



History



Minority / Women Business Enterprise

FY 22 – 23 | 3rd Quarter Report
January 1, 2023 – March 31, 2023

January

Dr. Martin Luther King Jr. Day

It is because of history that we support and advocate for minority and women-owned businesses.

February

Black History Month

We ensure the diversity, equity, and inclusion of minority and women-owned businesses in all aspects of the district's purchasing and contracting activities.

March

Women's History Month

Diversity is Our Business.
www.dallasisd.org/mwbe

MINORITY/WOMEN BUSINESS ENTERPRISE (M/WBE) INITIATIVES

It is a continuing goal of the district to involve minority and women-owned businesses, in a legal and meaningful way, in all facets of the district's contracting and purchasing activities. The district's aspirational M/WBE goal is 30 percent for goods, services, and construction. For bond-funded professional services, the district's aspirational M/WBE goal is 35 percent.

▪ **M/WBE Workshops and Webinars**

- April 2023 | Bond Academy
- April 25, 2023 | Virtual Knowledge Is Power Business Conference
- June 2023 | Construction EXPO and Networker

▪ **Professional Development Training Sessions | M/WBE Team Members**

- Procurement Training conducted by Jonathan Bey, former TASBO President, Onsite at Dallas ISD
- United Training Pro Subscription
- TASBO
 - Effective Leadership, Accounts Payable, Purchasing and Supply Management, A Hungry Child Can't Learn
- B2G Now Database
- Putting the "I" in Equity
- Legal Fundamentals | M/WBE Governance and Oversight
- Public Policy and Legislative Update
- Tableau Training
- Automated Compliance using Artificial Intelligence, iGrafx Process 360
- Effective Communications
- Cybersecurity and Awareness
- Fentanyl and Suicide Prevention
- Supplier Diversity Working Group

▪ **Outreach and Vendor Meetings** | January 1, 2023 through March 31, 2023

- **62** Individualized Vendor Meetings, Bid Debriefings, and Site Visits
- **35** Outreach and Community Events
- **21** Pre-Bid Meetings

▪ **Training Sessions** | January 1, 2023 through March 31, 2023

- **3** Workshops Conducted by the M/WBE Team

▪ **M/WBE Bonding Report** | January 1, 2023 through March 31, 2023

- **5** Bonds Issued

Company Specialization	Total Amount Bond Requested	Total Single Line Amount Bond Approved	Total Aggregate Amount Bond Approved	Ethnic/Gender
HVAC	\$179,168	\$600,000	\$1,000,000	Hispanic Female
HVAC	\$240,000	\$350,000	\$500,000	Hispanic Male
General Construction	\$100,000	\$500,000	\$1,000,000	Black Female
HVAC	\$2,000,000	\$3,000,000	\$16,000,000	White Female
Concrete	\$250,000	\$500,000	\$750,000	Hispanic Male
Total	\$2,769,168	\$4,950,000	\$19,250,000	

• **M/WBE Testimonial**

“Once again you have raised the bar for how a conference can run smoothly with the right resources. It was an honor and privilege to be a part of something as great as Knowledge Is Power that is recognized and supported by so many leaders in the community.” D. Webb

