



Region One Education Service Center

1900 W. Schunior, Edinburg, TX 78541 ♦ Ph (956) 984-6000 ♦ Fax (956) 984-7655

Daniel P. King, Ph.D.
Executive Director

TO: Child Nutrition Program – South Texas Cooperative (CNP-STC) Members

FROM: Lori Atwood Ramos, Director- Purchasing

SUBJECT: **Child Nutrition Program-South Texas Cooperative Dairy and Juice Products RFP 23-0135 Addendum 2**

DATE: February 29, 2024

Please note the changes effective January 1, 2024, reflected below to the Dairy & Juice Products RFP 23-0132, Addendum 2. Attached is the backup documentation provided by the vendor:

Bid Code:	Changes/Additions
Hiland Dairy 3-6 7-3 12-5 18-4 20-3 21-8 25-9 25-9 26-5 27-5 28-6 29-5 31-6 32-4	Price increase for item #9508 (Juice, Orange: 4oz) <ul style="list-style-type: none"> • Donna ISD: From \$0.22/ea to \$0.2990/ea • Hidalgo County Headstart: From \$0.22/ea to \$0.2990/ea • Lasara ISD: From \$0.243 to \$0.320 • Monte Alto ISD: from \$0.22/ea to \$0.299/ea • Point Isabel ISD: from \$0.233/ea to \$0.31/ea • Progreso ISD: from \$0.233/ea to \$0.31/ea • Roma ISD: from \$0.209/ea to \$0.2890/ea • San Isidro ISD: \$0.233/ea to \$0.32/ea • San Perlita ISD: \$0.243/ea to \$0.32/ea • Santa Maria ISD: \$0.243/ea to \$0.32/ea • Santa Rosa ISD: \$0.22/ea to \$0.289/ea • South Texas ISD: \$0.24/ea to \$0.320/ea • South Texas Ed Tech: \$0.209/ea to \$0.299/ea
Hiland Dairy 23-15	New item request, 2% Half Gallon September 2023 pricing <ul style="list-style-type: none"> • Rio Grande City CISD
DFA / Oak Farmers of America	Item change from #67951 Skim Fat-Free to #64096 1% Lactose-Free <ul style="list-style-type: none"> • Brownsville ISD, Edcouch Elsa ISD, IDEA Academy, La Feria ISD, La Villa ISD, Laredo ISD, McAllen ISD, Mission CISD, PSJA ISD, Sharyland ISD, Valley View ISD, Weslaco ISD & Vanguard Academy
DFA / Oak Farmers of America	Alternate item for 62900 Apple Juice, item 56055 <ul style="list-style-type: none"> • IDEA Public Schools, La Feria ISD, La Joya ISD, La Villa ISD, McAllen ISD, PSJA ISD
DFA / Oak Farmers of America	New item, Milk, Low Fat (1%) TruMoo Blue Milk, 64oz, Vanilla flavored milk <ul style="list-style-type: none"> • Harlingen CISD: \$2.65/ea

Pricing for dairy products is subject to monthly escalation/de-escalation based on the Federal Milk Marketing Order (FMMO) as published by the USDA, juice and other product pricing is firm. For your convenience, the order guide has been revised and posted on the CNP-STC Webpage at www.escl.net/southtexascoop, Awarded Bids & Proposals.

For additional information or questions, please contact the South Texas Cooperative at eBuyOne@escl.net:

Lori Atwood Ramos, Purchasing Director, Phone: 956.984.6123
Kristina C. Escobar, Buyer Cooperative Purchasing, Phone: 956.984.6012
Roberto Meave, Buyer Cooperative Purchasing, Phone: 956.984.6249
Daisy Cuevas, Buyer Cooperative Purchasing, Phone: 956.984.6217
Idania Gonzalez, Purchasing Technician, Phone: 956.984.6204



December 6, 2023

Lori Ramos
Region One ESC

Subject: 2024 Juice Increase

Lorie,

Please be advised that we are asking for an increase on all juice products as presented attached. Juice concentrate prices have continued to rise month after month, particularly orange juice. As a company we will not be able to continue to produce Orange Juice at current pricing level we are at. This price increase is driven by supply issues local and domestic. The extreme weather of the past two years in Florida, including the destruction of crops due to hurricane Ian and Nicole and rare freezing temperatures last December and January has taken a major toll on citrus farms throughout the state.

The U.S. is relying more on juice imports from Brazil. But Brazil is also facing a decrease in production. According to a report from the Department of Agriculture Brazil has realized a 1.7 percent drop in orange juice exports, due mostly to a crop disease infecting orange grove in Brazil.

I have attached juice concentrate invoices to demonstrate the increases we have seen from the time the bid was submitted and now.

Please notify districts that if they intend to shift volume from orange juice to apple juice, we will need advance notification to insure we have the proper materials to accommodate this change.

Your understanding and support are greatly appreciated.

Hiland Dairy is proud to serve your organization and we very much appreciate your business.

