

# Request for Proposal: 2022 Firewall Replacement

October 4, 2022



**PAPILLION LA VISTA**  
COMMUNITY SCHOOLS

*Be known for greatness*

420 S. Washington Street  
Papillion, NE 68046

<https://www.plcschools.org/rfp>

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# Papillion La Vista Community Schools Request for Proposals: 2022 Firewall Replacement

## Section 1: Proposal Overview and Details

### 1.a General Introduction and Scope

Papillion La Vista Community Schools (hereinafter referred to as "PLCS" or "District") is seeking proposals for firewall hardware and associated licensing. PLCS will accept and consider proposals from any viable, cost-effective vendor(s) who can provide products and services that meet the specifications laid out in this RFP.

The top vendor(s) may be asked to present their response to the District's staff in person.

### 1.b RFP Timeline

See Appendix A

### 1.c Pre-Bid Meeting/Video Conference Call

The District will hold a pre-bid meeting video conference call to review the scope of this RFP with prospective vendors and address any questions on Wednesday, October 12, 2022 at 1:00 P.M. CST. Vendors are welcome to join via Zoom Video Conference or in person at the District Technology Training Center. Visuals may be referenced during the meeting, so if joining via Zoom it is recommended you join from a device with a screen via the link below.

Meeting Date/Time: Wednesday, October 12, 2022 at 1:00 P.M. CST

#### **Zoom Video Conference:**

Topic: 2022 Firewall Replacement RFP Pre-Bid Meeting

Time: October 12, 2022 1:00 PM Central Time (US and Canada)

<https://plcschools.zoom.us/meeting/register/tJlscO2srjqHtV8A-mSZLu1MC2crEk1TVVI>

Meeting ID: 961 7440 1041

Passcode: 085050

One tap mobile

+17209289299,,96174401041# US (Denver)

+13126266799,,96174401041# US (Chicago)

Dial by your location  
+1 720 928 9299 US (Denver)  
+1 312 626 6799 US (Chicago)  
+1 346 248 7799 US (Houston)  
Meeting ID: 961 7440 1041

**In Person:**

PLCS Technology Training Center  
410 S Adams Street, Suite 103, Papillion, NE 68046

## 1.d Pre-Bid Walk Throughs

The District will hold a pre-bid walk through of the datacenter where the equipment will be operational based on the schedule below. Attendance is not mandatory.

### Pre-Bid Walk Through Schedule

- Oct 13, 2022 - Immediately Following Pre-Bid Meeting
  - Pre-bid meeting begins at 1:00 PM Central Time (US and Canada)

## 1.d Clarifications, Discrepancies, Omissions or Interpretations

Vendors shall promptly notify the District via email ([technology@plcschools.org](mailto:technology@plcschools.org)) of any ambiguity, inconsistency or error which they may discover upon examination of the RFP documentation. Vendors requesting clarification or interpretation of the RFP shall follow the guidelines specified in section 1.e “Vendor Questions and Clarifications” below.

Addenda issued in correspondence to this RFP shall be considered a part of this RFP and shall become part of any final contract that may be derived from this RFP. This RFP and its addenda will be part of any possible future contract with a successful vendor(s). It is the bidder’s responsibility to assure that all addenda have been received and reviewed. Any addendums issued will be posted online under the Technology section of our RFP website at <https://www.plcschools.org/rfp>.

## 1.e Vendor Questions and Clarifications

All inquiries concerning this RFP will only be addressed in writing via email prior to the posted deadline below, verbally at the pre-bid meeting or at building walkthroughs. It is the responsibility of vendors to obtain any necessary additional information and clarification regarding this request for proposal. The District is not responsible for any

erroneous or incomplete understandings or wrongful interpretations of this request for proposal.

Final written questions should be addressed no later than Thursday, October 13, 2022 at 12:00 P.M. CST to:

PLCS Technology Department  
Attn: Lucas Bingham  
Re: RFP for 2022 Firewall Replacement  
E-Mail: [technology@plcschools.org](mailto:technology@plcschools.org)

Any inquiries received after October 13, 2022 will not be answered. All submitted questions and answers will be reviewed and a comprehensive list of all questions and answers will be posted online under the Technology section of our RFP website at <https://www.plcschools.org/rfp>. A full list of all questions and answers will be available by Friday, October 14, 2022 at 12:00 P.M. CST.

