

FARGO BOARD OF EDUCATION MEMO #117 – 2023-24

May 14, 2024

RE: Award of Bid – Custodial Chemicals and Products

FROM: Dan Chapa, Custodial Manager
Jackie Gapp, Business Manager

BOARD FOCUS: Action Required

Sealed proposals were received on April 11, 2024, for custodial chemicals and products for the District for the 2024-25 school year. Seven vendors submitted bids: Brenco, Cole Paper, Dacotah Paper, Hillyard, Interboro, Quill, Steins, and Unipak. Bids were first evaluated to determine which items met the District's specifications. Calculations were made to get to the per item or per use price for all bids. Considerations were made for dispensing systems and shipping and delivery processes.

After careful analysis, the following vendors were awarded the line item with the lowest price among the vendors that met the criteria for the line item.

The awarded vendor will be contracted under the terms negotiated through the RFP process for school year 2024-2025 beginning on July 1, 2024, and ending June 30, 2025. The contract will allow the opportunity for up to four (4) 1-year contract renewals contingent on the District determining any proposed price adjustments made by the vendor are valid and justified based on market assessments and any modifications to contract terms are free from material changes.

Following administrative review and calculation, the bids were awarded by line item as noted in the attached. These bids, which are the low bids that meet all specifications, are recommended for award.

RECOMMENDATION: Accept the bids of the vendors with the items that meet all specifications and have the low bid for the Custodial Department and issue purchase orders accordingly.

Item Description	Price	Awarded Vendor
3M 5300 Blue Cleaner Pad - 13" (CASE OF 5 PADS)	\$21.29	Steins
3M 7100159513 Scotch-Brite™ Purple Diamond Floor Pad Plus, 13 in, 5/Case	\$27.19	Cole Paper
3M 5100 Red Buffer Pad - 13" (CASE OF 5 PADS)	\$21.29	Steins
3M 5100 Red Buffer Pad - 14" (CASE OF 5 PADS)	\$24.13	Steins
3M 5100 Red Buffer Pad - 16" (CASE OF 5 PADS)	\$28.34	Steins
3M™ 5300 Blue Cleaner Pad - 17"	\$31.39	Steins
3M 5100 Red Buffer Pad - 17" (CASE OF 5 PADS)	\$31.51	Steins
3M 5300 Blue Cleaner Pad - 20" (CASE OF 5 PADS)	\$40.61	Steins
3M 5100 Red Buffer Pad - 20" (CASE OF 5 PADS)	\$40.85	Steins
SSS Carpet Rinse Plus Rinse and Neutralizer - Gal.	\$19.79	Steins
Carpet Spotter 12 quarts/cs	N/A	No Award
Activate + 4/1gallon	N/A	No Award
SSS Bio-Enzymatic Spotter - Qt.	\$8.33	Steins
Buckeye® Blue All-Purpose Cleaner - 5 Gal. Box	N/A	No Award
Betco Top Flite All Purpose Cleaner - 2L	\$47.28	Cole Paper
SSS® Foam Eliminator RTU Defoamer - Gal.	\$23.35	Steins
KaiVac® KaiBlooeey Restroom Cleaner - Gal.	\$23.42	Cole Paper
KaiVac® KaiDri Drying Agent - Gal.	\$30.91	Cole Paper
KaiVac® KaiBosh™ Hospital Grade Disinfectant - Gal.	\$23.47	Cole Paper
Betco pH7Q Dual Neutral Disinfectant Cleaner Lemon - 2L	\$84.78	Cole Paper
SSS® Rust Remover #4 - Qt.	\$4.75	Brenco
Buckeye® Scenturion™ Odor Counteractant - Gal.	\$29.75	Steins
SSS Stainless Steel Cleaner and Polish - 15 oz.	\$11.94	Steins
1994700 BETCO CLEAR IMAGE GLASS SURFACE CLEANER CONCENTRATE (2L/4 cs. Based on mfg dilution ratio 19 cs of Clear Image makes as much as 31cs of Star Spray)	\$86.84	Cole Paper
SSS® New Dimensions Neutral Stone Cleaner - Gal.	N/A	No Award
Buckeye® Straight-Up® Neutral Cleaner - 5 Gal.	N/A	No Award
1784700 BETCO PH7 FASTDRAW ULTRA FLOOR CLEANER 4/2LITER. (Per mfg dilution ratio, 31cs of PH7 makes as much diluted chemical as 50cs Straight U)	\$83.26	Cole Paper
US Chemical Fresh and Clean Laundry Detergent - Gal.	\$25.30	Steins
1200400 BETCO DM120 DUST MOP TREATMENT 4/1GALLON	\$26.10	Cole Paper
Buckeye® Symmetry® Green Certified Foaming Hand Wash - 1250 mL - 6/case	\$54.60	Steins
ProTeam® Intercept 6 Qt. Micro Filter w/Open Collar	\$7.76	Cole Paper
ProTeam® Intercept Micro® Open Collar Filter Bag - 6 Qt. #434801S	\$13.69	Cole Paper
Versamatic Vacuum Bag 10/pk #434805	\$16.09	Hillyard
SUPER COACHVAC BAGS(10/pack) #434801	\$11.16	Cole Paper
SSS® Surge 3D Urinal Screen - Mint Crisp	\$29.77	Steins

