>285,068</b>	<b>137.40</b>	<b>\$10,182.95</b>	<b>\$24,828.31</b>	<b>\$35,011.26</b>	<b>\$27,230.84</b>	<b>\$7,780.42</b>	<b>\$0.12</b>	<b>\$0.10</b>	<b>\$6.25</b>
<b>Total (last 12-months)</b>	<b>285,068</b>	<b>137.40</b>	<b>\$10,182.95</b>	<b>\$24,828.31</b>	<b>\$35,011.26</b>	<b>\$27,230.84</b>	<b>\$7,780.42</b>	<b>\$0.12</b>	<b>\$0.10</b>	<b>\$6.25</b>
Notes	1	2	3	4	5	6	7	8	9	10

- 1.) Number of kWh of electric energy used per month
  - 2.) Number of kW of power measured
  - 3.) Electric charges from Delivery provider
  - 4.) Electric charges from Supply provider
  - 5.) Total charges (Delivery + Supplier)
  - 6.) Charges based on the number of kWh of electric energy used
  - 7.) Charges based on the number of kW of power measured
  - 8.) Total Charges (\$) / Consumption (kWh)
  - 9.) Consumption Charges (\$) / Consumption (kWh)
  - 10.) Demand Charges (\$) / Demand (kW)
- G13=F13+E13  
 = interpolated data

### Electric Usage - Strathmore Elementary School



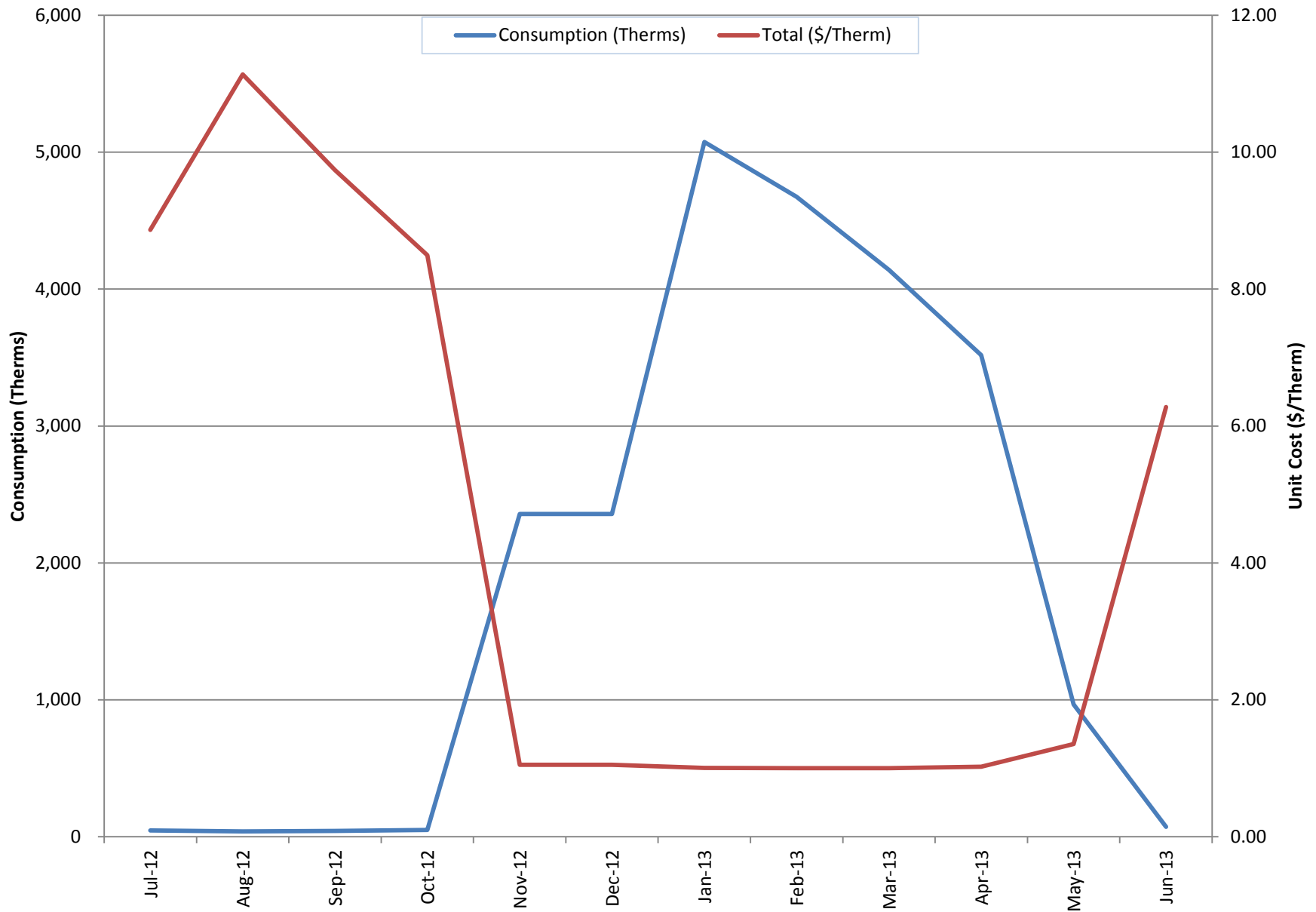


**Matawan-Aberdeen Regional School District**  
**One Crest Way, Aberdeen, NJ 07747**

**For Service at:** Strathmore Elementary School  
**Account No.:** 20-2394-2600-3Y  
**Natural Gas Service**  
**Delivery -** NJNG  
**Supplier -** NJNG

Month	Consumption (Itherms)	Charges			Unit Costs		
		Delivery (\$)	Supply (\$)	Total (\$)	Delivery (\$/Itherm)	Supply (\$/Itherm)	Total (\$/Itherm)
July-12	46	\$ 22.31	\$ 385.47	\$ 407.78	\$ 0.485	\$ 8.380	\$ 8.865
August-12	39	\$ 48.85	\$ 385.47	\$ 434.32	\$ 1.253	\$ 9.884	\$ 11.136
September-12	43	\$ 36.24	\$ 385.47	\$ 421.71	\$ 0.837	\$ 8.904	\$ 9.742
October-12	50.07	\$ 39.97	\$ 385.47	\$ 425.44	\$ 0.798	\$ 7.699	\$ 8.497
November-12	2,358	\$ 2,092.39	\$ 385.47	\$ 2,477.86	\$ 0.887	\$ 0.163	\$ 1.051
December-12	2,358	\$ 2,092.39	\$ 385.47	\$ 2,477.86	\$ 0.887	\$ 0.163	\$ 1.051
January-13	5,075	\$ 4,716.50	\$ 385.47	\$ 5,101.97	\$ 0.929	\$ 0.076	\$ 1.005
February-13	4,674	\$ 4,291.47	\$ 385.47	\$ 4,676.94	\$ 0.918	\$ 0.082	\$ 1.001
March-13	4,141	\$ 3,767.38	\$ 385.47	\$ 4,152.85	\$ 0.910	\$ 0.093	\$ 1.003
April-13	3,518	\$ 3,209.50	\$ 385.47	\$ 3,594.97	\$ 0.912	\$ 0.110	\$ 1.022
May-13	967	\$ 925.57	\$ 385.47	\$ 1,311.04	\$ 0.957	\$ 0.399	\$ 1.356
June-13	73	\$ 72.24	\$ 385.47	\$ 457.71	\$ 0.991	\$ 5.288	\$ 6.279
<b>Total</b>	<b>23,343</b>	<b>21,315</b>	<b>4,626</b>	<b>\$ 25,940.45</b>	<b>\$ 0.91</b>	<b>\$ 0.20</b>	<b>\$ 1.111</b>

### Natural Gas Usage - Strathmore Elementary School



**JCP&L SERVICE TERRITORY**

Last Updated: 10/24/12

**\*CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I –INDUSTRIAL**

<b>Supplier</b>	<b>Telephone &amp; Web Site</b>	<b>*Customer Class</b>
<b>AEP Energy, Inc.</b> 309 Fellowship Road, Fl.2 Mount Laurel, NJ 08054	(866) 258-3782 <a href="http://www.aepenergy.com">www.aepenergy.com</a>	<b>C/I ACTIVE</b>
<b>Alpha Gas and Electric, LLC</b> 641 5th Street Lakewood, NJ 08701	(855) 553-6374 <a href="http://www.alphagasandelectric.com">www.alphagasandelectric.com</a>	<b>R/C ACTIVE</b>
<b>Ambit Northeast, LLC</b> 103 Carnegie Center Suite 300 Princeton, NJ 08540	(877) 30-AMBIT (877) 302-6248 <a href="http://www.ambitenergy.com">www.ambitenergy.com</a>	<b>R/C ACTIVE</b>
<b>AP Gas &amp; Electric, LLC</b> 10 North Park Place, Suite 420 Morristown, NJ 07960	(855) 544-4895 <a href="http://www.apge.com">www.apge.com</a>	<b>R/C/I ACTIVE</b>
<b>Astral Energy LLC</b> 16 Tyson Place Bergenfield, NJ 07621	(201) 384-5552 <a href="http://www.astralenergyllc.com">www.astralenergyllc.com</a>	<b>R/C/I ACTIVE</b>
<b>BBPC, LLC d/b/a Great Eastern Energy</b> 116 Village Blvd. Suite 200 Princeton, NJ 08540	(888) 651-4121 <a href="http://www.greateasternenergy.com">www.greateasternenergy.com</a>	<b>C/I ACTIVE</b>
<b>Champion Energy Services, LLC</b> 72 Avenue L Newark, NJ 07105	(877) 653-5090 <a href="http://www.championenergyservices.com">www.championenergyservices.com</a>	<b>R/C/I ACTIVE</b>
<b>Choice Energy, LLC</b> 4257 US Highway 9, Suite 6C Freehold, NJ 07728	888-565-4490 <a href="http://www.4choiceenergy.com">www.4choiceenergy.com</a>	<b>R/C ACTIVE</b>
<b>Clearview Electric, Inc.</b> 505 Park Drive Woodbury, NJ 08096	(888) CLR-VIEW (800) 746-4702 <a href="http://www.clearviewenergy.com">www.clearviewenergy.com</a>	<b>R/C/I ACTIVE</b>
<b>Commerce Energy, Inc.</b> 7 Cedar Terrace Ramsey, NJ 07446	1-866-587-8674 <a href="http://www.commerceenergy.com">www.commerceenergy.com</a>	<b>R ACTIVE</b>
<b>ConEdison Solutions</b> Cherry Tree Corporate Center 535 State Highway Suite 180 Cherry Hill, NJ 08002	(888) 665-0955 <a href="http://www.conedsolutions.com">www.conedsolutions.com</a>	<b>C/I ACTIVE</b>
<b>Constellation NewEnergy, Inc.</b> 900A Lake Street, Suite 2 Ramsey, NJ 07446	(866) 237-7693 <a href="http://www.constellation.com">www.constellation.com</a>	<b>R/C/I ACTIVE</b>
<b>Constellation Energy</b> 900A Lake Street, Suite 2 Ramsey, NJ 07446	(877) 997-9995 <a href="http://www.constellation.com">www.constellation.com</a>	<b>R ACTIVE</b>
<b>Direct Energy Business, LLC</b> 120 Wood Avenue Suite 611 Iselin, NJ 08830	(888) 925-9115 <a href="http://www.directenergybusiness.com">www.directenergybusiness.com</a>	<b>C/I ACTIVE</b>

<b>Direct Energy Services, LLC</b> 120 Wood Avenue Suite 611 Iselin, NJ 08830	(866) 547-2722 <a href="http://www.directenergy.com">www.directenergy.com</a>	<b>C/I ACTIVE</b>
<b>Discount Energy Group, LLC</b> 811 Church Road, Suite 149 Cherry Hill, NJ 08002	(800) 282-3331 <a href="http://www.discountenergygroup.com">www.discountenergygroup.com</a>	<b>R/C ACTIVE</b>
<b>Dominion Retail, Inc. d/b/a Dominion Energy Solutions</b> 395 Route 70 West, Suite 125 Lakewood, NJ 08701	(866) 275-4240 <a href="http://www.dom.com/products">www.dom.com/products</a>	<b>R/C ACTIVE</b>
<b>DTE Energy Supply, Inc.</b> One Gateway Center, Suite 2600 Newark, NJ 07102	(877) 332-2450 <a href="http://www.dtesupply.com">www.dtesupply.com</a>	<b>C/I ACTIVE</b>
<b>Energy Plus Holdings LLC</b> 309 Fellowship Road East Gate Center, Suite 200 Mt. Laurel, NJ 08054	(877) 866-9193 <a href="http://www.energypluscompany.com">www.energypluscompany.com</a>	<b>R/C ACTIVE</b>
<b>Energy.me Midwest LLC</b> 90 Washington Blvd Bedminster, NJ 07921	(855) 243-7270 <a href="http://www.energy.me">www.energy.me</a>	<b>R/C/I ACTIVE</b>
<b>Ethical Electric Benefit Co. d/b/a Ethical Electric</b> 100 Overlook Center, 2nd Fl. Princeton, NJ 08540	(888) 444-9452 <a href="http://www.ethicalelectric.com">www.ethicalelectric.com</a>	<b>R/C ACTIVE</b>
<b>FirstEnergy Solutions Corp.</b> 300 Madison Avenue Morristown, NJ 07962	(800) 977-0500 <a href="http://www.fes.com">www.fes.com</a>	<b>C/I ACTIVE</b>
<b>Gateway Energy Services Corp.</b> 44 Whispering Pines Lane Lakewood, NJ 08701	(800) 805-8586 <a href="http://www.gesc.com">www.gesc.com</a>	<b>R/C/I ACTIVE</b>
<b>GDF SUEZ Energy Resources NA, Inc.</b> 333 Thornall Street Sixth Floor Edison, NJ 08819	(866) 999-8374 <a href="http://www.gdfsuezenergyresources.com">www.gdfsuezenergyresources.com</a>	<b>C/I ACTIVE</b>
<b>Glacial Energy of New Jersey, Inc.</b> 75 Route 15 Building E Lafayette, NJ 07848	(888) 452-2425 <a href="http://www.glacialenergy.com">www.glacialenergy.com</a>	<b>C/I ACTIVE</b>
<b>Green Mountain Energy Company</b> 211 Carnegie Center Drive Princeton, NJ 08540	(866) 767-5818 <a href="http://www.greenmountain.com/commercial-home">www.greenmountain.com/commercial-home</a>	<b>C/I ACTIVE</b>
<b>Hess Corporation</b> 1 Hess Plaza Woodbridge, NJ 07095	(800) 437-7872 <a href="http://www.hess.com">www.hess.com</a>	<b>C/I ACTIVE</b>
<b>HIKO Energy, LLC</b> 655 Suffern Road Teaneck, NJ 07666	(888) 264-4908 <a href="http://www.hikoenergy.com">www.hikoenergy.com</a>	<b>R/C ACTIVE</b>
<b>HOP Energy, LLC d/b/a Metro Energy, HOP Fleet Fueling, HOP Energy Fleet Fueling</b> 1011 Hudson Avenue Ridgefield, NJ 07657	(877) 390-7155 <a href="http://www.hopenergy.com">www.hopenergy.com</a>	<b>R/C/I ACTIVE</b>

<b>IDT Energy, Inc.</b> 550 Broad Street Newark, NJ 07102	(973) 438-4380 <a href="http://www.idtenergy.com">www.idtenergy.com</a>	<b>R/C ACTIVE</b>
<b>Independence Energy Group, LLC</b> 211 Carnegie Center Princeton, NJ 08540	(877) 235-6708 <a href="http://www.chooseindependence.com">www.chooseindependence.com</a>	<b>R/C ACTIVE</b>
<b>Integritys Energy Services, Inc.</b> 99 Wood Ave, South, Suite 802 Iselin, NJ 08830	(877) 763-9977 <a href="http://www.integritysenergy.com">www.integritysenergy.com</a>	<b>C/I ACTIVE</b>
<b>Liberty Power Delaware, LLC</b> 3000 Atrium Way Suite 273 Mt. Laurel, NJ 08054	(866) 769-3799 <a href="http://www.libertypowercorp.com">www.libertypowercorp.com</a>	<b>R/C/I ACTIVE</b>
<b>Liberty Power Holdings, LLC</b> 3000 Atrium Way Suite 273 Mt. Laurel, NJ 08054	(866) 769-3799 <a href="http://www.libertypowercorp.com">www.libertypowercorp.com</a>	<b>R/C/I ACTIVE</b>
<b>Linde Energy Services</b> 575 Mountain Avenue Murray Hill, NJ 07974	(800) 247-2644 <a href="http://www.linde.com">www.linde.com</a>	<b>C/I ACTIVE</b>
<b>Marathon Power LLC</b> 302 Main Street Paterson, NJ 07505	(888) 779-7255 <a href="http://www.mecny.com">www.mecny.com</a>	<b>R/C/I ACTIVE</b>
<b>NATGASCO, Inc.</b> 532 Freeman St. Orange, NJ 07050	(973) 678-1800 x. 251 <a href="http://www.supremeenergyinc.com">www.supremeenergyinc.com</a>	<b>R/C ACTIVE</b>
<b>NextEra Energy Services New Jersey, LLC</b> 651 Jernee Mill Road Sayreville, NJ 08872	(877) 528-2890 Commercial (800) 882-1276 Residential <a href="http://www.nexteraenergyservices.com">www.nexteraenergyservices.com</a>	<b>R/C/I ACTIVE</b>
<b>NJ Gas &amp; Electric</b> 1 Bridge Plaza fl.2 Fort Lee, NJ 07024	(866) 568-0290 <a href="http://www.NJGandE.com">www.NJGandE.com</a>	<b>R/C/I ACTIVE</b>
<b>Noble Americas Energy Solutions</b> The Mac-Cali Building 581 Main Street, 8th Floor Woodbridge, NJ 07095	(877) 273-6772 <a href="http://www.noblesolutions.com">www.noblesolutions.com</a>	<b>C/I ACTIVE</b>
<b>North American Power and Gas, LLC</b> 222 Ridgedale Ave. Cedar Knolls, NJ 07927	(888) 313-9086 <a href="http://www.napower.com">www.napower.com</a>	<b>R/C/I ACTIVE</b>
<b>Palmco Power NJ, LLC</b> One Greentree Centre 10,000 Lincoln Drive East, Suite 201 Marlton, NJ 08053	(877) 726-5862 <a href="http://www.PalmcoEnergy.com">www.PalmcoEnergy.com</a>	<b>R/C/I ACTIVE</b>
<b>Pepco Energy Services, Inc.</b> 112 Main St. Lebanon, NJ 08833	(800) ENERGY-9 (363-7499) <a href="http://www.pepco-services.com">www.pepco-services.com</a>	<b>R/C ACTIVE</b>
<b>Plymouth Rock Energy, LLC</b> 338 Maitland Avenue Teaneck, NJ 07666	(855) 32-POWER (76937) <a href="http://www.plymouthenergy.com">www.plymouthenergy.com</a>	<b>R/C/I ACTIVE</b>
<b>PPL EnergyPlus, LLC</b> 811 Church Road Cherry Hill, NJ 08002	(800) 281-2000 <a href="http://www.pplenergyplus.com">www.pplenergyplus.com</a>	<b>C/I ACTIVE</b>

<b>Public Power &amp; Utility of New Jersey, LLC</b> 39 Old Ridgebury Rd. Suite 14 Danbury, CT 06810	(888) 354-4415 <a href="http://www.ppandu.com">www.ppandu.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Reliant Energy</b> 211 Carnegie Center Princeton, NJ 08540	(877) 297-3795 (877) 297-3780 <a href="http://www.reliant.com/pjm">www.reliant.com/pjm</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>ResCom Energy LLC</b> 18C Wave Crest Ave. Winfield Park, NJ 07036	(888) 238-4041 <a href="http://rescomenergy.com">http://rescomenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Respond Power LLC</b> 10 Regency CT Lakewood, NJ 08701	(877) 973-7763 <a href="http://www.respondpower.com">www.respondpower.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>South Jersey Energy Company</b> 1 South Jersey Plaza Route 54 Folsom, NJ 08037	(800) 800-266-6020 <a href="http://www.southjerseyenergy.com">www.southjerseyenergy.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Sperian Energy Corp.</b> 1200 Route 22 East, Suite 2000 Bridgewater, NJ 08807	(888) 682-8082	<b>R/C/I</b> <b>ACTIVE</b>
<b>Starion Energy PA Inc.</b> 101 Warburton Avenue Hawthorne, NJ 07506	(800) 600-3040 <a href="http://www.starionenergy.com">www.starionenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Stream Energy</b> 309 Fellowship Road Suite 200 Mt. Laurel, NJ 08054	(877) 369-8150 <a href="http://www.streamenergy.net">www.streamenergy.net</a>	<b>R</b> <b>ACTIVE</b>
<b>UGI Energy Services, Inc. d/b/a GASMARK</b> 224 Strawbridge Drive Suite 107 Moorestown, NJ 08057	(856) 273-9995 <a href="http://www.ugienergyservices.com">www.ugienergyservices.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Verde Energy USA, Inc.</b> 50 East Palisades Avenue Englewood, NJ 07631	(800) 388-3862 <a href="http://www.lowcostpower.com">www.lowcostpower.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Viridian Energy</b> 2001 Route 46 Waterview Plaza Suite 310 Parsippany, NJ 07054	(866) 663-2508 <a href="http://www.viridian.com">www.viridian.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Xoom Energy New Jersey, LLC</b> 744 Broad Street Newark, NJ 07102	(888)997-8979 <a href="http://www.xoomenergy.com">www.xoomenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>YEP Energy</b> 89 Headquarters Plaza North #1463 Morristown, NJ 07960	(855) 363-7736 <a href="http://www.yepenergyNJ.com">www.yepenergyNJ.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Your Energy Holdings, LLC</b> One International Boulevard Suite 400 Mahwah, NJ 07495-0400	(855) 732-2493 <a href="http://www.thisisyourenergy.com">www.thisisyourenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>

**NJ NATURAL GAS CO. SERVICE TERRITORY**

Last Updated: 10/24/12

**\*CUSTOMER CLASS - R – RESIDENTIAL C – COMMERCIAL I – INDUSTRIAL**

<b>Supplier</b>	<b>Telephone &amp; Web Site</b>	<b>*Customer Class</b>
<b>Alpha Gas and Electric, LLC</b> 641 5th Street Lakewood, NJ 08701	855-553-6374 <a href="http://www.alphagasandelectric.com">www.alphagasandelectric.com</a>	R/C ACTIVE
<b>Astral Energy LLC</b> 16 Tyson Place Bergenfield, NJ 07621	201-384-5552 <a href="http://www.astralenergyllc.com">www.astralenergyllc.com</a>	R/C/I ACTIVE
<b>BBPC, LLC d/b/a Great Eastern Energy</b> 116 Village Blvd. Suite 200 Princeton, NJ 08540	888-651-4121 <a href="http://www.greasternenergy.com">www.greasternenergy.com</a>	C/I ACTIVE
<b>Clearview Electric Inc. d/b/a Clearview Gas</b> 1744 Lexington Ave. Pennsauken, New Jersey 08110	800-746-4720 <a href="http://www.clearviewenergy.com">www.clearviewenergy.com</a>	R/C ACTIVE
<b>Colonial Energy, Inc.</b> 83 Harding Road Wyckoff, NJ 07481	845-429-3229 <a href="http://www.colonialgroupinc.com">www.colonialgroupinc.com</a>	C/I ACTIVE
<b>Commerce Energy, Inc.</b> 7 Cedar Terrace Ramsey, NJ 07746	(888) 817-8572 <a href="http://www.commerceenergy.com">www.commerceenergy.com</a>	R ACTIVE
<b>Compass Energy Services, Inc.</b> 1085 Morris Avenue, Suite 150 Union, NJ 07083	866-867-8328 908-638-6605 <a href="http://www.compassenergy.net">www.compassenergy.net</a>	C/I ACTIVE
<b>ConocoPhillips Company</b> 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	800-646-4427 <a href="http://www.conocophillips.com">www.conocophillips.com</a>	C/I ACTIVE
<b>Constellation NewEnergy-Gas Division, LLC</b> 900A lake Street, Suite 2 Ramsey, NJ 07466	800-900-1982 <a href="http://www.constellation.com">www.constellation.com</a>	C/I ACTIVE
<b>Consolidated Edison Solutions, Inc.</b> Cherry Tree Corporate Center 535 State Highway 38, Suite 140 Cherry Hill, NJ 08002	888-665-0955 <a href="http://www.conedsolutions.com">www.conedsolutions.com</a>	C/I ACTIVE
<b>Core Energy Inc.</b> 37 West 55th Street Suite 200 Ocean City, NJ 08226	877-329-3495 <a href="http://www.core-energy.net">www.core-energy.net</a>	R/C ACTIVE
<b>Direct Energy Business, LLC</b> 120 Wood Avenue, Suite 611 Iselin, NJ 08830	888-925-9115 <a href="http://www.directenergy.com">www.directenergy.com</a>	C/I ACTIVE
<b>Direct Energy Services, LLP</b> 120 Wood Avenue, Suite 611 Iselin, NJ 08830	866-547-2722 <a href="http://www.directenergy.com">www.directenergy.com</a>	R/C/I INACTIVE
<b>Dominion Retail, Inc. d/b/a Dominion Energy Solutions</b> 395 Route #70 West, Suite 125 Lakewood, NJ 08701	866-645-9802 <a href="http://www.dom.com/products">www.dom.com/products</a>	R/C ACTIVE
<b>Energy Plus Natural Gas LP</b> 309 Fellowship Road, East Gate Center, Suite 200 Mt. Laurel, NJ 08054	877-866-9193 <a href="http://www.energypluscompany.com">www.energypluscompany.com</a>	R/I ACTIVE

<b>Gateway Energy Services Corp.</b> 44 Whispering Pines Lane Lakewood, NJ 08701	800-805-8586 <a href="http://www.gesc.com">www.gesc.com</a>	R/C/I ACTIVE
<b>Global Energy Marketing LLC</b> 129 Wentz Avenue Springfield, NJ 07081	800-542-0778 <a href="http://www.globalp.com">www.globalp.com</a>	C/I ACTIVE
<b>Greenlight Energy</b> 330 Hudson Street, Suite 4 Hoboken, NJ 07030	718-204-7467 <a href="http://www.greenlightenergy.us">www.greenlightenergy.us</a>	C ACTIVE
<b>HIKO Energy, LLC</b> 655 Suffern Road Teaneck, NJ 07666	(888) 264-4908 <a href="http://www.hikoenergy.com">www.hikoenergy.com</a>	R/C ACTIVE
<b>UGI Energy Services, Inc. d/b/a/ GASMARK</b> 224 Strawbridge Drive, Suite 107 Moorestown, NJ 08057	856-273-9995 <a href="http://www.ugienergyservices.com">www.ugienergyservices.com</a>	C/I ACTIVE
<b>Hess Energy, Inc.</b> One Hess Plaza Woodbridge, NJ 07095	800-437-7872 <a href="http://www.hess.com">www.hess.com</a>	C/I ACTIVE
<b>Hess Small Business Services, LLC</b> One Hess Plaza Woodbridge, NJ 07095	888-494-4377 <a href="http://www.hessenergy.com">www.hessenergy.com</a>	C/I ACTIVE
<b>IDT Energy, Inc.</b> 550 Broad Street Newark, New Jersey 07102	973-438-4380 <a href="http://www.idtenergy.com">www.idtenergy.com</a>	R/C ACTIVE
<b>Integrus Energy Services- Natural Gas, LLC</b> 99 Wood Avenue South Suite #802 Iselin, NJ 08830	(800) 536-0151 <a href="http://www.integrusenergy.com">www.integrusenergy.com</a>	C/I ACTIVE
<b>Intelligent Energy</b> 2050 Center Avenue, Suite 500 Fort Lee, NJ 07024	800-927-9794 <a href="http://www.intelligentenergy.org">www.intelligentenergy.org</a>	R/C/I ACTIVE
<b>Keil &amp; Sons, Inc.</b> <b>d/b/a Systrum Energy</b> 1 Bergen Blvd. Fairview, NJ 07022	1-877-797-8786 <a href="http://www.systrumenergy.com">www.systrumenergy.com</a>	R/C/I ACTIVE
<b>Marathon Power LLC</b> 302 Main Street Paterson, NJ 07505	888-779-7255 <a href="http://www.mecny.com">www.mecny.com</a>	R/C/I ACTIVE
<b>Metromedia Energy, Inc.</b> 6 Industrial Way Eatontown, NJ 07724	800-828-9427 <a href="http://www.metromediaenergy.com">www.metromediaenergy.com</a>	C ACTIVE
<b>MxEnergy, Inc.</b> 900 Lake Street Ramsey, NJ 07446	800-785-4374 <a href="http://www.mxenergy.com">www.mxenergy.com</a>	R/C/I ACTIVE
<b>NATGASCO (Mitchell Supreme)</b> 532 Freeman Street Orange, NJ 07050	800-840-4GAS <a href="http://www.natgasco.com">www.natgasco.com</a>	C ACTIVE
<b>New Energy Services LLC</b> 101 Neptune Avenue Deal, NJ 07723	800-660-3643 <a href="http://www.newenergyservicesllc.com">www.newenergyservicesllc.com</a>	R/C/I ACTIVE
<b>New Jersey Gas &amp; Electric</b> 1 Bridge Plaza, Fl. 2 Fort Lee, NJ 07024	866-568-0290 <a href="http://www.NJGandE.com">www.NJGandE.com</a>	R/C ACTIVE
<b>North American Power &amp; Gas, LLC d/b/a North American Power</b> 197 Route 18 South Ste. 3000 East Brunswick, NJ 08816	(888) 313-9086 <a href="http://www.napower.com">www.napower.com</a>	R/C/I ACTIVE



<b>Palmco Energy NJ, LLC</b> One Greentree Centre 10,000 Lincoln Drive East Suite 201 Marlton, NJ 08053	877-726-5862 <a href="http://www.PalmcoEnergy.com">www.PalmcoEnergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Pepco Energy Services, Inc.</b> 112 Main Street Lebanon, NJ 08833	800-363-7499 <a href="http://www.pepco-services.com">www.pepco-services.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>PPL EnergyPlus, LLC</b> 811 Church Road - Office 105 Cherry Hill, NJ 08002	800-281-2000 <a href="http://www.pplenergyplus.com">www.pplenergyplus.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Respond Power LLC</b> 10 Recency CT Lakewood, NJ 08701	877-973-7763 <a href="http://www.respondpower.com">www.respondpower.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>South Jersey Energy Company</b> 1 South Jersey Plaza, Route 54 Folsom, NJ 08037	800-266-6020 <a href="http://www.southjerseyenergy.com">www.southjerseyenergy.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Sprague Energy Corp.</b> 12 Ridge Road Chatham Township, NJ 07928	855-466-2842 <a href="http://www.spragueenergy.com">www.spragueenergy.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Systrum Energy</b> 1 Bergen Blvd. Fairview, NJ 07022	877-797-8786 <a href="http://www.systrumenergy.com">www.systrumenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Stream Energy New Jersey, LLC</b> 309 Fellowship Road Suite 200 Mt. Laurel, NJ 08054	(973) 494-8097 <a href="http://www.streamenergy.net">www.streamenergy.net</a>	<b>R/C</b> <b>ACTIVE</b>
<b>Verde Energy USA, Inc.</b> 50 East Palisades Avenue Englewood, NJ 07631	800-388-3862 <a href="http://www.lowcostpower.com">www.lowcostpower.com</a>	<b>R</b> <b>ACTIVE</b>
<b>Woodruff Energy</b> 73 Water Street Bridgeton, NJ 08302	800-557-1121 <a href="http://www.woodruffenergy.com">www.woodruffenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Woodruff Energy US LLC</b> 73 Water Street, P.O. Box 777 Bridgeton, NJ 08302	856-455-1111 800-557-1121 <a href="http://www.woodruffenergy.com">www.woodruffenergy.com</a>	<b>C/I</b> <b>ACTIVE</b>
<b>Xoom Energy New Jersey, LLC</b> 744 Broad Street Newark, NJ 07102	888-997-8979 <a href="http://www.xoomenergy.com">www.xoomenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>
<b>Your Energy Holdings, LLC</b> One International Boulevard Suite 400 Mahwah, NJ 07495-0400	(855) 732-2493 <a href="http://www.thisisyourenergy.com">www.thisisyourenergy.com</a>	<b>R/C/I</b> <b>ACTIVE</b>

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## **APPENDIX B**

### **Equipment Inventory**

















## **APPENDIX C**

### **ECM Calculations**

Utility Costs		Yearly Usage	Building Area	Annual Utility Cost	
\$ 0.114	\$/kWh blended		46,525	Electric	Natural Gas
\$ 0.087	\$/kWh supply	305,400		34,799	30,146
\$ 6.23	\$/kW	159.1			
\$ 1.11	\$/Therm	27,084			
\$ 18.00	\$/kgals	570			

**Cambridge Park Administration Building**

Item	Savings					Cost	Simple Payback	Life Expectancy	NJ Smart Start Incentives	Direct Install Eligible (Y/N)*	Direct Install Incentives**	Max Incentives	Payback w/ Incentives***	Simple Projected Lifetime Savings					ROI	NPV	IRR	
	kW	kWh	therms	Water kgal	\$									kW	kWh	therms	kgal/yr	\$				
ECM-1	Window Replacements and Reduced Glazing	0.0	1,913	4,912	0	\$ 5,685	\$ 409,900	72.1	25	\$ -	N	\$ -	\$ -	72.1	0.0	47,814	122,808	0	\$ 142,137	(0.7)	(\$310,906)	-6.9%
ECM-2	Replace Boilers with Condensing HW Boilers	0.0	0	2,897	0	\$ 3,224	\$ 222,773	69.1	25	\$ 4,000	Y	\$ 75,000	\$ 4,000	67.9	0.0	0	72,421	0	\$ 80,607	(0.6)	(\$162,633)	-6.6%
ECM-3	Replace Window A/C Units w/ Ductless Splits	0.0	2,647	0	0	\$ 302	\$ 234,800	777.5	15	\$ 2,208	Y	\$ 75,000	\$ 2,208	770.2	0.0	39,699	0	0	\$ 4,524	(1.0)	(\$228,987)	#NUM!
ECM-4	Replace Motors with Premium Efficiency Motors	0.3	1,374	0	0	\$ 180	\$ 2,065	11.5	15.0	\$ -	Y	\$ 1,400	\$ -	11.5	4.7	20,611	0	0	\$ 2,696	0.3	\$84	3.6%
ECM-7A	Replace Existing Condensing Units (Standard Efficiency Model)	0.0	5,484	0	0	\$ 625	\$ 81,100	129.8	15.0	\$ 2,697	N	\$ -	\$ 2,697	125.4	0.0	82,266	0	0	\$ 9,374	(0.9)	(\$70,942)	-19.4%
ECM-7B	Replace Existing Condensing Units (Higher Efficiency Model)	0.0	7,440	0	0	\$ 848	\$ 94,800	111.8	15.0	\$ 2,697	Y	\$ 66,400	\$ 2,697	108.6	0.0	111,601	0	0	\$ 12,716	(0.9)	(\$81,980)	-18.4%
ECM-8	Replace Existing Electric PTAC	0.0	85	0	0	\$ 10	\$ 5,400	540.0	15.0	\$ -	Y	\$ 3,800	\$ -	540.0	0.0	1,275	0	0	\$ 145	(1.0)	(\$5,281)	-28.6%
ECM-10	Install Vending Machine Controllers	0.0	4,818	0	0	\$ 549	\$ 600	1.1	15.0	\$ -	N	\$ -	\$ -	1.1	0.0	72,270	0	0	\$ 8,235	12.7	\$5,954	91.5%
ECM-12A	Replace Existing DHW Heater with a Condensing Natural Gas DHW	4.5	1,910	(74)	0	\$ 472	\$ 20,931	44.3	12.0	\$ 300	Y	\$ 14,700	\$ 300	43.7	54.0	22,916	(886)	0	\$ 5,659	(0.7)	(\$15,932)	-15.8%
ECM-L1	Lighting Replacements / Upgrades	17.0	48,021	0	0	\$ 6,744	\$ 122,450	18.2	15.0	\$ 11,830	Y	\$ 75,000	\$ 11,830	16.4	255.5	720,322	0	0	\$ 101,165	(0.2)	(\$30,111)	-1.1%
	<b>Total</b>	<b>21.8</b>	<b>73,692</b>	<b>7,735</b>	<b>0</b>	<b>\$ 18,639</b>	<b>\$ 1,194,819</b>	<b>64.1</b>	<b>16.7</b>	<b>\$ 23,732</b>		<b>\$ 311,300</b>	<b>\$ 23,732</b>	<b>62.8</b>	<b>314.2</b>	<b>1,118,773</b>	<b>194,343</b>	<b>0</b>	<b>\$ 367,259</b>	<b>(0.7)</b>	<b>(\$936,961)</b>	<b>-12.9%</b>
	<b>Total Measures with Payback &lt;15 % of Existing</b>	<b>0.3</b>	<b>6,192</b>	<b>0</b>	<b>0</b>	<b>\$ 729</b>	<b>\$ 2,665</b>	<b>3.7</b>	<b>15.0</b>	<b>\$ -</b>		<b>\$ 1,400</b>	<b>\$ -</b>	<b>3.7</b>	<b>4.7</b>	<b>92,881</b>	<b>0</b>	<b>0</b>	<b>\$ 10,931</b>	<b>3.1</b>	<b>\$6,037</b>	<b>26.6%</b>

**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Cambridge Park Administration Building**

**ECM-2: Replace Boilers with Condensing HW Boilers**

**Existing Fuel**

Nat.Gas ▼

**Proposed Fuel**

Nat.Gas ▼

Item	Value	Units	Formula/Comments
Baseline Fuel Cost	\$ 1.11	/ Therm	
Proposed Fuel Cost	\$ 1.11	/ Therm	
Baseline Fuel Use	22,209	Therms	Based on historical utility data
Existing Boiler Plant Efficiency	80%		Estimated Eff
Baseline Boiler Load	1,776,740	Mbtu/yr	Baseline Fuel Use x Existing Efficiency x 100 Mbtu/Therms
Baseline Fuel Cost	\$ 24,720		
Proposed Boiler Plant Efficiency	92%		New Boiler Efficiency
Proposed Fuel Use	19,312	Therms	Baseline Boiler Load / Proposed Efficiency / 100 Mbtu/Therms
Proposed Fuel Cost	\$ 21,495		
Estimated Annual Savings	2,897	Therms	

\*Note to engineer: Link savings back to summary sheet in appropriate column.

