

**MINUTES – BUDGET HEARING & WORKSHOP MEETING
JUNE 14, 2011**

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A Budget Hearing and Workshop Meeting of the Board of Education, Seaford Union Free School District, held on Tuesday, June 21, 2011, in the Seaford High School Auditorium, 1575 Seamans Neck Road, Seaford, New York.

PRESENT: Mr. Brian W. Fagan – President
Mr. Richard G. DiBlasio – Vice President
Mr. John DelGiudice – Trustee
Mr. Bruce Kahn – Trustee

ABSENT: Mr. Michael D. Sapracione - Trustee

Mr. Brian L. Conboy
Mr. Kenney W. Aldrich
Mr. John Striffolino
Mr. Christopher Venator – Attorney (arrived at 9:30 p.m.)

At 7:38 p.m., the President of the Board of Education opened the Regular Meeting. As the first order of business, Board President Brian Fagan led the audience in the Pledge of Allegiance.

OPEN MEETING

Superintendent Brian Conboy opened by introducing himself, members of the Board and Administration to the Audience.

OPENING REMARKS

Mr. Conboy briefly touched on the following:

Failure of budget at the May 17, 2011 vote
Emergency meeting held on May 23rd to decide how to proceed:
- Put up the same budget up again for a second vote
- Go directly to a contingency level budget (2.26% budget-to-budget increase = 8.12% increase on tax levy)
Try to find additional areas to cut and put up a different budget to voters on June 21, 2011
Decision was made to make some cuts and put up a revised budget

Areas covered in the budget hearing:

BUDGET HEARING

Calendar
Budget Process
Make-up of Budget:
- General Support
- Instruction
- Leases for Technology
- Transportation
- Benefits
- Debt Service
Communication from State concerning Reserves
Breakdown of budget by category
Budget Summary
Preliminary Budget Total
Reductions in Budget
Balance – Tax Levy
Revenue
State Required Reporting
Requested Budget vs. Contingency
District Highlights
Voting Information

Comments, Questions and/or Concerns from the Public on the Budget Hearing:

**PUBLIC COMMENTS
BUDGET HEARING**

- ◆ Did District go back to the bargaining unions that turned down our request for concessions and/or give-backs
Request on agenda to approve labor contracts
- ◆ What is in this budget to be in compliance with Board of Regents new proposal for teacher and principal evaluations next year
Will we be in compliance and will we be using a third party evaluator
Why did we grant tenure to teachers if we don't know what standards are going to be
How are we preparing district for 2% cap implementation if it occurs
How are the additional funds leftover from bond going to be used
Cost to district for summer camps
Cost of Middle School sports
- ◆ When are contracts up
How much say does the community have in negotiating contracts
- ◆ Will 2% tax levy cap be collectively of all your taxes or just school taxes
- ◆ Debt service
Pension Funds
- ◆ Presentation by CDP students
Fundraising for Middle School sports
- ◆ 8% increase – struggle ahead
Mr. Conboy's excellent presentation
Women are key to children
- ◆ Is bond payment included in the per household figure
- ◆ Have out of title, non-certified, high paid people
Is Administrative staff certified in the areas that they are in administration of; do they have the qualifications, education, background and experience needed to perform their job duties
- ◆ Middle School sports – breakdown Winter v Spring
- ◆ Budget information on website
- ◆ Budget process discussions – impact of decisions on community
Going forward would like to see process that also considers impact on community
Budget to balance needs of children and the community
- ◆ Class sizes for students in proposed budget
- ◆ Concerns over future years; need to get control
What is being planned strategically for when current contracts expire
Frustration of community – feeling like losing voting yes or no

Board/Administration:

At the first Budget Hearing we reported that we were able to reach some concessions with certain clericals and our Administrators;

- Subsequent to the first budget hearing we reached a second memorandum of agreement with our Clerical Unit
- We did not reach further concessions with any other unit

On the agenda one of the Memorandums of Agreements speaks specifically to the concessions the Board had accepted with the Clerical Unit
Second Memorandum of Agreement involves our Aides Unit and their coming together to benefit a specific employee

- Because there was nothing in the existing current contract about this the Board needed to take a look at what they were proposing and decided to help that one employee out

