



#WorldClassFutureFocused

SUSD SELF-INSURANCE TRUST BOARD MEETING

June 18, 2024

SHANNON CROSIER, ADMINISTRATOR
SCOTTSDALE UNIFIED DISTRICT
7575 E. Main Street



Tuesday, June 18, 2024
Scottsdale USD Self-Insurance Trust Board

SELF-INSURANCE TRUST BOARD MEETING
SCOTTSDALE UNIFIED SCHOOL DISTRICT NO. 48
Ed. Center 7575 E. Main Street, Room Old Main, Scottsdale, Arizona 85251

4:00 PM

TRUSTEES - 2023-2024 Self-Insurance Trust Board:

Shannon Crosier, Trust Board Administrator
Carine Werner, Trustee and Governing Board Member
Melinda Gulick, Chairperson
Tony Elder, Trustee

PURSUANT TO A.R.S. Section 38-431.02, notice is hereby given to the general public that the Self Insurance Trust Board will hold a Meeting at 4:00 pm, Ed Center, 7575 E. Main Street, Room Old Main, Scottsdale, AZ 85251.

One or more members of the SUSD Self-Insurance Trust Board may participate in the meeting by telephonic communication. Persons with a disability may request reasonable accommodations by contacting Ms. Jill Olivas, Senior Executive Assistant to the Chief Financial Officer, at 480-484-6147. Accommodations should be requested two working days prior to the meeting to allow time for the District to arrange for the accommodation.

1. MEETING NOTICES

A. Please Note: PURSUANT TO A.R.S. §38-431.03(A)(3), THE SELF INSURANCE TRUST BOARD MAY VOTE TO CONVENE IN EXECUTIVE SESSION, WHICH WILL NOT BE OPEN TO THE PUBLIC, FOR DISCUSSION OR CONSULTATION FOR LEGAL ADVICE WITH THE GOVERNING BOARD'S ATTORNEY ON AN ITEM THAT IS LISTED ON THIS AGENDA.

B. BOARD PACKET MATERIAL AVAILABLE TWENTY-FOUR (24) HOURS IN ADVANCE OF THE MEETING, AT THE SCOTTSDALE UNIFIED SCHOOL DISTRICT, ED CENTER, 7575 E. MAIN STREET, SCOTTSDALE, AZ 85251.

C. Public Comments at Self-Insurance Trust Board Meetings

2. OPENING OF MEETING

A. Call to Order

B. Roll Call

C. Public Comments

3. BUSINESS OF THE MEETING

A. Approval of Minutes from April 18, 2024 - ACTION

B. Approval of Proposed Self-Insurance Trust Board Meeting Dates 24/25 - ACTION

- C. Approval of Worker's Compensation Premium FY24/25 - ACTION
- D. Approval of Property and Casualty Premium FY24/25 - ACTION
- E. Property/Casualty/Workers Compensation Claims Report (ARRT) - INFORMATION
- F. Medical Claims/Financial Reports - INFORMATION
- G. Discussion of MIN and MAX and Five-Year Retrospective of Medical Budget - INFORMATION
- H. Trust Financial Update - INFORMATION
- I. Future Agenda Items
- J. Dates of Upcoming Meetings - FY25 9-26-2024 upon approval.
- K. Adjournment

NOTICE AND AGENDA
SELF-INSURANCE TRUST BOARD MEETING SCOTTSDALE
UNIFIED SCHOOL DISTRICT NO. 48

**Ed Center, Room - Old Main, 7575 E. Main, Scottsdale, AZ 85251
June 18, 2024 at 4:00 PM**

PURSUANT TO A.R.S. §38-431.02, notice is hereby given to the members of the Scottsdale Self-Insurance Trust Board and the general public that the Self Insurance Retention Trust Board will hold a Special Meeting on **Thursday, June 18, 2024 at 4:00 PM, Ed Center, 7575 E. Main Street, Room Old Main, Scottsdale, AZ 85251.**

One or more members of the SUSD Self-Insurance Trust Board may participate in the meeting in-person, via an online platform, or may participate by telephonic communication. Persons with a disability may request reasonable accommodations by contacting Ms. Jill Olivas, Senior Executive Assistant to the Chief Financial Officer, at 480-484-6147. Accommodations should be requested two working days prior to the meeting to allow time for the District to arrange for the accommodation.

- A. Call to Order
- B. Roll Call
- C. Public Comments
 - a. Public Comments on Agenda, Non-Agenda Items, Information/Discussion Items, and Action Items

INFORMATION/DISCUSSION AND POSSIBLE ACTION

- A. Approval of Minutes from April 18, 2024 Meeting – Action
- B. Approval of proposed Self-Insurance Trust Board Meeting Dates 2024-2025 - Action
- C. Approval of Worker's Compensation Premium FY24/25 – Action
- D. Approval of Property and Casualty Premium FY24/25 - Action
- E. Property/Casualty/Workers Compensation Claims Report (ARRT) – Information
- F. Medical Claims/Financial Reports – Information
- G. Discussion of Min and Max Account Balances and the Five-Year Retrospective of the Medical Budget - Information
- H. Trust Financial Update – Information
- I. Future Agenda Items
- J. Dates of upcoming Meetings – September 26, 2024 (Upon Approval)
- K. Adjournment

PURSUANT TO A.R.S. §38-431.03(A)(3), THE SELF INSURANCE TRUST BOARD MAY VOTE TO CONVENE IN EXECUTIVE SESSION, WHICH WILL NOT BE OPEN TO THE PUBLIC, FOR DISCUSSION OR CONSULTATION FOR LEGAL ADVICE WITH THE GOVERNING BOARD'S ATTORNEY ON AN ITEM THAT IS LISTED ON THIS AGENDA.

BOARD PACKET MATERIAL AVAILABLE TWENTY-FOUR (24) HOURS IN ADVANCE OF THE MEETING, AT THE SCOTTSDALE UNIFIED SCHOOL DISTRICT, ED CENTER, 7575 E. MAIN STREET, SCOTTSDALE, AZ 85251.

Date Posted June 13, 2024

Action:

Approval of Self-Insurance Trust Meeting Minutes of April 18, 2024.

Submitted by:

Shannon Crosier, Administrator

RECOMMENDATION:

It is recommended that the Self-Insurance Trust Board approve the Self-Insurance Trust Meeting Minutes of April 18, 2024.

BACKGROUND:

Minutes were taken at the April 18, 2024 Self-Insurance Trust Board meeting.

**MINUTES OF THE SELF-INSURANCE TRUST BOARD MEETING
SCOTTSDALE UNIFIED SCHOOL DISTRICT NO. 48
Ed Center, Room - Old Main, 7575 E. Main St., Scottsdale, AZ 85251
April 18, 2024 at 4:00 PM**

Self-Insurance Trust meeting was called to order at **4:04** pm on April 18, 2024.

I. Call to Order – Melinda Gulick, Trust Chairperson called the meeting to order.

II. Roll Call-

The Board Trustees in attendance were, Melinda Gulick, Trust Chairperson, Shannon Crosier, Trust Board Administrator, Tony Elder, Trustee (Virtual)

A quorum present.

Absent: Carine Werner, Trustee

Public Comments – There were no public comments

INFORMATION/DISCUSSION AND POSSIBLE ACTION

- A. Approval of SUSD Self-Insurance Trust Minutes from December 7, 2023 meeting. - Action
No discussion, Minutes stand as submitted.

Shannon Crosier Moved to Approve the Scottsdale USD Self-Insurance Trust Meeting Minutes of December 7, 2023. Tony Elder Seconded the motion. The motion was approved with a vote of 3– 0.

- B. Approval of SUSD Self-Insurance Trust Special Meeting Minutes from February 22, 2024. - Action
No discussion, Minutes stand as submitted.

Shannon Crosier Moved to Approve the Scottsdale USD Self-Insurance Trust Special Meeting Minutes of February 22, 2024. Tony Elder Seconded the motion. The motion was approved with a vote of 3– 0.

- C. Approval of SUSD Self-Insurance Trust Minutes from March 28, 2024 meeting. - Action
No discussion, Minutes stand as submitted.

Shannon Crosier Moved to Approve the Scottsdale USD Self-Insurance Trust Meeting Minutes of March 28, 2024. Tony Elder Seconded the motion. The motion was approved with a vote of 3– 0.

- D. Property/Casualty/Workers Comp Claims Report (ARRT) – Information
Kendra Callaghan from the Trust presented Financial reports concerning Property/Casualty and Worker's Compensation.

23/24 Property and Liability Premium:	\$ 2,358,995
23/24 Workers' Compensation Premium:	\$ 913,306 (Est)
23/24 Health Benefits Premium:	\$22,219,119 (Est)
• Total number of claims processed as of 2/29/2024:	76
• Total incurred as of 2/29/2024:	\$1,597,403

Pre-Paid Legal Overview

- Costs are down for FY24 as of 2/29/2024

2024/2025 Renewal Updates:

COVERAGE	2024/2024 TRUST RATES	2024/2025 COMMERCIAL MARKET*
General/Professional Liability	0%	5% to 15%
Auto Liability	0%	5% to 15%
Property**	13.1%	7% to 50%
Cyber Liability	-3% to 4%	0% to -20%

2024/2025 Trust Renewal Updates

- Trust Loyalty Credit (3%)
 - District is on track to receive approximately \$70,770
 - Tier 1 (3%): 3 of 3 items completed

2023/2024 Alliance Rating Retrospective Plan	Estimate	Actual (as of 2/29/24)
◦ Incurred Losses*	\$636,829	376,706
◦ Unallocated Loss Adjustment Expense*	\$131,891	78,018
◦ Administrative Expense	\$ 70,199	70,199
◦ Excess Insurance and Tax Expense	\$ 55,911	55,911
◦ Contribution to Net Position*	<u>\$ 18,476</u>	<u>18,476</u>
◦ Total	\$913,306	\$599,310

*Based on actual payroll, to be reported in July 2024 *Loss rated at 90%

Alliance Rating Retrospective Plan

- As of 2/29/2024, the district is trending at 66% of estimates.
- Alliance staff will continue to provide quarterly updates on Scottsdale's performance.
- A final adjustment based on actual losses and payroll will be conducted in July 2024.

Alliance Contribution History

Year	Rating Model	Contribution Valued as of 2/29/2024	Retro Contribution: Original Estimate
2023/2024	Retrospectively Rated	*599,310	913,306
2022/2023	Retrospectively Rated	*746,677	914,446
2021/2022	Retrospectively Rated	*917,055	927,441
2020/2021	Retrospectively Rated	*643,014	860,358
2019/2020	Retrospectively Rated	*454,908	839,973
2018/2019	Guaranteed Cost	958,573	N/A
2017/2018	Guaranteed Cost	877,064	N/A

*Estimated contribution. Loss elements are adjusted for 5 years

PPA/TIP Balances

- Trust Prepaid Account Balance as of 02/29/2024
- \$4,450
- Trust Investment Pool Balance as of 02/29/2024
- \$43,344

E. Medical Claims/Financial Reports – Information

Jennifer Sherman presented financial and health reports from Kairos Health Arizona Plan Overview

- 1,899 Employees
- 2,703 Lives
- 41 Average Age
- Medical Plan Spend 12.6% increase over 22/23 (YTD Through February 28, 2024)
 - Top 5 Providers: Mayo Clinic Hospital, Honor Health J.C. Lincoln, Scottsdale Healthcare Shea, HonorHealth Osborn, Banner University
 - #1 Condition – Cancer YTD 23/24 at \$1,549,890
 - Top 5 Conditions
 - Cancer, Gastrointestinal Disorders, Screenings, Musculoskeletal Disorders, & Neurological Disorders
- Prescription Spend 13.2% Decrease YTD over 22/23 through February 28, 2024
- 2023-2024: \$454 PEPM
- 2022-2023 \$459/Benchmark: \$386
- Prescription Spend
 - Top 5 Traditional: Diabetes, Allergy/Asthma/Cold, Immunizing agents, Mental Health, Hormonal Agents
 - Top 5 Specialty: Oncology, Chronic Inflammatory Disease, Orphan Drugs, HIV/AIDS, Multiple Sclerosis
- Preventive Screenings
 - Colorectal Cancer Screen 45+ 4 Point Increase
 - Cervical Cancer Screen 21+ No Change
 - Flu Vaccine 5 Point Decrease
 - Mammography Screen 21+ 2 Point Increase
- Other Topics:
- Service Calls – 62 Interactions with SUSL Members
 - Benefits 20%
 - Billing/Claims 20%
 - ID Card Request 17%
 - Portal Assistance 7%
 - Clinical Advocacy Referral 36%
- Kairos Pro Navigators – Engaged participant count YTD – 93/127 (Successful/Overall)
- Participant Engagement Rate – Closed Cases
 - Year to date 73%
 - Since inception 75%
 - Industry standard 13%
- Individuals engaged by policy year:
 - 2023-2024 = 134
 - 2022-2023 = 87
 - 2021-2022 = 65
 - 2020-2021 = 3
- Nurse Navigator Historical
 - Category of service 07/01/2023 – 2/28/2024
 - Site of Care 14, Mental Health 34, Pharmacy Coordination 36, Worker's Compensation 46, Post-discharge 81, & General 84.

- Executive Summary
 - Highlights
 - Medical spend has increased by nearly 13%
 - Almost 50% of the total spend is attributed to large claims, with 37 claims exceeding \$50K
 - Pharmacy claims have decreased by approximately 13%
 - The SUSDCampus education initiative has been successfully completed
 - What's New
 - The Carrum COE has been approved by the Kairos board
 - The Employee Network discount program has been added and will be effective 3/7/1/2024
 - WEX has been selected as the new COBRA service provider to replace BASIC
 - Health Equity will be the new FSA provider
 - Recommendations
 - Emphasize the importance of preventive screenings to help reduce health care costs
 - Encourage the use of GoodRx and Maxor Plus applications to save on prescription drugs
 - Promote Teladoc for virtual health care consultations with no cost share

F. Discussion of MIN and MAX Account Balance of Self-Insurance Trust – Information

Shannon Crosier presented information concerning the minimum and maximum account balances for Self-Insurance Trust. The minimum account balance was set at 15 million originally but 2 million was used to help with rising health costs for the fiscal year 2024-2025.

- The district averages 8 million per year from the trust.

G. Trust Financial Update – Information

Shannon Crosier presented the Checking and Investments Accounts for Fiscal Year 2024 as of February 29, 2024.

- Total Ending Balance in each of the three Checking accounts as of February 29, 2024:
 - Medical \$ 5,894,778.81
 - Property/Casualty \$ 58,311.34
 - Workman's Comp \$ 1,138,090.77
 - **TOTAL \$ 7,091,180.91**
- Total in each of the three Investment accounts as of February 29, 2024:
 - Medical \$20,898,753.26
 - Property/Casualty \$ 4,738,742.20
 - Workman's Comp \$ 6,875,760.43
 - **TOTAL \$ 32,495,255.89**
- **Total All Accounts:**
 - Medical **\$26,793,532.07**
 - Property/Casualty **\$ 4,797,053.54**
 - Worker's Comp. **\$ 7,995,851.20**
 - **TOTAL \$39,586,436.81**

Tyler Tayrien from Wells Fargo presented the Financial Market Investment Update.
Three investment accounts as of 02/29/2024:

- Medical- 34 Securities/Accounts – 21.245 million (3.69% Book Yield & Market Yield 5.16%)
 - Unrealized Loss (\$346) without accrued Interest.
 - Cash Flow 18,954,000
- Worker's Compensation- 18 Securities/Accounts - 6.996 million (3.54% Book Yield & Market Yield 5.18%)
 - Unrealized Loss (\$137) without accrued Interest.
 - Cash Flow \$5,103,000
- Property and Casualty – 8 Securities/Accounts – 4.850 million Portfolio Size (2.61% Book Yield & Market Yield 5.17%)
 - Unrealized Loss (\$110) without accrued Interest.
 - Cash Flow \$3,863,000

H. Future Agenda Items

- a. 5-year retrospective of medical budget.
- b. Possible move of the June 6th Self-Insurance Trust meeting

I. Dates of Upcoming Meetings – June 6, 2024

J. Adjournment

At **5:27** pm, Tony Elder Moved to adjourn the meeting. Shannon Crosier Seconded the motion. The motion was approved with a vote of 3 – 0.

Dated this 18th day of April 2024.

Action:

Proposed Self-Insurance Trust Board Meeting Dates 2024-2025

Submitted by:

Shannon Crosier, Administrator

RECOMMENDATION:

It is recommended that the Self-Insurance Trust Board approve the Self-Insurance Trust Board Meeting Dates for July 1, 2024 – June 30, 2025.

BACKGROUND:

The proposed Self-Insurance Trust Board Meeting Dates for 2024-2025 – to be held at 7575 E. Main Street, Scottsdale, AZ 85251 are as follows:

1. September 26, 2024
2. December 12, 2024
3. March 27, 2025
4. May 29, 2025

Action:

Approval of Worker's Compensation Premium July 1, 2024 – June 30, 2025

Submitted by:

Shannon Crosier, Administrator

RECOMMENDATION:

It is recommended that the Self-Insurance Trust Board approve the Worker's Compensation Insurance Premium for July 1, 2024 – June 30, 2025.

BACKGROUND:

Worker's Compensation Insurance Premium is updated yearly.

FY 23/24 annual premium was \$913,306. As attached, the premium for July 1, 2024 - June 30, 2025 will be \$969,937.



Workers' Compensation Coverage

Estimated Payroll: **\$158,198,476**

Retrospective Contribution Adjusted Elements

Category	Rate	Contribution
Incurred Losses and Allocated Loss Adjustment Expense	Estimated Incurred	\$685,826
Unallocated Loss Adjustment Expense	22.59% of Estimated Incurred	\$139,420
Subtotal, Adjusted Elements:		\$825,246

Retrospective Contribution Fixed Elements

Category	Rate	Contribution
Administrative Expense	\$0.0469 per \$100 of payroll	\$74,213
Excess Insurance* and Tax Expense	\$0.0321 per \$100 of payroll	\$50,704
Contribution to Net Assets	\$0.0125 per \$100 of payroll	\$19,775
Subtotal, Fixed Elements:		\$144,691

Additional Coverage(s)

Out-of-State Worker Coverage: Not Applicable

Off-Duty Law Enforcement Coverage is included when there is a written agreement approved by the Alliance, between the District and law enforcement agency, but not for injuries that occur during a law enforcement action.

Estimated Annual Contribution Grand Total:** **\$969,937**

Signature: _____
Title: Chief Financial Officer

Date: _____

*For 2024/2025, the Alliance has bound coverage with Safety National for excess insurance. The self-insured retention (SIR) limit is \$1,000,000 per occurrence.

**Assumes the Incurred Losses and ALAE, Loss Rated at 90%. Additional options are available. Pursuant to Section II.B.2 of Endorsement No. 1 of the Incurred Retrospective Rating Program, the minimum contribution the district will pay is \$230,753 and the maximum contribution the district will pay is \$1,312,381. (These figures are based on the 100% Loss Rated option, and are subject to the payroll audit.)

This document is a summary and is not intended to expand the coverage provided pursuant to the Alliance's coverage agreements. The terms, limits, conditions, definitions, and exclusions of such coverage agreements will control the scope of coverage provided by the Alliance.

Action:

Approval of Property and Casualty Insurance Premium July 1, 2024 – June 30, 2025

Submitted by:

Shannon Crosier, Administrator

RECOMMENDATION:

It is recommended that the Self-Insurance Trust Board approve the Property and Casualty Insurance Premium for July 1, 2024 – June 30, 2025.

BACKGROUND:

The Arizona Risk Retention Trust has provided rates for the Property and Casualty Insurance Premium as attached.

FY2023/2024 annual premium was \$2,358,995. The new FY2024/2025 premium will be \$2,744,960.



