



Scott C. Klein, CFP®

Senior Partner

Dear Employee

With the new school year upon us, it is time to get back to business and start thinking about an important, yet often overlooked piece of your benefits package. Many employees have heard of a 403(b) plan, but few know what it is. Section 403(b) of the Internal Revenue Code provides a way for any district employee to defer a portion of their salary into a retirement account on a pre-tax basis.

There are generally three basic reasons employees use a 403(b) plan:

**1. Tax Breaks:**

- No federal taxation on contributions or any earnings; taxation is deferred until amounts are withdrawn or distributed\*
- Tax-deferred growth potential
- Tax-deferred access using loan provisions provided in the plan
- Similar to a 401(k) plan, but for public school employees
- If eligible, in 2023 you can contribute up to \$22,500. Eligible employees may be able to contribute more using catch-up contribution

**2. Automatic Savings:**

- Convenient payroll deduction
- Federal pre-tax basis contributions
- An easy way to save

**3. Supplement Your Retirement:**

Generally, many people may live 20 or 30 years in retirement, you should consider a supplement to existing plans:

- Teacher's Pension and Annuity Fund

You can start a 403(b) plan with as little as \$20 pre-tax dollars a paycheck. It's an easy way to work toward a better retirement. Financial Professionals will be available throughout the school year to help you get started.

For more information regarding this plan, call or schedule a meeting with me today!

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\*Withdrawals are subject to normal income tax treatment and if made prior to age 59 ½.

Please be advised that this document is not intended as legal or tax advice. In addition, U.S. Treasury Regulations require us to inform you that any tax information provided in this document is not intended or written to be used, and cannot be used, by any taxpayer for the purpose of avoiding penalties that may be imposed on the taxpayer. The tax information was written to support the promotion or marketing of the transaction(s) or matter(s) addressed and you should seek advice based on your particular circumstances from an independent tax advisor.



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# Saving a little more now may mean a lot more later

Increasing your retirement plan contributions  
today can add up over time

## Every dollar you put in has the potential to grow

**No matter where you're starting from, small steps can add up to a big impact.**

Your plan is designed with flexibility in mind — you can start or stop and increase or decrease your contributions at any time. Take the next step in your retirement journey by speaking to one of our financial professionals today.



This assumes a hypothetical 7.5% return and there are no withdrawals. Withdrawals are subject to ordinary income tax and, if made before age 59½, may be subject to an additional 10% federal income tax. This example is for illustrative purposes only and is not intended to represent an expected or guaranteed rate of return for any investment vehicle. This example does not take potential taxes, investment management fees or product-related charges into account. Your rate of return will vary. Amounts are fully taxable upon withdrawal and the accumulation values illustrated will be reduced, based on an individual's tax rate.

## Interested in increasing your retirement plan contributions? Our team is here to help.

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**Please call or email to schedule an appointment.**



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# Plan now for this school year

Participating in your 403(b) plan is a smart choice. It can help close the gap between your pension and the income you'll need in retirement.



**Decide how much  
to contribute**

Contributions are automatically deducted from your paycheck, and you can change the amount at any time.



**Choose how you  
want to invest**

Develop your own investment strategy or get guidance from a financial professional.



**Watch your money grow  
tax-deferred over time**

You won't pay income taxes on your contributions or earnings until you make a withdrawal.

**Don't wait. Invest in your future with a 403(b).**

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# Simplify retirement planning by consolidating accounts

When looking for ways to make the most of your retirement savings, you may want to consider rolling over retirement plan accounts from previous employers into your current retirement plan. Eligible accounts include 401(k), 403(b), 457(b), IRAs and prior pension benefits.

## Here's why:



**Easier account  
management**

Use one website to access your account for a comprehensive picture of your retirement savings



**More control  
over allocations**

View your investments holistically to maintain a properly diversified portfolio



**Less paperwork**

Receive fewer statements, confirmations and notices from multiple retirement plan providers



**Lower  
administrative fees**

Reduce expenses by having fewer accounts that potentially charge annual maintenance fees

Of course, you should work with your financial professional and tax and legal advisors to fully compare your options to ensure that any rollover is appropriate, suitable and in your best interests.

