

JE DUNN CONSTRUCTION

BROWNSTONE

**PROPOSAL FOR**
CONSTRUCTION MANAGER AT-RISK SERVICES

# BEAUFORT COUNTY SCHOOL DISTRICT

SOLICITATION NO. 23-012

## REBUILD OF HILTON HEAD ISLAND HIGH SCHOOL

HILTON HEAD ISLAND, SOUTH CAROLINA

FEBRUARY 23, 2023 | 4PM

JE DUNN CONSTRUCTION
1360 TRUXTUN AVENUE, SUITE 104
N. CHARLESTON, SC 29405

BROWNSTONE
1330 LADY STREET, SUITE 500
COLUMBIA, SC 29201



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Appendix




# 4.0.1.1 SIGNED COVER PAGE

Offeror shall submit a signed cover page and page two.

We have included a signed Cover Page followed by a signed Page Two as well as both signed Addenda on the following pages.

**Beaufort County School District**

| | | |
|---|---|---|
| | Solicitation Number: | 23-012 |
| | Date Printed: | January 26, 2023 |
| Addendum 1 | Date Issued: | February 15, 2023 |
| | Procurement Officer: | Kaylee Yinger, NIGP-CPP, CPPB |
| | Phone: | 843-322-2349 |
| | Email: | Kaylee.Yinger@beaufort.k12.sc.us |

## Request for Proposal (RFP)

DESCRIPTION: **Construction Management At-Risk Services – Rebuild of Hilton Head Island High School**

SUBMIT OFFER BY (Opening Date & Time): **February 23, 2023, at 4:00 PM EST**

QUESTIONS MUST BE RECEIVED BY: **February 16, 2023**

NUMBER OF COPIES TO BE SUBMITTED: **One (1) Original Signed; Six (6) Signed Copies and One (1) Redacted Version on USB**

**Offers must be submitted in a sealed package. Solicitation Number & Opening Date must appear on package exterior.**

SUBMIT YOUR SEALED OFFER TO EITHER OF THE FOLLOWING ADDRESSES:

MAILING ADDRESS:
Beaufort County School District
Procurement Office
P.O. Drawer 309
Beaufort, SC 29901-0309

PHYSICAL ADDRESS:
Beaufort County School District
Procurement Office
2900 Mink Point Blvd
Beaufort, SC 29902

AWARDS & AMENDMENTS:
Award will be posted at the Physical Address stated above on or after ***February 23, 2023.*** The award, this solicitation, and any amendments will be posted at the following web address: http://beaufortschools.net.

You must submit a signed copy of this form with Your Offer. By submitting a proposal or bid, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of ninety (90) calendar days after the Opening Date.

NAME OF OFFEROR: (Full legal name of business submitting the offer) — JE Dunn Construction Company

ENTITY TYPE: Corporation

AUTHORIZED SIGNATURE (Person signing must be authorized to submit binding offer to enter contract on behalf of Offeror named above)

Todd Rampley
PRINTED NAME

Vice President
TITLE

Instructions regarding Offeror's name. Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror above. An offer may be submitted by only one legal entity. The entity named as the Offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.

PAGE TWO

**(Return Page Two with Your Offer)**

| HOME OFFICE ADDRESS (Address for Offeror's home office/ Principal place of business): | NOTICE ADDRESS (Address to which all procurement and contract related notices should be sent): |
|---|---|
| 1360 Truxtun Avenue, Suite 104<br>North Charleston, SC 29405 | 1360 Truxtun Avenue, Suite 104<br>North Charleston, SC 29405 |
| PHONE NUMBER: 404.542.7176 | |
| EMAIL ADDRESS: todd.rampley@jedunn.com | |

| PAYMENT ADDRESS (Address to which payments will be sent): | ORDER ADDRESS (Address to which all purchase orders will be sent): |
|---|---|
| 1360 Truxtun Avenue, Suite 104<br>North Charleston, SC 29405 | 1360 Truxtun Avenue, Suite 104<br>North Charleston, SC 29405 |
| ☐ Payment Address Same as Home Office Address | ☐ Payment Address Same as Home Office Address |
| ☒ Payment Address Same as Home Notice Address | ☒ Payment Address Same as Notice Address |
| (check one only) | (check one only) |

| ACKNOWLEDGEMENT OF AMENDMENTS: | Amendment Number | Amendment Issue Date |
|---|---|---|
| Offeror acknowledges receipt of amendments by indicating amendment number and its date of issue. | Addendum #1 | 2/15/2023 |

MINORITY PARTICIPATION- Are you a Minority Business Enterprise: Yes ☐ No ☒
If yes, please include a copy of your certification.

Questions and Answers:

1. Would you like 1 original, 6 copies, and 1 redacted electronic copy of the Business Proposal as well as the Technical Proposal?
   Yes.
2. RFP page 22, 4.0.1.3, last bullet; are these references intended to be subcontractors/vendors that have provided materials and services to our firm in the last 24-36 months? Or are they client references that can verify our ability to provide services to BCSD that we have worked for in the last 24-36 months?
   Vendor References such as subcontractors.
3. RFP page 23, 4.0.1.5, item b, sub-items v and vi are the same; may we eliminate answering item vi?
   Yes, that is a typo.
4. RFP page 23, 4.0.1.5., item c, may we also include new construction in addition to renovation projects?
   Yes. Change page 23, 4.0.1.5, item c from “five renovation projects” to “five new school projects”.

**Beaufort County School District**

| | | |
|---|---|---|
| | Solicitation Number: | 23-012 |
| | Date Printed: | January 26, 2023 |
| Addendum 2 | Date Issued: | February 21, 2023 |
| | Procurement Officer: | Kaylee Yinger, NIGP-CPP, CPPB |
| | Phone: | 843-322-2349 |
| | Email: | Kaylee.Yinger@beaufort.k12.sc.us |

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ENTITY TYPE: **Corporation**

AUTHORIZED SIGNATURE (Person signing must be authorized to submit binding offer to enter contract on behalf of Offeror named above)

**Todd Rampley**
PRINTED NAME

**Vice President**
TITLE

Instructions regarding Offeror's name: Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror above. An offer may be submitted by only one legal entity. The entity named as the Offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.

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| PHONE NUMBER: 404.542.7176 | |
| EMAIL ADDRESS: todd.rampley@jedunn.com | |

| PAYMENT ADDRESS (Address to which payments will be sent): | ORDER ADDRESS (Address to which all purchase orders will be sent): |
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| ☐ Payment Address Same as Home Office Address | ☐ Payment Address Same as Home Office Address |
| ☒ Payment Address Same as Home Notice Address | ☒ Payment Address Same as Notice Address |
| (check one only) | (check one only) |

| ACKNOWLEDGEMENT OF AMENDMENTS: | Amendment Number | Amendment Issue Date |
|---|---|---|
| Offeror acknowledges receipt of amendments by indicating amendment number and its date of issue. | Addendum #2 | 2/21/2023 |

MINORITY PARTICIPATION- Are you a Minority Business Enterprise: Yes ☐ No ☒
If yes, please include a copy of your certification.

Questions and Answers:

1. We have not been able to find the "Conceptual Study" referenced in Section 3.2 on page 20. Can that study be provided? Remove from Section 3.2, Paragraph 3, the first sentence in this paragraph. The Conceptual Study was there for the architectural bidders to see an idea for this project completion and how it could be staged. As we have progressed forward through the architectural interviews and have brought on Little Diversified as the architect, the staging concepts presented in the Conceptual Study have changed. Little continues to work on the conceptual design for this project. The new conceptual design for this project will be presented to the winning construction manager at risk firm.

2. Section 4.0.1.8 at the top of page 25 states that the Project Manager labor costs are to be included in the Construction Phase Fee and that that only 100% site-based labor will be allowed to be considered Cost of Work. If the Project Manager is onsite, will he/she be considered as cost of the work as well? Yes, the Project Manager can charge time when they are 100% site-based labor. They do have to be 100% dedicated to the Hilton Head High School project.

3. 7.1.26 on page indicates that the District is not in favor of having the Contractor store materials onsite prior to installation. We recommend that the District revisit that stance due to current, ongoing supply chain challenges and provide clarity on onsite (as well as offsite) material storage parameters. The District does allow storage of materials on site. There are extra steps that are required when you bill for these materials such as they have to be available for inspection, stored properly, etc. That is the reason that storing materials onsite is not recommended. In addition, the Hilton Head Island High School Rebuild project is going to have a limited lay down area. This will need to be taken into consideration prior to ordering materials to be stored.




# 4.0.1.2 COVER LETTER

The Offeror will provide a cover letter describing a brief history of the Offeror and its organization identifying your proposal's principle strength's. The letter will indicate the principal or officer of the Offeror organization who will be the District's primary point of contact during clarifications or negotiations. This individual must have the authority to clarify and/or negotiate all aspects on the scope of services and solutions on behalf of the Offeror. An Officer authorized to bind the Offeror to the terms and conditions of this RFP must sign the Cover Page.

Please refer to our cover letter on the following pages.

JE DUNN CONSTRUCTION
1360 TRUXTUN AVENUE, SUITE 104
NORTH CHARLESTON, SC 29405
TEL 843.277.4555

www.jedunn.com

February 23, 2023

Kaylee Yinger, Procurement Officer
Beaufort County School District
Procurement Office
2900 Mink Point Blvd
Beaufort, SC 29902

**RE: PROPOSAL TO PROVIDE CONSTRUCTION MANAGEMENT AT-RISK SERVICES | SOLICITATION NO. 23-012**

Dear Kaylee,

JE Dunn is excited to respond to your RFP for the Hilton Head High School Rebuild project. Our team has been very active in the Coastal South Carolina and Georgia markets for over 60 years. Our mission statement, "We exist to enrich lives through inspired people and places", drives us to leverage our greatest asset – our people – to deliver the highest level of quality and certainty of results for our clients. This, along with our strong relationships with local trade partners, makes JE Dunn uniquely qualified to be your construction manager for this project.

**$11.7M**

Our Combined Awarded Work to Beaufort County & WBE Trade Partners on Robert Smalls



Beaufort County School District
Robert Smalls Leadership Academy

As part of our response, I would like to highlight a few key points:

**DEDICATED TEAM WITH BEAUFORT COUNTY SCHOOL DISTRICT EXPERIENCE |** Our proposed team is comprised of talented builders whose careers have centered around executing similar projects, many of whom have been hand-picked because of their experience working together on the Robert Smalls Leadership Academy. Dave Pape, Jack Grove, David Newland, and John Kinloch are all currently working together on your project at Robert Smalls. Their team chemistry, leadership and understanding of your needs and goals will be transferred to the Hilton Head High School Rebuild project.

**MARKET KNOWLEDGE |** JE Dunn's broad range of experience constructing projects in the Coastal region, and our abundant K-12 portfolio, has resulted in a wealth of market knowledge and data that will help us compare pricing with similar project types, provide lessons learned on constructing similar projects, and develop cost savings ideas that preserve the intent of the design and bring the best value to your project.

**PARTNER RELATIONSHIPS - BROWNSTONE |** We are thrilled to have Brownstone as a critical part of our Construction Management team again for this exciting and challenging project. Combined together with JE Dunn's depth of resources, our team possesses a unique combination that will help set the Hilton Head High School Rebuild project up for success starting at Preconstruction. Our entire team has extensive experience working with the local and state (OSF) jurisdictions and coordinating with utility providers. We are thankful for our strong relationships with top notch local architects and engineers and know that we can help build a strong team to deliver a project that will provide value for years to come.





Savannah-Chatham County
Public School System
Jenkins STEM High School Replacement






Charleston County School District
Stono Park Elementary School

Our company has **established deep roots in the Lowcountry.** For the past 35 years, we have completed **58 projects** totaling **$801M**, many of which are for **repeat clients.**

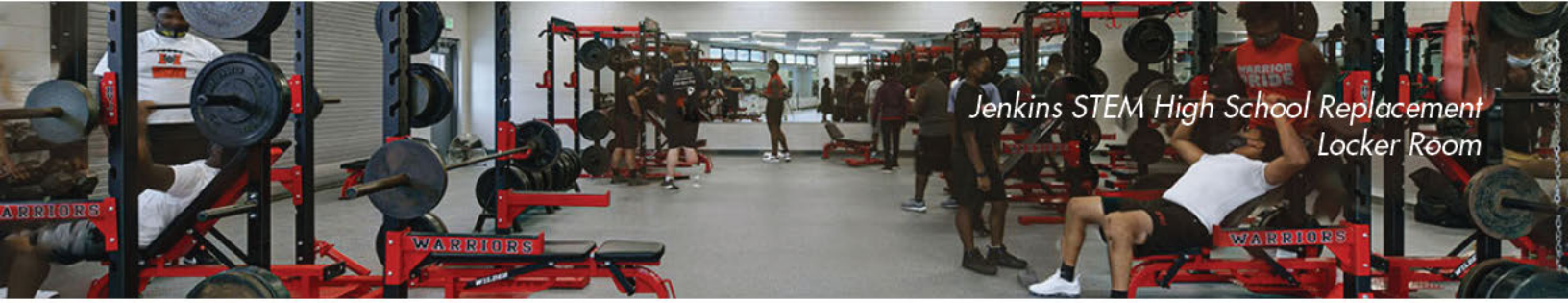
**LOCAL PARTICIPATION - THE BEAUFORT COMMUNITY |** We have developed excellent relationships with trade partners throughout the southeast which provides the Beaufort County School District access to a vast array of qualified trade partners for this project. **In fact, our local participation for those trade partners that have offices in Beaufort County exceeds $5.5M for the Robert Smalls Leadership Academy project.** We make every effort to ensure local participation given the level of investment made by the taxpayers of Beaufort County for these projects.

Our experience with the Beaufort County School District, commitment to the local community, and experience on similar projects, make us uniquely qualified to deliver this project with outstanding results. On behalf of JE Dunn/Brownstone, we are ready and committed to partner on this project. If you have any questions, please reach out to me directly at 912.856.6206.

Sincerely,

Ryan Price, Vice President/Officer of the Firm in Charge
**JE DUNN CONSTRUCTION**
**WE ACKNOWLEDGE RECEIPT OF THE FOLLOWING ADDENDA:**

**ADDENDUM #1 ISSUED 2/15/23**
**ADDENDUM #2 ISSUED 2/21/23**



*Jenkins STEM High School Replacement*
*Locker Room*

# 4.0.1.3 FIRM INFORMATION

Firm Name

JE Dunn Construction Company [Prime]
*in partnership with Brownstone*

Firm Address

1360 Truxtun Avenue, Suite 104
North Charleston, SC 29405

History of company, including ownership and key management

Founded in 1924, John Ernest Dunn, Sr. began JE Dunn Construction as a small residential contractor which grew to be one of the largest commercial contractors with approximate annual revenues of $6 billion and 26 office locations coast-to-coast. **JE Dunn Construction is an employee-owned, privately-held corporation specializing in construction management, program management, and design/build projects of every size.** With cutting-edge resources and a $6 billion bonding capacity, we have consistently ranked among the top 20 contractors nationwide according to leading industry publication, *Engineering News-Record*.

JE Dunn has had a presence in South Carolina for more than 25 years. Our coastal operations are comprised of our Charleston and Savannah offices. Charleston will serve as the lead on your project however, both teams will be involved during pre-construction and construction. **We do not anticipate any company changes to occur during the life of the Project.**

While we bring national resources and industry leading educational project rankings to Beaufort County School District, **all decisions regarding your project will be made locally in our Charleston, SC office.** Our entrepreneurial culture puts key project decisions in the hands of our local leaders and we empower our employee-owners with the responsibility to be your indispensable business partner through solutions with certainty of results.

Brownstone has been delivering program and construction management services in the southeast since 2005 and has established itself as a premier minority-owned Construction Management firm in both Georgia and South Carolina. With over $1 billion of completed construction experience, Brownstone has successfully provided committed and competent services for a vast array of owners. One of the key drivers of Brownstone's success is our commitment to exceeding clients' expectations and ability to deliver on our promise of on-time and on-budget performance. Our staff is very familiar with all facets of agency and construction project management services including scheduling, cost estimating, value engineering, site management, procurement, and document control.

Brownstone Construction Group maintains the following M/WBE Certifications:
State of South Carolina MBE, City of Charleston MWBE, Richland County SBE, City of Columbia CDBE, City of Savannah MBE, North Carolina HUB.

JE Dunn and Brownstone are proud of our partnership and excited about the positive results it will yield for the Beaufort County School District. JE Dunn will serve as the prime lead on the project, however, certain strategic initiatives will be supported by our strategic partner, Brownstone, such as subcontractor participation and specific roles in site supervision. Our teams have worked together on multiple projects and are aligned not only on process and procedure but on our core values and desire to encourage positive growth and development for our communities and neighbors.

While we bring national resources and industry leading educational project rankings to Beaufort County School District, all decisions regarding your project will be made locally in our Charleston, SC office. Our entrepreneurial culture puts key project decisions in the hands of our local leaders and we empower our employee-owners with the responsibility to be your indispensable business partner through solutions with certainty of results.

**OFFICE OF THE FIRM IN CHARGE**



Ryan Price, Division Manager

[redacted]

JE DUNN CONSTRUCTION

**PROJECT EXECUTIVE**



Mark Christianson, Project Executive

[redacted]

JE DUNN CONSTRUCTION

**STRATEGIC PARTNER**



Dale Collier, President

[redacted]

BROWNSTONE

## JE Dunn Office Locations

Atlanta
Austin
**Charleston**
Charlotte
Colorado Springs
Dallas
Denver
Des Moines
Dickinson
Houston
Kansas City
Minneapolis
Nashville
Oklahoma City
Omaha
Phoenix
Portland
Raleigh
Reston
**Savannah**
Springfield
Tampa
Williston



Organizational chart of the company, showing authority, structure, and depth of resources:

# JE Dunn Construction | East Region Org Chart





**Dan Kaufman**
East Region
President



**Ryan Price**
Coastal Division
Vice President

**DEPTH OF RESOURCES:**

JE DUNN EMPLOYS

**858 FULL-TIME POSITIONS**

& BROWNSTONE EMPLOYS

**30 FULL TIME POSITIONS**

IN THE EAST REGION.



**Kent Thames**
Charleston



**Mark Christianson**
Savannah



**Todd Rampley**
Client Support



**Russ Aldridge**
General Superintendent



**David Newland**
Preconstruction



**Pete Silva**
Safety

REGIONAL SUPPORT SERVICES



**Todd Stuart**
MEP



**V. Mishaune Sawyer**
Diversity



**Marques Lowe**
Safety



**Matt Hagan**
Quality



**Chad Meadows**
Scheduling



**Kyle Hingst**
Virtual Design
Construction (VDC)

# JE Dunn Construction

## Coastal Operations Org Chart | Depth of Resources

### DIVISION MANAGER



**Ryan Price**
Division Manager

### GROUP MANAGER



**Kent Thames**
Charleston Market Leader



**Mark Christianson**
Project Director

### SAFETY



**Pete Silva**
Senior Safety Specialist

### LEAN



**Spencer Hohn**
Senior Lean Specialist

### PRECONSTRUCTION



**David Newland**
Preconstruction Director



**Abby Witharana**
Estimating Manager



**Barry Fransen**
Estimating Manager



**Blake Knobloch**
Senior Estimating Engineer



**Ashley Lloyd**
Estimating Engineer

### PROJECT MANAGEMENT



**David Vater**
Project Manager



**Lance Campo**
Project Manager



**Jeffrey Gazaway**
Project Manager



**Nick Clements**
Project Manager



**Jack Grove**
Project Manager



**Reanna Coggins**
Project Manager



**Ted Wolf**
Project Manager



**John Adams**
Project Manager

### ADMINISTRATIVE



**Ann Kelly**
Office Manager



**Angela James**
Sr. Project Administrator



**Rhonda Radcliff**
Sr. Project Administrator



**Cindy Lambe**
Sr. Project Coordinator



**Hailey Mitchell**
Receptionist

### CLIENT SOLUTIONS/ MARKETING



**Walter Murphy**
Business Development



**Todd Rampley**
Business Development



**Janet Bates**
Business Development



**Louise Nelson**
Marketing

### SUPERINTENDENTS



**Terry Gossett**
Sr. Superintendent



**Russ Aldridge**
Sr. Superintendent



**Jared Propst**
Sr. Superintendent



**David Pape**
Superintendent



**Fred Russell**
Superintendent



**Rex Osborn**
Superintendent



**Bryan Vann**
Superintendent



**Joseph Ryan**
Superintendent



**Tom Schwarzer**
Superintendent



**Daniel Bare**
Superintendent



**Chase Morgan**
Superintendent



**Drew Arrington**
Superintendent



**Cyrus Deloe**
Superintendent



**Rich Ellison**
Superintendent



**Chris Godbee**
Superintendent



**Duane White**
Superintendent

### PROJECT ENGINEERS



**Delaney Pacula**
Senior Project Engineer



**Dylan Aldridge**
Project Engineer



**Rashad Austin**
Project Engineer



**Whitney Holloman**
Project Engineer



**Trad Beatty**
Project Engineer



**Alec Arand**
Project Engineer



**Will Besh**
Project Engineer

**PRIMARY LOCATION**
Savannah Charleston

## Vendor References:

We have included five vendor references below. Those indicated with a checkmark represent vendors who have worked, or are working with us currently on Beaufort County School District's Robert Smalls Leadership Academy.

