

ORIGINAL

PROPOSAL FOR
CONSTRUCTION MANAGER AT-RISK SERVICES

BEAUFORT COUNTY SCHOOL DISTRICT

SOLICITATION NO. 23-022

CAMPUS MASTERPLAN UPDATE & NEW PK-5 ELEMENTARY SCHOOL

BLUFFTON, SOUTH CAROLINA

JULY 18, 2023 | 4PM

JE DUNN CONSTRUCTION
1360 TRUXTUN AVENUE, SUITE 104
N. CHARLESTON, SC 29405

BROWNSTONE
1330 LADY STREET, SUITE 500
COLUMBIA, SC 29201





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4.0.1.1 SIGNED COVER PAGE

Offeror shall submit a signed cover page and page two.

We have included a signed Cover Page followed by a signed Page Two as well as both signed Addenda on the following pages.

Beaufort County School District

	Solicitation Number:	23-022
	Date Printed:	June 26, 2023
Addendum 1	Date Issued:	June 26, 2023
	Procurement Officer:	Kaylee Yinger, NIGP-CPP,CPPB
	Phone:	843-322-2349
	Email:	Kaylee.Yinger@beaufort.k12.sc.us

Request for Proposals (RFP)

DESCRIPTION: **Construction Management at-Risk Services – Campus Masterplan Update & New PK-5 Elementary School**

SUBMIT OFFER BY (Opening Date & Time): **July 18, 2023 @ 4:00 PM EST**

QUESTIONS MUST BE RECEIVED BY: **July 11, 2023**

NUMBER OF COPIES TO BE SUBMITTED: **Six (6) Original Signed Copies**

Offers must be submitted in a sealed package. Solicitation Number & Opening Date must appear on package exterior.

SUBMIT YOUR SEALED OFFER TO FOLLOWING ADDRESSE VIA UPS, FEDEX, COURIER OR HAND DELIVER:

PHYSICAL ADDRESS:
Beaufort County School District
Procurement Office
2900 Mink Point Blvd
Beaufort, SC 29902

AWARDS & AMENDMENTS:
Award will be posted at the Physical Address stated above on or after **July 18, 2023.** The award, this solicitation, and any amendments will be posted at the following web address: http://beaufortschools.net.

You must submit a signed copy of this form with Your Offer. By submitting a proposal or bid, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of ninety (90) calendar days after the Opening Date.

NAME OF OFFEROR: (Full legal name of business submitting the offer) — ENTITY TYPE:

JE Dunn Construction Company — Corporation

AUTHORIZED SIGNATURE (Person signing must be authorized to submit binding offer to enter contract on behalf of Offeror named above)

Mark Christianson — Vice President

PRINTED NAME — TITLE

Instructions regarding Offeror's name: Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror above. An offer may be submitted by only one legal entity. The entity named as the Offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.

PAGE TWO

(Return Page Two with Your Offer)

HOME OFFICE ADDRESS (Address for Offeror's home office/ Principal place of business):	NOTICE ADDRESS (Address to which all procurement and contract related notices should be sent):
1360 Truxtun Avenue, Suite 104 **North Charleston, SC 29405**	**1360 Truxtun Avenue, Suite 104** **North Charleston, SC 29405**
PHONE NUMBER: **615.939.0791**	
EMAIL ADDRESS: **mark.christianson@jedunn.com**	

PAYMENT ADDRESS (Address to which payments will be sent)	ORDER ADDRESS (Address to which all purchase orders will be sent)
1360 Truxtun Avenue, Suite 104 **North Charleston, SC 29405**	**1360 Truxtun Avenue, Suite 104** **North Charleston, SC 29405**
☐ Payment Address Same as Home Office Address	☐ Payment Address Same as Home Office Address
☒ Payment Address Same as Home Notice Address	☒ Payment Address Same as Notice Address
(check one only)	(check one only)

ACKNOWLEDGEMENT OF AMENDMENTS:	Amendment Number	Amendment Issue Date
Offeror acknowledges receipt of amendments by indicating amendment number and its date of issue.	**Addendum #1**	**6/26/2023**

MINORITY PARTICIPATION- Are you a Minority Business Enterprise: Yes ☐ No ☒
If yes, please include a copy of your certification.

Questions and Answers:

Clarification:

"After reviewing the RFP 23-022 for the proposed K-5 facility to be built on the May River Campus we have found several carryovers from the previous RFP that was issued for Hilton Head High School Re-Build."

"The RFP has some confusing text in it that may have needed to be cleaned up. On p. 26 in bold font, it references "HHIMS" and a $120mil Bond when earlier the PK-5 ES mentions a +/- $40mil budget. Other areas have dates missing (2.1.3, etc.)."

Section 4.0.1.8
Yes, the bond should be for $40M and the project school name should be PK-5 Elementary School. This was a typo carried over from a previous solicitation.

Section 2.1.3
This section is "NON-APPLICABLE" as notated in the 2.1.3 header.

Beaufort County School District

	Solicitation Number:	23-022
	Date Printed:	June 28, 2023
Addendum 2	Date Issued:	June 28, 2023
	Procurement Officer:	Kaylee Yinger, NIGP-CPP,CPPB
	Phone:	843-322-2349
	Email:	Kaylee.Yinger@beaufort.k12.sc.us

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ACKNOWLEDGEMENT OF AMENDMENTS:	Amendment Number	Amendment Issue Date
Offeror acknowledges receipt of amendments by indicating amendment number and its date of issue.	**Addendum #2**	**6/28/2023**

MINORITY PARTICIPATION- Are you a Minority Business Enterprise: Yes ☐ No ☒
If yes, please include a copy of your certification.

Questions and Answers:

Correction:

Section 3.1.1 Project Team List

Owner:	Beaufort County School District Contact (After Award) Alexander Marshall, Project Manager
Architect:	Quackenbush Architects and Planners Doug Quackenbush, Project Architect

Beaufort County School District

	Solicitation Number:	23-022
	Date Printed:	July 5, 2023
Addendum 3	Date Issued:	July 5, 2023
	Procurement Officer:	Kaylee Yinger, NIGP-CPP,CPPB
	Phone:	843-322-2349
	Email:	Kaylee.Yinger@beaufort.k12.sc.us

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ACKNOWLEDGEMENT OF AMENDMENTS:	**Amendment Number**	**Amendment Issue Date**
Offeror acknowledges receipt of amendments by indicating amendment number and its date of issue.	Addendum #3	7/5/2023

MINORITY PARTICIPATION- Are you a Minority Business Enterprise: Yes ☐ No ☒
If yes, please include a copy of your certification.

Questions and Answers:

1. **In Section 2.1.2 BID BOND (JAN 2006): NON-APPLICABLE.**
   May we confirm that we will need to obtain a Bid Bond for the 40M project amount?

   Section 2.1.2 BID BOND is applicable to the solicitation. The Bid Bond will be submitted with the proposal.

2. **In 4.0.1.5 Previous Experience:**

   - For the past three **years, provide the following information:**
     a. Identify all projects (name, location, completion date and Contract amount).
     b. Identify all renovation projects with similar scope.

   - For the past three years, provide the following information:
     a. Provide descriptions of five renovation projects most comparable to the proposed project scope in which your firm has been involved over the last five years (at least two must be completed). Include the services provided, the Project Team members, schedules and references.

   May we confirm that our project descriptions should be of new construction projects, not renovations?

   Correct, please provide new construction in lieu of renovations.

Beaufort County School District

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Addendum 4	Date Issued:	July 11, 2023
	Procurement Officer:	Kaylee Yinger, NIGP-CPP,CPPB
	Phone:	843-322-2349
	Email:	Kaylee.Yinger@beaufort.k12.sc.us

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Mark Christianson — PRINTED NAME

Vice President — TITLE

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ACKNOWLEDGEMENT OF AMENDMENTS:	Amendment Number	Amendment Issue Date
Offeror acknowledges receipt of amendments by indicating amendment number and its date of issue.	**Addendum #4**	**7/11/2023**

MINORITY PARTICIPATION- Are you a Minority Business Enterprise: Yes ☐ No ☒
If yes, please include a copy of your certification.

Questions and Answers:

A correction on the time of completion. The school is to be completed and occupied prior to the start of the "2025-2026" school year, which would mean the building should have a certificate of occupancy from OSF by approximately July 1, 2025.

JE DUNN CONSTRUCTION
1360 TRUXTUN AVENUE, SUITE 104
NORTH CHARLESTON, SC 29405
TEL 843.277.4555

www.jedunn.com

July 18, 2023

Kaylee Yinger, Procurement Officer
Beaufort County School District
Procurement Office
2900 Mink Point Blvd
Beaufort, SC 29902

RE: PROPOSAL TO PROVIDE CONSTRUCTION MANAGEMENT AT-RISK SERVICES | PK-5 ELEMENTARY SCHOOL, SOLICITATION NO. 23-022

Dear Kaylee,

JE Dunn is excited to respond to your RFP for the PK-5 Elementary School project. We have taken special care to assemble a team of proven builders, a majority of whom are currently completing the Robert Smalls Leadership Academy for your team. **This proven successful chemistry with Jack Grove, Ken Cannick, Whitney Holloman and Dave Pape provides the Beaufort County School District the best team fit for the PK-5 project.**

As part of our response, I would like to highlight a few key points:

$11.7M

Our Combined Awarded Work to Beaufort County & WBE Trade Partners on Robert Smalls



Contractor Outreach Event

LOCAL PARTICIPATION - INVESTING IN BEAUFORT COMMUNITY | We have developed excellent relationships with trade partners throughout the southeast and South Carolina which provides the Beaufort County School District access to a vast array of qualified subcontractors for this project. On the BCSD Robert Smalls Leadership Academy, **participation for those trade partners that have offices in Beaufort County exceeds $5.5M!** We make every effort to ensure local participation given the level of investment made by the taxpayers of Beaufort County for these projects. In fact, one of our vital roles is to ensure potential trade partners are cognizant of the project potential. **We have conducted and participated in five community and trade partner outreach events in South Carolina over the past 2 years to inform local and regional subcontractors about the various project opportunities they can pursue with our team.**

PARTNER RELATIONSHIPS - BROWNSTONE | A critical part of our team for the PK-5 project will be Brownstone Construction Group. In addition to assisting with construction in the field, Brownstone provides unique experience with a wide array of potential trade partners in the K-12 construction market for South Carolina that we can work with starting at the Preconstruction phase of the project. Combined together with JE Dunn's depth of resources, our team possesses a unique combination that will help set the PK-5 project up for success from budgeting to completion. Additionally, our entire team has extensive experience working with the local and state (OSF) jurisdictions and coordinating with utility providers.

DEDICATED TEAM WITH BEAUFORT COUNTY SCHOOL DISTRICT EXPERIENCE | Our proposed team is comprised of talented builders whose careers have centered around executing similar projects, many of whom have been hand-picked because of their



Beaufort County School District
Robert Smalls Leadership Academy



Charleston County School District
Stono Park Elementary School

JE Dunn has **established deep roots in the Lowcountry of South Carolina.** For the past 35 years, we have completed **58 projects** totaling **$801M**, many of which are for **repeat clients.**

experience working together on the Robert Smalls Leadership Academy. Jack Grove, Dave Pape, Whitney Holloman and Ken Cannick are all currently working together on that project. Their team chemistry, leadership and understanding of your needs and goals will be transferred to the PK-5 Elementary project immediately upon award.

MARKET KNOWLEDGE | **JE Dunn's broad range of experience constructing project in the Coastal region, and our abundant K-12 portfolio, has resulted in a wealth of market knowledge and data that will help us compare pricing with similar project types, provide lessons learned on constructing similar projects, and develop cost savings ideas that preserve the intent of the design and bring the best value to your project.**

Our experience with Beaufort County School District, commitment to the local community, and experience on similar projects, make us uniquely qualified to deliver this project with outstanding results. On behalf of the JE Dunn/Brownstone team, we are ready and committed to partner on the important PK-5 Elementary project. If you have any questions, please reach out to me directly at 615.939.0791.

Sincerely,

Mark Christianson, Vice President/Point of Contact
JE DUNN CONSTRUCTION

WE ACKNOWLEDGE RECEIPT OF THE FOLLOWING ADDENDA:

ADDENDUM #1 ISSUED 06/26/23
ADDENDUM #2 ISSUED 06/28/23
ADDENDUM #3 ISSUED 07/05/23
ADDNEDUM #4 ISSUED 07/11/23





4.0.1.3 FIRM INFORMATION

Firm Name

JE Dunn Construction Company [Prime]
in partnership with Brownstone

Firm Address

1360 Truxtun Avenue, Suite 104
North Charleston, SC 29405

History of company, including ownership and key management

Founded in 1924, John Ernest Dunn, Sr. began JE Dunn Construction as a small residential contractor which grew to be one of the largest commercial contractors with approximate annual revenues of $6 billion and 26 office locations coast-to-coast. **JE Dunn Construction is an employee-owned, privately-held corporation specializing in construction management, program management, and design/build projects of every size.** With cutting-edge resources and a $6 billion bonding capacity, we have consistently ranked among the top 20 contractors nationwide according to leading industry publication, *Engineering News-Record*.

JE Dunn has had a presence in South Carolina for more than 25 years and in Savannah for more than 65 years. Our coastal operations are comprised of our Charleston and Savannah offices. Charleston will serve as the lead on your project however, both teams will be involved during pre-construction and construction. **We do not anticipate any company changes to occur during the life of the Project.**

While we bring national resources and industry leading educational project rankings to Beaufort County School District, **all decisions regarding your project will be made in our Charleston, SC office.** Our entrepreneurial culture puts key project decisions in the hands of our local leaders and we empower our employee-owners with the responsibility to be your indispensable business partner through solutions with certainty of results.

Brownstone has been delivering program and construction management services in the southeast since 2005 and has established itself as a premier minority-owned Construction Management firm in South Carolina, North Carolina, and Georgia. With over $2 billion of completed construction experience, Brownstone has successfully provided committed and competent services for a vast array of owners. One of the key drivers of Brownstone's success is our commitment to exceeding clients' expectations and ability to deliver on our promise of on-time and on-budget performance. Our staff is very familiar with all facets of agency and construction project management services including scheduling, cost estimating, value engineering, site management, procurement, and document control.

Brownstone Construction Group maintains the following M/WBE Certifications:
State of South Carolina MBE, City of Charleston MWBE, Chalreston County SBE, Richland County SLBE, City of Columbia MBE, North Carolina HUB, Carolinas-Virgina Minority Supplier Development Council.

JE Dunn and Brownstone are proud of our partnership and excited about the positive results it will yield for the Beaufort County School District. JE Dunn will serve as the prime lead on the project, however, certain strategic initiatives will be supported by our strategic partner, Brownstone, such as subcontractor participation and specific roles in site supervision. Our teams have worked together on multiple projects and are aligned not only on process and procedure but on our core values and desire to encourage positive growth and development for our communities and neighbors.

While we bring national resources and industry leading educational project rankings to Beaufort County School District, all decisions regarding your project will be made locally in our Charleston, SC office. Our entrepreneurial culture puts key project decisions in the hands of our local leaders and we empower our employee-owners with the responsibility to be your indispensable business partner through solutions with certainty of results.

OFFICER OF THE FIRM IN CHARGE



RYAN PRICE
Division Manager

912.335.4008 direct
912.856.6206 mobile
912.354.1388 fax
ryan.price@jedunn.com
www.jedunn.com

PROJECT EXECUTIVE



MARK CHRISTIANSON
Project Executive

615.939.0791 mobile
912.354.1388 fax
mark.christianson@jedunn.com
www.jedunn.com

STRATEGIC PARTNER



DALE COLLIER
President & CEO

912.223.5554 direct
803.917.6258 mobile
803.376.6099 fax
dcollier@bstonegroup.com
www.bstonegroup.com

JE Dunn Office Locations



Organizational chart of the company, showing authority, structure, and depth of resources:

JE Dunn Construction | East Region Org Chart





Dan Kaufman
East Region President



Ryan Price
Coastal Division Vice President

DEPTH OF RESOURCES:

JE DUNN EMPLOYS

858 FULL-TIME POSITIONS

& BROWNSTONE EMPLOYS

30 FULL TIME POSITIONS

IN THE EAST REGION.



