## **BSME Partner Directory**

BSME facilitates an invaluable relationship between our schools and over 90 Partners, who provide products and services to schools and staff.

Schools in need of Educational Resources & Supplies providers can use this brochure to browse trusted BSME Partners. To have a look at our other Partner categories, please visit our <u>website</u>.

### **Educational Resources & Supplies**

#### Atlab

www.atlabme.com / | LinkedIn



Redefining Learning ATLAB, a technology-based hands-on learning solutions company provides innovative training systemsto educational institutions, technical universities, and industrial (vocational) training centers. Partnered with theworld's leading solutions providers and manufacturers, ATLAB brings the best of class solutions to classrooms.We understand the need for a child to touch, feel and inspect what they may not comprehendby just reading. ATLAB has taken education to another dimension by redefining conventionalmethodologies, enabling a high level of knowledge retention. Our learning programs are designed with innovative and effective ideas thatare based on the curriculum, which ensures optimum student involvement.Atlab is a part of the Centena Group, since 1980.



#### CES Holdings Ltd www.cesholdings.com | LinkedIn

Supplying schools in 128 countries, CES Holdings offers a one stop shop for all educational material from the United Kingdom (and indeed from the USA); this comprises all a school's book requirements and educational supplies across the curriculum. Equally important is our project work where we become involved in equipping new schools from scratch. This includes the general furniture and the design, supply and installation of the specialist areas such as laboratories, libraries, DT rooms etc. Our on-line order tracking service and the book search facility on our website have proved valuable additions to our service which, on top of the reduced freight and other savings that we pass on to schools, keep CES Holdings at the forefront of international educational supplies.

#### **Chamberlain Music**

www.chamberlainmusic.com | John@chamberlainmusic.com



Chamberlain Music has grown over the past three decades to be one of the foremost music education suppliers in the UK today. We have around fifty staff based mainly in Haslemere UK, most of whom have a practical interest in one area of music or another. In recent years we have gained many new customers from further afield including many British International schools in Europe, Middle East North Africa, and the Far East.We offer a consolidation service where schools can make purchases from various suppliers in the UK but ship the complete order in a single part or full container load from our warehouse in Haslemere. You can use your own shipping agents and freight management or leave it all to us to arrange.Over the years we have curated a range of in-house brands including Chamberlain Music, Percussion Plus, Octopus ukuleles, Tom & Will, and Musisca. Our export and distribution side to the company imports and distributes a number of popular brands to UK education suppliers and retailers – our brands include Nuvo Instruments, Panyard, IZZO Samba percussion and Manhasset and RAT music stands.Of course we stock all leading named brands, whatever you want – we can provide!

## **Educational Resources & Supplies**

DK



#### www.dk.com | LinkedIn

DK is part of Penguin Random House, the world's largest book publisher. With 46 years of publishing experience selling to every corner of the globe in 63 languages, DK's highly dedicated team of editors and designers work together to create truly beautiful books.

We believe in the power of discovery. That's why we create books for everyone that explore ideas and nurture curiosity about the world we live in.

From first words to the Big Bang, from the wonders of nature to city adventures, you will find expert knowledge, hours of fun and endless inspiration in the pages of our books.

#### **Dryad General Trading LLC**

www.dryadeducation.ae | speaktous@dryadeducation.ae

Dryad General Trading LLC is the largest stockist of Educational Resources in the UAE – a true onestop shop. We are a Dubai-based company stocking 6,000 creative products for next-day delivery to schools anywhere in the UAE. We also distribute a larger range of 157,000 products directly from the UK with a year-round delivery time of 6 weeks.

BSME member schools benefit from FREE next-day delivery of all our 6,000 stocked products, FREE carriage and Duty on imported orders and a FREE 'put away service' where we will even put your order away in your classroom cupboards if you would like us to!



#### **Early Excellence**

www.earlyexcellence.com | international@earlyexcellence.com

Early Excellence is an international provider of training, resources and furniture to support pedagogy, provision and practice in young children[?]s education. We provide a comprehensive range of highquality training, development and assessment services; offering expert advice, support and training to schools and kindergartens.

Our extensive range of furniture, resources and storage solutions enable schools and settings to equip the whole environment both indoors and out, with everything needed to create highly effective continuous provision and to elevate learning to the highest level.