**LOGAN CROWTHER**
Cleland Site Prep, Inc
P.O. Box 3822
Bluffton, SC 29910
843.987.0500
lcrowther@clelandsiteprep.com

Coastal Carolina Medical Center
Tidewatch Emergency Department



**ERIC SELL**
Mock Plumbing & Mechanical
67 Ross Road
Savannah, GA 31405
912.667.9001
erics@mocksavannah.com

Savannah-Chatham County Public School System
Jenkins STEM High School Replacement



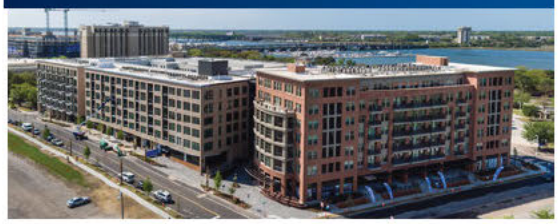

**TREY AMBROSE**
Pro-Slab, Inc.
16 Ice House Road
Beaufort, SC 29906
843.321.6959
trey@proslabinc.com

Savannah College of Art and Design
SCAD Chatham House



**JUSTIN HARVEY**
Premier Exteriors, LLC
3087 Argent Blvd.
Ridgeland, SC 29936
843.247.2762
justinh@premierexteriorsllc.com

Caroline Luxury Apartments

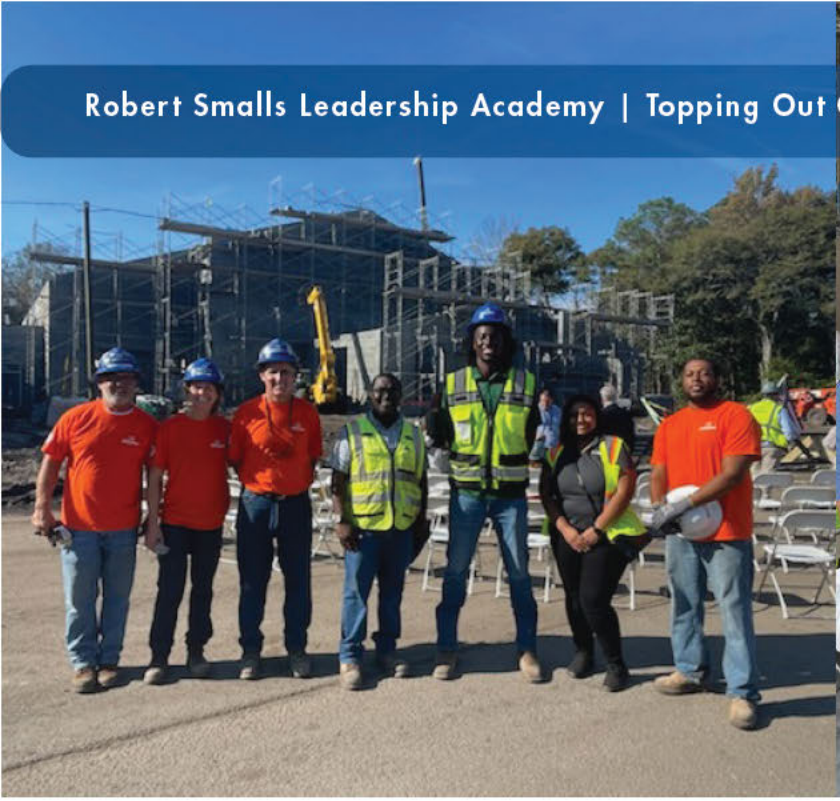


**STEVE MELTON**
Barrier South
390 Parris Island Gateway
Beaufort, SC 29906
843.263.1165
jason@barriersouth.com

Charleston County School District
District 4 Stadium



Robert Smalls Leadership Academy | Topping Out Celebration





# 4.0.1.4 PRE-CONSTRUCTION & CONSTRUCTION PROJECT TEAM

Provide resumes describing your anticipated Project Team, along with their individual and team experience in projects similar in nature to the proposed project

We have included resumes describing our anticipated Project Team on the following pages after our organizational chart.

Include an organizational chart identifying key individuals and their responsibilities.

Please refer to our organiziational chart identifying key individuals and their responsibilities on the following page.

Identify current team member obligations, project assignment, and the approximate percentage of time each team member will spend on this project during the different stages of the Project.

We have included current team member obligations, project assigments, and the approximate percentage of time each team member will spend on this project during the different stages of construction on each resume.

# YOUR PROJECT TEAM

The JE Dunn + Brownstone team has the depth of resources and staff available to immediately start work on the Hilton Head High School Rebuild.

BEAUFORT COUNTY SCHOOL DISTRICT

JE DUNN CONSTRUCTION [Prime]

BROWNSTONE [Strategic Partner]



**RYAN PRICE**
Officer of the Firm in Charge



**MARK CHRISTIANSON**
Project Executive



**DALE COLLIER**
Project Executive

BROWNSTONE

## PRECONSTRUCTION



**DAVID NEWLAND**
Preconstruction Director



**BARRY FRANSEN**
Estimating Manager



**ASHLEY LLOYD**
Estimating Engineer

## OPERATIONS



**DAVID VATER**
Senior Project Manager



**MIGUEL CAMACHO**
M/WBE Coordination

BROWNSTONE



**REANNA COGGINS**
Project Manager



**JACK GROVE**
Project Manager



**BRANDON NEVILLE**
Project Manager

BROWNSTONE

## FIELD



**JARED PROPST**
General Superinendent



**DAVE PAPE**
Lead Superinendent



**DREW ARRINGTON**
Superintendent



**JOHN KINLOCH**
Assistant Superintendent

BROWNSTONE



**KEN CANNICK**
Site Manager

BROWNSTONE

## SUPPORT



**TODD RAMPLEY**
Client Support






# Ryan Price

**OFFICER OF THE FIRM IN CHARGE**

## PROJECT COMMITMENT

10%

## EDUCATION

BS, Construction Management, Georgia Southern University, 1997

## REFERENCE

**Darrell Boazman**
Chief Operating Officer
Savannah-Chatham County Public School System
912.665.4656
darrell.boazman2@sccpss.com

## EXPERIENCE

20 years with JE Dunn
25 years in the industry

As Officer of the Firm in Charge, Ryan oversees the Coastal Operations of Charleston and Savannah. He brings 25 years of industry experience, 20 of them with JE Dunn. Ryan has a passion for seeing educational projects prosper and as the leader of our coastal teams, has seen the successful completion of nine school projects in the last ten years. Working with Project Executive Mark Christianson, and our teaming partner Dale Collier, Ryan will ensure solid leadership and continuity throughout the entire project. As a member of JE Dunn's Executive Management Team, he will have oversight responsibility for all aspects of the project performance.

## Similar Experience

**Beaufort County School District, Robert Smalls Leadership Academy, Bluffton, SC**
— 158,000 SF, 2-story new K-8 school including athletic fields and facilities; $61.6M

**Savannah-Chatham County Public School System Jenkins STEM High School Replacement, Savannah, GA**
239,000 SF high school replacement; $57,800,000

**Savannah-Chatham County Public School System Andrea B. Williams Elementary School, Savannah, GA**
95,233 SF, 650-student public elementary school; $21,700,000

**Savannah-Chatham County Public School System Hesse K8 Replacement School, Savannah, GA**
145,505 SF new K-8 public school; $25,200,000

**Savannah-Chatham County Public School System Juliette Low PK-8 Elementary School, Savannah, GA**
127,855 SF, 950-student new public elementary school; $25,200,000

**Charleston County School District, District 4 Stadium, Charleston, SC**
6,000-seat high school football stadium; $19.9M

**Charleston County School District Stono Park Elementary School, Charleston, SC**
72,913 SF new elementary school; $18.7M

**Savannah-Chatham County Public School System New Hampstead High School, Savannah, GA**
225,000 SF new high school; $43,000,000

**Savannah-Chatham County Public School System Windsor Forest High School Performance Gym, Savannah, GA**
28,543 SF addition to include gymnasium, locker rooms and associated physical education spaces; $5,900,000






# Mark Christianson

**PROJECT EXECUTIVE**

---

**PROJECT COMMITMENT**

50%

**EDUCATION**

BS, Construction Management, Georgia Southern University, 1994

**REFERENCE**

**Matthew Shingler**
Georgia Southern University
912.478.0688
mshingler@georgiasouthern.edu

**EXPERIENCE**

3 years with JE Dunn
28 years in the industry

As Project Executive, Mark will be accountable for all aspects of project performance, ensuring the project vision becomes a reality. He will also work collaboratively with his team, the design team, and Beaufort County School District to develop the Project Purpose Statement, which will be used as a guiding narrative to foster team cohesiveness. Mark's involvement will continue through preconstruction and construction phases of the project, working closely with the project team to provide leadership and guidance to achieve project success. In addition to having contractual authority, he will leverage JE Dunn's national and local resources to ensure expectations are exceeded as your trusted partner.

## Similar Experience

**Savannah Chatham County Public School System Jenkins STEM High School, Savannah, GA** —233,850 SF new high school $58.2M

**Savannah College of Art & Design Chatham House, Savannah, GA** — 14-story apartment building conversion to student housing located in downtown Savannah; $40.3M

**Middle Street Partners, Atlantic on Romney, Charleston, SC** — 450, 054 SF, 9-story apartment building on upper peninsula Charleston with parking garage; $80.8M

**Chatham County Courthouse, Savannah, GA** — New 155,000 SF courthouse located in downtown Savannah; $75.3M

**Georgia Southern University Center for Engineering and Research, Statesboro, GA** —New 132,000 SF, 4-story, university engineering and research building $49.8M

**Tifton High School Tift Canning Plant, Tifton, GA*** —New 15,000 SF metal building teaching labs and canning production warehouse

**Warner Robins High School Performing Arts Center, Warner Robins, GA*** —8,500 SF addition of classrooms, dressing rooms and prop construction room and renovations to the existing performing arts stage and seating

**University of Alabama Shelby Hall Interdisciplinary Science Building*** —220,000 SF high-end laboratory and academic building

*work performed at previous firm






# Dale Collier

PRESIDENT | BROWNSTONE TEAMING PARTNER

BROWNSTONE

## PROJECT COMMITMENT

10%

## EDUCATION

BS, Mechanical Engineering, University of South Carolina, 1987

## REFERENCE

Lawrence Lutrario

Charleston County School District

843-566-8150

lawrence_lutrario@charleston.k12.sc.us

## EXPERIENCE

17 years with Brownstone

30+ years in the industry

Dale Collier brings over 30 years of construction expertise to our team. As President of Brownstone, Dale is responsible for the Construction and Program Management Divisions of Brownstone. Project Management responsibilities include all phases of the project from preliminary budgeting to final acceptance. Dale will provide a key role during preconstruction services by assisting in identifying and cultivating Disadvantaged Business Enterprises on behalf of JE Dunn. His success in this endeavor with the Savannah-Chatham Schools at Pulaski, Otis Brock and Gadsden Elementary Projects were resounding success with regard to DBE participation. Dale will also facilitate key functions relating to site supervisions including field and project management staff during construction.

## Similar Experience

Charleston County School District, Dunston Elementary School, North Charleston, SC
New 77,434 square foot, 500 student, pre-K-5th grade elementary school; $29.6 Million

Charleston County School District Cooper River Center for Advanced Studies, Charleston, SC
New 84,000 square foot facility; $42.7 Million

Savannah-Chatham County Public School System White Bluff Elementary, Savannah, GA
650-student public elementary school; $22.6 Million

Darlington County School District Building Program, Darlington, SC
3 new prototype elementary schools; $60 Million ($20M per school)

City of North Charleston Aquatic Center, North Charleston, South Carolina
54,000 SF, 8 lane olympic size aquatic center; $22.5 Million

City of North Charleston Intermodal Center, North Charleston, South Carolina
32,000 SF transportation hub for intermodal connections; $14.5 Million

International African American Museum, Charleston, South Carolina
36,500 SF cultural museum; $100 Million

Enmarket Arena, Savannah, GA
The state-of-the-art multipurpose arena will feature approximately 10,000 seats, 12 luxury suites, 450 club seats and total parking capacity for 3,000 vehicles; $165 Million






# David Newland

## PRECONSTRUCTION DIRECTOR

### PROJECT COMMITMENT

100% During Preconstruction

As Needed During Construciton

### EDUCATION

BS, Construction Management, Georgia Southern University, 2004

MS, Construction Management, University of Florida, 2005

### REFERENCE

Robert Armstrong
Hussey Gay Bell
912.667.2476
rarmstrong@husseygaybell.com

### EXPERIENCE

8 years with JE Dunn
25 years in the industry

As your Preconstruction Director, David is your advocate from project conception through construction to ensure that we deliver the maximum value to your project within the planned budget. From implementing a collaborative Target Value Delivery approach to utilizing the latest technology in JE Dunn's proprietary Lens™ estimating software, David will provide critical leadership and oversight of the team, process, and tools to achieve your overall vision. David is responsible for delivering an exceptional client experience and ensuring certainty of results.

## Similar Experience

**Beaufort County School District, Robert Smalls Leadership Academy, Bluffton, SC** — 158,000 SF, 2-story new K-8 school including athletic fields and facilities; $61.6M

**Savannah Chatham County Public School System Jenkins STEM High School, Savannah, GA** —233,850 SF new high school $58.2M

**Charleston County School District, Stono Park Elementary School, Charleston, SC** 72,913 SF new elementary school. $18.7M

**Charleston County School District, District 4 Stadium, Charleston, SC** 6,000-seat high school football stadium; $19.9M

**Savannah-Chatham County Public School System Andrea B. Williams Elementary School, Savannah, GA** - 95,233 SF, 650-student public elementary school; $21.7M

**Savannah-Chatham County Public School System Juliette Low PK-8 Elementary School, Savannah, GA** - 127,855 SF, 950-student new public elementary school. $25.2M

**Sea Pines Resort Quarterdeck Restaurant, Hilton Head Island, SC** — 16,566 SF, 2-story restaurant redevelopment; $11.2M

**Coastal Carolina Medical Center Tidewatch Emergency Department, Bluffton, SC** New 18,000 SF free standing emergency department. $6.2M

**Caroline Luxury Apartments, Charleston, SC** 607,153 SF, 7-floor, 237-unit, 2-tower residential apartments with 55,578 SF, 1005-car precast parking deck. $55.6M

**Georgia Southern University Center for Engineering and Research, Statesboro, GA** —New 132,000 SF, 4-story, university engineering and research building $49.8M

**Savannah College of Art & Design Chatham House, Savannah, GA** — 14-story apartment building conversion to student housing located in downtown Savannah; $40.3M






As your Estimating Manager, Barry will lead and manage our team to create value through transformational solutions during the design phase. Under David Newland's leadership, Barry will manage our preconstruction efforts. His primary responsibilities will include preparation and presentation of fully transparent cost estimates and his initial tasks will include engaging the entire project team to understand your Conditions of Satisfaction and develop a plan to guide the team to a successful

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Sea Pines Resort
Quarterdeck



As Estimating Engineer, Ashley will support the preconstruction effort utilizing JE Dunn's Lens™ suite of estimating tools. She will work with the team to provide real time cost evaluations to attain optimum value from the budget, in addition to managing project costs, and preparing cost updates to ensure that every detail is accounted for in order to deliver certainty of results.

[redacted]

[redacted]






Miguel is responsible for planning and coordinating all aspects of the construction process, including hiring contractors and working with engineers, architects and vendors. Miguel will aid in determining schedules and different phases of a project based on established deadlines. In addition to project management responsibilities, Miguel will act as W/MBE coordinator and by overseeing the efforts to utilize minority subcontractors on your project. He will conduct prebid and preconstruction conferences encouraging W/MBE participation. Miguel will also review monthly pay applications to MBE firm's and provides utilization






As your Senior Project Manager, David will be your primary point-of-contact. He will be involved in all aspects of the project life cycle. David will lead the development of the project's strategic vision, including the project's scope, schedule and budget with the support of the entire project team. Beginning during preconstruction, David will focus on attaining optimum value from your budget by understanding your goals and leading the collaborative delivery process. Responsibilities during construction involve cost control, schedule management, coordination with all authorities having jurisdiction and consultants, and overall responsibility for leading the JE Dunn team








As your Project Manager, Jack will coordinate all JE Dunn and trade partner project activities, beginning in preconstruction by leading collaborative efforts with the owner, architect, and key trade partners. Working with the preconstruction team, Jack will conduct constructability reviews to attain optimum value from your budget, as well as support the development of the project's strategic plan. Working with David and Jared, Jack will monitor project costs, prepare subcontracts, monitor the project schedule, review and approve billings and implement processes and procedures to ensure safety, quality and schedule adherence to deliver your project




# Jenkins STEM High School Replacement



As your Project Manager, Reanna will coordinate all JE Dunn and trade partner project activities, beginning in preconstruction by leading collaborative efforts with the owner, architect, and key trade partners. Working with the preconstruction team, Reanna will conduct constructability reviews to attain optimum value from your budget, as well as support the development of the project's strategic plan. Working with David and Jared, Reanna will monitor project costs, prepare subcontracts, monitor the project schedule, review and approve billings and implement processes and procedures to ensure safety, quality and schedule adherence to deliver your








As a Project Manager for Brownstone, Brandon is responsible for monitoring the day to day activities of assigned construction projects. Duties include review and documentation of all work to insure that work is in compliance with contract documents. Additionally, Brandon has the authority to act as the "eyes and ears" of the construction team and can accept and/or reject installed workmanship. The project manager also conducts weekly project meetings to monitor the project schedule and compiles documentation to include project daily reports and submittal logs. Requests for Information are also carefully logged to see that








As General Superintendent, Jared will provide overall project oversight and lead the team in delivering a successful project. Jared is fully versed in safety and compliance standards, both locally and nationally. He will be responsible for providing leadership to the onsite team, oversight of trade partner activities, and guiding construction sequencing activities to achieve project success. Through communication, planning, constructability reviews, knowledge and experience Jared will lead the project team to exceed project goals and requirements for safety, quality and budget.

[redacted]

[redacted]

# Jenkins STEM High School Replacement





[redacted]

JE Dunn's lead superintendent and Beaufort County resident, Dave Pape, will be your onsite contact and will be responsible for team management during construction. He will provide oversight to the team and plan all construction sequencing to meet project goals. Utilizing his expertise of lean principles, Dave will ensure successful planning, collaboration and project execution success. Dave will serve as your safety advocate, creating safety awareness by demonstrating a commitment to an injury-free environment through actions and mentoring. He will attend all appropriate project meetings and manage trade partners throughout the life of the project to ensure execution of safety, quality and schedule. When it comes to working with the principal of Hilton Head High School to ensure safety on the occupied campuses, Dave's experience will far exceed expectations. Safety is second nature to Dave and we encourage you to reach out to his reference to reiterate this critical element of success of your projects.

[redacted]






As JE Dunn's Superintendent, Drew will be your onsite contact and will be responsible for team management during construction. He will provide oversight to the team and plan all construction sequencing to meet project goals. Utilizing his expertise of lean principles, Drew will ensure successful planning, collaboration and project execution success. Drew will serve as your safety advocate, creating safety awareness by demonstrating a commitment to an injury-free environment through actions and mentoring. He will attend all appropriate project meetings and manage trade partners throughout the life of the project to ensure execution of safety, quality and schedule.

[redacted]

[redacted]






As Assistant Superintendent, John will hold weekly project meetings to monitor the project schedule and compile documentation to include project daily reports and submittal logs. He will also be responsible for monitoring the day to day activities of assigned construction projects. Duties include review and documentation of all work to insure that work is in compliance with contract documents. Additionally, John has the authority to act as the "eyes and ears" of the owner and can accept and/or reject installed workmanship. He serves as a liaison between the client, the construction project manager, and the many subcontractors to make sure the project proceeds safely, accurately and smoothly.

[redacted]

[redacted]






As Site Manager for Brownstone, Ken will assist witth holding weekly project meetings to monitor the project schedule and compile documentation to include project daily reports and submittal logs. He will also be responsible for monitoring the day to day activities of assigned construction projects. Duties include review and documentation of all work to insure that work is in compliance with contract documents. Additionally, Ken has the authority to act as the "eyes and ears" of the construction team and can accept and/or reject installed workmanship. He serves as a liaison between the client, the construction project manager, and the many subcontractors to make sure the project proceeds safely, accurately and smoothly.

[redacted]

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## Describe how the construction team would be organized throughout the life of the Project.

Our team was hand selected to ensure Beaufort County School District is guaranteed a stellar outcome and experience through all phases of the project. The JE Dunn + Brownstone teaming arrangement has multiple benefits that will enhance the process and provide top results regarding safety, budget, schedule, local M/WBE participation, and the school districts overall satisfaction. This team has worked together on countless projects similar to Hilton Head High School, which means there will be no 'learning curve' as we get up and running. Our teaming arrangement will be hands-on and apparent throughout the life of the project.



MARK CHRISTIANSON
Project Executive
Point-of-Contact

The construction team will be led by **Project Executive, Mark Christianson**. Mark will serve as the single point of contact for Beaufort County School District. Mark will be supported every step of the way by **Dale Collier**. While there will be other teammates brought in throughout the process, rest assured both Mark and Dale will be actively involved throughout the project.



DALE COLLIER
Project Executive
Brownstone

### PRECONSTRUCTION

This phase is critical to set the project up for success using the expertise of all parties involved. Post project award, JE Dunn would immediately look to schedule a meeting with all stakeholders and map out the preconstruction phase schedule. This effort will be led by Preconstruction Director, David Newland, and will create a roadmap for successful deliveries of budgets for each level of drawings issued. Our approach to preconstruction is more involved than typical estimating. Similar to our approach on Robert Smalls, JE Dunn + Brownstone will endeavor to lead the charge using a proven and collaborative approach. As a result, you will see an expedited preconstruction schedule, a more accurate budget through all iterations, less re-design time, and BCSD can rest easy, knowing how every dollar is accounted for. Our team will utilize our Lens estimating platform to provide real time, realible budgets throughout the preconstruction effort. Lens will proovide an insight to budgeting withouth exhausting the trade partner market.



