

WTI GENERAL CONTRACTING SERVICES PROPOSAL



POINT OF CONTACT

Michal Healy
Santa Clara Unified School
District
Director, Facility
Development and Planning

SUBMITTED TO

Michal Healy
Santa Clara Unified School
District
Director, Facility
Development and Planning

WTI GENERAL CONTRACTING SERVICES PROPOSAL

Date: April 30th, 2024

RE: Santa Clara USD Teacher Housing Shingle Repair

Customer: Santa Clara Unified School District

Dear, Ms. Healy

Thank you for allowing Weatherproofing Technologies, Inc. ("WTI") to provide you with a proposal for work at the above referenced location.

Contract Price

\$ 5,630

☐

Plus Tax

☐

Labor Only

☐

Tax Included

☐

Time and Materials

☐

Tax Exempt

☐

NTE

☐

No Tax

☒

Lump Sum

Scope of Work

Please review the scope of work listed below for Santa Clara USD's Teacher Housing Shingle Repair:

SCOPE OF WORK

Shingle Repair

1. Remove existing areas of damaged/blown off three tab shingles.
2. Clean and prep work area.
3. Furnish and install new synthetic underlayment.
4. Furnish and install new terra cotta dimensional shingle over indicated repair area.

Dry Rot Repair

1. Remove existing three tab shingles above areas of identified dry rot.
2. Remove damaged dry rot/shiplap located on overhang. (Existing decking may need to be replaced as well)
3. Furnish and install new Shiplap (Replace In-kind)
4. Furnish and install new synthetic underlayment over new deck.
5. Furnish and install new terra cotta dimensional shingles overtop of new deck and underlayment.

Remove all job related debris.

DIR #1000000766

Inclusions: Standard Work Hours.

Exclusions: Demo, Carpentry, Electrical work, Painting, Inspections, Weekend/Off Hours Work, Permits.

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Unless all Work hereunder is to be performed within thirty (30) days, WTI shall submit an invoice to the Customer at the end of each calendar month for the amount due for the portion of the Work completed during that month. If all Work is to be performed within thirty (30) days, no invoice shall be submitted until all Work has been completed. Customer shall pay WTI in full within thirty (30) days after receipt of each invoice.

TERMS AND CONDITIONS:

This Proposal is an offer by WTI to provide the Scope of Work set forth above to the Customer on the terms and conditions set forth herein and in WTI's standard terms and conditions*, which are hereby incorporated by reference (together, the "Terms and Conditions"). The Terms and Conditions will govern the Work to the exclusion of any other or different terms, including in any customer purchase order, unless otherwise expressly agreed in writing pursuant to a Master Agreement or similar contract with Customer signed by an authorized representative of WTI. Please confirm your acceptance either by return e-mail to the representative identified below or by having an authorized representative of Customer sign in the space provided below. Upon receipt of acceptance, WTI will process your order and promptly begin the Scope of Work. We appreciate your business and look forward to working with you at your facility.

Sincerely, Coleman Wallace

Weatherproofing Technologies, Inc.

By: Coleman Wallace

Title: Field Support Specialist

Phone: 209-986-2698

E-mail: cwallace@tremcoinc.com

Authorization and Acceptance

Customer:

By:

P.O. Number (if required):

Print Name:

Title:

Date: April 30th, 2024

*Press the following hyperlink button for a copy of our Terms and Conditions.



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Acknowledgement Regarding Prevailing Wage Requirements:

Please check ONE of the below:

- ☐ The work described to be performed by Weatherproofing Technologies, Inc. ("WTI") at customer's facilities is not subject to federal, state or local prevailing wage requirements, other than the Fair Labor Standards Act's minimum wage provisions (29 U.S.C. § 206) and similar state minimum wage laws of general application.
- ☒ The work to be performed by WTI at customer's facilities is subject to prevailing wage requirements, and the customer agrees to provide WTI with all applicable wage schedules for such work before a purchase order is generated for this work.