**BLACK
HISTORY
MONTH**



Minority/Women
Business Enterprise

Facebook Live Series @dallasisdmwbe



Kimberly Shaw



Jeffrey Postell



Leslie Williams



Annie Holmes-Partee



Trelaine Mapp



Tammy Pierce



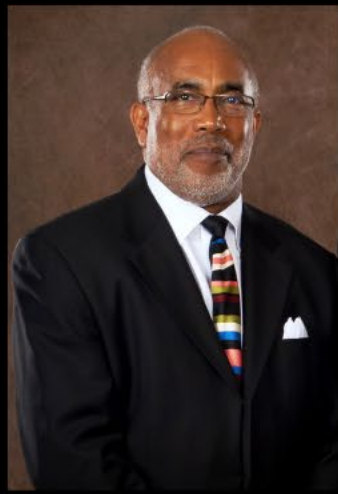
Chris Howell



VR Small



Dr. Tamika Stephens



Calvin Stephens



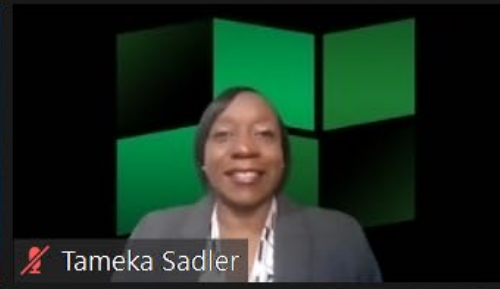
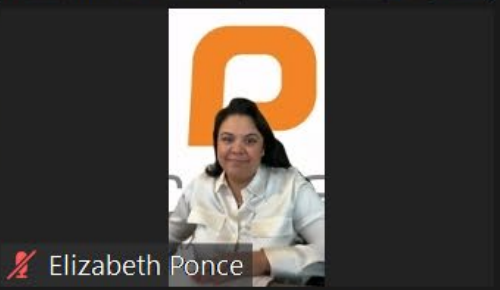
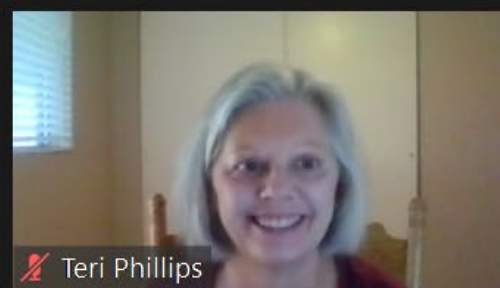
Vernon Mullen



LaMessha Cotton



Kendall Rooks



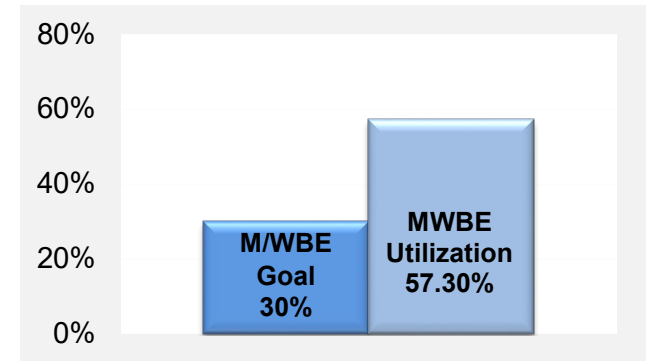
2020 BOND PROGRAM | TOTAL M/WBE UTILIZATION

