

**CALALLEN ISD  
B GYM ROOF REPAIR SERVICES  
EVALUATION MATRIX  
July 11, 2023**

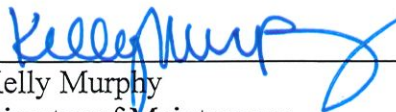
| EVALUATORS    | ORGANIZATION | I.<br>General<br>Information<br><br>10 Pts.<br>Possible | II.<br>Experience<br>Reputation<br><br>30 Pts.<br>Possible | III.<br>Project<br>Qualifications<br><br>5 Pts.<br>Possible | IV.<br>Financial<br>Stability<br><br>5 Pts.<br>Possible | V.<br>Proposal Cost<br><br>50 Pts.<br>Possible | V.<br>Historically Underutilized<br>Businesses (HUB's)<br><br>5 Pts.<br>Possible | TOTAL<br>POINTS |
|---------------|--------------|---|--|---|---|--|--|-----------------|
| Blair McDavid | BLJ Company  | 10  | 30   | 5   | 0   | 50   | 0  | 95              |
| Kelly Murphy  | BLJ Company  | 10  | 30   | 5   | 0   | 50   | 0  | 95              |
| John Garcia   | BLJ Company  | 10  | 30   | 5   | 0   | 50   | 0  | 95              |

*As indicated with the Evaluation matrix provided, only one vendor responded to the District's request for B Gym Roof Repairs. BLJ Company, as the only proposer, submitted base pricing and a scope of work for the requested repairs. The Proposal was reviewed and graded with the established criteria provided. The District has worked with BLJ Company on several repair projects, which have led to successful outcomes.*

*Though the Proposal indicated a repair cost of \$22,000, it is the consensus of staff to create a \$20,000 contingency fund for unforeseen conditions which may be discovered during repairs. These funds would only be used on an "as needed basis." Therefore, it is the recommendation of the evaluation team to award the contract for B Gym Roof Repairs in the amount of \$22,000 to BLJ Company, and create a \$20,000 contingency fund for unforeseen conditions bringing the total obligation for these activities to \$42,000 pending Board approval.*



Blair McDavid  
Director of Operations  
Calallen ISD



Kelly Murphy  
Director of Maintenance  
Calallen ISD



John Garcia  
Director of Safety & Security  
Calallen ISD