



Minority/Women Business Enterprise (M/WBE) Report

2nd Quarter | Fiscal Year 2020-2021
October 1, 2020 through December 31, 2020



Minority/Women
Business Enterprise
Department

Leslie Williams
Deputy Chief, Special Projects

Annie Partee
Director, M/WBE Department

MINORITY/WOMEN BUSINESS ENTERPRISE INITIATIVES

It is a continuing goal of the district to involve minority and women-owned businesses, in a legal and meaningful way, in all facets of the district's contracting and purchasing activities. The district's aspirational M/WBE goal is 30 percent for goods, services, and construction. For bond-funded procurements, the district's aspirational M/WBE goal is 30 percent for construction and 35 percent for professional services.

- Host Signature Educational Events, Webinars and Training Sessions
 - 2021 Bond Academy
 - 2021 Knowledge Is Power Business Conference
 - Pre-Construction Management Webinar Series
 - Grow with Google Strategic Partnership
- Participate as a Technical Evaluator on Various Selection Committees
- Advertise Procurement Opportunities in Minority-Focused Publications
 - Al Dia | Black Business Directory | Dallas Examiner | Informaté DFW
- Implement a Comprehensive Internal M/WBE Marketing Strategy
- Strengthen Collaboration with Internal Stakeholders and Departments
 - Monthly M/WBE and Procurement Leadership Sessions
 - Bid Debriefings
 - Introductory Meetings with M/WBE Vendors and Key District Contacts
 - Communication Services and Translations Services
 - Press Releases | Bilingual Workshops | Enhanced Media Coverage
 - Finalized the Dallas ISD Master Prime Subcontractor Agreement
- Increase Strategic Partners
 - United Black Contractors Association
- Availability & Disparity Study Update
 - Legal Analysis Chapter Draft | January 2021
 - Procurement Policies and Practices Chapter Draft | January 2021
 - Letters Mailed to Dallas ISD Primes | January 2021
 - Final Report Draft | May 2021
 - Board Presentation | To be Scheduled
- Bond Statistics | July 1, 2020 through December 31, 2020
 - 5 Construction Companies Received Bonds, ranging
 - \$100,000 to \$750,000 Single
 - \$250,000 to \$1,500,000 Aggregate
- Outreach and Training Sessions | October 1, 2020 through December 31, 2020
 - **83** Virtual Outreach Events
 - **78** Individualized Training Sessions
 - **7** Pre-Bid Meetings
 - **1** Quarterly Strategic Partnership Meeting
 - **1** M/WBE Advisory Committee Meeting

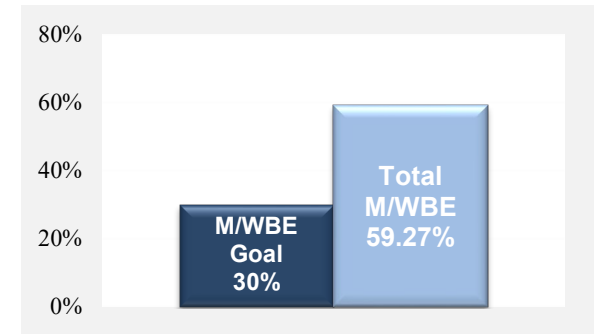
Important Reminder
Please submit M/WBE Advisory Committee appointments to:
lwilliams@dallasisd.org