Post-bid questions: Vendors will have 24 hours after vendor selection is announced to raise any questions. The District will have the final authority to the resolution of all questions.

## **1.f Receipt of Proposals**

All proposals must be received by 11:00 A.M. CST on Wednesday, October 19, 2022 at the Papillion La Vista Community Schools Central Office, 420 S. Washington Street, Papillion, NE 68046. At which time, proposals will be opened and reviewed publicly. Vendors are welcome to submit proposals prior to the start of the bid opening or via any of the alternate methods described below.

Proposals can be delivered during normal business hours, 7:30am – 4:30pm Monday – Friday or sent via the vendor’s preferred carrier if they are received by the deadline. The district is not responsible for any carrier delays, including inter-district mail delays. Inter-district mail can take 24+ hours to arrive at its destination within the District after being received by the District’s distribution center.

E-mailed electronic submissions will be allowed in PDF format only. Electronic submissions should be emailed to [technology@plcschools.org](mailto:technology@plcschools.org). E-mailed documents will be time-stamped from the receiving computer. The district is not responsible for submissions not received on time due to technical difficulties by either party.

## Summary of Acceptable Submission Methods

Method	Information
Mail/Carrier	PLCS Technology Department Attn: Lucas Bingham Re: 2022 Firewall Replacement RFP 420 S. Washington Street Papillion, NE 68046
E-Mail (PDF)	PLCS Technology Department Attn: Lucas Bingham Subject: 2022 Firewall Replacement RFP E-Mail: <a href="mailto:technology@plcschools.org">technology@plcschools.org</a>
In Person	Business Hours: 7:30am – 4:30pm M-F 420 S. Washington Street Papillion, NE 68046  <b>NOTE:</b> Guests will need to enter via the secure entrance on the South side of the building.

All proposals received after 11:00 A.M. CST on Wednesday, October 19, 2022 will not receive consideration.

Proposals are public record and shall not be considered proprietary or confidential.

Vendor responses must include at least one copy of Appendix B filled out.

**It is anticipated and acceptable for vendors to provide multiple options that meet the requirements outlined in this RFP. For example, vendors could submit pricing on multiple firewall models for consideration. Copy and fill out a separate Appendix B with full details for each option proposed.**

Please Include the items listed below in all proposal submissions (if submitting hard copies, please include two originals).

Proposal Submission Checklist:

- Bid Proposal Form(s) – All of Appendix B
- Vendor References – Appendix D (required)
- Specification or cut sheet(s) on the proposed services/products
- Any relevant support information
- Any relevant service information
- Any additional relevant information

## 1.g Acceptance and Proposal Opening

Once proposals are opened, they become property of PLCS and will not be returned. This RFP does not commit the District to award a contract. The District reserves the right to reject any and all proposals, and at its discretion, may withdraw or amend this RFP at any time. All vendors responding to this RFP will be notified, in writing, once an award decision has been determined.

Proposals will be opened at the Papillion La Vista Community Schools Central Office (420 S. Washington Street, Papillion, NE 68046) on Wednesday, October 19, 2022 at 11:00 A.M. CST. This is a public meeting and any interested parties may attend the proposal opening in person or virtually.

Opening Date/Time: Wednesday, October 19, 2022 at 11:00 A.M. CST

### **Zoom Video Conference:**

Topic: 2022 Firewall Replacement RFP Opening

Time: October 19, 2022 11:00 AM Central Time (US and Canada)

<https://plcschools.zoom.us/meeting/register/tJMtcemrqTwsHd19G02c0IGG-zPI1NLYAA7E>

Meeting ID: 970 6037 7679

Passcode: 098543

One tap mobile

+17209289299,,97060377679# US (Denver)

+13126266799,,97060377679# US (Chicago)

Dial by your location

+1 720 928 9299 US (Denver)

+1 312 626 6799 US (Chicago)

+1 346 248 7799 US (Houston)

Meeting ID: 970 6037 7679

## 1.h Contractual Obligations

The requirements contained in this Request for Proposal are a part of the terms and conditions of any future agreement(s) with prospective vendor(s). Any deviations from the Request for Proposal must be clearly defined by the vendor(s) in its proposal, and if accepted by the District, will become part of the agreement. Any specifically defined deviations must not conflict with the basic nature of the Request for Proposal or mandatory requirements.

