

MINORITY/WOMEN BUSINESS ENTERPRISE (M/WBE) REPORT

1st Quarter | July 1, 2021 through September 30, 2021



Leslie Williams
Deputy Chief, Special Projects

Annie Holmes-Partee
Director, M/WBE Department

* FY 20-21 | July 1, 2020 through June 30, 2021



M/WBE Utilization



MINORITY/WOMEN BUSINESS ENTERPRISE INITIATIVES

FY 21-22 STATISTICS | JULY 1, 2021 THROUGH SEPTEMBER 30, 2021



Minority/Women
Business Enterprise

It is a continuing goal of the district to involve minority and women-owned businesses, in a legal and meaningful way, in all facets of the district's contracting and purchasing activities. The district's aspirational M/WBE goal is 30 percent for goods, services, and construction. For bond-funded procurements, the district's aspirational M/WBE goal is 30 percent for construction and 35 percent for professional services.

▪ Availability & Disparity Study

- Estimated Completion | January 2022
- Board Presentation | To be Scheduled

• M/WBE Workshops and Webinars

- Procurement Cooperative Information Session
- Get Your Business on Google Search
- Construction Workshop Series
- Construction Bond Academy
- Independent School District Buyer and Vendor Networker (ISD Day)
 - Hosted by Dallas ISD and D/FW Minority Supplier Development Council, including:
 - Dallas ISD, Arlington ISD, Austin ISD, Garland ISD, Fort Worth ISD, Fort Bend ISD, Houston ISD, Irving ISD, Lancaster ISD, San Antonio ISD, Dallas County, Tarrant County

• Big Ticket Vendor Initiative

- Targeting Prime Vendors that have received Large Contract Awards and Payments
- Encourage Prime Vendors to Utilize M/WBE Subcontractors, after Contract Award

▪ M/WBE Dashboard

- Internal and External Stakeholder Access

▪ Outreach and Training Sessions

- 97 Individualized Vendor Meetings and Bid Debriefings
- 56 Outreach and Community Events
- 20 Pre-Bid Meetings

▪ M/WBE Awards and Recognitions

- Greater Southwest Black Chamber of Commerce Award
 - Jesse Saldana, Young Professional of the Year
 - Stephanie Broughton, M/WBE Coordinator of the Year

▪ M/WBE Bonding Report

- 2 Construction Companies Received Bonds
 - 1 Black Female | 1 Hispanic Female
 - \$1.5 M Single Line Amount Bond Approved
 - \$3 M Total Aggregate Amount Approved

▪ M/WBE Advisory Committee | Nov. 30th at 3:00 p.m.

- Support the district's mission to involve minority and women-owned businesses, in a legal and meaningful way, in all facets of the district's contracting and purchasing activities.
- Annual Report Being Developed
- Randall Bryant, Chair | Margo Posey, Vice Chair | Zarin Gracey, Secretary

2015 BOND PROGRAM | TOTAL M/WBE UTILIZATION

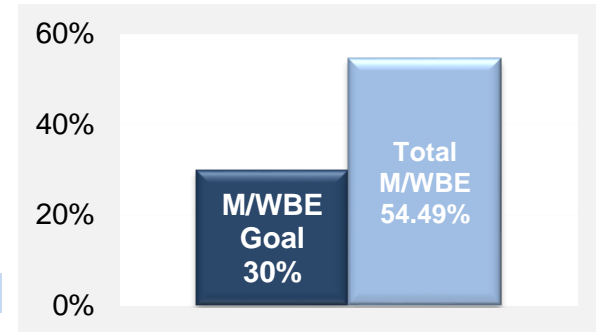
CUMULATIVE TO DATE | PAYMENTS REFLECT 2015 BOND PROGRAM DOLLARS THROUGH SEPTEMBER 30, 2021



