

*Believe, Achieve, Succeed*



Salem Board of Education  
Approved Budget: SY2018-2019  
4/30/18

**SALEM SCHOOL DISTRICT**

**School / Administrative Offices**  
200 Hartford Road  
Salem, CT 06320  
(860) 892-1223  
[www.salemschools.org](http://www.salemschools.org)



Board of Education Budget Proposal 2018-2019

	<u>Expended 2016-2017</u>	<u>Budget Approved 2017-2018</u>	<u>Budget Proposed 2018-2019</u>	<u>\$ Difference Proposed 18-19 vs 17-18</u>	<u>% Difference Proposed 18-19 vs 17-18</u>
Total for Salem School (Pre-K through Grade 8)	\$5,665,726	\$5,675,282	\$5,974,476	\$299,194	5.27%
Total for Salem School District Central Office	\$787,370	\$775,142	\$771,998	(\$3,144)	-0.41%
Total for East Lyme High School Program	\$3,182,809	\$3,308,598	\$2,927,941	(\$380,657)	-11.51%
Total for Out of District Services	\$994,446	\$789,203	\$649,880	(\$139,323)	-17.65%
<b>Grand Total</b>	<b>\$10,630,351</b>	<b>\$10,548,225</b>	<b>\$10,324,295</b>	<b>(\$223,930)</b>	<b>-2.12%</b>

## School Budget Expenditures: Salem School (Pre-K through Grade 8)

### SALEM SCHOOL (Pre-K through Grade 8)

#### SALARIES AND WAGES

Teachers - Core: Line item is for classroom teachers grades PK-8. Assumes 19.8 FTE, which is a reduction of 1.0 FTE from current staffing.

Teachers – Related Arts: Line item includes certified staff teaching Music, Art, PE, Health, World Language, Computers, and Library. Assumes 8.65 FTE, which is no change from the current staff.

Teachers – Student Services: Line item includes the Guidance Counselor, School Psychologist, Speech Pathologist, English/LA Interventionist, Math Interventionist, and 6.2 FTE Special Education teachers. This is an increase of 1.0 FTE for an additional Special Education teacher.

Stipends: Includes coaching stipends, Yearbook, 8<sup>th</sup> Grade Advisor, Jazz Band, Area Coordinators, Math Counts, and Theater Club.

Enrichment Program Stipends: Funding for enrichment stipend offerings to be determined annually.

Substitutes: This amount is based upon projected needs for SY2018-2019. Increase reflects the addition of 2 building substitutes at \$85.00/day and an increase to the sub rate to \$80.00/day.

Tutors/Aides: This includes funding for tutors and instructional aides paid by Board of Education funds. Out of the 18.4 FTE planned, 12.0 FTE will be paid using Board of Education funds, while the balance will be supported through grant funding. Reduction reflects the reduction of 2.0 FTE instructional aides.

Custodians: This includes funding for 5.9 FTE, which includes the Head Custodian (1.0 FTE) and the Director of Facilities (0.4 FTE). Custodians are responsible for cleaning the school, town hall and library.

Office/Media Support Personnel: This includes funding for 5.0 FTE which includes 2.0 FTE school secretaries, 1.0 FTE library aide, 1.0 FTE greeter/receptionist, and 1.0 FTE nurse. This is an increase of 0.5 FTE for a school secretary.

Lunch Aides: There are three aides that supervise the lunch period for a total of 1.5 FTE.

#### BENEFITS

Health Insurance: Medical premiums are assumed to increase 0% and dental to decrease by 4.52%. Remaining increase reflects added coverage requested for dependents.

Social Security and Medicare: Cost is dependent on salary and wages.

#### SERVICES PURCHASED

Printing – School: Includes cumulative cards, envelopes, hall/late passes, graduation certificates and folders, graduation programs, and incident and bus referrals in triplicate.

Health and Safety Inspections: Inspections of fire extinguishers, bus radios, radio/walkie talkies for use during recess and fire drills, elevators, and playground are included. Annual and quarterly water and air testing are also included.

Postage: Items that need to be mailed such as SBAC and CMT science scores, special education and 504 notifications and communication with parents are included.

Professional Fees – School: School affiliated memberships, such as CT Association of Schools, New England League of Middle Schools, CT Library Association, Association of Teachers of Math, Association of Supervision and Curriculum Development are included.

Software/Licenses: Student management and health management software licenses. Increase reflects addition of Go Guardian Chromebook software.

LEARN – Other Services: Fingerprinting services and membership in the LEARN network are included.

#### SPECIAL EDUCATION SERVICES

SPED Consulting/Therapy and SPED Evaluations: Line item includes contracted OT/PT services, BCBA services, and a contracted social worker for students in K-8. Increase is due to social worker increasing work week from 3 to 5 days/week.

Extended Programs (Summer): Salem students may require extended day/yearly programs to avoid regression and sustain progress. Summer programs for students attending Salem School K-8.

Software/Licenses: Includes student management software for SPED and TAG as well as programs used as part of instruction program for special needs students.

Equipment: Anticipated expenditures for specialized equipment.

SPED Transportation (Pre-K through Grade 8): Some Salem School students, due to the nature of their needs, may require special transportation. These services are mandated by federal and state statutes.

