

Agenda of School Board Workshop

The Board of Trustees Waco Independent School District

A School Board Workshop of the Board of Trustees of the Waco Independent School District will be held November 16, 2017, beginning at 6:00 PM in the WISD Conference Center, 115 S 5th Street, Waco, Texas.

The subjects listed below are for discussion only. No action will be taken at this meeting. Items do not have to be taken in the order shown on this meeting notice.

- I. CALL TO ORDER
- II. ESTABLISHMENT OF QUORUM
- III. CLOSED SESSION
 - A. Texas Government Code Section
 - 1. 551.074 Personnel Matters
 - a. Discussion on duties and responsibilities of the Superintendent
- IV. AUDIENCE FOR GUESTS
- V. DISCUSSION AND UPDATES
 - A. Presentation and discussion of monthly financial reports for the period ending October 31, 2017 3
 - B. Report on purchases over \$25,000 15
 - C. Discussion and presentation on Lone Star Governance Continuous Improvement including Special Education and student outcomes 16
 - D. Reports and discussion on Board Member Committees 19
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- VI. DISCUSSION ON CONSENT AGENDA ITEMS FOR NOVEMBER 30, 2017, BOARD OF TRUSTEES REGULAR BOARD MEETING
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H. Discussion and possible action to approve additional teacher appraisers to the 2017-2018 Texas Teacher Evaluation and Support System (T-TESS) appraiser list	80
I. Discussion and possible action to consider hiring of an employee related to a current administrator	82
J. Discussion and possible action to render finding that good cause did not exist under Texas Education Code 21.105 (c)(2) and authorize the Superintendent to file a written complaint with State Board for Educator Certification (SBEC) for contract abandonment	83
K. Discussion and possible action to approve 2017-2018 STAAR Incentive Plan	84
VII. ADJOURNMENT	

If, during the course of the meeting, the Board may lawfully conduct a closed meeting as to all or part of any item on the agenda, then, if the Board chooses to conduct a closed meeting on such agenda item, it shall do so in accordance with applicable law, including the Texas Open Meetings Act, Government Code, Chapter 551, Subchapters D and E or Texas Government Code section 418.183(f). The Board shall not conduct a closed meeting unless a quorum of the Board first convenes in an open meeting for which proper notice has been given. Before any closed meeting is conducted, the presiding officer will publicly identify the section or sections of the Open Meetings Act or other applicable law authorizing the closed meeting. All final votes, actions, or decisions regarding any matter deliberated in a closed meeting shall only be taken in open meeting for which proper notice has been given. [See BEC(LEGAL).]

Waco Independent School District

Board of Trustee Meeting Agenda Item

Date: November 16, 2017

Contact Person: Sheryl Davis

**RE: Presentation and discussion of monthly financial reports for the period
ending October 31, 2017**

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Background Information:

Attached are the compiled October monthly financial reports for the following:

General Fund
Food Service Fund
Debt Service Fund

These interim financial statements have been prepared utilizing data generated from the automated financial system and do not include any information related to other special revenue funds, capital projects funds, or trust and agency funds. Balances included in the report are unaudited and may change as a result of final year end closing entries and audit activities.

Fiscal Implications:

Report only.

Administrative Recommendations:

The report is presented for information, only. No action is required.



**Waco Independent School District
Business & Support Services**

Sheryl Davis
Chief Finance Officer

P.O. Box 27, Waco, Texas 76703
Phone: 254-755-9440

November 8, 2017

Board of Trustees
Waco Independent School District
Waco, Texas

The accompanying balance sheets, statements of revenues, expenditures and changes in fund balance, and encumbrances and expenditures by fund, function and object for the month ending October 31, 2017 have been compiled for the General Fund, Food Service Fund, and Debt Service Fund. Final cash reconciliation procedures and financial audit activities may result in additional adjustments to the October financial statements. These preliminary financial reports are prepared utilizing the following assumptions:

Revenue: Recorded on a cash basis with adjustments to accrual basis to be made at August 31, 2018.

Expenditure: Totals on the "Statement of Revenues, Expenditures and Changes in Fund Balance" include expenditures occurring during the interim period reported. Balances will be adjusted to accrual basis at August 31, 2018. Outstanding encumbrances are included on the "Encumbrances and Expenditures by Fund, Function and Object" schedule, only.

Beginning

Fund Balance: Represents August 31, 2017 unaudited ending fund balance.

I have not performed an audit or review of these financial statements. Please do not hesitate to call if you have any questions or need further assistance.

Sheryl Davis
Chief Finance Officer

Comparison of Fiscal Year 2017-2018 Revenues and Expenditures to Previous Fiscal Year as of October 31, 2017

Variations in revenues and expenditures as compared to the previous year are primarily due to the cyclical nature of budgetary receipts and expenditures. The larger variances are explained in this summary.

General Fund

Revenues:

5730 Tuition and Fees – Tuition and fees for prekindergarten has increased \$14,849 and after-school programs have increased \$3,575 over last year.

5740 Other Local Revenue – The increase of \$146,528 is due primarily to increases in tax collections for properties in the tax increment zone of \$36,902 as well as increased investment income of \$109,446.

5750 Extracurricular Activities – Revenues from athletic events are reflecting a \$71,405 decrease from the last year. This may reflect a difference in the timing of events and staff will monitor over the next two months.

5810 Per Capita and Foundation School Program Revenue – Revenue reflects an increase of \$834,365 of which \$441,533 results from property valuation adjustments for fiscal year 2015-2016.

5900 Federal Sources Revenue – The increase of \$106,623 is due to the timing of Medicaid reimbursements.

Functional Expenditures:

Expenditures in the functional categories appear to be consistent with last year's spending pattern with the exceptions shown below.

51 Plant Maintenance and Operations – Current year expenditures have decreased \$1,436,535 from last year. 2016-17 expenditures reflected payments on projects which were not completed at August 31, 2016 as well as new portables installation and the delivery of two replacement box trucks. The projects include the renovations at Lake Waco for the expansion of the Brazos High School and Credit Recovery.

53 Data Processing Services – Increased expenditures of \$76,781 are primarily a result of a \$56,279 increase in annual maintenance contracts for districtwide student and financial systems.

81 Facilities Acquisition and Construction – The increase of \$190,148 reflects progress payments on the renovations of the old maintenance shops to house the Child Nutrition Services offices, warehouse, and training facilities.

95 Juvenile Justice Program – The increased expenditure is due to a delay in paying participation charges at the Challenge Academy in 2016-17

97 Payments to Tax Increment Fund – Expenditures are a pass-through of taxes collected for properties in the Tax Increment zones and reflect those accelerated collections.

99 Other Governmental Charges – The increase of \$10,203 reflects the 6% increase in the District's share of cost for the appraisal district for the 2017 budget year. The year-to-date activity for both the current and prior fiscal years represent the fourth quarter payment. Subsequent payments will show an even greater difference as the McLennan County Appraisal District increased its budget for 2018 by almost 17%.

Food Service Fund

Revenues:

5900 Federal Sources Revenue – Federal reimbursements are down about 4.8% from last year. This is due, in part to one less day of instruction in the current year, but it does reflect an approximate 2.4% decline in participation.

Functional Expenditures:

Expenditures in the functional categories appear to be consistent with last year's spending pattern with the exceptions shown below.

35 Food Services – Beginning July 1, 2017, federal regulations require that the contract for the District's food services operations be billed on a fixed-price per meal basis rather than the cost-reimbursable contract that has been in effect in previous years. In accordance with this change, Sodexo has purchased, from the District, the food and non-food inventories (excluding commodities) on hand at June 30, 2017, so fluctuations in the timing of food and non-food supplies should not be reflected in the financial statements. Fixed-price billings do not include payroll costs or equipment costs paid directly by the school district.

Debt Service Fund

Revenues:

5740 Other Local Revenue – The increase of in revenue is primarily to increased revenue from tax collections for properties in the tax increment reinvestment zones. This increase is offset by increased expenditures in function 97.

Functional Expenditures:

Expenditures in the functional categories appear to be consistent with last year's spending pattern with the exceptions shown below.

97 Payments to Tax Increment Fund – The increase in pass-through payments reflect the increase in tax collections for properties in the Tax Increment zones.

Waco Independent School District
BALANCE SHEET
GENERAL FUND
As of October 31, 2017

ASSETS

Cash and Temporary Investments	\$ 49,799,258
Property Taxes Receivable, Net of Allowance of \$1,066,491	1,297,614
Due from Other Governments	561,642
Accrued Interest	146,619
Due from Other Funds	2,313,601
Other Receivables	5,512
Inventories	168,057
Deferred Expenditures	-
Long-term Investments	6,998,540
Total Assets	<u>\$ 61,290,843</u>

LIABILITIES

Accounts Payable	\$ 482,241
Other Current Liabilities	10,076
Payroll Withholdings and Contributions Payable	1,287,820
Accrued Wages Payable	7,326,370
Due to Other Funds	689,275
Due to Other Governments	-
Unearned Revenue	-
Total Liabilities	<u>\$ 9,795,782</u>

DEFERRED INFLOWS OF RESOURCES

Unavailable Revenues - Property Taxes	\$ 1,297,614
Total Deferred Inflows of Resources	<u>\$ 1,297,614</u>

FUND BALANCES

Nonspendable Fund Balance	\$ 168,057
Committed Fund Balance	3,259,929
Assigned Fund Balance	1,440,109
Unassigned Fund Balance	45,329,352
Total Fund Balances	<u>\$ 50,197,447</u>
Total Liabilities and Fund Balances	<u>\$ 61,290,843</u>

Unaudited

Waco Independent School District
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE
BUDGET AND ACTUAL
For the Period Ended October 31, 2017

GENERAL FUND										
				(Memo)		(Memo)		Difference- Amended Budget to YTD Actual	CY YTD As % of Budget	PY YTD As % of Budget
		Monthly		Year-to-Date						
		Adopted Budget	Amended Budget	Current 10/31/2017	Prior Year 10/31/2016	Current 10/31/2017	Prior Year 10/31/2016			
REVENUES										
LOCAL SOURCES										
5710	Local Property Taxes	\$ 58,155,762	58,155,762	2,084,184	1,792,757	2,113,706	1,916,349	(56,042,056)	3.63%	3.53%
5720	Services to Other Districts	100,984	100,984	9,200	7,326	17,268	14,174	(83,716)	17.10%	19.34%
5730	Tuition & Fees	177,000	177,000	33,042	20,223	63,420	44,996	(113,580)	35.83%	29.03%
5740	Other Local Revenue	6,191,910	6,191,910	263,079	107,900	289,963	143,435	(5,901,947)	4.68%	2.80%
5750	Extracurricular Activities	524,580	524,580	95,680	105,365	151,368	207,640	(373,212)	28.86%	42.03%
	Total Local Sources	\$ 65,150,236	65,150,236	2,485,185	2,033,571	2,635,725	2,326,594	(62,514,511)	4.05%	3.87%
STATE SOURCES										
5810	Per Capita & FSP Act	\$ 66,052,240	66,052,240	12,559,208	11,712,568	25,779,905	25,387,073	(40,272,335)	39.03%	37.76%
5820	Other State Program (TEA)	-	-	-	68,272	-	68,272	-	0.00%	0.00%
5830	Other State Program	6,019,446	6,019,446	427,000	443,742	886,703	866,652	(5,132,743)	14.73%	16.91%
	Total State Sources	\$ 72,071,686	72,071,686	12,986,208	12,224,582	26,666,608	26,321,997	(45,405,078)	37.00%	36.37%
FEDERAL SOURCES										
5900	Federal Sources Revenue	3,661,226	3,661,226	240,806	118,655	296,626	190,003	(3,364,600)	8.10%	5.09%
	Total Revenues	\$ 140,883,148	140,883,148	15,712,199	14,376,808	29,598,959	28,838,594	(111,284,189)	21.01%	21.17%
EXPENDITURES										
11	Instruction	\$ 76,449,367	76,385,616	8,804,300	7,466,317	15,514,480	15,110,032	60,871,136	20.31%	20.23%
12	Instructional Resources & Media	898,008	898,008	79,677	75,002	166,922	160,310	731,086	18.59%	17.72%
13	Curriculum & Staff Development	3,856,543	3,856,543	331,156	336,203	642,996	613,611	3,213,547	16.67%	16.03%
21	Instructional Leadership	2,689,886	2,657,275	222,400	238,742	449,063	495,271	2,208,212	16.90%	18.19%
23	School Leadership	9,245,559	9,245,559	900,436	865,839	1,756,037	1,762,547	7,489,522	18.99%	18.86%
31	Guidance, Counseling & Evaluation	3,745,800	3,809,426	373,750	342,460	708,033	680,530	3,101,393	18.59%	18.89%
32	Social Work Services	912,675	912,675	64,744	73,474	131,101	145,213	781,574	14.36%	15.49%
33	Health Services	1,113,051	1,113,176	119,436	117,787	225,462	239,661	887,714	20.25%	21.04%
34	Student Transportation	3,546,386	5,485,171	51,903	139,608	126,454	134,944	5,358,717	2.31%	2.54%
35	Food Services	-	-	-	-	-	-	-	0.00%	0.00%
36	Co/Extracurricular Activities	4,399,225	4,422,246	355,660	318,282	661,000	706,042	3,761,246	14.95%	15.88%
41	General Administration	4,988,253	5,037,644	379,393	395,118	845,915	907,102	4,191,729	16.79%	17.49%
51	Plant Maintenance & Operations	16,756,066	18,208,567	1,141,750	1,469,476	2,457,955	3,894,490	15,750,612	13.50%	17.45%
52	Security & Monitoring Services	2,239,732	2,279,453	143,788	153,898	302,515	304,884	1,976,938	13.27%	14.00%
53	Data Processing Services	2,593,316	2,797,915	135,179	148,507	783,506	706,725	2,014,409	28.00%	21.47%
61	Community Services	796,079	814,493	33,678	27,933	101,072	76,362	713,421	12.41%	10.98%
71	Debt Service	361,235	361,235	337,024	324,925	337,024	324,925	24,211	93.30%	86.25%
81	Facilities Acquisition & Construction	-	1,328,741	-	-	192,501	2,353	1,136,240	14.49%	1.44%
93	Shared Services Arrangements	440,000	440,000	-	-	-	-	440,000	0.00%	0.00%
95	Juvenile Justice Program	750,000	750,000	38,080	-	38,080	-	711,920	5.08%	0.00%
97	Payments to Tax Increment Fund	6,806,529	6,666,529	111,485	89,511	136,118	92,257	6,530,411	2.04%	1.80%
99	Other Intergovernmental Charges	746,760	836,760	-	-	180,351	170,148	656,409	21.55%	23.68%
	Total Expenditures	\$ 143,334,470	148,307,032	13,623,839	12,583,082	25,756,585	26,527,407	122,550,447	17.37%	17.94%
	Excess (Deficiency) of Revenues Over (Under) Expenditures	\$ (2,451,322)	(7,423,884)	2,088,360	1,793,726	3,842,374	2,311,187	11,266,258		
OTHER FINANCING SOURCES (USES)										
7900	Other Sources	-	-	18,000	-	18,000	-	18,000		
8900	Other Uses	(608,001)	(608,001)	-	-	-	-	(608,001)		
	Total Other Financing Source (Uses)	\$ (608,001)	(608,001)	18,000	-	18,000	-	(590,001)		
	Total Changes in Fund Balances	\$ (3,059,323)	(8,031,885)	2,106,360	1,793,726	3,860,374	2,311,187	11,892,259		
	Fund Balances, Beginning	46,039,507	46,039,507			46,337,073	45,978,140	297,566		
	Fund Balances, Ending	\$ 42,980,184	38,007,622			50,197,447	48,289,327	12,189,825		

Unaudited

Waco Independent School District
EXPENDITURES AND ENCUMBERED FUNDS BY FUNCTION AND MAJOR OBJECT
GENERAL FUND
For the Period Ended October 31, 2017

								(Memo)
		Payroll	Purchased &	Supplies &	Other	Debt	Capital	Total
		Costs	Contracted	Materials	Operating	Services	Outlay	Year-to-Date
		6100	6200	6300	6400	6500	6600	10/31/2017
								10/31/2016
								6000
11	Instruction	\$ 14,859,283	569,588	632,487	126,224	-	-	16,187,582
12	Instructional Resources & Media	150,707	34,525	17,877	-	-	-	203,109
13	Curriculum & Staff Development	524,080	383,690	12,038	34,881	-	-	954,689
21	Instructional Leadership	414,397	56,596	18,360	88,246	-	-	577,599
23	School Leadership	1,713,783	15,372	31,814	27,548	-	-	1,788,517
31	Guidance, Counseling & Evaluation	690,371	56,951	3,037	2,169	-	-	752,528
32	Social Work Services	120,263	174,173	3,715	1,078	-	-	299,229
33	Health Services	224,698	1,656	2,677	611	-	-	229,642
34	Student Transportation	-	2,381,840	72,244	694	-	1,313,677	3,768,455
35	Food Services	-	-	-	-	-	-	-
36	Co/Extracurricular Activities	418,664	177,838	173,910	287,765	-	359,000	1,417,177
41	General Administration	632,923	187,722	32,208	129,165	-	-	982,018
51	Plant Maintenance & Operations	1,242,633	1,788,475	523,284	381,344	-	163,931	4,099,667
52	Security & Monitoring Services	257,333	299,061	10,480	2,252	-	-	569,126
53	Data Processing Services	235,299	653,059	13,893	7,437	-	-	909,688
61	Community Services	60,867	311,090	1,510	4,150	-	-	377,617
71	Debt Service	-	-	-	-	337,024	-	337,024
81	Facilities Acquisition & Construction	-	-	-	-	-	1,014,256	1,014,256
93	Shared Services Arrangements	-	-	-	-	-	-	-
95	Juvenile Justice Program	-	-	-	750,000	-	-	750,000
97	Payments to Tax Increment Fund	-	-	-	136,118	-	-	136,118
99	Other Intergovernmental Charges	-	180,351	-	-	-	-	180,351
Total Expenditures & Encumbered Funds		<u>\$ 21,545,301</u>	<u>7,271,987</u>	<u>1,549,534</u>	<u>1,979,682</u>	<u>337,024</u>	<u>2,850,864</u>	<u>35,534,392</u>
								<u>34,981,949</u>

Unaudited

Waco Independent School District
BALANCE SHEET
CHILD NUTRITION FUND
As of October 31, 2017

ASSETS

Cash and Temporary Investments	\$ 2,377,080
Due from Other Governments	2,073,444
Due from Other Funds	-
Other Receivables	-
Inventories	86,708
Total Assets	<u>\$ 4,537,232</u>

LIABILITIES

Accounts Payable	\$ 1,198,965
Accrued Wages Payable	173,390
Due to Other Funds	493,362
Unearned Revenue	92,465
Total Liabilities	<u>\$ 1,958,182</u>

FUND BALANCES

Nonspendable Fund Balance	\$ 86,708
Restricted Fund Balance	2,492,342
Total Fund Balances	<u>\$ 2,579,050</u>
Total Liabilities and Fund Balances	<u>\$ 4,537,232</u>

Unaudited

Waco Independent School District
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE
BUDGET AND ACTUAL
For the Period Ended October 31, 2017

CHILD NUTRITION FUND

			(Memo)		(Memo)		Difference- Amended Budget to YTD Actual	CY YTD As % of Budget	PY YTD As % of Budget
			Monthly		Year-to-Date				
Adopted Budget	Amended Budget		Current 10/31/2017	Prior Year 10/31/2016	Current 10/31/2017	Prior Year 10/31/2016			
REVENUES									
LOCAL SOURCES									
5740 Other Local Revenue	\$ 700	700	96	67	190	138	(510)	27.14%	19.71%
5750 Extracurricular Activities	799,365	799,365	96,706	77,944	167,033	163,234	(632,332)	20.90%	22.61%
Total Local Sources	\$ 800,065	800,065	96,802	78,011	167,223	163,372	(632,842)	20.90%	22.61%
STATE SOURCES									
5820 Other State Program (TEA)	\$ 53,700	53,700	-	-	654	-	(53,046)	1.22%	0.00%
Total State Sources	\$ 53,700	53,700	-	-	654	-	(53,046)	1.22%	0.00%
FEDERAL SOURCES									
5900 Federal Sources Revenue	\$ 9,215,214	9,215,214	1,015,663	931,039	1,998,385	1,949,432	(7,216,829)	21.69%	21.94%
Total Revenues	\$ 10,068,979	10,068,979	1,112,465	1,009,050	2,166,262	2,112,804	(7,902,717)	21.51%	21.87%
EXPENDITURES									
35 Food Services	\$ 10,068,979	10,419,510	953,437	1,111,188	1,839,403	1,416,349	8,580,107	17.65%	14.37%
Total Expenditures	\$ 10,068,979	10,419,510	953,437	1,111,188	1,839,403	1,416,349	8,580,107	17.65%	14.37%
Excess (Deficiency) of Revenues Over (Under) Expenditures	\$ -	(350,531)	159,028	(102,138)	326,859	696,455	677,390		
OTHER FINANCING SOURCES (USES)									
7900 Other Sources	-	-	-	-	-	-	-		
Total Other Financing Sources (Uses)	\$ -	-	-	-	-	-	-		
Total Changes in Fund Balances	\$ -	(350,531)	159,028	(102,138)	326,859	696,455	677,390		
Fund Balances, Beginning	2,703,573	2,703,573			2,252,191	1,729,899	(451,382)		
Fund Balances, Ending	\$ 2,703,573	2,353,042			2,579,050	2,426,354	226,008		

Unaudited

Waco Independent School District
EXPENDITURES AND ENCUMBERED FUNDS BY FUNCTION AND MAJOR OBJECT
CHILD NUTRITION FUND
For the Period Ended October 31, 2017