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**Make planning for the future easier. Contact me to get started.**



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EQUI-VEST® Series 201

## Variable deferred annuity investment options

| Growth potential with some downside protection  |                                  | Guaranteed withdrawals for life             |
|---|----------------------------------|---|
| <b>Structured Investment Option<sup>1</sup></b> |                                  | <b>Personal Income Benefit<sup>2a</sup></b> |
| S&P 500® Price Return Index                     | MSCI EAFE Price Return Index     | PIB — EQ/AB Dynamic Moderate Growth         |
| 1-year: 10% Segment Buffer                      | 1-year: 10% Segment Buffer       | PIB — EQ/Balanced Strategy                  |
| 3-year: 20% Segment Buffer                      | Russell 2000® Price Return Index | PIB — EQ/Conservative Growth Strategy       |
| 5-year: 20% Segment Buffer                      | 1-year: 10% Segment Buffer       | PIB — EQ/Conservative Strategy              |
|   | 3-year: 20% Segment Buffer       | PIB — EQ/Moderate Growth Strategy           |
|   | 5-year: 20% Segment Buffer       |   |

### One-step portfolios

| Portfolio name                           | Portfolio name                       | Portfolio name                            |
|--|--------------------------------------|---|
| <b>Target Date Allocation Portfolios</b> | <b>Asset Allocation</b>              | <b>EQ Strategic Allocation Portfolios</b> |
| Target 2015 Allocation                   | EQ/AB Dynamic Moderate Growth        | EQ/Balanced Strategy                      |
| Target 2025 Allocation                   | EQ/Aggressive Allocation             | EQ/Conservative Growth Strategy           |
| Target 2035 Allocation                   | EQ/Aggressive Growth Strategy        | EQ/Conservative Strategy                  |
| Target 2045 Allocation                   | EQ/All Asset Growth Allocation       | EQ/Moderate Growth Strategy               |
| Target 2055 Allocation                   | EQ/Conservative Allocation           |   |
|  | EQ/Conservative-Plus Allocation      |   |
|  | EQ/Moderate Allocation               |   |
|  | EQ/Moderate-Plus Allocation          |   |
|  | Equitable Conservative Growth MF/ETF |   |
|  | Equitable Growth MF/ETF              |   |
|  | Equitable Moderate Growth MF/ETF     |   |

### Build your own portfolio mix

| Equity portfolio name                           | Equity portfolio name                          | Fixed income portfolio name                              |
|---|--|--|
| <b>Large-cap growth stocks</b>                  | <b>Small-cap stocks</b>                        | <b>Bonds</b>   |
| 1290 VT Socially Responsible                    | 1290 VT GAMCO Small Company Value              | 1290 VT DoubleLine Opportunistic Bond                    |
| EQ/AB Sustainable U.S. Thematic                 | 1290 VT Small Cap Value                        | 1290 VT High Yield Bond                                  |
| EQ/Large Cap Growth Index                       | EQ/400 Managed Volatility                      | EQ/Core Bond Index                                       |
| EQ/Large Cap Growth Managed Volatility          | EQ/2000 Managed Volatility                     | EQ/Core Plus Bond  |
| EQ/T. Rowe Price Growth Stock                   | EQ/AB Small Cap Growth                         | EQ/PIMCO Global Real Return                              |
| MFS® Massachusetts Investors Growth Stock       | EQ/Franklin Small Cap Value Managed Volatility | EQ/PIMCO Ultra Short Bond                                |
| Multimanager Aggressive Equity                  | EQ/Small Company Index                         | EQ/Quality Bond PLUS                                     |
| Principal VC Equity Income                      | Invesco V.I. Small Cap Equity                  | American Funds Insurance Series The Bond Fund of America |
| <b>Large-cap blend stocks</b>                   | <b>International/Global stocks</b>             | Delaware Ivy VIP High Income                             |
| EQ/500 Managed Volatility                       | 1290 VT SmartBeta Equity ESG                   | Fidelity VIP Investment Grade Bond                       |
| EQ/ClearBridge Select Equity Managed Volatility | EQ/Global Equity Managed Volatility            | Invesco V.I. High Yield                                  |
| EQ/Common Stock Index                           | EQ/International Core Managed Volatility       | Multimanager Core Bond                                   |
| EQ/Equity 500 Index                             | EQ/International Equity Index                  | Templeton Global Bond VIP                                |
| EQ/Fidelity® Institutional AM Large Cap         | EQ/International Managed Volatility            |  |
| EQ/Large Cap Core Managed Volatility            | EQ/International Value Managed Volatility      | <b>Money market</b>                                      |
| MFS® Investors Trust                            | EQ/Invesco Global                              | EQ/Money Market  |
| <b>Large-cap value stocks</b>                   | EQ/MFS International Growth                    | <b>Safety of principal</b>                               |
| 1290 VT Equity Income                           | EQ/MFS International Intrinsic Value           | Guaranteed Interest Option                               |
| EQ/Invesco Comstock                             | <b>Emerging markets stocks</b>                 |  |
| EQ/JPMorgan Value Opportunities                 | EQ/Emerging Markets Equity PLUS                |  |
| EQ/Large Cap Value Index                        | EQ/Lazard Emerging Markets Equity              |  |
| EQ/Large Cap Value Managed Volatility           | <b>Sector/Specialty stocks</b>                 |  |
| EQ/Value Equity                                 | 1290 VT Convertible Securities                 |  |
| Fidelity® VIP Equity Income                     | EQ/Invesco Global Real Assets                  |  |
| Invesco V.I. Diversified Dividend               | EQ/MFS Technology                              |  |
| <b>Mid-cap stocks</b>                           | EQ/MFS Utilities Series                        |  |
| EQ/American Century Mid Cap Value               | EQ/Wellington Energy                           |  |
| EQ/Goldman Sachs Mid Cap Value                  | Multimanager Technology                        |  |
| EQ/Janus Enterprise                             | PIMCO VIT Commodity RealReturn® Strategy       |  |
| EQ/MFS Mid Cap Focused Growth                   | VanEck VIP Global Resources                    |  |
| EQ/Mid Cap Index                                |  |  |
| EQ/Mid Cap Value Managed Volatility             |  |  |
| Fidelity® VIP Mid Cap                           |  |  |
| Invesco V.I. Main Street Mid Cap                |  |  |

