CM@RISK SERVICES

BEAUFORT COUNTY SCHOOL DISTRICT

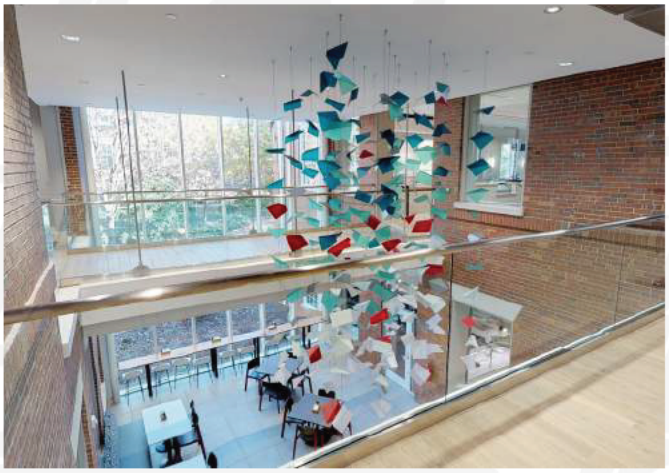
CAMPUS MASTERPLAN UPDATE & NEW PK-5 ELEMENTARY SCHOOL

RFP #23-022



SAMET

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Samet is proud to present our qualifications for the Construction Manager at Risk for the new Beaufort PK-5 Elementary School. We are currently working in Beaufort, SC and invested in the Southern Carolina Alliance. Yet, we are most excited about the opportunity to partner with Beaufort County Schools and invest in the young future stewards of our great State.

Samet is well established as a public-school builder. In the Carolinas our Samet team members have completed projects for Alamance, Charleston, Davidson, Guilford, Mecklenberg, Darlington, Pickens, Kershaw, Spartanburg and Wake County public school systems. We would be excited to have Beaufort County Schools become part of our goal to continue to bring exciting teaching environments to both students and teachers alike. We have the experience, capabilities and market knowledge that will allow our team to deliver value to Beaufort Elementary.

Additionally, as you consider our firm as your advocate and partner, we would offer the following for your consideration.

Qualified Team and Resources: Samet has engaged our most experienced and capable team members. You will find that we understand the product and the most efficient means and methods to executing the project. We will serve as your constant advocates through all phases of Preconstruction as well as Operations Execution to ensure that a keen focus is maintained on quality, safety, efficiency and cost consciousness.

Preconstruction Strength: Our estimators have strong relationships throughout the Carolinas Region and will broker these relationships to capture the qualified trade partners. Our preconstruction and operations staff have current experience working on K-12 projects. We will work with Quackenbush to ensure budget is in line with design and programing intent while also providing cost saving recommendations.

Safety: As one of the key pillars of the Samet Way, Safety is a top priority for all key stake holders and team members. Our award winning program goes above and beyond to ensure a safe work environment for all workers while ensuring the public is not impacted negatively by the execution of the project.

Innovation: Samet prides itself in being at the forefront of construction technology and has integrated projects through Procore and Power BI to allow for optimal management and review of project analytics. This allows for greater predictability in the key success factors of the project.

Customer Service: As a leader throughout the Carolinas in K-12 projects, Samet believes that being an ally to our clients while providing superior service is what sets us apart from our competition. We are able to provide a family-based approach from a privately held organization with capabilities that rival most large construction corporations.

Our philosophy is to stand by our word and exemplify our character. Our distinct advantages, among those listed within, are a track record of enhancing quality, maintaining budgets, and executing project schedules. We respectfully ask to be your true partner in the construction of this iconic project for Beaufort County School District.

Warm Regards,



Carson Knizevski
Senior Vice President
Samet Corporation
cknizevski@sametcorp.com

GUILFORD COUNTY SCHOOLS - UNION HILL ELEMENTARY SCHOOL

"Your team is doing an outstanding job and today was a crowning moment... I know that Samet has played a huge part in making this dream come true. A building does not make a school it is the people involved with the building that make it into a school. ... it is "Pride in Workmanship" that makes a quality product. Samet truly possesses "Pride in Workmanship" and you have successfully transferred your pride to everyone involved in this project to make a quality "School House"."

Dean LaVere,
Principal

SAMET

COMPANY LEADERSHIP

Norman Samet.....Chair Emeritus
Arthur Samet.....CEO, Chairman
Rick Davenport.....COO
Doug Beane.....CFO
Carson Knizevski.....Sr. Vice President

CAPACITY + RESOURCES

575+ Associates
6 Regional Office Locations
$1.28B Revenue in 2022

SAMET CORPORATION

Year Organized: 1961
Structure: S Corporation
SC General Contractor License: #CLG. 16448

OFFICE IN CHARGE

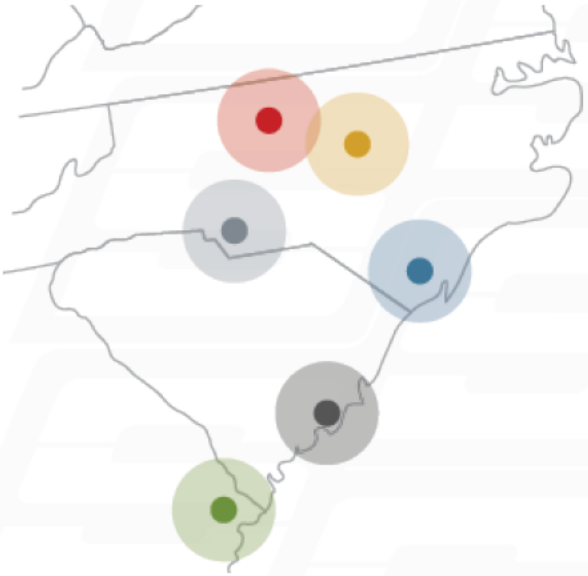
4285 Spruill Ave, North Charleston, SC 29405

POINT OF CONTACT

Todd Altman
Sr. Project Manager
843-200-2268
taltman@sametcorp.com

OFFICE LOCATIONS

GREENSBORO, NC
RALEIGH, NC
CHARLOTTE, NC
WILMINGTON, NC
CHARLESTON, SC
SAVANNAH, GA



FOUNDED BY NORMAN SAMET IN 1961, Samet Corporation quickly became known for its unwavering commitment to client satisfaction and high ethical standards. Since then, our capabilities have grown, but our values haven't changed.

IN THE 1960S we began to construct speculative buildings. This experience taught us how to "think like an owner." Our project teams focus on the owner's objectives and financial goals throughout the planning and financing phase to develop creative approaches that enable clients to make their vision a reality. One measure of Samet's success is our volume of loyal clients who continue to partner with us as repeat customers on their construction expansions and new facilities.

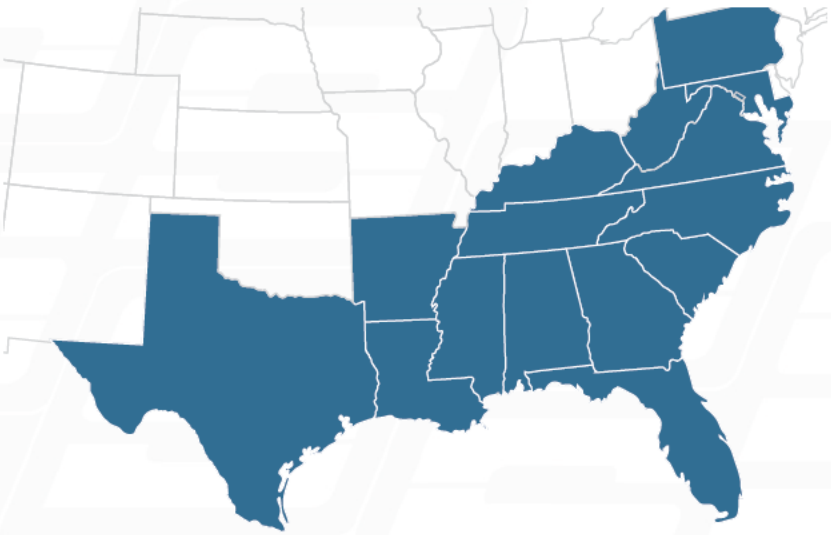
Our capabilities have grown, but our values haven't changed.

IN 1991, Arthur Samet joined the company and succeeded his father as CEO in 2000. Under Arthur's leadership, we have diversified from our commercial/industrial roots into high-growth segments such as healthcare, multi-family housing, education and technology, and we have continued our geographic expansion further into the Southeastern U.S.

Samet provides the experience, resources, and structured processes of a large company combined with the responsiveness, management accessibility and personalized service that has been ingrained in our culture from the very beginning.

SAMET IS LICENSED IN 15 STATES ACROSS THE US, INCLUDING NORTH CAROLINA, SOUTH CAROLINA, AND GEORGIA.

CURRENT STATES SAMET IS REGISTERED IN



• Vendor References: References must be for the proposer's firm that has provided verifiable commercial accounts of the approximate size and locations of the District for the past 24 – 36 months. Please provide name, address, telephone number, e-mail address and a contact person for each reference. Please submit five (5) references.

[redacted]





4.0.1.4 | PRECONSTRUCTION & CONSTRUCTION TEAM

DAVIDSON COUNTY SCHOOL – OAK GROVE HS

"During the project, Samet closely monitored each phase of the project, and worked well with Davison Cunty Schools. Davidson County School is pleased with the quality of work and supervision on the Oak Grove High School Project, and would recommend Samet Corporation for future projects."

Chris Johnston
Executive Director of Operations

SAMET

CARSON KNIZEVSKI

Project Executive



[redacted]

[redacted]

[redacted]

TODD ALTMAN

Senior Project Manager



[redacted]

SAMET

ADAM FOUSE, DBIA, LEED AP

Education Sector Leader



[redacted]

[redacted]

[redacted]

MAURICE C. MCNEAL

Project Manager II / Assoc. DBIA, LEED AP BD+C



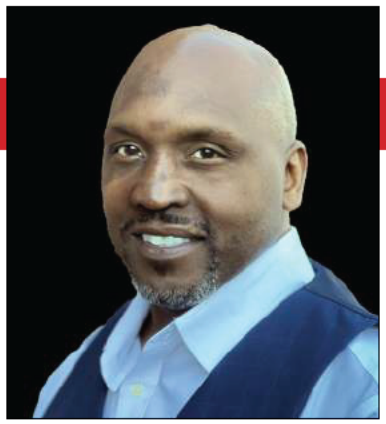
[redacted]

[redacted]

[redacted]

TERANCE STRONG

Superintendent



[redacted]

[redacted]

BRIAN NEAL

Precon Project Executive



[redacted]

JONATHAN BEST

Diversity & Inclusion Manager



[redacted]

[redacted]

y

[redacted]