**Matawan-Aberdeen Regional School District - NJBPU**

**CHA Project #27221**

**Cambridge Park Administration Building**

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.10

**ECM-2: Replace Boilers with Condensing HW Boilers - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
2,000 MBH NG Condensing Boiler	2	EA	\$ 33,000	\$ 2,000		\$ 72,600	\$ 5,400	\$ -	\$ 78,000	Vendor Quote
Flue Installation	2	EA	\$2,500.0	\$2,500.00		\$ 5,500	\$ 6,750	\$ -	\$ 12,250	RS Means 2012
Controls	1	EA	\$ 500.0	\$ 1,500.00		\$ 550	\$ 2,025	\$ -	\$ 2,575	Engineering Estimate
Miscellaneous Electrical	2	LS	\$ 1,500	\$ 1,500		\$ 3,300	\$ 4,050	\$ -	\$ 7,350	RS Means 2012
Miscellaneous HW Piping	2	LS	\$ 5,000	\$ 2,500		\$ 11,000	\$ 6,750	\$ -	\$ 17,750	RS Means 2012
Boiler room/space construction	1	LS	\$ 20,000	\$ 10,000		\$ 22,000	\$ 13,500	\$ -	\$ 35,500	Engineering Estimate
						\$ -	\$ -	\$ -	\$ -	
						\$ -	\$ -	\$ -	\$ -	

\$ 153,425	Subtotal
\$ 15,342.50	10% Contingency
\$ 33,753.50	20% Contractor O&P
\$ 20,252	10% Engineering Fees
<b>\$ 222,773</b>	<b>Total</b>

Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Cambridge Park Administration Building

ECM-4: Replace Old Motors with Premium Efficiency Motors

Demand Cost
\$/kW-month
\$ 6.23

Energy Cost
\$/kWh
\$ 0.11

Multipliers		
Material	Labor	Equipment
1.10	1.35	1.10

Savings Analysis

Cost Estimates

#	Description	Location	Existing HP	Load Factor	Existing Efficiency <sub>a</sub>	Existing kW	New HP <sub>b</sub>	New Load Factor	New Efficiency <sub>a</sub>	New kW	Demand Savings	Demand Savings \$	Annual Hours	kWh Savings	\$ kWh Savings	Total \$ Savings	Estimated Cost	Payback Years	Unit Costs			Subtotal Costs			Remarks	
																			Materials	Labor	Equipment	Materials	Labor	Equipment		Total Cost
1	HWP-1	MER	1	0.8	0.767	0.8	1	0.8	0.852	0.7	0.078	\$ 6	4,427	344	\$ 39	\$ 45	\$ 515	11.5	\$ 284	\$ 150	\$ -	\$ 312	\$ 203	\$ -	\$ 515	
2	HWP-2	MER	1	0.8	0.767	0.8	1	0.8	0.852	0.7	0.078	\$ 6	4,427	344	\$ 39	\$ 45	\$ 516	11.5	\$ 284	\$ 150	\$ 1	\$ 312	\$ 203	\$ 1	\$ 516	
3	HWP-3	MER	1	0.8	0.767	0.8	1	0.8	0.852	0.7	0.078	\$ 6	4,427	344	\$ 39	\$ 45	\$ 517	11.5	\$ 284	\$ 150	\$ 2	\$ 312	\$ 203	\$ 2	\$ 517	
4	HWP-4	MER	1	0.8	0.767	0.8	1	0.8	0.852	0.7	0.078	\$ 6	4,427	344	\$ 39	\$ 45	\$ 518	11.5	\$ 284	\$ 150	\$ 3	\$ 312	\$ 203	\$ 3	\$ 518	
Total			4			3.1	4			2.8	0.31	\$ 23		1,374	\$ 157	\$ 180	\$ 2,065									

Notes

- a Existing and new efficiencies should be entered if known. If not known, use provided curve fit based on "DOE Survey Installed Average" and NEMA Premium values, respectively.
- b Same as existing HP unless resized to better match load

Costs from RSM Electrical Costs 2006, p202  
 Motors - Totally enclosed, premium efficiency  
 Table used for cost estimates

HP	Mat'l	Labor	Total
0	0	0	\$ -
1	\$ 284	\$ 150	\$ 434
2	\$ 342	\$ 200	\$ 542
3	\$ 550	\$ 250	\$ 800
5	\$ 550	\$ 250	\$ 800
7.5	\$ 621	\$ 270	\$ 891
10	\$ 749	\$ 270	\$ 1,019
15	\$ 999	\$ 400	\$ 1,399
20	\$ 1,218	\$ 400	\$ 1,618
25	\$ 1,492	\$ 500	\$ 1,992
30	\$ 1,736	\$ 500	\$ 2,236
40	\$ 2,253	\$ 600	\$ 2,853
50	\$ 2,771	\$ 600	\$ 3,371
60	\$ 4,141	\$ 900	\$ 5,041
75	\$ 5,298	\$ 1,000	\$ 6,298
100	\$ 6,303	\$ 1,200	\$ 7,503
125	\$ 9,135	\$ 1,500	\$ 10,635
150	\$ 10,353	\$ 1,600	\$ 11,953
200	\$ 12,424	\$ 2,000	\$ 14,424

costs updated 12/09

Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Cambridge Park Administration Building

EQUIPMENT	AREA/EQUIPMENT SERVED	COOLING CAPACITY	
		(Tons)	EER
CU-3	Nurse	2.5	9.2
CU-4	Classroom	3	9.2
CU-5	Classroom	4	9.2
CU-6	Classroom	3	9.2
CU-7	Classroom	4	9.2
CU-8	Classroom	3	9.2
CU-9	Classroom	3	9.2
CU-10	Classroom	4	9.2
CU-11	Classroom	3	9.2
CU-12	Classroom	4	9.2
CU-13	Classroom	4	9.2
CU-14	Classroom	3	9.2
CU-15	Classroom	3	9.2

Total Electric DX Cooling: 44 Tons

**ECM-7A: Replace Existing Condensing Units (Standard Efficiency Model)**

**ECM Description Summary**

This ECM replaces the DX Condensing units on the ground around the building that serves the classrooms and nurses office

ASSUMPTIONS		Comments
Electric Cost	\$0.11 / kWh	
Average run hours per Week	50 Hours	
Space Balance Point	55 F	
Space Temperature Setpoint	72 deg F	Setpoint.
BTU/Hr Rating of existing DX equipment	522,000 Btu / Hr	Total BTU/hr of DX cooling equipment to be replaced.
Average EER	9.2	Value from Manufacturer literature
Existing Annual Electric Usage	15,996 kWh	

Item	Value	Units	Comments
Proposed EER	14.0		Value from Manufacturer literature
Proposed Annual Electric Usage	10,512	kWh	Unit will cycle on w/ temp of room. Possible operating time shown below

ANNUAL SAVINGS	
Annual Electrical Usage Savings	5,484 kWh
Annual Cost Savings	\$625

OAT - DB Bin Temp F	Annual Hours	Cooling Hrs at Temp Above balance point	Assumed % of time of operation	Assumed hrs of Operation
102.5	0	0	100%	0
97.5	6	2	89%	2
92.5	31	9	79%	7
87.5	131	39	68%	27
82.5	500	149	58%	86
77.5	620	185	47%	87
72.5	664	198	37%	73
67.5	854	0	0%	0
62.5	927	0	0%	0
57.5	600	0	0%	0
52.5	730	0	0%	0
47.5	491	0	0%	0
42.5	656	0	0%	0
37.5	1,023	0	0%	0
32.5	734	0	0%	0
27.5	334	0	0%	0
22.5	252	0	0%	0
17.5	125	0	0%	0
12.5	47	0	0%	0
7.5	34	0	0%	0
2.5	1	0	0%	0
-2.5	0	0	0%	0
-7.5	0	0	0%	0

<b>Total</b>	8,760	581	49%	282
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Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Cambridge Park Administration Building

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.10

**ECM-7A: Replace Existing Condensing Units (Standard Efficiency Model) - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
Existing (13) CUs demolition	13	EA		\$ 545		\$ -	\$ 9,565	\$ -	\$ 9,565	RS Means 2012
(2) ACs, 3.0 ton air conditioner condensing units	7	EA	\$ 1,225	\$ 520		\$ 9,433	\$ 4,914	\$ -	\$ 14,347	RS Means 2012
(1) AC, 2.5 ton air conditioner condensing unit	1	EA	\$ 1,200	\$ 400		\$ 1,320	\$ 540	\$ -	\$ 1,860	RS Means 2012
(1) AC, 4.0 ton air conditioner condensing unit	5	EA	\$ 1,600	\$ 755		\$ 8,800	\$ 5,096	\$ -	\$ 13,896	RS Means 2012
- Reprogram DDC system for (1) CUs	13	EA	\$ 75	\$ 300		\$ 1,073	\$ 5,265	\$ -	\$ 6,338	Engineering Estimate
Electrical - misc.	1	LS	\$ 1,000	\$ 8,000		\$ 1,100	\$ 10,800	\$ -	\$ 11,900	Engineering Estimate
						\$ -	\$ -	\$ -	\$ -	

\$ 57,905	Subtotal
\$ 5,791	10% Contingency
\$ 11,581	20% Contractor O&P
\$ 5,791	10% Engineering
<b>\$ 81,100</b>	<b>Total</b>



Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Cambridge Park Administration Building

EQUIPMENT	AREA/EQUIPMENT SERVED	COOLING CAPACITY	
		(Tons)	EER
CU-3	Nurse	2.5	9.2
CU-4	Classroom	3	9.2
CU-5	Classroom	4	9.2
CU-6	Classroom	3	9.2
CU-7	Classroom	4	9.2
CU-8	Classroom	3	9.2
CU-9	Classroom	3	9.2
CU-10	Classroom	4	9.2
CU-11	Classroom	3	9.2
CU-12	Classroom	4	9.2
CU-13	Classroom	4	9.2
CU-14	Classroom	3	9.2
CU-15	Classroom	3	9.2

Total Electric DX Cooling: 44 Tons

**ECM-X: Replace Existing Condensing Units (Higher Efficiency Model)**

**ECM Description Summary**

This ECM replaces the DX Condensing units on the ground around the building that serves the classrooms and nurses office

ASSUMPTIONS		Comments
Electric Cost	\$0.11 / kWh	
Average run hours per Week	50 Hours	
Space Balance Point	55 F	
Space Temperature Setpoint	72 deg F	Setpoint.
BTU/Hr Rating of existing DX equipment	522,000 Btu / Hr	Total BTU/hr of DX cooling equipment to be replaced.
Average EER	9.2	Value from Manufacturer literature
Existing Annual Electric Usage	15,996 kWh	

Item	Value	Units	Comments
Proposed EER	17.2		Value from Manufacturer literature
Proposed Annual Electric Usage	8,556	kWh	Unit will cycle on w/ temp of room. Possible operating time shown below

ANNUAL SAVINGS	
Annual Electrical Usage Savings	7,440 kWh
Annual Cost Savings	\$848

OAT - DB Bin Temp F	Annual Hours	Cooling Hrs at Temp Above balance point	Assumed % of time of operation	Assumed hrs of Operation
102.5	0	0	100%	0
97.5	6	2	89%	2
92.5	31	9	79%	7
87.5	131	39	68%	27
82.5	500	149	58%	86
77.5	620	185	47%	87
72.5	664	198	37%	73
67.5	854	0	0%	0
62.5	927	0	0%	0
57.5	600	0	0%	0
52.5	730	0	0%	0
47.5	491	0	0%	0
42.5	656	0	0%	0
37.5	1,023	0	0%	0
32.5	734	0	0%	0
27.5	334	0	0%	0
22.5	252	0	0%	0
17.5	125	0	0%	0
12.5	47	0	0%	0
7.5	34	0	0%	0
2.5	1	0	0%	0
-2.5	0	0	0%	0
-7.5	0	0	0%	0

<b>Total</b>	8,760	581	49%	282
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Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Cambridge Park Administration Building

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.10

**ECM-X: Replace Existing Condensing Units (Higher Efficiency Model) - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
Existing (1) CUs demolition	13	EA		\$ 545		\$ -	\$ 9,565	\$ -	\$ 9,565	RS Means 2012
(2) ACs, 3.0 ton air conditioner condensing units	7	EA	\$ 1,838	\$ 520		\$ 14,149	\$ 4,914	\$ -	\$ 19,063	RS Means 2012
(1) AC, 2.5 ton air conditioner condensing unit	1	EA	\$ 1,800	\$ 400		\$ 1,980	\$ 540	\$ -	\$ 2,520	RS Means 2012
(1) AC, 4.0 ton air conditioner condensing unit	5	EA	\$ 2,400	\$ 755		\$ 13,200	\$ 5,096	\$ -	\$ 18,296	RS Means 2012
- Reprogram DDC system for (13) CUs	13	EA	\$ 75	\$ 300		\$ 1,073	\$ 5,265	\$ -	\$ 6,338	Engineering Estimate
Electrical - misc.	1	LS	\$ 1,000	\$ 8,000		\$ 1,100	\$ 10,800	\$ -	\$ 11,900	Engineering Estimate
						\$ -	\$ -	\$ -	\$ -	

\$ 67,681	Subtotal
\$ 6,768	10% Contingency
\$ 13,536	20% Contractor O&P
\$ 6,768	10% Engineering
<b>\$ 94,800</b>	<b>Total</b>

**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Cambridge Park Administration Building**

EQUIPMENT	AREA/EQUIPMENT SERVED	COOLING CAPACITY (Tons)	EER
PTAC	Office	1	9.4
<i>Total Electric DX Cooling:</i>		1	Tons

**ECM-X: Replace Existing Electric PTAC**

**ECM Description Summary**

*This ECM replaces the electric PTAC units in the maintenance supervisor office*

ASSUMPTIONS		Comments
Electric Cost	\$0.11 / kWh	
Average run hours per Week	50 Hours	
Space Balance Point	55 F	
Space Temperature Setpoint	72 deg F	Setpoint.
BTU/Hr Rating of existing DX equipment	12,000 Btu / Hr	Total BTU/hr of DX cooling equipment to be replaced.
Average EER	9.8	Value from Manufacturer literature
Existing Annual Electric Usage	345 kWh	

Item	Value	Units	Comments
Proposed EER	13.0		Value from Manufacturer literature
Proposed Annual Electric Usage	260	kWh	Unit will cycle on w/ temp of room. Possible operating time shown below

ANNUAL SAVINGS	
Annual Electrical Usage Savings	85 kWh
Annual Cost Savings	\$10

OAT - DB Bin Temp F	Annual Hours	Cooling Hrs at Temp Above balance point	Assumed % of time of operation	Assumed hrs of Operation
102.5	0	0	100%	0
97.5	6	2	89%	2
92.5	31	9	79%	7
87.5	131	39	68%	27
82.5	500	149	58%	86
77.5	620	185	47%	87
72.5	664	198	37%	73
67.5	854	0	0%	0
62.5	927	0	0%	0
57.5	600	0	0%	0
52.5	730	0	0%	0
47.5	491	0	0%	0
42.5	656	0	0%	0
37.5	1,023	0	0%	0
32.5	734	0	0%	0
27.5	334	0	0%	0
22.5	252	0	0%	0
17.5	125	0	0%	0
12.5	47	0	0%	0
7.5	34	0	0%	0
2.5	1	0	0%	0
-2.5	0	0	0%	0
-7.5	0	0	0%	0

<b>Total</b>	8,760	581	49%	282
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Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Cambridge Park Administration Building

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.10

**ECM-X: Replace Existing Electric PTAC - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
Existing (1) PTAC demolition	1	EA		\$ 450		\$ -	\$ 608	\$ -	\$ 608	RS Means 2012
(1) 1.0 ton PTAC unit	1	EA	\$ 1,500	\$ 500		\$ 1,650	\$ 675	\$ -	\$ 2,325	RS Means 2012
Electrical - misc.	1	LS	\$ 250	\$ 500		\$ 275	\$ 675	\$ -	\$ 950	Engineering Estimate
						\$ -	\$ -	\$ -	\$ -	

\$ 3,883	Subtotal
\$ 388	10% Contingency
\$ 777	20% Contractor O&P
\$ 388	10% Engineering
<b>\$ 5,400</b>	<b>Total</b>

**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Cambridge Park Administration Building**

**ECM-9: Install Vending Machine Controls**

**Summary:** Vending machines generally operate 24/7 regardless of the actual usage. This measures vending machine controls to reduce the total run time of these units. The result is a reduced energy usage.

**Unit Cost:** \$0.114 \$/kWh blended

**Energy Savings Calculations:**

Ex. Cold Beverage Vending Machine Electric usage	7,008 kWh <sup>1,4,7</sup>
Ex. Snack Vending Machine Electric usage	1,752 kWh <sup>2,5,7</sup>
Ex. Dual Vending Machine Electric Usage	- kWh <sup>3,6,7</sup>
Total Vending Machine Electric Usage	8,760 kWh
Proposed Vending Machine Electric usage	3,942 kWh <sup>8</sup>

<b>Vending Machine Controls Usage Savings</b>	<b>4,818 kWh</b>
<b>Total cost savings</b>	<b>\$ 549</b>
<b>Estimated Total Project Cost</b>	<b>\$ 600<sup>9</sup></b>
<b>Simple Payback</b>	<b>1 years</b>

Assumptions

1	2	Number of cold beverage vending machines
2	1	Number of snack vending machines
3	0	Number of dual snack/beverage vending machines
4	400	Average wattage, typical of cold beverage machines based on prior project
5	200	Average wattage, typical of snack machines based on prior project experience
6	300	Average wattage, typical of dual snack/beverage machines based on prior project
7	8760	Hours per year vending machine plugged in
8	55%	Typical savings for cold vending machines based on historical data for 10 years
9	\$200	Estimated installed cost per vending machine

**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Cambridge Park Administration Building**

**ECM-12: Replace Electric DHW Heater with a Condensing Natural Gas DHW Heater**

**Summary**

\* Replace Electric DHW Heater w/ high efficiency, Condensing, Gas-Fired DHW Heater

Item	Value	Units	Formula/Comments
Occupied days per week	5	days/wk	
Occupied weeks per year	23	week/yr	
Water supply Temperature	60	°F	Temperature of water coming into building
Hot Water Temperature	120	°F	
Hot Water Usage per day	32	gal/day	Calculated from usage below
Annual Hot Water Energy Demand	1,832	MBTU/yr	Energy required to heat annual quantity of hot water to setpoint
Existing Tank Size	52	Gallons	Per manufacturer nameplate
Hot Water Temperature	120	°F	observed
Average Room Temperature	72	°F	
Standby Losses (% by Volume)	2.5%		( 2.5% of stored capacity per hour, per U.S. Department of Energy )
Standby Losses (Heat Loss)	0.5	MBH	
Annual Standby Hot Water Load	4,555	MBTU/yr	
Total Annual Hot Water Demand (w/ standby losses)	6,387	Mbtu/yr	Building demand plus standby losses
Existing Water Heater Efficiency	98%		Per Manufacturer
Total Annual Energy Required	6,518	Mbtu/yr	
<b>Total Annual Electric Required</b>	<b>1,910</b>	<b>kWh/yr</b>	<b>Electrical Savings</b>
Average Annual Electric Demand	0.22	kW	
<b>Peak Electric Demand</b>	<b>4.50</b>	<b>kW</b>	<b>Per Manufacturer's Nameplate (Demand Savings)</b>
New Tank Size	60	Gallons	
Hot Water Temperature	120	°F	
Average Room Temperature	72	°F	
Standby Losses (% by Volume)	2.5%		( 2.5% of stored capacity per hour, per U.S. Department of Energy )
Standby Losses (Heat Loss)	0.6	MBH	
Annual Standby Hot Water Load	5,256	MBTU/yr	
Prop Annual Hot Water Demand (w/ standby losses)	7,088	MBTU/yr	
Proposed Avg. Hot water heater efficiency	96%		Based on Bradford White EF SERIES®, DHW Heater
Proposed Total Annual Energy Required	7,383	MBTU/yr	
Proposed Fuel Use	74	Therms/yr	Standby Losses and inefficient DHW heater eliminated
Elec Utility Demand Unit Cost	\$6.23	\$/kW	
Elec Utility Blended Unit Cost	\$0.11	\$/kWh	
NG Utility Unit Cost	\$1.11	\$/Therm	
Existing Operating Cost of DHW	\$554	\$/yr	
Proposed Operating Cost of DHW	\$82	\$/yr	
<b>Annual Utility Cost Savings</b>	<b>\$472</b>	<b>\$/yr</b>	

65.1763

**Daily Hot Water Demand**

FIXTURE	*BASE WATER USE GPM	DURATION OF USE (MIN)	#USES PER DAY		FULL TIME OCCUPANTS**		TOTAL GAL/DAY	% HOT WATER	TOTAL HW GAL/DAY
			MALE	FEMALE	MALE	FEMALE			
LAVATORY (Low-Flow Lavs use 0.5 GPM)	0.5	0.25	3	3	25	25	19	50%	9
SHOWER	2.5	5	1	1	0	0	0	75%	0
KITCHEN SINK	2.5	0.5	1	1	0	0	0	75%	0
MOP SINK	2.5	2	1	1	3	3	30	75%	23
Dishwasher (gal per use)	10	1	1	0	0	0	0	100%	0
<b>TOTAL</b>							49		<b>32</b>

\*GPM is per standard fixtures, adjust as necessary if actual GPM is known.

\*\*These are the occupant that use the fixtures. If fixture does not exist change to (0).

**Matawan-Aberdeen Regional School District - NJBPU  
CHA Project #27221  
Cambridge Park Administration Building**

**New Jersey Pay For Performance Incentive Program**

**Note:** The following calculation is based on the New Jersey Pay For Performance Incentive Program per April, 2012. Building must have a minimum average electric demand of 100 kW. This minimum is waived for buildings owned by local governments or non-profit organizations. Values used in this calculation are for measures with a payback of 15 years or less only.

Total Building Area (Square Feet)	46,525
Is this audit funded by NJ BPU (Y/N)	Yes

Board of Public Utilities (BPU)

Incentive #1		
Audit is funded by NJ BPU	\$0.10	\$/sqft

	Annual Utilities	
	kWh	Therms
Existing Cost (from utility)	\$34,799	\$30,146
Existing Usage (from utility)	305,400	27,084
Proposed Savings	73,692	7,735
Existing Total MMBtus	3,751	
Proposed Savings MMBtus	1,025	
% Energy Reduction	27.3%	
Proposed Annual Savings	\$18,639	

	Min (Savings = 15%)		Increase (Savings > 15%)		Max Incentive		Achieved Incentive	
	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm
Incentive #2	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.11	\$1.25
Incentive #3	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.11	\$1.25

	Incentives \$		
	Elec	Gas	Total
Incentive #1	\$0	\$0	\$5,000
Incentive #2	\$8,106	\$9,669	\$17,775
Incentive #3	\$8,106	\$9,669	\$17,775
<b>Total All Incentives</b>	<b>\$16,212</b>	<b>\$19,338</b>	<b>\$40,551</b>

<b>Total Project Cost</b>	<b>\$1,194,819</b>
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		Allowable Incentive
% Incentives #1 of Utility Cost*	7.7%	\$5,000
% Incentives #2 of Project Cost**	1.5%	\$17,775
% Incentives #3 of Project Cost**	1.5%	\$17,775
<b>Total Eligible Incentives***</b>		<b>\$40,551</b>
<b>Project Cost w/ Incentives</b>		<b>\$1,154,268</b>

Project Payback (years)	
w/o Incentives	w/ Incentives
64.1	61.9

\* Maximum allowable incentive is 50% of annual utility cost if not funded by NJ BPU, and %25 if it is.

\*\* Maximum allowable amount of Incentive #2 is 25% of total project cost.

Maximum allowable amount of Incentive #3 is 25% of total project cost.

\*\*\* Maximum allowable amount of Incentive #1 is \$50,000 if not funded by NJ BPU, and \$25,000 if it is.

Maximum allowable amount of Incentive #2 & #3 is \$1 million per gas account and \$1 million per electric account; maximum 2 million per project





Cost of Electricity:

\$0.107	\$/kWh
\$6.74	\$/kW

EXISTING CONDITIONS												
Field Code	Area Description Unique description of the location - Room number/Room name: Floor number (if applicable)	Usage Describe Usage Type using Operating Hours	No. of Fixtures No. of fixtures before the retrofit	Standard Fixture Code Lighting Fixture Code	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	kW/Space (Watts/Fixt) * (Fixt No.)	Exist Control Pre-inst. control device	Annual Hours Estimated annual hours for the usage group	Retrofit Control Retrofit control device	Annual kWh (kW/Space) * (Annual Hours)	Notes
13	Room 7	Classrooms w/ OCC	18	S 32 P F 2 (ELE)	F42LL	60	1.08	SW	1800	NONE	1,944	
71	Room 7-Bathroom	Restroom	1	I 60	I60/1	60	0.06	SW	1000	NONE	60	
71	Room 7-Storage	Storage Areas	1	I 60	I60/1	60	0.06	SW	1000	NONE	60	
13	Room 8	Classrooms w/ OCC	18	S 32 P F 2 (ELE)	F42LL	60	1.08	SW	1800	NONE	1,944	
71	Room 8-Bathroom	Restroom	1	I 60	I60/1	60	0.06	SW	1000	NONE	60	
71	Room 8-Storage	Storage Areas	1	I 60	I60/1	60	0.06	SW	1000	NONE	60	
13	Room 6	Classrooms w/ OCC	18	S 32 P F 2 (ELE)	F42LL	60	1.08	SW	1800	NONE	1,944	
71	Room 6-Bathroom	Restroom	1	I 60	I60/1	60	0.06	SW	1000	NONE	60	
71	Room 6-Storage	Storage Areas	1	I 60	I60/1	60	0.06	SW	1000	NONE	60	
13	Room 4	Classrooms w/ OCC	18	S 32 P F 2 (ELE)	F42LL	60	1.08	SW	1800	NONE	1,944	
71	Room 4-Bathroom	Restroom	1	I 60	I60/1	60	0.06	SW	1000	NONE	60	
71	Room 4-Storage	Storage Areas	1	I 60	I60/1	60	0.06	SW	1000	NONE	60	
13	Room 3	Classrooms w/ OCC	18	S 32 P F 2 (ELE)	F42LL	60	1.08	SW	1800	NONE	1,944	
71	Room 3-Bathroom	Restroom	1	I 60	I60/1	60	0.06	SW	1000	NONE	60	
71	Room 3-Storage	Storage Areas	1	I 60	I60/1	60	0.06	SW	1000	NONE	60	
13	Room 5	Classrooms w/ OCC	17	S 32 P F 2 (ELE)	F42LL	60	1.02	SW	1800	NONE	1,836	
71	Room 5-Bathroom	Restroom	1	I 60	I60/1	60	0.06	SW	1000	NONE	60	
71	Room 5-Storage	Storage Areas	1	I 60	I60/1	60	0.06	SW	1000	NONE	60	
13	Men's Bathroom	Restroom	2	S 32 P F 2 (ELE)	F42LL	60	0.12	SW	1000	NONE	120	
13	Women's Bathroom	Restroom	2	S 32 P F 2 (ELE)	F42LL	60	0.12	SW	1000	NONE	120	
45	Storage	Storage Areas	1	SP 26 R CF 1	CFQ26/1-L	27	0.03	SW	1000	NONE	27	
13	Server Closet	Storage Areas	2	S 32 P F 2 (ELE)	F42LL	60	0.12	SW	1000	NONE	120	
141LED	Exterior Lighting	Outdoor Lighting	3	HPS 200	HPS200/1	250	0.75	Breaker	4368	NONE	3,276	





		EXISTING CONDITIONS								RETROFIT CONDITIONS							COST & SAVINGS ANALYSIS																
Field Code	Area Description	No. of Fixtures before the retrofit	Standard Fixture Code "Lighting Fixture Code" Example 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	kW/Space (Watts/Fixt) * (Fixt No.)	Exist Control Pre-inst. control device	Annual Hours Estimated daily hours for the usage group	Annual kWh (kW/Space) * (Annual Hours)	No. of Fixtures after the retrofit	Standard Fixture Code "Lighting Fixture Code" Example 2T 40 R F(U) = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	kW/Space (Watts/Fixt) * (Number of Fixtures)	Retrofit Control device	Annual Hours Estimated annual hours for the usage group	Annual kWh (kW/Space) * (Annual Hours)	Annual kWh Saved (Original Annual kWh) - (Retrofit Annual kWh)	Annual kW Saved (Original Annual kW) - (Retrofit Annual kW)	Annual \$ Saved (kWh Saved) * (\$/kWh)	Retrofit Cost Cost for renovations to lighting system	NJ Smart Start Lighting Incentive Prescriptive Lighting Measures	Simple Payback With Out Incentive Length of time for renovations cost to be recovered	Simple Payback Length of time for renovations cost to be recovered									
<b>Total</b>		724				52.3			126,362	724			3,898	35.3				78,341	48,021	17.0	\$6,516	\$122,450	\$11,830										
																		Demand Savings		17.0		\$1,378											
																		kWh Savings		48,021		\$5,138											
																		<b>Total savings</b>				<b>\$6,516</b>								18.8		17.0	











Utility Costs		Yearly Usage	Building Area	Annual Utility Cost	
\$ 0.114	\$/kWh blended		67,450	Electric	Natural Gas
\$ 0.082	\$/kWh supply	345,760		39,286	27,695
\$ 7.60	\$/kW	142.6			
\$ 1.32	\$/Therm	21,048			
\$ 18.00	\$/kgals	570			

**Cliffwood Elementary School**

Item	Savings					Cost	Simple Payback	Life Expectancy	NJ Smart Start Incentives	Direct Install Eligible (Y/N)*	Direct Install Incentives**	Max Incentives	Payback w/ Incentives***	Simple Projected Lifetime Savings					ROI	NPV	IRR	
	kW	kWh	therms	Water kgal	\$									kW	kWh	therms	kgal/yr	\$				
ECM-3	Replace Window A/C Units w/ Ductless Splits	0.0	2,071	0	0	235	\$ 48,000	204.3	15	\$ 552	Y	\$ 33,600	\$ 552	201.9	0.0	31,069	0	0	\$ 3,530	(0.9)	(\$44,643)	-22.6%
ECM-5	Install VFDs & Premium Pumps on Hot water Pumps	0.2	12,574	0	0	1,048	\$ 12,816	12.2	15	\$ 600	Y	\$ 9,000	\$ 600	11.7	3.7	188,609	0	0	\$ 21,770	0.7	\$295	3.3%
ECM-9	Demand Control Ventilation	0.0	12,608	1,569	0	3,497	\$ 5,000	1.4	15.0	\$ -	N	\$ -	\$ -	1.4	0.0	189,117	23,532	0	\$ 52,452	9.5	\$36,747	69.9%
ECM-12A	Replace Existing DHW Heater with a Condensing Natural Gas	18.0	3,890	(27)	0	1,924	\$ 19,410	10.1	12.0	\$ 300	Y	\$ 13,600	\$ 300	9.9	216.0	46,679	(323)	0	\$ 24,581	0.3	\$41	3.0%
ECM-12B	Replace Gas-Fired DHW Heater w/ Condensing Gas-Fired DHW	0.0	0	116	0	152	\$ 10,997	72.3	12.0	\$ 300	Y	\$ 7,700	\$ 300	70.4	0.0	0	1,387	0	\$ 1,825	(0.8)	(\$9,184)	-20.3%
ECM-L1	Lighting Replacements / Upgrades	19.2	47,191	0	0	5,599	\$ 162,852	29.1	15.0	\$ 19,590	Y	\$ 75,000	\$ 19,590	25.6	287.7	707,858	0	0	#####	(0.3)	(\$76,421)	-6.0%
	<b>Total</b>	<b>37.4</b>	<b>78,333</b>	<b>1,657</b>	<b>0</b>	<b>12,455</b>	<b>\$ 259,075</b>	<b>20.8</b>	<b>14.0</b>	<b>\$ 21,342</b>		<b>\$ 138,900</b>	<b>\$ 21,342</b>	<b>19.1</b>	<b>507.4</b>	<b>1,163,332</b>	<b>24,596</b>	<b>0</b>	<b>#####</b>	<b>(0.2)</b>	<b>(\$97,041)</b>	<b>-3.9%</b>
	<b>Total Measures with Payback &lt;15</b>	<b>18.2</b>	<b>29,072</b>	<b>1,542</b>	<b>0</b>	<b>6,469</b>	<b>\$ 37,226</b>	<b>5.8</b>	<b>14.0</b>	<b>\$ 900</b>		<b>\$ 22,600</b>	<b>\$ 900</b>	<b>5.6</b>	<b>219.7</b>	<b>424,406</b>	<b>23,209</b>	<b>0</b>	<b>\$ 98,802</b>	<b>1.7</b>	<b>\$36,748</b>	<b>15.4%</b>
	<b>% of Existing</b>	<b>26%</b>	<b>23%</b>	<b>8%</b>	<b>0%</b>																	

**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Cliffwood Elementary School**

**ECM-3: Replace Window A/C Units w/ Ductless Splits**

**ECM Description Summary**

Replace window A/C units with ductless split systems. These systems have higher energy efficiency and are permanent thereby reducing the winter infiltration that occurs with window A/C units

ASSUMPTIONS		Comments
Electric Cost	\$0.114 / kWh	
Average run hours per Week	50 Hours	
Space Balance Point	55 F	
Space Temperature Setpoint	72 deg F	Setpoint.
Avg BTU/Hr Rating of existing equipment	24000 Btu / Hr	
Number of Units	3	
BTU/Hr Rating of existing equipment	72,000 Btu / Hr	Total BTU/hr of DX cooling equipment to be replaced.
Average EER	9.8	Units average than 3 years old, EERs were 9.8 when new
Existing Annual Electric Usage	2,071 kWh	

Item	Value	Units	Comments
Proposed EER	14.4		New ductless mini-splits (per manufacturer)
Proposed Annual Electric Usage	1,410	kWh	Unit will cycle on w/ temp of room. Possible operating time shown below

ANNUAL SAVINGS	
Annual Electrical Usage Savings	662 kWh
Annual Cost Savings	\$75

OAT - DB Bin Temp F	Annual Hours	Cooling Hrs at Temp Above balance point	Assumed % of time of operation	Assumed hrs of Operation
102.5	0	0	100%	0
97.5	6	2	89%	2
92.5	31	9	79%	7
87.5	131	39	68%	27
82.5	500	149	58%	86
77.5	620	185	47%	87
72.5	664	198	37%	73
67.5	854	0	0%	0
62.5	927	0	0%	0
57.5	600	0	0%	0
52.5	730	0	0%	0
47.5	491	0	0%	0
42.5	656	0	0%	0
37.5	1,023	0	0%	0
32.5	734	0	0%	0
27.5	334	0	0%	0
22.5	252	0	0%	0
17.5	125	0	0%	0
12.5	47	0	0%	0
7.5	34	0	0%	0
2.5	1	0	0%	0
-2.5	0	0	0%	0
-7.5	0	0	0%	0
<b>Total</b>	8,760	581	49%	282

Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Cliffwood Elementary School

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.10

**ECM-3: Replace Window A/C Units w/ Ductless Splits - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
24,000 MBH Split System	3	EA	\$ 2,500	\$ 2,500		\$ 8,250	\$ 10,125	\$ -	\$ 18,375	RS Means 2012
Piping	3	EA	\$ 500	\$ 500		\$ 1,650	\$ 2,025	\$ -	\$ 3,675	RS Means 2012
Miscellaneous Electric	3	EA	\$ 1,500	\$ 1,500		\$ 4,950	\$ 6,075	\$ -	\$ 11,025	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	

Note: costs are used for energy savings calculations only. Do not use for procurement

\$ 33,075	Subtotal
\$ 3,308	10% Contingency
\$ 7,277	20% Contractor O&P
\$ 4,366	10% Engineering
<b>\$ 48,000</b>	<b>Total</b>

Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Cliffwood Elementary School

**ECM-5: Install VFDs & Premium Motors on Heating Hot Water Pumps**

**Variable Inputs**

Blended Electric Rate	\$0.11
Heating System "On" Point	60
VFD Efficiency	98.5%

PUMP SCHEDULE							
Pump ID	Qty	HP	Total HP	Existing Motor Motor Eff.	New Motor Motor Eff.	Exist. Motor kW Note 1	New Motor kW Note 2
HWP-1, HWP-2	1	5.0	5.0	83.3%	89.5%	3.58	3.33
Total:						3.58	3.33

SAVINGS ANALYSIS								
OAT - DB Avg Temp F	Annual Hours in Bin	Heating Hours Bin	Pump Load %	Existing Pump kWh	Proposed Pump kW	Speed efficiency %	Proposed Pump kWh	Proposed Savings kWh
(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)
See Note 3	See Note 3	=IF(A>TP,0,C)	=0.5+0.5*(50-A)/(50-10) See Note 4	=D*AA	=BB*E^2.5/CC		=C*F/G	=E-H
102.5	0	0	0%	0	0.0	0.0%	0	0
97.5	6	0	0%	0	0.0	0.0%	0	0
92.5	31	0	0%	0	0.0	0.0%	0	0
87.5	131	0	0%	0	0.0	0.0%	0	0
82.5	500	0	0%	0	0.0	0.0%	0	0
77.5	620	0	0%	0	0.0	0.0%	0	0
72.5	664	0	0%	0	0.0	0.0%	0	0
67.5	854	0	0%	0	0.0	0.0%	0	0
62.5	927	0	0%	0	0.0	0.0%	0	0
57.5	600	600	43%	2,149	0.4	73.4%	326	1,823
52.5	730	730	48%	2,615	0.5	78.9%	487	2,128
47.5	491	491	53%	1,759	0.7	83.9%	396	1,363
42.5	656	656	58%	2,350	0.8	88.2%	631	1,719
37.5	1,023	1,023	63%	3,665	1.0	91.8%	1,164	2,500
32.5	734	734	68%	2,629	1.3	94.9%	980	1,649
27.5	334	334	73%	1,196	1.5	97.2%	520	676
22.5	252	252	78%	903	1.8	99.0%	456	447
17.5	125	125	83%	448	2.1	100.0%	262	186
12.5	47	47	88%	168	2.4	100.0%	114	54
7.5	34	34	93%	122	2.8	100.0%	95	27
2.5	1	1	98%	4	3.2	99.7%	3	0
-2.5	0	0	0%	0	0.0	0.0%	0	0
-7.5	0	0	0%	0	0.0	0.0%	0	0
	<b>8,760</b>	<b>5,027</b>		<b>18,008</b>			<b>5,434</b>	<b>12,574</b>

**Notes:**

- Existing motor power was determined using motor nameplate data. Formula: Motor HP x 0.746 x 0.8 / Exist. Motor Eff.
- New motor power is the same as existing motor power adjusted for the new efficiency, if a new motor is proposed.
- Weather data from NOAA for Newark, NJ
- The pump load is estimated at 100% at X deg. OAT and 50% at X deg. OAT and varies linearly in between.
- The required VFD motor draw is based on a 2.5 power relationship to load.
- The pumps are lead lag so the quantity is shown as (1) because one pump operates at a time

Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Cliffwood Elementary School

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.00

**ECM-5: Install VFDs & Premium Motors on Heating Hot Water Pumps - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
5.0 VFD	2	ea	\$ 1,706	\$ 431		\$ 3,754	\$ 1,162	\$ -	\$ 4,916	RS Means 2012
5.0 Motor	2	ea	\$ 373	\$ 79		\$ 820	\$ 213	\$ -	\$ 1,033	RS Means 2012
Electrical - misc.	2	ea	\$ 200	\$ 150		\$ 440	\$ 405	\$ -	\$ 845	RS Means 2012
Pipe pressure sensor/transmitter	1	ea	\$ 850	\$ 500		\$ 935	\$ 675	\$ -	\$ 1,610	RS Means 2012
Misc. piping modification	1	ea	\$ 200	\$ 150		\$ 220	\$ 203	\$ -	\$ 423	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	

Note: costs are used for energy savings calculations only. Do not use for procurement

\$ 8,826	Subtotal
\$ 883	10% Contingency
\$ 1,942	20% Contractor O&P
\$ 1,165	10% Engineering Fees
<b>\$ 12,816</b>	<b>Total</b>

VFDs - 460 volt			
HP	Mat'l	Labor	Total
0	\$ -	\$ -	\$ -
1	\$ 1,575	\$ 431	\$ 2,006
2	\$ 1,575	\$ 431	\$ 2,006
3	\$ 1,575	\$ 431	\$ 2,006
5	\$ 1,706	\$ 431	\$ 2,137
7.5	\$ 2,021	\$ 509	\$ 2,530
10	\$ 2,021	\$ 509	\$ 2,530
15	\$ 2,336	\$ 772	\$ 3,108
20	\$ 3,465	\$ 772	\$ 4,237
25	\$ 4,016	\$ 1,024	\$ 5,040
30	\$ 4,909	\$ 1,024	\$ 5,933
40	\$ 7,219	\$ 1,024	\$ 8,243
50	\$ 7,849	\$ 1,286	\$ 9,135
60	\$ 8,584	\$ 1,496	\$ 10,080
75	\$ 11,760	\$ 1,496	\$ 13,256
100	\$ 11,970	\$ 1,680	\$ 13,650
125	\$ 13,335	\$ 1,680	\$ 15,015
150	\$ 17,010	\$ 1,680	\$ 18,690
200	\$ 21,000	\$ 1,995	\$ 22,995

Motors - Totally enclosed, premium efficiency			
HP	Mat'l	Labor	Total
0	0	0	\$ -
1	\$ 245	\$ 79	\$ 323
2	\$ 295	\$ 79	\$ 374
3	\$ 326	\$ 79	\$ 404
5	\$ 373	\$ 79	\$ 452
7.5	\$ 536	\$ 84	\$ 620
10	\$ 646	\$ 88	\$ 734
15	\$ 861	\$ 110	\$ 971
20	\$ 1,050	\$ 135	\$ 1,185
25	\$ 1,286	\$ 141	\$ 1,427
30	\$ 1,496	\$ 147	\$ 1,643
40	\$ 1,943	\$ 176	\$ 2,119
50	\$ 2,389	\$ 221	\$ 2,609
60	\$ 3,570	\$ 252	\$ 3,822
75	\$ 4,568	\$ 294	\$ 4,862
100	\$ 5,434	\$ 394	\$ 5,828
125	\$ 7,875	\$ 504	\$ 8,379
150	\$ 8,925	\$ 588	\$ 9,513
200	\$ 10,710	\$ 704	\$ 11,414

VAV Cool w/HW coils, damper, actuator, T-stat			
CFM	Mat'l	Labor	Total
200	\$ 590	\$ 53	\$ 643
400	\$ 595	\$ 58	\$ 653
600	\$ 595	\$ 58	\$ 653
800	\$ 610	\$ 73	\$ 683
1000	\$ 610	\$ 73	\$ 683
1250	\$ 670	\$ 97	\$ 767
1500	\$ 670	\$ 97	\$ 767
2000	\$ 725	\$ 145	\$ 870
3000	\$ 790	\$ 152	\$ 942

VAV Fan Pwr'd, cool W/HW coil, damper, actuator, T-stat  
 \*if you need fan powered, account for energy use above!!!!