This piece is intended to provide investment education only. You should work with your financial professional before making any investment or purchasing decisions. The EQUI-VEST® Series 201 variable annuity does contain additional charges, including a mortality risk and expense charge, annual administration charge, charge for the enhanced death benefit, withdrawal charges, state premium tax, plan operating expense, management fees, 12b-1 fees and operating expenses.





This may not be a complete list of all managers available in the EQUI-VEST® variable deferred annuity.

**For more information, contact your financial professional or visit [equitable.com](http://equitable.com).**

1 Not available in AK, MN, NY and OR.

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**Structured Investment Option** — The Structured Investment Option tracks an index, so if the index goes up at the end of the Segment's investment period (which lasts 1, 3 or 5 years, depending on Segment selected), amounts in the Segment earn the same rate of return as the index up to the Segment's Performance Cap Rate. If the index goes down at the end of the Segment's investment period, a -10% or -20% Segment Buffer protects against the first 10% or 20% of losses. While you are protected from some downside risk, if the negative return is in excess of the Segment Buffer, there is risk of substantial loss of principal. Equitable Financial may, upon advance notice, discontinue, suspend or change Segment offerings. The Structured Investment Option prospectus contains more information on Segment offering limitations and restrictions, as well as expenses. The Structured Investment Option does not involve an investment in any underlying portfolio. Instead, it is an obligation of, and subject to, the claims-paying ability of Equitable Financial Life Insurance Company.

**S&P 500® Price Return Index** — Includes 500 leading companies in leading industries of the U.S. economy, capturing approximately 80% coverage of U.S. equities. The S&P 500® Price Return Index does not include dividends declared by any of the companies included in this index. Larger, more established companies may not be able to attain potentially higher growth rates of smaller companies, especially during extended periods of economic expansion. S&P®, Standard & Poor's®, S&P 500® and Standard & Poor's 500® are trademarks of Standard & Poor's Financial Services LLC (Standard & Poor's) and have been licensed for use by Equitable. The Structured Investment Option is not sponsored, endorsed, sold or promoted by Standard & Poor's, and Standard & Poor's does not make any representation regarding the advisability of investing in the Structured Investment Option.

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**EQ/Money Market** — An investment in the EQ/Money Market Portfolio is neither guaranteed nor insured by the U.S. government, the Federal Deposit Insurance Corporation or any other government agency. Although the portfolio seeks to preserve the value of your investment at \$1.00 per unit, it is possible to lose money by investing in the portfolio.