2015 BOND PROGRAM | TOTAL M/WBE UTILIZATION

CUMULATIVE TO DATE | PAYMENTS REFLECT 2015 BOND PROGRAM DOLLARS THROUGH DECEMBER 31, 2020

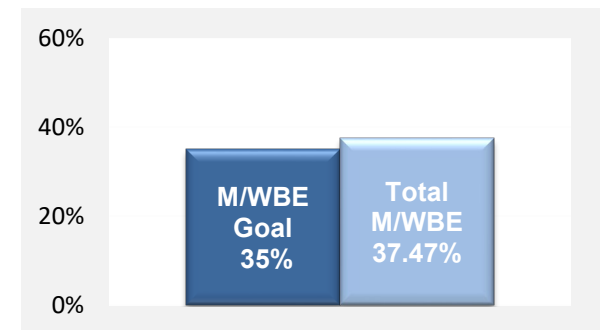
Ethnicity/Gender	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	M/WBE Percentage
African American Male	\$25,080,604	\$39,453,483	\$64,534,087	10.1%
African American Female	\$1,372,140	\$131,452	\$1,503,592	0.2%
Hispanic Male	\$27,649,875	\$55,017,125	\$82,667,000	13.0%
Hispanic Female	\$1,672,466	\$5,315,658	\$6,988,124	1.1%
Asian Indian Male	\$1,712,407	\$309,753	\$2,022,160	0.3%
Asian Indian Female	\$0	\$7,332,034	\$7,332,034	1.1%
Native American Male	\$8,779,913	\$3,170,608	\$11,950,521	1.9%
Native American Female	\$0	\$0	\$0	0.0%
Total Minority	\$66,267,405	\$110,730,113	\$176,997,518	27.7%
White Female	\$68,412,277	\$132,700,493	\$201,112,770	31.5%
Total M/WBE	\$134,679,682	\$243,430,606	\$378,110,288	59.27%
Total District			\$637,994,706	

Construction



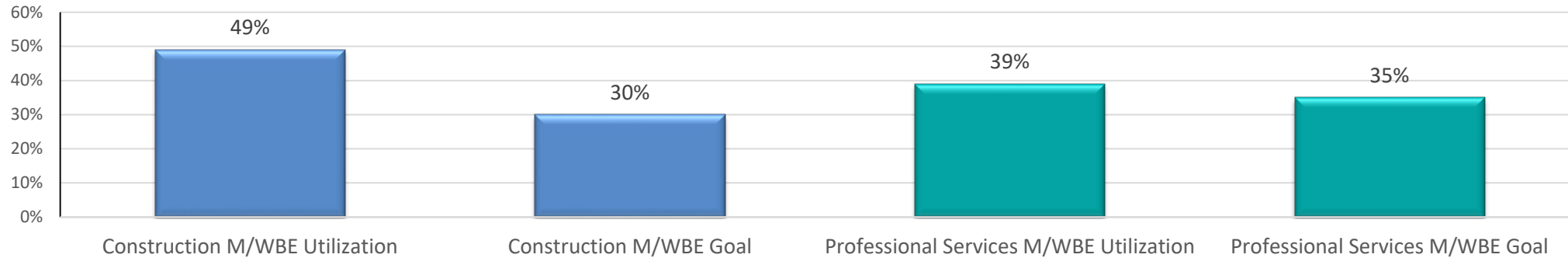
Ethnicity/Gender	M/WBE Prime	M/WBE Subconsultant	Total M/WBE	M/WBE Percentage
African American Male	\$20,228,050	\$4,864,642	\$25,092,692	10.2%
African American Female	\$2,672,533	\$2,848,758	\$5,521,291	2.2%
Hispanic Male	\$20,924,268	\$5,412,331	\$26,336,599	10.7%
Hispanic Female	\$6,947,621	\$404,246	\$7,351,867	3.0%
Asian Male	\$3,021,058	\$2,270,136	\$5,291,194	2.1%
Asian Female	\$298,100	\$207,631	\$505,731	0.2%
Native American Male	\$6,265,044	\$2,426,518	\$8,691,562	3.5%
Native American Female	\$0	\$0	\$0	0.0%
Total Minority	\$60,356,674	\$18,434,262	\$78,790,936	32.01%
White Female	\$9,091,154	\$4,342,431	\$13,433,585	5.46%
Total M/WBE	\$69,447,828	\$22,776,693	\$92,224,521	37.47%
Total District			\$246,110,117	

Professional Services



2008 BOND PROGRAM | TOTAL M/WBE UTILIZATION

CUMULATIVE TO DATE*



Category	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	Total District	M/WBE Percentage
Bond Funded Construction	\$195,292,019	\$279,454,395	\$474,746,414	\$970,551,674	49%
Bond Funded Professional Services	\$80,469,843	\$48,702,318	\$129,172,161	\$330,964,810	39%
Total M/WBE	\$275,761,862	\$328,156,713	\$603,918,575	\$1,301,516,484	46%

