



Minority Women  
Business Enterprise

# Quarterly Report

FY 22-23 | 4<sup>th</sup> Quarter Report  
April 1, 2023 – June 30, 2023

Leslie Williams, Deputy Chief of Special Projects  
Annie Partee, Director, M/WBE Department



Minority Women  
Business Enterprise



Procurement  
Services

# Save the Date

# 9.12.23



DALLAS ISD VENDOR EXPO | 11:00 AM - 2:00 PM

# MINORITY/WOMEN BUSINESS ENTERPRISE (M/WBE) INITIATIVES

It is a continuing goal of the district to involve minority and women-owned businesses, in a legal and meaningful way, in all facets of the district's contracting and purchasing activities. The district's aspirational M/WBE goal is 30 percent for goods, services, and construction. For bond-funded professional services, the district's aspirational M/WBE goal is 35 percent.

- **Outreach and Vendor Meetings** | April 1, 2023 through June 30, 2023
  - 27 Individualized Vendor Meetings, Bid Debriefings, and Site Visits
  - 46 Outreach and Community Events
  - 10 Pre-Bid Meetings
- **Training Sessions** | April 1, 2023 through June 30, 2023
  - 12 Workshops Conducted by the M/WBE Team
- **M/WBE Bonding Report** | April 1, 2023 through June 30, 2023
  - 5 Bonds Issued

- **Upcoming M/WBE Workshops and Webinars**
  - August 30, 2023| Financial Resources for Business Owners
  - September 12, 2023| Dallas ISD Vendor EXPO
    - Hosted by the M/WBE Department and Procurement Services
  - September 30, 2023| Cooperative Information Session
- **Professional Certification**
  - Stephanie Broughton, M/WBE Coordinator | Registered Texas School Business Administrator
  - TASBO

- **M/WBE Testimonials**
  - *"Thank you and your team for everything you're doing. The Building BIG Construction Mixer was the experience of a lifetime – the environment was incredible, and the warm reception made me feel at home."* Alonjo Hill, Jr.
  - *"Great feedback. Thank you for all support! The MWBE community could not succeed without dedication from you and your team."* Jared Hornsby

Company Specialization	Total Amount Bond Requested	Total Single Line Amount Bond Approved	Total Aggregate Amount Approved	Ethnicity/Gender
General Construction	\$100,000	\$250,000	\$500,000	Black Female
Concrete and Paving	\$250,000	\$350,000	\$500,000	Hispanic Female
Concrete and Drywall	\$250,000	\$250,000	\$500,000	Black Male
General Construction	\$2,500,000	\$3,000,000	\$5,000,000	Hispanic Female
General Construction	\$1,500,000	\$1,500,000	\$3,000,000	White Female
<b>Total</b>	<b>\$4,600,000</b>	<b>\$5,350,000</b>	<b>\$9,500,000</b>	

# Building **B.I.G.** *Bold. Innovative. Generational.*

**A CONSTRUCTION MIXER**

**FRIDAY, JUNE 23, 2023**  
**THOMAS JEFFERSON HIGH SCHOOL**

**640 Registrants | 63 Exhibitors | 7 Workshops | 2 Fireside Chats | 1 Mission**



# 2020 BOND PROGRAM | TOTAL M/WBE UTILIZATION

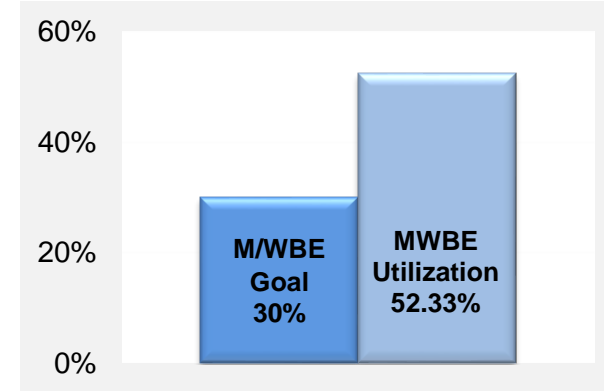
CUMULATIVE TO DATE | PAYMENTS REFLECT 2020 BOND PROGRAM DOLLARS THROUGH JUNE 30, 2023



