

Q2 FY 2020-21 NARRATIVE FINANCIAL ANALYSIS FUND 26 – FRIENDS OF PEAK TO PEAK (October 1, 2020 – December 31, 2020)

FUNDRAISING

Fundraising Revenues

- > Annual fund donations in Q2 were \$147K, or 89% of budget. YTD, they were \$150K, or 90%.
- > Ongoing fundraising revenues in Q2 were \$11K, or 22% of budget. YTD, they were \$17K, or 33%.
- > Other donations and major gifts in Q2 were \$746, or 5%. YTD, they were \$7.4K, or 46%.
- > Total fundraising revenues in Q2 were \$158,726, or 34% of budget. YTD, they were \$174,077, or 38% of budget.

Fundraising Expenses

- Ongoing fundraising expenses were \$57 in Q2, or 0.3% of budget. YTD, they were \$1.4K, or 7%.
- Other fundraising expenses were \$4.7K in Q2, or 23% of budget. YTD, they were \$5.1K, or 25%.
- > Total fundraising expenses were \$4,709 in Q2, or 5% of budget. YTD, they were \$6,559, or 7% of budget.

Fundraising Net Revenues

Total fundraising net revenues in Q2 were \$154,017, or 42% of budget. YTD, they were \$167,518, or 45% of budget

SCHOLARSHIP FUND

Scholarship Fund Revenues

- > Scholarship fund revenues in Q2 were \$3.2K, or 7% of budget, YTD they were \$3.7K, or 8%
- Community First Foundation (CFF) realized gains in Q2 were \$30K, or 55% of budget. YTD, they were \$55K, or 100%.
- > CFF unrealized gains in Q2 were \$107K, or 427% of budget. YTD, they were \$153K, or 613% of budget.
- > Total scholarship fund revenues in Q2 were \$139,993, or 112% of budget. YTD, they were \$212,200, or 170%.

Scholarship Fund Expenses

- > There were no awarded scholarships in Q2, but YTD they totaled \$21K, or 31% of budget.
- CFF investment management fees were \$3K in Q2, or 24% of budget. YTD, they were \$7K, or 49% of budget.
- > Total scholarship fund expenses in Q2 were \$3,438, or 4% of budget. YTD, they were \$27,368, or 34%.

Scholarship Fund Net Revenues

- > Total scholarship fund net revenues in Q2 were \$136,555, or 306% of budget. YTD, they were \$184,831, or 414% of budget, driven by strong investment performance.
- The 2020-21 beginning fund balance for the scholarship fund was \$1,522,907. At the end of Q2, the ending scholarship fund balance was \$1,707,738, the result of strong investment performance.

FUND BALANCE

Fund 26 Fund Balance

- Fund 26 total net revenues of \$290,572 were generated in Q2, or 70% of budget. YTD, they were \$352,350, or 85% of budget.
- The 2020-21 beginning fund balance for Fund 26 was \$1,606,575. At the end of Q2, the ending Fund 26 fund balance was \$1,957,804, the result of strong investment performance in the scholarship fund.

