



Minutes
Regular Meeting
Sedalia School District #200
Monday, February 22, 2021 6:30 p.m.
Smith-Cotton High School
Heckart Performing Arts Center

Call to Order	Dr. Sharp president, called the meeting to order at 6:30 p.m.
Present	Board Members physically present: Dr. Jeffrey Sharp, President; Scott Gardner, Vice President; Diana Nichols, Secretary; Kenny Coffelt, Treasurer, Matthew Herren, and Barbara Schrader.
Videoconference	Board Members videoconference present: Michael Stees.
Absent	
Attendees	Steve Triplett, Superintendent; Mr. Jason Curry, Assistant Superintendent; Dr. Todd Fraley, Assistant Superintendent; Chris Pyle, Assistant Superintendent; Lisa Hammerly, Recording Secretary.
Public Comments	
Recognitions & Pres.	<p>Sedalia School District Foundation will have a Snack Day for district staff members in April. The kickoff for the Major Saver program will be in April, as well. The SSDF golf tournament will be in June, with both morning and afternoon shotgun starts to allow more people to participate.</p> <p>Sedalia Community Educators Association President Shelley Lutjen said that on Thursday, Feb. 25, SCEA will recognize the building and district winners for outstanding associate and educator. Due to COVID restrictions, instead of the usual forum, SCEA is inviting board candidates to record 2-minute videos that will be shared with staff. Also, four \$1,000 scholarships will be awarded this year to students whose parents are SCEA members. The event will be live streamed at 4:30 p.m. at https://youtu.be/bvzmDAHlh4A</p>
Approval of Agenda	Scott Gardner moved, seconded by Kenny Coffelt, that the Board amend the February 22, 2021 Agenda. Decision item 5.3 KAGAN Cooperative Contract ADD a second KAGAN Letter of Agreement with Quote. The Quote is for both KAGAN Letter of Agreement(s). Information item ADD 7.4 Lease Certificate Refunding and Pay Off. Affirmative: 7
Consent Agenda	Scott Gardner moved, seconded by Kenny Coffelt, that the Board approve Minutes for Monthly Business Meeting January 25, 2021 Treasurer's Report, Payment of Bills. Affirmative: 7
Vocational Enhance Grant	Matthew Herren moved, seconded by Diana Nichols, that the Board approve the Vocational Enhancement Grant Application as presented. Affirmative: 7
Budget Amendment	Kenny Coffelt moved, seconded by Diana Nichols, that the Board approve the 2020-2021 Budget Amendments as presented. Affirmative: 7



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- Loftus Intercom Bids Scott Gardner moved, seconded by Diana Nichols, that the Board approve the Alternate Bid to Tech Electronics Valcom Class Connection Intercom System total purchase price \$46,943.00 due to their capabilities as presented. Affirmative: 7
- KAGAN Agreement Scott Gardner moved, seconded by Diana Nichols, that the Board approve two KAGAN Letter of Agreement(s) as presented. Affirmative: 7
- Business/Marketing Kenny Coffelt moved, seconded by Diana Nichols, that the Board approve the Business and Marketing Education Assessment and Evaluation as presented. Affirmative: 7
- PLTW Kenny Coffelt moved, seconded by Diana Nichols, that the Board approve the Engineering and Technology Education – Project Lead the Way Assessment and Evaluation as presented. Affirmative: 7
- Family Consumer Sciences Kenny Coffelt moved, seconded by Diana Nichols, that the Board approve the Family and Consumer Sciences Assessment and Evaluation as presented. Affirmative: 7
- Track Re-Surface Spray SCHS Dr. Fraley presented information for discussion on the contracting to resurface spray the current track at the Jennie Jaynes Sports Complex. Additional bids will be requested and brought back under Decision Unfinished Business.
- COVID-19 Mr. Curry presented information for discussion on the COVID-19 Pandemic.
- Membership & Enrollment Mr. Triplett presented information on the Membership and Enrollment Report.
- Free/Reduced Lunch Dr. Fraley presented information on the Free and Reduced Lunch Report.
- Central MO Credit Union Mr. Pyle presented information on the Central Missouri Community Credit Union donation.
- Lease Certificate Refunding Dr. Fraley presented information on the Lease Certificate Refunding and Pay Off. This will be brought back under Decision Unfinished Business, March 8, 2021.
- Adjournment Kenny Coffelt moved, seconded by Diana Nichols, to adjourn to closed session for purposes listed in sections RSMo. 610.021 (1) Legal, (3) Personnel, (13) Protected Records, (14) Records Protected from Disclosure by Law of the Missouri Statutes at 7:40 p.m. Roll Call Vote: Kenny Coffelt-Aye. Scott Gardner-Aye. Matthew Herren-Aye. Diana Nichols-Aye. Barbara Schrader-Aye. Michael Stees-Aye. Dr. Jeffrey Sharp-Aye.



