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TO: Child Nutrition Program – South Texas Cooperative (CNP-STC) Members

FROM: Lori Atwood Ramos, Purchasing Director

SUBJECT: **Child Nutrition Program - South Texas Cooperative Further Processing of USDA Foods RFP 23-0145**

DATE: April 17, 2024

This request for proposal (RFP) Child Nutrition Program - South Texas Cooperative (CNP-STC) members the opportunity to contract with qualified responsive and responsible Vendors, known as a company or firm whose purpose is to make efficient use of USDA Foods for schools or organizations through further processing. Manufacturers must be approved through the United States Department of Agriculture (USDA) and the Texas Department of Agriculture (TDA) – Food Distribution Program and items offered must be approved and processed in accordance with the agreement between the manufacturer and USDA and TDA. Raw and/or bulk USDA Food items, such as, but not limited to, beef, cheese, poultry, eggs, fish, grains, fruit, peanut butter, pork, vegetables and vegetable oil are converted into more convenient, ready to use, and student preferred end products. Region One ESC and its cooperative members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the BidTable, and within the scope of services offered with this bid solicitation. Cooperative members are responsible for the selection of goods and/or services available to meet their individual menu needs, nutrition goals, storage capabilities, and student preferences.

On January 10, 2024, the Region One ESC Purchasing Department received forty-nine (49) responses to Further Processing of USDA Foods RFP 23-0145. Proposals were evaluated to select the best-qualified vendors based on the established criteria. Forty-eight (48) vendors are being recommended for award. One (1) vendor, *AFP Holdings, LLC dba Albie's Food Products, LLC* is not being recommended due to not being an approved processor through Texas Department of Agriculture. Vendors recommended for award had complete requests for proposal submissions with an evaluation score of 70 or greater.

On April 17, 2024, the Region One ESC Board of Directors met to review and approve the recommendations of the Child Nutrition Program - South Texas Cooperative (CNP-STC), acting on behalf of its members, for award of CNP-STC Further Processing of USDA Foods RFP 23-0145. The term of this proposal is effective July 1, 2024 through June 30, 2025 with four (4) one-year extension options if all parties are in agreement. Awarded vendors enclosed.

For your convenience, the order guide has been revised on posted on the Child Nutrition Program - South Texas Cooperative webpage under Bids & Proposals.

For additional information or questions, please contact the Region One Purchasing Department at eBuyOne@esc1.net:

Lori Atwood Ramos, Purchasing Director, Phone: 956.984.6123
Kristina C. Escobar, Cooperative Procurement Specialist, Phone: 956.984.6012
Roberto Meave, Cooperative Procurement Specialist, Phone: 956.984.6249
Daisy Cuevas, Cooperative Procurement Specialist, Phone 956.984.6217
Idania Gonzalez, Purchasing Cooperative Technician, Phone: 956. 984.6204

The following vendors meet the proposal requirements outlined in Further Processing of USDA Food RFP 23-0145. Actual donated food allocations and end product selections for school year 2024-2025 are dependent upon, USDA/TDA purchase of donated food requests, and CNP-STC member selection of end products and cost/price analysis for the procurement of specific items to meet their menu needs, nutrition goals, storage capabilities and student preferences:

1. Alpha Foods Co. – Waller, TX
2. International Food Solutions, Inc. dba Asian Food Solutions/ Comida Vida – Oviedo, FL
3. Prairie Mills Baking Company, LLC dba Bake Crafters Food Company – McDonald, TN
4. Basic American, Inc. dba Basic American Foods – Walnut Creek, CA
5. Bongards' Creameries – Chanhausen, MN
6. Brookwood Farms Inc. – Siler City, NC
7. Sterling BV. Inc. dba Buena Vista Foods – Azusa, CA
8. Butterball, LLC - Garner, NC
9. Cargill Kitchen Solutions, INC. - Monticello, MN
10. Omnibus Trading Corp DBA Chef's Corner Foods – Southlake, TX
11. Cherry Central Cooperative Inc. – Traverse City, MI
12. Conagra Brands, Inc. – Omaha, NE
13. Del Monte Foods, Inc. – Walnut Creek, CA
14. Del Real, LLC dba Del Real Foods – Jurupa Valley, CA
15. Goodman Food Products dba Don Lee Farms - Inglewood, CA
16. ES Foods Inc - Woodbury, NY
17. ACR Foster Intermediate Group LLC dba Foster Poultry Farms, LLC - Livingston, CA
18. Gold Creek Foods, LLC - Gainesville, GA
19. High Liner Foods USA Inc. - Portsmouth, NH
20. Hormel Food Sales, LLC – Austin, MN
21. Idahoan Foods, LLC - Idaho Falls, ID
22. Let's Do Lunch, Inc. dba Integrated Food Service - Gardena, CA
23. J&J Snack Foods Sales Corp. – Mt. Laurel, NJ
24. JTM Provisions, Inc. - Harrison, OH
25. Kraft Heinz - Pittsburgh, PA
26. Land O'Lakes, Inc. – Arden Hill, MN
27. Lux Bakery, Inc. - San Antonio, TX
28. McCain Foods USA Inc. – Oakbrook Terrace, IL
29. M.C.I. Foods, Inc. - Santa Fe Springs, CA
30. Michael Foods Inc. – Hopkins, MN
31. Nardone Bros. Baking Co Inc. – Hanover Township, PA
32. National Food Group - Novi, MI
33. Peterson Farms Fresh, Inc. - Shelby, MI
34. Pilgrim's Pride Corporation - Greeley, CO
35. Calfed Financial Corp. dba Red Gold, LLC – Elwood, IN
36. Rich Chicks, LLC - Gardena, CA
37. Rich Holdings Inc. dba Rich Products Corp. - Buffalo, NY
38. Rodriguez Foods, Ltd. – Ft. Worth, Texas
39. S&F Foods, Inc. – Romulus, MI
40. S.A. Piazza & Assoc. Inc. – Clackamas, OR
41. Schwan's Food Service, Inc. - Marshall, MN
42. Smucker Foodservice, Inc. - Orrville, OH
43. Tabatchnick Fine Foods, Inc. - Somerset, NJ
44. Tasty Brands - Syosset, NY
45. Trident Seafoods Corporation - Seattle, WA
46. Tyson Prepared Foods, Inc. for itself and on behalf of its affiliates, Tyson Sales & Distribution, Inc., Tyson Refrigerated Processed Meats, Inc., AdvancePierre Foods, Inc., and The Hillshire Brands Company (hereinafter collectively “Tyson”) - Springdale, AR
47. Wawona Frozen Foods, Inc. - Clovis, CA
48. Out of the Shell, LLC d.b.a. Yang's 5th Taste- South El Monte, CA