

Stanwood Camano School District

TO: BOARD OF DIRECTORS
FROM: STEVE LIDGARD, EXECUTIVE DIRECTOR – BUSINESS SERVICES
SUBJECT: BUS PURCHASE AUTHORIZATION
DATE: NOVEMBER 3, 2020
TYPE: ACTION NEEDED



According to Board Policy 6210, purchases exceeding \$50,000 require school board approval. We are currently preparing to purchase one bus to replace a bus. The State of Washington provides reimbursement for most of the purchase cost in the form of annual depreciation payments. Since the estimated total purchase cost of this bus exceeds the policy amount, school board approval is required. Attached is a description of the bus and costs, less trade-in including sales tax, being considered for purchase:

1 - 14-passenger plus wheel chair station, front-engine bus, estimated cost \$ 78,927.92 with trade in.

Lisa Orton, Director of Transportation, recommends trading in a 2011 Chevrolet Collins bus, lowering the net cost of the purchase.

General Motors manufactures the bus. All "yellow" school buses are purchased with Transportation Vehicle Fund resources that may only be used for this purpose. The cost for school buses is set through a statewide bidding process supervised by OSPI.

The estimated delivery date is six months from the order date.

Recommendation:

We recommend the board move to approve the purchase one 14-passenger bus for an estimated cost of \$ 78,928



Northwest Bus Sales, Inc
33207 Pacific Highway South
Federal Way, WA 98003
Phone (253) 841-9997
Fax (253) 845-9384
www.nwbus.com

October 16, 2020

To: Lisa Orton
Stanwood Camano School District

From: Rob Goolsby – Northwest Bus Sales

Re: New Bus Quote

Hi Lisa,

Thank you for the opportunity to quote a new Type-A for Stanwood Camano School District. Northwest Bus Sales aims to be the most competitively priced provider of quality buses, but where we really shine is in our support- both during *and after* the sale. Attached you will find our quote for your custom-built bus. We appreciate your business and look forward to working with you on this purchase. If you have any questions regarding this quote, please do not hesitate to call me on my cell at 206-445-8591.

Best Regards,

Rob Goolsby
Northwest Bus Sales
rob@nwbus.com
www.nwbus.com



Quote

Date: 10/19/2020

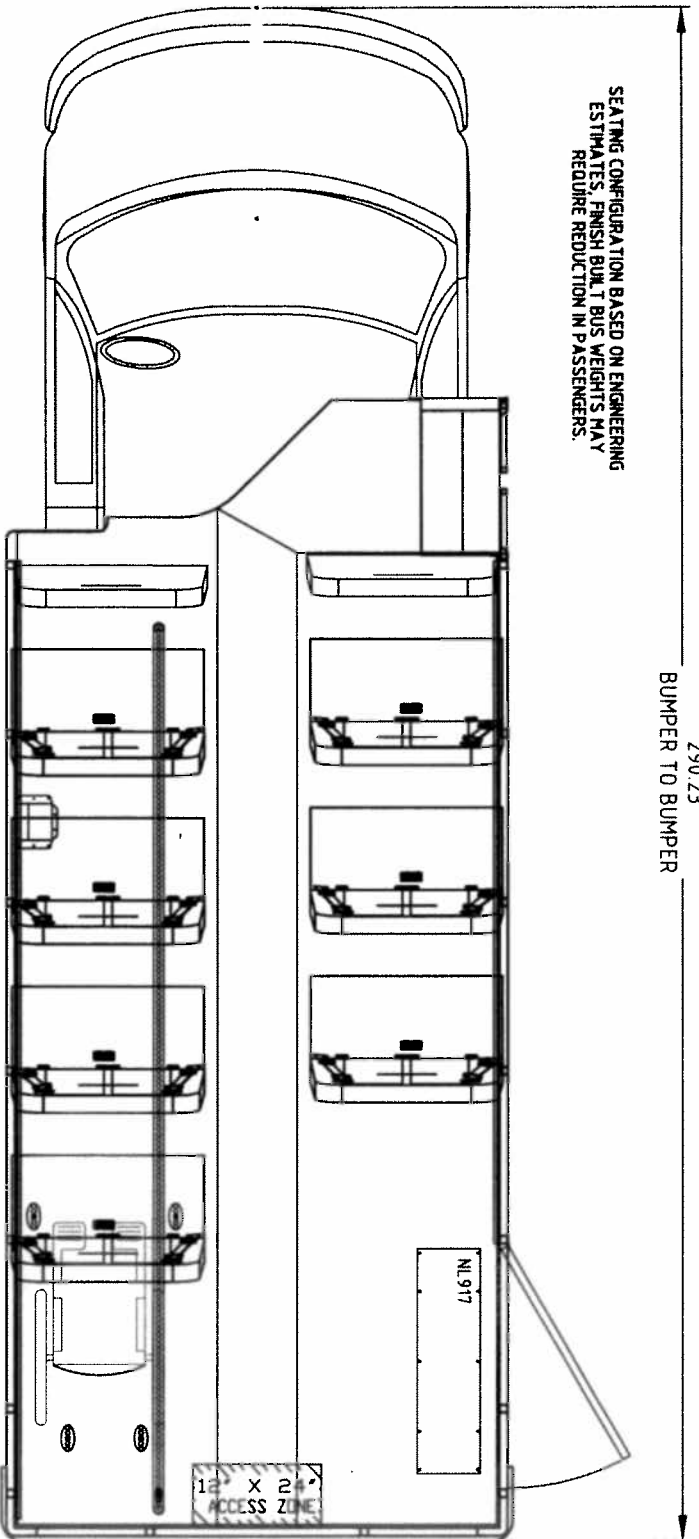
Prepared By:
 Northwest Bus Sales
 Rob Goolsby
 206-445-5891
rob@nwbus.com
 33207 Pacific Highway S
 Federal Way, WA 98003