CUMULATIVE TO DATE | PAYMENTS REFLECT 2020 BOND PROGRAM DOLLARS THROUGH MARCH 31, 202

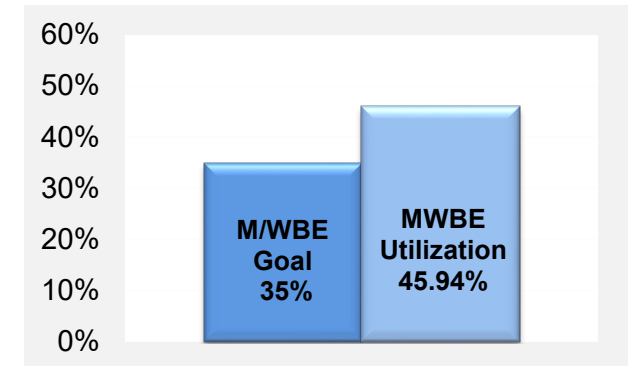


Minority/Women
Business Enterprise

Construction



Professional Services



Ethnicity/Gender	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	M/WBE Percentage
African American Male	\$18,567,811	\$111,230	\$18,679,041	23.3%
African American Female	\$0	\$0	\$0	0.0%
Hispanic Male	\$8,718,209	\$8,476,668	\$17,194,877	21.5%
Hispanic Female	\$1,694,353	\$54,378	\$1,748,731	2.2%
Asian Male	\$0	\$0	\$0	0.0%
Asian Female	\$0	\$0	\$0	0.0%
Native American Male	\$520,810	\$0	\$520,810	0.7%
Native American Female	\$0	\$20,888	\$20,888	0.0%
Total Minority	\$29,501,183	\$8,663,164	\$38,164,347	47.65%
White Female	\$5,991,103	\$1,740,301	\$7,731,404	9.65%
Total M/WBE	\$35,492,286	\$10,403,465	\$45,895,751	57.30%
Total District			\$80,096,451	

Ethnicity/Gender	M/WBE Prime	M/WBE Subconsultant	Total M/WBE	M/WBE Percentage
African American Male	\$16,368,182	\$1,326,720	\$17,694,902	7.2%
African American Female	\$4,849,113	\$1,395,679	\$6,244,792	2.5%
Hispanic Male	\$51,588,855	\$3,131,808	\$54,720,663	22.2%
Hispanic Female	\$2,972,212	\$759,848	\$3,732,060	1.5%
Asian Male	\$15,219,951	\$1,176,670	\$16,396,621	6.6%
Asian Female	\$2,272,909	\$196,020	\$2,468,929	1.0%
Native American Male	\$724,688	\$1,588,292	\$2,312,980	0.9%
Native American Female	\$0	\$15,775	\$15,775	0.0%
Total Minority	\$93,995,910	\$9,590,812	\$103,586,722	41.93%
White Female	\$7,551,102	\$2,344,906	\$9,896,008	4.01%
Total M/WBE	\$101,547,012	\$11,935,718	\$113,482,730	45.94%
Total District			\$247,020,385	

2015 BOND PROGRAM | TOTAL M/WBE UTILIZATION

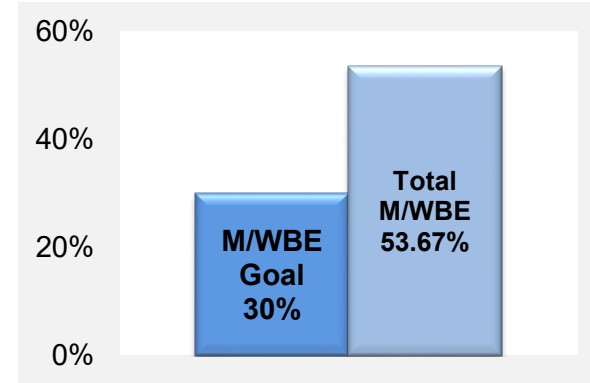
CUMULATIVE TO DATE | PAYMENTS REFLECT 2015 BOND PROGRAM DOLLARS THROUGH MARCH 31, 2023



Minority/Women
Business Enterprise

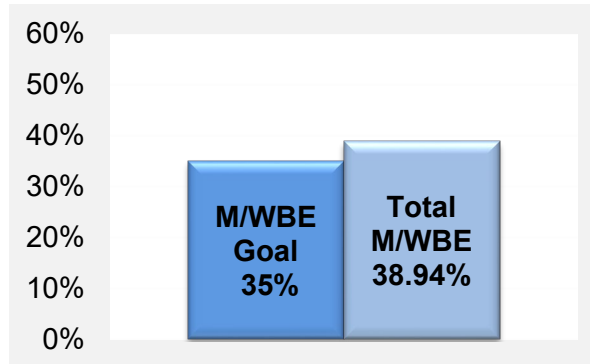
Ethnicity/Gender	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	M/WBE Percentage
African American Male	\$49,958,753	\$60,611,256	\$110,570,009	10.5%
African American Female	\$1,866,426	\$131,452	\$1,997,878	0.2%
Hispanic Male	\$46,393,008	\$97,822,219	\$144,215,227	13.7%
Hispanic Female	\$1,666,433	\$8,195,324	\$9,861,757	0.9%
Asian Indian Male	\$5,286,480	\$1,220,508	\$6,506,988	0.6%
Asian Indian Female	\$0	\$11,386,687	\$11,386,687	1.1%
Native American Male	\$9,579,640	\$3,999,721	\$13,579,361	1.3%
Native American Female	\$0	\$15,010	\$15,010	0.0%
Total Minority	\$114,750,740	\$183,382,177	\$298,132,917	28.29%
White Female	\$73,724,781	\$193,832,355	\$267,557,136	25.38%
Total M/WBE	\$188,475,521	\$377,214,532	\$565,690,053	53.67%
Total District	\$1,053,997,449			

