



Kagan Professional Development Fee Structure

Effective January 1, 2023

District Events (per participant)					
	<i>Level I</i> Cooperative Learning	Win-Win Discipline		Social-Emotional Learning (SEL)	Additional Workshop Topics*
	<i>Level II</i> Brain-Friendly	Little Ones	High-Risk		
	<i>Level III</i> Advanced CL	Multiple Intelligences			
1-Day	219	219	219	219	199
2-Day	349	349	349	349	299
3-Day	499	499	499	—	449
4-Day	599	599	—	—	549
5-Day	649	649	—	—	—

- **Course Materials:** Prices include book and materials, valued at \$79. Cooperative Learning also includes software, valued at \$29.
- Minimum of 45 participants.
- No additional discounts apply.
- Additional \$10 per participant per day fee applies when the district does not provide training site.
- All other expenses included.
- This pricing applies only to district workshops initiated by the district. It does not apply to Kagan's Academies and Tours.

* **Additional Workshop Topics:** Kagan offers workshops in Accelerated Achievement, Growth Mindset, Stretch & Review, Thinking Skills, Building Classroom Community, Elementary Subject-Specific Workshops, Secondary Subject-Specific Workshops, and more. Call to discuss pricing and day formats for these additional workshop topics. Prices include course materials, no book.

Administrators, Trainers, and Leadership (per participant)	
The Dynamic Trainer (1, 2, or 5-Day) <i>No prerequisite</i>	299, 399, 799 includes <i>Dynamic Trainer</i> handbook, \$149 value
Instructional Leadership Academy (5-Day) <i>Prerequisite: Minimum first 2 days of Kagan Structures Level I</i>	699 includes <i>Cooperative Learning Structures</i> MiniBook and course workbook
Kagan Cooperative Meetings (2-Day) <i>No prerequisite</i>	399 includes <i>Cooperative Meetings</i> binder, \$199 value
Kagan Coaching (2-Day) <i>Prerequisite: Kagan Structures Level I completed at least six months prior</i>	399 includes 2-Day workbook
Instructional Coaches (2-Day) <i>No prerequisite</i>	399 includes 2-Day workbook
Structure-A-Month Club (1-Day) <i>Prerequisite: Minimum first 2 days of Kagan Structures Level I</i>	299 includes workbook

- Trainings may be customized to meet specific district needs.

Coaching & Lesson Planning	
Coaching	2499 Your Kagan Trainer can coach approximately 16 to 20 teachers per day.
Lesson Planning	2499 Your Kagan Trainer can conduct approximately 4 to 6 sessions per day.
<ul style="list-style-type: none"> • Prices are per school, per day. • A one-time \$750 Travel Fee applies for each trainer visit. Fee covers all flights, lodging, meals, cabs, rental car, parking, and incidentals for the duration of the trainer visit. (Non-sequential visits incur additional fees.) 	

District Improvement Plans
In order to support full implementation and systemic change in a district, Kagan offers cooperative learning training, administrator training, and Kagan classroom coaching. Contact Kagan's Partnership Team to discuss your professional development planning needs.



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School Workshops		
Participants	Single-School Fee (per day)	Two-School Fee (save \$500 per school per day)
30 or Fewer	3999 / 4499*	3499/ 3999*
31 to 60	4299 / 4799*	3799 / 4299*
61 or More	4499 / 4999*	3999 / 4499*
Additional Fees		
<ul style="list-style-type: none"> • Course Materials: Fee applies for all workshops requiring course materials. See Course Materials below. • Travel Fee: A one-time \$949 fee applies for each workshop. Fee covers all flights, lodging, meals, cabs, rental car, parking, and incidentals for the duration of the trainer visit. (Non-sequential visits incur additional fees.) Schools sharing a workshop may split the Travel Fee. * Discount Pricing: The first price above reflects a \$500 discount for scheduling your training during non-peak training dates. The second price reflects peak pricing for the following dates: <ul style="list-style-type: none"> • New Year – First week in January • President's Day – Third Monday in February • Summer Peak – Last two weeks in July and first two weeks in August • Columbus Day – Second Monday in October 		
Important Notes		
<ul style="list-style-type: none"> • Outside Participant Fees: Any participants outside the host school(s) must call Kagan to register and must pay a per-participant fee. • Marketing Bonus: Schools may earn a bonus for opening up the workshop to participants outside the school. • Applicability: This pricing applies only to hosted school workshops. It does not apply to district trainings or Kagan's Academies and Tours. 		
Course Materials Fees		
<p><i>A one-time Course Materials Fee applies for all workshops, not included in the workshop fee above. The fee covers all materials, including additional workbooks for subsequent training days, up to 5 days of training on the same workshop topic. (Add sales tax, if applicable.)</i></p> <ul style="list-style-type: none"> • Cooperative Learning \$44 per participant. Includes book, workbook(s), action plan(s), and software. <i>Regular price \$112. Save \$68 per participant.</i> • Brain-Friendly Teaching, Win-Win Discipline, Little Ones, High-Risk, Social-Emotional Learning, and Multiple Intelligences \$39 per participant. Includes book and workbook(s). <i>Regular price \$79. Save \$40 per participant.</i> • Accelerating Achievement, Growth Mindset, Stretch & Review, Building Classroom Community, Thinking Skills, and Subject-Specific workshops \$10 per participant. Includes workbook. 		

Coaching & Lesson Planning	
Coaching	2999 (first day and non-sequential days) / 2499 (second day and subsequent sequential days) Your Kagan Trainer can coach approximately 16 to 20 teachers per day.
Lesson Planning	2999 (first day and non-sequential days) / 2499 (second day and subsequent sequential days) Your Kagan Trainer can conduct approximately 4 to 6 lesson planning sessions per day.
Additional Fees	
<ul style="list-style-type: none"> • Travel Fee: A one-time \$949 fee applies for each trainer visit. Fee covers all flights, lodging, meals, cabs, rental car, parking, and incidentals for the duration of the trainer visit. (Non-sequential visits incur additional fees.) 	

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