Prepared For:
 Stanwood Camano School District
 Lisa Orton
 360-629-1226
lorton@stanwood.wednet.edu
 26920 Pioneer Hwy
 Stanwood, WA 98292

| OSPI Spec Magellan 12+1 Type A | | | |
|--------------------------------|--|-------------|--------------------|
| Qty | Description | Price | Extended |
| 1 | 2020-2021 OSPI Spec 18+1 Gas (Chevy) | \$63,241.00 | \$63,241.00 |
| 1 | Upgrade to 4500 Chassis | \$1,850.00 | \$1,850.00 |
| 1 | Extend Chassis Wheelbase to Accommodate Floorplan | \$797.50 | \$797.50 |
| 1 | Additional Section to Accommodate Floorplan | \$1,127.50 | \$1,127.50 |
| -6 | 39" 3pt Seat (Triple Passenger) | \$833.75 | -\$5,002.50 |
| 7 | 36" 3pt Seat w/ 2 ICS Locations | \$1,167.50 | \$8,172.50 |
| | *Note- Brown seat covers | | |
| 1 | Extruded Aluminum Running Board - Drivers | \$215.00 | \$215.00 |
| 1 | Right hand entry grab rail | \$72.50 | \$72.50 |
| 1 | Spare wheel and tire | \$450.00 | \$450.00 |
| 1 | Kenwood NX-3820HGK2 in lieu of standard | \$747.00 | \$747.00 |
| 1 | Insta Chain Automatic Tire Chains | \$3,225.00 | \$3,225.00 |
| 1 | Camera System - Seon 2-Cam, estimated - subject to options required | \$2,625.00 | \$2,625.00 |
| 1 | Track Mounted Seating - Streetside | \$390.00 | \$390.00 |
| 1 | Dealer Credit | -\$1,700.00 | -\$1,700.00 |
| 1 | Trade Allowance 2011 Collins | -\$4,653.00 | -\$4,653.00 |
| | !!All buses quoted with Motorola CM200D radio unless otherwise noted!! | | |
| TOTAL | | | \$71,557.50 |
| Sales Tax | | | \$7,370.42 |
| TOTAL PRICE* | | | \$78,927.92 |

*Price available to State of Washington School Districts.

Any change orders must be submitted in writing, and are not official until confirmed.



DE516WR

COLLINS BUS SEATING PLAN

- 14 Passengers
- 3 36 inch 3PT CRS RH Seats at 28 inch Hip to Knee
- 4 36 inch 3PT CRS LH Seats at 28 inch Hip to Knee

1/2" PLYWOOD SUBFLOOR TEMPLATE DRAWING #442662-5



COLLINS BUS CORP.
P.O. BOX 2946
HUTCHINSON, KS.
67504-2946
FORM F-7.3.06 REVISION 0

THIS DRAWING AND ALL INFORMATION THEREON IS THE PROPERTY OF COLLINS IND. INC.

| | | | |
|-------|------------------|-------------|----------------------|
| TITLE | CHEVY DE516WR SB | DRAWING NO. | DE516WR_336R_436R(1) |
| | | DRAWN BY | RM |
| | | DATE | 10/18/18 |

Approved By: _____ Date: _____