



## Quarterly Report

Presented by

*Leslie Williams*  
Deputy Chief

*Annie Partee*  
Executive Director

Dallas ISD was featured on the January 2024 cover of Subcontractors USA Texas Journal, a Houston based publication. The article recognized Dallas ISD's Board of Trustees for their unparalleled support, vision, governance, and advocacy. The M/WBE Department's success has been predicated upon an esteemed Board of Trustees, general superintendent, chief of staff, executive leadership, M/WBE Advisory Committee, M/WBE Advocacy organizations, and a competitive business community coupled with an experienced M/WBE team.

*"Our goal is for Dallas ISD's M/WBE Department to become the gold standard for the nation. The M/WBE Department has nurtured relationships with preeminent contractor associations, chambers of commerce, and M/WBE advocacy organizations like Subcontractors USA. We recognize diversity is important in building our community and would like to thank organizations that have joined us in our efforts."* Leslie Williams, Deputy Chief of Special Projects, Dallas ISD

# MINORITY/WOMEN BUSINESS ENTERPRISE (M/WBE) INITIATIVES

It is a continuing goal of the district to involve minority and women-owned businesses, in a legal and meaningful way, in all facets of the district's contracting and purchasing activities. The district's aspirational M/WBE goal is 30 percent for goods, services, and construction. For bond-funded professional services, the district's aspirational M/WBE goal is 35 percent.

- **Awards and Recognitions**

- 2023 Best of the Decade Award
  - Minority Business News Texas
- Subcontractors USA Texas Journal
  - Dallas ISD Cover Story and Featured Article
- Leslie Williams
  - Corporate Advocate of the Year Nominee | Women's Business Council Southwest

- **M/WBE Testimonials**

“Yesterday was a wonderful, exciting, beyond believable experience. My coworkers had never experienced anything like yesterday. I can't wait to see what this year will bring for Terrell ISD” Michelle Johnson

“Another Great Event of Dallas ISD. As a new vendor, I learn more, and more every time at each event. Thanks for your time and dedication” Dr. Martha Romero

- **M/WBE Advisory Committee | Seeking Board Appointments**

Serves in an advisory role, in which capacity the members shall:

- Serve as a source of information regarding issues that impact M/WBEs.
- Review the district's M/WBE Program and recommend improvements.
- Serve as a liaison between the district and the M/WBE community.
- Review state statutes affecting purchasing and contracting procedures.
- Provide recommendations for increasing M/WBE utilization.

**Email Board Appointments to Leslie Williams at [lwilliams@dallasisd.org](mailto:lwilliams@dallasisd.org)**

**October 1, 2023 through December 31, 2023**

- **Outreach and Vendor Meetings**

- 38 Vendor Meetings, Bid Debriefings, and Site Visits
- 47 Outreach and Community Events
- 13 Pre-Bid Meetings

- **Training Sessions**

- 8 Workshops Conducted by the M/WBE Team

- **M/WBE Bonding Statistics**

- 1 Bond Issued
- 2 Subcontractor Mixers



**DALLAS** INDEPENDENT SCHOOL DISTRICT | Minority / Women Business Enterprise

**Goods & Services Initiatives**

**Webinars**

February 22, 2024  
Dallas ISD Vendor Registration  
4th Thursdays of the Month

February 28, 2024  
How to Respond to a Dallas ISD  
Competitive Sealed Proposal

February 29, 2024  
Districtwide M/WBE Training

**Meetings**

Monthly M/WBE &  
Procurement Meetings

Company Specialization	Total Amount Bond Requested	Total Single Line Amount Bond Approved	Total Aggregate Amount Bond Approved	Ethnicity/Gender
General Construction	\$1,000,000	\$1,000,000	\$2,000,000	Black Male







