



Daniel P. King, Ph.D.
Executive Director

Region One Education Service Center

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TO: Child Nutrition Program – South Texas Cooperative (CNP-STC) Members

FROM: Lori Atwood Ramos, Director- Purchasing

SUBJECT: Child Nutrition Program-South Texas Cooperative Dairy and Juice Products RFP 23-0135 Addendum 3

DATE: May 24, 2024

Please note the changes as of November 2023 through March 2024, reflected below to the Dairy & Juice Products RFP 23-0132, Addendum 3. Changes apply to *DFA Dairy Brands dba Oak Farms Dairy/Hygeia Dairy*. Enclosed is backup documentation provided by the vendor.

District	Changes/Additions
Brownsville ISD	Item 60963 - Nov. price increase from \$0.2290 to \$0.2505. Jan. price increase from \$0.2505 to \$0.2585. March price increase from \$0.2585 to \$0.2598.
Harlingen CISD	Item 60963: Nov. price increase from \$0.2398 to \$0.2613. Jan. price increase from \$0.2613 to \$0.2693. March price increase from \$0.2693 to \$0.2706. Item 62900: Nov. price increase from \$0.2481 to \$0.2696. Jan. price increase from \$0.2696 to \$0.2776. March price increase from \$0.2776 to \$0.2789. Item 56055: Jan price increase from \$0.2696 to \$0.2776. March price increase from \$0.2776 to \$0.2789.
IDEA Public Schools	Item 60963: Nov. price increase from \$0.2375 to \$0.2590. Jan. price increase from \$0.2590 to \$0.2670. March price increase from \$0.2670 to \$0.2683 Item 62900: Nov. price increase from \$0.2399 to \$0.2614. Jan. price increase from \$0.2614 to \$0.2694. March price increase from \$0.2694 to \$0.2707. Item 56055: Jan. price increase from \$0.2614 to \$0.2694. Item 56625: Nov. price increase from \$2.0316 to \$2.2036. Jan. price increase from \$2.2036 to \$2.2676. March price increase from \$2.2676 to \$2.2780.
La Feria ISD	Item 60963 - Nov. price increase from \$0.2398 to \$0.2613. Jan. price increase from \$0.2613 to \$0.2693. March price increase from \$0.2693 to \$0.2706. Item 62900 - Nov. price increase from \$0.2481 to \$0.2696. Jan. price increase from \$0.2696 to \$0.2776. March price increase from \$0.2776 to \$0.2789. Item 56055 - March price increase from \$0.2776 to \$0.2789
La Joya ISD	Item 60963 - Nov. price increase from \$0.2375 to \$0.2590. Jan.. price increase from \$0.2590 to \$0.2670. March price increase from \$0.2670 to \$0.2683. Item 62900 - Nov. price increase from \$0.2399 to \$0.2614. Jan. price increase from \$0.2614 to \$0.2694. March price increase from \$0.2694 to \$0.2707.
La Villa ISD	Item 60963 - Nov. price increase from \$0.2398 to \$0.2613. Jan. price increase from \$0.2613 to \$0.2693. March price increase from \$0.2693 to \$0.2706. Item 62900 - Nov. price increase from \$0.2481 to \$0.2696. Jan. price increase from \$0.2696 to \$0.2776. March price increase from \$0.2776 to \$0.2789. Item 56055 - March price increase from \$0.2776 to \$0.2789.
Laredo ISD	Item 60963 - Nov. price increase from \$0.2375 to \$0.2590. Jan. price increase from \$0.2590 to \$0.2670. March price increase from \$0.2670 to \$0.2683. Item 62900 - Nov. price increase from \$0.2399 to \$0.2614 Jan. price increase from \$0.2614 to \$0.2694. March price increase from \$0.2694 to \$0.2707.

McAllen ISD	Item 60963 - Nov. price increase from \$0.2398 to \$0.2613. Jan. price increase from \$0.2613 to \$0.2693. March price increase from \$0.2693 to \$0.2706. Item 62900 - Nov. price increase from \$0.2481 to \$0.2696. Jan. price increase from \$0.2696 to \$0.2776. March price increase from \$0.2776 to \$0.2789. Item 56055 - March price increase from \$0.2776 to \$0.2789
Mission CISD	Item 60963 - Nov. price increase from \$0.2398 to \$0.2613. Jan. price increase from \$0.2613 to \$0.2693. March price increase from \$0.2693 to \$0.2706.
Pharr-San Juan-Alamo (PSJA) ISD	Item 60963 - Nov. price increase from \$0.2375 to \$0.2590. Nov. price increase from \$0.2590 to \$0.2670. Jan. price increase from \$0.2670 to \$0.2683. Item 62900 -Nov. price increase from \$0.2399 to \$0.2614. Jan. price increase from \$0.2614 to \$0.2694. March price increase from \$0.2694 to \$0.2707. Item 56055 - Jan. price increase from \$0.2235 to \$0.2694. March price increased from \$0.2694 to \$0.2707.
Point Isabel ISD	Item 60963 - Jan. price increase from \$0.2398 to \$0.2411. Item 62900 - March price increase from \$0.2481 to \$0.2494.
Sharyland ISD	Item 60963 - Nov. price increase from \$0.2398 to \$0.2613. Jan. price increase from \$0.2613 to \$0.2693. March price increase from \$0.2693 to \$0.2706. Item 62900 - Nov. price increase from \$0.2481 to \$0.2696. Jan. price increase from \$0.2696 to \$0.2776. March price increase from \$0.2776 to \$0.2789.
Valley View ISD	Item 60963 - Nov. price increase from \$0.2398 to \$0.2613. Jan. price increase from \$0.2613 to \$0.2693. March price increase from \$0.2693 to \$0.2706. Item 62900 - Nov. price increase from 0.2481 to \$0.2696. Jan. price increase from \$0.2696 to \$0.2776. March price increase from \$0.2776 to \$0.2789.
Weslaco ISD	Item 60963 - Nov. price increase \$0.2398 to \$0.2613. Jan. price increase \$0.2613 to \$0.2693. March price increase from \$0.2693 to \$0.2706.

Pricing for dairy products is subject to monthly escalation/de-escalation based on the Federal Milk Marketing Order (FMMO) as published by the USDA, juice and other product pricing is firm. For your convenience, the order guide has been revised and posted on the CNP-STC Webpage at www.escl.net/southtexascoop, Awarded Bids & Proposals.

For additional information or questions, please contact the South Texas Cooperative at eBuyOne@escl.net:

Lori Atwood Ramos, Purchasing Director, Phone: 956.984.6123
Kristina C. Escobar, Buyer Cooperative Purchasing, Phone: 956.984.6012
Roberto Meave, Buyer Cooperative Purchasing, Phone: 956.984.6249
Daisy Cuevas, Buyer Cooperative Purchasing, Phone: 956.984.6217
Idania Gonzalez, Purchasing Technician, Phone: 956. 984.6204

Impacted by weather, disease, and real estate growth, there is little relief expected in Orange Juice pricing in 2024



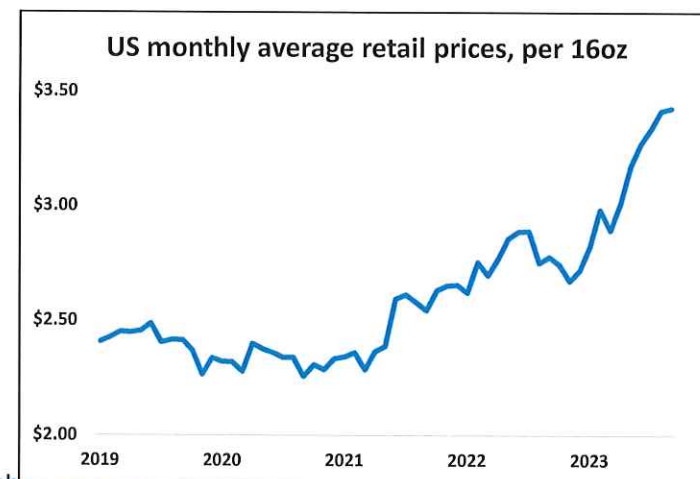
- Brazil, the world's largest FCOJ supplier, declared Force Majeure in July due to extreme weather and an inferior OJ crop
- Florida was impacted by two hurricanes and an early freeze in 2022 that resulted in a loss of 10% of OJ trees