#### Tes Global www.tes.com | help@tesglobal.com

Tes is the largest online education community; bringing together professional content, jobs and

training opportunities for educators worldwide. We want to simplify your working life by freeing up your time so you can focus on what matters most

We want to simplify your working life by freeing up your time so you can focus on what matters most – changing lives through education. Talk to us to see how our products have the power to help you attract, train and empower the staff you need to help your school to succeed.

## **Educational Resources & Supplies**



#### A.T. Little & Sons Ltd. T/A Browns Books <u>www.brownsbfs.co.uk</u> | contracts@brownsbfs.co.uk

A.T. Little & Sons trading as Browns Books is a UK family-owned and run business based in UK's East Yorkshire region. The company was established in 1982 by Alan Little and is the UK's Leading Library and Educational Book Supplier.

To this day, members of the Little family continue to direct and lead Browns Books with the family culture and values very much present throughout the whole business.

Browns Books are an approved supplier on many book framework agreements and are chosen as the preferred supplier by hundreds of Schools, Colleges, Multi Academy Trusts, and Universities with over 5000 customers globally.

We provide access to the UK's largest stockholding of print books and Multimedia items with over 20 million volumes available for same-day dispatch.

We own, host, and develop our eBook Platform VLeBooks with a current catalogue of over 2.6 million eBooks available for immediate access.

Browns Books is committed to providing customers with accurate and transparent information through our online ordering platform <u>www.brownsbfs.co.uk</u> which displays real-time stock levels along with accurate discounted prices once logged in. In addition, we employ a team of expert advisors who are vastly experienced in helping customers with the selection of stock based on your criteria. We can select titles up to a predetermined value that encompasses individual or various subjects. These selections are added to the customer account for easy access.

Our solution supports the smallest of libraries or education providers with simple easy access to find and purchase print and eBooks, whilst powerful enough to deliver acquisition to some of the largest education providers in the world.

Browns Books also offers a vast range of servicing options including shelf-ready. We provide a whole host of servicing elements that can be tailored to meet your library servicing specifications along with Bespoke MARC records.

#### Every Page Counts

www.everypagecounts.com | acosio@everypagecounts.com

Every Page Counts (EPC) offers schools and educational service providers around the world access to best-in-class publishers, distributors and EdTech providers to support literacy.

EPC works with your school to support overall educational goals across classrooms, libraries and throughout the wider school community, ensuring students and teachers have the materials they need to focus on enhancing outcomes.

The EPC team prides itself on providing superior service as we navigate your school towards tailored solutions, bridging the gap between needs and impactful learning materials.

Opening Day Collections - Fully Serviced Library Books - Classroom Libraries - Databases - Textbooks & Workbooks - Curriculum Support - Bespoke Book Lists



## **Educational Resources & Supplies**



#### Junior Duke Award www.juniorduke.com

I am a primary teacher with a passion for helping children to become more independent, confident and resilient with a greater feeling of empowerment. Quick question - Are your students in need of improved life skills?

If so, you might be interested to know there is a life skills Award for children aged 4-13. It's called the Junior Duke Award and leads children through set challenges helping them to grow in independence, confidence and resilience.

It's never too early to help children to be self-sufficient and to become capable young adults.

The age-appropriate life skills and cultural challenges are in seven progressive, high-quality workbooks. Thereafter, the final two levels are evidenced on a portal. All created by a Scottish primary teacher.

The Award is great for: creating independence inclusivity, allowing children of all academic abilities to achieve success helping your school address the UN convention on the rights of the child giving leadership experience for non-executive members of staff building additional home-school links providing useful extra knowledge of the 'whole child' for parents' nights and report writing creating a community feel within your school rewarding student achievement developing positive challenges and a healthy sense of competition all academic abilities as well as working alongside all curriculums helping children discover talents and skills

#### Findel Educational International www.findel-international.com | LinkedIn



For over 200 years, Findel Education has been supplying educational resources to schools across the world. Our range of resources gives you choice, value and quality with over 30,000 products available, with everything from English, Maths and Computing, to Science, Sport and Special Educational Needs.

