

**ORANGE COUNTY
BOARD OF EDUCATION**

AGENDA ITEM ABSTRACT

Meeting Date: June 10, 2013

AGENDA ITEM No. 13-06-17

ACTION ITEM: (Y/N) Y

SUBJECT: Athletic Training Program Needs

INFO. CONTACT: Dr. Marcie Holland

PHONE: 919-732-8126

ATTACHMENTS: 1. 2012-2013 Athletic & Cultural Arts Supplements – Full Season Pay Chart
2. Quotes for equipment and supplies from various vendors

PURPOSE: The purpose of this agenda item is to provide information regarding programmatic needs brought to the attention of the Board of Education during the Athletic Trainer Report presentation on March 28, 2013.

BACKGROUND: During the Athletic Trainer Report to the Board of Education on March 28, 2013, the certified athletic trainers at each of the two high schools presented information regarding their roles and responsibilities, services provided to students, parents, and other stakeholders, as well as identified needs of each program to provide these services. At that time, the Board of Education requested that the specific needs of each program be brought back to the Board for discussion and review.

The certified athletic trainers' list of needs is extensive. In collaboration, they organized their requests as follows:

1. Equipment

- a. Ultrasound/Electrotherapy Combination Unit - \$10,000 for 2 units including other materials
- b. Wet Bulb/Globe Kit - \$1,500 for 2 units
- c. Ice Bath (inflatable at Orange High; stationary at Cedar Ridge High) - \$400 for 2 units
- d. CoolPac (Ice Machine) – Orange High School only (replacement) - \$800

2. Software – SportsWare On-line Software for tracking and reporting injuries - \$500 (\$250 per site)

3. Service Contract – needed to maintain equipment currently at the schools (whirl pools, hydrolator, etc. calibration and maintenance) - \$1,500 estimated for both schools' equipment

4. Materials and Supplies (athletics and classroom) - \$5,000 (\$2,500 for each school) to purchase cleaning supplies, gauze, sponges, saline, tape, splint materials, slings, etc.)

5. Extended employment – Each of the two schools has asked for one (1) month of extended employment for each of the certified athletic trainers to work to cover summer camps and practices that begin in late July/early August – estimated cost is \$8,000 (No separate stipend will be paid.)

6. Revision of the Athletic Stipend – Currently the certified athletic trainers are set in our athletic stipend schedule as a Medical Supervisor. Each of the two high schools has a Medical Supervisor I and Medical Supervisor II. Both of these positions at a level 14 (\$1,574 - \$3,255 per season) on the pay scale. In other coaching positions, we have a head coach and assistant coach model. It is our recommendation that the certified athletic trainers be identified as such on the athletic supplement chart and be moved to a level 16, which has a range of stipends (per season) of \$1,788 - \$3,661. Estimated cost for this change in level is an increase of \$1,284 for the year for the athletic stipends for our existing Certified Athletic Trainers.

FINANCIAL IMPACT: The Board of Education appropriates funding to support the athletic trainers as part of the overall comprehensive athletic program. As previously reported, salary (including benefits) and current total athletic stipend is estimated at a cost of \$119,385. A budget appropriation of \$12,700 is requested for one time purchases of equipment. The remainder of the costs can be repurposed within the existing Athletic Programs' budget and will not need an additional appropriation.

RECOMMENDATION: The Superintendent recommends that the Board of Education approve the allocation of funding to support the Athletic Training Program Needs as presented.

