

**SWEET HOME CENTRAL SCHOOL DISTRICT
OF AMHERST AND TONAWANDA**

M E M O R A N D U M

WVG
4/27/23

AC

TO: Michael V. Ginestre, Superintendent of Schools
FROM: Donald G. Feldmann, Assistant Superintendent for Finance & Plant Services
DATE: April 27, 2023
RE: Athletic and Physical Education Supplies Bid 2023-24-8

Background:

Bid specifications for Athletic and Physical Education Supplies Bid are developed from requests solicited from the Athletic Director and the Physical Education teachers for the High School, Middle School and elementary schools. Bid categories were as follows: archery, balls, badminton, baseball, basketball, cheer, cross country, equipment, field hockey, fitness, floor hockey, football, games, golf, gymnastics, ice hockey, lacrosse, pickleball, safety, soccer, softball, swim, table tennis, tennis, track, volleyball and wrestling. In addition to being posted in the Amherst and KenTon Bee, bid documents containing a detail listing of 284 items for bid were mailed to 22 potential suppliers. Bids were received from fifteen (15) vendors. No single vendor bid on all items requested and some items did not receive a bid from any vendor. Due to the specialized/unique nature of many of the items requested, multiple vendors have historically been required to meet the needs of the District.

Bid Tabulation:

The table below summarizes the bid results:

VENDOR	ITEMS BID	BID AMOUNT
ADA Sports	1	\$448.00
Aluminum Athletic Equipment Company	1	\$2,016.00
BSN Sports	243	\$64,961.19
Colorado Timing Systems	1	\$105.00
Gopher	74	\$26,015.78
Laux	175	\$60,168.12
Longstreth Sporting Goods, LLC	19	\$4,180.20
MFAC	26	\$9,906.95
Nasco Education	0	\$0.00
Pyramid School Products	90	\$20,291.88
Riddell	23	\$18,065.07
S&S Worldwide	21	\$6,167.65
School Health Corp	68	\$21,981.17
School Specialty	0	\$0.00
Sportsman's	144	\$45,293.87

Bid Recommendation:

The bid results were forwarded to the Athletic Director and the Physical Education Departments for the selection of specific items based upon the lowest responsible bid price per item and quality of the product. Based upon such information, **it is recommended that the Athletic and Physical Education Supplies bid 2023-24-8 award of \$73,789.14** be split between the following bidders as follows:

VENDOR	ITEMS AWARDED	BID AMOUNT
ADA Sports	1	\$420.00
BSN Sports	85	\$29,030.97
Colorado Timing Systems	1	\$105.00
Gopher	29	\$7,051.44
Laux	50	\$19,061.00
Longstreth Sporting Goods, LLC	10	\$1,072.10
MFAC	6	\$1,517.00
Pyramid School Products	20	\$1,852.71
Riddell	3	\$4,994.95
S&S Worldwide	3	\$136.73
School Health Corp	21	\$2,937.92
Sportsman's	24	\$5,609.32
Total	253	\$73,789.14

Below is a listing of the award amounts and total items awarded for the last three years (including the current year award). The number of items varies from year to year because the Athletic and Physical Education Departments select specific items and quantities, which differ from year to year.

Bid Year	Total Award Amount	Items Awarded
2023-24	\$73,789.14	253
2022-23	\$52,644.79	224
2021-22	\$36,730.08	177