								<i>(Memo)</i>	
		Payroll Costs	Purchased & Contracted Services	Supplies & Materials	Other Operating Costs	Debt Services	Capital Outlay	Total Year-to-Date 10/31/2017	Total Year-to-Date 10/31/2016
		<u>6100</u>	<u>6200</u>	<u>6300</u>	<u>6400</u>	<u>6500</u>	<u>6600</u>	<u>6000</u>	<u>6000</u>
35	Food Services	\$ 594,972	1,313,048	107,181	243	-	493,618	2,509,062	1,792,734
Total Expenditures & Encumbered Funds		<u>\$ 594,972</u>	<u>1,313,048</u>	<u>107,181</u>	<u>243</u>	<u>-</u>	<u>493,618</u>	<u>2,509,062</u>	<u>1,792,734</u>

Waco Independent School District
BALANCE SHEET
DEBT SERVICE FUND
As of October 31, 2017

ASSETS

Cash and Temporary Investments	\$ 3,581,284
Property Taxes Receivable, Net of Allowance of \$243,421	290,140
Due from Other Governments	304,014
Accrued Interest	13,156
Due from Other Funds	<u>1,199,428</u>
Total Assets	<u><u>\$ 5,388,022</u></u>

LIABILITIES

Accounts Payable	\$ 1,250
Due to Other Funds	<u>11,548</u>
Total Liabilities	<u><u>\$ 12,798</u></u>

DEFERRED INFLOWS OF RESOURCES

Unavailable Revenues - Property Taxes	<u>\$ 290,140</u>
Total Deferred Inflows of Resources	<u><u>\$ 290,140</u></u>

FUND BALANCES

Restricted Fund Balance	<u>\$ 5,085,084</u>
Total Fund Balances	<u><u>\$ 5,085,084</u></u>
Total Liabilities and Fund Balances	<u><u>\$ 5,388,022</u></u>

Unaudited

Waco Independent School District
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE
BUDGET AND ACTUAL
For the Period Ended October 31, 2017

DEBT SERVICE FUND

	Adopted Budget	Amended Budget	(Memo)		(Memo)		Difference- Amended Budget to YTD Actual	CY YTD As % of Budget	PY YTD As % of Budget
			Monthly		Year-to-Date				
			Current 10/31/2017	Prior Year 10/31/2016	Current 10/31/2017	Prior Year 10/31/2016			
REVENUES									
LOCAL SOURCES									
5710 Local Property Taxes	\$ 11,474,184	11,474,184	428,818	355,718	435,566	383,105	(11,038,618)	3.80%	3.60%
5740 Other Local Revenue	1,132,950	1,132,950	26,384	16,283	30,829	17,764	(1,102,121)	2.72%	1.80%
Total Local Sources	\$ 12,607,134	12,607,134	455,202	372,001	466,395	400,869	(12,140,739)	3.70%	3.44%
STATE SOURCES									
5820 Other State Program (TEA)	\$ 380,507	380,507	-	-	-	-	(380,507)	0.00%	0.00%
Total State Sources	\$ 380,507	380,507	-	-	-	-	(380,507)	0.00%	0.00%
FEDERAL SOURCES									
5900 Federal Sources Revenue	-	-	-	-	-	-	-	0.00%	0.00%
Total Revenues	\$ 12,987,641	12,987,641	455,202	372,001	466,395	400,869	(12,521,246)	3.59%	3.15%
EXPENDITURES									
71 Debt Service	\$ 13,585,206	13,585,206	1,250	-	3,550	3,550	13,581,656	0.03%	0.03%
97 Payments to Tax Increment Fund	1,082,950	1,082,950	22,804	15,013	23,905	15,571	1,059,045	2.21%	1.60%
Total Expenditures	\$ 14,668,156	14,668,156	24,054	15,013	27,455	19,121	14,640,701	0.19%	0.13%
Excess (Deficiency) of Revenues Over (Under) Expenditures	\$ (1,680,515)	(1,680,515)	431,148	356,988	438,940	381,748	2,119,455		
OTHER FINANCING SOURCES (USES)									
7900 Other Sources	-	-	-	-	-	-	-		
8900 Other Uses	-	-	-	-	-	-	-		
Total Other Financing Source (Uses)	\$ -	-	-	-	-	-	-		
Total Changes in Fund Balances	\$ (1,680,515)	(1,680,515)	431,148	356,988	438,940	381,748	2,119,455		
Fund Balances, Beginning	3,142,702	3,142,702			4,646,144	4,627,553	1,503,442		
Fund Balances, Ending	\$ 1,462,187	1,462,187			5,085,084	5,009,301	3,622,897		

Unaudited

Waco Independent School District
Board of Trustee Meeting Agenda Item

Date: November 16, 2017

Contact Person: S Trotts

RE: Report on purchases over \$ 25,000.

=====

Background Information:

Report on purchases over \$ 25,000 as per board request.

Educational Concepts \$ 44,900 – cultural responsiveness training

Fiscal Implications:

N/A

Administrative Recommendation(s):

N/A

Waco Independent School District
Board of Trustees Meeting Agenda Item

Date: November 16, 2017

Contact Person: Dr. A. Marcus Nelson

RE: Discussion and presentation on Lone Star Governance Continuous Improvement including Special Education and student outcomes

=====

Background Information:

The next steps the Board needs to take in implementation of the Lone Star Governance model are to:

1. Review of Student outcomes for Special Education
2. Receive updated time tracker information.

Fiscal Implications:

None

Administration Recommendations:

Report only.

Board Time Use Tracker
(LSG Framework Accountability 1)

Meeting Date	% Time Spent on S Outcome Goals
03-16-17	30%
03-23-17	19%
04-20-17	56%
04-27-17	43%
05-11-17	0%
05-18-17	31%
05-25-17	3%
06-15-17	3%
06-22-17	23%
07-20-17	7%
08-24-17	68%
08-31-17	14%
09-21-17	75%
09-26-17	56%
9-28-17	38%
10-19-17	70%
10-26-17	55%

Does Not Meet Focus:

Of total minutes spent in Board-authorized public meetings, fewer than **25 percent** are invested in progress monitoring of the Board's student outcome goals

Meets Focus:

Of total minutes spent in Board-authorized public meetings, no fewer than **25 percent** are invested in progress monitoring of the Board's student outcome goals

Masters Focus:

Of total minutes spent in Board-authorized public meetings, no fewer than **50 percent** are invested in progress monitoring of the Board's student outcome goals

Board Time Use Tracker - Identification Chart

Date of meeting: October 26, 2017

Framework	Activity	Minutes Used	% of Total Minutes Used	Notes
Vision 1	Student Outcome Goal Setting		0%	
Vision 2	Student Outcome Goal Monitoring	41	55%	GPM 1.1, 1.2, 1.3
Vision 3	Constraints Setting		0%	
Vision 4	Constraints Monitoring		0%	
Accountability 1	Superintendent Evaluation		0%	
Accountability 2	Board Self-Evaluation		0%	
Structure	Voting	1	1%	Consent agenda
Advocacy 1	Community Engagement	15	20%	
Advocacy 2	Student/Family Engagement		0%	
Advocacy 3	Community Training		0%	
Other	Other	19	25%	
Total Vision-focused Minutes		54	72%	
Total Minutes		75		

From: "Crabill, A.J." <<mailto:A.J.Crabill@tea.texas.gov> >A.J.Crabill@tea.texas.gov>

Subject: Re: Time tracker

If the workshop is to provide background on a specific board item, I'd associate it with **voting**. If it's to inform/educate about a broader area, I would use **other**. If it is to set goals/GPMs I'd associate it with **goal setting** and so forth.

In short: it can go whichever way the content of the session determines. But if the session is to add context for a specific board item that's up for a vote, I'd count it as an extension of voting.

Time Tracker: does not include closed session.

Waco Independent School District
Board of Trustees Meeting Agenda Item

Date: November 16, 2017

Contact Person: Dr. Marcus Nelson

RE: Reports and discussions on Board Member Committees

=====

Background Information:

Board members are provided links to minutes of Board committees attended by fellow Board members. This month there were no submissions.

Fiscal Implications:
None

Administration Recommendation(s):
For report only.

Existing Board Committees

City Center Waco

Angela Tekell

CIS Board

Cary DuPuy

Leadership Forum (sponsored by Cooper Foundation)

Pat Atkins

A. Marcus Nelson

Intergovernmental Committee

All Board Members

A. Marcus Nelson

Community Justice Council

Cary DuPuy

Audit Committee

Pat Atkins

Allen Sykes

Norman Manning

TASB Delegate Assembly

Norman Manning (Representative)

Pat Atkins (Alternate)

Prosper Waco Leadership Board

Pat Atkins

A. Marcus Nelson

GWAMA Business Advisory Board

Cary DuPuy

Tax Increment Financing (TIF) Board

A. Marcus Nelson

Public Improvement District (PID) Board

A. Marcus Nelson

McLennan County Appraisal District Board of Directors

Allen Sykes

WISD Education Foundation Board

Allen Sykes

A. Marcus Nelson

Adopt-A-School Advisory Board

Pat Atkins

Allen Sykes

A. Marcus Nelson

AVANCE Board of Directors

Stephanie Korteweg

Community Loan Center

Stephanie Korteweg

10/17

Waco Independent School District
Board of Trustees Meeting Agenda Item

Date: November 16, 2017

Contact Person: Dr. A. Marcus Nelson

RE: Update on Improvement Required (IR) Campuses

=====

Background Information:

Superintendent Dr. A. Marcus Nelson will give Board of Trustees an update on IR Campuses.

Fiscal Implications:

None

Administration Recommendation(s):

For report only.



Waco Independent School District Board of Trustees Workshop
Waco ISD Conference Center
115 S 5th Street
Waco, TX 76701
Saturday, September 23, 2017

Call to Order: President Atkins called the meeting of the Waco Independent School District Board of Trustees to order at 8:35 a.m. He stated that a quorum of the board members was present, and that notice of the meeting had been posted.

Board Members Present: President Pat Atkins, Vice President Allen Sykes, Secretary Norman Manning, Cary DuPuy, Stephanie Korteweg, Larry Perez, and Angela Tekell

Board Members Absent: No one

III. CLOSED SESSION – President Atkins called the closed meeting to order at 8:35 a.m. pursuant to the following sections of the Texas Government Code:

A. Texas Government Code Section

1. 551.074 Personnel Matters

a. Discussion on duties and responsibilities of the Superintendent

No action was taken during the closed meeting. President Atkins reconvened the meeting at 10:30 a.m.

IV. DISCUSSION AND UPDATE

President Atkins took line items A and B out of order.

B. Update on Superintendent Entry Plan

- Superintendent, Dr. A. Marcus Nelson, stated that all parents, staff, community members, and students in grades 6th – 12th were invited to participate in the Superintendent's Entry Plan survey. Superintendent Nelson also stated that the District will schedule community meetings in the next 45 days to gather more community input.

A. Lone Star Governance Update

- The Board discussed constraints 1, 2, & 5 and drafted the Board self-evaluation and Board Quarterly Progress Tracker. The Board will adopt the new constraints and self-evaluation at the September 28th meeting.

V. ADJOURNMENT

- The meeting adjourned at 11:30 a.m.



Waco Independent School District Board of Trustees Regular Meeting
Waco ISD Conference Center
115 S 5th Street
Waco, TX 76701
Thursday, September 28, 2017
Closed Session: 6:00 p.m.

Call to Order: President Atkins called the meeting of the Waco Independent School District Board of Trustees to order at 6:20 p.m. He stated that a quorum of the board members was present, and that notice of the meeting had been posted.

Board Members Present: President Pat Atkins, Vice President Allen Sykes, Secretary Norman Manning, Cary DuPuy, Stephanie Korteweg, Larry Perez, and Angela Tekell

Board Members Absent: No one

III. CLOSED SESSION – President Atkins called the closed meeting to order at 6:20 p.m. pursuant to the following sections of the Texas Government Code:

A. Texas Government Code Section:

1. 551.074 Personnel Matters

a. Discussion on duties and responsibilities of the Superintendent.

No action was taken during the closed meeting. President Atkins reconvened the meeting at 7:01 p.m.

IV. OPEN MEETING

V. MOMENT OF SILENCE

VI. PLEDGE OF ALLEGIANCE

- The Pledge of Allegiance was led by Audrina Zuniga and Andrew Llano, students at Bell's Hill Elementary School.

VII. SPECIAL RECOGNITION

- Kyle DeBeer, Executive Director of Communications and Community Engagement, recognized the following groups/individuals:

Pledge Leaders: Audrina Zuniga and Andrew Llano.

Perfect STAAR Scores, 3rd grade math: Danario "DJ" Alexander, South Waco, Joseph Castillo, Cedar Ridge, Juan Contreras, Bell's Hill, Jeremiah De la Rosa-McCommas, Parkdale, Jason Jardon-Alvarez, Jaywin Morgan, and Lilly Rose, Dean Highland, Eisley Lawson, Hillcrest PDS.

Perfect STAAR Scores, 3rd grade reading: Elizabeth Acevedo, South Waco, Sara Alvarado, Dean Highland, Klarrissa Chavez, Natalie Flores, Carolina Herrada-Gaytan, Bell's Hill, Karyme Reyes, Crestview, Eliseo Zuniga, Lake Air Montessori.

Texas Association of School Boards Media Honor Roll: Emani Payne, KCEN TV News Channel 6, Ke'Sha Lopez, KWTX TV News 10, Estephany Escobar, and Taylor Durden, KXXV - News Channel 25, Ernesto Fraga, Tiempo Newspaper, Shelly Conlon, and Ken Sury, Waco Tribune Herald. Members of the media who were not in

attendance: Jim Hice, Lisa Hutson, and Andrew Moore, KCEN TV - News Channel 6, Joe Riley, KWBU-Heart of Texas Public Radio, Christina Bauert, Sara Macias, and Roland Richter, KWKT – Fox 44, Rissa Shaw, John Carroll, Troy Hein, Mike Lauber, Nestor Montoya, Crystal Rosado, and Erin Zeller, KWTX TV – News 10, Katie Engleson, Ann Harder, and Makenzi Henderson, KXXV – News Channel 25, and John Elizondo, formerly of KXXV – News Channel 25.

VIII. AUDIENCE FOR GUESTS

- No one requested to speak.

IX. PUBLIC MEETING

A. Public Meeting on the 2017 Annual Financial Accountability Management Report (Schools FIRST)

- Sheryl Davis, CFO, gave the Board an overview of the 2017 Annual Financial Accountability Management Report. Ms. Davis stated that the District received the state's highest financial accountability rating of "Superior" or an "A" for the 2015-2016 fiscal year with a score of 98. President Atkins inquired as to whether there were any members from the public who would like to make comments or ask questions on the Schools FIRST report. Hearing none President Atkins inquired as to whether there were any Board members who had question or comments on the report. Dr. A. Marcus Nelson inquired as to how a district received a perfect score. Sheryl Davis stated that in order to receive a perfect score the District would need to reduce the administrative to student ratio cost from 9.68 percent to 8.55 percent. Dr. A. Marcus Nelson commended Sheryl Davis for her financial leadership as well as her staff Sherry Trotts, Director of Business Services and David Cartwright, Director of Budget and Payroll.

X. CONSENT AGENDA

A. Discussion and possible action to approve minutes.

- 1. July 20, 2017, Special Board Meeting Minutes**
- 2. July 27, 2017, Regular Board Meeting Minutes**
- 3. August 3, 2017, Special Board Meeting Minutes**
- 4. August 24, 2017, Board Workshop Minutes**
- 5. August 31, 2017, Regular Board Meeting Minutes**

- That the Board of Trustees approve the minutes for July 20th, July 27th, August 3rd, August 24th, and August 31, 2017.

B. Discussion and possible action to approve amendments to the 2017-2018 budget

- That the Board of Trustees approve amendments:
 - #001 – Communications Department – will reallocate budgeted funds for instructional leadership payroll costs to general administration for payroll costs.
 - #002 – Technology Department – will reallocate budgeted funds for general administration payroll costs to data processing payroll costs.
 - #003 – Hillcrest PDS Elementary School – Will reallocate budgeted funds for instruction miscellaneous operating to health services for supplies.
 - #004 – General Fund – Districtwide – Place budget for Board committed or other assigned projects, not completed, and purchase orders, not received, at August 31, 2017.
 - #005 – Special Education Department – will reallocate budgeted funds for instruction payroll costs to counseling for miscellaneous contracted services.Amendment #004 decreases fund balance by \$4,972,562.00. The remaining amendments have no effect on fund balance.

C. Discussion and possible action to approve the resolution to nominate candidates for McLennan County Appraisal District Board of Directors

- That the Board of Trustees approve the resolution to nominate Allen Sykes and Mildred Watkins as candidates for the McLennan County Appraisal District Board of Directors.
- D. Discussion and possible action to approve Targeted Improvement Plans for Improvement Required (IR) campuses**
 - That the Board of Trustees accept the Targeted Improvement Plans and any updates needed throughout the course of the school year as a result of continued analysis.
- E. Discussion and possible action to approve a Memorandum of Understanding between Waco ISD and the Health and Human Services Commission for a Foster Grandparent Program at Indian Spring Middle School**
 - That the Board of Trustees approve the Memorandum of Understanding between Waco ISD and the Health and Human Services Commission for a Foster Grandparent Program at Indian Spring Middle School.
- F. Discussion and possible action to approve an Interlocal Agreement between Waco ISD and the Klaras Center for Families-Heart of Texas Region MHMR for Brook Avenue Elementary and G. W. Carver Middle, and Waco High Schools**
 - That the Board of Trustees approve the collaborative agreement between Waco ISD and Klaras Center for Families-Heart of Texas Region MHMR.
- G. Discussion and possible action to approve the Continuous Improvement Governance**
 - The Student Outcome Goals Scorecard was presented for discussion. Ms. Tekell asked about the accuracy of the benchmark for the first year for third grade reading scores, as the goal was one point higher than the baseline data. Mr. Atkins explained that the goal was aligned with the goals established with the Tax Ratification Election.
- H. Discussion and possible action to approve accepting Gifts and Grants to Waco ISD**
 - That the Board of Trustees approve the increase of \$21,588.37 in total cash, items, and services donated to Waco ISD for the month of September 2017.

Larry Perez moved, Stephanie Korteweg seconded, to approve the consent agenda with the exception of line item X-G. Motion passed 7- 0.

Discussion on the line item pulled from the consent agenda.

X-G. Discussion and possible action to approve the Continuous Improvement Governance

- President Atkins stated that there was a revision to the Board Quarterly Progress Tracker after the agenda was posted. A revised version of the tracker had been given to each Board member. President Atkins stated that the correction was made to the header on the form, and that there was not a change to the scores that the Board agreed on at the September 23rd workshop.

Allen Sykes moved, Stephanie Korteweg seconded, to accept the revised Board Quarterly Progress Tracker. Motion passed 7-0.

XI. DISCUSSION AND UPDATE

A. Discussion and update on Prevailing Wage Rates

- Superintendent, Dr. A. Marcus Nelson stated that the District currently uses the Davis-Bacon method of paying local prevailing wages which is allowable and allows the District to be in compliance. Dr. Nelson acknowledged that there was another method of setting prevailing wages which included detailed empirical survey work with local subcontractors. Mr. Israel Carrera, Assistant Superintendent of Operations, recommended that the Administration complete the survey process. Mr. Carrera will present the surveyed information to the Board at the November workshop.

B. Discussion and update on Continuous Improvement Governance Work

- Superintendent, Dr. A. Marcus Nelson stated that Texas Education Agency (TEA) was making a site visit at Crestview Elementary. Ms. Yolanda Williams, Assistant Superintendent of School Improvement coordinated the visit with TEA, Crestview administration and district administrators, and Regina Jones, Professional Service Provider (PSP) for Crestview. Dr. Nelson was delighted to report that there was a transformation occurring at the campus due to the new campus leadership. The TEA visit focused on Improvement Required Status of Crestview Elementary. Dr. Nelson stated that at the next workshop Grace Benson, Executive Director of Elementary Curriculum will give the Board a detailed presentation on the English Learners Program, and Donna McKethan will make a final presentation on Career and Technical Education. If any Board members would like specific information on either topic, forward the request to the Superintendent's office so that the information requested would be part of the report. Dr. Nelson acknowledged the Board for their work on the Lone Star Governance at Saturday's workshop.

President Atkins stated that he would revisit the vote taken on consent agenda line item X. - G. Discussion and possible action to approve the Continuous Improvement Governance. President Atkins stated that the line item had multiple components needing approval, and Board Quarterly Progress Tracker was the only item called out. Needing Board approval were the additional three components, the updated Board Time Use Tracker, the monitoring report for goal progress measure 2.2, and constraint measures agreed on at the Saturday, September 23rd workshop. Allen Sykes moved, Norman Manning seconded to approve the Board Time Use Tracker, the monitoring report for goal progress measure 2.2, and constraint measures; 1. The Superintendent shall not allow the students enrolled at Improvement Required or formerly Improvement Required campuses to be disproportionately served at higher rates by inexperienced, unqualified, or out-of-field teachers than campuses that meet state standard, 2. The Superintendent shall not eliminate or reduce prekindergarten programming from full-day to half-day, and 5. The Superintendent shall not reduce the percentage of district resources allocated to fine arts, ATLAS Academy, UIL Academics, and elementary gifted and talented programming below the percentage in the adopted 2016-17 general fund budget. Allen Sykes moved, Norman Manning seconded, to approve the Board Time Use Tracker, goal progress measure 2.2, and the three constraint measures. Motion passed 7-0.

XII. ANNOUNCEMENTS

- Waco ISD Police Department National Night Out on October 3, 2017.
Texas Education Human Resources Day on October 10th.
You're a Good Man Charlie Brown at Waco High School, October 12th - 14th.
The Addams Family at University High School, October 19th – 21st.
Region 8 UIL Marching Band Contest on October 21st.

XIII. ADJOURNMENT

- The meeting adjourned at 7:41 p.m.



Waco Independent School District Board of Trustees Workshop
Waco ISD Conference Center
115 S 5th Street
Waco, TX 76701
Thursday, October 19, 2017
Closed Session 6:00 p.m.