FUND 26 - FRIENDS OF PEAK TO PEAK CHARTER SCHOOL															
Q2 2020-21 FINANCIAL REPORT	2	2019-20	% of		2019-20	% of		2019-20	2020-21	% of	2020-		% of	2020-21	Explanatory Notes
October 1, 2020 - December 31, 2020		Q2	Budget		YTD	Budget	В	BUDGET	Q2	Budget	YTD		Budget	BUDGET	Explanatory Notes
	FUNDRAISING														
FUNDRAISING REVENUES															
Annual Fund Donations		106,991	64.8%		114,612			165,000	\$ 146,786	88.7%	\$ 149,	583	90.4%		Annual fund campaign donations
Annual Gala and Auction Revenues Innovation Fund Donations	\$	1,395	0.9%	\$	5,395	3.6%	Ъ	150,000						\$ 130,000 \$ 20,000	Auction & gala revenues, sponsorships, innovation fund donations Innovation Fund donations
Run for the Peak Revenues							\$	38,000							Run for the Peak donations and sponsorships
Athletics & Activities Fundraising Revenues	\$	2,956	7.0%	\$	23,818	56.7%	\$	42,000			\$	221	0.5%		Banner sponsorships, dine outs, golf outing and designated A&A donations
Ongoing Fundraising Revenues	\$	14,040	28.1%		27,298		\$	50,000	\$ 11,194	22.2%			33.4%		Gift cards, spirit wear, calendars, other designated and fundraising revenues
Other Donations and Major Gifts	\$	2,400	16.0%	\$	5,280	35.2%		15,000	\$ 746	4.7%	\$ 7,4		46.3%		Other major gift donations, memorial gifts
TOTAL FUNDRAISING REVENUES	\$	127,782	27.8%	\$	176,403	38.3%	\$	460,000	\$ 158,726	34.3%	\$ 174,)77	37.6%	\$ 463,000	Total fundraising revenues
FUNDRAISING EXPENSES															
Annual Fund Expenses	\$	500	12.5%	\$	705	17.6%	\$	4,000						\$ 1,000	Annual fund campaign promotional expenses
Annual Gala and Auction Expenses	\$	2,779	5.7%	\$	9,679		\$	49,000							Annual gala and auction expenses
Run for the Peak Expenses	١.			\$	60	1.5%	\$	4,000						-	Run for the Peak event expenses
Athletics & Activities Fundraising Expenses	\$	175	1.2%	\$	11,568	77.1%	\$	15,000			١		0.00/		Banner sponsorships, dine outs, golf outing, other A&A expenses
Ongoing Fundraising Expenses	\$	1,373	6.9%	\$	10,022	50.1%	\$	20,000	\$ 57	0.3%		111	6.9%		Gift cards, spirit wear, calendars, other ongoing fundraising expenses
Other Expenses TOTAL FUNDRAISING EXPENSES	\$ \$	4,572 9,399	22.9% 8.4%	\$ \$	10,079 42,113	50.4% 37.6%	\$ \$	20,000 112,000	\$ 4,653 \$ 4,709	22.7% 5.1%		148 559	25.1% 7.2%	\$ 20,500 \$ 91,500	General admin expenses and credit card fees Total fundraising expenses
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TOTAL NET FUNDRAISING REVENUE	\$	118,383	34.0%	\$	134,290	38.6%	\$	348,000	\$ 154,017	41.5%	\$ 167,	518	45.1%	\$ 371,500	Total fundraising net revenue
SCHOLARSHIP FUND															
SCHOLARSHIP FUND REVENUES															
Peak Scholarship Fund Revenues	\$	2,370	5.3%	\$	2,451	5.4%	\$	45,000	\$ 3,200	7.1%	\$ 3,	700	8.2%	\$ 45,000	Scholarship fund donations
CFF Realized Gains (Losses)	\$	14,491	26.3%		27,919	50.8%	\$	55,000	\$ 30,056	54.6%	\$ 55,		100.3%		Realized gains or losses on scholarship fund and AP fund
CFF Unrealized Gains (Losses)	\$		232.3%	\$		215.7%			\$ 106,737	426.9%	\$ 153,	323	613.3%	\$ 25,000	Unrealized gains or losses on scholarship fund and AP fund
TOTAL SCHOLARSHIP FUND REVENUES	\$	74,927	59.9%	\$	84,307	67.4%	\$	125,000	\$ 139,993	112.0%	\$ 212,	200	169.8%	\$ 125,000	Total scholarship fund revenues
SCHOLARSHIP FUND EXPENSES															
Scholarship Fund Expenses	١.			١.			\$	250							Expenses to solicit scholarship fund donations and credit card fees
Awarded Scholarships	\$	1,500	2.4%	\$	25,689		\$	62,000			\$ 20,		31.1%		Scholarships awarded to selected P2P students
CFF Investment Management Fees	\$	3,357	24.7%	_	6,691	49.3%	_	13,573	\$ 3,438	24.4%			48.5%	-	Community First Foundation investment management fees
TOTAL SCHOLARSHIP FUND EXPENSES	\$	4,857	6.4%	\$	32,380	42.7%	\$	75,823	\$ 3,438	4.3%	\$ 27,3		34.1%	\$ 80,332	Total scholarship fund expenses
TOTAL SCHOLARSHIP FUND NET REVENUES	\$	70,070		\$	51,927		\$		\$ 136,555	305.7%			413.8%		Total scholarship fund net revenues
TOTAL BEGINNING SCHOLARSHIP FUND BALANCE				+	,499,080				\$1,571,183		\$1,522,	907		\$1,522,907	Beginning scholarship fund balance
TOTAL ENDING SCHOLARSHIP FUND BALANCE	\$1 ,	,569,150		\$1	,551,007		\$1	,548,257	\$1,707,738		\$1,707,	738		\$1,567,575	Ending fund balance for scholarship fund
	FUND 26 TOTALS														
GRAND TOTAL FUND 26 NET REVENUES	\$	188,453		\$	186,217		\$	397,177	\$ 290,572	69.8%	\$ 352,	350	84.7%	\$ 416,168	Total fundraising and scholarship fund net revenues
TOTAL FUND 26 TRANSFER OUT TO FUND 11	\$	2,604		\$	6,877			348,000	\$ 1,120			120		\$ 351,500	Transfer out of Fund 26 net fundraising to Fund 11 P2P general fund
FUND 26 NET REVENUES AFTER TRANSFER	\$	185,849		\$	179,340		\$	49,177	\$ 289,452		\$ 351,2	230		\$ 64,668	Total Fund 26 Friends net revenues less Friends transfer to Fund 11
TOTAL BEGINNING FUND 26 BALANCE	\$1,	,546,564		\$1	,546,564		\$1	,546,564	\$1,668,352		\$1,606,	575		\$1,606,575	Fund 26 beginning fund balance
TOTAL ENDING FUND 26 BALANCE	\$1,	,732,413		\$1	,725,904		\$1	,595,741	\$1,957,804		\$1,957,	304		\$1,671,243	Fund 26 ending fund balance