CFM	Mat'l	Labor	Total
200	\$ 970	\$ 58	\$ 1,028
400	\$ 1,000	\$ 65	\$ 1,065
600	\$ 1,000	\$ 65	\$ 1,065
800	\$ 1,050	\$ 83	\$ 1,133
1000	\$ 1,050	\$ 83	\$ 1,133
1250	\$ 1,200	\$ 116	\$ 1,316
1500	\$ 1,200	\$ 116	\$ 1,316
2000	\$ 1,300	\$ 165	\$ 1,465

**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Cliffwood Elementary School**

AIR HANDLER	AREA SERVED	CFM	OA CFM	% OA
AH-2	Gymnasium	8,400	3,000	36%
			3,000	CFM

**ECM 9: Demand Controlled Ventilation**

\*Full DDC Control is needed to implement this ECM

**ECM Description Summary**

*It is assumed the original system controls provide the full design ventilation outside air flow. Reducing outside air during occupied time periods will reduce heating and cooling energy used during the occupied period. A limit of 1000 PPM of CO2 is recommended in ASHRAE Standard 62-1982, Ventilation for Acceptable Indoor Air Quality. During unoccupied periods the outside air dampers should be closed.*

Electric Cost	\$	0.11	/kWh
Natural Gas Cost	\$	1.32	/therm
Facility Ventilation Heating Load		113,400	BTU/Hour <sup>1,2,3</sup>
Facility Ventilation Cooling Load		32,400	BTU/Hour <sup>1,2,3</sup>
Existing Ventilation Heating Usage		6,275	Therms <sup>2</sup>
Existing Ventilation Cooling Usage		50,431	kWh <sup>3</sup>
Proposed Ventilation Heating Usage		4,706	Therms <sup>7</sup>
Proposed Ventilation Cooling Usage		37,823	kWh <sup>7</sup>
<b>Total heating savings</b>		<b>1,569</b>	<b>Therms</b>
<b>Total cooling savings</b>		<b>12,608</b>	<b>kWh</b>
<b>Total cost savings</b>		<b>1,611</b>	
<b>Estimated Total Project Cost</b>		<b>\$5,000</b>	<sup>8</sup>
<b>Simple Payback</b>		<b>3.1</b>	<b>years</b>

Note: costs are used for energy savings calculations only. Do not use for procurement

**Assumptions**

- 1 3,000 OA AHU airflow based existing equipment model numbers
- 2 35 °F, Assumed average heating Δt (mixed air and supply)
- 3 10 °F, Assumed average cooling Δt (mixed air and supply)
- 4 80% Heating Efficiency - %
- 5 1.2 Cooling Efficiency - kW/Ton
- 6 4,427 AHU run time per heating/cooling season bin data
- 7 25% Estimated savings for DCV based on observed occupancy
- 8 \$ 5,000 estimated measure cost for installation of sensors and associated controls

Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Cliffwood Elementary School

**ECM-12a: Replace Electric DHW Heater w/ Condensing Gas-Fired DHW Heater**

**Summary**

\* Replace Electric DHW Heater w/ Instantaneous, Condensing, Gas-Fired DHW Heater

Item	Value	Units	Formula/Comments
Occupied days per week	5	days/wk	
Occupied weeks per year	23	week/yr	
Water supply Temperature	60	°F	Temperature of water coming into building
Hot Water Temperature	120	°F	observed
Hot Water Usage per day	45	gal/day	Calculated from usage below
Annual Hot Water Energy Demand	2,586	MBTU/yr	Energy required to heat annual quantity of hot water to setpoint
Existing Tank Size	119	Gallons	Per manufacturer nameplate
Hot Water Temperature	120	°F	Per building personnel
Average Room Temperature	72	°F	
Standby Losses (% by Volume)	2.5%		( 2.5% of stored capacity per hour, per U.S. Department of Energy )
Standby Losses (Heat Loss)	1.2	MBH	
Annual Standby Hot Water Load	10,424	MBTU/yr	
Total Annual Hot Water Demand (w/ standby losses)	13,011	Mbtu/yr	Building demand plus standby losses
Existing Water Heater Efficiency	98%		Per Manufacturer
Total Annual Energy Required	13,276	Mbtu/yr	
<b>Total Annual Electric Required</b>	<b>3,890</b>	<b>kWh/yr</b>	<b>Electrical Savings</b>
Average Annual Electric Demand	0.44	kW	
<b>Peak Electric Demand</b>	<b>18.00</b>	<b>kW</b>	<b>Per Manufacturer's Nameplate (Demand Savings)</b>
New Tank Size	0	Gallons	
Hot Water Temperature	120	°F	
Average Room Temperature	72	°F	
Standby Losses (% by Volume)	2.5%		( 2.5% of stored capacity per hour, per U.S. Department of Energy )
Standby Losses (Heat Loss)	0.0	MBH	
Annual Standby Hot Water Load	0	MBTU/yr	
Prop Annual Hot Water Demand (w/ standby losses)	2,586	MBTU/yr	
Proposed Avg. Hot water heater efficiency	96%		Based on Bradford White EF SERIES®, DHW Heater
Proposed Total Annual Energy Required	2,694	MBTU/yr	
Proposed Fuel Use	27	Therms/yr	Standby Losses and inefficient DHW heater eliminated
Elec Utility Demand Unit Cost	\$7.60	\$/kW	
Elec Utility Blended Unit Cost	\$0.11	\$/kWh	
NG Utility Unit Cost	\$1.32	\$/Therm	
Existing Operating Cost of DHW	\$2,084	\$/yr	
Proposed Operating Cost of DHW	\$35	\$/yr	
<b>Annual Utility Cost Savings</b>	<b>\$2,048</b>	<b>\$/yr</b>	

132.764

**Daily Hot Water Demand**

FIXTURE	*BASE WATER USE GPM	DURATION OF USE (MIN)	#USES PER DAY		FULL TIME OCCUPANTS**		TOTAL GAL/DAY	% HOT WATER	TOTAL HW GAL/DAY
			MALE	FEMALE	MALE	FEMALE			
LAVATORY (Low-Flow Lavs use 0.5 GPM)	0.5	0.25	3	3	100	100	75	50%	38
SHOWER	2.5	5	1	1	0	0	0	75%	0
KITCHEN SINK	2.5	0.5	1	1	0	0	0	75%	0
MOP SINK	2.5	2	1	1	1	1	10	75%	8
Dishwasher (gal per use)	10	1	1	0	0	0	0	100%	0
<b>TOTAL</b>							85		<b>45</b>

\*GPM is per standard fixtures, adjust as necessary if actual GPM is known.

\*\*These are the occupant that use the fixtures. If fixture does not exist change to (0).

Matawan-Aberdeen Regional School District - NJBPU  
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 Cliffwood Elementary School

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.10

**ECM-12a: Replace Electric DHW Heater w/ Condensing Gas-Fired DHW Heater - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
Electric DHW Heater Removal	1	LS		\$ 50		\$ -	\$ 68	\$ -	\$ 68	RS Means 2012
120 Gallon High Efficiency Gas-Fired DHW Heater	1	LS	\$ 10,000	\$ 280		\$ 11,000	\$ 378	\$ -	\$ 11,378	Vendor Quote
Miscellaneous Electrical	1	LS	\$ 300			\$ 330	\$ -	\$ -	\$ 330	RS Means 2012
Venting Kit	1	EA	\$ 450	\$ 650		\$ 495	\$ 878	\$ -	\$ 1,373	RS Means 2012
Miscellaneous Piping and Valves	1	LS	\$ 200			\$ 220	\$ -	\$ -	\$ 220	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	

Note: costs are used for energy savings calculations only. Do not use for procurement

\$ 13,368	Subtotal
\$ 1,337	10% Contingency
\$ 2,941	20% Contractor O&P
\$ 1,765	10% Engineering Fees
<b>\$ 19,410</b>	<b>Total</b>



**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Cliffwood Elementary School**

**ECM-12b: Replace Gas-Fired DHW Heater w/ Condensing Gas-Fired DHW Heater**

**Summary:**

<b>Item</b>	<b>Value</b>	<b>Units</b>	<b>Formula/Comments</b>
Avg. Monthly Utility Demand by Water Heater	70	Therms/month	Calculated from utility bill
Total Annual Utility Demand by Water Heater	84,190	MBTU/yr	1therm = 100 MBTU
Existing DHW Heater Efficiency	80%		Per manufacturer nameplate
Total Annual Hot Water Demand (w/ standby losses)	67,352	MBTU/yr	
Existing Tank Size	74	Gallons	Per manufacturer nameplate
Hot Water Piping System Capacity	20	Gallons	Estimated Per existing system (includes HWR piping)
Hot Water Temperature	120	°F	Per building personnel
Room Temperature	70	°F	
Standby Losses (% by Volume)	2.5%		( 2.5% of stored capacity per hour, per U.S. Department of Energy )
Standby Losses (Heat Loss)	1.0	MBH	
Annual Standby Hot Water Load	8,578	MBTU/yr	
New Tank Size	100	Gallons	Based on Takagi Flash T-H1 instantaneous, condensing DHW Heater
Hot Water Piping System Capacity	20	Gallons	Estimated Per existing system (includes HWR piping)
Hot Water Temperature	120	°F	
Room Temperature	70	°F	
Standby Losses (% by Volume)	2.5%		( 2.5% of stored capacity per hour, per U.S. Department of Energy )
Standby Losses (Heat Loss)	1.3	MBH	
Annual Standby Hot Water Load	10,950	MBTU/yr	
Total Annual Hot Water Demand	69,725	MBTU/yr	
Proposed Avg. Hot water heater efficiency	96%		Based on A.O. Smith Cyclone, condensing DHW Heater
Proposed Fuel Use	726		Standby Losses and inefficient DHW heater eliminated
Utility Cost	\$1.32	\$/Therm	
Existing Operating Cost of DHW	\$1,108	\$/yr	
Proposed Operating Cost of DHW	\$956	\$/yr	

**Savings Summary:**

<b>Utility</b>	<b>Energy Savings</b>	<b>Cost Savings</b>
Therms/yr	116	\$152

Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Cliffwood Elementary School

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.10

**ECM-12b: Replace Gas-Fired DHW Heater w/ Condensing Gas-Fired DHW Heater - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
Gas-Fired DHW Heater Removal	1	LS		\$ 50		\$ -	\$ 68	\$ -	\$ 68	RS Means 2012
100 Gallon High Efficiency Gas-Fired DHW Heater	1	LS	\$ 5,033	\$ 280		\$ 5,536	\$ 378	\$ -	\$ 5,914	Vendor Quote
Venting Kit	1	EA	\$ 450	\$ 650		\$ 495	\$ 878	\$ -	\$ 1,373	RS Means 2012
Miscellaneous Piping and Valves	1	LS	\$ 200			\$ 220	\$ -	\$ -	\$ 220	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	

Note: costs are used for energy savings calculations only. Do not use for procurement

\$ 7,574	Subtotal
\$ 757	10% Contingency
\$ 1,666	20% Contractor O&P
\$ 1,000	10% Engineering Fees
<b>\$ 10,997</b>	<b>Total</b>

**Matawan-Aberdeen Regional School District - NJBPU  
CHA Project #27221  
Cliffwood Elementary School**

**New Jersey Pay For Performance Incentive Program**

**Note:** The following calculation is based on the New Jersey Pay For Performance Incentive Program per April, 2012. Building must have a minimum average electric demand of 100 kW. This minimum is waived for buildings owned by local governments or non-profit organizations.

Total Building Area (Square Feet)	67,450
Is this audit funded by NJ BPU (Y/N)	Yes

Board of Public Utilities (BPU)

Incentive #1		
Audit is funded by NJ BPU	\$0.10	\$/sqft

	Annual Utilities	
	kWh	Therms
Existing Cost (from utility)	\$39,286	\$27,695
Existing Usage (from utility)	345,760	21,048
Proposed Savings	78,333	1,657
Existing Total MMBtus	3,285	
Proposed Savings MMBtus	433	
% Energy Reduction	13.2%	
Proposed Annual Savings	\$12,455	

	Min (Savings = 15%)		Increase (Savings > 15%)		Max Incentive		Achieved Incentive	
	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm
Incentive #2	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.00	\$0.00
Incentive #3	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.00	\$0.00

	Incentives \$		
	Elec	Gas	Total
Incentive #1	\$0	\$0	\$0
Incentive #2	\$0	\$0	\$0
Incentive #3	\$0	\$0	\$0
Total All Incentives	\$0	\$0	\$0

Total Project Cost	\$259,075
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		Allowable Incentive
% Incentives #1 of Utility Cost*	0.0%	\$0
% Incentives #2 of Project Cost**	0.0%	\$0
% Incentives #3 of Project Cost**	0.0%	\$0
Total Eligible Incentives***		\$0
Project Cost w/ Incentives		\$259,075

Project Payback (years)	
w/o Incentives	w/ Incentives
20.8	20.8

\* Maximum allowable incentive is 50% of annual utility cost if not funded by NJ BPU, and %25 if it is.

\*\* Maximum allowable amount of Incentive #2 is 25% of total project cost.

Maximum allowable amount of Incentive #3 is 25% of total project cost.

\*\*\* Maximum allowable amount of Incentive #1 is \$50,000 if not funded by NJ BPU, and \$25,000 if it is.

Maximum allowable amount of Incentive #2 & #3 is \$1 million per gas account and \$1 million per electric account; maximum 2 million per project



Cost of Electricity: \$0.082 \$/kWh  
\$7.60 \$/kW

EXISTING CONDITIONS												
Field Code	Area Description Unique description of the location - Room number/Room name: Floor number (if applicable)	Usage Describe Usage Type using Operating Hours	No. of Fixtures No. of fixtures before the retrofit	Standard Fixture Code Lighting Fixture Code	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture Value from Table of Standard Fixture Wattages	kW/Space (Watts/Fixt) * (Fixt No.)	Exist Control Pre-inst. control device	Annual Hours Estimated annual hours for the usage group	Retrofit Control Retrofit control device	Annual kWh (kW/Space) * (Annual Hours)	Notes
250	Cafeteria	Cafeteria	14	T 54 W F 4 (ELE) (T-5)	F44GHL	234	3.28	SW	1600	NONE	5,242	
18LED	Servery	Cafeteria	6	T 32 R F 4 (ELE)	F44ILL	112	0.67	SW	1600	NONE	1,075	
105	Kitchen Closet	Storage Areas	1	W 32 F 1	F41LL	32	0.03	SW	1000	NONE	32	
220	Bathroom	Restroom	1	S 17 C F 1 (ELE)	F21ILL	20	0.02	SW	1000	NONE	20	
13	Office	Office	1	S 32 P F 2 (ELE)	F42LL	60	0.06	SW	3000	NONE	180	
13	Kitchen	Kitchen	9	S 32 P F 2 (ELE)	F42LL	60	0.54	SW	1600	NONE	864	
13	Storage Room	Storage Areas	2	S 32 P F 2 (ELE)	F42LL	60	0.12	SW	1000	C-OCC	120	
96	Back of House	Kitchen	1	W 17 C F 2	F22ILL	33	0.03	SW	1600	NONE	53	
71	Back of House	Kitchen	1	I 60	I60/1	60	0.06	SW	1600	NONE	96	
45	Custodial Room	Offices	1	SP 26 R CF 1	CFQ26/1-L	27	0.03	SW	2400	OCC	65	
13	Room 14	Classrooms w/ OCC	14	S 32 P F 2 (ELE)	F42LL	60	0.84	SW	1800	NONE	1,512	
13	Room 15	Classrooms w/ OCC	14	S 32 P F 2 (ELE)	F42LL	60	0.84	SW	1800	NONE	1,512	
41	Stage	Cafeteria	2	T 54 W F 1 (ELE) (T-5)	F41GHL	59	0.12	SW	1600	NONE	189	
18LED	Room 12	Classrooms w/ OCC	6	T 32 R F 4 (ELE)	F44ILL	112	0.67	SW	1800	NONE	1,210	
105	Closet	Storage Areas	3	W 32 F 1	F41LL	32	0.10	SW	1000	NONE	96	
18LED	Room 13	Classrooms w/ OCC	24	T 32 R F 4 (ELE)	F44ILL	112	2.69	SW	1800	NONE	4,838	
13	Hallways	Hallways	32	S 32 P F 2 (ELE)	F42LL	60	1.92	SW	3192	NONE	6,129	
7	Lobby	Hallways	6	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.36	SW	3192	NONE	1,149	
105	Lobby	Hallways	3	W 32 F 1	F41LL	32	0.10	SW	3192	NONE	306	
13	Main Office	Offices	13	S 32 P F 2 (ELE)	F42LL	60	0.78	SW	2400	OCC	1,872	
142LED	Exterior	Outdoor Lighting	4	MH 100	MH100/1	128	0.51	Breaker	4368	NONE	2,236	
169LED	Exterior	Outdoor Lighting	10	SP 250 MH ROOF	MH250/1	295	2.95	Breaker	4368	NONE	12,886	
105	Basement	Storage Areas	18	W 32 F 1	F41LL	32	0.58	SW	1000	NONE	576	
105	Mechanical Equipment Room	Mechanical Room	6	W 32 F 1	F41LL	32	0.19	SW	1000	NONE	192	
105	Mechanical Equipment Room	Mechanical Room	6	W 32 F 1	F41LL	32	0.19	SW	1000	NONE	192	

















Utility Costs		Yearly Usage	Building Area	Annual Utility Cost	
\$ 0.111	\$/kWh blended		102,364	Electric	Natural Gas
\$ 0.089	\$/kWh supply	358,640		39,788	46,595
\$ 6.21	\$/kW	122.7			
\$ 1.26	\$/Therm	36,919			
\$ 18.00	\$/kgals	570			

**Lloyd Road Elementary School**

Item	Savings					Cost	Simple Payback	Life Expectancy	NJ Smart Start Incentives	Direct Install Eligible (Y/N)*	Direct Install Incentives**	Max Incentives	Payback w/ Incentives***	Simple Projected Lifetime Savings					ROI	NPV	IRR	
	kW	kWh	therms	Water kgal	\$									kW	kWh	therms	kgal/yr	\$				
ECM-2	Replace Boilers with Condensing HW Boilers	0.0	0	3,949	0	4,984	\$ 185,856	37.3	25	\$ 3,000	Y	\$ 75,000	\$ 3,000	36.7	0.0	0	98,719	0	#####	(0.3)	(\$96,074)	-2.8%
ECM-3	Replace Window A/C Units w/ Ductless Splits	0.0	221	0	0	24	\$ 18,000	735.6	15	\$ 92	Y	\$ 12,600	\$ 92	731.9	0.0	3,308	0	0	\$ 367	(1.0)	(\$17,616)	#NUM!
ECM-5	Install VFDs & Premium Pumps on Hot water Pumps	0.6	48,442	0	0	4,358	\$ 29,693	6.8	15	\$ 1,200	Y	\$ 20,800	\$ 1,200	6.5	9.4	726,635	0	0	\$ 81,311	1.7	\$23,533	12.8%
ECM-7A	Replace Existing Condensing Units (Standard Efficiency Model)	0.0	630	0	0	70	\$ 15,800	225.9	15.0	\$ 248	Y	\$ 11,100	\$ 248	222.4	0.0	9,456	0	0	\$ 1,049	(0.9)	(\$14,717)	-23.2%
ECM-7B	Replace Existing Condensing Units (Higher Efficiency Model)	0.0	855	0	0	95	\$ 21,900	230.8	15.0	\$ 248	Y	\$ 15,300	\$ 248	228.2	0.0	12,828	0	0	\$ 1,423	(0.9)	(\$20,519)	-23.4%
ECM-9	Demand Control Ventilation	0.0	0	3,738	0	4,717	\$ 16,000	3.4	15.0	\$ -	N	\$ -	\$ -	3.4	0.0	0	56,067	0	\$ 70,762	3.4	\$40,317	28.8%
ECM-14	Install Walk-in Cooler / Freezer Controls	0.0	3,873	0	0	430	\$ 15,000	34.9	15.0	\$ -	N	\$ -	\$ -	34.9	0.0	58,100	0	0	\$ 6,446	(0.6)	(\$9,870)	-9.1%
ECM-L1	Lighting Replacements / Upgrades	7.7	18,341	0	0	2,205	\$ 63,315	28.7	15.0	\$ 5,660	Y	\$ 44,300	\$ 5,660	26.2	115.2	275,117	0	0	\$ 39,103	(0.4)	(\$31,337)	-6.3%
<b>Total</b>		<b>8.3</b>	<b>72,363</b>	<b>7,687</b>	<b>0</b>	<b>16,883</b>	<b>\$ 365,564</b>	<b>21.7</b>	<b>16.3</b>	<b>\$ 10,448</b>		<b>\$ 179,100</b>	<b>\$ 10,448</b>	<b>21.0</b>	<b>124.6</b>	<b>1,085,443</b>	<b>154,786</b>	<b>0</b>	<b>#####</b>	<b>(0.1)</b>	<b>(\$143,050)</b>	<b>-3.1%</b>
<b>Total Measures with Payback &lt;15 % of Existing</b>		<b>0.6</b>	<b>48,442</b>	<b>3,738</b>	<b>0</b>	<b>\$ 9,076</b>	<b>\$ 45,693</b>	<b>5.0</b>	<b>15.0</b>	<b>\$ 1,200</b>		<b>\$ 20,800</b>	<b>\$ 1,200</b>	<b>4.9</b>	<b>9.4</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>\$ 697</b>	<b>(1.0)</b>	<b>\$63,850</b>	<b>18.9%</b>

**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Lloyd Road Elementary School**

**ECM-2: Boiler Replacement**

\* Replace the Cleaverbrooks boiler with a gas fired condensing boiler.

**Existing Fuel**

Nat.Gas	▼
Nat.Gas	▼

**Proposed Fuel**

Item	Value	Units	Formula/Comments
Baseline Fuel Cost	\$ 1.26	/ Therm	
Proposed Fuel Cost	\$ 1.26	/ Therm	
Baseline Fuel Use	30,274	Therms	Based on historical utility data
Existing Boiler Plant Efficiency	80%		Estimated boiler eff
Baseline Boiler Load	2,421,898	Mbtu/yr	Baseline Fuel Use x Existing Efficiency x 100 Mbtu/Therms
Baseline Fuel Cost	\$ 38,208		
Proposed Boiler Plant Efficiency	92%		New Boiler Efficiency
Proposed Fuel Use	26,325	Therms	Baseline Boiler Load / Proposed Efficiency / 100 Mbtu/Therms
Proposed Fuel Cost	\$ 33,225		
Estimated Annual Savings	3,949	Therms	

**Matawan-Aberdeen Regional School District - NJBPU**

**CHA Project #27221**

**Lloyd Road Elementary School**

**ECM-2: Boiler Replacement - Cost**

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.10

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
3,000 MBH NG Condensing Boiler	1	EA	\$ 50,000	\$ 10,000		\$ 55,000	\$ 13,500	\$ -	\$ 68,500	Vendor Quote
Flue Installation	1	EA	\$4,000.0	\$2,500.00		\$ 4,400	\$ 3,375	\$ -	\$ 7,775	RS Means 2012
controls	1	EA	\$1,500.0	\$1,500.00		\$ 1,650	\$ 2,025	\$ -	\$ 3,675	Engineering Estimate
Miscellaneous Electrical	1	LS	\$ 1,500	\$ 1,500		\$ 1,650	\$ 2,025	\$ -	\$ 3,675	RS Means 2012
Miscellaneous HW Piping	1	LS	\$ 5,000	\$ 2,500		\$ 5,500	\$ 3,375	\$ -	\$ 8,875	RS Means 2012
Boiler room/space construction	1	LS	\$ 20,000	\$ 10,000		\$ 22,000	\$ 13,500	\$ -	\$ 35,500	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	Engineering Estimate
						\$ -	\$ -	\$ -	\$ -	

Cost estimated are for Energy Savings only- do not use for procurement

\$ 128,000	Subtotal
\$ 12,800.00	10% Contingency
\$ 28,160.00	20% Contractor O&P
\$ 16,896	10% Engineering Fees
<b>\$ 185,856</b>	<b>Total</b>

Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Lloyd Road Elementary School

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.00

**ECM-5: Install Variable Speed Drives - HW Pump - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
5.0 VFD	4	ea	\$ 1,706	\$ 431		\$ 7,508	\$ 2,325	\$ -	\$ 9,832	RS Means 2012
5.0 Motor	4	ea	\$ 373	\$ 79		\$ 1,640	\$ 425	\$ -	\$ 2,065	RS Means 2012
Electrical - misc.	4	ls	\$ 200	\$ 150		\$ 880	\$ 810	\$ -	\$ 1,690	RS Means 2012
Pipe pressure sensor/transmitter	4	ea	\$ 850	\$ 500		\$ 3,740	\$ 2,700	\$ -	\$ 6,440	RS Means 2012
Misc. piping modification	1	ea	\$ 200	\$ 150		\$ 220	\$ 203	\$ -	\$ 423	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	
						\$ -	\$ -	\$ -	\$ -	

Cost estimated are for Energy Savings only- do not use for procurement

\$ 20,450	Subtotal
\$ 2,045	10% Contingency
\$ 4,499	20% Contractor O&P
\$ 2,699	10% Engineering Fees
<b>\$ 29,693</b>	<b>Total</b>



Matawan-Aberdeen Regional School District - NJBPU  
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EQUIPMENT	AREA/EQUIPMENT SERVED	COOLING CAPACITY (Tons)	EER
CU-1	Classrooms 18 & 22	2.5	9.2
CU-2	Classroom	2.5	9.2

Total Electric DX Cooling: 5 Tons

**ECM-7A: Replace Existing Condensing Units (Standard Efficiency Model)**

**ECM Description Summary**

This ECM replaces the DX Condensing units on the ground around the building that serves the classrooms and nurses office

ASSUMPTIONS		Comments
Electric Cost	\$0.11 / kWh	
Average run hours per Week	50 Hours	
Space Balance Point	55 F	
Space Temperature Setpoint	72 deg F	Setpoint.
BTU/Hr Rating of existing DX equipment	60,000 Btu / Hr	Total BTU/hr of DX cooling equipment to be replaced.
Average EER	9.2	Value from Manufacturer literature
Existing Annual Electric Usage	1,839 kWh	

Item	Value	Units	Comments
Proposed EER	14.0		Value from Manufacturer literature
Proposed Annual Electric Usage	1,208	kWh	Unit will cycle on w/ temp of room. Possible operating time shown below

ANNUAL SAVINGS	
Annual Electrical Usage Savings	630 kWh
Annual Cost Savings	\$70

OAT - DB Bin Temp F	Annual Hours	Cooling Hrs at Temp Above balance point	Assumed % of time of operation	Assumed hrs of Operation
102.5	0	0	100%	0
97.5	6	2	89%	2
92.5	31	9	79%	7
87.5	131	39	68%	27
82.5	500	149	58%	86
77.5	620	185	47%	87
72.5	664	198	37%	73
67.5	854	0	0%	0
62.5	927	0	0%	0
57.5	600	0	0%	0
52.5	730	0	0%	0
47.5	491	0	0%	0
42.5	656	0	0%	0
37.5	1,023	0	0%	0
32.5	734	0	0%	0
27.5	334	0	0%	0
22.5	252	0	0%	0
17.5	125	0	0%	0
12.5	47	0	0%	0
7.5	34	0	0%	0
2.5	1	0	0%	0
-2.5	0	0	0%	0
-7.5	0	0	0%	0

<b>Total</b>	8,760	581	49%	282
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Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Lloyd Road Elementary School

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.10

**ECM-7A: Replace Existing Condensing Units (Standard Efficiency Model) - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
Existing CUs demolition	2	EA		\$ 545		\$ -	\$ 1,472	\$ -	\$ 1,472	RS Means 2012
(1) AC, 2.5 ton air conditioner condensing unit	2	EA	\$ 1,200	\$ 400		\$ 2,640	\$ 1,080	\$ -	\$ 3,720	RS Means 2012
- Reprogram DDC system for (1) CUs	2	EA	\$ 75	\$ 300		\$ 165	\$ 810	\$ -	\$ 975	Engineering Estimate
Electrical - misc.	1	LS	\$ 1,000	\$ 3,000		\$ 1,100	\$ 4,050	\$ -	\$ 5,150	Engineering Estimate
						\$ -	\$ -	\$ -	\$ -	

\$ 11,317	Subtotal
\$ 1,132	10% Contingency
\$ 2,263	20% Contractor O&P
\$ 1,132	10% Engineering
<b>\$ 15,800</b>	<b>Total</b>

**Matawan-Aberdeen Regional School District - NJBPU  
CHA Project #27221  
Lloyd Road Elementary School**

EQUIPMENT	AREA/EQUIPMENT SERVED	COOLING CAPACITY (Tons)	EER
CU-1	Classrooms 18 & 22	2.5	9.2
CU-2	Classroom	2.5	9.2
<i>Total Electric DX Cooling:</i>		5	Tons

**ECM-7B: Replace Existing Condensing Units (Higher Efficiency Model)**

**ECM Description Summary**

*This ECM replaces the DX Condensing units on the ground around the building that serves the classrooms and nurses office*

ASSUMPTIONS		Comments
Electric Cost	\$0.11 / kWh	
Average run hours per Week	50 Hours	
Space Balance Point	55 F	
Space Temperature Setpoint	72 deg F	Setpoint.
BTU/Hr Rating of existing DX equipment	60,000 Btu / Hr	Total BTU/hr of DX cooling equipment to be replaced.
Average EER	9.2	Value from Manufacturer literature
Existing Annual Electric Usage	1,839 kWh	

Item	Value	Units	Comments
Proposed EER	17.2		Value from Manufacturer literature
Proposed Annual Electric Usage	983	kWh	Unit will cycle on w/ temp of room. Possible operating time shown below

ANNUAL SAVINGS	
Annual Electrical Usage Savings	855 kWh
Annual Cost Savings	\$95

OAT - DB Bin Temp F	Annual Hours	Cooling Hrs at Temp Above balance point	Assumed % of time of operation	Assumed hrs of Operation
102.5	0	0	100%	0
97.5	6	2	89%	2
92.5	31	9	79%	7
87.5	131	39	68%	27
82.5	500	149	58%	86
77.5	620	185	47%	87
72.5	664	198	37%	73
67.5	854	0	0%	0
62.5	927	0	0%	0
57.5	600	0	0%	0
52.5	730	0	0%	0
47.5	491	0	0%	0
42.5	656	0	0%	0
37.5	1,023	0	0%	0
32.5	734	0	0%	0
27.5	334	0	0%	0
22.5	252	0	0%	0
17.5	125	0	0%	0
12.5	47	0	0%	0
7.5	34	0	0%	0
2.5	1	0	0%	0
-2.5	0	0	0%	0
-7.5	0	0	0%	0
<b>Total</b>	8,760	581	49%	282

Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Lloyd Road Elementary School

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.10

**ECM-7B: Replace Existing Condensing Units (Higher Efficiency Model) - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
Existing CUs demolition	2	EA		\$ 545		\$ -	\$ 1,472	\$ -	\$ 1,472	RS Means 2012
(1) AC, 2.5 ton air conditioner condensing unit	2	EA	\$ 1,838	\$ 520		\$ 4,043	\$ 1,404	\$ -	\$ 5,447	RS Means 2012
- Reprogram DDC system for (1) CUs	2	EA	\$ 1,800	\$ 400		\$ 3,960	\$ 1,080	\$ -	\$ 5,040	RS Means 2012
Electrical - misc.	1	EA	\$ 2,400	\$ 755		\$ 2,640	\$ 1,019	\$ -	\$ 3,659	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	

\$ 15,617	Subtotal
\$ 1,562	10% Contingency
\$ 3,123	20% Contractor O&P
\$ 1,562	10% Engineering
<b>\$ 21,900</b>	<b>Total</b>

**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Lloyd Road Elementary School**

AIR HANDLER	AREA SERVED	CFM	OA CFM	% OA
AHU-1	Gym	16,300	4,157	26%
AHU-2	Gym	16,300	4,157	26%
AHU-3	Auditorium	12,700	6,350	50%
AHU-4	Auditorium	8,550	3,206	38%
			<b>17,869</b>	<b>CFM</b>

**ECM-9: Demand Controlled Ventilation**

\*Full DDC Control is needed to implement this ECM

**ECM Description Summary**

*It is assumed the original system controls provide the full design ventilation outside air flow. Reducing outside air during occupied time periods will reduce heating and cooling energy used during the occupied period. A limit of 1000 PPM of CO2 is recommended in ASHRAE Standard 62-1982, Ventilation for Acceptable Indoor Air Quality. During unoccupied periods the outside air dampers should be closed.*

Electric Cost	\$	0.11	/kWh
Natural Gas Cost	\$	1.26	/therm
Facility Ventilation Heating Load		675,458	BTU/Hour <sup>1,2,3</sup>
Facility Ventilation Cooling Load		192,988	BTU/Hour <sup>1,2,3</sup>
Existing Ventilation Heating Usage		37,378	Therms <sup>2</sup>
Existing Ventilation Cooling Usage		0	kWh <sup>3</sup>
Proposed Ventilation Heating Usage		33,640	Therms <sup>7</sup>
Proposed Ventilation Cooling Usage		0	kWh <sup>7</sup>
<b>Total heating savings</b>		<b>3,738</b>	<b>Therms</b>
<b>Total cooling savings</b>		<b>0</b>	<b>kWh</b>
<b>Total cost savings</b>		<b>4,717</b>	
<b>Estimated Total Project Cost</b>		<b>\$16,000</b>	<sup>8</sup>
<b>Simple Payback</b>		<b>3.4</b>	<b>years</b>

Note: costs are used for energy savings calculations only. Do not use for procurement

**Assumptions**

- 1 17,869 OA AHU airflow based existing equipment model numbers
- 2 35 °F, Assumed average heating Δt (mixed air and supply)
- 3 10 °F, Assumed average cooling Δt (mixed air and supply)
- 4 80% Heating Efficiency - %
- 5 0.0 Cooling Efficiency - kW/Ton
- 6 4,427 AHU run time per heating/cooling season bin data
- 7 10% Estimated savings for DCV based on observed occupancy
- 8 \$ 16,000 estimated measure cost for installation of sensors and associated controls

**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Lloyd Road Elementary School**

**ECM-14: Walk-in Cooler & Freezer Controls**

**ECM Description Summary**

For kitchens that contain walk-in coolers and freezers, CoolTrol is a controller that reduces energy consumption by controlling off of dewpoint temperature. Compressor cycling is reduced and the evaporator fans run 25% to 80% less. Door and frame heaters are also installed and controlled by store dew point temperature; this can reduce run time by up to 95% in coolers and 60% in freezers. The evaporator fan motors are also replaced with hi-efficiency fan motors saving 40% to 70% in energy. The proposed system comprises of an anti-sweat door controller, evaporator fan motor replacement and CoolTrol Cooler Control System.