Minority/Women
Business Enterprise

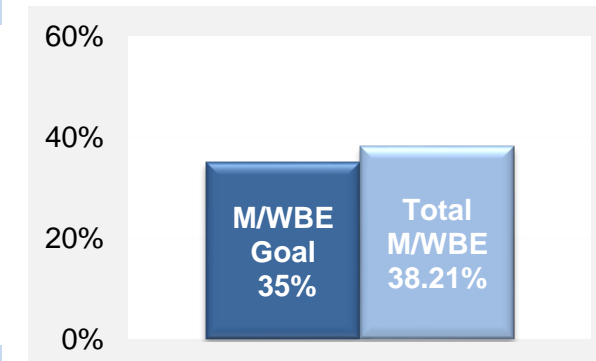
Ethnicity/Gender	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	M/WBE Percentage
African American Male	\$34,566,527	\$48,650,743	\$83,217,270	10.0%
African American Female	\$1,485,242	\$131,452	\$1,616,694	0.2%
Hispanic Male	\$33,951,816	\$73,106,494	\$107,058,310	12.8%
Hispanic Female	\$1,608,040	\$5,613,924	\$7,221,964	0.9%
Asian Indian Male	\$3,614,352	\$341,161	\$3,955,513	0.5%
Asian Indian Female	\$0	\$7,922,222	\$7,922,222	1.0%
Native American Male	\$7,019,348	\$3,236,761	\$10,256,109	1.2%
Native American Female	\$0	\$0	\$0	0.0%
Total Minority	\$82,245,325	\$139,002,757	\$221,248,082	26.55%
White Female	\$78,211,072	\$154,596,979	\$232,808,051	27.94%
Total M/WBE	\$160,456,397	\$293,599,736	\$454,056,133	54.49%
Total District			\$833,280,246	

Construction



Ethnicity/Gender	M/WBE Prime	M/WBE Subconsultant	Total M/WBE	M/WBE Percentage
African American Male	\$21,740,693	\$5,428,093	\$27,168,786	9.7%
African American Female	\$5,381,029	\$3,789,539	\$9,170,568	3.3%
Hispanic Male	\$23,879,834	\$5,623,769	\$29,503,603	10.6%
Hispanic Female	\$7,383,525	\$683,210	\$8,066,735	2.9%
Asian Male	\$3,091,082	\$2,293,326	\$5,384,408	1.9%
Asian Female	\$317,105	\$213,631	\$530,736	0.2%
Native American Male	\$7,642,069	\$3,084,541	\$10,726,610	3.8%
Native American Female	\$0	\$0	\$0	0.0%
Total Minority	\$69,435,337	\$21,116,109	\$90,551,446	32.46%
White Female	\$11,214,232	\$4,822,854	\$16,037,086	5.75%
Total M/WBE	\$80,649,569	\$25,938,963	\$106,588,532	38.21%
Total District			\$278,972,241	