Kent Thames
Charleston



Mark Christianson
Savannah



Todd Rampley
Client Support



Jared Propst
General Superintendent



David Newland
Preconstruction



Pete Silva
Safety

REGIONAL SUPPORT SERVICES



Todd Stuart
MEP



V. Mishaune Sawyer
Diversity



Marques Lowe
Safety



Matt Hagan
Quality



Chad Meadows
Scheduling



Kyle Hingst
Virtual Design Construction (VDC)

JE Dunn Construction

Coastal Operations Team | Depth of Resources

DIVISION MANAGER



Ryan Price
Division Manager

GROUP MANAGER



Kent Thames
Charleston Market Leader



Mark Christianson
Project Director

SAFETY



Pete Silva
Safety Manager

PRECONSTRUCTION



David Newland
Preconstruction Director



Barry Fransen
Estimating Manager



Blake Knobloch
Senior Estimating Engineer



Ashley Lloyd
Estimating Engineer

PROJECT MANAGEMENT



David Vater
Senior Project Manager



Jeffrey Gazaway
Senior Project Manager



Nick Clements
Project Manager



Jack Grove
Project Manager



Lance Campo
Project Manager



Reanna Coggins
Project Manager



Ted Wolf
Project Manager



John Adams
Project Manager



Delaney Pacula
Project Manager

ADMINISTRATIVE



Ann Kelly
Office Manager



Angela James
Sr. Project Administrator



Rhonda Radcliff
Project Administrator



Cindy Lambe
Sr. Project Coordinator



Hailey Mitchell
Receptionist

CLIENT SOLUTIONS / MARKETING



Walter Murphy
Business Development



Todd Rampley
Business Development



Janet Bates
Business Development



Louise Nelson
Marketing

SUPERINTENDENTS



Russ Aldridge
General Superintendent



Jared Propst
General Superintendent



Terry Gossett
Sr. Superintendent



David Pape
Superintendent



Fred Russell
Superintendent



Rex Osborn
Superintendent



Bryan Vann
Superintendent



Joseph Ryan
Superintendent



Tom Schwarzer
Superintendent



Daniel Bare
Superintendent



Chase Morgan
Superintendent



Drew Arrington
Superintendent



Cyrus Deloe
Superintendent



Chris Godbee
Superintendent

PROJECT ENGINEERS

Alec Arand
Senior Project Engineer

Dylan Aldridge
Project Engineer

Whitney Holloman
Project Engineer

Will Besh
Project Engineer

Daniel Whitley
Project Engineer

Kaden Henderson
Project Engineer

PRIMARY LOCATION
Savannah Charleston

Vendor References:

We have included five vendor references below. **Each reference has worked with us on the Robert Smalls Leadership Academy** and has also successfully completed other projects with our team including two schools in Savannah, a restaurant in Sea Pines Resort and a dormitory for Savannah College of Art & Design.

ERIC SELL | Mock Plumbing & Mechanical
67 Ross Road | Savannah, GA 31405
912.667.9001 |erics@mocksavannah.com

Savannah-Chatham County Public School System
Andrea B. Williams Elementary School



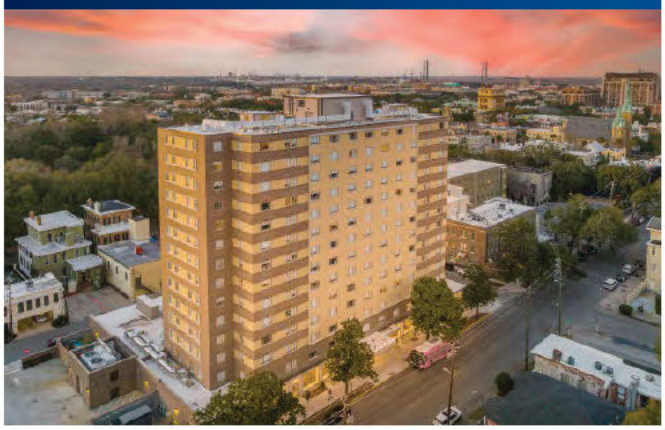
COREY HINSON | Ace Electric
421 Page Place Road | Statesboro, GA 30458
912.681.6106 corey.hinson@aceelectric.net

Savannah-Chatham County Public School System
Jenkins STEM High School Replacement



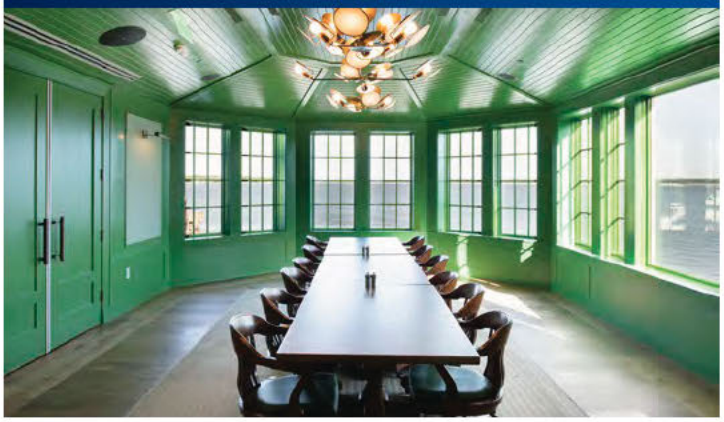
TREY AMBROSE | Pro-Slab, Inc.
16 Ice House Road | Beaufort, SC 29906
843.321.6959 | trey@proslabinc.com

Savannah College of Art and Design | SCAD Chatham House



TRAVIS HAMES | Bay Hill Construction
23 Plantation Park Dr., Ste. 504 | Bluffton, SC 29910
843.757.3999 | thames@bayhillconstruction.com

Sea Pines Resort | Quarterdeck



RICK SOTIROPOULOS | The Greenery
2724 Medical Center Dr.| Hardeeville, SC 29927
843.592.3781| ricksotiropoulos@thegreeneryinc.com

Sea Pines Resort | Quarterdeck





4.0.1.4 PRE-CONSTRUCTION & CONSTRUCTION PROJECT TEAM

Provide resumes describing your anticipated Project Team, along with their individual and team experience in projects similar in nature to the proposed project

We have included resumes describing our anticipated Project Team on the following pages after our organizational chart.

Include an organizational chart identifying key individuals and their responsibilities.

Please refer to our organiziational chart identifying key individuals and their responsibilities on the following page.

Identify current team member obligations, project assignment, and the approximate percentage of time each team member will spend on this project during the different stages of the Project.

We have included current team member obligations, project assigments, and the approximate percentage of time each team member will spend on this project during the different stages of construction on each resume.

YOUR PROJECT TEAM

Part of the Robert Smalls Leadership Academy team

The JE Dunn + Brownstone team has the depth of resources and staff available to immediately start work on the PK-5 Elementary School.

[Prime] [Strategic Partner]



RYAN PRICE
Officer of the Firm in Charge



DALE COLLIER
President | Brownstone

PRECONSTRUCTION



DAVID NEWLAND
Preconstruction Director



BARRY FRANSEN
Estimating Manager



ASHLEY LLOYD
Estimating Engineer

OPERATIONS



MARK CHRISTIANSON
Project Executive



JACK GROVE
Project Manager



MIGUEL CAMACHO
M/WBE Coordination



WHITNEY HOLLOMAN
Project Engineer

FIELD



JARED PROPST
General Superinendent



DAVE PAPE
Lead Superinendent



KEN CANNICK
Assistant Superintendent

SUPPORT



TODD RAMPLEY
Community + Client Support





Ryan Price

OFFICER OF THE FIRM IN CHARGE

As Officer of the Firm in Charge, Ryan oversees the Coastal Operations of Charleston and Savannah. He brings 26 years of industry experience, 21 of them with JE Dunn. Ryan has a passion for seeing educational projects prosper and as the leader of our coastal teams, has seen the successful completion of nine school projects in the last ten years. Working with Project Executive Mark Christianson, and our teaming partner Dale Collier, Ryan will ensure solid leadership and continuity throughout the entire project. As a member of JE Dunn's Executive Management Team, he will have oversight responsibility for all aspects of the project performance.

[redacted]

[redacted]





Dale Collier

PRESIDENT | BROWNSTONE
TEAMING PARTNER

Dale Collier brings over 30 years of construction expertise to our team. As President of Brownstone, Dale is responsible for the Construction and Program Management Divisions of Brownstone. Project Management responsibilities include all phases of the project from preliminary budgeting to final acceptance. Dale will provide a key role during preconstruction services by assisting in identifying and cultivating Disadvantaged Business Enterprises on behalf of JE Dunn. His success in this endeavor with the Savannah-Chatham Schools at Pulaski, Otis Brock and Gadsden Elementary Projects were resounding success with regard to DBE participation. Dale will also facilitate key functions relating to site supervisions including field and project management staff during construction.

[redacted]

[redacted]



Jenkins STEM High School Replacement



Mark Christianson

PROJECT EXECUTIVE

Point-of-Contact

As Project Executive, Mark will be accountable for all aspects of project performance, ensuring the project vision becomes a reality. He will also work collaboratively with his team, the design team, and Beaufort County School District to develop the Project Purpose Statement, which will be used as a guiding narrative to foster team cohesiveness. Mark's involvement will continue through preconstruction and construction phases of the project, working closely with the project team to provide leadership and guidance to achieve project success. In addition to having contractual authority, he will leverage JE Dunn's national and local resources to ensure expectations are exceeded as your trusted partner.

[redacted]

[redacted]





As your Preconstruction Director, David is your advocate from project conception through construction to ensure that we deliver the maximum value to your project within the planned budget. From implementing a collaborative Target Value Delivery approach to utilizing the latest technology in JE Dunn's proprietary Lens™ estimating software, David will provide critical leadership and oversight of the team, process, and tools to achieve your overall vision. David is responsible for delivering an exceptional client experience and ensuring certainty of results.

David Newland

PRECONSTRUCTION DIRECTOR

[redacted]

Similar Experience

[redacted]



Sea Pines Resort
Quarterdeck



As your Estimating Manager, Barry will lead and manage our team to create value through transformational solutions during the design phase. Under David Newland's leadership, Barry will manage our preconstruction efforts. His primary responsibilities will include preparation and presentation of fully transparent cost estimates and his initial tasks will include engaging the entire project team to understand your Conditions of Satisfaction and develop a plan to guide the team to a successful project.

Barry Fransen
ESTIMATING MANAGER

[redacted]

[redacted]



Jenkins STEM High School Replacement



As Estimating Engineer, Ashley will support the preconstruction effort utilizing JE Dunn's Lens™ suite of estimating tools. She will work with the team to provide real time cost evaluations to attain optimum value from the budget, in addition to managing project costs, and preparing cost updates to ensure that every detail is accounted for in order to deliver certainty of results.

Ashley Lloyd

ESTIMATING ENGINEER

[redacted]

[redacted]





Miguel Camacho

PROJECT MANAGER
MWBE COORDINATOR

BROWNSTONE

Miguel is responsible for planning and coordinating all aspects of the construction process, including hiring contractors and working with engineers, architects and vendors. Miguel will aid in determining schedules and different phases of a project based on established deadlines. In addition to project management responsibilities, Miguel will act as W/MBE coordinator and by overseeing the efforts to utilize minority subcontractors on your project. He will conduct prebid and preconstruction conferences encouraging W/MBE participation. Miguel will also review monthly pay applications to MBE firm's and provides utilization reports to demonstrate the success of the program.

Experience with BCSD

[redacted]





As your Project Manager, Jack will coordinate all JE Dunn and trade partner project activities, beginning in preconstruction by leading collaborative efforts with the owner, architect, and key trade partners. Working with the preconstruction team, Jack will conduct constructability reviews to attain optimum value from your budget, as well as support the development of the project's strategic plan. Working with David and Jared, Jack will monitor project costs, prepare subcontracts, monitor the project schedule, review and approve billings and implement processes and procedures to ensure safety, quality and schedule adherence to deliver your project on time and within budget.

Jack Grove

PROJECT MANAGER

Currently at Robert Smalls

Experience with BCSD

[redacted]





As your Project Engineer, Whitney will assist with the planning, coordinating, managing and monitoring of all aspects of construction. This work will be coordinated with your project's Superintendent, Dave Pape, and Project Manager, Jack Grove in support of their responsibilities. Whitney will also assist project supervision in monitoring the trade partners in the field to ensure a quality installation and will help coordinate deliveries and overall site logistics. To foster transparency she will act as a liaison for progress reporting and serve as an accessible link to all team members.

Whitney Holloman

PROJECT ENGINEER

Currently at Robert Smalls

Experience with BCSD

[redacted]





As General Superintendent, Jared will provide overall project oversight and lead the team in delivering a successful project. Jared is fully versed in safety and compliance standards, both locally and nationally. He will be responsible for providing leadership to the onsite team, oversight of trade partner activities, and guiding construction sequencing activities to achieve project success. Through communication, planning, constructability reviews, knowledge and experience Jared will lead the project team to exceed project goals and requirements for safety, quality and budget.

Jared Propst

GENERAL SUPERINTENDENT

[redacted]

[redacted]





David Pape

LEAD SUPERINTENDENT

Currently at Robert Smalls

Experience with BCSD

JE Dunn's lead superintendent and Beaufort County resident, Dave Pape, will be your onsite contact and will be responsible for team management during construction. He will provide oversight to the team and plan all construction sequencing to meet project goals. Utilizing his expertise of lean principles, Dave will ensure successful planning, collaboration and project execution success. Dave will serve as your safety advocate, creating safety awareness by demonstrating a commitment to an injury-free environment through actions and mentoring. He will attend all appropriate project meetings and manage trade partners throughout the life of the project to ensure execution of safety, quality and schedule. When it comes to working with the principal of the New PK-5 Elementary School to ensure safety on the occupied campuses, Dave's experience will far exceed expectations. Safety is second nature to Dave and we encourage you to reach out to his reference to reiterate this critical element of success of your projects.

[redacted]





Ken Cannick

ASSITANT SUPERINTENDENT

Currently at Robert Smalls

BROWNSTONE

As Assistant Superintendent for Brownstone, Ken will assist witth holding weekly project meetings to monitor the project schedule and compile documentation to include project daily reports and submittal logs. He will also be responsible for monitoring the day to day activities of assigned construction projects. Duties include review and documentation of all work to insure that work is in compliance with contract documents. Additionally, Ken has the authority to act as the "eyes and ears" of the construction team and can accept and/or reject installed workmanship. He serves as a liaison between the client, the construction project manager, and the many subcontractors to make sure the project proceeds safely, accurately and smoothly.

[redacted]

Describe how the construction team would be organized throughout the life of the Project.

Our team was hand selected to ensure Beaufort County School District is guaranteed a stellar outcome and experience through all phases of the project. The JE Dunn + Brownstone teaming arrangement has multiple benefits that will enhance the process and provide top results regarding safety, budget, schedule, local M/WBE participation, and the school districts overall satisfaction. This team has worked together on countless projects similar to PK-5 Elementary School, which means there will be **no learning curve** as we get up and running. Our teaming arrangement will be hands-on and apparent throughout the life of the project.



MARK CHRISTIANSON
Project Executive
Point-of-Contact

The construction team will be led by **Project Executive, Mark Christianson**. Mark will serve as the single point of contact for Beaufort County School District. Mark will be supported every step of the way by **Dale Collier**. While there will be other teammates brought in throughout the process, rest assured both Mark and Dale will be actively involved throughout the project.



DALE COLLIER
Project Executive
Brownstone

PRECONSTRUCTION

This phase is critical to set the project up for success using the expertise of all parties involved. Post project award, JE Dunn would immediately look to schedule a meeting with all stakeholders and map out the preconstruction phase schedule. This effort will be led by **Preconstruction Director**, **David Newland**, and will create a roadmap for successful deliveries of budgets for each level of drawings issued. Our approach to preconstruction is more involved than typical estimating. Similar to our approach on Robert Smalls, JE Dunn + Brownstone will endeavor to lead the charge using a proven and collaborative approach. As a result, you will see an expedited preconstruction schedule, a more accurate budget through all iterations, less re-design time, and BCSD can rest easy, knowing how every dollar is accounted for. Our team will utilize our Lens estimating platform to provide real time, realible budgets throughout the preconstruction effort. Lens will proovide an insight to budgeting withouth exhausting the trade partner market.



DAVID NEWLAND
Preconstruction Director

Lens: Delivering continuous cost certainty

Lens search™
Find similar project data in our cost history library to use as a budgetary frame of reference.

Lens aim™
Create a detailed, evolving cost estimate from concept to completion.