Construction



Ethnicity/Gender	M/WBE Prime	M/WBE Subconsultant	Total M/WBE	M/WBE Percentage
African American Male	\$25,517,532	\$6,109,184	\$31,626,716	9.6%
African American Female	\$9,055,327	\$5,117,277	\$14,172,604	4.3%
Hispanic Male	\$27,889,060	\$6,105,460	\$33,994,520	10.3%
Hispanic Female	\$8,527,133	\$550,780	\$9,077,913	2.8%
Asian Male	\$3,390,526	\$2,313,088	\$5,703,614	1.7%
Asian Female	\$574,161	\$272,120	\$846,281	0.3%
Native American Male	\$9,685,030	\$3,248,313	\$12,933,343	3.9%
Native American Female	\$0	\$0	\$0	0.0%
Total Minority	\$84,638,769	\$23,716,222	\$108,354,991	32.97%
White Female	\$13,990,223	\$5,613,421	\$19,603,644	5.97%
Total M/WBE	\$98,628,992	\$29,329,643	\$127,958,635	38.94%
Total District	\$328,633,038			

Professional Services

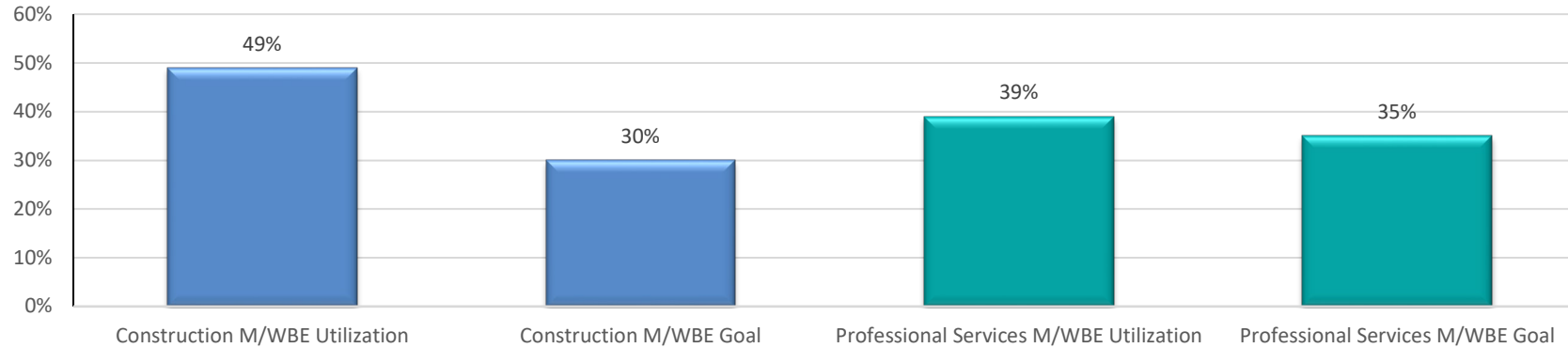


2008 BOND PROGRAM | TOTAL M/WBE UTILIZATION

CUMULATIVE TO DATE | PAYMENTS REFLECT 2008 BOND PROGRAM DOLLARS THROUGH MARCH 31, 2023



Minority/Women
Business Enterprise



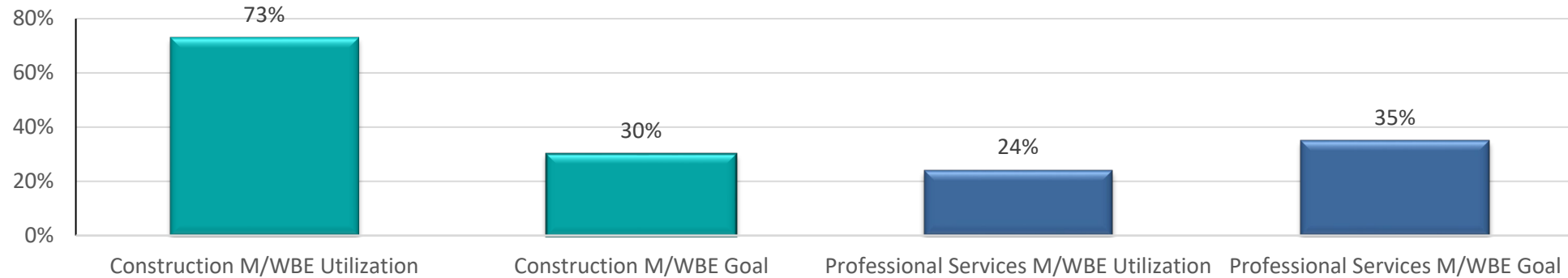
Category	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	Total District	M/WBE Percentage