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Approved this 8th day of March 2021, by order of the Board of Education, Sedalia School District #200, Pettis County, Sedalia, MO.

Diana Nichols, Secretary

Dr. Jeffrey Sharp, President



Kagan Quote
Quote 6429
Created on 1/20/2021

For Sedalia School District #200

District Flat Fee			
Description	Quantity	Amount	Est. Total
Cooperative Learning Day 1 & 2 Date(s): TBD Schools: For New Teachers at Sedalia School District #200 Participant Description: 400	2	\$38,987.00	\$77,974.00
Materials			
Description	Quantity	Amount	Est. Total
Cooperative Learning Book, Workbooks, Action Plans, Software* Date(s): TBD Schools: For Sedalia School District #200 only Participant Description: 400	400	\$44.00	\$17,600.00
Travel Fee			
Description	Quantity	Amount	Est. Total
Travel Fee Date(s): TBD Schools: For Sedalia School District #200 Participant Description: 1 trainer for K-5 group and 1 trainer for 6-12 group	2	\$750.00	\$1,500.00
Total:			\$97,074.00
Please Note: This Price Quote will expire on March 21, 2021			

Notes

- Workshop Date: Requested date is contingent upon trainer availability.
- Sales Tax: *Sales tax applies to course materials except for tax exempt organizations.
- Course Material Fee : There is a one-time Course Material Fee for all workshops, not included in the Workshop Fee. The fee covers all materials, including additional workbooks for subsequent training days, up to 5 days of training on the same workshop topic.
- Travel Fee: The Travel Fee is a one-time fee that covers all flights, lodging, meals, cabs, rental car, parking, and incidentals for the duration of the trainer visit.
- For questions about this quote, please contact Lori Allnutt - Lori@KaganOnline.com or 949.545.6388



Letter of Agreement

This is an understanding and agreement between:

Kagan Professional Development (Kagan)
981 Calle Amanecer
San Clemente, CA 92673-2008

&

Sedalia School District #200
2806 Matthew Dr
Sedalia, MO 65301-7981

Federal Tax ID: 33-0593901

Kagan will present the following event:

- I. Topic: Kagan Cooperative Learning Day 1 & 2
 - II. Date(s): August 24 - 25, 2021
 - III. Total Day(s): 2
 - IV. Time: 8:30am - 3:30pm
 - V. Location: Sedalia School District #200
-

Sedalia School District #200 agrees to:

- I. Pay the consulting fee of \$38,987.00 for a maximum of 200 participants from Sedalia School District #200 only.
- II. Pay the one-time travel fee of \$750.00. This fee covers all flights, lodging, meals, cab, rental cars, parking, and incidentals for the duration of the trainer visit.
- III. Purchase the Cooperative Learning Textbook (BKCLW), the Cooperative Learning Course Workbook Day 1 & 2 (NKWB1, NKWB2), and the Mix-Pair-Share Software (EMPSC) for each participant at \$44.00 per person, plus any applicable sales tax. This is an additional course materials fee, not included in aforementioned consulting fee.
- IV. **Participants attending from outside Sedalia School District #200 must pay \$349.00 per person (unless prior written approval is obtained from Kagan).**
- V. Sign and return this Letter of Agreement along with an approved purchase order at least 30 days prior to the start date of your event.
 1. For events which require the purchase of course materials, please note that these materials will be billed by Kagan Publishing (FEIN: 33-0378218). All other expenses related to the event will be billed by Kagan Professional Development (FEIN: 33-0593901).
- VI. Contact Kagan's Workshop Coordinator with a final participant count at least 30 days prior to the start date of your event.
- VII. If your signed agreement, approved purchase order, and participant count are not received at least 21 days prior to your event, you may be responsible for any additional shipping charges incurred.
- VIII. Comply with Kagan's Cancellation Policy:
 1. If the workshop is cancelled by Sedalia School District #200 with at least 3 days notice, and is rescheduled to occur within three months of the original workshop date, Kagan will waive all expenses already incurred by Kagan.
 2. If the workshop is cancelled with 3 or fewer days notice, or is not rescheduled to occur within three months of the original workshop date, and Kagan has incurred travel and/or shipping expenses, Sedalia School District #200 will reimburse Kagan for the expenses incurred.

3. If Kagan cancels the workshop for any reason, Sedalia School District #200 will not be responsible for any expenses incurred by Kagan.
 - IX. Provide a location to have the workshop.
 - X. Provide the following:
 1. Tables and chairs
 2. LCD projector with table, podium, extension cord with power strip, and screen (minimum 8'x8')
 3. Platform for presenter for groups over 50
 4. Lavalier wireless microphone and sound system for over 50 participants
 5. Three input cords to podium: 1) VGA cord to connect into venue projector; 2 & 3) two mini-jack input cords to connect into the venue audio system; one for the presenter's computer and the other for their iPod.
 6. Flip chart and markers (if applicable)
 - XI. Comply with the terms of Kagan's Copyright: <https://www.KaganOnline.com/copyright>. Sedalia School District #200 agrees not to offer trainings on the copyrighted content of this workshop without Kagan's permission or certification.
 - XII. Collect a completed registration form from each participant in order to verify attendance and provide each participant a certification of completion.
-

Kagan agrees to:

- I. Provide consulting services.
 - II. Provide workshop materials for the instructor and participants that attend each day. Any materials in excess of attending participants will be sent back to Kagan.
 - III. Reimburse pre-approved sales helpers. The Workshop Coordinator will determine the number of helpers necessary for this event, if any. Helpers must be pre-authorized by the Workshop Coordinator in order to be eligible for reimbursement. Pre-authorized helpers will receive \$150 in Kagan product per day (not to exceed \$300 in Kagan product per event). Please see the *Workshop Sales Helper Form* for full details.
 - IV. Provide Sedalia School District #200 with an invoice and copy of applicable receipts after the event has concluded; typically within 30 days. Please contact Kagan's Contract Coordinator at 949-545-6366 if your invoice is required by a specific date.
-

Both parties understand that:

- I. Sedalia School District #200 may purchase Kagan product (except course materials) up to 3 weeks prior to the workshop date at a 10% discount plus free shipping. Please put your event date on your purchase order to ensure your discount.
- II. Any changes in content or time must be pre-approved by Chris Duffy, the Director of Educational Partnerships.
 1. Content shall include: Kagan Cooperative Learning Day 1 & 2
 2. Grade Levels: 6-12
- III. Outside Participants: No participants from outside the host school will be allowed to attend this workshop without the prior consent of both parties. Superintendents, principals, and administrators in charge of providing staff development are invited to attend at no cost when approved by the Director of Educational Partnerships prior to the event. If registration fees are to be collected from outside participants by either Kagan or the sponsoring school or district, both parties agree that all registration fees will go to Kagan.
- IV. Advertising of any sort, printed or electronic, must be approved by Chris Duffy, the Director of Educational Partnerships before distribution. Copies of flyers, brochures, E-mail messages, or other advertising should be on file with Laurie Kagan, the Director of Professional Development.
- V. It is agreed by Sedalia School District #200 that the presenter will administer a one-page Course

Evaluation form to each participant. Sedalia School District #200 will return all completed evaluations to Kagan.

