



PROMOTING EXCELLENCE • CREATING THE FUTURE

**RFP FOR CM-at RISK SERVICES
2023 BOND – NEW PERFORMING ARTS AUDITORIUM
TABULATION SUMMARY AND RANKING**

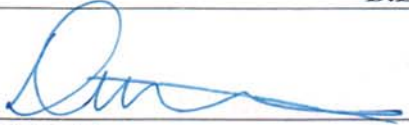
November 29, 2023

TABULATION SUMMARY				
Respondent	Weaver & Jacobs Constructors Inc. (W&J)	B.E. Beecroft Company, Inc.	Respondent Name 3	Respondent Name 4
Fixed Fee for Pre- Construction <i>100 Pts. Possible</i>	90	100		
Fixed Fee GT&C <i>100 Pts. Possible</i>	85	100		
Percentage of Construction Cost Fee <i>200 Pts. Possible</i>	200	168.75		
Experience & Reputation <i>300 Pts Possible</i>	240	281.25		
Experience Completing Projects <i>150 Pts. Possible</i>	147.5	132.5		
Experience Personnel <i>100 Pts. Possible</i>	83.75	100		
Bonding Capability <i>50 Pts Possible</i>	50	50		
TOTAL POINTS	896.25	932.5		
RANK	2	1		

ADMINISTRATION RECOMMENDATION

The evaluation team below has reviewed all submittals for this offering, independently scored the submittals based on best value to the District, and based on the tabulation summary and rankings above is recommending the following vendor(s) for award pending Board approval:

B.E. Beecroft Company, Inc.



David Richter
Architect
Richter Architects



Blair McDavid
Director of Operations
Calallen ISD



Kelsey Ramos
Assistant Superintendent
Calallen ISD



Scott Stridde
Engineer/Owner
Stridde, Callins, & Associates



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EVALUATION MATRIX
November 29, 2023**

The following Criteria were considered in evaluating the submitted proposals:

- I. Firm's Fixed Fee for Pre-Construction – 100 Pts. Possible
- II. Firm's Fixed Fee for General Terms & Conditions – 100 Pts. Possible
- III. Firm's Percentage of Construction Cost Fees – 200 Pts. Possible
- IV. Firm's Experience, reputation, and quality of services – 300 Pts. Possible
- V. Firm's Experience Completing Projects – 150 Pts. Possible
- VI. Firm's Experience of Personnel Listed – 100 Pts. Possible
- VII. Firm's Bonding Capability – 50 Pts. Possible
- VIII. TOTAL POINTS

EVALUATOR	RESPONDENT	I.	II.	III.	IV.	V.	VI.	VII.	Total Points
Kelsey Ramos	W & J	100	90	200	290	150	100	50	980
Blair McDavid	W & J	90	90	200	200	150	90	50	870
Scott Stridde	W & J	80	70	200	270	140	95	50	905
David Richter	W & J	90	90	200	200	150	50	50	830
Kelsey Ramos	Beecroft	100	100	195	295	150	100	50	990
Blair McDavid	Beecroft	100	100	150	300	150	100	50	950
Scott Stridde	Beecroft	100	100	150	280	130	100	50	910
David Richter	Beecroft	100	100	180	250	100	100	50	880

Evaluation Notes: As a result of the District's recent procurement for CM-at-Risk Services for the Performing Arts Center, the District received two proposals. Both Weaver & Jacobs and Beecroft have extensive years of experience delivering construction services. As illustrated in the table above, four evaluators reviewed, graded, and scored the proposal submitted on the established criteria above.

Both vendors were deemed responsive to the solicitation, and presented proposals which were in line with market rates. All four evaluators gave them good scores based on their experience, overall impression, and reasonableness of cost. After conducting onsite walkthroughs of previous projects for both vendors, it is the consensus of the review team that Beecroft has more experience in building this specific type of Fine Arts facility as well as excess labor capacity to meet the district's timelines.