



*Daniel P. King, Ph.D.*  
*Executive Director*

# Region One Education Service Center

1900 W. Schunior, Edinburg, TX 78541 ♦ Ph (956) 984-6000 ♦ Fax (956) 984-7655

**TO:** Child Nutrition Program – South Texas Cooperative (CNP-STC) Members

**FROM:** Lori Atwood Ramos, Purchasing Director

**SUBJECT:** **Child Nutrition Program - South Texas Cooperative Manufacturer Direct Ship to District Warehouse Commercial Products RFP 23-AGENCY-000107, Extension 2 of 4**

**DATE:** June 18, 2024

This proposal allows Child Nutrition Program - South Texas Cooperative (CNP-STC) members the ability to procure competitively solicited goods and/or services from vendors to provide food items, beverages, paper products, plastic goods, and other goods and/or services not available through other procurement means directly from manufacturers. Item descriptions, specifications and/or technical requirements and estimated quantities and pricing were competitively solicited and awarded. Region One ESC and its cooperative members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. Cooperative members are responsible for the selection of goods and/or services available to meet their individual menu needs, nutrition goals, storage capabilities, and student preferences.

On May 25, 2022 Region One Education Service Center Purchasing Department, acting on behalf of its CNP-STC members, received twenty-four (24) responses to Manufacturer Direct Ship to District Warehouse Commercial Products RFP 23-AGENCY-000107. Proposals were evaluated to select the best qualified vendors based on the established criteria. Twenty-one (21) vendors were recommended for award. Vendors recommended for awarded had complete request for proposal submissions with an evaluation score of 70 or greater. Three (3) vendors are not recommended for award because the proposal submission was incomplete and/or had a score of less than 70. The term of this proposal is effective July 1, 2022 – June 30, 2023 with four (4) one-year extension options if all parties are in agreement.

On June 21, 2022 the Region One ESC Board of Directors met to review and approve the recommendations of the CNP-STC for award of Manufacturer Direct Ship to District Warehouse Commercial Products RFP 23-AGENCY-000107; effective July 1, 2022 through June 30, 2023 with the option to extend up to four (4) additional one-year periods if all parties are in agreement.

On April 18, 2023 the Region One ESC Board of Directors met to review and approve the recommendations of the CNP-STC for award of Manufacturer Direct Ship to District Warehouse Commercial Products RFP 23-AGENCY-000107, Extension 1 of 4; effective July 1, 2023 through June 30, 2024 with the option to extend up to three (3) additional one-year periods if all parties are in agreement.

On behalf of the CNP-STC membership, the current awarded vendors were offered the opportunity to utilize the second of four (4) one-year extension options for CNP-STC Manufacturer Direct Ship to District Warehouse Commercial Products RFP 23-AGENCY-000107, effective July 1, 2024 through June 30, 2025 with two (2) one-year extension options remaining if all parties are in agreement. All twenty-one (21) vendors agreed to the extension option and were recommended for award.

June 18, 2024, the Region One ESC Board of Directors met to review and approve the recommendations of the CNP-STC Manufacturer Direct Ship to District Warehouse Commercial Products RFP 23-AGENCY-000107, Extension 2 of 4. **The following vendors are awarded under Child Nutrition Program – South Texas Cooperative Manufacturer Direct Ship to District Warehouse Commercial Products RFP 23-AGENCY-000107:**

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**Alpha Foods Co.** - Waller, TX  
**Arlington Valley Farms** - Hudson, OH  
**International Food Solutions, Inc.** - Oviedo, FL  
**Sterling BV, Inc. dba Buena Vista Foods** - San Antonio, TX and Azusa, CA  
**Omnibus Trading Corp.** - Southlake, TX  
**Goodman Food Products dba Don Lee Farms** - Inglewood, CA  
**Ekon-O-Pac LLC** - Gallatin, TN  
**ES Foods** - Woodbury, NY  
**Food Distributors of Nevada INC., DBA Smart Foods 4 Schools** - Visalia, CA  
**Integrated Food Service** - Gardena, CA  
**JTM Provisions Co., Inc.** - Harrison, OH  
**M.C.I. Foods, Inc.** - Santa Fe Springs, CA.

