

**SWEET HOME CENTRAL SCHOOL DISTRICT  
OF AMHERST AND TONAWANDA**

**M E M O R A N D U M**

TO: Michael V. Ginestre, Superintendent of Schools  
FROM: Donald G. Feldmann, Assistant Superintendent for Finance & Plant Services  
DATE: April 30, 2024  
RE: Health Medical Supplies Bid 2024-24-17

(KF)  
MVG  
5/1/24

**Background:**

Bid specifications for the Health Medical Supplies were developed by Barb Baer, High School Nurse and Marcy Gerlach, Athletic Trainer. This bid listed the supplies for the nurse's office in each of our schools as well as our Athletic Department. These supplies include items such as bandages, reusable cold/hot packs, medicine cups and gloves.

After being posted in the Amherst and Ken-Ton Bee, a detailed listing of 252 items for bid were mailed out to seventeen (17) vendors. Nine (9) vendors submitted bids as listed below.

**Bid Tabulation:**

Vendor	# of Items Bid	Total Bid Amount
Agni	171	\$39,230.38
Collins Sports Medicine	210	\$30,682.10
Henry Schein	135	\$19,014.18
Medco	196	\$22,632.74
Pyramid	20	\$3,578.46
Quill	14	\$1,705.80
School Health Corp.	191	\$34,526.14
School Nurse	39	\$12,867.63
UniPak	4	\$1,505.00

**Bid Recommendation:**

My recommendation is to split the bid between Collins Sports Medicine, Henry Schein, Medco, Pyramid, Quill, School Health and School Nurse **for a total amount of \$29,993.82.**

Vendor	Items Awarded	Total Award Amount
Collins Sports Medicine	50	\$4,062.35
Henry Schein	46	\$8,860.85
Medco	90	\$7,123.65
Pyramid	6	\$1,220.78
Quill	4	\$283.72
School Health	35	\$2,051.63
School Nurse	18	\$6,390.84

**List of the award amounts for the last three years (Including the current year award):**

<b>Bid Year</b>	<b>Vendor</b>	<b>Total Award Amount</b>	<b>Items Awarded</b>
2024-25	Collins Sports Medicine, Henry Schein, Medco, Pyramid, Quill, School Health, School Nurse	\$29,993.82	249
2023-24	Collins Sports, Medco, Pyramid & School Health Corp.	\$16,018.70	244
2022-23	Medco, Collins Sports, Quill & School Health Corp	\$14,871.43	203
2021-22	Medco and Collins Sports	\$5,661.46	178