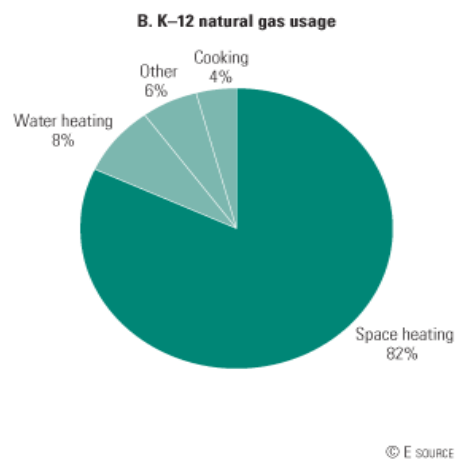
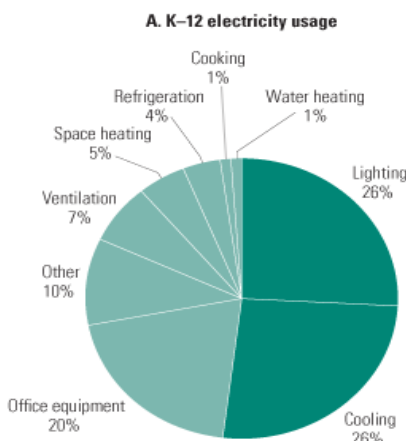
**Utility Cost**

\$0.11 \$/kWh Blended

EXISTING CONDITIONS	
Existing Facility Total Electric usage	358,640 kWh
Existing Facility Refrigeration Electric usage	21,518 kWh <sup>1</sup>
Existing Facility Walk-In Electric usage	12,911 kWh <sup>2</sup>
Walk-In Controls System Annual Electric savings	3,873 kWh <sup>3</sup>
SAVINGS	
Walk-In Controls Electric Usage Savings	3,873 kWh
Total cost savings	\$ 429.71
Estimated Total Project Cost	\$ 15,000 <sup>4</sup>
Simple Payback	34.9 years

**Assumptions**

- 1 6% of facility total electricity; Source: E source, data from U.S. Energy Information Administration
- 2 60% of refrigeration attributable to walk-in based on site observations
- 3 30% Electric load reduction typical for walk-in controllers
- 4 Based on (2) "Cooltrol" walk-in controls systems



**Matawan-Aberdeen Regional School District - NJBPU  
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Lloyd Road Elementary School**

**New Jersey Pay For Performance Incentive Program**

**Note:** The following calculation is based on the New Jersey Pay For Performance Incentive Program per April, 2012. Building must have a minimum average electric demand of 100 kW. This minimum is waived for buildings owned by local governments or non-profit organizations.

Total Building Area (Square Feet)	102,364
Is this audit funded by NJ BPU (Y/N)	Yes

Board of Public Utilities (BPU)

Incentive #1		
Audit is funded by NJ BPU	\$0.10	\$/sqft

	Annual Utilities	
	kWh	Therms
Existing Cost (from utility)	\$39,788	\$46,595
Existing Usage (from utility)	358,640	36,919
Proposed Savings	72,363	7,687
Existing Total MMBtus	4,916	
Proposed Savings MMBtus	1,016	
% Energy Reduction	20.7%	
Proposed Annual Savings	\$16,883	

	Min (Savings = 15%)		Increase (Savings > 15%)		Max Incentive		Achieved Incentive	
	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm
Incentive #2	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.11	\$1.18
Incentive #3	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.11	\$1.18

	Incentives \$		
	Elec	Gas	Total
Incentive #1	\$0	\$0	\$10,236
Incentive #2	\$7,960	\$9,093	\$17,053
Incentive #3	\$7,960	\$9,093	\$17,053
<b>Total All Incentives</b>	<b>\$15,920</b>	<b>\$18,186</b>	<b>\$44,343</b>

<b>Total Project Cost</b>	<b>\$365,564</b>
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		Allowable Incentive
% Incentives #1 of Utility Cost*	11.8%	\$10,236
% Incentives #2 of Project Cost**	4.7%	\$17,053
% Incentives #3 of Project Cost**	4.7%	\$17,053
<b>Total Eligible Incentives***</b>		<b>\$44,343</b>
<b>Project Cost w/ Incentives</b>		<b>\$321,222</b>

Project Payback (years)	
w/o Incentives	w/ Incentives
21.7	19.0

\* Maximum allowable incentive is 50% of annual utility cost if not funded by NJ BPU, and %25 if it is.

\*\* Maximum allowable amount of Incentive #2 is 25% of total project cost.

Maximum allowable amount of Incentive #3 is 25% of total project cost.

\*\*\* Maximum allowable amount of Incentive #1 is \$50,000 if not funded by NJ BPU, and \$25,000 if it is.

Maximum allowable amount of Incentive #2 & #3 is \$1 million per gas account and \$1 million per electric account; maximum 2 million per project









Field Code	Area Description Unique description of the location - Room number/Room name: Floor number (if applicable)	EXISTING CONDITIONS										RETROFIT CONDITIONS										COST & SAVINGS ANALYSIS					
		No. of Fixtures before the retrofit	Standard Fixture Code "Lighting Fixture Code" Example = 2'x2' Troff 40 w Recess. Floor 2 40 R F(U) S 32 P F 2 (ELE) F21HL	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture	kW/Space (Watts/Fix) * (Fix No.)	Exist Control Pre-inst. control device	Annual Hours Estimated daily hours for the usage group	Annual kWh (kWh/Space) * (Annual Hours)	No. of fixtures after the retrofit	Standard Fixture Code "Lighting Fixture Code" Example = 2'x2' Troff 40 w Recess. Floor 2 lamps U shape F42SLL	Fixture Code Code from Table of Standard Fixture Wattages	Watts per Fixture	kW/Space (Watts/Fix) * (Number of Fixtures)	Retrofit Control device	Annual Hours Estimated annual hours for the usage group	Annual kWh (kWh/Space) (Annual Hours)	Annual kWh Saved (Original Annual kWh) - (Retrofit Annual kWh)	Annual kW Saved (Original Annual kW) - (Retrofit Annual kW)	Annual \$ Saved (kWh Saved) * (\$/kWh)	Retrofit Cost Cost for renovations to lighting system	NJ Smart Start Prescriptive Lighting Measures	Simple Payback With Out Incentive Length of time for renovations cost to be recovered	Simple Payback Length of time for renovations cost to be recovered			
13	Boiler Room	12	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1000	720	12	T 28 R F 2	F42SLL	48	0.6	SW	1,000	576	144	0.1	\$ 23.54	\$ 1,377.00	\$120	58.5	53.4			
13	Custodial Office	1	S 32 P F 2 (ELE)	F42LL	60	0.1	SW	1500	90	1	T 28 R F 2	F42SLL	48	0.0	SW	1,500	72	18	0.0	\$ 2.50	\$ 114.75	\$10	46.0	42.0			
13	Cafeteria Hallway	5	S 32 P F 2 (ELE)	F42LL	60	0.3	SW	3192	958	5	T 28 R F 2	F42SLL	48	0.2	SW	3,192	766	192	0.1	\$ 21.52	\$ 573.75	\$50	26.7	24.3			
220	Bathroom	1	S 17 C F 1 (ELE)	F21HL	20	0.6	SW	1000	20	1	S 17 C F 1 (ELE)	F21HL	20	0.0	SW	1,000	20	0.0	\$ -	\$ -	\$ -			#DIV/0!			
13	Serveny	25	S 32 P F 2 (ELE)	F42LL	60	1.5	SW	1600	2,400	25	T 28 R F 2	F42SLL	48	1.2	SW	1,600	1,920	480	0.3	\$ 65.07	\$ 2,868.75	\$250	44.1	40.2			
13	Storage	2	S 32 P F 2 (ELE)	F42LL	60	0.1	SW	1000	120	2	T 28 R F 2	F42SLL	48	0.1	SW	1,000	96	24	0.0	\$ 3.92	\$ 229.50	\$20	58.5	53.4			
13	Locker	2	S 32 P F 2 (ELE)	F42LL	60	0.1	SW	2800	336	2	T 28 R F 2	F42SLL	48	0.1	SW	2,800	269	67	0.0	\$ 7.77	\$ 229.50	\$20	29.5	27.0			
13	Cafeteria	23	S 32 P F 2 (ELE)	F42LL	60	1.4	SW	1600	2,208	23	T 28 R F 2	F42SLL	48	1.1	SW	1,600	1,766	442	0.3	\$ 59.86	\$ 2,639.25	\$230	44.1	40.2			
13	Stage	12	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1600	1,152	12	T 28 R F 2	F42SLL	48	0.6	SW	1,600	922	230	0.1	\$ 31.23	\$ 1,377.00	\$120	44.1	40.2			
45	Auditorium	25	SP 26 R CF 1	CFQ26*1-L	27	0.7	SW	1820	1,229	25	SP 26 R CF 1	CFQ26*1-L	27	0.7	SW	1,820	1,229	0.0	\$ -	\$ -	\$ -			#DIV/0!			
105	Library	53	W 32 F 1	F41LL	32	1.7	SW	2200	3,731	53	W 32 F 1	F41LL	32	1.7	SW	2,200	3,731	0.0	\$ -	\$ -	\$ -			#DIV/0!			
105	Library Storage/Server Closet	1	S 32 P F 2 (ELE)	F42LL	60	0.1	SW	1000	60	1	T 28 R F 2	F42SLL	48	0.0	SW	1,000	48	12	0.0	\$ 1.96	\$ 114.75	\$10	58.5	53.4			
105	Art Room	30	W 32 F 1	F41LL	32	1.0	SW	1800	1,728	30	W 32 F 1	F41LL	32	1.0	SW	1,800	1,728	0.0	\$ -	\$ -	\$ -			#DIV/0!			
74	Art Room-Closet	1	IS01	IS01	50	0.1	SW	1000	50	1	CF 26	CFQ26*1-L	27	0.0	SW	1,000	27	23	0.0	\$ 3.76	\$ 20.25	\$0	5.4	5.4			
237	Gymnasium	16	MV 250	mv250*1	290	4.6	SW	2000	9,280	16	MV 250	mv250*1	290	4.6	SW	2,000	9,280	0.0	\$ -	\$ -	\$ -			#DIV/0!			
13	Main Office	13	S 32 P F 2 (ELE)	F42LL	60	0.8	SW	1500	1,170	13	T 28 R F 2	F42SLL	48	0.6	SW	1,500	936	234	0.2	\$ 32.45	\$ 1,491.75	\$130	46.0	42.0			
105	Main Office	1	W 32 F 1	F41LL	32	0.0	SW	1500	48	1	W 32 F 1	F41LL	32	0.0	SW	1,500	48	0.0	\$ -	\$ -	\$ -			#DIV/0!			
13	Principal's Office	10	S 32 P F 2 (ELE)	F42LL	60	0.6	SW	1500	900	10	T 28 R F 2	F42SLL	48	0.5	SW	1,500	720	180	0.1	\$ 24.96	\$ 1,147.50	\$100	46.0	42.0			
13	Conference	6	S 32 P F 2 (ELE)	F42LL	60	0.4	SW	1200	432	6	T 28 R F 2	F42SLL	48	0.3	SW	1,200	346	86	0.1	\$ 13.05	\$ 688.50	\$60	52.7	48.2			
13	Conference	7	S 32 P F 2 (ELE)	F42LL	60	0.4	SW	1200	504	7	T 28 R F 2	F42SLL	48	0.3	SW	1,200	403	101	0.1	\$ 15.23	\$ 803.25	\$70	52.7	48.2			
220	Bathroom	1	S 17 C F 1 (ELE)	F21HL	20	0.0	SW	1000	20	1	S 17 C F 1 (ELE)	F21HL	20	0.0	SW	1,000	20	0.0	\$ -	\$ -	\$ -			#DIV/0!			
105	Room 100-Computer Lab	6	W 32 F 1	F41LL	32	0.2	SW	1800	346	6	W 32 F 1	F41LL	32	0.2	SW	1,800	346	0.0	\$ -	\$ -	\$ -			#DIV/0!			
13	Room 101	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944	18	T 28 R F 2	F42SLL	48	0.9	SW	1,800	1,555	389	0.2	\$ 50.69	\$ 2,065.50	\$180	40.7	37.2			
13	Room 102	12	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1800	1,296	12	T 28 R F 2	F42SLL	48	0.6	SW	1,800	1,037	259	0.1	\$ 33.80	\$ 1,377.00	\$120	40.7	37.2			
13	Room 103	12	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1800	1,296	12	T 28 R F 2	F42SLL	48	0.6	SW	1,800	1,037	259	0.1	\$ 33.80	\$ 1,377.00	\$120	40.7	37.2			
13	Room 104	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944	18	T 28 R F 2	F42SLL	48	0.9	SW	1,800	1,555	389	0.2	\$ 50.69	\$ 2,065.50	\$180	40.7	37.2			
13	Room 105	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944	18	T 28 R F 2	F42SLL	48	0.9	SW	1,800	1,555	389	0.2	\$ 50.69	\$ 2,065.50	\$180	40.7	37.2			
13	Room 106	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944	18	T 28 R F 2	F42SLL	48	0.9	SW	1,800	1,555	389	0.2	\$ 50.69	\$ 2,065.50	\$180	40.7	37.2			
220	Room 106	1	S 17 C F 1 (ELE)	F21HL	20	0.0	SW	1800	20	1	S 17 C F 1 (ELE)	F21HL	20	0.0	SW	1,800	20	0.0	\$ -	\$ -	\$ -			#DIV/0!			
13	Room 110	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944	18	T 28 R F 2	F42SLL	48	0.9	SW	1,800	1,555	389	0.2	\$ 50.69	\$ 2,065.50	\$180	40.7	37.2			
220	Room 110	1	S 17 C F 1 (ELE)	F21HL	20	0.0	SW	1800	36	1	S 17 C F 1 (ELE)	F21HL	20	0.0	SW	1,800	36	0.0	\$ -	\$ -	\$ -			#DIV/0!			
13	Room 109	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944	18	T 28 R F 2	F42SLL	48	0.9	SW	1,800	1,555	389	0.2	\$ 50.69	\$ 2,065.50	\$180	40.7	37.2			
220	Room 109	1	S 17 C F 1 (ELE)	F21HL	20	0.0	SW	1800	36	1	S 17 C F 1 (ELE)	F21HL	20	0.0	SW	1,800	36	0.0	\$ -	\$ -	\$ -			#DIV/0!			
13	Room 111	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944	18	T 28 R F 2	F42SLL	48	0.9	SW	1,800	1,555	389	0.2	\$ 50.69	\$ 2,065.50	\$180	40.7	37.2			
220	Room 111	1	S 17 C F 1 (ELE)	F21HL	20	0.0	SW	1800	36	1	S 17 C F 1 (ELE)	F21HL	20	0.0	SW	1,800	36	0.0	\$ -	\$ -	\$ -			#DIV/0!			
13	Room 113	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944	18	T 28 R F 2	F42SLL	48	0.9	SW	1,800	1,555	389	0.2	\$ 50.69	\$ 2,065.50	\$180	40.7	37.2			
220	Room 113	1	S 17 C F 1 (ELE)	F21HL	20	0.0	SW	1800	36	1	S 17 C F 1 (ELE)	F21HL	20	0.0	SW	1,800	36	0.0	\$ -	\$ -	\$ -			#DIV/0!			
13	Room 115	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944	18	T 28 R F 2	F42SLL	48	0.9	SW	1,800	1,555	389	0.2	\$ 50.69	\$ 2,065.50	\$180	40.7	37.2			
220	Room 115	1	S 17 C F 1 (ELE)	F21HL	20	0.0	SW	1800	36	1	S 17 C F 1 (ELE)	F21HL	20	0.0	SW	1,800	36	0.0	\$ -	\$ -	\$ -			#DIV/0!			
13	Boys Bathroom	11	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1000	660	11	T 28 R F 2	F42SLL	48	0.5	SW	1,000	528	132	0.1	\$ 21.58	\$ 1,262.25	\$110	58.5	53.4			
13	Girls Bathroom	11	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1000	660	11	T 28 R F 2	F42SLL	48	0.5	SW	1,000	528	132	0.1	\$ 21.58	\$ 1,262.25	\$110	58.5	53.4			
13	Storage	2	S 32 P F 2 (ELE)	F42LL	60	0.1	SW	1000	120	2	T 28 R F 2	F42SLL	48	0.1	SW	1,000	96	24	0.0	\$ 3.92	\$ 229.50	\$20	58.5	53.4			
13	Room 112	21	S 32 P F 2 (ELE)	F42LL	60	1.3	SW	1600	2,268	21	T 28 R F 2	F42SLL	48	1.0	SW	1,600	1,814	454	0.3	\$ 59.14	\$ 2,409.75	\$210	40.7	37.2			
13	Room 116	12	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1800	1,296	12	T 28 R F 2	F42SLL	48	0.6	SW	1,800	1,037	259	0.1	\$ 33.80	\$ 1,377.00	\$120	40.7	37.2			
13	Room 118	21	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1800	1,296	12	T 28 R F 2	F42SLL	48	0.6	SW	1,800	1,037	259	0.1	\$ 33.80	\$ 1,377.00	\$120	40.7	37.2			
220	Room 118-Bathroom	1	S 17 C F 1 (ELE)	F21HL	20	0.0	SW	1000	20	1	S 17 C F 1 (ELE)	F21HL	20	0.0	SW	1,000	20	0.0	\$ -	\$ -	\$ -			#DIV/0!			
13	Room 117	24	S 32 P F 2 (ELE)	F42LL	60	1.4	SW	1800	2,592	24	T 28 R F 2	F42SLL	48	1.2	SW	1,800	2,074	518	0.3	\$ 67.59	\$ 2,754.00	\$240	40.7	37.2			
7	Room 117-Bathroom	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	SW	1000	60	1	2T 17 R F 2 (ELE)	F22LL	33	0.0	SW	1,000	33	27	0.0	\$ 4.41	\$ 108.00	\$0	24.5	24.5			
13	Room 119	24	S 32 P F 2 (ELE)	F42LL	6																						



EXISTING CONDITIONS													RETROFIT CONDITIONS													COST & SAVINGS ANALYSIS				
Field Code	Area Description	No. of Fixtures before the retrofit	Lighting Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exisit Control	Annual Hours	Annual kWh	Number of Fixtures after the retrofit	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Retrofit Control	Annual Hours	Annual kWh	Annual kWh Saved (Original Annual kWh) - (Retrofit Annual kWh)	Annual kWh Saved (\$/kWh)	Retrofit Cost	Cost for renovations to lighting system	Simple Payback Length of time for renovations cost to be recovered	Simple Payback Length of time for renovations cost to be recovered							
13	Boiler Room	12	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1000	720.0	12	S 32 P F 2 (ELE)	F42LL	60	0.7	NONE	1000	720.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Custodial Office	1	S 32 P F 2 (ELE)	F42LL	60	0.1	SW	1500	90.0	1	S 32 P F 2 (ELE)	F42LL	60	0.1	NONE	1500	90.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Cafeteria Hallway	5	S 32 P F 2 (ELE)	F42LL	60	0.3	SW	3192	957.6	5	S 32 P F 2 (ELE)	F42LL	60	0.3	NONE	3192	957.6	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
220	Bathroom	1	S 17 C F 1 (ELE)	F21LL	20	0.6	SW	1000	200.0	1	S 17 C F 1 (ELE)	F21LL	20	0.6	NONE	1000	200.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Serveny	25	S 32 P F 2 (ELE)	F42LL	60	1.5	SW	1600	2,400.0	25	S 32 P F 2 (ELE)	F42LL	60	1.5	NONE	1600	2,400.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Storage	2	S 32 P F 2 (ELE)	F42LL	60	0.1	SW	1000	120.0	2	S 32 P F 2 (ELE)	F42LL	60	0.1	NONE	1000	120.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Locker	2	S 32 P F 2 (ELE)	F42LL	60	0.1	SW	2800	336.0	2	S 32 P F 2 (ELE)	F42LL	60	0.1	NONE	2800	336.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Cafeteria	23	S 32 P F 2 (ELE)	F42LL	60	1.4	SW	1600	2,208.0	23	S 32 P F 2 (ELE)	F42LL	60	1.4	NONE	1600	2,208.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Stage	12	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1600	1,152.0	12	S 32 P F 2 (ELE)	F42LL	60	0.7	NONE	1600	1,152.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
45	Auditorium	25	SP 26 R CF 1	CFQ26*1-L	27	0.7	SW	1820	1,228.5	25	SP 26 R CF 1	CFQ26*1-L	27	0.7	NONE	1820	1,228.5	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
105	Library	53	W 32 F 1	F41LL	32	1.7	SW	2200	3,731.2	53	W 32 F 1	F41LL	32	1.7	NONE	2200	3,731.2	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Library Storage/Server Closet	1	S 32 P F 2 (ELE)	F42LL	60	0.1	SW	1000	60.0	1	S 32 P F 2 (ELE)	F42LL	60	0.1	NONE	1000	60.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
105	Art Room	30	W 32 F 1	F41LL	32	1.0	SW	1800	1,728.0	30	W 32 F 1	F41LL	32	1.0	NONE	1800	1,728.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
74	Art Room-Closet	1	IS01	IS01	50	0.1	SW	1000	50.0	1	IS01	IS01	50	0.1	NONE	1000	50.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
237	Gymnasium	16	MV 250	mv250/1	290	4.6	SW	2000	9,280.0	16	MV 250	mv250/1	290	4.6	NONE	2000	9,280.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Main Office	13	S 32 P F 2 (ELE)	F42LL	60	0.8	SW	1500	1,170.0	13	S 32 P F 2 (ELE)	F42LL	60	0.8	NONE	1500	1,170.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
105	Main Office	1	W 32 F 1	F41LL	32	0.0	SW	1500	48.0	1	W 32 F 1	F41LL	32	0.0	NONE	1500	48.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Principal's Office	10	S 32 P F 2 (ELE)	F42LL	60	0.6	SW	1500	900.0	10	S 32 P F 2 (ELE)	F42LL	60	0.6	NONE	1500	900.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Conference	6	S 32 P F 2 (ELE)	F42LL	60	0.4	SW	1200	432.0	6	S 32 P F 2 (ELE)	F42LL	60	0.4	C-CCC	1000	360.0	72.0	\$6.41	\$270.00	\$35.00	42.1	36.7							
13	Conference	7	S 32 P F 2 (ELE)	F42LL	60	0.4	SW	1200	504.0	7	S 32 P F 2 (ELE)	F42LL	60	0.4	C-CCC	1000	420.0	84.0	\$7.48	\$270.00	\$35.00	36.1	31.4							
220	Bathroom	1	S 17 C F 1 (ELE)	F21LL	20	0.0	SW	1000	20.0	1	S 17 C F 1 (ELE)	F21LL	20	0.0	NONE	1000	20.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
105	Room 100-Computer Lab	6	W 32 F 1	F41LL	32	0.2	SW	1800	345.6	6	W 32 F 1	F41LL	32	0.2	NONE	1800	345.6	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Room 101	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944.0	18	S 32 P F 2 (ELE)	F42LL	60	1.1	NONE	1800	1,944.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Room 102	12	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1800	1,296.0	12	S 32 P F 2 (ELE)	F42LL	60	0.7	NONE	1800	1,296.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Room 103	12	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1800	1,296.0	12	S 32 P F 2 (ELE)	F42LL	60	0.7	NONE	1800	1,296.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Room 104	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944.0	18	S 32 P F 2 (ELE)	F42LL	60	1.1	NONE	1800	1,944.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Room 105	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944.0	18	S 32 P F 2 (ELE)	F42LL	60	1.1	NONE	1800	1,944.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Room 106	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944.0	18	S 32 P F 2 (ELE)	F42LL	60	1.1	NONE	1800	1,944.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
220	Room 106	20	S 17 C F 1 (ELE)	F21LL	20	0.0	SW	1800	360.0	20	S 17 C F 1 (ELE)	F21LL	20	0.0	NONE	1800	360.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Room 110	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944.0	18	S 32 P F 2 (ELE)	F42LL	60	1.1	NONE	1800	1,944.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
220	Room 110	1	S 17 C F 1 (ELE)	F21LL	20	0.0	SW	1800	36.0	1	S 17 C F 1 (ELE)	F21LL	20	0.0	NONE	1800	36.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Room 109	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944.0	18	S 32 P F 2 (ELE)	F42LL	60	1.1	NONE	1800	1,944.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
220	Room 109	1	S 17 C F 1 (ELE)	F21LL	20	0.0	SW	1800	36.0	1	S 17 C F 1 (ELE)	F21LL	20	0.0	NONE	1800	36.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Room 111	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944.0	18	S 32 P F 2 (ELE)	F42LL	60	1.1	NONE	1800	1,944.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
220	Room 111	1	S 17 C F 1 (ELE)	F21LL	20	0.0	SW	1800	36.0	1	S 17 C F 1 (ELE)	F21LL	20	0.0	NONE	1800	36.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Room 113	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944.0	18	S 32 P F 2 (ELE)	F42LL	60	1.1	NONE	1800	1,944.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
220	Room 113	1	S 17 C F 1 (ELE)	F21LL	20	0.0	SW	1800	36.0	1	S 17 C F 1 (ELE)	F21LL	20	0.0	NONE	1800	36.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Room 115	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944.0	18	S 32 P F 2 (ELE)	F42LL	60	1.1	NONE	1800	1,944.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
220	Room 115	1	S 17 C F 1 (ELE)	F21LL	20	0.0	SW	1800	36.0	1	S 17 C F 1 (ELE)	F21LL	20	0.0	NONE	1800	36.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Boys Bathroom	11	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1000	860.0	11	S 32 P F 2 (ELE)	F42LL	60	0.7	NONE	1000	860.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Girls Bathroom	11	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1000	860.0	11	S 32 P F 2 (ELE)	F42LL	60	0.7	NONE	1000	860.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Storage	2	S 32 P F 2 (ELE)	F42LL	60	0.1	SW	1000	120.0	2	S 32 P F 2 (ELE)	F42LL	60	0.1	NONE	1000	120.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Storage	2	S 32 P F 2 (ELE)	F42LL	60	0.1	SW	1000	120.0	2	S 32 P F 2 (ELE)	F42LL	60	0.1	NONE	1000	120.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Room 112	21	S 32 P F 2 (ELE)	F42LL	60	1.3	SW	1600	2,268.0	21	S 32 P F 2 (ELE)	F42LL	60	1.3	NONE	1600	2,268.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Room 116	12	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1800	1,296.0	12	S 32 P F 2 (ELE)	F42LL	60	0.7	NONE	1800	1,296.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Room 118	12	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1800	1,296.0	12	S 32 P F 2 (ELE)	F42LL	60	0.7	NONE	1800	1,296.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
220	Room 118-Bathroom	1	S 17 C F 1 (ELE)	F21LL	20	0.0	SW	1000	20.0	1	S 17 C F 1 (ELE)	F21LL	20	0.0	NONE	1000	20.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Room 117	24	S 32 P F 2 (ELE)	F42LL	60	1.4	SW	1800	2,592.0	24	S 32 P F 2 (ELE)	F42LL	60	1.4	NONE	1800	2,592.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
7	Room 117-Bathroom	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	SW	1000	60.0	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	NONE	1000	60.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Room 119	24	S 32 P F 2 (ELE)	F42LL	60	1.4	SW	1800	2,592.0	24	S 32 P F 2 (ELE)	F42LL	60	1.4	NONE	1800	2,592.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
7	Room 119-Bathroom	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	SW	1000	60.0	1	2T 32 R F 2 (u) (ELE) Thin Tube	FU2LL	60	0.1	NONE	1000	60.0	0.0	\$0.00	\$0.00	\$0.00		#DIV/0!							
13	Stairway	4	S 32 P F 2 (ELE)	F42LL	60	0.2	SW</																							



Field Code	Area Description Unique description of the location - Room number/Room name: Floor number (if applicable)	EXISTING CONDITIONS										RETROFIT CONDITIONS										COST & SAVINGS ANALYSIS					
		No. of Fixtures before the retrofit	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Exist Control	Annual Hours	Annual kWh	Number of Fixtures after the retrofit	Standard Fixture Code	Fixture Code	Watts per Fixture	kW/Space	Retrofit Control device	Annual Hours	Annual kWh	Annual kWh Saved (Original Annual kWh) - (Retrofit Annual kWh)	Annual kW Saved (Original Annual kW) - (Retrofit Annual kW)	Annual \$ Saved (kWh Saved) * (\$/kWh)	Retrofit Cost	Cost for renovations to lighting system	Prescriptive Lighting Measures	Simple Payback With Out Incentive	Simple Payback		
13	Boiler Room	12	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1000	720	12	T 28 R F 2	F42SSILL	48	0.6	NONE	1,000	576	144.0	0.1	\$ 23.54	\$ 1,377.00	\$	120	58.5	53.4		
13	Custodial Office	1	S 32 P F 2 (ELE)	F42LL	60	0.1	SW	1500	90	1	T 28 R F 2	F42SSILL	48	0.0	NONE	1,500	72	18.0	0.0	\$ 2.50	\$ 114.75	\$	10	46.0	42.0		
13	Cafeteria Hallway	5	S 32 P F 2 (ELE)	F42LL	60	0.3	SW	3192	958	5	T 28 R F 2	F42SSILL	48	0.2	NONE	3,192	766	192.0	0.1	\$ 21.52	\$ 573.75	\$	50	26.7	24.3		
220	Bathroom	1	S 17 C F 1 (ELE)	F21LL	20	0.0	SW	1000	20	1	S 17 C F 1 (ELE)	F21LL	20	0.0	NONE	1,000	20	0.0	0.0	\$ -	\$ -	\$	-	-	-		
13	Servney	25	S 32 P F 2 (ELE)	F42LL	60	1.5	SW	1600	2,400	25	T 28 R F 2	F42SSILL	48	1.2	NONE	1,600	1,920	480.0	0.3	\$ 65.07	\$ 2,868.75	\$	250	44.1	40.2		
13	Storage	2	S 32 P F 2 (ELE)	F42LL	60	0.1	SW	1000	120	2	T 28 R F 2	F42SSILL	48	0.1	NONE	1,000	96	24.0	0.0	\$ 3.92	\$ 229.50	\$	20	58.5	53.4		
13	Locker	2	S 32 P F 2 (ELE)	F42LL	60	0.1	SW	2800	336	2	T 28 R F 2	F42SSILL	48	0.1	NONE	2,800	269	67.0	0.0	\$ 7.77	\$ 229.50	\$	20	29.5	27.0		
13	Cafeteria	23	S 32 P F 2 (ELE)	F42LL	60	1.4	SW	1600	2,208	23	T 28 R F 2	F42SSILL	48	1.1	NONE	1,600	1,766	442.0	0.3	\$ 59.86	\$ 2,639.25	\$	230	44.1	40.2		
13	Stage	12	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1600	1,152	12	T 28 R F 2	F42SSILL	48	0.6	NONE	1,600	922	230.0	0.1	\$ 31.23	\$ 1,377.00	\$	120	44.1	40.2		
45	Auditorium	25	SP 26 R CF 1	CFQ26/1-L	27	0.7	SW	1820	1,229	25	SP 26 R CF 1	CFQ26/1-L	27	0.7	NONE	1,820	1,229	0.0	0.0	\$ -	\$ -	\$	-	-	-		
105	Library	53	W 32 F 1	F41LL	32	1.7	SW	2200	3,731	53	W 32 F 1	F41LL	32	1.7	NONE	2,200	3,731	0.0	0.0	\$ -	\$ -	\$	-	-	-		
13	Library Storage/Server Closet	1	S 32 P F 2 (ELE)	F42LL	60	0.1	SW	1000	60	1	T 28 R F 2	F42SSILL	48	0.0	NONE	1,000	48	12.0	0.0	\$ 1.96	\$ 114.75	\$	10	58.5	53.4		
105	Art Room	30	W 32 F 1	F41LL	32	1.0	SW	1800	1,728	30	W 32 F 1	F41LL	32	1.0	NONE	1,800	1,728	0.0	0.0	\$ -	\$ -	\$	-	-	-		
74	Art Room-Closet	1	IS01	IS01	50	0.1	SW	1000	50	1	CF 26	CFQ26/1-L	27	0.0	NONE	1,000	27	23.0	0.0	\$ 3.76	\$ 20.25	\$	5	5.4	5.4		
237	Gymnasium	16	MV 250	mv250/1	290	4.6	SW	2000	9,280	16	MV 250	mv250/1	290	4.6	NONE	2,000	9,280	0.0	0.0	\$ -	\$ -	\$	-	-	-		
13	Main Office	13	S 32 P F 2 (ELE)	F42LL	60	0.8	SW	1500	1,170	13	T 28 R F 2	F42SSILL	48	0.6	NONE	1,500	936	234.0	0.2	\$ 32.45	\$ 1,491.75	\$	130	46.0	42.0		
105	Main Office	1	W 32 F 1	F41LL	32	0.0	SW	1500	48	1	W 32 F 1	F41LL	32	0.0	NONE	1,500	48	0.0	0.0	\$ -	\$ -	\$	-	-	-		
13	Principal's Office	10	S 32 P F 2 (ELE)	F42LL	60	0.6	SW	1500	900	10	T 28 R F 2	F42SSILL	48	0.5	NONE	1,500	720	180.0	0.1	\$ 24.96	\$ 1,147.50	\$	100	46.0	42.0		
13	Conference	6	S 32 P F 2 (ELE)	F42LL	60	0.4	SW	1200	432	6	T 28 R F 2	F42SSILL	48	0.3	C-CCC	1,000	288	144.0	0.1	\$ 18.18	\$ 958.50	\$	95	52.7	47.5		
13	Conference	7	S 32 P F 2 (ELE)	F42LL	60	0.4	SW	1200	504	7	T 28 R F 2	F42SSILL	48	0.3	C-CCC	1,000	336	168.0	0.1	\$ 21.21	\$ 1,073.25	\$	105	50.6	45.7		
220	Bathroom	1	S 17 C F 1 (ELE)	F21LL	20	0.0	SW	1000	20	1	S 17 C F 1 (ELE)	F21LL	20	0.0	NONE	1,000	20	0.0	0.0	\$ -	\$ -	\$	-	-	-		
105	Room 100-Computer Lab	6	W 32 F 1	F41LL	32	0.2	SW	1800	346	6	W 32 F 1	F41LL	32	0.2	NONE	1,800	346	0.0	0.0	\$ -	\$ -	\$	-	-	-		
13	Room 101	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944	18	T 28 R F 2	F42SSILL	48	0.9	NONE	1,800	1,555	389.0	0.2	\$ 50.69	\$ 2,065.50	\$	180	40.7	37.2		
13	Room 102	12	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1800	1,296	12	T 28 R F 2	F42SSILL	48	0.6	NONE	1,800	1,037	259.0	0.1	\$ 33.80	\$ 1,377.00	\$	120	40.7	37.2		
13	Room 103	12	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1800	1,296	12	T 28 R F 2	F42SSILL	48	0.6	NONE	1,800	1,037	259.0	0.1	\$ 33.80	\$ 1,377.00	\$	120	40.7	37.2		
13	Room 104	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944	18	T 28 R F 2	F42SSILL	48	0.9	NONE	1,800	1,555	389.0	0.2	\$ 50.69	\$ 2,065.50	\$	180	40.7	37.2		
13	Room 105	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944	18	T 28 R F 2	F42SSILL	48	0.9	NONE	1,800	1,555	389.0	0.2	\$ 50.69	\$ 2,065.50	\$	180	40.7	37.2		
13	Room 106	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944	18	T 28 R F 2	F42SSILL	48	0.9	NONE	1,800	1,555	389.0	0.2	\$ 50.69	\$ 2,065.50	\$	180	40.7	37.2		
220	Room 106	1	S 17 C F 1 (ELE)	F21LL	20	0.0	SW	1000	20	1	S 17 C F 1 (ELE)	F21LL	20	0.0	NONE	1,000	36	0.0	0.0	\$ -	\$ -	\$	-	-	-		
13	Room 110	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944	18	T 28 R F 2	F42SSILL	48	0.9	NONE	1,800	1,555	389.0	0.2	\$ 50.69	\$ 2,065.50	\$	180	40.7	37.2		
220	Room 110	1	S 17 C F 1 (ELE)	F21LL	20	0.0	SW	1800	36	1	S 17 C F 1 (ELE)	F21LL	20	0.0	NONE	1,800	36	0.0	0.0	\$ -	\$ -	\$	-	-	-		
13	Room 109	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944	18	T 28 R F 2	F42SSILL	48	0.9	NONE	1,800	1,555	389.0	0.2	\$ 50.69	\$ 2,065.50	\$	180	40.7	37.2		
220	Room 109	1	S 17 C F 1 (ELE)	F21LL	20	0.0	SW	1800	36	1	S 17 C F 1 (ELE)	F21LL	20	0.0	NONE	1,800	36	0.0	0.0	\$ -	\$ -	\$	-	-	-		
13	Room 111	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944	18	T 28 R F 2	F42SSILL	48	0.9	NONE	1,800	1,555	389.0	0.2	\$ 50.69	\$ 2,065.50	\$	180	40.7	37.2		
220	Room 111	1	S 17 C F 1 (ELE)	F21LL	20	0.0	SW	1800	36	1	S 17 C F 1 (ELE)	F21LL	20	0.0	NONE	1,800	36	0.0	0.0	\$ -	\$ -	\$	-	-	-		
13	Room 113	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944	18	T 28 R F 2	F42SSILL	48	0.9	NONE	1,800	1,555	389.0	0.2	\$ 50.69	\$ 2,065.50	\$	180	40.7	37.2		
220	Room 113	1	S 17 C F 1 (ELE)	F21LL	20	0.0	SW	1800	36	1	S 17 C F 1 (ELE)	F21LL	20	0.0	NONE	1,800	36	0.0	0.0	\$ -	\$ -	\$	-	-	-		
13	Room 115	18	S 32 P F 2 (ELE)	F42LL	60	1.1	SW	1800	1,944	18	T 28 R F 2	F42SSILL	48	0.9	NONE	1,800	1,555	389.0	0.2	\$ 50.69	\$ 2,065.50	\$	180	40.7	37.2		
220	Room 115	1	S 17 C F 1 (ELE)	F21LL	20	0.0	SW	1800	36	1	S 17 C F 1 (ELE)	F21LL	20	0.0	NONE	1,800	36	0.0	0.0	\$ -	\$ -	\$	-	-	-		
13	Boys Bathroom	11	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1000	660	11	T 28 R F 2	F42SSILL	48	0.5	NONE	1,000	528	132.0	0.1	\$ 21.58	\$ 1,262.25	\$	110	58.5	53.4		
13	Girls Bathroom	11	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1000	660	11	T 28 R F 2	F42SSILL	48	0.5	NONE	1,000	528	132.0	0.1	\$ 21.58	\$ 1,262.25	\$	110	58.5	53.4		
13	Storage	2	S 32 P F 2 (ELE)	F42LL	60	0.1	SW	1000	120	2	T 28 R F 2	F42SSILL	48	0.1	NONE	1,000	96	24.0	0.0	\$ 3.92	\$ 229.50	\$	20	58.5	53.4		
13	Storage	2	S 32 P F 2 (ELE)	F42LL	60	0.1	SW	1000	120	2	T 28 R F 2	F42SSILL	48	0.1	NONE	1,000	96	24.0	0.0	\$ 3.92	\$ 229.50	\$	20	58.5	53.4		
13	Room 112	21	S 32 P F 2 (ELE)	F42LL	60	1.3	SW	1600	2,268	21	T 28 R F 2	F42SSILL	48	1.0	NONE	1,600	1,814	454.0	0.3	\$ 59.14	\$ 2,409.75	\$	210	40.7	37.2		
13	Room 116	12	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1800	1,296	12	T 28 R F 2	F42SSILL	48	0.6	NONE	1,800	1,037	259.0	0.1	\$ 33.80	\$ 1,377.00	\$	120	40.7	37.2		
13	Room 118	12	S 32 P F 2 (ELE)	F42LL	60	0.7	SW	1800	1,296	12	T 28 R F 2	F42SSILL	48	0.6	NONE	1,800	1,037	259.0	0.1	\$ 33.80	\$ 1,377.00	\$	120	40.7	37.2		
220	Room 118-Bathroom	1	S 17 C F 1 (ELE)	F21LL	20	0.0	SW	1000	20	1	S 17 C F 1 (ELE)	F21LL	20	0.0	NONE	1,000	20	0.0	0.0	\$ -	\$ -	\$	-	-	-		
13	Room 117	24	S 32 P F 2 (ELE)	F42LL	60	1.4	SW	1800	2,592	24	T 28 R F 2	F42SSILL	48	1.2	NONE	1,800	2,074	518.0	0.3	\$ 67.59	\$ 2,754.00	\$	240	40.7	37.2		





