



Region One Education Service Center

1900 W. Schunior, Edinburg, TX 78541 ♦ Ph (956) 984-6000 ♦ Fax (956) 984-7655

Daniel P. King, Ph.D.
Executive Director

TO: Child Nutrition Program – South Texas Cooperative (CNP-STC) Members

FROM: Lori Atwood Ramos, Purchasing Director

SUBJECT: **Child Nutrition Program-South Texas Cooperative – Cafeteria Dining Décor RFP 23-0138, Extension 1 of 4**

DATE: June 18, 2024

This request for proposal (RFP) allows Region One Education Service Center and its Child Nutrition Program - South Texas Cooperative (CNP-STC) members the opportunity to contract with qualified vendors, known as a company or firm, whose purpose is to provide cafeteria dining décor, service, and related goods and/or services. This includes, but is not limited to, tables, seating, food court products, mobile kiosks/carts/feeding units, menu boards, signage, outdoor furniture, outdoor shade sails, lighting, flooring, art, décor, design/counseling service. Item descriptions, specifications and/or technical requirements and estimated quantities and pricing have been competitively solicited and awarded. CNP-STC members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. CNP-STC members are responsible for the selection of goods and/or services available to meet their needs.

On June 7, 2023, the Region One Education Service Center Purchasing Department, acting on behalf of its CNP-STC members, received three (3) responses to Cafeteria Dining Décor RFP 23-0138.

On August 17, 2023, the Region One ESC Board of Directors met to review and approve the recommendations of the CNP-STC, acting on behalf of its members, for award of Cafeteria Dining Décor RFP 23-0138. Proposals were evaluated to select the best qualified vendors based on the established criteria. Three (3) vendors were recommended for award. Vendors recommended for awarded had complete request for proposal submissions with an evaluation score of 70 or greater. The following vendors were awarded for CNP-STC members, received three (3) responses to Cafeteria Dining Décor RFP 23-0138 based on the proposals received, including pricing and services that best meet the needs of the cooperative members; effective July 1, 2023 through June 30, 2024, with the option to extend up to four (4) additional one-year periods if all parties are in agreement:

On behalf of the CNP-STC membership, the current awarded vendors were offered, and accepted, the opportunity to utilize the first of four (4) extension options for Cafeteria Dining Décor RFP 23-0138, effective July 1, 2024, through June 31, 2025 with three (3) one-year extension options remaining if all parties are in agreement

On June 18, 2024, the Region One ESC Board of Directors met to review and approve the recommendations of the CNP-STC, acting on behalf of its members, for award of Cafeteria Dining Décor RFP 23-0138, Extension 1 of 4, effective July 1, 2024, through June 30, 2025 with three (3) one-year extension options remaining, if all parties are in agreement. The following vendors were awarded.

- ***Indeco Sales*** – Belton, TX,
- ***Learning Environments, LLC*** - Houston, TX,
- ***The Edu-Source Corporation*** – San Antonio, TX,

Please note the following revisions to the Cafeteria Dining Décor RFP 23-0138, Extension 1 of 4; supporting documentation is enclosed:



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Bid Item #	Change
0-1	The Edu-Source Corporation: Price add-on \$2,497.65.
	Learning Environments LLC: Unit cost change from \$2,079.20 to \$2,202.05
0-2	Learning Environments LLC: Unit cost change from \$28.68 to \$29.22
0-3	The Edu-Source Corporation: Unit cost change from \$1,299.38 to \$1,106.88.
0-4	The Edu-Source Corporation: Unit cost add-on \$2,497.65
	Learning Environments LLC: Unit cost change from \$2,079.20 to \$2,202.05
0-5	The Edu-Source Corporation: Unit cost change from \$2,213.75 to \$1,980.00. Awarded vendor change from Learning Environments LLC to Indeco Sales, Inc. Alternate awarded vendor change from The Edu-Source Corporation to Learning Environments LLC.
0-6	The Edu-Source Corporation: Unit cost change from \$2,752.75 to \$2,479.64
	Learning Environments LLC: Unit cost change from \$2,270.24 to \$2,131.15
0-7	The Edu-Source Corporation: Unit cost change from \$2,246.75 to \$2,102.38
	Learning Environments LLC: Unit cost change from \$2,134.94 to \$2,150.09
0-8	The Edu-Source Corporation: Price add-on \$2,563.00. Alternate awarded vendor change from Learning Environments LLC to The Edu-Source Corporation.
0-9	The Edu-Source Corporation: Price add-on \$2,139.04
0-10	The Edu-Source Corporation: Unit cost change from \$3,515.12 to \$2,446.13
	Learning Environments LLC: Unit cost change from \$2,966.73 to \$3,094.99. Awarded vendor change from Learning Environments LLC to The Edu-Source Corporation.
0-11	The Edu-Source Corporation: Unit cost change from \$2,373.25 to \$2,139.04
	Learning Environments LLC: Unit cost change from \$2,144.68 to \$2,257.79
0-12	The Edu-Source Corporation: Price add-on \$2,035.00
0-13	The Edu-Source Corporation: Unit cost change from \$89.96 to \$80.74
	Learning Environments LLC: Unit cost change from \$28.68 to \$29.22
0-14	Learning Environments LLC: Unit cost change from \$28.68 to \$29.22
0-15	Learning Environments LLC: Unit cost change from \$2,079.20 to \$2,202.05
0-16	The Edu-Source Corporation: Unit cost change from \$2,911.76 to \$2,738.35
0-17	The Edu-Source Corporation: Unit cost change from \$172.36 to \$207.63. No change in award
0-18	The Edu-Source Corporation: Unit cost change from \$460.72 to \$460.63. No change in award
0-19	The Edu-Source Corporation: Unit cost change from \$125.13 to \$130.63. No change in award
0-20	The Edu-Source Corporation: Unit cost change from \$152.63 to \$160.88. No change in award
0-21	The Edu-Source Corporation: Unit cost change from \$29.86 to \$28.88. No change in award
0-23	The Edu-Source Corporation: Unit cost change from \$198.00 to \$330.00. No change in award
0-24	The Edu-Source Corporation: Unit cost change from \$870.38 to \$1,324.13
0-25	The Edu-Source Corporation: Unit cost change from \$9,775.00 to \$11,068.75
0-28	The Edu-Source Corporation: Unit cost change from \$202.40 to \$254.38. No change in award
0-29	The Edu-Source Corporation: Unit cost change from \$105.81 to \$116.88. No change in award
0-30	The Edu-Source Corporation: Unit cost change from \$207.69 to \$218.63. No change in award
0-31	The Edu-Source Corporation: Unit cost change from \$159.50 to \$177.38. No change in award
0-32	The Edu-Source Corporation: Unit cost change from \$29.86 to \$28.88. No change in award
0-34	The Edu-Source Corporation: Unit cost change from \$1,128.88 to \$1,431.38. No change in award
0-35	The Edu-Source Corporation: Unit cost change from \$303.88 to \$393.25. No change in award
0-38	The Edu-Source Corporation: Unit cost change from \$180.26 to \$229.06. No change in award
0-39	The Edu-Source Corporation: No bid submitted



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0-40	The Edu-Source Corporation: Unit cost change from \$378.13 to \$427.06
0-41	The Edu-Source Corporation: Unit cost change from \$3,000.25 to \$4,287.25
0-42	The Edu-Source Corporation: Unit cost change from \$237.19 to \$284.63
0-43	The Edu-Source Corporation: Unit cost change from \$105.81 to \$116.88
0-44	The Edu-Source Corporation: Unit cost change from \$172.36 to \$207.63
0-46	The Edu-Source Corporation: Unit cost change from \$125.40 to \$138.88
0-47	The Edu-Source Corporation: Unit cost change from \$105.81 to \$116.88
0-48	The Edu-Source Corporation: Unit cost change from \$173.25 to \$182.88
0-49	The Edu-Source Corporation: Unit cost change from \$159.50 to \$155.38
0-50	The Edu-Source Corporation: Unit cost change from \$192.50 to \$247.50
0-51	The Edu-Source Corporation: Unit cost change from \$529.38 to \$589.88
0-52	The Edu-Source Corporation: Unit cost change from \$1534.50 to \$4097.50. Awarded vendor change from The Edu-Source Corporation to Indeco Sales, Inc.
0-54	The Edu-Source Corporation: Unit cost change from \$3528.25 to \$3297.25

For your convenience, the order guide has been revised on posted on the Child Nutrition Program – South Texas Cooperative webpage at www.escl.net/SouthTexasCoop Awarded Bids & Proposals.

For additional information or questions, please contact the Region One Purchasing Cooperative at eBuyOne@escl.net:

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