	2015-2016 Actual	2016-2017 Actual	Budget Budget 2017-2018	Adjusted Budget 2017- 2018	Budget Proposed 2018-2019	\$ Variance	% Variance
<b>SALEM SCHOOL (Pre-K through Grade 8)</b>							
<b>SALARIES AND WAGES</b>							
Salem School Principal (1.0 FTE)	\$ 120,535	\$ 121,740	\$ 123,347	\$ 123,347	\$ 127,047	\$ 3,700	3.00%
Salem School Assistant Principal (1.0 FTE)	\$ 95,452	\$ 101,938	\$ 106,078	\$ 106,078	\$ 109,260	\$ 3,182	3.00%
Teachers - Core (19.8 FTE)	\$ 1,425,779	\$ 1,616,134	\$ 1,505,858	\$ 1,509,776	\$ 1,489,290	\$ (16,568)	-1.10%
Teachers - Related Arts & Specials (8.65 FTE)	\$ 579,202	\$ 598,179	\$ 632,290	\$ 632,289	\$ 651,230	\$ 18,940	3.00%
Teachers - Student Services/Prof. Staff (11.2 FTE)	\$ 721,204	\$ 618,617	\$ 781,698	\$ 774,675	\$ 869,681	\$ 87,983	11.26%
Stipends	\$ 31,805	\$ 38,485	\$ 31,554	\$ 31,554	\$ 31,647	\$ 93	0.29%
Enrichment Program Stipends	\$ -	\$ -	\$ 10,000	\$ 10,000	\$ 10,000	\$ -	0.00%
Substitutes	\$ 55,049	\$ 58,641	\$ 50,324	\$ 50,324	\$ 59,400	\$ 9,076	18.04%
Tutors/Aides (18.4 FTE)	\$ 196,065	\$ 254,238	\$ 293,112	\$ 299,362	\$ 279,521	\$ (13,591)	-4.64%
Custodians (5.9 FTE)	\$ 231,014	\$ 236,988	\$ 240,654	\$ 240,654	\$ 253,674	\$ 13,020	5.41%
Office/Media Support Personnel (5.0 FTE)	\$ 164,382	\$ 164,266	\$ 174,492	\$ 174,492	\$ 202,695	\$ 28,203	16.16%
Lunch Aides (1.5 FTE)	\$ 23,316	\$ 21,310	\$ 22,146	\$ 22,146	\$ 22,696	\$ 550	2.48%
<b>Total for Object</b>	<b>\$ 3,643,802</b>	<b>\$ 3,830,536</b>	<b>\$ 3,971,553</b>	<b>\$ 3,974,697</b>	<b>\$ 4,106,141</b>	<b>\$ 134,588</b>	<b>3.39%</b>
<b>BENEFITS</b>							
Health Ins. (72.45 eligible/35.0 enrolled)	\$ 493,582	\$ 424,497	\$ 435,218	\$ 460,571	\$ 493,203	\$ 57,985	13.32%
Life Ins.	\$ 6,920	\$ 7,314	\$ 7,367	\$ 7,367	\$ 7,420	\$ 53	0.72%
Retirement Incentive	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%
Disability/Annuity/PhD Stipend	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%
Soc. Sec.	\$ 48,643	\$ 54,913	\$ 58,043	\$ 59,824	\$ 60,520	\$ 2,477	4.27%
Medicare	\$ 48,254	\$ 50,742	\$ 55,684	\$ 55,963	\$ 57,493	\$ 1,809	3.25%
Travel Expenses - School	\$ 671	\$ 439	\$ 500	\$ 500	\$ 500	\$ -	0.00%
<b>Total for Object</b>	<b>\$ 598,070</b>	<b>\$ 537,905</b>	<b>\$ 556,812</b>	<b>\$ 584,225</b>	<b>\$ 619,136</b>	<b>\$ 62,324</b>	<b>11.19%</b>
<b>SERVICES PURCHASED</b>							
Printing - School	\$ 585	\$ 2,317	\$ 1,000	\$ 1,000	\$ 2,400	\$ 1,400	140.00%
Health & Safety Inspections	\$ 9,523	\$ 14,740	\$ 10,251	\$ 10,251	\$ 10,854	\$ 603	5.88%
Postage	\$ 1,239	\$ 2,199	\$ 2,314	\$ 2,314	\$ 2,337	\$ 23	0.99%
Prof. Fees - School	\$ 1,182	\$ 1,589	\$ 2,440	\$ 2,440	\$ 2,682	\$ 242	9.92%
Software/Licenses	\$ 10,784	\$ 17,808	\$ 14,138	\$ 15,358	\$ 15,538	\$ 1,400	9.90%
Office Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%
Learn- Other services	\$ 750	\$ 750	\$ 750	\$ 750	\$ 750	\$ -	0.00%
<b>Total for Object</b>	<b>\$ 24,063</b>	<b>\$ 39,403</b>	<b>\$ 30,893</b>	<b>\$ 32,113</b>	<b>\$ 34,561</b>	<b>\$ 3,668</b>	<b>11.87%</b>
<b>SPECIAL EDUCATION SERVICES</b>							
SPED consulting/therapy	\$ 140,280	\$ 154,493	\$ 171,540	\$ 173,350	\$ 198,505	\$ 26,965	15.72%
SPED evaluations	\$ 12,834	\$ 12,786	\$ 19,000	\$ 17,190	\$ 19,000	\$ -	0.00%
SPED Equip. Maint./Repair	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%
Extended Programs (Summer)	\$ 28,703	\$ 23,288	\$ 21,563	\$ 21,563	\$ 19,131	\$ (2,432)	-11.28%
Supplies	\$ 296	\$ 954	\$ 1,586	\$ 1,359	\$ 1,076	\$ (510)	-32.16%
Software/Licenses	\$ 6,259	\$ 6,375	\$ 6,500	\$ 6,727	\$ 6,862	\$ 362	5.57%
Equipment	\$ 255	\$ 3,963	\$ -	\$ -	\$ -	\$ -	0.00%
SPED transportation (Pre-K-8)	\$ 49,526	\$ 89,320	\$ 53,455	\$ 53,455	\$ 54,630	\$ 1,175	2.20%
<b>Total for Object</b>	<b>\$ 238,153</b>	<b>\$ 291,179</b>	<b>\$ 273,644</b>	<b>\$ 273,644</b>	<b>\$ 299,204</b>	<b>\$ 25,560</b>	<b>9.34%</b>

## School Budget Expenditures: Salem School (Pre-K through Grade 8)

### PROGRAM IMPROVEMENTS

Curriculum Review/Development/Stipends: Stipends support the 5-year Curriculum Plan that targets Language Arts, Social Studies, Science, Mathematics, and the Unified Arts programs. These funds are used to reimburse teachers at a contracted rate. Allows for 203 hours. Work is often done over the summer.

New Curriculum/Textbooks:

Consulting Fees: This provides for contracted services of professional development in the implementation of Common Core and related content areas.

Instructional Technology: This item would provide new software for various curriculums.

### STAFF DEVELOPMENT

Course Reimbursement: The amount budgeted is the Board's contractual obligation to partially fund course work for the professional staff. Increase reflects an increase in staff requests.

Professional Development: These funds are used for staff training in identified areas of need as indicated by school and district goals. Title II funds will be used to fund this in 2018-2019.

