

For students interested in:

- Marketing
- Sports marketing
- Accounting
- Finance

- Computer applications for business
- Connections with local business community
- DECA connection

SEQUENCE OF COURSES

Please refer to HSD course catalog for more information

Related courses: 1. Computer **Applications** 2. Marketing Lab 3. Accounting 1 & 2

Required courses:

- 1. Marketing 1 .5 credit 9th grade
- 2. Marketing 2 1 credit 10th grade

Capstone course: **Management/Business Seminar** .5 credit 12th grade Senior project included

Graduation



SOME LOCAL COLLEGES & MAJORS

- PCC- Associate of Applied Science: Management or Marketing, One-year Certificate: Marketing
- OSU Bachelors of Science: Business Management, Economics, Management, Marketing or Merchandising Management
- PSU- Bachelors of Arts: Advertising Management or Marketing
- **U of O** Bachelors of Science: Advertising, Business Administration, Economics or Public Relations

INSTRUCTORS:

KYLE BUNTING & MICHIAH KAISER

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PATHWAY TEACHES STUDENTS TO:

- Understand the marketing mix, promotion and advertising
- Participate in a retail business simulation
- Learn how to be an entrepreneur and solve real world case studies for businesses
- Learn the Lean Canvas Model of startup and innovation, project based
- Manage, market and run student based enterprises - Café or First Tech Coffee Shop Internship
- Stock Market Game and Budget Challenge Simulation
- **Use MS Office Applications**

CAREER POSSIBILITIES & SALARY RANGES

•	Accountant	\$51,958- \$80,683
•	Advertising Manager	\$82,757- \$113,691
•	Credit Analyst	\$55,723- \$89,710
•	Financial Manager	\$77,522- \$137,862
•	Event Planner	\$37,627- \$59,093
•	Public Relations Manager	\$39,603- \$77,771
•	Budget Analyst	\$60,070- \$83,512

POTENTIAL LOCAL EMPLOYERS

- Intel
- Qorvo
- Genentech
- Oracle America

- First Tech Credit Union
- Adobe Systems Inc.
- Synopsys
- Thermo Fisher Scientific
- Micron Laser Technology Nike
- Adidas

CLUBS & PROFESSIONAL ORGANIZATIONS

DECA