Lens focus™
Build a virtual model & view the project with quantification & budgeting directly linked to BIM.

Lens view™
Track project progress and watch your vision come to life in a secure, cloud-based dashboard.

As our M/WBE coordinator, Miguel will oversee our efforts to use minority trade partners in addition to his project management responsibilities. We understand the importance of demonstrating the success of the program. Miguel will work closely with the Project Management team to ensure the success of our minority trade partners and will provide utilization reports to demonstrate that success. **For example, Miguel's involvement in Hodge Elementary School yielded 29% M/WBE and 71% local participation; Gadsden Elementary was 32% M/WBE and 77% local participation; and most recently, Brownstone achieved a resounding 38% M/WBE and 82% local (exceeding their Owner's goals) for the MUSC Shawn Jenkins Children's Hospital.**



MIGUEL CAMACHO
Project Manager
M/WBE Coordinator
Brownstone

Prior to each iteration of pricing, JE Dunn + Brownstone will solicit interest from the local M/WBE community. This is an area which both firms have excelled in recent years, and this team can ensure maximum participation is met and guarantee a good faith effort is shown. We share the belief that keeping dollars within Beaufort County and the M/WBE community is critical for project success and will work with the district as necessary to meet goals. For scopes that do not lend themselves to local M/WBE trades, JE Dunn + Brownstone will work to form mentor/protégé relationships benefitting smaller trades.



DAVE PAPE
Lead Superintendent
Beaufort County Resident

While our preconstruction team is working through design iterations and pricing, our operations staff will be busy creating safety plans, fine tuning schedules, and working with the end user to understand what success looks like to them. We frequently work on occupied sites, and expectations are set and plans put into place months prior to breaking ground. It is our goal that the school district and the school Principal understand every step we make. **The safety of all students, faculty, staff, and visitors is imperative and it is proven that great safety plans equals great safety results.** This effort will be led by our Lead Superintendent, Dave Pape, and Project Manager, Jack Grove.



JACK GROVE
Project Manager

CONSTRUCTION

Our entire team works hand in hand on most every endeavor. From groundbreaking through ribbon cutting, **our field team will be led by a proven superintendent that resides in Beaufort County.** His proximity to your project site coupled with his experience working with BCSD makes **Dave Pape** the right superintendent for your project. Dave will be complemented by a team of assistant superintendents and field engineers as necessary to manage the scope at hand. Dave and his field staff will be responsible for safety, schedule, and quality, and are highly trained in each of these areas. Dave will take full responsibility for coordination with the existing buildings and will be a point of communication for the school Principal on the occupied site.



WHITNEY HOLLOMAN
Project Engineer

Jack Grove will be our **Project Manager** in charge of procurement, budget, and reporting back to Beaufort County School District. Having been a large part of the Robert Smalls project, Jack understands the opportunities that present themselves throughout the job to gain momentum on schedule and budget. Jack will work closely with this team and will have assistance as needed from **Whitney Holloman, Project Engineer**, with weekly reporting, meeting minutes, and kick-off meetings for the trades. Jack will also be responsible for utilizing the resources at hand that the JE Dunn + Brownstone team brings to the table. This includes 3rd party peer reviews, overhead BIM coordination, lean scheduling and planning, etc.



Both our field and operations teams will be located on the project site and will be overseen by Mark Christianson and Dale Collier as the project progresses.

Describe your team's experience as part of a similar Project Team.

We have carefully handpicked members of your current Robert Smalls team to continue working on the PK-5 Elementary School project. Our team has experience working for multiple school districts including Beaufort County School District, the Savannah-Chatham County Public School System, Charleston County School District, and we are in the beginning phases of working with the Columbia County School District to build Evans High School. **Because of their current experience working together, Jack Grove, Dave Pape, Whitney Holloman, and Ken Cannick have EXCELLENT TEAM CHEMISTRY which will be tranferred over to the PK-5 Elementary School.** We will bring our lessons learned from all of our previous experience which will benefit the Beaufort County School District.



















4.0.1.5 PREVIOUS EXPERIENCE

Describe your previous experience in providing similar services as desribed above. Provide a minimum of three references of similar projects for these services.

JE DUNN & BROWNSTONE'S EXPERIENCE WITH PROJECTS OF SIMILAR SCOPE

JE Dunn + Brownstone have extensive experience working on similarly sized projects for a variety of school districts. JE Dunn has the capacity to handle projects of all sizes ranging from multi-million dollar contracts to smaller renovations and additions. Our team has the resume and references to meet and exceed the Beaufort County School District's expectations. Our experience encompasses K-12 new construction as well as renovations on active campuses.

DEPTH OF RESOURCES AND EXPERIENCE IN K-12 BUILDING

As one of the largest K-12 builders in the country, we have completed nearly $5 billion in K-12 construction. In the Southeast alone, we have completed 150+ K-12 projects which includes six projects for Savannah-Chatham County Public School System, two recently completed projects for the Charleston County School District and we are in preconstruction with the new Windsor Forest High School for SCCPSS and the new Evans High School for the Columbia County School District.

LONGSTANDING EXPERIENCE WITH OSF

Both JE Dunn and Brownstone possess a large portfolio of work for school districts in South Carolina and as a result, we have solid relationships and are well versed in the requirements of OSF as they relate to South Carolina Public Schools. **Our team has been involved with multiple successful OSF Occupancy Inspections in Darlington, Saluda, and Charleston County School Districts. We even worked with the OSF for the Town of Bluffton renovation project completed in 2018.**

On the following pages we have provided a list of references of similar projects along with a case study of success on an occupied campus. We have included detailed information for several of these projects under question c. of this section.

150+
K-12 Projects in last 5 years

$1.5B
K-12 Construction Value

#6
in Education by *ENR*

ANDREA B. WILLIAMS ELEMENTARY SCHOOL

OWNER

[redacted]

ARCHITECT

[redacted]



JULIETTE LOW ELEMENTARY SCHOOL

OWNER

[redacted]

ARCHITECT

[redacted]



HESSE K8 SCHOOL

OWNER

[redacted]

ARCHITECT

[redacted]



STONO PARK ELEMENTARY SCHOOL

OWNER

[redacted]

ARCHITECT

[redacted]



ROBERT SMALLS LEADERSHIP ACADEMY

OWNER

[redacted]

ARCHITECT

[redacted]



JENKINS STEM HIGH SCHOOL

OWNER

[redacted]

ARCHITECT

[redacted]



WHITE BLUFF ELEMENTARY SCHOOL

OWNER

[redacted]





"JE Dunn is a true, trusted community partner with the Savannah-Chatham County School District. Our mutual commitment to the local community and quality workmanship is reflected in every project we have built with JE Dunn."

DR. JOE BUCK, SUPERINTENDENT
Savannah-Chatham County Public School System
2018-2022

Active Campus | *K-12 Success Story*

The following success story illustrates challenges and solutions our team experienced at Robert Smalls Leadership Academy.

BEAUFORT COUNTY SCHOOL DISTRICT | ROBERT SMALLS LEADERSHIP ACADEMY









CONSTRUCTION AND SCHOOL STAFF RELATIONSHIPS:
JE Dunn was purposeful in developing relationships with the Robert Smalls Principal, school staff and leadership. The importance of developing the relationship between the Construction Staff and School Staff on an active campus is imperative to facilitating the activities of both operations. JE Dunn hosted several jobsite tours with the school staff to share the progress of construction and promote a sense of unity between our two operations. The active school experienced a fire emergency and evacuation on a hot summer day in 2022 and the Construction team provided expanded access to shaded areas on the construction site for the students and staff during this emergency. The ability for our team to remain flexible in this emergency scenario shows how committed we are to our relationship with the students and staff on an active campus.

COORDINATING CONSTRUCTION ACCESS & DELIVERIES:
The Robert Smalls project presented a challenge with shared construction access and parking management. JE Dunn coordinated construction access and deliveries to minimize the impact on student drop off and pickup operations. JE Dunn coordinated underground utility work on weekends and school holidays when that work would disturb the traffic flow for the active school during normal school hours.

STUDENT SAFETY:
Student Safety remains the top priority while constructing the Robert Smalls International Academy – Replacement School project. Maintaining clear delineations between the construction jobsite and active school on the shared school campus was a key logistic success for this project. The construction site and pathway to the existing football field was a key intersection of the construction and active school operations. JE Dunn was able to create a four-way access point which allowed staff and students to cross through the construction site safely in order to travel to and from the football field for recess and practices.

For the past three years, provide the following information:

a. Identify all projects (name, location, completion date and contract amount)

Below is a partial list of projects in our East Region recently awarded, under construction, or completed by our Coastal Operations team. Projects marked with a ✓ have similarities to your project.

2023 - These projects are either under construction or recently awarded.

	NAME	LOCATION	COMPLETION DATE	CONTRACT AMOUNT	GMP PRIOR TO COMPLETION OF DOCS	NEGOTIATED FEE
✓	Beaufort-Jasper County YMCA	Hardeeville, SC	December 2024	$12,000,000	X	X
✓	Columbia County School District Evans High School	Evans, GA	August 2026	$55,000,000	X	X
✓	Savannah-Chatham County Public School System Windsor Forest High School	Savannah, GA	December 2025	$73,000,000	X	X
	St. Joseph's/Candler Heartwood Medical Office Building	Richmond Hill, GA	March 2024	$10,500,000	X	X
	Chatham County Courthouse	Savannah, GA	March 2024	$76,241,241		
✓	Beaufort County School District Roberts Smalls Leadership Academy	Beaufort, SC	August 2024	$61,698,567	X	X
	Middle Street Partners Atlantic on Romney	Charleston, SC	August 2024	$84,000,000	X	X

2022

NAME	LOCATION	COMPLETION DATE	CONTRACT AMOUNT	GMP PRIOR TO COMPLETION OF DOCS	NEGOTIATED FEE
Savannah College of Art & Design Chatham House	Savannah, GA	September 2, 2022	$40,525,181	X	X
Charleston County Aviation Authority Concourse A	N. Charleston, SC	August 31, 2022	$1,462,481	X	X
Coastal Carolina Level II Nursery	Hardeeville, SC	March 11, 2022	$1,264,540	X	X
Sea Pines Resort Quarterdeck	Hilton Head Island, SC	February 28, 2022	$11,154,959	X	X

2021

NAME	LOCATION	COMPLETION DATE	CONTRACT AMOUNT	GMP PRIOR TO COMPLETION OF DOCS	NEGOTIATED FEE
Restoration Hardware Gallery	Jacksonville, FL	November 12, 2021	$25,634,689		X
Savannah-Chatham County Public School System Jenkins STEM High School Replacement	Savannah, GA	November 121 2021	$58,162,047	X	X
Coastal Harbor Treatment Center Renovations	Savannah, GA	September 15, 2021	$7,535,257	X	X
Savannah Country Day School Batting Cages	Savannah, GA	June 25, 2021	$271,365	X	X
Savannah College of Art & Design Chatham House Demolition	Savannah, GA	May 4, 2021	$2,657,764		

2020

NAME	LOCATION	COMPLETION DATE	CONTRACT AMOUNT	GMP PRIOR TO COMPLETION OF DOCS	NEGOTIATED FEE
Georgia Southern University CEaR	Statesboro, GA	October 1, 2020	$46,329,000	X	X
Charleston County School District D4 Stadium	Charleston, SC	October 13, 2020	$19,000,000	X	X
St. Joseph's/Candler Bluffton Oncology	Bluffton, SC	February 7, 2020	$16,364,827	X	X

b. Identify all new constructions projects with similar scope. Additionally:

Please refer to the matrix on the previous page under item "a." with projects outlined in blue boxes for projects with similar scope completed in the past three (3) years. We have also included all K-12 new and renovation projects completed in our East Region in the past three (3) years.

i. Indicate any such project where Liquidated Damages were assessed against your firm for failure to achieve substantial completion within the Contract Time, and describe the circumstances of the same;

n/a

ii. Identify any such project in which your firm made a Claim or Change Order Request for acceleration damages, and describe the circumstances of the same;

n/a

iii. Indentify any such project in which your firm was terminated (whether for cause or for convenience) by the owner prior to substantial completion, and describe the curcumstances of the same;

Steadfast in our commitments, JE has never been removed from a contract for cause or failed to complete a contract as awarded.

iv. Indentify all projects which had a negotiated fee or guaranteed maximum price;

Please refer to the matrix on the previous page indicating projects with a negoiated fee or guaranteed maximum price.

v. Indentify all projects (description and cost) with had a Guaranteed Maximum Price prior to completion of the documents.

Please refer to the matrix under question a. on the previous page indicating projects which had a Guaranteed Maximum Price prior to completion of the documents.

c. Provide descriptions of five new school projects most comparable to the proposed project scope in which your firm has been involved over the last five years (at least two must be completed). Include the services provided, the Project Team members, schedules and references.

We have included descriptions of five new school projects most comparable to the proposed project scope in which JE Dunn and/or Brownstone have been involved over the last five years on the following pages.





ELEMENTARY SCHOOL
REPEAT CLIENT





Savannah-Chatham County Public School System (SCCPSS) Andrea B. Williams Elementary School

Savannah, Georgia

JE Dunn completed the new Andrea B. Williams K-5 elementary school on the site of the existing campus facility. This very traditional Georgian style structure faces prominently toward Wheaton Street in downtown Savannah. The building façade includes precast columns and cornice details with a 2-story clearstory vestibule and media center. Unique architectural features include wood paneling in the lobby, terrazzo floors, ornamental grand stair and open mezzanine from upper offices surrounding the clearstory entry vestibule.

The facility core academic spaces include computer labs, a media center, visual and performing arts labs, administration, kitchen and cafeteria, and a gymnasium. Academic classrooms make up two-thirds of the 2-story "U." This area also houses the media center and the Administration Suite. The other 1-story leg of the plan encompasses the cafeteria and gymnasium.

Size:
95,233 SF

Cost:
$21,700,000

Schedule:
March 2016 - February 2018

[redacted]

[redacted]



ELEMENTARY SCHOOL
REPEAT CLIENT
EXPERIENCE WITH OSF





Charleston County School District
Stono Park Elementary School

Charleston, South Carolina

The new Stono Park Elementary School is a replacement school that opened for the 2019-2020 school year. This nearly 73,000 SF 2 story school serves as the new home to 500 students. The construction of the school is load bearing masonry and structural steel joists & decking. The school contains a multi-use cafeteria/auditorium, private computer labs, media center, and state of the art technology to push learning to the next level. This partnership between Cumming, SGA, and JE Dunn had every possibility to be derailed by weather, however the team has worked closely together to keep everything on schedule.

Size:
72,913 SF

Cost:
$18,700,000

Schedule:
May 2018 - August 2019

[redacted]

[redacted]



REPEAT CLIENT





Savannah-Chatham County Public School System (SCCPSS) Jenkins STEM High School

Savannah, Georgia

JE Dunn Construction completed construction of the brand new Jenkins STEM High School. The new 241,651 SF facility replaced the original school built by JE Dunn in the 1950's.

