

FARGO BOARD OF EDUCATION MEMO #116 – 2023-24

May 14, 2024

RE: Award of Bids – Bottled and Canned Beverages for Nutrition Services

FROM: Cindy Hogenson, Nutrition Services Director
Jackie Gapp, Business Manager
Dr. Rupak Gandhi, Superintendent

BOARD FOCUS: Action Required

Sealed bids were received on April 11, 2024, for bottled and canned beverages for the Nutrition Services program for the 2024-25 school year. A tabulation of bids received is attached with low line-item bids highlighted.

Following administrative review, it is recommended the low bidders be awarded as follows:

Vendor	Amount Awarded
Pepsi	\$9,934.00
Coca-Cola	67,859.19
Total	\$77,793.19

RECOMMENDATION: Accept the low bids from Pepsi of \$9,934.00 and Coca-Cola of \$67,859.19 for a combined total award of \$77,793.19 for bottled and canned beverages for the 2024-25 school year and issue purchase orders accordingly.

#	Item Description All bid items must be Smart Snack compliant	Estimated Annual Usage/Bottle or Can	Vendor Brand	Ind. Bottle/ Can Size	Number of servings	Vendor Price Per Case	(auto-calculation) Vendor Price/ Bottle or Can	Coke	Pepsi
1	17-20 oz serving, carbonated, nutrient enhanced fruit flavored beverage, caffeine not to exceed trace amounts, must be sweetened with non-caloric sweetener, low or no calories (max 10 calories per 20 oz) Examples: VitalIce, Sparking Ice or equivalent	1,700 Servings							
	Coke		No Bid						
	<u>Pepsi</u>		Bubly Burst	16.9 oz	12	\$10.08	\$0.8400		\$1,428.00
2	*Awarded to top 2 proposed items: 16.9-20 oz serving, non-carbonated, nutrient enhanced fruit flavored beverage, caffeine not to exceed trace amounts, must be sweetened with non-caloric (max 10 calories per 20 oz) Examples: Propel Zero, Vitaboost, Glaceau Vitamin Water, Powerade Zero, Gatorade Zero	17,000 Servings							
	<u>Coke</u>		PowerAde	20oz	24	\$17.99	\$0.7496	\$12,743.20	
	<u>Coke</u>		VitaminWater	16.9oz	24	\$16.48	\$0.6867	\$11,673.90	
	Pepsi		Gatorade Zero	20 oz	24	\$20.16	\$0.8400		
	Pepsi		Propel	20 oz	12	\$13.08	\$1.0900		
3	12 oz serving, carbonated, nutrient enhanced fruit flavored beverage, caffeine not to exceed trace amounts, low or no calories (max 5 calories) Examples: Canned soda, diet, and caffeine free	1,700 Servings							
	<u>Coke</u>		Coca-Cola Zero, Dt. Coke, Sprite Zero etc.	12oz	24	\$10.00	\$0.4167	\$708.39	
	Pepsi		Diet Pepsi, Diet Mountain Dew, Pepsi Zero, Starry Zero	12 oz	24	\$11.28	\$0.4700		
4	12 oz serving, carbonated, nutrient enhanced fruit flavored beverage, caffeine allowed, low or no calories (max 5 calories) Examples: Bubblr, AHA	1,200 Servings							
	Coke	interpreted as "no bid"	Fresca	12oz	24	\$0.00	\$0.0000		
	<u>Pepsi</u>		Bubbl'r	12 oz	12	\$13.56	\$1.1300		\$1,356.00
5	12 oz serving, carbonated, nutrient enhanced fruit flavored beverage, no caffeine allowed, low calories (max 60 calories per 12 ounces) Examples: Topo-Chico	1,200 Servings							
	Coke		Topo Chico	12oz	24	\$16.98	\$0.7075		
	<u>Pepsi</u>		Bubly	12 oz	24	\$12.00	\$0.5000		\$600.00

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6	12 oz serving, carbonated, nutrient enhanced fruit flavored beverage, caffeine allowed, low calories (max 60 calories per 12 ounces) Examples: Reign Storm, KickStart	1,200 Servings							
	<u>Coke</u>		Reign Storm	12oz	12	\$15.89	\$1.3242	\$1,584.00	
	Pepsi		Kickstart	12 oz	12	\$17.52	\$1.4600		
7	20 – 24 oz serving, water, unflavored, purified by distillation, deionization, or reverse osmosis, electrolytes added for taste, no calories Examples: Lifewtr, SmartWater or equivalent	3,000 Servings							
	Coke		SmartWater	20oz	24	\$19.98	\$0.8325		
	<u>Pepsi</u>		Lifewater	20 oz	24	\$15.60	\$0.6500		\$1,950.00
8	10 oz serving, 100% fruit juice, assorted flavors, non-carbonated, no added sweeteners Examples: Dole, Minute Made, Tropicana or equivalent	35,000 Servings							
	<u>Coke</u>		Minute Maid	10oz	24	\$15.49	\$0.6454	\$22,589.00	
	Pepsi		Dole	10 oz	24	\$27.00	\$1.1250		
9	16 – 20 oz serving, Tea and Flavored Tea, low or no calorie, artificially sweetened Examples: Lipton Tea, Fuze, Gold Leaf or equivalent	1500 Servings							
	<u>Coke</u>		Gold Peak	16.9oz	24	\$20.50	\$0.8542	\$1,281.30	
	Pepsi		Pure Leaf	18.5 oz	12	\$19.08	\$1.5900		
10	Water, plain, non-carbonated, 20 oz bottle, no calories Examples: Dasani, Aquafina or equivalent	12,000 Servings							
	<u>Coke</u>		Dasani	20oz	24	\$11.82	\$0.4925	\$5,910.00	
	Pepsi		Aquafina	20 oz	24	\$12.00	\$0.5000		
11	Water, plain, non-carbonated, 12 oz bottle, no calories Examples: Dasani, Aquafina or equivalent	10,000 Servings							
	Coke		Dasani	12oz	24	\$11.15	\$0.4646		
	<u>Pepsi</u>		Aquafina	12 oz	24	\$11.04	\$0.4600		\$4,600.00
12	10 - 12 oz serving, Premium Flavored Water, made with coconut water and enhanced with electrolytes (<40 calories/8 oz or <60 calories/12 oz) Examples: Body Armour Lyte or equivalent	7,000 Servings							
	<u>Coke</u>		Body Armour	12oz	12	\$19.49	\$1.6242	\$11,369.40	
	Pepsi		No Bid						
								\$67,859.19	\$9,934.00
								Total	\$77,793.19