The terms and conditions contained within this RFP will always supersede any future contractual language or agreements with selected vendor(s).

## 1.i Subcontractors

The district intends to select one primary contractor to award the project to. If a contractor is not able to fulfill all portions of the job, they are responsible for obtaining and providing pricing from qualified subcontractors to include with their bid response. Subcontractors must be identified in appendix D and approved by PLCS.

If the vendor is approved to utilize subcontractor(s) for any part of the contract or services, it is the vendor's responsibility to supervise the subcontractor's performance and to ensure that the subcontractor meets all bid requirements. Failure to do so may result in termination of the bid.

This specific RFP is for hardware and associated licensing/software only. It is not anticipated subcontractors would be needed for this type of project.

Successful bidder shall not assign the contract to another vendor without prior consent of the School District.

## 1.j Contingencies

This RFP should not be considered as a contract to purchase goods or services but is a Request for Proposals in accordance with the Terms and Conditions herein and will not necessarily give rise to a contract. However, RFP responses should be as detailed and complete as possible to facilitate the formation of an agreement based on the RFP response(s) that are pursued should PLCS decide to do so. Proposals stating that pricing is valid dependent upon availability and/or subject to prior sale will be considered as non-responsive. Completion of this RFP form and its associated Appendices are a requirement. Failure to do so will disqualify the RFP response submission from consideration.

Vendors must submit sealed RFP responses by the due date and time as specified herein. Electronic submissions will be accepted if created in PDF format and emailed to [technology@plcschools.org](mailto:technology@plcschools.org) by the due date and time as specified herein. Date and time stamp of the receiving computer will govern all emailed submissions. Vendors will be considered non responsive if the above requirements are not submitted as requested.

The School District reserves the right to accept or reject any or all bids and any part thereof and to waive all technicalities or resubmit for new proposals through a revised RFP. Awards will be made in the best interest of the District. PLCS also reserves the right to adjust, add or remove materials or quantities from the final agreements. Vendors shall hold their submitted pricing firm regardless of final quantities purchased.

PLCS may, at its discretion, choose to cancel its offer for the purchase of goods or services requested in this RFP if there is a reduction in funding, there are changes in the



physical structure of a school (i.e., renovations, demolitions), drastic reductions in enrollment, or for any other reason.

In the event there are PLCS budget restraints, or any other reasons, PLCS reserves the right to re-negotiate costs with any selected vendor(s). The total quantities of items or scope of services purchased may change. PLCS has provided information to best describe the scope of this RFP.

## 1.k Billing and Payment Terms

All invoices must include an itemized list of charges. The district will accept and make payments on progress invoices for this project to pay for portions of the project as they are completed. Invoices are expected to be received by our accounts payable department no later than the 15th of each month. Invoices are processed and checks are issued on the last day of each month. These checks are reviewed by our Board of Education at their first meeting which is held on the second Monday of each month. Once approved, these checks are mailed on Tuesday morning following said board meeting.

The DUNS Number for SCHOOL DIST NO 27 PAPILLI is 075780530.

## 1.l Project Schedule and Delivery

PLCS expects delivery of equipment by December 31, 2022, unless otherwise noted in writing. Delivery of any raw materials should be included and account for liftgate delivery service to the address below. **NOTE: there is not a dock at this location, liftgate service must be included.**

PLCS Technology Center  
243 W. Grant Street  
Papillion, NE 68046

PLCS recognizes the COVID-19 worldwide pandemic has impacted materials availability. The District should be kept apprised of any potential delays or known issues with meeting the December 31, 2022 deadline for this project. District personnel will work with vendors as needed to make any necessary deadline extensions due to legitimate delays or material shortages. It would be advised to provide anticipated lead times on all responses.