General Liability (including School Governing Board and Teachers Professional Liability)			
Limit	Aggregate Limit	Deductible	Contribution
\$10,000,000/Occurrence, Offense, or Wrongful Act	\$10,000,000 Employee Benefit Administration Liability \$10,000,000 Professional Liability	\$0/Occurrence, Offense, or Wrongful Act	\$361,989
\$2,000,000 Employers Liability/Accident or Disease	\$2,000,000 Employers Liability/Accident or Disease	\$500,000 Employers Liability/Accident or Disease	
\$1,000,000 Professional Liability for Clinical Practicum Students/Occurrence/Student	\$3,000,000 Professional Liability for Clinical Practicum/Student	\$0/Occurrence, Offense, or Wrongful Act	
Cyber Liability			
Limit	Aggregate Limit	Deductible	Contribution
\$5,000,000 Cyber Liability/Occurrence	\$5,000,000 Cyber Liability, District Annual Aggregate \$15,000,000 Cyber Liability, Pool Shared Annual Aggregate	\$5,000 Cyber Liability/Occurrence	\$182,126
Multi-Factor Authentication Licensing Program (access to 0 Licenses)			Available, but Not Accepted
End-Point Detection and Response Licensing Program (access to 0 Licenses)			Available, but Not Accepted
Automobile Liability			
Limit	Aggregate Limit	Deductible	Contribution
\$10,000,000/Occurrence	\$10,000,000 Annual Aggregate	\$0/Occurrence	\$214,607
Uninsured Motorist: \$15,000 each Person	\$250,000 each Accident		
Underinsured Motorist: \$15,000 each Person	\$250,000 each Accident		
Administrative Practices Liability (Appendix A.1, Endorsement No. 6A)			
Limit	Aggregate Limit	Deductible	Contribution
\$150,000/Claim Coverage A and B	\$300,000 Annual Aggregate	No Deductible/Occurrence	\$40,000
\$100,000/Claim Coverage C	\$200,000 Annual Aggregate		
For Profit Or Other Non-Educational Activities (Appendix A.1, Endorsement No. 8): 2 Activities			
Limit	Aggregate Limit	Deductible	Contribution
\$1,000,000/Occurrence	\$1,000,000 Annual Aggregate	No Deductible/Occurrence	\$7,000
Sexual Abuse and Molestation Endorsement (Appendix A.1, Endorsement 10)			
Limit	Aggregate Limit	Deductible	Contribution
\$10,000,000/Occurrence, Offense, or Wrongful Act	\$10,000,000	\$0/Occurrence, Offense, or Wrongful Act	Included at no charge
Excess Liability			
Limit			Contribution
First Excess: \$10,000,000 excess of \$10,000,000/Occurrence and underlying aggregate limit, where applicable			\$41,563
Second Excess: \$5,000,000 excess of \$20,000,000/Occurrence and underlying aggregate limit, where applicable			\$7,274
Third Excess: \$10,000,000 excess of \$25,000,000/Occurrence and underlying aggregate limit, where applicable			\$6,234
Fourth Excess: \$15,000,000 excess of \$35,000,000/Occurrence and underlying, \$50,000,000 aggregate limit, where applicable			Included at no charge
All Risk Property (including Flood and Earthquake)			
Limit	Aggregate Limit	Deductible	Contribution
Total Insurable Value: \$1,289,547,317	Total Insurable Value: \$1,289,547,317 Annual Aggregate	\$10,000/Occurrence	\$1,425,517
Maximum Flood Limit: \$100,000,000/Occurrence	\$100,000,000 Pool Shared Annual Aggregate		
Maximum Earthquake Limit: \$100,000,000/Occurrence	\$100,000,000 Pool Shared Annual Aggregate		



Scottsdale Unified School District No. 48
 Proposal Acceptance Form (PAF)
 Date Generated: 6/12/2024
 Contribution Terms: 7/1/2024 until 6/30/2025
 Trust Agreement Number: 202-2024

Mold Coverage Reinstatement of Limit Program (Appendix A.3, Endorsement No. 1)			
Limit	Aggregate Limit	Deductible	Contribution
\$25,000/Occurrence of Fungus, Bacteria, or Wet or Dry Rot Remediation by Location	\$75,000/Agreement Period (Coverage Year)	\$5,000/Occurrence	Available, but Not Accepted
Course of Construction (Appendix A.3, Endorsement No. 3)			
Limit		Deductible	Contribution
Total Insurable Value of the renovation project		\$10,000/Occurrence	Available, but Not Accepted
Automobile Physical Damage			
Limit		Deductible	Contribution
Actual Cash Value		Comprehensive: \$1,000/Accident/Vehicle Collision: \$1,000/Accident/Vehicle	\$63,128
Equipment Breakdown			
Limit	Aggregate Limit	Deductible	Contribution
\$100,000,000/Accident, Property Damage and Extra Expense Combined <i>Sublimits apply</i>	\$100,000,000/Accident, Property Damage and Extra Expense Combined	\$5,000/Accident	\$33,157
Commercial Crime			
Limit	Aggregate Limit	Deductible	Contribution
\$1,500,000/Occurrence	\$1,500,000/Occurrence	\$1,000/Occurrence	\$12,547
PTO/Booster Club Commercial Crime (Appendix A.6, Endorsement No. 1)			
Limit	Aggregate Limit	Deductible	Contribution
\$100,000/Occurrence	\$200,000/Occurrence	\$1,000/Occurrence	Available, but Not Accepted
Storage Tank System Third Party Liability and Cleanup: 7 AST, 8 UST			
Limit	Aggregate Limit	Deductible	Contribution
\$2,000,000 each Claim	\$4,000,000 Annual Aggregate for Third Party Claims and First Party Remediation Costs \$2,000,000 Annual Aggregate for Legal Defense Expenses	\$10,000/Claim Retroactive Date Per Schedule	\$15,303
Pre-Paid Legal Services Indemnity			
Aggregate Limit		Deductible	Contribution
\$300,000		None	\$219,000
Unemployment Insurance Liability (Appendix A.9)			
Aggregate Limit		Deductible	Contribution
Statutory, as outlined in A.R.S. § 11-952.01(S)		None	\$90,514
Pre-Paid Public Relations Service (Appendix A.10)			
Aggregate Limit		Deductible	Contribution
\$50,000		None	Available, but Not Accepted
Model Policy Program Services			
Limit		Deductible	Contribution
Access to Model Policy Program		None	Available, but Not Accepted



Scottsdale Unified School District No. 48
Proposal Acceptance Form (PAF)
Date Generated: 6/12/2024
Contribution Terms: 7/1/2024 until 6/30/2025
Trust Agreement Number: 202-2024

Annual Contribution Subtotal:	\$2,719,959
Authorized Insurance Representative (AIR) or AAS Fee:	\$1
Trust Administration Fee:	\$25,000
Annual Trust Contribution Grand Total:	\$2,744,960

I, the undersigned, as the District Authorized Representative of Scottsdale USD No. 48 do hereby accept, on behalf of the above-named District, the coverage indicated above. I understand that for any type of coverage listed above that states "Available, but Not Accepted," no coverage is being provided by the Trust in connection therewith for the applicable coverage period. In addition, no coverage, even if accepted, is in place if the corresponding annual contribution has not been paid to the Trust by the due date established by the Trust. I further represent and confirm that all information previously provided to the Trust by the District in the Values Collection for the applicable coverage period is accurate and complete.

Signature: _____ Date: _____
Title: _____

The Trust reserves the right to modify coverage limits, terms and conditions, including overall coverage structure, based on the results of reinsurance negotiations. The District will be notified if any such modifications result in reduction in coverage or an increase in contribution. Nothing in this document is intended to expand the coverage provided pursuant to the Trust's Coverage Agreements, and the terms, limits, conditions, definitions, and exclusions of such Coverage Agreements will control the scope of coverage provided by the Trust.

Information/Discussion:

Property/Casualty/Worker's Comp Claims Report (ARRT)

Submitted by:

Shannon Crosier, Administrator

BACKGROUND:

Financial reports and presentations concerning Property/Casualty and Worker's Compensation from The Trust – Jessica Schuler, Ryan Cole, or Kendra Callaghan.

Scottsdale Unified School District Trust Board Meeting

Trust and Alliance

June 18, 2024



Note: Approval of membership in the three pools may be granted by the Scottsdale Governing Board.

Scottsdale USD Governing Board

Scottsdale USD Trust



Property and liability coverage A.R.S. 11-952.01(A)

Coverages provided:

- General Liability
- Professional Liability
- Auto Liability
- Excess Liability
- Administrative Practices Liability
- Cyber Liability
- Auto Physical Damage
- All-Risk Property
- Commercial Crime
- Equipment Breakdown
- Storage Tank Liability
- Pre-Paid Legal Services
- Unemployment Insurance
- Pandemic Liability Coverage

23/24 premium: \$2,358,995



Workers' compensation coverage A.R.S. 11-952.01(B)

Coverages provided:

- Workers' Compensation
- Employer's Liability

23/24 premium: \$913,306 (est)



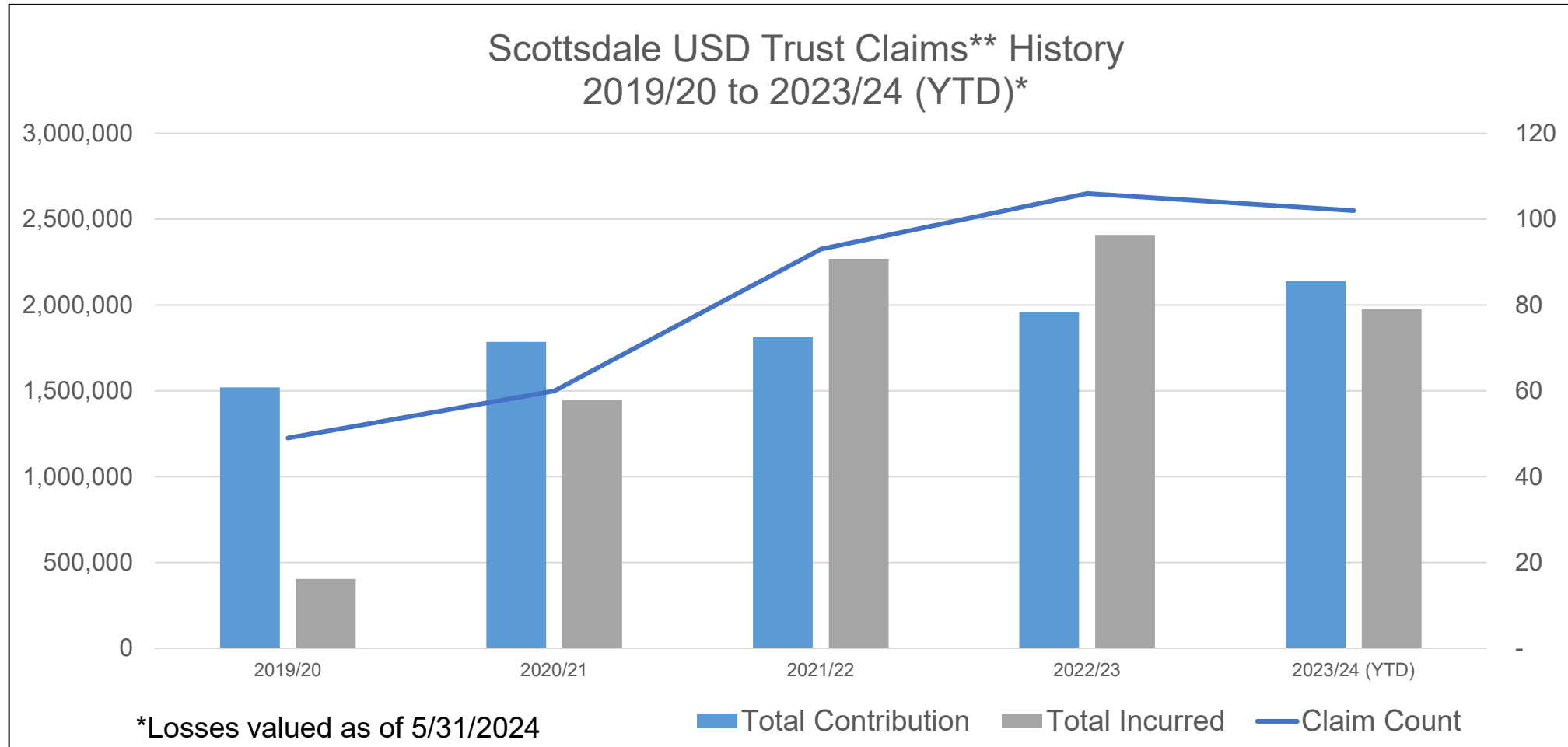
Health benefits coverage A.R.S. 11-952.01(C)

Coverages provided:

- Medical/Pharmacy
- Health Savings Account
- Dental
- Vision
- Basic Life Insurance
- Voluntary Life Insurance
- Accidental Death Insurance
- Short Term Disability
- Accident Insurance
- Hospital Indemnity
- Critical Illness
- Legal Assistance
- Pet Insurance
- Employee Assistance Program
- Cobra Administration
- Flexible Spending Account

23/24 premium: \$22,219,119 (est)

Trust Claims



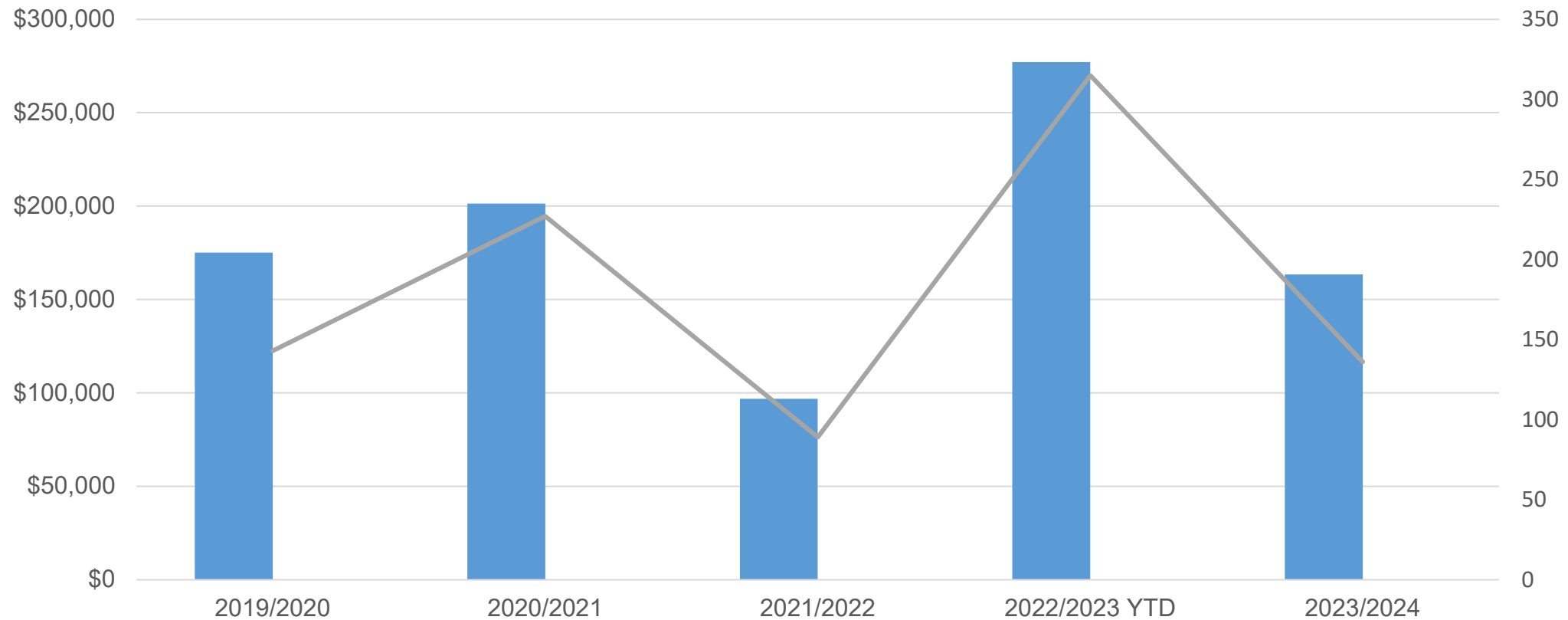
**Does not include Prepaid Legal

Trust Claims Summary for 2023/2024

- Total number of claims processed as of 5/31/2024: 102
- Total incurred as of 5/31/2024: \$1,974,757

Trust Pre-Paid Legal Overview

2019/20 to 2023/24 (YTD)*



*Valued as of 5/31/2024

Incurred PPL File Count



2024/2025 Trust Renewal Updates

- 2024/2025 contribution estimate: \$2,774,960
- 2023/2024 contribution: \$2,406,995
- 14.04% increase
- Trust Loyalty Credit (3%)
 - District is on track to receive approximately \$70,770



Alliance Rating Retrospective Plan

- Scottsdale joined retro plan effective July 1, 2019
- Designed for members with a higher appetite for risk
- Member pays for losses and various expenses (admin, excess insurance, tax, contribution to surplus)

Alliance Rating Retrospective Plan

2023/2024 retrospective rating program contribution

• Incurred Losses*	\$636,829
• Unallocated Loss Adjustment Expense*	\$131,891
• Administrative Expense	\$70,199
• Excess Insurance and Tax Expense	\$55,911
• Contribution to Net Position	<u>\$18,476</u>
• Total	\$913,306

*Loss rated at 90%

Alliance Rating Retrospective Plan

Rating Element	Estimate	Actual (as of 5/31/2024)
Incurred Losses & ALAE	636,829	550,036
ULAE	131,891	113,916
Admin Expense*	70,199	70,199
Excess Insurance & Tax Expense*	55,911	55,911
Contribution to Net Position*	18,476	18,476
Total	913,306	808,538

*Based on actual payroll, to be reported in July 2024.



Alliance Rating Retrospective Plan

- As of 5/31/2024, the district is trending at 89% of estimates.
- Alliance staff will continue to provide quarterly updates on Scottsdale's performance.
- A final adjustment based on actual losses and payroll will be conducted in July 2024.

Alliance Contribution History

Year	Rating Model	Contribution: Valued as of 5/31/2024	Retro Contribution: Original Estimate
2023/2024	Retrospectively Rated	808,538*	913,306
2022/2023	Retrospectively Rated	773,294*	914,446
2021/2022	Retrospectively Rated	917,557*	927,441
2020/2021	Retrospectively Rated	643,014*	860,358
2019/2020	Retrospectively Rated	433,325*	839,973
2018/2019	Guaranteed Cost	958,573	N/A
2017/2018	Guaranteed Cost	877,064	N/A

*Estimated contribution. Loss elements are adjusted for 5 years.



Alliance 2024/2025 Renewal

- Estimated payroll:
 - \$158,198,475
- Estimated contribution:
 - \$969,937
 - 6.2% increase, subject to final underwriting

PPA/TIP Balances

- Trust Prepaid Account Balance as of 05/31/2024
 - \$160,362
- Trust Investment Pool Balance as of 05/31/2024
 - \$43,658

Contact Information

Jessica Schuler

jschuler@the-trust.org

602.200.2405



Information/Discussion:

Kairos Health of Arizona Report

Submitted by:

Shannon Crosier, Administrator

BACKGROUND:

Presentation of financial and health reports from Kairos Health Arizona – Tanya Edward, Jeremy Larson, Jennifer Sherman, Chris Marler, Elizabeth Vesely.

SCOTTSDALE USD QUARTERLY REPORT



7/1/2023–04/30/24

June 18, 2024

KAIROS
HEALTH ARIZONA, INC.