Matawan-Aberdeen Regional School District - NJBPU  
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Rate of Discount (used for NPV) 3.0%

Utility Costs		Yearly Usage	Building Area	Annual Utility Cost	
\$ 0.127	\$/kWh blended		89,864	Electric	Natural Gas
\$ 0.094	\$/kWh supply	805,840		102,268	49,274
\$ 6.88	\$/kW	391.7			
\$ 1.16	\$/Therm	42,386			
\$ 18.00	\$/kgals	570			

**Matawan Avenue Middle School**

Item	Savings					Cost	Simple Payback	Life Expectancy	NJ Smart Start Incentives	Direct Install Eligible (Y/N)*	Direct Install Incentives**	Max Incentives	Payback w/ Incentives***	Simple Projected Lifetime Savings					ROI	NPV	IRR	
	kW	kWh	therms	Water kgal	\$									kW	kWh	therms	kgal/yr	\$				
ECM-2	Replace Boilers with Condensing HW Boilers	0.0	0	4,533	0	5,270	\$ 263,284	50.0	25	\$ 6,000	N	\$ -	\$ 6,000	48.8	0.0	0	113,337	0	\$ 131,753	(0.5)	(\$165,514)	-4.6%
ECM-3	Replace Window A/C Units w/ Ductless Splits	0.0	1,544	0	0	196	\$ 112,100	572.1	15	\$ 1,288	N	\$ -	\$ 1,288	565.6	0.0	23,158	0	0	\$ 2,939	(1.0)	(\$108,473)	#NUM!
ECM-5	Install VFDs & Premium Pumps on Hot water Pumps	0.4	15,697	0	0	1,511	\$ 14,671	9.7	15.0	\$ 900	N	\$ -	\$ 900	9.1	5.3	235,462	0	0	\$ 30,321	1.1	\$4,263	7.0%
ECM-6	HVAC Replacement	0.0	329	0	0	42	\$ 32,400	776.7	25.0	\$ 260	N	\$ -	\$ 260	770.4	0.0	8,218	0	0	\$ 1,043	(1.0)	(\$31,414)	-17.9%
ECM-9	Demand Control Ventilation	0.0	2,311	5,517	0	6,707	\$ 16,000	2.4	15.0	\$ -	N	\$ -	\$ -	2.4	0.0	34,671	82,755	0	\$ 100,602	5.3	\$64,066	41.7%
ECM-10	Install Vending Machine Controls	0.0	5,782	0	0	734	\$ 800	1.1	15.0	\$ -	N	\$ -	\$ -	1.1	0.0	86,724	0	0	\$ 11,006	12.8	\$7,959	91.7%
ECM-11	Install Network Controller	0.0	18,000	0	0	2,284	\$ 5,000	2.2	15.0	\$ -	N	\$ -	\$ -	2.2	0.0	270,000	0	0	\$ 34,265	5.9	\$22,271	45.5%
ECM-13	Install Kitchen Hood Controls	0.0	1,164	0	0	148	\$ 38,409	259.9	15.0	\$ -	N	\$ -	\$ -	259.9	0.0	17,465	0	0	\$ 2,216	(0.9)	(\$36,645)	-24.2%
ECM-14	Install Walk-in Cooler / Freezer Controls	0.0	8,703	0	0	1,104	\$ 15,000	13.6	15.0	\$ -	N	\$ -	\$ -	13.6	0.0	130,546	0	0	\$ 16,567	0.1	(\$1,815)	1.3%
ECM-L1	Lighting Replacements / Upgrades	24.4	51,990	0	0	6,918	\$ 303,830	43.9	15.0	\$ 33,600	N	\$ -	\$ 33,600	39.1	365.3	779,844	0	0	\$ 129,137	(0.6)	(\$187,648)	-10.1%
	<b>Total</b>	<b>24.7</b>	<b>105,520</b>	<b>10,050</b>	<b>0</b>	<b>\$ 24,913</b>	<b>\$ 801,493</b>	<b>32.2</b>	<b>17.0</b>	<b>\$ 42,048</b>		<b>\$ -</b>	<b>\$ 42,048</b>	<b>30.5</b>	<b>370.6</b>	<b>1,586,089</b>	<b>196,092</b>	<b>0</b>	<b>\$ 459,850</b>	<b>(0.4)</b>	<b>(\$431,435)</b>	<b>-5.8%</b>
	<b>Total Measures with Payback &lt;15 % of Existing</b>	<b>6%</b>	<b>13%</b>	<b>24%</b>	<b>0%</b>	<b>\$ 12,340</b>	<b>\$ 51,471</b>	<b>4.2</b>	<b>15.0</b>	<b>\$ 900</b>		<b>\$ -</b>	<b>\$ 900</b>	<b>4.1</b>	<b>5.3</b>	<b>757,404</b>	<b>82,755</b>	<b>0</b>	<b>\$ 192,762</b>	<b>2.7</b>	<b>\$96,744</b>	<b>23.4%</b>

**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Matawan Avenue Middle School**

**ECM-2: Boiler Replacement**

\* Replace (2) existing Cleaverbrooks boilers with gas fired condensing boilers

**Existing Fuel**

Nat.Gas	▼
Nat.Gas	▼

**Proposed Fuel**

Item	Value	Units	Formula/Comments
Baseline Fuel Cost	\$ 1.16	/ Therm	
Proposed Fuel Cost	\$ 1.16	/ Therm	
Baseline Fuel Use	34,757	Therms	Based on historical utility data
Existing Boiler Plant Efficiency	80%		Estimated Eff
Baseline Boiler Load	2,780,532	Mbtu/yr	Baseline Fuel Use x Existing Efficiency x 100 Mbtu/Therms
Baseline Fuel Cost	\$ 40,404		
Proposed Boiler Plant Efficiency	92%		New Boiler Efficiency
Proposed Fuel Use	30,223	Therms	Baseline Boiler Load / Proposed Efficiency / 100 Mbtu/Therms
Proposed Fuel Cost	\$ 35,134		
Estimated Annual Savings	4,533	Therms	

**Matawan-Aberdeen Regional School District - NJBPU**

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**ECM-2: Boiler Replacement - Cost**

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.10

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
3,000 MBH NG Condensing Boiler	2	EA	\$ 50,000	\$ 10,000		\$ 110,000	\$ 27,000	\$ -	\$ 137,000	Vendor Quote
Flue Installation	2	EA	\$4,000.0	\$2,500.00		\$ 8,800	\$ 6,750	\$ -	\$ 15,550	RS Means 2012
Controls	1	EA	\$1,500.0	\$1,500.00		\$ 1,650	\$ 2,025	\$ -	\$ 3,675	Engineering Estimate
Miscellaneous Electrical	2	LS	\$ 1,500	\$ 1,500		\$ 3,300	\$ 4,050	\$ -	\$ 7,350	RS Means 2012
Miscellaneous HW Piping	2	LS	\$ 5,000	\$ 2,500		\$ 11,000	\$ 6,750	\$ -	\$ 17,750	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	

Cost estimated are for Energy Savings only- do not use for procurement

\$ 181,325	Subtotal
\$ 18,132.50	10% Contingency
\$ 39,891.50	20% Contractor O&P
\$ 23,935	10% Engineering Fees
<b>\$ 263,284</b>	<b>Total</b>

**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Matawan Avenue Middle School**

**ECM-3: Replace Window A/C Units w/ Ductless Splits**

**ECM Description Summary**

Replace window A/C units with ductless split systems. These systems have higher energy efficiency and are permanent thereby reducing the winter infiltration that occurs with window A/C units

ASSUMPTIONS		Comments
Electric Cost	\$0.127 / kWh	
Average run hours per Week	50 Hours	
Space Balance Point	55 F	
Space Temperature Setpoint	72 deg F	Setpoint.
Avg BTU/Hr Rating of existing equipment	24000 Btu / Hr	
Number of Units	7	
BTU/Hr Rating of existing equipment	168,000 Btu / Hr	Total BTU/hr of DX cooling equipment to be replaced.
Average EER	9.8	Units average than 3 years old, EERs were 9.8 when new
Existing Annual Electric Usage	4,833 kWh	

Item	Value	Units	Comments
Proposed EER	14.4		New ductless mini-splits (per manufacturer)
Proposed Annual Electric Usage	3,289	kWh	Unit will cycle on w/ temp of room. Possible operating time shown below

ANNUAL SAVINGS	
Annual Electrical Usage Savings	1,544 kWh
Annual Cost Savings	\$196

OAT - DB Bin Temp F	Annual Hours	Cooling Hrs at Temp Above balance point	Assumed % of time of operation	Assumed hrs of Operation
102.5	0	0	100%	0
97.5	6	2	89%	2
92.5	31	9	79%	7
87.5	131	39	68%	27
82.5	500	149	58%	86
77.5	620	185	47%	87
72.5	664	198	37%	73
67.5	854	0	0%	0
62.5	927	0	0%	0
57.5	600	0	0%	0
52.5	730	0	0%	0
47.5	491	0	0%	0
42.5	656	0	0%	0
37.5	1,023	0	0%	0
32.5	734	0	0%	0
27.5	334	0	0%	0
22.5	252	0	0%	0
17.5	125	0	0%	0
12.5	47	0	0%	0
7.5	34	0	0%	0
2.5	1	0	0%	0
-2.5	0	0	0%	0
-7.5	0	0	0%	0
<b>Total</b>	8,760	581	49%	282

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Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.10

**ECM-3: Replace Window A/C Units w/ Ductless Splits - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
24,000 MBH Split System	7	EA	\$ 2,500	\$ 2,500		\$ 19,250	\$ 23,625	\$ -	\$ 42,875	RS Means 2012
Piping	7	EA	\$ 500	\$ 500		\$ 3,850	\$ 4,725	\$ -	\$ 8,575	RS Means 2012
Miscellaneous Electric	7	EA	\$ 1,500	\$ 1,500		\$ 11,550	\$ 14,175	\$ -	\$ 25,725	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	

Cost estimated are for Energy Savings only- do not use for procurement

\$ 77,175	Subtotal
\$ 7,718	10% Contingency
\$ 16,979	20% Contractor O&P
\$ 10,187	10% Engineering
<b>\$ 112,100</b>	<b>Total</b>

Matawan-Aberdeen Regional School District - NJBPU  
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 Matawan Avenue Middle School

**ECM-5: Install Variable Speed Drives - HW Pump**

**Variable Inputs**

Blended Electric Rate	\$0.13
Heating System "On" Point	55
VFD Efficiency	98.5%

**ECM Description Summary**

PUMP SCHEDULE							
Pump ID	Qty	HP	Total HP	Existing Motor Motor Eff.	New Motor Motor Eff.	Exist. Motor kW Note 1	New Motor kW Note 2
	1	7.5	7.5	85.5%	91.7%	5.24	4.88
			0.0				
					Total:	5.24	4.88

SAVINGS ANALYSIS								
OAT - DB Avg Temp F	Annual Hours in Bin	Heating Hours Bin	Pump Load %	Existing Pump kWh	Proposed Pump kW	Speed efficiency %	Proposed Pump kWh	Proposed Savings kWh
(A)	(B)	(C) =IF(A>TP,0,C)	(D) =0.5+0.5*(50-A)/(50-10) See Note 4	(E) =D*AA	(F) =BB*E^2.5/CC See Note 5	(G)	(H) =C*F/G	(I) =E-H
See Note 3	See Note 3							
102.5	0	0	0%	0	0.0	0.0%	0	0
97.5	6	0	0%	0	0.0	0.0%	0	0
92.5	31	0	0%	0	0.0	0.0%	0	0
87.5	131	0	0%	0	0.0	0.0%	0	0
82.5	500	0	0%	0	0.0	0.0%	0	0
77.5	620	0	0%	0	0.0	0.0%	0	0
72.5	664	0	0%	0	0.0	0.0%	0	0
67.5	854	0	0%	0	0.0	0.0%	0	0
62.5	927	0	0%	0	0.0	0.0%	0	0
57.5	600	0	0%	0	0.0	0.0%	0	0
52.5	730	730	48%	3,822	0.8	78.9%	713	3,109
47.5	491	491	53%	2,570	1.0	83.9%	579	1,991
42.5	656	656	58%	3,434	1.2	88.2%	924	2,510
37.5	1,023	1,023	63%	5,355	1.5	91.8%	1,705	3,651
32.5	734	734	68%	3,843	1.9	94.9%	1,435	2,407
27.5	334	334	73%	1,749	2.2	97.2%	762	987
22.5	252	252	78%	1,319	2.6	99.0%	667	652
17.5	125	125	83%	654	3.1	100.0%	383	271
12.5	47	47	88%	246	3.5	100.0%	167	79
7.5	34	34	93%	178	4.1	100.0%	139	39
2.5	1	1	98%	5	4.7	99.7%	5	1
-2.5	0	0	0%	0	0.0	0.0%	0	0
-7.5	0	0	0%	0	0.0	0.0%	0	0
	<b>8,760</b>	<b>4,427</b>		<b>23,176</b>			<b>7,478</b>	<b>15,697</b>

**Notes:**

- Existing motor power was determined using motor nameplate data. Formula: Motor HP x 0.746 x 0.8 / Exist. Motor Eff.
- New motor power is the same as existing motor power adjusted for the new efficiency, if a new motor is proposed.
- Weather data from NOAA for Newark, NJ
- The pump load is estimated at 100% at X deg. OAT and 50% at X deg. OAT and varies linearly in between.
- The required VFD motor draw is based on a 2.5 power relationship to load.
- The pumps are lead lag so the quantity is shown as (1) because one pump operates at a time

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.00

**ECM-5: Install Variable Speed Drives - HW Pump - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
7.5 VFD	2	ea	\$ 2,021	\$ 509		\$ 4,447	\$ 1,375	\$ -	\$ 5,822	RS Means 2012
7.5 Motor	2	ea	\$ 536	\$ 84		\$ 1,178	\$ 227	\$ -	\$ 1,405	RS Means 2012
Electrical - misc.	2	ls	\$ 200	\$ 150		\$ 440	\$ 405	\$ -	\$ 845	RS Means 2012
Pipe pressure sensor/transmitter	1	ea	\$ 850	\$ 500		\$ 935	\$ 675	\$ -	\$ 1,610	RS Means 2012
Misc. piping modification	1	ea	\$ 200	\$ 150		\$ 220	\$ 203	\$ -	\$ 423	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	

Cost estimated are for Energy Savings only- do not use for procurement

\$ 10,104	Subtotal
\$ 1,010	10% Contingency
\$ 2,223	20% Contractor O&P
\$ 1,334	10% Engineering Fees
<b>\$ 14,671</b>	<b>Total</b>

**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Matawan Avenue Middle School**

EQUIPMENT	AREA/EQUIPMENT SERVED	COOLING CAPACITY (MBH)
RTU-12	School	48

Total Electric DX Cooling: 48 MBH

**ECM-6: HVAC Replacement**

**ECM Description Summary**

Replace existing RTU that is past its useful life.

ASSUMPTIONS		Comments
Electric Cost	\$0.127 / kWh	
Average run hours per Week	50 Hours	
Space Balance Point	55 F	
Space Temperature Setpoint	72 deg F	Setpoint.
BTU/Hr Rating of existing DX equipment	48,000 Btu / Hr	Total BTU/hr of DX cooling equipment to be replaced.
Average EER	13.0	Unit is past its useful life and needs to be replaced
Existing Annual Electric Usage	1,041 kWh	

Item	Value	Units	Comments
Proposed EER	19.0		New Rooftop (per manufacturer)
Proposed Annual Electric Usage	712	kWh	Unit will cycle on w/ temp of room. Possible operating time shown below

ANNUAL SAVINGS	
Annual Electrical Usage Savings	329 kWh
Annual Cost Savings	\$42
Total Project Cost	\$40,500
Simple Payback	971 years

OAT - DB Bin Temp F	Annual Hours	Cooling Hrs at Temp Above balance point	Assumed % of time of operation	Assumed hrs of Operation
102.5	0	0	100%	0
97.5	6	2	89%	2
92.5	31	9	79%	7
87.5	131	39	68%	27
82.5	500	149	58%	86
77.5	620	185	47%	87
72.5	664	198	37%	73
67.5	854	0	0%	0
62.5	927	0	0%	0
57.5	600	0	0%	0
52.5	730	0	0%	0
47.5	491	0	0%	0
42.5	656	0	0%	0
37.5	1,023	0	0%	0
32.5	734	0	0%	0
27.5	334	0	0%	0
22.5	252	0	0%	0
17.5	125	0	0%	0
12.5	47	0	0%	0
7.5	34	0	0%	0
2.5	1	0	0%	0
-2.5	0	0	0%	0
-7.5	0	0	0%	0

<b>Total</b>	8,760	581	49%	282
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Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Matawan Avenue Middle School  
 ECM-6: HVAC Replacement - Cost

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.10

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
Existing (1) RTUs demolition	1	EA	\$ 100	\$ 1,500		\$ -	\$ -	\$ -	\$ -	
(1) RTU, 4.0 tons with DX cooling and HW heating	1	EA	\$ 6,500	\$ 3,500		\$ 7,150	\$ 4,725	\$ -	\$ 11,875	RS Means 2012
- Reprogram DDC system for (1) RTU	1	EA	\$ 75	\$ 300		\$ 83	\$ 405	\$ -	\$ 488	Vendor Quote
Electrical - misc.	1	LS	\$ 1,000	\$ 5,000		\$ 1,100	\$ 6,750	\$ -	\$ 7,850	Engineering Estimate
						\$ -	\$ -	\$ -	\$ -	RS Means 2012

\$ 22,348	Subtotal
\$ 2,235	10% Contingency
\$ 4,916	20% Contractor O&P
\$ 2,950	10% Engineering
<b>\$ 32,400</b>	<b>Total</b>

**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Matawan Avenue Middle School**

AIR HANDLER	AREA SERVED	CFM	OA CFM	% OA
HV-1	Gym	10,000	5,000	50%
HV-2	Gym	10,000	5,000	50%
RTU-9	Cafeteria	5,500	550	10%
			10,550	CFM

**ECM-9: Demand Controlled Ventilation**

\*Full DDC Control is needed to implement this ECM

**ECM Description Summary**

*It is assumed the original system controls provide the full design ventilation outside air flow. Reducing outside air during occupied time periods will reduce heating and cooling energy used during the occupied period. A limit of 1000 PPM of CO2 is recommended in ASHRAE Standard 62-1982, Ventilation for Acceptable Indoor Air Quality. During unoccupied periods the outside air dampers should be closed.*

Electric Cost	\$	0.13	/kWh
Natural Gas Cost	\$	1.16	/therm
Facility Ventilation Heating Load		398,790	BTU/Hour <sup>1,2,3</sup>
Facility Ventilation Cooling Load		5,940	BTU/Hour <sup>1,2,3</sup>
Existing Ventilation Heating Usage		22,068	Therms <sup>2</sup>
Existing Ventilation Cooling Usage		9,246	kWh <sup>3</sup>
Proposed Ventilation Heating Usage		16,551	Therms <sup>7</sup>
Proposed Ventilation Cooling Usage		6,934	kWh <sup>7</sup>
<b>Total heating savings</b>		<b>5,517</b>	<b>Therms</b>
<b>Total cooling savings</b>		<b>2,311</b>	<b>kWh</b>
<b>Total cost savings</b>		<b>6,707</b>	
<b>Estimated Total Project Cost</b>		<b>\$16,000</b>	<sup>8</sup>
<b>Simple Payback</b>		<b>2.4</b>	<b>years</b>

Note: costs are used for energy savings calculations only. Do not use for procurement

**Assumptions**

- 1 10,550 OA AHU airflow based existing equipment model numbers
- 2 35 °F, Assumed average heating Δt (mixed air and supply)
- 3 10 °F, Assumed average cooling Δt (mixed air and supply)
- 4 80% Heating Efficiency - %
- 5 1.2 Cooling Efficiency - kW/Ton
- 6 4,427 AHU run time per heating/cooling season bin data
- 7 25% Estimated savings for DCV based on observed occupancy
- 8 \$ 16,000 estimated measure cost for installation of sensors and associated controls

**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Matawan Avenue Middle School**

**ECM-10: Install Vending Machine Controls**

**Summary:** Vending machines generally operate 24/7 regardless of the actual usage. This measures vending machine controls to reduce the total run time of these units. The result is a reduced energy usage.

**Unit Cost:** \$0.127 \$/kWh blended

**Energy Savings Calculations:**

Ex. Cold Beverage Vending Machine Electric usage	7,008 kWh <sup>1,4,7</sup>
Ex. Snack Vending Machine Electric usage	3,504 kWh <sup>2,5,7</sup>
Ex. Dual Vending Machine Electric Usage	- kWh <sup>3,6,7</sup>
Total Vending Machine Electric Usage	10,512 kWh
Proposed Vending Machine Electric usage	4,730 kWh <sup>8</sup>

<b>Vending Machine Controls Usage Savings</b>	<b>5,782 kWh</b>
<b>Total cost savings</b>	<b>\$ 734</b>
<b>Estimated Total Project Cost</b>	<b>\$ 800<sup>9</sup></b>
<b>Simple Payback</b>	<b>1 years</b>

Assumptions

- 1 2 Number of cold beverage vending machines
- 2 2 Number of snack vending machines
- 3 0 Number of dual snack/beverage vending machines
- 4 400 Average wattage, typical of cold beverage machines based on prior project
- 5 200 Average wattage, typical of snack machines based on prior project experience
- 6 300 Average wattage, typical of dual snack/beverage machines based on prior project experience
- 7 8760 Hours per year vending machine plugged in
- 8 55% Typical savings for cold vending machines based on historical data for similar projects
- 9 \$200 Estimated installed cost per vending machine

Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Matawan Avenue Middle School

**ECM-11: Install Network Controller**

Background Data	
Average Consumption and Savings Figures	
	kWh
Average Total Consumption per PC per Year	500-700
Average Energy and Cost Waste per PC per Year	350-450
Average savings transparently available via Surveyor	90

Return on Investment Analysis	
	kWh
Number of PCs	200
Annual Energy Savings	18,000

**Notes:**

1. Savings are for the installation of a centralized computer management system installed on the client server that will centralize the power management functions that are native to the Windows environment.
2. Energy savings per computer are based on historical information from previous installations encompassing tens of thousands of computers.
3. School did not give exact number of computers. Estimated 200 are desktop computers

**Matawan-Aberdeen Regional School District - NJBPU**

**CHA Project #27221**

**Matawan Avenue Middle School**

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.10

**ECM-11: Install Network Controller - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
Network Controller Software	1	ea	\$ 2,900	\$ 500		\$ 3,190	\$ 675	\$ -	\$ 3,865	Engineering Estimate
						\$ -	\$ -	\$ -	\$ -	
						\$ -	\$ -	\$ -	\$ -	

Cost Estimates are for Energy Calculations Only - Do Not Use for Procurement

\$ 3,865	Subtotal
\$ 387	10% Contingency
\$ 748	18% Contractor O&P
\$ -	0% Engineering Fees
<b>\$ 5,000</b>	<b>Total</b>

Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Matawan Avenue Middle School

**ECM-13: Kitchen Hood Control**

**Motor Operating Savings**

Hours of Operation (per day)	4	A
Days/Year	190	B
Weeks/Year	38	C
Motor HP	5	D
Equivalent KW	3.11	KW E
Cost of Electricity	\$0.13	KWh F
Total Time/Year	760	hrs/year G
Total KWH/YR	2362	KWh H

% Rated RPM I	% Run Time J	Time K J * G	Output L I * E ^ 2.5	KWH/YR M L * K
100%	25%	190	3.108	591
90%	5%	38	2.389	91
80%	10%	76	1.779	135
70%	15%	114	1.274	145
60%	20%	152	0.867	132
50%	25%	190	0.549	104
40%	0%	0	0.315	0
30%	0%	0	0.153	0
20%	0%	0	0.056	0
10%	0%	0	0.010	0

1,198 N

Total Savings := H - N      1,164      KWh

**Conditioned Make Up Air: Heating**

Previous Net Exhaust Volume	0	CFM
New Net Exhaust Volume	0	CFM Note 1
Previous net heat load	0	BTU/hr
new net heat load	0	BTU/hr
Design Indoor Conditions	68	F
Average Outdoor Air Temp (during Heating)	37.5	F
Heating Hours	4,589	hrs/yr
Total Therms Savings	0	Therms

% Rated RPM I	% Run Time J	H * J
100%	25%	25.00%
90%	5%	4.50%
80%	10%	8.00%
70%	15%	10.50%
60%	20%	12.00%
50%	25%	12.50%
40%	0%	0.00%
30%	0%	0.00%
20%	0%	0.00%
10%	0%	0.00%

Avg RPM      72.50%

Cost of Fuel =      \$1.16 / therm

Reduced Electricity Savings =	1,164	kWh
Reduced Fuel Savings =	0	therms
Reduced Financial Savings =	\$148	

**Matawan-Aberdeen Regional School District - NJBPU**

**CHA Project #27221**

**Matawan Avenue Middle School**

**ECM-13: Kitchen Hood Control - Cost**

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.10

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
Me-Link Kitchen Hood Control System	1	ea	\$ 15,000	\$ 2,000		\$ 16,500	\$ 2,700	\$ -	\$ 19,200	Vendor Quote
5.0 HP VFDs (1-exhaust fan)	1	ea	\$ 1,485	\$ 490		\$ 1,634	\$ 662	\$ -	\$ 2,295	RS Means 2012
5.0 HP Motor	1	ea	\$ 525	\$ 85		\$ 578	\$ 115	\$ -	\$ 692	RS Means 2012
controls	1	ea	\$ 100	\$ 1,200		\$ 110	\$ 1,620	\$ -	\$ 1,730	Engineering Estimate
Electrical - misc.	1	ls	\$ 200	\$ 500		\$ 220	\$ 675	\$ -	\$ 895	RS Means 2012
Remote bulb thermostat	2	ea	\$ 500	\$ 200		\$ 1,100	\$ 540	\$ -	\$ 1,640	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	
						\$ -	\$ -	\$ -	\$ -	

Cost estimated are for Energy Savings only- do not use for procurement

\$ 26,452	Subtotal
\$ 2,645	10% Contingency
\$ 5,819	20% Contractor O&P
\$ 3,492	10% Engineering Fees
<b>\$ 38,409</b>	<b>Total</b>

**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Matawan Avenue Middle School**

**ECM-14: Walk-in Cooler & Freezer Controls**

**ECM Description Summary**

For kitchens that contain walk-in coolers and freezers, CoolTrol is a controller that reduces energy consumption by controlling off of dewpoint temperature. Compressor cycling is reduced and the evaporator fans run 25% to 80% less. Door and frame heaters are also installed and controlled by store dew point temperature; this can reduce run time by up to 95% in coolers and 60% in freezers. The evaporator fan motors are also replaced with hi-efficiency fan motors saving 40% to 70% in energy. The proposed system comprises of an anti-sweat door controller, evaporator fan motor replacement and CoolTrol Cooler Control System.

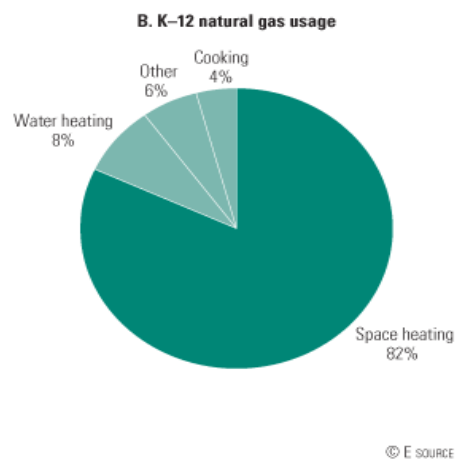
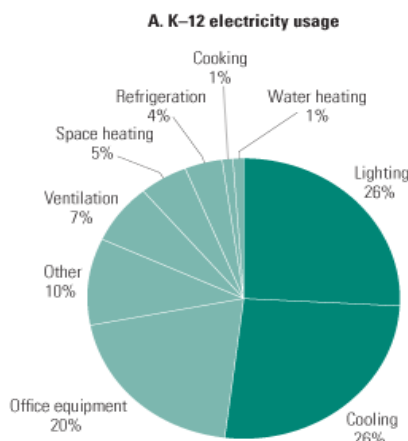
**Utility Cost**

\$0.13 \$/kWh Blended

EXISTING CONDITIONS	
Existing Facility Total Electric usage	805,840 kWh
Existing Facility Refrigeration Electric usage	48,350 kWh <sup>1</sup>
Existing Facility Walk-In Electric usage	29,010 kWh <sup>2</sup>
Walk-In Controls System Annual Electric savings	8,703 kWh <sup>3</sup>
SAVINGS	
Walk-In Controls Electric Usage Savings	8,703 kWh
Total cost savings	\$ 1,104.50
Estimated Total Project Cost	\$ 15,000 <sup>4</sup>
Simple Payback	13.6 years

**Assumptions**

- 1 6% of facility total electricity; Source: E source, data from U.S. Energy Information Administration
- 2 60% of refrigeration attributable to walk-in based on site observations
- 3 30% Electric load reduction typical for walk-in controllers
- 4 Based on (2) "Cooltrol" walk-in controls systems





**Matawan-Aberdeen Regional School District - NJBPU  
CHA Project #27221  
Matawan Avenue Middle School**

**New Jersey Pay For Performance Incentive Program**

**Note:** The following calculation is based on the New Jersey Pay For Performance Incentive Program per April, 2012. Building must have a minimum average electric demand of 100 kW. This minimum is waived for buildings owned by local governments or non-profit organizations. Values used in this calculation are for measures with a payback of 15 years or less only.

Total Building Area (Square Feet)	89,864
Is this audit funded by NJ BPU (Y/N)	Yes

Board of Public Utilities (BPU)

Incentive #1		
Audit is funded by NJ BPU	\$0.10	\$/sqft

	Annual Utilities	
	kWh	Therms
Existing Cost (from utility)	\$102,268	\$49,274
Existing Usage (from utility)	805,840	42,386
Proposed Savings	105,520	10,050
Existing Total MMBtus	6,989	
Proposed Savings MMBtus	1,365	
% Energy Reduction	19.5%	
Proposed Annual Savings	\$24,913	

	Min (Savings = 15%)		Increase (Savings > 15%)		Max Incentive		Achieved Incentive	
	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm
Incentive #2	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.11	\$1.13
Incentive #3	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.11	\$1.13

	Incentives \$		
	Elec	Gas	Total
Incentive #1	\$0	\$0	\$8,986
Incentive #2	\$11,607	\$11,324	\$22,931
Incentive #3	\$11,607	\$11,324	\$22,931
<b>Total All Incentives</b>	<b>\$23,214</b>	<b>\$22,647</b>	<b>\$54,848</b>

<b>Total Project Cost</b>	<b>\$801,493</b>
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		Allowable Incentive
% Incentives #1 of Utility Cost*	5.9%	\$8,986
% Incentives #2 of Project Cost**	2.9%	\$22,931
% Incentives #3 of Project Cost**	2.9%	\$22,931
<b>Total Eligible Incentives***</b>		<b>\$54,848</b>
<b>Project Cost w/ Incentives</b>		<b>\$746,645</b>

Project Payback (years)	
w/o Incentives	w/ Incentives
32.2	30.0

\* Maximum allowable incentive is 50% of annual utility cost if not funded by NJ BPU, and %25 if it is.

\*\* Maximum allowable amount of Incentive #2 is 25% of total project cost.

Maximum allowable amount of Incentive #3 is 25% of total project cost.

\*\*\* Maximum allowable amount of Incentive #1 is \$50,000 if not funded by NJ BPU, and \$25,000 if it is.

Maximum allowable amount of Incentive #2 & #3 is \$1 million per gas account and \$1 million per electric account; maximum 2 million per project





















Matawan-Aberdeen Regional School District - NJBPU  
CHA Project #27221

Rate of Discount (used for NPV) 3.0%

Utility Costs		Yearly Usage	Building Area	Annual Utility Cost	
\$ 0.157	\$/kWh blended		153,914	Electric	Natural Gas
\$ 0.102	\$/kWh supply	1,201,265		135,069	80,720
\$ 4.37	\$/kW	323.5			
\$ 1.16	\$/Therm	69,723			
\$ 18.00	\$/kgals	570			

Matawan Regional High School

Item	Savings					Cost	Simple Payback	Life Expectancy	NJ Smart Start Incentives	Direct Install Eligible (Y/N)*	Direct Install Incentives**	Max Incentives	Payback w/ Incentives***	Simple Projected Lifetime Savings					ROI	NPV	IRR	
	kW	kWh	therms	Water kgal	\$									kW	kWh	therms	kgal/yr	\$				
ECM-2	Replace Boilers with Condensing HW Boiler	0.0	0	746	0	864	\$ 316,536	366.5	25	\$ 7,000	N	\$ -	\$ 7,000	358.4	0.0	0	18,643	0	\$ 21,589	(0.9)	(\$294,499)	-14.7%
ECM-3	Replace Window A/C Units w/ Ductless Splits	0.0	2,647	0	0	416	\$ 168,600	405.8	15	\$ 2,208	N	\$ -	\$ 2,208	400.4	0.0	39,699	0	0	\$ 6,233	(1.0)	(\$161,432)	-26.8%
ECM-10	Install Vending Machine Controls	0.0	12,045	0	0	1,891	\$ 1,600	0.8	15.0	\$ -	N	\$ -	\$ -	0.8	0.0	180,675	0	0	\$ 28,366	16.7	\$20,975	118.2%
ECM-11	Install Network Controller	0.0	22,500	0	0	3,533	\$ 5,000	1.4			N	\$ -	\$ -	1.4	0.0	0	0	0	\$ -	(1.0)	(\$5,000)	#NUM!
ECM-13	Install Kitchen Hood Controls	0.0	1,747	0	0	274	\$ 39,318	143.4	15.0	\$ -	N	\$ -	\$ -	143.4	0.0	26,198	0	0	\$ 4,113	(0.9)	(\$36,044)	-20.3%
ECM-14	Install Walk-in Cooler Controls	0.0	12,974	0	0	2,037	\$ 30,000	14.7	15.0	\$ -	N	\$ -	\$ -	14.7	0.0	194,605	0	0	\$ 30,553	0.0	(\$5,684)	0.2%
ECM-L1	Lighting Replacements / Upgrades	27.8	79,372	0	0	9,555	\$ 293,693	30.7	15.0	\$ 32,660	N	\$ -	\$ 32,660	27.3	417.0	1,190,578	0	0	#####	(0.3)	(\$146,964)	-6.7%
	<b>Total</b>	<b>27.8</b>	<b>131,284</b>	<b>746</b>	<b>0</b>	<b>\$ 18,569</b>	<b>\$ 854,746</b>	46.0	16.7	\$ 41,868		\$ -	\$ 41,868	43.8	417.0	1,631,755	18,643	0	#####	(0.6)	(\$579,633)	-10.0%
	<b>Total Measures with Payback &lt;15</b>	<b>0.0</b>	<b>47,519</b>	<b>0</b>	<b>0</b>	<b>\$ 7,460</b>	<b>\$ 36,600</b>	4.9	15.0	\$ -		\$ -	\$ -	4.9	0.0	375,280	0	0	\$ 58,919	0.6	\$52,462	18.9%
	<b>% of Existing</b>	<b>9%</b>	<b>11%</b>	<b>1%</b>	<b>0%</b>																	

**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Matawan Regional High School**

**ECM-2: Boiler Replacement**

\* Replace (2) existing Cleaverbrooks boilers with gas fired condensing boilers

**Existing Fuel**

Nat.Gas	▼
Nat.Gas	▼

**Proposed Fuel**

Item	Value	Units	Formula/Comments
Baseline Fuel Cost	\$ 1.16	/ Therm	
Proposed Fuel Cost	\$ 1.16	/ Therm	
Baseline Fuel Use	5,717	Therms	Based on historical utility data
Existing Boiler Plant Efficiency	80%		Estimated
Baseline Boiler Load	457,383	Mbtu/yr	Baseline Fuel Use x Existing Efficiency x 100 Mbtu/Therms
Baseline Fuel Cost	\$ 6,621		
Proposed Boiler Plant Efficiency	92%		New Boiler Efficiency
Proposed Fuel Use	4,972	Therms	Baseline Boiler Load / Proposed Efficiency / 100 Mbtu/Therms
Proposed Fuel Cost	\$ 5,757		
Estimated Annual Savings	746	Therms	

\*Note to engineer: Link savings back to summary sheet in appropriate column.

Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Matawan Regional High School

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.10

**ECM-2: Boiler Replacement - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
4,000 MBH NG Condensing Boiler	2	EA	\$ 65,000	\$ 10,000		\$ 143,000	\$ 27,000	\$ -	\$ 170,000	Vendor Quote
Flue Installation	2	LF	\$4,000.0	\$2,500.00		\$ 8,800	\$ 6,750	\$ -	\$ 15,550	RS Means 2012
Controls	2	EA	\$1,500.0	\$1,500.00		\$ 3,300	\$ 4,050	\$ -	\$ 7,350	Engineering Estimate
Miscellaneous Electrical	2	LS	\$ 1,500	\$ 1,500		\$ 3,300	\$ 4,050	\$ -	\$ 7,350	RS Means 2012
Miscellaneous HW Piping	2	LS	\$ 5,000	\$ 2,500		\$ 11,000	\$ 6,750	\$ -	\$ 17,750	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	

Cost estimated are for Energy Savings only- do not use for procurement

\$ 218,000	Subtotal
\$ 21,800.00	10% Contingency
\$ 47,960.00	20% Contractor O&P
\$ 28,776	10% Engineering Fees
<b>\$ 316,536</b>	<b>Total</b>

**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Matawan Regional High School**

**ECM-3: Replace Window A/C Units w/ Ductless Splits**

**ECM Description Summary**

Replace window A/C units with ductless split systems. These systems have higher energy efficiency and are permanent thereby reducing the winter infiltration that occurs with window A/C units

ASSUMPTIONS		Comments
Electric Cost	\$0.157 / kWh	
Average run hours per Week	50 Hours	
Space Balance Point	55 F	
Space Temperature Setpoint	72 deg F	Setpoint.
Avg BTU/Hr Rating of existing equipment	24000 Btu / Hr	
Number of Units	12	
BTU/Hr Rating of existing equipment	288,000 Btu / Hr	Total BTU/hr of DX cooling equipment to be replaced.
Average EER	9.8	Units average than 3 years old, EERs were 9.8 when new
Existing Annual Electric Usage	8,285 kWh	

Item	Value	Units	Comments
Proposed EER	14.4		New ductless mini-splits (per manufacturer)
Proposed Annual Electric Usage	5,638	kWh	Unit will cycle on w/ temp of room. Possible operating time shown below

ANNUAL SAVINGS	
Annual Electrical Usage Savings	2,647 kWh
Annual Cost Savings	\$416

OAT - DB Bin Temp F	Annual Hours	Cooling Hrs at Temp Above balance point	Assumed % of time of operation	Assumed hrs of Operation
102.5	0	0	100%	0
97.5	6	2	89%	2
92.5	31	9	79%	7
87.5	131	39	68%	27
82.5	500	149	58%	86
77.5	620	185	47%	87
72.5	664	198	37%	73
67.5	854	0	0%	0
62.5	927	0	0%	0
57.5	600	0	0%	0
52.5	730	0	0%	0
47.5	491	0	0%	0
42.5	656	0	0%	0
37.5	1,023	0	0%	0
32.5	734	0	0%	0
27.5	334	0	0%	0
22.5	252	0	0%	0
17.5	125	0	0%	0
12.5	47	0	0%	0
7.5	34	0	0%	0
2.5	1	0	0%	0
-2.5	0	0	0%	0
-7.5	0	0	0%	0
<b>Total</b>	8,760	581	49%	282

Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Matawan Regional High School

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.10

**ECM-3: Replace Window A/C Units w/ Ductless Splits - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
24,000 MBH Split System	12	EA	\$ 2,500	\$ 1,500		\$ 33,000	\$ 24,300	\$ -	\$ 57,300	RS Means 2012
Piping	12	EA	\$ 500	\$ 500		\$ 6,600	\$ 8,100	\$ -	\$ 14,700	RS Means 2012
Miscellaneous Electric	12	EA	\$ 1,500	\$ 1,500		\$ 19,800	\$ 24,300	\$ -	\$ 44,100	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	

Cost estimated are for Energy Savings only- do not use for procurement

\$ 116,100	Subtotal
\$ 11,610	10% Contingency
\$ 25,542	20% Contractor O&P
\$ 15,325	10% Engineering
<b>\$ 168,600</b>	<b>Total</b>

**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Matawan Regional High School**

**ECM-9: Install Vending Machine Controls**

**Summary:** Vending machines generally operate 24/7 regardless of the actual usage. This measures vending machine controls to reduce the total run time of these units. The result is a reduced energy usage.

**Unit Cost:** \$0.157 \$/kWh blended

**Energy Savings Calculations:**

Ex. Cold Beverage Vending Machine Electric usage	14,016 kWh <sup>1,4,7</sup>
Ex. Snack Vending Machine Electric usage	5,256 kWh <sup>2,5,7</sup>
Ex. Dual Vending Machine Electric Usage	2,628 kWh <sup>3,6,7</sup>
Total Vending Machine Electric Usage	21,900 kWh
Proposed Vending Machine Electric usage	9,855 kWh <sup>8</sup>

<b>Vending Machine Controls Usage Savings</b>	<b>12,045 kWh</b>
<b>Total cost savings</b>	<b>\$ 1,891</b>
<b>Estimated Total Project Cost</b>	<b>\$ 1,600<sup>9</sup></b>
<b>Simple Payback</b>	<b>1 years</b>

Assumptions

- 1 4 Number of cold beverage vending machines
- 2 3 Number of snack vending machines
- 3 1 Number of dual snack/beverage vending machines
- 4 400 Average wattage, typical of cold beverage machines based on prior project
- 5 200 Average wattage, typical of snack machines based on prior project experience
- 6 300 Average wattage, typical of dual snack/beverage machines based on prior project
- 7 8760 Hours per year vending machine plugged in
- 8 55% Typical savings for cold vending machines based on historical data for similar projects
- 9 \$200 Estimated installed cost per vending machine



Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Matawan Regional High School

**ECM-11: Install Network Controller**

Background Data	
Average Consumption and Savings Figures	
	kWh
Average Total Consumption per PC per Year	500-700
Average Energy and Cost Waste per PC per Year	350-450
Average savings transparently available via Surveyor	90

Return on Investment Analysis	
	kWh
Number of PCs	250
Annual Energy Savings	22,500

**Notes:**

1. Savings are for the installation of a centralized computer management system installed on the client server that will centralize the power management functions that are native to the Windows environment.
2. Energy savings per computer are based on historical information from previous installations encompassing tens of thousands of computers.
3. School did not give exact number of computers. Estimated 250 are desktop computers

**Matawan-Aberdeen Regional School District - NJBPU**

**CHA Project #27221**

**Matawan Regional High School**

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.10

**ECM-11: Install Network Controller - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
Network Controller Software	1	ea	\$ 2,900	\$ 500		\$ 3,190	\$ 675	\$ -	\$ 3,865	Engineering Estimate
						\$ -	\$ -	\$ -	\$ -	
						\$ -	\$ -	\$ -	\$ -	

Cost Estimates are for Energy Calculations Only - Do Not Use for Procurement

\$ 3,865	Subtotal
\$ 387	10% Contingency
\$ 748	18% Contractor O&P
\$ -	0% Engineering Fees
<b>\$ 5,000</b>	<b>Total</b>

Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Matawan Regional High School

**ECM-13: Kitchen Hood Control**

**Motor Operating Savings**

Hours of Operation (per day)	4	A
Days/Year	190	B
Weeks/Year	38	C
Motor HP	7.5	D
Equivalent KW	4.66 KW	E
Cost of Electricity	\$0.16 KWh	F
Total Time/Year	760 hrs/year	G
Total KWH/YR	3544 KWh	H

% Rated RPM I	% Run Time J	Time K J * G	Output L I * E ^ 2.5	KWH/YR M L * K
100%	25%	190	4.663	886
90%	5%	38	3.583	136
80%	10%	76	2.669	203
70%	15%	114	1.911	218
60%	20%	152	1.300	198
50%	25%	190	0.824	157
40%	0%	0	0.472	0
30%	0%	0	0.230	0
20%	0%	0	0.083	0
10%	0%	0	0.015	0
				1,797 N

Total Savings := H - N      1,747      KWh

**Conditioned Make Up Air: Heating**

Previous Net Exhaust Volume	0 CFM	
New Net Exhaust Volume	0 CFM	Note 1
Previous net heat load	0 BTU/hr	
new net heat load	0 BTU/hr	
Design Indoor Conditions	68 F	
Average Outdoor Air Temp (during Heating)	37.5 F	
Heating Hours	4,589 hrs/yr	
Total Therms Savings	0 Therms	

% Rated RPM I	% Run Time J	H * J
100%	25%	25.00%
90%	5%	4.50%
80%	10%	8.00%
70%	15%	10.50%
60%	20%	12.00%
50%	25%	12.50%
40%	0%	0.00%
30%	0%	0.00%
20%	0%	0.00%
10%	0%	0.00%
Avg RPM		72.50%

Cost of Fuel = \$1.16 / therm

Reduced Electricity Savings =	1,747 kWh
Reduced Fuel Savings =	0 therms
Reduced Financial Savings =	\$274

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.10

**ECM-13: Kitchen Hood Control - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
Me-Link Kitchen Hood Control System	1	ea	\$ 15,000	\$ 2,000		\$ 16,500	\$ 2,700	\$ -	\$ 19,200	Vendor Quote
7.5 HP VFDs (1-exhaust fan)	1	ea	\$ 2,021	\$ 509		\$ 2,223	\$ 687	\$ -	\$ 2,911	RS Means 2012
7.5 HP Motor	1	ea	\$ 536	\$ 84		\$ 589	\$ 113	\$ -	\$ 702	RS Means 2012
Controls	1	ea	\$ 100	\$ 1,200		\$ 110	\$ 1,620	\$ -	\$ 1,730	Engineering Estimate
Electrical - misc.	1	ls	\$ 200	\$ 500		\$ 220	\$ 675	\$ -	\$ 895	RS Means 2012
Remote bulb thermostat	2	ea	\$ 500	\$ 200		\$ 1,100	\$ 540	\$ -	\$ 1,640	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	
						\$ -	\$ -	\$ -	\$ -	

Cost estimated are for Energy Savings only- do not use for procurement

\$ 27,078	Subtotal
\$ 2,708	10% Contingency
\$ 5,957	20% Contractor O&P
\$ 3,574	10% Engineering Fees
<b>\$ 39,318</b>	<b>Total</b>

**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Matawan Regional High School**

**ECM-14: Walk-in Cooler & Freezer Controls**

**ECM Description Summary**

For kitchens that contain walk-in coolers and freezers, CoolTrol is a controller that reduces energy consumption by controlling off of dewpoint temperature. Compressor cycling is reduced and the evaporator fans run 25% to 80% less. Door and frame heaters are also installed and controlled by store dew point temperature; this can reduce run time by up to 95% in coolers and 60% in freezers. The evaporator fan motors are also replaced with hi-efficiency fan motors saving 40% to 70% in energy. The proposed system comprises of an anti-sweat door controller, evaporator fan motor replacement and CoolTrol Cooler Control System.

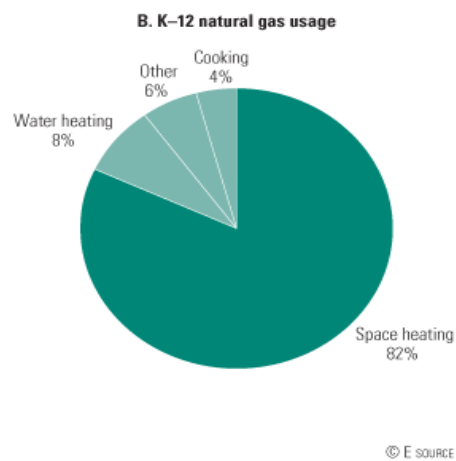
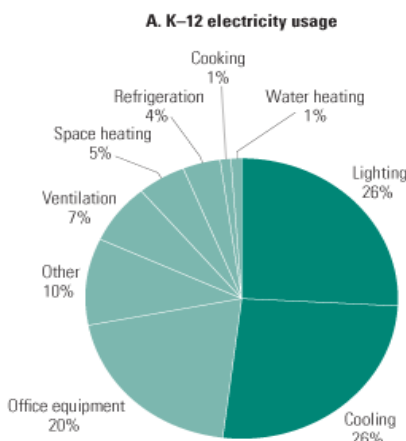
**Utility Cost**

\$0.16 \$/kWh Blended

EXISTING CONDITIONS	
Existing Facility Total Electric usage	1,201,265 kWh
Existing Facility Refrigeration Electric usage	72,076 kWh <sup>1</sup>
Existing Facility Walk-In Electric usage	43,246 kWh <sup>2</sup>
Walk-In Controls System Annual Electric savings	12,974 kWh <sup>3</sup>
SAVINGS	
Walk-In Controls Electric Usage Savings	12,974 kWh
Total cost savings	\$ 2,036.86
Estimated Total Project Cost	\$ 30,000 <sup>4</sup>
Simple Payback	14.7 years

**Assumptions**

- 1 6% of facility total electricity; Source: E source, data from U.S. Energy Information Administration
- 2 60% of refrigeration attributable to walk-in based on site observations
- 3 30% Electric load reduction typical for walk-in controllers
- 4 Based on (2) "Cooltrol" walk-in controls systems



**Matawan-Aberdeen Regional School District - NJBPU  
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**New Jersey Pay For Performance Incentive Program**

**Note:** The following calculation is based on the New Jersey Pay For Performance Incentive Program per April, 2012. Building must have a minimum average electric demand of 100 kW. This minimum is waived for buildings owned by local governments or non-profit organizations. Values used in this calculation are for measures with a payback of 15 years or less only.

Total Building Area (Square Feet)	153,914
Is this audit funded by NJ BPU (Y/N)	Yes

Board of Public Utilities (BPU)

Incentive #1		
Audit is funded by NJ BPU	\$0.10	\$/sqft

	Annual Utilities	
	kWh	Therms
Existing Cost (from utility)	\$135,069	\$80,720
Existing Usage (from utility)	1,201,265	69,723
Proposed Savings	131,284	746
Existing Total MMBtus	11,072	
Proposed Savings MMBtus	523	
% Energy Reduction	4.7%	
Proposed Annual Savings	\$18,569	

	Min (Savings = 15%)		Increase (Savings > 15%)		Max Incentive		Achieved Incentive	
	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm
Incentive #2	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.00	\$0.00
Incentive #3	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.00	\$0.00

	Incentives \$		
	Elec	Gas	Total
Incentive #1	\$0	\$0	\$0
Incentive #2	\$0	\$0	\$0
Incentive #3	\$0	\$0	\$0
<b>Total All Incentives</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

<b>Total Project Cost</b>	\$854,746
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		Allowable Incentive
% Incentives #1 of Utility Cost*	0.0%	\$0
% Incentives #2 of Project Cost**	0.0%	\$0
% Incentives #3 of Project Cost**	0.0%	\$0
<b>Total Eligible Incentives***</b>		<b>\$0</b>
<b>Project Cost w/ Incentives</b>		<b>\$854,746</b>

Project Payback (years)	
w/o Incentives	w/ Incentives
46.0	46.0

\* Maximum allowable incentive is 50% of annual utility cost if not funded by NJ BPU, and %25 if it is.

\*\* Maximum allowable amount of Incentive #2 is 25% of total project cost.

Maximum allowable amount of Incentive #3 is 25% of total project cost.

\*\*\* Maximum allowable amount of Incentive #1 is \$50,000 if not funded by NJ BPU, and \$25,000 if it is.

Maximum allowable amount of Incentive #2 & #3 is \$1 million per gas account and \$1 million per electric account; maximum 2 million per project





















Matawan-Aberdeen Regional School District - NJBPU  
CHA Project #27221

Rate of Discount (used for NPV) 3.0%

Utility Costs		Yearly Usage	Building Area	Annual Utility Cost	
\$ 0.113	\$/kWh blended		46,848	Electric	Natural Gas
\$ 0.102	\$/kWh supply	102,712		11,643	28,913
\$ 4.29	\$/kW	50.8			
\$ 1.20	\$/Therm	24,049			
\$ 18.00	\$/kgals	570			

**Ravine Drive Elementary School**

Item	Savings					Cost	Simple Payback	Life Expectancy	NJ Smart Start Incentives	Direct Install Eligible (Y/N)*	Direct Install Incentives**	Max Incentives	Payback w/ Incentives***	Simple Projected Lifetime Savings					ROI	NPV	IRR	
	kW	kWh	therms	Water kgal	\$									kW	kWh	therms	kgal/yr	\$				
ECM-2	Replace Boilers with Condensing HW Boilers	0.0	0	2,572	0	3,092	\$ 304,194	98.4	25	\$ 6,000	Y	\$ 75,000	\$ 6,000	96.4	0.0	0	64,306	0	\$ 77,311	(0.7)	(\$244,345)	-8.5%
ECM-3	Replace Window A/C Units w/ Ductless Splits	0.0	1,103	0	0	125	\$ 3,000	24.0	15	\$ 920	Y	\$ 2,100	\$ 920	16.6	0.0	16,541	0	0	\$ 1,875	(0.4)	(\$588)	-1.3%
ECM-4	Replace Old Motors with Premium Efficiency Motors	0.7	2,899	0	0	328	\$ 4,117	12.6	12	\$ -	Y	\$ 2,900	\$ -	12.6	7.9	34,791	0	0	\$ 4,348	0.1	(\$852)	-0.7%
ECM-L1	Lighting Replacements / Upgrades	5.1	10,640	0	0	1,342	\$ 56,410	42.0	15.0	\$ 6,040	Y	\$ 39,500	\$ 6,040	37.5	76.2	159,599	0	0	\$ 22,011	(0.6)	(\$34,355)	-9.8%
	<b>Total</b>	<b>5.7</b>	<b>14,642</b>	<b>2,572</b>	<b>0</b>	<b>\$ 4,887</b>	<b>\$ 367,721</b>	<b>75.2</b>	<b>16.8</b>	<b>\$ 12,960</b>		<b>\$ 119,500</b>	<b>\$ 12,960</b>	<b>72.6</b>	<b>84.0</b>	<b>210,931</b>	<b>64,306</b>	<b>0</b>	<b>#####</b>	<b>(0.7)</b>	<b>(\$293,375)</b>	<b>-14.0%</b>
	<b>Total Measures with Payback &lt;15 % of Existing</b>	<b>0.7</b>	<b>2,899</b>	<b>0</b>	<b>0</b>	<b>\$ 328</b>	<b>\$ 4,117</b>	<b>12.6</b>	<b>12.0</b>	<b>\$ -</b>		<b>\$ 2,900</b>	<b>\$ -</b>	<b>12.6</b>	<b>7.9</b>	<b>34,791</b>	<b>0</b>	<b>0</b>	<b>\$ 4,348</b>	<b>0.1</b>	<b>(\$852)</b>	<b>-0.7%</b>



**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Ravine Drive Elementary School**

**ECM-2: Boiler Replacement**

**Existing Fuel**

Nat.Gas ▼

**Proposed Fuel**

Nat.Gas ▼

<u>Item</u>	<u>Value</u>	<u>Units</u>	<u>Formula/Comments</u>
Baseline Fuel Cost	\$ 1.20	/ Therm	
Proposed Fuel Cost	\$ 1.20	/ Therm	
Baseline Fuel Use	19,721	Therms	Based on historical utility data
Existing Boiler Plant Efficiency	80%		Estimated
Baseline Boiler Load	1,577,643	Mbtu/yr	Baseline Fuel Use x Existing Efficiency x 100 Mbtu/Therms
Baseline Fuel Cost	\$ 23,709		
Proposed Boiler Plant Efficiency	92%		New Boiler Efficiency
Proposed Fuel Use	17,148	Therms	Baseline Boiler Load / Proposed Efficiency / 100 Mbtu/Therms
Proposed Fuel Cost	\$ 20,616		
Estimated Annual Savings	2,572	Therms	

\*Note to engineer: Link savings back to summary sheet in appropriate column.

**Matawan-Aberdeen Regional School District - NJBPU**

**CHA Project #27221**

**Ravine Drive Elementary School**

**ECM-2: Boiler Replacement - Cost**

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.10

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
3,000 MBH NG Condensing Boiler	2	EA	\$ 45,000	\$ 10,000		\$ 99,000	\$ 27,000	\$ -	\$ 126,000	
Flue Installation	2	LF	\$4,000.0	\$2,500.00		\$ 8,800	\$ 6,750	\$ -	\$ 15,550	
Controls	2	EA	\$1,500.0	\$1,500.00		\$ 3,300	\$ 4,050	\$ -	\$ 7,350	
Miscellaneous Electrical	2	LS	\$ 1,500	\$ 1,500		\$ 3,300	\$ 4,050	\$ -	\$ 7,350	
Miscellaneous HW Piping	2	LS	\$ 5,000	\$ 2,500		\$ 11,000	\$ 6,750	\$ -	\$ 17,750	
Boiler room/space construction	1	LS	\$ 20,000	\$ 10,000		\$ 22,000	\$ 13,500	\$ -	\$ 35,500	
						\$ -	\$ -	\$ -	\$ -	
						\$ -	\$ -	\$ -	\$ -	

Cost estimated are for Energy Savings only- do not use for procurement

\$ 209,500	Subtotal
\$ 20,950.00	10% Contingency
\$ 46,090.00	20% Contractor O&P
\$ 27,654	10% Engineering Fees
<b>\$ 304,194</b>	<b>Total</b>

**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Ravine Drive Elementary School**

**ECM-3: Replace Window A/C Units w/ Ductless Splits**

**ECM Description Summary**

By replacing window air conditioners with DX equipment with higher SEER/EER DX condensing units, significant electrical energy can be saved. Control schemes can be incorporated that were not possible with the older equipment as well, but the equipment can also operate in same manner as existing (i.e., stand alone, or monitored/sequenced by a BAS). It is recommended these units be replaced by more modern DX split system equipment with high efficiency fans and compressors.

ASSUMPTIONS		Comments
Electric Cost	\$0.113 / kWh	
Average run hours per Week	50 Hours	
Space Balance Point	55 F	
Space Temperature Setpoint	72 deg F	Setpoint.
Avg BTU/Hr Rating of existing equipment	24000 Btu / Hr	
Number of Units	5	
BTU/Hr Rating of existing equipment	120,000 Btu / Hr	Total BTU/hr of DX cooling equipment to be replaced.
Average EER	9.8	Units average than 3 years old, EERs were 9.8 when new
Existing Annual Electric Usage	3,452 kWh	

Item	Value	Units	Comments
Proposed EER	14.4		New ductless mini-splits (per manufacturer)
Proposed Annual Electric Usage	2,349	kWh	Unit will cycle on w/ temp of room. Possible operating time shown below

ANNUAL SAVINGS	
Annual Electrical Usage Savings	1,103 kWh
Annual Cost Savings	\$125

OAT - DB Bin Temp F	Annual Hours	Cooling Hrs at Temp Above balance point	Assumed % of time of operation	Assumed hrs of Operation
102.5	0	0	100%	0
97.5	6	2	89%	2
92.5	31	9	79%	7
87.5	131	39	68%	27
82.5	500	149	58%	86
77.5	620	185	47%	87
72.5	664	198	37%	73
67.5	854	0	0%	0
62.5	927	0	0%	0
57.5	600	0	0%	0
52.5	730	0	0%	0
47.5	491	0	0%	0
42.5	656	0	0%	0
37.5	1,023	0	0%	0
32.5	734	0	0%	0
27.5	334	0	0%	0
22.5	252	0	0%	0
17.5	125	0	0%	0
12.5	47	0	0%	0
7.5	34	0	0%	0
2.5	1	0	0%	0
-2.5	0	0	0%	0
-7.5	0	0	0%	0
<b>Total</b>	<b>8,760</b>	<b>581</b>	<b>49%</b>	<b>282</b>

Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Ravine Drive Elementary School

Multipliers	
Material:	1.35
Labor:	1.10
Equipment:	1.10

**ECM-3: Replace Window A/C Units w/ Ductless Splits - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
24,000 MBH Split System	5	EA	\$ 2,500	\$ 1,500		\$ 16,875	\$ 8,250	\$ -	\$ 25,125	RS Means 2012
Piping	5	EA	\$ 500	\$ 500		\$ 3,375	\$ 2,750	\$ -	\$ 6,125	RS Means 2012
Miscellaneous Electric	5	EA	\$ 1,500	\$ 1,500		\$ 10,125	\$ 8,250	\$ -	\$ 18,375	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	

Cost estimated are for Energy Savings only- do not use for procurement

\$ 49,625	Subtotal
\$ 4,963	10% Contingency
\$ 10,918	20% Contractor O&P
\$ 6,551	10% Engineering
<b>\$ 72,100</b>	<b>Total</b>

Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Ravine Drive Elementary School

ECM-4: Install Premium Efficiency Motors

Demand Cost
\$/kW-month
\$ 4.29

Energy Cost
\$/kWh
\$ 0.11

Multipliers		
Material	Labor	Equipment
1.10	1.35	1.10

Savings Analysis

Cost Estimates

#	Description	Location	Existing HP	Load Factor	Existing Efficiency <sub>a</sub>	Existing kW	New HP <sub>b</sub>	New Load Factor	New Efficiency <sub>a</sub>	New kW	Demand Savings	Demand Savings \$	Annual Hours	kWh Savings	\$ kWh Savings	Total \$ Savings	Estimated Cost	Payback Years	Unit Costs			Subtotal Costs			Remarks	
																			Materials	Labor	Equipment	Materials	Labor	Equipment		Total Cost
1	HWP-3	MER	1	0.8	0.767	0.8	1	0.8	0.852	0.7	0.078	\$ 4	4,427	344	\$ 39	\$ 43	\$ 515	12.0	\$ 284	\$ 150	\$ -	\$ 312	\$ 203	\$ -	\$ 515	
2	HWP-4	MER	1	0.8	0.767	0.8	1	0.8	0.852	0.7	0.078	\$ 4	4,427	344	\$ 39	\$ 43	\$ 515	12.0	\$ 284	\$ 150	\$ -	\$ 312	\$ 203	\$ -	\$ 515	
3	HWP-6	MER	1.5	0.8	0.791	1.1	2	0.8	0.863	1.0	0.095	\$ 5	4,427	419	\$ 48	\$ 52	\$ 515	9.8	\$ 284	\$ 150	\$ -	\$ 312	\$ 203	\$ -	\$ 515	
4	HWP-5	MER	1.5	0.8	0.791	1.1	2	0.8	0.863	1.0	0.095	\$ 5	4,427	419	\$ 48	\$ 52	\$ 515	9.8	\$ 284	\$ 150	\$ -	\$ 312	\$ 203	\$ -	\$ 515	
5	HWP-7	MER	1	0.8	0.767	0.8	1	0.8	0.852	0.7	0.078	\$ 4	4,427	344	\$ 39	\$ 43	\$ 515	12.0	\$ 284	\$ 150	\$ -	\$ 312	\$ 203	\$ -	\$ 515	
6	HWP-8	MER	1	0.8	0.767	0.8	1	0.8	0.852	0.7	0.078	\$ 4	4,427	344	\$ 39	\$ 43	\$ 515	12.0	\$ 284	\$ 150	\$ -	\$ 312	\$ 203	\$ -	\$ 515	
7	HWP-1	MER	1	0.8	0.767	0.8	1	0.8	0.852	0.7	0.078	\$ 4	4,427	344	\$ 39	\$ 43	\$ 515	12.0	\$ 284	\$ 150	\$ -	\$ 312	\$ 203	\$ -	\$ 515	
8	HWP-2	MER	1	0.8	0.767	0.8	1	0.8	0.852	0.7	0.078	\$ 4	4,427	344	\$ 39	\$ 43	\$ 515	12.0	\$ 284	\$ 150	\$ -	\$ 312	\$ 203	\$ -	\$ 515	
12																										
	Total		9			6.9	9			6.3	0.65	\$ 34		2,899	\$ 329	\$ 362	\$ 4,117									

Notes

a Existing and new efficiencies should be entered if known. If not known, use provided curve fit based on "DOE Survey Installed Average" and NEMA Premium values, respectively.

b Same as existing HP unless resized to better match load

Costs from RSM Electrical Costs 2006, p202  
 Motors - Totally enclosed, premium efficiency  
 Table used for cost estimates

HP	Mat'l	Labor	Total
0	0	0	\$ -
1	\$ 284	\$ 150	\$ 434
2	\$ 342	\$ 200	\$ 542
3	\$ 550	\$ 250	\$ 800
5	\$ 550	\$ 250	\$ 800
7.5	\$ 621	\$ 270	\$ 891
10	\$ 749	\$ 270	\$ 1,019
15	\$ 999	\$ 400	\$ 1,399
20	\$ 1,218	\$ 400	\$ 1,618
25	\$ 1,492	\$ 500	\$ 1,992
30	\$ 1,736	\$ 500	\$ 2,236
40	\$ 2,253	\$ 600	\$ 2,853
50	\$ 2,771	\$ 600	\$ 3,371
60	\$ 4,141	\$ 900	\$ 5,041
75	\$ 5,298	\$ 1,000	\$ 6,298
100	\$ 6,303	\$ 1,200	\$ 7,503
125	\$ 9,135	\$ 1,500	\$ 10,635
150	\$ 10,353	\$ 1,600	\$ 11,953
200	\$ 12,424	\$ 2,000	\$ 14,424

costs updated 12/09

**Matawan-Aberdeen Regional School District - NJBPU  
CHA Project #27221  
Ravine Drive Elementary School**

**New Jersey Pay For Performance Incentive Program**

**Note:** The following calculation is based on the New Jersey Pay For Performance Incentive Program per April, 2012. Building must have a minimum average electric demand of 100 kW. This minimum is waived for buildings owned by local governments or non-profit organizations. Values used in this calculation are for measures with a payback of 15 years or less only.

Total Building Area (Square Feet)	46,848
Is this audit funded by NJ BPU (Y/N)	Yes

Board of Public Utilities (BPU)

Incentive #1		
Audit is funded by NJ BPU	\$0.10	\$/sqft

	Annual Utilities	
	kWh	Therms
Existing Cost (from utility)	\$11,643	\$28,913
Existing Usage (from utility)	102,712	24,049
Proposed Savings	14,642	2,572
Existing Total MMBtus	2,755	
Proposed Savings MMBtus	307	
% Energy Reduction	11.1%	
Proposed Annual Savings	\$4,887	

	Min (Savings = 15%)		Increase (Savings > 15%)		Max Incentive		Achieved Incentive	
	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm
Incentive #2	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.00	\$0.00
Incentive #3	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.00	\$0.00

	Incentives \$		
	Elec	Gas	Total
Incentive #1	\$0	\$0	\$0
Incentive #2	\$0	\$0	\$0
Incentive #3	\$0	\$0	\$0
<b>Total All Incentives</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

<b>Total Project Cost</b>	\$367,721
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		Allowable Incentive
% Incentives #1 of Utility Cost*	0.0%	\$0
% Incentives #2 of Project Cost**	0.0%	\$0
% Incentives #3 of Project Cost**	0.0%	\$0
<b>Total Eligible Incentives***</b>		<b>\$0</b>
<b>Project Cost w/ Incentives</b>		<b>\$367,721</b>

Project Payback (years)	
w/o Incentives	w/ Incentives
75.2	75.2

\* Maximum allowable incentive is 50% of annual utility cost if not funded by NJ BPU, and %25 if it is.

\*\* Maximum allowable amount of Incentive #2 is 25% of total project cost.

Maximum allowable amount of Incentive #3 is 25% of total project cost.

\*\*\* Maximum allowable amount of Incentive #1 is \$50,000 if not funded by NJ BPU, and \$25,000 if it is.

Maximum allowable amount of Incentive #2 & #3 is \$1 million per gas account and \$1 million per electric account; maximum 2 million per project





















Utility Costs		Yearly Usage	Building Area	Annual Utility Cost	
\$ 0.123	\$/kWh blended		60,110	Electric	Natural Gas
\$ 0.096	\$/kWh supply	285,068		35,011	23,343
\$ 6.25	\$/kW	137.4			
\$ 1.11	\$/Therm	23,343			
\$ 18.00	\$/kgals	570			

**Strathmore Elementary School**

Item	Savings					Cost	Simple Payback	Life Expectancy	NJ Smart Start Incentives	Direct Install Eligible (Y/N)*	Direct Install Incentives**	Max Incentives	Payback w/ Incentives***	Simple Projected Lifetime Savings					ROI	NPV	IRR	
	kW	kWh	therms	Water kgal	\$									kW	kWh	therms	kgal/yr	\$				
ECM-2	Replace Boilers with Condensing HW Boilers	0.0	0	1,248	0	1,387	\$ 126,324	91.1	25	\$ 3,000	Y	\$ 75,000	\$ 3,000	88.9	0.0	0	31,209	0	\$ 34,673	(0.7)	(\$99,173)	-8.1%
ECM-5	Install VFDs & Premium Pumps on Hot water Pumps	0.0	5,791	0	0	711	\$ 12,246	17.2	15	\$ 552	Y	\$ 8,600	\$ 552	16.4	0.0	86,867	0	0	\$ 10,669	(0.1)	(\$3,203)	-1.1%
ECM-9	Demand Control Ventilation	0.0	0	1,109	0	1,232	\$ 8,000	6.5	15.0	\$ -	N	\$ -	\$ -	6.5	0.0	0	16,629	0	\$ 18,475	1.3	\$6,704	12.9%
ECM-L1	Lighting Replacements / Upgrades	15.4	46,570	0	0	5,606	\$ 109,686	19.6	15.0	\$ 11,500	Y	\$ 75,000	\$ 11,500	17.5	231.3	698,553	0	0	#####	(0.1)	(\$31,266)	-1.9%
<b>Total</b>		<b>15.4</b>	<b>52,361</b>	<b>2,357</b>	<b>0</b>	<b>\$ 8,935</b>	<b>\$ 256,255</b>	<b>28.7</b>	<b>17.5</b>	<b>\$ 15,052</b>		<b>\$ 158,600</b>	<b>\$ 15,052</b>	<b>27.0</b>	<b>231.3</b>	<b>785,420</b>	<b>47,838</b>	<b>0</b>	<b>#####</b>	<b>(0.3)</b>	<b>(\$123,558)</b>	<b>-4.7%</b>
<b>Total Measures with Payback &lt;15 % of Existing</b>		<b>0.0</b>	<b>0</b>	<b>1,109</b>	<b>0</b>	<b>\$ 1,232</b>	<b>\$ 8,000</b>	<b>6.5</b>	<b>15.0</b>	<b>\$ -</b>		<b>\$ -</b>	<b>\$ -</b>	<b>6.5</b>	<b>0.0</b>	<b>0</b>	<b>16,629</b>	<b>0</b>	<b>\$ 18,475</b>	<b>1.3</b>	<b>\$6,704</b>	<b>12.9%</b>



**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Strathmore Elementary School**

**ECM-2: Boiler Replacement**

\* Replace Cleaverbrooks boiler with gas fired condensing boiler

**Existing Fuel**

Nat.Gas	▼
Nat.Gas	▼

**Proposed Fuel**

Item	Value	Units	Formula/Comments
Baseline Fuel Cost	\$ 1.11	/ Therm	
Proposed Fuel Cost	\$ 1.11	/ Therm	
Baseline Fuel Use	9,571	Therms	Based on historical utility data
Existing Boiler Plant Efficiency	80%		Estimated
Baseline Boiler Load	765,656	Mbtu/yr	Baseline Fuel Use x Existing Efficiency x 100 Mbtu/Therms
Baseline Fuel Cost	\$ 10,633		
Proposed Boiler Plant Efficiency	92%		New Boiler Efficiency
Proposed Fuel Use	8,322	Therms	Baseline Boiler Load / Proposed Efficiency / 100 Mbtu/Therms
Proposed Fuel Cost	\$ 9,246		
Estimated Annual Savings	1,248	Therms	

\*Note to engineer: Link savings back to summary sheet in appropriate column.