- Citrus Greening continues to impact OJ production internationally and in the United States



- Florida Orange Juice Farmers have sold off over 350,000 acres for new housing developments since 2000
- In 2023, there is only 300,000 acres of Orange Juice acreage in Florida



Source: [Weather – Guardian](#), [Citrus Greening – USDA.com](#), [Housing news - Bloomberg.com](#), [OJ Retails – Yahoo & USDA](#)

Supply Outlook

Florida

- 100% of trees are infected except for greenhouse production
- Productivity of all trees (old and new) has continued to decline
- No breakthrough solution of greening has been identified
- Possible 10 year rebuild if greening cure has been identified

Brazil

- Conditions were encouraging early but intense heat impacted significant amount of first bloom
- Second bloom is now critical, less potential for a larger crop
- % of greening infected trees has spiked in some areas
- Medium term upside production potential is threatened
- Industry working on draconian measures to avoid "Florida" scenario
- Large citrus growers will look to plant in other areas to spread risk

Mexico

- All primary production areas have greening
- Minimal chance of greening being contained
- Productivity decline will likely be similar to FL (~15%/year)
- Fresh demand will not change, all production declines impact processed Orange
- Fruit for processing may be unavailable in 3-4yrs

Our Suppliers of FCOJ include: Citrosuco, Citrofrut, Ventura



Citrus Greening

- **Citrus Greening (*Candidatus Liberibacter asiaticus*)** is one of the most serious citrus plant diseases in the world. It is also known as Huanglongbing (HLB) or yellow dragon disease. Once a tree is infected, there is no cure. While the disease poses no threat to humans or animals, it has devastated millions of acres of citrus crops throughout the United States and abroad. Citrus greening is spread by a disease-infected insect, the Asian citrus psyllid (*Diaphorina citri* Kuwayama or ACP), and has put the future of America's citrus at risk. Infected trees produce fruits that are green, misshapen and bitter, unsuitable for sale as fresh fruit or for juice. Most infected trees die within a few years.

Source: USDA



Citrosuco North America, Inc.
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Phone: +1 863 696 7400

www.citrosuco.com

8/8/2023

To:
Bruce Matson
Montel Brown

Citrosuco will be increasing the price of FCOJ by \$0.3171 cents/PS for Sep/Oct 2023 based on FCOJ Futures pricing. Please let us know if you have any questions.

Thank you,

Katerina De La Rosa
Sales Manager, Sales N.A.



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10/10/2023

To:
Bruce Matson
Montel Brown

Citrosuco will be increasing the price of FCOJ by \$0.6186 cents/PS for Nov/Dec 2023 based on FCOJ Futures pricing. Please let us know if you have any questions.

Thank you!

X 

Katerina De La Rosa
Sales Manager, Sales N.A.



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12/18/2023

To:
Bruce Matson
Montel Brown

Citrosuco will be increasing the price of FCOJ by \$0.0963 cents/PS for Jan/Feb 2024 based on FCOJ Futures pricing. Updated premium is \$ 0.19 cents/PS Please let us know if you have any questions.

Thank you!

X 

Katerina De La Rosa
Sales Manager, Sales N.A.



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2/14/2024

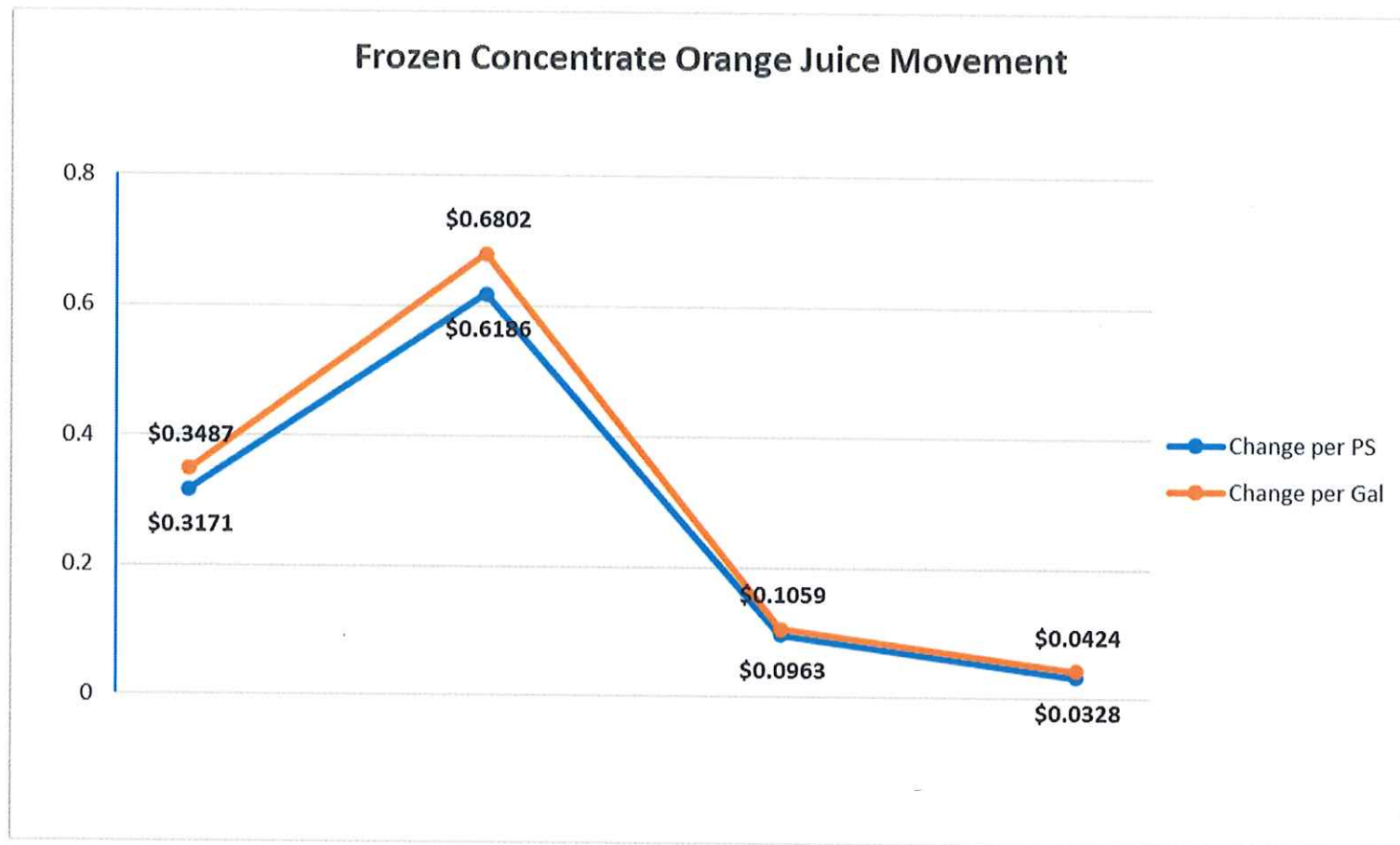
To:
Bruce Matson
Montel Brown

Citrosuco will be increasing the price of FCOJ by \$0.0328 cents/PS for Mar/Apr 2024 based on FCOJ Futures pricing. The premium is \$0.19 cents/PS. Please let us know if you have any questions.

Thank you!

X 

Katerina De La Rosa
Sales Manager, Sales N.A.