Call to Order: President Pat Atkins called the meeting of the Waco Independent School District Board of Trustees to order at 6:05 p.m. He stated that a quorum of board members was present, and notice of the meeting had been posted.

Board Members Present: President Pat Atkins, Vice President Allen Sykes,
Secretary Norman Manning, Cary DuPuy,
Stephanie Korteweg, Larry Perez, and Angela Tekell

Board Members Absent: None

III. CLOSED MEETING - President Atkins called the closed meeting to order at 6:05 p.m. pursuant to the following sections of the Texas Government Code:

A. Texas Government Code Section

1. Discussion on duties and responsibilities of the Superintendent

No action was taken during the closed meeting, President Atkins reconvened the meeting at 7:15 p.m.

II. AUDIENCE FOR GUESTS

- No one requested to speak.

President Atkins inquired as to whether there were any objections to hearing item VI-I out of order. Hearing no objects President Atkins heard line item:

VI-I Discussion and possible action on Improvement Plans

1. District Improvement Plan

- Superintendent A. Marcus Nelson stated that the DIP is a living document which is edited weekly based on the district's data. The document includes data from the employee opinion survey, parental involvement survey, campus needs assessment, and the federal and state program guidelines.

2. Campus Improvement Plans

- Superintendent A. Marcus Nelson stated that the campus improvement plans are created with data uniquely tied to each campus and some plans include multiple year initiatives.

III. DISCUSSION AND UPDATE

A. Presentation and discussion of Internal Audit Department 2016-2017 annual report

- Elizabeth Cardwell, Internal Auditor, gave the Board of Trustees a brief overview of the Internal Audit Charter, the risk assessment, and audit plan and processes which the audit

committee reviews and approves. Superintendent Dr. A. Marcus Nelson clarified that in the future the Board of Trustees will have input on the audit plan before the final committee approval.

B. Discussion and presentation on Lone Star Governance Continuous Improvement

1. Career and Technical Education (CTE) Goal Progress Measure 3.3

- Donna McKethan, Director of Career & Technical Education, briefed the Board of Trustees on board goal three (increasing the percentage of graduates displaying career readiness by completing a WISD workforce preparation program from 65% to 80% by 2020), and progress measure three (increase the cumulative percentage of students completing an advanced CTE practicum course from 62% in 2015-2016 to 80% by 2020). Donna McKethan stated that goal progress measure 3.3 was met.

2. Discussion and update on English Learners Program

- Grace Benson, Executive Director of Curriculum – Elementary, briefed the Board of Trustees on the 2016-2017 Bilingual and English as a Second Language (ESL) programs report and evaluation. Grace Benson stated that 2,030 students were served by ESL services, 719 students were served by bilingual services, 47 Limited English Proficient (LEP) denials, and 165 students exited the program. The TELPAS composite score denotes the students overall level of English proficiency. The TELPAS elementary school level composite scores show increases in second, third, and fourth grades with a slight decrease in fifth grade. Middle school scores show an increase in sixth and eighth grades with a decline in seventh grade. The high school level scores show a decline in ninth and tenth grades and an increase in the eleventh and twelfth grades. There were more students tested in 2016-2017. STAAR reading results in the elementary level showed no change in third grade, a growth in fourth and fifth grades, an increase in fourth grade writing, and increases in sixth, seventh, and eighth grades. English I and II also showed increases. There was an increase in fourth grade in STAAR math and slight declines in third and fifth grades; there was an increase in sixth, seventh, and eighth grades and Algebra I. Grace Benson introduced content specialist Cathleen Rooney, Lynn Callentine, and Milissa Johnson.

3. Updated Time Tracker Information

- Superintendent A. Marcus Nelson, commended the Board of Trustees for their outstanding work as well as staff making presentations engaging.

C. Reports and discussions on Board Member Committees

- Mr. Norman Manning, district representative on the Texas Association of School Boards (TASB) Delegate Assembly, stated that each board member was given a copy of the resolutions that will be presented at the next Legislative session. President Atkins stated that Angela Tekell will replace Allen Sykes on the City Center Board.

D. Presentation and discussion of monthly and quarterly financial reports for the period ending August 31, 2017

- No discussion on the line item.

E. Monthly financial reports for the period ending September 30, 2017

- No discussion on the line item.

IV. DISCUSSION AND POSSIBLE ACTION ON OCTOBER 26, 2017

A. Discussion and possible action to approve minutes

1. September 21, 2017, Special Meeting Minutes

- President Atkins stated if anyone had any corrections to the minutes, to submit the

changes to Sandra Gonzales, Secretary to the Superintendent.

B. Discussion and possible action to approve amendments to the 2017-2018 Budget

- No discussion on the line item.

C. Discussion and possible action to approve the bid award for network operations center renovations

- No discussion on the line item.

D. Discussion and possible action to approve the renewal of the bid for theater and fine arts supplies, equipment, repairs and services

- No discussion on the line item.

E. Discussion and possible action to approve a Memorandum of Understanding between the City of Waco Police and the Waco ISD Police Departments for the coordination of services

- No discussion on the line item.

F. Discussion and possible action to approve list of qualified brokers authorized to engage in Investment transactions with the District and local banks for the purchase of certificates of deposit

- No discussion on the line item.

G. Discussion and possible action to approve independent Sources of investment Officer Training

- No discussion on the line item.

H. Discussion and possible action to approve investment policy and strategies as codified under policy CDA (Local) - Other Revenues: Investments

I. Discussion and possible action on Improvement Plans

- Line item heard out of order.
 - 1. District Improvement Plan**
 - 2. Campus Improvement Plans**

J. Discussion and possible action to approve additional teacher appraisers to the 2017-2018 Texas Teacher Evaluation and Support System (T-TESS) appraiser list

- Line item heard out of order.

K. Discussion and possible action to approve an interlocal cooperation agreement between McLennan County, Waco ISD, and the City of Waco pursuant to Chapter 791 of the Texas Government Code and to provide for and support that certain voter-approved Venue Project for land in and near the Heart of Texas Fair complex

- Line item pulled from the agenda.

V. ADJOURNMENT

- The meeting adjourned at 8:15 p.m.



Waco Independent School District Board of Trustees Special Meeting
Waco ISD Conference Center
115 S 5th Street
Waco, TX 76701
Monday, October 23, 2017
6:00 p.m.

Call to Order – President Pat Atkins called the special meeting of the Waco Independent School District Board of Trustees to order at 6:10 p.m. He stated that a quorum of board members was present, and that notice of the meeting had been posted.

Board Members Present: President Pat Atkins, Vice President Allen Sykes, Secretary, Norman Manning, Cary DuPuy, Stephanie Korteweg, Larry Perez, and Angela Tekell

Board Members Absent: No one

III. DISCUSSION ITEMS

A. Community Meeting

- President Atkins thanked those in the audience for attending the community meeting, introduced the Board of Trustees and Superintendent Dr. A. Marcus Nelson. Dr. Nelson briefly discussed the results of the Stakeholder survey that went out to the community in September, briefed the audience on H.B. 1842 (2015), S.B. 1882 (2017), and options for campus reorganization. Administration will develop a plan with input from the community which will then be submitted to the Board of Trustees for approval. Administration will then submit the Board approved plan to the Texas Education Agency. Dr. Nelson opened the floor for public comment.

IV. Adjournment

- President Atkins thanked the audience for attending the first of three community meetings. The meeting adjourned at 7:30 p.m.



Waco Independent School District Board of Trustees Regular Board Meeting
Waco ISD Conference Center
115 S 5th Street
Waco, TX 76701
Thursday, October 26, 2017
Closed Session: 6:00 p.m.

Call to Order: Vice President Allen Sykes called the meeting of the Waco Independent School District Board of Trustees to order at 6:00 p.m. He stated that a quorum of the board members was present, and that notice of the meeting had been posted.

Board Members Present: Vice President Allen Sykes, Secretary Norman Manning, Cary DuPuy, Stephanie Korteweg, Larry Perez, and Angela Tekell

Board Members Absent: Pat Atkins

III. CLOSED MEETING – Vice President Sykes called the closed meeting to order at 6:05 p.m. pursuant to the following sections of the Texas Government Code:

A. Texas Government Code Section

1. 551.071 Consultation with Attorney

2. 551.072 Real Estate Matters

3. 551.074 Personnel Matters

a. Discussion on duties and responsibilities of the Superintendent

No action was taken during the closed meeting. Vice President Sykes reconvened the meeting at 7:25 p.m.

IV. OPEN MEETING

V. MOMENT OF SILENCE

VI. PLEDGE OF ALLEGIANCE

- The Pledge of Allegiance was led by Marissa Botello and Ta’Kera Cashaw, students at Greater Waco Advanced Healthcare Academy.

VII. SPECIAL RECOGNITION

- Kyle DeBeer, Executive Director of Communications and Community Engagement, recognized the following groups/individuals:
Pledge leaders Marissa Botello and Ta’Kera Cashaw and Barnes and Noble for donating books and gift cards for the pledge leaders.

Texas Association of School Boards Recognition: Ed Page, Director of Retail Operations, and Alex Thompson, Unit Director, HEB Wooded Acres; Rhonda Dunahoo, Coca-Cola; Lisa Hill, Senior Trust Officer and CPA, Community Bank & Trust; Zach DePew & Bethany Evans, Tractor Supply; Gary Moss, store manager, and Rod Serrano, assistant store manager, Lowe’s. Not in attendance were Member’s Choice Credit Union; Roman Novian, Coldwell Banker Realtors; Window World of Waco, Waco Motorsports, NEI Datacom, Texas Farm Bureau, Grande Communications, and Central National Bank.

Perfect STAAR Scores 2016-2017: 3rd Grade STAAR mathematics, Jodi Viscaya (earned perfect score while enrolled in Midway ISD), Kendrick Elementary; 4th grade STAAR mathematics, Daisy Baraco, Kendrick Elementary, Tyrae Kendricks, Lake Air Montessori School, and Sha’Zayah Murphy-Jones, West Avenue Elementary; 4th Grade

STAAR reading, Lydia Allen, Hillcrest PDS, and Ayanna Flores, Bell's Hill Elementary; 5th grade STAAR mathematics Spanish test, Cassandra Garcia, Cedar Ridge/Indian Spring Middle School; 5th grade STAAR reading, Marshall Gilmore, Hillcrest PDS/Tennyson Middle School, Vianey Ramos, West Avenue/Indian Spring Middle School, Andriy Rodriguez, Dean Highland/Cesar Chavez Middle School; 5th grade STAAR science, Noe Medina, Bell's Hill/Cesar Chavez Middle School, and Jose Perez, Cedar Ridge/Tennyson Middle School; 5th grade STAAR reading and mathematics, Jude Wendel, Crestview Elementary/Tennyson Middle School.

VIII. AUDIENCE FOR GUESTS

- No one requested to speak.

IX. CONSENT AGENDA

A. Discussion and possible action to approve minutes

1. September 21, 2017, Special Meeting Minutes

- That the Board of Trustees approve the minutes for September 21, 2017.

B. Discussion and possible action to approve amendments to the 2017-2018 budget

- That the Board of Trustees approve amendments:
#006 Food Service Fund – will amend funds in from unassigned food service fund balance to cover costs for the new demonstration kitchen as well as serving line equipment at West Avenue Elementary.
#007 Regional Day School Program for the Deaf – will reallocate budgeted funds for instructional leadership payroll benefits to extracurricular other professional services. The adjustment is required to appropriately reclassify the budget to the proper expenditure codes per TEA accounting guidelines.
#008 will reallocate budgeted funds for payments to Tax Increment Fund for miscellaneous costs to other intergovernmental charges for Central Appraisal District services and general administration for property tax collection.
Amendment #006 decreases fund balance of the food service fund by \$350,531.00. The remaining amendments have no effect on fund balance.

C. Discussion and possible action to approve the bid award for network operation center renovations

- That the Board of Trustees approve Flores Roofing & Construction, LLC as the awarded contractor for the network operation center renovations project on competitive sealed proposal #17-1085.

D. Discussion and possible action to approve the renewal of the bid for theater and fine arts supplies, equipment, repairs and services

- That the Board of Trustees approve the renewal of vendors on the theatre and fine arts supplies, equipment, repairs and services on bid request for proposal # 16-1063.

Participant Name	Address	City	State	Zip
A V Pro, Inc.	318 North E-38E	DeSoto	TX	76116
Art Art Supply	2701 Cedar Springs	Dallas	TX	75201
Award Specialty	431 Lake Air	Waco	TX	76710
Arbelle Electronics	1813 Spaight Avenue	Waco	TX	76706
B & H Tents & Electronics Corp.	420 Ninth Avenue	New York	NY	10001
Barbizon Light of Texas	2225 W. Bellline Rd Suite 300	Carrollton	TX	75006
Bethelites Plus Bulbs	4300 W. Waco Drive	Waco	TX	76710
Bethel Audio, Video & Lighting	4101 S. State Hwy 51	Denton	TX	76203
Blackberry Violin	1111 Anderson Lane	Austin	TX	78757
BMI Supply	571 Queensbury Avenue	Queensbury	NY	12804
Brasserie Media Technologies	3617 Franklin Avenue	Waco	TX	76710
Camryn Handmade Music Co	925 Capital Drive Site 300	Palos	TX	76075
Costumes by Darty Inc.	324 Exchange Dr	Arlington	TX	76011
Eldridge Plays & Musicals	PO Box 4004	Lancaster	PA	17604
Ernest J. Miller	3785 Washington Church Rd	Ann Arbor	MI	48106
Golden D'Ar Fabrics	10795 Harry Hines	Dallas	TX	75220
Hill's Music Center	3703 Colony Dr	San Antonio	TX	78230
INTERACTIVE EDUCATIONAL VIDEO, LLC	PO Box 4582	Charterfield	MO	63006
Interstate Music	13819 W. National Avenue	New Berlin	WI	53151
J.W. Pepper & Son, Inc.	7455 Airport Freeway	Richard Hills	TX	75118
Jasper's Lustrous Ltd	5120 Belfort Suite 1	Houston	TX	77061
Lids Violin Shop	4610 Burke Rd	Prosser	TX	77554
Lane Star Percussion	10611 Central Place	Dallas	TX	75238
Luck's Music Library	32300 Edward	Madison Heights	MI	48071
Lisa-Belle, LLC	1715 Enterprise Hwy	Boone	TX	78806
M & A Music	PO Box 341	Chino Spring	TX	76633
Master Audio Visual, Inc.	2135 Gilmer Rd	Longview	TX	75604
McCormick's	PO Box 577	Arlington Heights	IL	60006
Music & Arts Center	4649 Sherry St Site 104	Palos	TX	76075
MUSC IN MOTION	1601 E PLANO PKWY #100	PLANO	TX	75074
National Educational Music Ctr	1181 Route 22 East	Mountainside	NJ	07092
National Stage Equipment Company	P.O. Box 429	Lorain	TX	76658
Norcross, Inc.	1231 Wycliff Avenue	Dallas	TX	75207
Nye & Associates	PO Box 23510	Waco	TX	76702
Pender's Music Company	314 S ELM ST	DENTON	TX	76201
Performing Arts Supply	0115 Milwau	Houston	TX	77092
Perspect, Inc.	PO Box 12909	Colton	OR	97103
Plank Road Publishing	PO Box 26627	Wauwatosa	WI	53226
Playscript	7 Penn Plaza, Suite 904	New York	NY	10001
Price Hires Fashions	2427 Franklin Drive	Moqueto	TX	78150
Pro Sound Inc.	2812 Grove Drive	Phoenixville	PA	19354
QTY	300 S. Valley Mills Drive	Waco	TX	76710
RBC Music Co. Inc.	PO Box 29128	San Antonio	TX	78229

Participant Name	Address	City	State	Zip
Rhythm Band Instruments, LLC	PO Box 126	Fort Worth	TX	76101
Samson Music	136 Lewis Place	Coppell	TX	75019
School Outfitters	1716 Sargent Avenue	Cincinnati	OH	45212
Service Shade Shop	10104 Hubner Road	San Antonio	TX	78240
Stage Accents	234 Industrial Parkway	Northvale	NJ	07647
StageLight, Inc.	3385 W. 11th	Houston	TX	77058
StageLight Corporation	405 Pioneer Parkway	Care	MI	48617
Strawberry Piano Gallery	12980 Research Blvd.	Austin	TX	78734
Steve Weiss Music	2324 Wyandotte Road	Willow Grove	PA	19090
Swallow Music	PO Box 710459	Santee	CA	92072
Sweetwater Music Education	5501 US Hwy 30 W	Fort Wayne	IN	46816
Sweetwater Sound Inc	5501 US Hwy 30 W	Fort Wayne	IN	46816
Techland Houston	2420 Center Street	Houston	TX	77067
Terra Nova Valins	6883 Blanco Rd	San Antonio	TX	
Texas Scene Company, Inc.	P.O. Box 480008	San Antonio	TX	78208
The Costume Closet	900 Homestead	Fort Worth	TX	76099
The B.T. Fit	352 S. 500 E.	Salt Lake City	UT	84102
The Tuba Exchange	2411 South Alston	Durham	NC	27713
Theatricals	PO Box 1004	Crystal Beach	ON	L0S 1B0
Yoke Unlimited	1401 South Sylvan Ave.	Fort Worth	TX	76111
Traxel Communications	1527 West State Hwy 114	Grapeland	TX	75861
Unit Sets, LLC	6371 Safe Haven Ln	Brownwood	TX	76801
Universal Melody Services - Brook				
Way Music - H & H Music	8605 John W. Carpenter Frewy	Dallas	TX	75247
	6745 Lemay Center Ct. Ste			
300		Memphis	TN	38115
Washington Music Center	11151 VESTERS MILL RD	WHEATON	MD	20902
Whitson, Williams & Lick, Inc.	P.O. Box 108	Fort Smith	AR	72901
Winger Corporation	555 Park Drive	Chesterton	IN	55500
West Music Company	1212 5th St	Corvallis	IA	52341

E. Discussion and possible action to approve a Memorandum of Understanding between the City of Waco Police and the Waco ISD Police Departments for the coordination of services

- That the Board of Trustees approve the memorandum of understanding between the WISD Police Department and the Waco Police Department for coordination of services.

F. Discussion and possible action to approve the list of qualified brokers authorized to engage in Investment Transactions with the District and local banks for the purchase of certificates of deposit

- That the Board of Trustees approve the list of qualified brokers/dealers, including those for previously approved investment pools, authorized to engage in investment transactions with the District as well as the list of local banks for the purchase of certificates of deposit.

Securities Broker/Dealer

Cantor Fitzgerald & Co., Houston, TX, Kenneth Guillory■Coastal Securities, Inc., Austin, TX, John Saragusa■Estrada, Hinojosa & Co. Inc., Dallas, TX, U. S. Williams■FTN Financial, Austin, TX, John Saragusa ■Hilltop Securities (USA Mutuals), Austin, TX, Linda Callaway-Gusnowski ■Investors Brokerage of Texas, Ltd. (CDARS), Waco, TX, Randall Chenot■Oppenheimer & Co., Dallas, TX, Daniel Roseveare ■Raymond James & Associates, Inc., Dallas, TX, Ron Calvos■RBC Capital Markets, LLC, San Antonio, TX, Robert (Dusty) Traylor■Stifel, Nicolaus & Company, Inc, Austin, TX, Jim Stewart

Investment Pools (previously approved by the Board):

Federated Investment Counseling (TexPool), Houston, TX, Jerry Landrum & Denise Hamala■First Public, LLC (TASB Lone Star), Austin, TX, Steve Orta■First Southwest-Hilltop Securities (TexSTAR), Dallas, TX, Xochilt Perez■JPMorgan Asset Management (TexSTAR). Dallas■PFM Asset Management, LLC (Texas TERM), Austin, TX, Edward Polansky, Rachel Cammacci, Leslie Weaver■Public Trust Advisors, LLC (Texas CLASS), Austin, TX, Danny King

G. Discussion and possible action to approve independent Sources of Investment Officer Training

- That the Board of Trustees approve the independent sources of investment officer training as listed.

■Government Finance Officers Association■Government Treasurers' Organization of Texas■Texas Association of School Administrators (TASA)■Texas Association of School Boards (TASB)■Texas Association of School Business Officials (TASBO)■Texas State University, Center for Public Service ■Texas Education Agency/Education Service Centers (TEA/ESCs)■The University of North Texas, Center for Public Management

H. Discussion and possible action to approve investment policy and strategies as codified under Policy CDA (Local) - Other Revenues: Investments

- That the Board of Trustees approve the resolution to adopt Policy CDA(Local) – Other Revenues: Investments with no changes.

**RESOLUTION ADOPTING INVESTMENT POLICY CDA (LOCAL)
OF THE WACO INDEPENDENT SCHOOL DISTRICT**

WHEREAS, Waco Independent School District (the "District") has been legally created and operates pursuant to the general laws of the State of Texas applicable to independent school districts; and


WHEREAS, the Board of Trustees has convened on this date at a meeting open to the public and wishes to adopt an Investment Policy for the District in the form attached herein as Exhibit "A", pursuant to Chapter 2236, Texas Government Code, as amended from time to time.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF TRUSTEES OF THE WACO INDEPENDENT SCHOOL DISTRICT THAT:


Section 1: The Investment Policy, in the form attached herein as Exhibit "A," is hereby adopted as the investment policy for the District.

Section 2: The provisions of this Resolution shall be effective as of the date of adoption and shall remain in effect until modified by action of the Board of Trustees.

October 26, 2017


Pat Atkins
President, Board of Trustees

ATTEST:


Norman J. Manning
Secretary, Board of Trustees

I. Discussion and possible action to approve Improvement Plans

1. 2017-2018 District Improvement Plan

- That the Board of Trustees approve the 2017-2018 District Improvement Plan.

2. 2017-2018 Campus Improvement Plans

- That the Board of Trustees approve the 2017-2018 Campus Improvement Plans.