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.10

**ECM-2: Boiler Replacement - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
3,000 MBH NG Condensing Boiler	1	EA	\$ 45,000	\$ 10,000		\$ 49,500	\$ 13,500	\$ -	\$ 63,000	
Flue Installation	1	EA	\$4,000.0	\$2,500.00		\$ 4,400	\$ 3,375	\$ -	\$ 7,775	
Controls	1	EA	\$1,500.0	\$1,500.00		\$ 1,650	\$ 2,025	\$ -	\$ 3,675	
Miscellaneous Electrical	1	LS	\$ 1,500	\$ 1,500		\$ 1,650	\$ 2,025	\$ -	\$ 3,675	
Miscellaneous HW Piping	1	LS	\$ 5,000	\$ 2,500		\$ 5,500	\$ 3,375	\$ -	\$ 8,875	
						\$ -	\$ -	\$ -	\$ -	

Cost estimated are for Energy Savings only- do not use for procurement

\$ 87,000	Subtotal
\$ 8,700.00	10% Contingency
\$ 19,140.00	20% Contractor O&P
\$ 11,484	10% Engineering Fees
<b>\$ 126,324</b>	<b>Total</b>

Matawan-Aberdeen Regional School District - NJBPU  
 CHA Project #27221  
 Strathmore Elementary School

**ECM-5: Install Variable Speed Drives - HW Pump**

**Variable Inputs**

Blended Electric Rate	\$0.12
Heating System "On" Point	55
VFD Efficiency	98.5%

**ECM Description Summary**

PUMP SCHEDULE							
Pump ID	Qty	HP	Total HP	Existing Motor Motor Eff.	New Motor Motor Eff.	Exist. Motor kW Note 1	New Motor kW Note 2
HWP-1,2	1	3.0	3.0	89.5%	89.5%	2.00	2.00
Total:						2.00	2.00

SAVINGS ANALYSIS								
OAT - DB Avg Temp F	Annual Hours in Bin	Heating Hours Bin	Pump Load %	Existing Pump kWh	Proposed Pump kW	Speed efficiency %	Proposed Pump kWh	Proposed Savings kWh
(A)	(B)	(C) =IF(A>TP,0,C)	(D) =0.5+0.5*(50-A)/(50-10) See Note 4	(E) =D*AA	(F) =BB*E^2.5/CC See Note 5	(G)	(H) =C*F/G	(I) =E-H
See Note 3	See Note 3							
102.5	0	0	0%	0	0.0	0.0%	0	0
97.5	6	0	0%	0	0.0	0.0%	0	0
92.5	31	0	0%	0	0.0	0.0%	0	0
87.5	131	0	0%	0	0.0	0.0%	0	0
82.5	500	0	0%	0	0.0	0.0%	0	0
77.5	620	0	0%	0	0.0	0.0%	0	0
72.5	664	0	0%	0	0.0	0.0%	0	0
67.5	854	0	0%	0	0.0	0.0%	0	0
62.5	927	0	0%	0	0.0	0.0%	0	0
57.5	600	0	0%	0	0.0	0.0%	0	0
52.5	730	730	48%	1,460	0.3	78.9%	292	1,168
47.5	491	491	53%	982	0.4	83.9%	237	745
42.5	656	656	58%	1,312	0.5	88.2%	379	933
37.5	1,023	1,023	63%	2,046	0.6	91.8%	699	1,348
32.5	734	734	68%	1,468	0.8	94.9%	588	880
27.5	334	334	73%	668	0.9	97.2%	312	356
22.5	252	252	78%	504	1.1	99.0%	273	231
17.5	125	125	83%	250	1.3	100.0%	157	93
12.5	47	47	88%	94	1.5	100.0%	68	26
7.5	34	34	93%	68	1.7	100.0%	57	11
2.5	1	1	98%	2	1.9	99.7%	2	0
-2.5	0	0	0%	0	0.0	0.0%	0	0
-7.5	0	0	0%	0	0.0	0.0%	0	0
	<b>8,760</b>	<b>4,427</b>		<b>8,856</b>			<b>3,065</b>	<b>5,791</b>

**Notes:**

- Existing motor power was determined using motor nameplate data. Formula: Motor HP x 0.746 x 0.8 / Exist. Motor Eff.
- New motor power is the same as existing motor power adjusted for the new efficiency, if a new motor is proposed.
- Weather data from NOAA for Newark, NJ
- The pump load is estimated at 100% at X deg. OAT and 50% at X deg. OAT and varies linearly in between.
- The required VFD motor draw is based on a 2.5 power relationship to load.
- The pumps are lead lag so the quantity is shown as (1) because one pump operates at a time

Multipliers	
Material:	1.10
Labor:	1.35
Equipment:	1.00

**ECM-5: Install Variable Speed Drives - HW Pump - Cost**

Description	QTY	UNIT	UNIT COSTS			SUBTOTAL COSTS			TOTAL COST	REMARKS
			MAT.	LABOR	EQUIP.	MAT.	LABOR	EQUIP.		
						\$ -	\$ -	\$ -	\$ -	
3.0 VFD	2	ea	\$ 1,575	\$ 431		\$ 3,465	\$ 1,162	\$ -	\$ 4,627	RS Means 2012
3.0 Motor	2	ea	\$ 326	\$ 79		\$ 716	\$ 213	\$ -	\$ 929	RS Means 2012
Electrical - misc.	2	ls	\$ 200	\$ 150		\$ 440	\$ 405	\$ -	\$ 845	RS Means 2012
Pipe pressure sensor/transmitter	1	ea	\$ 850	\$ 500		\$ 935	\$ 675	\$ -	\$ 1,610	RS Means 2012
Misc. piping modification	1	ea	\$ 200	\$ 150		\$ 220	\$ 203	\$ -	\$ 423	RS Means 2012
						\$ -	\$ -	\$ -	\$ -	
						\$ -	\$ -	\$ -	\$ -	

Cost estimated are for Energy Savings only- do not use for procurement

\$ 8,434	Subtotal
\$ 843	10% Contingency
\$ 1,855	20% Contractor O&P
\$ 1,113	10% Engineering Fees
<b>\$ 12,246</b>	<b>Total</b>

**Matawan-Aberdeen Regional School District - NJBPU**  
**CHA Project #27221**  
**Strathmore Elementary School**

AIR HANDLER	AREA SERVED	CFM	OA CFM	% OA
HV-1	Gym	10,000	2,120	21%
			2,120	CFM

**ECM 8: Demand Controlled Ventilation**

\*Full DDC Control is needed to implement this ECM

**ECM Description Summary**

*It is assumed the original system controls provide the full design ventilation outside air flow. Reducing outside air during occupied time periods will reduce heating and cooling energy used during the occupied period. A limit of 1000 PPM of CO2 is recommended in ASHRAE Standard 62-1982, Ventilation for Acceptable Indoor Air Quality. During unoccupied periods the outside air dampers should be closed.*

Electric Cost	\$	0.12	/kWh
Natural Gas Cost	\$	1.11	/therm
Facility Ventilation Heating Load		80,136	BTU/Hour <sup>1,2,3</sup>
Facility Ventilation Cooling Load		22,896	BTU/Hour <sup>1,2,3</sup>
Existing Ventilation Heating Usage		4,435	Therms <sup>2</sup>
Existing Ventilation Cooling Usage		0	kWh <sup>3</sup>
Proposed Ventilation Heating Usage		3,326	Therms <sup>7</sup>
Proposed Ventilation Cooling Usage		0	kWh <sup>7</sup>
<b>Total heating savings</b>		<b>1,109</b>	<b>Therms</b>
<b>Total cooling savings</b>		<b>0</b>	<b>kWh</b>
<b>Total cost savings</b>		<b>1,232</b>	
<b>Estimated Total Project Cost</b>		<b>\$8,000</b>	<sup>8</sup>
<b>Simple Payback</b>		<b>6.5</b>	<b>years</b>

Note: costs are used for energy savings calculations only. Do not use for procurement

**Assumptions**

- 1 2,120 OA AHU airflow based existing equipment model numbers
- 2 35 °F, Assumed average heating Δt (mixed air and supply)
- 3 10 °F, Assumed average cooling Δt (mixed air and supply)
- 4 80% Heating Efficiency - %
- 5 0.0 Cooling Efficiency - kW/Ton
- 6 4,427 AHU run time per heating/cooling season bin data
- 7 25% Estimated savings for DCV based on observed occupancy
- 8 \$ 8,000 estimated measure cost for installation of sensors and associated controls

**Matawan-Aberdeen Regional School District - NJBPU  
CHA Project #27221  
Strathmore Elementary School**

**New Jersey Pay For Performance Incentive Program**

**Note:** The following calculation is based on the New Jersey Pay For Performance Incentive Program per April, 2012. Building must have a minimum average electric demand of 100 kW. This minimum is waived for buildings owned by local governments or non-profit organizations. Values used in this calculation are for measures with a payback of 15 years or less only.

Total Building Area (Square Feet)	60,110
Is this audit funded by NJ BPU (Y/N)	Yes

Board of Public Utilities (BPU)

Incentive #1		
Audit is funded by NJ BPU	\$0.10	\$/sqft

	Annual Utilities	
	kWh	Therms
Existing Cost (from utility)	\$35,011	\$23,343
Existing Usage (from utility)	285,068	23,343
Proposed Savings	52,361	2,357
Existing Total MMBtus	3,307	
Proposed Savings MMBtus	414	
% Energy Reduction	12.5%	
Proposed Annual Savings	\$8,935	

	Min (Savings = 15%)		Increase (Savings > 15%)		Max Incentive		Achieved Incentive	
	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm	\$/kWh	\$/therm
Incentive #2	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.00	\$0.00
Incentive #3	\$0.09	\$0.90	\$0.005	\$0.05	\$0.11	\$1.25	\$0.00	\$0.00

	Incentives \$		
	Elec	Gas	Total
Incentive #1	\$0	\$0	\$0
Incentive #2	\$0	\$0	\$0
Incentive #3	\$0	\$0	\$0
Total All Incentives	\$0	\$0	\$0

Total Project Cost	\$256,255
--------------------	-----------

		Allowable Incentive
% Incentives #1 of Utility Cost*	0.0%	\$0
% Incentives #2 of Project Cost**	0.0%	\$0
% Incentives #3 of Project Cost**	0.0%	\$0
Total Eligible Incentives***		\$0
Project Cost w/ Incentives		\$256,255

Project Payback (years)	
w/o Incentives	28.7
w/ Incentives	28.7

\* Maximum allowable incentive is 50% of annual utility cost if not funded by NJ BPU, and %25 if it is.

\*\* Maximum allowable amount of Incentive #2 is 25% of total project cost.

Maximum allowable amount of Incentive #3 is 25% of total project cost.

\*\*\* Maximum allowable amount of Incentive #1 is \$50,000 if not funded by NJ BPU, and \$25,000 if it is.

Maximum allowable amount of Incentive #2 & #3 is \$1 million per gas account and \$1 million per electric account; maximum 2 million per project





















## **APPENDIX D**

### **New Jersey Board of Public Utilities Incentives**

- i. Smart Start**
  - ii. Direct Install**
  - iii. Pay for Performance (P4P)**
  - iv. Energy Savings Improvement Plan (ESIP)**
-



## I. SMART START

- HOME
- RESIDENTIAL
- COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT
- RENEWABLE ENERGY



Home » Commercial & Industrial » Programs

## NJ SmartStart Buildings

### Program Overview



#### With New Jersey SmartStart Buildings ...

... A smart start now means better performance later! Whether you're starting a commercial or industrial project from the ground up, renovating existing space, or upgrading equipment, you have unique opportunities to upgrade the energy efficiency of the project.

New Jersey SmartStart Buildings can provide a range of support — at no cost to you — to yield substantial energy savings, both now and for the future. Learn more about:

- Project Categories
- Custom Measures
- Incentives for Qualifying Equipment and Projects
- Program Terms and Conditions
- Find a Trade Ally

**Please note: pre-approval is required for almost all energy efficiency incentives.** This means you must submit an application form (and applicable worksheets) and receive an approval letter from the program before any equipment is installed (click here for complete Terms and Conditions.) Upon receipt of an approval letter, you may proceed to install the equipment listed on your approved application. Equipment installed prior to the date of the approval letter is not eligible for an incentive. **Any customer and/or agent who purchases equipment prior to the receipt of an incentive approval letter does so at his/her own risk.**

#### Getting Started

Submit your project application form as soon as you know you will be doing a construction project, or replacing/adding equipment.

**Smart-Growth Eligibility:** Check to make sure your project is eligible for incentives.

Incentives for new construction are available only for projects in areas designated for growth in the NJ State Development and Redevelopment Plan. Public school (K-12) new construction projects are exempted from this restriction and are eligible for incentives throughout the State.

Customers, or their trade allies, can determine if a location is in a designated growth area by referring to the Smart Growth Site Evaluator Tool available from the HMFA website. Contact a program representative if you are uncertain about project eligibility. The Smart Growth policies will be implemented consistent with Board Orders as described more fully in the C&I Operational Procedure Manual.

Apply for pre-approval by submitting an application for the type of equipment you have chosen to install. The application should be accompanied by a related worksheet, where applicable, and a manufacturer's specification sheet (refer to the specific program requirements on the back of the application for specs needed for your project) for the equipment you are planning to install. (Program representatives will review your application package and approve it, reject it, and/or advise you of upgrades in equipment that will save energy costs and/or increase your incentives.)

#### Support for Custom Energy-Efficiency Measures

Custom measures allows program participants the opportunity to receive an incentive for unique energy-efficiency measures that are not on the prescriptive equipment Incentive list, but are project/facility specific.

#### Incentives for Qualifying Equipment and Projects

Financial incentives are available for large and small projects. These incentives offset some — or maybe even all! — of the added cost to purchase qualifying energy-efficient equipment, which provides significant long-term energy savings. Ranges of incentives are available for qualifying equipment (depending on type, size, and efficiency) in several categories.

Find out more about equipment incentives!

For **specific details** on equipment requirements and financial incentives, including incentives for equipment not listed here, contact a program representative. Annual financial incentives may be

#### Program Updates

Notice of 2013 Changes to C&I Programs

Warranty and Lease Terms for CHP/Fuel Cells Increased to 10 Years

Large Combined Heat & Power/Fuel Cell Program Update

Board Order - Standby Charges for Distributed Generation Customers

Other updates posted.

### COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT PROGRAMS

NJ SMARTSTART BUILDINGS

EQUIPMENT INCENTIVES

APPLICATION FORMS

TOOLS AND RESOURCES

PAY FOR PERFORMANCE

COMBINED HEAT & POWER AND FUEL CELLS

LOCAL GOVERNMENT ENERGY AUDIT

LARGE ENERGY USERS PILOT

ENERGY SAVINGS IMPROVEMENT PROGRAM

DIRECT INSTALL

ENERGY BENCHMARKING

OIL, PROPANE & MUNICIPAL ELECTRIC CUSTOMERS

EDA PROGRAMS

T-12 SCHOOLS LIGHTING INITIATIVE

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Home » Commercial & Industrial » Programs » NJ SmartStart Buildings

**Equipment Incentives**

**More reasons for a smart start on your next project!**

New Jersey SmartStart Buildings provides **financial incentives for qualifying equipment**. These incentives were developed to help our customers offset some of the added cost to purchase qualifying energy-efficient equipment, which provides significant long-term energy savings. A wide range of incentives are available for qualifying equipment (depending on type, size and efficiency).

Listed below are the types of qualifying equipment and ranges of incentives. For details on equipment requirements and full listings of incentives, refer to the [online application forms](#).

**Please note that almost all equipment incentives require pre-approval before equipment is installed.** (click for exceptions) To start the pre-approval process, submit an Equipment Application, and appropriate Equipment Worksheets, for the type or types of equipment you are planning to install along with equipment specification sheets (refer to the specific program requirements on the back of the application for specifications needed for your project) and a current utility bill(s).

In order to be eligible to receive financial incentives under this Program, Applicants must receive electric and/or gas service from one of the regulated electric and/or gas utilities in the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.



**Electric Chillers**

- Water-cooled chillers (\$12 - \$170 per ton)
- Air-cooled chillers (\$8 - \$52 per ton)

**Gas Cooling**

- Gas absorption chillers (\$185-\$450 per ton)
- Gas Engine-Driven Chillers (Calculated through Custom Measure Path)

**Desiccant Systems** (\$1.00 per cfm - gas or electric)

**Electric Unitary HVAC**

- Unitary AC and split systems (\$73 - \$92 per ton)
- Air-to-air heat pumps (\$73 - \$92 per ton)
- Water-source heat pumps (\$81 per ton)
- Packaged terminal AC & HP (\$65 per ton)
- Central DX AC Systems (\$40 - \$72 per ton)
- Dual Enthalpy Economizer Controls (\$250)
- Occupancy Controlled Thermostats (\$75 each)

**Ground Source Heat Pumps**

- Closed Loop (\$450-750 per ton)

**Gas Heating**

- Gas-fired boilers < 300 MBH (\$300 per unit)
- Gas-fired boilers ≥ 300 MBH - 1500 MBH (\$1.75 per MBH)
- Gas-fired boilers ≥ 1500 MBH - ≤ 4000 MBH (\$1.00 per MBH)
- Gas-fired boilers > 4000 MBH (Calculated through Custom Measure Path)
- Gas furnaces (\$300-\$400 per unit)

**Variable Frequency Drives**

- Variable air volume (\$65 - \$155 per hp)
- Chilled-water pumps (\$60 per hp)
- Compressors (\$5,250 to \$12,500 per drive)

**Natural Gas Water Heating**

**Program Updates**

- Notice of 2013 Changes to C&I Programs
- Warranty and Lease Terms for CHP/Fuel Cells Increased to 10 Years
- Large Combined Heat & Power/Fuel Cell Program Update
- Board Order - Standby Charges for Distributed Generation Customers
- Other updates posted.

**Featured Success Story**

**Mannington Mills:**  
NJ SmartStart Buildings custom measures case study presented at Globalcon Conference

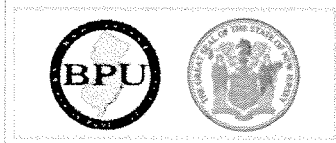
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## II. DIRECT INSTALL

- HOME
- RESIDENTIAL
- COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT
- RENEWABLE ENERGY

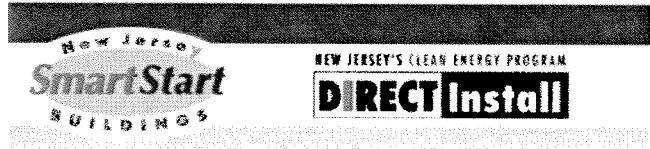


**COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT PROGRAMS**

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- LARGE ENERGY USERS PILOT
- ENERGY SAVINGS IMPROVEMENT PROGRAM
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  - PARTICIPATION STEPS
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## Direct Install - Steps to Participation



### SIX SIMPLE STEPS TO PARTICIPATION

#### CONTACT THE PARTICIPATING CONTRACTOR IN YOUR AREA

Identify the contractor assigned and trained to provide Direct Install services in the county where your project is located. Using the contact information provided, call or send an e-mail to the participating contractor to discuss your project. The contractor will schedule an energy assessment and work with you to complete the program application and participation agreement.

If you're unable to contact the participating contractor or have questions, you may contact us at 866-NJSMART or send an e-mail to [DirectInstall@NJCleanEnergy.com](mailto:DirectInstall@NJCleanEnergy.com).

#### REVIEW RESULTS

After the energy assessment, the contractor will review the results with you, including what measures qualify and your share of the project cost.

#### MOVE FORWARD

You will sign a scope of work document to proceed with implementation of qualifying measures.

#### ARRANGE INSTALLATION

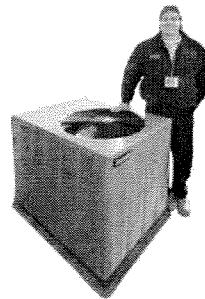
You and the participating contractor will set a convenient start date for the installation.

#### CONFIRM INSTALLATION

Once the participating contractor completes the installation, you accept the work by signing a project completion form.

#### COMPLETE TRANSACTION

You pay the participating contractor your share of the project cost and New Jersey's Clean Energy Program pays the rest.



#### Program Updates

Notice of 2013 Changes to C&I Programs

Warranty and Lease Terms for CHP/Fuel Cells Increased to 10 Years

Large Combined Heat & Power/Fuel Cell Program Update

Board Order - Standby Charges for Distributed Generation Customers

Other updates posted.

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**Stony Brook Regional Sewerage Authority:**

Innovative Regenerative Afterburner

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### III. PAY FOR PERFORMANCE (P4P)



# 2012 PAY FOR PERFORMANCE PROGRAM Existing Buildings Incentive Structure

## Incentive #1: Energy Reduction Plan

Incentive Amount:.....\$0.10 per sq ft  
Minimum Incentive:..... \$5,000  
Maximum Incentive::..... \$50,000 or 50% of facility annual energy cost (whichever is less)

This incentive is designed to offset the cost of services associated with the development of the Energy Reduction Plan (ERP) and is paid upon ERP approval. Incentive is contingent on implementation of recommended measures outlined in the ERP.

## Incentive #2: Installation of Recommended Measures

Minimum Performance Target:..... 15%

### Electric Incentives

Base Incentive based on 15% savings: .....\$0.09 per projected kWh saved  
For each % over 15% add:.....\$0.005 per projected kWh saved  
Maximum Incentive:.....\$0.11 per projected kWh saved

### Gas Incentives

Base Incentive based on 15% savings: .....\$0.90 per projected Therm saved  
For each % over 15% add:.....\$0.05 per projected Therm saved  
Maximum Incentive:.....\$1.25 per projected Therm saved

Incentive Cap: ..... 25% of total project cost

This incentive is based on projected energy savings outlined in the ERP. Incentive is paid upon successful installation of recommended measures.

## Incentive #3: Post-Construction Benchmarking Report

Minimum Performance Target:..... 15%

### Electric Incentives

Base Incentive based on 15% savings: .....\$0.09 per actual kWh saved  
For each % over 15% add:.....\$0.005 per actual kWh saved  
Maximum Incentive:.....\$0.11 per actual kWh saved

### Gas Incentives

Base Incentive based on 15% savings: .....\$0.90 per actual Therm saved  
For each % over 15% add:.....\$0.05 per actual Therm saved  
Maximum Incentive:.....\$1.25 per actual Therm saved

Incentive Cap: ..... 25% of total project cost

This incentive will be released upon submittal of a Post-Construction Benchmarking Report that verifies that the level of savings actually achieved by the installed measures meets or exceeds the minimum performance threshold. To validate the savings and achievement of the Energy Target, the EPA Portfolio Manager shall be used. Savings should be rounded to the nearest percent. Total value of Incentive #2 and Incentive #3 may not exceed 50% of the total project cost. Incentives will be limited to \$1 million per gas and electric account per building; maximum of \$2 million per project. See Participation Agreement for details.

#### IV. ENERGY SAVINGS IMPROVEMENT PLAN (ESIP)



- HOME
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- COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT
- RENEWABLE ENERGY



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## Energy Savings Improvement Program

A new State law allows government agencies to make energy related improvements to their facilities and pay for the costs using the value of energy savings that result from the improvements. Under the recently enacted Chapter 4 of the Laws of 2009 (the law), the "Energy Savings Improvement Program" (ESIP), provides all government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources.

This Local Finance Notice outlines how local governments can develop and implement an ESIP for their facilities. Below are two sample RFPs:

- Local Government
- School Districts (K-12)

The Board also adopted protocols to measure energy savings.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Local units should carefully consider all alternatives to develop an approach that best meets their needs. Local units considering an ESIP should carefully review the Local Finance Notice, the law, and consult with qualified professionals to determine how they should approach the task.

### FIRST STEP – ENERGY AUDIT

For local governments interested in pursuing an ESIP, the first step is to perform an energy audit. As explained in the Local Finance Notice, this may be done internally if an agency has qualified staff to conduct the audit. If not, the audit must be implemented by an independent contractor and not by the energy savings company producing the Energy Reduction Plan.

Pursuing a Local Government Energy Audit through New Jersey's Clean Energy Program is a valuable first step to the ESIP approach - and it's free. **Incentives provide 100% of the cost of the audit.**

### ENERGY REDUCTION PLANS

If you have an ESIP plan you would like to submit to the Board of Public Utilities, please email it to [ESIP@bpu.state.nj.us](mailto:ESIP@bpu.state.nj.us). Please limit the file size to 3MB (or break it into smaller files).

- Frankford Township School District
- Northern Hunterdon-Voorhees Regional High School
- Manalapan Township (180 MB - Right Click, Save As)

### Program Updates

- Notice of 2013 Changes to C&I Programs
- Warranty and Lease Terms for CHP/Fuel Cells Increased to 10 Years
- Large Combined Heat & Power/Fuel Cell Program Update
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- Other updates posted.

### COMMERCIAL, INDUSTRIAL AND LOCAL GOVERNMENT

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**June 16, 2011**

**Contact Information**

**Director's Office**

V. 609.292.6613  
F. 609.292.9073

**Local Government Research**

V. 609.292.6110  
F. 609.292.9073

**Financial Regulation  
and Assistance**

V. 609.292.4806  
F. 609.984.7388

**Local Finance Board**

V. 609.292.0479  
F. 609.633.6243

**Local Management Services**

V. 609.292.7842  
F. 609.633.6243

**Authority Regulation**

V. 609.984.0132  
F. 609.984.7388

**Mail and Delivery**

101 South Broad St.  
PO Box 803  
Trenton, New Jersey  
08625-0803

**Web:** [www.nj.gov/dca/lgs](http://www.nj.gov/dca/lgs)

**E-mail:** [dlgs@dca.state.nj.us](mailto:dlgs@dca.state.nj.us)

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Local Procurement Officials

# Local Finance Notice

Chris Christie  
Governor

Kim Guadagno  
Lt. Governor

Lori Grifa  
Commissioner

Thomas H. Neff  
Director

## Update on Implementing Energy Savings Improvement Programs

This Local Finance Notice provides guidance concerning Energy Savings Improvement Program (ESIP) matters that affect local units covered under the Local Public Contracts Law (LPCL, N.J.S.A. 40A:11) and the Public School Contracts Law (PSCL, N.J.S.A. 18A:18A).

The Notice covers a model ESCO (Energy Services Company) Request for Proposal document and provides information on using the "Do-It-Yourself" process for implementing an ESIP. This Notice supplements Local Finance Notice 2009-11 concerning ESIPs.

### Model ESCO Request for Proposal Document

#### General Issues

The Division of Local Government Services and the Board of Public Utilities have completed development of a model ESCO Request for Proposal Document. It is designed to assist all organizations (contracting units) covered by the LPCL and PSCL hire an energy services company (ESCO) to develop and implement an Energy Savings Plan (ESP) as part of an Energy Savings Improvement Program as authorized under N.J.S.A. 40A:11-4.6 and 18A:18A-4.6.

Specifically, the document serves as the starting point for these government agencies to select an ESCO through the competitive contracting procedure (N.J.S.A. 40A:11-4.1 et seq. and 18A:18A-4.1 et seq.).

Notwithstanding the efforts of the State agencies to ensure that the RFP is consistent with all relevant procurement procedures, laws, and regulations, there are several issues contracting unit personnel should keep in mind:

- 1) Local legal advisors should review the document to ensure it is consistent with any allowable local practices and legal considerations.
- 2) The individual responsible for managing the project should review the entire RFP in order to be able to answer questions and ensure the document meets local needs.
- 3) Forms have been carefully designed to meet the need of this specific process. Care should be taken if proposed forms are removed and replaced with ones normally used by the contracting unit.

The RFP also uses a formal process for potential proposers to submit questions and requests for clarifications. Appendix B is a form for the submission of these requests and is referred to throughout the text.

Contracting units are also reminded the Competitive Contracting process does not allow for negotiating proposals. While legal elements of the contract (project development agreement) may require legal determinations and modifications, the process does not allow for negotiation of price or related substantive elements and any element that would have provided less than a level playing field for proposers.

Contracting units are also cautioned that setting qualification standards that arbitrarily limit competition is inconsistent with public bidding requirements.

**Office of State Comptroller Filing:** Contracting units are also reminded of their obligations to meet State Comptroller requirements for public contracts. In accordance with N.J.S.A 52:15C-10, contracting units must notify OSC as early as practicable, but no later than 30 days before advertisement, of any negotiation or solicitation of a contract that may exceed \$10 million. Contracting units must also provide post-award notification for any contract for an amount exceeding \$2 million. Notification must be given within 20 days of the award.

#### **Substantive Edits:**

Several sections are highlighted in green. These sections should be carefully edited to meet contracting unit needs. This has important application to evaluation criteria in Section D. Once finalized, the green highlight should be removed.

Section B-16; Insurance should be reviewed by the contracting unit's Risk Management professionals to be sure the standards are appropriate to the contracting unit and the work to be done.

The following Sections also require local decisions and editing:

- A-3: # of copies of proposal and # of CDs to be submitted
- A-4: Web posting address, if desired
- A-5: If extra credit is to be provided on evaluation scoring for attending site walk through
- B-11: Delete LPCL or PSCL section as appropriate
- B-34: Use only if PSCL
- C-1: Explanation of type of audit information
- C-3(k): Include if ESCO is to provide financing option
- Use of Appendix F and Proposal Requirements #8: These forms are related to submission of Political Contribution Disclosure forms. Only PSCL agencies are required to use these forms as pursuant to Public School Fiscal Accountability Procedures (N.J.A.C. 6A23A-6.3). The forms and references to it should be removed for all LPCL users.

Under the ESIP DIY approach, there would be no conflict in a properly procured single organization conducting the audit, developing the ESP, then preparing plans and specifications. This does not apply when using the ESCO approach, where the auditor and ESCO must be independent.

Once construction plans and specifications are complete, the contracting unit would then conduct the bidding process as it would any public works construction project: manage the project as it sees fit (the firm that did the plans could also serve as construction manager), and then contract as necessary for commissioning and final third party verification. The two verification steps (the ESP and verifying implementation) must be performed by an organization independent of the ones preparing the ESP, overseeing construction and commissioning.

By following this process, the contracting unit can then apply to the Local Finance Board for the issuance of ESIP-based energy saving obligations or enter into appropriate lease financing.

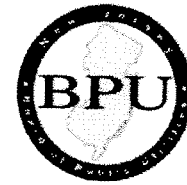
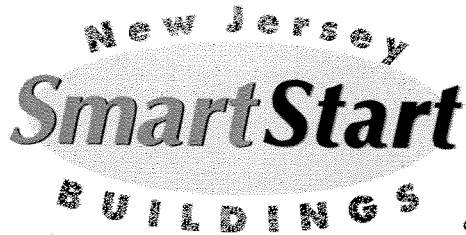
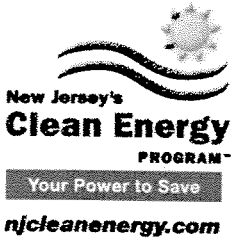
The ESIP approach to energy improvement provides a range of options for contracting units to accrue energy savings while improving the environment, taking advantage of low-cost financing and state and federal incentives. DLGS and the BPU encourage comments and questions (through the ESIP web page) on this new opportunity so we can improve it as time goes on.

---

Approved: Thomas H. Neff, Director, Division of Local Government Services

#### Table of Web Links

Page	Shortcut text	Internet Address
1, 4	Local Finance Notice 2009-11	<a href="http://www.nj.gov/dca/lgs/lfns/09lfns/2009-11.doc">http://www.nj.gov/dca/lgs/lfns/09lfns/2009-11.doc</a>
2	ESIP webpage	<a href="http://www.nj.gov/dca/lgs/lpcl/esip.htm">http://www.nj.gov/dca/lgs/lpcl/esip.htm</a>
2	email comments	<a href="mailto:lpcl@dca.state.nj.us">mailto:lpcl@dca.state.nj.us</a>
2	to register (via email	<a href="mailto:lpcl@dca.state.nj.us">mailto:lpcl@dca.state.nj.us</a>
2	GovConnect Local Procurement	<a href="http://www.nj.gov/dca/surveys/ppsurvey.htm">http://www.nj.gov/dca/surveys/ppsurvey.htm</a>
3	State Comptroller requirements.	<a href="http://www.nj.gov/comptroller/compliance/index.html">http://www.nj.gov/comptroller/compliance/index.html</a>



## 2012 PAY FOR PERFORMANCE PROGRAM Existing Buildings Incentive Structure

### Incentive #1: Energy Reduction Plan

Incentive Amount:.....\$0.10 per sq ft  
 Minimum Incentive:.....\$5,000  
 Maximum Incentive:.....\$50,000 or 50% of facility annual energy cost (whichever is less)

This incentive is designed to offset the cost of services associated with the development of the Energy Reduction Plan (ERP) and is paid upon ERP approval. Incentive is contingent on implementation of recommended measures outlined in the ERP.

### Incentive #2: Installation of Recommended Measures

Minimum Performance Target:.....15%

#### Electric Incentives

Base Incentive based on 15% savings: .....\$0.09 per projected kWh saved  
 For each % over 15% add:.....\$0.005 per projected kWh saved  
 Maximum Incentive:.....\$0.11 per projected kWh saved

#### Gas Incentives

Base Incentive based on 15% savings: .....\$0.90 per projected Therm saved  
 For each % over 15% add:.....\$0.05 per projected Therm saved  
 Maximum Incentive: .....\$1.25 per projected Therm saved

Incentive Cap: ..... 25% of total project cost

This incentive is based on projected energy savings outlined in the ERP. Incentive is paid upon successful installation of recommended measures.

### Incentive #3: Post-Construction Benchmarking Report

Minimum Performance Target:.....15%

#### Electric Incentives

Base Incentive based on 15% savings: .....\$0.09 per actual kWh saved  
 For each % over 15% add:.....\$0.005 per actual kWh saved  
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This incentive will be released upon submittal of a Post-Construction Benchmarking Report that verifies that the level of savings actually achieved by the installed measures meets or exceeds the minimum performance threshold. To validate the savings and achievement of the Energy Target, the EPA Portfolio Manager shall be used. Savings should be rounded to the nearest percent. Total value of Incentive #2 and Incentive #3 may not exceed 50% of the total project cost. Incentives will be limited to \$1 million per gas and electric account per building; maximum of \$2 million per project. See Participation Agreement for details.

## **APPENDIX E**

### **Photovoltaic Analysis**

**Photovoltaic (PV) Solar Power Generation - Screening Assessment**

**Matawan-Aberdeen Regional School District  
Cambridge Park Administration Building**

Cost of Electricity	\$0.110	/kWh
Electricity Usage	305,400	kWh/yr
System Unit Cost	\$4,000	/kW

**Photovoltaic (PV) Solar Power Generation - Screening Assessment**

Budgetary Cost	Annual Utility Savings				Estimated Maintenance Savings	Total Savings	Federal Tax Credit	New Jersey Renewable ** SREC	Payback (without incentive)	Payback (with incentive)
	kW	kWh	therms	\$						
\$	kW	kWh	therms	\$	\$	\$	\$	\$	Years	Years
<b>\$840,000</b>	<b>210.0</b>	<b>270,298</b>	<b>0</b>	<b>\$29,733</b>	<b>0</b>	<b>\$29,733</b>	<b>\$0</b>	<b>\$37,166</b>	<b>28.3</b>	<b>12.6</b>

\*\* Estimated Solar Renewable Energy Certificate Program (SREC) SREC for 15 Years= **\$138** /1000kwh

**Area Output\***

**4,405** m2  
47,411 ft2

**Perimeter Output\***

**460** m  
1,509 ft

**Available Roof Space for PV:**

(Area Output - 10 ft x Perimeter) x 85%  
27,471 ft2

**Approximate System Size:**

Is the roof flat? (Yes/No) **Yes**

**8** watt/ft2  
219,768 DC watts  
**210** kW

Enter into PV Watts

**PV Watts Inputs\*\*\***

Array Tilt Angle **20** Enter into PV Watts (always 20 if flat, if pitched - enter estimated roof angle)  
 Array Azimuth **180** Enter into PV Watts (default)  
 Zip Code **07747** Enter into PV Watts  
 DC/AC Derate Factor **0.83** Enter into PV Watts

**PV Watts Output**

**270,298** annual kWh calculated in PV Watts program

**% Offset Calc**

Usage 305,400 (from utilities)  
 PV Generation 270,298 (generated using PV Watts )  
 % offset 89%

\* <http://www.freemaptools.com/area-calculator.htm>  
 \*\* <http://www.fletexchange.com>  
 \*\*\* [http://gisatnrel.nrel.gov/PVWatts\\_Viewer/index.html](http://gisatnrel.nrel.gov/PVWatts_Viewer/index.html)





**AC Energy  
&  
Cost Savings**

\*\*\*\*\*



(Type comments here to appear on printout; maximum 1 row of 90 characters.)

Station Identification		Results			
Cell ID:	0268371	Month	Solar Radiation (kWh/m <sup>2</sup> /day)	AC Energy (kWh)	Energy Value (\$)
State:	New Jersey	1	3.08	17219	1894.09
Latitude:	40.5 ° N	2	3.88	19435	2137.85
Longitude:	74.3 ° W	3	4.93	26197	2881.67
<b>PV System Specifications</b>		4	5.04	25023	2752.53
DC Rating:	210.0 kW	5	5.35	26941	2963.51
DC to AC Derate Factor:	0.830	6	5.54	26232	2885.52
AC Rating:	174.3 kW	7	5.21	24999	2749.89
Array Type:	Fixed Tilt	8	5.14	24825	2730.75
Array Tilt:	40.5 °	9	4.98	23891	2628.01
Array Azimuth:	180.0 °	10	4.48	23067	2537.37
<b>Energy Specifications</b>		11	3.25	16589	1824.79
Cost of Electricity:	11.0 ¢/kWh	12	2.90	15880	1746.80
		Year	4.48	270298	29732.78
<input type="button" value="Output Hourly Performance Data"/>		<input type="button" value="Output Results as Text"/>			
<i>(Gridded data is monthly, hourly output not available.)</i>		<a href="#">Saving Text from a Browser</a>			
<input type="button" value="Run PVWATTS v.2 for another location"/>		<input type="button" value="Run PVWATTS v.1"/>			

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**Photovoltaic (PV) Solar Power Generation - Screening Assessment**

**Matawan-Aberdeen Regional School District  
Cliffwood Elementary School**

Cost of Electricity	\$0.110	/kWh
Electricity Usage	345,760	kWh/yr
System Unit Cost	\$4,000	/kW

**Photovoltaic (PV) Solar Power Generation - Screening Assessment**

Budgetary Cost	Annual Utility Savings				Estimated Maintenance Savings	Total Savings	Federal Tax Credit	New Jersey Renewable ** SREC	Payback (without incentive)	Payback (with incentive)
	kW	kWh	therms	\$						
\$	kW	kWh	therms	\$	\$	\$	\$	\$	Years	Years
<b>\$880,000</b>	<b>220.0</b>	<b>283,169</b>	<b>0</b>	<b>\$31,149</b>	<b>0</b>	<b>\$31,149</b>	<b>\$0</b>	<b>\$38,936</b>	<b>28.3</b>	<b>12.6</b>

\*\* Estimated Solar Renewable Energy Certificate Program (SREC) SREC for 15 Years= **\$138** /1000kwh

**Area Output\***

**4,910** m2  
52,847 ft2

**Perimeter Output\***

**612** m  
2,006 ft

**Available Roof Space for PV:**

(Area Output - 10 ft x Perimeter) x 85%  
27,867 ft2

**Approximate System Size:**

Is the roof flat? (Yes/No) **Yes**

**8** watt/ft2  
222,936 DC watts  
**220** kW

Enter into PV Watts

**PV Watts Inputs\*\*\***

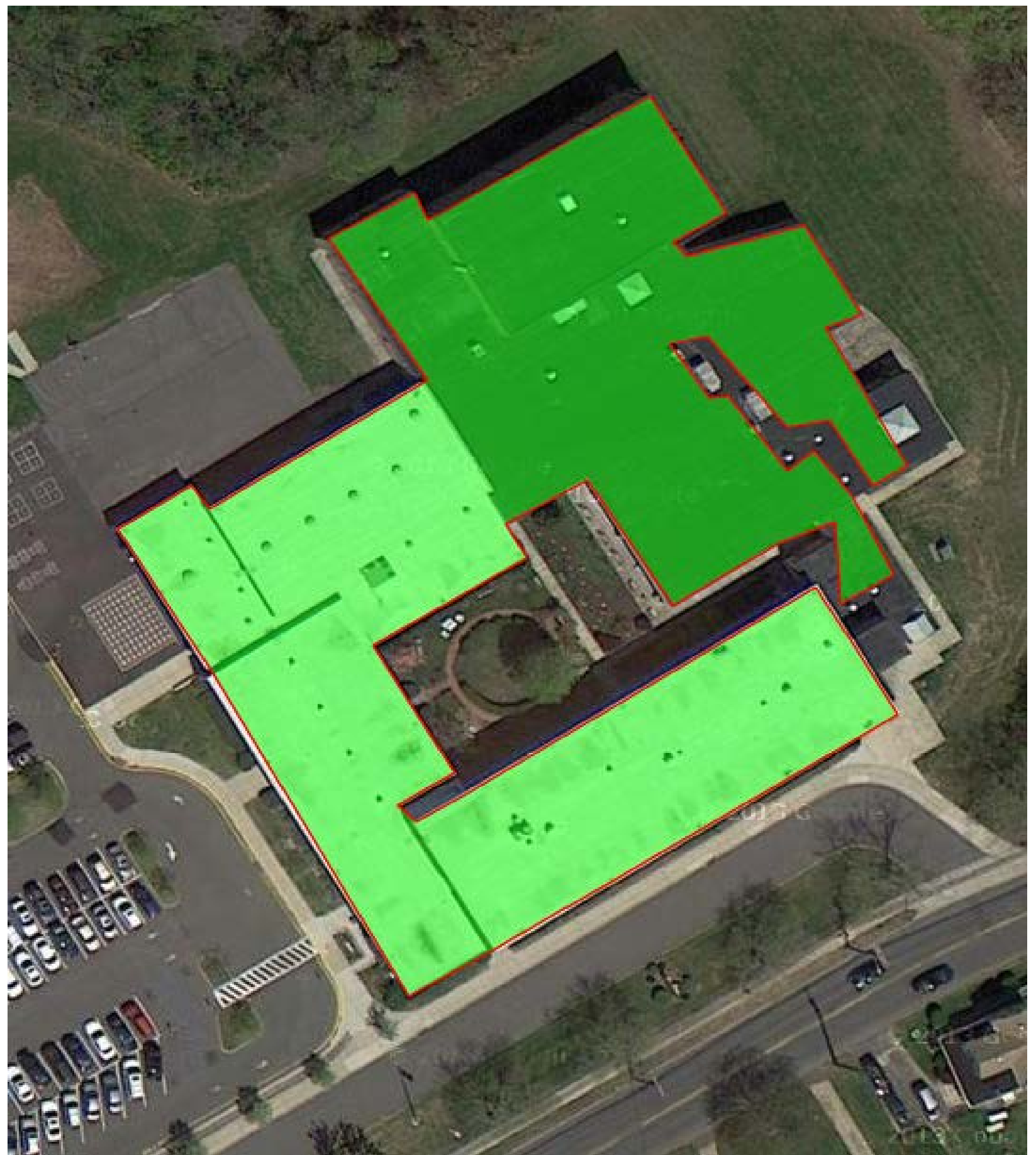
Array Tilt Angle **20** Enter into PV Watts (always 20 if flat, if pitched - enter estimated roof angle)  
 Array Azimuth **180** Enter into PV Watts (default)  
 Zip Code **07747** Enter into PV Watts  
 DC/AC Derate Factor **0.83** Enter into PV Watts

**PV Watts Output**

**283,169** annual kWh calculated in PV Watts program

**% Offset Calc**

Usage 345,760 (from utilities)  
 PV Generation 283,169 (generated using PV Watts )  
 % offset 82%



\* <http://www.freemaptools.com/area-calculator.htm>  
 \*\* <http://www.fletexchange.com>  
 \*\*\* [http://gisatnrel.nrel.gov/PVWatts\\_Viewer/index.html](http://gisatnrel.nrel.gov/PVWatts_Viewer/index.html)



**AC Energy  
&  
Cost Savings**

\*\*\*\*\*



(Type comments here to appear on printout; maximum 1 row of 90 characters.)

