

**SWEET HOME CENTRAL SCHOOL DISTRICT  
OF AMHERST AND TONAWANDA**

**M E M O R A N D U M**

AWG  
4/3/24

DF

TO: Michael V. Ginestre, Superintendent of Schools

FROM: Donald G. Feldmann, Asst. Superintendent for Finance & Plant Services

DATE: March 26, 2024

RE: Athletic Uniform Bid 2024-25-18

**Background:**

Bid specifications for Athletic Uniforms for the 2024-25 school year were developed by Christopher Schiumo, Athletic Director. This bid includes uniforms for boys and girls soccer, boys and girls basketball, baseball, track and field, girls volleyball, girls tennis and unified bocce.

After being advertised in the Amherst and Ken-ton Bee, bid packages containing a detail listing of twenty-seven (27) items for bid were mailed to thirteen (13) potential vendors and two (2) bids were received.

**Bid Tabulation:**

The table attached summarizes the bid results.

**Bid Recommendation:**

After reviewing all of the bids for completeness and responsiveness, I would recommend that the District split the Athletic Uniform Bid 2024-25-18 between two (2) vendors: **AdPro Sports and BSN Sports, LLC.**

| VENDOR          | NUMBER OF ITEMS<br>AWARDED | BID AWARD AMOUNT               |
|-----------------|----------------------------|--------------------------------|
| AdPro Sports    | 22                         | \$21,071.62                    |
| BSN Sports, LLC | 5                          | \$3,455.00                     |
|                 |                            | <b>TOTAL BID = \$24,526.62</b> |

This recommendation represents an **increase of \$7,792.12** from last year's bid results where fifteen (15) uniform items were awarded for teams other than what was represented in this year's bid packet.

| Athletic Uniform Bid Results 2024-25                                  |          | AdPro Sports |                    | BSN Sports |                   |
|-----------------------------------------------------------------------|----------|--------------|--------------------|------------|-------------------|
|                                                                       |          | Cost         | Total Cost         | Cost       | Total Cost        |
| Item                                                                  | Quantity | per item     | of Bid             | per Item   | of Bid            |
| UA AF Gametime Long Sleeve Crew Jersey                                | 25       | \$43.99      | \$1,099.75         | \$48.50    | \$1,212.50        |
| UA AF Gametime 7.5" Short                                             | 25       | \$30.99      | \$774.75           | \$34.10    | \$852.50          |
| UA AF Gametime Long Sleeve Crew Jersey                                | 25       | \$43.99      | \$1,099.75         | \$48.50    | \$1,212.50        |
| UA AF Gametime 7.5" Short                                             | 25       | \$30.99      | \$774.75           | \$34.10    | \$852.50          |
| UA AF Gametime 7.5" Short                                             | 25       | \$43.99      | \$1,099.75         | \$48.50    | \$1,212.50        |
| UA AF Gametime 4.5" Short                                             | 25       | \$30.99      | \$774.75           | \$34.10    | \$852.50          |
| UA AF W's Gametime Long Sleeve Crew Jersey                            | 25       | \$43.99      | \$1,099.75         | \$48.50    | \$1,212.50        |
| UA AF Gametime 4.5" Short                                             | 25       | \$30.99      | \$774.75           | \$34.10    | \$852.50          |
| UA AF Showtime Jersey - White                                         | 18       | \$42.49      | \$764.82           | \$47.05    | \$846.90          |
| UA AF Showtime Short - White                                          | 18       | \$42.49      | \$764.82           | \$47.05    | \$846.90          |
| UA AF Showtime Jersey - Navy                                          | 18       | \$42.49      | \$764.82           | \$47.05    | \$846.90          |
| UA AF Showtime Short - Navy                                           | 18       | \$42.49      | \$764.82           | \$47.05    | \$846.90          |
| UA AF W's Showtime Jersey - White                                     | 18       | \$42.49      | \$764.82           | \$47.05    | \$846.90          |
| UA AF W's Showtime Short - White                                      | 18       | \$42.49      | \$764.82           | \$47.05    | \$846.90          |
| UA AF W's Showtime Jersey - Navy                                      | 18       | \$42.49      | \$764.82           | \$47.05    | \$846.90          |
| UA AF W's Showtime Short - Navy                                       | 18       | \$42.49      | \$764.82           | \$47.05    | \$846.90          |
| UA AF Showtime Faux Placket Jersey - White **Awarded with Pants Below | 22       | \$60.99      | \$1,341.78         | \$94.00    | \$2,068.00        |
| UA Icon Baseball Relaxed w/ Piped Pant 2.0 **Awarded with Shirt Above | 22       | \$41.50      | \$913.00           | \$39.88    | \$877.36          |
| UA AF Showtime Faux Placket Jersey - Navy **Awarded with Pants Below  | 22       | \$60.99      | \$1,341.78         | \$94.00    | \$2,068.00        |
| UA Icon Baseball Relaxed w/ Piped Pant 2.0 **Awarded with Shirt Above | 22       | \$41.50      | \$913.00           | \$39.88    | \$877.36          |
| Champro Juice Double-Ply Fitted Reversible Jersey                     | 20       | \$32.25      | \$645.00           | \$14.25    | \$285.00          |
| Champro Juice Double-Ply 7" Reversible Short                          | 20       | \$32.25      | \$645.00           | \$14.25    | \$285.00          |
| Fill-In 2022 Alleson Athletic Fit Track Jersey                        | 50       | \$32.25      | \$1,612.50         | No Bid     | No Bid            |
| Champro W's Juice Single-Ply Fitted Reversible Jersey                 | 20       | \$32.25      | \$645.00           | \$14.25    | \$285.00          |
| Armourfuse Unedged Tank **Awarded with Skort Below                    | 25       | \$41.25      | \$1,031.25         | \$30.25    | \$756.25          |
| Armourfuse 2-in-1 Flowy Skort **Awarded with Tank Above               | 25       | \$67.00      | \$1,675.00         | \$73.75    | \$1,843.75        |
| AF L/S Performance Crew                                               | 30       | \$14.00      | \$420.00           | \$15.00    | \$450.00          |
| <b>Total Bid</b>                                                      |          | <b>22</b>    | <b>\$21,071.62</b> | <b>5</b>   | <b>\$3,455.00</b> |