# 2020 BOND PROGRAM | TOTAL M/WBE UTILIZATION

CUMULATIVE TO DATE | PAYMENTS REFLECT 2020 BOND PROGRAM DOLLARS THROUGH DECEMBER 31, 2023



Minority/Women  
Business Enterprise

Ethnicity/Gender	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	M/WBE Percentage
African American Male	\$23,860,034	\$6,287,551	\$30,147,585	12.3%
African American Female	\$7,917,520	\$523	\$7,918,043	3.2%
Hispanic Male	\$20,435,828	\$20,233,682	\$40,669,510	16.5%
Hispanic Female	\$2,279,783	\$1,399,061	\$3,678,844	1.5%
Asian Male	\$830,797	\$191,211	\$1,022,008	0.4%
Asian Female	\$0	\$2,671,486	\$2,671,486	1.1%
Native American Male	\$2,021,233	\$1,475,126	\$3,496,359	1.4%
Native American Female	\$0	\$20,888	\$20,888	0.0%
<b>Total Minority</b>	<b>\$57,345,195</b>	<b>\$32,279,528</b>	<b>\$89,624,723</b>	<b>36.46%</b>
White Female	\$11,740,519	\$13,578,479	\$25,318,998	10.30%
<b>Total M/WBE</b>	<b>\$69,085,714</b>	<b>\$45,858,007</b>	<b>\$114,943,721</b>	<b>46.77%</b>
<b>Total District</b>			<b>\$245,788,701</b>	

## M/WBE Analysis Construction

M/WBE Goal 30%  
M/WBE Utilization 46.77%

Total M/WBE Spend \$114,943,721  
Total District Spend \$245,788,701

Ethnicity/Gender	M/WBE Prime	M/WBE Subconsultant	Total M/WBE	M/WBE Percentage
African American Male	\$31,656,048	\$6,943,746	\$38,599,794	9.9%
African American Female	\$5,841,905	\$3,017,261	\$8,859,166	2.3%
Hispanic Male	\$57,272,275	\$5,445,978	\$62,718,253	16.1%
Hispanic Female	\$4,902,238	\$2,024,182	\$6,926,420	1.8%
Asian Male	\$15,548,349	\$1,788,090	\$17,336,439	4.5%
Asian Female	\$4,047,930	\$7,607,039	\$11,654,969	3.0%
Native American Male	\$1,282,398	\$1,986,936	\$3,269,334	0.8%
Native American Female	\$0	\$15,775	\$15,775	0.0%
<b>Total Minority</b>	<b>\$120,551,143</b>	<b>\$28,829,007</b>	<b>\$149,380,150</b>	<b>38.45%</b>
White Female	\$30,082,900	\$6,559,973	\$36,642,873	9.43%
<b>Total M/WBE</b>	<b>\$150,634,043</b>	<b>\$35,388,980</b>	<b>\$186,023,023</b>	<b>47.89%</b>
<b>Total District</b>			<b>\$388,468,836</b>	

## M/WBE Analysis Professional Services

M/WBE Goal 35%  
M/WBE Utilization 47.89%

Total M/WBE Spend \$186,023,023  
Total District Spend \$388,468,836

# 2015 BOND PROGRAM | TOTAL M/WBE UTILIZATION

CUMULATIVE TO DATE | PAYMENTS REFLECT 2015 BOND PROGRAM DOLLARS THROUGH DECEMBER 31, 2023



Minority/Women  
Business Enterprise

Ethnicity/Gender	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	M/WBE Percentage
African American Male	\$61,035,832	\$61,393,750	\$122,429,582	11.2%
African American Female	\$3,004,364	\$98,344	\$3,102,708	0.3%
Hispanic Male	\$55,645,226	\$105,014,428	\$160,659,654	14.7%
Hispanic Female	\$2,047,230	\$8,754,613	\$10,801,843	1.0%
Asian Indian Male	\$5,157,550	\$1,658,384	\$6,815,934	0.6%
Asian Indian Female	\$0	\$11,733,732	\$11,733,732	1.1%
Native American Male	\$9,645,797	\$4,075,721	\$13,721,518	1.3%
Native American Female	\$0	\$15,010	\$15,010	0.0%
<b>Total Minority</b>	<b>\$136,535,999</b>	<b>\$192,743,982</b>	<b>\$329,279,981</b>	<b>30.06%</b>
White Female	\$88,449,609	\$196,222,155	\$284,671,764	25.99%
<b>Total M/WBE</b>	<b>\$224,985,608</b>	<b>\$388,966,137</b>	<b>\$613,951,745</b>	<b>56.05%</b>
<b>Total District</b>			<b>\$1,095,324,191</b>	