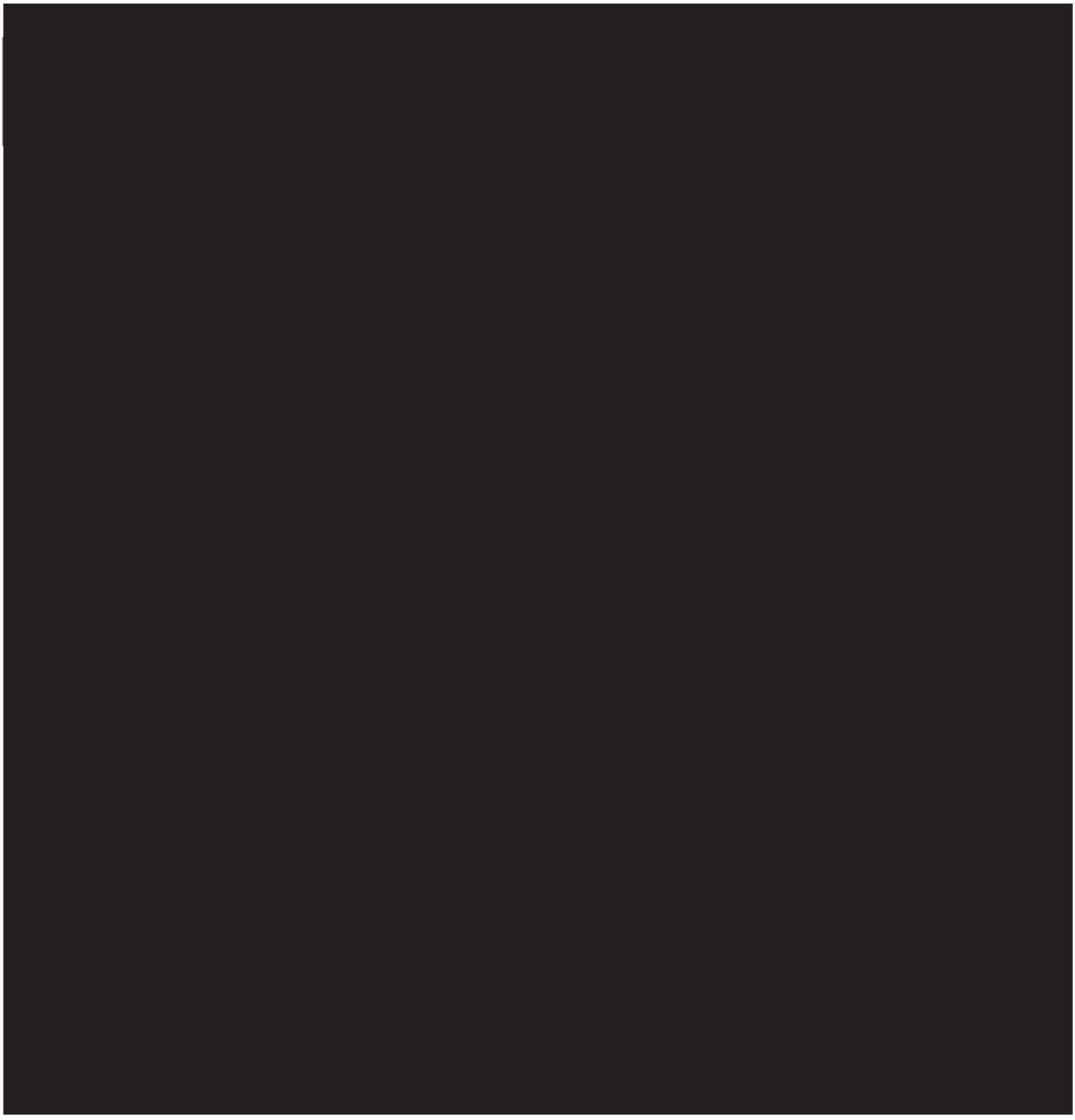
Paid for entirely by ESPLOST dollars, Phase 1 of the $58M construction contract included the main academic building, two bus loops,and adjacent landscaping. The main academic building was designed to facilitate today's learning style, and is equipped to support a STEM curriculum and a full athletic program. Other unique features include a ROTC shooting range, energy labs and solar panels, and a new wing dedicated to special education high school students from Coastal Georgia Comprehensive Academy enrolled in the Georgia Network for Educational and Therapeutic Support program. In addition to the athletic package delivered in Phase 2, Phase1 includes a wrestling room, weight room, a 12,600 SF gymnasium equipped with six (6) basketball goals and telescopic bleacher seating on both sides for more than 1,500 fans, 530-seat auditorium, cafeteria, and media center.

Athletics being at the heart of Jenkins' pride and culture, was Phase 2 and commenced once demolition of the former Jenkins High School Campus was complete. Phase 2 included competition baseball and softball fields, a competition track, a synthetic turf practice football field, two field houses, tennis courts, and an expanded parking area.

Size:
241,651 SF

Cost:
$58,700,000

Schedule:
October 2019 - June 2022





SIMILAR TEAM





Beaufort County School District Robert Smalls Leadership Academy

Beaufort, South Carolina

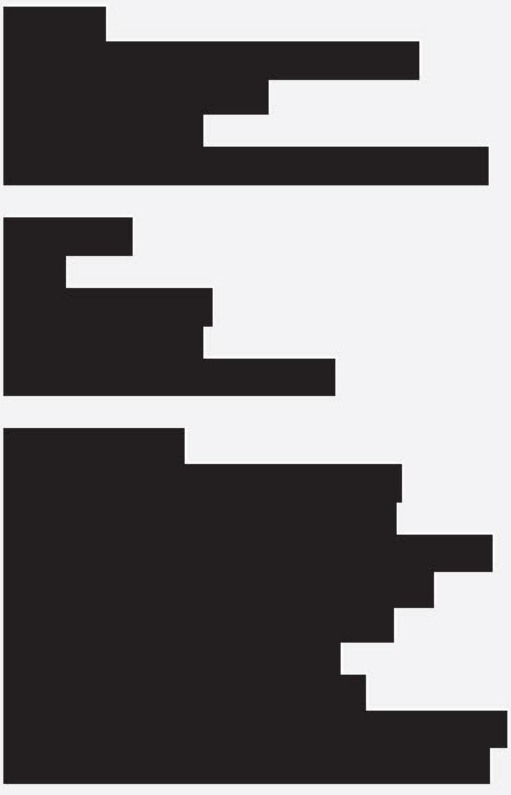
In collaboration with Brownstone, JE Dunn is nearing completion of construction for the Robert Smalls Leadership Academy. This project, which will include a 1,000 student capacity, includes demolition of the existing K8 campus with a brand new 2-story, K8 replacement school.

The school, which will also embrace after hours community use, will include a full middle school atheletic complex, gymnasium, parking, bus drop off, cafeteria, media center and academic wings.

Size:
135,000 SF

Cost:
$61,700,000

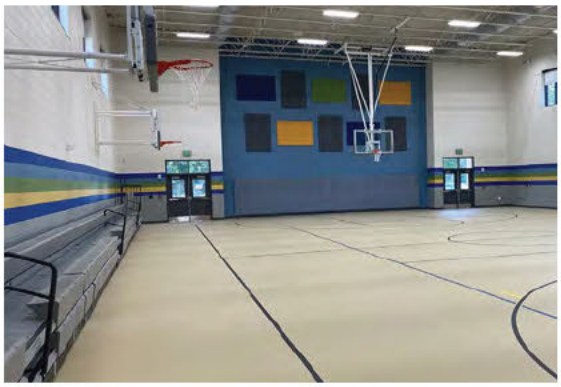
Schedule:
October 2021 - Under Construction



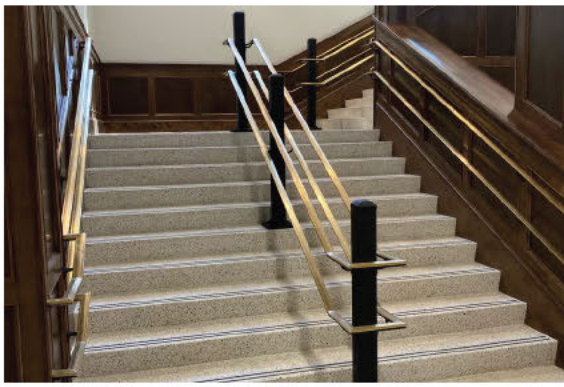
BROWNSTONE

ELEMENTARY SCHOOL
REPEAT CLIENT









Savannah-Chatham County Public School System (SCCPSS) White Bluff Elementary School

Savannah, Georgia

The modern, 100,239 SF project includes a full administrative suite, cafetorium with adjoining courtyard, gymnasium, state of the art library/ learning commons, music and art rooms, special education rooms and classrooms.

Size:
100,239 SF

Cost:
$22,600,000

Schedule:
October 2018 - July 2020



4.0.1.6 WORKLOAD

Identify your annual volume of Construction Contracts for the last five years. Where a local office is involved, please provide similar information for the local office.

Year	Nationwide	East Region	Coastal Operations
2022	$5,832,800,576	$1,211,127,280	$144,830,886
2021	$4,925,016,760	$1,006,105,824	$105,986,513
2020	$4,067,077,817	$885,687,920	$89,963,950
2019	$4,259,060,899	$956,000,000	$67,390,628
2018	$3,577,477,106	$749,938,035	$57,801,638

What is the current dollar value of work under Contract?

Volume of Work Currently Under Contract	
JE Dunn Corporate	$12,810,351,054
JE Dunn East Region	$3,171,693,687
JE Dunn Coastal Operations	$149,271,584

What is the typical dollar range of projects under Contract with your firm?

NATIONWIDE	EAST REGION	COASTAL OPERATIONS
$35M - $55M	$20M - $80M	$15M - $65M

Identify what percentage of your work is hard bid and what percentage is based on a CM/GC at Risk or similar approach?

%	NATIONWIDE	EAST REGION	COASTAL OPERATIONS
Hard Bid	10%	7%	15%
CM/GC at Risk	90%	93%	85%

Identify what percentage of your work is renovation versus new construction.

%	NATIONWIDE	EAST REGION	COASTAL OPERATIONS
Renovation	19%	26%	24%
New Construction	81%	74%	76%



4.0.1.7 FINANCIAL STABILITY

Submit your most recent financial statements (at a minimum, balance sheets and income statements for 2020 and 2021) and verification of current bonding capacity.

We have included our confidential financial statements in the sealed envelope in the Appendix.

Provide two bank references.

JE Dunn Banking References

[redacted]

Describe all instances of project disputes, which, in the last five years, reached the level of:

a. Formal mediation, arbitration, or litigation;
b. Significant settlements with clients, contractors, or sub-contractors; or
c. Current significant pending claims or suits.
For each dispute, describe the parties involved, the nature of the dispute, and the amount of the dispute. Please provide thisinformaion for all such disputes arising out of the firm's projects, regardless of whether the firm was a party or witness in the dispute.

Please refer to the following page for all instances of project disputes, which, in the last five years reached the levels described above.

Identify any occasion in the past five (5) years where any Surety was required to pay any claim against any Payment Bond furnished by the Proposer for this project.

There are zero occasions in the past five (5) years where any Surety was required to pay any claim against the Payment furnished by JE Dunn for any project.

Identify any occasion in the last five (5) years where any Surety was required to render or secure performance due to any owner under any Performance Bond furnished by the Proposer for any project.

There are zero occasions in the past five (5) years where any Surety was required to render or secure performance due to any owner under any Performance Bond furnished by JE Dunn for any project.

Identify any occasion in the last five (5) years where any Surety requested any owner of a project in which the Proposer had furnished Performance and/or Payment Bonds to make any payment(s) by join check to the Proposer and Surety.

There are zero occasions in the past five (5) years where any Surety requested any owner of a project in which JE Dunn had furnished Performance and/or Payment Bonds to make any payment(s) by joint check to the Proposer and Surety.

J. E. DUNN CONSTRUCTION COMPANY
PENDING LITIGATION, ARBITRATION & MATTERS RESOLVED IN LAST FIVE YEARS

[redacted]

[redacted]

[redacted]

[redacted]

[redacted] - Subcontractor initiated lawsuit based upon disputed amounts it claimed it were due and owing. Case settled.

Provide a certificate showing your current Commercial General Liability (CGL) insurance policy and any other insurance policies (such as professional liability) that would be applicable to the Project.

[redacted]

[redacted]



Provide your current bonding rate schedule.



4.0.1.8 FEES & COSTS

The Proposal must address the following:

-Pre-Construction services will vary from project to project depending on the scope and complexity of each project. Services will include field verification, constructability reviews, and cost estimating. Provide hourly rates for the following services:

a. Estimating
b. Field Verification
c. Constructability Reviews
d. Project Management (during pre-construction)

Once project scopes are more defined, the Owner may solicit a fixed price estimate or proposal for the above and or other related services from the contractor for each assigned project. (Please note that the winning contractor will be asked to divide pre-construction services fees will be broken down into fees prior to November 2023 and fees after November 2023. If the November 2023 referendum does not pass, then this project will end and no further work will be required of the contractor).

-The Guaranteed Maximum Price consists of the Cost of the Work plus the Construction Fee (%). The Construction Phase Fee will be scored on the following situation for the purpose of comparison of hypothetical proposals:

For the project scope described in Section III of this RFP: Assume that the "Cost of the Work" as defined in Article 6 of the AIA 133-2019 as ammended, except for a 100% performance bond and a 100% payment bond for PK-5 Elementary School is $40 million. Assume the project schedule is as stated in Section III of this RFP, above. State the Construction Phase Fee (as a percentage of the Cost of the Work) your firm would propose and state your cost of the 100% performance and 100% payment bonds for the project.

Construction Phase fees shall include all overhead and profit associated with the project (Project Manager, home office administration, etc.). Only 100% site-based labor will be allowed as part of the cost basis for the project. The owner reserves the right to review staffing of each project prior to finalizing the contract(s).

Service	*Hourly Rate*
Estimating	$114/hr
Field Verification	$100/hr
Constructability Reviews	$125/hr
Project Management (during pre-construction)	$105/hr



4.0.1.9 MISCELLANEOUS:

The selected Contractor(s) shall be required to hold a publicly advertised pre-bid meeting(s), covering all projects, prior to accepting bids to be used in preparation of the GMP.

JE Dunn understands that the selected Contractor shall be required to hold a publicy advertised pre-bid meeting, covering all projects, prior to accepting bids to be used in preparation of the GMP.

The selected Contractor shall be required to obtain a minimum of 3 qualified, competitive bids for all work in excess of $100,000.00. Adequate price competition must exist for all components of the construction work awarded by a construction manager at-risk on the basis of competitive bids. The owner will require that all bids be compiled and presented prior to or at the establishment of the GMP. The owner shall be present when all bids are opened for review.

JE Dunn understands that the selected Contractor shall be required to obtain a minimum of 3 qualified, competitive bids for all work in excess of $100,000.00. JE Dunn understands that adequate price competition must exist for all components of the construction work awarded by a construction manager at-risk on the basis of competitive bids. JE Dunn understands that the owner will require that all bids be compiled and presented prior to or at the establishment of the GMP. JE Dunn understands that the owner shall be present when all bids are opened for review.

The contract with a construction manager at-risk cannot involve cost reimbursement.

JE Dunn understands that the contract with a construction manager at-risk cannot involve cost reimbursement.

All construction management services provided by a construction manager at-risk must be paid as a fee based on either a fixed rate, fixed amount, or fixed formula.

JE Dunn understands that all construction management services provided by a construction manager at-risk must be paid as a fee based on either a fixed rate, fixed amount, or fixed formula.

Construction may not commence until the bonding requirements have been satisfied. Subject to the foregoing, bonding may be provided, and construction may commence for a designated portion of the construction.

JE Dunn understands that construction may not commence until the bonding requirements have been satisfied. JE Dunn understands that subject to the foregoing, bonding may be provided, and construction may commence for a designated portion of the construction.

In a construction management at-risk project, construction may not commence for any portion of the construction until after the District and the construction manager at risk contract for a fixed price or a GMP regarding that portion of the construction.

JE Dunn understands that in a construction management at-risk project, construction may not commence for any portion of the construction until after the District and the construction manager at risk contract for a fixed price or a GMP regarding that portion of the construction.

The District shall have the right at any time, and for three years following final payment, to audit the construction manager at-risk to disallow and to recover costs not properly charged to the project. Any costs incurred above the GMP shall be paid for by the construction manager at-risk.

JE Dunn understands that the District shall have the right at any time, and for three years following final payment, to audit the construction manager at-risk to disallow and to recover costs not properly charged to the project. JE Dunn understands that any costs incurred above the GMP shall be paid for by the construction manager at-risk.

A construction manager at-risk may not self-perform any construction work for which subcontractor bids are invited, unless no acceptable bids are received, or a subcontractor fails to perform. The contract with a construction manager at-risk requires the construction manager at-risk to invite bids for all major components of the construction work.

JE Dunn understands that a construction manager at-risk may not self-perform any construction work for which subcontractor bids are invited, unless no acceptable bids are received, or a subcontractor fails to perform. JE Dunn understands that the contract with a construction manager at-risk requires the construction manager at-risk to invite bids for all major components of the construction work.

The Owner reserves the right to pre-qualify and/or approve subcontractors.

JE Dunn understands that the Owner reserves the right to pre-qualify and/or approve subcontractors.

Describe your information management systems and Owner reporting systems. Explain how these systems tie to the initial cost projects and final estimate.

JE Dunn utilizes proven processes and procedures to ensure successful projects that are delivered with the goals of the client in mind. We will be an over-communicator of information, pro-actively managing the project to eliminate surprises because a team can only be effective with open and clear communication - a process that begins with listening.