Rick Davenport
President



Jonathan Best
Project Diversity and Development Manager



Carson Knizveski
Project Excutive



Adam Fouse
Education Sector Leader

PRECONSTRUCTION



Brian Neal
Precon.
Project Executive

CONSTRUCTION

Project Management



Todd Altman
Sr. Project Manager



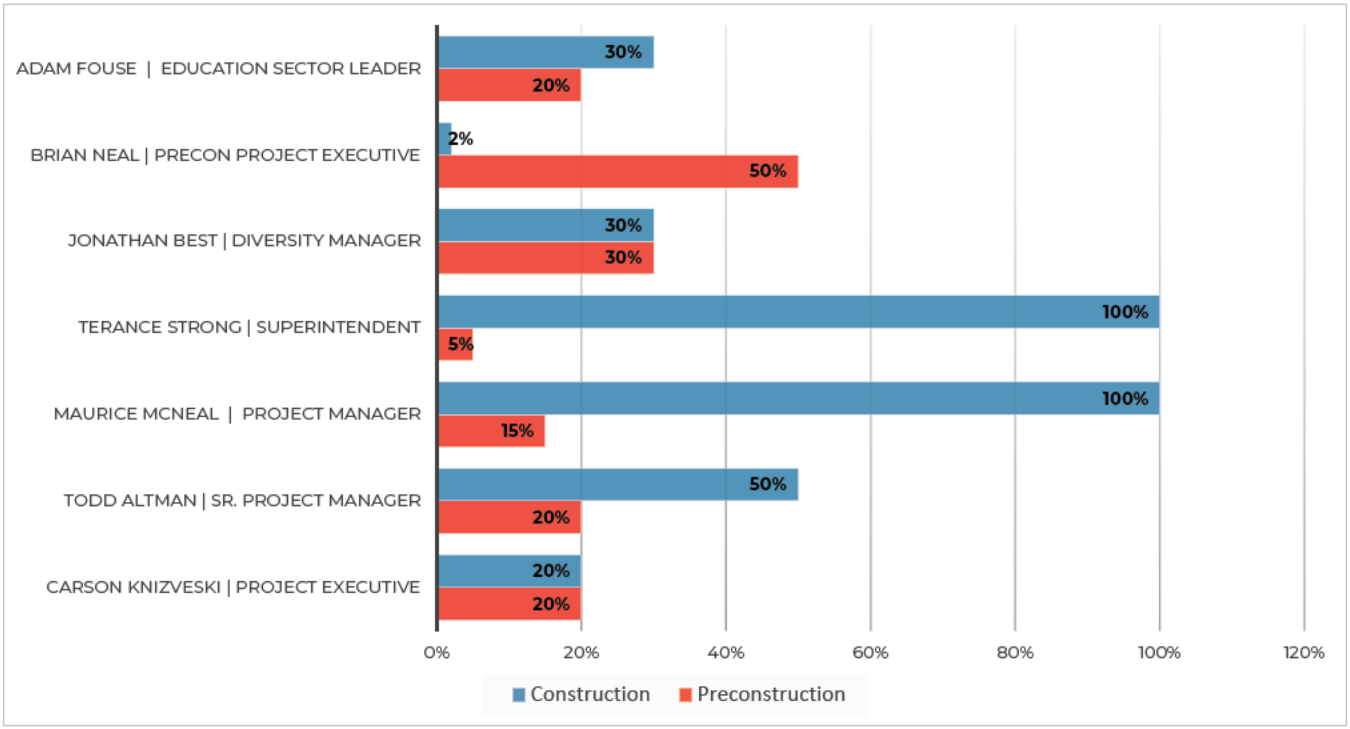
Maurice McNeal
Project Manager

Field Management



Terance Strong
Superintendent

Identify current team member obligations, project assignments, and the approximate percentage of time each team member will spend on this project during the different stages of the Project.



TEAM MEMBER	OBLIGATIONS	PROJECT ASSIGNMENTS
Carson Knizveski	Carson overseess the operations for the South Carolina region.	Project Executive
Todd Altman	Bishop Gadsden Projects and various prusiuts.	Sr. Project Manager
Maurice McNeal	Professional and Community Education Center, Guilford County Schools.	Project Manager
Terance Strong	Bull Street, Columbia SC	Superintendent
Jonathan Best	Jonathan overseess Samet's MWBE program for North and South Carolina regions.	Diversity Manager
Brian Neal	Brian Oversees Charlestons Precon effort.	Precon Project Executive
Adam Fouse	Adam leads Samet's Education teams in the Carolinas.	Education Sector Leader

SAMET MANAGES EACH PROJECT WITH THE SAME COMPANY PROCESS AND CULTURE WE BRING TO ALL OF OUR PROJECTS ENSURING THE BEST POSSIBLE OUTCOME AND SUCCESS FOR ALL STAKEHOLDERS. THE BELOW RESPONSES SHOULD PROVIDE MEANINGFUL INSIGHT TO SAMET'S CORE CULTURE AND PROCESS.

WHO LEADS THE PROCESS?

The complete duration of the project will be led by **Todd Altman, Sr. Project Manager**, beginning with the PreConstruction Management Services through the Project closeout. Once in construction, **Maurice McNeal, Project Manager**, and **Terence Strong, Project Superintendent** are jointly responsible for the day to day management of the construction process to the Project Executive and ultimately Beaufort County School District. The Sr. Project Manager will stay engaged in project delivery until finally complete and will work with you every step of the way. This project leadership team will provide consistency and oversight from onset through completion.

WHAT IS THE PROCESS?

Our customers' best experiences and our best project outcomes happen because our team consistently delivers on the **Five Fundamentals** that we call **The Samet Way:**

As a cultural cornerstone, **The Samet Way** focuses our associates on creating consistency in performance and results. As a platform for continuous improvement, **The Samet Way** creates internal conversations that drive process change and create efficiency as teams collaborate to refine, document and implement the details of each fundamental on every project.



What this means is that from day one on the project, Samet will get to intimately "know your project" and ensure that all of our efforts work towards those parameters and definition of success for ALL stakeholders. This means the project execution plan will take into account your goals for the eproject, the operational needs and constraints of the university, the logistics required, the paramount safety of your students, faculty and the construction personnel, and the time allotted for completion.

PROJECT REPORTING

Samet believes in providing a meaningful summary of the information all stakeholders are interested in on a regular basis. The exact content and format is catered to each project, and depending on the project's needs this is typically month or bi-monthly and may include any/all of the following information to be presented in a concise and easy to understand format:

1) Project Progress in the last period, Report on weather impacts and overall Schedule update
2) Report on Project Documentation Submitted (Submittals and RFI's). This includes items due from the Subs or Samet as well as design or owner team members.
3) Summary report of any known or potential cost issues that would affect the Owner's budget (IE Changes)
4) Summary report of construction contingency expenditures
5) Summary report of open/closed QA/QC inspection items.
6) Risks and Opportunities for the project.

GREENSBORO DAY SCHOOL

"Samet Corporation was extremely helpful to Greensboro Day School in evaluating a potential property for purchase and conceptualizing how we might repurpose an existing church facility if we moved ahead with the purchase. Each required complex analysis within a short time period. The Board of Trustees were able to make a crucial decision based upon information in which they had complete confidence. Time has proven that the decision not to purchase the property was the best one for the School. Samet Corporation is now constructing two new buildings on our existing campus."

