



# Region One Education Service Center

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*Daniel P. King, Ph.D.*  
*Executive Director*

**TO:** Child Nutrition Program – South Texas Cooperative (CNP-STC) Members

**FROM:** Lori Atwood Ramos, Purchasing Director

**SUBJECT:** **Child Nutrition Program-South Texas Cooperative Dairy and Juice Products Region 2 Area RFP 23-0132, Extension 1 of 4**

**DATE:** June 18, 2024

This request for proposal (RFP) allows Region One Education Service Center and its Child Nutrition Program - South Texas Cooperative (CNP-STC) members the opportunity to contract with competitively solicited vendors to provide fresh dairy and juice products needed to meet United States Department of Agriculture (USDA) School Nutrition Program (SNP) requirements for the preparation of nutritious student meals and snacks. Item descriptions, specifications and/or technical requirements and estimated quantities and pricing were competitively solicited and awarded. CNP-STC members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. CNP-STC members are responsible for the selection of goods and/or services available to meet their needs.

On May 31, 2023 the Region One ESC Purchasing Department received three (3) responses to Child Nutrition Program – South Texas Cooperative Dairy and Juice Products Region 2 RFP 23-0132. Proposals were evaluated to select the best qualified vendors based on the established criteria. Three (3) vendors were recommended for award. Vendors recommended for awarded had complete request for proposal submissions with an evaluation score of 70 or greater. The term of the proposal was effective August 1, 2023 through July 31, 2024 with four (4) one-year extension options if all parties are in agreement.

On behalf of the CNP-STC membership, the current awarded three vendors were offered the opportunity to utilize the first of four (4) one-year extension options for CNP-STC Dairy and Juice Products Region 2 RFP 23-0132. All vendors agreed to the extension option and are recommended for award. On June 18, 2024 the Region One ESC Board of Directors met to approve the recommendations of the Child Nutrition Program – South Texas Cooperative, all vendors that agreed to the extension option and were awarded. The term of the proposal is effective August 1, 2024 through July 31, 2025 with three (3) one-year extension options if all parties are in agreement.

***Dairy Farmers of America, Inc. dba Oak Farms Dairy/Hygeia Dairy – Kansas City, KS:***  
*London ISD.*

***Hiland Dairy Foods Company, LLC – Springfield, MO:***  
*Banquete ISD, Ben Bolt-Palito Blanco ISD, Discroll ISD, Flour Bluff ISD, Dr M.L. Garza Gonzalez Charter School, George West ISD, Pawnee ISD, Pettus ISD, Santa Gertrudis ISD, Sinton ISD, Three Rivers ISD, West Oso ISD.*

***Hill Country Dairies, Inc. – Austin, TX:***  
*Agua Dulce ISD, Benavides ISD, Freer ISD, Kenedy County Wide CSD, La Gloria ISD, Odem-Edroy ISD, Presbyterian Pan American School, Ramirez CSD, Ricardo ISD, Riviera ISD, Taft ISD.*

Pricing for dairy products are subject to monthly escalation/de-escalation based on the Federal Milk Marketing Order (FMMO) as published by the USDA, juice and other product pricing is firm. For your convenience, the order guide has been revised on posted on the CNP-STC Webpage at [www.escl.net/purchasing](http://www.escl.net/purchasing), Awarded Bids & Proposals.

For additional information or questions, please contact the South Texas Cooperative at [eBuyOne@escl.net](mailto:eBuyOne@escl.net):

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