Professional Library: Funding is provided to purchase professional resource material for staff as indicated by school and district goals.

### UTILITIES

Electricity: The 2018-2019 amount is based on projected rates. The estimated amount is a 3% increase over the projected actual spend for 2017-2018.

Trash Removal: Includes funding for regular trash pick-ups for 2018-2019.

Telephone: Spending is estimated at a 1% increase over anticipated spend for 2017-2018.

Heating Fuel: Amount budgeted is consistent with the level of use, which is approximately 35,000 gallons, at a price of \$2.30/gal. The Board of Education is a member of a municipal consortium that purchases heating oil co-operatively. Increase reflects a higher price per gallon over 2017-2018.

### BUILDING MAINTENANCE

Plumber, Boiler /Cooling System, and Electrician: Costs to clean and maintain the various systems is reflected.

Septic Cleaning: Cost for one pumping of the septic system per year as recommended by the Director of Health.

Ground Maintenance: Costs for upkeep of school grounds including playgrounds and track area. Specific items include: playground resurface \$4,200, general landscape \$4,800, athletic

field maintenance \$3,200, parking lot repair \$3,600, and fence repair of \$900.

Service Contracts: Contract costs for fire and smoke alarms, back-up generator, Simplex clock system, exterminator services, elevator maintenance, Energy Conservation Service Contract (ABS) and HVAC system and controls, and water operator. Increase reflects new contract for roof maintenance.

### REPAIRS

General Repairs: Money budgeted for unanticipated repairs.

Building Repairs: Money budgeted for specific repairs. Includes gym floor refinishing, general painting, and interior door repair, replacing additional locks in middle school lockers, and roof repairs.

Maintenance Equipment: Repairs of maintenance equipment.

### INSTRUCTIONAL REPAIRS

Computers (Parts) and Band Instruments: Repairs of instructional equipment.

### TRANSPORTATION

Bus Transportation: Transportation will be provided to Salem School students using 8 buses. 67% of the annual contract is budgeted for K through Grade 8 transportation, while the remaining 33% appears under East Lyme High School (ELHS) in transportation. M&J bus costs will increase 1.7% per contract.

Fuel: Diesel fuel is purchased co-operatively through a consortium with other municipalities. The amount budgeted reflects \$2.30/gallon. This line reflects 67% of the fuel; the remaining 33% appear under East Lyme High School (ELHS). The estimated annual usage is 18,700 gallons. Increase reflects a higher price per gallon that 2017-2018.

Field Trips: Transportation for field trips will not be funded by the Salem Board of Education for 2018-2019.

Sports: Transportation is provided to all away games and meets for 2018-2019. Increase reflects changes in number of away games. Also includes transportation to the Great East Music Festival.

Project Oceanology: Costs are for transportation to the environmental science program operated at Avery/Bluff Points. Increase reflects more groups attending due to larger class size.

### MAINTENANCE SUPPLIES

Custodial: Cleaning and other miscellaneous supplies.

Uniforms: Uniforms provided to custodians. This is no longer a requirement of the non-certified contract, so there is no funding in 2018-2019.

	2015-2016 Actual	2016-2017 Actual	Budget 2017-2018	Adjusted Budget 2017- 2018	Budget Proposed 2018-2019	\$ Variance	% Variance
<b>PROGRAM IMPROVEMENTS</b>							
Curriculum review/development Stipends	\$ 2,432	\$ 1,953	\$ 5,844	\$ 5,645	\$ 6,019	\$ 175	2.99%
New Curriculum/Textbooks	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%
Consulting Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%
Instructional Technology	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%
<b>Total for Object</b>	<b>\$ 2,432</b>	<b>\$ 1,953</b>	<b>\$ 5,844</b>	<b>\$ 5,645</b>	<b>\$ 6,019</b>	<b>\$ 175</b>	<b>2.99%</b>
<b>STAFF DEVELOPMENT</b>							
Course reimbursement	\$ 5,906	\$ 3,651	\$ 1,800	\$ 1,800	\$ 3,600	\$ 1,800	100.00%
Professional Development	\$ 1,154	\$ 6,025	\$ -	\$ 199	\$ -	\$ -	0.00%
Professional Library	\$ -	\$ 47	\$ 800	\$ 800	\$ 800	\$ -	0.00%
<b>Total for Object</b>	<b>\$ 7,060</b>	<b>\$ 9,723</b>	<b>\$ 2,600</b>	<b>\$ 2,799</b>	<b>\$ 4,400</b>	<b>\$ 1,800</b>	<b>69.23%</b>
<b>UTILITIES</b>							
Electricity	\$ 131,018	\$ 135,467	\$ 134,929	\$ 136,425	\$ 140,518	\$ 5,589	4.14%
Trash Removal	\$ 8,175	\$ 8,372	\$ 9,000	\$ 9,000	\$ 9,000	\$ -	0.00%
Telephone	\$ 4,330	\$ 5,659	\$ 5,627	\$ 5,640	\$ 5,696	\$ 69	1.23%
Heating Fuel	\$ 84,497	\$ 67,730	\$ 68,646	\$ 68,825	\$ 80,500	\$ 11,854	17.27%
<b>Total for Object</b>	<b>\$ 228,020</b>	<b>\$ 217,228</b>	<b>\$ 218,202</b>	<b>\$ 219,890</b>	<b>\$ 235,714</b>	<b>\$ 17,512</b>	<b>8.03%</b>
<b>BUILDING MAINTENANCE</b>							
Plumber	\$ 2,723	\$ 4,911	\$ 5,000	\$ 5,000	\$ 5,000	\$ -	0.00%
Boiler/Cooling Systems	\$ 18,163	\$ 4,449	\$ 4,000	\$ 4,000	\$ 4,000	\$ -	0.00%
Electrician	\$ 4,953	\$ 6,707	\$ 6,000	\$ 6,000	\$ 6,000	\$ -	0.00%
Septic cleaning	\$ -	\$ 4,250	\$ 4,500	\$ 4,500	\$ 4,500	\$ -	0.00%
Grounds maintenance	\$ 2,421	\$ 24,714	\$ 16,000	\$ 13,775	\$ 16,700	\$ 700	4.38%
Service Contracts	\$ 58,896	\$ 70,910	\$ 91,282	\$ 91,282	\$ 99,519	\$ 8,237	9.02%
<b>Total for Object</b>	<b>\$ 87,156</b>	<b>\$ 115,941</b>	<b>\$ 126,782</b>	<b>\$ 124,557</b>	<b>\$ 135,719</b>	<b>\$ 8,937</b>	<b>7.05%</b>
<b>REPAIRS</b>							
General repairs	\$ 13,953	\$ 23,806	\$ 12,500	\$ 14,725	\$ 12,500	\$ -	0.00%
Building Repairs	\$ 13,234	\$ 23,489	\$ 11,305	\$ 11,305	\$ 19,605	\$ 8,300	73.42%
Maintenance equip.	\$ 3,770	\$ 1,298	\$ 3,000	\$ 3,000	\$ 3,000	\$ -	0.00%
<b>Total for Object</b>	<b>\$ 30,957</b>	<b>\$ 48,593</b>	<b>\$ 26,805</b>	<b>\$ 29,030</b>	<b>\$ 35,105</b>	<b>\$ 8,300</b>	<b>30.96%</b>
<b>INSTRUCTIONAL REPAIRS</b>							
Computers (parts)	\$ 592	\$ 4,086	\$ 2,400	\$ 1,880	\$ 2,400	\$ -	0.00%
Band instruments	\$ 717	\$ 377	\$ 1,000	\$ 1,000	\$ 1,000	\$ -	0.00%
Telephone Repairs	\$ 70	\$ -	\$ 500	\$ 500	\$ 500	\$ -	0.00%
<b>Total for Object</b>	<b>\$ 1,379</b>	<b>\$ 4,463</b>	<b>\$ 3,900</b>	<b>\$ 3,380</b>	<b>\$ 3,900</b>	<b>\$ -</b>	<b>0.00%</b>
<b>TRANSPORTATION</b>							
Bus Transportation (67%)	\$ 272,990	\$ 281,028	\$ 262,524	\$ 254,325	\$ 263,636	\$ 1,112	0.42%
Fuel (67%)	\$ 31,774	\$ 28,849	\$ 25,305	\$ 25,305	\$ 28,817	\$ 3,512	13.88%
Field trips	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%
Sports	\$ 7,374	\$ 8,042	\$ 7,630	\$ 7,630	\$ 9,679	\$ 2,049	26.85%
Project O	\$ 433	\$ 409	\$ 920	\$ 920	\$ 1,180	\$ 260	28.26%
<b>Total for Object</b>	<b>\$ 312,571</b>	<b>\$ 318,328</b>	<b>\$ 296,379</b>	<b>\$ 288,180</b>	<b>\$ 303,312</b>	<b>\$ 6,933</b>	<b>2.34%</b>
<b>MAINTENANCE- SUPPLIES</b>							
Custodial	\$ 24,195	\$ 41,033	\$ 34,020	\$ 32,524	\$ 34,020	\$ -	0.00%
Uniforms	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%
<b>Total for Object</b>	<b>\$ 24,195</b>	<b>\$ 41,033</b>	<b>\$ 34,020</b>	<b>\$ 32,524</b>	<b>\$ 34,020</b>	<b>\$ -</b>	<b>0.00%</b>