**Guaranteed Interest Option** — No more than 25% of any contribution can be allocated to the Guaranteed Interest Option (GIO). We will not process any transfer requests that would result in more than 25% of the account value in the GIO. These allocation and transfer restrictions are currently waived in all states. We will notify participants 45 days in advance if these restrictions are reimposed. Guarantees are based on the claims-paying ability of Equitable Financial Life Insurance Company. Based on the investment method selected, there may be restrictions on the amounts that can be transferred out of the Guaranteed Interest Option. These restrictions are currently waived. We will notify participants 45 days in advance if these restrictions are reimposed.

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The investment objectives and policies of certain funds may be similar to those of other funds managed by the same investment advisor. No representation is made, and there can be no assurance given, that any fund's investment results will be comparable to the investment results of any other fund, including another fund with the same investment advisor or manager. This piece must be preceded or accompanied by a current prospectus. Please consider the charges, risks, expenses and investment objectives carefully before purchasing a variable annuity or making an investment option selection.

The EQUI-VEST® variable annuity is a long-term financial product that is generally used for retirement purposes and includes, among other fees and charges, a charge for withdrawals that exceed the free withdrawal amount. The amount of the withdrawal charge we deduct is equal to 5% of any contribution withdrawn attributable to contributions made during the current and 5 prior contract years measured from the date of the withdrawal. Withdrawal charges will no longer apply after the completion of 12 contract years. In general terms, an annuity is a contractual agreement in which payments are made to an insurance company, which agrees to pay out an income stream or a lump-sum amount at a later date. An annuity contract that is purchased to fund a qualified retirement plan should be purchased for the annuity's features and benefits other than tax deferral. For such cases, tax deferral is not an additional benefit for the annuity. You may also want to consider the relative features, benefits and costs of this annuity with any other investment that you may have in connection with your retirement plan or arrangement. Amounts in the annuity's variable investment options are subject to market risk, including the loss of principal. Variable investment options can fluctuate in value and are not guaranteed. Individuals cannot directly invest in an index.

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Contract endorsement form #s: 2010SIO201-I/G, 2012RPIB and any state variations.