- VI. It is agreed by Sedalia School District #200 that no videotaping of the presentation will be allowed without prior written consent from the Director of Professional Development, Laurie Kagan.
- VII. Over-payments may be issued a credit coupon that can be used for prior, current, or future professional development, and/or product at the customer's discretion. Refunds by check will be made at customer's request.
- VIII. If events beyond the reasonable control of the parties (including, but not limited to, acts of God, declared war, governmental authority, terrorist attacks in or near the workshop site, or curtailment of transportation to or from the workshop site) make it illegal, impossible, or unreasonable for the trainer to perform as originally contracted under this Agreement, Kagan may terminate this Agreement, without liability. In the very extraordinary instance that an event must be cancelled by Kagan, Kagan agrees to reschedule the event, but will assume no financial responsibility to Sedalia School District #200 for the results of the cancellation.

Required Billing Information (*Host school/district to complete*)

This agreement must receive board approval.

Yes No

If yes, date approved: _____

The billing contact is different from the Host as listed in the above Letter of Agreement.

Yes No

If yes, please complete the following:

Billing Contact Name: _____

Title: _____

Billing Address: _____

Phone: _____ Fax: _____

Email: _____

To indicate your understanding and agreement, please sign one copy of this Letter of Agreement and return it to Kagan.

Agreed to and accepted by:



(Signature)
Kagan Professional Development

Director of Educational Partnerships
(Title)

January 28, 2021
(Date)

(Signature)
Sedalia School District #200

(Title)

(Date)



SEDALIA SCHOOL DISTRICT #200

2806 Matthew Drive, Sedalia, MO 65301-7981 p:660.829.6450 f:660-827-8938

Steven G. Triplett, Ed.S.
Superintendent

Todd Fraley, Ed.D.
Assistant Superintendent

Chris Pyle, Ed.S.
Assistant Superintendent

Jason Curry, Ed.S.
Assistant Superintendent

Devon Gilmore, M.E.D.
Director of K-5 Curriculum
Instruction & Assessment

Becky Brownfield, Ed.S.
Director of 6-12 Curriculum
Instruction & Assessment

Bob Satnan, B.A.
Communications Director

Missouri Model District
www.sedalia200.org

**We Live Tiger
Pride Everyday**

Sedalia #200 is an equal
opportunity and affirmative
action employer

TO: Board of Education and Mr. Triplett

FROM: Jason Curry

DATE: February 22, 2021

SUBJECT: Covid-19 Update

Current district data:

- Staff – 6 quarantined currently (0.76%), with 4 positive (0.51%)
- Student body – 17 quarantined currently (0.37%), with 0 positive (0.00%)

State/County data:

- State positivity rate for February 13-19 = 6.3%
- Pettis county positivity rate for February 13-19 = 8.0% (down 0.8% from the previous week 7-day rolling average)
- Statewide transmission rate = 0.95 (this indicates that transmission rates are decreasing across the state for the second consecutive week [as of 2/16/21])

Current conditions still warrant that our mitigating measures of wearing face masks, social distancing when possible, sanitizing/disinfecting, and hand washing regularly remain in place.

BinaxNOW Antigen Testing update:

- To date we have tested 39 staff members (8 positive) and 8 students.

Vaccine update:

- District nursing staff who opted for the vaccine received 2nd round vaccination shots on Friday, February 5th.
- The state remains in Phase 1B – Tier 2 currently, with no indication on when they will transition to Tier 3 (critical infrastructure).



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DATE: February 22, 2021

TO: Mr. Triplett and Board of Education

FROM: Dr. Todd Fraley

RE: Lease Certificate Refunding and Pay Off

After contacting L.J. Hart & Company last week to analyze the benefits of prepaying the remaining certificates of the Series 2016 and Series 2016A Lease financings based upon the fact that the District is earning significantly less in interest income (0.30%) on our reserves than we are paying on these financings (1.85% on the Series 2016 and 2.13% on the Series 2016A). They communicated to me that as there is only \$565,000 of principal remaining on the Series 2016 Lease, a refunding of these certificates is not economical. However, by prepaying them on April 15, 2021, the District can save \$24,165 of interest expense.