2012-2013 ATHLETIC & CULTURAL ARTS SUPPLEMENTS - FULL SEASON PAY CHART

Level	Years of Experience																				
	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19-22	23+
20	2,168.00	2,168.00	2,168.00	2,168.00	2,251.00	2,340.00	2,435.00	2,530.00	2,633.00	2,738.00	2,848.00	2,962.00	3,081.00	3,204.00	3,334.00	3,465.00	3,605.00	3,744.00	3,890.00	4,280.00	4,473.00
19	2,069.00	2,069.00	2,069.00	2,069.00	2,150.00	2,236.00	2,326.00	2,419.00	2,516.00	2,614.00	2,719.00	2,829.00	2,940.00	3,059.00	3,180.00	3,307.00	3,440.00	3,449.00	3,715.00	4,086.00	4,273.00
18	1,970.00	1,970.00	1,970.00	1,970.00	2,047.00	2,131.00	2,216.00	2,305.00	2,397.00	2,495.00	2,595.00	2,698.00	2,806.00	2,919.00	3,036.00	3,156.00	3,284.00	3,412.00	3,545.00	3,900.00	4,078.00
17	1,871.00	1,871.00	1,871.00	1,871.00	1,943.00	2,022.00	2,103.00	2,186.00	2,277.00	2,366.00	2,461.00	2,559.00	2,661.00	2,765.00	2,875.00	2,995.00	3,112.00	3,234.00	3,360.00	3,697.00	3,865.00
16	1,788.00	1,788.00	1,788.00	1,788.00	1,844.00	1,917.00	1,995.00	2,074.00	2,156.00	2,245.00	2,332.00	2,424.00	2,522.00	2,622.00	2,727.00	2,836.00	2,950.00	3,064.00	3,184.00	3,502.00	3,661.00
15	1,675.00	1,675.00	1,675.00	1,675.00	1,741.00	1,809.00	1,883.00	1,957.00	2,036.00	2,115.00	2,200.00	2,287.00	2,379.00	2,474.00	2,570.00	2,674.00	2,783.00	2,892.00	3,004.00	3,305.00	3,455.00
14	1,574.00	1,574.00	1,574.00	1,574.00	1,637.00	1,704.00	1,774.00	1,844.00	1,917.00	1,995.00	2,074.00	2,156.00	2,245.00	2,332.00	2,424.00	2,522.00	2,622.00	2,724.00	2,830.00	3,113.00	3,255.00
13	1,477.00	1,477.00	1,477.00	1,477.00	1,537.00	1,597.00	1,660.00	1,725.00	1,798.00	1,867.00	1,942.00	2,019.00	2,103.00	2,184.00	2,275.00	2,363.00	2,460.00	2,554.00	2,654.00	2,919.00	3,052.00
12	1,378.00	1,378.00	1,378.00	1,378.00	1,434.00	1,492.00	1,549.00	1,612.00	1,677.00	1,744.00	1,811.00	1,886.00	1,963.00	2,041.00	2,122.00	2,207.00	2,293.00	2,384.00	2,476.00	2,724.00	2,847.00
11	1,281.00	1,281.00	1,281.00	1,281.00	1,330.00	1,385.00	1,439.00	1,498.00	1,558.00	1,620.00	1,682.00	1,752.00	1,822.00	1,895.00	1,971.00	2,049.00	2,132.00	2,216.00	2,303.00	2,533.00	2,647.00
10	1,182.00	1,182.00	1,182.00	1,182.00	1,251.00	1,275.00	1,327.00	1,383.00	1,436.00	1,494.00	1,554.00	1,614.00	1,679.00	1,747.00	1,823.00	1,892.00	1,966.00	2,044.00	2,124.00	2,337.00	2,442.00
9	1,084.00	1,084.00	1,084.00	1,084.00	1,125.00	1,171.00	1,217.00	1,264.00	1,318.00	1,369.00	1,424.00	1,480.00	1,539.00	1,601.00	1,666.00	1,732.00	1,800.00	1,871.00	1,943.00	2,138.00	2,235.00
8	985.00	985.00	985.00	985.00	1,024.00	1,065.00	1,108.00	1,152.00	1,199.00	1,248.00	1,297.00	1,350.00	1,402.00	1,459.00	1,517.00	1,578.00	1,641.00	1,704.00	1,770.00	1,947.00	2,035.00
7	887.00	887.00	887.00	887.00	922.00	958.00	998.00	1,036.00	1,076.00	1,119.00	1,165.00	1,214.00	1,260.00	1,312.00	1,361.00	1,416.00	1,471.00	1,529.00	1,590.00	1,748.00	1,828.00
6	788.00	788.00	788.00	788.00	820.00	852.00	887.00	922.00	958.00	998.00	1,036.00	1,078.00	1,119.00	1,165.00	1,214.00	1,260.00	1,309.00	1,360.00	1,413.00	1,555.00	1,625.00
5	690.00	690.00	690.00	690.00	715.00	745.00	777.00	807.00	837.00	871.00	906.00	940.00	979.00	1,018.00	1,061.00	1,102.00	1,148.00	1,193.00	1,240.00	1,365.00	1,427.00
4	590.00	590.00	590.00	590.00	613.00	639.00	667.00	691.00	718.00	747.00	778.00	808.00	841.00	874.00	909.00	945.00	983.00	1,020.00	1,061.00	1,168.00	1,221.00
3	494.00	494.00	494.00	494.00	512.00	534.00	552.00	574.00	616.00	621.00	646.00	672.00	699.00	725.00	755.00	787.00	819.00	851.00	883.00	972.00	1,016.00
2	394.00	394.00	394.00	394.00	409.00	427.00	443.00	461.00	479.00	501.00	520.00	540.00	563.00	584.00	610.00	635.00	657.00	682.00	710.00	782.00	817.00
1	296.00	296.00	296.00	296.00	309.00	319.00	334.00	346.00	362.00	373.00	388.00	404.00	420.00	437.00	454.00	473.00	494.00	512.00	531.00	584.00	611.00



School Health Corporation
865 Muirfield Drive
Hanover Park, IL 60133
P(866)323-5465 • F(800)235-1305
www.esportshealth.com