## 1.m Taxes

PLCS is a governmental subdivision and is exempt from local, state, and federal taxes (05-0601969). Tax exemption certificates will be furnished as needed. Any applicable

fees (such as Universal Service fees) should be clearly outlined and itemized on invoices.

PLCS, a governmental subdivision, is also exempt from the payment of Federal excise tax. Bidders should exclude excise tax on all taxable items in their bid submissions. A Federal Excise Tax Certificate will be furnished for all taxable items. Please indicate on your bid the items requiring the exemption certificate.

## **1.n Award Criteria and Evaluation Process**

PLCS reserves the right to be the sole judge of what is in the best interest of The District. In addition to cost, quality, service, support, vendor history and other items may be considered as contributing factors for award of any final contract. Please refer to Appendix C for further details regarding the evaluation process.

### **1.o Exclusion of Persons with Criminal Records**

Papillion La Vista Community Schools requires that firms agree to not assign any individual or agent to any work on an awarded project, requiring work on a PLCS school site, with a criminal record of a serious nature as defined by PLCS policy, regulations, practices or directives, including but not limited to any of the following: (a) a felony; (b) rape, including statutory rape, or any other sexual assault; (c) sexual conduct with a minor of any kind; (d) abuse of a minor or child of any kind; (e) endangerment of a child or debauching a minor; (f) public indecency; (g) prostitution, pandering, or keeping a place of prostitution; (h) assault or battery; (i) kidnapping, false imprisonment or abduction; (j) child pornography; or (k) any offense in which a minor was a victim or a witness.

The Vendor shall certify that it shall not assign any individual or agent to work on any PLCS property with a criminal record of a serious nature as defined by PLCS policy, regulations, practices or directives. Vendor authorizes and gives consent, and agrees to cooperate in obtaining any additional authorization or consent necessary to assure compliance with this requirement; to actively continue and implement this policy throughout the contract period and to require implementation of this policy by any subcontractors and/or agents involved by the Vendor in the performance of the contract. Vendor authorizes and gives consent, and agrees to cooperate in obtaining any additional background check authorization or consent necessary to assure compliance with this requirement.

### **1.p Assurance of Non-Collusion**

The bidder's submission of its bid response is the bidder's representation and guarantee to the Papillion La Vista School District that the prices quoted have been arrived at without collusion with any other eligible bidders and without an attempt to preclude

Papillion La Vista School District from obtaining the lowest possible competitive price, influencing the prices quoted by any other eligible bidder or discouraging other potential bidders from bidding.

### **1.q Failure to Perform**

In the event the successful bidder fails to perform in good faith or in accordance with the terms and conditions of this bid, the bid shall be terminated, and the School District may award the bid to another vendor.

### **1.r Notice of Non-Discrimination**

The Papillion La Vista Community Schools does not discriminate on the basis of race, color, national origin, sex, disability, religion, age or other protected status in its programs and activities and provides equal access to the Boy Scouts and other designated youth groups. The following persons have been designated to handle inquiries regarding the non-discrimination policies:

Students: Dr. Trent Steele, Director of Secondary Human Resources and Student Services, 420 South Washington Street, Papillion, NE 68046 (402) 537-6214 ([trent.steele@plcschools.org](mailto:trent.steele@plcschools.org)).

Employees and Others: Dr. Kati Settles, Assistant Superintendent Human Resources, 420 South Washington Street, Papillion, NE 68046 (402) 537-6206 ([kati.settles@plcschools.org](mailto:kati.settles@plcschools.org)).

Complaints or concerns involving discrimination or needs for accommodation or access should be addressed to the appropriate Coordinator. For further information about anti-discrimination laws and regulations, or to file a complaint of discrimination with the Office for Civil Rights in the U.S. Department of Education (OCR), please contact OCR at One Petticoat Lane, 1010 Walnut Street #320, Kansas City, Missouri 64106, (816) 268-0550 (voice), or (877) 521-2172 (telecommunications device for the deaf), or [ocr.kansascity@ed.gov](http://ocr.kansascity@ed.gov).