BOARD/ADMINISTRATION (cont'd):

Legislature passed Annual Professional Performance Review Plan which requires a new system which needs to be collectively bargained for the evaluations of teachers and principals in New York State

- Issues is if contracts with teachers and/or principals are currently in place you need to collectively bargain the APPR Plan so that the next time you negotiate all those elements are in place
- Governor has strong opinions on how quickly this should be put in place
- Third party evaluator will not be put in place; plan requires that administrators evaluating teachers will be trained in a certain way
- Evaluations of teachers must specifically be done by the supervisor of that teacher
- Administrators will start State training program in August; Mr. Strifolino and Mr. Conboy will be going through 10 days of specific training on how to evaluate principals

New evaluations must more specific

If a district fails to act at the end of their probationary period for a teacher then that teacher will be given tenure by estoppels.

If tax levy cap is implemented it will be 2% on top of whatever is in place for the 2011/2012 school year

- Exemptions from the 2% cap is unknown

Board will need to make a decision as to how leftover bond money will be used

- Will not need voter approval if decide to use the money for projects listed on the original bond scoping list
- Will need voter approval if decide to use the money for the Harbor access road

Summer camps are charged a facilities usage fee depending based on usage

Fund raising would need to be for the total amount of money to fund a season including transportation, fees, etc.

Negotiation of collective bargaining agreements generally takes place between negotiators from the District with attorney and a negotiator from the Teachers executive board and their attorney

- No public input into the collective bargaining process but can express what you feel should be in those agreements and what you feel should be negotiated at board meeting

District not adequately funded by New York State; received nearly 16% cut this year

- No additional money coming our way
- Something is wrong with the way state aid is funded

Bond payment for 2007 will begin to kick in this year; finalizing bond payments from bond 20 years ago; one ending other beginning

- Bond payment is included in per household number

Every administrator is certified appropriately in this District

- Every teacher and every administrator fills out yearly a BEDS form which reports their certification; all properly certified for their position
- Technology Director fully certified for his position

500 line budget not normally placed on budget

Contingency budget by law cannot be higher than 2.26%

Impact on community was considered during the budget process

- Look at what we need to educate the children
- Try to keep tax levy down and consider consequences on community
- District can't rely on State aid any longer
- Need to develop new revenues for the District
- Need to balance needs of the children and the community
- Running parallel to these discussions are talks about developing next years budget

BOARD/ADMINISTRATION (cont'd)

- Board members ran to give a quality education to our students and also be very mindful of the finances
- History of paying down tax levy with reserves
- Budget process going forward will be done very differently
Believe collective bargaining in the future will be taking on a different tone and what it means

**BUDGET HEARING ENDED
9:20 P.M.**

David Moll, John Pujia and Mark DiMarsico of Greiner-Maltz gave a follow-up presentation to the April 27th presentation of their proposal concerning the Seaford Avenue School. Areas covered in this presentation included:

**PRESENTATIONS
GREINER-MALTZ**

Marketable value
Timeline for sale
Process for marketing building
Density of development
Potential uses for the property

- Single family homes
- Town Houses/Co-Ops
- Assisted Living

Zoning/Variances
Town of Hempstead
Evaluation of dollars vs. development
Baseball fields

- Retention impacts value of sale

Keeping development in line with Community
Environmental assessment
Market will set the value of the building
Remediation costs
Will come back to the Board with one or more proposal
Board does not have to accept anything they do not want
Closing timeline for 8-9 million dollar sale would be approximately 2 years

Board/Administration:

Language written into agreements concerning retention of fields
Costs/obligations of District
Information needed from Board
Baseball fields
Community sentiment
Recall estimates given at the last presentation included retention of one or more ball fields
When you sell property what locks them into keeping fields
5% Commission using Grenier-Maltz as broker; 6% commission using other broker
Timeline for 5-6 million dollar net would be at best 9 month timeline

- What would timeline be for a greater density development garner 8-9 million dollars

Christopher Venator – Attorney

Covenant would be put in the contract and deed
Contract when created, would be binding and a future board would be unable to get out of it
Have some concerns over proposed contract need to be addressed; some negotiation needs to be done

Subsequent to Board passing resolution to go forward with Greiner-Maltz, we would begin the process of going over the contract and discussing it with the Board

- Contract would then be placed on a future agenda for Board approval. After a brief discussion concerning the wording of the proposed resolution to appoint Greiner-Maltz as the District's real estate marketing firm, it was decided to add the words "and the Board of Education" to end of the last sentence of the fifth paragraph of the resolution.