Pricing Month	Change per PS	Change per Gal
09/01/23	0.3171	0.3487
11/01/23	0.6186	0.6802
01/01/24	0.0963	0.1059
03/01/24	0.0328	0.0424

09/01/24 – DFA absorbed increase

REGION 1 - JUICE PRICING

PRICE GROUP: 0023 POINT ISABEL (REG 1)			AUG.23	SEP.23	OCT.23	NOV.23	DEC.23	JAN.24	FEB.24	MAR.24	APR.24	MAY.24
56055	ARDMORE JC 100% APL	4FZ Cbox 70	\$ -	\$ -	\$ -	\$ -	\$ -	\$0.2481	\$0.2481	\$0.2494	\$0.2494	\$0.2494
62900	OF JC APL PP 75/CS	4FZ Case 75	\$ -	\$ -	\$ -	\$ -	\$0.2481	\$0.2481	\$0.2481	\$0.2494	\$0.2494	\$0.2494
60963	OF OJ PP 75/CS	4FZ Case 75	\$ -	\$ -	\$ -	\$ -	\$0.2398	\$0.2411	\$0.2411	\$0.2411	\$0.2411	\$0.2411
50977	ARDMORE JC ORG PP	4FZ Cbox 70	\$ -	\$ -	\$ -	\$ -	\$0.2398	\$0.2398	\$0.2398	\$0.2411	\$0.2411	\$0.2411
50978	ARDMORE JC APL PP	4FZ Cbox 70	\$ -	\$ -	\$ -	\$ -	\$0.2491	\$0.2481	\$0.2481	\$0.2494	\$0.2494	\$0.2494
62557	ARDMORE JC TROP PNCH W CALM PP	4.23 Case 44	\$ -	\$ -	\$ -	\$ -	\$0.2481	\$0.2481	\$0.2481	\$0.2495	\$0.2495	\$0.2495
62555	ARDMORE JC APL W CALC PP	4.23 Case 44	\$ -	\$ -	\$ -	\$ -	\$0.2481	\$0.2481	\$0.2481	\$0.2495	\$0.2495	\$0.2495
62556	ARDMORE JC GRP W CALC PP	4.23 Case 44	\$ -	\$ -	\$ -	\$ -	\$0.2481	\$0.2481	\$0.2481	\$0.2495	\$0.2495	\$0.2495

PRICE GROUP: 00525 HARLINGEN ISD (REG 1)			AUG.23	SEP.23	OCT.23	NOV.23	DEC.23	JAN.24	FEB.24	MAR.24	APR.24	MAY.24
56055	ARDMORE JC 100% APL	4FZ Cbox 70	\$ -	\$ -	\$ -	\$ -	\$ -	\$0.2776	\$0.2776	\$0.2789	\$0.2789	\$0.2789
62900	OF JC APL PP 75/CS	4FZ Case 75	\$0.2481	\$0.2481	\$0.2481	\$0.2696	\$0.2696	\$0.2776	\$0.2776	\$0.2789	\$0.2789	\$0.2789
60963	OF OJ PP 75/CS	4FZ Case 75	\$0.2398	\$0.2398	\$0.2398	\$0.2613	\$0.2613	\$0.2693	\$0.2693	\$0.2706	\$0.2706	\$0.2706
50977	ARDMORE JC ORG PP	4FZ Cbox 70	\$ -	\$ -	\$0.2398	\$0.2613	\$0.2613	\$0.3113	\$0.3113	\$0.3126	\$0.3126	\$0.3126
50978	ARDMORE JC APL PP	4FZ Cbox 70	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.3196	\$0.3196	\$0.3209	\$0.3209	\$0.3209
62557	ARDMORE JC TROP PNCH W CALM PP	4.23 Case 44	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910
62555	ARDMORE JC APL W CALC PP	4.23 Case 44	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910
62556	ARDMORE JC GRP W CALC PP	4.23 Case 44	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910

PRICE GROUP: 0029 LA FERIA ISD (REG 1)			AUG.23	SEP.23	OCT.23	NOV.23	DEC.23	JAN.24	FEB.24	MAR.24	APR.24	MAY.24
56055	ARDMORE JC 100% APL	4FZ Cbox 70	\$ -	\$ -	\$ -	\$ -	\$ -	\$0.2776	\$0.2776	\$0.2789	\$0.2789	\$0.2789
62900	OF JC APL PP 75/CS	4FZ Case 75	\$0.2481	\$0.2481	\$0.2481	\$0.2696	\$0.2696	\$0.2776	\$0.2776	\$0.2789	\$0.2789	\$0.2789
60963	OF OJ PP 75/CS	4FZ Case 75	\$0.2398	\$0.2398	\$0.2398	\$0.2613	\$0.2613	\$0.2693	\$0.2693	\$0.2706	\$0.2706	\$0.2706
50977	ARDMORE JC ORG PP	4FZ Cbox 70	\$ -	\$ -	\$0.2398	\$0.2613	\$0.2613	\$0.3113	\$0.3113	\$0.3126	\$0.3126	\$0.3126
50978	ARDMORE JC APL PP	4FZ Cbox 70	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.3196	\$0.3196	\$0.3209	\$0.3209	\$0.3209
62557	ARDMORE JC TROP PNCH W CALM PP	4.23 Case 44	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910
62555	ARDMORE JC APL W CALC PP	4.23 Case 44	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910
62556	ARDMORE JC GRP W CALC PP	4.23 Case 44	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910

PRICE GROUP: 0049 SHARYLAND ISD (REG 1)			AUG.23	SEP.23	OCT.23	NOV.23	DEC.23	JAN.24	FEB.24	MAR.24	APR.24	MAY.24
56055	ARDMORE JC 100% APL	4FZ Cbox 70	\$ -	\$ -	\$ -	\$ -	\$ -	\$0.2776	\$0.2776	\$0.2789	\$0.2789	\$0.2789
62900	OF JC APL PP 75/CS	4FZ Case 75	\$0.2481	\$0.2481	\$0.2481	\$0.2696	\$0.2696	\$0.2776	\$0.2776	\$0.2789	\$0.2789	\$0.2789
60963	OF OJ PP 75/CS	4FZ Case 75	\$0.2398	\$0.2398	\$0.2398	\$0.2613	\$0.2613	\$0.2693	\$0.2693	\$0.2706	\$0.2706	\$0.2706
50977	ARDMORE JC ORG PP	4FZ Cbox 70	\$ -	\$ -	\$0.2398	\$0.2613	\$0.2613	\$0.3113	\$0.3113	\$0.3126	\$0.3126	\$0.3126
50978	ARDMORE JC APL PP	4FZ Cbox 70	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.3196	\$0.3196	\$0.3209	\$0.3209	\$0.3209
62557	ARDMORE JC TROP PNCH W CALM PP	4.23 Case 44	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910
62555	ARDMORE JC APL W CALC PP	4.23 Case 44	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910
62556	ARDMORE JC GRP W CALC PP	4.23 Case 44	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910

PRICE GROUP: 0050 IDEA (RGV) (REG 1)			AUG.23	SEP.23	OCT.23	NOV.23	DEC.23	JAN.24	FEB.24	MAR.24	APR.24	MAY.24
56625	OP OF OJ 100% FR CON PL 12/CS	QT Case 12	\$2.0316	\$2.0316	\$2.0316	\$2.2036	\$2.2036	\$2.2676	\$2.2676	\$2.2780	\$2.2780	\$2.2780
56055	ARDMORE JC 100% APL	4FZ Cbox 70	\$ -	\$ -	\$ -	\$ -	\$ -	\$0.2694	\$0.2694	\$0.2707	\$0.2707	\$0.2707
62900	OF JC APL PP 75/CS	4FZ Case 75	\$0.2399	\$0.2399	\$0.2399	\$0.2614	\$0.2614	\$0.2694	\$0.2694	\$0.2707	\$0.2707	\$0.2707
60963	OF OJ PP 75/CS	4FZ Case 75	\$0.2375	\$0.2375	\$0.2375	\$0.2590	\$0.2590	\$0.2670	\$0.2670	\$0.2683	\$0.2683	\$0.2683
50977	ARDMORE JC ORG PP	4FZ Cbox 70	\$ -	\$ -	\$0.2375	\$0.2590	\$0.2590	\$0.3090	\$0.3090	\$0.3103	\$0.3103	\$0.3103
50978	ARDMORE JC APL PP	4FZ Cbox 70	\$ -	\$ -	\$0.2399	\$0.2614	\$0.2614	\$0.3114	\$0.3114	\$0.3127	\$0.3127	\$0.3127
62557	ARDMORE JC TROP PNCH W CALM PP	4.23 Case 44	\$ -	\$ -	\$0.2399	\$0.2614	\$0.2614	\$0.2814	\$0.2814	\$0.2828	\$0.2828	\$0.2828
62555	ARDMORE JC APL W CALC PP	4.23 Case 44	\$ -	\$ -	\$0.2399	\$0.2614	\$0.2614	\$0.2814	\$0.2814	\$0.2828	\$0.2828	\$0.2828
62556	ARDMORE JC GRP W CALC PP	4.23 Case 44	\$ -	\$ -	\$0.2399	\$0.2614	\$0.2614	\$0.2814	\$0.2814	\$0.2828	\$0.2828	\$0.2828