## Section 2: Firewall Solution Specifications

### 2.a Current Operational Hardware

PLCS currently operates a single FortiGate 1200D Firewall with the 24x7 Universal Threat Protection maintenance bundle. This includes advanced hardware replacement, premium support, IPS, antivirus and web filtering. The 1200D has a throughput of 4 Gbps with threat protection enabled.

### 2.b Minimum Requirements

The requirements outlined below are the **minimum requirements** the District is seeking for hardware replacement.

- All hardware provided must be new in box and provided by the Original Equipment Manufacturer
- 4x QSFP+ 40 Gbps ports
- 8x SFP+ 10 Gbps ports, must also support 1 Gbps optics/speed
- 1x RJ45 1 Gbps or 100 Mbps Out of Band Management Port
- 20 Gbps system forwarding throughput with all threat protection features enabled.
- 500,000 new sessions per second
- Must support at least 5 virtual systems within the hardware appliance (i.e. FortiGate VDOMs feature)
- Must be capable to supporting a minimum of 250 concurrent SSL-VPN connections
- Must be capable of supporting a minimum of 20 concurrent IPsec tunnels
- Must be capable of supporting a minimum of 100 IPv4 NAT pools
- Must be capable of handling at least 75,000 IPv4 routes in the forwarding table
- Must be capable of handling at least 75,000 IPv6 routes in the forwarding table
- Dual power supplies for 120V power
- 1 TB of storage available for logging
- If licensing is required for the following features, it should be included:
  - Layer 3 Routing
  - Use of all ports (if licensing is required to use or “activate” ports on the hardware appliance, all ports on the device should be licensed upon delivery)
  - BGP
  - OSPF
  - BFD

- VRRP
- Application detection/identification
- Application control
- Anti-Virus
- SSL Inspection/Decryption
- Web Filtering
- 24/7 Advanced Hardware Replacement
- 24/7 Support

## **2.c Design Basis**

Based on the specifications outlined above, the basis of design could include the Fortigate 3001F or the Palo Alto 5260 model firewalls.

## **2.d High Availability Option**

The District is interested in receiving an option with pricing for obtaining an additional firewall for active-passive/active-standby redundancy. Prospective vendors should include pricing and details on this configuration option with responses, including any additional licensing or software needed to achieve this configuration. Additional features/options for the District to consider for managing multiple firewalls should also be included, such as firewall configuration management software (i.e. PaloAlto Panorama, Fortinet FortiManager, etc.).

## **2.e Additional Services**

Aside from providing the hardware and required software/licensing, the District is not seeking any additional installation or consulting services. However, a minimum of 15 hours vendor-training option should be provided. District technology personnel may choose to participate in the optional training.

## **2.f Product Lifecycle**

The District expects the product to remain in production for a minimum of five calendar years. The model proposed should be able to receive updates for a minimum of three years beyond this timeframe (for a total of eight years usability).

