

FY 22 – 23 | 2nd Quarter | October 1, 2022 – December 31, 2022 Report

February is designated as **Black History Month**. The M/WBE Department honors the triumphs and struggles of African Americans throughout U.S. history. We pay tribute to the generations of African Americans who struggled with adversity to achieve racial equity and justice. We salute and honor their sacrifices.

Honoring Dallas ISD Trailblazers



Dr. Robert Payton, Jr.
Senior Executive, Interim
Superintendent 2000



Dr. Frederick Douglass Todd, Sr.
Principal, Executive Director &
Area Superintendent



Dr. H.B. Bell
Senior Executive



Ms. Ada Williams
Educator, Counselor, Director
& Community Servant



Mr. Lester Mays
Executive Director of
Procurement

MINORITY/WOMEN BUSINESS ENTERPRISE (M/WBE) INITIATIVES

It is a continuing goal of the district to involve minority and women-owned businesses, in a legal and meaningful way, in all facets of the district's contracting and purchasing activities. The district's aspirational M/WBE goal is 30 percent for goods, services, and construction. For bond-funded professional services, the district's aspirational M/WBE goal is 35 percent.

▪ **M/WBE Advisory Committee**

- Vacant Appointments
- Email Questions and/or Appointees to: lwilliams@dallasisd.org

▪ **Upcoming M/WBE Workshops and Webinars**

- February 2023 | Facebook Live Series honoring Black History
- February 2, 2023 | Franchising 101 in Collaboration with Carlos White, City of Dallas Mayor's Initiative, Goldman Sachs 10k Small Businesses
- February 23, 2023 | ISD Construction Bond Webinar in Collaboration with Austin ISD and San Antonio ISD
- March 1, 2023 | Increase Your Sales with Google Tools in Collaboration with Google
- March 8, 2023 | Establish a Professional Domain, Website and E-mail
- March 22, 2023 | Bond Academy
 - Every Wednesday Beginning March 22, 2023 Through April 12, 2023
- April 2023 | Dallas ISD M/WBE Vendor Expo
- April 2023 | Knowledge Is Power Business Conference
- April 2023 | Bond Academy

▪ **Internal M/WBE Training Sessions**

- Conducted on December 14, 2022 and January 18, 2023
- Designed to educate Dallas ISD employees regarding the M/WBE Program, Policy, and Requirements
- 254 Registrants

▪ **M/WBE Testimonial**

- “Thanks M/WBE. The training has been super helpful.” Information Technology

▪ **Outreach and Vendor Meetings** | July 1, 2022 through December 31, 2022

- **56** Individualized Vendor Meetings , Bid Debriefings, and Site Visits
- **49** Outreach and Community Events
- **18** Pre-Bid Meetings

▪ **Training Sessions** | July 1, 2022 through December 31, 2022

- **4** Workshops Conducted by the M/WBE Team

▪ **M/WBE Bonding Report** | July 1, 2022 through December 31, 2022

- **3** Bonds Issued

Company Specialization	Total \$ Amount Bond Requested	Total \$ Single Line Amount Bond Approved	Total Aggregate Amount Approved	Ethnic/Gender
Drywall, Tape and Bed	\$100,000	\$250,000	\$500,000	Black Male
General Construction	\$250,000	\$500,000	\$750,000	Black Male
Window Treatment, Painting	\$100,000	\$100,000	\$200,000	Hispanic Male
	\$450,000	\$850,000	\$1,450,000	

PHILANTHROPIC SUPPORT

\$20,536.65 *Donated to Support the district's Homeless Education Program, Multiple Careers Magnet Center, and Dallas Education Foundation's Winter Break Meals Program*

The M/WBE Department extends our heartfelt appreciation to the following philanthropists. Thanks for impacting the lives of Dallas ISD students and their families.