DAVID NEWLAND
Preconstruction Director

### Lens: Delivering continuous cost certainty

**LENS search™**
**Find similar project data in our cost history library to use as a budgetary frame of reference.**

**LENS aim™**
**Create a detailed, evolving cost estimate from concept to completion.**

**LENS focus™**
**Build a virtual model & view the project with quantification & budgeting directly linked to BIM.**

**LENS view™**
**Track project progress and watch your vision come to life in a secure, cloud-based dashboard.**

**As our M/WBE coordinator, Miguel will oversee our efforts to use minority subcontractors in addition to his project management responsibilities.** We recognize the importance of demonstrating the success of the program. Miguel will work closely with the Project Management team to ensure the success of our minority subcontractors and provide utilization reports to demonstrate that success. **For example, Miguel's involvement in Hodge Elementary School yielded 29% M/WBE and 71% local participation; Gadsden Elementary was 32% M/WBE and 77% local participation; and most recently, Brownstone achieved a resounding 38% M/WBE and 82% local (exceeding their Owner's goals) for the MUSC Shawn Jenkins Children's Hospital.**

Prior to each iteration of pricing, JE Dunn + Brownstone will solicit interest from the local M/WBE community. This is an area which both firms have excelled in recent years, and this team can ensure maximum participation is met and guarantee a good faith effort is shown. We share the belief that keeping dollars within Beaufort County and the M/WBE community is critical for project success and will work with the district as necessary to meet goals. For scopes that do not lend themselves to local M/WBE trades, JE Dunn + Brownstone will work to form mentor/protégé relationships benefitting smaller trades.

While our preconstruction team is working through design iterations and pricing, our operations staff will be busy creating safety plans, fine tuning schedules, and working with the end user to understand what success looks like to them. We frequently work on occupied sites, and expectations are set and plans put into place months prior to breaking ground. It is our goal that the school district and the school Principal understand every step we make. The safety of all students, faculty, staff, and visitors is imperative and it is proven that great safety plans equals great safety results. This effort will be led by our Lead Superintendent, Dave Pape, Senior Project Manager, David Vater, and Project Managers, Reanna Coggins and Jack Grove.

## CONSTRUCTION

Our entire team works hand in hand on most every endeavor. From groundbreaking through ribbon cutting, **our field team will be led by a proven superintendent that resides in Beaufort County.** His proximity to Hilton Head coupled with his experience working with BCSD makes **Dave Pape** the right superintendent for your project. Dave will be complemented by a team of assistant superintendents and field engineers as necessary to manage the scope at hand. Dave and his field staff will be responsible for safety, schedule, and quality, and are highly trained in each of these areas. Dave will take full responsibility for coordination with the existing buildings and will be the direct point of communication for the school Principal on the occupied site.

**David Vater** will be our **Senior Project Manager** in charge of procurement, budget, and reporting back to Beaufort County School District. David has now been a part of multiple school projects and understands the opportunities that present themselves throughout the job to gain momentum on schedule and budget. David will work closely with Project Managers Jack Grove and Reanna Coggins and will have assistance as needed from Project Engineers with weekly reporting, meeting minutes, and kick-off meetings for the trades. David will also be responsible for utilizing the resources at hand that the JE Dunn + Brownstone team brings to the table. This includes 3rd party peer reviews, overhead BIM coordination, lean scheduling and planning, etc.

Both our field and operations teams will be located on the project site and will be overseen by Mark Christianon and Dale Collier as the project progresses.



**MIGUEL CAMACHO**
Project Manager
M/WBE Coordinator
Brownstone



**DAVE PAPE**
Lead Superintendent
**Beaufort County Resident**



**DAVID VATER**
Senior Project Manager



**JACK GROVE**
Project Manager



**REANNA COGGINS**
Project Manager



Describe your team's experience as part of a similar Project Team.

We have carefully handpicked members of your current Robert Smalls team to continue working on the Hilton Head High School Rebuild project. The team has experience working for a variety of school districts including Beaufort County School District, the Savannah-Chatham County Public School System and Charleston County School District. **The team chemistry of Jack Grove, Dave Pape, David Newland and John Kinloch and Ken Cannick will be tranferred over to the Hilton Head High School Rebuild.** We will bring our lessons learned from all of our previous experience which will benefit the Beaufort County School District.






**ROBERT SMALLS LEADERSHIP ACADEMY**





**DISTRICT 4 STADIUM**



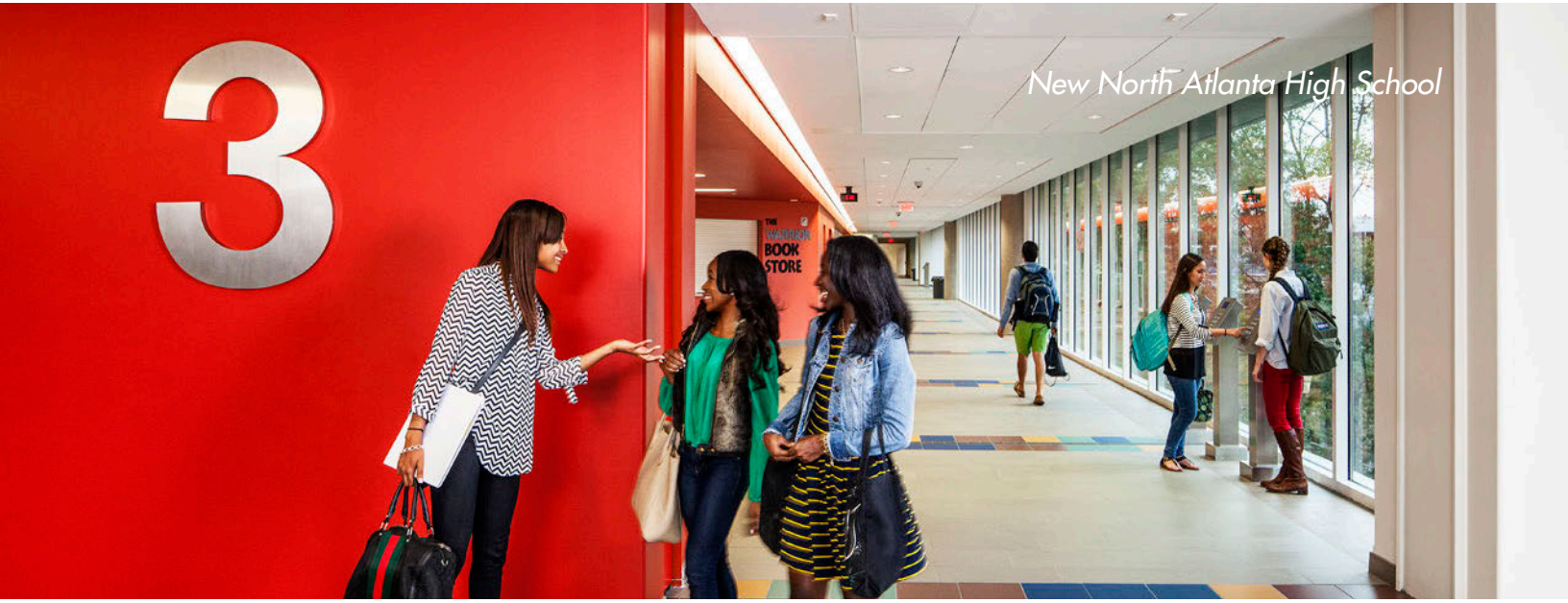


**STONO PARK ELEMENTARY SCHOOL**






**JENKINS STEM HIGH SCHOOL REPLACEMENT**



*New North Atlanta High School*

# 4.0.1.5 PREVIOUS EXPERIENCE

Describe your previous experience in providing similar services as desribed above. Provide a minimum of three references of similar projects for these services.

## JE DUNN & BROWNSTONE'S EXPERIENCE WITH PROJECTS OF SIMILAR SCOPE

JE Dunn + Brownstone have extensive experience working on similarly sized projects for a variety of school districts. JE Dunn is fortunate to have the capacity to handle projects of all sizes ranging from multi-million dollar contracts to smaller to renovations and additions. Our team has the resume and references to meet and exceed the Beaufort County School District's expectations. Our experience encompasses K-12 new construction as well as renovations on active campuses. We have highlighted projects similar in scope on the following pages for your review.

## DEPTH OF RESOURCES AND EXPERIENCE IN K-12 BUILDING

As one of the largest K-12 builders in the country, we have completed nearly $5 billion in K-12 construction. In the Southeast alone, we have completed 150+ K-12 projects which includes six projects for Savannah-Chatham County Public School System, two recently completed projects for the Charleston County School District and we are in preconstruction with the new Windsor Forest High School.

## LONGSTANDING EXPERIENCE WITH OSF

Both JE Dunn and Brownstone possess a large portfolio of work for school districts in South Carolina and as a result, we have solid relationships and are well versed in the requirements of OSF as they relate to South Carolina Public Schools. **Our team has been involved with multiple successful OSF Occupancy Inspections in Darlington, Saluda, and Charleston County School Districts.**

On the following pages we have provided a case study of success on an occupied campus, and project summaries that highlight our experience with both new construction and renovations.

## COMBINED EXPERIENCE

**150+**
K-12 Projects since 2018

**$1.5B**
K-12 Construction Value

**100%**
COMPLETED ON TIME

# Active Campus | *K-12 Success Story*

The following success story illustrates challenges and solutions our team experienced at Robert Smalls Leadership Academy.

## BEAUFORT COUNTY SCHOOL DISTRICT | ROBERT SMALLS LEADERSHIP ACADEMY









**CONSTRUCTION AND SCHOOL STAFF RELATIONSHIPS:**
JE Dunn was purposeful in developing relationships with the Robert Smalls Principal, school staff and leadership. The importance of developing the relationship between the Construction Staff and School Staff on an active campus is imperative to facilitating the activities of both operations. JE Dunn hosted several jobsite tours with the school staff to share the progress of construction and promote a sense of unity between our two operations. The active school experienced a fire emergency and evacuation on a hot summer day in 2022 and the Construction team provided expanded access to shaded areas on the construction site for the students and staff during this emergency. The ability for our team to remain flexible in this emergency scenario shows how committed we are to our relationship with the students and staff on an active campus.

**COORDINATING CONSTRUCTION ACCESS & DELIVERIES:**
The Robert Smalls project presented a challenge with shared construction access and parking management. JE Dunn coordinated construction access and deliveries to minimize the impact on student drop off and pickup operations. JE Dunn coordinated underground utility work on weekends and school holidays when that work would disturb the traffic flow for the active school during normal school hours.

**STUDENT SAFETY:**
Student Safety remains the top priority while constructing the Robert Smalls International Academy – Replacement School project. Maintaining clear delineations between the construction jobsite and active school on the shared school campus was a key logistic success for this project. The construction site and pathway to the existing football field was a key intersection of the construction and active school operations. JE Dunn was able to create a four-way access point which allowed staff and students to cross through the construction site safely in order to travel to and from the football field for recess and practices.




REPLACEMENT HIGH SCHOOL
ACTIVE CAMPUS
REPEAT CLIENT
SIMILAR TEAM







# Savannah-Chatham County Public School System (SCCPSS) Jenkins STEM High School Replacement

**Savannah, Georgia**

## Scope

JE Dunn Construction has completed construction of the new Jenkins High School in Savannah, which replaced a facility built in the 1950s.

The $58.6 million project for Savannah-Chatham County Public Schools delivers a 241,651SF, two-story instructional building on the existing 41.8-acre Jenkins campus, as well as new facilities for track and field, baseball, softball, tennis, and a field house, plus site work and demolition of existing structures.

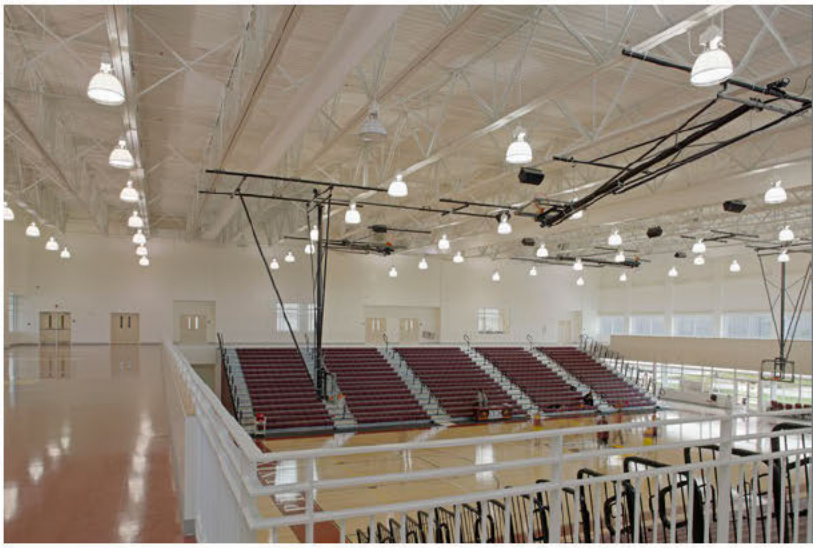
The new Jenkins High School supports a full STEM curriculum and serves 1,275 students.





NEW HIGH SCHOOL
REPEAT CLIENT





# Savannah-Chatham County Public School System (SCCPSS) New Hampstead High School

**Savannah, Georgia**

## Scope

JE Dunn completed a new high school on a greenfield site for Savannah-Chatham County Public School System. This project includes new classrooms, science labs, technology labs, vocational labs, art room, band room, chorus room,gymnasium, media center, administrative spaces, cafeteria, kitchen and other building support spaces. The scope of work also included all associated sitework and landscaping.

This ground-up construction project began as a 154,000 SF building and after including the owner's scope changes, was expanded to 225,000 SF with an 18 month construction schedule. Through close collaboration with the project architect, Perkins + Will, approximately $200,000 in cost savings were identified and returned to the owner.



REPLACEMENT SCHOOL
REPEAT CLIENT
EXPERIENCE WITH OSF





# Charleston County School District
# Stono Park Elementary School

**Charleston, South Carolina**

## Scope

The new Stono Park Elementary School is a replacement school that recently opened for the 2019-2020 school year. This nearly 73,000 SF 2 story school serves as the new home to 500 students. The construction of the school is load bearing masonry and structural steel joists & decking. The school contains a multi-use cafeteria/auditorium, private computer labs, media center, and state of the art technology to push learning to the next level. This partnership between Cumming, SGA, and JE Dunn had every possibility to be derailed by weather, however the team has worked closely together to keep everything on schedule.

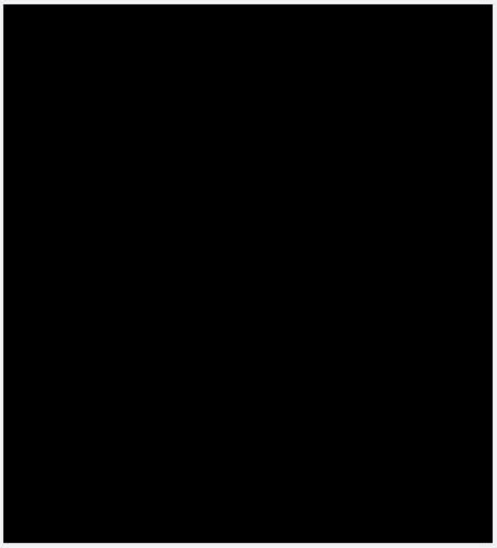
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K-12 NEW CONSTRUCTION

# Charleston County School District
# Cooper River Center for Advanced Studies

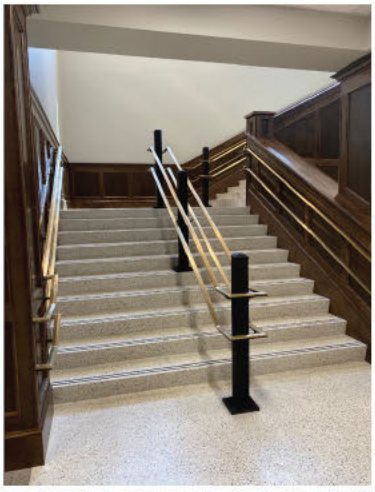
North Charleston, SC

The new 84,000 sf Cooper River Center for Advanced Studies (C.A.S) is located across from the existing North Charleston High School. The C.A.S is now one of three regional career centers in the school district. The building holds health science technologies, information technology (IT), pre-engineering, arts, and audiovisual (AV) technology classes. It also offers high bay facilities for Auto Collision Repair, Mechatronics and Building Construction, labs for STEM courses, Biomedical and Health Sciences, Cyber Security, Computer Repair, and Project Lead the Way classes. The building includes maker spaces, a two-story exhibition space, and a 150 seat lecture hall.







[redacted]

K-12 NEW CONSTRUCTION

# Savannah-Chatham County Public School System

## White Bluff Elementary School

Savannah, GA

The modern, 100,239 square foot, multi-million dollar project includes a full administrative suite, cafetorium with adjoining courtyard, gymnasium, state of the art library/learning commons, music and art rooms, special education rooms and classrooms.

For the past three years, provide the following information:

a. Identify all projects (name, location, completion date and contract amount)

**LEGEND**

* = Projects with Similar Scope

**Below is a partial list of projects in our East Region completed by our Coastal Operations group. Additionally, we have provided a three (3) year running list of all education projects completed in JE Dunn's East Region.**

## 2022

| | NAME | LOCATION | COMPLETION DATE | CONTRACT AMOUNT | GMP PRIOR TO COMPLETION OF DOCS | NEGOTIATED FEE |
|---|---|---|---|---|---|---|
| | *St. Joseph's/Candler Heartwood Medical Office Building* | *Richmond Hill, GA* | *TBD (2023)* | *$10,500,000* | | |
| | *Chatham County Courthouse* | *Savannah, GA* | *TBD (2024)* | *$76,241,241* | | |
| * | *Beaufort County School District Roberts Smalls Leadership Academy* | *Beaufort, SC* | *TBD (2023)* | *$61,698,567* | *X* | *X* |
| | *Middle Street Partners Atlantic on Romney* | *Charleston, SC* | *TBD (2023)* | *$84,000,000* | *X* | *X* |
| * | *Savannah College of Art & Design Chatham House* | *Savannah, GA* | *9/1/22* | *$40,525,181* | *X* | *X* |
| | *Charleston County Aviation Authority Concourse A* | *N. Charleston, SC* | *8/31/22* | *$1,462,481* | *X* | *X* |
| | *Coastal Carolina Level II Nursery* | *Hardeeville, SC* | *3/11/22* | *$1,264,540* | *X* | *X* |
| | *Sea Pines Resort Quarterdeck* | *Hilton Head Island, SC* | *2/28/22* | *$11,154,959* | *X* | *X* |

## 2021

| | NAME | LOCATION | COMPLETION DATE | CONTRACT AMOUNT | GMP PRIOR TO COMPLETION OF DOCS | NEGOTIATED FEE |
|---|---|---|---|---|---|---|
| * | *Restoration Hardware Gallery* | *Jacksonville, FL* | *11/12/21* | *$25,634,689* | | *X* |
| | *Savannah-Chatham County Public School System Jenkins STEM High School Replacement* | *Savannah, GA* | *11/11/21* | *$58,162,047* | *X* | *X* |
| * | *Coastal Harbor Treatment Center Renovations* | *Savannah, GA* | *9/15/21* | *$7,535,257* | *X* | *X* |
| * | *Savannah Country Day School Batting Cages* | *Savannah, GA* | *6/25/21* | *$271,365* | *X* | *X* |
| | *Savannah College of Art & Design Chatham House Demoltion* | *Savannah, GA* | *5/4/21* | *$2,657,764* | | |

## 2020

| NAME | LOCATION | COMPLETION DATE | CONTRACT AMOUNT | GMP PRIOR TO COMPLETION OF DOCS | NEGOTIATED FEE |
|---|---|---|---|---|---|
| * *Georgia Southern University CEaR* | *Statesboro, GA* | *TBD (2020)* | *$46,329,000* | *X* | *X* |
| * *Charleston County School District D4 Stadium* | *Charleston, SC* | *TBD (2020)* | *$19,000,000* | *X* | *X* |
| *St. Joseph's/Candler Bluffton Oncology* | *Bluffton, SC* | *02/07/2020* | *$16,364,827* | *X* | *X* |

# COMPLETED K-12 EDUCATION EAST REGION | LAST 3 YEARS

| Name | Location | Completion Date | Contract Amount | Size |
|---|---|---|---|---|
| Hillsborough County Public Schools Sligh Middle School Renovations | Tampa, FL | 11/1/2022 | $2,850,000 | 2,074 SF |
| Franklin Middle School Monument | Tampa, FL | 9/2/2022 | $115,000 | n/a |
| Broward Elementary School HVAC Referendum 2022 | Tampa, FL | 8/10/2022 | $2,800,000 | 55,000 SF |
| Ethos Classical Charter School Renovation | Atlanta, GA | 6/28/2022 | $1,262,573 | 35,000 SF |
| School District of Manatee County King Middle School Covered Walkways | Bradneton, FL | 1/5/2022 | $372,320 | n/a |
| Savannah-Chatham County Public School System Jenkins High School Replacement | Savannah, GA | 11/11/2021 | $58,162,047 | 233,850 SF |
| Hillsborough County Public Schools Chamberlain High School Renovation | Tampa, FL | 10/6/2021 | $4,940,338 | 75,000 SF |
| Westminster Schools K-12 Campus Improvements Phase 1A | Atlanta, GA | 7/30/2021 | $73,893,976 | 117,750 SF |
| Hudson Middle School Renovations | Atlanta, GA | 7/23/2021 | $6,250,000 | 140,000 SF |
| Pinellas County School District Richard O Jacobson Technical High School at Seminole | Seminole, FL | 1/19/2021 | $14,189,485 | 69,085 SF |
| Hillsborough County Public Schools Tampa Heights Elementary School | Tampa, FL | 11/19/2020 | $21,136,650 | 51,941 |
| Charleston County School District District 4 Stadium | Charleston, SC | 10/13/2020 | $19,804,812 | 13,000 SF |
| Hillsborough County Public Schools Westchase Elementary School HVAC Renovations | Tampa, FL | 9/11/2020 | $3,810630 | 110,218 SF |
| Wake County Public School System Stough Magnet Elementary School | Raleigh, NC | 7/21/2020 | $29,431,375 | 113,375 SF |
| Ron Clark Academy Ryan Marshall Performing Arts Center | Atlanta, GA | 6/14/2020 | $15,913,030 | 42,033 SF |
| Pinellas County School District Tarpon Springs High School Addition and Renovations | Tarpon Springs, FL | 3/31/2020 | $14,808,215 | 12,261 SF |

b. Identify all renovation projects with similar scope. Additionally:

Please refer to the matrix on the previous page under item "a." with projects indicated by an asterisk (*) for similar projects with similar scope completed in the past three (3) years. We have also included all K-12 new and renovation projects completed in our East Region in the past three (3) years.

i. Indicate any such project where Liquidated Damages were assessed against your firm for failure to achieve substantial completion within the Contract Time, and describe the circumstances of the same;

n/a

ii. Identify any such project in which your firm made a Claim or Change Order Request for acceleration damages, and describe the circumstances of the same;

n/a

iii. Indentify any such project in which your firm was terminated (whether for cause or for convenience) by the owner prior to substantial completion, and describe the curcumstances of the same;

Steadfast in our commitments, JE has never been removed from a contract for cause or failed to complete a contract as awarded.

iv. Indentify all projects which had a negotiated fee or guaranteed maximum price;

Please refer to the matrix on the previous page indicating projects with a negoiated fee or guaranteed maximum price.

v. Indentify all projects (description and cost) with had a Guaranteed Maximum Price prior to completion of the documents.

