

April 19, 2021

Mr. Ed Poprik  
Director of Physical Plant  
State College Area School District  
[egp11@scasd.org](mailto:egp11@scasd.org)

**Re: State College Area School District - Architect For Routine Projects**

Dear Mr. Poprik:

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**1. Please provide a 1-page maximum letter stating your interest in this appointment.**

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Thank you for the invitation. Our firm provided similar services for routine projects for the State College Area School District in the late eighties through the early nineties. Selection of two potential sites for the proposed Middle School was our last memorable event.

Since then our firm has practiced nationwide in over twenty states with over one billion dollars worth of construction. We continue to enjoy serving multiple clients both locally and beyond.

Nonetheless we continue to provide services to our local community at all levels and would be pleased to offer them to you from our one and only State College Office since 1977.

Please accept this letter as keen interest in your request.

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**2. Please identify the primary point of contact for your firm along with their qualifications (this will be the individual who meets most regularly with the district).**

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Our primary point of contact at regularly scheduled meetings could be with a Principal most appropriate to the process with experience as follows:

- a. **Frederick Fernsler**, AIA - 50 years
- b. **Adam Fernsler**, PE - 20 years
- c. **Nathan Hutchinson**, AIA - 10 years

You may decide on appropriate selection, or rotation, if necessary. Other qualified firm members are also available.

3. Please identify other staff members and/or consultants who you anticipate will have roles in fulfilling the requirements of this appointment.

**Staff Members:**

**Adam Fernsler, PE, Partner in Charge of Construction Management**  
**Nathan Hutchinson, AIA, Partner in Charge of Design**  
**Mark Houston, Senior Project Manager**  
**Allan Shimmel, Senior Project Manager**  
**Kara Scott, Administration**

**Consultants:**

**Site Engineer - Penn Terra Engineering, State College**  
**Structural Engineer - Providence Engineering, State College**  
**Mechanical, Plumbing, and Electrical Engineer - Peno Engineering, State College**

4. Please provide a list of at least 5 representative projects completed within the last 2 years. Include a brief description of the project including the scale of work, the staff involved in delivering the project, the total cost of the project, the final percentage of change orders and the design fee.

**KISH BANK**, Reedsville, PA - Completed February 2021

**Scale of Work:** State-of-the-art Administrative Office Facility from programming through complete construction including all disciplines.

**Principal in Charge:**  
**Staff:**

**Nathan Hutchinson, AIA, Director Design**  
**Project Manager - Mark Houston**  
**Structural Engineer - Providence Engineering**  
**Mechanical, Plumbing, and Electrical Engineer - Peno Engineering**

**Total cost of the project:** **\$8,388,233**  
**Percentage of change orders:** **2.4%**  
**Design fee:** **\$433,775 (5.2%)**

**KEYSTONE OFFICE BUILDING**, State College, PA - Completed August 2020

**Scale of Work:** Contemporary Office speculative office shell for future unspecified occupants allowing for open space maximum flexibility.

**Principal in Charge:**  
**Staff:**

**Frederick Fernsler, AIA, President**  
**Project Manager - Mark Houston**  
**Structural Engineer - Providence Engineering**  
**Mechanical, Plumbing, and Electrical Engineer - Peno Engineering**

**Total cost of the project:** **\$8,669,266**  
**Percentage of change orders:** **3.1%**  
**Design fee:** **\$408,400 (4.7%)**

## **WYNWOOD PERSONAL CARE HOME**, State College, PA - Completed June 2019

*Scale of Work:* 40 bed facility to provide maximum care at modest price range through optimization of building systems and materials yet pleasant and livable.

<i>Principal in Charge:</i>	<b>Adam Fernsler</b> , PE, Vice-President
<i>Staff:</i>	Project Manager - <b>Allan Shimmel</b> Structural Engineer - <b>Providence Engineering</b> Mechanical, Plumbing, and Electrical Engineer - <b>Peno Engineering</b>
<i>Total cost of the project:</i>	<b>\$1,667,500</b>
<i>Percentage of change orders:</i>	<b>0%</b>
<i>Design fee:</i>	<b>\$34,500</b> (2.0%)

## **BELLAIRE APARTMENT BUILDING**, State College, PA - Completed August 2019

*Scale of Work:* 4-story apartment structure over open parking level for affordable student housing.

<i>Principal in Charge:</i>	<b>Nathan Hutchinson</b> , AIA, Director of Design
<i>Staff:</i>	Project Manager - <b>Allan Shimmel</b> Structural Engineer - <b>Providence Engineering</b> Mechanical, Plumbing, and Electrical Engineer - <b>Reese Engineering</b>
<i>Total cost of the project:</i>	<b>\$8,212,722</b>
<i>Percentage of change orders:</i>	<b>3%</b>
<i>Design fee:</i>	<b>\$323,500</b> (3.9%)

## **OUR LADY OF VICTORY KITCHEN**, State College, PA - Completed August 2019

*Scale of Work:* Revise and expand existing kitchen into new kitchen, dining, and locker rooms.

<i>Principal in Charge:</i>	<b>Adam Fernsler</b> , PE, Vice-President
<i>Staff:</i>	Project Manager - <b>Mark Houston</b> Structural Engineer - <b>Providence Engineering</b> Mechanical, Plumbing, and Electrical Engineer - <b>Peno Engineering</b>
<i>Total cost of the project:</i>	<b>\$820,961</b>
<i>Percentage of change orders:</i>	<b>2%</b>
<i>Design fee:</i>	<b>\$99,100</b> (12.1%)

**5. Please provide a list of 3 to 5 recent references.**



**KISH BANK**

**Greg Hayes**

717-667-9200

[greg.hayes@kishbank.com](mailto:greg.hayes@kishbank.com)

**KEYSTONE OFFICE  
BUILDING**

**Al Pringle**

814-883-9311

[aprigle@kreglp.com](mailto:aprigle@kreglp.com)



**WYNWOOD HOUSE**

**Vince Romanini**

814-364-9770

[vinceromanini@yahoo.com](mailto:vinceromanini@yahoo.com)





## BELLAIRE APARTMENT BUILDING

**David Paterno**

814-232-4251

[djpaterno@sageminder.com](mailto:djpaterno@sageminder.com)

## OUR LADY OF VICTORY

**Chris Kirkpatrick**

814-237-7832

[chrisk@ourladyofvictory.com](mailto:chrisk@ourladyofvictory.com)



Respectfully,

**FREDERICK J. FERNSLER, NCARB, AIA**  
President