2M Business Products	Dallas/Fort Worth Minority Supplier Development Council	Levine's Department Stores
3C Technologies	Dikita Enterprises	Mary Gilmore
A1 Mobile Fleet Wash & Detail	Dikita\\Vanir, a Joint Venture	M/WBE Team (District and PM Firms)
ACARI Management Group, Inc.	Frederick d'Escoto	McKissack & McKissack
AECOM	Free Range Pumpkins	Metzger Awards and Promotional Products
Alliance Geotechnical	Gonzalez & Schneeberg	Nexgen Lighting
Asian American Contractors and Professional Association	Hauling Ace Dispatching	Office Interiors Group
Azteca	HJ Russell	Patrick Balque
Blend It, LLC	Honoré Office Products Inc.	Praxis Coaching Solutions
Bridgework Partners	Identisys	Redbird Cleaning Services, LLC
Buckaroo Pest Protection	Intimate Altar Wellness	Reeder Construction
Cadence McShane Construction	Irving ISD (Luis Rosado)	Ricardo Hernandez
Capital One	Jacobs	Smart Group Systems
CBRE and Vanir Joint Venture	JBJ Management	SSP Consulting
Cesco, Inc.	Ken Tse	Taylor Construction Management
Cheryl Orr	Key to the City Consulting	TJ's Professional Painting & Construction
Chris and Tommi Lyle	KPost Roofing	Treasury Services
Construction Zone (Donated \$10,000 to Meals Program)	Legacy Business Development	Trinity Review Services
		Valido Foods

"Somewhere along the way, we must learn that there is nothing greater than to do something for others."

Dr. Martin Luther King Jr.



3 Major Events



M/WBE Utilization



2020 BOND PROGRAM | TOTAL M/WBE UTILIZATION

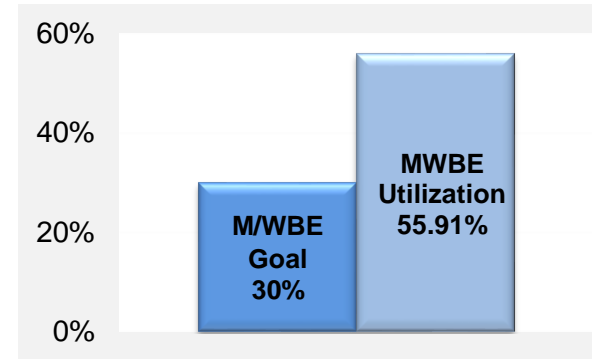
CUMULATIVE TO DATE | PAYMENTS REFLECT 2020 BOND PROGRAM DOLLARS THROUGH DECEMBER 31, 2022



Minority/Women
Business Enterprise

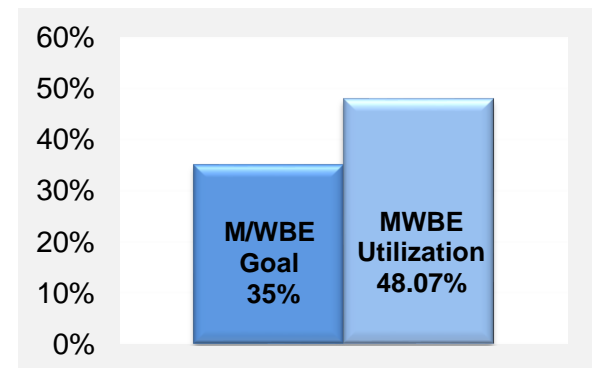
Ethnicity/Gender	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	M/WBE Percentage
African American Male	\$13,507,452	\$93,845	\$13,601,297	21.5%
African American Female	\$0	\$0	\$0	0.0%
Hispanic Male	\$6,249,119	\$8,476,668	\$14,725,787	23.3%
Hispanic Female	\$1,092,489	\$0	\$1,092,489	1.7%
Asian Male	\$0	\$0	\$0	0.0%
Asian Female	\$0	\$0	\$0	0.0%
Native American Male	\$460,738	\$0	\$460,738	0.7%
Native American Female	\$0	\$20,888	\$20,888	0.0%
Total Minority	\$21,309,797	\$8,591,401	\$29,901,198	47.29%
White Female	\$4,237,711	\$1,212,272	\$5,449,983	8.62%
Total M/WBE	\$25,547,508	\$9,803,673	\$35,351,181	55.91%
Total District			\$63,234,155	