Please refer to the matrix under question a. on the previous page indicating projects which had a Guaranteed Maximum Price prior to completion of the documents.

c. Provide descriptions of five new school projects most comparable to the proposed project scope in which your firm has been involved over the last five years (at least two must be completed). Include the services provided, the Project Team members, schedules and references.

We have included descriptions of five new school projects most comparable to the proposed project scope in which JE Dunn has been involved over the last five years on the following pages.



"JE Dunn is a true, trusted community partner with the Savannah-Chatham County School District. Our mutual commitment to the local community and quality workmanship is reflected in every project we have built with JE Dunn."

Joe Buck
Superintedent
Savannah-Chatham County Public School System





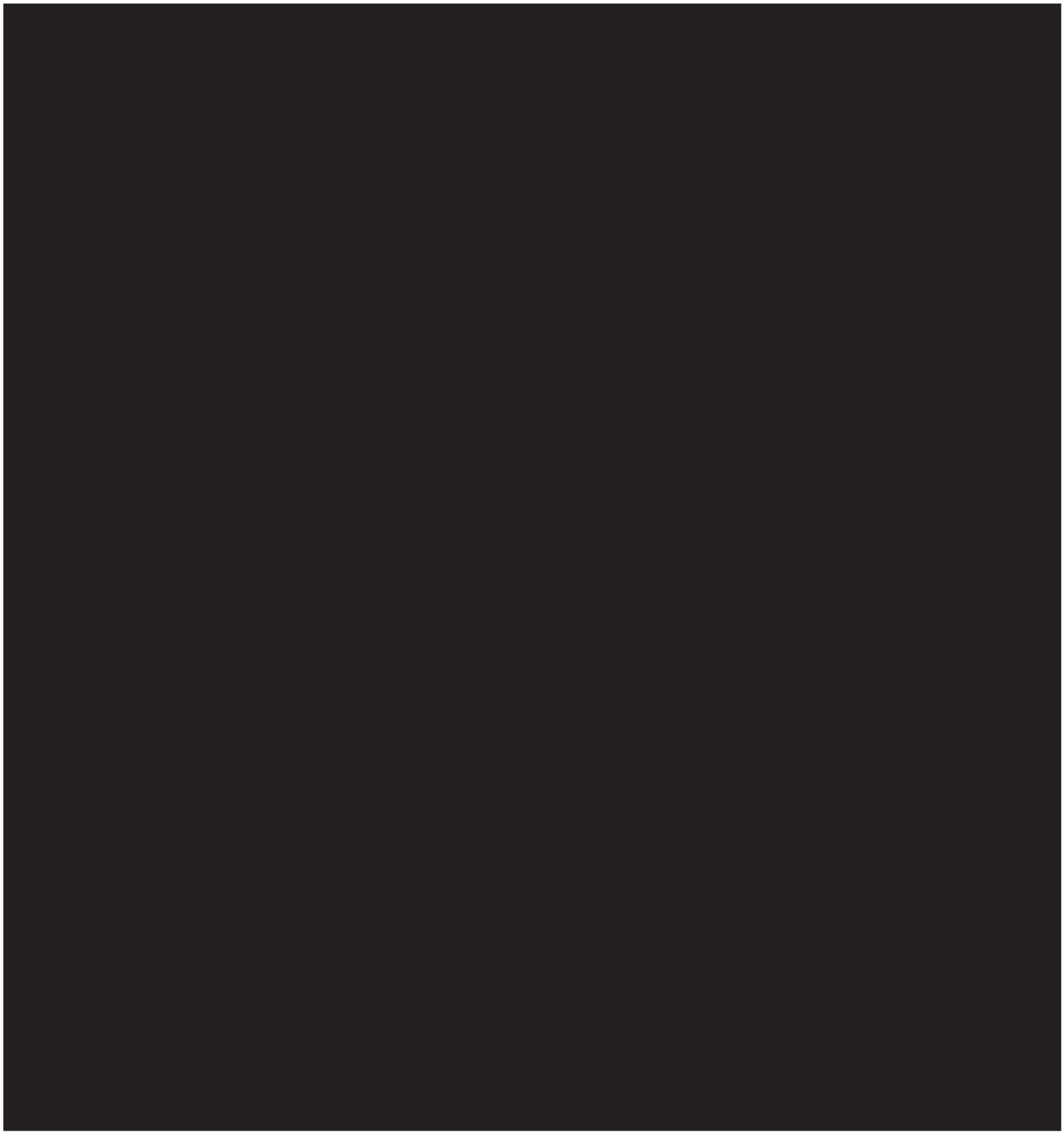
## SAVANNAH-CHATHAM COUNTY PUBLIC SCHOOL SYSTEM JENKINS STEM HIGH SCHOOL REPLACEMENT

Savannah, Georgia | October 2019 - June 2022 (Multiple Phases)

JE Dunn Construction completed construction of the brand new Jenkins STEM High School. The new 241,651 SF facility replaced the original school built by JE Dunn in the 1950's.

Paid for entirely by ESPLOST dollars, Phase 1 of the $58M construction contract included the main academic building, two bus loops,and adjacent landscaping. The main academic building was designed to facilitate today's learning style, and is equipped to support a STEM curriculum and a full athletic program. Other unique features include a ROTC shooting range, energy labs and solar panels, and a new wing dedicated to special education high school students from Coastal Georgia Comprehensive Academy enrolled in the Georgia Network for Educational and Therapeutic Support program. In addition to the athletic package delivered in Phase 2, Phase1 includes a wrestling room, weight room, a 12,600 SF gymnasium equipped with six (6) basketball goals and telescopic bleacher seating on both sides for more than 1,500 fans, 530-seat auditorium, cafeteria, and media center.

Athletics being at the heart of Jenkins' pride and culture, was Phase 2 and commenced once demolition of the former Jenkins High School Campus was complete. Phase 2 included competition baseball and softball fields, a competition track, a synthetic turf practice football field, two field houses, tennis courts, and an expanded parking area.













## CHARLESTON COUNTY SCHOOL DISTRICT
## STONO PARK ELEMENTARY SCHOOL

Charleston, South Carolina | May 2018 - August 2019

The new Stono Park Elementary School is a replacement school that recently opened for the 2019-2020 school year. This nearly 73,000 SF 2 story school will serve as the new home to 500 students. The construction of the school is load bearing masonry and structural steel joists & decking. The school contains a multi-use cafeteria/auditorium, private computer labs, media center, and state of the art technology to push learning to the next level. This partnership between Cumming, SGA, and JE Dunn had every possibility to be derailed by weather, however the team has worked closely together to keep everything on schedule.

[redacted]

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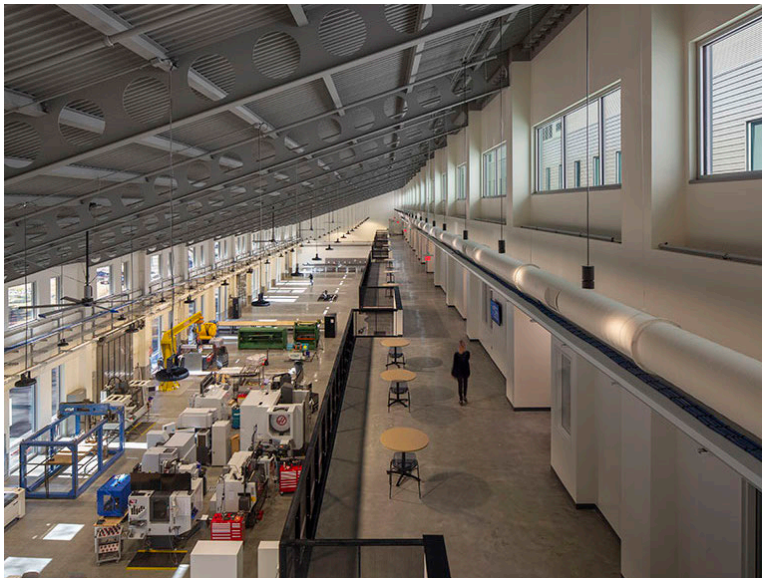
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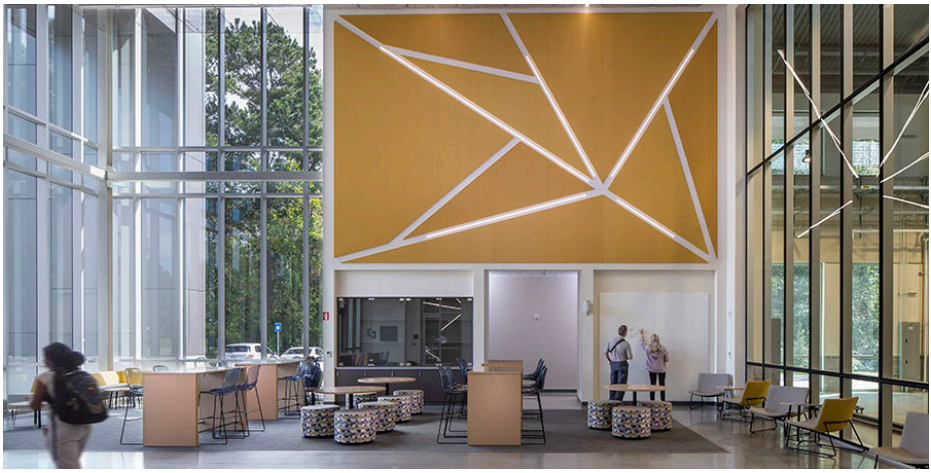


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# GEORGIA SOUTHERN UNIVERSITY CENTER FOR ENGINEERING & APPLIED RESEARCH

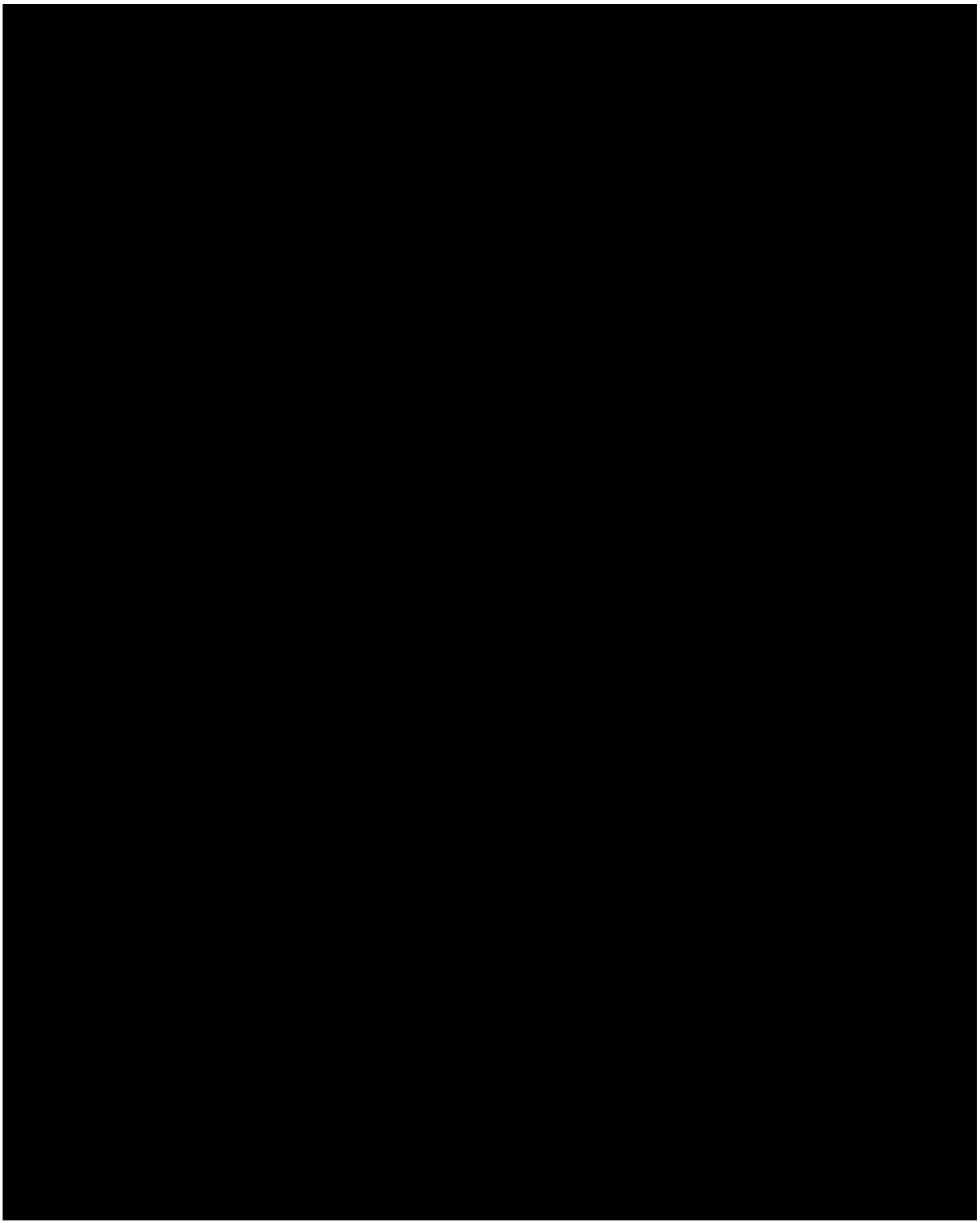
Savannah, Georgia | April 2019 - October 2020

JE Dunn Construction completed a $49 million comprehensive teaching and research facility for the engineering programs at Georgia Southern University. The new, 132,000 SF building is the largest non-athletic building on campus and will provide a new home for the university's growing Manufacturing Engineering department.

The CEAR building is four stories and offers advanced equipment and technology and promote collaboration among engineering disciplines as well as interaction among students, faculty, and researchers. The facility features 33 unique laboratories for additive manufacturing (metal 3D printing) and robotics and automation. Other spaces include a 1,000 kV electrical lab, a photovoltaic cell lab and a nanomanufacturing lab.

The new facility also includes a high bay multi-user research lab with 12 uniquely designed utility trenches for air, power, plumbing and data services. This space is flush with natural light, with a balcony overlooking the mechanical penthouse.

**Owner:**











## SAVANNAH-CHATHAM COUNTY PUBLIC SCHOOL SYSTEM
## ANDREA B. WILLIAMS ELEMENTARY SCHOOL

Savannah, Georgia | March 2016 - February 2018

JE Dunn completed the new Andrea B. Williams K-5 elementary school on the site of the existing campus facility. This very traditional Georgian style structure faces prominently toward Wheaton Street in downtown Savannah. The building façade includes precast columns and cornice details with a 2-story clearstory vestibule and media center. Unique architectural features include wood paneling in the lobby, terrazzo floors, ornamental grand stair and open mezzanine from upper offices surrounding the clearstory entry vestibule.

The facility core academic spaces include computer labs, a media center, visual and performing arts labs, administration, kitchen and cafeteria, and a gymnasium. Academic classrooms make up two-thirds of the 2-story "U." This area also houses the media center and the Administration Suite. The other 1-story leg of the plan encompasses the cafeteria and gymnasium.

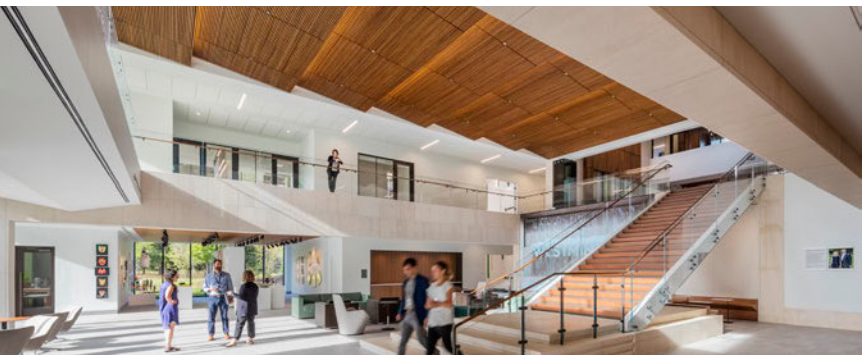
## REFERENCE LETTER | ANDREA B. WILLIAMS ELEMENTARY SCHOOL

To whom it may concern,

JE Dunn is performing Construction Management at Risk services on the new Spencer Elementary School for the Savannah-Chatham County Public School System. Parsons is Program Managers for the district. We have worked very closely with JE Dunn through the design and now construction of this new school and find their services to be exemplary. Both their office and field staff are knowledgeable and dedicated to produce a high quality job. I would highly recommend them for any similar type project.










# WESTMINSTER SCHOOLS
# K12 CAMPUS IMPROVEMENTS PHASE 1A

Atlanta, GA | June 2019 - July 2021

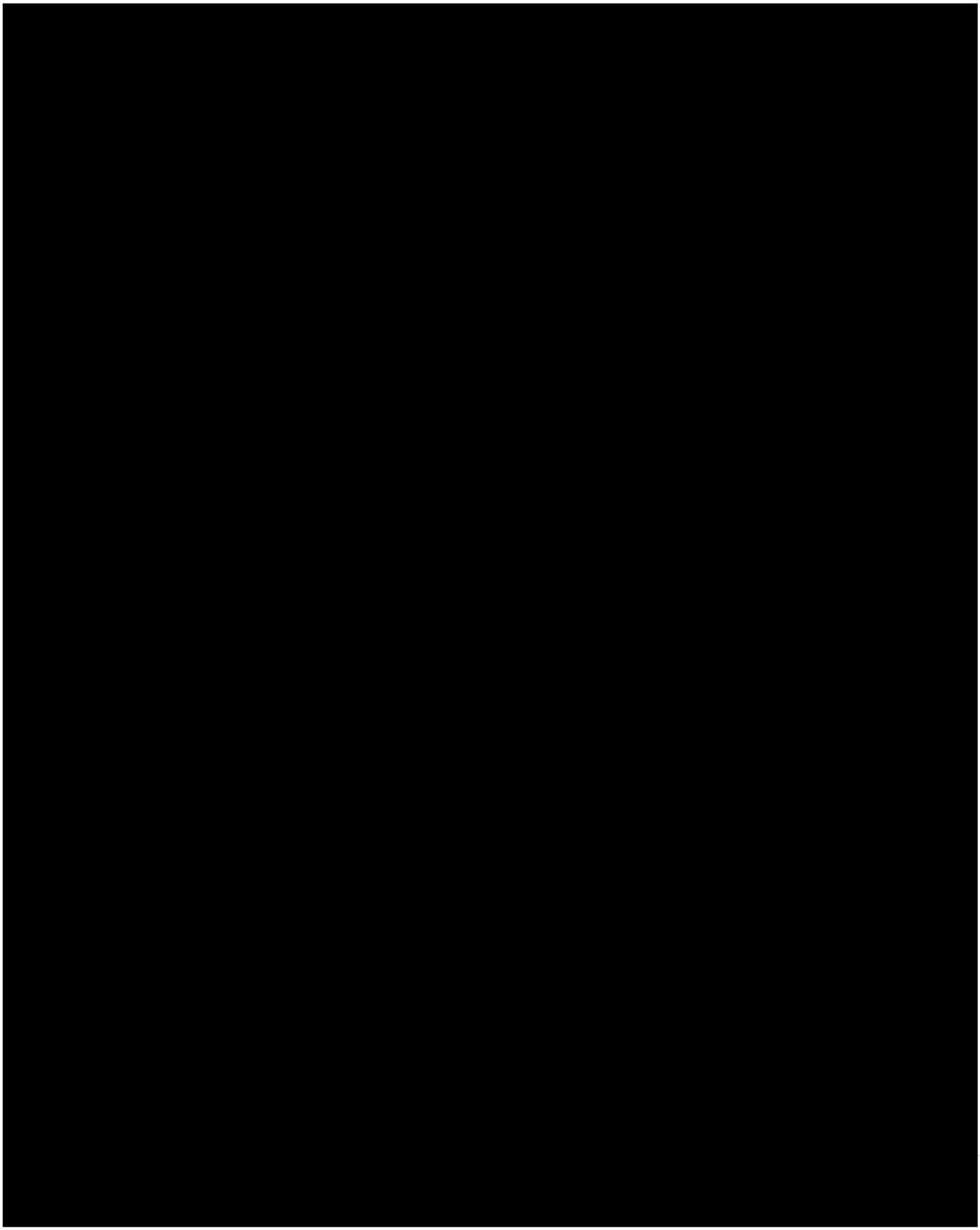
JE Dunn Construction was selected to perform campus-wide improvements at the Westminster Schools, one of the nation's leading independent K-12 schools. This multi-phased project includes the construction of a new Administrative Welcome Center, classroom building renovations and new addition, a new central energy plant, a 405-car precast parking deck, and replacement of the football stadium and surrounding hardscapes and landscapes.