Ethnicity/Gender	M/WBE Prime	M/WBE Subconsultant	Total M/WBE	M/WBE Percentage
African American Male	\$26,126,776	\$6,363,265	\$32,490,041	9.4%
African American Female	\$9,162,711	\$5,268,675	\$14,431,386	4.2%
Hispanic Male	\$30,088,976	\$6,621,563	\$36,710,539	10.7%
Hispanic Female	\$8,729,782	\$561,250	\$9,291,032	2.7%
Asian Male	\$3,687,806	\$2,870,185	\$6,557,991	1.9%
Asian Female	\$603,071	\$272,120	\$875,191	0.3%
Native American Male	\$10,466,474	\$3,927,116	\$14,393,590	4.2%
Native American Female	\$0	\$0	\$0	0.0%
<b>Total Minority</b>	<b>\$88,865,596</b>	<b>\$25,884,174</b>	<b>\$114,749,770</b>	<b>33.36%</b>
White Female	\$14,647,906	\$6,146,516	\$20,794,422	6.04%
<b>Total M/WBE</b>	<b>\$103,513,502</b>	<b>\$32,030,690</b>	<b>\$135,544,192</b>	<b>39.40%</b>
<b>Total District</b>			<b>\$344,009,845</b>	

## M/WBE Analysis Construction

M/WBE Goal	30%
M/WBE Utilization	56.05%
Total M/WBE Spend	\$613,951,745
Total District Spend	\$1,095,324,191

## M/WBE Analysis Professional Services

M/WBE Goal	35%
M/WBE Utilization	39.40%
Total M/WBE Spend	\$135,544,192
Total District Spend	\$344,009.845

# 2008 BOND PROGRAM | TOTAL M/WBE UTILIZATION

CUMULATIVE TO DATE | PAYMENTS REFLECT 2008 BOND PROGRAM DOLLARS THROUGH DECEMBER 31, 2023



Minority/Women  
Business Enterprise

<b>M/WBE Analysis Construction</b>	
M/WBE Goal	30%
M/WBE Utilization	49%
Total M/WBE Spend	\$474,823,422
Total District Spend	\$970,663,764

<b>M/WBE Analysis Professional Services</b>	
M/WBE Goal	35%
M/WBE Utilization	39%
Total M/WBE Spend	\$129,237,307
Total District Spend	\$332,247,354

Category	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	Total District	M/WBE Percentage
Bond Funded Construction	\$195,369,027	\$279,454,395	\$474,823,422	\$970,663,764	49%
Bond Funded Professional Services	\$80,534,989	\$48,702,318	\$129,237,307	\$332,247,354	39%
<b>Total M/WBE</b>	<b>\$275,904,016</b>	<b>\$328,156,713</b>	<b>\$604,060,729</b>	<b>\$1,302,911,118</b>	<b>46%</b>

# BRIDGE PROGRAM | TOTAL M/WBE UTILIZATION

CUMULATIVE TO DATE | PAYMENTS REFLECT BRIDGE PROGRAM DOLLARS THROUGH DECEMBER 31, 2023



Minority/Women  
Business Enterprise

M/WBE Analysis Construction	
M/WBE Goal	30%
M/WBE Utilization	73%
Total M/WBE Spend	\$59,413,942
Total District Spend	\$81,875,502

M/WBE Analysis Professional Services	
M/WBE Goal	35%
M/WBE Utilization	26%
Total M/WBE Spend	\$10,394,088
Total District Spend	\$39,242,438

Category	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	Total District	M/WBE Percentage
Bond Funded Construction	\$37,372,004	\$22,041,938	\$59,413,942	\$81,875,502	73%
Bond Funded Professional Services	\$7,376,232	\$3,017,856	\$10,394,088	\$39,242,438	26%
<b>Total M/WBE</b>	<b>\$44,748,236</b>	<b>\$25,059,794</b>	<b>\$69,808,030</b>	<b>\$121,117,940</b>	<b>58%</b>