Sincerely,

Vince Varjabedian
Account Manager
Hiland Dairy Foods Company
210.867.1253



Citrofrut USA LLC
 4200 W Ursula Avenue
 78503, McAllen, TX, United States
 Toll Free
 www.citrofrut.com
 TAX ID: 201861296

INVOICE	
Folio:	016684
Date M/D/Y:	03/06/2023

BILL TO:
New Dairy OpCo LLC Ste 4008750 N Central Expressway 75231 USA TAX ID: 841828239 No. Client CU-C0174

SHIP TO:
New Dairy OpCo LLC 900East Semands Conroe, TX 77301 USA

ORDER	REFERENCE	TERMS	FREIGHT	SHIPPED BY:
PO25535	1101-OV019332, TP001	30 days invoice date	Prepaid	Carrier: TRANSNIETO INC Container: 238 Truck: TN-001

INCOTERM	NOTES	REMISSION
DAP CONROE, TX		

ITEM	QUANTITY	UNITS	KILOGRAMS	POUNDS	*BRIX	GALLONS	LITERS	POUNDS OF SOLID	DESCRIPTION	UNIT PRICE	AMOUNT	TAX
PT0101P002	1.00	tk	N 22,026.47 G 35,897.34	N 48,560.00 G 79,140.00	65.07	4,421.78	16,738.24	31,598.01	Frozen Concentrated Orange Juice for Manufacturing	2.1310 USD/lb	67,335.36	0%

AMOUNT IN LETTER: *** SIXTY SEVEN THOUSAND THREE HUNDRED THIRTY FIVE AND 36/100 USD	SUBTOTAL	67,335.36
	Descuento	0.00
	% IVA / TAX	0.00
	TOTAL	67,335.36 USD

COMMENTS:

PAYMENTS INSTRUCTIONS:
PAYMENT INSTRUCTIONS: !!!DO NOT SEND CHECKS!!! Please Send Funds to: BANK OF AMERICA 701 Brickell Ave. 6th floor, Miami, FL 33131 Beneficiary: Citrofrut USA, LLC / Account: 1257051234 / Swift: BOFAUS3N / Currency: USD / ABA Wire-transfer: 026 009 593 / ABA ACH transfer: 121 000 358





CITRUS PRODUCTS INC.

4705 S. APOPKA VINELAND ROAD - SUITE 101
ORLANDO, FL - 32819-3151

PHONE (863) 965-5136

FAX (407) 217-7792

INVOICE DATE	INVOICE#
11/03/2023	578 / 2023

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PRAIRIE FARMS DAIRY INC - CONROE, TX
900 E SEMANDS ST

CONROE, TX 77301
U.S.A.

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PRAIRIE FARMS DAIRY INC - CONROE, TX
900 E SEMANDS ST

CONROE, TX 77301
U.S.A.

SHIP DATE	DUE DATE	TERMS	FREIGHT TERMS		
11/03/2023	11/20/2023	NET 17 DAYS	FOB-NEWARK		
ITEM NO.	DESCRIPTION	UNIT (PS)	TAX	UNIT PRICE (PS)	EXTENDED AMOUNT
1 TANKER PS 3588888	CONTAINING: CONCENTRATED ORANGE JUICE FOR MFG PURCHASE ORDER: 251980 SHIP VIA: BYNUM TR#: 1077 POUNDS WGT: 47,440.00 USDA: K-396863 US / GAL: 4,296 AVG BRIX: 66.05	31,334.00	N	US\$ 4.1380	US\$ 129,660.09

NOTICE TO SUBSEQUENT PURCHASER OR REPACKER

TOTAL	31,334.00	PLEASE REMIT THIS AMOUNT	US\$ 129,660.09
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If these articles are imported. The requirements of 19 USC 1304 and 19 C.F.R. Part 134 provide that the articles or their containers must be marked in a conspicuous place as legibly, indelibly and permanently as the nature of the article or container will permit, in such manner as to indicate to an ultimate purchaser in the United States, the English name of the country/ies of origin of the article. The country/ies of origin of the merchandise which is the subject of this invoice is/are: BRAZIL

Wire Payment of invoice to :
SAFRA NATIONAL BANK OF NEW YORK, NEW YORK - NY
ABA# 026003023 - SWIFT# SNBYUS33
CITRUS PRODUCTS INC.
Acct.# 06202500



a food and dairy service

January 22, 2024

With the increased cost of Orange Juice for the past several months our supplier has passed a .0257 cost increase per 4oz OJ to Hill Country Dairies. This increase will be passed to our customers effective February 1, 2024.

We appreciate your understanding and continued business.