FINANCIALS

FINANCIAL REPORT

KAIROS HEALTH ARIZONA, INC.
Scottsdale Unified School District
April 30, 2024

KAIROS HEALTH ARIZONA, INC.
SCOTTSDALE UNIFIED SCHOOL DISTRICT
STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN SELF FUNDED ACCOUNT
FOR THE ONE MONTH ENDED APRIL 30, 2024 AND
TEN MONTHS ENDED APRIL 30, 2024 AND 2023

	Current Month	Current Year-to-Date	Budget Year-to-Date	Prior Year Year-to-Date
OPERATING REVENUES				
Primary Programs	\$ 1,836,535	\$ 18,074,752	\$ 17,538,938	\$ 14,415,723
Ancillary Programs	105,521	1,003,153	967,511	968,226
Total Gross Contributions	1,942,056	19,077,905	18,506,449	15,383,949
Less Cost of Medical/Rx Stop Loss	106,618	1,048,654	1,009,796	803,004
Less Cost of Ancillary Insurance Relating to:				
Basic Life, AD&D	14,465	142,255	139,342	139,407
Fully-Insured Dental	4,154	40,642	36,821	37,111
Short-Term Disability	24,626	251,544	216,150	216,067
Vision	12,966	126,667	119,383	124,190
Supplemental Life & AD&D	19,322	152,834	149,291	148,670
Worksite Benefits	21,610	210,361	239,875	239,896
Prepaid Legal Services	3,045	29,858	25,763	25,770
Pet Insurance	4,533	42,947	29,778	30,443
Employee Assistance Programs	1,947	19,143	18,440	18,449
Identity Theft Protection	1,265	10,848	11,108	11,157
Total Cost of Ancillary Insurance	107,933	1,027,099	985,951	991,160
NET OPERATING REVENUES EARNED	1,727,505	17,002,152	16,510,702	13,589,785
OPERATING EXPENSES				
Medical Loss Expense Paid & Incurred ¹	1,382,992	10,944,473	11,135,143	10,703,238
Pharmacy Loss Expense Paid & Incurred ¹	400,647	4,457,875	4,505,962	4,736,474
Dental Loss Expense Paid & Incurred	63,119	664,719	717,821	658,696
IBNR Adjustment ²	50,500	257,002	-	350,536
Stop Loss Recovered	(84,739)	(754,003)	-	(833,812)
Pharmacy Rebates ³	(99,301)	(968,026)	(830,700)	(952,414)
Claims Service Fees	72,421	730,135	784,615	789,852
Net Loss Expense	1,785,639	15,332,175	16,312,841	15,452,570
Administration Fee	42,172	414,789	399,843	397,391
TOTAL OPERATING EXPENSES	1,827,811	15,746,964	16,712,684	15,849,961
EXCESS OF REVENUES OVER (UNDER) EXPENSES FROM OPERATIONS	(100,306)	1,255,188	(201,982)	(2,260,176)
NON-OPERATING REVENUES (EXPENSES) ⁴				
Investment Income	3,707	123,068	-	60,023
Unrealized Gain (Loss)	2,055	31,815	-	4,025
Realized Gain (Loss)	-	-	-	(297)
Less: Investment Expenses	(1,065)	(8,134)	-	(3,611)
NET NON-OPERATING REVENUES (EXPENSES)	4,697	146,749	-	60,140
INCREASE (DECREASE) IN NET POSITION	(95,609)	1,401,937	\$ (201,982)	\$ (2,200,036)
SELF FUNDED ACCOUNT, BEGINNING OF PERIOD	3,153,704	(5,379,726)		
Self Funded Contributions	-	24,171,733		
Earned Self Funded Contributions	(1,942,056)	(19,077,905)		
Increase (Decrease) in Net Position	(95,609)	1,401,937		
SELF FUNDED ACCOUNT, END OF PERIOD	\$ 1,116,039	\$ 1,116,039		
Minimum Required Self Funded Account	\$ 1,852,000	\$ 1,852,000		

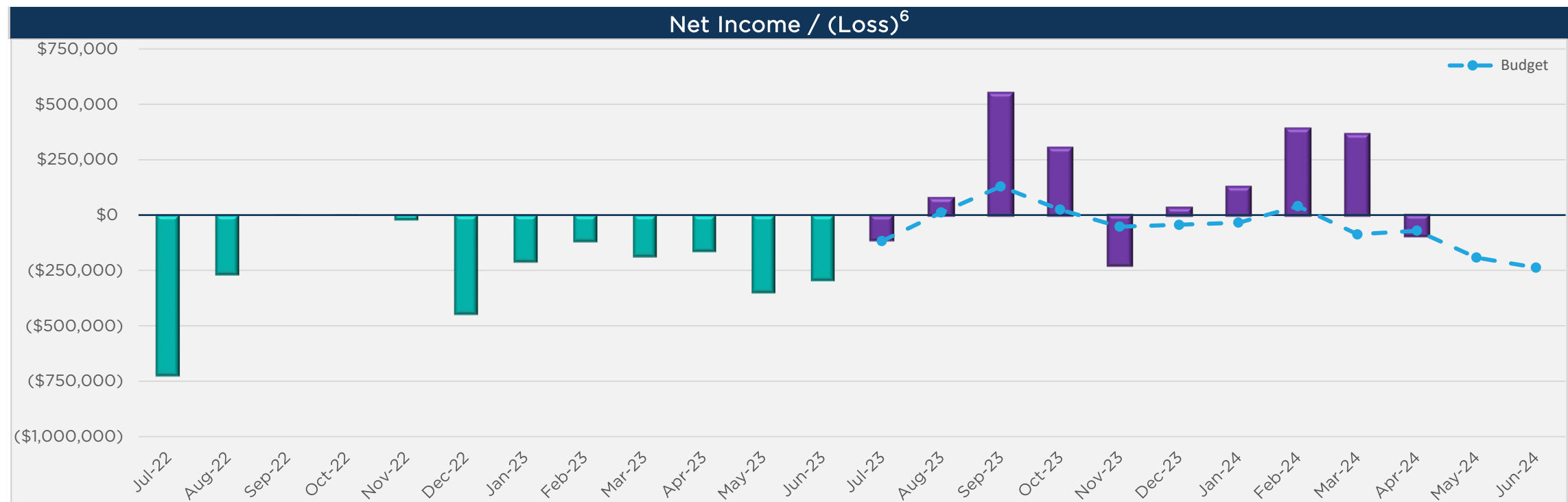
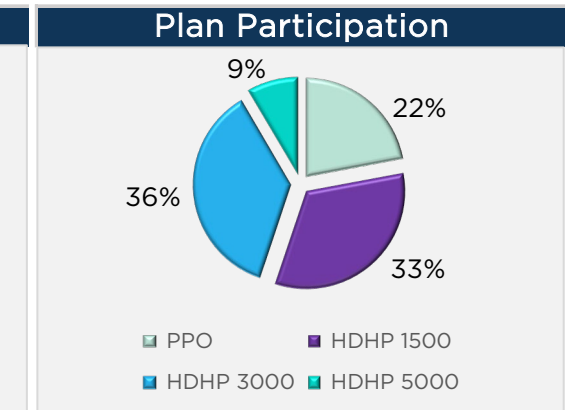
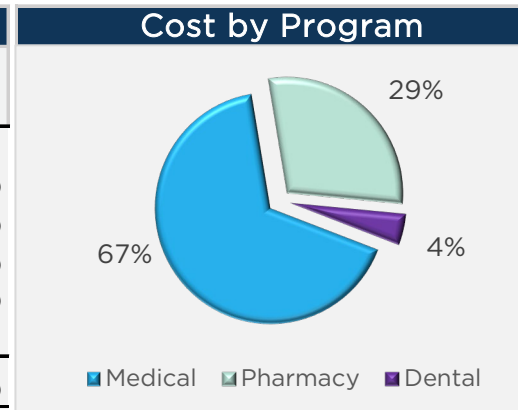
¹ Monthly budgeted medical/pharmacy and dental claims are based on prior monthly claims history.

² IBNR adjustment is included as part of the medical and pharmacy loss expense paid & incurred in the Kairos budget. An updated actuary report was received during January 2024 which increased the estimated IBNR for the year. Due to this revision, the monthly IBNR adjustment changed from a monthly increase of \$9,167 to a monthly increase of \$50,500. The remaining adjustment to be made for the fiscal year is \$100,999. At June 30, 2024 an updated actuary report will be obtained and IBNR will be adjusted based on the results of the new study.

³ Kairos is estimating the pharmacy rebates that Scottsdale USD will receive from pharmacy claims incurred for the 2023/2024 fiscal year will be \$996,840.

⁴ Kairos does not run KIP investment income through the Kairos Profit & Loss Statement. As a result, Kairos does not budget for Self-Funded investment income.

Financial Performance			
	YTD Actual	YTD Budget	Actual Prior YTD
Gross Contributions	\$ 19,077,905	\$ 18,506,449	\$ 15,383,949
Less: Cost of Excess Insurance	(1,048,654)	(1,009,796)	(803,004)
Less: Cost of Ancillary Insurance	(1,027,099)	(985,951)	(991,160)
Less: Loss Expense	(15,332,175)	(16,312,841)	(15,452,570)
Less: Administration & Other	(414,789)	(399,843)	(397,391)
Non-Operating Revenue (Loss) ⁴	146,749	-	60,140
Net Income (Loss) ⁵	\$ 1,401,937	\$ (201,982)	\$ (2,200,036)



Loss Ratio ¹	Expense Ratio ²	Combined Ratio ³	YTD Increase in Net Position	Net Position	YTD Net Investment Income (Loss)	Employees	Lives
85.9%	6.7%	92.6%	\$1,401,937	\$1,116,039	\$146,749	1,915	2,631

¹ Calculated as (net incurred losses) / (net contributions).

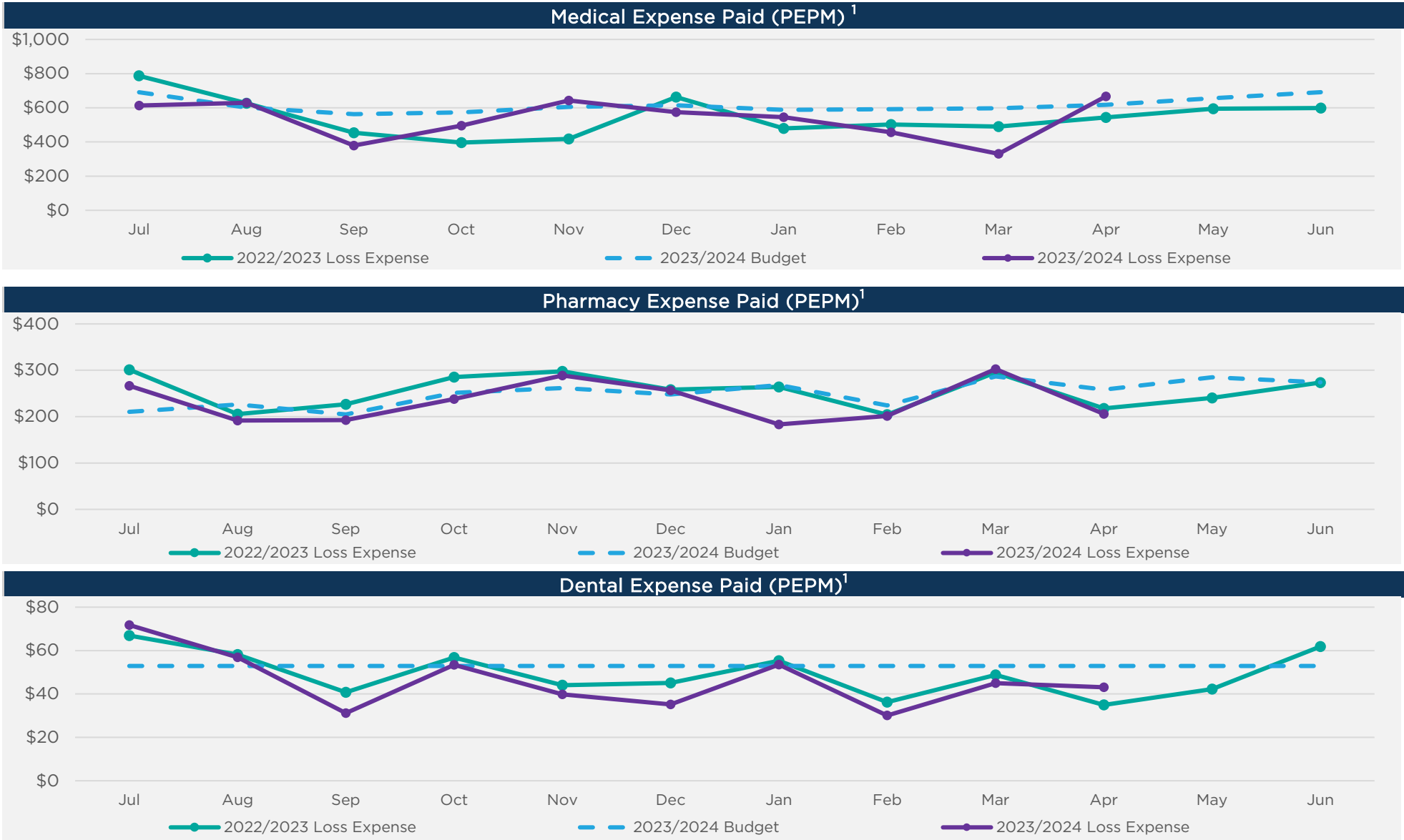
² Calculated as (non-loss expenses) + (loss adjustment expense) / (net contributions).

³ Calculated as (loss ratio + expense ratio). Investment Income is not included in the calculation.

⁴ Kairos does not budget for Self-Funded investment income.

⁵ Due to Scottsdale USD holding a large medical trust balance, Scottsdale USD has strategically decided to limit annual rate increases to lower this trust balance.

⁶ September and October 2022 Net Loss too small to be reflected on the chart.



¹ Loss expense and budget excludes IBNR and Rx rebates.

UTILIZATION

PLAN OVERVIEW

ENROLLMENT

1,947

Avg. employee count

2,711

Avg. participant count



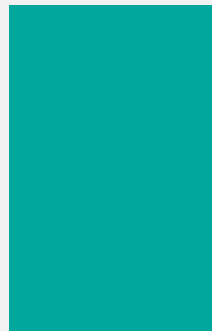
Avg. family size: **1.39**

39

Average age

Medical Plan Spend

\$7,870,306



YTD 2022-2023

\$8,885,948

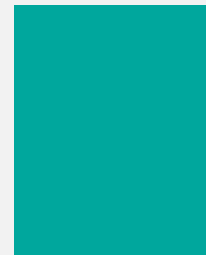


YTD 2023-2024

12.9%
increase

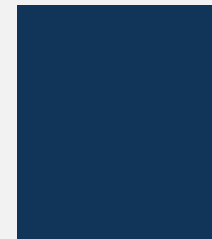
Pharmacy Spend

\$4,719,290



YTD 2022-2023

\$4,418,709



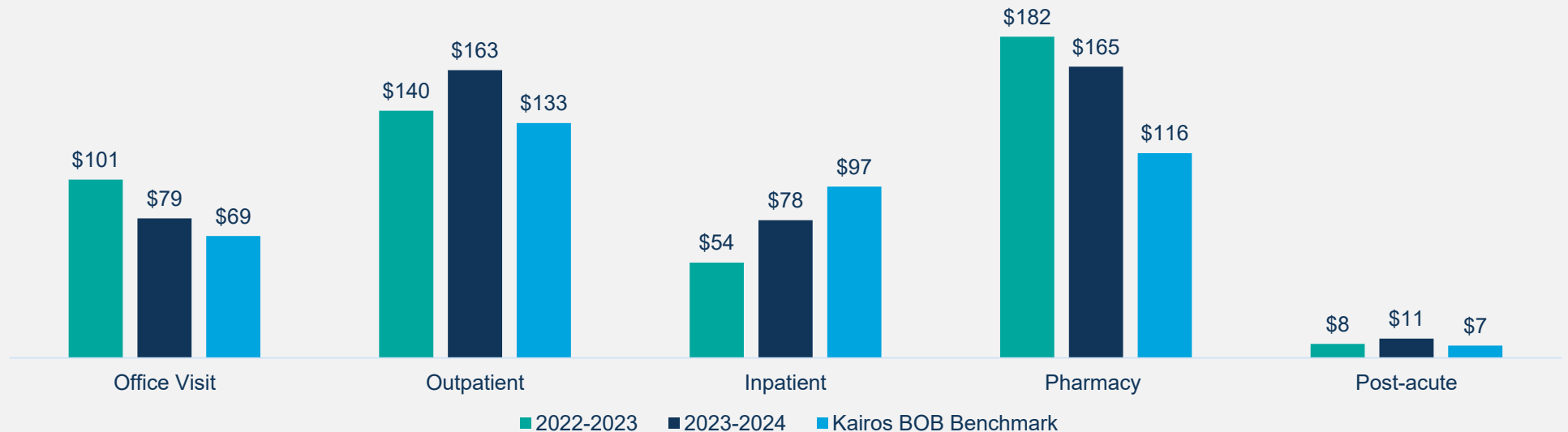
YTD 2023-2024

6.4%
decrease

PLAN COST & NETWORK UTILIZATION

2023–2024: \$497 PMPM
2022–2023: \$485 / Benchmark: \$422

2023–2024: 99% In-Network Utilization
2022–2023: 99% / Benchmark: 99%



PRESCRIPTION SPEND

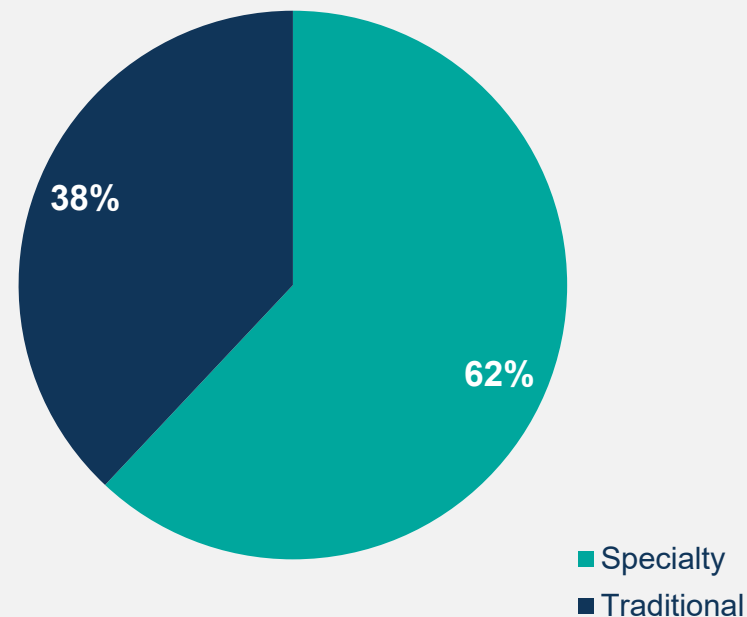
Top 5 traditional classes

Diabetes
Asthma/Allergy/Cold
Mental Health
Hormonal Agents
Immunizing Agents

Top 5 specialty classes

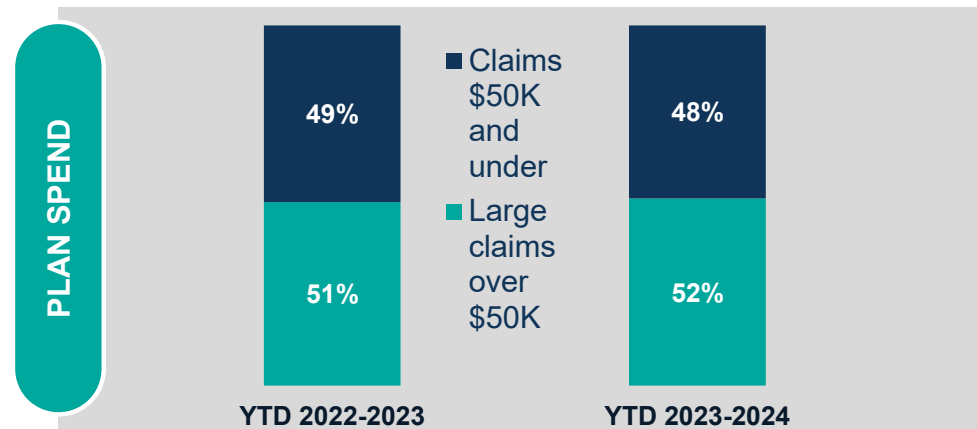
Oncology
Chronic inflammatory disease
Orphan drugs
HIV/AIDS
Multiple sclerosis

Specialty is 62% of plan spend



LARGE CLAIMS

Top 10	Medical Paid	Pharmacy Paid	Total Paid
Spinal Atrophy	\$50,134	\$438,671	\$488,805
Kaposi's Sarcoma	\$74,697	\$353,962	\$428,659
Cancer/Chemotherapy	\$225,523	\$170,506	\$396,029
Thyroid Cancer	\$366,566	\$13,738	\$380,304
Breast Cancer	\$144,477	\$157,623	\$302,100
Myocardial Infarction	\$217,141	\$37,367	\$254,508
Colon Cancer	\$253,109	\$232	\$253,341
Brain Cancer	\$220,003	\$149	\$220,152
Multiple Sclerosis	\$200,641	\$71	\$200,712
Breast Cancer	\$186,922	\$2,361	\$189,283



STATS

	YTD 2022-2023	YTD 2023-2024
Threshold	\$50,000	\$50,000
Number of claimants	43	49
Average cost	\$148K	\$141K