# CONSTRUCTION MANAGER AT RISK | TOTAL M/WBE UTILIZATION



Minority/Women  
Business Enterprise

CUMULATIVE TO DATE | PAYMENTS REFLECT CMAR DOLLARS THROUGH DECEMBER 31, 2023

Thomas Jefferson High School, WHILA (Edward H. Cary Middle School (PK-8)), Career Institute North, West Dallas STEM, C.F. Carr Elementary School, and John Lewis Social Justice Academy at Oliver Wendell Holmes Middle School

## M/WBE Analysis CMAR\*

M/WBE Goal: 30%  
M/WBE Utilization: 63.30%  
M/WBE Spend: \$139,013,582  
Total District Spend: \$219,615,954

\* Construction Manager at Risk

Ethnicity/Gender	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	M/WBE Percentage
African American Male	\$2,907,953	\$38,028,943	\$40,936,896	18.64%
African American Female	\$0	\$202,685	\$202,685	0.09%
Hispanic Male	\$5,547,862	\$38,788,627	\$44,336,489	20.19%
Hispanic Female	\$0	\$1,792,689	\$1,792,689	0.82%
Asian Male	\$0	\$2,671,310	\$2,671,310	1.22%
Asian Female	\$0	\$0	\$0	0.00%
Native American Male	\$0	\$16,321,118	\$16,321,118	7.43%
Native American Female	\$0	\$0	\$0	0.00%
<b>Total Minority</b>	<b>\$8,455,815</b>	<b>\$97,805,372</b>	<b>\$106,261,187</b>	<b>48.39%</b>
White Female	\$0	\$32,752,394	\$32,752,394	14.91%
<b>Total M/WBE</b>	<b>\$8,455,815</b>	<b>\$130,557,766</b>	<b>\$139,013,581</b>	<b>63.30%</b>
<b>Total District</b>			<b>\$219,615,954</b>	

School	Construction Manager at Risk	Purchase Order	Board Approval Amount	Contract Award	Paid/Retainage Amount
Thomas Jefferson High School	HC Beck, LTD.	804680	\$62,900	\$62,900	\$62,900
Thomas Jefferson High School	HC Beck, LTD.	808330	\$94,841,667	\$94,841,667	\$96,128,777
Thomas Jefferson High School	Core Construction	788478	\$962,540	\$962,540	\$861,520
WHILA (Edward H. Cary Middle School (PK-8))	HC Beck, LTD.	804811	\$62,900	\$62,900	\$62,900
WHILA (Edward H. Cary Middle School (PK-8))	HC Beck, LTD.	808331	\$44,346,139	\$44,346,139	\$44,735,287
WHILA (Edward H. Cary Middle School (PK-8))	Core Construction	788477	\$557,033	\$557,033	\$478,722
Career Institute North	Turner   Source, A Joint Venture	803389	\$25,000	\$25,000	\$25,000
Career Institute North	Turner   Source, A Joint Venture	832713	\$60,640,184	\$60,640,184	\$50,623,482
West Dallas STEM	Reeder General Contractor	817590	\$25,000	\$25,000	\$25,000
West Dallas STEM	Reeder General Contractor	833451	\$23,296,277	\$23,296,277	\$20,345,116
C.F. Carr Elementary School	Gilbert May, Inc. dba Phillips/May Corporation	901017	\$12,000,000	\$12,000,000	\$5,547,862
John Lewis Social Justice Academy at Oliver Wendell Holmes Middle School	Beck 3i Joint Venture	924357	\$64,000,000	\$64,000,000	\$719,387
<b>TOTAL (Reflects Prime Payments)</b>			<b>\$300,819,640</b>	<b>\$300,819,640</b>	<b>\$219,615,954</b>