Bond Funded Construction	\$195,369,027	\$279,454,395	\$474,823,422	\$970,663,764	49%
Bond Funded Professional Services	\$80,478,724	\$48,702,318	\$129,181,042	\$332,123,843	39%
Total M/WBE	\$275,847,751	\$328,156,713	\$604,004,464	\$1,302,787,607	46%

BRIDGE PROGRAM | TOTAL M/WBE UTILIZATION

CUMULATIVE TO DATE | PAYMENTS REFLECT BRIDGE PROGRAM DOLLARS THROUGH MARCH 31, 2023



Minority/Women
Business Enterprise



Category	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	Total District	M/WBE Percentage
Bond Funded Construction	\$37,372,004	\$22,041,938	\$59,413,942	\$81,875,502	73%
Bond Funded Professional Services	\$6,333,354	\$3,017,856	\$9,351,210	\$38,199,560	24%
Total M/WBE	\$43,705,358	\$25,059,794	\$68,765,152	\$120,075,062	57%

CONSTRUCTION MANAGER AT RISK | TOTAL M/WBE UTILIZATION

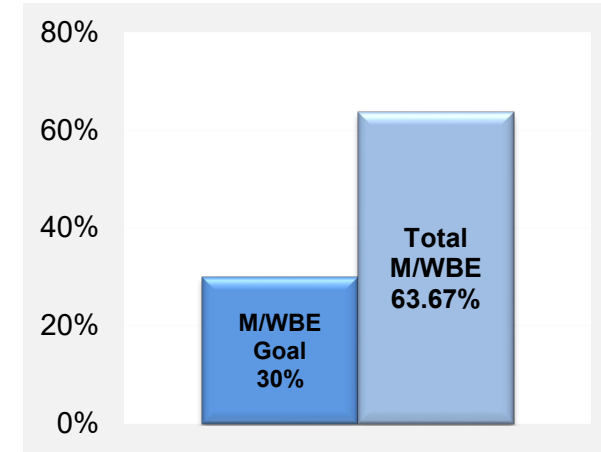


Minority/Women
Business Enterprise

CUMULATIVE TO DATE | PAYMENTS REFLECT CMAR DOLLARS THROUGH MARCH 31, 2023

Thomas Jefferson High School, WHILA (Edward H. Cary Middle School (PK-8)), Career Institute North, and West Dallas STEM