Further discussion took place concerning the timeline for preparation of the contract and receipt of responses.

Topics covered in Mr. Conboy's Administrative Report dated June 10, 2011 included:

Items pertaining to Budget Hearing and communications with Senator Fuschillo's office and Assemblyman McDonough's office

Greiner-Maltz Presentation – Consideration of sale price and tax revenues from development as a factor

An opportunity was given to residents wishing to express their concerns or opinions regarding the school district's decision to waive participation in the New York State Education Department's breakfast program. There were no comments or questions.

Motion by Mr. DiBlasio, second by Mr. DelGiudice, to approve the Board of Education Minutes of the Regular Meeting of April 7, 2011.

No Discussion.
All Ayes
Motion Carried.

Motion by Mr. DiBlasio, second by Mr. DelGiudice, to accept the recommendation to approve the Personnel Action Report, as amended:

B. Non-Instructional (dated June 9, 2011):

- | | |
|---------------------------|------------------------|
| P-1: POSITION ABOLITION: | No Recommended Actions |
| P-2: POSITION CREATION: | No Recommended Actions |
| P-3: RESIGNATIONS: | No Recommended Actions |
| P-4: LEAVES: | No Recommended Actions |
| P-5: TERMINATIONS: | No Recommended Actions |
| P-6: TENURE APPOINTMENTS: | N/A |
| P-7: APPOINTMENTS: | |

1. IRVING FRANCIS

Position:	Part-time Substitute Cleaner
Type of Appointment:	Substitute
Location:	District
Salary:	\$15.67
Code:	1620-171-00-0000
Effective Date:	Upon approval of his application by the Nassau County Civil Service Commission

ADMINISTRATIVE REPORT

**PUBLIC COMMENTS –
AGENDA ITEMS**

**BREAKFAST PROGRAM
2011/2012**

**OLD BUSINESS
MINUTES**

**PERSONNEL ACTION REPORT
INSTRUCTIONAL**

PERSONNEL (cont'd)

P-8: OTHER:

1. Recommend the Board of Education eliminate the position of Maintenance Helper, a non-competitive Civil Service position.

No Discussion.
All Ayes
Motion Carried.

Motion by Mr. DelGiudice, second by Mr. Kahn, to approve acceptance of the determinations of the Special Education Committee Meetings for: Year 2011/12: 5/4; 5/13; 5/16; 5/18; 5/19; 5/23; 3/9; 3/16; 3/23; 4/2; 4/14; 4/27; 4/28. For year 2010/11: 4/7; 4/27; 4/29; 5/3; 5/4; 5/5; 5/12; 5/13; 5/25; 3/9; 3/18; 3/22; 3/24; 3/29; 3/30.

No Discussion.
All Ayes
Motion Carried.

CPSE/CSE

Motion by Mr. Kahn, second by Mr. DiBlasio, to approve the following:

1. Recommend the Board of Education approve the Memorandum of Agreement dated June 2, 2011 between the Seaford Association of Educational Office Personnel and the Seaford Union Free School District.
2. Recommend the Board of Education approve the Memorandum of Agreement dated June 14, 2011 between the Civil Service Employees Association (Teacher Aide bargaining unit) and the Seaford Union Free School District.

No Discussion.
All Ayes
Motion Carried.

MEMORANDUMS OF AGREEMENT

Motion by Mr. Kahn, second by Mr. DelGiudice, to declare the middle school library books listed in the Board's documentation as obsolete, so that they may be removed from the library.

No Discussion.
All Ayes
Motion Carried.

OBSOLETE BOOKS

Motion by Mr. Kahn, second by Mr. DelGiudice, to approve the second reading of Policy No. 6150 – Budget Transfers.

No Discussion.
All Ayes
Motion Carried.