We actively listen to ensure we understand and execute properly. Once on-site, our project team will be constantly communicating through formal and informal meetings, telephone conversations, e-mail, and electronic communication.

DUNN DASHBOARD

With such a variety of tools and various levels of sophistication we developed our own web based communication tool called Dunn Dashboard.

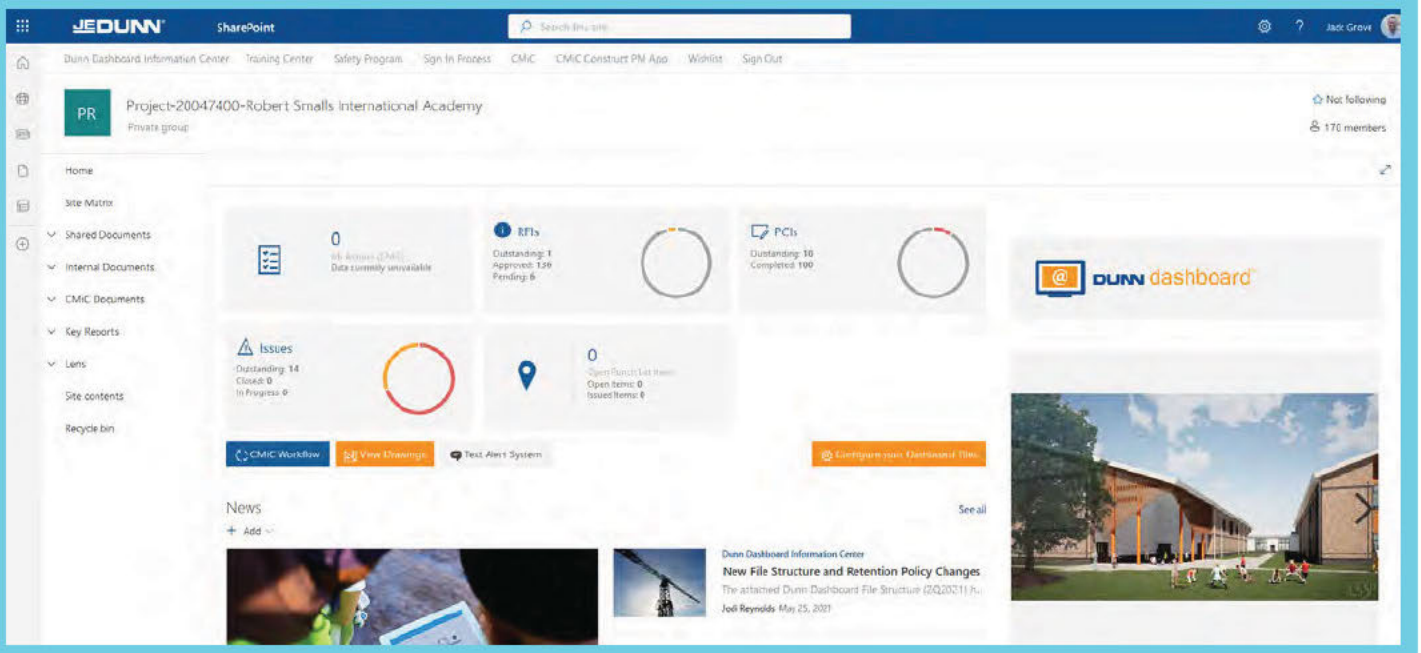
The project web sites offers a secured connection to all project management data (via CMiC) that gives all project stakeholders access to real-time information from any web enabled device, including your smartphone.

Dunn Dashboard is a hub that stores all information on the project. It is a simple web page that can be set up specifically for this project and will store all relevant information. All team members, as well as trade partners, will have access to the site. At the same time, Dunn Dashboards offer a secured connection that gives owners, architects and subcontractors access to real time project information.

The site opens to the project calendar where all project related meetings and events are listed. Also available are the project plans/BIM model, specifications, project schedule, requests for information (RFI), change documents such as Proposal Requests (PR's), Architectural Supplemental Instructions (ASI), permits, Test and Inspection reports, etc.

Estimates are also stored here so they can be accessed and reviewed after the meetings (no special software required). This one-stop shop with all information, which is a great time saver for everyone as it eliminates many phone calls, e-mails, and time looking for information. This has proven to be a great communication tool for the entire project team as everyone has 24/7 access to all project information.

DUNN DASHBOARD EXAMPLE FROM ROBERT SMALLS LEADERSHIP ACADEMY



COLLABORATIVE PROJECT WEBSITE - SHAREPOINT

All project information will be stored and accessed by all stakeholders on our sharepoint website. On this website, the owner, as well as any other designated stakeholders, can review project documents including contract documents, RFIs, submittals and other administrative documents. In addition, this site can host web cams, photos, calendars and announcements.

The project web sites offers a secured connection to all project management data (via CMiC) that gives all project stakeholders access to real-time information from any web enabled device, including your smartphone.

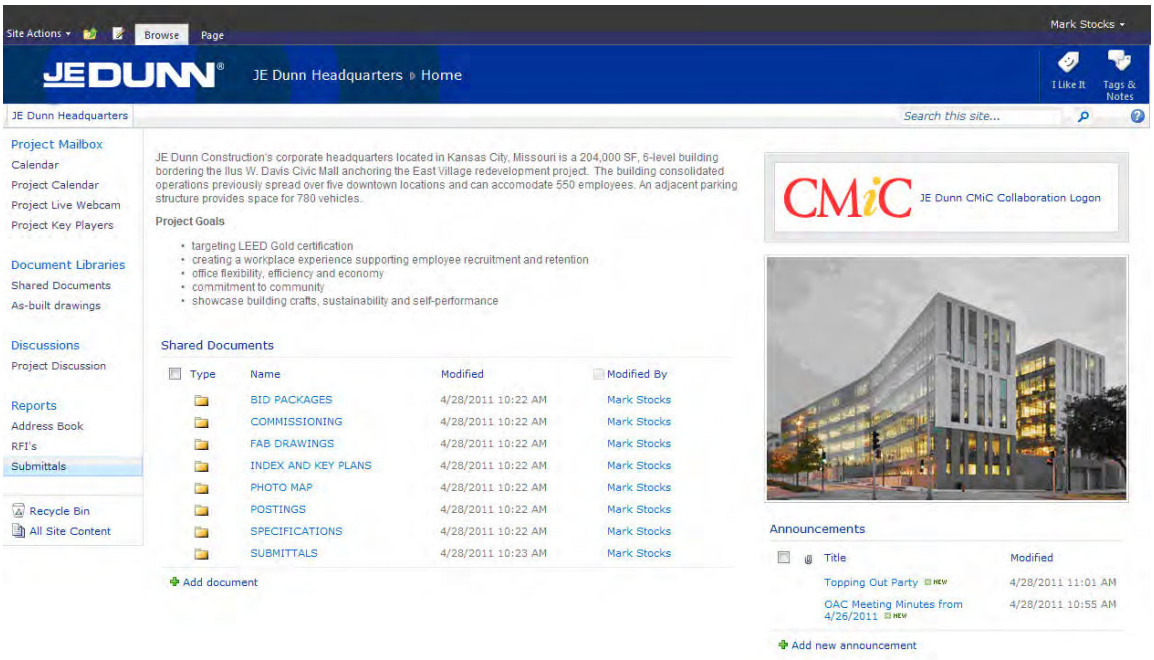
CMIC

CMiC is JE Dunn's accounting and project documentation software. As we move from preconstruction into construction, we will use this platform as the basis of our project management system. Many of JE Dunn's tools communicate directly with CMiC to provide information in our collaboration environments.

CMiC provides a fully integrated platform that provides all of the collaborative features needed to allow the team to work most effectively. It links directly to our other operating software for estimating, customer relations and external and internal communications, thereby providing a completely integrated package. CMiC Project Management has five operating modules which allows us to access, update, monitor, and share all project information, including cost information to provide reports and updates, change management, project accounting and pay applications. The CMiC collaboration module allows for external real-time communication.

CMiC Cost & Budget Management is an integrated accounting package that allows us to:

- Track and monitor time, expenses, supplier and capital costs
- Manage the project budget effectively
- Utilize billing, accounts receivable and accounts payable
- Setup and manage budgets
- Forecast and manage costs
- Report information in a variety of formats and perspectives
- Manage the change process
- Manage resources
- Provide subcontract, time and expense management
- Provide invoice formats that are tailored to project needs
- Provide purchase order approval by amount, group or location



Describe the process you would utilize to qualify and bid subcontractors and vendors for the project.

SMS
JE Dunn Prequalification System™

We require all firms wishing to work on JE Dunn projects to become prequalified through our proprietary prequalification system (SMS). By submitting financial, safety, and other information to us ahead of time, we are able to ensure only top quality trade partners will work on your project.

WE GO TO GREAT LENGTHS TO MINIMIZE YOUR RISK.

First, we want to communicate with you to address any special companies or people you feel need to be involved in the project. We will work together to make sure those individuals get a seat at the table.

TRADE PARTNER PREQUALIFICATION SYSTEM

Our trade partner prequalification system, SMS (Subcontractor Management System), provides us with a current, dynamic profile of every partner and supplier bidding to and/or contracting with JE Dunn. SMS provides us with quality, safety, and financial information of each vendor including a log of past performance ratings on previous JE Dunn projects. We use this information to determine if trade partners are capable of performing at the level necessary to complete projects successfully.

SUBCONTRACT AND CONTRACT DOCUMENT COMPLIANCE

Beaufort County School District will benefit from having a full time, on site superintendent, Dave Pape, to verify contract document compliance. Dave's level of experience will result in the highest quality project possible at a great value, while maintaining safety.

Our field supervision team will establish high standards for our trade partners, including going above and beyond OSHA specifications for safety, building at the highest quality, as well as meeting or exceeding insurance requirements, daily report requirements and all schedule requirements.

We require all trade partners to comply with the contract documents by being proactive, holding detailed pre-installation meetings and constant follow up in the field. As-built drawings are audited by our project management staff during construction as part of the pay application prior to submission of any payment.

Our staff will also monitor all testing performed to verify compliance with contract specifications. Daily reports are important to review to identify work put in place and verify quantity of workers on site in order to also validate the trade partners' payments.

Material delivered to the project site will be verified by Dave Pape. They will review each invoice prior to it being submitted to Jack Grove and Whitney Holloman for processing. This allows for accurate verification of quantities and hours in the field to make sure no errors occur.

Our team approves pay requests through a detailed review with each individual project team member via a checklist matrix. Pay applications will not be processed until they have completed daily reports and up-to-date as-built drawings. They also must be in good standing with regard to quality, schedule, and insurance coverage. We always recommend a job site walk-through with the design team as part of the submission of owner pay applications.

JE Dunn begins each project with the successful delivery of the project closeout in mind from day one.

Include one sample of the following items with your oresponse to the Request for Proposal (if these have been done previously with project management software as mentioned in Item 8 above, please submit printed examples in that format.

a. Project Cost Estimate (similar format to the one proposed for this project)

Please refer to the sample of our project cost estimate located in the Appendix used for the Jenkins STEM High School Replacement project.

b. Daily and Monthly project report to the Owner.

JE Dunn provides weekly reports to the entire project team. Please see a recent weekly update for the Robert Smalls Leadership Academy for the Beaufort County School District. Daily reports will be kept onsite and submitted to BCSD as requested. We have also included this in the Appendix.





c. Log(s) for tracking work progress.

We have included examples below and in the Appendix from the Robert Smalls Leadership Academy project of a constraint log and procurement log for tracking work progress for your review.

CONSTRAINT LOG

CONSTRAINT LOG **Updated:** 2/20/2023

PROJECT: Robert Smalls International Academy
PHASE: Phase 1 - New School Building Construction
RESPONSIBLE INDIVIDUAL:

Overdue | 1-wk Out | 2-wks Out | 3-wks Out | 4-wks Out | 5-wks Out | 6-wks Plus

Constraint #	Activity #	Activity Affected by Constraint	Constraint Description	Customer (name)	Constraint Champion (name)	Performer (name)	Date Identified by Customer	Date Required by Customer	Date Promised by Performer	Date Accepted by Customer
1		Permanent Power	Transformer Lead Time - 12 Months per Dominion (Power Company)	JE Dunn / Ace Electric	Reanna Coggins	BCSD	12/15/2021	10/5/2022	12/1/2022	
10		Temp Heating	Gas Service to Building by Dominion Energy	JE Dunn	Dave Pape	Dominion Energy	5/1/2022	1/1/2023	2/20/2023	
16		Power Infrastructure to Pump Station	Layout for Power to Pump Station - Final Layout by Dominion	JE Dunn / Ace Electric	Jack Grove	Dominion Energy	5/1/2022	8/31/2022	3/1/2023	
18		Site Lighting Conduit Install	Site Lighting Conduit Plan from Dominion	JE Dunn / Ace Electric	Jack Grove	Dominion Energy	8/24/2022	12/31/2022	3/1/2023	
19		BJWSA Tie In	BJWSA Tie-In to Adjacent Property Permitting	JE Dunn / Cleland Site Prep	Alexander Marshall	Ward Edwards	9/28/2022	12/1/2022		
20		Terrazzo Flooring	Terrazzo Symbol Inlays - Final Design Approval	JE Dunn / LS3P	Alexander Marshall	BCSD	10/26/2022	12/1/2022		
23		Salvage/Demo Plan	Phase II School Demo/Salvage Plan	BCSD	Alexander Marshall	BCSD	11/16/2022	3/31/2023		
24			Weight Room FF&E	JE Dunn	Alexander Marshall	BCSD	11/16/2022	1/31/2023		
25			Phase I / Phase II Mobilization Logistics	BCSD	Jack Grove / Dave Pape	JE Dunn	11/30/2022	4/30/2023		
26			Bronze Plaque Information	JE Dunn	Whitney Holloman	BCSD	1/4/2023	2/1/2023		
30		Front Entrance Canopy Brick	Commemorative Exterior Cornerstone	JE Dunn	Jack Grove / Dave Pape	JE Dunn	1/10/2023	1/31/2023		

MATERIAL PROCUREMENT LOG

Robert Smalls International Academy - Material Procurement Log

Manual Input | Formula Column | Overdue | 1-wk Out | 2-wks Out | 3-wks Out | 4-wks Out | 5-wks Out | 6-wks Plus | Completed

See notes | Needs info | OPEN | RESUBMIT | APPROVED | CLOSED | Q REQUESTED | R RECEIVED | (Check the boxes that apply)