Station Identification		Results			
Cell ID:	0268371	Month	Solar Radiation (kWh/m <sup>2</sup> /day)	AC Energy (kWh)	Energy Value (\$)
State:	New Jersey	1	3.08	18039	1984.29
Latitude:	40.5 ° N	2	3.88	20361	2239.71
Longitude:	74.3 ° W	3	4.93	27444	3018.84
<b>PV System Specifications</b>		4	5.04	26214	2883.54
DC Rating:	220.0 kW	5	5.35	28224	3104.64
DC to AC Derate Factor:	0.830	6	5.54	27481	3022.91
AC Rating:	182.6 kW	7	5.21	26190	2880.90
Array Type:	Fixed Tilt	8	5.14	26007	2860.77
Array Tilt:	40.5 °	9	4.98	25029	2753.19
Array Azimuth:	180.0 °	10	4.48	24166	2658.26
<b>Energy Specifications</b>		11	3.25	17379	1911.69
Cost of Electricity:	11.0 ¢/kWh	12	2.90	16636	1829.96
		Year	4.48	283169	31148.59
<input type="button" value="Output Hourly Performance Data"/>		<input type="button" value="Output Results as Text"/>			
<i>(Gridded data is monthly, hourly output not available.)</i>		<a href="#">Saving Text from a Browser</a>			
<input type="button" value="Run PVWATTS v.2 for another location"/>		<input type="button" value="Run PVWATTS v.1"/>			

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**Photovoltaic (PV) Solar Power Generation - Screening Assessment**

**Matawan-Aberdeen Regional School District  
Lloyd Road Elementary School**

Cost of Electricity	\$0.110	/kWh
Electricity Usage	358,640	kWh/yr
System Unit Cost	\$4,000	/kW

**Photovoltaic (PV) Solar Power Generation - Screening Assessment**

Budgetary Cost	Annual Utility Savings				Estimated Maintenance Savings	Total Savings	Federal Tax Credit	New Jersey Renewable ** SREC	Payback (without incentive)	Payback (with incentive)
	kW	kWh	therms	\$						
\$	kW	kWh	therms	\$	\$	\$	\$	\$	Years	Years
\$1,200,000	300.0	270,298	0	\$29,733	0	\$29,733	\$0	\$37,166	40.4	17.9

\*\* Estimated Solar Renewable Energy Certificate Program (SREC) SREC for 15 Years= \$138 /1000kwh

**Area Output\***

4,659 m2  
50,150 ft2

**Perimeter Output\***

582 m  
1,908 ft

**Available Roof Space for PV:**

(Area Output - 10 ft x Perimeter) x 85%  
26,410 ft2

**Approximate System Size:**

Is the roof flat? (Yes/No) **No**

11.5 watt/ft2  
303,718 DC watts  
300 kW

Enter into PV Watts

**PV Watts Inputs\*\*\***

Array Tilt Angle **20** Enter into PV Watts (always 20 if flat, if pitched - enter estimated roof angle)  
 Array Azimuth **180** Enter into PV Watts (default)  
 Zip Code **07747** Enter into PV Watts  
 DC/AC Derate Factor **0.83** Enter into PV Watts

**PV Watts Output**

270,298 annual kWh calculated in PV Watts program

**% Offset Calc**

Usage 358,640 (from utilities)  
 PV Generation 270,298 (generated using PV Watts )  
 % offset 75%



\* <http://www.freemaptools.com/area-calculator.htm>  
 \*\* <http://www.fletexchange.com>  
 \*\*\* [http://gisatnrel.nrel.gov/PVWatts\\_Viewer/index.html](http://gisatnrel.nrel.gov/PVWatts_Viewer/index.html)



**AC Energy  
&  
Cost Savings**

\*\*\*\*\*



(Type comments here to appear on printout; maximum 1 row of 90 characters.)

Station Identification		Results			
Cell ID:	0268371	Month	Solar Radiation (kWh/m <sup>2</sup> /day)	AC Energy (kWh)	Energy Value (\$)
State:	New Jersey	1	3.08	17219	1894.09
Latitude:	40.5 ° N	2	3.88	19435	2137.85
Longitude:	74.3 ° W	3	4.93	26197	2881.67
<b>PV System Specifications</b>		4	5.04	25023	2752.53
DC Rating:	210.0 kW	5	5.35	26941	2963.51
DC to AC Derate Factor:	0.830	6	5.54	26232	2885.52
AC Rating:	174.3 kW	7	5.21	24999	2749.89
Array Type:	Fixed Tilt	8	5.14	24825	2730.75
Array Tilt:	40.5 °	9	4.98	23891	2628.01
Array Azimuth:	180.0 °	10	4.48	23067	2537.37
<b>Energy Specifications</b>		11	3.25	16589	1824.79
Cost of Electricity:	11.0 ¢/kWh	12	2.90	15880	1746.80
		Year	4.48	270298	29732.78
<input type="button" value="Output Hourly Performance Data"/>		<input type="button" value="Output Results as Text"/>			
<i>(Gridded data is monthly, hourly output not available.)</i>		<a href="#">Saving Text from a Browser</a>			
<input type="button" value="Run PVWATTS v.2 for another location"/>		<input type="button" value="Run PVWATTS v.1"/>			

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Photovoltaic (PV) Solar Power Generation - Screening Assessment

Matawan-Aberdeen Regional School District  
Matawan Avenue Middle School

Cost of Electricity	\$0.130	/kWh
Electricity Usage	805,840	kWh/yr
System Unit Cost	\$4,000	/kW

Photovoltaic (PV) Solar Power Generation - Screening Assessment

Budgetary Cost	Annual Utility Savings				Estimated Maintenance Savings	Total Savings	Federal Tax Credit	New Jersey Renewable ** SREC	Payback (without incentive)	Payback (with incentive)
	\$	kW	kWh	therms	\$	\$	\$	\$	Years	Years
\$2,400,000	600.0	772,279	0	\$100,396	0	\$100,396	\$0	\$106,575	23.9	11.6

\*\* Estimated Solar Renewable Energy Certificate Program (SREC) SREC for 15 Years= \$138 /1000kwh

Area Output\*

11,836 m2  
127,398 ft2

Perimeter Output\*

1,180 m  
3,871 ft

Available Roof Space for PV:

(Area Output - 10 ft x Perimeter) x 85%  
75,389 ft2

805840

Approximate System Size:

Is the roof flat? (Yes/No) **Yes**

8

watt/ft2

603,113

DC watts

600

kW

Enter into PV Watts

PV Watts Inputs\*\*\*

Array Tilt Angle

20

Enter into PV Watts (always 20 if flat, if pitched - enter estimated roof angle)

Array Azimuth

180

Enter into PV Watts (default)

Zip Code

07721

Enter into PV Watts

DC/AC Derate Factor

0.83

Enter into PV Watts

PV Watts Output

772,279

annual kWh calculated in PV Watts program

% Offset Calc

Usage

805,840 (from utilities)

PV Generation

772,279 (generated using PV Watts)

% offset

96%

- \* <http://www.freemaptools.com/area-calculator.htm>
- \*\* <http://www.fletexchange.com>
- \*\*\* [http://gisatnrel.nrel.gov/PVWatts\\_Viewer/index.html](http://gisatnrel.nrel.gov/PVWatts_Viewer/index.html)





**AC Energy  
&  
Cost Savings**



(Type comments here to appear on printout; maximum 1 row of 90 characters.)

Station Identification		Results			
Cell ID:	0268371	Month	Solar Radiation (kWh/m <sup>2</sup> /day)	AC Energy (kWh)	Energy Value (\$)
State:	New Jersey	1	3.08	49197	6395.61
Latitude:	40.5 ° N	2	3.88	55529	7218.77
Longitude:	74.3 ° W	3	4.93	74848	9730.24
<b>PV System Specifications</b>		4	5.04	71493	9294.09
DC Rating:	600.0 kW	5	5.35	76975	10006.75
DC to AC Derate Factor:	0.830	6	5.54	74948	9743.24
AC Rating:	498.0 kW	7	5.21	71427	9285.51
Array Type:	Fixed Tilt	8	5.14	70928	9220.64
Array Tilt:	40.5 °	9	4.98	68261	8873.93
Array Azimuth:	180.0 °	10	4.48	65907	8567.91
<b>Energy Specifications</b>		11	3.25	47397	6161.61
Cost of Electricity:	13.0 ¢/kWh	12	2.90	45370	5898.10
		Year	4.48	772279	100396.27
<input type="button" value="Output Hourly Performance Data"/>		<input type="button" value="Output Results as Text"/>			
<i>(Gridded data is monthly, hourly output not available.)</i>		<a href="#">Saving Text from a Browser</a>			
<input type="button" value="Run PVWATTS v.2 for another location"/>		<input type="button" value="Run PVWATTS v.1"/>			

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**Photovoltaic (PV) Solar Power Generation - Screening Assessment**

**Matawan-Aberdeen Regional School District  
Matawan Regional High School**

Cost of Electricity	\$0.120	/kWh
Electricity Usage	1,201,265	kWh/yr
System Unit Cost	\$4,000	/kW

**Photovoltaic (PV) Solar Power Generation - Screening Assessment**

Budgetary Cost	Annual Utility Savings				Estimated Maintenance Savings	Total Savings	Federal Tax Credit	New Jersey Renewable ** SREC	Payback (without incentive)	Payback (with incentive)
	\$	kW	kWh	therms	\$	\$	\$	\$	Years	Years
\$3,080,000	770.0	991,092	0	\$118,931	0	\$118,931	\$0	\$136,771	25.9	12.0

\*\* Estimated Solar Renewable Energy Certificate Program (SREC) SREC for 15 Years= \$138 /1000kwh

**Area Output\***

14,693 m2  
158,150 ft2

**Perimeter Output\***

1,357 m  
4,451 ft

**Available Roof Space for PV:**

(Area Output - 10 ft x Perimeter) x 85%  
96,595 ft2

**Approximate System Size:**

Is the roof flat? (Yes/No) **Yes**

8 watt/ft2  
772,763 DC watts  
770 kW

Enter into PV Watts

**PV Watts Inputs\*\*\***

Array Tilt Angle **20** Enter into PV Watts (always 20 if flat, if pitched - enter estimated roof angle)  
 Array Azimuth **180** Enter into PV Watts (default)  
 Zip Code **07747** Enter into PV Watts  
 DC/AC Derate Factor **0.83** Enter into PV Watts

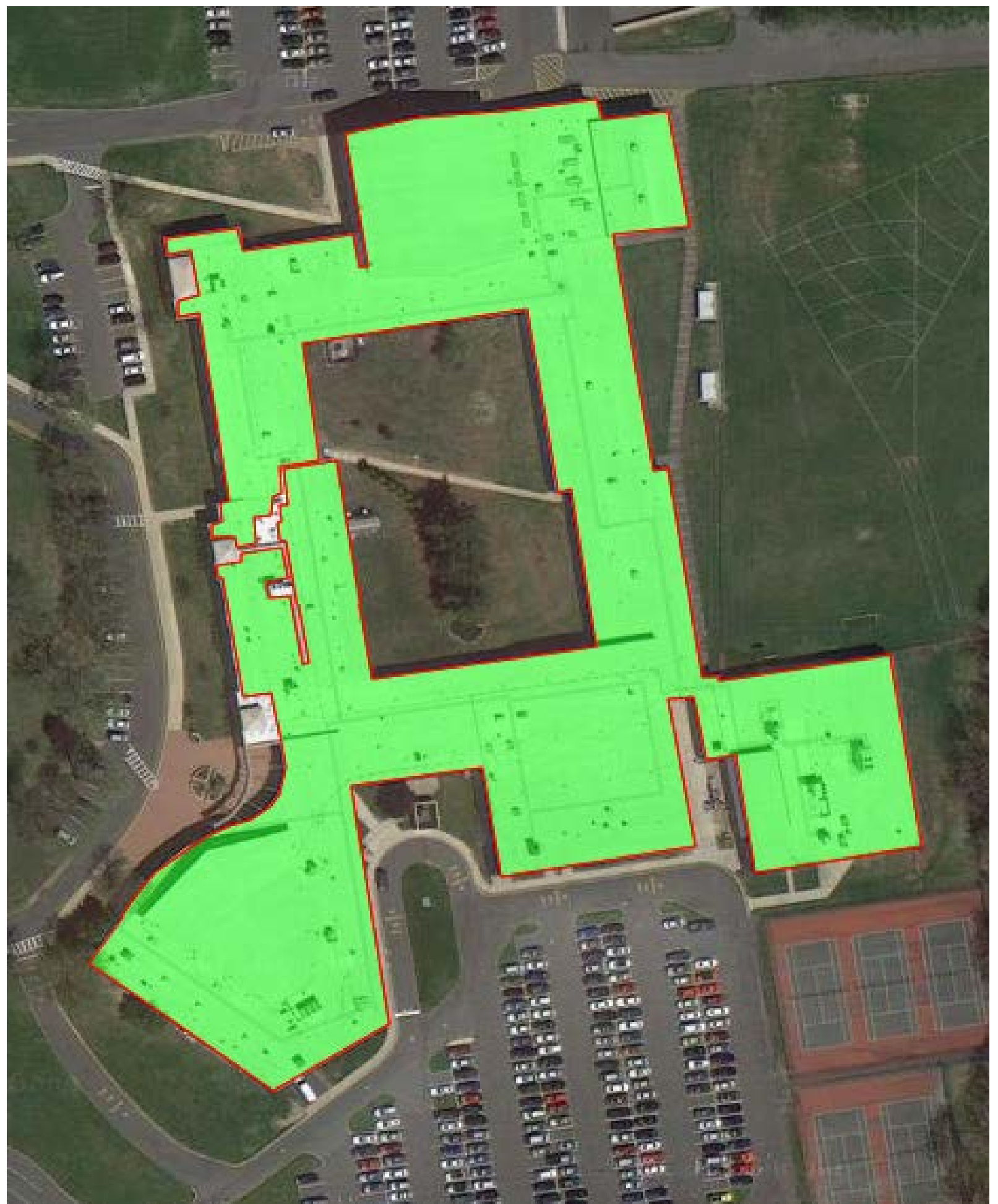
**PV Watts Output**

991,092 annual kWh calculated in PV Watts program

**% Offset Calc**

Usage 1,201,265 (from utilities)  
 PV Generation 991,092 (generated using PV Watts)  
 % offset 83%

\* <http://www.freemaptools.com/area-calculator.htm>  
 \*\* <http://www.fletexchange.com>  
 \*\*\* [http://gisatnrel.nrel.gov/PVWatts\\_Viewer/index.html](http://gisatnrel.nrel.gov/PVWatts_Viewer/index.html)





**AC Energy  
&  
Cost Savings**

\*\*\*\*\*



(Type comments here to appear on printout; maximum 1 row of 90 characters.)

Station Identification		Results			
Cell ID:	0268371	Month	Solar Radiation (kWh/m <sup>2</sup> /day)	AC Energy (kWh)	Energy Value (\$)
State:	New Jersey	1	3.08	63136	7576.32
Latitude:	40.5 ° N	2	3.88	71263	8551.56
Longitude:	74.3 ° W	3	4.93	96055	11526.60
<b>PV System Specifications</b>		4	5.04	91750	11010.00
DC Rating:	770.0 kW	5	5.35	98785	11854.20
DC to AC Derate Factor:	0.830	6	5.54	96183	11541.96
AC Rating:	639.1 kW	7	5.21	91665	10999.80
Array Type:	Fixed Tilt	8	5.14	91024	10922.88
Array Tilt:	40.5 °	9	4.98	87601	10512.12
Array Azimuth:	180.0 °	10	4.48	84581	10149.72
<b>Energy Specifications</b>		11	3.25	60827	7299.24
Cost of Electricity:	12.0 ¢/kWh	12	2.90	58225	6987.00
		Year	4.48	991092	118931.04
<input type="button" value="Output Hourly Performance Data"/>		<input type="button" value="Output Results as Text"/>			
<i>(Gridded data is monthly, hourly output not available.)</i>		<a href="#">Saving Text from a Browser</a>			
<input type="button" value="Run PVWATTS v.2 for another location"/>		<input type="button" value="Run PVWATTS v.1"/>			

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**Photovoltaic (PV) Solar Power Generation - Screening Assessment**

**Matawan-Aberdeen Regional School District  
Ravine Drive Elementary School**

Cost of Electricity	\$0.11	/kWh
Electricity Usage	253,120	kWh/yr
System Unit Cost	\$4,000	/kW

**Photovoltaic (PV) Solar Power Generation - Screening Assessment**

Budgetary Cost	Annual Utility Savings				Estimated Maintenance Savings	Total Savings	Federal Tax Credit	New Jersey Renewable ** SREC	Payback (without incentive)	Payback (with incentive)
	\$	kW	kWh	therms	\$	\$	\$	\$	Years	Years
\$640,000	160.0	205,941	0	\$23,173	0	\$23,173	\$0	\$28,420	27.6	12.4

\*\* Estimated Solar Renewable Energy Certificate Program (SREC) SREC for 15 Years= \$138 /1000kwh

**Area Output\***

3,617 m2  
38,932 ft2

**Perimeter Output\***

433 m  
1,422 ft

**Available Roof Space for PV:**

(Area Output - 10 ft x Perimeter) x 85%  
21,005 ft2

**Approximate System Size:**

Is the roof flat? (Yes/No) **Yes**

8 watt/ft2  
168,038 DC watts  
160 kW

Enter into PV Watts

**PV Watts Inputs\*\*\***

Array Tilt Angle **20** Enter into PV Watts (always 20 if flat, if pitched - enter estimated roof angle)  
 Array Azimuth **180** Enter into PV Watts (default)  
 Zip Code **07747** Enter into PV Watts  
 DC/AC Derate Factor **0.83** Enter into PV Watts

**PV Watts Output**

205,941 annual kWh calculated in PV Watts program

**% Offset Calc**

Usage 253,120 (from utilities)  
 PV Generation 205,941 (generated using PV Watts )  
 % offset 81%

\* <http://www.freemaptools.com/area-calculator.htm>  
 \*\* <http://www.fletexchange.com>  
 \*\*\* [http://gisatnrel.nrel.gov/PVWatts\\_Viewer/index.html](http://gisatnrel.nrel.gov/PVWatts_Viewer/index.html)





**AC Energy  
&  
Cost Savings**

\*\*\*\*\*



(Type comments here to appear on printout; maximum 1 row of 90 characters.)

Station Identification		Results			
Cell ID:	0268371	Month	Solar Radiation (kWh/m <sup>2</sup> /day)	AC Energy (kWh)	Energy Value (\$)
State:	New Jersey	1	3.08	13119	1443.09
Latitude:	40.5 ° N	2	3.88	14808	1628.88
Longitude:	74.3 ° W	3	4.93	19959	2195.49
<b>PV System Specifications</b>		4	5.04	19065	2097.15
DC Rating:	160.0 kW	5	5.35	20527	2257.97
DC to AC Derate Factor:	0.830	6	5.54	19986	2198.46
AC Rating:	132.8 kW	7	5.21	19047	2095.17
Array Type:	Fixed Tilt	8	5.14	18914	2080.54
Array Tilt:	40.5 °	9	4.98	18203	2002.33
Array Azimuth:	180.0 °	10	4.48	17575	1933.25
<b>Energy Specifications</b>		11	3.25	12639	1390.29
Cost of Electricity:	11.0 ¢/kWh	12	2.90	12099	1330.89
		Year	4.48	205941	22653.51
<input type="button" value="Output Hourly Performance Data"/>		<input type="button" value="Output Results as Text"/>			
<i>(Gridded data is monthly, hourly output not available.)</i>		<a href="#">Saving Text from a Browser</a>			
<input type="button" value="Run PVWATTS v.2 for another location"/>		<input type="button" value="Run PVWATTS v.1"/>			

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**Photovoltaic (PV) Solar Power Generation - Screening Assessment**

**Matawan-Aberdeen Regional School District  
Strathmore Elementary School**

Cost of Electricity	\$0.120	/kWh
Electricity Usage	285,068	kWh/yr
System Unit Cost	\$4,000	/kW

**Photovoltaic (PV) Solar Power Generation - Screening Assessment**

Budgetary Cost	Annual Utility Savings				Estimated Maintenance Savings	Total Savings	Federal Tax Credit	New Jersey Renewable ** SREC	Payback (without incentive)	Payback (with incentive)
	kW	kWh	therms	\$						
\$					\$	\$	\$	\$	Years	Years
\$960,000	240.0	308,912	0	\$37,069	0	\$37,069	\$0	\$42,630	25.9	12.0

\*\* Estimated Solar Renewable Energy Certificate Program (SREC) SREC for 15 Years= **\$138** /1000kwh

**Area Output\***  
5,274 m2  
56,764 ft2

**Perimeter Output\***  
633 m  
2,078 ft

**Available Roof Space for PV:**  
(Area Output - 10 ft x Perimeter) x 85%  
30,587 ft2

**Approximate System Size:** Is the roof flat? (Yes/No) **Yes**  
**8** watt/ft2  
244,698 DC watts  
240 kW Enter into PV Watts

**PV Watts Inputs\*\*\*** Enter into PV Watts (always 20 if flat, if pitched - enter estimated roof angle)  
Array Tilt Angle **20**  
Array Azimuth **180** Enter into PV Watts (default)  
Zip Code **07747** Enter into PV Watts  
DC/AC Derate Factor **0.83** Enter into PV Watts

**PV Watts Output**  
**308,912** annual kWh calculated in PV Watts program

**% Offset Calc**  
Usage 285,068 (from utilities)  
PV Generation 308,912 (generated using PV Watts )  
% offset 108%



\* <http://www.freemaptools.com/area-calculator.htm>  
\*\* <http://www.fletexchange.com>  
\*\*\* [http://gisatred.nred.gov/PVWatts\\_Viewer/index.html](http://gisatred.nred.gov/PVWatts_Viewer/index.html)



**AC Energy  
&  
Cost Savings**

\*\*\*\*\*



(Type comments here to appear on printout; maximum 1 row of 90 characters.)

Station Identification		Results			
Cell ID:	0268371	Month	Solar Radiation (kWh/m <sup>2</sup> /day)	AC Energy (kWh)	Energy Value (\$)
State:	New Jersey	1	3.08	19679	2361.48
Latitude:	40.5 ° N	2	3.88	22212	2665.44
Longitude:	74.3 ° W	3	4.93	29939	3592.68
<b>PV System Specifications</b>		4	5.04	28597	3431.64
DC Rating:	240.0 kW	5	5.35	30790	3694.80
DC to AC Derate Factor:	0.830	6	5.54	29979	3597.48
AC Rating:	199.2 kW	7	5.21	28571	3428.52
Array Type:	Fixed Tilt	8	5.14	28371	3404.52
Array Tilt:	40.5 °	9	4.98	27304	3276.48
Array Azimuth:	180.0 °	10	4.48	26363	3163.56
<b>Energy Specifications</b>		11	3.25	18959	2275.08
Cost of Electricity:	12.0 ¢/kWh	12	2.90	18148	2177.76
		Year	4.48	308912	37069.44
<input type="button" value="Output Hourly Performance Data"/>		<input type="button" value="Output Results as Text"/>			
<i>(Gridded data is monthly, hourly output not available.)</i>		<a href="#">Saving Text from a Browser</a>			
<input type="button" value="Run PVWATTS v.2 for another location"/>		<input type="button" value="Run PVWATTS v.1"/>			

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## **APPENDIX F**

### **EPA Portfolio Manager**



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energystar.gov

# ENERGY STAR<sup>®</sup> Statement of Energy Performance

# 87

ENERGY STAR<sup>®</sup>  
Score<sup>1</sup>

## Cambridge Park Administration Building

**Primary Property Function:** Office  
**Gross Floor Area (ft<sup>2</sup>):** 46,525  
**Built:** 1970

**For Year Ending:** June 30, 2013  
December NaN, NaN

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

### Property & Contact Information

**Property Address**

Cambridge Park Administration Building  
One Crest Way  
Aberdeen, New Jersey 07747

**Property Owner**

Matawan-Aberdeen Regional School  
District  
One Crest Way  
Aberdeen, NJ 07747  
(\_\_\_\_)\_\_\_\_-\_\_\_\_

**Primary Contact**

Clough Harbour  
3 Winners Circle  
Albany, NY 12205  
518-453-3929  
jgarrett@chacompanies.com

**Property ID:** 3760888

### Energy Consumption and Energy Use Intensity (EUI)

**Site EUI**

80.6 kBtu/ft<sup>2</sup>

**Annual Energy by Fuel**

Natural Gas (kBtu) 2,708,500 (72%)  
Electric - Grid (kBtu) 1,042,025 (28%)

**National Median Comparison**

National Median Site EUI (kBtu/ft<sup>2</sup>) 134.2  
National Median Source EUI (kBtu/ft<sup>2</sup>) 218.9  
% Diff from National Median Source EUI -40%

**Source EUI**

131.5 kBtu/ft<sup>2</sup>

**Annual Emissions**

Greenhouse Gas Emissions (MtCO<sub>2</sub>e/year) 276

### Signature & Stamp of Verifying Professional

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Licensed Professional**

Clough Harbour  
3 Winners Circle  
Albany, NY 12205  
518-453-3929  
jgarrett@chacompanies.com



Professional Engineer Stamp  
(if applicable)



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# 93

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## Cliffwood Elementary School

**Primary Property Function:** K-12 School  
**Gross Floor Area (ft<sup>2</sup>):** 67,450  
**Built:** 1958

**For Year Ending:** June 30, 2013  
December NaN, NaN

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

### Property & Contact Information

**Property Address**

Cliffwood Elementary School  
422 Cliffwood Avenue  
Cliffwood, New Jersey 07721

**Property Owner**

Matawan-Aberdeen Regional School  
District  
One Crest Way  
Aberdeen, NJ 07747  
(\_\_\_\_)\_\_\_\_-\_\_\_\_

**Primary Contact**

Clough Harbour  
3 Winners Circle  
Albany, NY 12205  
518-453-3929  
jgarrett@chacompanies.com

**Property ID:** 3760884

### Energy Consumption and Energy Use Intensity (EUI)

Site EUI	Annual Energy by Fuel	National Median Comparison	
48.7 kBtu/ft <sup>2</sup>	Electric - Grid (kBtu) 1,179,733 (36%)	National Median Site EUI (kBtu/ft <sup>2</sup> )	83.2
	Natural Gas (kBtu) 2,104,700 (64%)	National Median Source EUI (kBtu/ft <sup>2</sup> )	149.9
		% Diff from National Median Source EUI	-41%
<b>Source EUI</b>		<b>Annual Emissions</b>	
87.7 kBtu/ft <sup>2</sup>		Greenhouse Gas Emissions (MtCO <sub>2</sub> e/year)	261

### Signature & Stamp of Verifying Professional

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Licensed Professional**

Clough Harbour  
3 Winners Circle  
Albany, NY 12205  
518-453-3929  
jgarrett@chacompanies.com



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## Lloyd Road Elementary School

**Primary Property Function:** K-12 School  
**Gross Floor Area (ft<sup>2</sup>):** 102,364  
**Built:** 1967

**For Year Ending:** June 30, 2013  
December NaN, NaN

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

### Property & Contact Information

**Property Address**

Lloyd Road Elementary School  
401 Lloyd Road  
Aberdeen, New Jersey 07747

**Property Owner**

Matawan-Aberdeen Regional School  
District  
One Crest Way  
Aberdeen, NJ 07747  
(\_\_\_\_)\_\_\_\_-\_\_\_\_

**Primary Contact**

Clough Harbour  
3 Winners Circle  
Albany, NY 12205  
518-453-3929  
jgarrett@chacompanies.com

**Property ID:** 3760893

### Energy Consumption and Energy Use Intensity (EUI)

Site EUI	Annual Energy by Fuel		National Median Comparison	
48 kBtu/ft <sup>2</sup>	Electric - Grid (kBtu)	1,223,680 (25%)	National Median Site EUI (kBtu/ft <sup>2</sup> )	89.6
	Natural Gas (kBtu)	3,691,900 (75%)	National Median Source EUI (kBtu/ft <sup>2</sup> )	140.8
			% Diff from National Median Source EUI	-46%
Source EUI			Annual Emissions	
75.4 kBtu/ft <sup>2</sup>			Greenhouse Gas Emissions (MtCO <sub>2</sub> e/year)	351

### Signature & Stamp of Verifying Professional

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

#### Licensed Professional

Clough Harbour  
3 Winners Circle  
Albany, NY 12205  
518-453-3929  
jgarrett@chacompanies.com



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## Matawan Avenue Middle School

**Primary Property Function:** K-12 School  
**Gross Floor Area (ft<sup>2</sup>):** 89,864  
**Built:** 1970

**For Year Ending:** June 30, 2013  
December NaN, NaN

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

### Property & Contact Information

**Property Address**

Matawan Avenue Middle School  
469 Matawan Avenue  
Cliffwood, New Jersey 07721

**Property Owner**

Matawan-Aberdeen Regional School  
District  
One Crest Way  
Aberdeen, NJ 07747  
(\_\_\_\_)\_\_\_\_-\_\_\_\_

**Primary Contact**

Clough Harbour  
3 Winners Circle  
Albany, NY 12205  
518-453-3929  
jgarrett@chacompanies.com

**Property ID:** 3760902

### Energy Consumption and Energy Use Intensity (EUI)

**Site EUI**

77.8 kBtu/ft<sup>2</sup>

**Annual Energy by Fuel**

Natural Gas (kBtu)	4,238,600 (61%)
Electric - Grid (kBtu)	2,749,526 (39%)

**National Median Comparison**

National Median Site EUI (kBtu/ft <sup>2</sup> )	77.6
National Median Source EUI (kBtu/ft <sup>2</sup> )	145.2
% Diff from National Median Source EUI	0%

**Source EUI**

145.6 kBtu/ft<sup>2</sup>

**Annual Emissions**

Greenhouse Gas Emissions (MtCO <sub>2</sub> e/year)	573
---	-----

### Signature & Stamp of Verifying Professional

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Licensed Professional**

Clough Harbour  
3 Winners Circle  
Albany, NY 12205  
518-453-3929  
jgarrett@chacompanies.com



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## Matawan Regional High School

**Primary Property Function:** K-12 School  
**Gross Floor Area (ft<sup>2</sup>):** 153,914  
**Built:** 1962

**For Year Ending:** June 30, 2013  
December NaN, NaN

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

### Property & Contact Information

**Property Address**

Matawan Regional High School  
450 Atlantic Avenue  
Aberdeen, New Jersey 07747

**Property Owner**

Matawan-Aberdeen Regional School  
District  
One Crest Way  
Aberdeen, NJ 07747  
(\_\_\_\_)\_\_\_\_-\_\_\_\_

**Primary Contact**

Clough Harbour  
3 Winners Circle  
Albany, NY 12205  
518-453-3929  
jgarrett@chacompanies.com

**Property ID:** 3760961

### Energy Consumption and Energy Use Intensity (EUI)

**Site EUI**

71.9 kBtu/ft<sup>2</sup>

**Annual Energy by Fuel**

Electric - Grid (kBtu)	4,098,716 (37%)
Natural Gas (kBtu)	6,972,200 (63%)

**National Median Comparison**

National Median Site EUI (kBtu/ft <sup>2</sup> )	77.1
National Median Source EUI (kBtu/ft <sup>2</sup> )	140.6
% Diff from National Median Source EUI	-7%

**Source EUI**

131.2 kBtu/ft<sup>2</sup>

**Annual Emissions**

Greenhouse Gas Emissions (MtCO <sub>2</sub> e/year)	889
---	-----

### Signature & Stamp of Verifying Professional

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Licensed Professional**

Clough Harbour  
3 Winners Circle  
Albany, NY 12205  
518-453-3929  
jgarrett@chacompanies.com



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## Ravine Drive Elementary School

**Primary Property Function:** K-12 School  
**Gross Floor Area (ft<sup>2</sup>):** 46,848  
**Built:** 1966

**For Year Ending:** June 30, 2013  
December NaN, NaN

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

### Property & Contact Information

**Property Address**

Ravine Drive Elementary School  
170 Ravine Drive  
Matawan, New Jersey 07747

**Property Owner**

Matawan-Aberdeen Regional School  
District  
One Crest Way  
Aberdeen, NJ 07747  
(\_\_\_\_)\_\_\_\_-\_\_\_\_

**Primary Contact**

Clough Harbour  
3 Winners Circle  
Albany, NY 12205  
518-453-3929  
jgarrett@chacompanies.com

**Property ID:** 3760972

### Energy Consumption and Energy Use Intensity (EUI)

**Site EUI**

69.8 kBtu/ft<sup>2</sup>

**Annual Energy by Fuel**

Electric - Grid (kBtu)	863,646 (26%)
Natural Gas (kBtu)	2,404,900 (74%)

**National Median Comparison**

National Median Site EUI (kBtu/ft <sup>2</sup> )	99.5
National Median Source EUI (kBtu/ft <sup>2</sup> )	159.4
% Diff from National Median Source EUI	-30%

**Source EUI**

111.8 kBtu/ft<sup>2</sup>

**Annual Emissions**

Greenhouse Gas Emissions (MtCO <sub>2</sub> e/year)	237
---	-----

### Signature & Stamp of Verifying Professional

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Licensed Professional**

Clough Harbour  
3 Winners Circle  
Albany, NY 12205  
518-453-3929  
jgarrett@chacompanies.com



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## Strathmore Elementary School

**Primary Property Function:** K-12 School  
**Gross Floor Area (ft<sup>2</sup>):** 60,110  
**Built:** 1963

**For Year Ending:** June 30, 2013  
December NaN, NaN

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

### Property & Contact Information

**Property Address**

Strathmore Elementary School  
282 Church Street  
Aberdeen, New Jersey 07747

**Property Owner**

Matawan-Aberdeen Regional School  
District  
One Crest Way  
Aberdeen, NJ 07747  
(\_\_\_\_)\_\_\_\_-\_\_\_\_

**Primary Contact**

Clough Harbour  
3 Winners Circle  
Albany, NY 12205  
518-453-3929  
jgarrett@chacompanies.com

**Property ID:** 3760977

### Energy Consumption and Energy Use Intensity (EUI)

**Site EUI**

55 kBtu/ft<sup>2</sup>

**Annual Energy by Fuel**

Electric - Grid (kBtu) 972,652 (29%)  
Natural Gas (kBtu) 2,334,200 (71%)

**National Median Comparison**

National Median Site EUI (kBtu/ft<sup>2</sup>) 92.7  
National Median Source EUI (kBtu/ft<sup>2</sup>) 154.4  
% Diff from National Median Source EUI -41%

**Source EUI**

91.6 kBtu/ft<sup>2</sup>

**Annual Emissions**

Greenhouse Gas Emissions (MtCO<sub>2</sub>e/year) 247

### Signature & Stamp of Verifying Professional

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Licensed Professional**

Clough Harbour  
3 Winners Circle  
Albany, NY 12205  
518-453-3929  
jgarrett@chacompanies.com



Professional Engineer Stamp  
(if applicable)