



Region One Education Service Center

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Daniel P. King, Ph.D.
Executive Director

TO: Child Nutrition Program – South Texas Cooperative (CNP-STC) Members

FROM: Lori Atwood Ramos, Purchasing Director

SUBJECT: **Child Nutrition Program-South Texas Cooperative Dairy and Juice Products Region 1 Area RFP 23-0135, Extension 1 of 4**

DATE: June 18, 2024

This request for proposal (RFP) allows Region One Education Service Center and its Child Nutrition Program - South Texas Cooperative (CNP-STC) members the opportunity to contract competitively solicited vendors to provide fresh dairy and juice products needed to meet United States Department of Agriculture (USDA) School Nutrition Program (SNP) requirements for the preparation of nutritious student meals and snacks. Item descriptions, specifications and/or technical requirements and estimated quantities and pricing, were competitively solicited and awarded. CNP-STC members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. CNP-STC members are responsible for the selection of goods and/or services available to meet their needs.

On May 31, 2023, the Region One ESC Purchasing Department received two (2) responses to Child Nutrition Program – South Texas Cooperative Dairy and Juice Products Region 1 RFP 23-0135. Proposals were evaluated to select the best qualified vendors based on the established criteria. Two (2) vendors were recommended for award. Vendors recommended for awarded had complete request for proposal submissions with an evaluation score of 70 or greater. The term of the proposal was effective August 1, 2023 through July 31, 2024 with four (4) one-year extension options if all parties are in agreement.

On behalf of the CNP-STC membership, the current awarded two vendors were offered the opportunity to utilize the first of four (4) one-year extension options for CNP-STC Dairy and Juice Products Region 1 RFP 23-0135, effective August 1, 2024 through July 31, 2025, with three (3) one-year extension options remaining if all parties are in agreement. On June 18, 2024 the Region One ESC Board of Directors met to approve the recommendations of the Child Nutrition Program – South Texas Cooperative, both vendors that agreed to the extension option and were awarded. The term of the proposal is effective August 1, 2024 through July 31, 2025 with three (3) one-year extension options if all parties are in agreement.

Dairy Farmers of America, Inc. dba Oak Farms Dairy/Hygeia Dairy – Kansas City, KS:

Brownsville ISD, Edcouch Elsa ISD, Edinburg CISD, Harlingen CISD, IDEA Public Schools, La Feria ISD, La Joya ISD, La Villa ISD, Laredo ISD, McAllen ISD, Mission CISD, Pharr-San Juan-Alamo ISD, Point Isabel ISD, Sharyland ISD, Valley View ISD, Weslaco ISD, Vanguard Academy.

Hiland Dairy Foods Company, LLC – Springfield, MO:

Cameron County, Donna ISD, Hidalgo County Headstart, Hidalgo ISD, Lasara ISD, Mercedes ISD, Monte Alto ISD, Progreso ISD, Raymondville ISD, Rio Grande City CISD, Rio Hondo ISD, Roma ISD, San Isidro ISD, San Perlita ISD, Santa Maria ISD, Santa Rosa ISD, South Texas ISD, South Texas Ed Tech/Horizon Montessori, Zapata ISD.

Pricing for dairy products are subject to monthly escalation/de-escalation based on the Federal Milk Marketing Order (FMMO) as published by the USDA, juice and other product pricing is firm. For your convenience, the order guide has been revised on posted on the CNP-STC Webpage at www.escl.net/purchasing, Awarded Bids & Proposals.

For additional information or questions, please contact the South Texas Cooperative at eBuyOne@escl.net:

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