## School Budget Expenditures: Salem School (Pre-K through Grade 8)

### INSTRUCTIONAL SUPPLIES

General Supplies (Classrooms): Budgeted amount represents the cost for supplies such as construction paper, pencils, crayons, composition paper, rulers, pens, and notebooks, etc.

Office Supplies (School): Includes general office supplies and assignment notebooks for Grades 4 through 8.

Copier Supplies: Amount reflects paper and supply costs.

Computer/Multimedia Supplies: Includes cables, ink, switches, computer parts, cleaning supplies, toner, and bulbs for projectors.

Software/Licenses: Software used for student instruction. Increase reflects renewal of licenses for science and social studies.

Content Area Supplies: Includes supplies and materials specific to the instructional area (for example: manipulatives in math; word cards in language arts). Science, social studies, and language arts are subjects requiring additional materials.

Assessments: Includes expenses for various types of testing used by SPED.

Reading/Language Arts (5-8): Increase reflects request for leveled literacy intervention kits.

Textbooks (K – Grade 8): Replacement of books for all content areas.

Consumable Workbooks: Replacement of consumable workbooks for all content areas. Reduction is because some staff no longer use them.

### SUPPORT PROGRAMS

Project Oceanology: Budgeted amount is to fund Salem students' involvement in the environmental science program operated at Avery/Bluff Points. Presently Grade 7 participates.

Playground/Recess: Represents costs associated with maintaining the playground area for students.

School Activities: Amount represents costs associated with honor roll awards, Math Counts, Great East Festival Band Competition, Science Olympiads, and other misc. school functions.

Health Office: Represents costs associated with maintaining the health office.

Field Trips/Admissions: Field trips will not be funded by the Salem Board of Education for SY2018-2019.

Athletics – Equipment/Referees: Represents the costs associated with funding referees and equipment for athletics. Increase reflects the increase in the cost of referees.

### LIBRARY/MEDIA

Books: Library books are purchased each year to maintain an up-to-date library collection.

Periodicals/Subscriptions: Funds support purchase of periodicals and magazine subscriptions for student and staff use.

Supplies: Funds support purchase of library media supplies, including cataloging and bar coding.

Software/Licenses: Library circulation software and movie licensing fees. This item also includes video streaming software.

### EQUIPMENT – NEW AND REPLACE

Computers: There are no plans to purchase computers with BOE funds in 2018-2019.

Instructional Equipment: Equipment that is used for instruction.

Non-Instructional Equipment: Includes area rugs and other non-instructional items.

Band Instruments: There are no instrument purchases planned for 2018-2019.