Of the remaining \$3,560,000 of the Series 2016A Certificates, \$3,030,000 is currently callable (\$530,000 will be paid on April 15, 2021 as scheduled). Under current municipal bond market conditions, the District can refinance these certificates to save additional interest expense. Conservative projections estimate the savings to be slightly more than \$100,000 with an effective interest rate of about 0.68%. The District began the process of refunding this issue and will hold a rating conference call with S&P Global this Friday with the rating for the certificates to be received on Thursday, February 25, 2021. We anticipate that the rating will be the same as in prior years, with an AA- issuer credit rating (rating of the District) and an A+ rating for the certificates (rating for the financing) due to the District's strong fiscal management.

L.J. Hart & Company is prepared to be at our Monday, March 8, 2021 meeting with a final financing package for the Board to approve locking in interest rates (and savings) on the refinancing. After approval by the Board, the settlement of the refinancing would occur on March 16, 2021 with the Series 2016A Certificates being paid off in full on March 17, 2021. The other option is to have L.J. Hart & Company attend this meeting to discuss the refinancing in more detail with approval at the March 29, 2021 meeting.

The combined savings of the prepayment and refunding are approximately \$125,000.

The next step is to communicate to L.J. Hart & Company the direction that the Board wants to take so that they can be prepared for the March 8, 2021 meeting.”

I have attached Schedule 7, the debt repayment schedule of the refunding certificates; Schedule 7-A, the pricing summary showing the reoffered yields for each maturity; and Schedule 7-B, the comparison of the existing debt schedule to the potential new debt repayment plan illustrating the savings of over \$100,000.

If you have any questions, please contact me at 660-829-6456. Thank you.

Schedule 7 (Assumes A+ Lease/AA- ICR Rating by Standard & Poor's Corp.)

*Sedalia 200 School District of Pettis County, Missouri
\$2,955,000 Lease Refunding Certificates of Participation
Series 2021 (Modified Savings)*

Debt Service Schedule

Date	Principal	Coupon	Interest	Total P+I	Fiscal Total
03/16/2021	-	-	-	-	-
10/15/2021	-	-	34,310.83	34,310.83	-
04/15/2022	400,000.00	2.000%	29,550.00	429,550.00	463,860.83
10/15/2022	-	-	25,550.00	25,550.00	-
04/15/2023	435,000.00	2.000%	25,550.00	460,550.00	486,100.00
10/15/2023	-	-	21,200.00	21,200.00	-
04/15/2024	500,000.00	2.000%	21,200.00	521,200.00	542,400.00
10/15/2024	-	-	16,200.00	16,200.00	-
04/15/2025	525,000.00	2.000%	16,200.00	541,200.00	557,400.00
10/15/2025	-	-	10,950.00	10,950.00	-
04/15/2026	575,000.00	2.000%	10,950.00	585,950.00	596,900.00
10/15/2026	-	-	5,200.00	5,200.00	-
04/15/2027	520,000.00	2.000%	5,200.00	525,200.00	530,400.00
Total	\$2,955,000.00	-	\$222,060.83	\$3,177,060.83	-

Yield Statistics

Bond Year Dollars.....	\$11,103.04
Average Life.....	3.757 Years
Average Coupon.....	2.000000%
Net Interest Cost (NIC).....	1.0314699%
True Interest Cost (TIC).....	1.0068599%
Bond Yield for Arbitrage Purposes.....	0.6838277%
All Inclusive Cost (AIC).....	1.2749375%

IRS Form 8038

Net Interest Cost.....	0.7271353%
Weighted Average Maturity.....	3.779 Years

Schedule 7-A (Assumes A+ Lease/AA- ICR Rating by Standard & Poor's Corp.)