MEDICAL SPEND

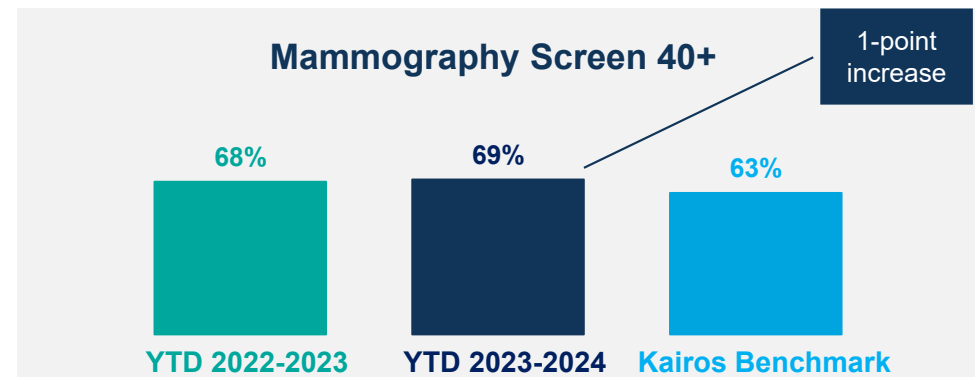
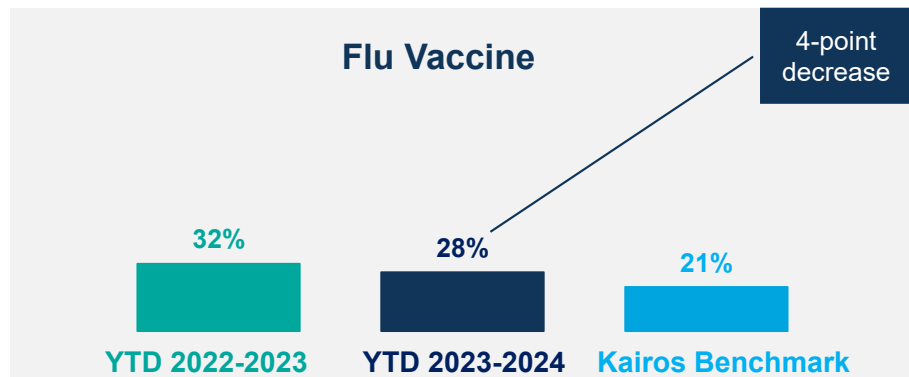
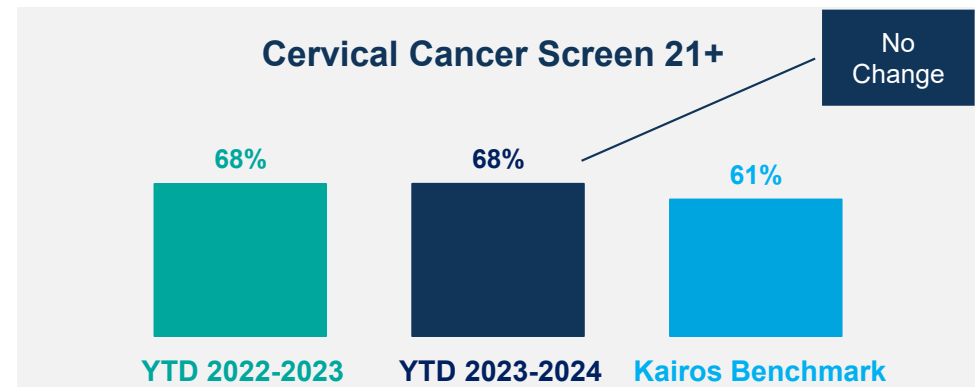
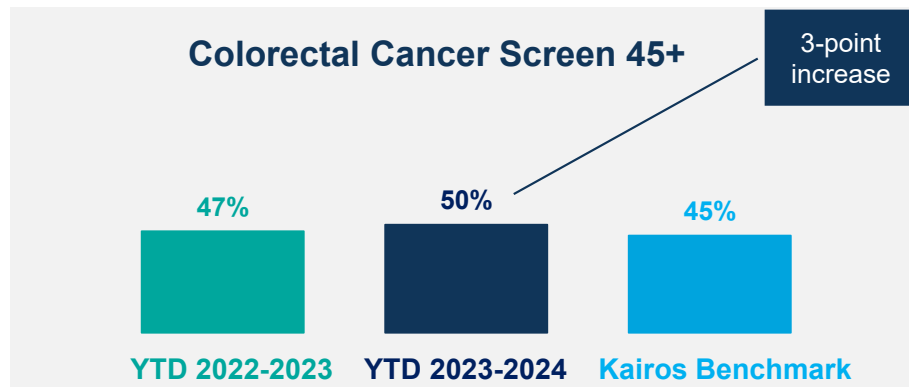
TOP 5 PROVIDERS



TOP 5 CONDITIONS

	YTD 2022–2023	YTD 2023–2024	Prior Rank
Cancer	\$1,740,464	\$1,805,352	1
Health status/Encounters	\$715,134	\$843,950	3
Gastrointestinal disorders	\$627,383	\$802,019	4
Musculoskeletal disorders	\$880,636	\$731,454	2
Neurological disorders	\$531,996	\$672,907	5

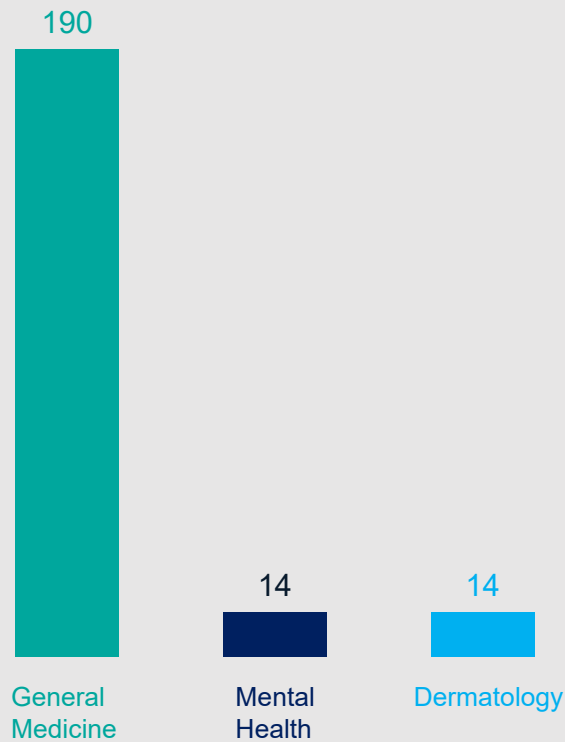
PREVENTIVE EXAMS



TELADOC

TELADOC, 1/1/24–4/30/24

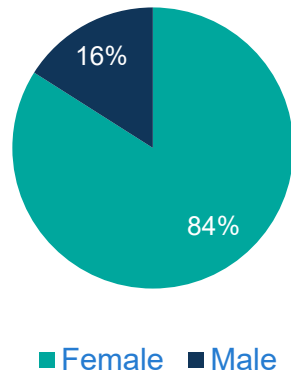
Visit Type, Year to Date



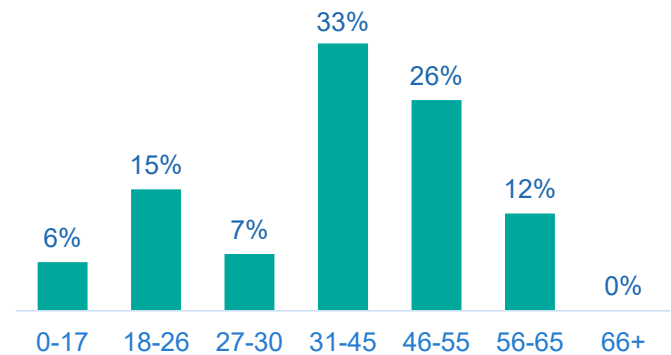
Estimated YTD Net Claim Savings

General medicine	\$131,114
Mental health	\$4,681
Dermatology	\$1,698

Gender

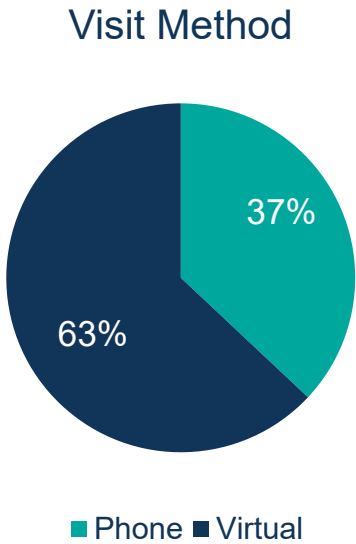
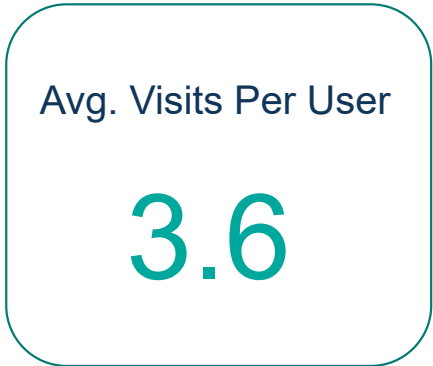


Age



TELADOC, CONT'D

Mental Health Report: YTD



Top Diagnoses
General anxiety disorder
Adjustment disorder, with mixed anxiety and depressed mood
Post-traumatic stress disorder
Mixed obsessional thoughts and acts
Anxiety disorder, unspecified
Adjustment disorder, with anxiety

REAL APPEAL

Optum

**Real
Appeal**

Kairos Health Arizona

**Real Appeal:
2023–2024**



REAL APPEAL ENROLLMENT

DASHBOARD REPORT

- 118 members enrolled
- 96 identified as at-risk
- 4 re-enrolled
- 12 currently engaged



EAP UTILIZATION

ComPsych EAP SERVICE

- 113 total member engagement (7/1/23–4/30/24)
- Categories of service
 - EAP: 82
 - Family Source: 0
 - Financial Connect: 5
 - Global Connect: 0
 - Health and Well-Being: 3
 - Health Care Navigation: 1
 - Legal Connect: 22



KAIROS**PRO**

NAVIGATORS

KAIROS
HEALTH ARIZONA, INC.

PARTICIPANT ENGAGEMENT RATE

CLOSED CASES



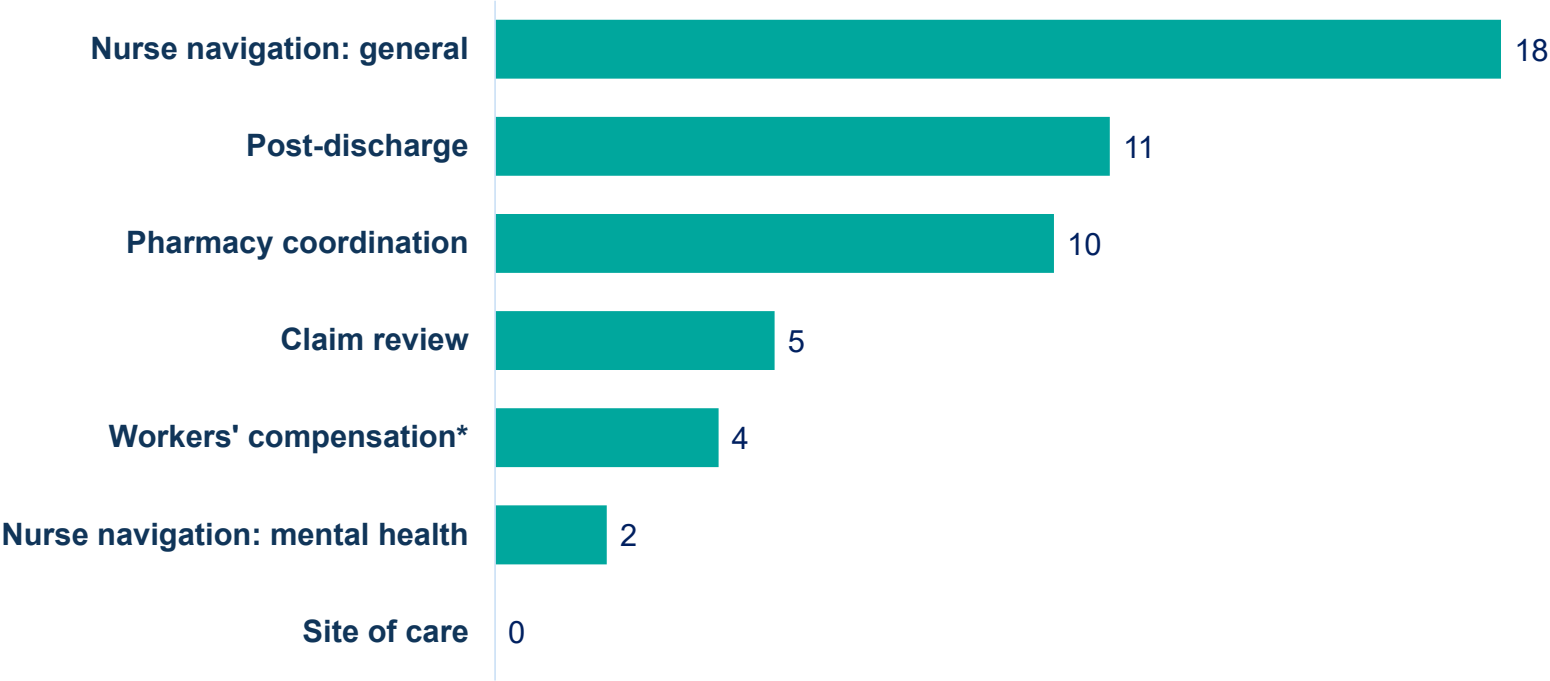
Engagement, 2023-2024 YTD† = **119/160** (successful/overall)
Engagement, plan year 2022-2023 = **64/85** (successful/overall)

Kairos’s superior engagement rate vs. the industry reflects a primary reliance on telephone outreach rather than mail outreach.

*Source: AHRQ 2016
†2023-2024 YTD = 07/01/23-4/30/24

CATEGORY OF SERVICE

OPEN AND CLOSED CASES, PLAN YEAR 2023–2024 (7/1/23–4/30/24)



*Workers' compensation claim redirection equates to approximately \$266 in cost avoidance thus far in the plan year

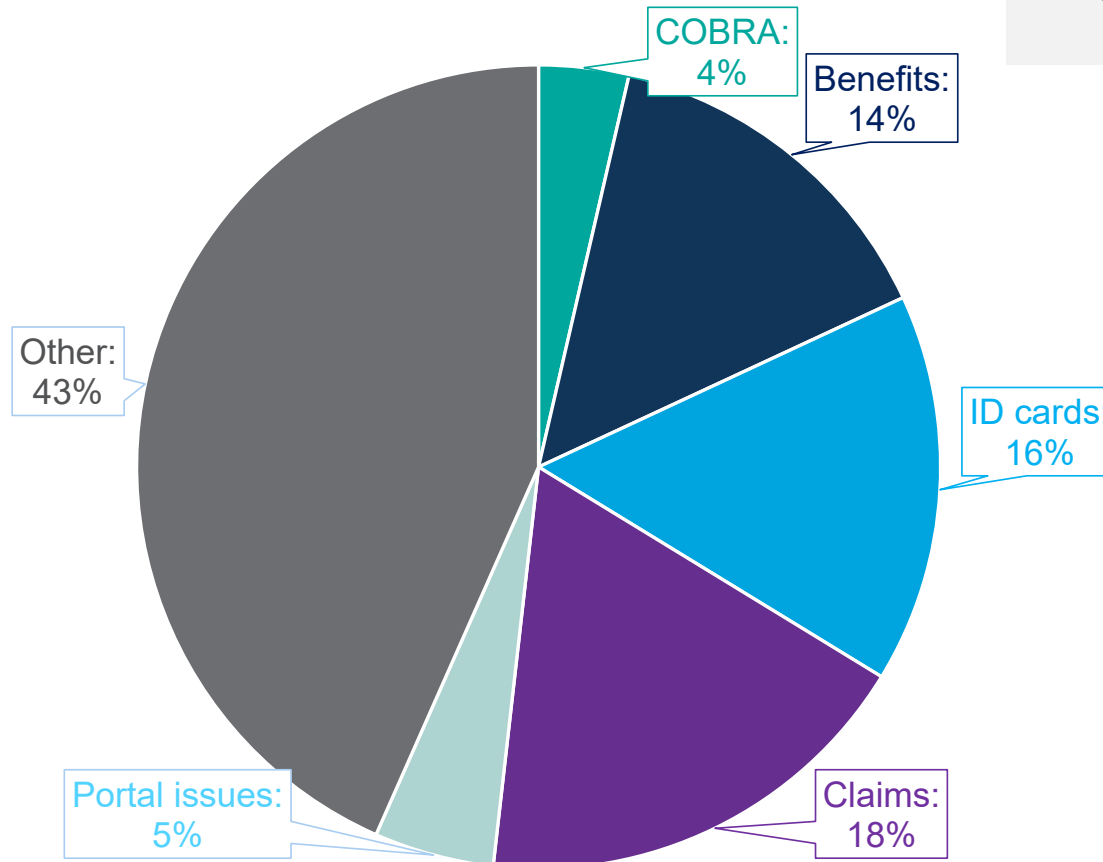
NURSE NAVIGATOR SUCCESS STORIES

- **Navigation** → A participant reached out to a Kairos nurse regarding an infusion authorization that was denied. Our nurse was able to discuss the denial reasons and next steps with the participant for better understanding of the process. The nurse then assisted in making multiple calls to the provider and infusion center to get the infusion authorized. The participant received her infusion, and our nurse is currently working with the participant on a different infusion location that can better accommodate the participant's schedule.
- **Advocacy** → A participant was overcharged by a hospital for hernia repair surgery. Our nurse reached out to the hospital billing department and was able to get the participant a refund of \$2,700.

CUSTOMER SERVICE

PARTICIPANT ADVOCATE CALLS TAKEN

83 Total Participants
Assisted YTD



EXECUTIVE SUMMARY

EXECUTIVE SUMMARY

- **Highlights**

- Pharmacy spend has decreased for the 2nd quarter in a row!
- 7 out of 10 high-dollar claims are related to cancer
- Medical spend increased by \$1M compared to last year

- **What's new**

- Carrum will be launching 7/1/24
- The implementation and portal build for WEX is complete
- Health Equity has taken over for FSA and Section 125
- Vendors scheduled to attend the new employee kick-off
- All members of SUSD are now eligible for contact by nurse team, unless they have opted out

- **Recommendations**

- Suggest utilizing GoodRx and Maxor Plus applications to save on prescription costs
- Promote the use of Teladoc for virtual health care consultations with no cost share
- Utilize wellness team to kick off a Real Appeal challenge at the beginning of the school year

QUESTIONS/ FEEDBACK?

Information/Discussion:

Discussion of Minimum and Maximum Account Balances and Five-Year Retrospective of the Medical Budget

Submitted by:

Shannon Crosier, Administrator

BACKGROUND:

Shannon Crosier will present information concerning the minimum and maximum account balances for Self-Insurance Trust accounts along with information on the Five-Year Retrospective of the Medical Budget.