	2015-2016 Actual	2016-2017 Actual	Budget 2017-2018	Adjusted Budget 2017- 2018	Budget Proposed 2018-2019	\$ Variance	% Variance
<b>INSTRUCTIONAL SUPPLIES</b>							
General Supplies (Classrooms)	\$ 13,182	\$ 11,714	\$ 14,211	\$ 14,211	\$ 14,000	\$ (211)	-1.48%
Office Supplies (School)	\$ 2,336	\$ 2,461	\$ 3,000	\$ 3,000	\$ 3,000	\$ -	0.00%
Copier supplies	\$ 3,898	\$ 6,431	\$ 6,224	\$ 6,224	\$ 5,675	\$ (549)	-8.82%
Computer/Multimedia Supplies	\$ 11,629	\$ 13,911	\$ 8,500	\$ 10,487	\$ 10,967	\$ 2,467	29.02%
Software/Licenses	\$ 4,935	\$ 8,903	\$ 8,538	\$ 8,236	\$ 18,584	\$ 10,046	117.66%
Academic Areas (K-4)	\$ 4,295	\$ 7,482	\$ 3,426	\$ 3,669	\$ 13,475	\$ 10,049	293.32%
Social Studies (5-8)	\$ 767	\$ 1,134	\$ 1,193	\$ 1,193	\$ 1,071	\$ (122)	-10.23%
Physical Ed. (5-8)	\$ 2,274	\$ 1,377	\$ 1,199	\$ 1,185	\$ 750	\$ (449)	-37.45%
Physical Ed. (K-4)	\$ 964	\$ 638	\$ 919	\$ 933	\$ 412	\$ (507)	-55.17%
Music/Band/Chorus (K-4)	\$ 1,445	\$ 2,670	\$ 1,950	\$ 1,929	\$ 2,600	\$ 650	33.33%
Music/Band/Chorus (5-8)	\$ 1,446	\$ 1,393	\$ 1,277	\$ 1,298	\$ 2,999	\$ 1,722	134.85%
Foreign Languages (2-8)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%
Art (K-4)	\$ 2,653	\$ 1,500	\$ 1,750	\$ 1,939	\$ 2,000	\$ 250	14.29%
Art (5-8)	\$ 289	\$ 2,000	\$ 1,750	\$ 1,561	\$ 2,000	\$ 250	14.29%
Assessments	\$ 2,480	\$ 417	\$ 2,538	\$ 2,737	\$ 2,500	\$ (38)	-1.50%
Reading/Language Arts (5-8)	\$ 185	\$ 2,271	\$ 59	\$ 59	\$ 3,462	\$ 3,403	5767.80%
Math (5-8)	\$ 16	\$ 302	\$ 319	\$ 284	\$ 420	\$ 101	31.66%
Science (5-8)	\$ 1,818	\$ 3,779	\$ 9,355	\$ 9,112	\$ 8,269	\$ (1,086)	-11.61%
Health & Guidance (K-8)	\$ 360	\$ 1,016	\$ 1,006	\$ 1,006	\$ 2,328	\$ 1,322	131.41%
Textbooks (K-8)	\$ 921	\$ 22,526	\$ 8,133	\$ 4,937	\$ 4,755	\$ (3,378)	-41.53%
Consumable Textbooks	\$ 18,494	\$ 17,459	\$ 14,864	\$ 14,899	\$ 11,419	\$ (3,445)	-23.18%
<b>Total for Object</b>	<b>\$ 74,387</b>	<b>\$ 109,384</b>	<b>\$ 90,211</b>	<b>\$ 88,899</b>	<b>\$ 110,686</b>	<b>\$ 20,475</b>	<b>22.70%</b>
<b>SUPPORT PROGRAMS</b>							
Project Oceanology	\$ 6,921	\$ 6,921	\$ 7,129	\$ 7,210	\$ 7,426	\$ 297	4.17%
Playground/recess	\$ 14	\$ -	\$ 100	\$ 100	\$ 100	\$ -	0.00%
School Activities	\$ 4,349	\$ 7,562	\$ 4,525	\$ 6,254	\$ 5,400	\$ 875	19.34%
Health Office Supplies	\$ 1,032	\$ 1,746	\$ 2,072	\$ 2,072	\$ 2,072	\$ -	0.00%
Field trip admissions	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%
Athletics- equip/refs.	\$ 6,836	\$ 7,280	\$ 6,945	\$ 6,945	\$ 6,945	\$ -	0.00%
<b>Total for Object</b>	<b>\$ 19,152</b>	<b>\$ 23,509</b>	<b>\$ 20,771</b>	<b>\$ 22,581</b>	<b>\$ 21,943</b>	<b>\$ 1,172</b>	<b>5.64%</b>
<b>LIBRARY/MEDIA</b>							
Books	\$ 4,861	\$ 6,946	\$ 5,000	\$ 5,002	\$ 7,000	\$ 2,000	40.00%
Education Media	\$ -	\$ -	\$ -	\$ -	\$ 200	\$ 200	100.00%
Periodicals/Subscriptions	\$ 757	\$ 721	\$ 900	\$ 898	\$ 900	\$ -	0.00%
Supplies	\$ 2,464	\$ 2,318	\$ 2,500	\$ 2,500	\$ 2,500	\$ -	0.00%
Software Licenses/Operating Systems	\$ 3,088	\$ 3,099	\$ 3,144	\$ 3,144	\$ 3,144	\$ -	0.00%
<b>Total for Object</b>	<b>\$ 11,170</b>	<b>\$ 13,084</b>	<b>\$ 11,544</b>	<b>\$ 11,544</b>	<b>\$ 13,744</b>	<b>\$ 2,200</b>	<b>19.06%</b>
<b>EQUIPMENT-NEW AND REPLACE</b>							
Computers	\$ -	\$ 46,356	\$ -	\$ -	\$ -	\$ -	0.00%
Instructional Equipment	\$ 401	\$ 4,689	\$ 1,380	\$ 1,380	\$ 1,380	\$ -	0.00%
Noninstructional equipment	\$ 1,099	\$ 7,353	\$ 3,942	\$ 3,942	\$ 9,492	\$ 5,550	140.79%
Maintenance Equipment-Replace	\$ -	\$ 2,179	\$ -	\$ -	\$ -	\$ -	0.00%
Band Instruments	\$ 1,589	\$ 2,887	\$ -	\$ -	\$ -	\$ -	0.00%
<b>Total for Object</b>	<b>\$ 3,089</b>	<b>\$ 63,464</b>	<b>\$ 5,322</b>	<b>\$ 5,322</b>	<b>\$ 10,872</b>	<b>\$ 5,550</b>	<b>104.28%</b>
<b>Total for Salem School (Pre-K - Grade 8)</b>	<b>\$ 5,305,655</b>	<b>\$ 5,665,726</b>	<b>\$ 5,675,282</b>	<b>\$ 5,699,030</b>	<b>\$ 5,974,476</b>	<b>\$ 299,194</b>	<b>5.27%</b>

## School Budget Expenditures: Salem School District Central Office

### SALEM SCHOOL DISTRICT CENTRAL OFFICE

#### SALARIES

Superintendent: Salary reflects a 3% increase. Position 0.45 FTE.

