

TO PATRICK RICHARDSON AND MEMBERS OF THE BOARD  
FROM SHELLEY TODD, EVAN BRINSON AND JASON EATON  
SUBJECT RECOMMENDATION FOR FITNESS EQUIPMENT AT THE  
NORTH AND SOUTH WELLNESS CENTERS  
DATE MAY 10, 2024

The Pulaski County Board of Education released an RFP (Request for Proposal) on April 19, 2024 for fitness equipment at the North and South Wellness Centers. The RFP was due May 10, 2024 by 2 pm and 5 responses were received.

Design to Wellness	\$78,700.15
Direct Fitness Solutions	\$63,900.00
Fitness Lifestyles Inc.	\$88,261.00
PMX	\$71,993.78
School Specialty LEGEND	\$71,086.01

Recommendations are based on best value to our District.

Best value is determined by price, quality, customer service, past history, availability, etc.,

We recommend awarding to both KEDC approved vendors, Design to Wellness and School Specialty.

We have dealt with both in the past with good results and have additional questions we would like to work through with the help of these vendors before processing the orders. These two options were definitely commercial grade equipment. Design to Wellness carries MATRIX, which was what we were most familiar with and we know the quality of their product, but School Specialty was very competitive and appears to be equal in value, so in the best interest of our school system, we would like to ask both Design to Wellness and School Specialty to meet us at the Wellness centers, to measure and discuss in more detail before finalizing orders. We ask the Board to approve for Pulaski County Schools to reserve the right to place 100% of the order from one awarded vendor or divide it as we see fit between the two awarded vendors after we meet and discuss, depending what is in the best interest to our school system.

If you have any questions, feel free to contact Shelley Todd at [shelley.todd@pulaski.kyschools.us](mailto:shelley.todd@pulaski.kyschools.us)