Professional Services

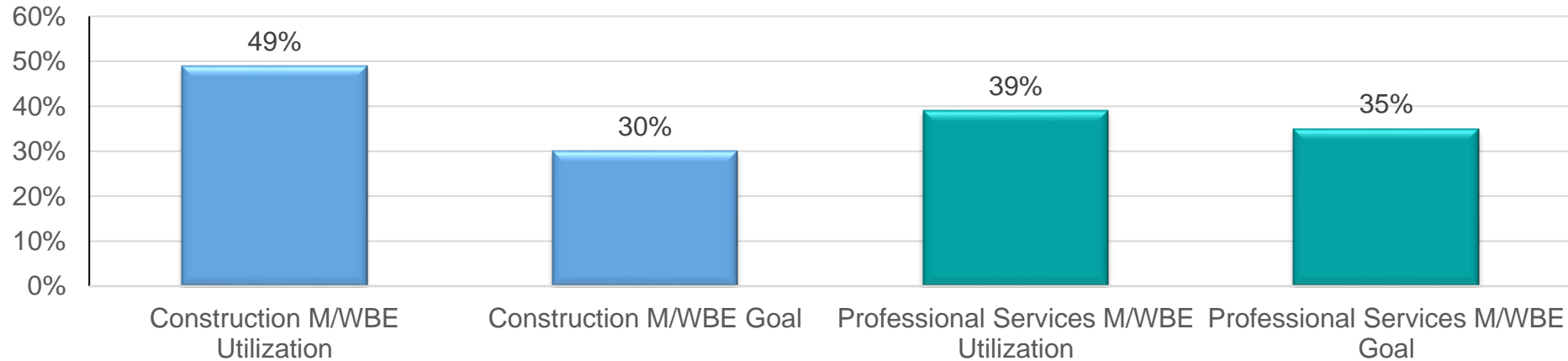


2008 BOND PROGRAM | TOTAL M/WBE UTILIZATION

CUMULATIVE TO DATE | PAYMENTS REFLECT 2008 BOND PROGRAM DOLLARS THROUGH SEPTEMBER 30, 2021



Minority/Women
Business Enterprise



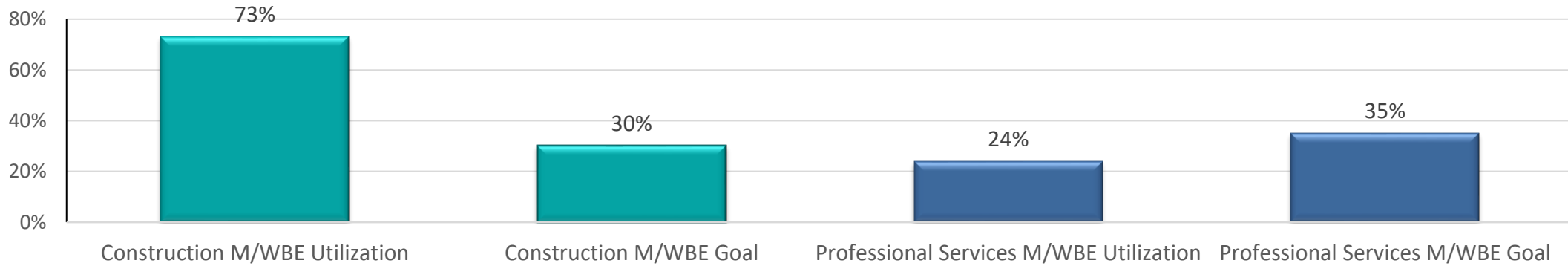
Category	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	Total District	M/WBE Percentage
Bond Funded Construction	\$195,365,129	\$279,454,395	\$474,819,524	\$970,624,784	49%
Bond Funded Professional Services	\$80,472,562	\$48,702,318	\$129,174,880	\$331,509,019	39%
Total M/WBE	\$275,837,691	\$328,156,713	\$603,994,404	\$1,302,133,803	46%

BRIDGE PROGRAM | TOTAL M/WBE UTILIZATION

CUMULATIVE TO DATE | PAYMENTS REFLECT BRIDGE PROGRAM DOLLARS THROUGH SEPTEMBER 30, 2021



Minority/Women
Business Enterprise



Category	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	Total District	M/WBE Percentage
Bond Funded Construction	\$37,319,571	\$22,041,938	\$59,361,509	\$81,821,899	73%
Bond Funded Professional Services	\$5,852,581	\$3,017,856	\$8,870,437	\$36,213,269	24%
Total M/WBE	\$43,172,152	\$25,059,794	\$68,231,946	\$118,035,168	58%