The new administrative building, known as the Westminster Center, is home to the school's President, Student Admissions, and Alumni Affairs offices. The building is a 3-story steel structure with a total new space of approximately 45,000 SF and a beautiful courtyard entrance. The new precast parking deck is located directly across the street and is meant to accommodate students and administrative staff.

We also completed the renovation of the existing 3-story classroom building, Campbell Hall, while adding a central outdoor dining courtyard and 3-story classroom addition known as Hawkins Hall. The new facility features floating classrooms, a state-of-the-art Integrated learning Lab (known as the CAT lab), a cafeteria, and open, collaborative spaces. The classrooms were designed utilizing chilled beams for more efficient cooling of the classroom spaces and beautiful architectural wood detailing in the open hallways of the new space.

Lastly, the renovation to the football stadium included new precast bleachers, a new steel press box, a free-standing concession stand and restrooms, and new long jump and triple jump runways. The wall between the stands and field, press box, and concession stand will be finished with an exterior brick skin to match the surrounding buildings and campus. Finally, we completed all the hardscapes and landscape between the new Campbell / Hawkins Hall and the Stadium as well as between Presley Hall and Campbell / Hawkins Hall.

**JE Dunn recently started construction on Phase 2 and has begun programming for Phase 3!**






# 4.0.1.6 WORKLOAD

Identify your annual volume of Construction Contracts for the last five years. Where a local office is involved, please provide similar information for the local office.

| Year | Nationwide | East Region | Coastal Operations |
|---|---|---|---|
| [redacted] | [redacted] | [redacted] | [redacted] |
| [redacted] | [redacted] | [redacted] | [redacted] |
| [redacted] | [redacted] | [redacted] | [redacted] |
| [redacted] | [redacted] | [redacted] | [redacted] |
| [redacted] | [redacted] | [redacted] | [redacted] |

What is the current dollar value of work under Contract?

| Volume of Work Currently Under Contract | |
|---|---|
| [redacted] | [redacted] |
| [redacted] | [redacted] |
| [redacted] | [redacted] |

What is the typical dollar range of projects under Contract with your firm?

| NATIONWIDE | EAST REGION | COASTAL OPERATIONS |
|---|---|---|
| [redacted] | [redacted] | [redacted] |

Identify what percentage of your work is hard bid and what percentage is based on a CM/GC at Risk or similar approach?

| % | NATIONWIDE | EAST REGION | COASTAL OPERATIONS |
|---|---|---|---|
| [redacted] | [redacted] | [redacted] | [redacted] |
| [redacted] | [redacted] | [redacted] | [redacted] |

Identify what percentage of your work is renovation versus new construction.

| % | NATIONWIDE | EAST REGION | COASTAL OPERATIONS |
|---|---|---|---|
| [redacted] | [redacted] | [redacted] | [redacted] |
| [redacted] | [redacted] | [redacted] | [redacted] |



# 4.0.1.7 FINANCIAL STABILITY

Submit your most recent financial statements (at a minimum, balance sheets and income statements for 2020 and 2021) and verification of current bonding capacity.

We have included our confidential financial statements in the sealed envelope in the Appendix.

Provide two bank references.

**JE Dunn Banking References**

UMB Bank

[redacted]

[redacted]

Describe all instances of project disputes, which, in the last five years, reached the level of:

a. Formal mediation, arbitration, or litigation;
b. Significant settlements with clients, contractors, or sub-contractors; or
c. Current significant pending claims or suits.
For each dispute, describe the parties involved, the nature of the dispute, and the amount of the dispute. Please provide thisinformaion for all such disputes arising out of the firm's projects, regardless of whether the firm was a party or witness in the dispute.

Please refer to the following page for all instances of project disputes, which, in the last five years reached the levels described above.

Identify any occasion in the past five (5) years where any Surety was required to pay any claim against any Payment Bond furnished by the Proposer for this project.

There are zero occasions in the past five (5) years where any Surety was required to pay any claim against the Payment furnished by JE Dunn for any project.

Identify any occasion in the last five (5) years where any Surety was required to render or secure performance due to any owner under any Performance Bond furnished by the Proposer for any project.

There are zero occasions in the past five (5) years where any Surety was required to render or secure performance due to any owner under any Performance Bond furnished by JE Dunn for any project.

Identify any occasion in the last five (5) years where any Surety requested any owner of a project in which the Proposer had furnished Performance and/or Payment Bonds to make any payment(s) by join check to the Proposer and Surety.

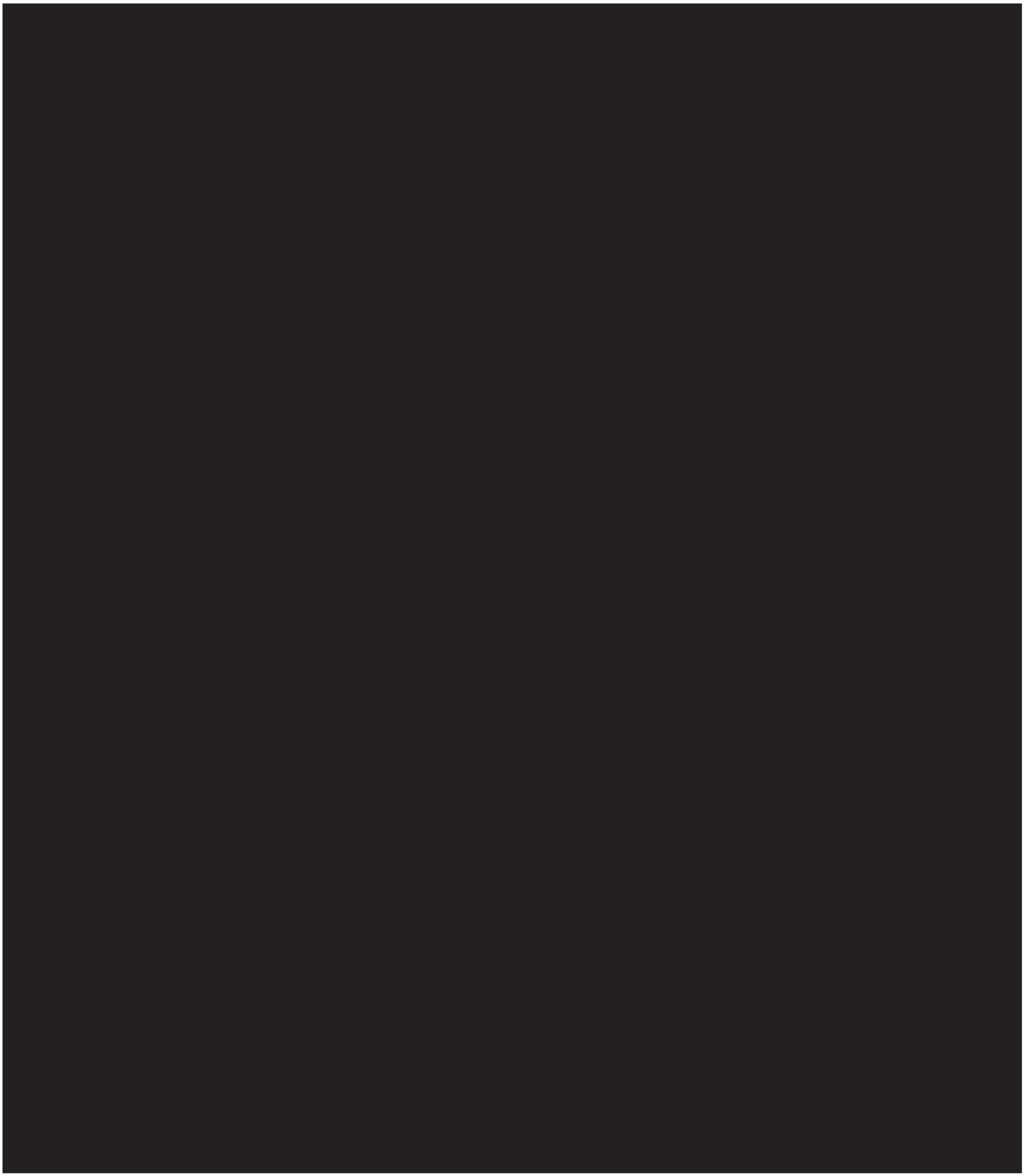
There are zero occasions in the past five (5) years where any Surety requested any owner of a project in which JE Dunn had furnished Performance and/or Payment Bonds to make any payment(s) by joint check to the Proposer and Surety.

## J. E. DUNN CONSTRUCTION COMPANY
## PENDING LITIGATION, ARBITRATION & MATTERS RESOLVED IN LAST FIVE YEARS

[redacted]

Provide a certificate showing your current Commercial General Liability (CGL) insurance policy and any other insurance policies (such as professional liability) that would be applicable to the Project.

We have included our insurance certificates below and on the following pages.





## Provide your current bonding rate schedule.

Our bonding rate schedule for this project is 0.9% of total cost.

# 4.0.1.8 FEES & COSTS

The Proposal must address the following:

-Pre-Construction services will vary from project to project depending on the scope and complexity of each project. Services will include field verification, constructability reviews, and cost estimating. Provide hourly rates for the following services:

a. Estimating
b. Field Verification
c. Constructability Reviews
d. Project Management (during pre-construction)

Once project scopes are more defined, the Owner may solicit a fixed price estimate or proposal for the above and or other related services from the contractor for each assigned project. (Please note that the winning contractor will be asked to divide pre-construction services fees will be broken down into fees prior to November 2023 and fees after November 2023. If the November 2023 referendum does not pass, then this project will end and no further work will be required of the contractor).

-The Guaranteed Maximum Price consists of the Cost of the Work plus the Construction Fee (%). The Construction Phase Fee will be scored on the following situation for the purpose of comparison of hypothetical proposals:

**For the project scope described in Section III of this RFP: Assume that the "Cost of the Work" as defined in Article 6 of the AIA 133-2019 as ammended, except for a 100% performance bond and a 100% payment bond for HHIMS renovation is $120 million. Assume the project schedule is as stated in Section IIIof this RFP, above. State the Construction Phase Fee (as a percentage of the Cost of the Work) your firm would propose and state your cost of the 100% performance and 100% payment bonds for the project.**

**Construction Phase fees shall include all overhead and profit associated with the project (Project Manager, home office administration, etc.). Only 100% site-based labor will be allowed as part of the cost basis for the project. The owner reserves the right to review staffing of each project prior to finalizing the contract(s).**

| *Service* | *Hourly Rate* |
|---|---|
| *Estimating* | $104/hr |
| *Field Verification* | $94/hr |
| *Constructability Reviews* | $112/hr |
| *Project Management (during pre-construction)* | $98/hr |



# 4.0.1.9 MISCELLANEOUS:

The selected Contractor(s) shall be required to hold a publicly advertised pre-bid meeting(s), covering all projects, prior to accepting bids to be used in preparation of the GMP.

JE Dunn understands that the selected Contractor shall be required to hold a publicy advertised pre-bid meeting, covering all projects, prior to accepting bids to be used in preparation of the GMP.

The selected Contractor shall be required to obtain a minimum of 3 qualified, competitive bids for all work in excess of $100,000.00. Adequate price competition must exist for all components of the construction work awarded by a construction manager at-risk on the basis of competitive bids. The owner will require that all bids be compiled and presented prior to or at the establishment of the GMP. The owner shall be present when all bids are opened for review.

JE Dunn understands that the selected Contractor shall be required to obtain a minimum of 3 qualified, competitive bids for all work in excess of $100,000.00. JE Dunn understands that adequate price competition must exist for all components of the construction work awarded by a construction manager at-risk on the basis of competitive bids. JE Dunn understands that the owner will require that all bids be compiled and presented prior to or at the establishment of the GMP. JE Dunn understands that the owner shall be present when all bids are opened for review.

The contract with a construction manager at-risk cannot involve cost reimbursement.

JE Dunn understands that the contract with a construction manager at-risk cannot involve cost reimbursement.

All construction management services provided by a construction manager at-risk must be paid as a fee based on either a fixed rate, fixed amount, or fixed formula.

JE Dunn understands that all construction management services provided by a construction manager at-risk must be paid as a fee based on either a fixed rate, fixed amount, or fixed formula.

Construction may not commence until the bonding requirements have been satisfied. Subject to the foregoing, bonding may be provided, and construction may commence for a designated portion of the construction.

JE Dunn understands that construction may not commence until the bonding requirements have been satisfied. JE Dunn understands that subject to the foregoing, bonding may be provided, and construction may commence for a designated portion of the construction.

In a construction management at-risk project, construction may not commence for any portion of the construction until after the District and the construction manager at risk contract for a fixed price or a GMP regarding that portion of the construction.

JE Dunn understands that in a construction management at-risk project, construction may not commence for any portion of the construction until after the District and the construction manager at risk contract for a fixed price or a GMP regarding that portion of the construction.

The District shall have the right at any time, and for three years following final payment, to audit the construction manager at-risk to disallow and to recover costs not properly charged to the project. Any costs incurred above the GMP shall be paid for by the construction manager at-risk.

JE Dunn understands that the District shall have the right at any time, and for three years following final payment, to audit the construction manager at-risk to disallow and to recover costs not properly charged to the project. JE Dunn understands that any costs incurred above the GMP shall be paid for by the construction manager at-risk.

A construction manager at-risk may not self-perform any construction work for which subcontractor bids are invited, unless no acceptable bids are received, or a subcontractor fails to perform. The contract with a construction manager at-risk requires the construction manager at-risk to invite bids for all major components of the construction work.

JE Dunn understands that a construction manager at-risk may not self-perform any construction work for which subcontractor bids are invited, unless no acceptable bids are received, or a subcontractor fails to perform. JE Dunn understands that the contract with a construction manager at-risk requires the construction manager at-risk to invite bids for all major components of the construction work.

The Owner reserves the right to pre-qualify and/or approve subcontractors.

JE Dunn understands that the Owner reserves the right to pre-qualify and/or approve subcontractors.

Describe your information management systems and Owner reporting systems. Explain how these systems tie to the initial cost projects and final estimate.

**JE Dunn utilizes proven processes and procedures to ensure successful projects that are delivered with the goals of the client in mind.** We will be an over-communicator of information, pro-actively managing the project to eliminate surprises because a team can only be effective with open and clear communication - a process that begins with listening.

We actively listen to ensure we understand and execute properly. Once on-site, our project team will be constantly communicating through formal and informal meetings, telephone conversations, e-mail, and electronic communication.

## DUNN DASHBOARD

With such a variety of tools and various levels of sophistication we developed our own web based communication tool called Dunn Dashboard.

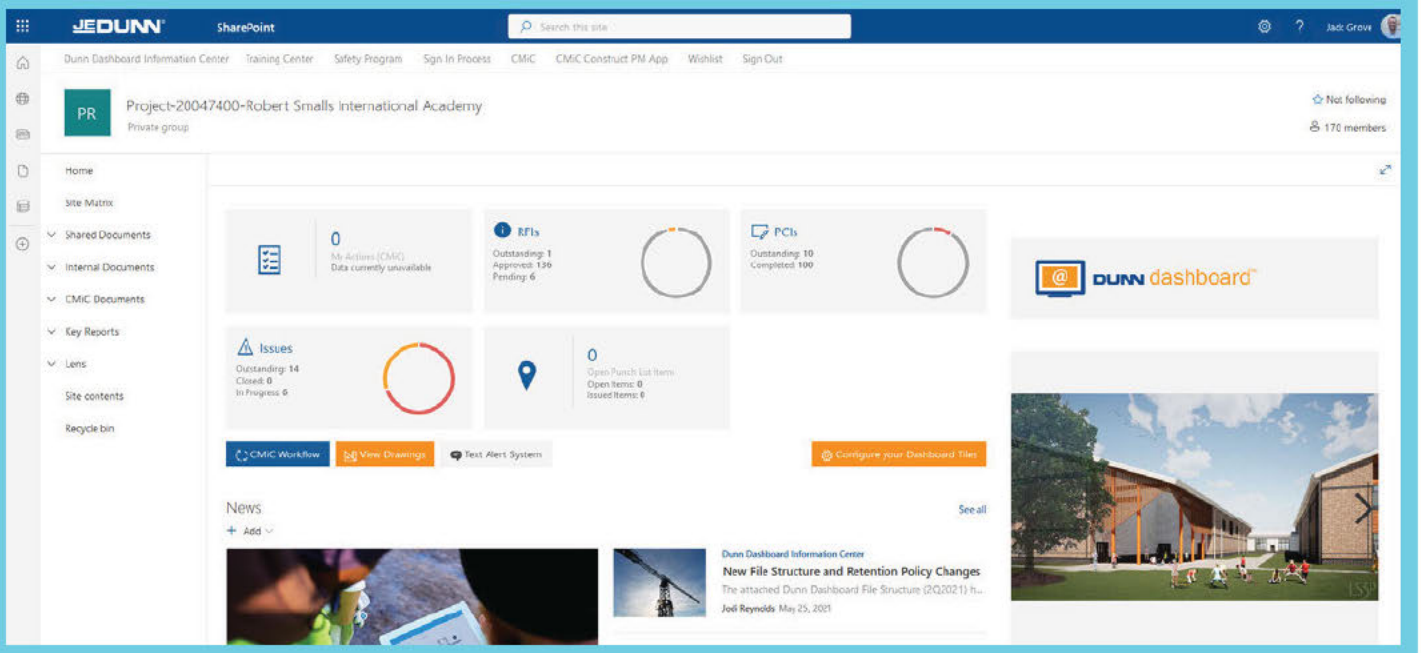
The project web sites offers a secured connection to all project management data (via CMiC) that gives all project stakeholders access to real-time information from any web enabled device, including your smartphone.

Dunn Dashboard is a hub that stores all information on the project. It is a simple web page that can be set up specifically for this project and will store all relevant information. All team members, as well as trade partners, will have access to the site. At the same time, Dunn Dashboards offer a secured connection that gives owners, architects and subcontractors access to real time project information.

The site opens to the project calendar where all project related meetings and events are listed. Also available are the project plans/BIM model, specifications, project schedule, requests for information (RFI), change documents such as Proposal Requests (PR's), Architectural Supplemental Instructions (ASI), permits, Test and Inspection reports, etc.

Estimates are also stored here so they can be accessed and reviewed after the meetings (no special software required). This one-stop shop with all information, which is a great time saver for everyone as it eliminates many phone calls, e-mails, and time looking for information. This has proven to be a great communication tool for the entire project team as everyone has 24/7 access to all project information.

## DUNN DASHBOARD EXAMPLE FROM ROBERT SMALLS LEADERSHIP ACADEMY



## COLLABORATIVE PROJECT WEBSITE - SHAREPOINT

All project information will be stored and accessed by all stakeholders on our sharepoint website. On this website, the owner, as well as any other designated stakeholders, can review project documents including contract documents, RFIs, submittals and other administrative documents. In addition, this site can host web cams, photos, calendars and announcements.

The project web sites offers a secured connection to all project management data (via CMiC) that gives all project stakeholders access to real-time information from any web enabled device, including your smartphone.

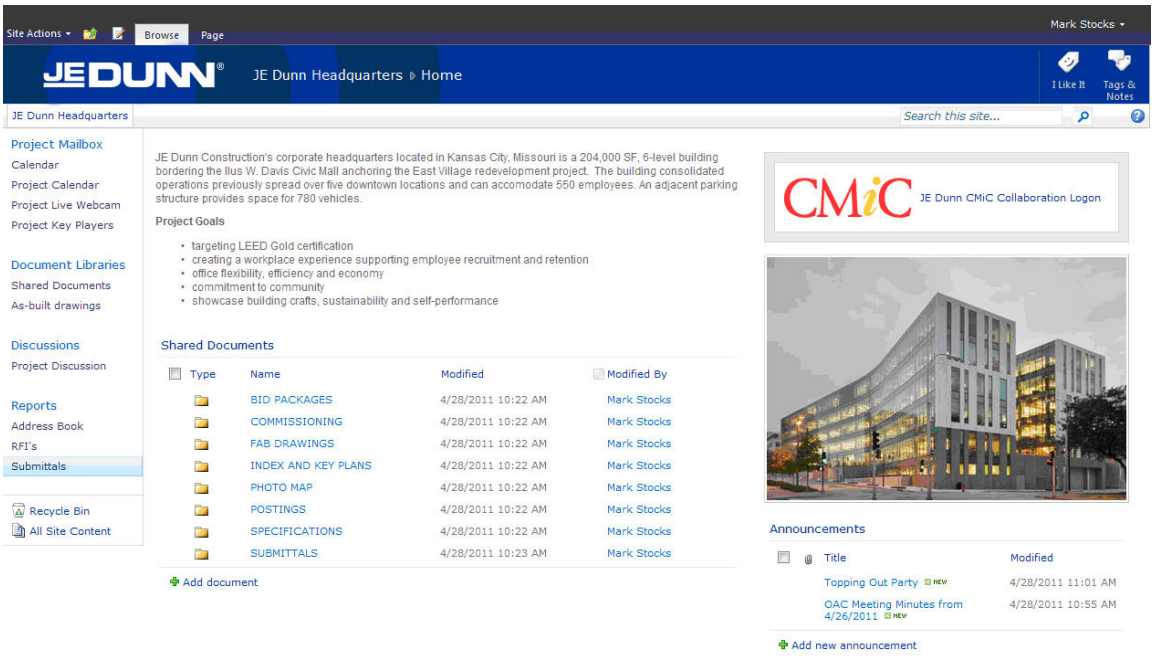
## CMIC

CMiC is JE Dunn's accounting and project documentation software. As we move from preconstruction into construction, we will use this platform as the basis of our project management system. Many of JE Dunn's tools communicate directly with CMiC to provide information in our collaboration environments.

CMiC provides a fully integrated platform that provides all of the collaborative features needed to allow the team to work most effectively. It links directly to our other operating software for estimating, customer relations and external and internal communications, thereby providing a completely integrated package. CMiC Project Management has five operating modules which allows us to access, update, monitor, and share all project information, including cost information to provide reports and updates, change management, project accounting and pay applications. The CMiC collaboration module allows for external real-time communication.