Spec Section	Submittal / Procurement Item	Subcontractor	Submittal Received by JED	Submittal Sent to A/E	Approved Submittal Sent To Sub	Confirmed Release Date with Trade	Lead Time (Weeks)	Actual Delivery Date	Target Delivery Date (based on schedule)	Estimated Delivery Date (based on confirmed release + lead time)	Float (based on actuals & durations)	Activity ID	Activity Name	P6 Schedule Date	Notes
033000	Reinforcement - Tower Crane	Harris Rebar	5/14/2021	5/12/2021	5/17/2021		15	6/15/2021	06/16/21	06/15/21	1	A3700	Area C		
033000	Reinforcement - First Delivery/Foundations	Harris Rebar	4/24/2021	5/3/2021	2/24/2021		15	7/16/2021	07/15/21	07/16/21	-1	A1120	SKIN1390		
033000	Reinforcement - SOG	Harris Rebar	5/10/2021	5/14/2021	6/16/2021		15	7/21/2021	07/30/21	07/21/21	7	A1120	SKIN1330		
033000	Reinforcement - Upper Floor	Harris Rebar	5/24/2021	5/24/2021	6/16/2021		30	10/1/2021	11/25/37	10/01/21	682520	A13490	SKIN1400		
033000	Reinforcement - Shear Walls	Harris Rebar	4/30/2021	5/5/2021	6/16/2021		15	7/26/2021	07/23/21	07/26/21	-1	A13490	SKIN1340		
033000	Concrete - Formwork	Beech Contractors	7/19/2021	7/20/2021			5	10/1/2021	11/25/37	10/01/21	682520	A13490	Area B		
033000	Reinforcement - 2nd Floor	Harris Rebar	7/22/2021	7/22/2021	9/15/2021		15	11/1/2021	11/25/37	11/01/21	682499	A13660	SKIN1320		
033000	Reinforcement - Floors 3-8	Harris Rebar		7/26/2021	8/10/2021		30	11/30/2021	11/25/37	11/30/21	682478	A1190	SKIN1370		
032000	Concrete Rebar	ProSlab	12/20/2021	12/22/2021	1/6/2022	1/7/2022	28	1/31/2022	01/31/22	02/04/22	-4	STC1050	Foundations		
042000	Brick (BRK-1): Meridian – Savannah Moss (Field Brick)	Cornerstone Masonry	12/2/2021	2/9/2022	3/14/2022	4/1/2022	22		08/18/22	07/25/22	18	A2560	Brick Façade - Area E	08/18/22	Released for use on the building on 3.14. Cornerstone to provide confirmation of material release.
042000	Brick (BRK-2): Meridian – Matte Black (Base/Accent Brick)	Cornerstone Masonry	12/2/2021	2/9/2022	3/14/2022	4/1/2022	22		08/18/22	08/05/22	9	A2560	Brick Façade - Area E	08/18/22	Released for use on the building on 3.14.
042000	Brick (BRK-3): Palmetto Brick – Whitestone Wirecut (Accent Brick)	Cornerstone Masonry	12/2/2021	12/2/2021	3/14/2022	4/1/2022	16		09/27/22	08/29/22	21	A2730	Brick Façade - Area D	09/27/22	Released for use on the mcokup on 3.14.
042000	Brick (BRK-4): Elgin Butler – Evergreen 2100A	Cornerstone Masonry	12/2/2021	2/9/2022	3/14/2022	4/1/2022	22		10/17/22	08/29/22	35	A2730	Brick Façade - Area D	10/17/22	Material delivery Released for use on the building on 3.14.
042000	Brick (BRK-5): Elgin Butler – Burnt Sienna 4002	Cornerstone Masonry	12/2/2021	2/9/2022	3/14/2022	4/1/2022	22		10/17/22	08/29/22	35	A2730	Brick Façade - Area D	10/17/22	Released for use on the building on 3.14.
042000	Brick (BRK-6): Elgin Butler – Lemon Twist 2300A	Cornerstone Masonry	12/2/2021	2/9/2022	3/14/2022	4/1/2022	22		10/17/22	08/29/22	35	A2730	Brick Façade - Area D	10/17/22	Released for use on the building on 3.14.
042000	Brick (BRK-7): Elgin Butler – Fiesta Red 8000	Cornerstone Masonry	12/2/2021	2/9/2022	3/14/2022	4/1/2022	22		10/17/22	08/29/22	35	A2730	Brick Façade - Area D	10/17/22	Released for use on the building on 3.14.
042000	Brick (BRK-8): Elgin Butler – Neptune Blue 4004	Cornerstone Masonry	12/2/2021	2/9/2022	3/14/2022	4/1/2022	22		10/17/22	08/29/22	35	A2730	Brick Façade - Area D	10/17/22	Released for use on the building on 3.14.
052100	Area C: Steel Joists	Master Steel	1/14/2022	1/14/2022	2/18/2022	9/1/2021	30	5/20/2022	08/01/22	05/16/22	55	STC2250	Roof Joist and Decking Area C	08/01/22	
052100	Area B: Steel Joists	Master Steel	1/14/2022	1/14/2022	2/18/2022	9/1/2021	30		08/10/22	05/16/22	62	STB2250	Roof Joist and Decking Area B	08/10/22	
052100	Area A: Steel Joists	Master Steel	1/14/2022	1/14/2022	2/18/2022	9/1/2021	30		10/03/22	08/01/22	45	STA2090	Roof Joist and Decking Area A	10/03/22	
052100	Area D: Steel Joists	Master Steel	1/14/2022	1/14/2022	2/18/2022	9/1/2021	30		08/29/22	08/01/22	20	STD2040	Roof Joist and Decking Area D	08/29/22	
052100	Area E: Steel Joists	Master Steel	1/14/2022	1/14/2022	2/18/2022	9/1/2021	30		07/06/22	07/05/22	1	STE2040	Roof Joist and Decking Area E	07/06/22	
053100	Steel Decking	Master Steel	12/13/2021	12/15/2021	1/10/2022	9/1/2021	30	4/20/2022	04/18/22	04/18/22		STC1070	Structural Steel - Decking - Area C1	04/18/22	
055113	Metal Stairs - Area C	Master Steel	4/14/2021	4/14/2022	5/11/2022	5/12/2022	10		08/01/22	07/21/22	7	STC2250	Roof Joist and Decking Area C	08/01/22	
055113	Metal Stairs - Area B	Master Steel	5/26/2022	5/26/2022			10		08/30/22	03/02/23	-132	STB2250	Roof Joist and Decking Area B	08/30/22	
057100	Decorative Stairs - Monumental Stair at Main Lobby	Master Steel	5/22/2022	5/23/2022	6/23/2022		10		08/29/22	03/02/23	-133	STD2040	Roof Joist and Decking Area D	08/29/22	
04000	Precast Treads for Monumental Stair	Master Steel					12		03/15/23	03/15/23	0	A3580	Precast Concrete Treads Monumental Stair	03/15/23	
074113	Poly-Iso Roof Insulation	Bone Dry Inc.			1/5/1900	1/10/2022	42		08/30/22	10/31/22	-44	SKIN1490	Install Standing Seam Roof - Area E	08/30/22	
074113	Standing Seam Metal Roofing Panels	Bone Dry Inc.	7/31/2022	8/1/2022	11/8/2022	11/8/2022	4		12/12/22	12/06/22	4	SKIN1490	Install Standing Seam Roof - Area E	12/12/22	
089119	Fixed Louvers	Mock Plumbing & Mechanical	3/28/2022	4/15/2022	5/19/2022	5/20/2022	16		11/28/22	09/09/22	56	A2620	Area E - Mechanical Louvers	11/28/22	
081113	Hollow Metal Frames	McCarthy	12/3/2021	12/3/2021	12/15/2021	12/20/2022	14	3/25/2022	02/21/22	01/03/23		STC1060	CMU Block - Area C	02/21/22	
081113	Hollow Metal Doors	McCarthy	12/3/2021	12/3/2021	12/15/2021	12/20/2021	14		11/25/37	03/28/22	682394	SKIN1450	Windows (Area A)	08/16/22	
081416	Wood Doors	McCarthy	5/13/2022	6/14/2022	10/12/2022	9/1/2022	30		03/20/23	03/30/23	-8	A3250	Storefront/Curtainwall	03/20/23	
084313	Storefront / Curtainwall Frames	J&L Glass	3/13/2022	10/31/2022		8/23/2022	14		12/15/22	11/29/22	12	A2580	Storefront/Curtainwall - Area E	12/15/22	

d. Other tracking items you feel would be helpful in showing how you would assure the Project is delivered on time and on budget.

PULL PLAN MEETING AGENDA

Pull Plan Agenda

Attendees: *Superintendent and required Trade Partners*
Date: *x/x/xx – time (1-2 hrs.)*
Meeting Room: *location & teams link if applicable*

AGENDA ITEMS	NOTES
Safety Moment: (Superintendent) – *2 mins.*	
Introduction: (Superintendent) – *2 mins.* • Ground Rules • Expectations • Last Planner System (if Trade Partners are unfamiliar) – *10 mins.*	*-Establish meeting etiquette and expectations for each trade* *-Overview of Last Planner System if Trade Partners are not familiar with the process*
Milestone Definition / Sequence & Flow: (Superintendent) – *5 mins.* • Parameters of the milestone • Proposed sequence and flow	*-Define parameters of milestone and proposed sequence and flow*
Trade Overview / Task Identification: (Superintendent / TPs) – *5-10 mins.* • Assumptions / Questions / Concerns / Constraints • Critical Coordination • Identify all required tasks ○ Identify all relevant tasks for sequencing	*-Ask critical questions to determine: how the work will be accomplished, what are the assumptions / questions / concerns / constraints, who and what requires coordination, what improvements are available?* *-Identify all activities related to and relevant to the milestone*
Sequence & Flow: (Superintendent) – *5 mins.* • Agree on sequence and flow for milestone in the forward direction	*-Align and agree* *-Trade Partners to create their own sticky notes which capture the task, manpower required, and proposed duration as well as noting long lead times / storage that will be required*
Breakout / Stickies: (TPs) – *10 mins.* • Task / Manpower / Duration • Identify and request long lead times on delivery • Identify and request site storage	*-JE Dunn to create their own stickies for self-perform work, inspection calls, or anything else JE Dunn responsible for in the plan*
Create Plan: (Superintendent / TPs) – *20-40 mins.* • Start at milestone date – work through logic backwards • Identify Trade Partner that needs to go first (if applicable) • Build from handoffs	*-Using project milestone boards and / or Mural tool – build plan based on Trade Partner tasks*
Review of Plan: (Superintendent) – *10-15 mins.* • Impact to critical path / logic / out scopes • Milestone Date	*-If the original milestone date was reached – could it be moved up sooner? Are there any potential opportunities for overlap of work?*
Review of Parking Lot / Constraints: (Superintendent) – *5 mins.* • Assign ownership	*-If the plan goes past the original milestone date, team must look at how they can shift handoffs to achieve milestone date*
Do Again / Do Better: (Everyone) – *5 mins.*	

Describe how you will address and promote the Owner's M/WBE Policy in the Construction Phase. All selected contractors will be expected to participate in District sponsored meetings promoting minority/local subcontractor participation.

ENSURING SUCCESS

JE Dunn was delighted to participate in the Beaufort County School District meetings promoting minority/local subcontractor participation prior to and during the construction of Robert Smalls Leadership Academy. Our team also sponsored additional outreach events on Hilton Head Island in coordination with the Beaufort Chamber of Commerce and Charleston in conjunction with the Charleston Chamber.



MISHAUNE SAWYER, ESQ.

CORPORATE COMMITTMENT TO DIVERSITY As our full-time Senior Diversity, Equity, and Inclusion Manager for the East Region, V. Mishaune Sawyer, Esq. will collaborate with the JE Dunn leadership team to ensure that the company's diversity goals are achieved and that outcomes are measurable, consistent with its values and incorporates the utilization of diverse contractors. Mishaune also leads JE Dunn's strategic partnerships with minority organizations throughout the Southeast. She leads the charge in fostering relationships between First Tier subcontractors and vendors through various outreach events. We have over 15,000 trade partners in our east region database and a full-time Senior Risk Manager that will evaluate to help mitigate risk of our subcontractors.

Brownstone is a South Carolina Certified Minority Owned Business. Miguel's main focus will be to ensure the participation of M/WBE trade partners on these projects. Brownstone will work tirelessly with JE Dunn to support the Beaufort County School District.





JE Dunn + Brownstone facilitated and hosted a Contractor Outreach event in Hilton Head specificially for the Robert Smalls project which translated into over $6.225M of awarded work for WBE trade partners.

LOCAL M/WBE OUTREACH METHODOLOGIES

JE Dunn Construction Company's commitment to diversity, equity, and inclusion applies to all aspects of our business. This extends to the communities in which we operate and to our pursuit of diverse trade partners to help advance our mission of "Enriching Lives Through Inspired People and Places". Consistent with one of our guiding principles—Doing the Right Thing—at JE Dunn Construction all employees have a responsibility to treat others with dignity and respect at all times and to exhibit inclusion in everything we do. **For example, we facilitated and hosted a Contractor Outreach Event in Hilton Head for potential local and M/WBE trade partners for the Robert Smalls project which translated into $6.225M of awarded work for M/WBE and WBE trade partners. Additionally, we were able to award $5.5M of work to local Beaufort County trade partners.**

$11.7M

Our Combined Awarded Work to Beaufort County & WBE Trade Partners on Robert Smalls Leadership Academy

What We Do

JE Dunn's approach consists of ongoing outreach that is based on a company standard of inclusion in addition to individual plans for specific projects. We have dedicated diversity managers across the country including V. Mishaune Sawyer, Esq., our East Region DEI Director, but our activities include all levels of JE Dunn staff so that it extends beyond the efforts of a few individuals and becomes a part of our culture.

Our diversity and inclusion program is comprised of five ongoing processes: outreach, training/mentorship, internal development, understanding trade-partner capacity, and fostering trade partner relationships.

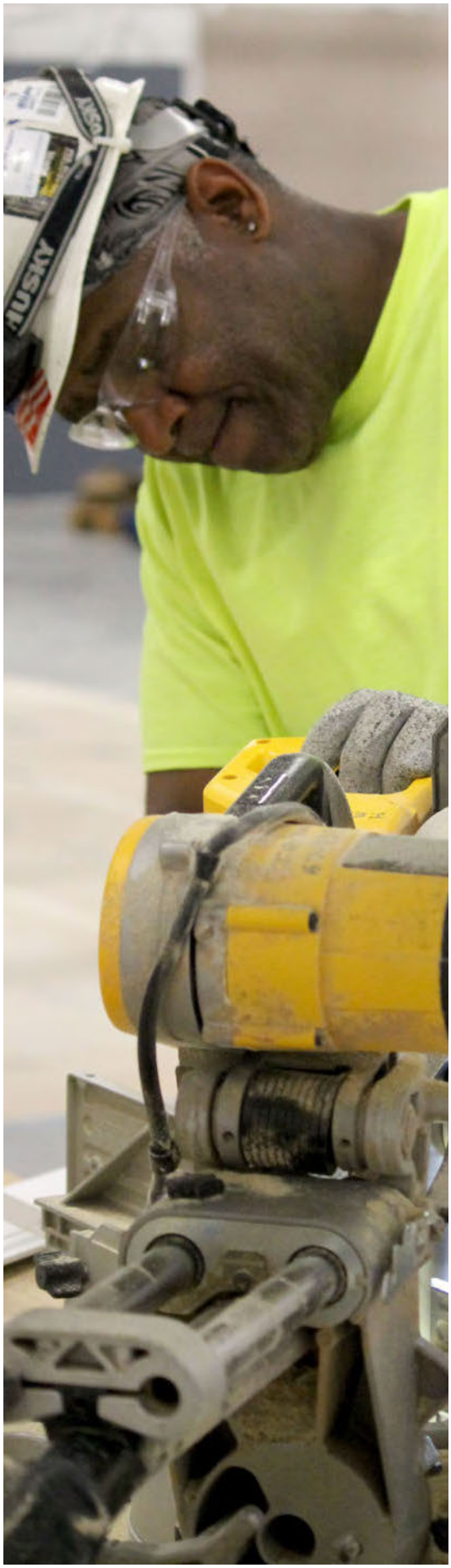
1. **Community outreach -** Through ongoing outreach efforts, we engage with our trade partners at community and industry events. We follow up these meetings with visits to their offices and sometimes to other projects they are working on. We do more than meet diverse firms, we build a trusting relationship and understand their business goals, so we can successfully align opportunities to work together.

2. **Training/mentorship program -** Our trade partner development program ranges from trainings to mentoring depending on the needs of each business. Through this personal, one-on-one time we get to know who we are working with and how we can best help them be successful. Our development program is an office-wide effort to provide project-specific training using the expertise in our office.

3. **Internal staff development -** JE Dunn invests staff time in understanding unconscious bias, inclusive leadership, and strategic diverse firm utilization. We have learned that program success requires both an outward and inward understanding of diversity and inclusion and what it's like to be a diverse business. This internal focus is why we are successful in our program. When you understand and care it creates better collaboration and allows true inclusion to take place on the project.

4. **Understanding workforce capacity -** Our relationships with trade partners give us insight into their business, current projects, current constraints and personal endeavors. With this knowledge, we can create right-sized trade partner packages that allow the trade partner to be successful in their pursuit and if selected for the project.

5. **Fostering trade partner relationships -** We foster strong partnerships through consistent interaction and by providing access to opportunities and assistance. We value and support true growth and sustainability of our diverse businesses. Because we care, we will ask the right questions and do the right thing to grow that partnership.



MAXIMIZING PROJECT PARTICIPATION

Understanding Your Project & Marketplace Capacity

First we focus on thoroughly understanding your project, and how it lines up with current market place capacity. Based on our current knowledge of trade partners' capacities and the specific scopes of work for this project, we establish internal goals for the entire project. We begin by targeting scopes where we anticipate high levels of diverse participation before moving into the more difficult areas. We host and attend outreach events that target those specific lower participation areas with the goal of increasing the current known market capacity and availability. Developing a comprehensive plan, and then following it, is what makes our program so successful.

Team Roles & Responsibilities

Our diversity and inclusion manager, V. Mishaune Sawyer, Esq. works closely with our preconstruction leadership team to provide insight and direction from the start of the project. Together, they look at every scope, the schedule and constructability before we start developing bid packages. They ensure that outcomes are measurable and that we achieve the team's diversity goals in using diverse contractors.