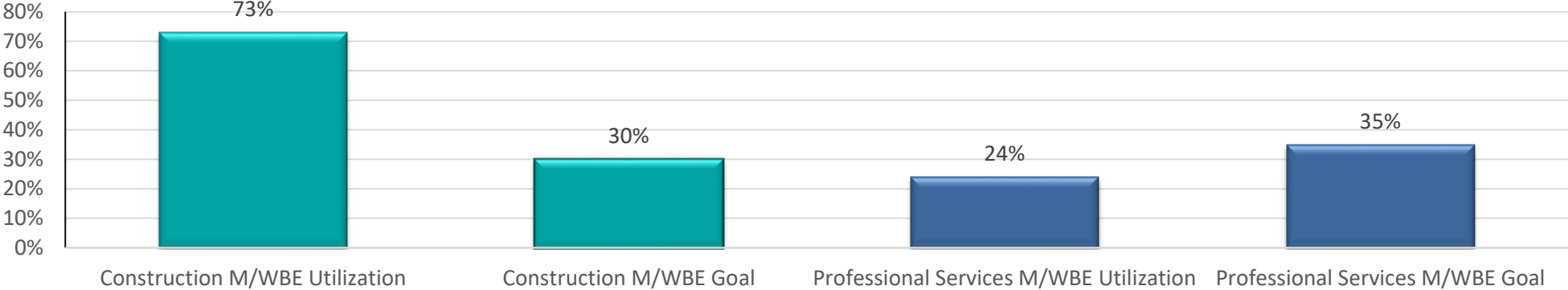
*Payments reflect 2008 bond program dollars through December 31, 2020

BRIDGE PROGRAM | TOTAL M/WBE UTILIZATION



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CUMULATIVE TO DATE*



Category	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	Total District	M/WBE Percentage
Bond Funded Construction	\$37,053,935	\$22,041,938	\$59,095,873	\$81,367,555	73%
Bond Funded Professional Services	\$5,416,597	\$3,017,856	\$8,434,453	\$35,466,123	24%
Total M/WBE	\$42,470,532	\$25,059,794	\$67,530,326	\$116,833,678	58%

*Payments reflect bridge program dollars through December 31, 2020

CONSTRUCTION MANAGER AT RISK | TOTAL M/WBE UTILIZATION

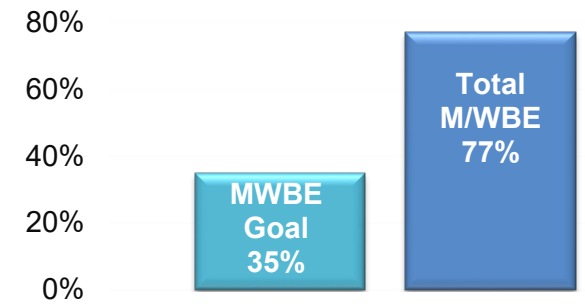


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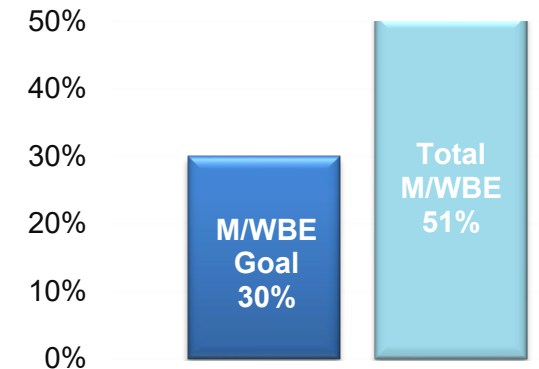
CUMULATIVE TO DATE | PAYMENTS REFLECT CMAR DOLLARS THROUGH DECEMBER 31, 2020

Ethnicity/Gender	M/WBE Prime	M/WBE Subconsultant	Total M/WBE	M/WBE Percentage
African American Male	\$307,561	\$0	\$307,561	4%
African American Female	\$0	\$0	\$0	0%
Hispanic Male	\$5,229,336	\$75,200	\$5,304,536	69%
Hispanic Female	\$255,175	\$0	\$255,175	3%
Asian Indian Male	\$0	\$43,200	\$43,200	1%
Asian Indian Female	\$0	\$0	\$0	0%
Native American Male	\$0	\$0	\$0	0%
Native American Female	\$0	\$0	\$0	0%
Total Minority	\$5,792,072	\$118,400	\$5,910,472	77%
Total Female	\$0	\$2,800	\$2,800	0%
Total M/WBE	\$5,792,072	\$121,200	\$5,913,272	77%
Total District			\$7,662,656	