REGION 1 - JUICE PRICING

PRICE GROUP: 0054 PSJA (REG 1)

					AUG.23	SEP.23	OCT.23	NOV.23	DEC.23	JAN.24	FEB.24	MAR.24	APR.24	MAY.24
56577	OP OF OJ 100% FR CON PL 4/CS	GL	Case	4	\$5.3764	\$5.3764	\$5.3764	\$6.0644	\$6.0644	\$6.3204	\$6.3204	\$6.3620	\$6.3620	\$6.3620
56596	OP OF OJ 100% FR CON PL 9/CS	HG	Case	9	\$2.7632	\$2.7632	\$2.7632	\$3.1072	\$3.1072	\$3.2352	\$3.2352	\$3.2560	\$3.2560	\$3.2560
56625	OP OF OJ 100% FR CON PL 12/CS	QT	Case	12	\$2.0316	\$2.0316	\$2.0316	\$2.2036	\$2.2036	\$2.2676	\$2.2676	\$2.2780	\$2.2780	\$2.2780
56055	ARDMORE JC 100% APL	4FZ	Cbox	70	\$0.2235	\$0.2235	\$0.2235	\$0.2235	\$0.2235	\$0.2694	\$0.2694	\$0.2707	\$0.2707	\$0.2707
62900	OF JC APL PP 75/CS	4FZ	Case	75	\$0.2399	\$0.2399	\$0.2399	\$0.2614	\$0.2614	\$0.2694	\$0.2694	\$0.2707	\$0.2707	\$0.2707
60963	OF OJ PP 75/CS	4FZ	Case	75	\$0.2375	\$0.2375	\$0.2375	\$0.2590	\$0.2590	\$0.2670	\$0.2670	\$0.2683	\$0.2683	\$0.2683
50977	ARDMORE JC ORG PP	4FZ	Cbox	70	\$0.2351	\$0.2351	\$0.2375	\$0.2590	\$0.2590	\$0.3090	\$0.3090	\$0.3103	\$0.3103	\$0.3103
50978	ARDMORE JC APL PP	4FZ	Cbox	70	\$0.2235	\$0.2235	\$0.2399	\$0.2614	\$0.2261	\$0.3114	\$0.3114	\$0.3127	\$0.3127	\$0.3127
62557	ARDMORE JC TROP PNCH W CALM PP	4.23	Case	44	\$0.2711	\$0.2711	\$0.2399	\$0.2614	\$0.2614	\$0.2814	\$0.2814	\$0.2828	\$0.2828	\$0.2828
62555	ARDMORE JC APL W CALC PP	4.23	Case	44	\$0.2711	\$0.2711	\$0.2399	\$0.2614	\$0.2614	\$0.2814	\$0.2814	\$0.2828	\$0.2828	\$0.2828
62556	ARDMORE JC GRP W CALC PP	4.23	Case	44	\$0.2711	\$0.2711	\$0.2399	\$0.2614	\$0.2614	\$0.2814	\$0.2814	\$0.2828	\$0.2828	\$0.2828

PRICE GROUP: 0078 MCALLEN ISD (REG 1)

					AUG.23	SEP.23	OCT.23	NOV.23	DEC.23	JAN.24	FEB.24	MAR.24	APR.24	MAY.24
56577	OP OF OJ 100% FR CON PL 4/CS	GL	Case	4	\$5.0372	\$5.0372	\$5.0372	\$5.7252	\$5.7252	\$5.9812	\$5.9812	\$6.0228	\$6.0228	\$6.0228
56612	OP OF OJ 100% FR CON PL 20/CS	PT	Case	20	\$0.9984	\$0.9984	\$0.9984	\$1.0844	\$1.0844	\$1.1164	\$1.1164	\$1.1216	\$1.1216	\$1.1216
56055	ARDMORE JC 100% APL	4FZ	Cbox	70	\$ -	\$ -	\$ -	\$ -	\$ -	\$0.2776	\$0.2776	\$0.2789	\$0.2789	\$0.2789
62900	OF JC APL PP 75/CS	4FZ	Case	75	\$0.2481	\$0.2481	\$0.2481	\$0.2696	\$0.2696	\$0.2776	\$0.2776	\$0.2789	\$0.2789	\$0.2789
60963	OF OJ PP 75/CS	4FZ	Case	75	\$0.2398	\$0.2398	\$0.2398	\$0.2613	\$0.2613	\$0.2693	\$0.2693	\$0.2706	\$0.2706	\$0.2706
50977	ARDMORE JC ORG PP	4FZ	Cbox	70	\$ -	\$ -	\$0.2398	\$0.2613	\$0.2613	\$0.3113	\$0.3113	\$0.3126	\$0.3126	\$0.3126
50978	ARDMORE JC APL PP	4FZ	Cbox	70	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.3196	\$0.3196	\$0.3209	\$0.3209	\$0.3209
62557	ARDMORE JC TROP PNCH W CALM PP	4.23	Case	44	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910
62555	ARDMORE JC APL W CALC PP	4.23	Case	44	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910
62556	ARDMORE JC GRP W CALC PP	4.23	Case	44	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910

PRICE GROUP: 0104 LAREDO (REG 1)

					AUG.23	SEP.23	OCT.23	NOV.23	DEC.23	JAN.24	FEB.24	MAR.24	APR.24	MAY.24
56577	OP OF OJ 100% FR CON PL 4/CS	GL	Case	4	\$5.4764	\$5.4764	\$5.4764	\$6.1644	\$6.1644	\$6.4204	\$6.4204	\$6.4620	\$6.4620	\$6.4620
56055	ARDMORE JC 100% APL	4FZ	Cbox	70	\$ -	\$ -	\$ -	\$ -	\$ -	\$0.2694	\$0.2694	\$0.2707	\$0.2707	\$0.2707
62900	OF JC APL PP 75/CS	4FZ	Case	75	\$0.2399	\$0.2399	\$0.2399	\$0.2614	\$0.2614	\$0.2694	\$0.2694	\$0.2707	\$0.2707	\$0.2707
60963	OF OJ PP 75/CS	4FZ	Case	75	\$0.2375	\$0.2375	\$0.2375	\$0.2590	\$0.2590	\$0.2670	\$0.2670	\$0.2683	\$0.2683	\$0.2683
50977	ARDMORE JC ORG PP	4FZ	Cbox	70	\$ -	\$ -	\$0.2375	\$0.2590	\$0.2590	\$0.3090	\$0.3090	\$0.3103	\$0.3103	\$0.3103
50978	ARDMORE JC APL PP	4FZ	Cbox	70	\$ -	\$ -	\$0.2399	\$0.2614	\$0.2614	\$0.3114	\$0.3114	\$0.3127	\$0.3127	\$0.3127
62557	ARDMORE JC TROP PNCH W CALM PP	4.23	Case	44	\$ -	\$ -	\$0.2399	\$0.2614	\$0.2614	\$0.2814	\$0.2814	\$0.2828	\$0.2828	\$0.2828
62555	ARDMORE JC APL W CALC PP	4.23	Case	44	\$ -	\$ -	\$0.2399	\$0.2614	\$0.2614	\$0.2814	\$0.2814	\$0.2828	\$0.2828	\$0.2828
62556	ARDMORE JC GRP W CALC PP	4.23	Case	44	\$ -	\$ -	\$0.2399	\$0.2614	\$0.2614	\$0.2814	\$0.2814	\$0.2828	\$0.2828	\$0.2828

PRICE GROUP: 0142 WESLACO (REG 1)

