



PROMOTING EXCELLENCE • CREATING THE FUTURE

**RFP FOR CUSTODIAL SERVICES
TABULATION SUMMARY AND RANKING**

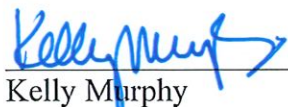
December 5, 2023

Respondent	AHI Facility Services, Inc.	WCD Enterprises, Inc.	Respondent Name 3
General Information <i>10 Pts. Possible</i>	10	9.6	
Experience & Reputation <i>30 Pts. Possible</i>	30	30	
Personnel & Qualifications <i>10 Pts. Possible</i>	10	10	
Proposal Cost <i>50 Pts Possible</i>	50	26.6	
Historically Under-utilized Businesses (HUB) <i>5 Pts. Possible</i>	5	5	
TOTAL POINTS	105	81.2	
RANK	1	2	

ADMINISTRATION RECOMMENDATION

The evaluation team below has reviewed all submittals for this offering, independently scored the submittals based on best value to the District, and based on the tabulation summary and rankings above is recommending the following vendor(s) for award pending Board approval:

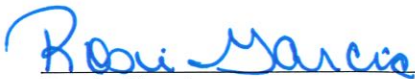
AHI Facility Services Inc.



Kelly Murphy
Director of Maintenance
Calallen ISD



Blair McDavid
Director of Operations
Calallen ISD



Rosie Garcia
Custodial Supervisor
Calallen ISD



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RFP FOR CUSTODIAL SERVICES EVALUATION MATRIX

December 5, 2023

The following Criteria were considered in evaluating the submitted proposals:

- I. Firm's General Information – 10 Pts. Possible
- II. Firm's Experience, Reputation, & References – 30 Pts. Possible
- III. Firm's Personnel & Qualifications – 10 Pts. Possible
- IV. Firm's Proposal Cost – 50 Pts. Possible
- V. Firm's HUB – 5 Pts. Possible
- VI. TOTAL POINTS

EVALUATOR	RESPONDENT	I.	II	III.	IV.	V.	VI. Total Points
Kelly Murphy	AHI Facility Services, Inc.	10	30	10	50	5	105
Blair McDavid	AHI Facility Services, Inc.	10	30	10	50	5	105
Rosie Garcia	AHI Facility Services, Inc.	10	30	10	50	5	105
Kelly Murphy	WCD Enterprises, LLC	9	30	10	25	5	79
Blair McDavid	WCD Enterprises, LLC	10	30	10	25	5	80
Rosie Garcia	WCD Enterprises, LLC	10	30	10	30	5	85

Evaluation Notes: As a result of the District's recent procurement for Custodial Services at East and Wood River Elementary schools, two vendors submitted proposals for review. As illustrated in the table above, three evaluators reviewed, graded, and scored the proposals submitted on the established criteria above.

Both vendors were deemed responsive to the solicitation, and presented proposals which were in line with market rates, except for those hourly rates offered by WCD Enterprises for 2nd shift work. \$54.00 per hour for custodial services was deemed as an excessive labor rate.

Multiple references were verified by district staff on AHI's current performance with other organizations. AHI Facility Services is currently contracted with sixteen (16) public schools and universities in Texas and Oklahoma. Therefore, it is the consensus of the evaluation team to recommend them for the requested services pending Board approval.