Item Description	Price	Awarded Vendor
Ossian Triple Melt® Ice Melter - 50# Bag	\$12.49	Cole Paper
16" x 16" Microfiber Terry Towels – Blue	N/A	No Award
RUBBERMAID COMMERCIAL PRODUCTS Trash Can: Round, Gray, 44 gal Capacity, 24 in Wd/Dia, 31 1/2 in Ht	\$37.51	Dacotah Paper
RUBBERMAID COMMERCIAL PRODUCTS Container Dolly: BRUTE(R) Series, For 20 to 55 gal Container Capacity	\$30.93	Dacotah Paper
Rubbermaid Commercial Products WaveBrake 35 Qt. Side-Press Mop Bucket and Wringer Combo on Wheels	\$82.67	Dacotah Paper
TOUGH GUY Long Handled Dust Pan: Plastic, 31 in Handle Lg, 12 1/2 in Wd, 11 1/2 in Dp, Black	N/A	No Award
Member's Mark 100% Cotton Terry Towels, 14" x 17" (60 ct.)	N/A	No Award
Tork® Xpress® Countertop Multifold Hand Towel Dispenser - Stainless Steel	\$0	Dacotah Paper
Buckeye® Symmetry® Alpine Mavrik 1250 mL Dispenser - White/Gray	\$0	Steins
Sanitouch Manual Hard Roll Towel Dispenser – Smoke	\$0	Cole Paper
Tork Twin Jumbo Bath Tissue Roll Dispenser-9"	\$0	Dacotah Paper
Tork 66TR Toilet Tissue Single Jumbo Roll Dispenser, Smoke	\$0	Dacotah Paper
Scott® Slimroll™ Towel Dispensers	\$0	Cole Paper #2
Powder Free Nitrile Gloves Small 4 mil	\$2.84	Cole Paper
Powder Free Nitrile Gloves Medium 4 mil	\$2.84	Cole Paper
Powder Free Nitrile Gloves Large 4 mil	\$2.84	Cole Paper
Powder Free Nitrile Gloves X Large 4 mil	\$2.84	Cole Paper
BETCO 92698-00 Fastdraw Pro Airgap Dispensing Unit	N/A	No Award
BETA SingleShot MicroProcessor-Controlled Dosing System	\$0	Steins
Tork® Advanced Multifold Hand Towel - 9" x 9.5", White 1ply - 16 pack/case/250/pack	\$22.31	Dacotah Paper
Scott® Essential Universal Hard Roll Towels White - 12 Rolls/1,000 ft/roll	\$80.26	Cole Paper #2
Scott® Control™ Slimroll™ Towels - Orange Core 6 rolls/580 ft/roll	\$39.96	Cole Paper #2
Tork Universal Jumbo Bath Tissue Roll, 2-Ply, 8.8" Dia. - 12 rolls/1,000 ft/roll	\$29.61	Dacotah Paper
Tork® Universal Quality 2 Ply Bath Tissue - 4" x 3.8", White - 96 Rolls/156.3 ft/roll	\$35.50	Dacotah Paper
Kimberly-Clark® Kleenex® Facial Tissue - White - 125 tissue/box/48 boxes	\$17.26	Cole Paper
BBS 20"x13"x39", 1.5MIL, Black, gusset, OPQ, ECO - 175/cs	\$16.87	Dacotah Paper
LINER CAN REPRO 40X46 BLK 1.5MIL - PACK A : 10/10'S	\$20.67	Dacotah Paper
LINER CAN REPRO 24X32 BLK .90MIL - PACK A : 20/25'S	\$29.19	Dacotah Paper

**Dispensers are provided at no cost to the District.