CONSTRUCTION MANAGER AT RISK | TOTAL M/WBE UTILIZATION

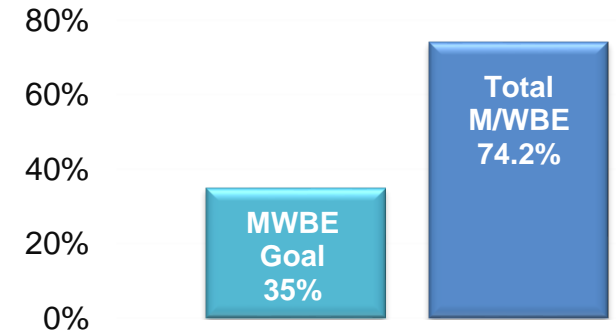


Minority/Women
Business Enterprise

CUMULATIVE TO DATE | PAYMENTS REFLECT CMAR DOLLARS THROUGH SEPTEMBER 30, 2021

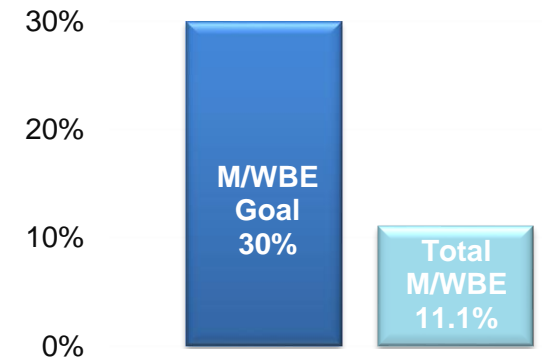
Ethnicity/Gender	M/WBE Prime	M/WBE Subconsultant	Total M/WBE	M/WBE Percentage
African American Male	\$435,542	\$215,085	\$650,627	4.9%
African American Female	\$0	\$0	\$0	0.0%
Hispanic Male	\$8,150,586	\$467,900	\$8,618,486	65.1%
Hispanic Female	\$330,148	\$0	\$330,148	2.5%
Asian Indian Male	\$32,245	\$56,610	\$88,855	0.7%
Asian Indian Female	\$29,446	\$0	\$29,446	0.2%
Native American Male	\$0	\$76,200	\$76,200	0.6%
Native American Female	\$0	\$0	\$0	0.0%
Total Minority	\$8,977,967	\$815,795	\$9,793,762	74.0%
Total Female	\$0	\$26,629	\$26,629	0.2%
Total M/WBE	\$8,977,967	\$842,424	\$9,820,391	74.2%
Total District			\$13,236,243	

Professional Services



Ethnicity/Gender	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	M/WBE Percentage
African American Male	\$6,250	\$0	\$6,250	0.0%
African American Female	\$0	\$20,885	\$20,885	0.1%
Hispanic Male	\$0	\$598,173	\$598,173	3.3%
Hispanic Female	\$0	\$0	\$0	0.0%
Asian Indian Male	\$0	\$0	\$0	0.0%
Asian Indian Female	\$0	\$0	\$0	0.0%
Native American Male	\$0	\$263,815	\$263,815	1.5%
Native American Female	\$0	\$0	\$0	0.0%
Total Minority	\$6,250	\$882,873	\$889,123	5.0%
Total Female	\$0	\$1,096,995	\$1,096,995	6.1%
Total M/WBE	\$6,250	\$1,979,868	\$1,986,118	11.1%
Total District			\$17,889,131	