Anne J. Hurd, MA, CFRE,
Director of Advancement

SAMET

18 LEED CERTIFIED PROJECTS

OVERALL | #13
NC | #1
SC | #9
GA | #31

ENR Engineering News-Record

Samet has built over
1,000,000SF
of K-12 facilities over the past 23 years

2023 Revenue **1.4B**



40 LEED ACCREDITED ASSOCIATES



CM@RISK
DESIGN-BUILD
NEGOTIATED
P3 PROJECTS

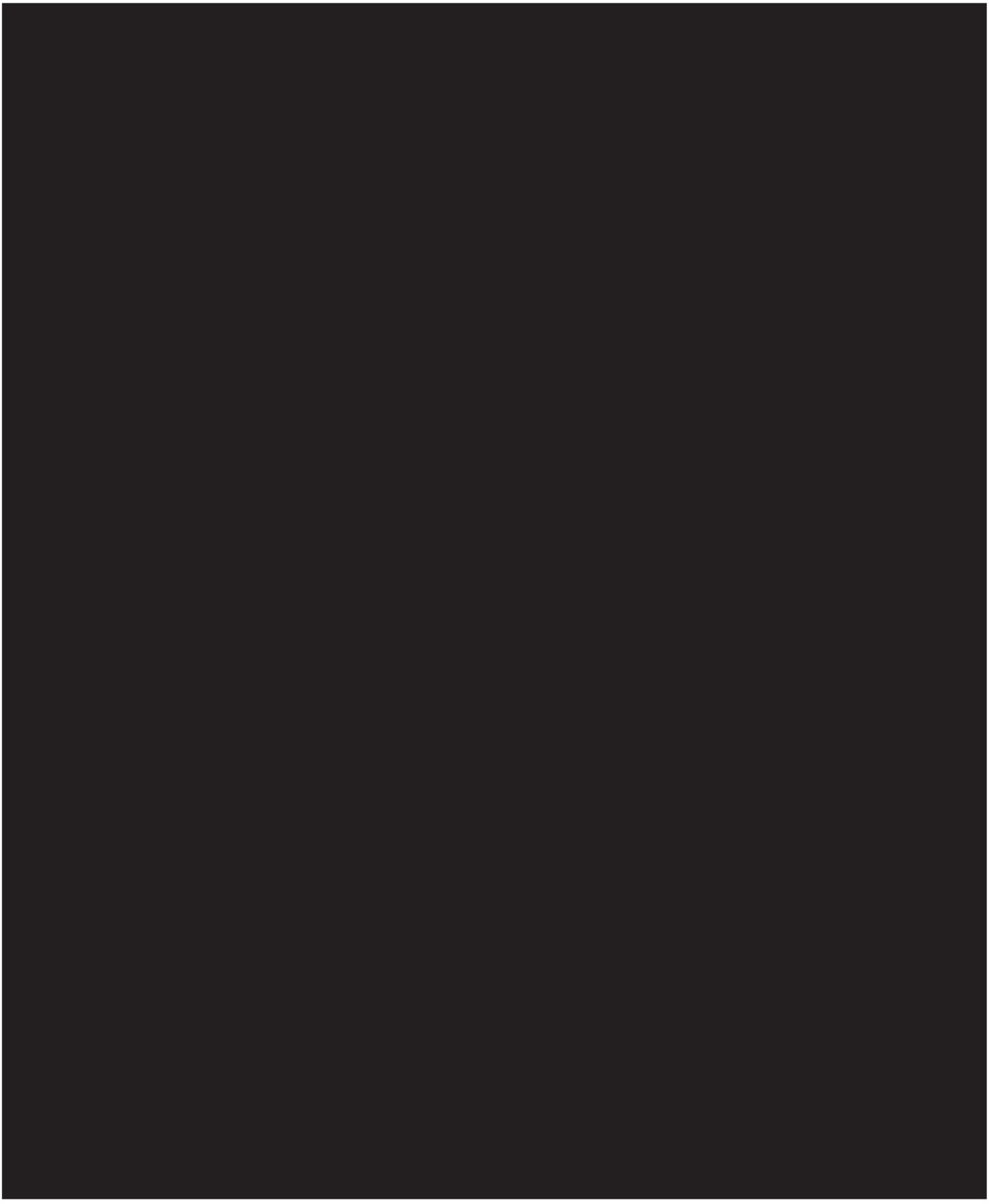
BUILDING K-12 PROJECTS SINCE
2000

575+
associates throughout the Southeast

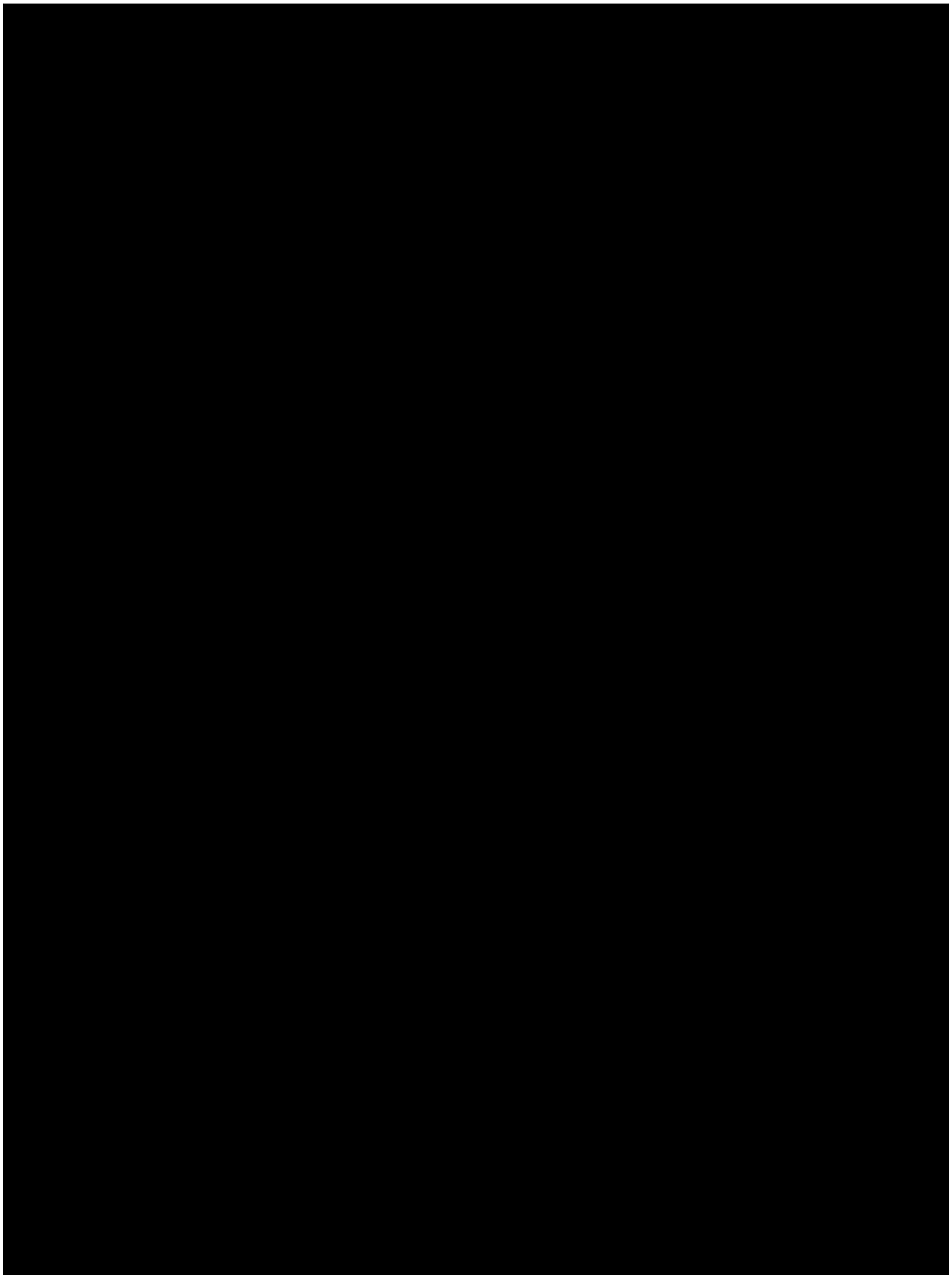
more than **350** Certified PROCORE® users at Samet

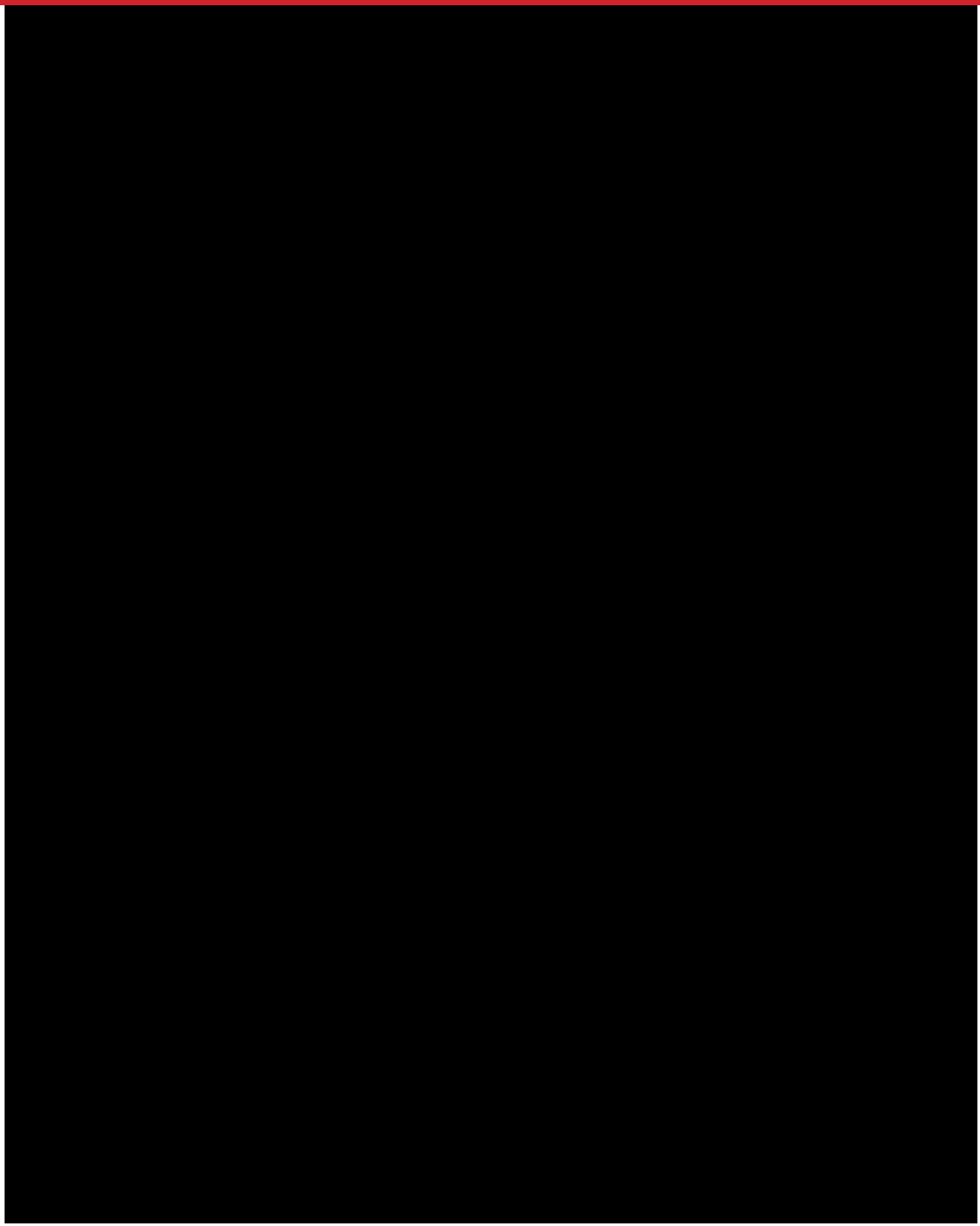
Building CM@Risk projects since
2004

SAMET









•For the past three years, provide the following information:

a.Identify all projects (name, location, completion date and Contract amount).

b.Identify all new construction projects with similar scope. Additionally:

o Indicate any such project where Liquidated Damages were assessed against your firm for failure to achieve substantial completion within the Contract Time, and describe the circumstances of the same;
None.

o Identify any such project in which your firm made a Claim or Change Order Request for acceleration damages, and describe the circumstances of the same;
None.

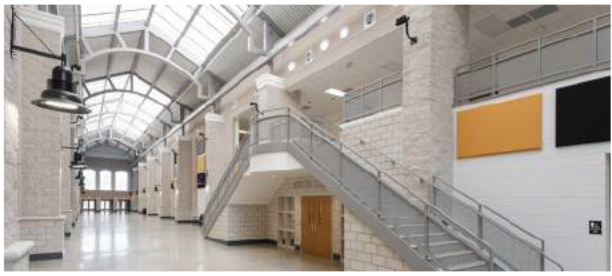
o Identify any such project in which your firm was terminated (whether for cause or for convenience) by the owner prior to substantial completion, and describe the circumstances of the same;
We were terminated for convenience on one project after construction/demolition had begun as we were unable to reach agreement on the final GMP with the Owner.

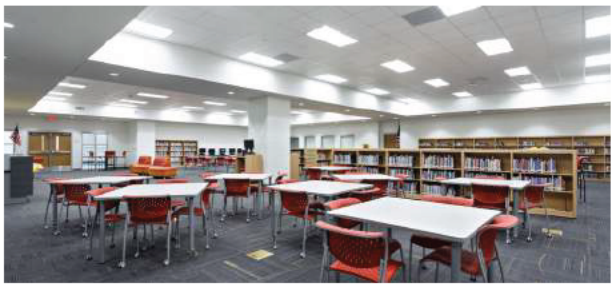
CMAR	**Company Total**
61 projects – 21%	290 projects
Total value 1,376,853,045 – 25%	5,580,941,464