Ethnicity/Gender	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	M/WBE Percentage
African American Male	\$1,399,101	\$37,649,675	\$39,048,776	20.47%
African American Female	\$0	\$167,885	\$167,885	0.09%
Hispanic Male	\$0	\$34,082,942	\$34,082,942	17.87%
Hispanic Female	\$0	\$511,760	\$511,760	0.27%
Asian Male	\$0	\$2,230,525	\$2,230,525	1.17%
Asian Female	\$0	\$0	\$0	0.00%
Native American Male	\$0	\$15,051,521	\$15,051,521	7.89%
Native American Female	\$0	\$0	\$0	0.00%
Total Minority	\$1,399,101	\$89,694,308	\$91,093,409	47.75%
White Female	\$0	\$30,368,724	\$30,368,724	15.92%
Total M/WBE	\$1,399,101	\$120,063,032	\$121,462,133	63.67%
Total District			\$190,762,809	



School	Construction Manager at Risk	Purchase Order	Contract Award	Paid/Retainage Amount*
Thomas Jefferson High School	HC Beck, LTD.	804680	\$62,900	\$62,900
Thomas Jefferson High School	HC Beck, LTD.	808330	\$94,841,667	\$90,532,115
Thomas Jefferson High School	Core Construction	788478	\$962,540	\$861,520
WHILA (Edward H. Cary Middle School (PK-8))	HC Beck, LTD.	804811	\$62,900	\$62,900
WHILA (Edward H. Cary Middle School (PK-8))	HC Beck, LTD.	808331	\$44,346,139	\$42,356,362
WHILA (Edward H. Cary Middle School (PK-8))	Core Construction	788477	\$557,033	\$478,722
Career Institute North	Turner Source, A Joint Venture	803389	\$25,000	\$25,000
Career Institute North	Turner Source, A Joint Venture	832713	\$60,640,184	\$36,990,620
West Dallas STEM	Reeder General Contractor	817590	\$25,000	\$25,000
West Dallas STEM	Reeder General Contractor	833451	\$23,296,277	\$19,367,669
TOTAL			\$224,819,640	\$190,762,809

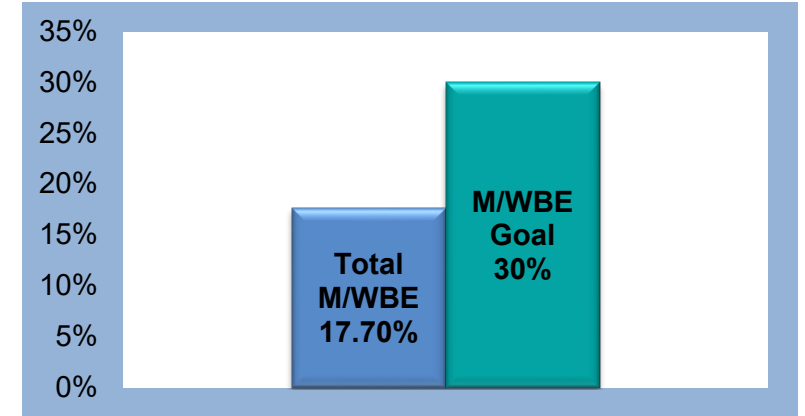
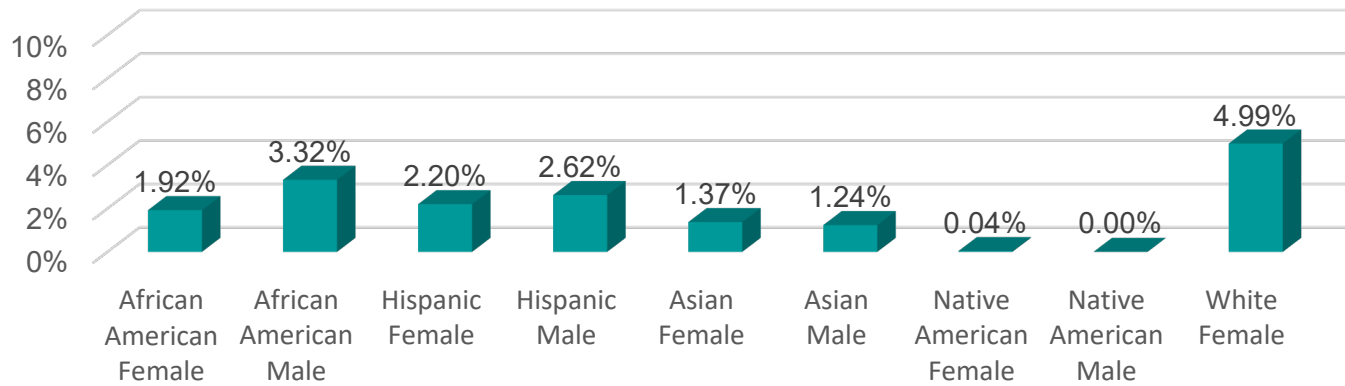
* Reflects Prime Payments Only