**National Food Group** - Novi, MI.  
**Out of the Shell, LLC d.b.a. Yang's 5th Taste** - South El Monte, CA  
**Peterson Farms Fresh, LLC** - Shelby, MI  
**Rich Products Corporation** - Buffalo, NY  
**Rodriguez Foods, Ltd.** - Fort Worth, TX  
**Schreiber Foods International, Inc.** - Upper Saddle River, NJ  
**Schwan's Food Service, Inc.** - Marshall, MN  
**Tasty Brands, LLC** - Syosset, NY  
**Tyson Prepared Foods, Inc. for itself and on behalf of its affiliates, Tyson Sales and Distribution, Inc., Tyson Refrigerated Processed Meats, Inc., AdvancePierre Foods, Inc., and The Hillshire Brands Company hereinafter collectively Tyson** - Springdale, AR

Please note the following revisions to the CNP-STC Manufacturer Direct Ship to District Warehouse Commercial Products RFP 23-AGENCY-000107, Extension 2 of 4; supporting documentation is enclosed:

Bid Item #	Change:
1	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price decrease from \$54.72 to \$44.77.
2	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price decrease from \$54.72 to \$44.77.
3	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Item unavailable
4	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Item unavailable
5	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$47.52 to \$48.11.
6	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$47.52 to \$48.11.
7	Tyson Prepared Foods, Inc. - Price increase from \$46.54 to \$48.27.
8	Tyson Prepared Foods, Inc. - Price increase from \$46.54 to \$48.27.
9	Tyson Prepared Foods, Inc. - Price increase from \$79.40 to \$83.69.
9	Tasty Brands, LLC - Item removed by manufacturer.
10	Tyson Prepared Foods, Inc. - Price increase from \$79.40 to \$83.69.
10	Tasty Brands, LLC - Item removed by manufacturer.
11	Tyson Prepared Foods, Inc. - Price increase from \$36.95 to \$42.15.
12	Tyson Prepared Foods, Inc. - Price increase from \$36.95 to \$42.15.
13	Tyson Prepared Foods, Inc. - Price increase from \$81.29 to \$89.88
14	Tyson Prepared Foods, Inc. - Price increase from \$81.29 to \$89.88
15	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$44.25 to \$45.00.
16	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$44.25 to \$45.00.
17	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$44.25 to \$45.00.
18	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$44.25 to \$45.00.
19	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$44.25 to \$45.00.
20	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$44.25 to \$45.00.
21	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$44.25 to \$45.00.
22	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$44.25 to \$45.00.
23	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$44.25 to \$45.00.
24	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$44.25 to \$45.00.
25	Tyson Prepared Foods, Inc. - Price increase from \$71.42 to \$72.98.
26	Tyson Prepared Foods, Inc. - Price increase from \$71.42 to \$72.98.
27	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$44.25 to \$45.00.
28	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$44.25 to \$45.00.
29	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$44.25 to \$45.00.
30	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$44.25 to \$45.00.
31	Tyson Prepared Foods, Inc. - Price increase from \$117.76 to \$127.93.
32	Tyson Prepared Foods, Inc. - Price increase from \$117.76 to \$127.93.
33	Tyson Prepared Foods, Inc. - Price increase from \$72.50 to \$73.98.