Director of Student Services: Salary reflects a 3% increase. Position 0.45 FTE.

Support Staff: Increases are based upon employment contracts approved by the Board of Education. Support staff includes the Executive Assistant to the Superintendent, an Administrative Assistant and a 0.15 FTE Instructional Coach. The increase reflects the addition of an Instructional Coach position.

#### BENEFITS

Health Insurance: Medical premiums will increase 0% and dental will decrease 4.52%. This line item covers the Superintendent, Director of Student Services, Business Manager, Executive Assistant, and Administrative Assistant. Premium shares are based on employment contracts. Remaining reduction reflects changes in dependent coverage.

Life Insurance: Premiums are not expected to increase in 2018-2019. Coverage is based on employment contracts.

Disability/Annuity/Stipend: Includes longevity annuities of \$2,000/year for two employees based on current employment contracts.

Social Security and Medicare: Cost is dependent on salary and wages.

Unemployment Compensation: Based on expected claims.

Workers' Compensation: Actual amounts are based on allocation between town and school.

Travel Expenses: Covers mileage reimbursement for district employees attending out-of-district meetings.

#### SERVICES PURCHASED

Audits: Annual audit services. Increase reflects billings for 2017-2018.

Legal Fees: Annual legal fees.

Payroll: Charges for payroll services and Flexible Spending Account (FSA) administration.

District Level Contracts: Includes the district-wide copier leases, postage meter lease, accounting software maintenance agreement, school physician fee, and remote monitoring services for our servers. Reduction is due to erate covering a portion of the CEN contract.

Building and Liability Insurances: Property and liability policies. Reflects allocation between BOE and Town.

Advertising: Includes classified ads for job postings, etc.

Printing: Central office printing items such as checks, envelopes and materials requested by the Superintendent, are included.

CABE: The budgeted amount is for full membership in the Connecticut Association of Boards of Education (CABE), which includes policy services, workshop fees, negotiations updates, consulting fees and other services.

Professional Dues and Fees – Central Office: District level contractual obligations for the payments of dues to such organizations as Connecticut Association of Public School Superintendents (CAPSS), Connecticut Association of School Business Officials (CASBO), and Association for Supervision and Curriculum Development (ASCD), etc. Dues and fees for the district are included.

#### TUITION

Adult Education: The Board of Education is obligated by state statute to budget for these services. It is partially funded by the State. Residents of Salem may attend classes to complete their GED, receive a high school diploma, prepare to become an American citizen, or take courses in English for speakers of other languages.

#### SUPPLIES

Postage: District level mailings, which include surveys and communication with parents/community.

Board of Education: The Board continues to provide program and policy information to the community. Recognition is also given to well deserving people in the school community.

Central Office: Office supplies for the Central Office.

Software/Licenses: District software/licenses include the website (Schoolwires) and preventative maintenance software (School Dude).

	2015-2016 Actual	2016-2017 Actual	Budget 2017-2018	Adjusted Budget 2017- 2018	Budget Proposed 2018-2019	\$ Variance	% Variance
<b>SALEM SCHOOL DISTRICT CENTRAL OFFICE</b>							
<b>SALARIES</b>							
Superintendent (0.45 FTE)	\$ 68,693	\$ 79,616	\$ 80,667	\$ 80,667	\$ 83,087	\$ 2,420	3.00%
Director of Student Services (0.45 FTE)	\$ 100,100	\$ 51,954	\$ 55,000	\$ 55,000	\$ 56,650	\$ 1,650	3.00%
Business Manager (1.0 FTE)	\$ 88,058	\$ 88,939	\$ 89,828	\$ 89,828	\$ 91,175	\$ 1,347	1.50%
Support Staff (2.15 FTE)	\$ 104,359	\$ 131,737	\$ 110,990	\$ 108,879	\$ 130,489	\$ 19,499	17.57%
<b>Total for Object</b>	<b>\$ 361,210</b>	<b>\$ 352,246</b>	<b>\$ 336,485</b>	<b>\$ 334,374</b>	<b>\$ 361,401</b>	<b>\$ 24,916</b>	<b>7.40%</b>
<b>BENEFITS</b>							
Health Ins. (4.05 eligible/3.45 enrolled)	\$ 84,412	\$ 73,252	\$ 81,526	\$ 76,281	\$ 69,747	\$ (11,779)	-14.45%
Life Ins.	\$ 1,294	\$ 502	\$ 502	\$ 502	\$ 502	\$ -	0.00%
Disability/Annuity/Stipend (2 employees)	\$ 32,272	\$ 4,000	\$ 4,000	\$ 4,000	\$ 4,000	\$ -	0.00%
Soc. Sec.	\$ 11,410	\$ 13,217	\$ 13,411	\$ 12,324	\$ 13,743	\$ 332	2.48%
Medicare	\$ 5,177	\$ 5,071	\$ 5,103	\$ 4,848	\$ 5,240	\$ 137	2.68%
Unemployment comp. (district-wide expense)	\$ 4,819	\$ 16,995	\$ 5,000	\$ 5,000	\$ 5,000	\$ -	0.00%
Worker's Comp. (district-wide expense)	\$ 49,688	\$ 57,690	\$ 49,690	\$ 36,798	\$ 37,534	\$ (12,156)	-24.46%
Travel Expenses (district-wide expense)	\$ 3,716	\$ 548	\$ 500	\$ 500	\$ 500	\$ -	0.00%
<b>Total for Object</b>	<b>\$ 192,788</b>	<b>\$ 171,275</b>	<b>\$ 159,732</b>	<b>\$ 140,253</b>	<b>\$ 136,266</b>	<b>\$ (23,466)</b>	<b>-14.69%</b>
<b>SERVICES PURCHASED</b>							
Audits	\$ 11,750	\$ 12,500	\$ 12,000	\$ 12,250	\$ 12,495	\$ 495	4.13%
Legal Fees	\$ 62,138	\$ 10,535	\$ 25,000	\$ 24,673	\$ 25,000	\$ -	0.00%
Payroll	\$ 18,119	\$ 10,949	\$ 11,075	\$ 11,321	\$ 11,425	\$ 350	3.16%
District Level Contracts	\$ 121,116	\$ 126,360	\$ 128,722	\$ 128,723	\$ 122,696	\$ (6,026)	-4.68%
Building Insurance	\$ 17,248	\$ 22,206	\$ 22,208	\$ 21,156	\$ 22,529	\$ 321	1.45%
Liability Insurance	\$ 18,816	\$ 23,629	\$ 23,631	\$ 23,925	\$ 23,925	\$ 294	1.24%
Advertising	\$ 2,918	\$ 2,223	\$ 3,000	\$ 3,000	\$ 3,000	\$ -	0.00%
Printing	\$ 510	\$ 1,354	\$ 1,100	\$ 1,100	\$ 1,100	\$ -	0.00%
CABE	\$ 4,534	\$ 3,494	\$ 5,034	\$ 4,935	\$ 5,059	\$ 25	0.50%
Prof. Dues and Fees - Central	\$ 6,385	\$ 6,367	\$ 7,387	\$ 7,387	\$ 7,044	\$ (343)	-4.64%
<b>Total for Object</b>	<b>\$ 263,534</b>	<b>\$ 219,617</b>	<b>\$ 239,157</b>	<b>\$ 238,470</b>	<b>\$ 234,273</b>	<b>\$ (4,884)</b>	<b>-2.04%</b>
<b>TUITION</b>							
Adult Education	\$ 9,113	\$ 8,733	\$ 8,995	\$ 8,995	\$ 9,643	\$ 648	7.20%
<b>Total for Object</b>	<b>\$ 9,113</b>	<b>\$ 8,733</b>	<b>\$ 8,995</b>	<b>\$ 8,995</b>	<b>\$ 9,643</b>	<b>\$ 648</b>	<b>7.20%</b>
<b>SUPPLIES</b>							
Postage	\$ 1,134	\$ 1,631	\$ 1,730	\$ 1,730	\$ 1,747	\$ 17	0.98%
Board of Education	\$ 1,633	\$ 8,890	\$ 2,500	\$ 2,500	\$ 2,500	\$ -	0.00%
Central Office	\$ 2,273	\$ 2,054	\$ 2,500	\$ 2,500	\$ 2,500	\$ -	0.00%
Software/Licenses	\$ 26,942	\$ 22,924	\$ 24,043	\$ 24,043	\$ 23,668	\$ (375)	-1.56%
<b>Total for Object</b>	<b>\$ 31,982</b>	<b>\$ 35,499</b>	<b>\$ 30,773</b>	<b>\$ 30,773</b>	<b>\$ 30,415</b>	<b>\$ (358)</b>	<b>-1.16%</b>
<b>Total District Costs</b>	<b>\$ 858,627</b>	<b>\$ 787,370</b>	<b>\$ 775,142</b>	<b>\$ 752,865</b>	<b>\$ 771,998</b>	<b>\$ (3,144)</b>	<b>-0.41%</b>