Medical Insurance 5-Year Retrospect

								FY23-24 as of 4/30/24	5-Year Change (FY19-23)	5-Year Percentage Change
Operating Revenues	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	FY22-23				
Primary Program	\$ 13,703,721.00	\$ 14,680,117	\$ 15,539,072	\$ 16,013,406	\$ 16,198,019	\$ 17,353,377	\$ 18,074,752	\$ 18,074,752	\$ 2,673,260	18%
Ancillary Program	\$ 745,075.00	\$ 928,871	\$ 1,117,489	\$ 1,198,553	\$ 1,176,417	\$ 1,167,314	\$ 1,003,153	\$ 1,003,153	\$ 238,443	26%
Total Contributions	\$ 14,448,796	\$ 15,608,988	\$ 16,656,561	\$ 17,211,959	\$ 17,374,436	\$ 18,520,691	\$ 19,077,905	\$ 19,077,905	\$ 2,911,703	44%
Medical/Rx Stop Loss	\$ (503,400.00)	\$ (600,427)	\$ (799,232)	\$ (962,730)	\$ (923,519)	\$ (967,734)	\$ (1,048,654)	\$ (1,048,654)	\$ (367,307)	61%
Basic Life, AD & D	\$ (90,695.00)	\$ (89,581)	\$ (167,431)	\$ (173,444)	\$ (167,378)	\$ (167,433)	\$ (142,255)	\$ (142,255)	\$ (77,852)	87%
Fully-Insured Dental	\$ (48,917.00)	\$ (50,555)	\$ (52,208)	\$ (52,169)	\$ (45,306)	\$ (44,779)	\$ (40,642)	\$ (40,642)	\$ 5,776	-11%
Short-Term Disability	\$ (144,097.00)	\$ (206,672)	\$ (243,356)	\$ (257,212)	\$ (254,707)	\$ (259,155)	\$ (251,544)	\$ (251,544)	\$ (52,483)	25%
Vision	\$ (169,124.00)	\$ (146,123)	\$ (148,383)	\$ (157,288)	\$ (156,992)	\$ (149,470)	\$ (126,667)	\$ (126,667)	\$ (3,347)	2%
Supplemental Life and AD&D	\$ (201,856.00)	\$ (201,454)	\$ (201,826)	\$ (183,747)	\$ (193,586)	\$ (183,232)	\$ (152,834)	\$ (152,834)	\$ 18,222	-9%
Worksite Benefits	\$ (55,532.00)	\$ (190,383)	\$ (247,147)	\$ (314,195)	\$ (298,724)	\$ (287,514)	\$ (210,361)	\$ (210,361)	\$ (97,131)	51%
Prepaid Legal Services	\$ (17,358.00)	\$ (22,590)	\$ (29,288)	\$ (31,298)	\$ (31,479)	\$ (30,960)	\$ (29,858)	\$ (29,858)	\$ (8,370)	37%
Pet Insurance	\$ (22,678.00)	\$ (25,519)	\$ (30,935)	\$ (31,828)	\$ (31,817)	\$ (36,581)	\$ (42,947)	\$ (42,947)	\$ (11,062)	43%
Identity Theft Protection	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (22,227)	\$ (19,143)	\$ (19,143)	\$ (22,227)	
Employee Assistance Programs	\$ (26,068.00)	\$ (25,232)	\$ (26,019)	\$ (26,450)	\$ (22,642)	\$ (13,416)	\$ (10,848)	\$ (10,848)	\$ 11,816	-47%
	\$ (1,279,725)	\$ (1,558,536)	\$ (1,945,825)	\$ (2,190,361)	\$ (2,126,150)	\$ (2,162,501)	\$ (2,075,753)	\$ (2,075,753)	\$ (603,965)	240%
Operating Revenue	\$ 13,169,071	\$ 14,050,452	\$ 14,710,736	\$ 15,021,598	\$ 15,248,286	\$ 16,358,190	\$ 17,002,152	\$ 17,002,152	\$ 2,307,738	
Operating Expenses										
Medical Loss Expense Paid & Incurred	\$ (11,961,045.00)	\$ (12,078,863)	\$ (11,969,857)	\$ (12,203,621)	\$ (12,399,519)	\$ (13,246,675)	\$ (10,944,473)	\$ (10,944,473)	\$ (1,167,812)	10%
Pharmacy Loss Expenses Paid & Incurred	\$ -	\$ -	\$ -	\$ (4,305,825)	\$ (4,230,314)	\$ (5,707,971)	\$ (4,457,875)	\$ (4,457,875)	\$ (1,402,146)	33%
Dental Loss Expense Paid & Incurred	\$ (746,111.00)	\$ (855,853)	\$ (741,340)	\$ (745,692)	\$ (743,778)	\$ (803,114)	\$ (664,719)	\$ (664,719)	\$ 52,739	-6%
IBNR Adjustment	\$ (1,294,000.00)	\$ (124,000)	\$ 337,000	\$ (335,000)	\$ (107,000)	\$ (525,000)	\$ (257,002)	\$ (257,002)	\$ (401,000)	323%
Stop Loss Recovered	\$ 1,430,493.00	\$ 654,090	\$ 308,806	\$ 2,182,533	\$ 309,981	\$ 1,121,832	\$ 754,003	\$ 754,003	\$ 467,742	72%
Pharmacy Rebates	\$ -	\$ 848,799	\$ 816,430	\$ 869,879	\$ 821,498	\$ 1,191,115	\$ 968,026	\$ 968,026	\$ 342,316	40%
Claims Service Fee	\$ (585,617.00)	\$ (791,731)	\$ (967,414)	\$ (1,077,914)	\$ (799,781)	\$ (833,222)	\$ (730,135)	\$ (730,135)	\$ (41,491)	5%
Admin Fee	\$ (132,750.00)	\$ (167,468)	\$ (184,208)	\$ (280,884)	\$ (467,104)	\$ (479,631)	\$ (414,789)	\$ (414,789)	\$ (312,163)	186%
Total Expenses	\$ (13,289,030)	\$ (12,515,026)	\$ (12,400,583)	\$ (15,896,524)	\$ (17,616,017)	\$ (19,282,666)	\$ (15,746,964)	\$ (15,746,964)	\$ (2,461,815)	
Non-Operating Revenues										
Investment Income	\$ 77,352.00	\$ 136,217	\$ 80,324	\$ 4,347	\$ 3,762	\$ 61,962	\$ 123,068	\$ 123,068	\$ (74,255)	
Unrealized Gain (loss)	\$ (11,578.00)	\$ (1,588)	\$ (13,952)	\$ (3,203)	\$ (52)	\$ 11,252	\$ 31,815	\$ 31,815	\$ 12,840	
Realized Gain (loss)	\$ 2,644.00			\$ -	\$ -	\$ 291	\$ -	\$ -	\$ 291	
Investment Expenses	\$ (14,946.00)	\$ (16,037)	\$ (13,044)	\$ (4,611)	\$ (3,280)	\$ (4,316)	\$ (8,134)	\$ (8,134)	\$ 11,721	
Non-Operating Revenues	\$ 53,472	\$ 118,592	\$ 53,328	\$ (3,467)	\$ 430	\$ 69,189	\$ 146,749	\$ 146,749	\$ (49,403)	
Net Positions	\$ (66,487)	\$ 1,654,018	\$ 2,363,481	\$ (878,393)	\$ (2,367,301)	\$ (2,855,287)	\$ 1,401,937	\$ 1,401,937	\$ (203,480)	65

Information:

Scottsdale Unified School District Trust Financial Update

Submitted by:

Shannon Crosier, Chief Financial Officer/ Trust Administrator

RECOMMENDATION:

Shannon Crosier, Chief Financial Officer/ Trust Administrator will present a review of the investment accounts for Fiscal Year 2023-2024 as of May 31, 2024. Wells Fargo will then follow up with a financial market forecast.

Self-Insurance Trust Balances

Fiscal Year 2023-2024

As of May 31, 2024

Checking

	Medical Insurance	Property/Casualty	Workmans Comp	Total
Beginning Balance (July 1, 2023)	\$ 3,498,804.29	\$ 9,956.81	\$ 2,882,702.81	\$ 6,391,463.91
Revenue YTD	\$ 25,312,589.48	\$ 2,550,000.00	\$ 101,880.47	\$ 27,964,469.95
Expenditures YTD	\$ 26,586,785.77	\$ 2,501,645.47	\$ 1,827,752.00	\$ 30,916,183.24
Ending Balance	\$ 2,224,608.00	\$ 58,311.34	\$ 1,156,831.28	\$ 3,439,750.62
				\$ 6,391,463.91

Investment Accounts

	Medical Insurance	Property/Casualty	Workmans Comp	Total
Beginning Balance (July 1, 2021)	\$ 26,368,551.58	\$ 5,612,556.18	\$ 6,665,119.68	\$ 38,646,227.44
Deposits & Withdraws	\$ (5,851,715.22)	\$ (936,333.82)	\$ 132,678.61	\$ (6,655,370.43)
Interest	\$ 143,287.35	\$ 11,612.41	\$ 35,983.26	\$ 190,883.02
Mutal Funds Dividends	\$ 437,833.42	\$ 106,805.53	\$ 93,218.64	\$ 637,857.59
Ending Balance	\$ 21,097,957.13	\$ 4,794,640.30	\$ 6,927,000.19	\$ 32,819,597.62

Total All Accounts	\$ 23,322,565.13	\$ 4,852,951.64	\$ 8,083,831.47	\$ 36,259,348.24
Anticipated Expenditures	\$ 7,000,000.00			
Anticipated Revenue	\$ 250,000.00			
	\$ 16,572,565.13			

Year-Over-Year Balance Change	\$ (6,544,790.74)	\$ (769,561.35)	\$ (1,463,991.02)	\$ (8,778,343.11)
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Balance as of 7-1-2021	\$ 32,154,972.34	\$ 9,643,730.58	\$ 8,265,738.96	\$ 50,064,441.88
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Change as of 7-1-2021	\$ (8,832,407.21)	\$ (4,790,778.94)	\$ (181,907.49)	\$ (13,805,093.64)
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Premium	\$ 22,219,119.00	\$ 2,358,995.00	\$ 913,306.00	
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Minimum	\$ 15,000,000	\$ 2,147,843	\$ 913,306	
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Maximum	\$ 26,551,703	\$ 4,717,990	\$ 1,826,612	
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Minimum Regulation	\$ 15,000,000	1 Year Premium	1 Year Premium	
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Maximum Regulation	1.5 X Yearly Premium	2 Year Premium	2 Year Premium	
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Fixed Income Strategy

WELLS
FARGO

Scottsdale USD Property & Casualty

Analysis Date: 6/5/2024
Portfolio as of: 5/31/2024
Market Data as of: 5/31/2024

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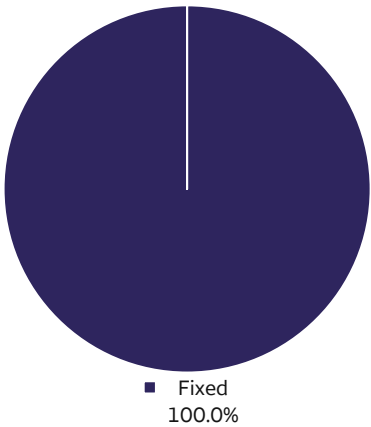
Portfolio Summary

Portfolio Snapshot	
Number of Positions	8
Par (\$000)	4,880
Book Value (\$000)	4,879
Mkt Value w/o Accrd (\$000)	4,795
Unrlzd Gain / Loss (\$000)	(84)
Coupon	2.57

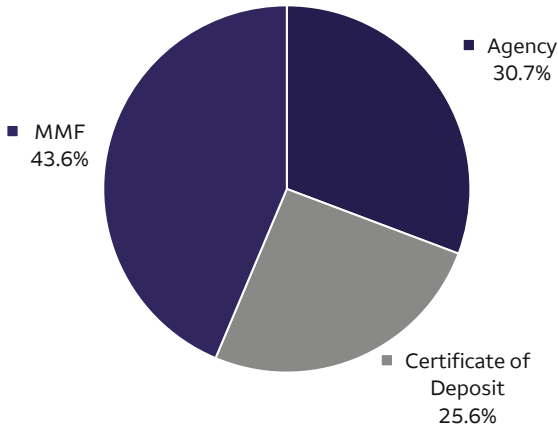
Characteristics	
Book Yield	2.61
Market Yield	5.26
Wgt Avg Maturity	0.4
Average Life	0.4
Effective Duration	0.4
Effective Convexity	0.0

12M Projected Cash Flow (\$000)	
Overnight Funds Principal	2,130
Overnight Funds Interest	0
Term Securities Principal	1,750
Term Securities Interest	10
Total Cash Flow	3,890

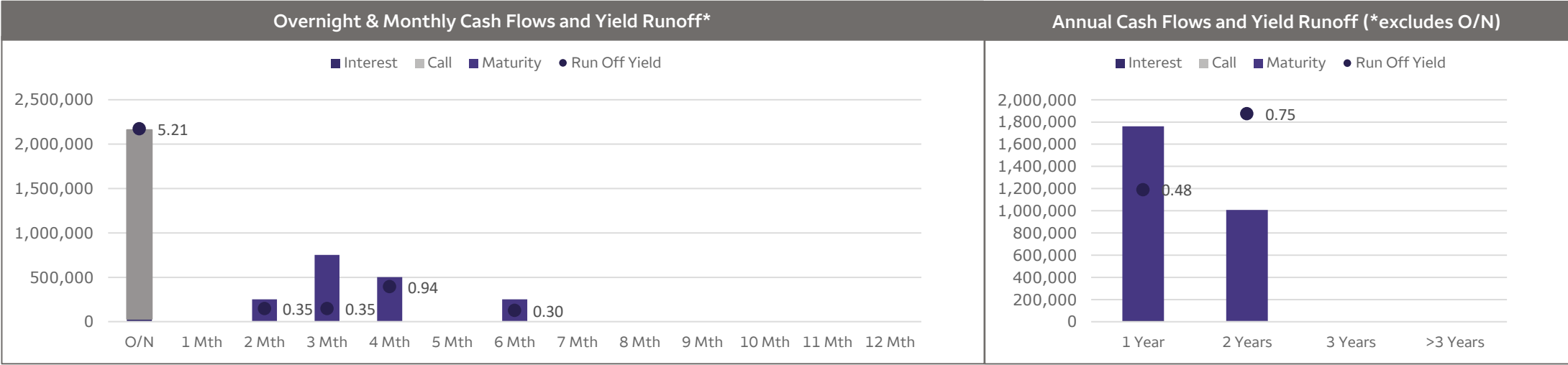
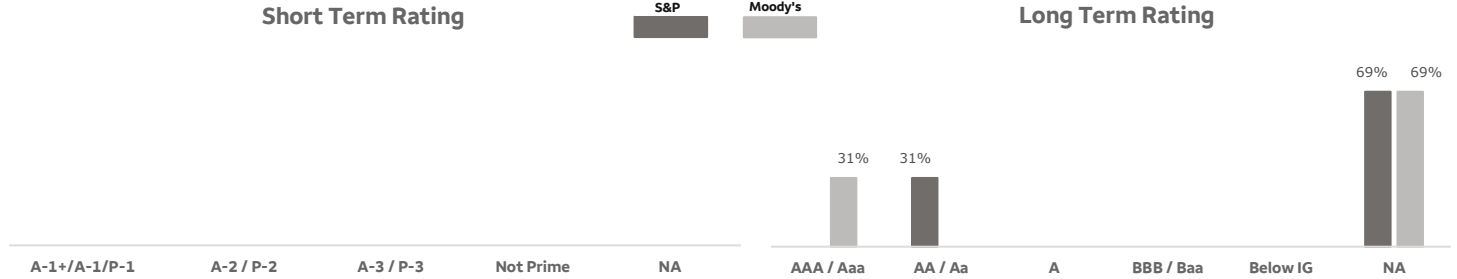
Coupon Structure



Portfolio Allocation



Credit Exposure



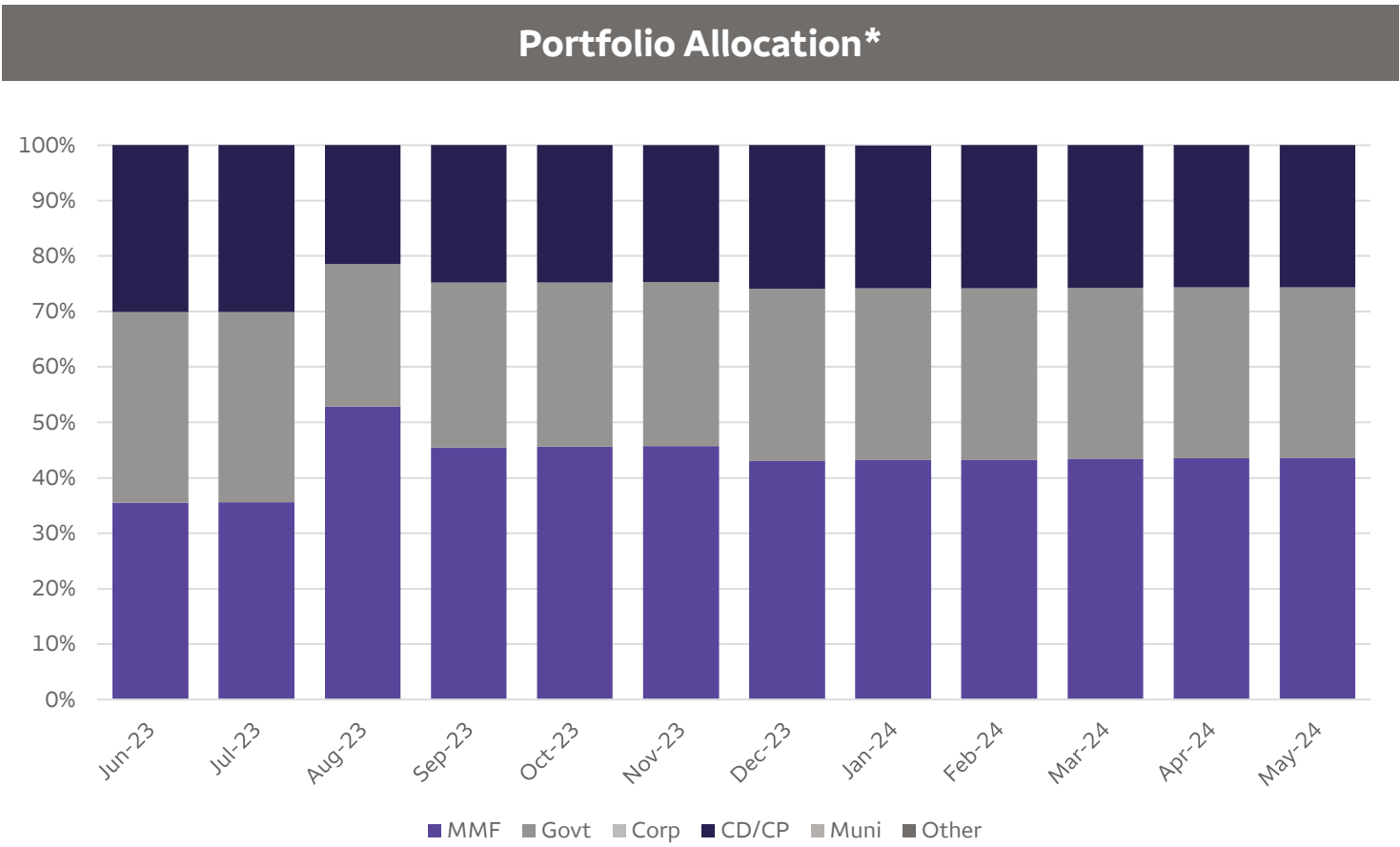
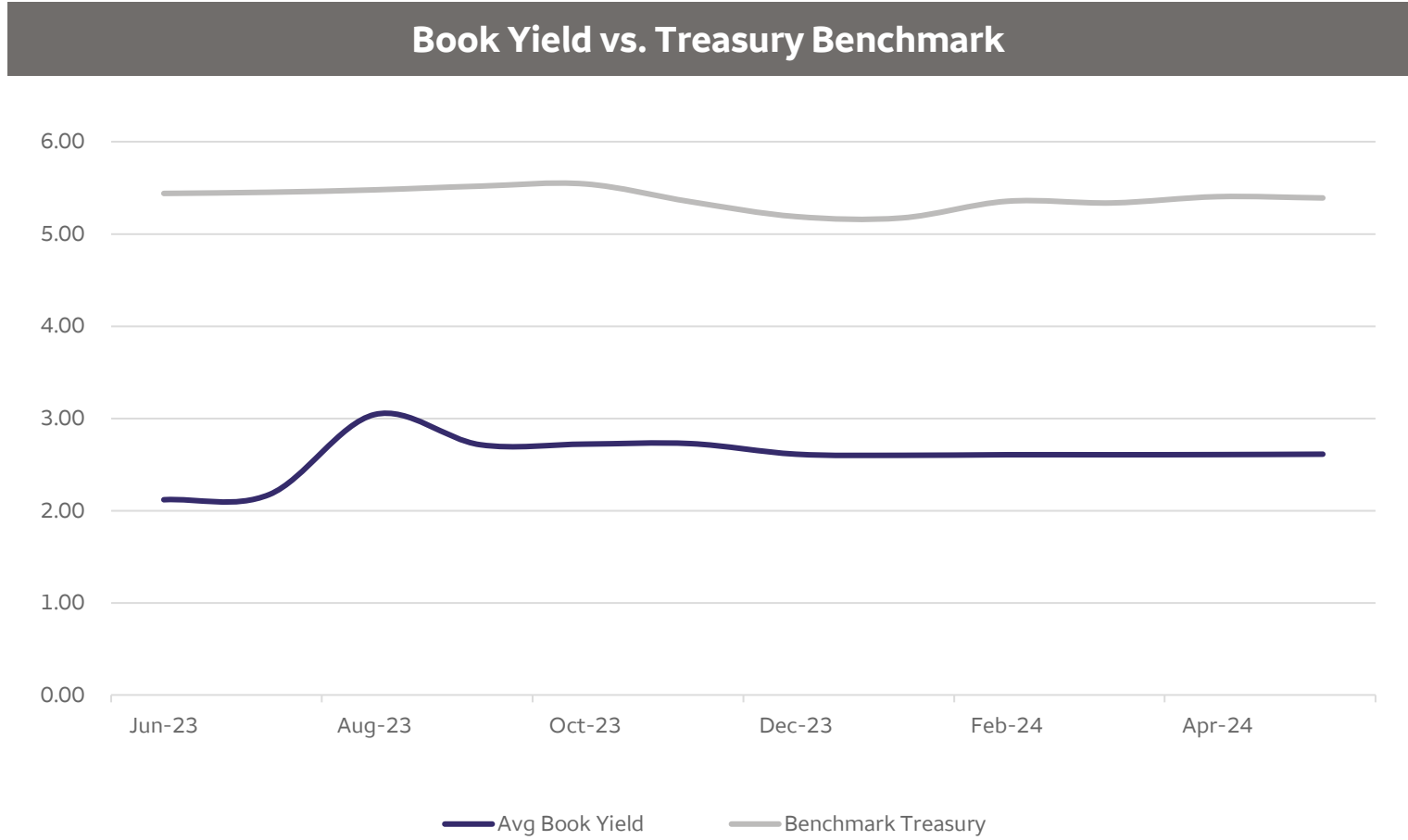
*Cash Flow Projections Chart - 1 Year Cash flow does not include O/N Cash Flow or Run Off Yield