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34	Tyson Prepared Foods, Inc. - Price increase from \$72.50 to \$73.98.
35	Tyson Prepared Foods, Inc. - Price decrease from \$72.54 to \$71.7.
36	Tyson Prepared Foods, Inc. - Price decrease from \$72.54 to \$71.7.
37	Asian Food Solutions - Price increase from \$188.40 to \$194.10
37	Tyson Prepared Foods, Inc. - Price increase from \$33.76 to \$38.06.
38	Asian Food Solutions - Price increase from \$188.40 to \$194.10
38	Tyson Prepared Foods, Inc. - Price increase from \$33.76 to \$38.06.
39	Asian Food Solutions - Price increase from \$146.09 to \$154.37
39	Out of the Shell, LLC d.b.a. Yangs 5th Taste - Price increase from \$163.73 to \$170.11.
39	Chefs Corner Foods - Price increase from \$154.41 to \$156.98.
40	Asian Food Solutions - Price increase from \$146.09 to \$154.37
40	Out of the Shell, LLC d.b.a. Yangs 5th Taste - Price increase from \$163.73 to \$170.11.
40	Chefs Corner Foods - Price increase from \$154.41 to \$156.98.
41	Out of the Shell, LLC d.b.a. Yangs 5th Taste- Price increase from \$163.73 to \$170.11.
41	chefs corner foods - Price increase from \$158.41 to \$160.98.
42	Out of the Shell, LLC * d.b.a. Yangs 5th Taste - Price increase from \$163.73 to \$170.11.
42	chefs corner foods - Price increase from \$158.41 to \$160.98.
43	Out of the Shell, LLC d.b.a. Yangs 5th Taste - Price increase from \$154.96 to \$161.47
43	chefs corner foods - Price increase from 158.98 to \$161.62.
44	Out of the Shell, LLC d.b.a. Yangs 5th Taste - Price increase from \$154.96 to \$161.47
44	chefs corner foods - Price increase from 158.98 to \$161.62.
45	Out of the Shell, LLC d.b.a. Yangs 5th Taste - Price increase from \$163.73 to \$170.11.
45	chefs corner foods - Price increase from \$152.41 to \$154.98.
46	Out of the Shell, LLC d.b.a. Yangs 5th Taste - Price increase from \$163.73 to \$170.11.
46	chefs corner foods - Price increase from \$152.41 to \$154.98.
47	Tyson Prepared Foods, Inc. - Price increase from \$97.06 to \$112.16.
48	Tyson Prepared Foods, Inc. - Price increase from \$97.06 to \$112.16.
49	Tyson Prepared Foods, Inc. - Price increase from \$94.74 to \$102.09
50	Tyson Prepared Foods, Inc. - Price increase from \$94.74 to \$102.09
51	Tyson Prepared Foods, Inc. - Price increase from \$64.45 to \$64.75
52	Tyson Prepared Foods, Inc. - Price increase from \$64.45 to \$64.75
53	Tyson Prepared Foods, Inc. - Price increase from \$105.83 to \$113.02.
54	Tyson Prepared Foods, Inc. - Price increase from \$105.83 to \$113.02.
55	ES Foods - Price increase from \$91.47 to \$92.12
56	ES Foods - Price increase from \$91.47 to \$92.12
57	ES Foods - Price increase from \$87.58 to \$89.00.
57	Buena Vista Foods - Price increase from \$80.00 to \$89.00.
58	ES Foods - Price increase from \$87.58 to \$89.00.
58	Buena Vista Foods - Price increase from \$80.00 to \$89.00.
59	Peterson Farms Fresh, Inc. - Price decrease from \$29.25 to 24.85.
60	Peterson Farms Fresh, Inc. - Price decrease from \$29.25 to 24.85.
61	Peterson Farms Fresh, Inc. - Price decrease from \$29.25 to 24.85.
62	Peterson Farms Fresh, Inc. - Price decrease from \$29.25 to 24.85.
63	Peterson Farms Fresh, Inc. - Price decrease from \$29.25 to 24.85.
63	Schreiber Foods International - Item 38653 discontinued.
64	Peterson Farms Fresh, Inc. - Price decrease from \$29.25 to 24.85.
64	Schreiber Foods International - Item 38653 discontinued.
65	Peterson Farms Fresh, Inc. - Price decrease from \$29.25 to 24.85.
66	Peterson Farms Fresh, Inc. - Price decrease from \$29.25 to 24.85.
69	Schreiber Foods International - Price decrease from \$47.60 to \$41.20.
70	Schreiber Foods International - Price decrease from \$48.60 to \$42.10.
73	Schreiber Foods International - Price decrease from \$43.60 to \$33.30.
74	Schreiber Foods International - Price decrease from \$44.70 to \$34.20.
77	Schreiber Foods International - Price decrease from \$48.10 to \$41.20.
78	Schreiber Foods International - Price decrease from \$49.20 to \$42.10.
81	Schreiber Foods International - Price decrease from \$39.00 to \$32.40.