J. Discussion and possible action on Lone Star Governance Continuous Improvement: Career and Technical Education (CTE) Goal Progress Measure 3.3; Board Time Tracker

- That the Board of Trustees accept goal progress measure 3.3, and the updated Board Time Use Tracker.

K. Discussion and possible action to approve gifts and grants to Waco ISD

- That the Board of Trustees approve the gifts and grants to Waco ISD: No gifts valued at \$50,000 or greater were reported for the September 2017 report. An increase of \$1,454.16 in total cash, items, and services donated to Waco ISD was recorded for the October 2017 report. Grants received: G. W. Carver Middle school received a continuation grant from Texas Education Agency 21st Century Texas ACE program for \$248,686.00. Allergan Foundation awarded Lake Air Montessori Magnet a \$7,500.00 grant to expand and upgrade Makerspace. Waco ISD Homeless Outreach Department received approval for Year 3 of the Texas Support for Homeless Education (TEXSHEP) grant. The grant of \$119,550 provides additional staff to assist the Homeless Liaison in serving homeless youth within Waco ISD and provide uniforms, bus passes, and school supplies as needed. An increase in grant awards totaling \$375,736.

L. Discussion and possible action to approve an interlocal cooperation agreement between McLennan County, Waco ISD, and the City of Waco pursuant to Chapter 791 of the Texas Government Code and to provide for and support that certain voter-approved Venue Project for land in and near the Heart of Texas Fair complex

- That the Board of Trustees approve the interlocal cooperation agreement between McLennan County, the City of Waco, and Waco ISD.

Norman Manning moved, Angela Tekell seconded, to approve the consent agenda as presented. Motion passed 6-0.

X. REPORTS AND DISCUSSION

A. Report on 2017 delinquent tax collections

- Rick Bostwick, with Beard, Kultgen, Brohpy, Bostwick & Dickson, L. L. P., and Robert Meyers, McCreary, Veselka, Bragg & Allen, P.C. gave the Board of Trustees a brief update on delinquent property tax collections. Mr Bostwick stated that collections continue to increase, and that collections were at 98.7%. Mr. Meyer stated that the firm handled 144 judgements.

B. Discussion and update on Continuous Improvement Governance Work: Goal. Progress Measure 1.1, 1.2, and 1.3

- Grace Benson, Assistant Superintendent Elementary Curriculum, briefed the Board of Trustees on Istation Indicators of Progress (ISIP) testing system, students performing at grade level beginning of school-year comparison, and summary results. Prekindergarten had a 6% gain, Kindergarten had a slight drop of 1%, 1st grade had an increase of 4%, and 2nd grade had an increase of 7%. The beginning of year results also indicated growth in third grad by 4% when compared to 2016, and in October 53% of students were at Tier 1 in comparison to 45% in 2016. A growth of 8% when compared to 2016.

XI. ANNOUNCEMENTS

- The Waco High School Band will participate in UIL Area “F” at Birdville ISD on Saturday. Community meetings scheduled on October 30th at the Paul Quinn Multi-Purpose Center, and November 6th at the Cen-Tex Hispanic Chamber of Commerce. The District’s Literacy event will be held on November 7th at University and Waco High School.

XII. ADJOURNMENT

- The meeting adjourned at 8:41 p.m.



Waco Independent School District Board of Trustees Special Meeting
City of Waco Multi-Purpose Center
1020 Elm Avenue
Waco, TX 76704
Monday, October 30, 2017
6:00 p.m.

Call to Order – President Pat Atkins called the special meeting of the Waco Independent School District Board of Trustees to order at 6:10 p.m. He stated that a quorum of board members was present, and that notice of the meeting had been posted.

Board Members Present: President Pat Atkins, Vice President Allen Sykes, Secretary, Norman Manning, Cary DuPuy, Larry Perez, and Angela Tekell

Board Members Absent: Stephanie Korteweg

III. DISCUSSION ITEMS

A. Community Meeting

- President Atkins thanked everyone for attending the second of three community meetings, introduced the Board of Trustees, and Superintendent Dr. A. Marcus Nelson. Dr. Nelson briefly discussed the results of the Stakeholder survey that went out to the community in September, briefed the audience on H.B. 1842 (2015), S.B. 1882 (2017), and options for Improvement Required campus reorganization. Administration will develop a plan with input from the community which will be presented to the Board of Trustees for approval in January 2018, then submit the Board approved plan to the Texas Education Agency. Superintendent Nelson introduced the evening's moderator, Mr. Evan Smith, co-founder and CEO of the Texas Tribune. Mr. Smith opened the floor for comments and questions.

IV. Adjournment

- President Atkins thanked the audience for attending the second of three community meetings, and also reminded those who wished to volunteer to fill out the "I Want to Help" form. The meeting adjourned at 7:47 p.m.

**JOINT MEETING OF THE
WACO CITY COUNCIL
AND
WACO INDEPENDENT SCHOOL DISTRICT BOARD OF TRUSTEES**

SUMMARY NOTES

**Wednesday, June 21, 2017
Waco Independent School District Conference Room
501 Franklin Ave.,
WACO, TEXAS**

Present: City of Waco
Mayor Kyle Deaver, and Jim Holmes

Present: Waco Independent School District
President Pat Atkins, Angela Tekell, and Cary DuPuy,

- 1. Call to Order**
The meeting was called to order at 12:04 p.m.
- 2. Approval of Meeting Summary Notes of February 15, 2017**
Approved as presented
- 3. Discussion and update from Prosper Waco**
Matthew Polk, Executive Director for Prosper Waco, provided an update on Prosper Waco Initiatives. Discussion included the Library Literacy Kits program, Community Health Workers, LARC Campaign to address teen pregnancy, Weiss Institute, Community Paramedicine and Project Link.
- 4. Discussion and update on Waco ISD and City of Waco Internship Program**
Donna McKethan, Director of Waco ISd Career Tech Education, provided update. The internship program continues to grow and reports are positive. Efforts to increase the number of businesses that participate in the program continues.
- 8. Request for future agenda items and next meeting date.**
The Committee agreed to meet quarterly. The next meeting is scheduled for October 18, 2017 at Waco City Hall.

The meeting adjourned at 12:58 p.m.

Esmeralda Hudson, City Secretary

Kyle Deaver, Mayor

Approved:

Waco Independent School District
Board of Trustee Meeting Agenda Item

Date: November 16/30, 2017

Contact Person: David Cartwright

RE: Discussion and possible action to approve amendments to the 2017-18 budget

=====

Background Information:

The Texas Education Agency has established additional requirements for school district budget preparation. As part of these requirements, a school district must amend the official budget before exceeding a functional expenditure category, i.e., instruction, administration, etc., in the total district budget. Attached are copies of the proposed amendments to the Official Budget identifying details of the requests. The following summarizes the effect of these amendments by functional category.

Summary:

Amendment #009: General Fund – Districtwide

This amendment will reallocate budgeted funds from instructional contingency to instruction, staff development, and school leadership for various expenditures for campuses meeting standard for 2016-17 and earning distinctions. The adjustment is required to appropriately reclassify the budget to the proper expenditure codes per TEA accounting guidelines.

		<u>TEA Code Function Description</u>
Source of Funds:	\$128,510.00	Instruction expenditure function
Use of Funds:	\$128,510.00	Instruction, Staff Development and School Leadership expenditure functions
Fund Balance Effect:	None	

Amendment #010: Dean Highland Elementary School

This amendment will reallocate budgeted funds from instructional contingency to health services for professional salary and benefits. The adjustment is required to appropriately reclassify the budget to the proper expenditure codes per TEA accounting guidelines.

		<u>TEA Code Function Description</u>
Source of Funds:	\$20,988.00	Instruction expenditure function
Use of Funds:	\$20,988.00	Health Services expenditure function
Fund Balance Effect:	None	

Fiscal Implications:

There is no effect on fund balance.

Administrative Recommendation(s):

The administration recommends that the Board of Trustees approve the budget amendments, as presented.

AMENDMENT # 009

DATE: 11/2/2017

0.00

David Cartwright
BUDGET ADMINISTRATOR /
DEPARTMENT HEAD


BUDGET COORDINATOR


CHIEF FINANCIAL OFFICER

Revised 01/01/2014

WACO INDEPENDENT SCHOOL DISTRICT
AMENDMENT BUDGET FORM
(ATTACHMENT)

CAMPUS OR DEPARTMENT: General Fund - Component 1 & Distinctions

DATE: 11/2/2017

								A	B	C	D
BUDGET CODE								CURRENT APPROPRIATION	CURRENT ACCOUNT BALANCE	REQUESTED INCREASE (DECREASE)	AMENDED APPROPRIATION
Fund	FNC	OBJ	SO	ORG	PRG	LOPT	DESCRIPTION				
199	11	6399	00	129	11	000	General Supplies	12,400.00	6,102.96	3,720.00	16,120.00
199	11	6494	00	127	11	000	Reclassified Transportation	2,000.00	1,391.49	1,000.00	3,000.00
199	23	6399	00	127	99	000	General Supplies	1,800.00	1,720.04	3,480.00	5,280.00
199	23	6499	00	127	99	000	Miscellaneous Operating	2,500.00	2,019.56	2,200.00	4,700.00
199	11	6399	00	109	11	000	General Supplies	19,575.00	11,391.75	1,755.00	21,330.00
199	11	6299	00	109	11	000	Miscellaneous Contract	4,375.00	157.10	685.00	5,060.00
199	11	6397	00	109	11	000	Equipment - Unit Cost <\$5,000	3,650.00	3.04	2,800.00	6,450.00
199	11	6498	00	107	11	000	Student Awards	5,000.00	5,000.00	1,500.00	6,500.00
199	11	6499	00	107	11	000	Miscellaneous Operating	5,000.00	3,067.29	1,110.00	6,110.00
199	23	6399	00	107	99	000	General Supplies	600.00	222.08	4,000.00	4,600.00
199	23	6499	00	107	99	000	Miscellaneous Operating	5,000.00	2,912.56	1,500.00	6,500.00
199	11	6299	00	105	99	000	Miscellaneous Contract	0.00	0.00	1,440.00	1,440.00
199	23	6399	00	105	99	000	General Supplies	4,600.00	3,171.04	2,920.00	7,520.00
199	23	6499	00	105	99	000	Miscellaneous Operating	1,000.00	300.00	2,550.00	3,550.00
199	11	6498	00	103	11	000	Student Awards	8,000.00	5,432.47	5,030.00	13,030.00
199	23	6399	00	103	99	000	General Supplies	1,015.00	100.00	2,030.00	3,045.00
199	23	6499	00	103	99	000	Miscellaneous Operating	900.00	502.50	750.00	1,650.00
199	11	6498	00	007	11	000	Student Awards	0.00	0.00	980.00	980.00
199	11	6499	00	007	11	000	Miscellaneous Operating	470.00	365.87	980.00	1,450.00
199	23	6499	00	007	99	000	Miscellaneous Operating	0.00	0.00	400.00	400.00
199	11	6399	00	044	11	000	General Supplies	59,435.00	34,867.65	16,150.00	75,585.00
199	11	6399	00	112	11	000	General Supplies	5,190.00	3,712.86	3,958.00	9,148.00
199	13	6411	00	112	99	000	Travel Costs - Employee Only	50.00	50.00	1,500.00	1,550.00
199	13	6494	00	112	99	000	Reclassified Transportation	0.00	0.00	264.00	264.00
199	13	6499	00	112	99	000	Miscellaneous Operating	1,000.00	671.14	748.00	1,748.00

63,450.00 Revised 11-02-17

**WACO INDEPENDENT SCHOOL DISTRICT
AMENDMENT BUDGET FORM
(ATTACHMENT)**

CAMPUS OR DEPARTMENT: General Fund - Component 1 & Distinctions

DATE: 11/2/2017

								A	B	C	D
BUDGET CODE								CURRENT APPROPRIATION	CURRENT ACCOUNT BALANCE	REQUESTED INCREASE (DECREASE)	AMENDED APPROPRIATION
Fund	FNC	OBJ	SO	ORG	PRG	LOPT	DESCRIPTION				
199	11	6118	00	002	11	000	Extra-duty Professional	10,000.00	7,934.58	10,200.00	20,200.00
199	11	6125	00	002	11	000	Wages Part-Time Support Staff	5,000.00	4,108.94	1,000.00	6,000.00
199	23	6269	00	002	99	000	Rentals	3,000.00	3,000.00	4,000.00	7,000.00
199	23	6399	00	002	99	000	General Supplies	2,500.00	1,773.18	2,780.00	5,280.00
199	11	6118	00	121	11	000	Extra-duty Professional	0.00	0.00	1,640.00	1,640.00
199	11	6498	00	121	11	000	Student Awards	1,500.00	735.07	700.00	2,200.00
199	23	6299	00	121	99	000	Miscellaneous Contract	900.00	4.00	800.00	1,700.00
199	23	6499	00	121	99	000	Miscellaneous Operating	1,600.00	1,488.53	800.00	2,400.00
199	11	6399	00	003	11	000	General Supplies	96,800.00	72,279.13	13,440.00	110,240.00
199	13	6239	00	003	99	000	Education Service Centers	0.00	0.00	3,000.00	3,000.00
199	23	6399	00	003	99	000	General Supplies	9,800.00	5,061.42	1,400.00	11,200.00
199	23	6499	00	003	99	000	Miscellaneous Operating	14,000.00	8,000.63	750.00	14,750.00
199	11	6118	00	043	11	000	Extra-duty Professional	6,000.00	6,000.00	1,276.00	7,276.00
199	11	6399	00	043	11	000	General Supplies	46,250.00	24,619.52	5,594.00	51,844.00
199	11	6498	00	043	11	000	Student Awards	2,500.00	2,304.59	1,000.00	3,500.00
199	23	6499	00	043	99	000	Miscellaneous Operating	5,000.00	4,862.00	1,000.00	6,000.00
199	11	6118	00	130	11	000	Extra-duty Professional	350.00	350.00	250.00	600.00
199	11	6121	00	130	11	254	Extra-duty Support Staff	50.00	43.35	150.00	200.00
199	13	6118	00	130	99	000	Extra-duty Professional	100.00	100.00	3,270.00	3,370.00
199	13	6499	00	130	99	000	Miscellaneous Operating	600.00	200.00	640.00	1,240.00
199	23	6299	00	130	99	000	Miscellaneous Contract	1,500.00	1,334.40	900.00	2,400.00
199	23	6499	00	120	99	000	Miscellaneous Operating	3,000.00	2,800.00	5,950.00	8,950.00
199	23	6399	00	116	99	000	General Supplies	800.00	773.24	2,700.00	3,500.00
199	23	6499	00	116	99	000	Miscellaneous Operating	600.00	600.00	1,370.00	1,970.00
199	11	6498	00	120	11	000	Student Awards	0.00	0.00	450.00	450.00
199	11	6119	98	999	11	000	Wages Professional	157,987.38	157,987.38	(128,510.00)	29,477.38

(63,450.00) Revised 11-02-2017

AMENDMENT # 010

DATE: 11/3/2017

0.00


CHIEF FINANCIAL OFFICER

Revised 10/2017

Waco Independent School District

Board of Trustee Meeting Agenda Item

Date: November 16/30, 2017

Contact Person: S. Trotts

RE: Discussion and possible action to approve the bid award for instructional materials and classroom supplies

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Background Information:

Request for Proposal, Bid # 17-1091, for instructional materials and classroom supplies have been received for the purpose of creating a list of vendors which can be utilized by the District to provide supplies and materials for the classrooms on an as needed basis. The District received three hundred forty-five responses for this bid. The vendor listing is attached for your review. All responses were accepted, therefore, no evaluation scoresheets are attached.

This initial bid will expire November 30, 2021. The District reserves the right to issue supplemental bids at the end of each year if additional vendors are needed.

Fiscal Implications:

The cost of these supplies will be charged to the appropriate campus/department budget.

Administrative Recommendation(s):

The Administration recommends that the Board of Trustees approve the list of vendors for instructional materials and classroom supplies, as presented.

Instructional Materials and Classroom Materials

Participant Name	Address	City	State	Status
2 Crazy B Designs	1013 Tillamook st	Hewitt	TX	SBE, DBE
3P Learning	246 Fifth Avenue Suite 426	New York	NY	
3W Consulting Group LLC (Rochelle L Webb)	11450 US Highway 380 Suite 130	Cross Roads	TX	SBE, DBE
A Photo Identification	P.O. Box 211836	Bedford	TX	SBE, DBE
A to Z Books, LLC	380 Woodward Crescent	West Seneca	NY	SBE, DBE
A V Pro, Inc.	315 North I-35E	DeSoto	TX	SBE
A-1 Banner & Sign Co. Inc.	805 N. Valley Mills Dr.	Waco	TX	SBE, LOC
ABC-CLIO	130 Cremona Drive, Suite C	Goleta	CA	
ABDO Publishing Company	PO Box 398166	Minneapolis	MN	
Abecedarian	P. O. Box 92843	Austin	TX	SBE, DBE
AbleNet, Inc.	2625 Patton Road	Roseville	MN	SBE, DBE
Abrams Learning Trends (Abrams and Company Publishers, Inc)	16310 Bratton Lane Suite 250	Austin	TX	
AC SUPPLY (MIDWEST MODEL SUPPLY)	1746 WINDING GLEN DR PO BOX 1523	ST. CHARLES	MO	
Accelerate Learning Inc.	5177 Richmond Ave., Suite 1025	Houston	TX	
ACCO Brands USA LLC	PO Box 203412	Dallas	TX	
ACE Educational Supplies, Inc.	5595 South University Drive	Davie	FL	
Achieve3000, Inc.	1985 Cedar Bridge Avenue, Ste 3	Lakewood	NJ	
ACP Direct (Affordable Computer Products)	PO Box 703168	Dallas	TX	
Action Publishing, Inc.	2415	grand Junction	CO	
Advantage Office Products	7513 Benbrook Pkwy Suite 102	Benbrook	TX	
Adventures in Learning - El Paso (Gregory D Laufer)	7230 Gateway Blvd. East Ste A/B	El Paso	TX	
Agile Mind Educational Holdings, Inc.	P.O. Box 122224	Dallas	TX	
AIMS Education Foundation	1595 S Chestnut Ave	Fresno	CA	
A-List Education (A-List Services)	29 W. 36th Street 7th Floor	New York	NY	
ALL In Learning	1204 Bent Oaks Court , Suite 100	Denton	TX	
American Ceramic Supply Company	2442 Ludelle Street	Fort Worth	TX	
Ammex Corporation	P.O. Box 88047	Tukwila	WA	
AmpedUpLearning	6234 Bentwood Dr.	Midlothian	TX	SBE
AndyMark, Inc.	2311 N Washington Street	Kokomo	IN	
Apex Learning	1215 Fourth Avenue, Suite 1500	Seattle	WA	

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Instructional Materials and Classroom Materials

Participant Name	Address	City	State	Status
Apogee Components, Inc.	3355 Fillmore Ridge Heights	Colorado Springs	CO	SBE
ARCHIVE SUPPLIES, INC	8925 STERLING STREET STE 150	IRVING	TX	SBE
Arckit (MBM Building Systems Ltd.)	17 Clyde Road	Dublin	Ireland	
Arlington Camera Inc.	544 West Randol Mill Road	Arlington	TX	SBE
ART IN HISTORY, INC.	200 Willis Drive	Stockbridge	GA	
Asel Art Supply Inc	2701 Cedar Springs	Dallas	TX	
Assessment Services, Inc.	P.O. Box 117	Pepperell	MA	SBE
ASW Enterprises, LLC	1501 W Angeline	Groesbeck	TX	
ATech Training, Inc.	12290 Chandler Drive	Walton	KY	
Audio Resource Group (Audio Resource Group, Inc)	405 Main Ave W	West Fargo	ND	
AUDIO VISUAL AIDS CORP (AUDIO VISUAL AIDS COMPANY)	2903 N Flores St	San Antonio	TX	
AVES AUDIO VISUAL SYSTEMS, INC	P.O. BOX 500	SUGAR LAND	TX	SBE
AVID Center	PO Box 844808	Los Angeles	CA	
Azbell Electronics Inc. (Billy Azbell Electronics Inc.)	1813 Speight Ave.	Waco	TX	SBE, DBE, LOC
Azusa Engineering Inc.	1542 Industrial Park St	Covina	CA	
B.E. Publishing	PO Box 8558	Warwick	RI	
Ballard & Tighe, Publishers (Educational IDEAS INC.)	Ballard & Tighe, Publishers	Brea	CA	DBE
Barnes & Noble (Barnes & Noble Inc)	PO Box 930455	Atlanta	GA	
Bearport Publishing	45 West 21st St	New York	NY	
Becker's School Supplies (Charles J. Becker & Bro., Inc)	1500 Melrose Highway	Pennsauken	NJ	
Benchmark Education Company LLC	145 Huguenot Street	New Rochelle	NY	
Best of Texas Contest & Apps	3618 Palmetto Way	San Antonio	TX	
Bilinguistics, Inc.	1505 W. Koenig Ln	Austin	TX	DBE
Bio Corporation (Bio Company Inc)	3910 Minnesota Street	Alexandria	MN	
Blick Art Materials (Dick Blick Company)	6910 Eagle Way	Chicago	IL	
BMI Educational Services, Inc.	P.O. Box 800	Dayton	NJ	
BOUND TO STAY BOUND BOOKS	1880 WEST MORTON	JACKSONVILLE	IL	
Brazos Books (Book Rack)	1412 N Valley Mills Dr #200	Waco	TX	SBE, LOC
Brazos Forest Products, LP	2760 North Great Southwest Parkway	Grand Prairie	TX	
Brewer Educational Resources Inc	309 Park Lake Drive	McKinney	TX	SBE, DBE
BrightFish Learning LLC	9s712 Brookbank Rd.	Hinsdale	IL	SBE