FUND 199 (GENERAL OPERATING) | TOTAL M/WBE UTILIZATION



Minority/Women
Business Enterprise

FISCAL YEAR 2022-2023 | JULY 1, 2022 THROUGH MARCH 31, 2023



Ethnicity/Gender	Quarter 1	Quarter 2	Quarter 3	Total M/WBE	M/WBE Percentage
African American Female	\$1,149,458	\$1,086,491	\$535,025	\$2,770,974	1.92%
African American Male	\$2,005,378	\$1,555,391	\$1,227,833	\$4,788,602	3.32%
Hispanic Female	\$1,646,598	\$974,117	\$545,884	\$3,166,599	2.20%
Hispanic Male	\$2,017,498	\$610,269	\$1,146,795	\$3,774,562	2.62%
Asian Female	\$812,862	\$874,868	\$287,979	\$1,975,709	1.37%
Asian Male	\$643,258	\$636,130	\$502,091	\$1,781,479	1.24%
Native American Female	\$15,407	\$19,194	\$16,419	\$51,020	0.04%
Native American Male	\$0	\$0	\$0	\$0	0.00%
Total Minority	\$8,290,459	\$5,756,460	\$4,262,026	\$18,308,945	12.71%
White Female	\$2,560,972	\$2,124,631	\$2,511,814	\$7,197,417	4.99%
Total M/WBE	\$10,851,431	\$7,881,091	\$6,773,840	\$25,506,362	17.70%
Revised M/WBE Utilization Includes Non-Certified M/WBE \$	\$13,362,458	\$11,005,565	\$9,457,502	\$33,825,525	23.47%
Total District	\$51,960,185	\$45,780,014	\$46,360,566	\$144,100,765	
M/WBE Percentage	20.9%	17.2%	14.6%	17.7%	