Name	Address	City	State	Department	Projected Finish Date	Total Value
GSC Butterfly	4301 Lawndale Drive	Greensboro	North Carolina	CM at Risk	7/1/2020	$2,000,000.00
Honda Aircraft Co. PSF	6420 Ballinger Road	Greensboro	North Carolina	CM at Risk	7/31/2020	$15,000,000.00
3020 Hillsborough Student Housing	3020 Hillsborough Street	Raleigh	North Carolina	CM at Risk	8/1/2020	$31,225,480.00
DRT4 Construction	394 Fanning Fields Rd	Mills River	North Carolina	CM at Risk	9/1/2020	$33,500,000.00
Honda PSF HACI Scope Additions	6430 Ballinger Road	Greensboro	North Carolina	CM at Risk	9/1/2020	$3,200,000.00
Sandhills Change Orders	925 3rd Street	Greensboro	North Carolina	CM at Risk	1/1/2021	$7,100,000.00
HP Police HQ Tax	1730 Westchester Drive	High Point	North Carolina	CM at Risk	1/12/2021	$19,181,779.00
GSC Zoo Expansion & Tiger Holding	4301 Lawndale Drive	Greensboro	North Carolina	CM at Risk	2/1/2021	$13,800,000.00
Eugene St. Parking Deck & Clinic Renovation	215 S Eugene Street	Greensboro	North Carolina	CM at Risk	2/2/2021	$22,000,000.00
Cone Hospital - Women's Hospital Outpatient Center	930 Third Street	Greensboro	North Carolina	CM at Risk	3/12/2021	$6,100,000.00
Link Montford Phase II	1615 Mockingbird Ln.	Charlotte	North Carolina	CM at Risk	3/31/2021	$40,000,000.00
CFoGG Office Space Study	301 N Elm Street	Greensboro	North Carolina	CM at Risk	5/13/2021	$2,500,000.00
Corning C1 Baghouse Demo	14556 US Hwy 601	Midland	North Carolina	CM at Risk	5/15/2021	$500,000.00
Sharon Elementary (17)	4330 Foxcroft Road	Charlotte	North Carolina	CM at Risk	7/21/2021	$6,000,000.00
Morrison Dr Office Bldg	1080 Morrison Drive	Charleston	South Carolina	CM at Risk	9/30/2021	$29,250,000.00
Corning-Midland Block Openings	14556 US Hwy 601	Midland	North Carolina	CM at Risk	9/30/2021	$40,000.00
Olmsted Savannah	601 Indian Street	Savannah	Georgia	CM at Risk	10/19/2021	$32,600,000.00
Corning - Fume Hood	1098 22nd Street Southeast	Hickory	North Carolina	CM at Risk	12/31/2021	$200,000.00
Sandhills MOB	925 3rd Street	Greensboro	North Carolina	CM at Risk	1/1/2022	$7,024,258.00
Elon Engineering Bldg	North O'Kelly Avenue	Elon	North Carolina	CM at Risk	1/1/2022	$27,000,000.00
Battleground Park Project - Phase 1	3905 Nathanael Greene Dr.	Greensboro	North Carolina	CM at Risk	3/16/2022	$4,800,000.00
Summerfield Town Hall	7818 Summerfield Road	Summerfield	North Carolina	CM at Risk	3/31/2022	$300,000.00
HP City Lake Park & Pool	602 W Main St	Jamestown	North Carolina	CM at Risk	5/31/2022	$14,000,000.00
HP City Lake Park Tax	602 W Main St	Jamestown	North Carolina	CM at Risk	5/31/2022	$20,000,000.00
The Easley Apts	100 N. Broad Street	Winston-Salem	North Carolina	CM at Risk	1/1/2023	$50,000,000.00
Metro 63 Dock Levelers	5495 Salisbury-Concord Rd	Kannapolis	North Carolina	CM at Risk	1/1/2023	$500,000.00
District 54	700 Corporate Center Drive	Raleigh	North Carolina	CM at Risk	1/10/2023	$52,170,930.00
Trevi Village Sr Living	12440 North Tryon Street	Charlotte	North Carolina	CM at Risk	2/28/2023	$39,500,000.00
Alamance CC Public Safety		Haw River	North Carolina	CM at Risk	3/1/2023	$10,000,000.00
Bishop Gadsden - Glen Day 2	1 Bishop Gadsden Way	Charleston	South Carolina	CM at Risk	3/1/2023	$24,053,948.00
Fenton Mixed Use	855 Cary Towne Blvd	Cary	North Carolina	CM at Risk	3/31/2023	$19,781,921.00
Kernersville Rec & Event Center	1020 Shields Road	Kernersville	North Carolina	CM at Risk	5/1/2023	$15,000,000.00
Tanglewood Clubhouse	4061 Clemmons Road	Clemmons	North Carolina	CM at Risk	6/1/2023	$10,000,000.00
Claxton Elementary Precon	3720 Pinetop Rd.	Greensboro	North Carolina	CM at Risk	6/10/2023	$164,304.00
Aspire Carolinas Trade HS	7125 Hambright Road	Huntersville	North Carolina	CM at Risk	6/23/2023	$18,951,987.00
UNCW Coastal Marine PME Reno	2307 Market Street	Wilmington	North Carolina	CM at Risk	10/1/2023	$8,100,000.00
Metro 72	Henderson Grove Church Rd		North Carolina	CM at Risk	11/1/2023	$36,000,000.00
3100 North Tryon Avery Hall	3100 N Tryon Street	Charlotte	North Carolina	CM at Risk	2/15/2024	$70,000,000.00
Rosemary St Parking Deck Const	125 E. Rosemary Parking Deck	Chapel Hill	North Carolina	CM at Risk	2/28/2024	$33,471,852.00
Sweetwater Mixed Use	1435 Richardson Road	Apex	North Carolina	CM at Risk	3/10/2024	$51,603,117.00
GDS - Preschool	5401 Lawndale Dr	Greensboro	North Carolina	CM at Risk	4/1/2024	$6,800,000.00
Bishop Gadsden - The Meade	8080 Noble Oak Way	Charleston	South Carolina	CM at Risk	6/29/2024	$21,000,000.00
FSU New Dorm	1200 Murchison rd., Fayetteville, NC	Fayetteville	North Carolina	CM at Risk	8/1/2024	$36,000,000.00
New Bluford St Resident Hall	1001 Bluford St	Greensboro	North Carolina	CM at Risk	8/5/2024	$58,000,000.00
Guilford Co Sheriff's Office Cons	401 W Sycamore Street	Greensboro	North Carolina	CM at Risk	8/17/2024	$21,000,000.00
Claxton Elementary Const	3720 Pinetop Rd.	Greensboro	North Carolina	CM at Risk	8/30/2024	$31,333,469.00
Club Elementary Reno/Addition	400 W. Club Blvd.	Durham	North Carolina	CM at Risk	8/31/2024	$19,500,000.00
Morehead Elem Reno/Addtn	909 Cobb St.	Durham	North Carolina	CM at Risk	8/31/2024	$19,500,000.00
Holly Springs Fire Station #3	0 Cinder Station Road	Holly Springs	North Carolina	CM at Risk	9/1/2024	$6,700,000.00
Coral Bay Club	1901 W. Fort Macon Road	Atlantic Beach	North Carolina	CM at Risk	10/15/2024	$16,000,000.00
Project Tiger	4424 12th Street Ext.	West Columbia	South Carolina	CM at Risk	10/31/2024	$100,000,000.00
Statesville Airport Terminal	238 Airport Rd	Statesville	North Carolina	CM at Risk	1/1/2025	$15,000,000.00
Equipment Services Garage	Patton Ave	Greensboro	North Carolina	CM at Risk	4/30/2025	$30,000,000.00
Page Hall Renovations	21 Current Drive	Raleigh	North Carolina	CM at Risk	5/30/2025	$15,700,000.00
Riverlights Fire Station #6	4455 River Road	Wilmington	North Carolina	CM at Risk	7/1/2025	$7,200,000.00
Museum of The Marine		Jacksonville	North Carolina	CM at Risk	7/16/2025	$29,500,000.00
Windsor Rec/Chavis Library	1610 Gate City Blvd	Greensboro	North Carolina	CM at Risk	9/1/2025	$80,000,000.00
Corning South Loading Dock	14556 US Hwy 601	Midland	North Carolina	CM at Risk	01/25/21 at 04:00 pm	$1,200,000.00
Metro 63 Upfit	5495 Old Salisbury-Concord Rd	Kannapolis	North Carolina	CM at Risk	01/30/23 at 05:00 pm	$800,000.00
High Point Police Headquarters and 911 Call Center	1730 Westchester Drive	High Point	North Carolina	CM at Risk	02/17/21 at 05:00 pm	$15,000,000.00
Park Apartments	1250 Ephesus Church Road	Chapel Hill	North Carolina	CM at Risk	07/24/23 at 12:00 pm	$70,000,000.00







WESTERN GUILFORD MIDDLE SCHOOL

Location: Greensboro, NC

Type of Project: CM@Risk, Public

Square Footage: 158,000 SF

DATES
Phase I
Scheduled Completion: 2/2/2018
Actual Completion: 2/2/2018
(425 days)

Phase II
Scheduled Completion: 8/13/2018
Actual Completion: 8/13/2018
(148 days)

COSTS
pGMP: $30,939,171
GMP: $30,897,500
Final GMP/Completion: $29,941,209
Savings: $956,291

Project Value in 2023: $50.8M

Changer Orders Not Owner Generated:
One (1) -$956,29*
*Reconciliation to owner

MWSBE %: 34.2%

Replacement Middle School

This project was a replacement middle school in Guilford County.

In addition to classrooms, the facility has a gymnasium, cafeteria with kitchen and media center as well as new running track, baseball and softball fields and parking areas.

The existing school remained operational during construction. This is the 4th school Samet and HUB firm SRS, Inc. have completed for the Guilford County School System.

Amenities Provided: Classrooms, gymnasium, cafeteria with kitchen, media center, running track, baseball and softball fields, parking area

[redacted]

Meet Ms. Patrice Brown, Principal (retired) Western Middle School, as she talks about her experience with Samet.

SAMET







SOUTHEAST HIGH SCHOOL ALAMANCE HIGH SCHOOL

Location: Haw River, NC

Type of Project: CM@Risk, Public

Square Footage: 219,000 SF

DATES
Start Date: 5/3/2021
Authorized Time Extensions: 21 days*
Scheduled Completion Date: 5/25/2023
Actual Completion Date: 5/25/2023
*documented weather delays

COSTS
pGMP: $56,858,301
GMP: $58,513,684

Final GMP/Completion: TBD, final reconciliation is not complete

Changer Orders Not Owner Generated: One (1) field lighting changes

MWSBE %: 16%

New High School

This project just received substantial completion May 25, 2023

This new high school is the first new high school in Alamance County since 1970 when residents totaled 96,000. In 2021 the county recognized the need to accommodate a growing base of 173,000 and approved a bond for new schools and school renovations. This new facility will sit on the Henry A. Scott farm and hold 1,250 students with core spaces for 1,500 throughout a total of 219,000 SF. This complete project includes athletic fields, associated buildings for concessions, ticketing, restrooms, parking and driveways.

Amenities Provided: Classrooms, athletic fields, associated buildings for concessions, ticketing, restrooms, parking and driveways.

[redacted]







CLAXTON ELEMENTARY

Location: Greensboro, NC

Type of Project: CM@Risk, Public

Square Footage: 19,637 SF

DATES
Notice to Proceed: 10/16/2022
Original Contract Time: 617 days
Authorized Time Extensions: 0 to date
Final Contract Time: under construction
Actual Completion: under construction

COSTS
GMP: $41,293,955
Final GMP/Completion: under construction

Changer Orders Not Owner Generated: Zero (0) to date

MWSBE %: 44%

New Elementary School
This school is located in a secluded neighborhood and will house 700 students in a modern, 2-story design. This facility offers classrooms, a multi-purpose cafeteria with a platform stage and storage, and a second floor with classrooms around a perimeter that is open to the first floor below. Dedicated rooms for art, music, O/T, sensory and pre-K are included in this design. Grades pre-K through 1st, as well as administrative offices and the multi-purpose cafeteria, populate the first level, with grades 2-5 on the second.

Currently under construction. Completion date 2024







GREENSBORO DAY SCHOOL | NEW PRESCHOOL

Location: Greensboro, NC

Type of Project: Negotiated

Square Footage: 17,200 SF

DATES
Start Date: 04/03/23
Authorized Time Extensions N/A
Scheduled Completion Date: 04/01/24
Actual Completion Date: N/A

COSTS
GMP: $6,800,000
Final GMP/Completion: Under Construction

Greensboro Day School's new preschool will house educational programs for children ages 2–5. Since launching a preschool program in 2019, enrollment has grown by 79% with waiting lists for enrollment, necessitating a dedicated, modern space for early learning. This new building is being designed specifically for preschoolers and will accommodate classrooms and open space, as well as offices and rooms for play and interaction.



ASPIRE CAROLINAS TRADE SCHOOL

Location: Huntersville, NC

Type of Project: Negotiated

Square Footage: 69,000 SF

DATES
Start Date: 05/30/22
Completion Date: in construction

COSTS
GMP: $18.9M

Final GMP/Completion: $18.5M

Aspire Carolinas is the first charter trade high school in the Charlotte metro area and the first to focus on both industry specific career and technical education and traditional academics in Mecklenburg County. This school will have nine trade labs to give students first-hand experience in carpentry, HVAC, masonry/tile, plumbing, and welding/fabrication/robotics. Other career paths being considered for the curriculum include sustainable agriculture/hydroponics, culinary, electrical, advanced manufacturing automation, automotive, IT/data science and heavy equipment operator as well as entry level medical careers.

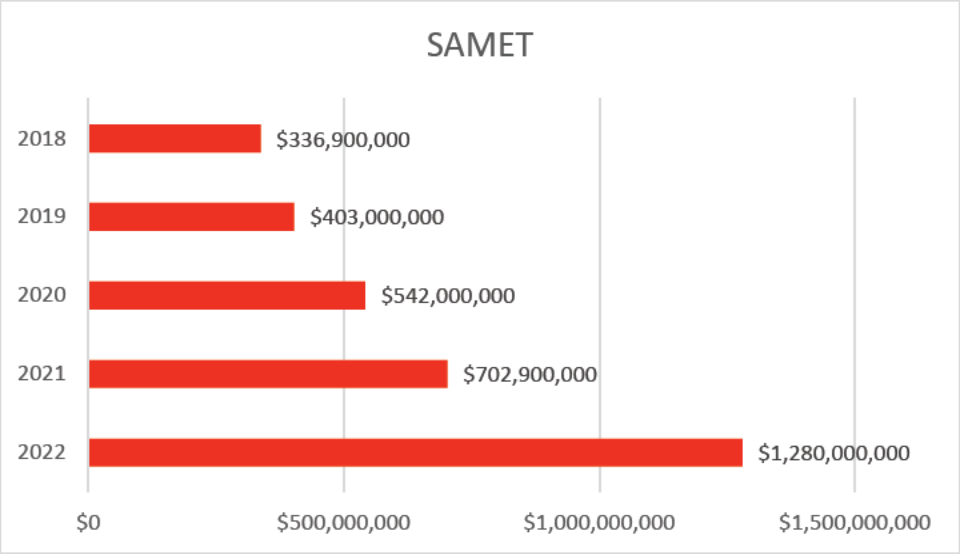
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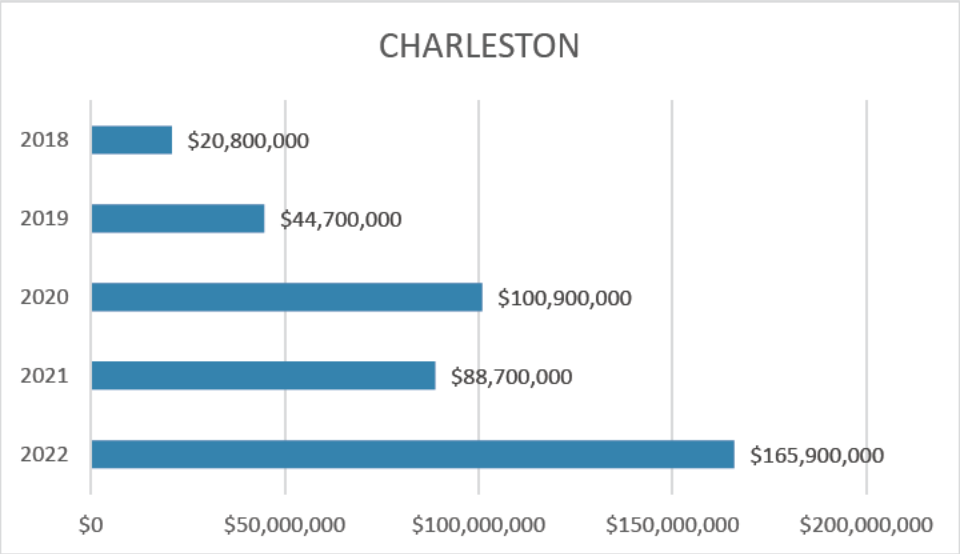
TRI-CITY CHRISTIAN ACADEMY

"Partnering with Samet Corporation from conceptual design through actual construction as we developed our new K-12 Private Christian School campus was the best decision we ever made. Our current facility is well over 50 years old and our goal is to have the new facility that would serve us for another 50 years. Samet' s Educational Construction division has brought expertise, value and results that you cannot put a price tag on. They have been with us every step of the way helping us take our vision to another level. My entire building committee as well as the 1,000 constituent members have been thrilled with the results and we would recommend Samet Corporation wholeheartedly for your project. Please do not hesitate to contact me if you have any questions."