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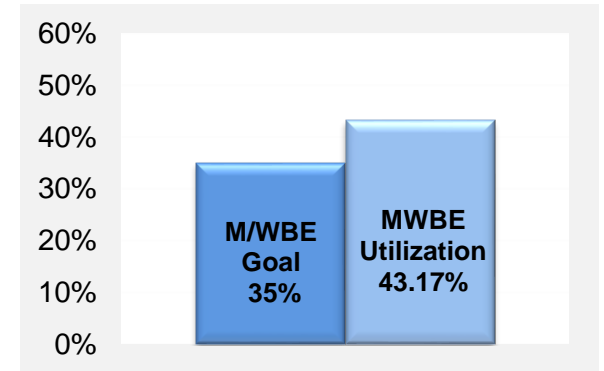
Ethnicity/Gender	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	M/WBE Percentage
African American Male	\$22,187,146	\$132,232	\$22,319,378	21.7%
African American Female	\$0	\$0	\$0	0.0%
Hispanic Male	\$9,862,209	\$9,000,308	\$18,862,517	18.3%
Hispanic Female	\$1,912,377	\$94,008	\$2,006,385	2.0%
Asian Male	\$830,797	\$0	\$830,797	0.8%
Asian Female	\$0	\$0	\$0	0.0%
Native American Male	\$526,611	\$0	\$526,611	0.5%
Native American Female	\$0	\$20,888	\$20,888	0.0%
<b>Total Minority</b>	<b>\$35,319,140</b>	<b>\$9,247,436</b>	<b>\$44,566,576</b>	<b>43.34%</b>
White Female	\$7,912,659	\$1,329,418	\$9,242,077	8.99%
<b>Total M/WBE</b>	<b>\$43,231,799</b>	<b>\$10,576,854</b>	<b>\$53,808,653</b>	<b>52.33%</b>
<b>Total District</b>			<b>\$102,823,417</b>	

## Construction



Ethnicity/Gender	M/WBE Prime	M/WBE Subconsultant	Total M/WBE	M/WBE Percentage
African American Male	\$25,983,994	\$1,646,681	\$27,630,675	9.1%
African American Female	\$5,203,965	\$1,930,206	\$7,134,171	2.4%
Hispanic Male	\$52,176,728	\$3,631,758	\$55,808,486	18.4%
Hispanic Female	\$3,665,524	\$982,037	\$4,647,561	1.5%
Asian Male	\$14,973,962	\$1,353,797	\$16,327,759	5.4%
Asian Female	\$3,474,896	\$201,702	\$3,676,598	1.2%
Native American Male	\$955,822	\$1,625,705	\$2,581,527	0.9%
Native American Female	\$0	\$15,775	\$15,775	0.0%
<b>Total Minority</b>	<b>\$106,434,891</b>	<b>\$11,387,661</b>	<b>\$117,822,552</b>	<b>38.82%</b>
White Female	\$10,606,018	\$2,592,425	\$13,198,443	4.35%
<b>Total M/WBE</b>	<b>\$117,040,909</b>	<b>\$13,980,086</b>	<b>\$131,020,995</b>	<b>43.17%</b>
<b>Total District</b>			<b>\$303,512,535</b>	