QUOTE

EXPIRATION DATE		QUOTE NO.	
07/10/13		2664759-00	
DATE	P.O. NO.	PAGE #	
04/10/13	4/10/13	1	

Attn: TARYN NICOLETTA
Ship To: CEDAR RIDGE HIGH SCHOOL
1125 NEW GRADY BROWN SCH RD
HILLSBOROUGH, NC 27278

Bill To: ORANGE CNTY SCHLS
200 E KING ST
HILLSBOROUGH, NC 27278 2570

INSTRUCTIONS			
SHIP POINT	VIA	SHIPPED	TERMS
HANOVER PARK WHSE	UPS GROUND		NET 30
QUOTE PREPARED BY	PHONE	EMAIL	
Linda Horan	866-323-5465	lhoran@schoolhealth.com	

LN	PRODUCT AND DESCRIPTION	QUANTITY ORDERED	QTY. UM	UNIT PRICE	PRICE UM	DISCOUNT MULTIPLIER	AMOUNT (NET)
----	-------------------------	------------------	---------	------------	----------	---------------------	--------------

1	FREE SHIPPING 61252 WET GLOBE KIT W/TRIPOD WBGT HOTBOX	1	KIT	258.49	KIT	0.00	258.49
---	---	---	-----	--------	-----	------	--------

Items above may be indicated as ****DIRECT ORDER****. These items ship directly from the supplier. Please allow 4 to 6 weeks for delivery.

1 Lines Total	Sub Total	258.49
	Taxes	18.09
	Invoice Total	276.58

Thank you for the opportunity to prepare this bid/quote. We look forward to and appreciate your business. If you have any questions, please see contact information at the beginning of this bid/quote.
Please send all recaps to bids@schoolhealth.com or fax to (800)235-1305.

Signature: *Dusan C. Rogers*
President

CSMi
 101 Tosca Drive
 TIN: 2224 22 945
 Stoughton, MA 02072
 USA



QUOTATION

Quote Number: 204188
 Quote Date: Jan 15, 2013
 Page: 1

Voice: 781-297-2034
 Fax: 781-297-2039

Made in the USA

Quoted To:
Orange High School 500 Orange High School Road Hillsborough, NC 27278 USA

Ship To:
Orange High School 500 Orange High School Road Hillsborough, NC 27278 USA

Customer ID	Good Thru	Payment Terms	Sales Rep
ORANGEHS	2/14/13	Net Due	MR

Quantity	Item	Description	Unit Price	Amount
2.00	503597-Y	SportsWareOn-line Per User License ANNUAL FEE for first 1 to 4 Users. Web access from PC/MAC/Tablet/Smart Phone, pre-participation, updates & Support	\$250.00	\$500.00
1.00	503602	Standardized Assessment of Concussion & Balance Error Scoring System On-Line Subscription (Yearly Billing) Emily Gaddy 336-687-3056 emily.gaddy@orange.k12.nc.us		

Visa M-card or PO# _____

Card # _____

Subtotal	\$500.00
Sales Tax	
Freight	
TOTAL	\$500.00

Expiration _____ SIC _____

Name _____ Phone _____

Freight is only an estimate. Final price is determined at time of delivery.