Construction

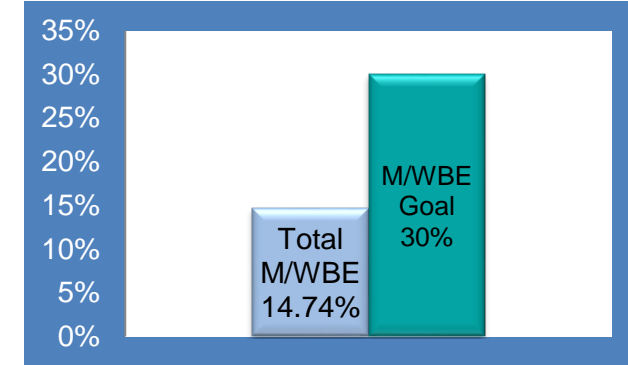
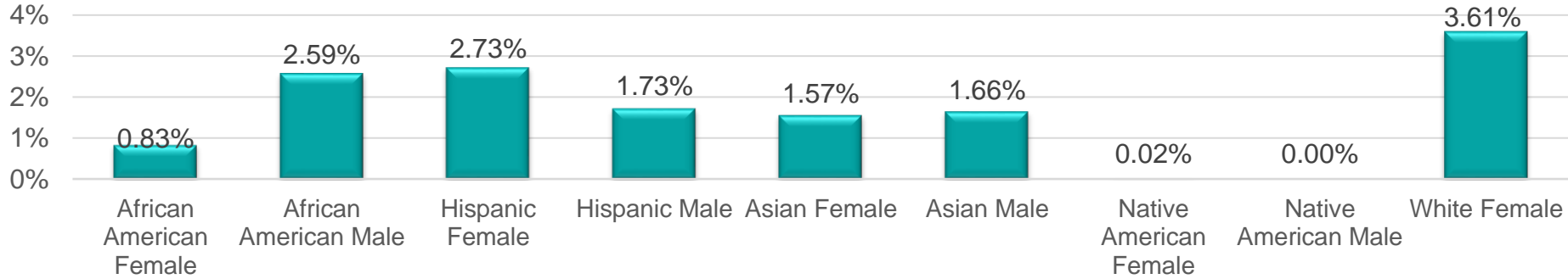


FUND 199 (GENERAL OPERATING) | TOTAL M/WBE UTILIZATION

FISCAL YEAR 2021-2022 | JULY 1, 2021 THROUGH SEPTEMBER 30, 2021



Minority/Women
Business Enterprise



Ethnicity/Gender	M/WBE		Total M/WBE	M/WBE Percentage
	Prime	Subcontractor		
African American Female	\$564,895	\$0	\$564,895	0.83%
African American Male	\$1,757,006	\$0	\$1,757,006	2.59%
Hispanic Female	\$1,852,819	\$0	\$1,852,819	2.73%
Hispanic Male	\$1,176,026	\$0	\$1,176,026	1.73%
Asian Female	\$1,062,885	\$0	\$1,062,885	1.57%
Asian Male	\$1,124,406	\$0	\$1,124,406	1.66%
Native American Female	\$13,551	\$0	\$13,551	0.02%
Native American Male	\$555	\$0	\$555	0.00%
Total Minority	\$7,552,143	\$0	\$7,552,143	11.13%
White Female	\$2,274,388	\$177,375	\$2,451,763	3.61%
Total M/WBE	\$9,826,531	\$177,375	\$10,003,906	14.74%
Revised M/WBE Utilization (Includes \$1.14M Non-Certified M/WBE \$)	\$10,967,293	\$177,375	\$11,144,668	16.42%
Total District	\$67,888,650			