## Professional Services



# 2015 BOND PROGRAM | TOTAL M/WBE UTILIZATION

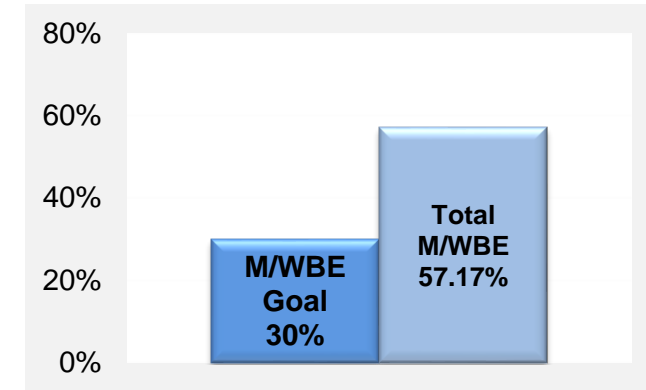
CUMULATIVE TO DATE | PAYMENTS REFLECT 2015 BOND PROGRAM DOLLARS THROUGH JUNE 30, 2023



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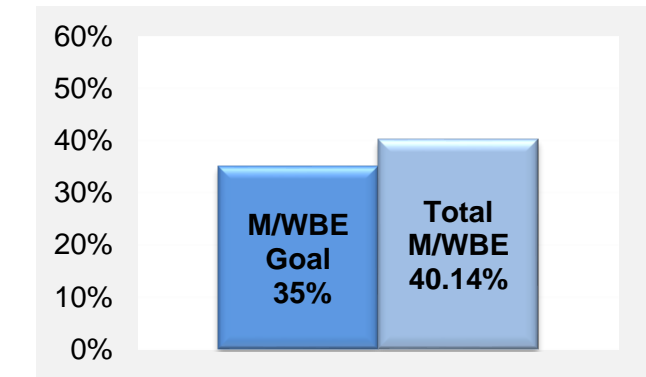
Ethnicity/Gender	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	M/WBE Percentage
African American Male	\$67,630,546	\$60,886,245	\$128,516,791	12.0%
African American Female	\$2,063,498	\$131,452	\$2,194,950	0.2%
Hispanic Male	\$58,290,570	\$103,113,930	\$161,404,500	15.0%
Hispanic Female	\$2,636,427	\$8,236,015	\$10,872,442	1.0%
Asian Indian Male	\$5,415,598	\$1,635,750	\$7,051,348	0.7%
Asian Indian Female	\$0	\$11,422,688	\$11,422,688	1.1%
Native American Male	\$10,160,935	\$3,999,721	\$14,160,656	1.3%
Native American Female	\$0	\$15,010	\$15,010	0.0%
<b>Total Minority</b>	<b>\$146,197,574</b>	<b>\$189,440,811</b>	<b>\$335,638,385</b>	<b>31.25%</b>
White Female	\$80,650,866	\$197,803,434	\$278,454,300	25.92%
<b>Total M/WBE</b>	<b>\$226,848,440</b>	<b>\$387,244,245</b>	<b>\$614,092,685</b>	<b>57.17%</b>
<b>Total District</b>	<b>\$1,074,079,386</b>			

## Construction



Ethnicity/Gender	M/WBE Prime	M/WBE Subconsultant	Total M/WBE	M/WBE Percentage
African American Male	\$27,828,547	\$6,168,995	\$33,997,542	10.2%
African American Female	\$9,055,327	\$5,148,849	\$14,204,176	4.3%
Hispanic Male	\$28,650,169	\$6,105,460	\$34,755,629	10.5%
Hispanic Female	\$10,451,292	\$550,780	\$11,002,072	3.3%
Asian Male	\$3,447,553	\$2,313,088	\$5,760,641	1.7%
Asian Female	\$584,215	\$272,120	\$856,335	0.3%
Native American Male	\$9,734,592	\$3,250,039	\$12,984,631	3.9%
Native American Female	\$0	\$0	\$0	0.0%
<b>Total Minority</b>	<b>\$89,751,695</b>	<b>\$23,809,331</b>	<b>\$113,561,026</b>	<b>34.15%</b>
White Female	\$14,295,601	\$5,618,229	\$19,913,830	5.99%
<b>Total M/WBE</b>	<b>\$104,047,296</b>	<b>\$29,427,560</b>	<b>\$133,474,856</b>	<b>40.14%</b>
<b>Total District</b>	<b>\$332,503,182</b>			