## ***School Budget Expenditures: East Lyme High School Programs***

### **EAST LYME HIGH SCHOOL PROGRAM**

#### **TUITION**

Regular Education and Special Education: East Lyme High School tuition rates for 2018-2019 are \$13,505.47 for regular education, \$29,118.02 for special education. The anticipated regular education enrollment at East Lyme High School of Salem students for 2018-2019 is 132, and special education enrollment for known students, is anticipated to be 30 students. This is a decrease of 25 regular education students from the 2017-2018 budget and a decrease of 4 special education students over the 2017-2018 budget.

Reconciliation: The adjusted amount of actual 2016-2017 East Lyme High School costs based on the reconciliation process as outlined in the Cooperative Agreement.

#### **TRANSPORTATION**

Late Bus: This item was cut from the budget for 2017-2018 and will not be reinstated in 2018-2019.

Special Education/Alternative Education: Transportation fees to and from regular or extended mandated services.

% Bus Transportation and % Fuel Costs: Fuel costs have been estimated at \$2.30/gallon.

#### **SPECIAL EDUCATION SERVICES**

Some students may require any or all of the following services in a given year: extended programs, evaluations and therapy. These are considered services beyond the basic tuitioned amount per the East Lyme/Salem Cooperative Agreement. Salem funds and provides these mandated services directly to our East Lyme High School students.

	2015-2016 Actual	2016-2017 Actual	Budget 2017-2018	Adjusted Budget 2017- 2018	Budget Proposed 2018-2019	\$ Variance	% Variance
<b>EAST LYME HIGH SCHOOL PROGRAM</b>							
<b>TUITION</b>							
Regular Education [132]	\$ 2,376,021	\$ 2,090,404	\$ 1,975,876	\$ 2,026,217	\$ 1,782,722	\$ (193,154)	-9.78%
Special Education [30]	\$ 565,451	\$ 769,502	\$ 1,088,872	\$ 1,024,420	\$ 873,541	\$ (215,331)	-19.78%
Reconciliation	\$ 28,548	\$ 132,841	\$ 55,120	\$ 55,120	\$ 74,087	\$ 18,967	34.41%
<b>Total for Object</b>	<b>\$ 2,970,020</b>	<b>\$ 2,992,747</b>	<b>\$ 3,119,868</b>	<b>\$ 3,105,757</b>	<b>\$ 2,730,350</b>	<b>\$ (389,518)</b>	<b>-12.49%</b>
<b>TRANSPORTATION</b>							
Late Bus	\$ 9,514	\$ 9,522	\$ -	\$ -	\$ -	\$ -	0.00%
Special Education/Alt. Education	\$ 10,281	\$ 28,117	\$ 57,396	\$ 57,396	\$ 56,687	\$ (709)	-1.24%
% Bus Transportation (33%)	\$ 131,350	\$ 123,044	\$ 115,270	\$ 115,270	\$ 117,087	\$ 1,817	1.58%
% fuel (33%)	\$ 15,092	\$ 12,360	\$ 12,464	\$ 12,285	\$ 14,193	\$ 1,729	13.87%
<b>Total for Object</b>	<b>\$ 166,237</b>	<b>\$ 173,043</b>	<b>\$ 185,130</b>	<b>\$ 184,951</b>	<b>\$ 187,967</b>	<b>\$ 2,837</b>	<b>1.53%</b>
<b>SPECIAL EDUCATION SERVICES</b>							
Extended Program - H.S. - ELHS (4)	\$ 17,958	\$ 17,019	\$ 3,600	\$ 3,641	\$ 9,624	\$ 6,024	167.33%
Special Education Services	\$ 4,069	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%
<b>Total for Object</b>	<b>\$ 22,027</b>	<b>\$ 17,019</b>	<b>\$ 3,600</b>	<b>\$ 3,641</b>	<b>\$ 9,624</b>	<b>\$ 6,024</b>	<b>167.33%</b>
<b>Total for East Lyme High School Expenses</b>	<b>\$ 3,158,284</b>	<b>\$ 3,182,809</b>	<b>\$ 3,308,598</b>	<b>\$ 3,294,349</b>	<b>\$ 2,927,941</b>	<b>\$ (380,657)</b>	<b>-11.51%</b>