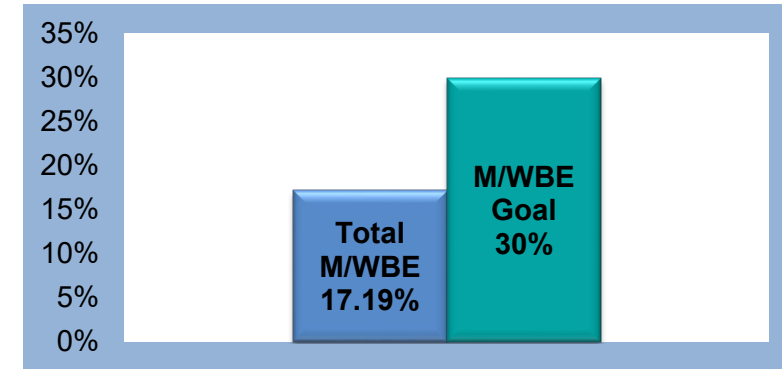
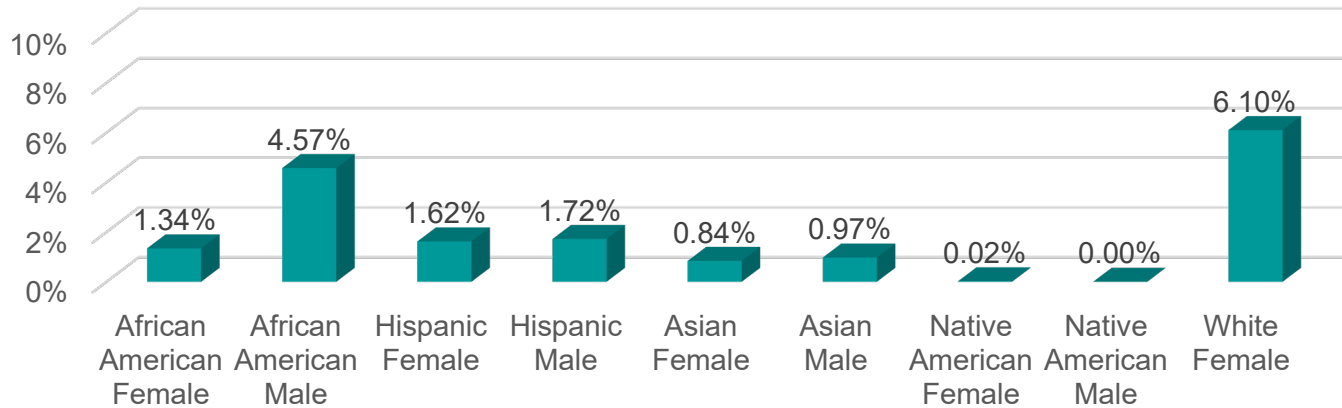
DISTRICTWIDE FUNDS | TOTAL M/WBE UTILIZATION

EXCLUDES BOND FUNDS



Minority/Women
Business Enterprise

FISCAL YEAR 2022-2023 | JULY 1, 2022 THROUGH MARCH 31, 2023



Ethnicity/Gender	Quarter 1	Quarter 2	Quarter 3	Total M/WBE	M/WBE Percentage
African American Female	\$1,270,844	\$1,437,277	\$870,559	\$3,578,680	1.34%
African American Male	\$7,220,566	\$2,157,316	\$2,815,461	\$12,193,343	4.57%
Hispanic Female	\$2,083,372	\$1,402,468	\$837,309	\$4,323,149	1.62%
Hispanic Male	\$2,251,977	\$973,367	\$1,363,362	\$4,588,706	1.72%
Asian Female	\$848,706	\$1,033,345	\$357,999	\$2,240,050	0.84%
Asian Male	\$726,235	\$899,678	\$973,860	\$2,599,773	0.97%
Native American Female	\$15,407	\$19,194	\$16,419	\$51,020	0.02%
Native American Male	\$0	\$0	\$0	\$0	0.00%
Total Minority	\$14,417,107	\$7,922,645	\$7,234,969	\$29,574,721	11.09%
White Female	\$4,165,953	\$5,352,272	\$6,747,391	\$16,265,616	6.10%
Total M/WBE	\$18,583,060	\$13,274,917	\$13,982,360	\$45,840,337	17.19%
Revised M/WBE Utilization Includes Non-Certified M/WBE \$	\$21,911,552	\$24,699,579	\$18,883,672	\$65,494,803	24.56%
Total District	\$84,397,207	\$93,121,060	\$89,183,981	\$266,702,248	
M/WBE Percentage	22.02%	14.26%	15.68%	17.19%	

Electronic Bid Analysis*

January 1, 2023 through March 31, 2023

	Number of Awards	Payment
Total M/WBE	440	\$3,323,574
Total District	1400	\$14,467,777
M/WBE Percentage	31.43%	22.97%

* consists of electronic bids, doesn't reflect hardcopy bids

THANK
YOU



Minority/Women
Business Enterprise

Questions?