					AUG.23	SEP.23	OCT.23	NOV.23	DEC.23	JAN.24	FEB.24	MAR.24	APR.24	MAY.24
56577	OP OF OJ 100% FR CON PL 4/CS	GL	Case	4	\$5.3764	\$5.3764	\$5.3764	\$6.0644	\$6.0644	\$6.3204	\$6.3204	\$6.3204	\$6.3204	\$6.3204
56596	OP OF OJ 100% FR CON PL 9/CS	HG	Case	9	\$2.7632	\$2.7632	\$2.7632	\$3.1072	\$3.1072	\$3.2352	\$3.2352	\$3.2560	\$3.2560	\$3.2560
56625	OP OF OJ 100% FR CON PL 12/CS	QT	Case	12	\$2.0316	\$2.0316	\$2.0316	\$2.2036	\$2.2036	\$2.2676	\$2.2676	\$2.2780	\$2.2780	\$2.2780
56055	ARDMORE JC 100% APL	4FZ	Cbox	70	\$ -	\$ -	\$ -	\$ -	\$ -	\$0.2694	\$0.2694	\$0.2707	\$0.2707	\$0.2707
62900	OF JC APL PP 75/CS	4FZ	Case	75	\$0.2399	\$0.2399	\$0.2399	\$0.2614	\$0.2614	\$0.2694	\$0.2694	\$0.2707	\$0.2707	\$0.2707
60963	OF OJ PP 75/CS	4FZ	Case	75	\$0.2398	\$0.2398	\$0.2398	\$0.2613	\$0.2613	\$0.2393	\$0.2693	\$0.2706	\$0.2706	\$0.2706
50977	ARDMORE JC ORG PP	4FZ	Cbox	70	\$ -	\$ -	\$0.2398	\$0.2613	\$0.2613	\$0.3113	\$0.3113	\$0.3126	\$0.3126	\$0.3126
50978	ARDMORE JC APL PP	4FZ	Cbox	70	\$ -	\$ -	\$0.2399	\$0.2614	\$0.2614	\$0.3114	\$0.3114	\$0.3127	\$0.3127	\$0.3127
62557	ARDMORE JC TROP PNCH W CALM PP	4.23	Case	44	\$ -	\$ -	\$0.2399	\$0.2614	\$0.2614	\$0.2814	\$0.2814	\$0.2828	\$0.2828	\$0.2828
62555	ARDMORE JC APL W CALC PP	4.23	Case	44	\$ -	\$ -	\$0.2399	\$0.2614	\$0.2614	\$0.2814	\$0.2814	\$0.2828	\$0.2828	\$0.2828
62556	ARDMORE JC GRP W CALC PP	4.23	Case	44	\$ -	\$ -	\$0.2399	\$0.2614	\$0.2614	\$0.2814	\$0.2814	\$0.2828	\$0.2828	\$0.2828

REGION 1 - JUICE PRICING

PRICE GROUP: 0510 BROWNSVILLE (REG 1)				AUG.23	SEP.23	OCT.23	NOV.23	DEC.23	JAN.24	FEB.24	MAR.24	APR.24	MAY.24
56055	ARDMORE JC 100% APL	4FZ Cbox 70		\$ -	\$ -	\$ -	\$ -	\$ -	\$0.2694	\$0.2694	\$0.2707	\$0.2707	\$0.2707
62900	OF JC APL PP 75/CS	4FZ Case 75		\$0.2399	\$0.2399	\$0.2399	\$0.2614	\$0.2614	\$0.2694	\$0.2694	\$0.2707	\$0.2707	\$0.2707
60963	OF OJ PP 75/CS	4FZ Case 75		\$0.2290	\$0.2290	\$0.2290	\$0.2505	\$0.2505	\$0.2585	\$0.2585	\$0.2598	\$0.2598	\$0.2598
50977	ARDMORE JC ORG PP	4FZ Cbox 70		\$ -	\$ -	\$0.2290	\$0.2505	\$0.2505	\$0.3005	\$0.3005	\$0.3018	\$0.3018	\$0.3018
50978	ARDMORE JC APL PP	4FZ Cbox 70		\$ -	\$ -	\$0.2399	\$0.2614	\$0.2614	\$0.3114	\$0.3114	\$0.3127	\$0.3127	\$0.3127
62557	ARDMORE JC TROP PNCH W CALM PP	4.23 Case 44		\$ -	\$ -	\$0.2399	\$0.2614	\$0.2614	\$0.2814	\$0.2814	\$0.2828	\$0.2828	\$0.2828
62555	ARDMORE JC APL W CALC PP	4.23 Case 44		\$ -	\$ -	\$0.2399	\$0.2614	\$0.2614	\$0.2814	\$0.2814	\$0.2828	\$0.2828	\$0.2828
62556	ARDMORE JC GRP W CALC PP	4.23 Case 44		\$ -	\$ -	\$0.2399	\$0.2614	\$0.2614	\$0.2814	\$0.2814	\$0.2828	\$0.2828	\$0.2828

PRICE GROUP: 0884 WEBB CISD (REG 1)				AUG.23	SEP.23	OCT.23	NOV.23	DEC.23	JAN.24	FEB.24	MAR.24	APR.24	MAY.24
56055	ARDMORE JC 100% APL	4FZ Cbox 70		\$ -	\$ -	\$ -	\$ -	\$ -	\$0.2776	\$0.2776	\$0.2789	\$0.2789	\$0.2789
62900	OF JC APL PP 75/CS	4FZ Case 75		\$0.2481	\$0.2481	\$0.2481	\$0.2696	\$0.2696	\$0.2776	\$0.2776	\$0.2789	\$0.2789	\$0.2789
60963	OF OJ PP 75/CS	4FZ Case 75		\$0.2698	\$0.2698	\$0.2698	\$0.2913	\$0.2913	\$0.2993	\$0.2993	\$0.3006	\$0.3006	\$0.3006
50977	ARDMORE JC ORG PP	4FZ Cbox 70		\$ -	\$ -	\$0.2398	\$0.2913	\$0.2913	\$0.3413	\$0.3413	\$0.3426	\$0.3426	\$0.3426
50978	ARDMORE JC APL PP	4FZ Cbox 70		\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.3196	\$0.3196	\$0.3209	\$0.3209	\$0.3209
62557	ARDMORE JC TROP PNCH W CALM PP	4.23 Case 44		\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910
62555	ARDMORE JC APL W CALC PP	4.23 Case 44		\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910
62556	ARDMORE JC GRP W CALC PP	4.23 Case 44		\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910

PRICE GROUP: 1024 LONDON ISD (REG 2)				AUG.23	SEP.23	OCT.23	NOV.23	DEC.23	JAN.24	FEB.24	MAR.24	APR.24	MAY.24
62900	OF JC APL PP 75/CS	4FZ Case 75		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0.3200	\$0.3213	\$0.3213	\$0.3213
60963	OF OJ PP 75/CS	4FZ Case 75		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0.3100	\$0.3113	\$0.3113	\$0.3113
62557	ARDMORE JC TROP PNCH W CALM PP	4.23 Case 44		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0.3700	\$0.3714	\$0.3714	\$0.3714
62555	ARDMORE JC APL W CALC PP	4.23 Case 44		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0.3700	\$0.3714	\$0.3714	\$0.3714
62556	ARDMORE JC GRP W CALC PP	4.23 Case 44		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0.3700	\$0.3714	\$0.3714	\$0.3714

PRICE GROUP: 1085 LA VILLA ISD (REG 1)				AUG.23	SEP.23	OCT.23	NOV.23	DEC.23	JAN.24	FEB.24	MAR.24	APR.24	MAY.24
56055	ARDMORE JC 100% APL	4FZ Cbox 70		\$ -	\$ -	\$ -	\$ -	\$ -	\$0.2776	\$0.2776	\$0.2789	\$0.2789	\$0.2789
62900	OF JC APL PP 75/CS	4FZ Case 75		\$0.2481	\$0.2481	\$0.2481	\$0.2696	\$0.2696	\$0.2776	\$0.2776	\$0.2789	\$0.2789	\$0.2789
60963	OF OJ PP 75/CS	4FZ Case 75		\$0.2398	\$0.2398	\$0.2398	\$0.2613	\$0.2613	\$0.2693	\$0.2693	\$0.2706	\$0.2706	\$0.2706
50977	ARDMORE JC ORG PP	4FZ Cbox 70		\$ -	\$ -	\$0.2398	\$0.2613	\$0.2613	\$0.3113	\$0.3113	\$0.3126	\$0.3126	\$0.3126
50978	ARDMORE JC APL PP	4FZ Cbox 70		\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.3196	\$0.3196	\$0.3209	\$0.3209	\$0.3209
62557	ARDMORE JC TROP PNCH W CALM PP	4.23 Case 44		\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910
62555	ARDMORE JC APL W CALC PP	4.23 Case 44		\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910
62556	ARDMORE JC GRP W CALC PP	4.23 Case 44		\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910