## Appendix A – RFP Timeline

### RFP 2022 Firewall Replacement

	Item	Date/Information
	RFP Posting:	Tuesday, October 4, 2022 <a href="https://www.plcschools.org/rfp">https://www.plcschools.org/rfp</a>
	Public Notice	Papillion Times on Wednesday, October 5, 2022
	Pre-Bid Meeting: <small>Attend in person or via videoconference.</small>	Wednesday, October 12, 2022 at 1:00 P.M. CST <a href="https://plcschools.zoom.us/meeting/register/t-JlscO2srjoqHtV8A-mSZLu1MC2crEk1TVVI">https://plcschools.zoom.us/meeting/register/t-JlscO2srjoqHtV8A-mSZLu1MC2crEk1TVVI</a> or in person at District Technology Training Center 410 South Adams Street, Suite 103, Papillion, NE 68046
	Pre-Bid Walk Throughs	Wednesday, October 12, 2022 - immediately following pre-bid meeting
	Written Questions Due:	Thursday, October 13, 2022 at 12:00 P.M. CST
	Question Responses:	Full list available after Friday, October 14, 2022 at 12:00 P.M. CST by visiting: <a href="https://www.plcschools.org/rfp">https://www.plcschools.org/rfp</a>
	RFP Due By:	Wednesday, October 19, 2022 (16 Days Open) 11:00 A.M. CST Papillion La Vista Community Schools Attn: Technology Department, RFP 2022 Firewall Replacement 420 S. Washington Street Papillion, NE 68046 <a href="mailto:technology@plcschools.org">technology@plcschools.org</a>
	RFP Opening: <small>RFP submissions will be opened at this time. This is a public meeting. Interested parties may attend the proposal opening.</small>	Wednesday, October 19, 2022 at 11:00 A.M. CST <a href="https://plcschools.zoom.us/meeting/register/tJMtcemrgTwsHd19G02c0IGG-zPI1NLYAA7E">https://plcschools.zoom.us/meeting/register/tJMtcemrgTwsHd19G02c0IGG-zPI1NLYAA7E</a> or in person at Papillion La Vista Community Schools Central Office 420 S. Washington Street, Papillion, NE 68046 <small>NOTE: Guests will need to enter via the secure entrance on the South side of the building.</small>
	Intent to Award:	After October 24, 2022
	Projected Order Date:	After October 24, 2022
	Delivery and Installation	Completion by December 31, 2022

October 2022						
S	M	T	W	Th	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

**Appendix B – Vendor RFP Response Sheet**  
Page 1 of 2

**COMPLETED APPENDIX B REQUIRED FOR RFP SUBMISSION**

For responses to be considered, Appendix B is required. It is expected to attach a bill of materials or quote detailing costs via individual line items in addition to submitting a completed copy of appendix B. The district intends to select one primary vendor. If a vendor is not able to fulfill all portions of the job, they are responsible for obtaining and providing pricing from qualified subcontractors to include with their bid response. Subcontractors must be identified in appendix D and approved by PLCS.

Vendor Name: \_\_\_\_\_

Response must include the spreadsheet (linked below) filled out as part of Appendix B (the submission). Please download a copy (File > Download) of the spreadsheet and utilize it for submitting pricing and options with the required information/signatures included in Appendix B. This link is also available on the PLCS District website at <https://www.plcschools.org/rfp>.

Submission Spreadsheet:

[https://docs.google.com/spreadsheets/d/1fz6qehXiG10lri-EuLhddJHuyG\\_WsH3Q1gu0Bv5I1E4/view](https://docs.google.com/spreadsheets/d/1fz6qehXiG10lri-EuLhddJHuyG_WsH3Q1gu0Bv5I1E4/view)

Please provide notes on anticipated lead time of product(s) you are proposing:

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**NOTICE: APPENDIX B CONTINUES ON NEXT PAGE**

Appendix B - Page 2 of 2

FINAL SUBMISSION SIGNATURE (REQUIRED)

I/We, the undersigned, hereby propose to furnish the herein described devices and/or services to/for the Papillion La Vista Community Schools, Papillion, NE, in accordance with the specifications as presented in this RFP for the consideration of the amount set forth in the pricing schedule submitted above.

ADDENDA RECEIPT

The receipt of any addenda (if applicable) is hereby acknowledged. Failure of any vendor to receive any addenda or interpretation shall not relieve the vendor from obligations specified in the RFP or its addenda. All addenda shall become part of the final contract document.

CERTIFICATION REGARDING DEBARMENT, SUSPENSION AND INELIGIBILITY

Vendor must certify to the best of its knowledge and belief, the vendor or any of its principals are not presently debarred, suspended, proposed for debarment or otherwise declared ineligible for the award of contracts by any Federal agency by the inclusion of the contractor or its principals in the current "LIST OF PARTIES EXCLUDED FROM FEDERAL PROCUREMENT OR NONPROCUREMENT PROGRAMS" published by the U.S. General Services Administration Office of Acquisition Policy. The requested transaction is void if the vendor has been debarred, suspended, proposed for debarment or otherwise ineligible for the award of contracts by any federal agency.