Bryan T. Hall
Building Committee Chair

SAMET





• What is the current dollar value of work under Contract?
Samet Overall: $4.16B
CHS Region: $506.9M

• What is the typical dollar range of projects under Contract with your firm?
Samet Overall: $19.2M
CHS Region: $11.8M

• Identify what percentage of your work is hard bid and what percentage is based on a CM/GC at Risk or similar approach?
75% Lump Sum/ Hard Bid
25% CM@R

• Identify what percentage of your work is renovation versus new construction.
75% New
25% Reno

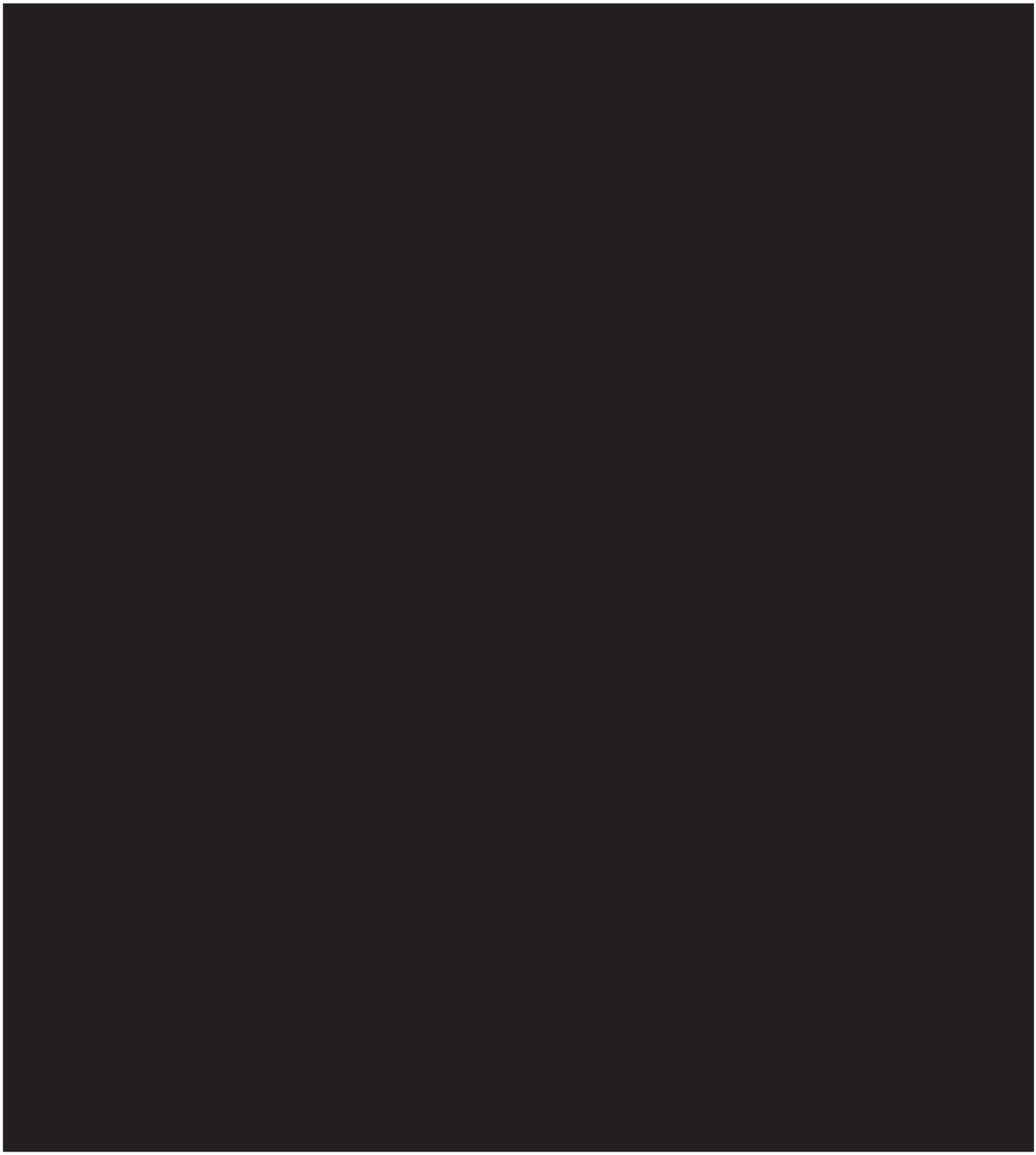
GUILFORD MIDDLE SCHOOL

"The Samet team has been an absolute dream to work with through the process of constructing our new Middle School. They have been timely, professional, and accommodating in all matters, and have done an exceptional job communicating with me and our school community regarding our progress. They have gone above and beyond to meet the needs of our staffs and students, and have modeled true character and service day to day. We are looking forward to concluding a great partnership with Samet in our new building soon."

Patrice Brown
Guilford Middle Principal

SAMET

Submit your most recent financial statements (at a minimum, balance sheets and income statements for 2020 and 2021) and verification of current bonding capacity.



UNCG

"Samet Corporation did a fantastic job of bringing new and innovative ideas to the table as well as helping expand the possibilities for the project within our overall vision. The work they presented was first class and always organized. I strongly recommend Samet to anyone who wants a creative and professional approach to maximize their next project."

Wes Miller, Head Coach,
UNCG Men's Basketball

SAMET



Precon Fee:

For $40M Elementary School: $57,500

1. August through October $19,000 (Assumes Schematic Estimate only and design attendance)

2. November through end of February $38,500 (Assumes DD Estimate, GMP Estimates, and design attendance)

For Master Plan Update Scope:

3. Please see attached billing rates

Construction Fee:

$1,550,000 or 3.875% of the final Cost of Work

4. Per the A133 provided as an addendum to the RFP documents, the following items are not included in the Fee above and would be included as reimbursable cost:
    1. P&P Bond .75% of the GMP
    2. CGL Insurance .91% of the GMP

GUILFORD MIDDLE SCHOOL

"Having worked with numerous contractors throughout my career, I have experienced great working relationships and some not so great. My experience with Samet/SRS ranks with the best. Throughout the design process and continuing with the construction process, they are organized, clear and professional in their method of approaching a project. They have been an important member of the project team. I have been impressed with the way that they handle the construction process to ensure that the project stays on schedule and within budget all the while making sure the construction site is as safe as it can be. I highly recommend Samet/SRS for your project. I look forward to continuing our professional relationship with them on future projects."

Steve Wallace
Morris-Berg Architects

SAMET

PROJECT REPORTING

Samet believes in providing a meaningful summary of the information all stakeholders are interested in on a regular basis. The exact content and format is catered to each project, and depending on the project's needs this is typically month or bi-monthly and may include any/all of the following information to be presented in a concise and easy to understand format:

1) Project Progress in the last period, Report on weather impacts and overall Schedule update

2) Report on Project Documentation Submitted (Submittals and RFI's). This includes items due from the Subs or Samet as well as design or owner team members.

3) Summary report of any known or potential cost issues that would affect the Owner's budget (IE Changes)

4) Summary report of construction contingency expenditures

5) Summary report of open/closed QA/QC inspection items.

6) Risks and Opportunities for the project.

PRECONSTRUCTION COST MANAGEMENT

Samet will typically produce three estimates for the Project based on the documents and information provided by the Design Team. For each of these Samet does a full takeoff for all divisions up to MP&E, relying on Subcontracting partners with a diligent review process for those technical trades. We use a hybrid of these for all site-work related items. Clarifications and assumptions when appropriate will be itemized in the estimate's documentation.

1) Conceptual / Schematic Design Estimate: Produced at the earliest stages of the design process to help align the project scope and Owner's Budget requirements.
2) Design Development Estimate: Produced at ~ 50% design to ensure the design is tracking in line with the previously established budget.
3) Construction Documents Estimate: This estimate forms the basis for the GMP and sets the budget to be followed through the construction phase of the project.

Each of the above estimates will include the following documents:

1) Estimate Summary by Construction Division
2) Estimate Detail with in-house takeoffs for most scopes.
3) Clarifications and Qualifications (to help in the understanding of expectations)
4) Cost Management Log (for cost reduction options, alternates, VE)
5) Cost Variance Log (major scope differences from the previous estimate)
6) Allowance Log (for defined scopes that can't be quantified or not yet selected)

Throughout the design process, Samet will attend the regularly scheduled design progress meetings with the Owner and Design teams to stay informed on the progress of design and decisions being made. During this time Samet will:

1) Review information provided during the design updates and provide cost, schedule, and constructability advice to the Owner and Design Team on key decisions and/or changes in the design as it progresses.
2) Provide advice when decisions are at variance with previously produced estimates and will impact on the cost.
3) Provide pricing on design options for specific system before the design continues to progress in one direction or the other.

During Preconstruction Samet will also analyze and advise the owner on any scopes requiring us to bid/buy early due to cost escalation or lead time impacts.

CONSTRUCTION COST MANAGEMENT

All of the work in the Preconstruction process is leading to the project goal to avoid additional cost to the owner, unless the owner requests additions to the project scope. The GMP is built up on Subcontractor bids against Samet's detailed scopes of work for each trade that are designed to eliminate scope gaps. They are also reflective of the logistics planning, constructability reviews, and phasing / scheduling efforts that have taken place through the design process. In addition, the GMP will includes specific allowances or contingencies to cover items that were not able to be defined and ensure the project budget covers the known scope and anticipate that there will be some unforeseen costs.

When any Subcontractor request additional cost or Samet will manage as follows:

1) Review the merit of the request against the subcontract scope, notify the sub if it is rejected and provide justification OR
2) Determine is the request is correctly funded out of one of the established allowances in the GMP, if No
3) Determine if the scope is covered by the GMP requirements and then charge to the Construction Contingency, if No
4) Submit to the O/A/E with justification why additional cost it outside the GMP parameters.

Cost management logs are distributed on the agreed periodic basis (monthly/bi-monthly) and reviewed at the O/A/C to allow for team discussion when appropriate.