Professional Services



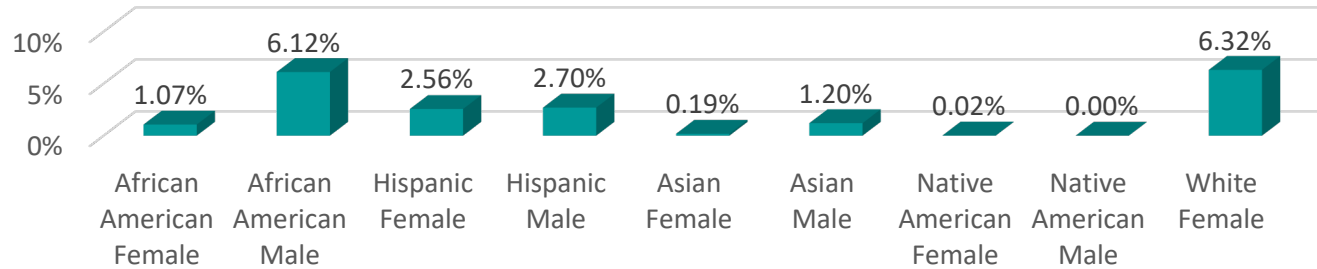
Construction



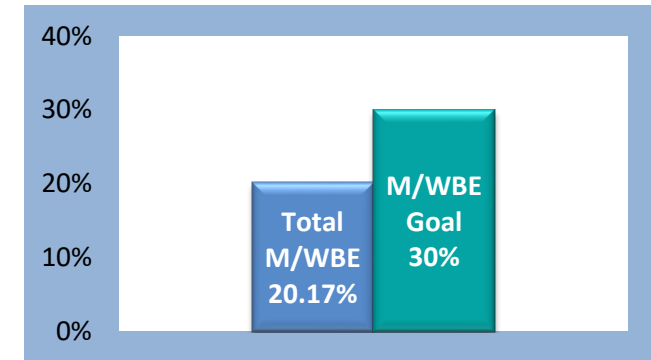
Ethnicity/Gender	M/WBE Prime	M/WBE Subcontractor	Total M/WBE	M/WBE Percentage
African American Male	\$0	\$0	\$0	0%
African American Female	\$0	\$0	\$0	0%
Hispanic Male	\$0	\$0	\$0	0%
Hispanic Female	\$0	\$0	\$0	0%
Asian Indian Male	\$0	\$0	\$0	0%
Asian Indian Female	\$0	\$0	\$0	0%
Native American Male	\$0	\$0	\$0	0%
Native American Female	\$0	\$0	\$0	0%
Total Minority	\$0	\$0	\$0	0%
Total Female	\$0	\$658,950	\$658,950	51%
Total M/WBE	\$0	\$658,950	\$658,950	51%
Total District			\$1,294,683	

FUND 199 (GENERAL OPERATING) | TOTAL M/WBE UTILIZATION

FISCAL YEAR 2020-2021

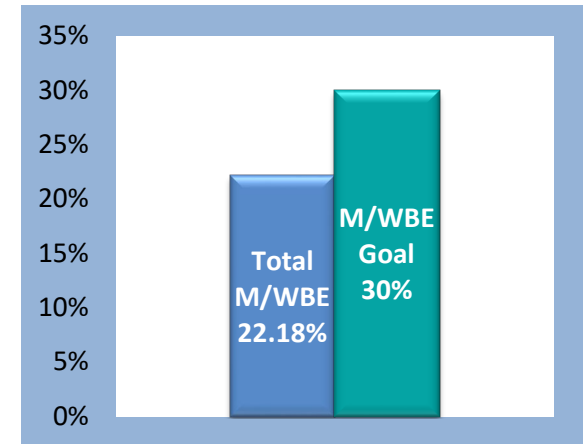
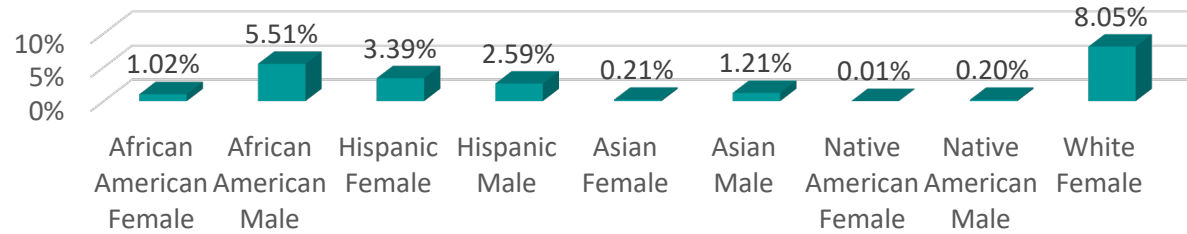