Carl Schoener

512 922 7001

912 Kramer Lane
Austin, Texas 78758
512-836-6123 FAX 512-836-4150



Product Fact Sheet

Product Information

Manufacturer Name: Country Pure Foods

Product Name: Ardmore Farms Apple Juice Chilled Carton

Manufacture Number: #42240

Unit UPC: None

Case UPC:



40039614422401

Juice Percentage: 100%

School Nutrition Requirements: 1/2 cup Fruit

Country of Origin: USA, Argentina, Chile, China

Allergy Statement:

This product does not contain ingredients from the 9 major food groups considered as allergenic (milk, eggs, soybean, wheat, sesame, peanuts, tree nuts, fish, and shellfish) under the Food Allergen Labeling and Consumer Protection Act (FALCPA).

Product Call-Outs

Bio-Engineered Compliant: Yes

Kosher Certified: kvh

Smart Snack Compliant: Yes

Packaging Information

Package Size: 4 fl. oz.

Servings Per Container: 1

Package Type: Chilled Carton

Shipping/Storage: Refrigerated

Shelf-Life/Handling: Best by Date Printed / Keep Refrigerated at 32°—38°F

Case Weight: 22 lbs

Cases per Pallet: 72, 8 Block/9 Tier

Units per Case: 70

1/1/2024

Date

Michelle Friedrich

Nutrition and Regulatory
Specialist

Nutrition Facts

1 serving per container

Serving Size

4 fl. oz. (118mL)

Amount Per Serving

Calories

60

% Daily Value*

Total Fat 0g

0%

Cholesterol 0mg

0%

Sodium 15mg

1%

Total Carbohydrates 14g

5%

Total Sugars 13g

Includes 0g Added Sugars

0%

Calcium 10mg

0%

Iron 0.2mg

2%

Potassium 90mg

5%

Not a significant source of saturated fat, trans fat, dietary fiber, protein, and vitamin D.

*The % Daily Value tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.

Product Ingredients

Filtered Water, Apple Juice Concentrate, Malic Acid, Potassium Sorbate, Sodium Benzoate.



100 Gram Nutritional Analysis

Nutrients	Per 100g
<u>Basic Components</u>	
Calories (kcal)	45.19
Calories from SatFat (kcal)	0.05
Protein (g)	0.12
Carbohydrates (g)	11.31
Dietary Fiber (2016) (g)	0.02
Total Sugars (g)	10.21
Added Sugar (g)	0
Fat (g)	0.01
Saturated Fat (g)	0.01
Trans Fatty Acid (g)	0
Cholesterol (mg)	0.01

Nutrients	Per 100g
<u>Vitamins</u>	
Vitamin A - RAE (mcg)	0
Vitamin C (mg)	0
Vitamin D - mcg (mcg)	0
Vitamin E - Alpha-Toco (mg)	0
Folate, DFE (mcg DFE)	0
<u>Minerals</u>	
Calcium (mg)	5.26
Iron (mg)	0.14
Magnesium (mg)	0.84
Phosphorus (mg)	5.14
Potassium (mg)	72.87
Sodium (mg)	10.35





Introducing...DairyPure 1% Lactose Free 8oz

DairyPure 1% Lactose Free Milk

27 - 8oz Units per Case

No Refrigeration Required | Pantry Fresh

Product Description

- All DairyPure products are from **100% Grade A Real Milk**
- Products are UHT Pasteurized under sterile aseptic conditions which provides up to a 4-month + shelf life or better.
- Product of the U.S.A. ● **NO Preservatives**
- **NO Artificial Growth Hormones**

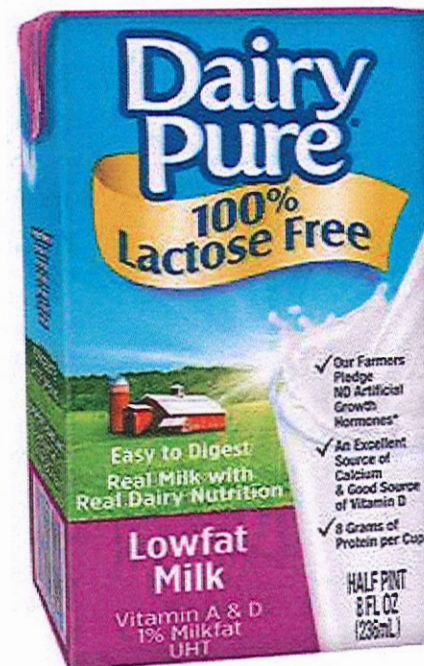
Ingredients

Lowfat Milk, Lactase Enzyme*, Vitamin A Palmitate, Vitamin D3.

*Ingredient not in regular milk.

Nutrition

Serving Size	8oz (236 mL)
Servings per Container	1
Calories	110
Total Fat	2.5g
Saturated Fat	1.5g
Trans Fat	0g
Cholesterol	10mg
Sodium	130mg
Total Carbohydrates	13g
Dietary Fiber	0g
Total Sugars	12g
Includes 0g Added Sugars	
Protein	8g



Item # 64096



DFI Code:
10339

120 Cases
Per Pallet

Unit UPC:
0 41900 08795 1

Case GTIN:
00041900088118

Cube	Weight	Dimensions	Pallet TI/HL
0.30	15.42	7.86" x 14.25" x 4.56"	15x8