Cash Flow Projections

Time Period	Date	Interest (\$)	Call (\$)	Maturity (\$)	Run Off Yield (%)	Monthly Total (\$)	Cumulative Total (\$)
O/N		304	0	2,129,610	5.21	2,129,914	2,129,914
	Jun-24	3,958	0	0	0.00	3,958	2,133,873
	Jul-24	213	0	250,000	0.35	250,213	2,384,086
	Aug-24	828	0	750,000	0.35	750,828	3,134,913
	Sep-24	1,188	0	500,000	0.94	501,188	3,636,101
	Oct-24	0	0	0	0.00	0	3,636,101
	Nov-24	188	0	250,000	0.30	250,188	3,886,288
	Dec-24	3,750	0	0	0.00	3,750	3,890,038
	Jan-25	0	0	0	0.00	0	3,890,038
	Feb-25	0	0	0	0.00	0	3,890,038
	Mar-25	0	0	0	0.00	0	3,890,038
	Apr-25	0	0	0	0.00	0	3,890,038
Year 1	May-25	0	0	0	0.00	0	3,890,038
	Jun-25	3,750	0	0	0.00	3,750	3,893,788
	Jul-25	0	0	0	0.00	0	3,893,788
	Aug-25	0	0	0	0.00	0	3,893,788
	Sep-25	0	0	0	0.00	0	3,893,788
	Oct-25	0	0	0	0.00	0	3,893,788
	Nov-25	3,125	0	1,000,000	0.75	1,003,125	4,896,913
	Dec-25	0	0	0	0.00	0	4,896,913
	Jan-26	0	0	0	0.00	0	4,896,913
	Feb-26	0	0	0	0.00	0	4,896,913
	Mar-26	0	0	0	0.00	0	4,896,913
	Apr-26	0	0	0	0.00	0	4,896,913
Year 2	May-26	0	0	0	0.00	0	4,896,913

Historical Performance

Date	# Line Items	Avg Coupon	Total Par (\$000)	G / L	Avg Bk Yield	Avg Mkt Yield	Bnchmrk Tsy Yield	Wgt Avg Maturity	Eff Dur	Ratings		Portfolio Allocation*					
										Moody's	S&P	MMF	Govt	Corp	CD/CP	Muni	Other
05/31/24	8	2.57	4,880	(84)	2.61	5.26	5.39	0.4	0.4	Aaa	AA+	44%	31%	0%	26%	0%	0%
04/30/24	8	2.57	4,870	(97)	2.61	5.29	5.40	0.5	0.4	Aaa	AA+	44%	31%	0%	26%	0%	0%
03/31/24	8	2.57	4,859	(103)	2.61	5.21	5.34	0.5	0.5	Aaa	AA+	43%	31%	0%	26%	0%	0%
02/29/24	8	2.57	4,850	(110)	2.61	5.17	5.35	0.6	0.4	Aaa	AA+	43%	31%	0%	26%	0%	0%
01/31/24	8	2.56	4,840	(113)	2.60	5.02	5.17	0.6	0.5	Aaa	AA+	43%	31%	0%	26%	0%	0%
12/31/23	8	2.57	4,830	(123)	2.61	5.07	5.19	0.6	0.6	Aaa	AA+	43%	31%	0%	26%	0%	0%
11/30/23	8	2.69	5,066	(143)	2.73	5.27	5.35	0.7	0.6	Aaa	AA+	46%	30%	0%	25%	0%	0%
10/31/23	8	2.68	5,056	(161)	2.72	5.39	5.54	0.7	0.7	Aaa	AA+	46%	30%	0%	25%	0%	0%
09/30/23	8	2.68	5,043	(173)	2.71	5.40	5.52	0.8	0.7	Aaa	AA+	45%	30%	0%	25%	0%	0%
08/31/23	8	3.01	5,831	(176)	3.04	5.29	5.48	0.7	0.6	Aaa	AA+	53%	26%	0%	21%	0%	0%
07/31/23	11	2.13	5,820	(184)	2.17	5.27	5.45	0.7	0.7	Aaa	AA+	36%	34%	0%	30%	0%	0%
06/30/23	11	2.07	5,811	(196)	2.12	5.21	5.44	0.8	0.7	Aaa	AA+	35%	34%	0%	30%	0%	0%



* Portfolio Allocation is a new addition to portfolio analysis. Data will be added over time.

Positions by Maturity

ID	CUSIP	Issuer	% Port	Cpn	Final Maturity	Ratings		Nxt Call Date	Call Type	Par	Acquired		Book Price	Market Price	G / L	Book Yield	Market Yield	WAM	Eff Dur	Eff Cvx
						Moody's	S&P				Date	Price								
1	52470G791	Western Asset Institutional Go	44%	5.21		-	-	-	Bullet	2,129,610	05/31/24	100.00	100.00	100.00	0	5.21	5.21	0.0	0.0	0.0
2	336460DA5	FIRST STATE BANK DEQUEEN	5%	0.35	07/22/24	-	-	-	Bullet	250,000	08/20/20	100.00	100.00	99.29	(1,785)	0.35	5.38	0.1	0.1	0.0
3	52168UHD7	LEADER BANK NA	5%	0.40	08/05/24	-	-	-	Amer	250,000	08/05/20	100.00	100.00	99.11	(2,230)	0.40	5.43	0.2	0.2	0.0
4	02554BDC2	AMERICAN EAGLE BANK IL	5%	0.35	08/26/24	-	-	-	Bullet	250,000	08/24/20	100.00	100.00	98.81	(2,973)	0.35	5.43	0.2	0.2	0.0
5	319461CW7	FIRST CHOICE BANK CA	5%	0.30	08/28/24	-	-	06/28/24	Amer	250,000	08/28/20	100.00	100.00	98.77	(3,078)	0.30	5.44	0.2	0.2	0.0
6	3130APF75	FEDERAL HOME LOAN BANK	10%	0.57	09/27/24	Aaa	AA+	07/27/24	Berm	500,000	11/23/21	98.95	99.88	98.45	(7,157)	0.94	5.45	0.3	0.3	0.0
7	48128UKM0	JP MORGAN CHASE BANK NA	5%	0.30	11/18/24	-	-	08/18/24	Berm	250,000	08/18/20	100.00	100.00	97.66	(5,853)	0.30	5.45	0.5	0.5	0.0
Year 1			80%	3.04						3,879,610		99.86	99.98	99.39	(23,074)	3.09	5.31	0.1	0.1	0.0
8	3130AMTZ5	FEDERAL HOME LOAN BANK	20%	0.75	11/28/25	Aaa	AA+	06/28/24	Berm	1,000,000	06/28/21	100.00	100.00	93.87	(61,310)	0.75	5.06	1.5	1.4	0.0
Year 2			20%	0.75						1,000,000		100.00	100.00	93.87	(61,310)	0.75	5.06	1.5	1.4	0.0
Total Portfolio			100%	2.57						4,879,610		99.89	99.99	98.26	(84,384)	2.61	5.26	0.4	0.4	0.0

Fixed Income Strategy

WELLS
FARGO

Scottsdale USD Medical

Analysis Date: 6/5/2024
Portfolio as of: 5/31/2024
Market Data as of: 5/31/2024

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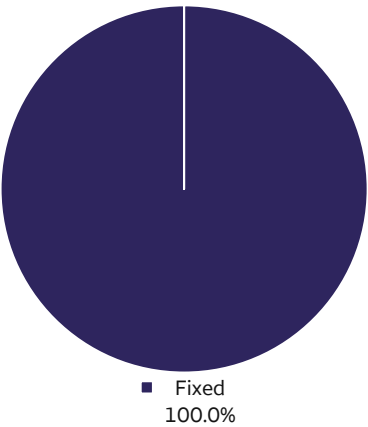
Portfolio Summary

Portfolio Snapshot	
Number of Positions	34
Par (\$000)	21,404
Book Value (\$000)	21,404
Mkt Value w/o Accrd (\$000)	21,098
Unrlzd Gain / Loss (\$000)	(306)
Coupon	3.71

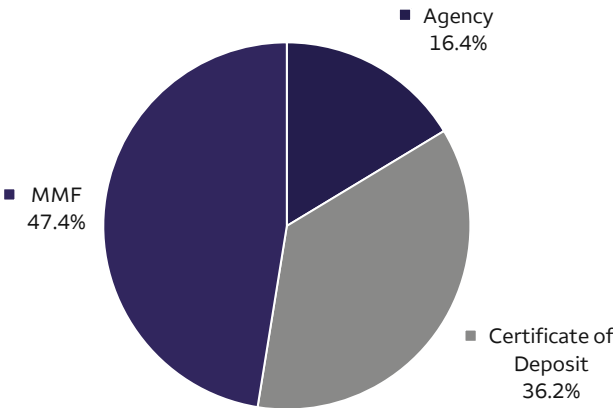
Characteristics	
Book Yield	3.69
Market Yield	5.27
Wgt Avg Maturity	0.4
Average Life	0.4
Effective Duration	0.3
Effective Convexity	0.0

12M Projected Cash Flow (\$000)	
Overnight Funds Principal	10,156
Overnight Funds Interest	1
Term Securities Principal	8,748
Term Securities Interest	195
Total Cash Flow	19,100

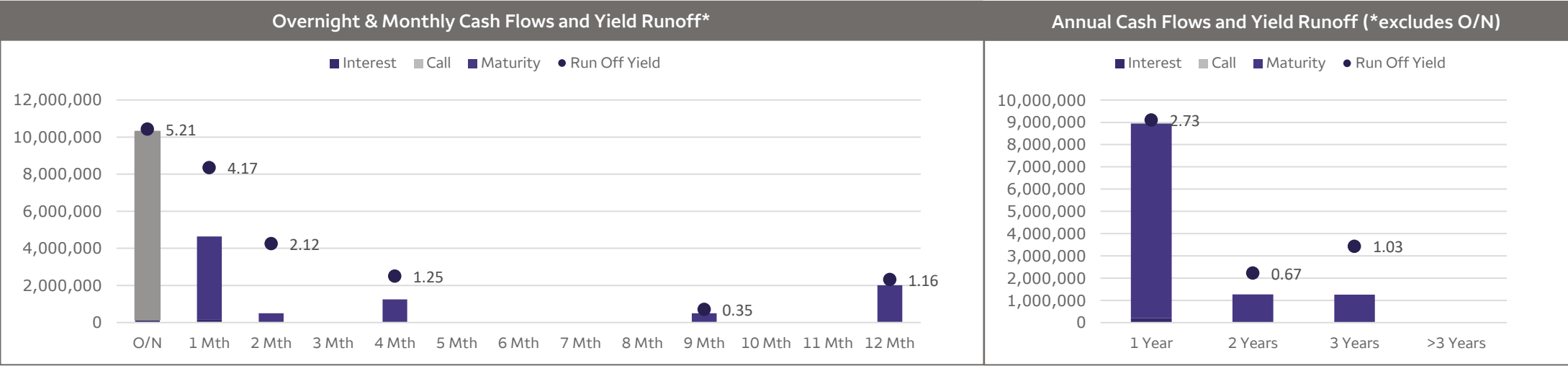
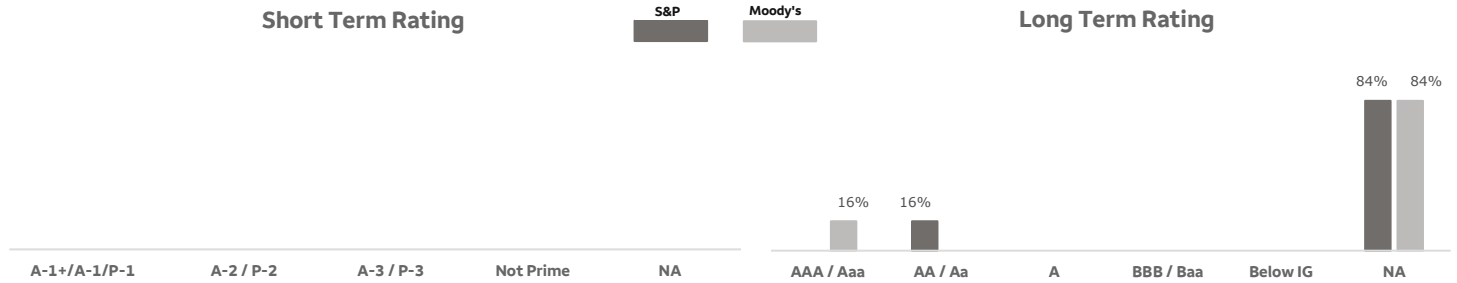
Coupon Structure



Portfolio Allocation



Credit Exposure



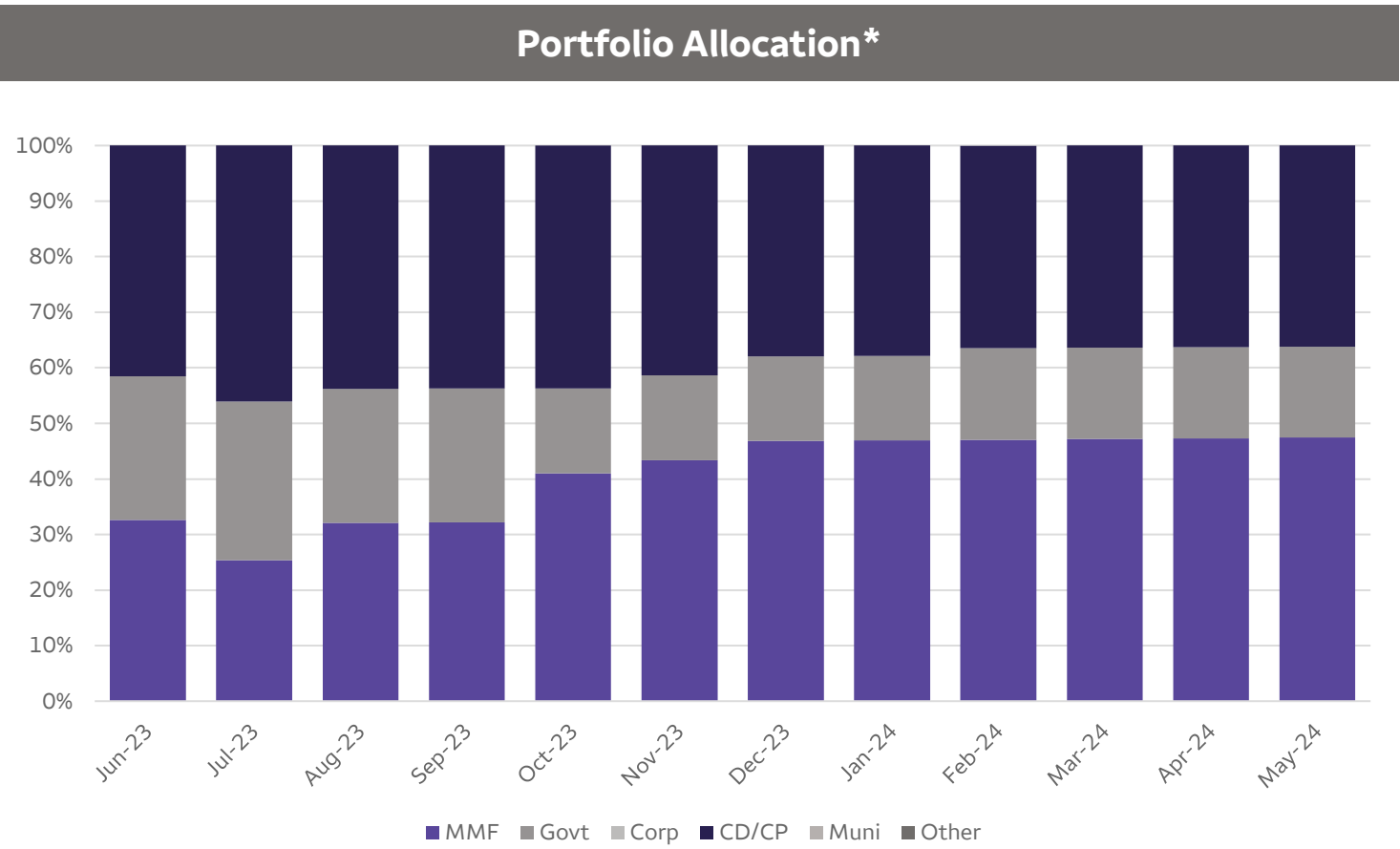
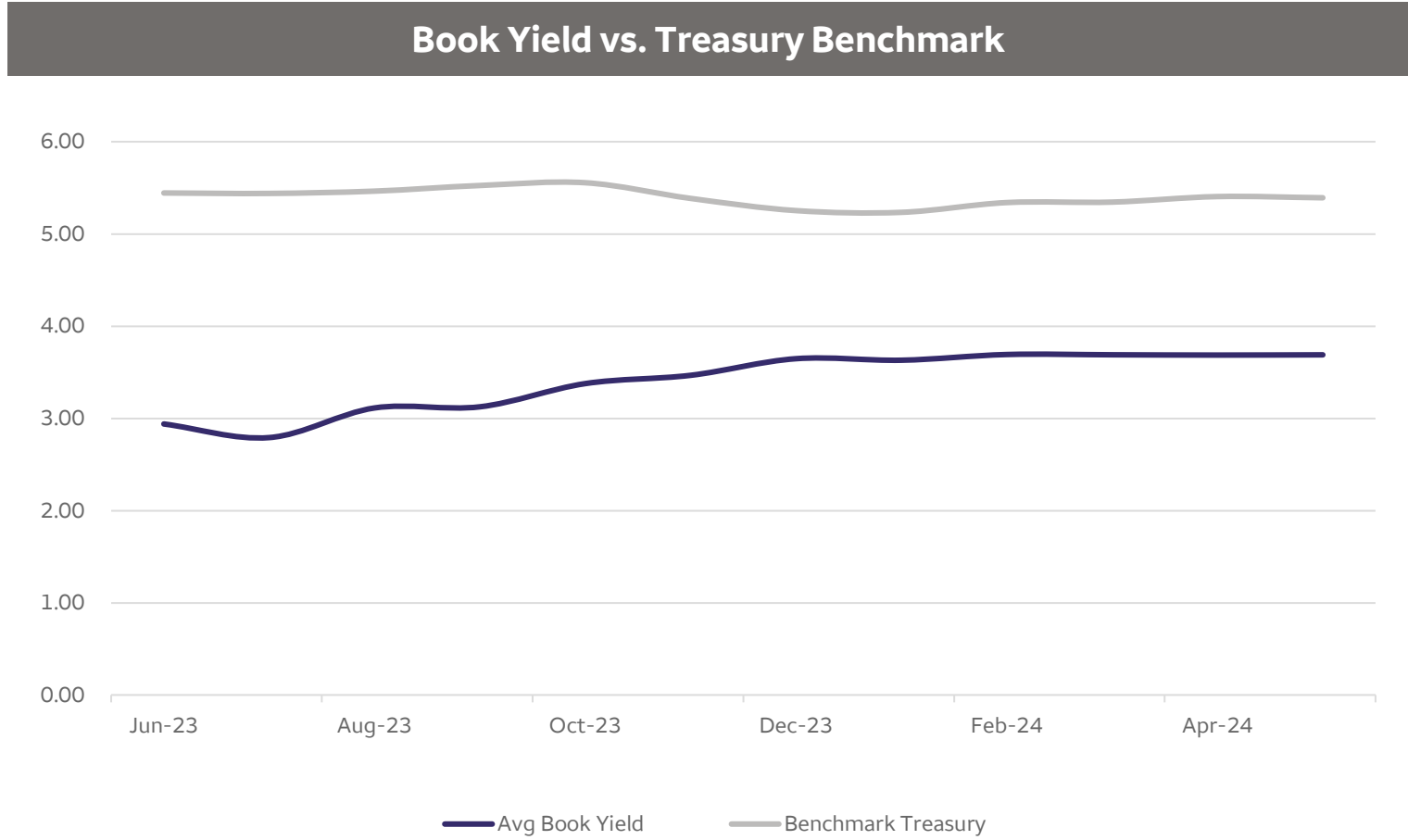
*Cash Flow Projections Chart - 1 Year Cash flow does not include O/N Cash Flow or Run Off Yield

