



SNOQUALMIE VALLEY

SCHOOL DISTRICT

June 24, 2024

RE: Snoqualmie Valley School District Food Service Management Company RFP

To whom it may concern,

Based on the evaluation and scoring of the submitted proposals, the Snoqualmie Valley School District has determined the apparent successful offeror to be Compass Group USA, Inc (Chartwells). Scoring of the responsive proposals was as follows:

		Sodexo		Chartwells	
Rating System	Factor Description		Score		Score
50	Price/Cost, financial pro forma; proposed amount of the management fee; projected overall program financial results.	2.85	30	2.29	50
30	FSMC proposed on site supervisor	1 YR school district exp, 16 yrs restaurant	20	8 years school district exp	25
15	Food cost as a % of total fixed price/meal.	65.9%, Minimum food cost as % of total FSMC Meal Charge	12	79.3%, Minimum food cost as % of total FSMC Meal Charge	15
15	Management Plan - demonstrates FSMC's plan and personnel for how services identified in the RFP are proposed.		15		15
10	FSMC experience, ability, responsibility, work record, and references in managing of school food service programs.		10		10
5	Financial Condition/Stability, Business Practices		5		5
5	Accounting and Reporting Systems		5		5
5	Personnel Management and Professional Standards Plan		5		5
5	Purchasing specification and purchasing power.		5		5
5	Promotion/Marketing in School Food Service		5		5
5	Involvement of Students, Staff, and Patrons		5		5
150	Total Points		117		145

District administration will be recommending that the School Board approve Chartwells as the Snoqualmie Valley School District's Food Service Provider.


This notification has the following parameters:

- Post-Selection Review and Protest Period Ends – July 1, 2024
- Chartwells' proposal must be approved by the District's Board of Directors.
- Per state guidelines, the proposed contract is subject to review by the State. If non-substantive changes are needed as a result of State review, an opportunity will be provided to amend the proposal and/or contract.

We anticipate the School Board to take action on this recommendation at the July 11, 2024 board meeting.

The District would like to thank all vendors for their time and consideration regarding this RFP and specifically thank Sodexo and Chartwells for submitting responsive proposals.

Kind regards,

A handwritten signature in black ink, appearing to read "Ryan Stokes", with a stylized flourish at the end.

Ryan Stokes
Assistant Superintendent
Snoqualmie Valley School District