Construction



Ethnicity/Gender	M/WBE Prime	M/WBE Subconsultant	Total M/WBE	M/WBE Percentage
African American Male	\$13,624,639	\$859,847	\$14,484,486	7.0%
African American Female	\$1,718,470	\$903,738	\$2,622,208	1.3%
Hispanic Male	\$49,878,190	\$2,589,656	\$52,467,846	25.5%
Hispanic Female	\$2,095,065	\$676,183	\$2,771,248	1.3%
Asian Male	\$14,963,795	\$1,066,792	\$16,030,587	7.8%
Asian Female	\$1,657,988	\$196,020	\$1,854,008	0.9%
Native American Male	\$33,617	\$1,491,323	\$1,524,940	0.7%
Native American Female	\$0	\$15,775	\$15,775	0.0%
Total Minority	\$83,971,764	\$7,799,334	\$91,771,098	44.58%
White Female	\$5,213,687	\$1,982,298	\$7,195,985	3.50%
Total M/WBE	\$89,185,451	\$9,781,632	\$98,967,083	48.07%
Total District			\$205,875,851	

Professional Services



2015 BOND PROGRAM | TOTAL M/WBE UTILIZATION

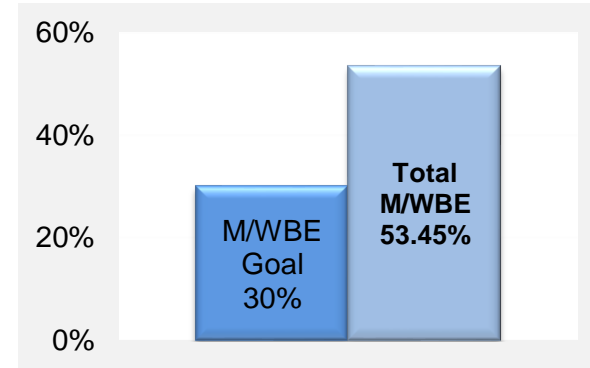
CUMULATIVE TO DATE | PAYMENTS REFLECT 2015 BOND PROGRAM DOLLARS THROUGH DECEMBER 31, 2022



Minority/Women
Business Enterprise

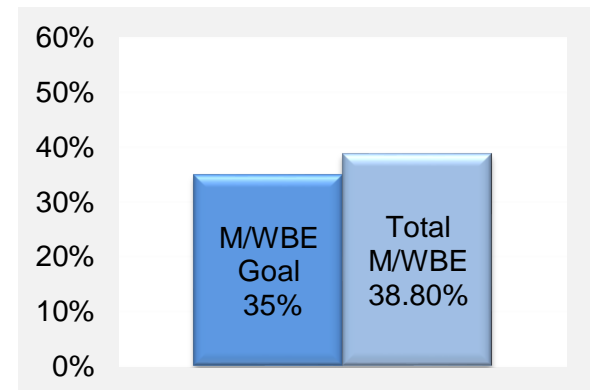
Ethnicity/Gender	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	M/WBE Percentage
African American Male	\$48,409,470	\$58,266,941	\$106,676,411	10.3%
African American Female	\$1,860,165	\$131,452	\$1,991,617	0.2%
Hispanic Male	\$45,552,092	\$96,345,006	\$141,897,098	13.7%
Hispanic Female	\$1,666,433	\$7,981,767	\$9,648,200	0.9%
Asian Indian Male	\$5,402,271	\$1,118,772	\$6,521,043	0.6%
Asian Indian Female	\$0	\$11,257,772	\$11,257,772	1.1%
Native American Male	\$9,519,021	\$3,869,571	\$13,388,592	1.3%
Native American Female	\$0	\$15,010	\$15,010	0.0%
Total Minority	\$112,409,452	\$178,986,291	\$291,395,743	28.06%
White Female	\$73,544,986	\$190,056,520	\$263,601,506	25.38%
Total M/WBE	\$185,954,438	\$369,042,811	\$554,997,249	53.45%
Total District	\$1,038,444,147			

Construction



Ethnicity/Gender	M/WBE Prime	M/WBE Subconsultant	Total M/WBE	M/WBE Percentage
African American Male	\$24,933,924	\$6,032,146	\$30,966,070	9.5%
African American Female	\$9,052,663	\$5,089,802	\$14,142,465	4.3%
Hispanic Male	\$27,611,786	\$6,081,380	\$33,693,166	10.3%
Hispanic Female	\$8,388,608	\$550,262	\$8,938,870	2.7%
Asian Male	\$3,262,084	\$2,305,843	\$5,567,927	1.7%
Asian Female	\$574,161	\$272,120	\$846,281	0.3%
Native American Male	\$9,626,600	\$3,241,367	\$12,867,967	3.9%
Native American Female	\$0	\$0	\$0	0.0%
Total Minority	\$83,449,826	\$23,572,920	\$107,022,746	32.85%
White Female	\$13,800,074	\$5,588,692	\$19,388,766	5.95%
Total M/WBE	\$97,249,900	\$29,161,612	\$126,411,512	38.80%
Total District	\$325,799,703			