PRICE GROUP: 1531 EDINBURG ISD (REG 1)				AUG.23	SEP.23	OCT.23	NOV.23	DEC.23	JAN.24	FEB.24	MAR.24	APR.24	MAY.24
56055	ARDMORE JC 100% APL	4FZ Cbox 70		\$ -	\$ -	\$ -	\$ -	\$ -	\$0.2694	\$0.2694	\$0.2707	\$0.2707	\$0.2707
62900	OF JC APL PP 75/CS	4FZ Case 75		\$0.2399	\$0.2399	\$0.2399	\$0.2614	\$0.2614	\$0.2694	\$0.2694	\$0.2707	\$0.2707	\$0.2707
60963	OF OJ PP 75/CS	4FZ Case 75		\$0.2375	\$0.2375	\$0.2375	\$0.2590	\$0.2590	\$0.2670	\$0.2670	\$0.2683	\$0.2683	\$0.2683
50977	ARDMORE JC ORG PP	4FZ Cbox 70		\$ -	\$ -	\$0.2375	\$0.2590	\$0.2590	\$0.3090	\$0.3090	\$0.3103	\$0.3103	\$0.3103
50978	ARDMORE JC APL PP	4FZ Cbox 70		\$ -	\$ -	\$0.2399	\$0.2614	\$0.2614	\$0.3114	\$0.3114	\$0.3127	\$0.3127	\$0.3127
62557	ARDMORE JC TROP PNCH W CALM PP	4.23 Case 44		\$ -	\$ -	\$0.2399	\$0.2614	\$0.2614	\$0.2814	\$0.2814	\$0.2828	\$0.2828	\$0.2828
62555	ARDMORE JC APL W CALC PP	4.23 Case 44		\$ -	\$ -	\$0.2399	\$0.2614	\$0.2614	\$0.2814	\$0.2814	\$0.2828	\$0.2828	\$0.2828
62556	ARDMORE JC GRP W CALC PP	4.23 Case 44		\$ -	\$ -	\$0.2399	\$0.2614	\$0.2614	\$0.2814	\$0.2814	\$0.2828	\$0.2828	\$0.2828

PRICE GROUP: 1759 MISSION ISD (REG 1)				AUG.23	SEP.23	OCT.23	NOV.23	DEC.23	JAN.24	FEB.24	MAR.24	APR.24	MAY.24
56577	OP OF OJ 100% FR CON PL 4/CS	GL Case 4		\$5.0372	\$5.0372	\$5.0372	\$5.7252	\$5.7252	\$5.9812	\$5.9812	\$6.0228	\$6.0228	\$6.0228
56612	OP OF OJ 100% FR CON PL 20/CS	PT Case 20		\$0.9984	\$0.9984	\$0.9984	\$1.0844	\$1.0844	\$1.1164	\$1.1164	\$1.1216	\$1.1216	\$1.1216

REGION 1 - JUICE PRICING

56055	ARDMORE JC 100% APL	4FZ	Cbox	70	\$ -	\$ -	\$ -	\$ -	\$ -	\$0.2776	\$0.2776	\$0.2789	\$0.2789	\$0.2789
62900	OF JC APL PP 75/CS	4FZ	Case	75	\$0.2498	\$0.2481	\$0.2481	\$0.2696	\$0.2696	\$0.2776	\$0.2776	\$0.2789	\$0.2789	\$0.2789
60963	OF OJ PP 75/CS	4FZ	Case	75	\$0.2398	\$0.2398	\$0.2398	\$0.2613	\$0.2613	\$0.2693	\$0.2693	\$0.2706	\$0.2706	\$0.2706
50977	ARDMORE JC ORG PP	4FZ	Cbox	70	\$ -	\$ -	\$0.2398	\$0.2613	\$0.2613	\$0.3113	\$0.3113	\$0.3126	\$0.3126	\$0.3126
50978	ARDMORE JC APL PP	4FZ	Cbox	70	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.3196	\$0.3196	\$0.3209	\$0.3209	\$0.3209
62557	ARDMORE JC TROP PNCH W CALM PP	4.23	Case	44	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910
62555	ARDMORE JC APL W CALC PP	4.23	Case	44	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910
62556	ARDMORE JC GRP W CALC PP	4.23	Case	44	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910

PRICE GROUP: 1760 EDCOUCH-ELSA (REG 1)

					AUG.23	SEP.23	OCT.23	NOV.23	DEC.23	JAN.24	FEB.24	MAR.24	APR.24	MAY.24
56577	OP OF OJ 100% FR CON PL 4/CS	GL	Case	4	\$5.3764	\$5.3764	\$5.3764	\$6.0644	\$6.0644	\$6.3204	\$6.3204	\$6.3620	\$6.3620	\$6.3620
56596	OP OF OJ 100% FR CON PL 9/CS	HG	Case	9	\$2.7532	\$2.7532	\$2.7532	\$3.0972	\$3.0972	\$3.2252	\$3.2252	\$3.2460	\$3.2460	\$3.2460
56625	OP OF OJ 100% FR CON PL 20/CS	PT	Case	20	\$1.0832	\$1.0832	\$1.0832	\$1.1692	\$1.1692	\$1.2012	\$1.2012	\$1.2064	\$1.2064	\$1.2064
56055	ARDMORE JC 100% APL	4FZ	Cbox	70	\$0.1285	\$0.2185	\$0.2185	\$0.2185	\$0.2185	\$0.2776	\$0.2776	\$0.2789	\$0.2789	\$0.2789
62900	OF JC APL PP 75/CS	4FZ	Case	75	\$0.2481	\$0.2481	\$0.2481	\$0.2696	\$0.2696	\$0.2776	\$0.2776	\$0.2789	\$0.2789	\$0.2789
60963	OF OJ PP 75/CS	4FZ	Case	75	\$0.2398	\$0.2398	\$0.2398	\$0.2613	\$0.2613	\$0.2693	\$0.2693	\$0.2706	\$0.2706	\$0.2706
50977	ARDMORE JC ORG PP	4FZ	Cbox	70	\$ -	\$ -	\$0.2398	\$0.2613	\$0.2613	\$0.3113	\$0.3113	\$0.3126	\$0.3126	\$0.3126
50978	ARDMORE JC APL PP	4FZ	Cbox	70	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.3196	\$0.3196	\$0.3209	\$0.3209	\$0.3209
62557	ARDMORE JC TROP PNCH W CALM PP	4.23	Case	44	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910
62555	ARDMORE JC APL W CALC PP	4.23	Case	44	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910
62556	ARDMORE JC GRP W CALC PP	4.23	Case	44	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910

PRICE GROUP: 1761 VALLEYVIEW / VANGUARD (REG 1)

					AUG.23	SEP.23	OCT.23	NOV.23	DEC.23	JAN.24	FEB.24	MAR.24	APR.24	MAY.24
56612	OP OF OJ 100% FR CON PL 4/CS	PT	Case	20	\$1.1196	\$1.1196	\$1.1196	\$1.2056	\$1.2056	\$1.2376	\$1.2376	\$1.2428	\$1.2428	\$1.2428
56055	ARDMORE JC 100% APL	4FZ	Cbox	70	\$0.2235	\$0.2235	\$0.2235	\$0.2235	\$0.2235	\$0.2776	\$0.2776	\$0.2789	\$0.2789	\$0.2789
62900	OF JC APL PP 75/CS	4FZ	Case	75	\$ -	\$0.2481	\$0.2481	\$0.2696	\$0.2696	\$0.2776	\$0.2776	\$0.2789	\$0.2789	\$0.2789
60963	OF OJ PP 75/CS	4FZ	Case	75	\$ -	\$0.2398	\$0.2398	\$0.2613	\$0.2613	\$0.2693	\$0.2693	\$0.2706	\$0.2706	\$0.2706
50977	ARDMORE JC ORG PP	4FZ	Cbox	70	\$ -	\$ -	\$0.2398	\$0.2613	\$0.2613	\$0.3113	\$0.3113	\$0.3126	\$0.3126	\$0.3126
50978	ARDMORE JC APL PP	4FZ	Cbox	70	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.3196	\$0.3196	\$0.3209	\$0.3209	\$0.3209
62557	ARDMORE JC TROP PNCH W CALM PP	4.23	Case	44	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910
62555	ARDMORE JC APL W CALC PP	4.23	Case	44	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910
62556	ARDMORE JC GRP W CALC PP	4.23	Case	44	\$ -	\$ -	\$0.2481	\$0.2696	\$0.2696	\$0.2896	\$0.2896	\$0.2910	\$0.2910	\$0.2910

