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TO: Child Nutrition Program – South Texas Cooperative (CNP-STC) Members

FROM: Lori Atwood Ramos, Purchasing Director

SUBJECT: **Child Nutrition Program - South Texas Cooperative Dispensed Products RFP 24-0156**

DATE: June 18, 2024

This competitively solicited request for proposal (RFP) allows Child Nutrition Program – South Texas Cooperative members the opportunity to procure dispensed beverages and products such as slush, juice, smoothies, yogurt, tea, coffee, and like products and/or services for School Nutrition Programs. Item descriptions, specifications and/or technical requirements and estimated quantities were competitively procured and awarded. CNP-South Texas Cooperative members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the BidTable, and within the scope of services offered with this bid solicitation. Cooperative members are responsible for the selection of goods and/or services available to meet their individual menu needs, nutrition goals, storage capabilities, and student preferences.

On May 22, 2024, the Region One ESC Purchasing Department received two (2) responses to Dispensed Products RFP 23-0146. Proposals were evaluated to select the best-qualified vendors based on the established criteria. Two (2) vendors are being recommended for the award. Vendors recommended for the award had complete requests for proposal submissions with an evaluation score of 70 or greater. The term of this proposal is effective August 1, 2024 through July 31, 2025 with four (4) one-year extension options if all parties are in agreement. The tabulation and evaluation summary are enclosed for your review and consideration.

On June 18, 2024, the Region One ESC Board of Directors met to review and approve the recommendations of the Child Nutrition Program - South Texas Cooperative (CNP-STC), acting on behalf of its members, for award of CNP-STC Dispensed Products RFP 24-0156. The following two (2) vendors were awarded for the term of this proposal effective August 1, 2024 through July 31, 2025 with four (4) one-year extension options if all parties are in agreement:

- S & R Tropic Juices LLC dba Fresh Beverage Co. – Weslaco, TX.
- Trident Beverage, Inc. dba Ronnoco Beverage Solutions – Houston, TX.

For your convenience, the order guide has been revised on posted on the Purchasing webpage under Bids & Proposals.

For additional information or questions, please contact the Region One Purchasing Department at eBuyOne@esc1.net:

Lori Atwood Ramos, Purchasing Director, Phone: 956.984.6123
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