Quote Number 100345955

Sales Rep **MATTHEW DEERING**



Company Name **ORANGE HIGH SCHOOL**

Prepared By **DEERINGM**

Customer Number 14149851

500 Fillmore Avenue
Tonawanda NY 14150
Phone 800-556-3326
Fax 800-222-1934

Address:
500 ORANGE HIGH SCHOOL RD
HILLSBOROUGH, NC 27278-8415

919-732-6133

Item Number	Description	Page	Unit Price	Qty	Extended Price
019109	GAUZE SPG 4X4 12PLY CS/10 SLV	37	\$48.12	1	\$48.12
12273	LEGACY SPRAGUE LC STETH-BLACK	342	\$6.85	2	\$13.70
14650	SKELETON MR SUPERSKELETON 5'5"	391	\$858.12	1	\$858.12
17470	TAPING BLOCK PLASTIC/EACH	21	\$18.75	2	\$37.50
260954BL	GAME PKG-TAPING TBL/CS & FEET	430	\$529.04	1	\$529.04
265680	EPR SPIDER STRAP POLYPR MULTI	519	\$75.05	1	\$75.05
265902	MULTIPURPOSE WT/MIRROR RACK	308	\$571.43	1	\$571.43
267769	TUNING FORK C256 /EACH	364	\$5.30	1	\$5.30
267869	OXIMETER PLUS C21	349	\$41.72	1	\$41.72
267894	ANATOM VISUAL GUIDE TO SPT INJ	390	\$49.44	1	\$49.44
269762	VERIDIAN PRO KIT COMBO BLACK	333	\$22.48	1	\$22.48
269769	VERIDIAN PRO KIT COMBO TEAL	333	\$22.48	1	\$22.48
269777	CARRYING CASE ORANGE	349	\$1.19	1	\$1.19
28038M	CRAMER FOAM UNDERWRAP BLACK/48	24	\$29.98	4	\$119.92
317262	STETH TRAINING DUALHEAD	342	\$7.33	1	\$7.33
32044M	J&J COACH TAPE 1.5"X15YD	6	\$49.64	10	\$496.40
42100M	AUTO WRIST BLD PRESS. W/INTELL	340	\$53.34	1	\$53.34
48012	HIGH INTENSITY PENLIGHT 6/PK	461	\$4.05	1	\$4.05
557957	EPI-PEN TRAINER(EMPTY)	136	\$8.07	1	\$8.07
75200	BANDAGE SCI 7 1/2 SS LISTER/E	450	\$3.23	3	\$9.69
7540	8" E-Z READ GONIOMETER	362	\$6.98	2	\$13.96
87750	HAMMER BUCK NEUROLOGICAL/EACH	364	\$4.48	1	\$4.48
87780	HAMMER TAYLOR PERCUSSION/EACH	364	\$2.48	1	\$2.48
87930	TAPE MEASURE MEDCO/EACH	360	\$1.10	5	\$5.50
268280	CRAMER EMERGENCY MGMT KIT	477	\$371.11	1	\$371.11
Sub-Total					\$3371.90
Shp/Hnd					\$0.00
Tax					\$252.89
Total					\$3624.79

* Special shipping and delivery instructions must be specified on the purchase order. Lift gate and inside delivery service may incur additional charges. Please call for quotation.

* FREIGHT QUOTE BASED ON UPS GROUND

* A copy of this quote must be attached to the PO when the order is placed for quote pricing to be honored.

Quote Number 100345957

Sales Rep MATTHEW DEERINGER



Company Name ORANGE HIGH SCHOOL

Prepared By DEERINGM

Customer Number 14149851

500 Fillmore Avenue
Tonawanda NY 14150
Phone 800-556-3326
Fax 800-222-1934

Address:
500 ORANGE HIGH SCHOOL RD
HILLSBOROUGH, NC 27278-8415

919-732-6133

Item Number	Description	Page	Unit Price	Qty	Extended Price
242521	KESTRAL 4400 W/BLUETOOTH	467	\$761.01	1	\$761.01
269448	INFLATABLE ICE BATH SOLO EA	160	\$167.45	1	\$167.45
260299	CRAMER STAY COOL TOW BUCKET	162	\$90.93	2	\$181.86
317773	GATORADE ORANGE PWD PKS 64/CS		\$30.36	1	\$30.36
269197	GATORLYTES 20/BX	142	\$12.04	1	\$12.04
Sub-Total					\$1152.72
Shp/Hnd					\$0.00
Tax					\$86.45
Total					<u>\$1239.17</u>

* Special shipping and delivery instructions must be specified on the purchase order. Lift gate and inside delivery service may incur additional charges. Please call for quotation.

* FREIGHT QUOTE BASED ON UPS GROUND

* A copy of this quote must be attached to the PO when the order is placed for quote pricing to be honored.

Quote Number 100345958

Sales Rep MATTHEW DEERINGER



Company Name ORANGE HIGH SCHOOL

Prepared By DEERINGM

Customer Number 14149851

500 Fillmore Avenue
Tonawanda NY 14150
Phone 800-556-3326
Fax 800-222-1934

Address:
500 ORANGE HIGH SCHOOL RD
HILLSBOROUGH, NC 27278-8415

919-732-6133

Item Number	Description	Page	Unit Price	Qty	Extended Price
90910	COLPAC FREEZER W/12 STD COLPAC	168	\$711.86	1	\$711.86
564664	VECTRA GEN 4CH COMBO SYS W/CRT	194	\$4599.00	1	\$4599.00
261256	CONDUCTOR TRANS. GEL 8.5 OZ EA	208	\$1.42	4	\$5.68
72001	DURASTICK PLUS 2X3.5 4/PK	209	\$4.26	3	\$12.78
72002	DURASTICK PLUS 2" ROUND 4/PK	209	\$3.25	4	\$13.00
72003	DURASTICK PLUS 2X2 4/PK SQUARE	209	\$3.25	4	\$13.00
0001LG	SPECIAL LIFT GATE CHARGE		\$100.00	1	\$100.00
Sub-Total					\$5455.32
Shp/Hnd					\$0.00
Tax					\$401.65
Total					<u>\$5856.97</u>

* Special shipping and delivery instructions must be specified on the purchase order. Lift gate and inside delivery service may incur additional charges. Please call for quotation.

* FREIGHT QUOTE BASED ON UPS GROUND

* A copy of this quote must be attached to the PO when the order is placed for quote pricing to be honored.