Cash Flow Projections

Time Period	Date	Interest (\$)	Call (\$)	Maturity (\$)	Run Off Yield (%)	Monthly Total (\$)	Cumulative Total (\$)
O/N		1,450	0	10,155,738	5.21	10,157,188	10,157,188
	Jun-24	141,640	0	4,499,000	4.17	4,640,640	14,797,827
	Jul-24	6,625	0	500,000	2.12	506,625	15,304,452
	Aug-24	2,760	0	0	0.00	2,760	15,307,212
	Sep-24	2,263	0	1,249,000	1.25	1,251,263	16,558,475
	Oct-24	750	0	0	0.00	750	16,559,225
	Nov-24	17,788	0	0	0.00	17,788	16,577,013
	Dec-24	750	0	0	0.00	750	16,577,763
	Jan-25	1,938	0	0	0.00	1,938	16,579,700
	Feb-25	1,250	0	500,000	0.35	501,250	17,080,950
	Mar-25	688	0	0	0.00	688	17,081,638
	Apr-25	688	0	0	0.00	688	17,082,325
Year 1	May-25	17,725	0	2,000,000	1.16	2,017,725	19,100,050
	Jun-25	688	0	0	0.00	688	19,100,738
	Jul-25	1,986	0	250,000	0.55	251,986	19,352,723
	Aug-25	573	0	0	0.00	573	19,353,296
	Sep-25	573	0	0	0.00	573	19,353,869
	Oct-25	573	0	0	0.00	573	19,354,442
	Nov-25	6,000	0	500,000	0.83	506,000	19,860,442
	Dec-25	417	0	250,000	0.75	250,417	20,110,859
	Jan-26	1,448	0	0	0.00	1,448	20,112,307
	Feb-26	260	0	0	0.00	260	20,112,567
	Mar-26	260	0	250,000	0.50	250,260	20,362,828
	Apr-26	156	0	0	0.00	156	20,362,984
Year 2	May-26	4,469	0	0	0.00	4,469	20,367,453
	Jun-26	156	0	0	0.00	156	20,367,609
	Jul-26	1,344	0	500,000	0.85	501,344	20,868,953
	Aug-26	0	0	0	0.00	0	20,868,953
	Sep-26	0	0	0	0.00	0	20,868,953
	Oct-26	0	0	0	0.00	0	20,868,953
	Nov-26	4,313	0	750,000	1.15	754,313	21,623,265
	Dec-26	0	0	0	0.00	0	21,623,265
	Jan-27	0	0	0	0.00	0	21,623,265
	Feb-27	0	0	0	0.00	0	21,623,265
	Mar-27	0	0	0	0.00	0	21,623,265
	Apr-27	0	0	0	0.00	0	21,623,265
Year 3	May-27	0	0	0	0.00	0	21,623,265

Historical Performance

Date	# Line Items	Avg Coupon	Total Par (\$000)	G / L	Avg Bk Yield	Avg Mkt Yield	Bnchmrk Tsy Yield	Wgt Avg Maturity	Eff Dur	Ratings		Portfolio Allocation*					
										Moody's	S&P	MMF	Govt	Corp	CD/CP	Muni	Other
05/31/24	34	3.71	21,404	(306)	3.69	5.27	5.39	0.4	0.3	Aaa	AA+	47%	16%	0%	36%	0%	0%
04/30/24	34	3.70	21,341	(324)	3.69	5.25	5.41	0.4	0.4	Aaa	AA+	47%	16%	0%	36%	0%	0%
03/31/24	34	3.71	21,292	(336)	3.69	5.19	5.35	0.5	0.4	Aaa	AA+	47%	16%	0%	36%	0%	0%
02/29/24	34	3.71	21,245	(346)	3.69	5.16	5.34	0.5	0.4	Aaa	AA+	47%	16%	0%	36%	0%	0%
01/31/24	38	3.64	23,096	(346)	3.63	5.04	5.23	0.5	0.5	Aaa	AA+	47%	15%	0%	38%	0%	0%
12/31/23	38	3.66	23,040	(400)	3.65	5.12	5.25	0.6	0.5	Aaa	AA+	47%	15%	0%	38%	0%	0%
11/30/23	41	3.48	22,950	(480)	3.47	5.33	5.39	0.6	0.5	Aaa	AA+	43%	15%	0%	41%	0%	0%
10/31/23	43	3.39	22,892	(542)	3.38	5.43	5.56	0.7	0.6	Aaa	AA+	41%	15%	0%	44%	0%	0%
09/30/23	45	2.94	22,853	(587)	3.13	5.30	5.53	0.7	0.6	Aaa	AA+	32%	24%	0%	44%	0%	0%
08/31/23	45	2.93	22,821	(611)	3.11	5.38	5.46	0.8	0.7	Aaa	AA+	32%	24%	0%	44%	0%	0%
07/31/23	48	2.59	22,785	(645)	2.79	5.35	5.44	0.8	0.8	Aaa	AA+	25%	29%	0%	46%	0%	0%
06/30/23	52	2.76	27,068	(688)	2.94	5.23	5.44	0.8	0.7	Aaa	AA+	33%	26%	0%	42%	0%	0%



* Portfolio Allocation is a new addition to portfolio analysis. Data will be added over time.

Positions by Maturity

ID	CUSIP	Issuer	% Port	Cpn	Final Maturity	Ratings		Nxt Call Date	Call Type	Par	Acquired		Book Price	Market Price	G / L	Book Yield	Market Yield	WAM	Eff Dur	Eff Cvx
						Moody's	S&P				Date	Price								
1	52470G791	Western Asset Institutional Go	47%	5.21		-	-	-	Bullet	10,155,738	05/31/24	100.00	100.00	100.00	0	5.21	5.21	0.0	0.0	0.0
2	66476QDY1	NORTHERN BANK & TRUST MA	1%	5.25	06/14/24	-	-	-	Bullet	250,000	06/16/23	100.00	100.00	99.99	(33)	5.06	5.38	0.0	0.0	0.0
3	89788HFC2	TRUIST BANK	1%	5.30	06/14/24	-	-	-	Bullet	250,000	06/16/23	100.00	100.00	99.99	(28)	5.10	5.38	0.0	0.0	0.0
4	919853JQ5	VALLEY NATL BK WAYNE	1%	5.25	06/17/24	-	-	-	Bullet	250,000	06/16/23	100.00	100.00	99.98	(40)	5.20	5.54	0.0	0.0	0.0
6	68002LBY3	OMB BANK	1%	0.40	06/19/24	-	-	-	Bullet	250,000	06/19/20	100.00	100.00	99.74	(648)	0.40	5.38	0.1	0.1	0.0
5	619165JG9	MORTON COMMUNITY BANK	1%	0.50	06/19/24	-	-	-	Bullet	250,000	06/19/20	100.00	100.00	99.75	(635)	0.50	5.39	0.1	0.1	0.0
8	27004PDP5	EAGLEMARK SAVINGS BANK	1%	5.25	06/20/24	-	-	-	Bullet	250,000	06/21/23	100.00	100.00	99.98	(45)	5.06	5.38	0.1	0.1	0.0
7	06051VV94	BANK OF AMERICA NA	1%	5.25	06/20/24	-	-	-	Bullet	250,000	06/21/23	100.00	100.00	99.98	(45)	5.06	5.38	0.1	0.1	0.0
10	90354KCM8	US BANK NATL ASSOC	1%	5.25	06/21/24	-	-	-	Bullet	250,000	06/22/23	100.00	100.00	99.98	(48)	5.06	5.38	0.1	0.1	0.0
9	2546735U6	DISCOVER BANK	1%	5.25	06/21/24	-	-	-	Bullet	250,000	06/22/23	100.00	100.00	99.98	(48)	5.06	5.38	0.1	0.1	0.0
11	78658RMD0	SAFRA NATIONAL BANK	1%	5.40	06/25/24	-	-	-	Amer	250,000	06/26/23	100.00	100.00	99.99	(33)	5.20	5.38	0.1	0.1	0.0
14	320337EM6	FIRST GENERAL BANK	1%	0.30	06/28/24	-	-	-	Bullet	249,000	07/27/21	100.00	100.00	99.61	(966)	0.30	5.37	0.1	0.1	0.0
13	3135GAHX2	FANNIE MAE	7%	5.33	06/28/24	Aaa	AA+	-	Amer	1,500,000	06/28/23	100.00	100.00	99.99	(195)	5.27	5.44	0.1	0.1	0.0
12	064520BC2	BANK OF PRINCETON	1%	0.45	06/28/24	-	-	-	Bullet	250,000	06/30/20	100.00	100.00	99.62	(943)	0.45	5.38	0.1	0.1	0.0
15	61760AN96	MORGAN STANLEY PVT BANK	1%	2.20	07/18/24	-	-	-	Bullet	250,000	07/18/19	100.00	100.00	99.58	(1,060)	2.19	5.41	0.1	0.1	0.0
16	201282JA9	COMMERCIAL BANK MICHIGAN	1%	2.05	07/26/24	-	-	-	Bullet	250,000	07/26/19	100.00	100.00	99.49	(1,280)	2.06	5.42	0.2	0.2	0.0
17	23062KDM1	CUMBERLAND FED BANK FSB	1%	0.20	09/03/24	-	-	-	Bullet	249,000	07/26/21	100.00	100.00	98.68	(3,299)	0.20	5.44	0.3	0.3	0.0
18	58404DFJ5	MEDALLION BANK UTAH	1%	1.85	09/23/24	-	-	-	Bullet	250,000	09/23/19	100.00	100.00	98.90	(2,753)	1.86	5.46	0.3	0.3	0.0
19	740367JD0	PREFERRED BANK LA CALIF	1%	1.70	09/27/24	-	-	-	Bullet	250,000	09/27/19	100.00	100.00	98.81	(2,968)	1.71	5.45	0.3	0.3	0.0
20	06610TEE1	BANKERS BANK OF THE WEST	1%	1.80	09/30/24	-	-	-	Bullet	250,000	09/30/19	100.00	100.00	98.82	(2,963)	1.81	5.46	0.3	0.3	0.0
21	15118RSC2	CELTIC BANK	1%	1.70	09/30/24	-	-	-	Bullet	250,000	09/30/19	100.00	100.00	98.78	(3,043)	1.71	5.45	0.3	0.3	0.0
22	05580AYQ1	BMW BANK NORTH AMERICA	1%	0.40	02/26/25	-	-	-	Bullet	250,000	02/26/21	100.00	100.00	96.44	(8,890)	0.40	5.37	0.7	0.7	0.0
23	05464LBN0	AXIOM BANK	1%	0.30	02/28/25	-	-	-	Bullet	250,000	08/31/21	100.00	100.00	96.30	(9,260)	0.30	5.41	0.7	0.7	0.0
24	3130APYW9	FEDERAL HOME LOAN BANK	9%	1.16	05/28/25	Aaa	AA+	08/28/24	Berm	2,000,000	11/30/21	100.00	100.00	96.13	(77,420)	1.16	5.20	1.0	0.9	0.0
Year 1			88%	4.09						18,903,738		100.00	100.00	99.38	(116,638)	4.06	5.28	0.2	0.2	0.0
25	538036RP1	LIVE OAK BANKING COMPANY	1%	0.55	07/30/25	-	-	-	Bullet	250,000	07/30/21	100.00	100.00	94.69	(13,270)	0.55	5.31	1.2	1.1	0.0
26	14042RQF1	CAPITAL ONE NA	1%	0.90	11/24/25	-	-	-	Bullet	250,000	11/24/21	100.00	100.00	93.92	(15,205)	0.90	5.21	1.5	1.4	0.0
27	73319FBM0	POPPY BANK	1%	0.75	11/28/25	-	-	-	Bullet	250,000	11/30/21	100.00	100.00	93.64	(15,895)	0.75	5.24	1.5	1.4	0.0
28	909242ARO	UNITED REPUBLIC BK OMAHA	1%	0.75	12/17/25	-	-	-	Bullet	250,000	12/17/21	100.00	100.00	93.44	(16,390)	0.75	5.22	1.5	1.5	0.0
29	86804DCS5	SUNWEST BANK/IRVINE CA	1%	0.50	03/05/26	-	-	07/05/24	Amer	250,000	03/05/21	100.00	100.00	92.23	(19,423)	0.50	5.17	1.8	1.7	0.0
Year 2			6%	0.69						1,250,000		100.00	100.00	93.59	(80,183)	0.69	5.23	1.5	1.4	0.0
30	38149MXJ7	GOLDMAN SACHS BANK USA	1%	0.95	07/28/26	-	-	-	Bullet	250,000	07/28/21	100.00	100.00	91.74	(20,648)	0.95	5.03	2.2	2.1	0.0
31	88241TLQ1	TEXAS EXCHANGE BANK SSB	1%	0.75	07/30/26	-	-	06/30/24	Amer	250,000	07/30/21	100.00	100.00	91.24	(21,910)	0.75	5.08	2.2	2.1	0.0
32	87165HJ35	SYNCHRONY BANK	1%	1.15	11/19/26	-	-	-	Bullet	250,000	11/19/21	100.00	100.00	91.18	(22,045)	1.15	4.99	2.5	2.4	0.1
33	14042TEB9	CAPITAL ONE NA	1%	1.15	11/24/26	-	-	-	Bullet	250,000	11/24/21	100.00	100.00	91.14	(22,148)	1.15	4.99	2.5	2.4	0.1
34	89235MMF5	TOYOTA FINANCIAL SGS BK	1%	1.15	11/30/26	-	-	-	Bullet	250,000	11/30/21	100.00	100.00	91.09	(22,270)	1.15	4.98	2.5	2.4	0.1
Year 3			6%	1.03						1,250,000		100.00	100.00	91.28	(109,020)	1.03	5.01	2.4	2.3	0.1
Total Portfolio			100%	3.71						21,403,738		100.00	100.00	98.57	(305,840)	3.69	5.27	0.4	0.3	0.0

Scottsdale USD Workers Compensation

Analysis Date: 6/5/2024
Portfolio as of: 5/31/2024
Market Data as of: 5/31/2024

Tyler Tayrien
602-378-4006
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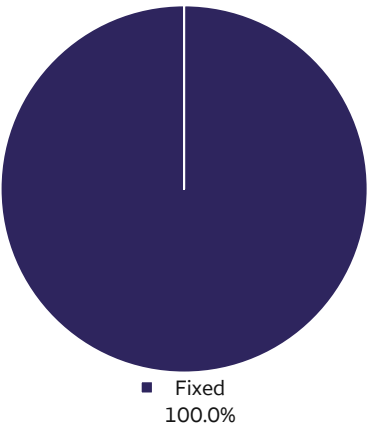
Portfolio Summary

Portfolio Snapshot	
Number of Positions	17
Par (\$000)	7,046
Book Value (\$000)	7,046
Mkt Value w/o Accrd (\$000)	6,927
Unrlzd Gain / Loss (\$000)	(119)
Coupon	3.55

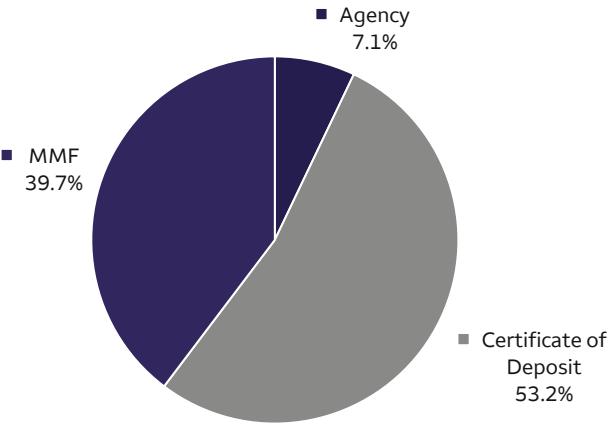
Characteristics	
Book Yield	3.54
Market Yield	5.30
Wgt Avg Maturity	0.4
Average Life	0.4
Effective Duration	0.4
Effective Convexity	0.0

12M Projected Cash Flow (\$000)	
Overnight Funds Principal	2,796
Overnight Funds Interest	0
Term Securities Principal	2,250
Term Securities Interest	90
Total Cash Flow	5,137

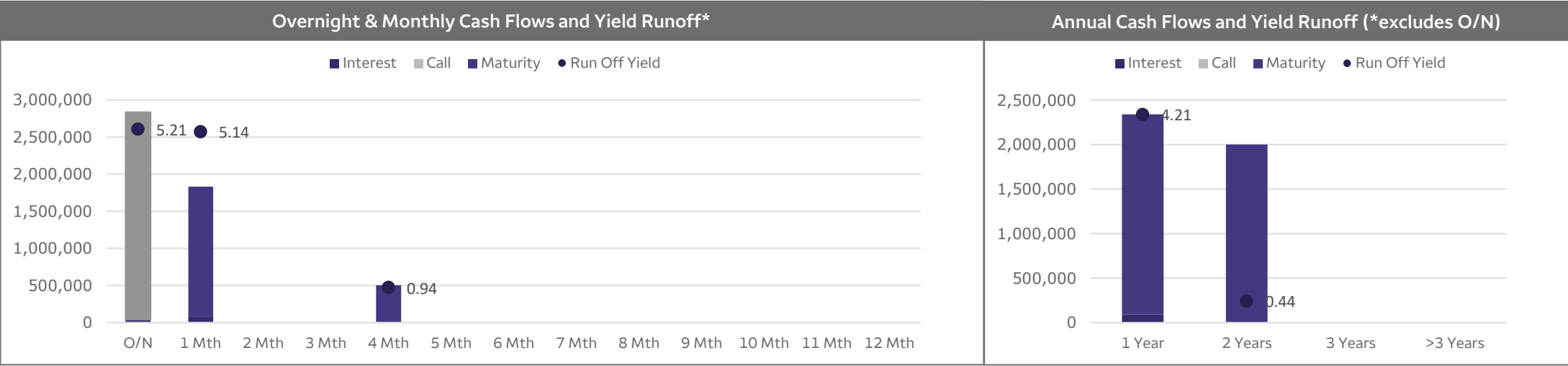
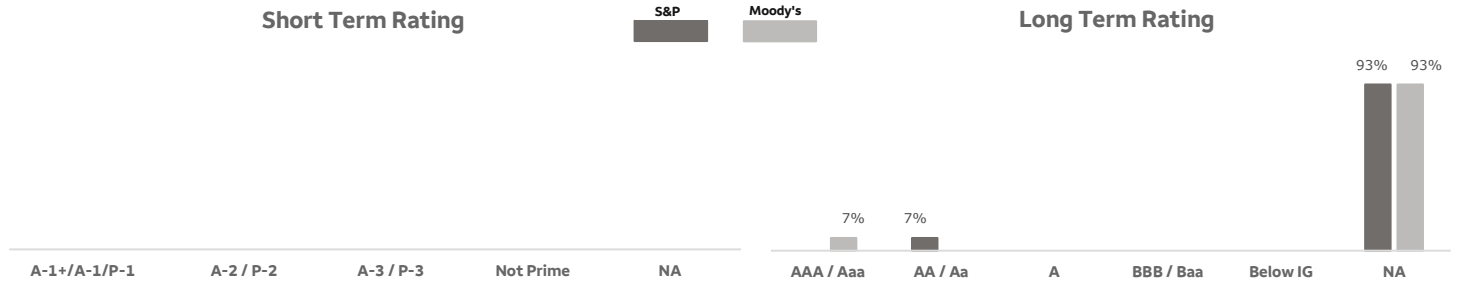
Coupon Structure