The district will be using federal funds to assist in paying for this project. Therefore, Davis-Bacon Act rules for the award winner will apply and a contract including Davis-Bacon language will need to be signed.

Vendor	Telephone
Prepared By	Street Address
Position	City, State Zip Code
Date	Email

Vendor Authorized Signature



## **Appendix C - Evaluation Rubric**

1. Cost of eligible service, equipment and/or maintenance.....40 points

Cost of service will be released at time of bid opening. Points will be awarded during the evaluation of the proposal(s).

2. Capacity of Vendor.....10 points

Capacity of vendor to provide solution, including but not limited to:

- (a) Does the vendor already have positive relationships with other educational entities?
- (b) Can the vendor show history that they have solutions deployed at or above the scale that is being requested?
- (c) Has the vendor successfully met product delivery timelines for other similar projects?

3. Features.....10 points

All documented features/requirements in the RFP will be evaluated and points awarded as such. Points will not be awarded for features that are not included in the cost of the product as presented in the RFP.

4. Support.....10 points

Technical support will be evaluated on responsiveness, past experiences, ease of use, communication and how access to engineering level support is routed. Support may be contacted to assist in the evaluation of its capabilities.

5. Project Management.....10 points

The vendor's experience and history in project management will be evaluated, and points awarded on the ability and history of the vendor's capacity to successfully complete projects of this size and scope.

6. Reliability.....10 points

Reliability score will be determined using the following criteria:

- (a) References given in the RFP and subcontractor qualifications
- (b) Known other vendor customers
- (c) Past District experiences

7. References.....10 points

References will be contacted, and points awarded on their responses.

## Appendix D - References & Subcontractors

### References

Please provide a minimum of three references with responses.

Organization	Contact Name	Phone	Email

### Subcontractors

All subcontractors must be approved by Papillion La Vista Community Schools. If you intend to use any subcontractors, identify them here.

Subcontractor	Contact Name	Phone	Email

## Appendix E – Terms and Conditions

*Vendor responses are not required to include Appendix E. However, any selected vendor(s) will be required to fill out Appendix E to enter into an agreement with PLCS. This is a copy included for informational purposes.*

### AGREEMENT TO INCORPORATE RFP TERMS AND CONDITIONS for PLCS 2022 FIREWALL REPLACEMENT RFP.

This agreement is between PAPILLION LA VISTA COMMUNITY SCHOOLS and \_\_\_\_\_ (herein called the Vendor).

#### 1. Agreements

Vendor agrees to furnish all labor, materials, tools, equipment, services, transportation, supervision and miscellaneous expense required to install, setup, configure, test, repair and maintain the service as well as agrees to all Terms and Conditions contained within this RFP as prepared by the Papillion La Vista Community Schools, dated February 15, 2022. These terms and conditions were made fully available throughout the RFP process and prior to the submission deadline. Services will be provided under the following conditions:

- A. All terms, conditions and requirements of the final Request for Proposal document will be incorporated and attached to any final contract or agreement between the Vendor and Papillion La Vista Community Schools.
- B. The terms and conditions contained within the original RFP will always supersede any future contractual or agreement language.
- C. Any discrepancies, deviations or conflicts between any agreements will always be settled by the original terms, conditions and requirements set forth by Papillion La Vista Community Schools in its RFP documentation. The intent of this is to insure the basic nature of the original RFP and its mandatory requirements are met.
- D. Any deviations from the RFP that were clearly defined by the Vendor in its proposal, if accepted by the District, will become part of the agreement.
- E. This agreement will be in effect for the duration of any potential lease or purchase term length.

Authorized Vendor Signature

SIGNED: \_\_\_\_\_ DATE: \_\_\_\_\_

PRINTED NAME: \_\_\_\_\_

Authorized Papillion La Vista Community Schools Signature

SIGNED: \_\_\_\_\_ DATE: \_\_\_\_\_

PRINTED NAME: \_\_\_\_\_