## Professional Services

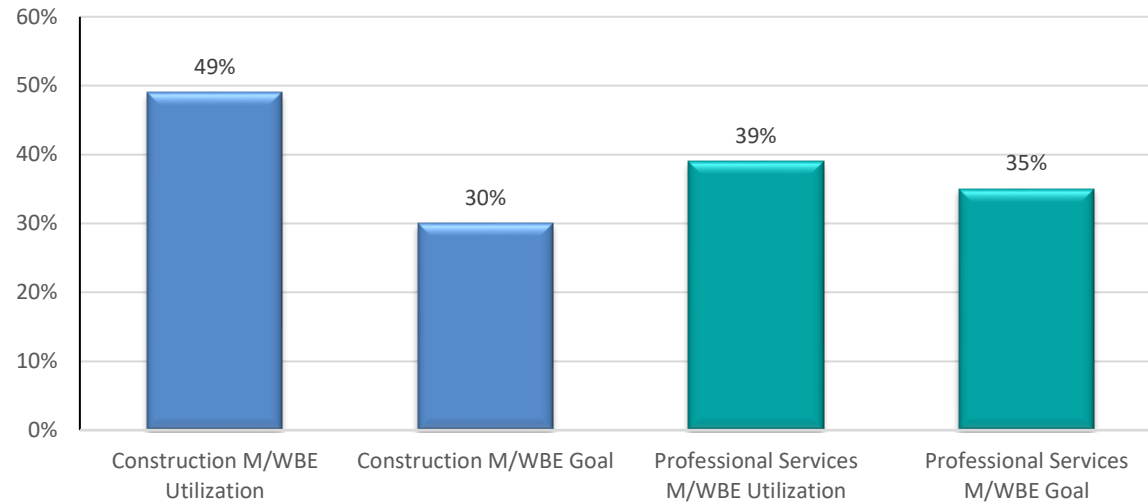


# 2008 BOND PROGRAM | TOTAL M/WBE UTILIZATION

CUMULATIVE TO DATE | PAYMENTS REFLECT 2008 BOND PROGRAM DOLLARS THROUGH JUNE 30, 2023



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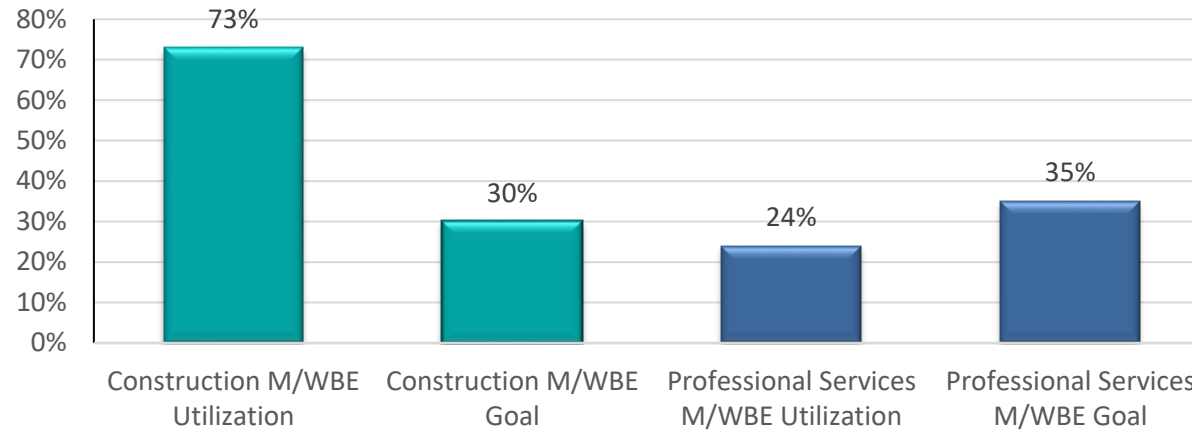
Category	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	Total District	M/WBE Percentage
Bond Funded Construction	\$195,369,027	\$279,454,395	\$474,823,422	\$970,663,764	49%
Bond Funded Professional Services	\$80,503,652	\$48,702,318	\$129,205,970	\$332,215,962	39%
<b>Total M/WBE</b>	<b>\$275,872,679</b>	<b>\$328,156,713</b>	<b>\$604,029,392</b>	<b>\$1,302,879,726</b>	<b>46%</b>