Portfolio Allocation



Credit Exposure



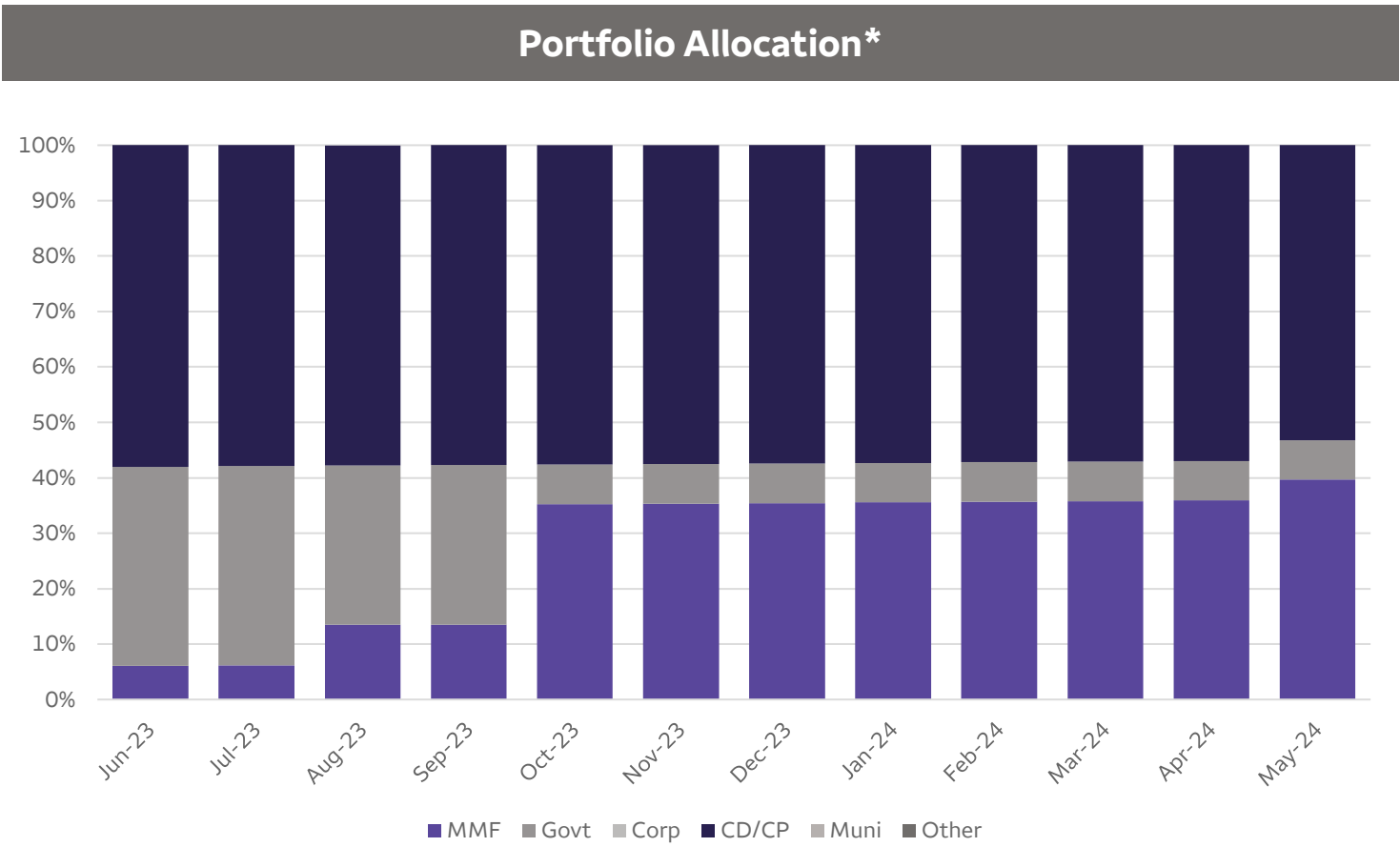
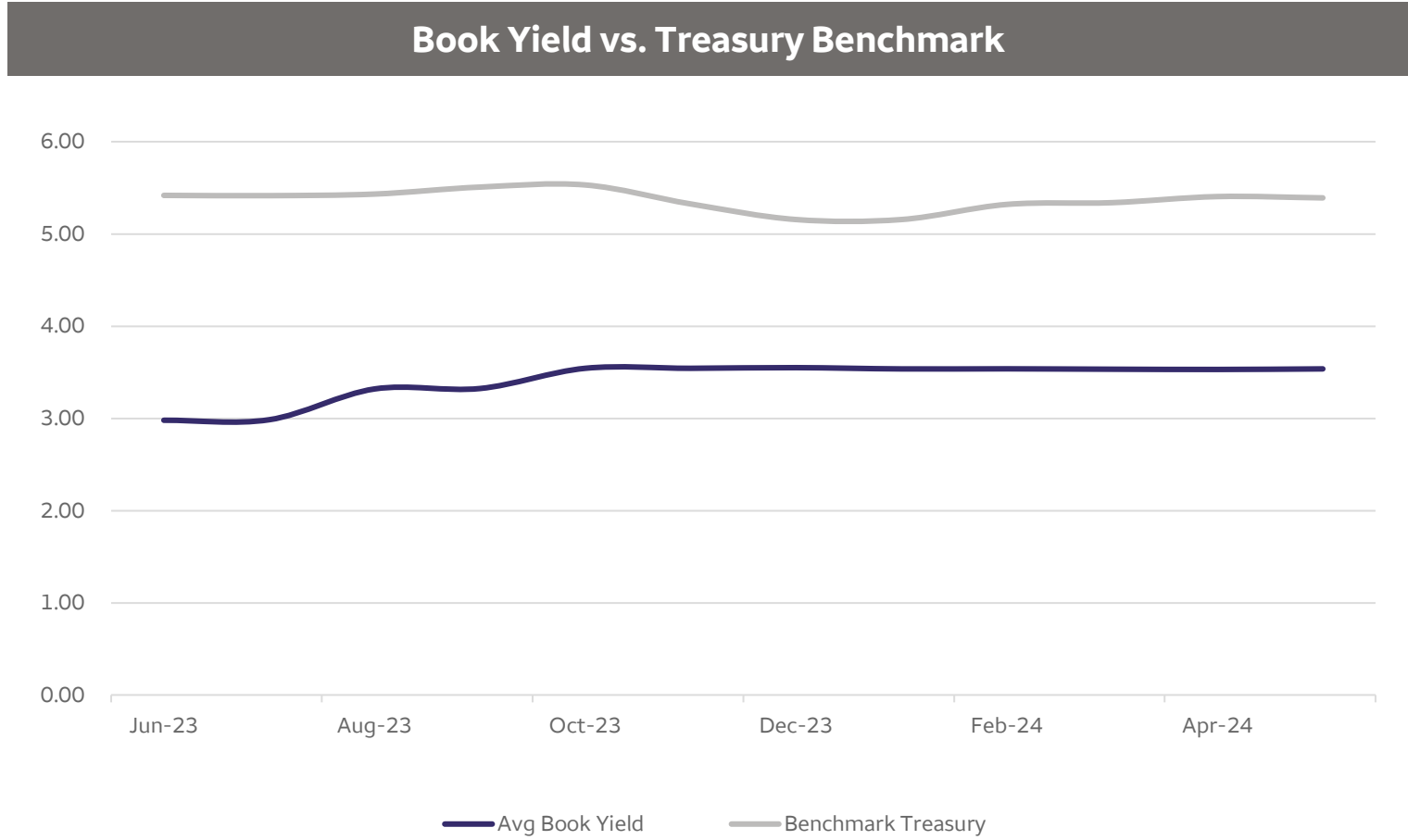
*Cash Flow Projections Chart - 1 Year Cash flow does not include O/N Cash Flow or Run Off Yield

Cash Flow Projections

Time Period	Date	Interest (\$)	Call (\$)	Maturity (\$)	Run Off Yield (%)	Monthly Total (\$)	Cumulative Total (\$)
O/N		399	0	2,796,460	5.21	2,796,860	2,796,860
	Jun-24	80,913	0	1,750,000	5.14	1,830,913	4,627,772
	Jul-24	635	0	0	0.00	635	4,628,408
	Aug-24	1,198	0	0	0.00	1,198	4,629,605
	Sep-24	1,823	0	500,000	0.94	501,823	5,131,428
	Oct-24	635	0	0	0.00	635	5,132,064
	Nov-24	635	0	0	0.00	635	5,132,699
	Dec-24	635	0	0	0.00	635	5,133,335
	Jan-25	635	0	0	0.00	635	5,133,970
	Feb-25	1,198	0	0	0.00	1,198	5,135,168
	Mar-25	635	0	0	0.00	635	5,135,803
	Apr-25	635	0	0	0.00	635	5,136,439
Year 1	May-25	635	0	0	0.00	635	5,137,074
	Jun-25	635	0	0	0.00	635	5,137,710
	Jul-25	635	0	250,000	0.40	250,635	5,388,345
	Aug-25	1,115	0	1,750,000	0.44	1,751,115	7,139,460
	Sep-25	0	0	0	0.00	0	7,139,460
	Oct-25	0	0	0	0.00	0	7,139,460
	Nov-25	0	0	0	0.00	0	7,139,460
	Dec-25	0	0	0	0.00	0	7,139,460
	Jan-26	0	0	0	0.00	0	7,139,460
	Feb-26	0	0	0	0.00	0	7,139,460
	Mar-26	0	0	0	0.00	0	7,139,460
	Apr-26	0	0	0	0.00	0	7,139,460
Year 2	May-26	0	0	0	0.00	0	7,139,460

Historical Performance

Date	# Line Items	Avg Coupon	Total Par (\$000)	G / L	Avg Bk Yield	Avg Mkt Yield	Bnchmrk Tsy Yield	Wgt Avg Maturity	Eff Dur	Ratings		Portfolio Allocation*					
										Moody's	S&P	MMF	Govt	Corp	CD/CP	Muni	Other
05/31/24	17	3.55	7,046	(119)	3.54	5.30	5.39	0.4	0.4	Aaa	AA+	40%	7%	0%	53%	0%	0%
04/30/24	18	3.55	7,022	(125)	3.53	5.26	5.41	0.4	0.4	Aaa	AA+	36%	7%	0%	57%	0%	0%
03/31/24	18	3.55	7,006	(132)	3.53	5.23	5.34	0.5	0.5	Aaa	AA+	36%	7%	0%	57%	0%	0%
02/29/24	18	3.55	6,996	(137)	3.54	5.18	5.32	0.5	0.5	Aaa	AA+	36%	7%	0%	57%	0%	0%
01/31/24	18	3.54	6,982	(137)	3.54	5.03	5.16	0.6	0.6	Aaa	AA+	36%	7%	0%	57%	0%	0%
12/31/23	18	3.55	6,968	(153)	3.55	5.12	5.16	0.7	0.6	Aaa	AA+	35%	7%	0%	57%	0%	0%
11/30/23	18	3.54	6,957	(179)	3.54	5.36	5.33	0.7	0.7	Aaa	AA+	35%	7%	0%	58%	0%	0%
10/31/23	18	3.54	6,945	(202)	3.54	5.50	5.53	0.8	0.7	Aaa	AA+	35%	7%	0%	58%	0%	0%
09/30/23	19	2.40	6,937	(209)	3.32	4.85	5.51	0.8	0.8	Aaa	AA+	14%	29%	0%	58%	0%	0%
08/31/23	19	2.40	6,933	(214)	3.32	5.37	5.43	0.9	0.8	Aaa	AA+	13%	29%	0%	58%	0%	0%
07/31/23	20	2.04	6,928	(222)	2.99	5.39	5.42	1.0	0.9	Aaa	AA+	6%	36%	0%	58%	0%	0%
06/30/23	20	2.02	6,917	(233)	2.98	5.32	5.42	1.1	1.0	Aaa	AA+	6%	36%	0%	58%	0%	0%



* Portfolio Allocation is a new addition to portfolio analysis. Data will be added over time.

Positions by Maturity

ID	CUSIP	Issuer	% Port	Cpn	Final Maturity	Ratings		Nxt Call Date	Call Type	Par	Acquired		Book Price	Market Price	G / L	Book Yield	Market Yield	WAM	Eff Dur	Eff Cvx
						Moody's	S&P				Date	Price								
1	52470G791	Western Asset Institutional Go	40%	5.21		-	-	-	Bullet	2,796,460	05/31/24	100.00	100.00	100.00	0	5.21	5.21	0.0	0.0	0.0
2	06279K6A9	BANK OF INDIA NY	4%	5.30	06/21/24	-	-	-	Bullet	250,000	06/23/23	100.00	100.00	99.98	(40)	5.11	5.37	0.1	0.1	0.0
3	227563CX9	CROSS RIVER BANK	4%	5.35	06/21/24	-	-	-	Bullet	250,000	06/23/23	100.00	100.00	99.99	(33)	5.15	5.37	0.1	0.1	0.0
5	32021SKE5	FIRST FINANCIAL BANK	4%	5.30	06/27/24	-	-	-	Bullet	250,000	06/29/23	100.00	100.00	99.98	(53)	5.11	5.38	0.1	0.1	0.0
4	05961SRD8	BANC OF CALIFORNIA NA	4%	5.30	06/27/24	-	-	-	Bullet	250,000	06/29/23	100.00	100.00	99.98	(53)	5.11	5.38	0.1	0.1	0.0
6	02007GQ63	ALLY BANK	4%	5.30	06/28/24	-	-	-	Bullet	250,000	06/29/23	100.00	100.00	99.98	(53)	5.11	5.37	0.1	0.1	0.0
7	67389LAS2	OAKSTAR BANK NA	4%	5.25	06/28/24	-	-	-	Bullet	250,000	06/30/23	100.00	100.00	99.98	(63)	5.31	5.64	0.1	0.1	0.0
8	67523TCS0	OCEANFIRST BANK NA	4%	5.30	06/28/24	-	-	-	Bullet	250,000	06/29/23	100.00	100.00	99.98	(53)	5.11	5.37	0.1	0.1	0.0
9	3130APF75	FEDERAL HOME LOAN BANK	7%	0.57	09/27/24	Aaa	AA+	07/27/24	Berm	500,000	11/23/21	98.95	99.88	98.45	(7,157)	0.94	5.45	0.3	0.3	0.0
Year 1			72%	4.78						5,046,460		99.90	99.99	99.84	(7,502)	4.76	5.30	0.1	0.1	0.0
10	05765LBB2	BALBOA THRIFT & LOAN	4%	0.40	07/31/25	-	-	-	Bullet	250,000	07/31/20	100.00	100.00	94.51	(13,720)	0.40	5.32	1.2	1.1	0.0
11	20367GAM1	COMMUNITY COMMERCE BANK	4%	0.40	08/07/25	-	-	-	Bullet	250,000	08/07/20	100.00	100.00	94.43	(13,930)	0.40	5.31	1.2	1.1	0.0
13	56102AAK2	MALAGA BANK FSB	4%	0.40	08/07/25	-	-	-	Bullet	250,000	08/07/20	100.00	100.00	94.43	(13,930)	0.40	5.31	1.2	1.1	0.0
12	48040PHT5	JONESBORO ST BANK	4%	0.50	08/07/25	-	-	07/07/24	Amer	250,000	08/07/20	100.00	100.00	94.54	(13,645)	0.50	5.31	1.2	1.1	0.0
14	27113PDP3	EAST BOSTON SAVINGS BANK	4%	0.45	08/12/25	-	-	-	Bullet	250,000	08/12/20	100.00	100.00	94.47	(13,825)	0.45	5.27	1.2	1.1	0.0
15	308682BL6	FARMERS & MERCHANTS ST	4%	0.45	08/14/25	-	-	-	Bullet	250,000	08/14/20	100.00	100.00	94.40	(13,993)	0.45	5.31	1.2	1.1	0.0
17	664122AF5	NORTHEAST COMMUNITY BK	4%	0.45	08/20/25	-	-	-	Bullet	250,000	08/20/20	100.00	100.00	94.33	(14,168)	0.45	5.30	1.2	1.2	0.0
16	31944MBB0	FIRST CAROLINA BANK	4%	0.45	08/20/25	-	-	-	Bullet	250,000	08/20/20	100.00	100.00	94.33	(14,168)	0.45	5.30	1.2	1.2	0.0
Year 2			28%	0.44						2,000,000		100.00	100.00	94.43	(111,378)	0.44	5.31	1.2	1.1	0.0
Total Portfolio			100%	3.55						7,046,460		99.93	99.99	98.30	(118,879)	3.54	5.30	0.4	0.4	0.0

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Product Disclosures

An investment in money market mutual funds is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although money market mutual funds seek to preserve the value of your investment at \$1.00 per share, it is possible to lose money by investing in money market mutual funds. Money Market Mutual Funds are offered by Prospectus only.

SEC Rule 2a-7 requires Institutional Prime and Institutional Tax Exempt money market mutual funds to impose a mandatory liquidity fee if daily net redemptions for an individual fund exceed 5% of net assets, unless the fee would be de minimis (i.e., if the estimated liquidity costs are less than one basis point of the gross value of the shares redeemed). According to SEC Rule 2a-7, Institutional Government money market funds may convert its stable net asset value or reduce the number of shares outstanding (reverse distribution mechanism) to maintain a stable net asset value if the gross yield on a fund is negative as a result of a negative interest rate environment.

Commercial Paper offerings are subject to investor qualification.

The yield and average life shown consider prepayment assumptions that may or may not be met. Changes in payments may significantly affect projected performance analysis including, but not limited to, yield and average life. Please contact your sales representative for information on CMOs and how they react to different market conditions.

Placement of funds through the Institutional Insured Liquid Deposit (IILD) is subject to the terms, conditions, and disclosures in the service agreements, including the Deposit Placement Agreement (“DPA”). Limits and customer eligibility criteria apply. In the IILD savings option, program withdrawals are limited to six per month. Although funds are placed at destination banks in amounts that do not exceed the FDIC standard maximum deposit insurance amount (“SMDIA”), a depositor’s balances at the relationship institution that places the funds may exceed the SMDIA (e.g., before ICS settlement for a deposit or after ICS settlement for a withdrawal) or be ineligible for FDIC insurance (if the relationship institution is not a bank). As stated in the DPA, the depositor is responsible for making any necessary arrangements to protect such balances consistent with applicable law. If the depositor is subject to restrictions on placement of its funds, the depositor is responsible for determining whether its use of IILD satisfies those restrictions. A list identifying IntraFi Network insured depository institutions at which funds may be placed may be found at <https://www.intrafi.com/network-banks>. As provided in the Deposit Placement Agreement, the depositor may exclude particular insured depository institutions from eligibility to receive the depositor’s funds.

Cash held within a deposit account is insured by the Federal Deposit Insurance Corporation up to \$250,000 per depositor per insured depository institution for each account ownership category (certain aggregation limits may apply).

CIB is not an FDIC-insured depository institution. Non-deposit products are not insured by the FDIC; are not deposits; and may lose value. Brokered CDs are insured up to the limits provided under the FDIC, currently \$250,000 per issuer. If you choose to sell your CD prior to maturity, you are subject to market pricing. The price you receive may be less than the original price invested. Depending upon market conditions, such change may be material. A list identifying depository institutions of which CIB may offer brokered CDs can be found at <https://www.wellsfargo.com/cib/regulatory/>

Placement of funds through the Yankee Sweep Liquid Deposit (“YLD”) is subject to the terms, conditions, and disclosures in the service agreements, including the Customer Agreement and Disclosure Statement (“Agreement”). Limits and customer eligibility criteria apply. Funds are deposited with depository institutions organized outside of the United States acting through a United States branch or agencies of foreign banks (“Banks”) and are not eligible for FDIC insurance. If the depositor is subject to restrictions on placement of its funds, the depositor is responsible for determining whether its use of YLD satisfies those restrictions. The customer may request a list of Banks that are available to accept funds and Wells Fargo Securities, LLC (“WFS”) may in its sole discretion provide a list of available Banks. Yankee Sweep is a registered service mark of IntraFi Network LLC. The Deposit Accounts are not insured by the FDIC, any other government agency, or any other person or entity. Neither WFS, nor BNYM or any Service Provider, will be responsible or liable to you for any costs, expenses, damages, or other losses that you may incur as a result of the failure of any Bank or U.S. Branch or that you may otherwise incur as a result of the placement of funds through the YLD.

Municipal leases are shown at their par value. Any rating provided for a municipal lease investment is a rating associated with the lessee and does not constitute a rating of the lease investment itself. For Securities held away from Wells Fargo Corporate & Investment Banking, cost data and acquisition dates have not been verified and positions may not be covered by SIPC.