PRICE GROUP: 1762 LA JOYA ISD (REG 1)

					AUG.23	SEP.23	OCT.23	NOV.23	DEC.23	JAN.24	FEB.24	MAR.24	APR.24	MAY.24
56055	ARDMORE JC 100% APL	4FZ	Cbox	70	\$0.2235	\$0.2235	\$0.2235	\$0.2235	\$0.2235	\$0.2235	\$0.2694	\$0.2707	\$0.2707	\$0.2707
62900	OF JC APL PP 75/CS	4FZ	Case	75	\$0.2399	\$0.2399	\$0.2399	\$0.2614	\$0.2614	\$0.2694	\$0.2694	\$0.2707	\$0.2707	\$0.2707
60963	OF OJ PP 75/CS	4FZ	Case	75	\$0.2375	\$0.2375	\$0.2375	\$0.2590	\$0.2590	\$0.2670	\$0.2670	\$0.2683	\$0.2683	\$0.2683
50977	ARDMORE JC ORG PP	4FZ	Cbox	70	\$0.2351	\$0.2351	\$0.2375	\$0.2590	\$0.2590	\$0.3090	\$0.3090	\$0.3103	\$0.3103	\$0.3103
50978	ARDMORE JC APL PP	4FZ	Cbox	70	\$0.2235	\$0.2235	\$0.2399	\$0.2614	\$0.2614	\$0.3114	\$0.3114	\$0.3127	\$0.3127	\$0.3127
62557	ARDMORE JC TROP PNCH W CALM PP	4.23	Case	44	\$0.2993	\$0.2993	\$0.2399	\$0.2614	\$0.2614	\$0.2814	\$0.2814	\$0.2828	\$0.2828	\$0.2828
62555	ARDMORE JC APL W CALC PP	4.23	Case	44	\$0.2993	\$0.2993	\$0.2399	\$0.2614	\$0.2614	\$0.2814	\$0.2814	\$0.2828	\$0.2828	\$0.2828
62556	ARDMORE JC GRP W CALC PP	4.23	Case	44	\$0.2993	\$0.2993	\$0.2399	\$0.2614	\$0.2614	\$0.2814	\$0.2814	\$0.2828	\$0.2828	\$0.2828

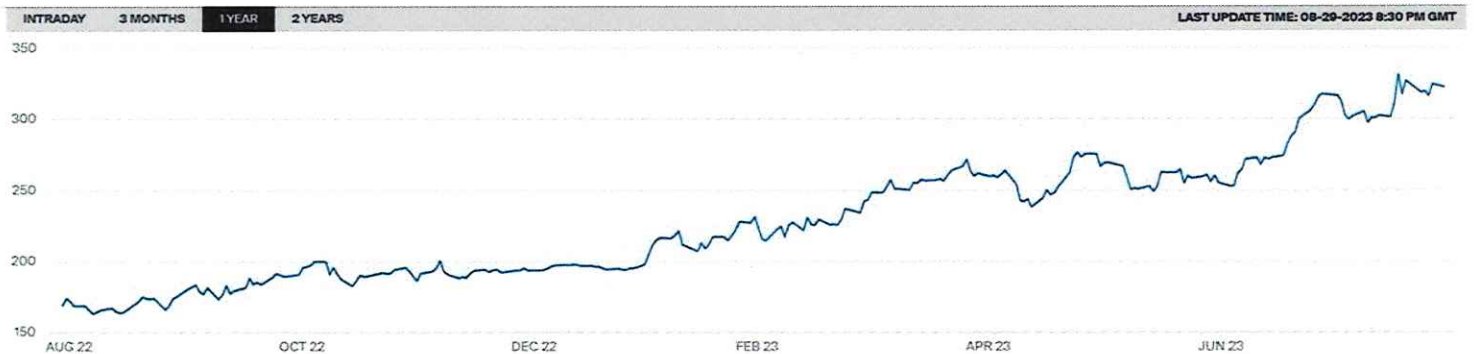


Orange Juice Market Condition Announcement

Country Pure Foods is announcing an update on the orange juice market and marketplace.

We are in unprecedented times in the orange juice marketplace. Factors that have plagued the orange juice markets for years are now starting to have devastating effects on supply and costs for consumers in the United States. From Concentrate Orange Juice (FCOJ) Futures are coming in at record highs never seen before.

FCOJ futures in August of 2022 was \$1.65 / pound is now approaching \$3.50 / pound.



Major factors that are having a cascading effect on the US consumer include:

- Florida crop is worse than it has been since prior to World War 2
- Mexico crop down 35% vs. average season
- Spain crop down 20% vs. average season
- Brazil's crop is coming in about average for this year, it cannot make up for the losses in other countries and replenish inventory levels

The greening disease is a major factor that is driving crop yields so low, especially in Florida. Recent major storms have damaged crops and spread greening disease to larger geographical areas. Replacing these groves has been challenging as it takes up to 5 years for a new tree to produce fruit.



As we assess this year's crop yields, we will be in communication again shortly with you as to where the market nets out from a costing standpoint which will affect pricing for all customers. This will include some other allied products.

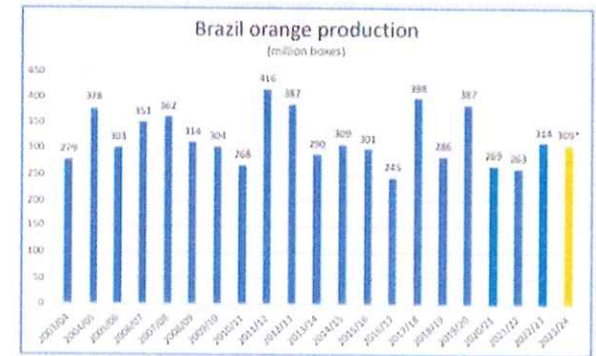
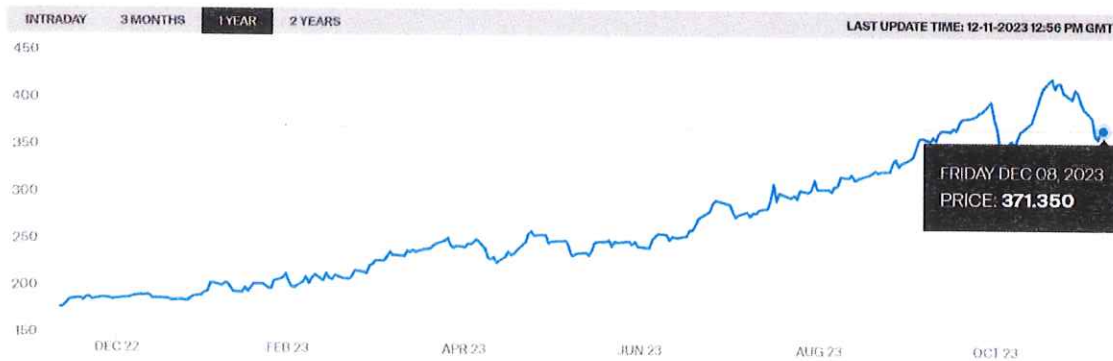
If you have any questions in the interim, you should reach out to your sales representative with any questions.