*Sedalia 200 School District of Pettis County, Missouri
\$2,955,000 Lease Refunding Certificates of Participation
Series 2021 (Modified Savings)*

Pricing Summary

Maturity	Type of Bond	Coupon	Yield	Maturity Value	Price	YTM	Call Date	Call Price	Dollar Price
04/15/2022	Serial Coupon	2.000%	0.350%	400,000.00	101.777%	-	-	-	407,108.00
04/15/2023	Serial Coupon	2.000%	0.450%	435,000.00	103.206%	-	-	-	448,946.10
04/15/2024	Serial Coupon	2.000%	0.550%	500,000.00	104.422%	-	-	-	522,110.00
04/15/2025	Serial Coupon	2.000%	0.650%	525,000.00	105.427%	-	-	-	553,491.75
04/15/2026	Serial Coupon	2.000%	0.750%	575,000.00	106.219%	-	-	-	610,759.25
04/15/2027	Serial Coupon	2.000%	0.850%	520,000.00	105.706%	c 1.029%	04/15/2026	100.000%	549,671.20
Total		-	-	\$2,955,000.00	-	-	-	-	\$3,092,086.30

Bid Information

Par Amount of Bonds.....	\$2,955,000.00
Reoffering Premium or (Discount).....	137,086.30
Gross Production.....	\$3,092,086.30
Total Underwriter's Discount (1.000%).....	\$(29,550.00)
Bid (103.639%).....	3,062,536.30
Total Purchase Price.....	\$3,062,536.30
Bond Year Dollars.....	\$11,103.04
Average Life.....	3.757 Years
Average Coupon.....	2.000000%
Net Interest Cost (NIC).....	1.0314699%
True Interest Cost (TIC).....	1.0068599%

Schedule 7-B (Assumes A+ Lease/AA- ICR Rating by Standard & Poor's Corp.)

*Sedalia 200 School District of Pettis County, Missouri
\$2,955,000 Lease Refunding Certificates of Participation
Series 2021 (Modified Savings)*

Debt Service Comparison

Date	Total P+I	PCF	Existing D/S	Net New D/S	Old Net D/S	Savings	Fiscal Total
03/16/2021	-	-	-	-	-	-	-
03/17/2021	-	(3,030,000.00)	3,057,026.44	27,026.44	-	(27,026.44)	-
04/15/2021	-	-	-	-	32,005.00	32,005.00	4,978.56
10/15/2021	34,310.83	-	-	34,310.83	32,005.00	(2,305.83)	-
04/15/2022	429,550.00	-	-	429,550.00	422,005.00	(7,545.00)	(9,850.83)
10/15/2022	25,550.00	-	-	25,550.00	28,690.00	3,140.00	-
04/15/2023	460,550.00	-	-	460,550.00	468,690.00	8,140.00	11,280.00
10/15/2023	21,200.00	-	-	21,200.00	24,730.00	3,530.00	-
04/15/2024	521,200.00	-	-	521,200.00	529,730.00	8,530.00	12,060.00
10/15/2024	16,200.00	-	-	16,200.00	19,680.00	3,480.00	-
04/15/2025	541,200.00	-	-	541,200.00	549,680.00	8,480.00	11,960.00
10/15/2025	10,950.00	-	-	10,950.00	13,982.50	3,032.50	-
04/15/2026	585,950.00	-	-	585,950.00	593,982.50	8,032.50	11,065.00
10/15/2026	5,200.00	-	-	5,200.00	7,312.50	2,112.50	-
04/15/2027	525,200.00	-	-	525,200.00	592,312.50	67,112.50	69,225.00
Total	\$3,177,060.83	(3,030,000.00)	\$3,057,026.44	\$3,204,087.27	\$3,314,805.00	\$110,717.73	-

PV Analysis Summary (Net to Net)

Gross PV Debt Service Savings.....	103,696.85
Net PV Cashflow Savings @ 1.275%(AIC).....	103,696.85
Contingency or Rounding Amount.....	2,986.30
Net Present Value Benefit.....	\$106,683.15
Net PV Benefit / \$3,030,000 Refunded Principal.....	3.521%
Net PV Benefit / \$2,955,000 Refunding Principal.....	3.610%

Refunding Bond Information

Refunding Dated Date.....	3/16/2021
Refunding Delivery Date.....	3/16/2021