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Participant Name	Address	City	State	Status
Brodart Co.	100 North Rd	McElhattan	PA	
Brooks Duplicator Company	10402 Rockely Road	Houston	TX	DBE
Bruins Montessori Int'l USA Inc.	4651 S. Westmoreland RD	Dallas	TX	
Calloway house inc	451 Richardson Dr	Lancaster	PA	
Capstone Classroom (Coughlan Companies Inc)	3680 Momentum Place	Chicago	IL	
Carolina Biological Supply	2700	Burlington	NC	
Carolyn Nussbaum Music Company	625 Digital Drive Ste 300	Plano	TX	SBE, DBE
Cavendish Square Publishing, LLC	243 Fifth Avenue	New York	NY	
Cengage Learning, Inc.	Cengage Learning, Inc.	Chicago	IL	
CEV Multimedia, Ltd.	1020 SE Loop 289	Lubbock	TX	
Chief Architect, Inc.	6500 N. Mineral Drive	Coeur d Alene	ID	
Children's Plus, Inc.	P.O. Box 847	Beecher	IL	
Christal Vision	106 Evans Oak Lane	San Antonio	TX	SBE
Classroom Library Company	3901 Union Blvd	Saint Louis	MO	
CLASSROOM PRODUCTS LLC	3741 Springfield Jamestown Rd	Springfield	OH	SBE
Coast To Coast Computer Products, Inc.	4277 Valley Fair Street	Simi Valley	CA	
Committee for Children	2815 2nd Avenue	Seattle	WA	
Complete Book & Media Supply, Inc	715 Discovery Blvd	Cedar Park	TX	SBE, DBE
Coole School, Inc.	1213 W. Loop N.	Houston	TX	
Cosenza & Associates, LLC	PO Box 190813	Dallas	TX	
Creative Learning by Design (Vincere Technology)	200 W. Hwy 6	Waco	TX	SBE
Creative Mathematics (Kimberly Sutton)	4001 West End Rd. Ste. 6	Arcata	CA	
Crisis Prevention Institute	10850 W. Park Place, Suite 600	Milwaukee	WI	
CRU Institute	PO Box 1162	Freeland	WA	SBE
Cynmar LLC	86475 Gene Lasserre Blvd	Yulee	FL	SBE
Data Memory Systems	24 Keewaydin Drive	Salem	NH	SBE
Data Projections, Inc.	3036 Rodgerdale Rd.	Houston	TX	DBE
Davis Publications, Inc.	50 Portland Street	Worcester	MA	
dba Enslow Publishing OR Blue Wave Classroom (Enslow Publishing, LLC)	101 West 23rd Street	New York	NY	
Delaney Educational Enterprises	P.O. Box 656	Peotone	IL	

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Instructional Materials and Classroom Materials

Participant Name	Address	City	State	Status
DEMCO, Inc.	PO Box 8048	Madison	WI	
Different Roads to Learning	121 W. 27th Street	New York	NY	SBE, DBE
Digital Resources, Inc.	2107 Greenbriar Drive	Southlake	TX	SBE, DBE
Dinah Might Adventures, LP	PO Box 690328	San Antonio	TX	
Discount School Supply (Earlychildhood, LLC)	2 Lower Ragsdale, Suite 200	Monterey	CA	
DLB Books, Inc	1812 Avenue D	Katy	TX	SBE
Dream Ranch Office Supplies (Dream Ranch LLC)	11614 Jim Christal	Krum	TX	SBE, DBE
DrumFIT USA	201 W 5th Street	Austin	TX	SBE
DynaStudy, Inc.	1401 Broadway Street	Marble Falls	TX	SBE, DBE
EAI Education (Eric Armin Inc)	PO Box 416366	Boston	MA	
ECS Learning Systems, Inc.	PO Box 440	Bulverde	TX	SBE
Education Advanced, Inc.	2702 E. Fifth St. #372	Tyler	TX	
Educational Maps & Globes, LLC	19409 68th Ave NE	Kenmore	WA	DBE
Educational Outfitters (Educational Outfitters, Ltd)	400 E Central TX Expwy	Harker Heights	TX	SBE, DBE
Educational Products, Inc.	39401 Treasury Center	Chicago	IL	
EDUCATORS DEPOT INC	17424 WEST GRAND PARKWAY SOUTH	SUGAR LAND	TX	
eduphoria!	1700 Alma	Plano	TX	
EDUPROJECT ELL, LLC	2000 N. Central Expressway, Suite 212	Plano	TX	
EDVOTEK	PO Box 341232	Bethesda	MD	SBE
Ellevation, LLC	BOX 83430	Woburn	MA	
EMC Publishing, LLC	875 Montreal Way	St. Paul	MN	
Empowering Writers, LLC	731 Main Street, Suite 117	Monroe	CT	DBE
Engaging Schools	23 Garden Street	Cambridge	MA	
ETA hand2mind (hand2mind, Inc.)	6642 Eagle Way	Chicago	IL	
ETC Montessori (Montessori Connections)	979 Reseda Dr.	Houston	TX	
Evan-Moor Educational Publishers (Evan-Moor Corporation)	18 Lower Ragsdale Dr	Monterey	CA	
ExploreLearning, LLC	PO Box 844615	Boston	MA	
Express Booksellers (Express Booksellers, LLC)	1250 Majesty Dr.	Dallas	TX	SBE
Fisher Science Education (Fisher Scientific Co., LLC)	P.O. Box 404705	Atlanta	GA	
Fitness Finders, Inc.	1007 Hurst Rd	Jackson	MI	

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Instructional Materials and Classroom Materials

Participant Name	Address	City	State	Status
FLATT STATIONERS, INC	206 W COMMERCE	MEXIA	TX	SBE
Flinn Scientific Inc	PO Box 219	Batavia	IL	
Follett School Solutions, Inc.	91826 Collection Center Dr.	Chicago	IL	
Frog Publications, Inc	11820 Uradco Pl; Suite 105	San Antonio	FL	DBE
Frog Street Press, Inc.	800 Industrial Blvd. #100	Grapevine	TX	
Gareth Stevens Publishing sroom OR Gareth Stevens Digital (Gareth Stevens Publishing, LLLP)	P.O. Box 29088	New York	NY	
Garrett Book Company (Garrett Educational Corporation)	130 East 13th St	Ada	OK	SBE
Golden Child Resources	2132 S. Woody Rd	Dallas	TX	SBE, DBE
Golden's Books	3112 Franklin Ave	Waco	TX	SBE, LOC
Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)	18604 West Creek Drive	Tinley Park	IL	
Gray Technologies	13062 Hwy 290 West	austin	TX	SBE, DBE
Great Ideas for Teaching	P.O. Box 444	Wrightsville Beach	NC	
Greenhaven Press OR LUcent Books OR Kidhaven Press (Greenhaven Publishing, LLC)	353 3rd Avenue	New York	NY	
Grey House Publishing/Salem Press/HW Wilson (Grey House Publishing Inc)	PO Box 56	Amenia	NY	SBE
Guidance Associates	31 Pine View Road	Mount Kisco	NY	
Gulf Coast Paper Co., Inc	P.O. Box 4227	Victoria	TX	SBE
Gumdrop Books (Central Programs Inc.)	P.O. Box 505	Bethany	MO	
Harcourt Outlines, Inc. (Harcourt Industries, Inc.)	7765 S 175 W	Milroy	IN	DBE
Harris Communications Inc	15155 Technology Dr	Eden Prairie	MN	SBE
Hatch, Inc.	301 N. Main St	Winston Salem	NC	
Health Edco (SJS Partnership DBA WRS Group, Ltd.)	PO BOX 678405	Dallas	TX	SBE, LOC
Hertz Furniture (Hertz Furniture systems, LLC)	170 Williams Drive	Ramsey	NJ	
Hobby Lobby Creative Centers (Hobby Lobby Stores, Inc.)	7707 S.W. 44th Street	Oklahoma City	OK	
Holtzbrinck Publishers, d/b/a MPS, c/o Bedford Freeman and Worth Publishing Group (c/o Bedford, Freeman and Worth Publishing Group)	MPS-Virginia	Atlanta	GA	
Houghton Mifflin Harcourt Publishing	14046 Collections Center Drive	Chicago	IL	
Human Relations Media Center Inc	59 Kensico Drive	Mount Kisco	NY	

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Instructional Materials and Classroom Materials

Participant Name	Address	City	State	Status
Innovative Learning Concepts Inc.	5445 Mark Dabbling Blvd	Colorado Springs	CO	
Integral Mathematics, Inc.	8936 Kennsingston St	Frisco	TX	SBE, DBE
iRespond (Wireless eSystems, Inc.)	8188 Armstrong Rd.	Milton	FL	
Istation (Imagination Station, Inc.)	8150 North Central Expressway	Dallas	TX	
IXL Learning, Inc.	777 Mariners Island Boulevard Suite 600	San Mateo	CA	
J. Appleseed (The Creative Company)	PO Box 3006	Mankato	MN	
Junior Library Guild (MT Library Services, INC)	7858 Industrial PKWY	Plain City	OH	
K12Savings (Textbook Brokers INC.)	911 Rochester Rd	Sparta	MO	DBE
Kaeden Publishing (Kaeden Corporation)	P.O. Box 16190	Rocky River	OH	SBE
Kaesar Blair, Inc	4236 Grissom Drive	batavia	OH	
KAMICO Instructional Media, Inc.	PO Box 1143	Salado	TX	SBE
KAPCO (Kent Adhesive Products Company)	P.O. Box 626	Kent	OH	
Kaplan Early Learning kCo.	PO Box 890575	Charlotte	NC	SBE
K-Log Inc	PO BOX 5	Zion	IL	
Lab Resources, Inc.	325 S. Persimmon St. Suite B	Tomball	TX	DBE
LAKESHORE EQUIPMENT COMPANY (LAKESHORE LEARNING MATERIALS)	2695 E. DOMINGUEZ STREET	CARSON	CA	
Lama Sewing Kits, Inc.	PO BOX 681	Mount Airy	MD	SBE, DBE
Learning A-Z, LLC	PO Box 844615	Boston	MA	
Learning Without Tears (No Tears Learning, Inc)	806 West Diamond Ave Ste 230	Gaithersburg	MD	
Learning Zone (Kimco Educational Products, Inc.)	10531 Gulfdale	San Antonio	TX	
Lectorum Publications, Inc.	205 Chubb Avenue	Lyndhurst	NJ	
Lee's School Supplies, Inc.	1629 Plum Creek Drive	Midlothian	TX	
Lerner Publishing Group	1251 Washington Ave. N.	Minneapolis	MN	
Liberty Source	2101 S IH 35	Austin	TX	SBE, DBE
LibrarySkills, Inc.	P.O. BOX 469	WEST END	NC	SBE
Lightspeed Technologies, Inc.	11509 SW Herman Rd	Tualatin	OR	
Lilliworks Active Learning Foundation	2517 Blanding Ave.	Alameda	CA	
Living Justice Press	2093 Juliet Ave	St Paul	MN	SBE
Lockfast LLC	107 Northeast Drive	Loveland	OH	SBE

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Instructional Materials and Classroom Materials

Participant Name	Address	City	State	Status
Lone Star Learning (Lone Star Learning Sales & Marketing, Inc.)	P.O. Box 6606	Lubbock	TX	SBE, DBE
Love and Logic Institute, Inc (Institute For Professional Development, LTD)	2207 Jackson St	Golden	CO	
Macie Publishing Company	13 East Main Street	Mendham	NJ	
Mackie Business Forms, Inc.	PO Box 308	Hewitt	TX	SBE
Mackin Educational Resources (Mackin Book Company)	3505 County Road 42 West	Burnsville	MN	DBE
Magazine Subscription Service Agency (Richard O. Emmons d/b/a)	5248 State Road 54	New Port Richey	FL	
Magazine Subscriptions PTP	2707 Princeton Dr	Austin	TX	SBE DBE
Maitri Learning	131 Tob Hill Road	Westhampton	MA	SBE, DBE
Mallett & Company, Educational Consulting Services	880 Howell Street	Beaumont	TX	SBE
Maps101 (Maps101, a division of Maps.com)	120 Cremona Dr	Santa Barbara	CA	
Marco Products Inc.	1443 Old York Rd	Warminster	PA	SBE
Mardel Christian and Education (Mardel, Inc.)	7727 SW 44th St.	Oklahoma City	OK	
Marsh Media (Witcher Productions LLC)	P.O. Box 8082	Shawnee Mission	KS	
MaryRuth Books, INC.	18660 Ravenna Road	Chagrin Falls	OH	SBE, DBE
Math GPS, LLC	P.O. Box 356	Boerne	TX	DBE
MathWarm-Ups.com (Baker & Petsche Publishing LLC)	45 Meandering Way	Round Rock	TX	SBE
Maxiaids Inc	42 Executive Blvd	Farmingdale	NY	
McGraw-Hill School Education, LLC	McGRAW-HILL SCHOOL EDUCATION HOLDINGS	Chicago	IL	
Medco Supply Company (Patterson Medical Supply Inc)	PO Box 21773	Chicago	IL	
Medicaleshop Inc.	87, Danbury Road	New Milford	CT	
Medixsoft	2800 Village Pkwy Ste 700	Dallas	TX	DBE
Mentoring Minds, L. P.	P. O. Box 8843	Tyler	TX	SBE, DBE
Monster Technology LLC	P.O. Box 662154	Los Angeles	CA	SBE, DBE
Montessori N' Such	5750 Zip Drive	Fort Myers	FL	SBE, DBE
Montessori Services	11 West 9th St	Santa Rosa	CA	SBE
Mountain Math/Language, LLC	PO Box 150430	Ogden	UT	
Ms Blanca (Little Xavier Company)	10004 Wurzbach Rd #223	San Antonio	TX	SBE
Multi-Health Systems Inc.	PO Box 950	North Tonawanda	NY	

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Participant Name	Address	City	State	Status
MUSIC IN MOTION	1601 E PLANO PKWY #100	PLANO	TX	
myON, LLC	6625 West 78th Street	Bloomington	MN	
N Tune Music & Sound, Inc	1141 E 42nd St	Odessa	TX	SBE
Nasco	901 Janesville Ave	Ft. Atkinson	WI	
National Center for Youth Issues	PO Box 22185	Chattanooga	TN	
National Educational Systems, Inc.	6333 De Zavala Road, Suite 106	San Antonio	TX	DBE
Nature Watch (Minds On Education)	5312 Derry Ave	Agoura Hills	CA	SBE
NCS Pearson, Inc., through its Clinical Assessment business (NCS Pearson, Inc.)	13036 Collections Center Dr	Chicago	IL	
Nearpod Inc.	18305 Biscayne Blvd.	Aventura	DE	
NEBRASKA SCIENTIFIC (CYRGUS COMPANY INC)	3823 LEAVENWORTH STREET	OMAHA	NE	
New Readers Press	104 Marcellus Street	Syracuse	NY	
Newmark Learning	145 Huguenot Street	New Rochelle	NY	
Nienhuis Montessori USA Inc	150 S Whisman Rd	Mountain View	CA	
Northwest Evaluation Association	121 NW Everett Street	Portland	OR	
NRSI (National Reading Styles Institute)	P. O Box 737	Syosset	NY	SBE, DBE
Nystrom Education	10200 Jefferson Blvd	Culver City	CA	
O'Reilly Auto Parts (O'Reilly Auto Enterprises LLC)	PO Box 9464	Springfield	MO	
Office Depot	14600 Trinity Blvd #300	Fort Worth	TX	
Opal Booz and Associates	2333 Lynbrook Drive	Abilene	TX	DBE
Oriental Trading Company, Inc.	PO Box 790403	St Louis	MO	
ORIGO Education	4333 Green Ash Drive	Earth City	MO	
Oticon Inc.	580 Howard Avenue	Somerset	NJ	
Otter Graphics Inc.	1237 S Victoria Ave	Oxnard	CA	
Overlooked Books	2904 E Stan Schlueter Loop	Killeen	TX	
Pacific Northwest Publishing	P.O. Box 50610	Eugene	OR	SBE, DBE
PASCO Scientific	10101 Foothills Blvd	Roseville	CA	SBE
Pearson (NCS Pearson, Inc.)	13036 Collection Center Dr.	Chicago	IL	
PENN STATE INDUSTRIES	9900 GLOBAL ROAD	PHILADELPHIA	PA	
Peoples Education Inc.	Peoples Education	Saddle Brook	NJ	
Perma-Bound Books (Hertzberg-New Method, Inc.)	617 E. Vandalia Road	Jacksonville	IL	

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Instructional Materials and Classroom Materials

Participant Name	Address	City	State	Status
Perry Office Plus (Perry Office Products)	PO Box 1200	Temple	TX	SBE, DBE, LOC
Pioneer Valley Books (Pioneer Valley Educational Press)	155A Industrial Dr	Northampton	MA	
PitscoEducation (Pitsco, Inc)	PO Box 844168	Dallas	TX	SBE
Plak Smacker (Young PS Acquisitions)	13177 Collections Center Dr	Chicago	IL	
Pocket Nurse	PO Box 644898	Pittsburgh	PA	SBE
Positive promotions	15 Gilpin Ave	Hauppauge	NY	
Positive Proof, Inc	PO BOX 92112	Southlake	TX	
Precision Business Machines	1509 Falcon Dr. Suite 106	Desoto	TX	DBE
Prentke Romich Company	PO Box 76079	Cleveland	OH	
Prestwick House Inc	P O Box 658	Clayton	DE	
PRO-ED, Inc.	P. O. Box 679029	Dallas	TX	
Project Lead The Way, Inc.	3939 Priority Way S Dr	Indianapolis	IN	
Project Wisdom, Inc.	2340 E. Trinity Mills Rd., Ste. 300	Carrollton	TX	
Prufrock Press Inc	PO Box 8813	Waco	TX	
Psychological Assessment Resources, Inc. (PAR)	16204 N. Florida Avenue	Lutz	FL	
Public Missiles Ltd.	6030 Paver Lane	Grant Township	MI	
QEP Professional Books (QEP, Inc.)	PO Box 864964	Plano	TX	
Quality Audio Visual Service, Inc.	6938 Boulevard 26	Fort Worth	TX	
QUILL CORPORATION	PO BOX 37600	PHILADELPHIA	PA	
Rainbow Book Company	100 N Fairway Dr. #120	Vernon Hills	IL	
RALLY! Education	22 Railroad Ave.	Glen Head	NY	
Realityworks, Inc	2709 Mondovi Road	Eau Claire	WI	
REALLY GOOD STUFF	448 PEPPER STREET	MONROE	CT	
Remedia Publication	15887 N 76th St #120	Scottsdale	AZ	
Remind101, Inc.	965 Mission Street	San Francisco	CA	
Renaissance Learning, Inc.	PO Box 64910	St. Paul	MN	
Research Press Publishers	2612 N. Mattis Ave	Champaign	IL	
Reynolds Manufacturing Corporation	P.O. Box 6058	Abilene	TX	
Richard C. Owen Publishers, Inc.	P.O. Box 585	Katonah	NY	
RMG Learning Solutions	17366 FM 782 N	TATUM	TX	
Romeo Music	136 Levee Place	Coppell	TX	DBE

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Instructional Materials and Classroom Materials

Participant Name	Address	City	State	Status
Rosen Classroom Or Rosen Digital OR Jackdaw Publications (Rosen Publishing Group, Inc.)	29 East 21st Street	New York	NY	
S & S worldwide	PO Box 210	Hartford	CT	
S & T ENTERPRISES	P. O. BOX 8303	MIDLAND	TX	
S/P2 (U, Inc.)	9200 Glenwood	Overland Park	KS	
Saddleback Educational Publishing, Inc.	3120 Pullman Street	Costa Mesa	CA	DBE
Salem Press (EBSCO Publishing Inc.)	Salem Press	Hackensack	NJ	
Sargent-Welch (SARGENT-WELCH VWR)	P.O.BOX 644286	PITTSBURGH	PA	
Scholastic Book Fairs	PO Box 3745	Jefferson City	MO	
Scholastic Library Publishing, Inc	PO Box 416849	Boston	MA	
ScholasticInc.	PO Box 3720	Jefferson City	MO	
School Connect	6202 Wilmett Road	Bethesda	MD	
School Datebooks	2880 US Hwy 231 S	Lafayette	IN	
School Mate (Morris Printing Group, Inc.)	P.O. Box 2110	Kearney	NE	
SCHOOL NURSE SUPPLY, INC.	1690 WRIGHT BLVD	SCHAUMBURG	IL	
School Outfitters (Schoolhouse Outfitters LLC)	3736 Regent Ave	Cincinnati	OH	
School Specialty	MB Unit 67-3106	Milwaukee	WI	
Scott Electric	PO BOX 5	GREENSBURG	PA	
Sebco Books (Library Sales, Inc.)	2001 SW 31st Ave	Pembroke Park	FL	
SHI Government Solutions	1301 South Mopac Expressway	Austin	TX	DBE
ShowMe (Learnbat Inc)	5700 Sugarwood Dr	New Albany	OH	
Sirius Education Solutions (Sirius Education Solutions LLC)	1108 Lavaca Street, Suite 110-197	Austin	TX	
Sketchforschools Publishing, Inc.	2716 North University Road	Spokane Valley	WA	SBE
SMR Promotions (GMSol LLC)	PO BOX 55	Hurst	TX	SBE
Social Studies School Service	10200 Jefferson Blvd	Culver City	CA	
Social Thinking (Think Social Publishing, Inc)	404 Saratoga Ave	Santa Clara	CA	
Sommer Associates LLC	15711 Ranchita Dr	Dallas	TX	DBE
Southern Computer Warehouse, Inc	1395 S. Marietta Parkway	Marietta	GA	
Southpaw Enterprises, Inc.	PO BOX 1047	DAYTON	OH	

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Instructional Materials and Classroom Materials