Richard Kahn

Chief Commercial Officer

Country Pure Foods

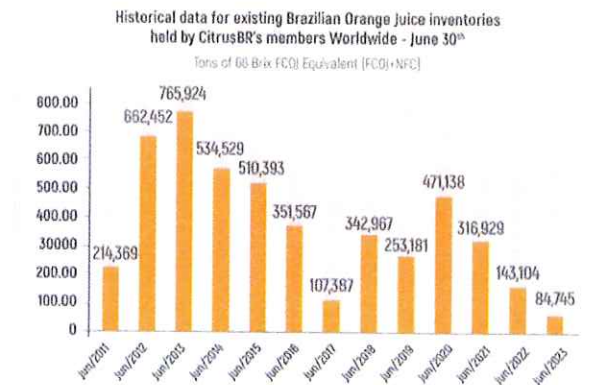
Orange Juice (↑100+%)



Source: Fundecitrus

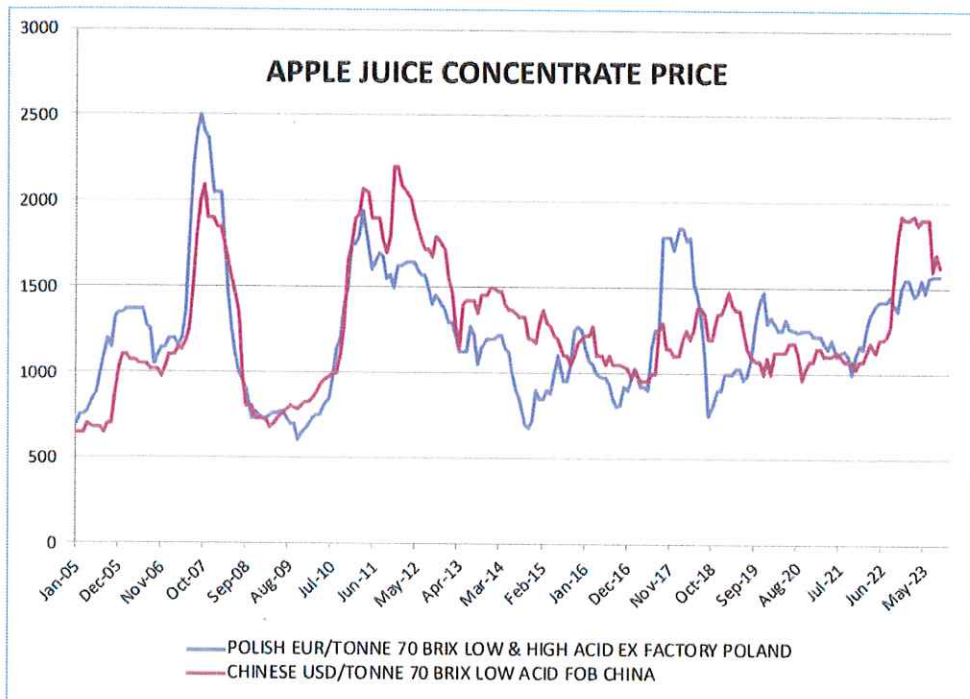
2023/2024 OJ Outlook:

- Overall, there is a shortage of OJ Worldwide. Inventory for Q4 of 2023 and into 2024 is not expected to improve the situation.
- Brazil's current outlook on supply is average crop, However, the supply is seen as insufficient to replenish juice stocks this season.
- Florida crop expected to be better than last season but will not attribute much to supply.
- Mexican crop estimated as Average but will not supplement overall shortage.
- EU production is estimated to drop 21%.
- FCOJ movement in the US is down 14.6% and inventory is down 41%.



Source: CitrusBR

Apple Juice (↑15-20%)



2024 AJC Outlook:

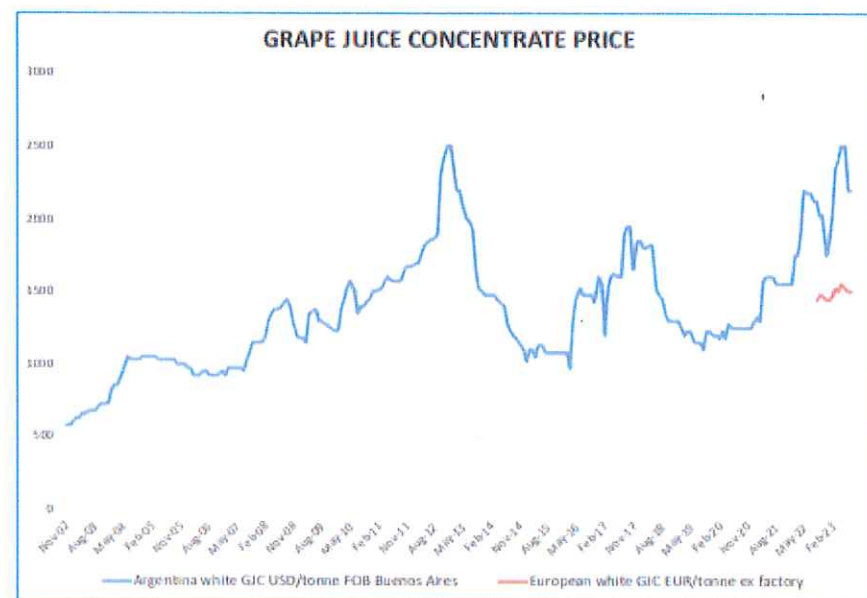
- Overall, short supply has increased pricing for 2024.
- Chile Crop is sold out. (New crop in summer) With higher amounts of rainfall, the next season is expected to be smaller than 2023.
- Europe: EU production is now projected at a decrease over last year. Polish crop has been delayed and elections this year may lead to an unsettled season. Another bullish factor for apple concentrate is the price of orange juice, and many companies are looking to replace orange where they can
- China crop is smaller than expected, thus higher volumes (90%) are expected to go to fresh. Tariffs are a price deterrent..



Grape Juice Concentrate (↑10-15%)

2024 Grape Juice Outlook:

- There are no improvements for the grape juice market in Argentina - stocks are still low and high pricing prevails. Local producers in Argentina say that some of the smaller producers are offering at lower levels for cash flow reasons and to have some activity in the plant. Presidential Election still underway, which could change export policy along with cost of money.
- After very unstable summer with lots of rainstorms and hail events that caused major problems with plant disease in many European regions. There are no volume estimations available just yet, but they are expecting a difficult crop. The crop can not start due to excess of rains rendering the vineyards inaccessible. Farmers also want to wait to harvest to help increase brix.
- Red grape pricing has been submitted and negotiated down to extend the red grape 200 use through 2024.



Packaging (↑5-10%)

2024 Corrugate Pricing Outlook:

- November market closed moved the market \$20/ton resulting in ~ 1.27% cost down effective February
- 2023 YOY industry production decreased ~ 9%
- Most North American producers continue to implement downtime during 2023 to right size their inventories as well as placing several expansion projects on hold.
- Economists are predicting additional closures in 2024.

2024 Resin Pricing Outlook:

- We are anticipating ~ 6.0% increase over 2023
- Poly Market: Pricing moved higher since October while the overall market is maintaining its bullish stance as collective PP inventories are at their lowest point of 2023
- PET Market: November / December looks to be flat to slightly lower as the market is well supplied and spot imports are readily available.

2024 Paperboard Pricing Outlook:

- Global pulp prices trending flat since record highs were met in 2022
- Global pulp inventories tightened resulting in pulp producers looking to move prices higher in fourth quarter of 2023, which is a direct result of reduced lumber production



From: [Israel Rios Jr](#)
To: [Kristina Carrizales Escobar](#)
Cc: [Lori Atwood Ramos, MBA, CTSBS](#); [Idania B. Gonzalez](#); [Oscar Caballero](#); [Israel Rios Jr](#)
Subject: Orange Juice Increase Documentation
Date: Thursday, May 16, 2024 12:45:04 PM
Attachments: [image001.png](#)
[image002.png](#)
[image003.png](#)
[image004.png](#)
[image005.png](#)
[Attachment A.pdf](#)
[Attachment B.pdf](#)
[Attachment C.pdf](#)
[Attachment D.pdf](#)
[Attachment E.zip](#)
[Attachment F.pdf](#)

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Kristina

Hope you are well.... As requested, I have attached documentation detailing orange juice increases:

- November 2023
- January 2024
- March 2024

As you will read the juice market has experienced a period of volatility caused by weather, disease, and real estate growth.... contributing to unseen increases. I have included **Country Pure** information as they encountered increases in packaging, fuel/transportation which we had no alternative but to pass on as well.

I have attached the information as follows:

- Attachment A: Orange Juice Market Condition/Trend
- Attachment B: Citrusuco- Orange Juice supplier increases – *Sept 2023 thru April 2024*
- Attachment C: Graph showing Frozen Concentrate Orange Juice movement.
- Attachment D: Juice Pricing per Month
- Attachment E: November 23, January 24, March 24 Price move sheets by district
- Attachment F: Country Pure Foods Market Information

Going forward our intent is to provide you supporting documentation at least 30 days prior to implementation....

Please reach out if you have any questions.

As always... thank you for all you do!

thanks