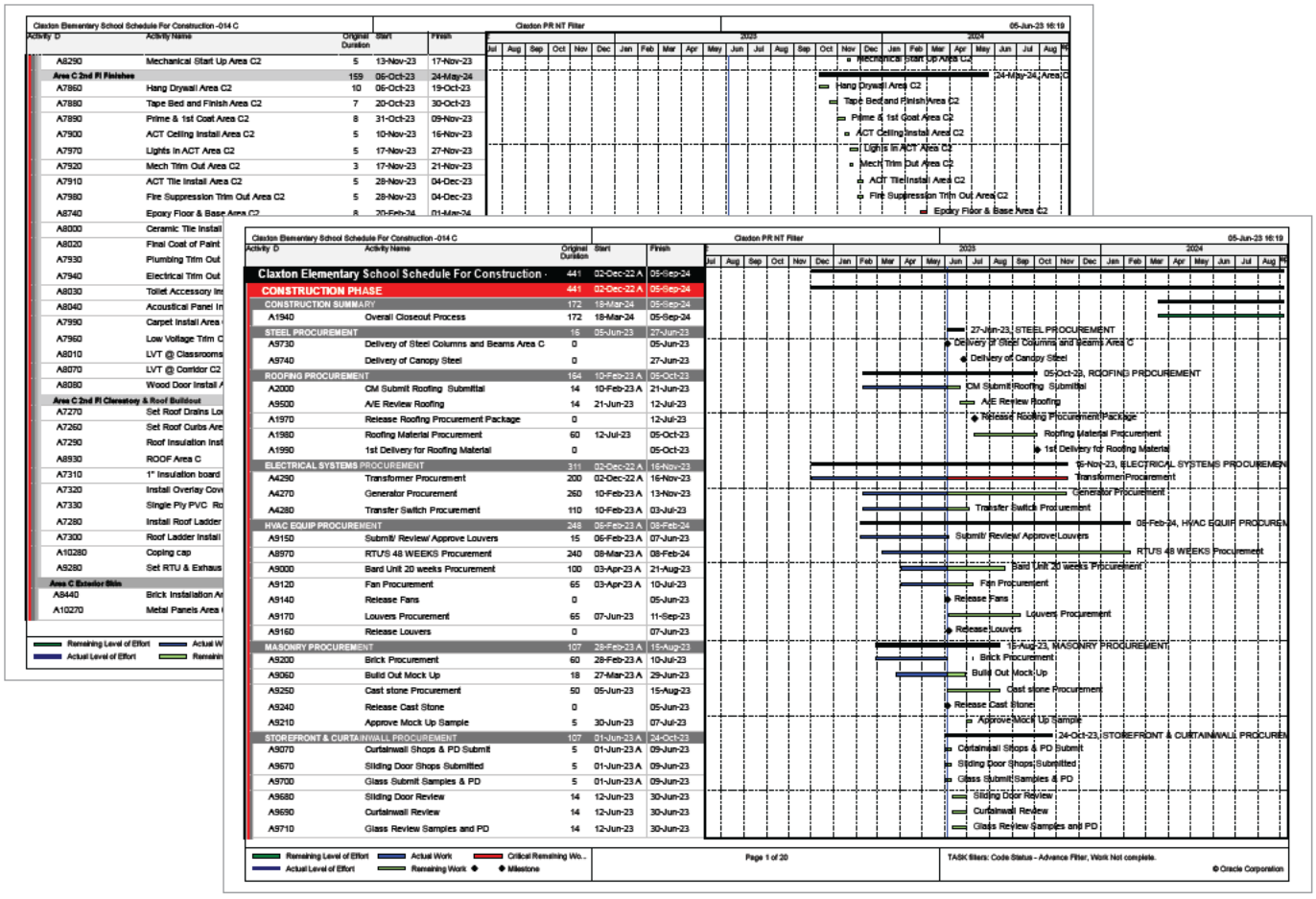
QUALITY CONTROL

Samet is organized on a unique, client-focused approach to Total Quality Management. The elements of this program are transparent and tracked in ProCore for the Project Team to review. We are driven to achieve the highest standards of quality for this critical project and this operating principal is clearly reflected by our long-term client relationships, and the fact that each year a significant volume of our annual construction revenue is driven by repeat customers.

Some of the elements of our QA/QC program would include:

1) Ensure Submittals meet the Specifications and Docs
2) Pre-installation meeting to discuss quality expectations and define inspections/testing for each trade scope. This should include the O/A/E when appropriate.
3) Use of mockups as appropriate / required
4) Inspect / Verify material and equipment when arriving on site. Documented In ProCore
5) Inspection of 1st instance of installation / Ongoing inspections as agreed/required. Documented in ProCore
6) Material / Performance testing as required. Documented in ProCore.
7) Progress Photos. Includes pre-coverup photos / videos.
8) As-Built Drawings

For all QA/QC related inspections, observations, and non-conformances, Samet will log deficiencies in ProCore and assign to the appropriate trade. Each trace must make corrections and upload photographs to the extent applicable documenting the correction was made and this is in turn verified by Samet. We encourage all designers, engineers, owners, and 3rd party inspectors to use this system to the maximum extent possible. Doing so results in a comprehensive documented verification that no QA/QC concerns are left unresolved, and also allows the Project Team to consider if assessment against a specific trade contractor's pay app is appropriate.



SCHEDULING

Samet uses P6 for all project scheduling to develop a Programming Schedule as the initial schematic design is finalized. Samet will meet with the Owner's project management, end users, design team members, and city building inspections/ permitting for input on the constraints and requirements that must be considered. This schedule will define phasing, major milestones, constraints, and provide a framework for a full detailed project schedule in the future. It will also help determine if there are any procurement challenges the team must develop a strategy to manage.

By the completion of the GMP design documents, Samet will have developed a fully detailed project schedule for use in bidding to the Subcontractors. This schedule will be included with the Owner GMP and define the project commitments in regards to schedule and phasing. Any major Subcontractor concerns with the proposed Project Schedule will be addressed prior to finalizing the GMP.

Once the project is fully bought out, the overall durations and sequencing will be reviewed with all major trades and minor amendments made or detail added as may be required. These adjustments cannot affect the major phasing milestones or end dates. The resulting schedule will be the Construction Schedule utilizes for the remaining duration of the project.

Samet will update the Construction Schedule at a minimum monthly and bi-monthly when appropriate to track actual progress in the field, and provided to the Owner / Design team members.



TECHNOLOGY

We embrace the tools now available to the construction industry today. From requesting trade partner bids to final project close out, industry technology is critical to our daily function. As previously stated, our team uses an online project information and management system that streamlines communication between Samet, the Architect, the Owner and the Trade Partners, allowing everyone ready access to the most current information.

The central Hub of all project documents is ProCore which provides live, real-time access for all Project Stakeholders. Licensing and access is provided by Samet for the life of the project. ProCore will provide access for all of the following:

1) Access to the current set of project documents
2) Access to all submittals and RFI's
3) A platform for all QA/QC Inspections showing corrections made with photos when applicable.

Samet uses **BUILDR** for project closeout, which integrates with ProCore. This system is also accessible to all project Stakeholders and provide a platform for:

1) The Cataloging and Distribution of all Project Closeout / Record Documentation
2) Warranty Management and Tracking.

OTHER TECHNOLOGIES SAMET MAY USE FOR BIDDING AND CONSTRUCTION MANAGEMENT:

- Social networking outreach
- Building Connected – Project Bidding
- Drone 3D Progress
- P6 – Scheduling
- Virtual tours, constructability, etc.
- Bluebeam for document, plan markups and commenting.

PROCORE®

Four years ago, Samet implemented **Procore** as its project management platform, empowering all parties - *owners, designers, trade partners, and Samet* - to function as a unified team. It exists on the laptops, iPad, and cellular phones of each and every Samet employee.
Procore stores Samet's pertinent project information, from project documents, RFIs, and meeting minutes, to submittals, photos, schedules, and as-builts, and you, as the owner, have access to these 24/7 through desktop and mobile platforms.

In the hands of our trade partners and associates in the field, experiences and communications are entered into **Procore** and we are offered a true vision into the success of our projects.

To add to the horsepower of our data analytics, ***Samet utilizes Procore in conjunction with a proprietary platform called Power BI (Business Intelligence)***.

SAMET

Construction projects involve thousands of moving parts every day and until recently, those parts have only been observed individually. We came to understand that being able to collect this data and aggregate it would give us previously untapped access to both positive and negative trends that capitalize on or buffer against unnecessary risk.

For example: how many and what types of QC inspections have been performed, were they positive or negative, what trends do we see emerging, and how many days has it taken to remedy any negative inspections. This allows us to ask the question, "why" which is often overlooked in construction in favor of the "when" or "where."

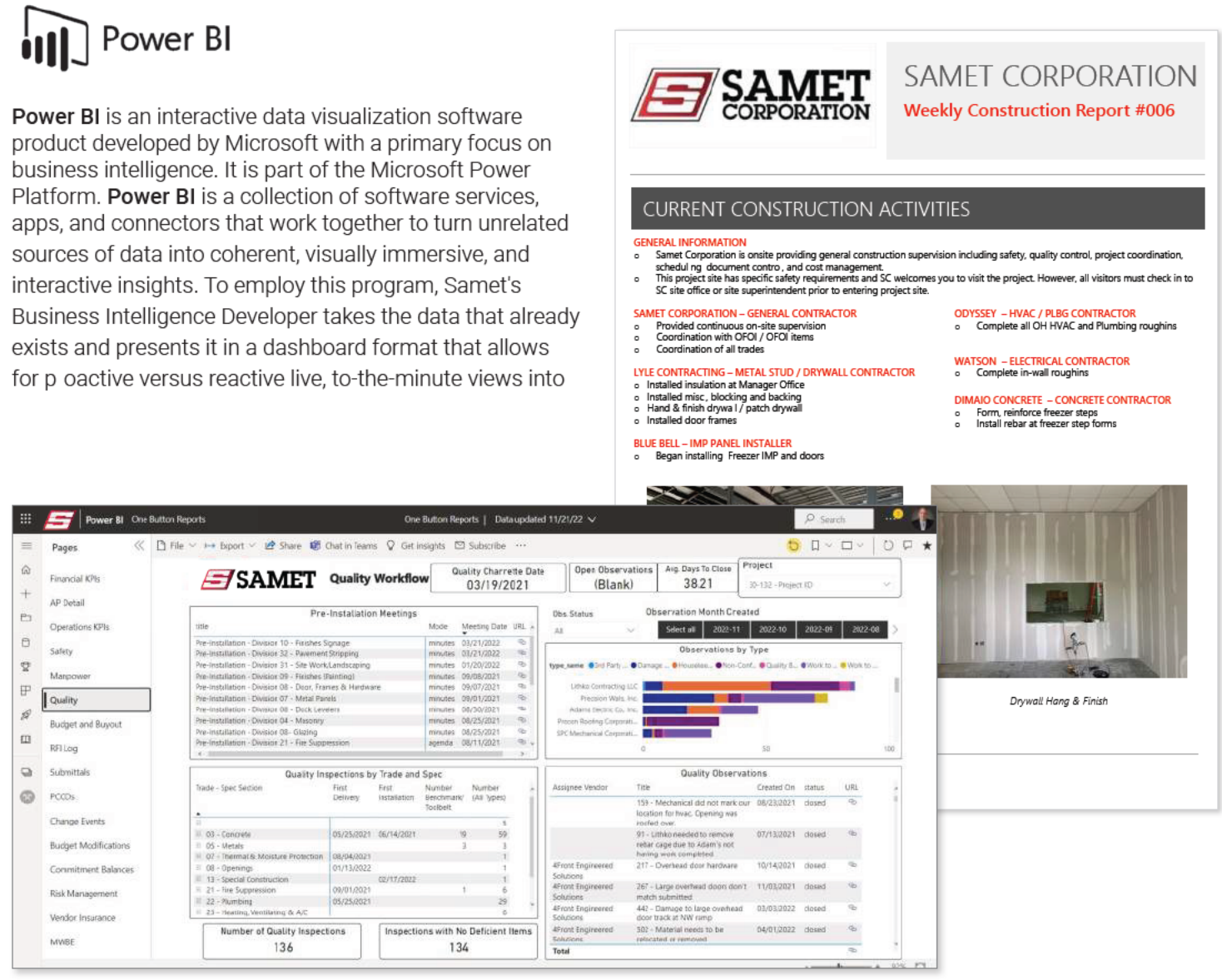
Microsoft's **Power BI** is the tool we use for that purpose.

