

**SWEET HOME CENTRAL SCHOOL DISTRICT
OF AMHERST AND TONAWANDA**

M E M O R A N D U M

MV6
7/5/22
[Signature]

TO: Michael V. Ginestre, Superintendent of Schools
FROM: [Signature] Donald G. Feldmann, Assistant Superintendent for Finance & Plant Services
DATE: July 1, 2022
RE: Recommendation for School Security Guard Services

Background:

Prior to the start of the 2019-20 school year, the District sent out a Request for Proposal (RFP) for school security guard services. The District received proposals from two firms: Amherst Security Professionals, Inc. and Allied Universal. The proposals were by District Administration and a recommendation of Amherst Security Professionals (now Vista Security Group) was made to the Board of Education and approved on June 18, 2019 for the 2019-2020 school year.

The RFP did provide the District with the opportunity to extend the agreement in one-year periods pending Board of Education Approval.

Recommendation:

I recommend the District extend its agreement with **Vista Security Group, Inc.** to provide school security guard services for the 2022-23 school year at the following rates:

Vista Security Group, Inc.

Unarmed Security Guard: \$29.95

Armed Security Guard: \$45.00

The rate for unarmed security guards is an increase of \$5.15/hr from the 2021-22 school year due to an increase in the prevailing wage for this classification of work. The rate of increase for armed security is \$5.73/hr.

Based on that, our best estimation of a cost breakdown for the 2022-23 school year is as follows:

Unarmed Security Guard Services: 750 hours x \$29.95/hr = \$22,462.50

Armed Security Guard Services: 2,225 hours x \$45.00/hr = \$100,125.00

2022-23 Total Proposed Cost = \$122,587.50

Vista Security Group's 2021-22 proposal was in the amount of \$105,975.50.

Vista Security Group has a proven track record in partnering with local school districts, including a number of years here at Sweet Home. Amherst Security Professionals presently provide security guard services to Williamsville Central School District, Gateway-Longview, Villa Maria College, Trociare College, Daemen College, Charter School of Applied Technologies and St. Gregory the Great School. Additionally, all armed security guards provided by Vista Security Group are current or retired Law Enforcement Officers.