# FUND 199 (GENERAL OPERATING) | TOTAL M/WBE UTILIZATION

FISCAL YEAR 2023-2024 CUMULATIVE | JULY 1, 2023 THROUGH DECEMBER 31, 2023



Minority/Women  
Business Enterprise

Ethnicity/Gender	Quarter 1	Quarter 2	Total M/WBE	M/WBE Percentage
African American Female	\$494,435	\$1,268,756	\$1,763,191	1.65%
African American Male	\$1,113,307	\$758,456	\$1,871,763	1.75%
Hispanic Female	\$1,860,355	\$774,314	\$2,634,669	2.46%
Hispanic Male	\$1,545,681	\$1,383,881	\$2,929,562	2.74%
Asian Female	\$536,467	\$262,551	\$799,018	0.75%
Asian Male	\$595,648	\$505,633	\$1,101,281	1.03%
Native American Female	\$18,778	\$18,916	\$37,694	0.04%
Native American Male	\$24,347	\$0	\$24,347	0.02%
<b>Total Minority</b>	<b>\$6,189,018</b>	<b>\$4,972,507</b>	<b>\$11,161,525</b>	<b>10.43%</b>
White Female	\$3,299,523	\$3,271,028	\$6,570,551	6.14%
<b>Total M/WBE</b>	<b>\$9,488,541</b>	<b>\$8,243,535</b>	<b>\$17,732,076</b>	<b>16.57%</b>
<b>Total District</b>	<b>\$51,148,685</b>	<b>\$55,866,644</b>	<b>\$107,015,329</b>	
Revised M/WBE Utilization (Includes Non-Certified M/WBE \$)	<b>\$12,271,404</b>	<b>\$11,619,570</b>	<b>\$23,790,974</b>	<b>22.2%</b>

### M/WBE Analysis

M/WBE Goal: 30%

M/WBE Utilization: 16.57%

M/WBE Spend: \$17,732,076

Total District Spend: \$107,015,329

# DISTRICTWIDE FUNDS | TOTAL M/WBE UTILIZATION

EXCLUDES BOND FUNDS



Minority/Women  
Business Enterprise

FISCAL YEAR 2023-2024 CUMULATIVE | JULY 1, 2023 THROUGH DECEMBER 31, 2023

Ethnicity/Gender	Quarter 1	Quarter 2	Total M/WBE	M/WBE Percentage
African American Female	\$5,189,065	\$2,589,252	\$7,778,317	3.31%
African American Male	\$2,519,753	\$1,162,602	\$3,682,355	1.57%
Hispanic Female	\$2,317,028	\$1,238,024	\$3,555,052	1.51%
Hispanic Male	\$1,990,355	\$1,655,886	\$3,646,241	1.55%
Asian Female	\$603,431	\$400,749	\$1,004,180	0.43%
Asian Male	\$810,765	\$919,087	\$1,729,852	0.74%
Native American Female	\$18,778	\$18,916	\$37,694	0.02%
Native American Male	\$24,347	\$0	\$24,347	0.01%
<b>Total Minority</b>	<b>\$13,473,522</b>	<b>\$7,984,516</b>	<b>\$21,458,038</b>	<b>9.13%</b>
White Female	\$4,783,781	\$7,037,607	\$11,821,388	5.03%
<b>Total M/WBE</b>	<b>\$18,257,303</b>	<b>\$15,022,123</b>	<b>\$33,279,426</b>	<b>14.16%</b>

<b>Total District</b>	<b>\$113,289,067</b>	<b>\$121,654,799</b>	<b>\$234,943,866</b>
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Revised M/WBE Utilization (Includes Non-Certified M/WBE \$)	<b>\$24,202,316</b>	<b>\$21,480,039</b>	<b>\$45,682,355</b>	<b>19.4%</b>
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## M/WBE Analysis

M/WBE Goal 30%  
M/WBE Utilization: 14.16%  
M/WBE Spend: \$33,279,426  
Total District Spend: \$234,943,866

## Electronic Bid Analysis\*

October 1, 2023 through December 31, 2023

	Awarded Vendors	Payment
<b>Total M/WBE</b>	<b>563</b>	<b>\$6,273,874</b>
<b>Total District</b>	<b>1718</b>	<b>\$35,842,590</b>
<b>M/WBE Percentage</b>	<b>32.77%</b>	<b>17.50%</b>

\* This is an independent and separate bid analysis, consisting of electronic bids submitted to the district. This analysis doesn't reflect any hardcopy bids.

THANK  
YOU



Minority/Women  
Business Enterprise

Questions?