To support successful participation on your project, our diversity and inclusion manager will be responsible for the following:

- Actively support project meetings as a resource and meet with minority firms on the project to share information and help address questions and concerns

- Ensure processes are in place to maintain the data for minority participation reporting

- Track diversity activities and results

- Set up meetings with local minority firms and community stakeholders to communicate details of JE Dunn's outreach efforts and training and development program.

Mishaune and the team have and will continue their outreach to local minority organizations to ensure they and their associated M/WBE firms are aware of the project. For example, **we recently hosted a Coastal contractor outreach event on February 9th for all of our trade partners and M/WBE firms. This event shows our continual cadence of community outreach events.** We will have additional Minority Contractor Networking Forums in the community to advertise the project and meet potential trade partners, and will publish partnering and bid opportunities in the local and public media publications.

Customizing Solutions for Diverse Business Challenges

The key to successful participation is understanding the obstacles that small minority and female owned businesses may face—and working with them to breakdown those barriers by supporting and offering assistance throughout the process.

We want to make sure these firms have support and access to supplemental services we offer such as, certified payroll reports, B2Gnow tracking (where available), and BIM modeling. JE Dunn has a program that allows early payment for our trade partners. Because cash flow is critical, we have found that this incentive appeals to small businesses. This can produce additional benefits to the cost of the project when certified firms can guarantee shorter payment terms with their suppliers. We have invested time, energy, and resources into keeping our diverse trade partners growing, and because of this commitment, these firms want to work with JE Dunn. Contracting & Outreach Plan

As a team, we will develop a project specific contracting plan that provides a clear road map for maximizing the number of diverse firms participating on this project. The plan will have a specific procurement approach for every scope of work in the project. Our strategy starts with our relationships with diverse trade partners and leveraging their desire to work with us.

JE Dunn analyzes the scopes of work for the project and compares that with the availability of certified diverse firms and non-certified firms. With this data, we know where we can most effectively maximize participation. When we know the actual availability and where the opportunities are, we can tailor our plan to increase the low participation areas and foster business growth. We work on this side-by-side with your project stakeholders to maximize the goal and to reach areas not normally utilized.



JE Dunn recently hosted a contractor outreach event. Our Coastal event shows our continual cadence of these events for all of our potential trade partners.



On the Hesse K8 Replacement School project, we achieved the ***HIGHEST LOCAL AND MWBE PARTICIPATION*** *on any ESPLOST II project!!*



Contractor Outreach Event - Charleston, SC



Big Tide Summit - Student Outreach Event

Developing Bid Packages

We break down packages based on the capabilities of the firms, the availability of the firms, and our overall strategy to maximize opportunity.

We review proposed bid packages and put them into a calculation spreadsheet by scope. This helps us identify the high and low participation areas by scope for this specific project. We use this data to target the lower percentage areas and identify how to increase participation before moving forward with outreach to scopes with higher participation. We reach out to diverse trade partners to stay current with their capacities and any over-demand in specific areas.

If applicable, we can create strategic partnerships for any self-perform work and develop a plan to include strong, capable firms that have not previously been given an opportunity to participate on a larger project like this one.

Before bid packages are finalized, our regional diversity and inclusion manager sits with project management and reviews the buyout plan for opportunities in order to increase participation. If it helps constructability, we may suggest not breaking up certain packages. Having this conversation early helps increase awareness and for additional outreach efforts to exceed our goal.

JE Dunn works with the design team and owners early in preconstruction to help find opportunities for diverse participation. We assist in identifying specifications in materials and products that can limit the opportunity for diverse firms, and we help improve those opportunities during final buyout. Certain products and materials are limited in supply or installer, so knowing how to increase inclusion in these areas will help meet this project's goals.

Tracking Participation Requirements

A collaborative approach, when coupled with working closely with the owner and the plan administrator, ensures that monthly reports are completed accurately, and that project goals are on track. We use our Excel and CMIC system to keep an up-to date forecast including change orders and other contract modifications to trade partners throughout the duration of the project. This allows us to track projections for the remaining scopes of work and identify how we can further break out scope packages to achieve project goals.

Tracking participation also includes regular meetings with our diversity manager to review progress and discuss strategies for remaining work. We have experience with tracking diversity and workforce on many systems, including B2Gnow, LCPtracker and the Headcount.

Any other information that you believe may assist the Owner in deciding that your firm is best qualified for the Project.

WHY THE JE DUNN + BROWNSTONE TEAM?

YOUR TEAM WITH SUCCESSFUL BEAUFORT COUNTY SCHOOL DISTRICT EXPERIENCE

Part of the Robert Smalls Leadership Academy team

JE DUNN CONSTRUCTION [Prime]

BROWNSTONE [Strategic Partner]



RYAN PRICE
Officer of the Firm in Charge



DALE COLLIER
President | Brownstone



NO SURPRISES!

Our team has the depth of success estimating, budgeting and building your exact type of projects. **Your preconstruction team including David Newland, Dale Collier, Miguel Camacho, Ryan Price and Mark Christianson have collectively estimated and constructed over $500M in school facilities.** The Beaufort County School District gains years of our estimating and budgeting analysis through the use of our distinct LENS estimating tool. Combined with our local and regional subcontractor experience and knowledge, the School District will get the most effective and reliable budgets.

WE WILL FOCUS ON LOCAL TO BEAUFORT & M/WBE TRADE PARTNERS

$11.7M

OUR COMBINED AWARDED WORK TO BEAUFORT COUNTY & WBE TRADE PARTNERS ON ROBERT SMALLS

JE Dunn has **established deep roots in the Lowcountry of South Carolina.** For the past 35 years, we have completed **58 projects** totaling **$801M**, many of which are for **repeat clients.**

4.0.1.10 SECTION 9 - ATTACHMENTS TO THIS SOLICITATION

-Good Faith Bond or Letter of Credit

We have included our Good Faith Bond and Bonding Letter on the following pages.

-5.0 Qualifications

We have included our Qualifications in Tab 5.

-8.0 Bidding Schedule/Price Proposal

We have included our Bidding Schedule/Price Proposal in a sealed envelope in Tab 8.

-any appropriate attachments addressed in Section 9.0 - Attachments to Soliciations.

We have included additional information in the Appendix - Tab 10.

AIA® Document A310™ – 2010

Bid Bond

[redacted]



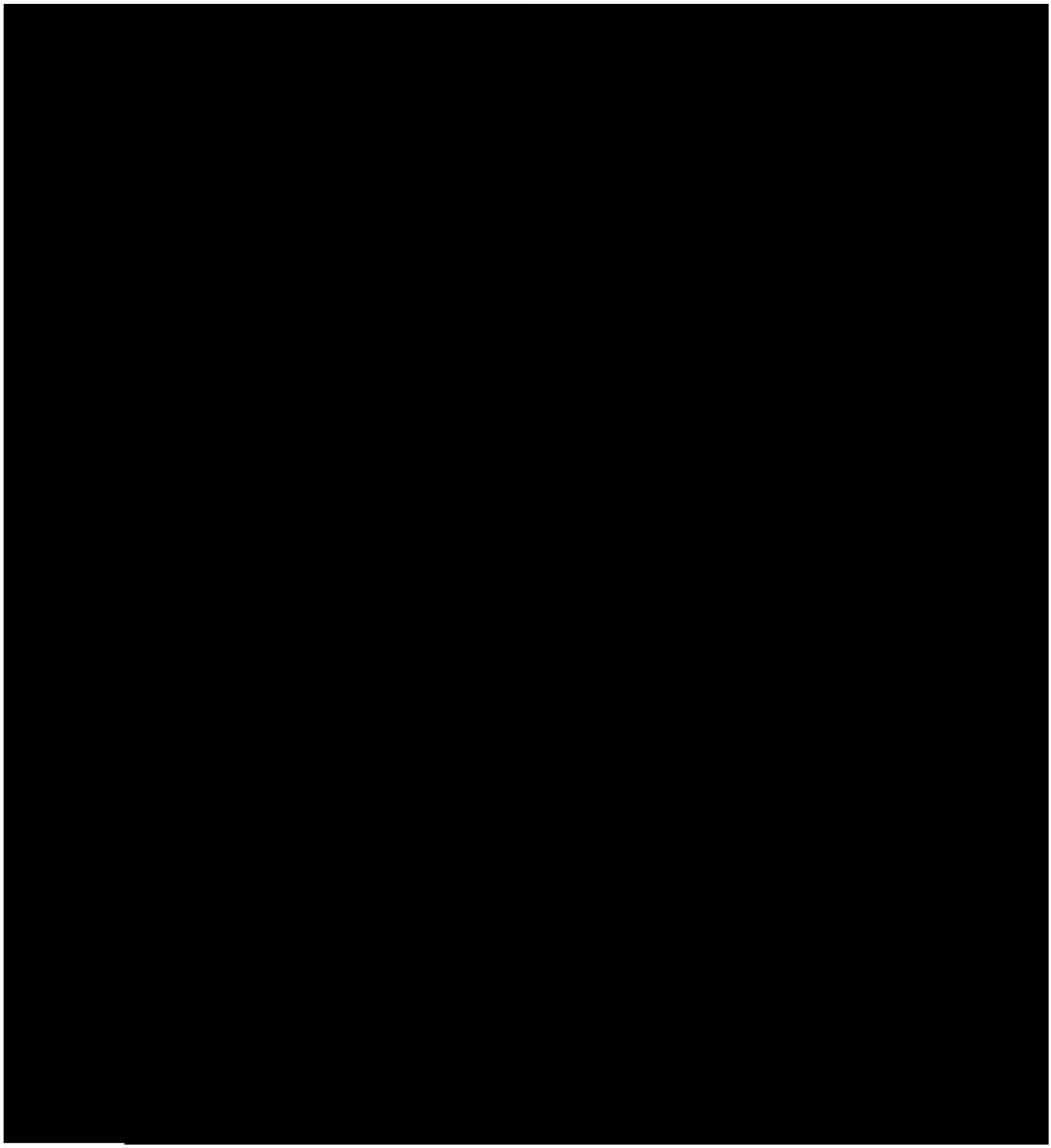
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TRAVELERS

Travelers Casualty and Surety Company of America
Travelers Casualty and Surety Company
St. Paul Fire and Marine Insurance Company

[redacted]



CHUBB

Power of Attorney

[redacted]

TRAVELERS

Travelers Casualty and Surety Company of America
Travelers Casualty and Surety Company
St. Paul Fire and Marine Insurance Company

[redacted]



5.0.1 QUALIFICATIONS OF OFFEROR

a) To be eligible for award, you must have the capability in all respects to perform fully the contract requirements and the integrity and reliability which will assure good faith performance. We may also consider a documented commitment from a satisfactory source that will provide you with a capability. We may consider information from any source at any time prior to award. We may elect to consider:

(i) key personnel, any predecessor business, and any key personnel of any predecessor business, including any facts arising prior to the date a business was established, and/or

(ii) any subcontractor you identify.

We understand the requirements listed in section 5.0.1.a to be eligible and are prepared to move forward in this process with the Beaufort County School District. We encourage you to contact our references to further clarify JE Dunn's capability, integrity and reliability for good faith performance.

b) You must promptly furnish satisfactory evidence of responsibility upon request. Unreasonable failure to supply requested information is grounds for rejection.

We are happy to promptly furnish satisfactory evidence of responsibility upon request.

c) Corporate subsidiaries are cautioned that the financial capability of an affiliated or parent company will not be considered in determining financial capability; however, we may elect to consider any security, e.g., letter of credit, performance bond, parent-company corporate guaranty, that you offer to provide instructions and forms to help assure acceptability are posted on procurement.sc.gov, link to "Standard Clauses & Provisions."

We understand the requirements listed in line item 5.0.1.c.

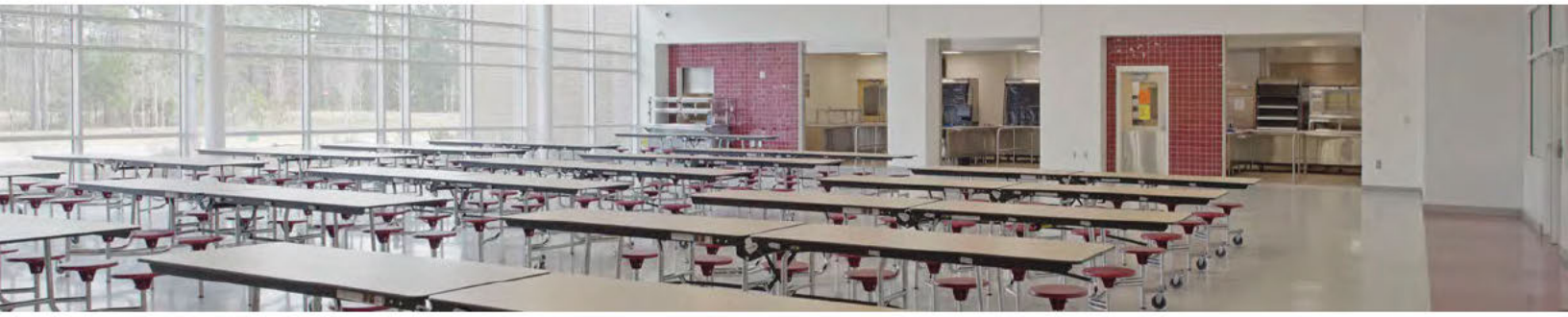


5.0.2 ESTABLISHED BUSINESS ENTITY

Contractor must be an established business entity, registered and licensed to do business in Beaufort County in the State of South Carolina. Contractor must submit proof of such annually.

We understand the requirements listed in line item 5.0.2. JE Dunn is an established business entity currently registered to conduct business in Beaufort County. We are currently under construction with the Robert Smalls Leadership Academy and have completed the Quarterdeck at Sea Pines Resort, St. Joseph's/Candler Bluffton Campus, Coastal Carolina Medical Center's Tidewatch Emergency Department, and Bluffton Town Hall Renovation project.

We have included a copy of our South Carolina General Contractor's license, Town of Bluffton Business License and are happy to obtain additional licenses necessary to complete this project for the Beaufort County School District. Please refer to the following page for these licenses.



5.0.3 REQUIRED LICENSES & PERMITS

Contractor shall possess all required licenses and permits and permits to perform all work included in this RFP, including any special licenses and/or permits. Copies of all licenses and/or permits must be submitted with your proposal.

We understand the requirements listed in line item 5.0.3 and will possess all required licenses and permits to perform all work included in this RFP, including any special licenses and/or permits. As mentioned in 5.0.2, we have recently completed projects in Beaufort County, including the Town of Bluffton, and will obtain whatever licenses and/or permits required to perform the work for Beaufort County School District. Other licenses will be obtained upon award of this Project. Please refer to the following page for these licenses.