Professional Services

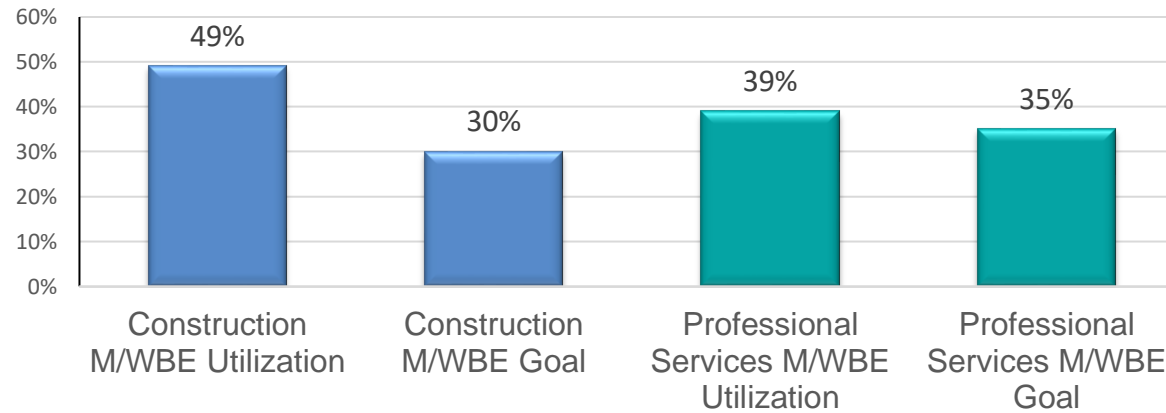


2008 BOND PROGRAM | TOTAL M/WBE UTILIZATION

CUMULATIVE TO DATE | PAYMENTS REFLECT 2008 BOND PROGRAM DOLLARS THROUGH DECEMBER 31, 2022



Minority/Women
Business Enterprise



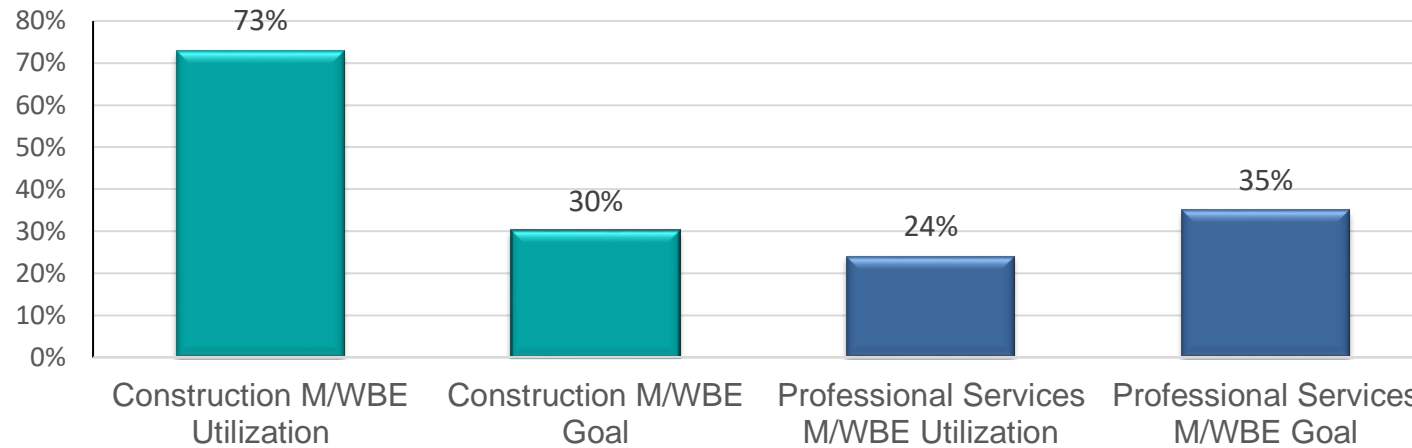
Category	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	Total District	M/WBE Percentage
Bond Funded Construction	\$195,369,027	\$279,454,395	\$474,823,422	\$970,663,764	49%
Bond Funded Professional Services	\$80,478,724	\$48,702,318	\$129,181,042	\$332,123,843	39%
Total M/WBE	\$275,847,751	\$328,156,713	\$604,004,464	\$1,302,787,607	46%