CMiC Cost & Budget Management is an integrated accounting package that allows us to:

- Track and monitor time, expenses, supplier and capital costs
- Manage the project budget effectively
- Utilize billing, accounts receivable and accounts payable
- Setup and manage budgets
- Forecast and manage costs
- Report information in a variety of formats and perspectives
- Manage the change process
- Manage resources
- Provide subcontract, time and expense management
- Provide invoice formats that are tailored to project needs
- Provide purchase order approval by amount, group or location



Describe the process you would utilize to qualify and bid subcontractors and vendors for the project.




We require all firms wishing to work on JE Dunn projects to become prequalified through our proprietary prequalification system (SMS). By submitting financial, safety, and other information to us ahead of time, we are able to ensure only top quality trade partners will work on your project.

## WE GO TO GREAT LENGTHS TO MINIMIZE YOUR RISK.

First, we want to communicate with you to address any special companies or people you feel need to be involved in the project. We will work together to make sure those individuals get a seat at the table.

### TRADE PARTNER PREQUALIFICATION SYSTEM

Our trade partner prequalification system, SMS (Subcontractor Management System), provides us with a current, dynamic profile of every partner and supplier bidding to and/or contracting with JE Dunn. SMS provides us with quality, safety, and financial information of each vendor including a log of past performance ratings on previous JE Dunn projects. We use this information to determine if trade partners are capable of performing at the level necessary to complete projects successfully.

### SUBCONTRACT AND CONTRACT DOCUMENT COMPLIANCE

Beaufort County School District will benefit from having a full time, on site superintendent, Dave Pape, to verify contract document compliance. Dave's level of experience will result in the highest quality project possible at a great value, while maintaining safety.

Our field supervision team will establish high standards for our trade partners, including going above and beyond OSHA specifications for safety, building at the highest quality, as well as meeting or exceeding insurance requirements, daily report requirements and all schedule requirements.

**We require all trade partners to comply with the contract documents by being proactive, holding detailed pre-installation meetings and constant follow up in the field.** As-built drawings are audited by our project management staff during construction as part of the pay application prior to submission of any payment.

Our staff will also monitor all testing performed to verify compliance with contract specifications. Daily reports are important to review to identify work put in place and verify quantity of workers on site in order to also validate the trade partners' payments.

Material delivered to the project site will be verified by Dave Pape. They will review each invoice prior to it being submitted to Jack Grove and Reanna Coggins for processing. This allows for accurate verification of quantities and hours in the field to make sure no errors occur.

Our team approves pay requests through a detailed review with each individual project team member via a checklist matrix. Pay applications will not be processed until they have completed daily reports and up-to-date as-built drawings. They also must be in good standing with regard to quality, schedule, and insurance coverage. We always recommend a job site walk-through with the design team as part of the submission of owner pay applications.

**JE Dunn begins each project with the successful delivery of the project closeout in mind from day one.**

Include one sample of the following items with your oresponse to the Request for Proposal (if these have been done previously with project management software as mentioned in Item 8 above, please submit printed examples in that format.

a. Project Cost Estimate (similar format to the one proposed for this project)

Please refer to the sample of our project cost estimate located in the Appendix used for the Jenkins STEM High School Replacement project.

b. Daily and Monthly project report to the Owner.

JE Dunn provides weekly reports to the entire project team. Please see our most recent weekly update for the Robert Smalls Leadership Academy for the Beaufort County School District. Daily reports will be kept onsite and submitted to BCSD as requested. We have also included this in the Appendix.

JE DUNN CONSTRUCTION | LS3P

**Robert Smalls International Academy**

*"Where learning leads the way and leaders learn their way."*

BEAUFORT COUNTY SCHOOL DISTRICT | GENERALS

SAFETY/QUALITY/PLANNING MOMENTS



Team coordination used to unload the 106' Steel girder delivered to site.

**PROJECT SCOPE AND KEY METRICS**

- Phase 1 -- 2-story, Area A-E, Approx. 158,000sqft.
  - Area A
    - Gymnasium
  - Area B1 & B2
    - B1 – 3rd thru 5th grade
    - B2 – 6th grade
  - Area C1 & C2
    - C1 – Pre-K thru 2nd grade
    - C2 – 7th & 8th grade
  - Area D
    - Main Entry, Administration, Media Center, Performing Arts
  - Area E
    - Cafeteria
- Phase 2 – Demolition, New Parking and Ball Fields
  - Demo existing building & existing hardscape
  - Construct new north and south parking lots
  - Sports fields and courts
  - Final landscaping

**WEEK OF: Nov. 14th – Nov. 18th, 2022**

- Proslab poured foundations for the Cooling towers – Area E
- Cornerstone continued laying brick at Area B.
- Cornerstone continued laying CMU block at Area A.
- Mock Mechanical continued installing duct work at Area D.
- Ace began hanging light fixtures at Area C mezzanine.
- VSC installing main water lines for fire sprinklers – Area C.
- Ace continued to install material as masons go vertical with CMU block at Area A.
- Ace installed panels and continued to pull wire and install rough-in for lighting at Area C Mezzanine.
- MEP trades continued to install in wall material at Area A and Area E interior walls.
- MEP trades continued overhead rough-in at Areas C Mezzanine.

**CURRENT APPROVED CONTRACT VALUE:**
$61,698,567

**PROJECT DOCUMENTATION METRICS**

- RFIs:
  - There are currently 10 open RFI.
- Submittals:
  - There are 11 open Submittals.
- Potential Change Items (PCIs):
  - There are 57 approved PCI's
  - There are 7 open PCI

**GOING STRONG: Upcoming Activities**

- Complete all CMU block.
- Begin installing cooling towers at Area E.
- Begin block filler and first coat of paint at interior CMU walls.
- Begin installation of Roof on Area A

JE DUNN CONSTRUCTION | LS3P

**Robert Smalls International Academy**

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BEAUFORT COUNTY SCHOOL DISTRICT | GENERALS

SAFETY/QUALITY/PLANNING MOMENTS



Site wide safety stand down

**PROJECT SCOPE AND KEY METRICS**

- Phase 1 -- 2-story, Area A-E, Approx. 158,000sqft.
  - Area A
    - Gymnasium
  - Area B1 & B2
    - B1 – 3rd thru 5th grade
    - B2 – 6th grade
  - Area C1 & C2
    - C1 – Pre-K thru 2nd grade
    - C2 – 7th & 8th grade
  - Area D
    - Main Entry, Administration, Media Center, Performing Arts
  - Area E
    - Cafeteria
- Phase 2 – Demolition, New Parking and Ball Fields
  - Demo existing building & existing hardscape
  - Construct new north and south parking lots
  - Sports fields and courts
  - Final landscaping

**WEEK OF: Feb. 6th – Feb. 10rd, 2023**

- Cornerstone continued finishing chase walls – Area B2
- J&L Glass began installing frames for curtain walls – Area E
- Barrier south continued applying spray foam insulation – B&C connector
- VSC continued installing fire sprinkler lines – Areas D&C
- Mock Mechanical continued installing spiral duct - Area D
- Bay Hill continued building soffits and hanging ceiling grid – Areas B&C
- Master Steel installed steel decking - B&C connector
- Cleland completed installing the bus loop and continued pouring sidewalk and curb
- Mock Plumbing completed rough in for gang restrooms and chase walls - Area B2
- Aptitude completed rough in – Area E
- Ace Electric continued hanging light fixtures– Area E

**CURRENT APPROVED CONTRACT VALUE:**
$61,698,567

**PROJECT DOCUMENTATION METRICS**

- RFIs:
  - There are currently 7 open RFI's.
- Submittals:
  - There are 11 open Submittals.
- Potential Change Items (PCIs):
  - There are 84 approved PCI's
  - There are 0 open PCI

**GOING STRONG: Upcoming Activities**

- Begin final paint in Area E.
- Begin block filler and intermediate paint coats at Area A
- Begin ACP grid in Area D
- Begin MCT Flooring

## c. Log(s) for tracking work progress.

We have included examples below and in the Appendix from the Robert Smalls Leadership Academy project of a constraint log and procurement log for tracking work progress for your review.

## CONSTRAINT LOG

**CONSTRAINT LOG** **Updated:** 2/20/2023

**PROJECT: Robert Smalls International Academy**
**PHASE: Phase 1 - New School Building Construction**
**RESPONSIBLE INDIVIDUAL:**

Overdue | 1-wk Out | 2-wks Out | 3-wks Out | 4-wks Out | 5-wks Out | 6-wks Plus

| Constraint # | Activity # | Activity Affected by Constraint | Constraint Description | Customer (name) | Constraint Champion (name) | Performer (name) | Date Identified by Customer | Date Required by Customer | Date Promised by Performer | Date Accepted by Customer |
|---|---|---|---|---|---|---|---|---|---|---|
| 1 | | Permanent Power | Transformer Lead Time - 12 Months per Dominion (Power Company) | JE Dunn / Ace Electric | Reanna Coggins | BCSD | 12/15/2021 | 10/5/2022 | 12/1/2022 | |
| 10 | | Temp Heating | Gas Service to Building by Dominion Energy | JE Dunn | Dave Pape | Dominion Energy | 5/1/2022 | 1/1/2023 | 2/20/2023 | |
| 16 | | Power Infrastructure to Pump Station | Layout for Power to Pump Station - Final Layout by Dominion | JE Dunn / Ace Electric | Jack Grove | Dominion Energy | 5/1/2022 | 8/31/2022 | 3/1/2023 | |
| 18 | | Site Lighting Conduit Install | Site Lighting Conduit Plan from Dominion | JE Dunn / Ace Electric | Jack Grove | Dominion Energy | 8/24/2022 | 12/31/2022 | 3/1/2023 | |
| 19 | | BJWSA Tie In | BJWSA Tie-In to Adjacent Property Permitting | JE Dunn / Cleland Site Prep | Alexander Marshall | Ward Edwards | 9/28/2022 | 12/1/2022 | | |
| 20 | | Terrazzo Flooring | Terrazzo Symbol Inlays - Final Design Approval | JE Dunn / LS3P | Alexander Marshall | BCSD | 10/26/2022 | 12/1/2022 | | |
| 23 | | Salvage/Demo Plan | Phase II School Demo/Salvage Plan | BCSD | Alexander Marshall | BCSD | 11/16/2022 | 3/31/2023 | | |
| 24 | | | Weight Room FF&E | JE Dunn | Alexander Marshall | BCSD | 11/16/2022 | 1/31/2023 | | |
| 25 | | | Phase I / Phase II Mobilization Logistics | BCSD | Jack Grove / Dave Pape | JE Dunn | 11/30/2022 | 4/30/2023 | | |
| 26 | | | Bronze Plaque Information | JE Dunn | Whitney Holloman | BCSD | 1/4/2023 | 2/1/2023 | | |
| 30 | | Front Entrance Canopy Brick | Commemorative Exterior Cornerstone | JE Dunn | Jack Grove / Dave Pape | JE Dunn | 1/10/2023 | 1/31/2023 | | |

## MATERIAL PROCUREMENT LOG

**Robert Smalls International Academy - Material Procurement Log**

Manual Input | Formula Column | Overdue | 1-wk Out | 2-wks Out | 3-wks Out | 4-wks Out | 5-wks Out | 6-wks Plus | Completed

See notes | Needs info

OPEN
RESUBMIT
APPROVED
CLOSED

Q REQUESTED
R RECEIVED

(Check the boxes that apply)

| Spec Section | Submittal / Procurement Item | Subcontractor | Submittal Received by JED | Submittal Sent to A/E | Approved Submittal Sent To Sub | Confirmed Release Date with Trade | Lead Time (Weeks) | Actual Delivery Date | Target Delivery Date (based on schedule) | Estimated Delivery Date (based on confirmed release + lead time) | Float (based on actuals & durations) | Activity ID | Activity Name | P6 Schedule Date | Notes |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 033000 | Reinforcement - Tower Crane | Harris Rebar | 5/14/2021 | 5/12/2021 | 5/17/2021 | | 15 | 6/15/2021 | 06/16/21 | 06/15/21 | 1 | A3700 | Area C | | |
| 033000 | Reinforcement - First Delivery/Foundations | Harris Rebar | 4/24/2021 | 5/3/2021 | 2/24/2021 | | 15 | 7/16/2021 | 07/15/21 | 07/16/21 | -1 | A1120 | SKIN1390 | | |
| 033000 | Reinforcement - SOG | Harris Rebar | 5/10/2021 | 5/14/2021 | 6/16/2021 | | 15 | 7/21/2021 | 07/30/21 | 07/21/21 | 7 | A1120 | SKIN1330 | | |
| 033000 | Reinforcement - Upper Floor | Harris Rebar | 5/24/2021 | 5/24/2021 | 6/16/2021 | | 30 | 10/1/2021 | 11/25/37 | 10/01/21 | 682520 | A13490 | SKIN1400 | | |
| 033000 | Reinforcement - Shear Walls | Harris Rebar | 4/30/2021 | 5/5/2021 | 6/16/2021 | | 15 | 7/26/2021 | 07/23/21 | 07/26/21 | -1 | A13490 | SKIN1340 | | |
| 033000 | Concrete - Formwork | Beech Contractors | 7/19/2021 | 7/20/2021 | | | 5 | 10/1/2021 | 11/25/37 | 10/01/21 | 682520 | A13490 | Area B | | |
| 033000 | Reinforcement - 2nd Floor | Harris Rebar | 7/22/2021 | 7/22/2021 | 9/15/2021 | | 15 | 11/1/2021 | 11/25/37 | 11/01/21 | 682499 | A13660 | SKIN1320 | | |
| 033000 | Reinforcement - Floors 3-8 | Harris Rebar | | 7/26/2021 | 8/10/2021 | | 30 | 11/30/2021 | 11/25/37 | 11/30/21 | 682478 | A1190 | SKIN1370 | | |
| 032000 | Concrete Rebar | ProSlab | 12/20/2021 | 12/22/2021 | 1/6/2022 | 1/7/2022 | 28 | 1/31/2022 | 01/31/22 | 02/04/22 | -4 | STC1050 | Foundations | | |
| 042000 | Brick (BRK-1): Meridian – Savannah Moss (Field Brick) | Cornerstone Masonry | 12/2/2021 | 2/9/2022 | 3/14/2022 | 4/1/2022 | 22 | | 08/18/22 | 07/25/22 | 18 | A2560 | Brick Façade - Area E | 08/18/22 | Released for use on the building on 3.14. Cornerstone to provide confirmation of material release |
| 042000 | Brick (BRK-2): Meridian – Matte Black (Base/Accent Brick) | Cornerstone Masonry | 12/2/2021 | 2/9/2022 | 3/14/2022 | 4/1/2022 | 22 | | 08/18/22 | 08/05/22 | 9 | A2560 | Brick Façade - Area E | 08/18/22 | Released for use on the building on 3.14. |
| 042000 | Brick (BRK-3): Palmetto Brick – Whitestone Wirecut (Accent Brick) | Cornerstone Masonry | 12/2/2021 | 12/2/2021 | 3/14/2022 | 4/1/2022 | 16 | | 09/27/22 | 08/29/22 | 21 | A2730 | Brick Façade - Area D | 09/27/22 | Released for use on the mcokup on 3.14. |
| 042000 | Brick (BRK-4): Elgin Butler – Evergreen 2100A | Cornerstone Masonry | 12/2/2021 | 2/9/2022 | 3/14/2022 | 4/1/2022 | 22 | | 10/17/22 | 08/29/22 | 35 | A2730 | Brick Façade - Area D | 10/17/22 | Material delivery Released for use on the building on 3.14. |
| 042000 | Brick (BRK-5): Elgin Butler – Burnt Sienna 4002 | Cornerstone Masonry | 12/2/2021 | 2/9/2022 | 3/14/2022 | 4/1/2022 | 22 | | 10/17/22 | 08/29/22 | 35 | A2730 | Brick Façade - Area D | 10/17/22 | Released for use on the building on 3.14. |
| 042000 | Brick (BRK-6): Elgin Butler – Lemon Twist 2300A | Cornerstone Masonry | 12/2/2021 | 2/9/2022 | 3/14/2022 | 4/1/2022 | 22 | | 10/17/22 | 08/29/22 | 35 | A2730 | Brick Façade - Area D | 10/17/22 | Released for use on the building on 3.14. |
| 042000 | Brick (BRK-7): Elgin Butler – Fiesta Red 8000 | Cornerstone Masonry | 12/2/2021 | 2/9/2022 | 3/14/2022 | 4/1/2022 | 22 | | 10/17/22 | 08/29/22 | 35 | A2730 | Brick Façade - Area D | 10/17/22 | Released for use on the building on 3.14. |
| 042000 | Brick (BRK-8): Elgin Butler – Neptune Blue 4004 | Cornerstone Masonry | 12/2/2021 | 2/9/2022 | 3/14/2022 | 4/1/2022 | 22 | | 10/17/22 | 08/29/22 | 35 | A2730 | Brick Façade - Area D | 10/17/22 | Released for use on the building on 3.14. |
| 052100 | Area C: Steel Joists | Master Steel | 1/14/2022 | 1/14/2022 | 2/18/2022 | 9/1/2021 | 30 | 5/20/2022 | 08/01/22 | 05/16/22 | 55 | STC2250 | Roof Joist and Decking Area C | 08/01/22 | |
| 052100 | Area B: Steel Joists | Master Steel | 1/14/2022 | 1/14/2022 | 2/18/2022 | 9/1/2021 | 30 | | 08/10/22 | 05/15/22 | 62 | STB2250 | Roof Joist and Decking Area B | 08/10/22 | |
| 052100 | Area A: Steel Joists | Master Steel | 1/14/2022 | 1/14/2022 | 2/18/2022 | 9/1/2021 | 30 | | 10/03/22 | 08/01/22 | 45 | STA2090 | Roof Joist and Decking Area A | 10/03/22 | |
| 052100 | Area D: Steel Joists | Master Steel | 1/14/2022 | 1/14/2022 | 2/18/2022 | 9/1/2021 | 30 | | 08/29/22 | 08/01/22 | 20 | STD2040 | Roof Joist and Decking Area D | 08/29/22 | |
| 052100 | Area E: Steel Joists | Master Steel | 1/14/2022 | 1/14/2022 | 2/18/2022 | 9/1/2021 | 30 | | 07/06/22 | 07/05/22 | 1 | STE2040 | Roof Joist and Decking Area E | 07/06/22 | |
| 053100 | Steel Decking | Master Steel | 12/13/2021 | 12/15/2021 | 1/10/2022 | 9/1/2021 | 30 | 4/20/2022 | 04/18/22 | 04/18/22 | | STC1070 | Structural Steel - Decking - Area C1 | 04/18/22 | |
| 055113 | Metal Stairs - Area C | Master Steel | 4/14/2021 | 4/14/2022 | 5/11/2022 | 5/12/2022 | 10 | | 08/01/22 | 07/21/22 | 7 | STC2250 | Roof Joist and Decking Area C | 08/01/22 | |
| 055113 | Metal Stairs - Area B | Master Steel | 5/26/2022 | 5/26/2022 | | | 10 | | 08/30/22 | 03/02/23 | -132 | STB2250 | Roof Joist and Decking Area B | 08/30/22 | |
| 057100 | Decorative Stairs - Monumental Stair at Main Lobby | Master Steel | 5/22/2022 | 5/23/2022 | 6/23/2022 | | 10 | | 08/29/22 | 03/02/23 | -133 | STD2040 | Roof Joist and Decking Area D | 08/29/22 | |
| 04000 | Precast Treads for Monumental Stair | Master Steel | | | | | 12 | | 03/15/23 | 03/15/23 | 0 | A3580 | Precast Concrete Treads Monumental Stair | 03/15/23 | |
| 074113 | Poly-Iso Roof Insulation | Bone Dry Inc. | | | 1/5/1900 | 1/10/2022 | 42 | | 08/30/22 | 10/31/22 | -44 | SKIN1490 | Install Standing Seam Roof - Area E | 08/30/22 | |
| 074113 | Standing Seam Metal Roofing Panels | Bone Dry Inc. | 7/31/2022 | 8/1/2022 | 11/8/2022 | 11/8/2022 | 4 | | 12/12/22 | 12/06/22 | 4 | SKIN1490 | Install Standing Seam Roof - Area E | 12/12/22 | |
| 089119 | Fixed Louvers | Mock Plumbing & Mechanical | 3/28/2022 | 4/15/2022 | 5/19/2022 | 5/20/2022 | 16 | | 11/28/22 | 09/09/22 | 56 | A2620 | Area E - Mechanical Louvers | 11/28/22 | |
| 081113 | Hollow Metal Frames | McCarthy | 12/3/2021 | 12/3/2021 | 12/15/2021 | 12/20/2022 | 14 | 3/25/2022 | 02/21/22 | 01/03/23 | | STC1060 | CMU Block - Area C | 02/21/22 | |
| 081113 | Hollow Metal Doors | McCarthy | 12/3/2021 | 12/3/2021 | 12/15/2021 | 12/20/2021 | 14 | | 11/25/37 | 03/28/22 | 682394 | SKIN1450 | Windows (Area A) | 08/16/22 | |
| 081416 | Wood Doors | McCarthy | 5/13/2022 | 6/14/2022 | 10/12/2022 | 9/1/2022 | 30 | | 03/20/23 | 03/30/23 | -8 | A3250 | Storefront/Curtainwall | 03/20/23 | |
| 084313 | Storefront / Curtainwall Frames | J&L Glass | 3/13/2022 | 10/31/2022 | | 8/23/2022 | 14 | | 12/15/22 | 11/29/22 | 12 | A2580 | Storefront/Curtainwall - Area E | 12/15/22 | |

d. Other tracking items you feel would be helpful in showing how you would assure the Project is delivered on time and on budget.