**SECOND READING –
POLICY # 6150 – BUDGET
TRANSFERS**

Motion by Mr. DiBlasio, second by Mr. DelGiudice, to approve the following:

1. Recommend the Board of Education approve a contract with East Meadow Driving School for the 2011/12 school year for our "In-Car" training provider at a rate of \$236/student, and authorize the Board President to sign the contract

CONTRACTS

CONTRACTS (cont'd)

2. Recommend the Board of Education approve a contract with Salomon & Associates for Special Education Services to be performed in the 2011/12 school year and authorize the Board President to sign the contract, subject to final review and approval by legal counsel.

Mr. Conboy explained that the District has had a relationship with Salomon & Associates for at least the last 7 years providing certain special education services specified in IEPS. Mr. DiBlasio had asked going forward in order to keep things competitive with these vendors we should continually go out for RFP's not only alone but perhaps join in shared service contracts with several districts or across Nassau. Feel that without sacrificing the education of the special education students, would expect more from the Special Education Department in going out and soliciting for best price or a combination of best price and best services for the students.

All Ayes
Motion Carried.

Motion by Mr. DelGiudice, second by Mr. Kahn, to adopt the following resolution:

RESOLUTION

TAX ANTICIPATION NOTE RESOLUTION OF SEAFORD UNION FREE SCHOOL DISTRICT, NEW YORK, ADOPTED JUNE 14, 2011, AUTHORIZING THE ISSUANCE OF NOT TO EXCEED \$9,700,000 TAX ANTICIPATION NOTES IN ANTICIPATION OF THE RECEIPT OF TAXES TO BE LEVIED FOR THE FISCAL YEAR ENDING JUNE 30, 2012

RESOLVED BY THE BOARD OF EDUCATION OF SEAFORD UNION FREE SCHOOL DISTRICT, IN THE COUNTY OF NASSAU, NEW YORK, AS FOLLOWS:

Section 1. Tax Anticipation Notes (herein called "Notes") of Seaford Union Free School District, in the County of Nassau, New York (herein called "District"), in the principal amount of not to exceed \$9,700,000, and any notes in renewal thereof, are hereby authorized to be issued pursuant to the provisions of Sections 24.00 and 39.00 of the Local Finance Law, constituting Chapter 33-a of the Consolidated Laws of the State of New York (herein called "Law").

Section 2. The following additional matters are hereby determined and declared:

- (a) The Notes shall be issued in anticipation of the collection of real estate taxes to be levied for school purposes for the fiscal year commencing July 1, 2011, and ending June 30, 2012, and the proceeds of the Notes shall be used only for the purposes for which said taxes are levied.
- (b) The Notes shall mature within the period of one year from the date of their issuance.
- (c) The Notes are not issued in renewal of other notes.
- (d) The total amount of such taxes remains uncollected at the date of adoption of this resolution.

TANS (cont'd)

Section 3. The Notes hereby authorized shall contain the recital of validity prescribed by Section 52.00 of the Law and shall be general obligations of the District, and the faith and credit of the District are hereby pledged to the punctual payment of the principal of and interest on the Notes and unless the Notes are otherwise paid or payment provided for, an amount sufficient for such payment shall be inserted in the budget of the District and a tax sufficient to provide for the payment thereof shall be levied and collected.

Section 4. Subject to the provisions of this resolution and the Law, and pursuant to Sections 50.00, 56.00, 60.00 and 61.00 of the Law, the power to sell and issue the Notes authorized pursuant hereto, or any renewals thereof, and to determine the terms, form and contents, including the manner of execution, of such Notes, and to execute arbitrage certifications relative thereto, is hereby delegated to the President of the Board of Education, the chief fiscal officer of the District.

Section 5. The Notes shall be executed in the name of the District by the manual signature of the President of the Board of Education, the Vice President of the Board of Education, the District Treasurer, the District Clerk, or such other officer of the District as shall be designated by the chief fiscal officer of the District, and shall have the corporate seal of the District impressed or imprinted thereon which corporate seal may be attested by the manual signature of the District Clerk.