BRIDGE PROGRAM | TOTAL M/WBE UTILIZATION

CUMULATIVE TO DATE | PAYMENTS REFLECT BRIDGE PROGRAM DOLLARS THROUGH DECEMBER 31, 2022



Minority/Women
Business Enterprise



Category	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	Total District	M/WBE Percentage
Bond Funded Construction	\$37,372,004	\$22,041,938	\$59,413,942	\$81,875,502	73%
Bond Funded Professional Services	\$6,333,079	\$3,017,856	\$9,350,935	\$38,199,560	24%
Total M/WBE	\$43,705,083	\$25,059,794	\$68,764,877	\$120,075,062	57%

CONSTRUCTION MANAGER AT RISK | TOTAL M/WBE UTILIZATION

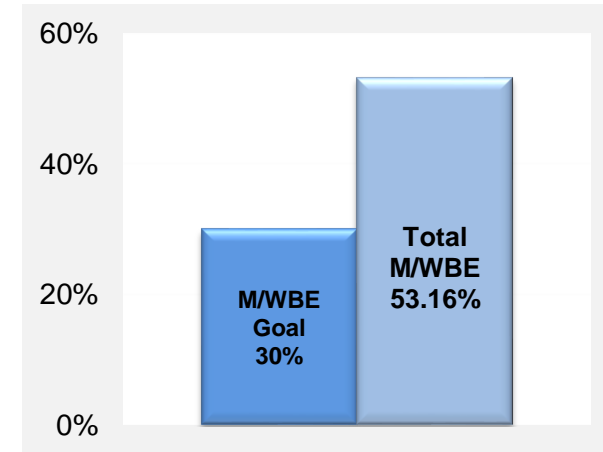


Minority/Women
Business Enterprise

CUMULATIVE TO DATE | PAYMENTS REFLECT CMAR DOLLARS THROUGH DECEMBER 31, 2022

Thomas Jefferson High School, WHILA (Edward H. Cary Middle School (PK-8)), Career Institute North, and West Dallas STEM

Ethnicity/Gender	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	M/WBE Percentage
African American Male	\$294,202	\$27,816,189	\$28,110,391	15.97%
African American Female	\$0	\$137,485	\$137,485	0.08%
Hispanic Male	\$0	\$29,792,153	\$29,792,153	16.93%
Hispanic Female	\$0	\$498,325	\$498,325	0.28%
Asian Male	\$0	\$1,822,439	\$1,822,439	1.04%
Asian Female	\$0	\$0	\$0	0.00%
Native American Male	\$0	\$13,033,153	\$13,033,153	7.41%
Native American Female	\$0	\$0	\$0	0.00%
Total Minority	\$294,202	\$73,099,744	\$73,393,946	41.70%
White Female	\$0	\$20,170,638	\$20,170,638	11.46%
Total M/WBE	\$294,202	\$93,270,382	\$93,564,584	53.16%
Total District			\$175,991,204	



School	Construction Manager at Risk	Purchase Order	Contract Award	Paid/Retainage Amount
Thomas Jefferson High School	HC Beck, LTD.	804680	\$62,900	\$62,900
Thomas Jefferson High School	HC Beck, LTD.	808330	\$94,841,667	\$88,034,753
Thomas Jefferson High School	Core Construction	788478	\$962,540	\$861,520
WHILA (Edward H. Cary Middle School (PK-8))	HC Beck, LTD.	804811	\$62,900	\$62,900
WHILA (Edward H. Cary Middle School (PK-8))	HC Beck, LTD.	808331	\$44,346,139	\$41,280,532
WHILA (Edward H. Cary Middle School (PK-8))	Core Construction	788477	\$557,033	\$478,722
Career Institute North	Turner Source, A Joint Venture	803389	\$25,000	\$25,000
Career Institute North	Turner Source, A Joint Venture	832713	\$60,640,184	\$28,162,991
West Dallas STEM	Reeder General Contractor	817590	\$25,000	\$25,000
West Dallas STEM	Reeder General Contractor	833451	\$23,296,277	\$16,996,885
TOTAL			\$224,819,640	\$175,991,204