Power BI

Power BI is an interactive data visualization software product developed by Microsoft with a primary focus on business intelligence. It is part of the Microsoft Power Platform. **Power BI** is a collection of software services, apps, and connectors that work together to turn unrelated sources of data into coherent, visually immersive, and interactive insights. To employ this program, Samet's Business Intelligence Developer takes the data that already exists and presents it in a dashboard format that allows for p oactive versus reactive live, to-the-minute views into potential risks on all projects. These dashboards *(example below, left)* are embedded within Procore on each project to provide live metrics to give every project team a real-time view into what risks is coming their way. This is how we analyze risk, forecast future trends in your project, and protect your budget and schedule.

WEEKLY REPORTING

Every Friday, your project team will provide a custom-tailored report *(below, right)* to you that outlines the week's progress, a lookahead at next week, progress pictures from the week, weather data, manpower levels, and other relevant details of the project as necessary.



SAMET CORPORATION

Weekly Construction Report #006

CURRENT CONSTRUCTION ACTIVITIES

GENERAL INFORMATION
- Samet Corporation is onsite providing general construction supervision including safety, quality control, project coordination, schedul ng document contro , and cost management.
- This project site has specific safety requirements and SC welcomes you to visit the project. However, all visitors must check in to SC site office or site superintendent prior to entering project site.

SAMET CORPORATION – GENERAL CONTRACTOR
- Provided continuous on-site supervision
- Coordination with OFOI / OFOI items
- Coordination of all trades

LYLE CONTRACTING – METAL STUD / DRYWALL CONTRACTOR
- Installed insulation at Manager Office
- Installed misc., blocking and backing
- Hand & finish drywa l / patch drywall
- Installed door frames

BLUE BELL – IMP PANEL INSTALLER
- Began installing Freezer IMP and doors

ODYSSEY – HVAC / PLBG CONTRACTOR
- Complete all OH HVAC and Plumbing roughins

WATSON – ELECTRICAL CONTRACTOR
- Complete in-wall roughins

DIMAIO CONCRETE – CONCRETE CONTRACTOR
- Form, reinforce freezer steps
- Install rebar at freezer step forms

Drywall Hang & Finish

MAXIMIZING CONTRACTOR
AND SUBCONTRACTOR BIDDING

Understanding the competitive marketplace from a subcontractor's perspective will help our team achieve more bidders on bid day and provide more opportunity for local and MWBE businesses participating. To achieve this, we will take the following steps:



Samet will review current market conditions to know what projects are coming out to bid in the local area in the immediate timeframe. We want to ensure that subcontractors have the capacity in-house to actually bid the project. Timing of the bid packages is strategic, it's important for us to ensure that bid packages don't fall on traditional holidays or local events. Also, we will host informational gatherings and subcontractor mixers to solicit bid participation immediately upon project award. The subcontractor marketplace is tight and volatile under current market conditions. This means that projects and current workloads are at capacity. We will need to strategically create a positive bid environment for best results.

Samet will develop written trade subcontractor/vendor scopes of work for issuance into the marketplace to secure competitive bids. By developing detailed trade package scopes of work we reduce scope gaps, define specific work responsibilities between trade subcontractors/trade partners and ultimately the scopes will be used as a tool to manage each trade subcontractor/vendor throughout the construction process. This proven process will eliminate the guesswork between the trades allowing for more competitive pricing to Beaufort County Schools.

BIDDING AND AWARD PHASE

Following review and approval of the final construction document cost estimate and detailed written bid package scopes of work with the project team, the Samet will:

- Publicly advertise the invitation for bids
- Chair and conduct pre-bid conference meetings with trade subcontractors / suppliers
- Issue addenda to prospective bidders
- Coordinate final construction documents
- Promote minority bidder participation through mixers, individual scope review meetings, etc.
- Pre-qualify bidders
- Receive and analyze subcontractor / supplier bids
- Conduct pre-award subcontractor / supplier meetings
- Prepare subcontractor / supplier award recommendations to project team
- Prepare and/or adjust Guaranteed Maximum Price document(s)

Samet's
MINORITY BUSINESS PARTICIPATION PLAN

Samet's comprehensive plan for certified MWBE firms ensures successful subcontractor participation on this project. Through the implementation of this plan, we will achieve the objectives outlined below in the community to inform them about opportunities to participate in this project.





PROGRAM OBJECTIVES AND PROCESS

1. Capture interest by publicly reaching out to capable minority and woman-owned firms in the community to inform them about opportunities to participate in this project.
2. Offer our experience and knowledge to firms targeted for participation by providing training, networking opportunities, and assistance with the completion of our subcontractor/ supplier prequalification process.
3. Structure specific bid packages with reduced financial and bonding requirements in order to maximize SBE/MWBE participation.
4. Track and assist targeted SBE/MWBE firms from the time of identification through the bidding process in order to ensure a successful bid response for this project.
5. Offer follow up project management assistance to SBE/MWBE firms who are successfully awarded subcontracts to participate in this project.
6. Take all reasonable measures to ensure that SBE/MWBE participation in this project exceeds our stated goal.



Project Team Member responsible for ensuring compliance with COS's participation requirements:

Jonathan Best
Project Diversity and Development Mgr.
jbest@sametcorp.com

35%

Samet has set an MWBE participation goal of 35% for your project



MWBE AND HUB PARTICIPATION ON RECENT PROJECTS

Samet has been very successful in exceeding our clients' MWBE goals. Our success is a testament to our outreach program and commitment of our team.

MWBE/HUB TOTALS FROM REPRESENTATIVE CURRENT AND PREVIOUS PROJECTS

Owner	Project Value at time of Construction	Project Type	MWBE Participation
Guilford County Schools	$15.7M	Simkins Replacement Elem. School	56% MBE=21%; WBE=35%
Guilford County Schools	$42M	Claxton Elementary (new)	41%
Guilford County Schools	$34.0M	Western Middle School Replacement	34.0%
City of Greensboro	$8.29M	New Fire Station #7	36% MBE=32%; WBE=4%
Winston-Salem State University	$25.5M	Donald Julian Reaves Student Activities Center	32%
Guilford Tech Community College	$32.0M	Cameron Campus - New Satellite Campus	32%
UNC-Greensboro	$48.0M	Spartan Village Residence Halls - 4 Buildings	31.5%
City of Greensboro	$6.52M	New Fire Station #56	43.4% MBE=34%; WBE=9.4%
Guilford County	$15M	New Behavioral Health Center Bid Package 1	37% MBE=20%; WBE=17%
City of Greensboro	$8.29M	New Fire Station #7	36% MBE=32%; WBE=4%
City of High Point	$36M	New Baseball Park in Downtown High Point	20%
Dept. of Veterans Affairs	$100M	VA Healthcare Center	34.5%

Each of the above successful projects achieved or exceeded the goals by following the below Samet (6) step proven process. (Administration, Research, Recruitment, Technical Assistance, Tailored Trade Packages, Financial Assistance, & our Second Tier Strategy)

Samet's
MINORITY BUSINESS PARTICIPATION TRACKING

Samet's MWBE participation tracking monitors participation among separate certifications as well as the dollar amount and percentage they achieve on projects with us. Below are examples of our efforts. *THESE EXAMPLES ARE CONFIDENTIAL AND NOT FOR PUBLIC RECORD.*

SAMET

SAMET CORPORATION
HUB Participation Report
Claxton Elementary School

Contract TOTAL: $ 41,293,955.00 — 44.45% Percentage of Total GMP or Awarded Contract

Total Value of HUB Trade Contracts: $ 18,364,834.00
Trade Cost (Cost of the Work): $ 36,469,522.00 — 50.33% Percentage of Total Trade Packages Bid YTD

GMP: $ 41,293,955.00 — 44.45%

HUB Participation
% Expressed as a portion of TOTAL contract value.