# BRIDGE PROGRAM | TOTAL M/WBE UTILIZATION

CUMULATIVE TO DATE | PAYMENTS REFLECT BRIDGE PROGRAM DOLLARS THROUGH JUNE 30, 2023



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Category	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	Total District	M/WBE Percentage
Bond Funded Construction	\$37,372,004	\$22,041,938	\$59,413,942	\$81,875,502	73%
Bond Funded Professional Services	\$7,037,329	\$3,017,856	\$10,055,185	\$38,903,535	26%
<b>Total M/WBE</b>	<b>\$44,409,333</b>	<b>\$25,059,794</b>	<b>\$69,469,127</b>	<b>\$120,779,037</b>	<b>58%</b>

# CONSTRUCTION MANAGER AT RISK | TOTAL M/WBE UTILIZATION

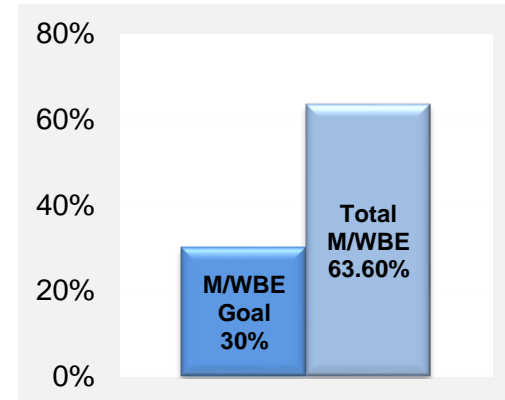


Minority/Women  
Business Enterprise

CUMULATIVE TO DATE | PAYMENTS REFLECT CMAR DOLLARS THROUGH JUNE 30, 2023

Thomas Jefferson High School, WHILA (Edward H. Cary Middle School (PK-8)), Career Institute North, West Dallas STEM, and C.F. Carr Elementary School

Ethnicity/Gender	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	M/WBE Percentage
African American Male	\$1,821,910	\$37,927,970	\$39,749,880	19.64%
African American Female	\$0	\$187,485	\$187,485	0.09%
Hispanic Male	\$129,796	\$37,991,651	\$38,121,447	18.84%
Hispanic Female	\$0	\$531,350	\$531,350	0.26%
Asian Male	\$0	\$2,536,239	\$2,536,239	1.25%
Asian Female	\$0	\$0	\$0	0.00%
Native American Male	\$0	\$15,738,317	\$15,738,317	7.78%
Native American Female	\$0	\$0	\$0	0.00%
<b>Total Minority</b>	<b>\$1,951,706</b>	<b>\$94,913,012</b>	<b>\$96,864,718</b>	<b>47.87%</b>
White Female	\$0	\$31,843,430	\$31,843,430	15.74%
<b>Total M/WBE</b>	<b>\$1,951,706</b>	<b>\$126,756,442</b>	<b>\$128,708,148</b>	<b>63.60%</b>
<b>Total District</b>			<b>\$202,359,295</b>	