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| PERS AND TPAF RETIREMENT BENEFITS BY MEMBERSHIP TIER |   |   |   |  |   |
|--|---|---|---|--|---|
|  | <b>TIER 1</b><br>(Enrolled before July 1, 2007)   | <b>TIER 2</b><br>(Eligible for enrollment on or after July 1, 2007 and before November 2, 2008)   | <b>TIER 3</b><br>(Eligible for enrollment on or after November 2, 2008 and on or before May 21, 2010)   | <b>TIER 4</b><br>(Eligible for enrollment after May 21, 2010 and before June 28, 2011)   | <b>TIER 5</b><br>(Eligible for enrollment on or after June 28, 2011)  |
| <b>SERVICE RETIREMENT</b>                            | Minimum age of <b>60</b> , no minimum service required.<br>Annual Benefit =<br>Years of Service + 55<br>X Final Average (3 yrs.) Salary.  | Minimum age of <b>60</b> , no minimum service required.<br>Annual Benefit =<br>Years of Service + 55<br>X Final Average (3 yrs.) Salary.  | Minimum age of <b>62</b> , no minimum service required.<br>Annual Benefit =<br>Years of Service + 55<br>X Final Average (3 yrs.) Salary.  | Minimum age of <b>62</b> , no minimum service required.<br>Annual Benefit =<br>Years of Service + <b>60</b><br>X Final Average ( <b>5</b> yrs.) Salary.  | Minimum age of <b>65</b> , no minimum service required.<br>Annual Benefit =<br>Years of Service + <b>60</b><br>X Final Average ( <b>5</b> yrs.) Salary.   |
| <b>DEFERRED RETIREMENT</b>                           | Collectable at age <b>60</b> , at least 10 years of service required.<br>Annual Benefit =<br>Years of Service + 55<br>X Final Average (3 yrs.) Salary.  | Collectable at age <b>60</b> , at least 10 years of service required.<br>Annual Benefit =<br>Years of Service + 55<br>X Final Average (3 yrs.) Salary.  | Collectable at age <b>62</b> , at least 10 years of service required.<br>Annual Benefit =<br>Years of Service + 55<br>X Final Average (3 yrs.) Salary.  | Collectable at age <b>62</b> , at least 10 years of service required.<br>Annual Benefit =<br>Years of Service + <b>60</b><br>X Final Average ( <b>5</b> yrs.) Salary.  | Collectable at age <b>65</b> , at least 10 years of service required.<br>Annual Benefit =<br>Years of Service + <b>60</b><br>X Final Average ( <b>5</b> yrs.) Salary.   |
| <b>EARLY RETIREMENT</b>                              | At least 25 years of service required.<br>Annual Benefit =<br>Years of Service + 55<br>X Final Average (3 yrs.) Salary.<br>No minimum age; however, if <b>under age of 55</b> , the benefit is reduced 3 percent per year (1/4 of 1 percent per month) for each year under age 55.  | At least 25 years of service required.<br>Annual Benefit =<br>Years of Service + 55<br>X Final Average (3 yrs.) Salary.<br>No minimum age; however, if <b>under age of 60</b> , the benefit is reduced 1 percent per year (1/12 of 1 percent per month) for each year under age <b>60</b> but over age 55; <b>and</b> 3 percent per year (1/4 of 1 percent per month) for each year under age 55. | At least 25 years of service required.<br>Annual Benefit =<br>Years of Service + 55<br>X Final Average (3 yrs.) Salary.<br>No minimum age; however, if <b>under age of 62</b> , the benefit is reduced 1 percent per year (1/12 of 1 percent per month) for each year under age <b>62</b> but over age 55; <b>and</b> 3 percent per year (1/4 of 1 percent per month) for each year under age 55. | At least 25 years of service required.<br>Annual Benefit =<br>Years of Service + <b>60</b><br>X Final Average ( <b>5</b> yrs.) Salary.<br>No minimum age; however, if <b>under age of 62</b> , the benefit is reduced 1 percent per year (1/12 of 1 percent per month) for each year under age <b>62</b> but over age 55; <b>and</b> 3 percent per year (1/4 of 1 percent per month) for each year under age 55. | At least <b>30</b> years of service required.<br>Annual Benefit =<br>Years of Service + <b>60</b><br>X Final Average ( <b>5</b> yrs.) Salary.<br>No minimum age; however, if <b>under age of 65</b> , the benefit is reduced 3 percent per year (1/4 of 1 percent per month) for each year under age <b>65</b> .                      |
| <b>VETERAN RETIREMENT</b>                            | At least 25 years of service at age 55 or older; <b>or</b> at least 20 years of service at age 60 or older.<br>Annual Benefit = 54.5 percent X last year or highest 12 months of salary; <b>or</b><br>At least 35 years of service at age 55 or older.<br>Annual Benefit =<br>Years of Service + 55<br>X Highest 12 Months of Salary. | At least 25 years of service at age 55 or older; <b>or</b> at least 20 years of service at age 60 or older.<br>Annual Benefit = 54.5 percent X last year or highest 12 months of salary; <b>or</b><br>At least 35 years of service at age 55 or older.<br>Annual Benefit =<br>Years of Service + 55<br>X Highest 12 Months of Salary.   | At least 25 years of service at age 55 or older; <b>or</b> at least 20 years of service at age 60 or older.<br>Annual Benefit = 54.5 percent X last year or highest 12 months of salary; <b>or</b><br>At least 35 years of service at age 55 or older.<br>Annual Benefit =<br>Years of Service + 55<br>X Highest 12 Months of Salary.   | At least 25 years of service at age 55 or older; <b>or</b> at least 20 years of service at age 60 or older.<br>Annual Benefit = 54.5 percent X last year or highest 12 months of salary; <b>or</b><br>At least 35 years of service at age 55 or older.<br>Annual Benefit =<br>Years of Service + 55<br>X Highest 12 Months of Salary.  | At least 25 years of service at age 55 or older; <b>or</b> at least 20 years of service at age 60 or older.<br>Annual Benefit = 54.5 percent X last year or highest 12 months of salary; <b>or</b><br>At least 35 years of service at age 55 or older.<br>Annual Benefit =<br>Years of Service + 55<br>X Highest 12 Months of Salary. |

**Tier 2** pursuant to Chapters 92 and 103, P.L. 2007. **Tier 3** pursuant to Chapter 89, P.L. 2008. **Tier 4** pursuant to Chapters 1 and 3, P.L. 2010. **Tier 5** pursuant to Chapter 78, P.L. 2011

As of 6/28/2011