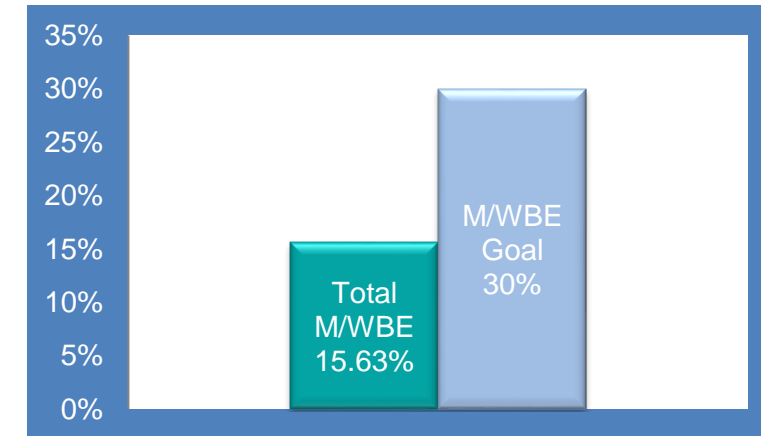
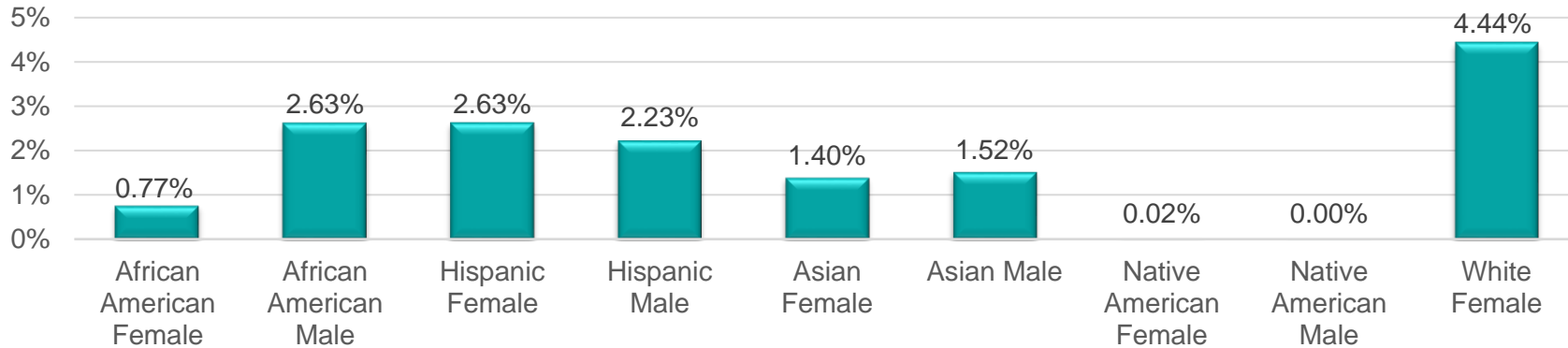
TOTAL M/WBE UTILIZATION | DISTRICTWIDE FUNDS

EXCLUDES BOND FUNDS

FISCAL YEAR 2021-2022 | JULY 1, 2021 THROUGH SEPTEMBER 30, 2021



Minority/Women
Business Enterprise



Ethnicity/Gender	M/WBE		Total M/WBE	M/WBE Percentage
	M/WBE Prime	Subcontractor		
African American Female	\$621,195	\$0	\$621,195	0.77%
African American Male	\$2,128,552	\$0	\$2,128,552	2.63%
Hispanic Female	\$2,134,333	\$0	\$2,134,333	2.63%
Hispanic Male	\$1,809,074	\$0	\$1,809,074	2.23%
Asian Female	\$1,131,667	\$0	\$1,131,667	1.40%
Asian Male	\$1,232,075	\$0	\$1,232,075	1.52%
Native American Female	\$13,551	\$0	\$13,551	0.02%
Native American Male	\$555	\$0	\$555	0.00%
Total Minority	\$9,071,002	\$0	\$9,071,002	11.19%
White Female	\$3,418,747	\$177,375	\$3,596,122	4.44%
Total M/WBE	\$12,489,749	\$177,375	\$12,667,124	15.63%
Revised M/WBE Utilization (Includes \$1.46M Non Certified M/WBE \$)	\$13,949,616	\$177,375	\$14,126,991	17.43%
Total District			\$81,050,234	

Electronic Bid Analysis*

July 1, 2021 through September 30, 2021

	Number of Awards	Payments
Total M/WBE	202	\$3,239,774
Total District	653	\$12,546,810
M/WBE Percentage	30.93%	25.82%

* consists of electronic bids, doesn't reflect hardcopy bids

KENVA HILL



Senior Buyer
General Administration
Teaching & Learning

The M/WBE Department appreciates the continued support of Procurement Services.

We applaud the efforts of Kenva Hill and John Blythe for participating in the Cooperative Training Session.

206 vendors attended

“Kenva and John have been extremely instrumental in collaborative efforts with M/WBE and Procurement events. They are always willing to help.”

Stephanie Broughton
M/WBE Coordinator

JOHN BLYTHE



Senior Buyer
Technology

THANK
YOU



Minority/Women
Business Enterprise

Questions?