Findel Education has had an established regional base in the United Arab Emirates for over 10 years. Working closely with local partners, we have developed a reputation for delivering outstanding customer value through our comprehensive range of resources and digital solutions. Our team, who travel extensively across the region, have built networks with school owners and leading organisations as well as teachers, academics, and educational practitioners to ensure resource requirements are met.

As well as supporting the existing international and local government schools' market, Findel has extensive experience in delivering projects, both green- and brown-field sites, right across the region. We work closely with project developers and architects to fully understand their requirements and provide bespoke solutions that deliver success.

## **Educational Resources & Supplies**





Students, aged 8-22 years old, learn essential skills across science, technology, engineering and mathematics in a fun and unique environment. Working together in small enterprising teams, students design, innovate, manufacture, test and race small-scale model cars to compete in school and external competitions.

ADNOC Yas in Schools aims to inspire and develop "The Engineers of the Future", equipping them with 21st Century skills and developing their passion for STEM subjects, while also providing teachers with exciting and easy-to-adopt themed programws and resources for delivering a broad range of learning outcomes.



IN SCHOOLS

<mark>باس</mark> فی العدارس

#### Edsidera

www.edsidera.com | LinkedIn

BENEFITS OF THE EDSIDERA AWARD

Our aim is to support schools with an extra curricular value added award scheme. Each award within our series is built upon the foundation of empowering children to become independent learners through skill-led education. Meticulously curated by seasoned educators who are deeply passionate about skill development, every award is fueled by a commitment to instill a growth mindset in children.

Range of Activities

Progressive, age-appropriate challenges and tasks that include and promote life skills, enquiry, creativity, independence, wellbeing, sustainability, entrepreneurship and innovation.

Our app and platform give us the opportunity to craft bespoke content for each school. We will differentiate and align your own national agenda, school improvement plan or curriculum key priorities into the award tasks.

#### ITS Astra

www.itsastra.com | n.mahmoud@itsastra.com



ITS ASTRA is a pioneering online platform dedicated to revolutionizing supply chain management in the field of education. With a user-friendly interface and cutting-edge AI technology, ITS ASTRA streamlines the procurement process for educational institutions, offering access to a vast array with more than 30k+ resources from top global suppliers at competitive prices. ITS ASTRA takes pride in ensuring prompt, organized, and hassle-free deliveries, making it the go-to destination for educators seeking efficiency and excellence in resource management.

Key Features of ITS ASTRA:

Comprehensive Product Catalog: Access more than 30k+ education resources on a single platform.
User-Friendly Interface: An intuitive and user-friendly interface with an internal approval system for schools.

3. Al-Powered Search: Utilize AI technology to quickly find the right products tailored to your educational needs.

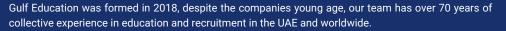
4. Cost Efficiency: Benefit from competitive pricing and cost savings, allowing institutions to allocate resources more effectively.

 Logistics Management: Our own logistics management ensures reliable deliveries to your doorstep.

ITS ASTRA is committed to simplifying the resource procurement process for schools, enabling educators to focus on what truly matters – providing quality education to their students.

## **Educational Resources & Supplies**





Gulf Education is a boutique student centred company specialising in education consultancy, professional development, teacher recruitment, the design and furnishing of modern educational spaces for students.

Our team consists of educators, project managers, designers, consultants and school leaders who all have previous experience in the field of education and are driven by one mission – to create student centred learning environments that stimulate and inspire.

We are an international business with our main offices located in the heart of Abu Dhabi, we also have a number of representatives supporting our schools and our teachers globally. We specialise in finding full-time and part-time teachers for vacancies in Nurseries, KG, Elementary, Middle and High Schools throughout the UAE, Middle East and South-East Asia. We also specialise with attracting the best talent for specialised positions such as leadership positions or those difficult to fill vacancies.

#### Learn IT

www.learnitacademy.com | paul@learnitacademy.com

#### Certify your teachers!

Our experienced Google Certified Trainers have developed innovative and exciting training that will inspire and motivate your staff to improve their use of technology in the classroom! It's a great way to consolidate staff learning by allowing up to 25 staff to complete the Level 1 or Level 2 preparation and exam to achieve their Google Educator certification!

The training will cover a range of the core G Suite for Education apps, including Gmail, Drive, Docs, Slides, Sheets, Forms, Sites, Groups, YouTube and many more!