School	Construction Manager at Risk	Purchase Order	Board Approval Amount	Contract Award	Paid /Retainage Amount
Thomas Jefferson High School	HC Beck, LTD.	804680	\$62,900	\$62,900	\$62,900
Thomas Jefferson High School	HC Beck, LTD.	808330	\$94,841,667	\$94,841,667	\$93,553,165
Thomas Jefferson High School	Core Construction	788478	\$962,540	\$962,540	\$861,520
WHILA (Edward H. Cary Middle School (PK-8))	HC Beck, LTD.	804811	\$62,900	\$62,900	\$62,900
WHILA (Edward H. Cary Middle School (PK-8))	HC Beck, LTD.	808331	\$44,346,139	\$44,346,139	\$43,641,156
WHILA (Edward H. Cary Middle School (PK-8))	Core Construction	788477	\$557,033	\$557,033	\$478,722
Career Institute North	Turner   Source, A Joint Venture	803389	\$25,000	\$25,000	\$25,000
Career Institute North	Turner   Source, A Joint Venture	832713	\$60,640,184	\$60,640,184	\$43,617,778
West Dallas STEM	Reeder General Contractor	817590	\$25,000	\$25,000	\$25,000
West Dallas STEM	Reeder General Contractor	833451	\$23,296,277	\$23,296,277	\$19,901,357
C.F. Carr Elementary School	Gilbert, Inc. dba Phillips/May Corporation	901017	\$12,000,000	\$12,000,000	\$129,796

**TOTAL** (Reflects Prime Payments) **\$236,819,640** **\$236,819,640** **\$202,359,295**

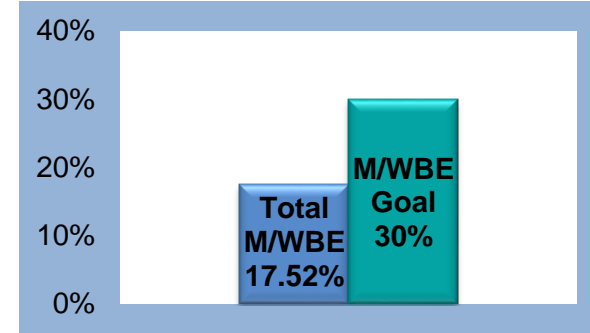
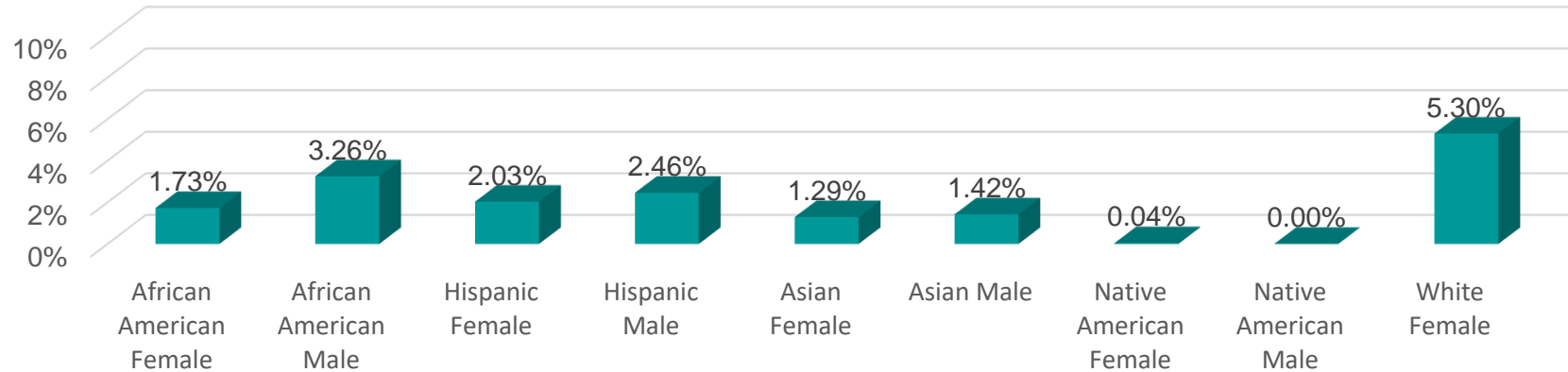