## PULL PLAN MEETING AGENDA

### Pull Plan Agenda

**Attendees:** *Superintendent and required Trade Partners*
**Date:** *x/x/xx – time (1-2 hrs.)*
**Meeting Room:** *location & teams link if applicable*

| AGENDA ITEMS | NOTES |
|---|---|
| **Safety Moment:** (Superintendent) – *2 mins.* | |
| **Introduction:** (Superintendent) – *2 mins.*<br>• Ground Rules<br>• Expectations<br>• Last Planner System (if Trade Partners are unfamiliar) – *10 mins.* | *-Establish meeting etiquette and expectations for each trade*<br>*-Overview of Last Planner System if Trade Partners are not familiar with the process* |
| **Milestone Definition / Sequence & Flow:** (Superintendent) – *5 mins.*<br>• Parameters of the milestone<br>• Proposed sequence and flow | *-Define parameters of milestone and proposed sequence and flow* |
| **Trade Overview / Task Identification:** (Superintendent / TPs) – *5-10 mins.*<br>• Assumptions / Questions / Concerns / Constraints<br>• Critical Coordination<br>• Identify all required tasks<br>  ○ Identify all relevant tasks for sequencing | *-Ask critical questions to determine: how the work will be accomplished, what are the assumptions / questions / concerns / constraints, who and what requires coordination, what improvements are available?*<br>*-Identify all activities related to and relevant to the milestone* |
| **Sequence & Flow:** (Superintendent) – *5 mins.*<br>• Agree on sequence and flow for milestone in the forward direction | *-Align and agree*<br>*-Trade Partners to create their own sticky notes which capture the task, manpower required, and proposed duration as well as noting long lead times / storage that will be required* |
| **Breakout / Stickies:** (TPs) – *10 mins.*<br>• Task / Manpower / Duration<br>• Identify and request long lead times on delivery<br>• Identify and request site storage | *-JE Dunn to create their own stickies for self-perform work, inspection calls, or anything else JE Dunn responsible for in the plan* |
| **Create Plan:** (Superintendent / TPs) – *20-40 mins.*<br>• Start at milestone date – work through logic backwards<br>• Identify Trade Partner that needs to go first (if applicable)<br>• Build from handoffs | *-Using project milestone boards and / or Mural tool – build plan based on Trade Partner tasks* |
| **Review of Plan:** (Superintendent) – *10-15 mins.*<br>• Impact to critical path / logic / out scopes<br>• Milestone Date | *-If the original milestone date was reached – could it be moved up sooner? Are there any potential opportunities for overlap of work?* |
| **Review of Parking Lot / Constraints:** (Superintendent) – *5 mins.*<br>• Assign ownership | *-If the plan goes past the original milestone date, team must look at how they can shift handoffs to achieve milestone date* |
| **Do Again / Do Better:** (Everyone) – *5 mins.* | |

Describe how you will address and promote the Owner's M/WBE Policy in the Construction Phase. All selected contractors will be expected to participate in District sponsored meetings promoting minority/local subcontractor participation.

## ENSURING SUCCESS

As our full-time Senior Diversity, Equity, and Inclusion Manager for the East Region, V. Mishaune Sawyer, Esq. will collaborate with the JE Dunn leadership team to ensure that the company's diversity goals are achieved and that outcomes are measurable, consistent with its values and incorporates the utilization of diverse contractors. Mishaune also leads JE Dunn's strategic partnerships with minority organizations throughout the Southeast. She leads the charge in fostering relationships between First Tier subcontractors and vendors through various outreach events. We have over 15,000 trade partners in our east region database and a full-time Senior Risk Manager that will evaluate to help mitigate risk of our subcontractors.

**Brownstone is a South Carolina Certified Minority Owned Business.** Miguel's main focus will be to ensure the participation of M/WBE trade partners on these projects. Brownstone will work tirelessly with JE Dunn to support the Beaufort County School District.



**V. Mishaune Sawyer, Esq.**
**Senior DEI Manager**



**Miguel Camacho**
**MWBE Coordinator**
**Brownstone**

**$11.7M**

Our Combined Awarded Work to Beaufort County & WBE Trade Partners on Robert Smalls



## LOCAL M/WBE OUTREACH METHODOLOGIES

JE Dunn Construction Company's commitment to diversity, equity, and inclusion applies to all aspects of our business. This extends to the communities in which we operate and to our pursuit of diverse trade partners to help advance our mission of "Enriching Lives Through Inspired People and Places". Consistent with one of our guiding principles—Doing the Right Thing—at JE Dunn Construction all employees have a responsibility to treat others with dignity and respect at all times and to exhibit inclusion in everything we do. **For example, we facilitated and hosted a Contractor Outreach Event in Hilton Head for potential local and M/WBE trade partners for the Robert Smalls project which translated into $6.225M of awarded work for M/WBE and WBE trade partners. Additionally, we were able to award $5.5M of work to local Beaufort County trade partners.**





**JE Dunn + Brownstone facilitated and hosted a Contractor Outreach event in Hilton Head specificially for the Robert Smalls project which translated into over $6.225M of awarded work for WBE trade partners.**

### What We Do

JE Dunn's approach consists of ongoing outreach that is based on a company standard of inclusion in addition to individual plans for specific projects. We have dedicated diversity managers across the country including V. Mishaune Sawyer, JD, our East Region DEI Director, but our activities include all levels of JE Dunn staff so that it extends beyond the efforts of a few individuals and becomes a part of our culture.

Our diversity and inclusion program is comprised of five ongoing processes: outreach, training/mentorship, internal development, understanding trade-partner capacity, and fostering trade partner relationships.

1. **Community outreach -** Through ongoing outreach efforts, we engage with our trade partners at community and industry events. We follow up these meetings with visits to their offices and sometimes to other projects they are working on. We do more than meet diverse firms, we build a trusting relationship and understand their business goals, so we can successfully align opportunities to work together.

2. **Training/mentorship program -** Our trade partner development program ranges from trainings to mentoring depending on the needs of each business. Through this personal, one-on-one time we get to know who we are working with and how we can best help them be successful. Our development program is an office-wide effort to provide project-specific training using the expertise in our office.

3. **Internal staff development -** JE Dunn invests staff time in understanding unconscious bias, inclusive leadership, and strategic diverse firm utilization. We have learned that program success requires both an outward and inward understanding of diversity and inclusion and what it's like to be a diverse business. This internal focus is why we are successful in our program. When you understand and care it creates better collaboration and allows true inclusion to take place on the project.

4. **Understanding workforce capacity -** Our relationships with trade partners give us insight into their business, current projects, current constraints and personal endeavors. With this knowledge, we can create right-sized trade partner packages that allow the trade partner to be successful in their pursuit and if selected for the project.

5. **Fostering trade partner relationships -** We foster strong partnerships through consistent interaction and by providing access to opportunities and assistance. We value and support true growth and sustainability of our diverse businesses. Because we care, we will ask the right questions and do the right thing to grow that partnership.

## MAXIMIZING PROJECT PARTICIPATION

### Understanding Your Project & Marketplace Capacity

First we focus on thoroughly understanding your project, and how it lines up with current market place capacity. Based on our current knowledge of trade partners' capacities and the specific scopes of work for this project, we establish internal goals for the entire project. We begin by targeting scopes where we anticipate high levels of diverse participation before moving into the more difficult areas. We host and attend outreach events that target those specific lower participation areas with the goal of increasing the current known market capacity and availability. Developing a comprehensive plan, and then following it, is what makes our program so successful.

### Team Roles & Responsibilities

Our diversity and inclusion manager, V. Mishaune Sawyer, Esq. works closely with our preconstruction leadership team to provide insight and direction from the start of the project. Together, they look at every scope, the schedule and constructability before we start developing bid packages. They ensure that outcomes are measurable and that we achieve the team's diversity goals in using diverse contractors.

To support successful participation on your project, our diversity and inclusion manager will be responsible for the following:

- Actively support project meetings as a resource and meet with minority firms on the project to share information and help address questions and concerns
- Ensure processes are in place to maintain the data for minority participation reporting
- Track diversity activities and results
- Set up meetings with local minority firms and community stakeholders to communicate details of JE Dunn's outreach efforts and training and development program.

Mishaune and the team have and will continue their outreach to local minority organizations to ensure they and their associated M/WBE firms are aware of the project. For example, **we recently hosted a Coastal contractor outreach event on February 9th for all of our trade partners and M/WBE firms. This event shows our continual cadence of community outreach events.** We will have additional Minority Contractor Networking Forums in the community to advertise the project and meet potential trade partners, and will publish partnering and bid opportunities in the local and public media publications.

## Customizing Solutions for Diverse Business Challenges

The key to successful participation is understanding the obstacles that small minority and female owned businesses may face—and working with them to breakdown those barriers by supporting and offering assistance throughout the process.

We want to make sure these firms have support and access to supplemental services we offer such as, certified payroll reports, B2Gnow tracking (where available), and BIM modeling. JE Dunn has a program that allows early payment for our trade partners. Because cash flow is critical, we have found that this incentive appeals to small businesses. This can produce additional benefits to the cost of the project when certified firms can guarantee shorter payment terms with their suppliers. We have invested time, energy, and resources into keeping our diverse trade partners growing, and because of this commitment, these firms want to work with JE Dunn. Contracting & Outreach Plan

As a team, we will develop a project specific contracting plan that provides a clear road map for maximizing the number of diverse firms participating on this project. The plan will have a specific procurement approach for every scope of work in the project. Our strategy starts with our relationships with diverse trade partners and leveraging their desire to work with us.

JE Dunn analyzes the scopes of work for the project and compares that with the availability of certified diverse firms and non-certified firms. With this data, we know where we can most effectively maximize participation. When we know the actual availability and where the opportunities are, we can tailor our plan to increase the low participation areas and foster business growth. We work on this side-by-side with your project stakeholders to maximize the goal and to reach areas not normally utilized.




*JE Dunn recently hosted a contractor outreach event. Our Coastal event shows our continual cadence of these events for all of our potential trade partners.*

## Developing Bid Packages

We break down packages based on the capabilities of the firms, the availability of the firms, and our overall strategy to maximize opportunity.

We review proposed bid packages and put them into a calculation spreadsheet by scope. This helps us identify the high and low participation areas by scope for this specific project. We use this data to target the lower percentage areas and identify how to increase participation before moving forward with outreach to scopes with higher participation. We reach out to diverse trade partners to stay current with their capacities and any over-demand in specific areas.

If applicable, we can create strategic partnerships for any self-perform work and develop a plan to include strong, capable firms that have not previously been given an opportunity to participate on a larger project like this one.

Before bid packages are finalized, our regional diversity and inclusion manager sits with project management and reviews the buyout plan for opportunities in order to increase participation. If it helps constructability, we may suggest not breaking up certain packages. Having this conversation early helps increase awareness and for additional outreach efforts to exceed our goal.

JE Dunn works with the design team and owners early in preconstruction to help find opportunities for diverse participation. We assist in identifying specifications in materials and products that can limit the opportunity for diverse firms, and we help improve those opportunities during final buyout. Certain products and materials are limited in supply or installer, so knowing how to increase inclusion in these areas will help meet this project's goals.

## Tracking Participation Requirements

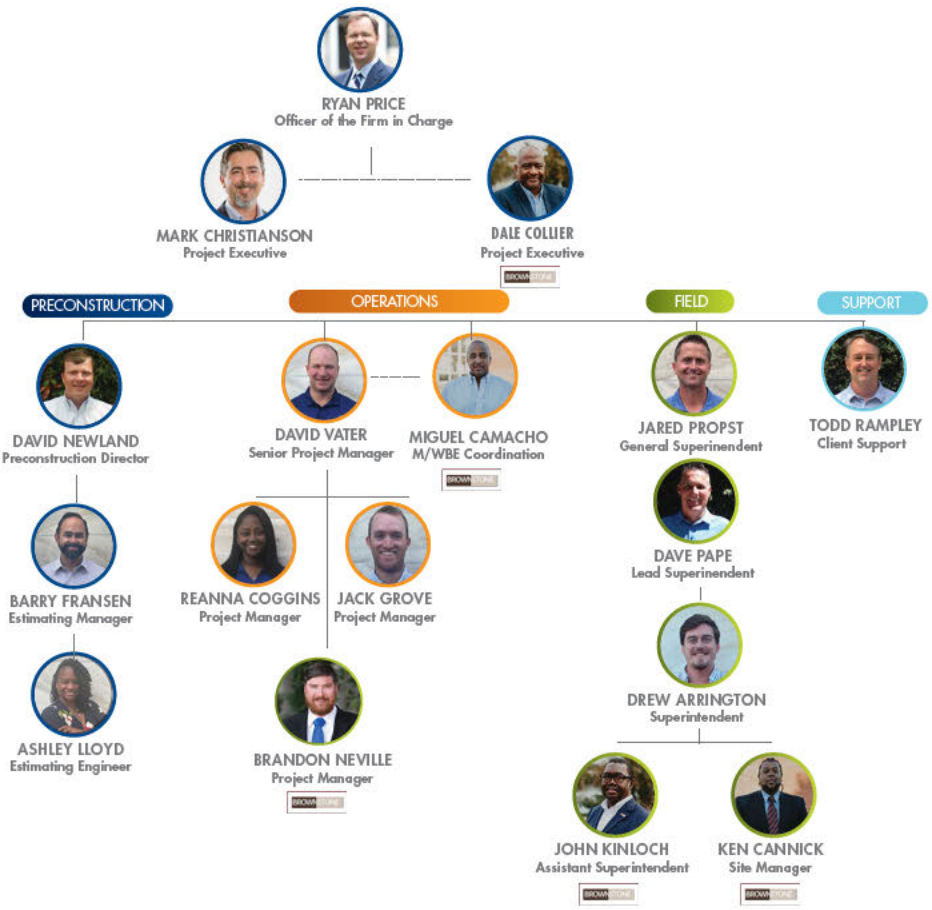
A collaborative approach, when coupled with working closely with the owner and the plan administrator, ensures that monthly reports are completed accurately, and that project goals are on track. We use our Excel and CMIC system to keep an up-to date forecast including change orders and other contract modifications to trade partners throughout the duration of the project. This allows us to track projections for the remaining scopes of work and identify how we can further break out scope packages to achieve project goals.

Tracking participation also includes regular meetings with our diversity manager to review progress and discuss strategies for remaining work. We have experience with tracking diversity and workforce on many systems, including B2Gnow, LCPtracker and the Headcount.

Any other information that you believe may assist the Owner in deciding that your firm is best qualified for the Project.

## WHY THE JE DUNN + BROWNSTONE TEAM?

### DEDICATED TEAM WITH BEAUFORT COUNTY SCHOOL DISTRICT EXPERIENCE




### NO SURPRISES!

Our team has the depth of success estimating, budgeting and building your exact type of projects. **Your preconstruction team including David Newland, Dale Collier, Miguel Camacho, Ryan Price and Mark Christianson have collectively estimated and constructed over $500M in school facilities.** The Beaufort County School District gains years of our estimating and budgeting analysis through the use of our distinct LENS estimating tool. Combined with our local and regional subcontractor experience and knowledge, the School District will get the most effective and reliable budgets. **The typical LENS assisted estimate maintains a budget consistency of of +- 2% from initial concept to GMP.**

### FOCUS ON LOCAL TRADE PARTNERS - WE WILL DOUBLE PARTICIPATION

**$6.225M**

AWARDED WORK TO WBE TRADE PARTNERS ON ROBERT SMALLS

**$5.5M**

AWARDED WORK TO LOCAL TRADE PARTNERS ON ROBERT SMALLS

**$11.7M**

OUR COMBINED AWARDED WORK TO BEAUFORT COUNTY & WBE TRADE PARTNERS ON ROBERT SMALLS

# 4.0.1.10 SECTION 9 - ATTACHMENTS TO THIS SOLICITATION

-Good Faith Bond or Letter of Credit

We have included our Good Faith Bond and Bonding Letter on the following pages.

-5.0 Qualifications

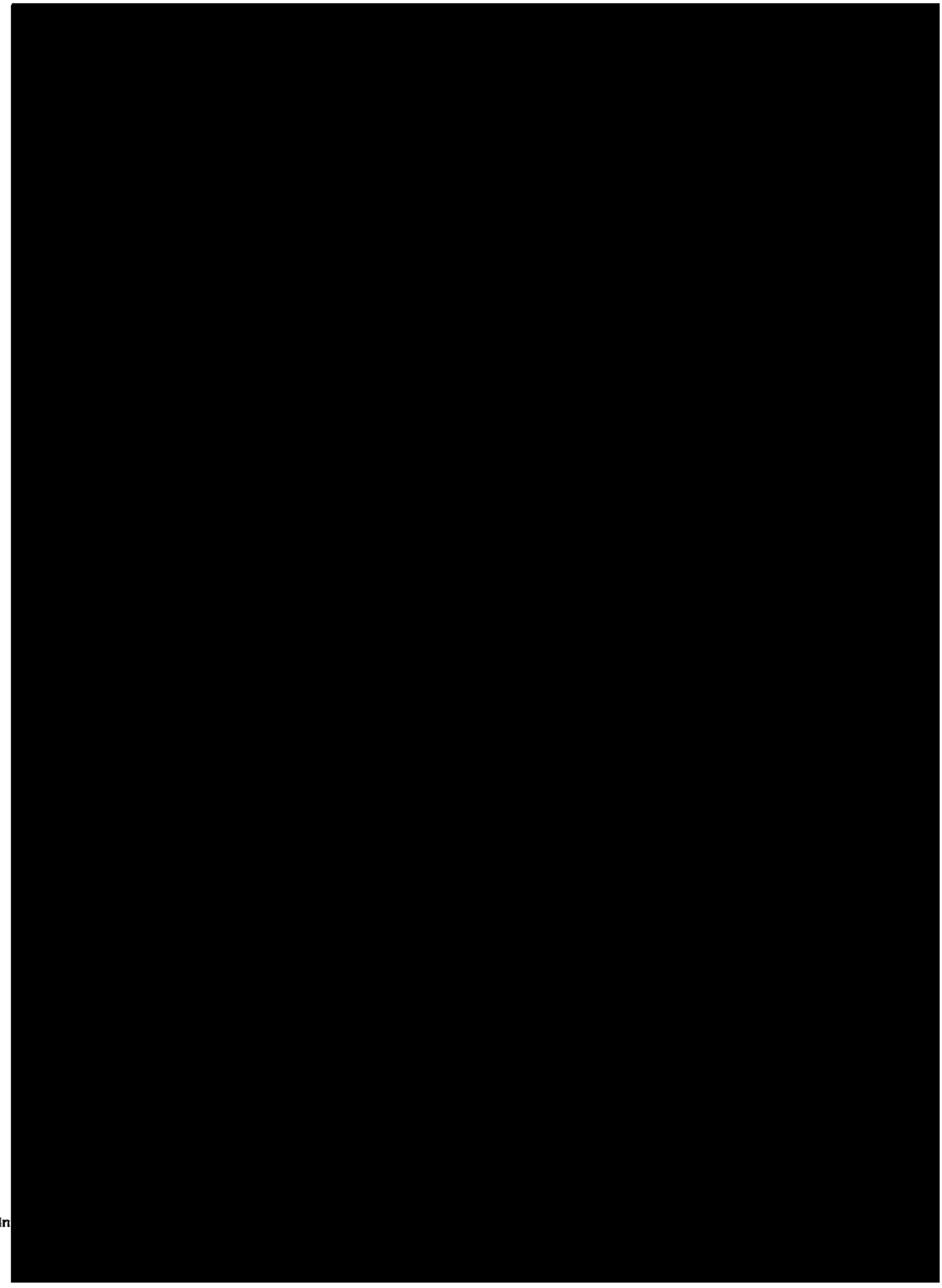
We have included our Qualifications in Tab 5.

-8.0 Bidding Schedule/Price Proposal

We have included our Bidding Schedule/Price Proposal in a sealed envelope in Tab 8.

-any appropriate attachments addressed in Section 9.0 - Attachments to Soliciations.

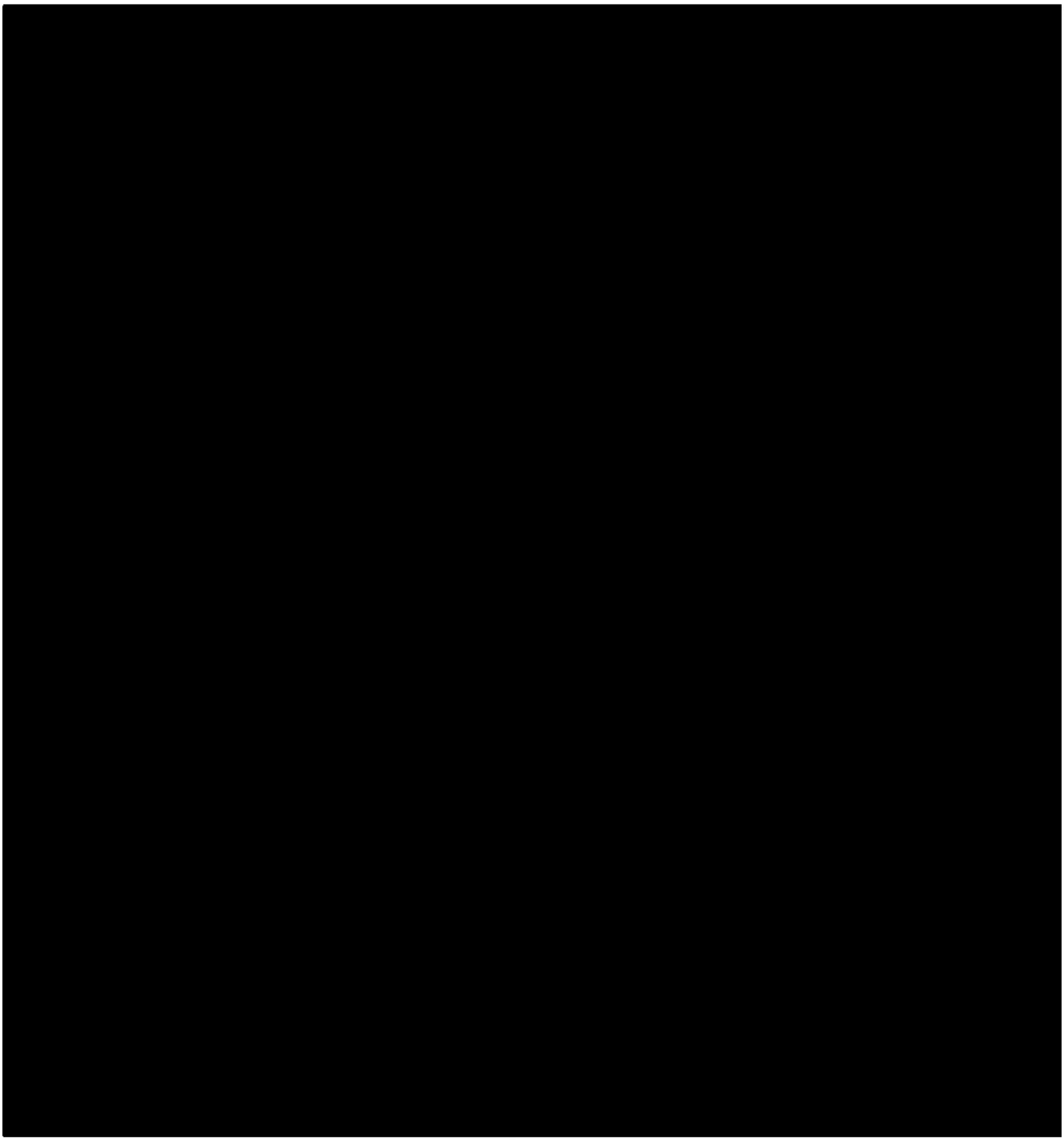
We have included additional information in the Appendix - Tab 10.