Ethnicity/Gender	Quarter 1	Quarter 2	Total M/WBE	M/WBE Percentage
African American Female	\$677,475	\$849,617	\$1,527,092	1.07%
African American Male	\$6,777,074	\$1,971,807	\$8,748,881	6.12%
Hispanic Female	\$3,094,824	\$570,205	\$3,665,029	2.56%
Hispanic Male	\$2,459,774	\$1,395,736	\$3,855,510	2.70%
Asian Female	\$128,110	\$137,061	\$265,171	0.19%
Asian Male	\$955,280	\$762,083	\$1,717,363	1.20%
Native American Female	\$0	\$23,982	\$23,982	0.02%
Native American Male	\$0	\$0	\$0	0.00%
Total Minority	\$14,092,537	\$5,710,491	\$19,803,028	13.85%
White Female	\$5,380,839	\$3,660,149	\$9,040,988	6.32%
Total M/WBE	\$19,473,376	\$9,370,640	\$28,844,016	20.17%
Revised M/WBE Utilization Includes Non-Certified M/WBE \$	\$24,360,926	\$14,567,113	\$38,928,039	27.22%
Total District	\$80,123,464	\$62,876,946	\$143,000,410	



TOTAL M/WBE UTILIZATION | DISTRICTWIDE FUNDS

FISCAL YEAR 2020-2021 | 2ND QUARTER



Ethnicity/Gender	Quarter 1	Quarter 2	Total M/WBE	M/WBE Percentage
African American Female	\$773,659	\$872,815	\$1,646,474	1.02%
African American Male	\$6,800,580	\$2,123,272	\$8,923,852	5.51%
Hispanic Female	\$3,368,477	\$2,119,553	\$5,488,030	3.39%
Hispanic Male	\$2,587,021	\$1,612,812	\$4,199,833	2.59%
Asian Female	\$151,575	\$181,193	\$332,768	0.21%
Asian Male	\$1,019,596	\$947,896	\$1,967,492	1.21%
Native American Female	\$0	\$23,982	\$23,982	0.01%
Native American Male	\$0	\$321,385	\$321,385	0.20%
Total Minority	\$14,700,908	\$8,202,908	\$22,903,816	14.13%
White Female	\$7,357,996	\$5,686,683	\$13,044,679	8.05%
Total M/WBE	\$22,058,904	\$13,889,591	\$35,948,495	22.18%
Revised M/WBE Utilization Includes Non-Certified M/WBE \$	\$27,421,647	\$19,218,794	\$46,640,441	28.78%
Total District	\$80,042,098	\$81,999,236	\$162,041,334	

*Excludes bond funds



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M/WBE SHOWCASE



Dallas ISD was featured on Telemundo's November 17, 2020 webcast.

Veronica Murphy, M/WBE Coordinator with Dikita\\Vanir JV, shared information regarding the Annual Independent School District EXPO.

Special thanks to Dallas ISD's News & Information for making this opportunity possible and the D/FW Minority Supplier Development Council for co-sponsoring this event.

The M/WBE Department and D/FW Minority Supplier Development Council congratulate **Candace Yarbough**, Contracts Director, Procurement Services.

Supply Chain Professional of the Year



Business Testimonials



“Thank you all for taking time out of your busy schedules to help us understand how to effectively do business with DISD. We learned a lot and appreciate your wisdom.”

Jared H.

“I wanted to let you know that I appreciate all the hard work you put in for the little guys of the world. I know it’s your “job”, but you really do more outreach events than any of the other districts and I just wanted you to know you are appreciated.”

Melissa S.

THANK
YOU



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Questions?