**Gulf Education** 

#### S + B UK Ltd - furniture for learning

www.splusb.co.uk | sales@splusb.co.uk

S+B UK is one of the UK's leading specialists in the design, manufacture and installation of innovative furniture systems for Science, Food Tech and STEM Classrooms.

We have 50 years of experience in creating new state-of-the-art educational environments and in turning old-fashioned, uninspiring classrooms into fabulous new learning spaces, featuring 21st-century design, inspiring laboratories, food technology rooms and STEM suites.



Trans World Educational Experiences <u>www.twedex.com</u> | journeys@twedex.com

Since 2011 Trans World Educational Experiences (Twedex) have been creating bespoke school trips that provide lifelong memories for students and teachers alike.

Working in partnership with some of the best providers in destinations across the globe, our trusted Middle East, UK and Europe-based teams will support you every step of the way to deliver a journey that excites, educates and empowers your students.

Sport | Ski | Performing Arts | Subject | Eco

## **Educational Resources & Supplies**

#### **Magrudy Enterprises LLC**

www.magrudy.com | richard.rego@magrudy.com



Since 1975 Magrudy has become a central part of Dubai life. Although our flagship store remains the spiritual home of Magrudy's and is still visited by the same customers who shopped with us as children - we have branched out in the UAE and currently operate in Abu Dhabi, Al Ain and across various universities as the sole operator of campus bookstores. Being a family-run business with the needs of the local community always in mind, our books are complemented by a wide range of toys, stationery, greeting cards, arts & crafts materials suitable for all ages, as well as school uniforms. Our stores

are welcoming and interesting places to browse and explore and we pride ourselves on offering outstanding customer service.

#### Education

Since our beginnings as an educational toy and book store, education and learning remains at the heart of our business. our Educational Resource Centre caters to the needs of the UAE's educational community, supplying textbooks, library services, uniforms and holding book fairs

Experience and Capacity Summary 47 years of retail experience | 20 years Travel Market experience International portfolio of recognizable brands Proven ability to unearth fast moving product lines Leading distributor for over 40 years Established and scalable supply chain Highly experienced & proactive team Proven ability to deliver results and adapt to market trends across a range of different formats First to launch and manage bookstore concessions at major airports in the region i.e. Dubai Duty Free Other notable concessions include campus bookshops at New York University, Abu Dhabi and soon to be opened at Khalifa University, Abu Dhabi

#### **Tsunami Sport Ltd**

www.tsunami-sport.com | sales@tsunami-sport.com

Tsunami Sport is the world's leading sustainably-driven school sportswear provider. Officially now B Corp certified, Tsunami is regarded as a company with high environmental and social standards across all areas of the business.

With 20 Years of industry experience, Tsunami Sport has supported schools across the world in delivering high-quality, functional products that are designed for students and staff. Driven by best practices across all aspects of the supply chain married with industry-leading low minimum order quantities and outstanding in-house design capabilities, Tsunami Sport has built a reputation as the ideal school uniform supplier.

Tsunami continues to deliver a wide range of products to cover all sports and uniform requirements. For more information, head to www.tsunami-sport.com or to speak to us in person and find out how we can assist you, please get in touch with sales@tsunami-sport.com.



## **Educational Resources & Supplies**



www.happyconfident.com | jenny@happyconfident.com



With the rapid rise of mental health issues in children across the world, The Happy Confident Company is on a mission to help every child develop a strong sense of self-understanding and self-belief from the earliest possible age. We believe that early intervention and prevention are key to improving children's wellbeing.

We provide clinician approved, ready-to-go programmes and resources that develop personal, social, and emotional skills for children aged 3 to 14 and in just 10 minutes a day. There is little training required and the programme can be tailored to each individual school.

Using our resources for just 10 minutes a day, Happy Confident schools transform children's wellbeing by developing the skills and confidence they need to succeed. The impact of the programme is immediate with a large percentage of schools seeing a difference in just one week. The results are improved self-regulation, increased self-awareness and growth mindset, increased resilience, and greater compassion. Additionally, the programme benefits teachers by promoting positive behaviours and reducing time spent on behaviour management.

Our resources are currently used in schools throughout the UK and internationally, with endorsements from clinicians, schools and charities. Several of the resources are being translated in other languages such as Dutch, Czech and Arabic version.