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# 5.0.1 QUALIFICATIONS OF OFFEROR

a) To be eligible for award, you must have the capability in all respects to perform fully the contract requirements and the integrity and reliability which will assure good faith performance. We may also consider a documented commitment from a satisfactory source that will provide you with a capability. We may consider information from any source at any time prior to award. We may elect to consider:

(i) key personnel, any predecessor business, and any key personnel of any predecessor business, including any facts arising prior to the date a business was established, and/or

(ii) any subcontractor you identify.

We understand the requirements listed in section 5.0.1.a to be eligible and are prepared to move forward in this process with the Beaufort County School District. We encourage you to contact our references to further clarify JE Dunn's capability, integrity and reliability for good faith performance.

b) You must promptly furnish satisfactory evidence of responsibility upon request. Unreasonable failure to supply requested information is grounds for rejection.

We are happy to promptly furnish satisfactory evidence of responsibility upon request.

c) Corporate subsidiaries are cautioned that the financial capability of an affiliated or parent company will not be considered in determining financial capability; however, we may elect to consider any security, e.g., letter of credit, performance bond, parent-company corporate guaranty, that you offer to provide instructions and forms to help assure acceptability are posted on procurement.sc.gov, link to "Standard Clauses & Provisions."

We understand the requirements listed in line item 5.0.1.c.

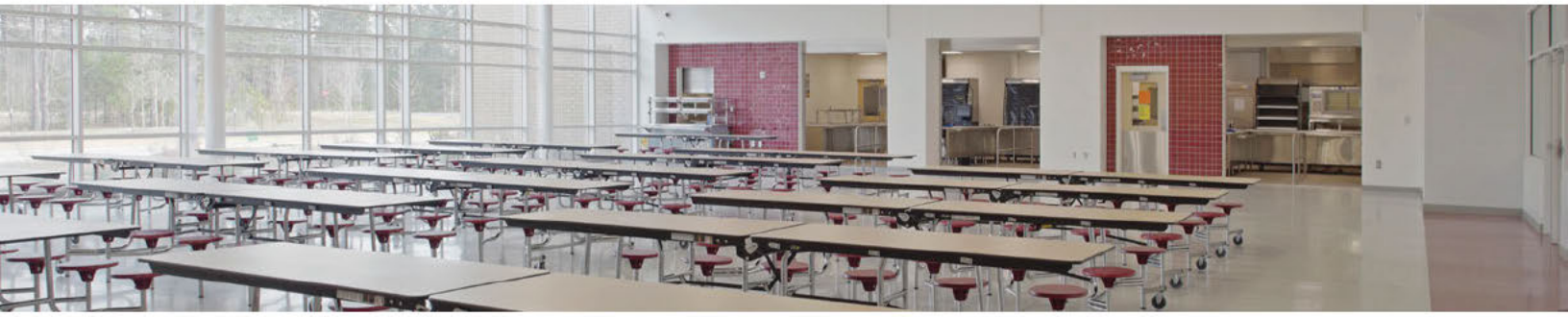


# 5.0.2 ESTABLISHED BUSINESS ENTITY

Contractor must be an established business entity, registered and licensed to do business in Beaufort County in the State of South Carolina. Contractor must submit proof of such annually.

We understand the requirements listed in line item 5.0.2. JE Dunn is an established business entity currently registered to conduct business in Beaufort County. We are currently under construction with the Robert Smalls Leadership Academy and have completed the Quarterdeck at Sea Pines Resort, St. Joseph's/Candler Bluffton Campus, Coastal Carolina Medical Center's Tidewatch Emergency Department, and Bluffton Town Hall Renovation project.

We have included a copy of our South Carolina General Contractor's license and 2019 Town of Bluffton Business License and are happy to obtain additional licenses necessary to complete this project for the Beaufort County School District. Please refer to the following page for these licenses.



# 5.0.3 REQUIRED LICENSES & PERMITS

Contractor shall possess all required licenses and permits and permits to perform all work included in this RFP, including any special licenses and/or permits. Copies of all licenses and/or permits must be submitted with your proposal.

We understand the requirements listed in line item 5.0.3 and will possess all required licenses and permits to perform all work included in this RFP, including any special licenses and/or permits. As mentioned in 5.0.2, we have recently completed projects in Beaufort County, including the Town of Bluffton, and will obtain whatever licenses and/or permits required to perform the work for Beaufort County School District. We have included a copy of our business license for the Town of Bluffton, SC for 2019 and are currently in process for obtaining our business license for 2020. Other licenses will be obtained upon award of this Project. Please refer to the following page for these licenses.

## STATE OF SOUTH CAROLINA // GENERAL CONSTRUCTION MANAGER LICENSE# G1023985

STATE OF SOUTH CAROLINA
Department of Labor, Licensing and Regulation
S C CONTRACTOR'S LICENSING BOARD

BPC 1023985

# CONSTRUCTION MANAGER CERTIFICATE

This certificate recognizes: Certificate#: **CCM.853**

**MICHAEL G BARTLETT**

as a **GENERAL CONSTRUCTION MANAGER** by the laws of South Carolina
in behalf of the following licensed Contractor:

**J E DUNN CONSTRUCTION COMPANY**
**2555 CUMBERLAND PKWY SE**
**ATLANTA GA 30339**

*Contractor's License Number: CLG.103740 GC*

and is duly authorized to engage in **Construction Management Oversight** in the following fields:

**BD**

**Contract $ Limit: Group 5-$Unlimited**

*(If this certificate shows "LB", work is limited to 3 stories in height)*

Issue Date: **September 22, 2022**
Expiration Date: **October 31, 2024**

Molly F. Price
Interim Administrator

***The above contractor's License Number must be "Active" for this certification to be remain valid.***
***Licensee Lookup: https://verify.llronline.com/LicLookup/LookupMain.aspx - Search Board: "Contractors-Commercial"***

## STATE OF SOUTH CAROLINA // GENERAL CONTRACTOR LICENSE# G103740

CCB 1077680

SOUTH CAROLINA DEPARTMENT OF LABOR, LICENSING AND REGULATION

# CONTRACTOR'S LICENSING BOARD

LICENSE#: CLG.103740 LICENSE#: CLG.103740

**J E DUNN CONSTRUCTION COMPANY**
**2555 CUMBERLAND PKWY SE**
**ATLANTA GA 30339**

Has been qualified by the laws of the State of South Carolina and is duly entitled to practice as a:

## GENERAL CONTRACTOR

for each Classification and Group Limitation listed below:

**Building-BD5**

*(If this license has a "Limited Building" classification, licensee is limited to 3 stories in height)*

**LICENSE NUMBER: .....CLG.103740**
**Initial License Date:.....07/13/2000**
**EXPIRATION DATE:.....10/31/2024**

Molly F. Price
Administrator

**Group Limitations/$ Amounts Per Job:**
Group #1 - $50,000 Group #2 - $200,000
Group #3 - $500,000 Group #4 - $1,500,000
Group #5 - $Unlimited

*Qualifying Party(s): MICHAEL G BARTLETT*

**[It is at the discretion of this licensee to designate whomever they choose to pull permits and conduct business in their behalf.]**

## HILTON HEAD BUSINESS LICENSE NO. 24647

# 2022 BUSINESS AND PROFESSIONAL LICENSE

**TOWN OF HILTON HEAD ISLAND**
ONE TOWN CENTER COURT, HILTON HEAD ISLAND, SC 29928

**Business License No. 24647**

**MAILING ADDRESS**

J E DUNN CONSTRUCTION COMPANY
1001 LOCUST ST
KANSAS CITY, MO 64106-1904

**LICENSE INFORMATION**

Classification
**2300 OT**

Issue Date
**04/28/2022**

Expiration Date
**04/30/2023**

**BUSINESS NAME AND ADDRESS**

J E DUNN CONSTRUCTION COMPANY
1001 LOCUST ST
KANSAS CITY, MO 64106-1904

AUTHORIZED SIGNATURE

**TO BE POSTED IN A CONSPICUOUS PLACE**

**NON TRANSFERABLE**

**This license may be revoked any time by Town Council.**

GENERAL CONTRACTOR

## BEAUFORT COUNTY SOUTH CAROLINA LICENSE NO BUSLIC-004349-2022

**COUNTY COUNCIL OF BEAUFORT**
100 Ribaut Road, Room 225
Beaufort, SC 29902

**BUSINESS LICENSE CERTIFICATE**

| | | | |
|---|---|---|---|
| **Business Name:** | J. E. Dunn Construction Company<br>DBA: J. E. Dunn Construction Company | **Business Type(s):** | 236220 Commercial building construction general contractors |
| **Business Location:** | 4000 Faber Place DR Ste 300<br>N Charleston, SC 29405 | **Mailing Address:** | 1001 Locust ST<br>Kansas City, MO 64106 |
| **Owner:** | Jason Peters | | |
| **License Number:** | BUSLIC-004349-2022 | **License Type:** | Out of County |
| **Issued Date:** | 9/7/2022 | **Classification:** | Out of County |
| **Expiration Date:** | 4/30/2023 | **Fees Paid:** | $56,562.87 |

Brandi Hussmann (Business License Administrator)

**This Business License is Non Transferable**

**TO BE POSTED IN A CONSPICUOUS PLACE**

# Small & Minority Business Contracting & Certification

## Certificate of Minority Owned Business

**BROWNSTONE CONSTRUCTION GROUP, LLC**

located at

**COLUMBIA, SOUTH CAROLINA**

has been determined to be a

minority owned business operating in

the State of South Carolina

*Director, Office of Small & Minority Business Contracting & Certification*

*Certification Number:* 2020144

*Date:* NOVEMBER 25, 2020 *Expiration Date:* NOVEMBER 30, 2025

## BROWNSTONE / NATIONAL MINORITY SUPPLIER DEVELOPMENT COUNCIL



THIS CERTIFIES THAT

NMSDC
National Minority Supplier Development Council

**Brownstone Construction Group LLC**
dba Brownstone

* Nationally certified by the: **CAROLINAS-VIRGINIA MINORITY SUPPLIER DEVELOPMENT COUNCIL**

*NAICS Code(s): 236220; 541310

* Description of their product/services as defined by the North American Industry Classification System (NAICS)

| 06/29/2022 | | CA03946 |
|---|---|---|
| **Issued Date** | | **Certificate Number** |
| 07/31/2023 | **Ying McGuire**<br>**NMSDC CEO and President** | |
| **Expiration Date** | | **Dominique Milton, President & CEO** |

By using your password (NMSDC issued only), authorized users may log into NMSDC Central to view the entire profile: http://nmsdc.org

Certify, Develop, Connect, Advocate.

* MBEs certified by an Affiliate of the National Minority Supplier Development Council, Inc.®



# 5.1 QUALIFICATIONS - REQUIRED INFORMATION

Submit the following information or documentation for you and for any subcontractor, (at any tier level) that you identify pursuant to the clause titled Subcontractor - Identification. Err on the side of inclusion. You represent that the information is complete.

a) The general history and experience of the business in providing work of similar size and scope.

**GENERAL HISTORY |** Founded in 1924 by John Ernest Dunn St., JE Dunn Construction began as a small, residential contractor and grew to be one of the largest commercial contractors with approximate annual revenues of $6 billion and 26 office locations coast-to-coast. JE Dunn Construction is an employee-owned, privately-held corporation specializing in construction management, program management, and design/build projects of every size. With cutting-edge resources and a $6 billion bonding capacity, we have consistently ranked among the top 20 contractors nationwide according to leading industry publication, *Engineering News-Record*.

JE DUNN CONSTRUCTION
WE EXIST TO ENRICH LIVES THROUGH INSPIRED PEOPLE AND PLACES
In pursuit of building perfection®

Our coastal operations began with the founding of our Savannah office in 1956. Our Charleston office was officially formed in 2016, building off the portfolio of 26 successful projects the company had built in the area. Brownstone has been delivering program and construction management services in the southeast since 2005 and has established itself as a premier minority-owned Construction Management firm in South Carolina, North Carolina, and Georgia.

**EXPERIENCE |** We are excited about our purposeful collaboration and strategic partnership between JE Dunn + Brownstone, which brings a diverse group of individuals to the table who can provide Beaufort County School District with the highest level of expertise in K-12 projects and active, occupied campuses. Our collaboration brings with it solid relationships with, and understanding of, the DHEC and OSF requirements for South Carolina Public Schools. We coordinate closely with both agencies; our familiarity with their goals and specifications allow us to incorporate the requirements early on to ensure they are accurately met without delay.

b) Information reflecting the current financial position. Include the most current audited financial statement and audited financial statements for the last three (3) fiscal years.

We have included our financial statements in the separately-sealed envelope.

c) A detailed, narrative statement listing the three (3) most recent, comparable contracts (including contact information) which have been performed.

We have included this in Tab 4.

d) A list of similar projects for which Offeror has performed, at any time during the past three (3) years, services substantially similar to those sought with this solicitation. Err on the side of inclusion: by submitting an Offer, Offeror represents that the list is complete. School District experience is desired.

We have included a list of similar projects over the past three (3) years in Tab 4.

a) Must have a clear understanding of industry standards and best practices.

Our team, JE Dunn + Brownstone, has a clear understanding of industry standards and best practices as evidenced throughout our response to the RFP.

b) Offeror shall provide with their proposal copies of all appropriate certifications, licenses and permits, as well as evidence to support the documentation.

We have included copies of our Hilton Head Island business license, Beaufort County license and South Carolina General Contractors licenses on the previous pages under section 5.0.3.

c) Must have knowledge of and comply with all currently applicable, and as they become enacted during the contract term, federal, state and local laws, statues, ordinances, rules and regulations. All laws of the State of South Carolina,whether substantive or procedural, shall apply to the contract, and all statutory, charter, and ordinance provisions that are applicable to public contracts in the District shall be followed with respect to the contract.

Our team, JE Dunn + Brownstone, has knowledge of and complies with all federal, state, and local laws, statutes, ordinances, rules, and regulations. We understand that all laws of the State of South Carolina, whether substantive or procedural, shall apply to the contract, and all statutory, charter, and ordinance provisions that are applicable to public contracts in the District shall be followed with respect to the contract.

d) List of failed projects, suspensions, debarments, and significant litigation.

We have zero failed projects, suspensions, debarments, and significant litigation.

e) List of at least five (5) references of similar projects for these services.

We have included our list of references in Tab 4.

f) Pictures showing implementation of vendor's equipment/solution.

We have included the appropriate pictures throughout our response to the RFP.

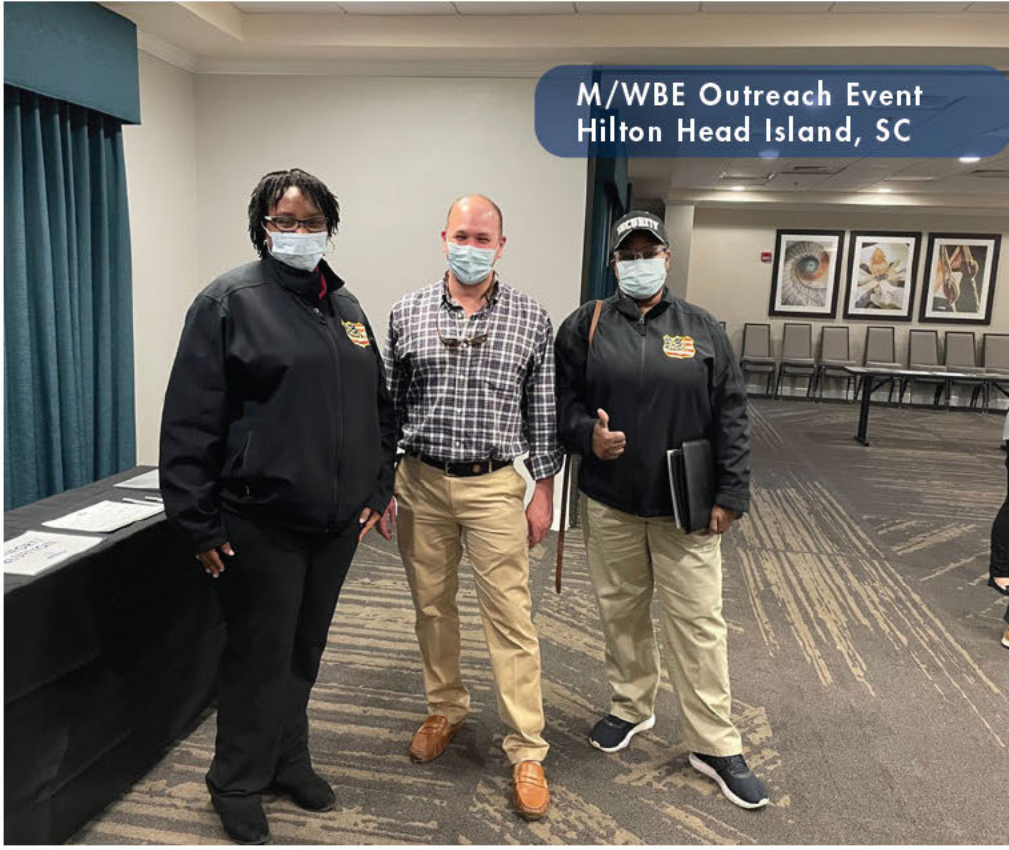


# 8.0 BIDDING SCHEDULE/ PRICE BUSINESS PROPOSAL

We have included our price business proposal in the sealed envelope in our proposal under Tab 8.

JE DUNN® CONSTRUCTION





M/WBE Outreach Event
Hilton Head Island, SC

# 9.0 ATTACHMENTS TO SOLICITATION

## MISSION OF BCSD/STATEMENT OF POLICY

Our teams couldn't align more when it comes to encouraging and promoting inclusion and we hope you have seen that in previous sections. We take pride in making a difference in the communities we work in and assure you we will comply with the BCSD policy.

## M/WBE COMPLIANCE

As highlighted in section 4.0.1.7, our teams strategic partnership and proven results can guarantee success in the local M/WBE community. We have documented in this response the projects we have undertaken in South Carolina and surrounding states, highlighting our efforts and success in engaging M/WBE trade partners. We understand the requirements set forth by Beaufort County School District and together with our strategic partner, Brownstone, we will exceed the efforts we have outlined in this RFP.

# BUSINESS ENTERPRISE UTILIZATION REPORT

| Sub-Contractor Name | Gender Group | Address | Phone # | Other | E-Mail |
|---|---|---|---|---|---|
| Brownstone Construction Group | AABE | [redacted] | | | |
| Master Steel, LLC | American | | | | |
| Barrier South | American | | | | |
| Cyntechs | American | | | | |
| Complete Demolition | American | | | | |

While we can't commit to any trade partners listed based on section 4.0.1.9 of the RFP, this list represents several contractors that are familiar with our team and our strategic partner, Brownstone. While we have only listed firms currently certified by the Small and Minority Business Assistance Office, as required by the RFP, we intend to modify this list and grow it as we solicit bids and invite trade partners to participate in the projects. We will encourage existing M/WBE partners not yet certified by the Small and Minority Business Assistance Office to seek certification prior to award.

**Statement of Intent**

We, the undersigned have prepared and submitted all the documents required for this project. We have prepared these documents with a full understanding of the Beaufort County School District's goal to ensure equal opportunities in the proposed work to be undertaken in performance of this project. Specifically, the BCSD seeks to encourage and promote on an inclusionary basis contracting opportunities without regard to the race, gender, national origin or ethnicity of the ownership or management of any business and that it is an equal opportunity employer and contracting entity. We certify that the representations contained in the Minority/Woman Business Enterprise (M/WBE) Utilization Report, which we have submitted with this solicitation, are true and correct as of this date. We commit to undertake this contract with the Minority/Woman Business Utilization Report we have submitted, and to comply with all non-discrimination provisions of the Minority/Woman Business Enterprise Program in the performance of this contract.

Signature

2/23/23
Date

Name: Todd Rampley

Title: Vice President

Project: RFP #23-012




# 10.0 APPENDIX

## PLEASE SEE THE FOLLOWING PAGES FOR ITEMS REQUESTED IN THE RFP:

-2021 - 2020 Confidential Audited Financial Statements (in envelope). Please note, the Confidential Financial Statements cannot be part of the USB electronic file but are located in the sealed envelope in Section 10.

-Example of Cost Estimate

-Example of Constraint Log

-Example of Procurement Log

-Example of Meeting Agenda

-Example of Weekly Progress Updates