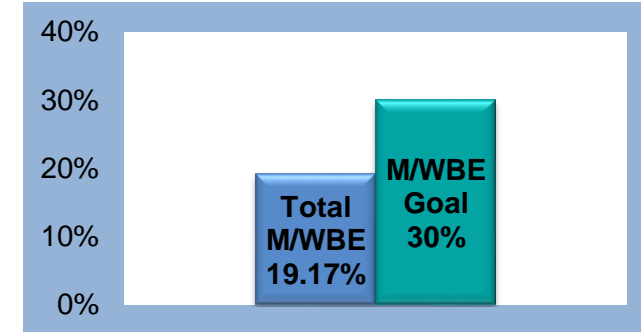
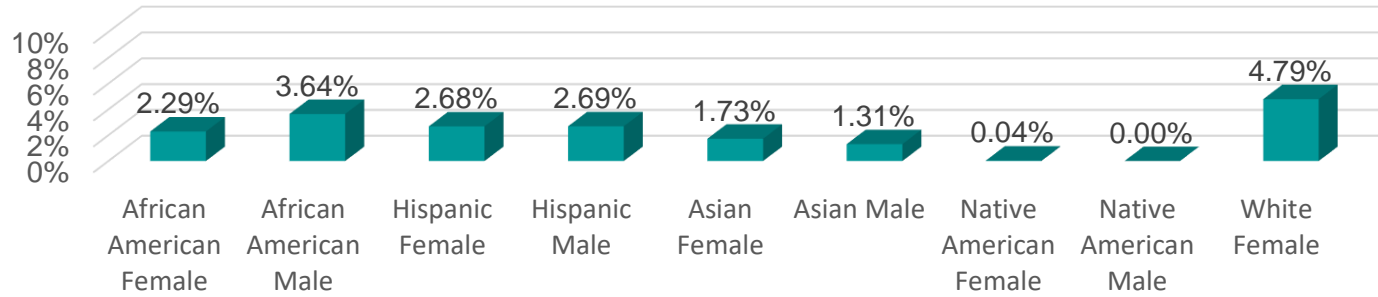
* Reflects Prime Payments Only

FUND 199 (GENERAL OPERATING) | TOTAL M/WBE UTILIZATION

FISCAL YEAR 2022-2023 | JULY 1, 2022 THROUGH DECEMBER 31, 2022



Minority/Women
Business Enterprise



Ethnicity/Gender	Quarter 1	Quarter 2	Total M/WBE	M/WBE Percentage
African American Female	\$1,149,458	\$1,086,491	\$2,235,949	2.29%
African American Male	\$2,005,378	\$1,555,391	\$3,560,769	3.64%
Hispanic Female	\$1,646,598	\$974,117	\$2,620,715	2.68%
Hispanic Male	\$2,017,498	\$610,269	\$2,627,767	2.69%
Asian Female	\$812,862	\$874,868	\$1,687,730	1.73%
Asian Male	\$643,258	\$636,130	\$1,279,388	1.31%
Native American Female	\$15,407	\$19,194	\$34,601	0.04%
Native American Male	\$0	\$0	\$0	0.00%
Total Minority	\$8,290,459	\$5,756,460	\$14,046,919	14.37%
White Female	\$2,560,972	\$2,124,631	\$4,685,603	4.79%
Total M/WBE	\$10,851,431	\$7,881,091	\$18,732,522	19.17%
Revised M/WBE Utilization Includes Non-Certified M/WBE \$	\$13,362,458	\$11,005,565	\$24,368,023	24.93%
Total District	\$51,960,185	\$45,780,014	\$97,740,199	
M/WBE Percentage	20.9%	17.2%	19.2%	