Our commitment to developing children's wellbeing drives us to constantly innovate and evolve our resources to help even more children worldwide. Join us on our mission.



#### Trutex Ltd

www.trutex.ae | dsolomon@trutex.com

Trutex has been supplying school uniforms and school sportswear in the UK for over 150 years and is one of the country's oldest and trusted quality school uniform brands. Beyond the UK, we supply directly to many international schools across the Middle East. The brand has strong values related to sustainability and 'Made To Last' quality. Our success in the Middle East is attributable to our ability to deliver consistent, durable and quality uniform year after year, solving a key issue for international schools in the region.We can support our international school customers through a bespoke service which includes design, manufacture, and supply of a unique uniform style that reflects a school brand. We know how important this is, not only to the whole school community, but also to the wider public for the brand visibility it gives the school.



#### **Einfobase Book Trading LLC**

phindbooks.ae | Ceo@einfobase.com

We are a Book Distribution and Book Retail company. Our primary clients are UK Schools and Universities. We deal in Academic and Library books all sourced from UK publishers.

We are on board with all top groups like Aldar, BEAMS, LEAMS education, Star Group, SIS Global and more.

We have our online portals and also physical showroom in Sharjah School Zone plus our office is in Dubai Trade Center. We offer both wholesale and retail for academic books in MENA.

## **Educational Resources & Supplies**



#### Wall Art by Promote Your School

www.promoteyourschool.co.uk | chris.harris@promoteyourschool.com

We are an education design agency that specialises in creating bespoke Wall Art for schools. Our talented in-house design team has managed thousands of projects for schools around the world. With over 20 years' of experience in education, we understand the unique challenges faced by teachers and leaders in education. So, we are well-placed to advise and guide you through the process of using Wall Art to achieve your goals and ambitions. You can find hundreds of examples of their work on their website.

#### Alef Education

alefeducation.com | rasha@alefeducation.com



Alef Education is a global leader in education technology at the forefront of using artificial intelligence and machine learning technologies to create personalized learning experiences that transform the way the world is educated.

Alef Education and its products, the Alef Platform, Alef Pathways, Abjadiyat, and Arabits, have a growing presence in key education markets worldwide, including the United Arab Emirates, the United States, Indonesia, and Morocco. The award-winning Alef Platform provides Al-powered learning and teaching solutions that use real-time data to drive improvements across the education system. Abjadiyat is an Arabic language learning platform that provides engaging and interactive content from kindergarten to 4th grade. Arabits is a complete Arabic learning system for non-native speakers that helps students of all ages learn, practice, and improve their Arabic language skills using Al.

Alef Education supports over 14,000 schools, and over 1 million students use the Alef Platform.

#### Zaks

www.zaksstore.com | LinkedIn



ZAKS Uniforms is a premium school uniform company which has a vertically integrated supply chain and manages over 250 schools across the GCC with a manufacturing capacity of over 2 million units annually.

ZAKS has been serving the region for over 30 years in the realm of quality school uniform offerings with a retail distribution of over 25 stores across the GCC in convenient locations. We have been operating across UAE, Bahrain, Oman, Qatar and Saudi Arabia, offering top quality uniforms, bespoke styling, unparalleled service and have the largest network of uniform retail stores in the region.

<u>ZAKS</u> is a vertically integrated supply chain, controlling every step of the process from design development, fabric sourcing in our equity owned mills, production in our state-of-the-art facilities and delivery to students and families through our retail stores or online platform. We have an accessory range of more than 65 items ranging from bags, caps, swimwear, socks, belts, winter wear, sports gear etc. We also house BUCKLE UP specialized back to school leather and sport shoes with more than 20 designs which come with non marking soles and name tags on the inside (<u>www.buckleupshoes.com</u>).

ZAKS offers unmatched quality, value, and service, including free alterations on all garments, made-tomeasure services for students requiring custom tailored uniforms (provided at the same price as offthe-rack garments) and a warranty on all uniforms. Our design team collaborates with each school individually to ensure a uniquely bespoke design that enhances your school's brand image and creates a look that students are proud to wear, on and off campus. Ordering online or at one of our conveniently located ZAKS Order Centers provides the utmost in convenience with uniforms being delivered right to your door.