Participant Name	Address	City	State	Status
Stark Technologies (9317-7723 Quebec Inc.)	8925 Saint Laurent, suite 121	Montreal	QC Canada	
Steve Spangler Science (Steve Spangler, Inc)	4400 S Federal Blvd	Englewood	CO	
Sumdog Inc	902 Broadway, 6th Floor	New York	NY	
Summit K12 Holdings Inc	P.O. Box 26841	Austin	TX	
Sunburst Digital	3150 W Higgins Rd	Hoffman Estates	IL	
Superior Text LLC	151 Airport Industrial Dr.	Ypsilanti	MI	
Supporting Science, Inc.	275 Campfire Way	Smithville	TX	SBE, DBE
Sweetwater Sound Inc	5501 US Hwy 30 W	Fort Wayne	IN	
SystemsGo	PO Box 2648	Fredericksburg	TX	
Tardy Calculator (PC Innovations, Inc.)	PO Box 100407	San Antonio	TX	SBE, DBE
Teacher Created Materials, Inc.	5301 Oceanus Drive	Huntington Beach	CA	
Teacher Heaven	4211 S. Lamar Blvd. #B-2	Austin	TX	SBE
Teacher's Tools	9982 Grapevine Hwy	Hurst	TX	DBE
TEACHERS DISCOVERY (AMERICAN EAGLE CO INC)	2741 PALDAN DRIVE	AUBURN HILLS	MI	DBE
Teaching Systems, Inc	4601 Hollow Tree Drive	Arlington	TX	
Tech4Learning, Inc.	10981 San Diego Mission Rd	San Diego	CA	
Technical Laboratory Systems	P.O. Box 218609	Houston	TX	
Texas Educational Solutions (Educational Software Solutions of Texas)	305 Rolling Green Drive	Austin	TX	SBE, DBE
Texas Pride Marketing	6315 B FM 1488	Magnolia	TX	
Texas Scenic Company, Inc.	P.O. Box 680008	San Antonio	TX	
TFH USA LTD	4537 Gibsonia Rd.	Gibsonia	PA	
The Booksource	1230 Macklind Ave	St. Louis	TX	
The Conover Company (Oakwood Solutions LLC)	4 Brookwood Court	Appleton	WI	SBE
The Forensics Files	PO Box 895	Round Rock	TX	
The Library Store, Inc	P.O. Box 964	Tremont	IL	
The Master Teacher, Inc	PO Box 1207	Manhattan	KS	SBE
The Materials Company of Boston, LLC	30 Moose Club Park Road	Goffstown	NH	DBE
The Penworthy Company	219 N Milwaukee St	Milwaukee	WI	
Therapro, Inc.	P.O. Box 847274	Boston	MA	

DBE=Disadvantage Business Enterprise

SBE= Small Business Enterprise

LOC= Local Business residing within WISD taxing base

Instructional Materials and Classroom Materials

Participant Name	Address	City	State	Status
ThinkLaw	3651 Lindell Rd	Las Vegas	NV	SBE
Thomas J Peterson LLC	PO Box 206	Mankato	MN	
Tote Unlimited (Tote Inc.)	1401 South Sylvania Ave.	Fort Worth	TX	
Triarco Arts & Crafts LLC	PO Box 463	Ft Atkinson	WI	
Triumph Learning, LLC (School Specialty, Inc.)	PO Box 35617	Newark	NJ	
Troxell Communications, Inc.	4830 S 38th St	Phoenix	AZ	
Tumbleweed Press Inc.	1853A Avenue Road	Toronto	ON Canada	
U S TOY CO INC/CONSTRUCTIVE PLAYTHINGS	13201 ARRINGTON RD	GRANDVIEW	MO	
UBAM Educational Services (Educational Development Corporation)	PO Box 21568	Tulsa	OK	SBE
US Markerboard (Brite Visual Products, Inc.)	270 Centre St. Unit F	Holbrook	MA	
USI Education and Government Sales (New Precision Technology, LLC)	PO Box 4105	Woburn	CT	
Valley Speech Language and Learning Center	535 Stovall Rd	Brownsville	TX	
Vernier Software & Technology LLC	13979 SW Millikan Way	Beaverton	OR	
VIS Enterprises	2221 tamarisk	Plano	TX	DBE
Voyager Sopris Learning, Inc.	PO Box 844615	Boston	MA	
V-Quest Office Machines & Supplies	4159-A East University Avenue	Georgetown	TX	SBE, DBE
Ward's Natural Science (VWR Education, LLC d/b/a Ward's Natural Science)	P.O.Box 644312	Pittsburgh	PA	
Waterford Research Institute	1590 East 9400 South	Sandy	UT	
Wieser Educational	20722 Linear Lane	Lake Forest	CA	SBE
Wood Etc. Co.	P.O. Box 141325	Irving	TX	SBE, DBE
World Book, Inc.	P.O. 856009	Louisville	KY	
Worthington Contract Furniture, LP	3006 Longhorn Blvd	Austin	TX	DBE
Zaner-Bloser, Inc.	Lock Box L-3711	Columbus	OH	

DBE=Disadvantage Business Enterprise

SBE= Small Business Enterprise

LOC= Local Business residing within WISD taxing base

Waco Independent School District

Board of Trustee Meeting Agenda Item

Date: November 16/30, 2017 **Contact Person:** S.Trotts/R. Gomez

RE: Discussion and possible action to approve the bid award for maintenance supplies, equipment, and repairs

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Background Information:

Request for Proposal, RFP # 14-1007-3, has been issued and responses received for maintenance supplies, equipment, and repairs. The purpose of this supplemental bid is to add additional vendors to the list of previously approved vendors which may be used, on an as needed basis, by the maintenance staff. We received submittals from twenty-five vendors to be added to the list of one hundred seventy-four vendors from the previous two bids. The vendor list is attached for your review. All valid responses were accepted, therefore, no evaluation score sheets are attached.

This bid will expire May 30, 2018.

Fiscal Implications:

The cost of these supplies will be charged to the appropriate campus/department budget.

Administrative Recommendation(s):

The Administration recommends that the Board of Trustees approve the list of new vendors to be added to the previously approved list for the purchase of maintenance supplies, equipment, and repairs, as presented.

Maintenance Supplies, Equipment and Services

New Vendor Responses:	City	State	Status
A-1 Fire and Safety	Waco	TX	SBE, DBE
Alternator Service Inc.	Dallas	TX	SBE
ARC Abatement 1, Ltd.	Waco	TX	LOC
Best Plumbing Specialties	Myersville	MD	
Brazos Forest Products, LP	Grand Prairie	TX	
Brimstone Fire Safety Solutions & Cleaning Service	Selma	TX	SBE, DBE
ConServ Flag Company	Sidney	NE	SBE
Discount Two-Way Radio Corporation	Compton	CA	SBE
Ferguson Facility Supply	McGregor	TX	
GWG Wood Group	Ferris	TX	SBE
Hertz Furniture (Hertz Furniture systems, LLC)	Ramsey	NJ	
Independent Hardware, Inc.	Philadelphia	PA	
Jacobs-Cathey Company	Waco	TX	SBE, DBE
JASPER ENGINES AND TRANSMISSIONS	Jasper	IN	
Patriot Supply Company	Brady	TX	
Perry Office Plus (Perry Office Products)	Temple	TX	SBE, DBE
Plumbmaster, Inc.	Charlotte	NC	
Resco (E & O Invesntments,LLC.)	Hewitt	TX	
Sunbelt Rentals, Inc.	Fort Mill	SC	
TDIndustries, Inc.	Round Rock	TX	
Temperature Control Systems, Inc.	Austin	TX	SBE, DBE
Trane	Fort Worth	TX	
United Refrigeration Inc	Waco	TX	LOC
Valley Mills Feed & Hardware	Valley Mills	TX	SBE
WESCO Chemicals	Waxahachie	TX	SBE
Current Approved Vendors:			
A&H Refrigeration Co. Inc.	Waco	TX	LOC
A-1 Banner & Sign Co. Inc.	Waco	TX	SBE LOC
A-1 Vacuum Center, Inc.	Houston	TX	SBE DBE
Abbey Color Incorporated	Philadelphia	PA	
ABC Supply	Waco	TX	
Acme Architectural Hardware	Houston	TX	
Air Flow Filter Service, Ltd	Waco	TX	SBE
Airgas Refrigerants, Inc.	Long Island City	NY	
AIRGAS SOUTHWEST INC	DALLAS	TX	LOC
Allen Glass Company	Hewitt	TX	
AMCON CONTROLS	SAN ANTONIO	TX	
Appliance Parts Depot	Dallas	TX	
Aramark Uniform Service	Waco	TX	
Aramco, Inc	Thorofare	NJ	
Ashcraft Company	Dallas	TX	
Austin TurF & Tractor	Farmers Branch	TX	
Auto-Chlor Services	Jefferson	LA	LOC

LOC - Local Vendor with business within the Waco ISD boundaries

DBE - Disadvantage Business Enterprise

SBE - Small Business Enterprise

Maintenance Supplies, Equipment and Services

Azbell Electronics Inc.	Waco	TX	SBE DBE LOC
B & B Repair Shop	West	TX	
B & S PORT-O-JONS	Waco	TX	SBE LOC
Bailey Bark Materials, Inc.	Nacogdoches	TX	
BAIN PAPER COMPANY	Waco	TX	SBE LOC
Barger's Allsports	Waco	TX	LOC
Barnett Contracting, Inc.	Waco	TX	
BARSCO	Dallas	TX	SBE
Batteries Plus Waco/Temple/Harker Heights	Waco	TX	DBE
BEARCOM WIRELESS	DALLAS	TX	
Beta Technology, Inc.	Houston	TX	
Bleacher Service Company	Moody	TX	
Bonnie's Greenhouse	Waco	TX	LOC
Brazos Forest Products, LP	Grand Prairie	TX	
Brazos Valley Equipment Co.	Waco	TX	SBE LOC
Brem's Fence and Repair, Inc.	Waco	TX	LOC
Brewer lock and safe	Waco	TX	SBE
Building Abatement Demolition Company, Inc.	Liberty Hill	TX	SBE
Bullseye Glass	Waco	TX	
C & M Air Cooled Engine, Inc	Waco	TX	
C2M Tech	Carrollton	TX	
Certified Lab, Div of NCH Corporation	Fort Worth	TX	
CF SUPPLY INC	Waco	TX	LOC
Champion Track and Turf Repair	Fort Worth	TX	
Cintas Corporation	Cincinnati	OH	
Clark Security Products	Dallas	TX	LOC
Clarke Distributing Company	Houston	TX	
CMC Alamo Steel	Waco	TX	
Cohesive Automation	Phoenix	AZ	
Commercial Equipment Company	Addison	TX	SBE
Crawford Electric	Waco	TX	
D. Reynolds Co dba The Reynolds Co	DALLAS	TX	
Davis Steel Services	Hewitt	TX	
Dealers Electrical Supply	Waco	TX	
Decker Equipment/School Fix	Vassar	MI	SBE
DuPuy Oxygen & Supply, Company, Inc.	Waco	TX	SBE LOC
Dustless Air Filter Company	San Antonio	TX	SBE
EBSCO Sign Group, LLC (dba Stewart Signs)	Sarasota	FL	
Electronic Solutions	Waco	TX	LOC DBE
Energy Solutions of Texas	Waco	TX	SBE LOC
Environmental Lighting Services	Arlington	TX	SBE, DBE
Equipment Depot	Waco	TX	LOC
Fred's Power Wash	Waco	TX	LOC
FSG Lighting	Austin	TX	
Gemaire Distributors, LLC	Austin	TX	LOC

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Maintenance Supplies, Equipment and Services

GENE IVES ACOUSTIC & TILE CO.	Waco	TX	
Glass Doctor - Heart of Texas	Hewitt	TX	SBE LOC DBE
Global Equipment dba: Global Industrial	Buford	GA	
Grant Goss	Waco	TX	LOC
Graybar Electrical Supply	Waco	TX	
Greg May Chevrolet	West	TX	
Gulf Coast Paper Co., Inc	Victoria	TX	SBE
Guthrie Trailer Sales Inc	Waco	TX	LOC
H & H Sign Co.,Inc.	Waco	TX	LOC
H. B. Blake Company	hewitt	TX	LOC
Hagar Restaurant Service	Dallas	TX	
Haigood Automotive	Waco	TX	SBE DBE
HD SUPPLY FACILITIES MAINTENANCE, LTD.	SAN DIEGO	CA	
HEARING SYSTEMS INC	HOUSTON	TX	SBE
Herbert L Flake Co	Houston	TX	
IDN ACME INC.	fort worth	TX	SBE DBE
Industrial Controls Distributors	Eatontown	NJ	
International Roadway Research	Humble	TX	SBE
International Tool Corp	Davie	FL	SBE
Irrigation Supply	Hewitt	TX	SBE
ISI Commercial Refrigeration, Inc	Dallas	TX	
iTurity	Austin	TX	SBE
Jackson Sign & Lighting, Inc.	Waco	TX	
Jaska Dozer Service	ross	TX	
Johnson Supply	Houston	TX	SBE LOC
JPS Graphics Corporation	Dallas	TX	
Justin Seed Company	Justin	TX	
L & M Electronics	Waco	TX	
Landscape Supply	Waco	TX	SBE LOC
Lawson Products, Inc.	Chicago	IL	
Leggott Trailers of Waco	Waco	TX	
Lennox Industries	Richardson	TX	
Lockfast, Inc.	Mason	OH	SBE
Lockridge Priest	Waco	TX	LOC
Longhorn, Inc.	Dallas	TX	SBE
Lowe's Home Centers, Inc.	Atlanta	GA	
LUDWIG SAW AND TOOL SHARPENING	Waco	TX	LOC
Madcow Rocketry	Laguna Hills	CA	SBE
Maguire Fire Equip. Inc	Waco	TX	LOC
Mantek Div of NCH Corp	Irving	TX	
MARKS PLUMBING PARTS	FORT WORTH	TX	
Matheson Inc	Waco	TX	LOC
McCoy's	Waco	TX	LOC
McCoys Building Supply	San Marcos	TX	
Motivated Print & Design	Austin	TX	

LOC - Local Vendor with business within the Waco ISD boundaries

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Maintenance Supplies, Equipment and Services

Myers Tire Supply Distribution, Inc.	Chicago	IL	
National Stage Equipment Company	Lorena	TX	DBE
Nielsen Graphix	Waco	TX	LOC, SBE
N-Line Traffic Maintenance	Bryan	TX	DBE
North Waco Tropical Fish	Waco	TX	SBE LOC
NRC Chemical Enterprises, Inc.	Vero Beach	FL	
O'Reilly Auto Parts	St. Louis	MO	
Olmsted-Kirk Paper Co	Dallas	TX	LOC
OLS ELECTRIC, INC.	Waco	TX	LOC
PADEXusa	Cameron	TX	
Paramount Waste Water	Temple	TX	SBE DBE
Pathmark Traffic Products of Texas, Inc.	San Marcus	TX	
Pine Plumbing/MCS Refrigeration	Waco	TX	SBE DBE
Pioneer Athletics	Cleveland	OH	
Pioneer Steel and Pipe Co., Inc.	Waco	TX	
Piper-Weatherford Company	DALLAS	TX	
POLLOCK PAPER	DALLAS	TX	
professional polish inc	Fort Worth	TX	SBE DBE
Purvis Industries	Dallas	TX	SBE
Pyramid School Products	Tampa	FL	
Quest Cleaning Centers, Inc	Beaumont	TX	SBE
Ratliff Ready Mix, LP	Waco	TX	SBE LOC
RCS Flooring Services	Fort Worth	TX	
Richards Equipment Company	Waco	TX	SBE
Rocky Duron & Associates Inc.	Irving	TX	DBE
SA-SO	Arlington	TX	SBE
Sensit Technologies	Valparaiso	IN	
Sexauer	Atlanta	GA	
Share Corporation	milwaukee	WI	DBE
Sherwin Williams	Waco	TX	LOC
SHOPPA'S MATERIAL HANDLING	Fort Worth	TX	
Sideline Power	Lincoln	NE	
SIMS PLASTICS OF Waco	ODESSA	TX	DBE
Smith Supply Co.	Temple	TX	
Smoot-Anderson Co., Inc.	Waco	TX	LOC
solar supply	Waco	TX	LOC
StageLight, Inc.	Houston	TX	
Summit Electric Supply	Waco	TX	LOC
Supercircuits Inc.	Austin	TX	SBE
SWS CONCRETE CONTRACTOR	Waco	TX	
Sykora Family Ford	West	TX	
T&G Chemical and Supply	Waco	TX	SBE
T.E.A.M. Solutions, Inc.	Waco	TX	LOC
TALLEY CHEMICAL & SUPPLY	MEXIA	TX	
Temperature Control Systems, Inc.	Dallas	TX	SBE DBE

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Maintenance Supplies, Equipment and Services

Texas Custom Signs	Cedar Park	TX	
Tex-Sand, LLC	Canton	TX	SBE
The Holcomb Group	Waco	TX	LOC
The Lincoln Electric Company	Dallas	TX	
Tipton Global Sales & Service Inc.	Hurst	TX	SBE
Tipton International	Waco	TX	LOC
TMS SOUTH	ORLANDO	FL	
Tractor Supply Company	Waco	TX	
Trivan Truck Body Texas, LLC	Waco	TX	SBE
Tuff Mate Inc	McGregor	TX	
TX LED LLC	Waco	TX	SBE LOC
U, Inc. dba S/P2	Overland Park	KS	
VERMEER EQUIPMENT OF TEXAS, INC	IRVING	TX	
Virkim Inc	Hewitt	TX	
Voss Lighting	Dallas	TX	
W.W. Grainger	Waco	TX	
Waco Auto Glass Center	Waco	TX	SBE LOC
Waco Winnelson	Woodway	TX	
Wigley's Paint Inc.	Waco	TX	SBE
Wild Cat Manufacturing	Tahoka	TX	
Winston Watercooler of Waco LTD	Waco	TX	SBE LOC DBE

LOC - Local Vendor with business within the Waco ISD boundaries

DBE - Disadvantage Business Enterprise

SBE - Small Business Enterprise

Waco Independent School District

Board of Trustee Meeting Agenda Item

Date: November 16/30, 2017 Contact Person: Trotts/Boatman/Gomez

**RE: Discussion and possible action to approve the renewal of the bid award
for alarm monitoring, repair, and installation services**

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Background Information:

Request for Proposal, RFP #16-1064, have been previously awarded for the purpose of awarding a vendor to provide alarm monitoring services for all Waco ISD facilities. Included in this bid are repair and installation services for any new or existing fire and/or security panels located throughout the District. We received five (5) bids for these services.

Both the Facilities and Maintenance and the Police Department have been pleased with the services which they have received and therefore, recommend to exercise our option to renew these services with NEI Datacom for an additional one (1) year period. The original pricing worksheet is attached for your review. Since this is a renewal, the evaluation scoresheets are not attached.

This bid will expire November 30, 2018, with two (2) additional one (1) year renewal options.

Fiscal Implications:

The cost of these services will be charged to the appropriate contracted services budget.

Administrative Recommendation(s):

The Administration recommends that the Board of Trustees approve NEI Datacom as the awarded vendor for alarm monitoring, repair, and installation services, as presented.

RFP # 16-1064
Pricing Worksheet
Alarm Monitoring, Repairs
and Installation Services

BIDDERS:	Esquire Fire & Security	Franklin Fire Professionals LLC	NEI Datacom	Levelone Technology	Liberty Fire Protection, Inc. **
STATUS:	LOC	SBE, DBE	SBE, LOC		SBE, DBE
Monitoring Services					
Price Per Panel Per Month Security - Fire	\$ 14.75	\$ 11.95	\$ 12.99	\$ 18.99	\$ 20.00
Price Per Panel Per Month - Security	\$ 18.75	\$ 15.95	\$ 16.99	\$ 21.99	\$ 25.00
Repairs & Installations					
Security:					
Maximum Hourly Labor Rate Licensed Technician	\$ 40.00	\$ 42.50	\$ 38.50	\$ 38.00	\$ 65.00
Maximum Hourly Labor Rate for Laborer	\$ 20.00	\$ 20.00	\$ 20.00	\$ 18.00	\$ 25.00
Materials Mark-up	15%	15%	15%	15%	15%
Fire:					
Maximum Hourly Labor Rate Licensed Technician	\$ 40.00	\$ 42.50	\$ 35.00	\$ 38.00	\$ 65.00
Maximum Hourly Labor Rate Licensed Technician	\$ 20.00	\$ 20.00	\$ 20.00	\$ 18.00	\$ 25.00
Materials Mark-up	15%	15%	15%	15%	15%
** one time set up fee of \$65.00 for security & one time set up fee of \$ 65.00					

SBE=Small Business Enterprise, DBE=Disadvantage Business Enterprise, LOC= Local Business residing within the Waco ISD taxing base

Waco Independent School District

Board of Trustee Meeting Agenda Item

Date: November 16/30, 2017

Contact Person: Sherry Trotts

RE: Discussion and possible action to approve the renewal of the bid for library media and supplies

=====

Background Information:

Request for Proposal, RFP # 16-1065, have been previously awarded for the purpose of creating a list of approved vendors from which the campus librarians can purchase books and supplies on an as needed basis. We received fifty-nine vendors on this bid. The list of vendors is attached for your review. All valid responses were accepted, therefore, no evaluation score sheets are attached.

This bid will expire November 30, 2018, with two (2) additional one (1) year renewal periods. If additional vendors are needed, the District reserves the right to issue supplemental bids at the end of each renewal period. The current list of vendors has been sufficient this past year; therefore, a supplemental bid was not issued.

Fiscal Implications:

The cost of these supplies will be charged to the appropriate campus/department budget.

Administrative Recommendation(s):

The Administration recommends that the Board of Trustees approve the list of vendors for the library media and supplies, as presented.