Trade Contractor/Supplier	Scope of Work	ALL Trade Contracts (HUB and Non-HUB)		African American (B)		Hispanic (H)		Asian (A)		Local Participation		DBE		White Female (WF)		HUB Contract Amount	HUB %
		$	%	$	%	$	%	$	%	$	%	$	%	$	%		
RR Construction	Final Cleaning	$ -	0.0%	$ 39,400.00	0.1%		0.0%		0.0%		0.0%	$ 39,400.03	0.1%		0.0%	$ -	0.0%	$ -	0.00%
ABS Services	General Trades	$ 506,670.00	1.3%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.0%	$ -	0.00%
Second Tier Tier General Trades - Staff Zone	Labor	$ -	0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ 16,100.00	0.0%	$ 16,100.00	0.04%
EMR	Demolition	$ 893,480.00	0.0%		0.0%		0.0%		0.0%	$ 893,480.03	0.0%		0.0%	$ 811,542.00	0.0%	$ 645,022.00	1.56%
Procon Staffing	Staffing													$ 40,500.00	0.1%	$ 40,500.00	0.10%
Erington Construction	Concrete Foundations	$ 1,329,500.00	3.7%		0.0%	$ -	0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.00%
Second Tier for Concrete - JC Building HRC	Plaze & Finishing	$ -	0.0%		0.0%	$ 100,000.00	0.2%		0.0%		0.0%		0.0%		0.0%	$ 100,000.00	0.24%
Second Tier for Concrete - Arrow Exterminators	Termite Treatment	$ -	0.0%		0.0%		0.0%		0.0%	$ 5,000.03	0.0%		0.0%	$ 5,000.00	0.0%	$ 50,000.00	0.12%
Gates Construction	Masonry	$ 1,152,500.00	2.8%	$ -	0.0%	$ -	0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.00%
Structural Steel of Carolinas	Structural Steel	$ 5,201,688.00	12.6%		0.0%		0.0%		0.0%		0.0%		0.0%	$ 5,201,688.00	12.6%	$ 5,201,688.00	12.60%
Eastern Corporation	Metal Wall Panels	$ 930,094.00	2.2%		0.0%		0.0%	$ 930,094.00	2.2%	$ -	0.0%		0.0%		0.0%	$ 930,094.00	2.19%
Structural Waterproofing	Waterproofing	$ 196,760.00	0.5%	$ -	0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.00%
Wasco Construction	Applied Fireproofing	$ 217,930.00	0.5%	$ -	0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.00%
Custom Door & Gate	Overhead Coiling Door	$ 74,530.00	0.2%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.00%
Carolina Classic Window & Gate	Aluminum Storefront/Glass & Glazing	$ 2,312,600.00	5.6%	$ -	0.0%		0.0%		0.0%		0.0%		0.0%	$ 2,312,600.00	5.6%	$ 2,312,600.00	5.60%
Northridge, LLC	Drywall, Metal Studs, Insulation	$ 2,695,196.00	6.5%		0.0%	$ 2,595,196.00	6.1%		0.0%		0.0%		0.0%	$ -	0.0%	$ 2,595,196.00	6.14%
Myers Professional Insulation	Insulation				0.0%		0.0%		0.0%		0.0%		0.0%	$ 16,270.00	0.0%	$ 16,270.00	0.04%
Cook & Boardman	Toilet partitions & access	$ 167,599.00	0.3%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.0%	$ -	0.00%
Shorewood Doors	Installation		0.0%		0.0%		0.0%		0.0%	$ 61,500.03	0.1%		0.0%	$ 61,550.00	0.1%	$ 123,050.00	0.30%
Cook & Boardman	Doors & Frames	$ 386,924.00	1.4%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.00%
Shorewood Doors	Installation		0.0%		0.0%		0.0%		0.0%	$ 61,500.03	0.1%		0.0%	$ 61,550.00	0.1%	$ 123,050.00	0.30%
Bonitz	Hard Tile	$ 123,940.00	0.3%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.00%
Bonitz	Resilient & Carpet Flooring/Hard Tile	$ 469,940.00	1.1%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.00%
Bonitz	Epoxy Flooring	$ 199,899.00	0.5%	$ -	0.0%	$ -	0.0%		0.0%		0.0%		0.0%	$ -	0.0%	$ -	0.00%
Bonitz	Acoustical / Ceilings & Wall Panels	$ 459,820.00	1.1%	$ -	0.0%	$ -	0.0%		0.0%		0.0%		0.0%	$ -	0.0%	$ -	0.00%
DCH Enterprises	Painting	$ 359,000.00	0.9%		0.0%		0.0%	0.00	0.0%		0.0%		0.0%	$ 359,000.00	0.9%	$ 359,000.00	0.87%
AGA Signs	Signage	$ 95,424.00	0.2%		0.0%		0.0%		0.0%		0.0%		0.0%	$ 95,424.00	0.2%	$ 95,424.00	0.23%
Interior Specialties	Casework	$ 92,920.00	0.2%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.00%
Mitchell Murals	Protective Coatings	$ 765,812.00	1.8%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.0%	$ -	0.00%
Precision Walls	Window Treatments	$ 39,775.00	0.1%	$ -	0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.0%	$ -	0.00%
Schindler	Elevator	$ 139,442.00	0.3%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.00%
Sunbelt Fire	Fire Protection	$ 669,720.00	1.7%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.00%
Doscon Food Service	Food Service	$ 462,030.00	1.1%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.0%	$ -	0.00%
WC Construction	Site Concrete	$ 630,030.00	1.5%	$ 603,000.00	1.5%	$ -	0.0%		0.0%		0.0%		0.0%		0.0%	$ 603,000.00	1.46%
Performance Plumbing	Plumbing	$ 1,272,520.00	3.1%		0.0%	$ 1,272,520.00	3.1%		0.0%		0.0%		0.0%		0.0%	$ 1,272,520.00	3.11%
Greensboro Plumbing	Supplies				0.0%		0.0%		0.0%	$ 220,950.00	0.5%		0.0%		0.0%	$ 440,720.00	1.07%
G&T Insulation	Insulator		0.0%		0.0%	$ 76,330.00	0.2%		0.0%		0.0%		0.0%		0.0%	$ 76,330.00	0.19%
All Systems Restored	Minority Protégé Partner		0.0%	$ 116,064.00	0.3%		0.0%		0.0%	$ 116,064.00	0.3%		0.0%		0.0%	$ 232,128.00	0.57%
Protégé Staffing	Protégé Labor		0.0%		0.0%		0.0%		0.0%	$ 5,000.03	0.0%		0.0%	$ 5,000.00	0.0%	$ 10,000.00	0.02%
American Industrial	HVAC	$ 3,307,122.00	7.5%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.00%
KJ Inc.	Insulator		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ 108,570.00	0.3%	$ 108,570.00	0.26%
All Systems Restored	Minority Protégé Partner		0.0%	$ 105,000.00	0.3%		0.0%		0.0%	$ 105,000.03	0.3%		0.0%		0.0%	$ 210,000.00	0.51%
Air Flow Experts	Testing & Balancing		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ 21,900.00	0.1%	$ 21,900.00	0.05%
3 Design West	HVAC		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ 20,854.40	0.1%	$ 20,854.40	0.05%
ABCO Inc	Electrical & Fire Alarm	$ 3,828,000.00	9.3%		0.0%		0.0%		0.0%		0.0%		0.0%	$ 3,828,000.00	9.3%	$ 3,828,000.00	9.27%
All Systems Restored	Minority Protégé Partner		0.0%	$ 132,000.00	0.3%		0.0%		0.0%	$ 132,000.03	0.3%		0.0%		0.0%	$ 264,000.00	0.64%
Smith & Jennings	Site Preparation	$ 3,790,452.00	9.2%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.00%
Frye Fence	Fencing	$ 95,900.00	0.2%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.00%
ACCU Cut	Landscape Plantings / Mulch	$ 390,000.00	0.9%	$ -	0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.00%
Allgeyers Construction	Samet Minority Protégé Partner		0.0%	$ 99,759.00	0.2%		0.0%		0.0%	$ 99,759.03	0.2%	$ 99,759.00	0.2%		0.0%	$ 299,277.00	0.72%
Escalation Allowance		$ 300,000.00	0.7%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.00%
ERIC Technologies	Technology Communications	$ 400,270.00	1.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ 400,270.00	1.0%	$ 400,270.00	0.97%
PM&E Coordination Allowance		$ 200,000.00	0.5%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.00%
Plumbing Vent Allowance		$ 200,000.00	0.5%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.00%
Canopy Footing Allowance		$ 205,150.00	0.5%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.00%
Canopy Electrical Revision Allowance		$ 15,030.00	0.0%													$ -	
SDI		$ 468,940.00	1.1%		0.0%		0.0%		0.0%		0.0%		0.0%		0.0%	$ -	0.00%
		$ 20,030.00	0.0%		0.0%		0.0%		0.0%		0.0%		0.0%				
		$ 1,395,845.00	3.4%		0.0%		0.0%		0.0%		0.0%						
				$ 157,799.00	0.4%		0.0%										

Samet Corporation
Project Outreach / Information Session
NEW- Claxton Elementary School

Samet Corporation invites contractors, subcontractors, service providers & suppliers to participate in an Outreach / Information Session / Mixer for the New Claxton Elementary School

During this session, we will:
- have Trade Vender Tables set up offering services in supplies, banking, & labor
- have a Bonding & Insurance Booth
- have a Meet and Greet Networking/Reception
- discuss the project scope
- discuss the prequalification process and application
- discuss project logistics and scheduling

Date: June 28th, 2022
Time: 5:30 PM- 7:30 PM
Location: Samet Corporation Office – 309 Gallimore Dairy Rd. Greensboro, NC 27409 Suite 102

EVENT WILL BE CATERED BY APS PERSONAL CHEF SERVICE & CATERING

Staff members from Samet Corporation, SfL+a, and Guilford County Schools will be available to answer your questions. Please complete the attached form to RSVP for the event and email to jsgers@sametcorp.com no later than close of business on June 21th, 2022.

GUILFORD County Schools
SOAR TO GREATNESS
SAMET CORPORATION
sfl+a ARCHITECTS

SAMET CORPORATION

Location: Samet Corporation Office - 309 Gallimore Dairy Rd., Greensboro, NC 27409

pm ~7:30 pm – Project Outreach / Information Session

Greensboro News Record
Advertising Affidavit

Account Number 4032013

200 E. Market St
Greensboro, NC. 27401
(336) 373-7287

Date June 20, 2022

SAMET CORPORATION
POB 8003
GREENSBORO, NC 27419

Received
JUN 24 2022
By Samet Corporation

PO Number	Order	Category	Description
	0000788924	Propos-Sol Bids-RFP	NOTICE TO BIDDERS/ADVERTISEMENT FOR BIDDERS Guilford County Schools-

NOTICE TO BIDDERS/ADVERTISEMENT FOR BIDDERS

Guilford County Schools-
New Claxton Elementary School

Samet Corporation with Guilford County Schools will receive bid proposals for the New Claxton Elementary School Project on or before July 14th, 2022 at 10:00am at 501 West Washington St. Greensboro, NC 27401- Room 309.

Minority Owned and Women Owned businesses are encouraged to submit bids for this construction project. Samet Corporation awards public contracts without regard to race, religion, color, creed, national origin, sex, or handicapping condition as defined by North Carolina General Statutes, Section 168A-3. For prequalification please contact Joanne Evans at 336-540-2100 or by email at jevans@sametcorp.com.

The Construction Manager reserves the right to accept or reject any or all bids and waive any or all informalities or irregularities in the bid process in order to accept bids in the best interest of the Owner or Construction Manager.

Publisher of the
Greensboro News Record

Before the undersigned, a Notary Public duly commissioned, qualified, and authorized by law to administer oaths, personally appeared the Publisher's Representative who, being duly sworn deposes and says: that he/she is authorized to make this affidavit and sworn statement; that the notice or other legal advertisement, a copy of which is attached hereto, was published in the Greensboro News Record on the following dates:

06/20/2022

and that the said newspaper in which such notice, paper document, or legal advertisement was published, was at the time of each and every such publication, a newspaper meeting all the requirements and qualifications of Section 1-597 of the General Statutes of North Carolina.

Billing Representative

Sworn to and subscribed before me this 20th day of June, 2022

Notary Public

State of Virginia
County of Hanover
My commission expires

THIS IS NOT A BILL. PLEASE PAY FROM INVOICE. THANK YOU

Above: MWBE Project Outreach flyer and sign-up sheet.

Left: MWBE tracking sheet

Below: Project newspaper advertisement (published at the same time as social media announcements for project and outreach.)

Our workforce development strategy is tiered in the areas of adolescent, high school, college and adult. The programs strive to expose and hire on members of the communities that we work in to the built environment industry.



Students in Construction

Through our signature program "Students in Construction", we are able to expose real students to real job opportunities in the trades. The program gives students the experience to a traditional interview process and day to day construction practices. Each student will learn the skills of Mechanical, Electrical, and Plumbing trades on Samet Construction projects. In 2021 and 2022, Samet partnered with Charlotte-Mecklenburg Schools and hired students that are gaining active experience this summer through the paid internship program.



Mentor-Protégé Program

Our Mentor-Protégé Program provides an opportunity for certified minority businesses to gain experience in the following:

- Preconstruction experience in estimating
- Writing trade package scopes
- Establishing a bid package
- Pre-bid conferences
- Bid process
- Requirements of proper advertising, and MWBE recruitment



She Built This City: Spark the Future

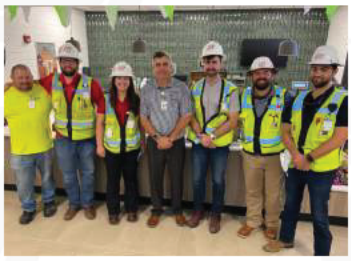
In the summer of 2021, 2022, and 2023 Samet Corporation has partnered with She Built This City (SBTC) to host Spark the Future camp programming. Spark the Future focused on sparking interest in construction through hands-on trade-skill-building activities for elementary and middle school-aged youth.

"Representation matters, so when students see real life professionals engaging with them, explaining the build to them, a new world opens up to a career or field that may not have been considered before. SBTC is grateful for this partnership and we hope that this is only the beginning of what we can do together."

-Latoya Faustin, Executive Director
She Built This City

Samet's Charleston Region meets the critera referenced in section 2.1.11 for resident contractor preference. Please see below for qualifiers.

56
Current Charleston Employees



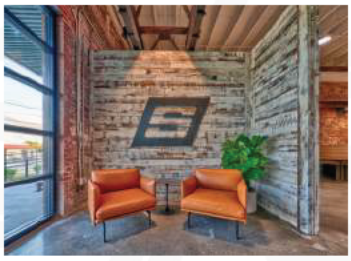


$435M +
of contracted work over the last 7 years



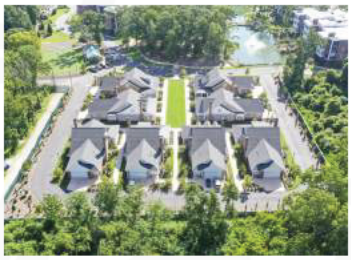


Dedicated Savannah Office Since
2016


$166 M
in revenue for 2022





.63
Safety EMR



SAMET SAFETY
SAFEGUARDING FAMILIES



NORTH CAROLINA SCHOOL OF THE ARTS

"I can say, with confidence, this project was one of our more successful projects. Information and understanding of the project was always at the forefront."

Jimmy L. Norwood Jr., University Architect

SAMET

List of Attachements

* Company Financial Statements

* Company Personnel Hourly Rates

* Sample Project Estimate

* Sample Precon Cost Management Log

* Sample Project Weekly Report with Logs

* Statement of Intent Signatures

Redacted Confidential Information per SC 11.35.410.A

Non-Redacted Financial Statements are
available upon request, but are confidential, not
for public disclosure per SC 11.35.410.A

Please contact:
Doug Beane CFO - 336-402-6970
dbeane@sametcorp.com
or
Angela Rininger - Controller - 336-831-3409
arininger@sametcorp.com

SAMET CORPORATION

CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED SEPTEMBER 30, 2021 AND 2020