STATE OF SOUTH CAROLINA // GENERAL CONSTRUCTION MANAGER LICENSE# G1023985

STATE OF SOUTH CAROLINA
Department of Labor, Licensing and Regulation
S C CONTRACTOR'S LICENSING BOARD

BPC 1023985

CONSTRUCTION MANAGER CERTIFICATE

This certificate recognizes: Certificate#: **CCM.853**

MICHAEL G BARTLETT

as a **GENERAL CONSTRUCTION MANAGER** by the laws of South Carolina
in behalf of the following licensed Contractor:

J E DUNN CONSTRUCTION COMPANY
2555 CUMBERLAND PKWY SE
ATLANTA GA 30339

Contractor's License Number: CLG.103740 GC

and is duly authorized to engage in **Construction Management Oversight** in the following fields:

BD

Contract $ Limit: Group 5-$Unlimited

(If this certificate shows "LB", work is limited to 3 stories in height)

Issue Date: **September 22, 2022**
Expiration Date: **October 31, 2024**

Molly F. Price
Interim Administrator

The above contractor's License Number must be "Active" for this certification to be remain valid.
Licensee Lookup: https://verify.llronline.com/LicLookup/LookupMain.aspx - Search Board: "Contractors-Commercial"

STATE OF SOUTH CAROLINA // GENERAL CONTRACTOR LICENSE# G103740

CCB 1077680

SOUTH CAROLINA DEPARTMENT OF LABOR, LICENSING AND REGULATION

CONTRACTOR'S LICENSING BOARD

LICENSE#: CLG.103740 LICENSE#: CLG.103740

J E DUNN CONSTRUCTION COMPANY
2555 CUMBERLAND PKWY SE
ATLANTA GA 30339

Has been qualified by the laws of the State of South Carolina and is duly entitled to practice as a:

GENERAL CONTRACTOR

for each Classification and Group Limitation listed below:

Building-BD5

(If this license has a "Limited Building" classification, licensee is limited to 3 stories in height)

LICENSE NUMBER: CLG.103740
Initial License Date:.....07/13/2000
EXPIRATION DATE:.....10/31/2024

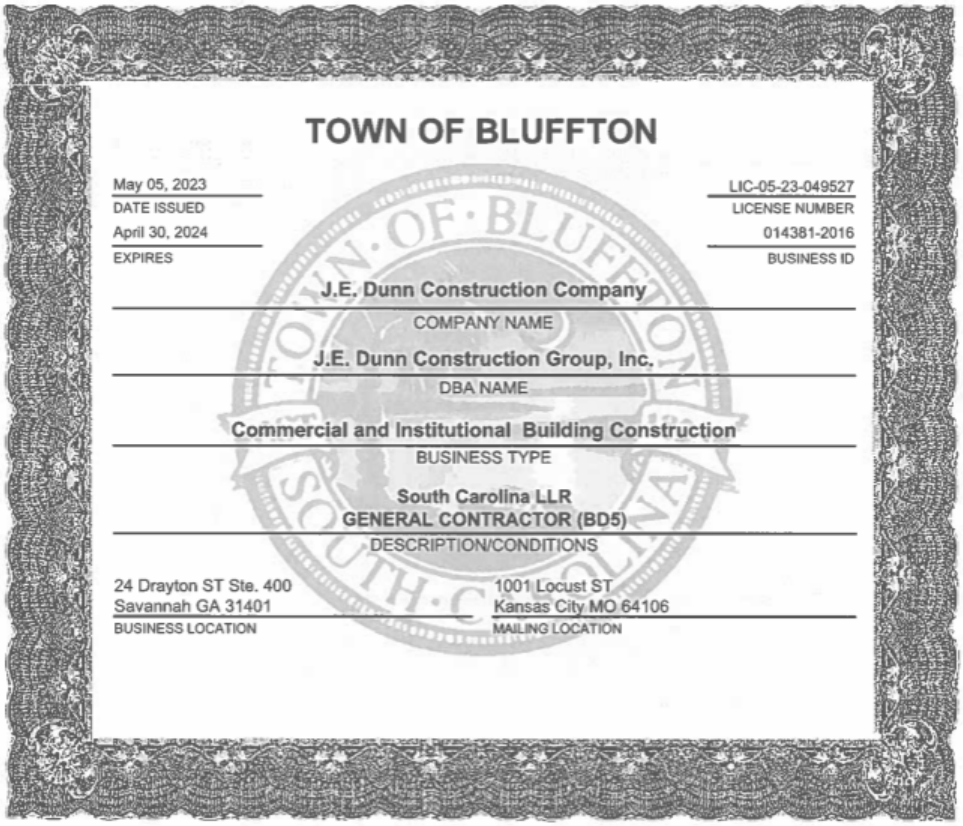
Molly F. Price
Administrator

Group Limitations/$ Amounts Per Job:
Group #1 - $50,000 Group #2 - $200,000
Group #3 - $500,000 Group #4 - $1,500,000
Group #5 - $Unlimited

Qualifying Party(s): MICHAEL G BARTLETT

[It is at the discretion of this licensee to designate whomever they choose to pull permits and conduct business in their behalf.]

TOWN OF BLUFFTON BUSINESS LICENSE



TOWN OF BLUFFTON

May 05, 2023
DATE ISSUED

April 30, 2024
EXPIRES

LIC-05-23-049527
LICENSE NUMBER

014381-2016
BUSINESS ID

J.E. Dunn Construction Company
COMPANY NAME

J.E. Dunn Construction Group, Inc.
DBA NAME

Commercial and Institutional Building Construction
BUSINESS TYPE

South Carolina LLR
GENERAL CONTRACTOR (BD5)
DESCRIPTION/CONDITIONS

24 Drayton ST Ste. 400
Savannah GA 31401
BUSINESS LOCATION

1001 Locust ST
Kansas City MO 64106
MAILING LOCATION

BEAUFORT COUNTY SOUTH CAROLINA LICENSE NO BUSLIC-004349-2022

***Our Beaufort County Business License if valid for the life of the Robert Smalls project. We will obtain an additional license if awarded the PK-5 Elementary School.**

COUNTY COUNCIL OF BEAUFORT
100 Ribaut Road, Room 225
Beaufort, SC 29902

BUSINESS LICENSE CERTIFICATE

Business Name:	J. E. Dunn Construction Company DBA: J. E. Dunn Construction Company	**Business Type(s):**	236220 Commercial building construction general contractors
Business Location:	4000 Faber Place DR Ste 300 N Charleston, SC 29405	**Mailing Address:**	1001 Locust ST Kansas City, MO 64106
Owner:	Jason Peters		
License Number:	BUSLIC-004349-2022	**License Type:**	Out of County
Issued Date:	9/7/2022	**Classification:**	Out of County
Expiration Date:	4/30/2023	**Fees Paid:**	$56,562.87

Brandi Hussmann

Brandi Hussmann (Business License Administrator)

This Business LIcense is Non Transferable

TO BE POSTED IN A CONSPICUOUS PLACE

Small & Minority Business Contracting & Certification

Certificate of Minority Owned Business

BROWNSTONE CONSTRUCTION GROUP, LLC

located at

COLUMBIA, SOUTH CAROLINA

has been determined to be a

minority owned business operating in

the State of South Carolina

Director, Office of Small & Minority Business Contracting & Certification

Certification Number: 2020144

Date: NOVEMBER 25, 2020 *Expiration Date:* NOVEMBER 30, 2025

BROWNSTONE / NATIONAL MINORITY SUPPLIER DEVELOPMENT COUNCIL



THIS CERTIFIES THAT

NMSDC
National Minority Supplier Development Council

Brownstone Construction Group LLC
dba Brownstone

* Nationally certified by the: **CAROLINAS-VIRGINIA MINORITY SUPPLIER DEVELOPMENT COUNCIL**

*NAICS Code(s): 236220; 541310

* Description of their product/services as defined by the North American Industry Classification System (NAICS)

06/29/2022		CA03946
Issued Date		**Certificate Number**
07/31/2023	**Ying McGuire** **NMSDC CEO and President**	
Expiration Date		**Dominique Milton, President & CEO**

By using your password (NMSDC issued only), authorized users may log into NMSDC Central to view the entire profile: http://nmsdc.org

Certify, Develop, Connect, Advocate.

* MBEs certified by an Affiliate of the National Minority Supplier Development Council, Inc.®



5.1 QUALIFICATIONS - REQUIRED INFORMATION

Submit the following information or documentation for you and for any subcontractor, (at any tier level) that you identify pursuant to the clause titled Subcontractor - Identification. Err on the side of inclusion. You represent that the information is complete.

a) The general history and experience of the business in providing work of similar size and scope.

GENERAL HISTORY | Founded in 1924 by John Ernest Dunn St., JE Dunn Construction began as a small, residential contractor and grew to be one of the largest commercial contractors with approximate annual revenues of $6 billion and 26 office locations coast-to-coast. JE Dunn Construction is an employee-owned, privately-held corporation specializing in construction management, program management, and design/build projects of every size. With cutting-edge resources and a $6 billion bonding capacity, we have consistently ranked among the top 20 contractors nationwide according to leading industry publication, *Engineering News-Record*.

JE DUNN CONSTRUCTION
WE EXIST TO ENRICH LIVES THROUGH INSPIRED PEOPLE AND PLACES
In pursuit of building perfection®

Our coastal operations began with the founding of our Savannah office in 1956. Our Charleston office was officially formed in 2016, building off the portfolio of 26 successful projects the company had built in the area. Brownstone has been delivering program and construction management services in the southeast since 2005 and has established itself as a premier minority-owned Construction Management firm in South Carolina, North Carolina, and Georgia.

EXPERIENCE | We are excited about our purposeful collaboration and strategic partnership between JE Dunn + Brownstone, which brings a diverse group of individuals to the table who can provide Beaufort County School District with the highest level of expertise in K-12 projects and active, occupied campuses. Our collaboration brings with it solid relationships with, and understanding of, the DHEC and OSF requirements for South Carolina Public Schools. We coordinate closely with both agencies; our familiarity with their goals and specifications allow us to incorporate the requirements early on to ensure they are accurately met without delay.

b) Information reflecting the current financial position. Include the most current audited financial statement and audited financial statements for the last three (3) fiscal years.

We have included our financial statements in the separately-sealed envelope.

c) A detailed, narrative statement listing the three (3) most recent, comparable contracts (including contact information) which have been performed.

We have included this in Tab 4.

d) A list of similar projects for which Offeror has performed, at any time during the past three (3) years, services substantially similar to those sought with this solicitation. Err on the side of inclusion: by submitting an Offer, Offeror represents that the list is complete. School District experience is desired.

We have included a list of similar projects over the past three (3) years in Tab 4.

a) Must have a clear understanding of industry standards and best practices.

Our team, JE Dunn + Brownstone, has a clear understanding of industry standards and best practices as evidenced throughout our response to the RFP.

b) Offeror shall provide with their proposal copies of all appropriate certifications, licenses and permits, as well as evidence to support the documentation.

We have included copies of our Town of Bluffton business license, Beaufort County license and South Carolina General Contractors licenses on the previous pages under section 5.0.3.

c) Must have knowledge of and comply with all currently applicable, and as they become enacted during the contract term, federal, state and local laws, statues, ordinances, rules and regulations. All laws of the State of South Carolina,whether substantive or procedural, shall apply to the contract, and all statutory, charter, and ordinance provisions that are applicable to public contracts in the District shall be followed with respect to the contract.

Our team, JE Dunn + Brownstone, has knowledge of and complies with all federal, state, and local laws, statutes, ordinances, rules, and regulations. We understand that all laws of the State of South Carolina, whether substantive or procedural, shall apply to the contract, and all statutory, charter, and ordinance provisions that are applicable to public contracts in the District shall be followed with respect to the contract.

d) List of failed projects, suspensions, debarments, and significant litigation.

We have zero failed projects, suspensions, debarments, and significant litigation.

e) List of at least five (5) references of similar projects for these services.

We have included our list of references in Tab 4.

f) Pictures showing implementation of vendor's equipment/solution.

We have included the appropriate pictures throughout our response to the RFP.



8.0 BIDDING SCHEDULE/ PRICE BUSINESS PROPOSAL

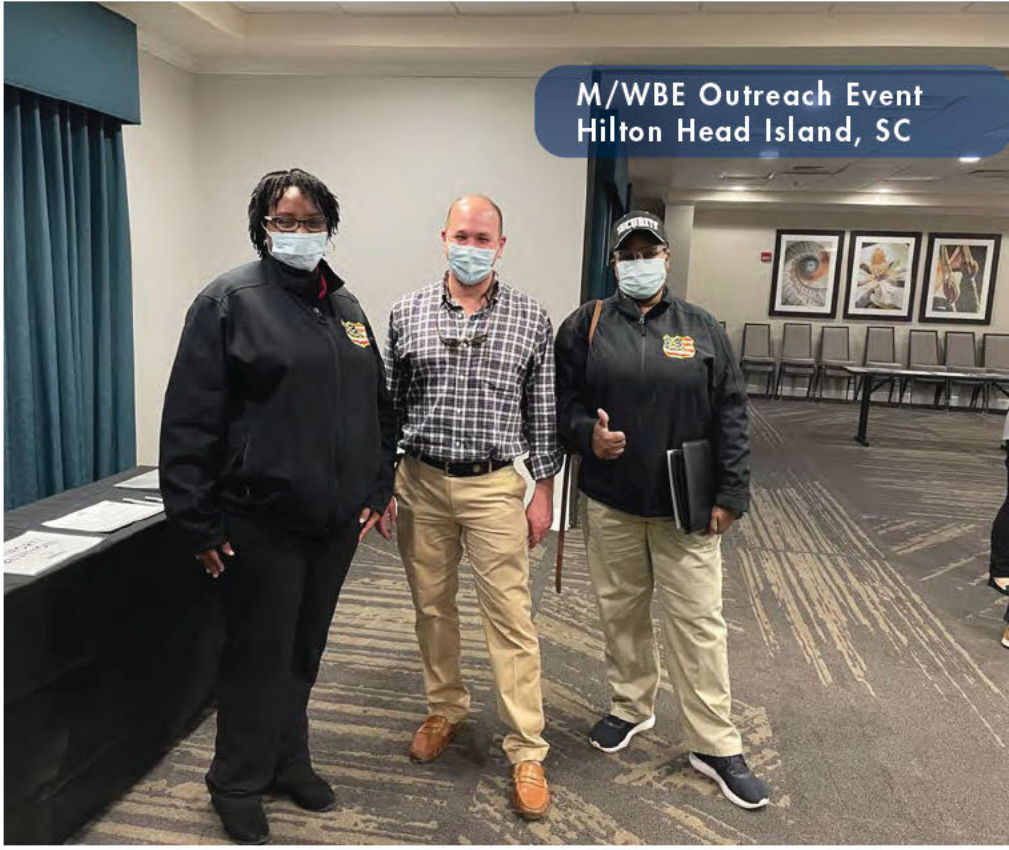
We have included our Bidding Schedule/Price Business Proposal in the sealed envelopes in our hard copy responses to the RFP.

8.1 Campus Masterplan Update & New PK-5 Elementary School

Pre-Construction Phase Service Fee: $
Based on $40 million construction project

Construction Phase Service Fee: $
Plus, cost of Payment and Performance Bonds: $





9.0 ATTACHMENTS TO SOLICITATION

MISSION OF BCSD/STATEMENT OF POLICY

Our teams couldn't align more when it comes to encouraging and promoting inclusion and we hope you have seen that in previous sections. We take pride in making a difference in the communities we work in and assure you we will comply with the Beaufort County School District policy.

M/WBE COMPLIANCE

As highlighted in section 4.0.1.7, our team's strategic partnership and proven results can guarantee success in the local M/WBE community. We have documented in this response the projects we have undertaken in South Carolina and surrounding states, highlighting our efforts and success in engaging M/WBE trade partners. **We understand the requirements set forth by Beaufort County School District and together with our strategic partner, Brownstone, are committed to exceed the efforts we have outlined in this RFP.**

BUSINESS ENTERPRISE UTILIZATION REPORT

Sub-Contractor Name	M/WBE Certification#	Address	Phone #	Other	E-Mail



While we can't commit to any trade partners listed based on section 4.0.1.9 of the RFP, this list represents several contractors that are familiar with our team and our strategic partner, Brownstone. While we have only listed firms currently certified by the Small and Minority Business Assistance Office, as required by the RFP, we intend to modify this list and grow it as we solicit bids and invite trade partners to participate in the projects. We will encourage existing M/WBE partners not yet certified by the Small and Minority Business Assistance Office to seek certification prior to award.

Statement of Intent

We, the undersigned have prepared and submitted all the documents required for this project. We have prepared these documents with a full understanding of the Beaufort County School District's goal to ensure equal opportunities in the proposed work to be undertaken in performance of this project. Specifically, the BCSD seeks to encourage and promote on an inclusionary basis contracting opportunities without regard to the race, gender, national origin or ethnicity of the ownership or management of any business and that it is an equal opportunity employer and contracting entity. We certify that the representations contained in the Minority/Woman Business Enterprise (M/WBE) Utilization Report, which we have submitted with this solicitation, are true and correct as of this date. We commit to undertake this contract with the Minority/Woman Business Utilization Report we have submitted, and to comply with all non-discrimination provisions of the Minority/Woman Business Enterprise Program in the performance of this contract.



Signature

07/18/23

Date

Name: Mark Christianson

Title: Vice President, Project Executive

Project: RFP #23-022



10.0 APPENDIX

PLEASE SEE THE FOLLOWING PAGES FOR ITEMS REQUESTED IN THE RFP:

-2022, 2021 and 2020 Confidential Audited Financial Statements (in envelope). Please note, the Confidential Financial Statements cannot be part of the USB electronic file but are located in the sealed envelope in Section 10.

-Example of Cost Estimate

-Example of Constraint Log

-Example of Procurement Log

-Example of Meeting Agenda

-Example of Weekly Progress Updates