Customer further acknowledges that if customer is a public entity or agency, or the project is funded in whole or in part with federal funds, the price quoted by WTI for work performed on customer's facilities is based on the assumption that the work is covered by a prevailing wage law (applicable state or local prevailing wage law or the Davis Bacon Act). If the customer indicates above that this project is not subject to any federal, state or local prevailing wage requirements the quoted price may be reduced.

Customer Name:

Customer Representative (print name):

Signature:

Title:

Date:

COMPANY CAPABILITIES

NEARLY A CENTURY OF SERVICE

Weatherproofing Technologies, Inc. (WTI), along with its affiliated company, Tremco, originally established in 1928, offers a comprehensive inventory of roofing assessment, leak prevention, building envelope, and general contracting (GC) services. WTI and Tremco are part of Tremco Construction Products Group (TCPG), which owns and operates 11 manufacturing plants with over 2,000 employees worldwide and annual sales over \$2 billion. Our parent company, RPM International, a Fortune 500 company and a world leader in specialty coatings serving both industrial and consumer markets. RPM, founded in 1947, owns over two dozen operating companies manufacturing popular brand products such as Rust-Oleum®, Carboline®, DAP®, Dryvit®, and Zinsser®. RPM International maintains more than 11,000 employees worldwide, generating nearly \$7 billion in annual sales.

Tremco/WTI represents one of the largest organizations in the building envelope industry with over 200 field advisors, over 450 technical personnel, and more than 1,000 certified subcontractors. Domestically, these resources combine to provide industry leading products and services to customers throughout Canada and the United States. Tremco/WTI personnel are amongst the most highly trained and experienced in the nation concerning all aspects of building envelope services.

ISO 9001:2015 & 14001:2015 CERTIFIED

Both WTI and Tremco are ISO 9001:2015 certified. WTI was the first building envelope service company in the industry to attain this quality certification. ISO certification provides a foundation for unbiased building envelope field assessments.

ISO certification helps to continually improve our systems and approach to building envelope concerns and is the standard to which we have committed for our customers. We constantly look to improve our management process within our strategic planning processes through the input of our leadership, employees, and customers.

THE ONLY HIGH-
PERFORMANCE
TOTAL
ENCLOSURE
MANUFACTURER
FOR ALL SIX
SIDES OF YOUR
BUILDING.



COMPANY CAPABILITIES

SAFETY

With WTI You Too Can Lead With S.A.F.E.T.Y!

WTI rooftop safety services combine safety evaluations and recommendations with cost-effective solutions—supported by our professional safety solutions team—to help you find the right solution that meets your needs for safety and budget planning.

Our line of safety products provide a long service life due to their high durability and corrosion resistance. These products require little maintenance and are easy to clean, with little or no need for sandblasting, scraping, and painting. Most of our products are made of advanced fiberglass reinforced plastic (FRP) resin; the non-conductive properties of our FRP products make them a great choice for rooftop safety and help prevent injuries from slips, trips and falls.

Safer and Thermally Non-Conductive
Affordable and Customizable
Fire Retardant Properties
Easy Installation
TremSafe™ Inspection and Maintenance Program
Year After Year Performance!

Safety Record

Our industry can be a very dangerous one, where one wrong move can have long lasting and sometimes devastating effects on a family and our communities. This is why we require every employee to go through our OSHA safety training course. The results of our commitment to people shows as we have one of the best safety records in the industry, especially for a company of our size. The chart below illustrates WTI's commitment to safety.

	Corporate & Field Market Safety Qualifications Metric			
	2020	2021	2022	
EMR (Insurance Experience Modification Rate)	.70	.65	.60	
No. of Employees	1221	1311	1472	
Hours Worked	2,114,385	2,374,237	2,655,983	
No. of Fatalities	0	0	0	
No. of Recordable Incidents	14	18	25	
Total Recordable Incident Rate (per 100 full-time employees)	1.32	1.52	2.33	Industry Avg.—3.4
No. of Lost Time Incidents	0	4	0	
Lost Time Incident Rate (per 100 full-time employees)	0	.34	0	Industry Avg.—1.4

THANK YOU
FOR THE OPPORTUNITY TO PROPOSE ON THIS PROJECT



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