# FUND 199 (GENERAL OPERATING) | TOTAL M/WBE UTILIZATION

FISCAL YEAR 2022-2023 | JULY 1, 2022 THROUGH JUNE 30, 2023



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Ethnicity/Gender	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total M/WBE	M/WBE Percentage
African American Female	\$1,149,458	\$1,086,491	\$535,025	\$739,357	\$3,510,331	1.73%
African American Male	\$2,005,378	\$1,555,391	\$1,227,833	\$1,830,772	\$6,619,374	3.26%
Hispanic Female	\$1,646,598	\$974,117	\$545,884	\$964,174	\$4,130,773	2.03%
Hispanic Male	\$2,017,498	\$610,269	\$1,146,795	\$1,220,844	\$4,995,406	2.46%
Asian Female	\$812,862	\$874,868	\$287,979	\$648,237	\$2,623,946	1.29%
Asian Male	\$643,258	\$636,130	\$502,091	\$1,106,713	\$2,888,192	1.42%
Native American Female	\$15,407	\$19,194	\$16,419	\$20,211	\$71,231	0.04%
Native American Male	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Total Minority</b>	<b>\$8,290,459</b>	<b>\$5,756,460</b>	<b>\$4,262,026</b>	<b>\$6,530,308</b>	<b>\$24,839,253</b>	<b>12.21%</b>
White Female	\$2,560,972	\$2,124,631	\$2,511,814	\$3,585,114	\$10,782,531	5.30%
<b>Total M/WBE</b>	<b>\$10,851,431</b>	<b>\$7,881,091</b>	<b>\$6,773,840</b>	<b>\$10,115,422</b>	<b>\$35,621,784</b>	<b>17.52%</b>
Revised M/WBE Utilization Includes Non-Certified M/WBE \$	\$13,362,458	\$11,005,565	\$9,457,502	\$12,119,717	\$45,945,242	22.59%
<b>Total District</b>	<b>\$51,960,185</b>	<b>\$45,780,014</b>	<b>\$46,360,566</b>	<b>\$59,249,748</b>	<b>\$203,350,513</b>	
<b>M/WBE Percentage</b>	<b>20.9%</b>	<b>17.2%</b>	<b>14.6%</b>	<b>17.1%</b>	<b>17.5%</b>	

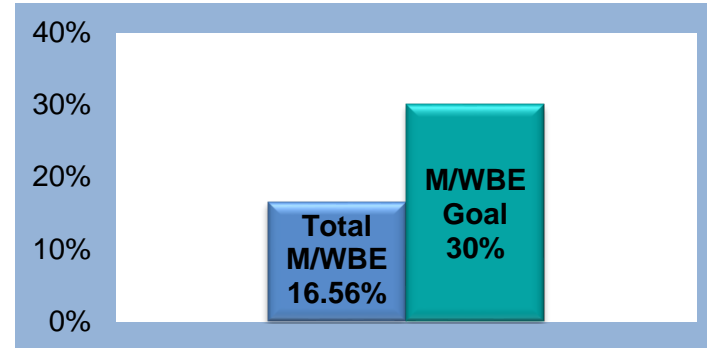
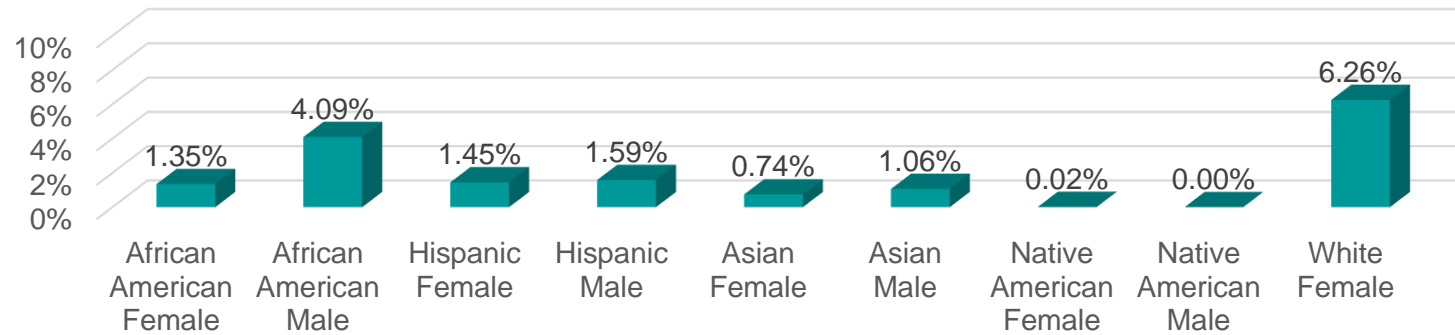
# DISTRICTWIDE FUNDS | TOTAL M/WBE UTILIZATION

