

**CALALLEN ISD  
DISTRICT WIDE ROOF REPAIR SERVICES  
EVALUATION MATRIX  
October 2, 2023**

EVALUATORS	ORGANIZATION	I. General Information 10 Pts. Possible	II. Experience Reputation 30 Pts. Possible	III. Project Qualifications 5 Pts. Possible	IV. Financial Stability 5 Pts. Possible	V. Proposal Cost  50 Pts. Possible	V. Historically Underutilized Businesses (HUB's) 5 Pts. Possible	TOTAL POINTS
Blair McDavid	BLJ Company	10	30	5	2	50	0	97
Kelly Murphy	BLJ Company	10	30	5	3	50	0	98
Gary Wills	BLJ Company	10	30	5	2	50	0	97

*As indicated with the Evaluation matrix provided, only one vendor responded to the District's request for District Wide Roof Repairs. On Wednesday, September 13<sup>th</sup>, at 9:00 am, the District conducted a pre-proposal walkthrough for the requested services at various campuses with three roofing vendors. As a result of that procurement, the District received one proposal before the established due date, and one proposal after the due time. The proposal submitted by BLJ Company, submitted base pricing and a scope of work for the requested repairs.*

*The Proposal was reviewed and graded with the established criteria provided. The District has worked with BLJ Company on several repair projects, which have led to successful outcomes. Therefore, it is the recommendation of the evaluation team to award the contract for District Wide Roof Repairs in the amount of \$418,000 to BLJ Company pending Board approval.*



Blair McDavid  
Director of Operations  
Calallen ISD



Kelly Murphy  
Director of Maintenance  
Calallen ISD



Gary Wills  
Maintenance Technician  
Calallen ISD