Section 6. The tax anticipation resolution of the Board of Education adopted on June 2, 2011, entitled:

TAX ANTICIPATION NOTE RESOLUTION OF SEAFORD UNION FREE SCHOOL DISTRICT, NEW YORK, ADOPTED JUNE 2, 2011, AUTHORIZING THE ISSUANCE OF NOT TO EXCEED \$9,000,000 TAX ANTICIPATION NOTES IN ANTICIPATION OF THE RECEIPT OF TAXES TO BE LEVIED FOR THE FISCAL YEAR ENDING JUNE 30, 2012”
is hereby rescinded.

Section 7. This resolution shall take effect immediately.

At Mr. DelGiudice's request, Mr. Aldrich explained why the need for this Resolution increasing the amount of the TANS borrowing to \$9,700,000 from the resolution previously approved by the Board at the June 2, 2011 Regular Meeting in the amount of \$9,000,000. Explanation was also given as to cash flow projections, miscalculations and rationale for the new adjusted number. Mr. DiBlasio asked to see the two cash flow reports concerning the TANS resolutions. Mr. Conboy verified with Mr. Venator t he procedures concerning this resolution and rescinding the June 2, 2011 TANS resolution.

Brian Fagan -	Aye
Richard DiBlasio -	Aye
John DelGiudice -	Aye
Bruce Kahn -	Aye
	Motion Carried.

TANS (cont'd)

Motion by Mr. DiBlasio, second by Mr. DelGiudice, to adopt the following resolution:

**RESOLUTION
GREINER-MALTZ**

WHEREAS, the Board of Education of the Seaford Union Free School District requested proposals for Real Estate Marketing Services on March 18, 2011;

WHEREAS, the School District received bid proposals in response to its solicitation, which were opened by the School District on April 8, 2011;

WHEREAS, the School District Administration reviewed and evaluated the proposals submitted by the real estate marketing firms in connection with the School District's bid;

WHEREAS, based upon said review and evaluation of the proposals, the Administration recommends that the Board of Education appoint Greiner Maltz Co. of Long Island as its real estate marketing firm;

NOW THEREFORE, BE IT RESOLVED, that the Board of Education of the Seaford Union Free School District authorizes the School District to enter into contract with Greiner Maltz Co. of Long Island for real estate marketing services in accordance with the terms and conditions of the School District's solicitation subject to the preparation of an agreement approved by counsel and the Board of Education.

NOW THEREFORE, BE IT FURTHER RESOLVED, that the Board of Education authorizes the Board President to execute an agreement on behalf of the Board of Education.

	No Discussion
Brian Fagan -	Aye
Richard DiBlasio -	Aye
John DelGiudice -	Aye
Bruce Kahn -	Aye
	Motion Carried.

Comments, Questions and/or Concerns Raised by the Public included:

PUBLIC COMMENTS

- 2011 High School Yearbook - disappointing and embarrassing
 - Full of errors
 - No pictures of Model Congress, Chorus, all the Bands, Honor Society,
 - A Senior's picture is in with the Juniors
 - A Senior picture with the last name starting with F is after the Z's
 - Spelling errors
 - Senior quotes, baby pictures, activities omitted
 - One of the advisor's name is misspelled
 - Previously asked how do we know clubs are meeting when they should; meeting their goals
 - Not worth the money paid for it

Closing remarks by the Administration and Board

CLOSING REMARKS

- ◆ Mr. Conboy briefly explained the process for the creation and production of Yearbook
Mr. Conboy advised that he would look into what happened with this
- ◆ Mr. DiBlasio asked the resident to supply the Board with a list of the errors and omissions
- ◆ Mr. DiBlasio asked if the District needs to go to contingency budget, does the Board have the authorization to adjust programs within the budget as long as it stays within the contingency level.

At 10:22 p.m., a motion was made by Mr. DiBlasio, second by Mr. Kahn, to adjourn the Regular Meeting and enter into Executive Session for the purpose of discussing a specific contract matter.

ADJOURN REGULAR MEETING

No Discussion.
All Ayes
Motion Carried.

There being no further business, a motion was made by Mr. DiBlasio, second by Mr. DelGiudice, to adjourn Executive Session at 11:35 p.m.

ADJOURN EXECUTIVE SESSION

No Discussion.
All Ayes
Motion Carried.

Respectfully submitted,

Carmen T. Ouellette
District Clerk

Richard G. DiBlasio, Vice District Clerk and
Board of Education Vice President