RFP # 16-1065
Library, Media and Supplies

Participant Name	Address	City	State	Zip Code	Status
ABDO Publishing Company	PO Box 398166	Minneapolis	MN	55439	
Abrams Learning Trends	16310 Bratton Lane	Austin	TX	78728	
B.E. Publishing	PO Box 8558	Warwick	RI	02888	
Barnes & Noble Booksellers	PO BOX 951610	Dallas	TX	75395	
Bearport Publishing	45 West 21st St	New York	NY	10010	
Benchmark Education Company LLC	145 Huguenot Street	New Rochelle	NY	10801	
BMI Educational Services, Inc.	P.O. Box 800	Dayton	NJ	08810	
BOUND TO STAY BOUND BOOKS	1880 WEST MORTON	JACKSONVILLE	IL	62650	
Brodart Co.	100 North Rd	McElhattan	PA	17748	
Capstone	3680 Momentum Place	Chicago	IL	60689	
Capstone Classroom	3680 Momentum Place	Chicago	IL	60689	
Cengage Learning, Inc.	Cengage Learning, Inc.	Chicago	IL	60694	
Children's Plus, Inc.	P.O. Box 847	Beecher	IL	60401	
COPY TECHNOLOGIES, INC.	130 JAMES ALDREDGE BLVD	ATLANTA	GA	30122	
Davidson Titles, Inc.	2345 Doctor F. E. Wright Drive	Jackson	TN	38303	
Delaney Educational Enterprises	1455 W. Morena Blvd	San Diego	CA	92110	
DEMCO, Inc.	PO Box 8048	Madison	WI	53708	
DLB Books, Inc	5713 5th St. Suite 102.	Katy	TX	77493	
EBSCO Information Services	P.O. Box 830625	Birmingham	AL	35283	
ECS Learning Systems, Inc.	PO Box 440	Bulverde	TX	78163	SBE
EDC Educational Services/ Usborne Bo	PO Box 21568	Tulsa	OK	74121	
Express Booksellers	1250 Majesty Dr.	Dallas	TX	75247	SBE
Follett School Solutions, Inc.	91826 Collection Center Dr.	Chicago	IL	60693	
Garrett Book Company	130 East 13th St	Ada	OK	74821	SBE
Gumdrop Books	P.O. Box 505	Bethany	MO	64424	
HAZELDEN PUBLISHING	PO BOX 860337	Minneapolis	MN	55486	
Houghton Mifflin Harcourt Publishing	14046 Collections Center Drive	Chicago	IL	60693	
J. Appleseed	PO Box 3006	Mankato	MN	56002	
Junior Library Guild	7858 Industrial PKWY	Plain City	OH	43064	
LAKE SHORE EQUIPMENT COMPANY	2695 E. DOMINGUEZ STREET	CARSON	CA	90895	
Lerner Publishing Group	1251 Washington Ave. N.	Minneapolis	MN	55401	
Mackin Educational Resources	3505 County Road 42 West	Burnsville	MN	55306	DEB
Magazine Subscription Service Agency	5248 State Road 54	New Port Richey	FL	34652	
Magazine Subscriptions PTP	2707 Princeton Dr	Austin	TX	78741	SBE
Mark My World	1104 W. Geneva Drive	Tempe	AZ	85282	
Mometrix Media LLC	3827 Phelan #179	Beaumont	TX	77707	SBE
Newmark Learning	145 Huguenot Street	New Rochelle	NY	10801	
Opal Booz & Associates	2333 Lynbrook Drive	Abilene	TX	79606	DBE
Overlooked Books	2904 E Stan Schlueter Loop	Killeen	TX	76542	
Perma-Bound Books	617 E. Vandalia Road	Jacksonville	IL	62650	
Prestwick House Inc	P O Box 658	Clayton	DE	19938	
Rainbow Book Company	100 N Fairway Dr. #120	Vernon Hills	IL	60061	
Reading Realm, Inc. & Babsy B	2921 W. Roxboro Rd. NE	Atlanta	GA	30324	SBE, DBE
REALLY GOOD STUFF	448 PEPPER STREET	MONROE	CT	06468	
Scholastic Library Publishing, Inc	PO Box 416849	Boston	MA	2241	
ScholasticInc.	PO Box 3720	Jefferson City	MO	65102	
School Specialty	MB Unit 67-3106	Milwaukee	WI	53268	
Sebco Books	2001 SW 31st Ave	Pembroke Park	FL	33009	
Social Thinking	3031 Tisch Way, Suite 800	San Jose	TX	95128	
Sommer Associates LLC	15711 Ranchita Dr	Dallas	TX	75248	DBE
Superior Text LLC	151 Airport Industrial Dr	Ypsilanti	MI	48198	
Teacher Created Materials	5301 Oceanus Drive	Huntington Beach	CA	92649	
Teacher's Discovery	2741 Paldan Dr.	Auburn Hills	MI	48326	SBE
The Booksource	1230 Macklind Ave	St. Louis	TX	63110	

SBE=Small Business Enterprise, DBE=Disadvantage Business Enterprise, LOC= Local Business residing within the Waco ISD taxing base

RFP # 16-1065
Library, Media and Supplies

Participant Name	Address	City	State	Zip Code	Status
The Library Store	PO Box 964	Tremont	IL	61568	
The Master Teacher, Inc	PO Box 1207	Manhattan	KS	66505	SBE
Treasure Bay, Inc.	PO Box 119	Novato	CA	94948	
Weigl Publishing	350 5th Ave suite 3304	New York	NY	10118	
Zaner-Bloser, Inc.	Lock Box L-3711	Columbus	OH	43260	

Waco Independent School District

Board of Trustee Meeting Agenda Item

Date: November 16/30, 2017 **Contact Person:** S. Trotts/ D. Pate

RE: Discussion and possible action to approve an Interlocal Agreement between the Waco Independent School District and the Houston Independent School District for the School Health and Related Services (SHARS) Program

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Background Information:

School Health and Related Services (SHARS) is a Medicaid Program that is designed to reimburse school districts for providing direct services to their Special Education students. The District has been utilizing Medicaid Finance and Consulting Services (MFCS), a Division of the Houston Independent School District, for the processing of SHARS interim reimbursements. The District previously issued a bid for these services that was awarded by the Board in April 2017. The bid was awarded to the Houston ISD.

The interlocal agreement has been received from Houston ISD to finalize the bid award.

Fiscal Implications:

Medicaid Finance and Consulting Services (MFCS), a division of the Houston Independent School District, offered the district a four percent (4%) fee for processing reimbursements for special education students. The budget for these expenditures will come from regular Special Ed funds.

Administrative Recommendation(s):

The Administration recommends that the Board of Trustees approve the interlocal cooperative agreement between Waco ISD and the Houston ISD, as presented.

INTERLOCAL AGREEMENT
HOUSTON INDEPENDENT SCHOOL DISTRICT
AND
WACO INDEPENDENT SCHOOL DISTRICT
SCHOOL HEALTH AND RELATED SERVICES (SHARS) PROGRAM

- I. **GENERAL** An Interlocal Agreement (Agreement) is one of the six procurement methods allowed under Section 44.031, of the Texas Education Code. This Agreement is entered into by and between Houston Independent School District hereafter referred to as "HISD" and WACO Independent School District hereafter referred to as "WISD" or "Client District" as the contracting parties, pursuant to Chapter 791, Texas Government Code, as amended. In consideration of the provisions, covenants and mutual responsibilities herein expressed, the parties hereto enter into this Agreement as follows:

Both Parties, in the performance of governmental functions or services shall, respectively, render performance and make payments from current revenues legally available to the Party.

- II. **GOVERNING LAW** This Agreement shall be governed by and construed in accordance with the laws of the State of Texas. Exclusive venue for all purposes incident to this Agreement shall lie in Harris County, Texas.
- III. **PURPOSE** The purpose of this Agreement is for the HISD to manage and provide Medicaid Billing and Claiming Services for the WISD's School Health and Related Services (SHARS) Program. These services to be offered by HISD to WISD, and the duties and responsibilities of WISD, are described in "**EXHIBIT A: ROLES AND RESPONSIBILITIES**" section of this Agreement. The services of HISD are defined and limited to the claiming for Medicaid reimbursement of the SHARS program activities and associated costs.
- IV. **TERM** This Agreement shall commence on **04/28/2017** and shall remain in effect until **04/27/2018**, with the possibility of four additional one-year renewal periods (if mutually agreeable), except with 60 days advance written notice of termination by either party in accordance with this Agreement.

Either party may terminate this Agreement at any time without cause upon sixty (60) days advanced written notice to the other party. In the event of termination by either party, each party will cooperate with the other party to facilitate the turnover of materials and records as needed to assure continued support or on-going operations. Any rights each party has to receive revenues from Medicaid reimbursements shall survive termination of this Agreement to the extent that such revenues were completely earned for SHARS claims billed and/or for consulting services provided prior to the effective date of the termination of the Agreement.

- V. **DATA AND PROPRIETARY RIGHTS** The Work shall be deemed "Work Made For Hire" as defined by the United States Copyright Law, and HISD retains for itself sole ownership of all proprietary rights in and to all designs, engineering details and other data pertaining to any discoveries, inventions, patent rights, software, improvements and all related materials originated and/or developed by HISD personnel in the course of performing the work and services associated with this Agreement ("Work").

- VI. RECORDS, DOCUMENTS, AND CONFIDENTIALITY** HISD will own all proprietary rights to all SHARS program billing records, documents, and Proprietary or confidential information and/or trade secrets developed, created and/or originated by HISD and WISD either prior to the commencement or during the continuation of this Agreement. Upon termination according to provisions in the "TERM" section of this Agreement, the WISD shall make available to the HISD and turn over at HISD's request, all SHARS program billing records, documents, and Proprietary information received from the HISD.

The WISD acknowledges and agrees not to disclose to any nonparty to this Agreement, other than as required to implement the terms of this Agreement, any SHARS records, documents, proprietary information, reports, operating information, financial data or other business information, relating to the other parties without written permission from an HISD official, except as otherwise provided by the Texas Public Information Act or other applicable law.

- VII. CONFIDENTIAL AND PROPRIETARY INFORMATION** The parties may provide technical information and expertise to each other that is either: **(1)** marked as being confidential or, **(2)** if delivered in oral form, is summarized in writing within 10 working days and identified as being confidential ("Confidential Information"). The receiving party shall for a period of five (5) years from the date of disclosure **(i)** hold the disclosing party's Confidential Information in strict confidence, and **(ii)**, except as previously authorized in writing by the disclosing party, not publish or disclose the disclosing party's Confidential Information to anyone other than the receiving party's employees on a need-to-know basis, and **(iii)** use the disclosing party's Confidential Information solely for performance of this Agreement. The foregoing requirement shall not apply: **(a)** to any portion of a party's publicly known information through no wrongful act or omission on the part of the receiving party; **(b)** to any such information that is already known to the receiving party at the time of the disclosure without similar non-disclosure obligations; **(c)** to any such information that is rightfully received by the receiving party from a third party without similar non-disclosure obligations; **(d)** to any such information that is approved for release by written authorization of the disclosing party; or **(e)** to any such information that is required to be disclosed by order of a court or government body or by applicable law, provided that the party intending to make such required disclosure shall promptly notify the other party of such intended disclosure in order to allow such party to seek a protective order or other remedy.

- VIII. SHARS REVENUE** SHARS revenue shall mean the following; **(1)** the gross Federal Share of the SHARS program's reimbursements before the allocation of gross Federal reimbursements between the State of Texas and the WISD, and **(2)** cash and any credits received by the State of Texas on the behalf of or for the WISD'S benefit as a direct result of participating in the SHARS program.

- IX. COMPENSATION FOR SERVICES** HISD shall be compensated by the WISD in amounts based on the fee schedule listed in "**Exhibit B**" attached hereto and made a part of this Agreement.

HISD shall be entitled to payment for all current and retroactive claims successfully completed and for which reimbursement has been received by the WISD. HISD shall send WISD a monthly invoice of fees due to HISD and each invoice will be due and payable to HISD within 30 days.

Claims filed retroactively in accordance with regulatory Medicaid guidelines in the Texas Medicaid Plan will be due and payable based on the current schedule listed in “**Exhibit B**” of this Agreement. The basis for claims filed retroactively is described in “**Exhibit C**” of this Agreement, which is made a part hereof. All invoices shall include appropriate documentation to support the payment. Upon termination of this Agreement, HISD shall be entitled to payment for all claims successfully transmitted to Texas Medicaid and Healthcare Partnership/Medicaid to date of termination, and as payment is received by WISD.

In the event that any federal and/or state agency shall demand return of any payments for claims previously remitted on behalf of WISD, including applicable interest, penalties, or charges related to such claims, WISD shall be responsible for reimbursement of all such amounts.

In the unforeseen event that HISD must incur substantial increases in cost for personnel and/or material to keep in compliance with new Medicaid regulations, the parties to this Agreement mutually agree to negotiate a reasonable increase in fees or costs that would be incurred by the HISD to maintain Medicaid compliance.

- X. **EVENTS OF DEFAULT** Upon the occurrence of an Event of Default (as hereafter defined) by either party to this Agreement, the non-defaulting party may terminate this Agreement effective thirty (30) days from the date of written notice to the defaulting party. Each of the following events constitutes an Event of Default:
- A. WISD fails to make any payments to HISD on or before the due date and fails to cure this delinquency within thirty (30) days of notice of such delinquency from HISD;
 - B. WISD fails to perform or observe any other duty or obligation to be performed or observed by it under this Agreement, and such failure shall continue for thirty (30) days after written notice thereof from HISD to the WISD, or
 - C. HISD fails to perform any of its duties hereunder, and such failure shall continue for thirty (30) days after written notice of such failure sent by the WISD to HISD.
- XI. **CONFIDENTIALITY OF STUDENT CLINICAL OR MEDICAL DATA** WISD shall not, during or subsequent to the term of this Agreement, directly or indirectly disclose confidential information or clinical data of students from WISD to anyone other than an employee of the WISD, who requires such information to perform hereunder, or an employee of HISD, except as otherwise may be required by the terms of the Texas Public Information Act, the Family Educational Rights and Privacy Act (FERPA), Health Insurance Portability and Accountability Act (HIPAA), or pursuant to subpoena or court order.

HISD shall not, during or subsequent to the term of this Agreement, directly or indirectly disclose confidential information or clinical data of students from the WISD to anyone other than an employee or agent of HISD who requires such information to perform hereunder, or as required in order to perform the claims Submission process, except as otherwise may be required by the terms of the Texas Public Information Act, the Family Educational Rights and Privacy Act (FERPA), Health Insurance Portability and Accountability Act (HIPAA), or pursuant to subpoena or court order.

No information shall be deemed confidential unless designated as such in writing by the party asserting such confidential nature, or unless designated as confidential by law under any of the aforementioned statutes or other applicable laws, rules or regulations.

- XII. CUSTOMER SUPPORT** HISD will provide comprehensive client support services including the handling of all incoming customer (client) calls during normal HISD business hours regarding the SHARS program or HISD client services related to SHARS reimbursement.

Upon mutual execution of this Agreement, HISD agrees, within 15 business days, to begin formal training and/or orientation with WISD on the finance and program processes and/or procedures of this SHARS program.

- XIII. IMMUNITY AND DISCLAIMER** HISD does not waive or relinquish any immunity or defense on behalf of itself, and its trustees, officers, employees (paid or volunteer) and agents all in both their individual and official capacities, as a result of the execution of this Agreement and performance of the functions or obligations described herein.

The Parties expressly agree that HISD has made no warranties whatsoever, express or implied, regarding the accuracy, dependability or viability of the data or the SHARS program or any products related to the SHARS reimbursement process.

HISD hereby expressly disclaims, and the WISD expressly agrees to such disclaimer, of any and all express and implied warranties with regard to the SHARS program including, without limitation, any implied warranties of merchantability or fitness.

In no event shall HISD be liable for any loss, inconvenience, claims or damages, including without limitation, any damages for loss of business profits, business interruption, loss of any actual or potential SHARS reimbursements, or claims for reimbursement, or any other direct or indirect claims or causes of action, resulting from or arising out of this Agreement and the obligations herein.

Nothing contained in this Agreement shall create a contractual relationship with or a cause of action in favor of any third party against HISD.

- XIV. ERRORS AND OMISSIONS** No accidental errors or omissions upon the part of either party shall relieve the other party of its responsibilities under this agreement, provided such errors and omissions are reported as soon after discovery as possible.

- XV. SOLICITATION** During the term of this Agreement, and for a period of one year thereafter, neither WISD nor HISD will solicit for employment, in areas related to Medicaid programs, any employees of the other party or its affiliates who directly participated in the work being performed hereunder.
- XVI. NO ASSIGNMENT** No assignment of this Agreement or of any duty or obligation of performance hereunder, shall be made in whole or in part by either party without the prior written consent of the other party.
- XVII. SECTION HEADINGS** The heading of sections contained in this Agreement are for convenience only, and they shall not, expressly or by implication, limit, define, extend, or construe the terms or provisions of the sections of this Agreement.
- XVIII. NOTICE** Any notice required to be given under the provisions of the Agreement shall be in writing and shall be duly served when it shall be hand-delivered to the addressees set out below, or shall have been deposited, duly registered or certified, return receipt requested, in a United States Post Office addressed to the other party at the following addresses:

To: Houston Independent School District

Houston Independent School District
Attn: Rene Barajas, Ph.D.
Chief Financial Officer
4400 West 18th Street
Houston, Texas 77092

To: Waco Independent School District

Waco Independent School District
Attn: Sheryl Davis
Chief Financial Officer
1030 East Live Oak
Waco, Texas 76703

- XIX. MISCELLANEOUS** This Agreement shall constitute the complete understanding of HISD and WISD, and may not be modified in any manner without the express written consent of both parties.

If any portion of this Agreement shall be declared or held unenforceable for any reason, the remaining portions hereof shall continue in full force and effect. All exhibits attached hereto are expressly made a part of this Agreement.

In WITNESS WHEREOF, the parties hereto have caused this Agreement to be duly executed as of the date(s) set forth herein.

Dated this 11th day of October 2017.

WACO ISD

HOUSTON ISD

Marcus Nelson, Ed.D
Superintendent of Schools

Richard A. Carranza
Superintendent of Schools

APPROVED AS TO FORM:

Donald R. Boehm
Attorney

APPROVED AS TO FUNDING AND BUSINESS TERMS

Rene Barajas, Ph.D.
Chief Financial Officer

EXHIBIT “A”

ROLES AND RESPONSIBILITIES

HOUSTON ISD / BILLING AGENT

- 1) Assist the client district in obtaining a Medicaid Provider Identification Number.
- 2) Assist the client district in executing a provider contract as required by TMHP to file electronic claims.
- 3) Verify student eligibility for each claim submitted (**HISD pays for and maintains a direct-line access to the State Medicaid eligibility mainframe on behalf of all its school districts**).
- 4) Provide the client district with pre-printed or on-line SHARS service tickets generated from the client district's Medicaid eligible student list.
- 5) Process all required data to create and maintain student, clinician/therapist, and service files.
- 6) Process each SHARS claim generated by the client district's clinician or health care providers documenting each SHARS service provided to Medicaid eligible students.
- 7) Submit SHARS claim data to TMHP/Medicaid for SHARS reimbursement utilizing HISD billing software for electronic claims submission for which Medicaid reimbursement will be sought.
- 8) Provide the client district with support services for Claims Tracking for the client district's use in tracking monthly service tickets for SHARS Medicaid eligible students.
- 9) Issue monthly invoice for services provided to client district that discloses claims successfully processed, submitted, and subsequently paid by TMHP/Medicaid.
- 10) Maintain billing records including site storage for data stored at HISD.
- 11) Generate quarterly reports, which show: **(1)** SHARS revenue billed to date, and **(2)** SHARS revenue received to date.
- 12) Provide access to applicable documentation and records required by federal and state laws, rules and regulations, and guidelines for Medicaid or other governmental compliance.
- 13) Provide support with the Center for Medicare and Medicaid Services (CMS), Texas Health and Human Services Commission (THHSC), and Texas Education Agency (TEA) audits.
- 14) Provide client support Hot Line with free 1-800 long distance access during normal HISD business hours.
- 15) Monitor compliance with changing federal and state Medicaid laws.
- 16) Assist client district with the quarterly submission of the “Certification of Expended State Funds Letter” as required by CMS and THHSC.

EXHIBIT “A” ROLES AND RESPONSIBILITIES

PAGE 2

WISD / CLIENT DISTRICT

- 1) Designate contact person(s) or coordinator to officially communicate and maintain on-going contact with the HISD
- 2) Obtain a Medicaid Provider Identification Number.
- 3) Execute a provider contract as required by TMHP to file electronic claims.
- 4) Authorize HISD to act as billing agent by executing **Billing Service Authorization** per “**Exhibit D**” of this Agreement.
- 5) Submit a listing, and/or data base of all of WISD’s special education students for HISD to determine SHARS Medicaid eligibility, and update list as required by HISD.
- 6) Submit copies of monthly SHARS service tickets to HISD for claims processing and submission.
- 7) Maintain source documentation for a period of seven (7) years on services for which SHARS claims were filed.
- 8) Warrant to the best of the knowledge of the district, its agents, officers, and employees, the accuracy, reliability, and completeness of any and all claim information submitted to HISD.
- 9) Pay monthly invoices received from HISD for SHARS Medicaid revenue received and services provided to WISD in accordance with the **Current Fee Schedule** in “**Exhibit B**” of this Agreement.
- 10) Require clinicians and SHARS service providers to complete monthly pre-printed SHARS Service Tickets for monthly processing and claims submission for Medicaid reimbursement.
- 11) Authorize HISD as billing agent, by executing Release of Information as per “**Exhibit E**” to obtain a copy of the client district quarterly “**Certification of Expended State Funds Letter**” from TMHP.
- 12) Provide other information and services as required in order to successfully complete the SHARS claim process.