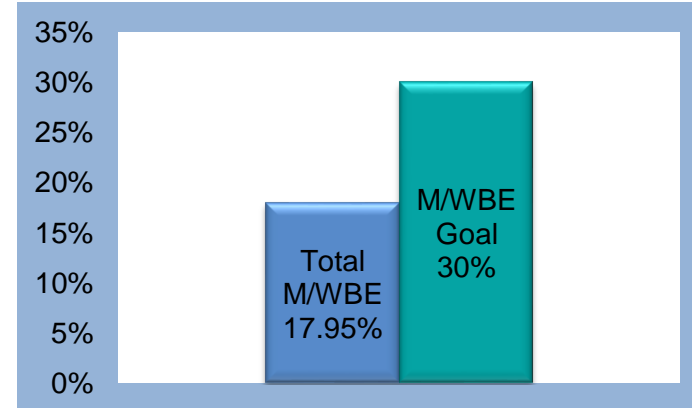
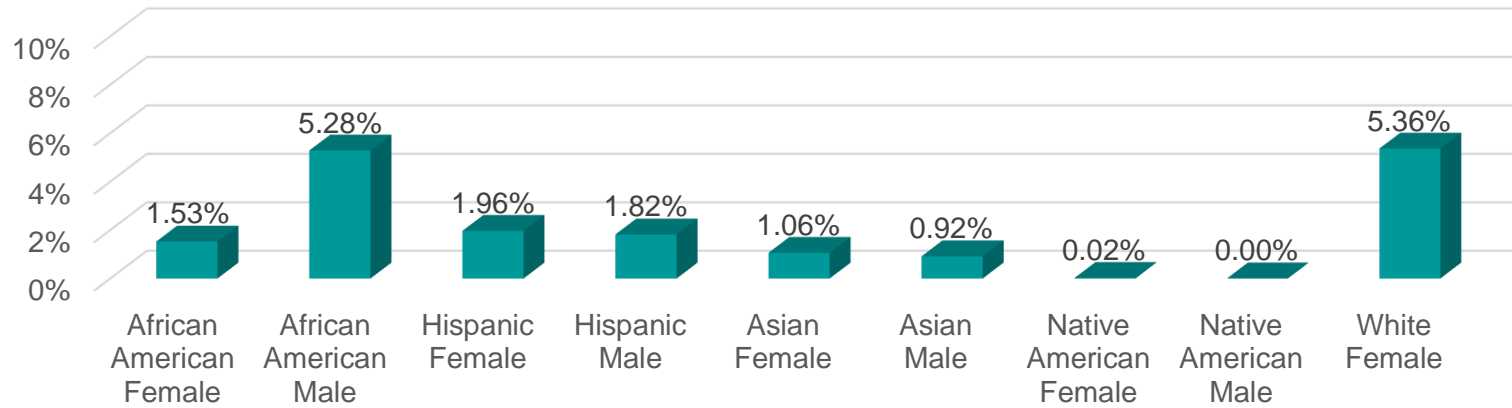
DISTRICTWIDE FUNDS | TOTAL M/WBE UTILIZATION

EXCLUDES BOND FUNDS



Minority/Women
Business Enterprise

FISCAL YEAR 2022-2023 | JULY 1, 2022 THROUGH DECEMBER 31, 2022



Ethnicity/Gender	Quarter 1	Quarter 2	Total M/WBE	M/WBE Percentage
African American Female	\$1,270,844	\$1,437,277	\$2,708,121	1.53%
African American Male	\$7,220,566	\$2,157,316	\$9,377,882	5.28%
Hispanic Female	\$2,083,372	\$1,402,468	\$3,485,840	1.96%
Hispanic Male	\$2,251,977	\$973,367	\$3,225,344	1.82%
Asian Female	\$848,706	\$1,033,345	\$1,882,051	1.06%
Asian Male	\$726,235	\$899,678	\$1,625,913	0.92%
Native American Female	\$15,407	\$19,194	\$34,601	0.02%
Native American Male	\$0	\$0	\$0	0.00%
Total Minority	\$14,417,107	\$7,922,645	\$22,339,752	12.58%
White Female	\$4,165,953	\$5,352,272	\$9,518,225	5.36%
Total M/WBE	\$18,583,060	\$13,274,917	\$31,857,977	17.95%
Revised M/WBE Utilization Includes Non-Certified M/WBE \$	\$21,911,552	\$24,699,579	\$46,611,131	26.26%
Total District	\$84,397,207	\$93,121,060	\$177,518,267	
M/WBE Percentage	22.02%	14.26%	17.95%	

Electronic Bid Analysis*

October 1, 2022 through December 31, 2022

	Number of Awards	Payment
Total M/WBE	405	\$5,614,965
Total District	1326	\$32,075,676
M/WBE Percentage	30.54%	17.51%

* consists of electronic bids, doesn't reflect hardcopy bids

THANK
YOU



Minority/Women
Business Enterprise

Questions?