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Executive Director

# Region One Education Service Center

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**TO:** Region One Purchasing Cooperative (ROPC) Members

**FROM:** Lori Atwood Ramos, Purchasing Director

**SUBJECT:** **Region One Purchasing Professional Consultant Services RFP 23-AGENCY-000117, Extension 1 of 4**

**DATE:** May 16, 2024

This request for proposal (RFP) allows the Region One Education Service Center, and its Purchasing Cooperative (ROPC) members, the opportunity to procure products and/or services that include, but are not limited to grant writing/evaluation, professional development, compliance, education/training, benefits, food service/school nutrition, management, and security. This bid solicitation does not include architectural or engineering services, as per Texas Government Code [791.011\(h\)](#). Price lists have been provided by each vendor and each cooperative member must conduct a cost or price analysis for the procurement of the specific goods and/or services being requested within the scope of services offered with this RFP. ROPC members are responsible for the selection of goods and services products available to meet their needs.

On August 3, 2022, the Region One Education Service Center Purchasing Department received Twenty-six (26) responses to ROPC Professional Consultant Services RFP 23-AGENCY-000117. Proposals were evaluated to select the best qualified vendors based on the established criteria. Vendors recommended for awarded had complete request for proposal submissions with an evaluation score of 70 or greater.

On August 18, 2022 the Region One ESC Board of Directors met to review and approve the recommendation of the Region One Purchasing Cooperative (ROPC) for Professional Consultant Services RFP 23-AGENCY-000117, effective September 1, 2022 through August 31, 2023, with four (4) one-year extension options, if all parties are in agreement. Twenty-one (21) vendors were recommended for award. Two (2) vendors, *Telemundo - McAllen, TX*; *CREO Consultants – Edinburg, TX*, submitted a No Bid response. One (1) vendor, *Elizabeth Alvarez Consulting Services – Mission, TX*, had an incomplete submission. Two (2) vendors, *Howard Technology Solutions a division of Howard Industries Inc. – Ellisville, MS*; *Seidlitz Education – San Clemente, CA*, had a score of 70 or lower, therefore are not recommended for award.

On April 18, 2023 the Region One ESC Board of Directors met to review and approve the recommendation of Extension 1 of 4, for ROPC Professional Consultant Services RFP 23-AGENCY-000117, effective September 1, 2023 through August 31, 2024, with three (3) one-year extension options, if all parties are in agreement.

On May 16, 2024, the Region One ESC Board of Directors met to review and approve the recommendation of ROPC Professional Consultant Services RFP 23-AGENCY-000117, Extension 2 of 4, effective September 1, 2024 through August 31, 2025, with two (2) one-year extension options remaining if all parties are in agreement. Laura Z. Villarreal dba Nutrition Core Solutions – Edinbuug, TX submitted a new bid for RFP 23-0127 and Curts Analytics, LLC – McAllen, TX is a current Region One employee. Pro-Team Foodservice Advisors, LLC – Madison, WI has decided not to renew therefore was removed.

The following vendors were awarded:

1. ADM Group, Inc. – Austin, TX
2. Comprehensive Training Center, LLC – Harlingen, TX
3. Davila & Associates, Inc. – McAllen, TX
4. Dedicated Design and Consulting LLC – Buffalo, NY
5. Educators Data Solutions – Edinburg, TX
6. Evaluation Grants & Training (EGT) Institute, Inc. – Edinburg, TX

*Region One Education Service Center does not discriminate on the basis of age, race, color, national origin, gender or disability.*

7. Frances Guzman Consulting – Edinburg, TX
8. Lakeshore Learning Materials, LLC
9. Lisa M. Seiser dba Quality Assured Grant Consulting, LLC – Harlingen, TX
10. Nerdvana Steam Edu LLC – Edinburg, TX
11. Richards Lindsay & Martin, LLP – Austin, TX
12. s3strategies, LLC – Lubbock, TX
13. School-it!, Inc. – Mission, TX
14. TCB Consulting, LLC – Tallahassee, FL
15. The Applied EQ Group, PLLC – College Station, TX
16. TPR Education, LLC dba The Princeton Review – New York, NY
17. UTJ Holdco, Inc. dba Teaching Strategies, LLC. - Bethesda, MD
18. Walsh Gallegos Trevino Kyle & Robinson P.C.- Harlingen, TX

Please note the following Addendum for Professional Consultant Services RFP 23-AGENCY-000117-Extension 2 of 4:

| Bid Item # | Vendor Name                    | Correction/Change   | Change to award    |
|------------|--------------------------------|---|--------------------|
| 1          | Lakeshore Learning             | Addendum #1 change webinar 60 min \$1000 to \$1250 and 90 min \$1500 to \$1750  | No change to award |
| 2          | Richards Lindsay & Martin, LLP | Addendum #1 change full day \$3000 and half day \$2150 to \$2250  | No change to award |
| 2          | Lakeshore Learning             | Addendum #1 change full day \$4000 to \$4500 and half day \$3000 to \$3500  | No change to award |
| 23         | School-it!                     | Addendum #1 change no bid to half day \$3000  | No change to award |
| 49         | Lakeshore Learning             | Addendum #1 change full day \$4000 to \$4500, half day \$3000 to \$3500, 90 min \$1500 to \$1750, and 60 min \$1000 to \$1250 | No change to award |
| 52         | School-it!                     | Addendum #1 change no bid to \$100 per hour *min 2 hrs  | No change to award |

For your convenience, the order guide has been revised on posted on the Region One Purchasing Cooperative webpage at [Purchasing - Region One Education Service Center \(esc1.net\)](http://Purchasing - Region One Education Service Center (esc1.net)), Awarded Bids & Proposals. For additional information or questions, please contact the Region One Purchasing Cooperative at [eBuyOne@esc1.net](mailto:eBuyOne@esc1.net):

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