EXHIBIT “B”
FEE SCHEDULE

**HISD SERVICE FEE SCHEDULE
WACO INDEPENDENT SCHOOL DISTRICT
ELECTRONIC CLAIM SUBMISSION**

HISD SERVICE FEE SCHEDULE FOR CLIENT DISTRICT’S PAID CLAIMS
4% OF ALL SHARS REIMBURSEMENT REVENUE RECEIVED,

PLEASE NOTE:

- 1) Service fee will only apply to PAID CLAIMS that generated Medicaid reimbursement revenue.
- 2) Contract renewals will be effective **April 27th** of each consecutive year.
- 3) Payment of fees to HISD must be made on or before the due date of monthly invoice received from HISD

EXHIBIT “C”

RETROACTIVE CLAIMS

For retroactive claims submitted during the period designated in the Texas Medicaid Plan, HISD shall be entitled to payment only for claims successfully completed and for which reimbursement has been received by the WISD. Billings by HISD under this agreement shall be due and payable only for claims for which WISD has received prior reimbursement. In the event that any claims are subsequently disallowed after payment to the WISD, then HISD shall reimburse WISD for fees received by HISD on any such claims. Fees due and payable will be based on the fee schedule in “**Exhibit B**” of this agreement. These terms apply only to the retroactive claim filing period as designated by the Texas Health and Human Services Commission (THHSC) and do not impact claims incurred during the current academic year.

EXHIBIT “D”

BILLING SERVICE AUTHORIZATION

This form authorizes the Houston Independent School District through its billing software service to act on the behalf of WISD in meeting the requirements authorized in the following paragraphs, when submitting Medicaid claims on behalf of WISD.

This is also to certify that information appearing on billings submitted by WISD for the Texas Medical Assistance Program is and will be true, accurate and complete. WISD understands that payment of any Texas Medical Assistance Program claim will be from federal and state funds and that any falsification or concealment of a material fact may be prosecuted under federal and state laws. These certifications are made in accordance with requirements found at 42 Code Federal Regulations 455.18 and 455.19.

WISD also certifies that the items billed to the Texas Medical Assistance Program are and will be for services that have been and will be provided by WISD, and in cases of physician services, the services, supplies, or other items billed have been and will be medically necessary for the diagnosis or treatment of the condition of the patients, and are provided without regard to race, color, sex, national origin, age, or handicap.

Additionally, WISD agrees to keep such records as are necessary to disclose fully the extent of services provided to individuals under the Texas Medical Assistance Program and to furnish and provide access to information regarding any payment claimed for providing such services as the State Agency, Attorney General's Office, and Department of Health and Human Services (HHS) Office may request for five (5) years from date of service, or until any dispute is settled, whichever occurs first.

WISD agrees to accept the amounts paid by the Medicaid program as full payment for the services rendered for which a Medicaid benefit is provided under the Texas Medical Assistance Program.

This form, to be retained in HISD files, bears WISD's original authorized signature:

1184815425

Medicaid Provider Number

Name of Authorized Representative

Waco Independent School District

Provider (District Name)

Authorized Signature

P.O. Box 27

P.O. Box / Street

Superintendent of Schools

Title

Waco, TX 76703

City/State/Zip

Date

EXHIBIT “E”
RELEASE OF INFORMATION

Waco Independent School District authorizes HISD, as billing agent, to obtain a copy of the quarterly **“Certification of Expended State Funds Letter”** from the Texas Medicaid and Healthcare Partnership (TMHP) at the time it is sent to the district.

EXECUTED ON: _____

Authorized Signature

Printed Name

Title

Date

Waco Independent School District
Board of Trustee Meeting Agenda Item

Date: November 16/30, 2017

Contact Person: Elaine Botello

RE: Discussion and possible action to approve additional teacher appraisers to the 2017-2018 Texas Teacher Evaluation and Support System (T-TESS) Appraiser List

=====

Background Information:

The Board of Trustees approves staff designated to conduct teacher appraisals each school year. Waco ISD appraises teachers using the Texas Teacher Evaluation and Support System also known as T-TESS. The Waco ISD Board of Trustees approved several T-TESS appraisers in July 2017 and August 2017. As of October 12, 2017 the administrators (highlighted in yellow) on the attached 2017-2018 T-TESS appraiser list submitted proof of T-TESS appraiser certification to Human Resources.

Fiscal Implications:

none

Administrative Recommendations:

The administration recommends approval of the additional T-TESS appraisers as presented on the attached 2017-2018 T-TESS appraiser list.

2017-2018
T-TESS Appraisers

Alexander, Joseph
 Allen, Thia
Atkins, Jillian
 Barefield, Elijah
 Beckham, Kandace
 Botello, Elaine
 Burgess, Donna
 Cain, Margaret (Lisa)
 Carpenter, Larry
 Coleman, Tanya
 Cox, Charles (Craig)
 Corona, Isabel
 Craytor, Samantha
 Curtis, Larryl
 Densmore, Kathy
 Donnell, Jacob
 Duncan, Ashley
 Edison, Ricky
 Ellis, Demetrius
 Flentge, Amanda
 Frasure, Lauren
 Gifford, Paula
 Guajardo, Diana
 Haliburton, Francene
 Hall, Lisa
 Hamilton, Suzanne
 Hannah, Rachel
 Hardeman, Desiree
 Helton, Lindsey
 Henry, Marsha
 Herring, Melody
 Jackson, Anthony
 Janek, Brad
 Jenkins, John
 Johnson, Jerry
Johnston, John
 Jones, Janeigh
 Kilgore, Kathleen
 Kling, Larry
 Kunz, Jennifer

Lackey, Adam
 Lange, Erin
 Latchison, Daphine
 Lee, Shelby
 Lee, Twana
 Lenord, Deloz
 Lloyd, Tarl
 Logan, Karmen
 Love, Ed
 Lozano, Isabel
 Lundquist, Jennifer
 Matthews-Perez, Amy
 McAdoo, Alonzo
 McCall, Dale
 McDurham, Robin
McKethan, Donna
 Mechell, Rebekah
 Nicholson, Stephanie
 Parker, Rhonda
 Pate, Dana
 Pedrotti, Sarah
 Phillips, Mary Nied
 Philipp, Layna
 Pritchard, Melissa
 Rambo, Mathew
 Rankin, Chris
 Reese, Melissa
 Sapaugh, Julie
 Saxenian, Lisa
 Scott, Tammy
 Sharp, Jennifer
 Sims, Debbie
 Smith, Helen
 Stewart, James
 Stone, Vicki
 Tankersley, Stephanie
 Tinney, Troy
 Torres, Jessica
 Tresl, Laurie
 Velasco, Elizabeth

Veloz, Diego
 Weeks, John
 Whitaker, Courtney
 Williams, Yolanda
 Wilson, Krystal

Waco Independent School District

Board of Trustees Board Meeting Agenda Item

Date: November 16/30, 2017

Contact Person: Elaine Botello

RE: Discussion and possible action to consider hiring of an employee related to a current administrator

=====

Background Information:

Policy DC (Local) states, "An applicant for employment, who is related to a District administrator within the second degree by blood or marriage, as defined in this policy, shall disclose the nature of the relationship during the application process. The District shall employ such an applicant only with Board approval."

Diego Lozano was recommended for employment with Waco ISD as a general maintenance worker. Diego is the son of Isabel Lozano who is an assistant principal of University High School.

Fiscal Implications:

None

Administrative Recommendation(s):

Administration recommends the Board of Trustees approve the employment of Diego Lozano.

Waco Independent School District

Board of Trustee Meeting Agenda Item

Date: November 16/30, 2017

Contact Person: Elaine Botello

RE: Discussion and possible action to Render finding that good cause did not exist under Texas Education Code 21.105 (c)(2) and authorize the Superintendent to file a written complaint with State Board for Educator Certification (SBEC) for contract abandonment

=====

Background Information:

Policy DFE (Local) states the Superintendent or designee shall be authorized to accept an employee's resignation submitted or effective at any time. If the superintendent or designee chooses not to accept the contracted employee's resignation, the matter should be submitted to the Board in order to pursue sanctions against the educator who is alleged to have abandoned their contract of the TEC 21.105 (c)(2), 21.160 (c)(2), or 21.210 (c)(2) as allowed by law.

The board of trustees must render a finding that good cause did not exist under the TEC 21.105 (c)(2), 21.160 (c)(2), or 21.210 (c)(2) for the educator to abandon their contract.

The following teacher has abandoned their employment contract with Waco ISD:

Alpha Coburn - Special Education Teacher

The board will receive additional information under separate cover.

Fiscal Implications:

There is no impact on the current budget.

Administrative Recommendation(s):

Administration recommends that the Board of Trustees renders a finding that good cause does not exist under Texas Education Code 21.105 (c)(2), 21.160 (c)(2), or 21.210 (c)(2) and authorize the Superintendent to file a written complaint with SBEC for contract abandonment.

Waco Independent School District
Board of Trustees Meeting Agenda Item

Date: November 16/30, 2017

Contact Person: Dr. Marcus Nelson
Elaine Botello

RE: Discussion and possible action to approve 2017-2018 STAAR Incentive Plan

=====

Background Information:

The Board has approved a campus/teacher STAAR incentive plan for the past four years. It is requested that the Board extend the program for an additional year. Administration is recommending the 2017-2018 STAAR Incentive Plan mirror the 2016-2017 STAAR Incentive Plan.

The recommended 2017-2018 STAAR Incentive Plan is attached.

Fiscal Implications:

For the 2017-2018 school year, it is estimated that this program could cost \$390,000.

Administration Recommendations:

The Administration recommends that the Board of Trustees approve the 2017-2018 STAAR incentive plan as presented.

STAAR Masters

Incentive Plan for Campuses/Teachers

2017-2018 Testing Season

The following plan provides incentives and expectations for student performance for school year 2017-2018.

Component One; Campus Met Standard

Ten dollars per student enrolled on a campus the first instructional day in May of the tested school year will be given for campuses earning TEA Met Standard status. Principals will use campus committees to determine use of Component One monies. Component One monies may be used for incentive pay, staff development, tutoring, transportation for tutoring, purchase of instructional materials/supplies, reasonably priced staff shirt, one staff celebratory meal held on campus, etc.

Each principal will sign the final determination list of his/her campus committee. The list will be forwarded to the appropriate campus assistant superintendent for signature, who will forward the signed document to the business office. Campus committee decisions for Component One monies are considered final. If a campus is in transition with a new principal, decisions on use of Component One monies will be overseen by the campus assistant superintendent.

Component One monies will be added to subsequent year campus budgets. Component One incentive payment amounts may not be less than \$100 and may not be given to campus administrators.

Examples;	Crestview - 729 Students	WHS – 1,574 Students
	<u>X 10 Dollars</u>	<u>X 10 Dollars</u>
	\$7,290	\$15,740

Component Two; My-Low-SES Students Passed!

Non GT-Identified Students; The scores of each teacher's (defined as the teacher who issues grades for STAAR content classes) low SES students who are not identified as gifted/talented are aggregated. Teachers are rewarded for the passing performance of their students, even if the campus did not Meet Standard.

Example: 22 students in an elementary classroom. The class has 20 identified low SES students, none of whom are identified as GT. Regarding the performance of the 20 low SES students; if fewer than 60% pass their STAAR test, no incentive pay is provided. If 60% or more of the students pass, incentive pay is provided based on the following scale:

If 60 to 75% of the 20 master STAAR	\$25 per S	(Ex: \$25 X 12 Ss pass = \$300)
If more than 75% up to 90% of the 20 pass	\$35 per S	(Ex: \$35 X 16 Ss pass = \$560)
If more than 90% of the 20 master STAAR	\$50 per S	(Ex: \$50 X 20 Ss pass = \$1000)

ATLAS GT-Identified Students; All students in ATLAS classes are identified as GT. Therefore, the scores of each teacher's (defined as the teacher who issues grades for STAAR content classes) GT-identified low SES students (evidenced by the pre-coded answer document) are aggregated. Teachers are rewarded for the passing performance *at the Advanced level* of their identified GT students, even if the campus did not Meet Standard.

Example: 22 students are in an ATLAS classroom. The class has 20 identified low SES Gifted students. Regarding performance of the 20 low SES GT students; if fewer than 60% perform at the Advanced level on their STAAR test, no incentive pay is provided. If 60% or more of the students pass at the Advanced level, incentive pay is provided based on the following scale:

If 60 to 75% of the 20 pass at Adv Level	\$25 per S	(Ex: \$25 X 12 Ss pass = \$300)
If 75%+ to 90% of the 20 pass at Adv Lvl	\$35 per S	(Ex: \$35 X 16 Ss pass = \$560)
If more than 90% of the 20 pass at Adv Lvl	\$50 per S	(Ex: \$50 X 20 Ss pass = \$1000)

GT-Identified Students in Mixed Classes; The scores of each teacher's (defined as the teacher who issues grades for STAAR content classes) GT-identified low SES students (evidenced by the pre-coded answer document) are aggregated. Teachers are rewarded for the passing performance *at the Advanced level* of their identified GT students, even if the campus did not Meet Standard.

Additionally, the scores of each teacher's (defined as the teacher who issues grades for STAAR content classes) low SES students who are not identified as gifted/talented are aggregated. Teachers are rewarded for the passing performance of their students, even if the campus did not Meet Standard.

Example: 22 students are in an elementary classroom. The class has 20 low SES students, four of whom are identified GT. The number of low-SES students passing and the number of identified GT low-SESs passing at Advanced level are added to give a GT-mixed pass rate. If the GT-mixed pass rate is less than 60%, no incentive pay is provided. If the GT-mixed pass rate is 60% or more, incentive pay is provided based on the following scale:

GT-mixed pass rate is 60% to 75%	\$25 per S	(Ex: \$25 X 12 Ss pass = \$300)
GT-mixed pass rate is 75% plus up to 90%	\$35 per S	(Ex: \$35 X 16 Ss pass = \$560)
GT-mixed pass rate is more than 90%	\$50 per S	(Ex: \$50 X 20 Ss pass = \$1000)

Incentive monies are assigned to the STAAR student's teacher of record. For individual, actual teachers of record, monies will reflect the earned amount (even if it is less than \$100).

Top Gun banners, door signs and an \$1,000 monetary award will go to the top performing teacher in each of the following four groups; elementary, middle, Atlas and high school STAAR/EOC.

Component Three; AP Teachers

The Advanced Placement teacher who issues grades for the AP class must have a minimum of 50% of the total AP students for his/her aggregate class roster actually take the AP exam in order to qualify for AP incentive pay.

Qualifying teachers who continue to teach in WISD the following school year will receive AP incentive pay in the following amount:

\$55 per student who scores a 3 on the AP exam for that course.

\$65 per student who scores a 4 on the AP exam for that course.

\$75 per student who scores a 5 on the AP exam for that course.

Component Four; Campus Distinctions

The state accountability ratings system includes seven possible distinction designations. Distinction designations are awarded in recognition of outstanding achievement in specific areas. Campus distinctions are based on indicators of student performance in comparison to forty similar campuses. Campuses and charter districts evaluated by alternative education accountability (AEA) provisions are not eligible to earn distinction designations. A campus that receives an accountability rating of Met Standard is eligible for the following distinction designations:

- * Academic Achievement in Reading/English Language Arts (*campus only*)
- * Academic Achievement in Mathematics (*campus only*)
- * Academic Achievement in Science (*campus only*)
- * Academic Achievement in Social Studies (*campus only*)
- * Top 25 Percent: Student Progress (*campus only*)
- * Top 25 Percent: Closing Performance Gaps (*campus only*)
- * Postsecondary Readiness (*campus and district*)

One thousand dollars per distinction will be given for campuses earning TEA distinctions. Component Four monies may be used for incentive pay, staff development, tutoring, transportation for tutoring, purchase of instructional materials/supplies, etc. If a campus is in transition with a new principal, decisions on use of Component Four monies may be overseen by the campus's assistant superintendent. Component Four monies will be added to 2017-18 campus budgets.

Component Five; PreKinder/Kinder/First Grade/Second Grade Teachers

PK-2 growth and development of reading ability is critical to the success of all students in Waco ISD. Outstanding instructional practices at the early grades is recognized by offering incentives for those teachers whose students excel in grades PK-2. Student achievement will be identified as overall growth in reading from the beginning of the year to the end of the year and class on grade level as evaluated by Istation. The top 11 district teachers in levels PK through 2nd grade with the greatest growth will be recognized as follows.

11 th Place	\$500	10 th Place	\$550	9 th Place	\$600
8 th Place	\$650	7 th Place	\$700	6 th Place	\$750
5 th Place	\$800	4 th Place	\$850	3 rd Place	\$900
2 nd Place	\$950	1 st Place	\$1000		

Total: \$41,800 @ \$10,450 per grade PK-2

In addition to the \$1,000 monetary award, Top Gun banners and door signs will go to each of the top performing PK, K, First and Second grade teachers.

Component Six:

Incentives are important to reinforce that teacher attendance is critical. Fulltime teachers who had perfect attendance during the 2017-2018 school year will receive \$200 at the beginning of the 2018-2019 school year.

Summary: If the Board adopts the 2017-2018 STAAR Masters Incentive Plan for Campuses and Teachers, the following estimates will be forwarded to the business office to allow time to amend the budget.

Component One {Campus Met Standard}	\$ 114,485	(\$ 111,150 + 3%)
Comp Two {My LowSES Ss + T Guns}	\$ 159,927	(\$ 151,385 + 3% + 4,000)
Component Three {AP}	\$ 9,074	(\$ 8,810 + 3%)
Component Four {Campus Distinctions}	\$ 23,690	(\$ 23,000 + 3%)
Component Five {Pk/K/1 st /2 nd + Top Guns}	\$ 41,800	
<u>Component Six {Attendance}</u>	<u>\$ 10,900</u>	
Estimated Total	\$ 359,876	

Q & A Section:

Q. Are incentives subject to deductions?

A. State (which includes TRS) and local laws require that all monies paid to employees be taxed.

Q. I teach third grade. We only have opportunity for incentive pay for two tests (reading and math). A fourth grade teacher is eligible for incentive pay for three test (math, reading, and writing). What gives with that?

A. Teachers are welcome to request a transfer to any STAAR-tested grade for which the teacher is certified to teach.

Q. Won't this program encourage cheating?

A. WISD has established that cheating may not occur in any way, shape, form nor circumstance. WISD teachers do not have to cheat to earn incentive pay, they need only to help their students learn. Even though the possibility of earning an extra three or four thousand dollars at some grade levels is appealing, that is hardly enough to risk losing one's job and one's teaching credentials for life.

Q. Who is eligible for incentive pay?

A. Teachers of record of STAAR-tested students are eligible. Such teachers as interventionists, instructional specialists, special education inclusion teachers, etc., are eligible to be considered for a portion of each student's success monies if the principal and teacher of record so authorize.

Q. When will I get my incentive pay money if over the summer if I take a job in a different school district?

A. Incentive pay is provided only to teachers who remain employed in WISD in the 2016-17 school year. Monies earned by teachers who leave WISD will be retained for next year's teacher/campus incentive programs (if the program is continued), unless a teacher taught a minimum of seven consecutive years in WISD before retiring and is retiring from education via TRS.

Q. Does each campus have to participate?

A. A campus principal (or campus committee should a principal use a committee for this option) can choose for a campus to not take part in Component One of the incentive plan. If such occurs, the principal is to notify his/her supervisor in writing by October 5th. Once that decision is forwarded, it stands until the next school year. Note: An individual teacher's (Component Two) participation is not affected by his/her campus (Component One) decision to not participate.

Q. What about individual teachers? Even if the campus participates, can a teacher refuse to participate?

A. A teacher can make the choice to not participate in Component Two of this incentive plan by notifying the principal in writing before October 15th. Once that decision has been signed by the principal and forwarded to the principal's supervisor, it stands until the next school year.

Q. What about individual Brazos High teachers – are they eligible for incentive pay?

A. Brazos High teachers are eligible for incentive pay because they are the teacher of record for those students

Q. What is the deadline for appealing matters relating to amounts of monies awarded/not awarded incentive pay?

A. The deadline for appeals will be September 30th.

Q. In the case of students who retake a STAAR test, will students who fail the test twice count against passing percentages twice?

A. First and second test administrations will be calculated into the overall passing percentage. In the case of retests, a student who fails the test twice will not count twice in the calculation but a student who passes the second test administration will count toward the overall passing percentage.

Q. Sounds like a lot of money could be spent on this STAAR MASTERS plan. What is the worst case scenario?

A. The "worst-case scenario" financially is the best case scenario instructionally. As a rough example and assuming a 15,000 student population with 90 percent of low SES

students passing the STAAR tests and each campus Meeting Standard; total calculations for Component One monies would be approximately \$150,000. Looking at last year's data with 20,300 tests administered to low-SES students (number includes all STAAR versions but only five EOC exams rather than the actual 15 given as only five EOC exams will be administered next spring), and assuming low-SES students pass 90% of those tests and assuming in each classroom 90% of all low-SES students pass, the numbers would look something like...

$$\begin{array}{r}
 20,300 \text{ tests taken} \\
 \underline{\quad \times 90\% \text{ pass rate} \quad} \\
 18,270 \text{ tests passed by Low-SES students} \\
 \underline{\quad \times \$50 \text{ per S (highest level Comp Two Teacher incentive pay)} \quad} \\
 \$ 913,500.00
 \end{array}$$

Bottom line cost - both components: \$1,063,500

Bottom line cost - that many Ss passing that many tests? priceless

Q. What was the total amount of Component One monies paid in past years?

- A. \$ 86,270 for Year One
 \$ 87,800 for Year Two
 \$ 111,150 for Year Three

Q. What was the total amount of Component Two monies paid in past years?

- A. \$ 75,937.50 for Year One
 \$ 96,070.00 for Year Two
 \$ 151,385 for Year Three

Q. What was the total amount of Advanced Placement monies paid in past years?

- A. \$ 4,115 for Year One
 \$ 7,630 for Year Two
 \$ 8,810 for Year Three

Q. Are the scores calculated on snapshot date or on the date of the test?

- A. The scores of students linked to a specific teacher on the date of the test are the scores from which the incentives are calculated.