EXCLUDES BOND FUNDS



Minority/Women  
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FISCAL YEAR 2022-2023 | JULY 1, 2022 THROUGH JUNE 30, 2023



Ethnicity/Gender	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total M/WBE	M/WBE Percentage
African American Female	\$1,270,844	\$1,437,277	\$870,559	\$1,878,335	\$5,457,015	1.35%
African American Male	\$7,220,566	\$2,157,316	\$2,815,461	\$4,401,322	\$16,594,665	4.09%
Hispanic Female	\$2,083,372	\$1,402,468	\$837,309	\$1,550,323	\$5,873,472	1.45%
Hispanic Male	\$2,251,977	\$973,367	\$1,363,362	\$1,842,937	\$6,431,643	1.59%
Asian Female	\$848,706	\$1,033,345	\$357,999	\$772,394	\$3,012,444	0.74%
Asian Male	\$726,235	\$899,678	\$973,860	\$1,718,179	\$4,317,952	1.06%
Native American Female	\$15,407	\$19,194	\$16,419	\$20,211	\$71,231	0.02%
Native American Male	\$0	\$0	\$0	\$0	\$0	0.00%
<b>Total Minority</b>	<b>\$14,417,107</b>	<b>\$7,922,645</b>	<b>\$7,234,969</b>	<b>\$12,183,701</b>	<b>\$41,758,422</b>	<b>10.30%</b>
White Female	\$4,165,953	\$5,352,272	\$6,747,391	\$9,107,219	\$25,372,835	6.26%
<b>Total M/WBE</b>	<b>\$18,583,060</b>	<b>\$13,274,917</b>	<b>\$13,982,360</b>	<b>\$21,290,920</b>	<b>\$67,131,257</b>	<b>16.56%</b>
Revised M/WBE Utilization Includes Non-Certified M/WBE \$	\$21,911,552	\$24,699,579	\$18,883,672	\$28,877,242	\$94,372,045	23.28%
<b>Total District</b>	<b>\$84,397,207</b>	<b>\$93,121,060</b>	<b>\$89,183,981</b>	<b>\$138,750,146</b>	<b>\$405,452,394</b>	

## Electronic Bid Analysis\*

April 1, 2023 through June 30, 2023

	Number of Awards	Payment
<b>Total M/WBE</b>	<b>535</b>	<b>\$7,730,928</b>
<b>Total District</b>	<b>1641</b>	<b>\$45,047,526</b>
<b>M/WBE Percentage</b>	<b>32.60%</b>	<b>17.16%</b>

\* consists of electronic bids, doesn't reflect hardcopy bids

M/WBE Percentage	22.02%	14.26%	15.68%	15.34%	16.56%
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THANK  
YOU



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Questions?