## School Budget Expenditures: Out of District Services

### OUT OF DISTRICT SERVICES

#### TUITION

Magnet School (K - 12): We currently have students attending Regional Multicultural Magnet School (RMMS), Marine Science Magnet High School, Winthrop Magnet School and Science and Technology Magnet High School. There are estimated to be 15 students at Magnet Schools in 2018-2019. 12 of those students will be in grades K-8.

Lebanon Vo-Ag (Grades 9 - 12): Anticipated tuition amount is for four students, based on anticipated enrollment.

SPED Placements (Pre-K – Grade 12+): Tuition costs are for 6 out of district placements for known students for a defined 10-month school year. \$101,598 in anticipated special education excess cost revenue has been used to offset these expenses. The budget calculation for the line item is total tuition - \$379,329 less Special education excess cost est. - \$101,598 equals line item budget \$277,731. The 2017-2018 budget allowed for 8 outplacements, causing a reduction for 2018-2019.

Extended Programs: Costs are for those students requiring special education and attending out of district schools who require more than a standard 10-month program or an extended school day program during the summer.

#### TRANSPORTATION

Magnet School (K – 12): Salem will not reimburse parents sending their students to Magnet Schools during the 2018-2019 school year.

Vocational Schools (Grades 9 – 12): Costs for transportation of high school students to Lebanon Vo-Ag, Grasso Tech, and Norwich Tech are included.

Special Education: Out-of-district transportation is provided for special needs students. Amount budgeted reflects the anticipated placements for 2018-2019. Decrease reflects a fewer number of students outplaced.

#### SPECIAL EDUCATION SERVICES

Some out-of-district students may require any of the following services in a given year: tutors, evaluations, therapy, consultation, special supplies, equipment, or home bound services. Salem funds and provides these mandated services directly to Salem students. These expenses cover Magnet School students and those out placed at non-district facilities.

	2015-2016 Actual	2016-2017 Actual	Budget 2017-2018	Adjusted Budget 2017- 2018	Budget Proposed 2018-2019	\$ Variance	% Variance
<b>OUT of DISTRICT SERVICES</b>							
<b>TUITION</b>							
Magnet School (K-12) [15]	\$ 60,155	\$ 55,423	\$ 56,289	\$ 56,289	\$ 51,045	\$ (5,244)	-9.32%
Leb. VoAg (9-12) [4]	\$ 20,469	\$ 47,761	\$ 54,584	\$ 54,584	\$ 27,292	\$ (27,292)	-50.00%
SPED Placements (Prek-12) [6]	\$ 660,354	\$ 483,133	\$ 355,309	\$ 355,309	\$ 277,731	\$ (77,578)	-21.83%
Extended Programs [4]	\$ 32,719	\$ 32,667	\$ 28,000	\$ 27,959	\$ 29,600	\$ 1,600	5.71%
<b>Total for Object</b>	<b>\$ 773,697</b>	<b>\$ 618,984</b>	<b>\$ 494,182</b>	<b>\$ 494,141</b>	<b>\$ 385,668</b>	<b>\$ (108,514)</b>	<b>-21.96%</b>
<b>TRANSPORTATION</b>							
Magnet School (K-12)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%
Vocational Schools (9-12)	\$ 57,242	\$ 74,328	\$ 67,335	\$ 75,534	\$ 66,798	\$ (537)	-0.80%
Special Education [K-13]	\$ 283,804	\$ 179,198	\$ 166,940	\$ 166,940	\$ 110,764	\$ (56,176)	-33.65%
<b>Total for Object</b>	<b>\$ 341,046</b>	<b>\$ 253,526</b>	<b>\$ 234,275</b>	<b>\$ 242,474</b>	<b>\$ 177,562</b>	<b>\$ (56,713)</b>	<b>-24.21%</b>
<b>SPECIAL EDUCATION SERVICES</b>	<b>\$ 196,500</b>	<b>\$ 121,936</b>	<b>\$ 60,746</b>	<b>\$ 65,366</b>	<b>\$ 86,650</b>	<b>\$ 25,904</b>	<b>42.64%</b>
<b>Total for Object</b>	<b>\$ 196,500</b>	<b>\$ 121,936</b>	<b>\$ 60,746</b>	<b>\$ 65,366</b>	<b>\$ 86,650</b>	<b>\$ 25,904</b>	<b>42.64%</b>
<b>Total for Out of District Services</b>	<b>\$ 1,311,243</b>	<b>\$ 994,446</b>	<b>\$ 789,203</b>	<b>\$ 801,981</b>	<b>\$ 649,880</b>	<b>\$ (139,323)</b>	<b>-17.65%</b>
<b>Total for All Expenses Outside Salem</b>	<b>\$ 4,469,527</b>	<b>\$ 4,177,255</b>	<b>\$ 4,097,801</b>	<b>\$ 4,096,330</b>	<b>\$ 3,577,821</b>	<b>\$ (519,980)</b>	<b>-12.69%</b>
<b>GRAND TOTAL BOARD OF EDUCATION EXPENSES</b>	<b>\$ 10,633,809</b>	<b>\$ 10,630,351</b>	<b>\$ 10,548,225</b>	<b>\$ 10,548,225</b>	<b>\$ 10,324,295</b>	<b>\$ (223,930)</b>	<b>-2.12%</b>