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82	Schreiber Foods International - Price decrease from \$40.10 to \$33.3.
83	Peterson Farms Fresh, Inc. - Price decrease from \$29.25 to 24.85.
84	Peterson Farms Fresh, Inc. - Price decrease from \$29.25 to 24.85.
85	Peterson Farms Fresh, Inc. - Price decrease from \$29.25 to 24.85.
86	Peterson Farms Fresh, Inc. - Price decrease from \$29.25 to 24.85.
97	Buena Vista Foods - Price increase from \$44.00 to \$51.80.
98	Buena Vista Foods - Price increase from \$44.00 to \$51.80.
99	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$40.60 to \$44.00.
100	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$40.60 to \$44.00.
101	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$40.60 to \$44.00.
102	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$40.60 to \$44.00.
103	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$40.60 to \$44.00.
104	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$40.60 to \$44.00.
105	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$40.60 to \$44.00.
106	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$40.60 to \$44.00.
107	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$40.60 to \$44.00.
108	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$40.60 to \$44.00.
109	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$40.60 to \$44.00.
110	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$40.60 to \$44.00.
111	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$40.60 to \$44.00.
112	Food Distributors of NV, INC. DBA Smart Foods 4 Schools - Price increase from \$40.60 to \$44.00.
113	Tasty Brands, LLC – Item 55701 transitioned to replacement item #S722MA
114	Tasty Brands, LLC - Item 55701 transitioned to replacement item #S722MA
115	ES Foods - Item discontinued.
116	ES Foods - Item discontinued.
117	ES Foods - Price decrease from \$82.37 to \$79.49.
118	ES Foods - Price decrease from \$82.37 to \$79.49.
119	ES Foods - Price increase from \$67.97 to \$69.41
120	ES Foods - Price increase from \$67.97 to \$69.41
121	ES Foods - Price increase from \$56.64 to \$57.84.
122	ES Foods - Price increase from \$56.64 to \$57.84.
123	ES Foods - Price decrease from \$76.61 to \$75.17.
124	ES Foods - Price decrease from \$76.61 to \$75.17.
125	ES Foods - Price increase from \$56.64 to 57.84.
126	ES Foods - Price increase from \$56.64 to 57.84.
127	ES Foods - Price increase from \$56.64 to 57.84.
128	ES Foods - Price increase from \$56.64 to 57.84.
129	ES Foods - Price increase from \$56.64 to 57.84.
130	ES Foods - Price increase from \$56.64 to 57.84.
131	ES Foods - Price increase from \$56.64 to 57.84.
132	ES Foods - Price increase from \$56.64 to 57.84.
133	ES Foods - Price increase from \$56.64 to 57.84.
134	ES Foods - Price increase from \$56.64 to 57.84.
143	ES Foods - Item 61437 discontinued, suggested replacement 61447.
144	ES Foods - Item 61437 discontinued, suggested replacement 61447.
145	JTM Provisions Co., Inc. - Price increase from \$57.20 to 66.25.
146	JTM Provisions Co., Inc. - Price increase from \$57.20 to 66.25.
149	Rodriguez Foods, Ltd - Price increase from \$51.40 to \$53.2.
150	Rodriguez Foods, Ltd - Price increase from \$52.50 to \$54.34.
156	Rodriguez Foods, Ltd - New item request from cooperative members to meet new menu goals.
157	Yang's - New item request from cooperative members to meet new menu goals.
153	Schwan's Food Service, Inc., Integrated Food Service, Ekon-O-Pac LLC, Don Lee Farms, Alpha Foods Co., RICH PRODUCTS, and Arlington Valley Farms – New Product Price List for School Year 2024-2025.

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For your convenience, the order guide has been revised on posted on the Purchasing webpage under Bids & Proposals.

For additional information or questions, please contact the Region One Purchasing Department at [eBuyOne@esc1.net](mailto:eBuyOne@esc1.net):

Lori Atwood Ramos, Purchasing Director, Phone: 956.984.6123  
Kristina C. Escobar, Cooperative Procurement Specialist, Phone: 956.984.6012  
Roberto Meave, Cooperative Procurement Specialist, Phone: 956.984.6249  
Daisy Cuevas, Cooperative Procurement Specialist, Phone 956.984.6217  
Idania Gonzalez, Purchasing Cooperative Technician, Phone: 956. 984.6204